

DOCKETED

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LO3 ENERGY

Distributed grid solutions that bring
people, technology and energy together

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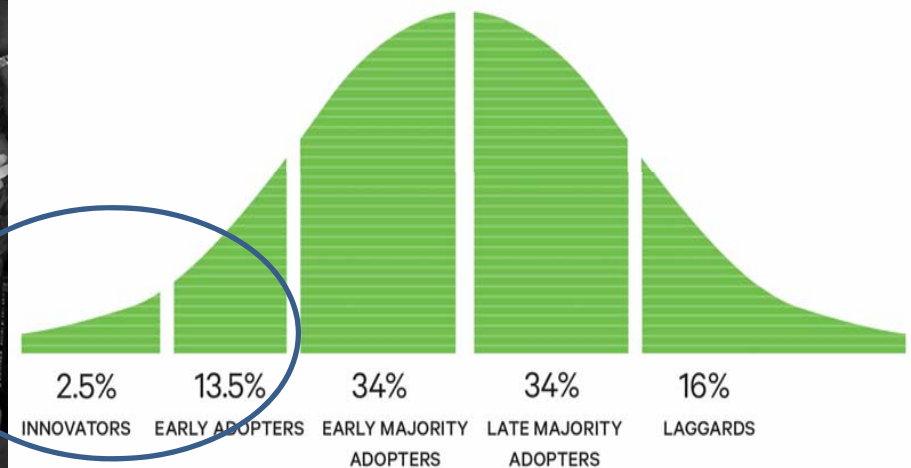
LO3 Energy Background

Utility Scale Programs

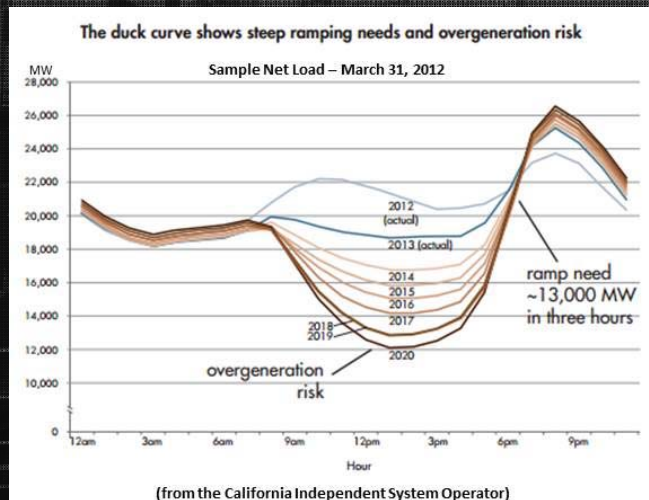
- Applying tested models for emerging tech adoption and market transformation
- Company background:
 - Energy Program Design
 - Community Engagement
 - Codes and Standards
 - REC Markets
 - Blockchain
 - Advanced Meters
 - System Architecture
 - Computation

Technology Adoption Curve

EVERETT ROGERS - DIFFUSION OF INNOVATIONS 1962



New Energy Resources - Predictably Intermittent



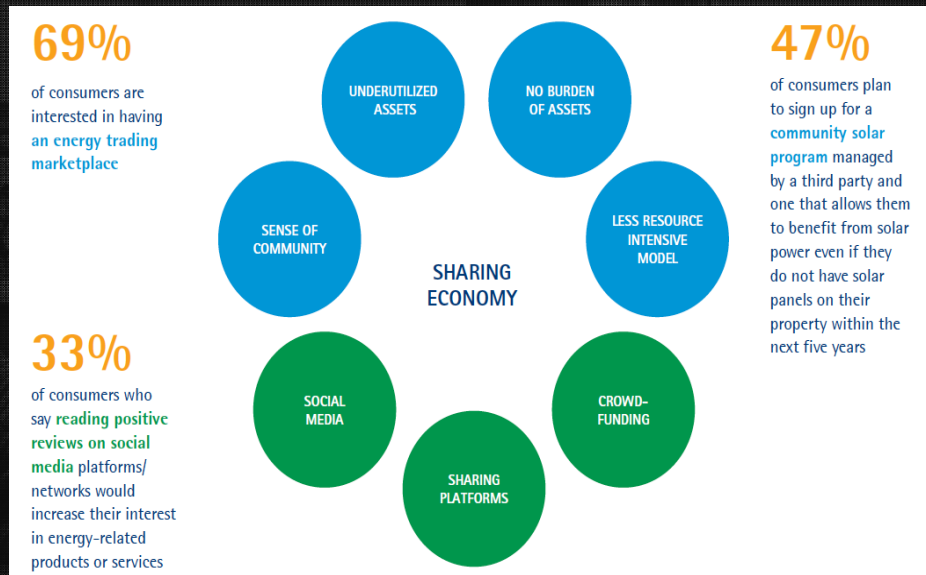
Source: CAISO, Nov 2016



Source: EIA, Nov 2016

Negative pricing emerges in the US

Consumers Demand New Choice and Services



Source: Accenture's New Energy Consumer research program 2016



Transactive Energy

The Future of the Grid

- Significant market and grid architecture changes ramp exponentially in 3 – 5 years
- DERs, transportation of energy self-organize on economic efficiencies
- Market participants rewarded for maximizing grid efficiency, energy production, storage etc.
- Utility/TSO/DSO returns for increasing efficiency, resiliency or adaptive nature of the grid
- Power markets and utilities will adopt new ways of thinking, operating and competing




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BROOKLYN
MICROGRID



Community Energy – Sharing Economy



Tokenization

Tokenization of energy production, storage and consumption creates efficient **local markets**



P2P Markets

Efficient Local Markets attract investment, increase impacts and create **local value** for energy, environment and community



Prosumers

Rise of the **Prosumers** neighbor-to-neighbor, neighbor-to-business community transactions reward **local markets** and return **community value**



Community Microgrids

Reward efficiency and resiliency allowing participants to optimize **existing energy spend** according to individual **values, priorities and outcomes**



TransActive Grid

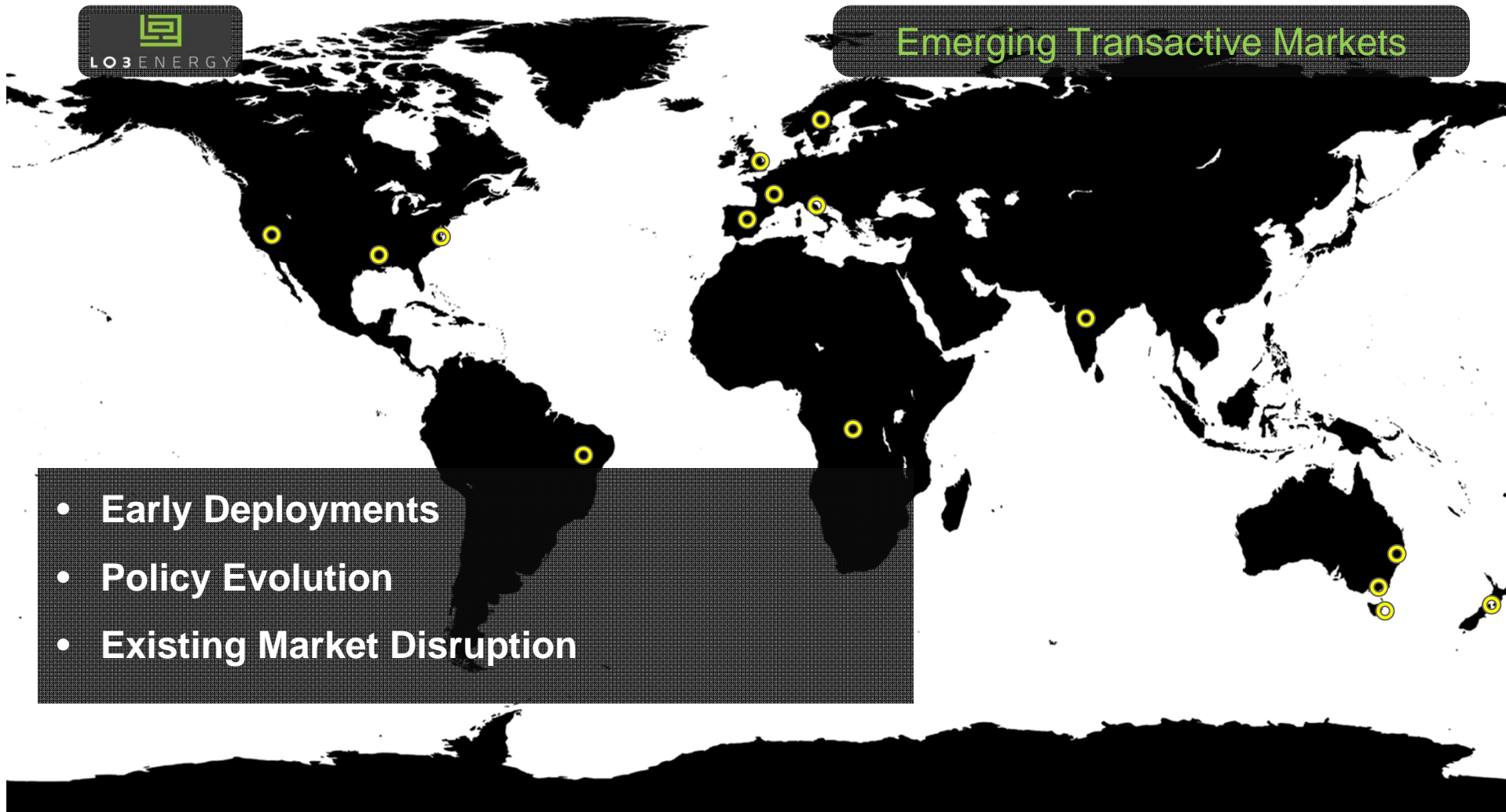
- Transactive, distributed intelligence system
- Based on open-source, cryptographically-secure protocol
- Military-grade cybersecurity
- Real-time data
- Auditable, immutable, secure device control

DISTRIBUTED GRID
SOLUTIONS THAT
BRING PEOPLE,
TECHNOLOGY AND
ENERGY TOGETHER



Emerging Transactive Markets

- Early Deployments
- Policy Evolution
- Existing Market Disruption





New Technology – New
Choices – New Deal

**They are your electrons, right?
Don't forget that.**





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