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Document Title:	Presentation - Solar Industry - CSLB Overview and Observations
Description:	Presentation by David Fogt of CSLB
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Organization:	Contractors State License Board (CSLB)
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Solar Industry CSLB Overview and Observations



CSLB's Mission is Consumer Protection

BUSINESS & PROFESSIONS CODE §7000.6

"Protection of the public shall be the highest priority for the Contractors' State License Board in exercising its licensing, regulatory, and disciplinary functions"



2016 Solar Statistics

IN 2016, CSLB:

- Received 449 solar complaints
- Settled 94 cases, resulting in \$642,461 in restitution to injured persons
- Solar complaint investigations led to 72 legal actions

2017 Solar Statistics

SO FAR IN 2017, CSLB:

- Has received 394 solar complaints
- Has completed 260 closures
- Has completed 43 legal actions
- Has setteled 25 cases

Finance, Power Purchase Agreement and Lease Complaints

Financial Reasons for Consumer Complaints:

- Terms misrepresented by "green funding" lenders (repayment will be made through existing property tax payments) and/or include a predatory interest rate
- The kWh charged by the Power Purchase Agreement is higher than public utility rate
- Lease payments far exceed the value of the system and often result in higher monthly utility payments



Misrepresented Financial Options

- Some contractors and Home Improvement Salespersons (HIS) use predatory sales practices
- Some contractors are unlicensed and many salespersons are unregistered
- Problems are especially prevelant with seniors and those who speak English as a second language



Contract Violations

 Contracts are negotiated in one language, but signed in another

 Contracts do not include the required three-day right to rescind

 Contractors require payment before work is finished

 Contracts do not comply with home improvement contract requirements



Financial Options:

- Tax deductions
- Property Assessed Clean Energy Programs (PACE)
- "Green Funding" lenders



CSLB Resources

- Educational Materials
- Complaint Forms
- Statewide Intake and Investigative Units
- Mediation and Arbitration Services



Filing A Complaint: 4 Easy Steps

- 1. Download CSLB complaint form or start the process online
- 2. Complete and sign the form
- 3. Gather and copy all relevant printed documentation
- 4. Either submit the completed form online and mail copies of documentation to CSLB, or mail both together

CONTRACTORS STATE LICENSE BOARD



Northern California: Sacramento Intake & Mediation Center P.O. Box 269116, Sacramento, California 95826-9116 STATE OF CALIFORNIA

www.cslb.ca.gov | CheckTheLicenseFirst.com

Norwalk Intake & Mediation Center 12501 East Imperial Highway, Suite 620, Norwalk, California 90650

Complaint Form

NOTICE: INCOMPLETE AND UNSIGNED FORMS WILL BE RETURNED TO YOU.

DO NOT SEND ORIGINALS—DOCUMENTS RECEIVED WILL NOT BE COPIED AND/OR RETURNED.

Please attach COPIES of all pages of contracts (front and back), canceled checks (front and back) invoices, advertisements, business cards, receipts, correspondence, etc.

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BY EDUCATING CONSUMERS, WE CAN BUILD A BETTER SOLAR INDUSTRY.