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APPEARANCESCommissioners Present

Robert Weisenmiller, Chair CEC

Andrew McAllister, Commissioner CEC

Staff Present

Heather Raitt, IEPR Program Manager

Jason Orta, Energy Commission Staff

Anthony Dixon, Energy Commission Staff

Panelists Present

Michael Thomas, BP Energy

Kathryn Dyl, Energy Information Administration, (Via WebEx)

Rose Marie Payan, Sempra Utilities

Public Comment

Bill White (Via WebEx and as read by Mr. Raitt)

Also Appearing

Matt Coldwell, Commissioner Scott's Office

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P R O C E E D I N G S

10:00 a.m.

MS. RAITT: Good morning, everybody. Welcome to today's IEPR Joint -- IEPR Workshop on Natural Gas Issues.

I am Heather Raitt, the Manager for the IEPR.

A couple of housekeeping items. If there is an emergency, please follow staff to Roosevelt Park, which is diagonally across the street from the Energy Commission.

Please also be aware that this is being broadcast through our WebEx conferencing system, and it is being recorded. We'll post the audio recording in about a week and a written transcript in about a month.

At the end of the day, we'll have an opportunity for public comment, and we'll limit that to three minutes. You can fill out a blue card and give it to me if you want to make a comment at the end of the day. Also, you can raise your hand up, tell our WebEx coordinator that you would like to comment at the end of the day.

Materials for the meeting are available at the entrance to the hearing room and on our website.

And comments, written comments are welcome and due on May 9th. And the Notice provides the information for how to submit written comments.

And we have do have some time constraints today, so we'll be adjusting the schedule a little bit, probably,

1 to move Anthony Dixon before the break. But planning to
2 break at the scheduled time, at 12:15.

3 And, with that, I'll turn it over to the Chair.

4 CHAIR WEISENMILLER: Good morning. Thank you for
5 being here today.

6 We're dealing, obviously, with starting to set
7 the framework for the natural gas scenarios with this IEPR.

8 Obviously, the natural gas scenarios, so this
9 work, will have a big implication on some gas prices, which
10 will, in turn, affect retail rates, which will, in turn,
11 affect a lot of our cost-effectiveness analysis. And, so,
12 that's one of the key things.

13 The other is there is a lot of change in the
14 natural gas market at this point. So, trying to understand
15 that dynamic as we go forward and, particularly, as part of
16 the overall transformation we're dealing with in terms of
17 reducing greenhouse gas emissions.

18 So, again, thanks for your help on this.

19 MR. COLDWELL: My name is Matt Coldwell. I'm an
20 advisor in Commissioner Scott's office. And, so, she sends
21 her regrets for not being able to participate today but was
22 really looking forward to this morning's and this
23 afternoon's discussion. So, she wanted me to sit in for
24 her in her place and take some good notes for her and
25 report back to her when she's back in the office.

1 So, thank you for having me and look forward to
2 the discussion today.

3 MS. RAITT: Thanks.

4 Our first speaker is Jason Orta from the Energy
5 Commission.

6 MR. ORTA: Good morning. My name is Jason Orta,
7 and I am with the Energy Commission's Natural Gas Unit,
8 which is located in our Supply Analysis Office.

9 The purpose of this presentation is to talk about
10 our natural gas modeling, which provides forecasts of
11 supply, demand, flows and prices.

12 One of the key elements of this model is that
13 it's a North American model. So, it not only includes
14 California, but it also includes the other 47 continental
15 states, Alaska and Mexico.

16 Also, keep in mind that this model produces
17 annual estimates. It's not a monthly model. And by virtue
18 of this being an annual model, it does not include natural
19 gas storage because, to model that, you'll need monthly
20 changes in injections and withdrawals of natural gas. So,
21 this model does not include storage.

22 And another thing we're going to talk about in
23 addition to supply, demand, flows and prices are market
24 trends, in particular, how they affect California.

25 The model that we use is known as the North

1 American Market Gas Trade Model. Also, known as NAMGas.
2 And, so, within the NAMGas model, one of our inputs
3 includes assumptions on demand in disaggregated sectors.
4 And our estimates for demand are derived from what we refer
5 to as "The Small M Model." It's a model --it's a model
6 that goes into the big NAMGas model.

7 So, in modeling demand in these various sectors,
8 you look at -- here, each of these include the sectors that
9 we have, residential, commercial, industrial, power gen,
10 and transportation. But if you look across the list, some
11 of these items are common and are similar across these
12 categories.

13 For instance, The Small M Model really relies a
14 lot on historical information, so you'll see in a couple of
15 these categories that recent historical demands for natural
16 gas in these sectors is an assumption.

17 In addition, in the power gen side, we also
18 include historical information on electric generation from
19 other resources, coal, nuclear, hydroelectric, and
20 renewable resources. And, also, this is the part of the
21 model where we make our assumptions on coal retirements,
22 increased renewable penetration into the market. So that's
23 included in here as well.

24 Another variable that we look at here is weather,
25 particularly in residential. Actually, in all of these

1 categories, except for transportation, we look at weather.
2 It's cold weather; except for in the power gen, we look
3 at -- we look at hot weather as well because the demand in
4 that sector is going to be mainly for cooling during the
5 summer months. So, this model, within the model, includes
6 inputs regarding heating and cooling degree days.

7 Another thing to keep in mind is that most of
8 these -- this mainly applies to forecasted demand outside
9 of California. What we mainly use for demand in our model
10 is the state's California Energy Demand Report. The 2015
11 report is what we use here.

12 Another very important consideration here is the
13 cost of developing potential resources. And, so, over the
14 last decade, that -- those costs and those potential
15 resources have changed a lot. What this graph is basically
16 telling you is that more resources can be developed at
17 each -- each of these different cost points. This is due
18 to changes in technology. This is a part of the model
19 that's very important because, as our proved supplies
20 deplete over the years, there's going to be the need to
21 develop these potential resources to meet future demand.

22 Another thing that we need to do is we need to
23 update this for 2017, and that is something that we will do
24 in our next set of runs.

25 So, the simplified view of this model, this is an

1 economic model. And what it does is it connects supply
2 basins with pipelines, which are connected to demand
3 centers throughout the continent. And it's an iterative
4 model, so it goes back and forth amongst these different
5 segments. And it's basically a negotiation for, you know,
6 what are you willing to sell at what price or what are you
7 willing to buy at what price. So, it's iterative
8 throughout the time period of the model and also throughout
9 all of the regions.

10 So, we've constructed three models -- three runs
11 based on the IEPR Common Cases. We started with a
12 mid-demand case, which is also our reference case. From
13 there, then we build out the low-demand case and the
14 high-demand case. And one of the things that we struggle
15 with internally is the nomenclature. So, before I
16 continue, a reminder that the low-demand case can also be
17 looked as the high-cost, high-price case. The high-demand
18 case can be looked at as the low-price, low-cost case as
19 well.

20 I mean, this is something that we struggle with,
21 but we try to keep the nomenclature consistent but also
22 easy to follow.

23 The next couple of slides will go through
24 assumptions that we used in our modeling. The first one,
25 we use the EIA's assumptions for economic growth in the

1 low-, mid-, and high-demand cases. The mid-demand case
2 assumes 2.2 percent economic growth. The low is 1.6
3 annually. And 2.8 in the high-demand case.

4 The next couple of slides are -- I'm sorry. The
5 next couple of rows pertain more to the energy sector, so
6 we also incorporate for California assumptions from the
7 2015 IEPR on Additional Achievable Energy Efficiency. For
8 renewables, we assume for all cases that California will
9 meet its 50-percent target by 2030 and other states will
10 meet their RPS targets as well.

11 We also include assumptions on coal retirements.
12 In the high-demand case, we expect more coal retirements
13 than in the mid and the low case, as coal is a substitute
14 for natural gas.

15 But this slide here, these variables, these
16 assumptions here, you know, based on your intensive work
17 with this model and doing, I think, what we can do in our
18 office maybe conservatively to rerun the data more -- and
19 we run this quite often -- is that what really drives the
20 differences amongst the results you're going to see in
21 these scenarios are these assumed costs.

22 So, the mid-demand case uses what was inputted
23 for 2015 for the potential to develop the potential
24 resources and also for the forward costs, which are the
25 development, which is the production from existing

1 resources. We use an estimate that we have based on hub
2 prices as well.

3 So, the differences, the 30 percent higher cost
4 on the -- on the low-demand case -- I get tied up with
5 this, too -- and the 30 percent lower cost on the
6 high-demand case, 30 percent higher cost in the
7 lower-demand case, that's where you're really going to
8 see -- it's from those you're really going to see -- that
9 really results in the differences amongst the prices.

10 So, in producing this model, and as I mentioned
11 earlier, we used this model, this econometric model that we
12 call Small M, to build reference demand assumptions for
13 each of these cases.

14 And, so, looking here for in the mid-demand case
15 between now and 2030, the expectation is that demand for
16 natural gas in the United States will grow by three
17 trillion cubic feet, and within the power sector, that's
18 going to -- about a million of that -- I'm sorry, a
19 trillion of that will come from demand growth in the power
20 sector.

21 Another sector that we expect to see some growth
22 in demand is also the industrial sector, with the
23 residential and commercial sectors kind of remaining flat.

24 So, by 2030, you'll see that it ranges -- that
25 U.S. demand will range from 24.5 Tcf on the low-demand side

1 to 30 Tcf on the high-demand side. And a lot of -- so
2 this -- these numbers assume, you know, these are from that
3 Small M Model, which includes the various cases for
4 economic growth, renewable integration, and coal
5 retirements.

6 So, for California, again, a lot of this is based
7 on the California Energy Demand Forecast and also, at least
8 in the power gen sector, it also -- these are results from
9 the PLEXOS power dispatch model run done by our colleagues
10 in the supply office.

11 So, if you look -- I mean, we're looking at
12 very -- you know, while the rest of the country we expect,
13 at least in the mid and the high cases, we expect so growth
14 in natural gas demand as a whole and also within the power
15 gen side, we're assuming, at least in the low-, and
16 mid-demand case, by 2030, we're going to be using less
17 natural gas in California as we did in 2016. And in the
18 high case, it's going to be higher than what it is in 2016,
19 but it's not going to be the kind of growth that you're
20 going to see in the rest of the country.

21 So, the next few slides are going to be model
22 results as they pertain to the United States. And, then,
23 after that, we'll talk about model findings related to
24 California.

25 This slide here shows our forecast of prices at

1 the Henry Hub pricing point, which is the benchmark price
2 in North America for natural gas. So, what we did with
3 this model is we started in -- well, I shouldn't point with
4 a pen, because they cannot see the pen online and -- well,
5 you guys can't even see it here either. But, anyway, I'm
6 going to use the mouse there. I was reminded by one of
7 them yesterday to do that, but, anyway --

8 So, for 2014 through 2016, we use historical data
9 to try to calibrate the model. And you can see that
10 prices, those average annual prices were pretty high in
11 2014. That was a very cold winter. That was the polar
12 vortex winter in January, February of that year. And then
13 you'll see prices go down in 2015 and 2016.

14 But, looking ahead -- but what also happened
15 going back before 2016 is this that there was -- there was
16 a lot of supply out there, there was growth and production
17 of dry gas every year from 2005 to 2015. In 2016 -- excuse
18 me -- that number dropped a little bit. So, all that kept
19 prices low. But going past 2017 and beyond, we will expect
20 more of those existing resources to be depleted. And,
21 then, over time, there will be development of potential
22 resources, which would require capital, an upfront capital
23 investment to develop those new resources. And those are
24 going to be reflected in these price increases over time.

25 Another thing that our model is showing is

1 that -- and we'll see more of this in the next few
2 slides -- is that demand is growing at a faster rate than
3 production throughout the United States.

4 And, again, so as we saw earlier with California,
5 gas demand is expected to climb. But in the United States,
6 in the mid-demand case, we're looking at roughly a 0.7
7 percent per annum growth rate in natural gas demand. And a
8 lot of this is coming from the power -- the power sector,
9 as you can see here. Especially, in the mid to high cases,
10 there's going to be -- especially the high cases there's
11 going to be some growth. Which makes a lot of sense, is
12 that once, you know, in reducing in the high-demand case if
13 you're assuming cost to drop by 30 percent to develop
14 proved resources and then to bring online potential
15 resources, those costs -- those low costs are going to
16 translate into lower prices, which would lead to hire
17 demand in the future.

18 And, so, for -- particularly in the high case,
19 you could see here in the power sector that the growth of
20 demand for gas is pretty substantial in the high-demand,
21 low-cost case.

22 And this graph here looks at production. So, one
23 thing to look at here is that if you look past -- if you
24 look around 2019, 2020, you'll see some growth in
25 production. What triggers that is that our model is

1 showing a bump in prices in 2018. And that bump in price
2 will trigger some additional production that you'll see in
3 2019 and 2020.

4 What happens in the low cases is that as costs
5 are very -- our costs are high in the low-demand case,
6 production is not going to grow as fast.

7 So, this -- excuse me. So, this slide does a
8 little bit of a comparison with our results and the EIA
9 reference case. You know, there's going to be a
10 presentation from them later today. But, so -- but the
11 graph on the left, you can see a comparison between our
12 forecast for the year 2020, 2025, and 2030. So, if you
13 look at 2020, we're 5 cents off. I mean, if you look at
14 the spreadsheet that was used to build this is -- they're a
15 little bit higher by 5 cents. But, however, after 2020,
16 you can see that they are forecasting more production, more
17 growth in production than we are, that staff is forecasting
18 at this time, and also -- so, what's happening is that,
19 since they're showing more supply in the market, that's
20 going to slow down the growth in their prices.

21 And, again, in -- one of the things we want to
22 update going forward between now and when we produce the
23 next results is look at potential supplies and the cost of
24 producing those and see how much they changed from a couple
25 of years ago.

1 The next few slides are going to be pertaining to
2 the California market. So -- and we'll get more into this
3 in the future slides. But what is basically happening here
4 is that, if you look at starting in 2016, that prices
5 are -- prices are fairly close between the Malin, Oregon,
6 point. Where -- that's a point where gas imports come into
7 California from Canada and the Rockies.

8 And, then, in Southern California, there's the
9 Topock, which is in Arizona, and the other side of that is
10 in Needles, California, off of Interstate 40.

11 So, what you'll see over time is that what the
12 model is showing is that prices are going to go up. The
13 red line here is Topock, but those prices are going to go
14 up at a faster rate than the prices at Malin.

15 One of the things that the model is showing is
16 that production in Alberta, Canada, is going to increase,
17 which means -- and we'll see this in a later slide -- is
18 that we're going to -- there's going to be a growth in
19 shipments of Canadian gas to California.

20 In the southwest, what is happening is we are
21 seeing some slowdown in production in the San Juan Basin.
22 However, the real story in the southwest is that there is
23 expected to be a greater demand in Mexico for gas produced
24 in the southwest. And this includes -- some of that gas is
25 going to get to Mexico by -- there's going to be gas being

1 pulled off the El Paso Line in Texas, New Mexico, and
2 Arizona going to Mexico. So, what happens there is that
3 that supplier there now has the option of, well, I'm going
4 to sell it to Mexico or sell it to California, which will
5 push prices up.

6 So, in looking at California's gas demand, what's
7 suppressing the California natural gas demand are
8 implementation of additional renewable generation for
9 California, also increased energy efficiency, which is
10 going to reduce -- the energy efficiency will reduce
11 overall electricity demand, which will also put -- pours
12 down natural gas demand. So -- but if you look at the
13 graph here, that even in the mid case, 13 years from now,
14 we're going to use less gas than what we used in 2016.

15 And what's really -- and, then, going to the
16 power generation sector, so if you look until 2024, you'll
17 see a steady decrease in natural gas demand in all cases.
18 But what happens is, is there is going to be an uptick
19 after 2025, because that's when we assume that the Diablo
20 Canyon shutdown will occur, and a lot of generation could
21 be met by natural gas and that will -- and that you could
22 see past 2025 and after, the demand for natural gas
23 increases.

24 So, earlier, I talked about -- so, one of the
25 things that this model could tell us is how much gas are we

1 getting from what's being produced in California compared
2 to if we got it from other states or other countries.

3 So, if you look at -- so, on the left-hand side
4 here, you'll see California demand for 2016 and then what's
5 estimated for 2026. And then the pie charts below show
6 shares of where that gas is coming from. So, there is
7 production of natural gas in California that meets about
8 11 percent of our demand, and that production is going to
9 drop within the next 10 years. There are -- there are
10 potential reserves of natural gas in California; but I
11 think due to the state's policies that it's very unlikely
12 that that is going to be developed.

13 So -- but what's also happening, as the share of
14 California-produced gas goes down, our model is also
15 showing that we are going to be importing more gas through
16 the Malin Hub through Oregon and into Northern California.
17 And, earlier, I talked about how we expect that the prices
18 in Alberta are not going to go up as much. And we do
19 expect some increase in production there. So, what's going
20 to happen is that California will likely rely more on gas
21 produced in Canada.

22 And, then, also, you can see here that, as I
23 talked about earlier, our reliance on gas from the
24 southwest will decline over the next decade as well, as
25 those prices climb and there's more competition for that

1 gas with Mexico.

2 So, the next slide builds upon this last slide,
3 and it now goes through, you know, what's the supply
4 portfolio going to look like in low-, mid-, and high-demand
5 cases.

6 As you can see, the California production is
7 going to be -- which is the purple slice here -- is going
8 to be constant. But what's happening here as we move from
9 the low case on the right to the high case on the left is
10 that as -- the high-demand case we're getting a higher
11 percentage of the gas from the southwest, which makes sense
12 because what the model is going to do is it's going to, you
13 know, start acquiring the cheaper resources first and, you
14 know, get the lower hanging fruit, if you will.

15 But what's also happening within here is, yes, we
16 can get gas from the Rocky Mountains and from Canada
17 through the Malin hub. But, over time, the gas from Canada
18 is going to be a higher percentage of what goes through
19 there.

20 So, here are the conclusions of our model. So,
21 we're showing that, throughout the United States, natural
22 gas demand is going to grow at an annual rate of about
23 0.7 percent per year between 2017 and 2030. But, on the
24 other hand, the implementation of renewables, energy
25 efficiency in California will suppress California's natural

1 gas demand over that period. But, however, there is a
2 slight rebound due to the shutting down of the Diablo
3 Canyon.

4 Our results show that prices, Henry Hub prices
5 are going to grow by about 2.6 percent per year. And
6 that's going to be driven by some growth in demand and also
7 the need to produce from resources that aren't developed at
8 this time.

9 However, so -- but our production growth is at
10 an -- is also at a slower growth than demand growth, which
11 is also the reason why prices are going to pick up.

12 California does produce its own gas, but it will
13 produce a lower percentage of that over the next decade.
14 And we will see our model shows a greater reliance
15 from -- on Canadian gas and also -- however, if we go from
16 the low-, to the high-demand case, we're more likely to
17 procure more expensive gas from the southwest.

18 The next steps, I tried to summarize them. I
19 think there's a lot of them that we need to look at, but
20 I'll go through these.

21 Again, updating information on technically
22 recoverable resources, we'd like to get something more up
23 to date. What we've used here mainly comes from -- is
24 mainly what we used in the last runs in 2015. We'd like to
25 use more up-to-date information. And that's -- that is the

1 most important input into this model because, looking
2 ahead, those costs of developing what's available and when
3 they get developed and how much of them get developed is
4 going to -- I mean, really is what makes the difference in
5 prices looking ahead.

6 Another thing that we'd like to do is get a
7 better handle on international market developments,
8 particularly as the United States within the next couple of
9 years is going to become a net exporter of natural gas.
10 So, what mainly drives that is LNG exports, particularly in
11 the Gulf Coast. And, also, there's a liquefaction portion
12 that's going into the Cove Point facility in Maryland. So,
13 there's going to be this -- there's this whole other
14 burgeoning world market for natural gas and for American
15 natural gas. And we want to better understand that. And
16 if you look at -- for instance, if you look at EIA's
17 forecast, that's really what's going to push us over the
18 edge in terms of being -- the United States being a net
19 exporter.

20 So, although, that -- although those exporting
21 activities are going to come out of the Gulf Mexico and the
22 East Coast, the demand for that gas could push up prices
23 here for us, as California is connected to that North
24 American soon-to-be more internationalized market.

25 One thing that this presentation has touched on

1 is an expected growth in demand for natural gas in Mexico.
2 In Mexico, they've done some restructuring of their natural
3 gas market. And what they hope to do is to do some fuel
4 switching within their industrial and power plant fleets to
5 move from oil to natural gas, but also attract more
6 international investment. And what that international
7 investment is in the form of are additional pipelines.

8 So, in the model, one of the ways that we've
9 updated this from two years ago was we've added more
10 infrastructure that has the ability to deliver gas to
11 Mexico, but we want to get a better handle on what is in
12 Mexico that transports that gas within the country. And
13 one of the resources that we are using I saw in the BP
14 slide that they're going to present later today.

15 Another -- so, within the next couple of months,
16 the Preliminary California Energy Demand Forecast will be
17 coming out. And, so, we would incorporate those as well,
18 and that includes the transportation sector as well. And
19 we hope to have our next set of results in time for our
20 next workshop, which has already been scheduled on
21 Wednesday, September 20th.

22 So, over the remainder of the spring and the
23 summer, we will make these modifications and upgrades to
24 the model.

25 And I will be glad to take questions and

1 comments.

2 CHAIR WEISENMILLER: Thanks. Thanks for really
3 digging into this and working through stuff.

4 I guess the one area I really wanted to focus on
5 is, you have the assumption that electric generation load
6 will go up after Diablo Canyon is shut down. PG&E has
7 committed in its settlement that that will not happen, you
8 know.

9 And, so, what we need to understand then is
10 exactly what they're anticipating. Again, that will not
11 happen under the terms of the settlement which the PUC
12 approved. So, one, is I'd like to get is a better sense of
13 the -- and I think the general expectation is, again,
14 coming partially from yesterday's workshop, is that EG,
15 electric -- you know, gas demand in California will keep
16 dropping pretty precipitously between now and 2030.

17 So, given that, I think one of the things that we
18 want to focus on is to get from the PG&E, Edison, and SDG&E
19 their projections of EG demand in that period of time.
20 And, certainly, the CAISO has out some. Their was their
21 regional study, you know, would -- assuming, again, at this
22 point, the base case what they're seeing as long-term
23 projections or any updates on that. I guess one is that
24 might us, too. So, we need that. When we get to
25 submitting comments, we need that submitted.

1 We're going to need those submittals from the
2 utilities, and it may help in terms of getting from -- in
3 terms of the CalGas report getting the EG loads broken out
4 from the rest of the noncore, so then we can calibrate
5 there better.

6 MR. ORTA: And, just to clarify, and that's one
7 of the -- when we do our next set of model runs, it will
8 include updated estimates on electricity, which will
9 incorporate the future electricity demand estimate, which
10 also means that those will be used for another electric
11 dispatch model run as well. So, we plan to incorporate
12 that, and we look forward to, you know, that and also what
13 the utilities' perspective is in the next 13 years or so.

14 CHAIR WEISENMILLER: No, that will be good. I
15 think just we need to circle around on that assumption, get
16 the best estimates from others, and then when we get to the
17 20th, we can have better analysis there.

18 MR. ORTA: Okay. Thank you.

19 CHAIR WEISENMILLER: Thank you.

20 MS. RAITT: Thank you, Jason.

21 Next, I'd like to invite Michael Thomas from BP
22 Energy to come and speak.

23 MR. THOMAS: Thank you very much for having me
24 today. I'm Michael Thomas. I'm the Chief Operating
25 Officer for BP's North American Natural Gas Marketing and

1 Origination Business as well as Operations.

2 Today, I'd like to talk a little bit about BP, my
3 organization, what we're doing from a renewables
4 perspective, and then talk about the U.S. Gas Fundamentals
5 from a supply-and-demand perspective and what the potential
6 is for the pricing forecast, which I think Jason covered
7 quite a bit, so I'll try to weave in as much as possible
8 into what he talked about.

9 So, as always, we always put a disclaimer here to
10 make sure I'm not providing any advice. Anything that I
11 say, that's particularly enlightening, I probably can't
12 take credit for it because I have a bunch of analysts that
13 put together these presentations for me.

14 So, just on BP in the U.S. You see that we've
15 invested over \$90 billion in the U.S. over the last
16 10 years.

17 BP's generated \$80 billion in economic value in
18 the U.S. in 2015, and we'll have the updated 2016 numbers.

19 But while a business is supposed to create
20 economic value, that's not all of who we are. You see at
21 the bottom left there safety is our number one priority in
22 everything we do, in our people, our processes and
23 our -- if you track BP's safety metrics over the last
24 several years, we've seen significant improvement there.
25 We supported over 145,000 jobs across the United States.

1 And then one I'm particularly proud of is we've invested
2 147 million in U.S. community programs. And I did look up
3 for California, about 10 percent of that 147 million is
4 donated to the California communities.

5 This next one is -- so give a little bit of
6 background on who I am. So, I've been with BP 11 years. I
7 ran the Risk Organization for several years. I ran the
8 North American Power Business Marketing and Trading for
9 three years. And I went over to London in 2013, spent
10 six months running the global LNG business, as well as the
11 European Gas and Power Business. And for the last
12 four years, I've been running this business that you see up
13 on the slide here.

14 So, BP is the largest gas marketer in North
15 America. We market between 22 to 25 Bcf a day. If you
16 look at our -- a little bit of overlap there, huh? If you
17 look at our upstream business, we produce about
18 one-and-a-half Bcf a day. So, you can see that we deal
19 with a lot of third parties. We're active in every mayor
20 producing basin.

21 All of these green dots are all of the different
22 offices that we have. And you can see Irvine, California;
23 we have an office there. But across all of North America,
24 Houston being our headquarters, Calgary being the second
25 biggest office. And then, in each one of these offices,

1 they mainly deal on the consumer side of the business, so
2 we interact with over 3,000 customers on a daily basis or
3 weekly basis in supplying them their natural gas. We move
4 about ten Bcf a day of natural gas. And we operate on 235
5 different pipelines and utilities. So, we span the entire
6 area.

7 And then you'll see -- you know, Jason was
8 talking about Mexico. We recently just put in a Mexico
9 office. With deregulation down there, with the growth in
10 natural gas, we're getting active there, as well as our
11 upstream and our downstream businesses is participating
12 there.

13 Next, I just wanted to touch on BP and
14 renewables. So, we've definitely committed to a low-carbon
15 future. BP's renewable business is the largest out of any
16 of the oil and gas majors. We've got a significant wind
17 business. We're top ten as far as wind generation. We've
18 got a large biofuels business in Brazil that creates
19 ethanol off of sugarcane. And, then, we've also been
20 building up a significant business dealing in the LCFS and
21 the RINS market.

22 So, if you look at that last slide, you see all
23 of those different offices there -- and I just talked about
24 all of the different movement of gas that we have -- it
25 created a perfect opportunity. Our guys in the -- our guys

1 and gals in the Irvine office and Salt Lake office started
2 to look at the EPA Regulations, the California Regulations,
3 and said, We need to go out there and we need to find
4 landfills, anaerobic digesters, wastewater treatment plants
5 all across North America. And, so, with all of these
6 different offices -- so the Toronto office, in
7 particular -- we started to work with a couple of different
8 landfill sites there. And, then, in Indianapolis, there's
9 CNG and LNG facilities. And we were able to connect the
10 dots. And, obviously, in California a big need from the
11 transport sector.

12 So, we were able to basically leverage our scope
13 and scale to be able to participate in the biogas business.
14 We are an Obligated Party under the EPA and the LCFS; so,
15 obviously, we have a vested interest in being able to
16 create these projects, as well as there's a lot of third
17 parties out there that we work with to be able to sell them
18 the RINS and LCFS that are generated off of this project.

19 You can see the stats there: Over 300,000 LCFS;
20 130 million renewable identification numbers; 15 pathways;
21 and 80 fueling stations. And that's recently almost
22 doubled. So, over, I guess, a month ago we purchased Clean
23 Energy's upstream renewables gas business. So, you can see
24 the commitment we have to the California program, as well
25 as to the EPA program, to be able to find projects to be

1 able to generate these.

2 So, I'm not going to a spend a lot of time on all
3 of the fundamentals that are driving North American gas
4 markets. This is just animated to show rig counts, storage
5 levels, oil production, U.S. generation by fuel.

6 I'm going to try to hone in on gas supply,
7 Mexico, the global LNG market, and then wrap it up with a
8 little bit of power.

9 So, the U.S. gas supply outlook -- Jason was
10 talking about this -- I went back to 2011. I think it's a
11 pretty interesting story to look at.

12 Over the last five years, we've increased our
13 supply by 20 percent. You can see that the winter of '15,
14 '16 we plateaued. We lost over a Tcf of gas demand across
15 North America that winter. February 26th, I think natural
16 gas hit \$1.64. You started to see rigs come off
17 significantly with prices at that level. And, so, you saw
18 production continue to fall up through the winter of this
19 year.

20 And, then, you could see that the range of
21 forecast shows significant growth over the next two years.
22 Surprisingly, the range of forecast is 10 to 20 percent.
23 So, you're talking about over a-year-and-a-half period
24 growing by the same amount that it took to grow over that
25 five-year period.

1 Two big factors there. One is the northeast
2 infrastructure. So, there's a tremendous amount of gas
3 supply up there that is currently constrained because they
4 don't have the pipelines to get it to the Midwest, to get
5 it to the southeast. And, so, we're seeing a lot of
6 pipelines come online over the next year, which is going to
7 increase their price. So, Henry Hub is trading at \$3.
8 They're getting \$2 or \$1.80 for their gas in the basin.
9 They'll be able to get it out to Chicago, to Michigan, to
10 the Gulf Coast. The other big factor in growth is with oil
11 prices above \$50. The Permian Basin, what you're seeing, a
12 tremendous amount of rigs. From an oil perspective, it's
13 the lowest cost supply basin in everybody's mind. So,
14 you're seeing a lot of oil rigs there, and there is a lot
15 associated gas in that basin. And, so, you're seeing a lot
16 of production growth from the Permian, as well as if the
17 northeast de-bottlenecks, I think you're going to see quite
18 a bit of growth there.

19 Actually, going back there. One of the
20 interesting things, just since we deal with so many
21 different producers, that I've seen, the CFOs will come in
22 and talk about their financial projections. And I think
23 historically, you know, they would be able to give an idea
24 three to five years out what their production levels would
25 be. What surprised me over the past several months is now

1 they're coming out with potentially 30-, or 40-year
2 projections. They're saying that with these, let's say,
3 two counties that I have in particular in Pennsylvania, I
4 could run two-and-a-half rigs and I could produce the
5 same -- let's say 2 Bcf of gas, I could produce that same 2
6 Bcf of gas for the next 30 to 40 years. They said, if we
7 could get the bottleneck, then I can run four-and-a-half
8 rigs, I can produce four-and-a-half to 5 Bcf a day over the
9 next 30 to 40 years. So, I think that's really
10 transformational as far as what you're seeing with the, I
11 guess, the more process-driven rather than having to
12 innovate all the time to figure out where natural gas is.

13 But I think some of the producers have gotten
14 some -- very clear on where those sweet spots are in the
15 basins and have the technology and the capability that now
16 they're projecting out a lot longer than what we've ever
17 seen before.

18 So, on the demand side, Jason talked about the
19 growth. So, this chart over here shows that we've tripled
20 gas consumption in Mexico over the last five years. We've
21 put down here the infrastructure that's been added in. If
22 you see these pipelines, NET Mexico, Los Ramones -- NET Mex
23 they call it -- when it's in service basically got quite a
24 bit of gas coming in. You had two other lines just come
25 on, the Trans-Pecos and Comanche, so another two-and-a-half

1 Bcf. And then you have another 3 Bcf coming online over
2 the next several years.

3 So, really, the drivers there is when I showed
4 the LNG slide and I showed the international prices, Mexico
5 has seen a significant decrease in production, native
6 production, and they were importing a tremendous amount of
7 LNG. Back in 2013, 2014, they were importing at \$12, \$15,
8 \$17. And they're looking north of Mexico looking at all
9 the natural gas production in the U.S. saying, Why don't we
10 just build pipes in here? We'll be able to save a
11 significant amount of money versus the international
12 prices. And they're trying to do the same thing as the
13 U.S. from a clean energy perspective. They're trying to
14 retire coal, retire oil plants. You're seeing quite a bit
15 of industrial expansion down there, as well as the
16 deregulation going on where they feel like they'll be able
17 to participate with the BPs, Shells and other companies to
18 have a competitive market right now and not be captive to
19 Pemex.

20 So, this was what I was referencing on the LNG
21 slide here. So, to orient everyone, the orange line is the
22 JKM. So, that's the Japanese Korean marker. It's a
23 simplistic way of just thinking about what Asian LNG prices
24 are. NBP is the Northern Balancing Point. So, it's a
25 pretty good proxy for European natural gas prices. And

1 then you have Henry Hub at the bottom there.

2 And you'll see that, while you took those two, if
3 you took Europe and Asia off there, it would look like some
4 decent volatility in the Henry Hub price. But when you
5 look at Europe and Asian prices, it's pretty staggering.

6 I was there in 2013 when we saw these spikes.
7 And it says it was below \$20, but I know there were some
8 cargoes that were selling for \$22 to \$23 for MMBtu. So,
9 thinking about Henry Hub at \$3 now versus having to buy gas
10 at \$20.

11 A big driver there was Fukushima, was the tsunami
12 in Japan that shut down the nuclear facilities, as well as
13 in Brazil, I think they're about 80 percent hydro, they had
14 a significant drought and were required to import LNG
15 cargo. So, South America had a lot of demand at the same
16 time as the Asian markets.

17 This also sent a price signal to the
18 United States. So, if you could buy \$4, \$3.50 gas and
19 could you sell it for \$12 to \$20, that would be a pretty
20 good reason to go ahead and put in liquefaction facilities.

21 You could see what's happened, though, recently
22 is that we have Asian and European prices that are trading
23 \$5 to \$5.50, and you got Henry Hub at \$3, so not as much
24 incentive. So, you say, well, you know, if we haven't
25 built these LNG facilities, let's just go ahead and stop

1 it. But this shows over here all the LNG that's going to
2 be coming online.

3 The owners of the LNG liquidation facilities have
4 sold off the capacity to Japanese utilities, European
5 utilities, BPs, other people. So, they have a vested
6 interest in completing the infrastructure. And, really,
7 the risk of whether or not these facilities make money
8 they've passed off to third parties.

9 We already -- you know, this is -- we're already
10 seeing exports. So, Sabine Pass, this text up here, is
11 currently flowing around 2.3 Bcf a day. They've got three
12 trains online, an expectation that they'll have another one
13 or two trains on.

14 Jason talked about Cove Point is now going to be
15 exporting. And then you could see that 2018, a significant
16 amount come on, and then 2019 to get us to the 9 bcf.

17 So, yes, I think the real wild card over the next
18 several years is, if you don't see this price spread
19 increase significantly, you may not see all of these
20 facilities operating. It's similar to in 2008 when we
21 thought we would run out of gas and we put all the re-gas
22 facilities in, we ended up not using hardly any of them.
23 You run the same risk with the liquidation facilities. I
24 think the only problem is they cost probably 20 to 50 times
25 more. So, there's tens of billions of dollars that are

1 going into these facilities, and unless the -- unless
2 spreads wide and you can end up with a situation where you
3 don't see a high utilization factor for these LNG
4 terminals.

5 To put it in perspective on the -- so, this is
6 the U.S. LNG export. From our 2035 outlook, we've put the
7 LNG growth across the world, our expectations from 2015 to
8 2030, 2015, 2016. The big drivers of LNG supply -- you see
9 the United States there in green. Historically, we have
10 not been an exporter except for a little bit in Japan. You
11 see Australia is now a big participant. And that's one of
12 the reasons why these spreads have collapsed so much. From
13 the confluence of events, all of a sudden you have
14 Australia coming online at the same time that you see the
15 United States coming online. So, a huge amount of supply
16 coming into the market.

17 You need some structural changes from a demand
18 perspective to be able to take in all of this LNG. And,
19 so, it will be interesting to see. There may be a bit of
20 lag, but over the longer term, we do expect the LNG market
21 to grow from 30 to 80 Bcf over the next 20 years or so.

22 And then where we think the demand will come in,
23 ultimately, Asia. I think you could take any commodity and
24 you could put Asia in there. But there is the expectation
25 that China, India is where you're going to see a lot of the

1 LNG demand. And, then, in the European market, we are
2 seeing a drop in production there, so we do expect to see
3 them importing some.

4 So that was specific to the LNG markets. This
5 looks at the global gas demand. They said it went from
6 30 -- from 30 to 80 Bcf, but you can see that on the right
7 side there total demand internationally is just shy of 500
8 Bcf by 2035. So, LNG market is still a small percentage of
9 the overall international market.

10 Projections for us is that gas grows by
11 30 percent over this time period. Where we think the big
12 supply growth is, the U.S. from a shale perspective, it's
13 over 40 Bcf a day of incremental growth. That would double
14 the size of the shale that we currently have. We don't
15 have a patent on the technology, so you do over this time
16 period start to see China and Africa start to have shale
17 and then other areas, Europe, you start to see some
18 additional supply growth.

19 With that over that time period, you see some
20 decline and then conventional growth comes out of your
21 traditional areas, the Middle East, Russia, and then
22 Australia, as we showed with the LNG that's more
23 conventional growth that's expected there.

24 And, then, where is it going to be consumed? The
25 power generation space, I got a slide here in a minute that

1 shows the coal retirement expectations, industrial
2 expansion across the globe increases as well. That's where
3 I think that the majority of the supply will be soaked up
4 in that time period.

5 So, if you look at the power markets, I just put
6 up here four different regional areas. PJM, the Northeast,
7 you can see the brown. A significant amount of coal
8 retirements over that time, and they're really looking at
9 natural gas to be able to fill in along with a little bit
10 of wind and solar. So, expectations in the east that
11 you're going to see demand growth from natural gas in the
12 power generation sector.

13 ERCOT, a lot of the coal retirements have already
14 happened. Expect to see a lot more wind over the next
15 several years, as well as gas being a key contributor, and
16 then the solar.

17 And then, MISO, Midwest, seeing quite a bit of
18 coal retirements. Their plan is to fill that in mainly
19 with wind, as well as some -- putting a little bit of gas
20 in over the next couple of years, to get some coal
21 retirements during that time and some gas facilities coming
22 online to manage the base load.

23 And, then, the market that we were talking about
24 with Jason in the California and the west, see a
25 significant amount of solar coming in, very little natural

1 gas, some coal retirements over that time period. But the
2 dominant story being the solar market. And just a couple
3 of graphs showing California installed solar capacity and
4 distributed solar capacity and just the parabolic move up
5 in the -- thank you -- in the solar capacity. And, then,
6 which I think everybody is familiar with, the duct shaped
7 for the power market. So, while, you know, we understand
8 from a base-load perspective, natural gas won't be as big a
9 factor in the California and the west markets, with the
10 sharp changes in the curve, you know, needing to ramp up
11 10-, to 13,000 megawatts in two to three hours, still
12 believe that natural gas can be a flexible resource to
13 support the California markets.

14 And, then, the long-term Henry Hub spot price.
15 Jason talked about this. I'm sheer EIA will talk about it
16 as well. I think Jason was talking about that he's at a
17 higher end than what is expected from an EIA perspective.

18 The black line is the NYMEX forward. You could
19 see that even with production coming on, the LNG
20 facilities, the Mexico facilities, the power gen, there's
21 really a perspective in the marketplace with the forward
22 curve that there's ample supply right now, a perspective
23 that prices will tail off over time. But the range of
24 outlooks, you know, you guys expecting higher prices, a lot
25 of it depends on the global market. As Jason rightly said,

1 our analysts are all about the international market now,
2 that if you don't understand the international market,
3 you're no longer going to understand the North America
4 market.

5 So, we have to understand all the factors that we
6 talked about with the LNG to then understand, you know,
7 where we believe prices will go.

8 We have seen -- like I said, I have over 3,000
9 customers, consumers. A lot of concern from them that
10 prices will go up from where the curve is right now. If
11 you looked at the five-year average price, it's around \$3,
12 slightly below \$3. It's only been at this level three
13 times in the last 17 years that you would be able to buy at
14 that price. So, we are seeing a lot of consumers come out
15 and hedge out five to seven years to protect themselves
16 from upward risk in price.

17 So, key insights. The North American market
18 works: Prices work to balance supply and demand. You see
19 that that first animation, all the different factors that
20 go into it. You know, two years ago, we had no winter, you
21 were able to take a lot of the coal generation and switch
22 it to natural gas generation and soak up a lot of the
23 marketplace. So, we've got a tremendous amount of
24 flexibility in North America right now. And I think that
25 will be a big factor as to whether or not our LNG operates

1 at a high capacity. I think some other regions, like
2 Australia, where they're going to have all this LNG, they
3 don't have a domestic market attached to it, so if you they
4 don't export it, they have to basically leave it in the
5 ground, shut their facilities down, and you could have all
6 kinds of operating risk associated with that. So, I think
7 because we're such a big complex market and have such great
8 capabilities, we'll be able to help the global markets
9 balance.

10 We talked about the longer-term factors. We
11 shouldn't underestimate the importance that weather has.
12 The last two winters, we've seen significantly warmer
13 weather. Even with that, you know, we're also twice as
14 expensive, this winter having almost as warm a winter. So,
15 there's other factors beyond weather that are playing into
16 it. A big part of that being supply dropping off when the
17 rigs dropped off. But there is an expectation that supply
18 is going to grow over the long term. As I talked about,
19 those producers that now have the capability to project out
20 20 to 30 years, it's pretty phenomenal to think about that
21 they're that comfortable with the technology and with the
22 resources that they have.

23 We talked about Mexico and LNG are really going
24 to be key demand drivers in the medium- to long-term.
25 Pricing relationships will continue to evolve. Like I

1 said, risk management, we're seeing a lot of people take
2 action to mitigate any upside risk. And, then you know,
3 it's our belief natural gas is going to be an important
4 part of the future power generation and transportation fuel
5 mix in our own traditional business, as well as our
6 significant investment in the renewable natural gas
7 business.

8 So, I think I rambled on probably long enough
9 there, and we can open up for any questions.

10 CHAIR WEISENMILLER: No. Thank you. Just a
11 couple.

12 What's your expectation for the level of growth
13 for renewable gas, particularly in the transportation
14 sector, over the next five years or so?

15 MR. THOMAS: I don't have the -- I don't have the
16 particular number. I think what we've been constrained
17 with is on the supply side, so finding enough landfills,
18 anaerobic digesters, and then helping them to get
19 financing. So, what I talked about was we have all the
20 infrastructure to help get their gas to the market, but
21 what a lot of them are struggling with is getting
22 financing. And, so, BP has come in and we'll say, Well
23 we'll buy it at a fixed price for a period of time, or,
24 We'll try and help you with your balance sheet to be able
25 to get financing.

1 So, we haven't really seen, from a renewable
2 natural gas perspective, any limitations on the transport
3 sector. It's really just getting enough renewable natural
4 gas to then feed into those markets, otherwise, they're
5 just going to be using traditional natural gas. And I
6 could get the numbers for you, but I don't have them in
7 front of me, just the transportation sector.

8 CHAIR WEISENMILLER: So it would be good to see
9 that.

10 Also, I wanted to ask, I know -- I met with the
11 NDRC. They were very interested in, you know, basically
12 increasing their natural gas and, you know, the shale gas.
13 And I see you have a piece there, right? My impression was
14 that they had not been that successful so far. What's your
15 sense of status of shale gas production in China?

16 MR. THOMAS: I know we just formed a partnership
17 with one of the Chinese entities to develop shale gas. I
18 think you're right. I think people underestimate the
19 amount of infrastructure that we have in the United States:
20 The water, the sand, the pipelines. And, so, you may have
21 shale available, but if it's in a remote location, it's
22 going to be very difficult to take advantage of it.

23 And, so, I think that they're still trying to
24 solve all that. I think our projection is, over the next
25 20 years, they're going to solve that. So, over the

1 shorter term, they've under-delivered on all of their
2 estimates that they had thought they would get in. But
3 over the longer term, the expectation is that they'll be
4 able to solve that to some degree.

5 CHAIR WEISENMILLER: Okay. Now, the -- that
6 sounds reasonable.

7 What's your sense of how much higher demand would
8 have been last winter in a more normal winter piece of
9 weather?

10 MR. THOMAS: 2015/'16, I think we under-burned by
11 750,000. The winter before, I think was over Tcf. So,
12 going into probably the middle of February, we were warmer
13 than the prior winter.

14 CHAIR WEISENMILLER: Yup.

15 MR. THOMAS: But then we did turn cold for a
16 period of time, so we ended up burning more gas than what
17 we had the previous winter. So, just probably 750 Bcf
18 versus the Tcf the previous winter.

19 CHAIR WEISENMILLER: Okay. Thanks.

20 COMMISSIONER MCALLISTER: I was late and you
21 probably talked about everything I'm going to ask about,
22 but sorry for coming in the middle. But I don't see it
23 really in the presentation, so I wanted to ask. You know,
24 I've heard sort of on and off that one of the barriers to
25 RNG and getting more of it is clean-up requirements to make

1 sure that it's injectable into the grid. And I guess I
2 would like to get your perspective on that, how much of a
3 barrier is that really and are there standards that are
4 kind of more workable in the works or are already there.

5 MR. THOMAS: Yeah. I think in the pipeline
6 tariffs, they have certain requirements. So, of the 15
7 projects that we've put in place, probably two of them have
8 struggled with the technology to be able to clean up.

9 But that was a big concern for us several years
10 ago when we were deciding to get into the RNG space was
11 whether or not there would be contaminants or issues. And,
12 so, the pipelines and utilities that the landfills or
13 biodigesters are connecting to are very strict. And we'll
14 test the gas significantly at the very beginning of the
15 production.

16 So, I think the technology is there. Like I
17 said, we have a couple of facilities that we're struggling
18 a bit with now and won't let them go online until it gets
19 cleaned up. But it does seem like people have figured it
20 out and keeping it clean. And then it gets commingled into
21 the utility system or the pipeline system.

22 But they're definitely testing it and not
23 allowing any contaminants into their system. So, I think
24 it's improved greatly over the last several years.

25 CHAIR WEISENMILLER: Thanks.

1 MR. THOMAS: Thank you.

2 MS. RAITT: Thank you very much.

3 And, so, we're going to mix up the agenda a
4 little bit to have Anthony Dixon from the Energy Commission
5 next.

6 MR. DIXON: All right. Good morning everyone.
7 Excuse me. I'm Anthony Dixon with the Energy Commission.
8 I will be presenting the Proposed Scope of our 2017 Natural
9 Gas Outlook.

10 The outlook is part of the IEPR process and is
11 produced every two years and it is required by the
12 California Public Resources Code.

13 So, now, onto our sections that we are proposing.

14 Our first section is our NAMGas Modeling Results
15 and efforts. Jason went into great detail about this, so
16 there will be the write-up of that. We'll be talking about
17 the development of the cases, the model itself, any price
18 trends, flow trends, and supply. We will also go over the
19 overview of the input and assumptions that were used in the
20 model. And we will also be talking about understanding
21 marketing uncertainty, what drives these prices in the
22 market. Is it supply? Demand? Is it something else?
23 We'll be really go over all those uncertainties.

24 Our next section will be Natural Gas Resources
25 and Associated Issues. This will include a discussion of

1 U.S. and California production, especially the declining
2 production in California. We will have a high-level
3 overview of U.S. and California storage, reserves for U.S.
4 and California, the proved potential resources, and also
5 include Mexico's and Canada's resources. We'll have a
6 discussion of hydraulic fracturing and its impacts on
7 seismic activity and water quality. And some emerging
8 technology, such as, methane hydrates or anything else we
9 see that can really affect the market.

10 Our next section will be Natural Gas Demands in
11 North America. This is a discussion of the total U.S.
12 demand for natural gas and also power generation demand and
13 how the growth of renewables is impacting this demand.

14 In our next section, will be the Development of
15 Infrastructure in Imports and Exports in North America.
16 We'll discuss pipeline changes, the developments and safety
17 issues along with the pipelines, and also the
18 infrastructure development in Canada and especially the
19 infrastructure development in Mexico, and also the changing
20 dynamic of LNG imports and exports.

21 The next section we would like to cover is
22 Natural Gas Demand for the Power Generation Sector. This
23 will be a discussion of the PLEXOS modeling efforts, how
24 they develop their scenarios, our renewable portfolio, and
25 also greenhouse gas price projections.

1 And then we would like to also have a section on
2 discussing any Additional Emerging Issues and Areas of
3 Interest that we have. This will include the new -- an
4 additional methane leakage study that has come out, natural
5 gas for use in the transportation sector, impacts of
6 natural gas demand in the power generation sector due to
7 varying hydroelectric generation. We've had some very wet
8 winters and hydroelectric is up and we won't need as much
9 natural gas for power generation, so we would like to
10 really look to discuss that and go into that. And we
11 really want to detail the pipeline and LNG exports,
12 especially along the El Paso south line into Mexico because
13 there's a lot of new development that will be drawing gas
14 from those southern -- from the southwest into Mexico and
15 it could really have an impact on California, especially in
16 Southern California. Also, the declining production of
17 natural gas in California. And a U.S. and California
18 subsidence issues. And we would also like to discuss fuel
19 switching in relation to zero net energy. And we will also
20 touch a little bit on renewable gas, but it will be
21 discussed in more detail in another IEPR chapter.

22 And some things we would also like to discuss and
23 consider for future modeling efforts are whether events or
24 extreme events, the well freeze off in the southwest and
25 how it impacted our prices, the polar vortex to the

1 northeast. Any of those things, a hurricane going through
2 the Gulf Coast, how those can really affect our prices.
3 We'd like to be able to start modeling those and really
4 considering them. We would also like to have climate
5 change be more input into our modeling at a national level.
6 Scripps is developing a national heating and cooling
7 degrade data set that we'd like to start using and modeling
8 in our model. And also looking at natural gas liquids that
9 are produced from the wet plays, such as ethane, propane,
10 butane.

11 That there is kind of the overview of what we
12 would like to discuss in our outlook.

13 CHAIR WEISENMILLER: Great. Thanks.

14 MATT COLDWELL: I'm going to channel -- do my
15 best, at least, to channel Commissioner Scott, the
16 Transportation Lead here.

17 So, on Slide 7 on the additional issues, you note
18 the natural gas use in the transportation sector. Just
19 curious, I don't know if this is a comment or a question,
20 but is looking at electrification of the transportation
21 sector from sort of the power generation point of view
22 considered, or is it -- because it is an emerging issue,
23 especially over the next several years?

24 MR. DIXON: Yeah, I agree.

25 We're more looking at the infrastructure need for

1 natural gas because our modeling efforts look at how that's
2 going to plug in the pipelines, what's it going to affect
3 for supply, demand, the use of the pipelines, whether there
4 are constraints. We're more looking at an infrastructure
5 type of view, even though the electrical demand would be
6 increased. So, our view is more of how is it going to hook
7 in.

8 UNIDENTIFIED SPEAKER: Thank you.

9 CHAIR WEISENMILLER: I guess the one thing I was
10 going to suggest adding, when you look at California's
11 natural gas infrastructure, a lot of it came back in the
12 era when we did the initial lines to the northwest and to
13 the southwest. You know, the PG&E Line 300 system is sort
14 of, you know -- usually go through their backbone. Some is
15 pretty old. And, so, basically trying to get a sense of
16 looking at the gas infrastructure and, you know,
17 where -- what we need to worry about in terms of
18 replacement over time. Again, pretty high-level summary of
19 that.

20 So, as was struggling with gas system, obviously,
21 on the one hand, we have to keep it absolutely rock-bottom
22 safe; and on the other hand, figure out what its long-term
23 future is. So, getting a sense of the distribution of the
24 infrastructure and where we might have major new
25 investments in 5 or 10 years would be good.

1 COMMISSIONER MCALLISTER: I guess just one
2 comment. I think there's a lot of uncertainty around the
3 ZNE or field sourcing generally in end use, and so I a lot
4 of it depends on where the market goes and where rates go
5 and things. And, so, I'll be interested in paying
6 attention to that. That work going forward I think is kind
7 of an interesting policy moment for that.

8 MR. DIXON: Okay. Thank you very much.

9 CHAIR WEISENMILLER: Yeah. And, again, one is I
10 certainty really want to encourage BP, the utilities, all
11 the other stakeholders to chime in in their written
12 comments on areas we think we should try to focus on in
13 terms of issues.

14 MR. DIXON: Thank you so much.

15 MS. RAITT: Okay. Well, we're quite a bit ahead
16 of schedule, but I think we will need to take a break
17 because of the availability of our speakers for this
18 afternoon.

19 So, I would suggest we break until 1:00. That's
20 kind of a long break, but --

21 CHAIR WEISENMILLER: That would be good.

22 MS. RAITT: Okay.

23 CHAIR WEISENMILLER: Okay. Thanks.

24 MS. RAITT: We'll be back at 1:00.

25 (Off the record at 12:15 p.m.)

1 (On the record at 1:15 p.m.)

2 MS. RAITT: Okay. So, we'll get started again.

3 Thanks everybody, welcome back to the IEPR
4 Workshop on Natural Gas Scenarios. And we have -- our
5 first speaker after the break is Kathryn Dyl from the
6 Energy Information Administration and she will be
7 presenting via WebEx.

8 MS. DYL: Hi. Hopefully, everyone can hear me
9 okay.

10 MS. RAITT: Yeah, we can hear you loud and clear.
11 Great. Perfect.

12 MS. DYL: Great. So, as Heather I believe
13 mentioned, my name is Katie Dyl, and I'm one of the primary
14 natural gas modelers for EIA in constructing the Annual
15 Energy Outlook. And, so, what I was asked to do is give
16 you a brief overview of the annual energy outlook as a
17 whole and then focus on natural gas markets, specifically,
18 production, prices, imports and exports, and potentially
19 touch on electricity in California if we get the chance.

20 So, if you could go to the next slide, please.

21 The key takeaways from this year's Annual Energy
22 Outlook are really that with strong domestic energy
23 production in the United States, relatively flat demand,
24 that leaves to the end result of the United States becoming
25 a net energy exporter over the projection period in most

1 cases.

2 And, that, you know, to give you the takeaway, I
3 guess, early on, it is primarily not only because crude oil
4 and product exports -- or imports, rather, are declining,
5 but also with growth of natural gas exports.

6 In terms of crude oil production, just to touch
7 on it, we see it rebounding from recent lows, but
8 not growing, you know, considerably higher than the recent
9 peak a couple of years ago.

10 On the other hand, across most cases, natural gas
11 production continues to increase through 2040, and this is
12 despite relatively low and stable natural gas prices.

13 So, what this means is that there's higher levels
14 of domestic consumption driven primarily by the industrial
15 sector and the electric sector, but also natural gas
16 exports, specifically, liquefied natural gas exports.

17 But, as I'll show you in the later slides, these
18 projections are very sensitive to the assumptions in the
19 model, in particular, what sorts of estimates you make
20 about resource and technology availability and costs.

21 So, finally, with modest demand growth in terms
22 of electricity, what is really driving new generation is
23 the retirement of coal plants, less efficient fossil fuel
24 plants. And this is not only due to the Clean Power Plan,
25 but also renewable tax credits in the near term and also

1 the relatively low natural gas prices which tend to compete
2 well with coal and still, you know, kind of keep natural
3 gas as the primary fossil fuel for electric generation.

4 But, again, much like the above case, this
5 generation mix is again sensitive to natural gas production
6 and pricing.

7 If you could go to the next slide, please. And
8 then one more. Thank you.

9 So, just, again, some outline for those of you
10 that might not be familiar with the AEO. EIA generally has
11 several cases, specifically, with different assumptions,
12 low and high macroeconomic growth, low and high world oil
13 prices, and low and high technology and resource estimates.

14 So, in terms of natural gas, the two big ones
15 really are the world oil price and the resource and
16 technology assumptions. So, just to give you a sense of
17 what we mean in terms of high and low oil price, in the
18 reference case, Brent crude is -- reaches about \$109 per
19 barrel in the reference case by 2040, whereas, the low
20 price case is \$43 per barrel at its peak. And the high oil
21 price case reaches over \$225 per barrel. So, quite high.

22 In the resource and technology cases, the way
23 these are constructed is that there's not only a lower
24 drilling cost and lower operating cost for rigs, but
25 there's also higher estimated ultimate recovery from oil

1 and gas wells. And, so, in the high resource and
2 technology case, you get higher production at lower prices
3 and, obviously, the other way around in the low oil and gas
4 resource and technology cases.

5 Low and high economic growth, I'm not going to
6 talk too much about that. You know, it's self-explanatory.

7 So, in addition to this, we also have a Clean
8 Power Plan free -- or case, so no CPP, which you can take a
9 look at and compare to the reference case as well. And,
10 although all these graphics are going to be through 2040,
11 if you're interested, this was the first AEO where we have
12 results in model projections out to 2050.

13 Next, please.

14 So, on to the sort of big picture tickley
15 (phonetic) results. Domestic energy consumption remains
16 relatively flat; however, the mix of consumption is quite
17 different. And this is led by a growth in natural gas
18 consumption, which has the growth -- has the largest change
19 over the projection, again, primarily due to industrial and
20 electric power generation.

21 While natural gas has the largest sort of net
22 growth, renewable energy, excluding hydroelectric power,
23 actually has the fastest growth rate. And this is
24 primarily due to the tax cuts -- or the -- I'm sorry, I'm
25 missing the word -- arrearable tax credits through the

1 early 2020s.

2 Next, please.

3 And, so, while in that last consumption graph we
4 saw consumption remaining relatively steady, again,
5 production increases led by dry natural gas.

6 So, by 2040, this actually results in natural gas
7 being about 40 percent of total energy production in the
8 United States. And, again, the crude oil and lease
9 condensates do rebound, but stay relatively flat post-2020.

10 Coal continues to decline after a brief
11 resurgence primarily due to regulatory environment. And,
12 again, renewables are the primary benefactor of that
13 growing considerably through the early 2020s and out
14 through the projection.

15 Next, please.

16 Okay. And, so, moving on to the fact that we
17 project the United States will become a net energy exporter
18 in the reference case, this is due to, again, both the
19 decrease in imports of crude oil and petroleum products,
20 so, as you can see from the graph on the left, after
21 reaching a peak in about 2005, total energy imports have
22 been declining, and this is due to primarily decreases in
23 crude oil and petrochemical product imports.

24 Exports, on the other hand, have been steadily
25 rising since about the same time. And, so, we project

1 about 2026 is when we'll reach the status of net exporter.

2 So, the graph on the right shows that breakout by
3 fuel. And, again, it sort of makes clear that it's not
4 only petroleum products declining, but also a large
5 increase in natural gas exports, especially in the near
6 term.

7 And, while in the past, it's been -- natural gas
8 trade has been dominated by pipeline imports and exports
9 from Canada and Mexico, LNG is expected to dominate natural
10 gas trade, especially in post 2020.

11 Next, please.

12 And, so, just briefly to mention carbon dioxide
13 emissions. We do project them to fall over the projection,
14 but at a much slower rate than the recent past. So, from
15 2005 to 2016, Co2 emissions fell about 1.4 percent annually
16 on average. And this, obviously, is due to the trend in
17 the electric power sector, the switching over from coal to
18 natural gas. So, in 2016, the transportation sector over
19 took the electric power sector in terms of Co2 emissions,
20 and we expect that to continue.

21 However, post-2016, we do see this moderating.
22 And the annual average decrease in CO2 emissions is about
23 0.2 percent. So, again, much less. And I believe does
24 not -- is not significant enough to meet the INDC or the
25 Paris Climate deal standards. But I just wanted to briefly

1 mention that.

2 Next slide, please.

3 And, so, finally, just to round out the general
4 overview and assumptions for -- this is the reference case.
5 We have U.S. population and GDP growing at historic rates
6 or are consistent with historic growth rates, and energy
7 intensity declining as the economy undergoes structural
8 changes, and carbon intensity also continues to decline,
9 but not -- or, yeah, carbon intensity continues to decline.
10 And, again, that probably should -- that trend probably
11 started around 2005.

12 So, if you could move forward, please, two
13 slides.

14 Getting into natural gas. So, in terms of what
15 resource types are contributing to -- or the resource types
16 that we think are going to be responsible for the growth is
17 shale gas and associated oil or associated gas from tight
18 oil place.

19 So, in the chart on the left, rather, you can see
20 that by 2040 we expect about two-thirds of total metric gas
21 production to be from these two sources. And the reason we
22 see this growth continue, again, despite relatively modest
23 prices, which I'll show you in a couple of slides, is
24 because we see new discoveries, new fields offsetting
25 declines in existing fields. And, so, that's what, you

1 know, allows this growth to perpetuate.

2 And, again -- or looking on the right, rather, we
3 can see that in pretty much all cases, with one exception
4 being the low oil and gas resource and technology case,
5 again we see production continuing to grow. So, only in
6 one case where we, you know, had significantly
7 underestimated our resource base do we see production
8 leveling out after 2020.

9 Next slide, please.

10 So, as -- while production, rather, continues to
11 grow at a pretty safe clip throughout the projection, we
12 see consumption growing but at a lower rate. And this is
13 primarily due to increases in both the industrial and
14 electric power sector.

15 So, in the industrial sector, we anticipate them
16 to remain the largest consumer of natural gas throughout
17 the projection and continuing to steadily increase, in
18 part, due to petrochemical and other projects that are
19 coming onboard in the next several years.

20 On the other hand, in the electric power sector,
21 we actually see a modest decline in the near term through
22 2020, and that's due to competition from coal and also
23 competition from renewables due to the aforementioned tax
24 credits.

25 However, post-2020, we see natural gas

1 consumption again continuing to rise and -- yeah,
2 continuing that trend through 2040.

3 Next slide, please.

4 So, the, again, large increases in production,
5 modest increases in consumption results in fairly large
6 changes in natural gas trade. And, so, in this graph, you
7 can see that, historically, since, I believe it was 1959,
8 when the TransCanada Pipeline opened, we have been net
9 natural gas importer due to pipeline imports from Canada.

10 Additionally, LNG imports, which peaked around
11 the mid-2000s, we see those tapering off and really just
12 becoming occasional peak shaving source in New England.

13 On the other hand, as these imports continue to
14 decline through the projection, we see exports rising. And
15 this is true for pipeline exports to Canada and Mexico, as
16 well as liquefied natural gas.

17 And, so, I guess dealing with Canada and
18 Mexico -- or to address Canada and Mexico first. We expect
19 the pipeline exports to eastern Canada tending to level off
20 but averaging about a Bcf per day over the course of the
21 year. And, despite this modest growth, we still think
22 we're going to be a net importer from Canada.

23 Mexico, on the other hand, we see a lot of
24 short-term growth due to Mexican energy reforms,
25 specifically, building out of infrastructure, as well as

1 reforming the electric sector, and the large build out of
2 natural gas fire generation there. In our reference case
3 or in the AEO 2017, we see these exports from Mexico
4 tending to level off post-2020, and that's because we
5 assumed that the aforementioned energy reforms in the
6 petroleum sector start taking into effect and domestic
7 production rebounds. However, that is a high unknown, and
8 I believe the current state is that it's lagging a little
9 bit behind. And, so, if anything, pipeline exports to
10 Mexico could continue to grow and be higher than what we're
11 projecting here.

12 And, then, finally -- oops, sorry. Just
13 a -- it's okay.

14 Just a brief mention that LNG exports grow
15 precipitously, or quite rapidly, through 2020, and that's
16 due to, I believe, six or seven different FERC-filed LNG
17 liquefaction terminals that are under construction that
18 should all be operational by 2021. And, then, after that,
19 we see modest continued growth in LNG exports.

20 Next, please.

21 So, moving on to what effect all of this has on
22 prices, you can see that they vary quite widely, depending
23 on the different assumptions, but really natural gas prices
24 are bracketed by their resource and technology cases.

25 So, in the reference case, we see prices

1 rebounding from around the \$3 per MMBtu level in 2016, up
2 to between \$4 and \$5 in 2020 for MMBtu. And that's due,
3 not only to increased drilling activity, but also increased
4 demand both from these LNG export facilities and industrial
5 facilities coming online.

6 From 2020 to 2030, we see prices continuing to
7 slowly rise to about \$5 per MMBtu. And that's due to
8 demand from the electric sector. But, past that, they
9 really remain relatively steady at that level.

10 On the other hand, if in our high oil and gas
11 resource and technology case prices remain below \$4 per
12 MMBtu throughout the projection. And, so, this -- these
13 higher production levels at lower prices really drive added
14 growth, not only in domestic consumption, but also exports.

15 And, then, finally, in the low oil and gas
16 resource and technology case, prices actually near historic
17 highs by 2040, and that suppresses both consumption and
18 exports.

19 Next, slide.

20 So, finally, the sort of big unknown or the
21 big -- or one of the big issues in natural gas markets and
22 trying to anticipate what is going to happen with them is
23 sort of what U.S. LNG exports levels we might expect or
24 really how the LNG export market is going to evolve and
25 really be shaped globally by, particularly, U.S. supplies

1 that are coming into the market, Australian supplies coming
2 into the market.

3 And, so, what we have here is the liquefied
4 natural gas exports on the left-side case, and then
5 accompanying that on the right, the oil-to-natural gas
6 price ratio. And this really drives home the point that
7 it's both world oil price and natural gas supply prices or
8 Henry Hub prices that play a role in what sort of LNG
9 export levels we might expect to see.

10 So, obviously, in the high oil price case, we
11 actually see the highest levels of LNG exports. And this
12 is due to the fact that, historically, and still today, the
13 primary way to set up LNG export contracts is by inducting
14 them to world oil price. And this is partly due to the
15 fact that LNG substitutes for petroleum products, diesel
16 and electric generation, and can be substituted as, you
17 know, a fuel and industrial application as well with oil.

18 However, we do expect that as the LNG, global LNG
19 market grows and more supplies move into the market that,
20 instead of competing with oil, LNG will then be competing,
21 you know, with other sources of LNG. And, so, that's when,
22 you know, low domestic gas prices come in.

23 So, in the high oil and gas resource and
24 technology case where we have the lowest natural gas prices
25 in the U.S., we also see much higher LNG export levels than

1 the reference case. Of course, on the flip side of that,
2 when there's very low oil prices, LNG isn't a competitive
3 or attractive fuel source for other countries. And when
4 U.S. natural gas prices are high, our LNG exports aren't
5 able to compete with, for example, Australia or other
6 middle eastern countries like -- I believe Qatar is still
7 the largest LNG exporter globally.

8 Next slide. And then one more over.

9 So, I'm not sure how much time I have left.

10 MS. RAITT: Oh, go ahead.

11 MS. DYL: Could you -- okay. So, I still have a
12 couple of minutes?

13 MS. RAITT: Yeah, you're fine.

14 MS. DYL: Okay. Thanks.

15 So, in terms of our electricity modeling, in the
16 AEO, we see that electricity use continues to increase but
17 the rate of growth is fairly low, at least in the reference
18 case. So, it, I think, averages a little under 1 percent
19 per year on average through 2040.

20 So, if you could move to the next slide, please.

21 And, so, again, I believe I mentioned this
22 earlier in the overview, but it's really not only laws and
23 regulations but also, you know, natural gas price that
24 drives what the generation mix might look like moving into
25 the future.

1 And, so, in our reference case, we see that,
2 despite the fact that natural gas overtook coal in 2015 and
3 we expect it to still be a larger portion of the generation
4 mix over the next couple of years, due to rising natural
5 gas prices, coal, you know, again shortly overtakes natural
6 gas as the leading electricity producer.

7 But post-2024 or 2025, natural gas, you know,
8 again becomes the primary, or the largest, source of power
9 generation and continues to grow throughout 2040. Again,
10 renewables, we see that rise, and nuclear and petroleum
11 remain flat. And, you know, non-consequential
12 respectively.

13 However, for a comparison, looking to the right
14 at the no Clean Power Plan case, we see a different story
15 in terms of generation mix. So, in this case, we still
16 have natural gas exceeding coal in terms of consumption by
17 the electric power sector, but instead of happening in the
18 mid-2020s, it happens in the mid-2030s.

19 And renewables, which overtook coal in 2030 in
20 the reference case, never quite reach the generation share
21 of coal without the Clean Power Plan.

22 Next slide, please.

23 And just to illustrate the role of natural gas
24 prices, on the left is, again, the reference case with just
25 coal, natural gas, and renewables. And the two graphs on

1 the right show the projection in the low resource and
2 technology case, whereas, the natural gas prices were
3 highest and reached about \$10 per MMBtu in 2040. And the
4 low -- or the high oil and gas resource and technology case
5 where prices remained I believe below \$4 throughout the
6 projection.

7 So, in one case, natural gas use actually
8 declines and remains below both coal and renewables
9 throughout the projection. And, in the other, natural gas
10 doesn't see that sort of near-to-mid-term decrease in
11 consumption and just continues growing its share.

12 So, the next slide.

13 I just wanted to add in because to touch a little
14 bit on California specifically. And, so, the first caveat
15 I'll make is that this is a bit of -- this might not be a
16 completely apt comparison or -- in terms of the renewable
17 part for California because in this case -- or in the AEO,
18 rather, we consider hydroelectric power as a renewable
19 energy source. And, additionally, some of the renewable
20 energy sources here might not be -- might not actually be
21 applicable for the renewable fuel standards. But I just
22 wanted to show you what our power generation outlook is for
23 California and make sure to point out -- or make sure to
24 address that we do see California meeting its 50 percent
25 renewable by 2030 commitment in the model. And I believe

1 that's reached not only through, you know, renewable
2 capacity in California, but also electric imports from
3 adjacent states and regions.

4 And, if you have additional questions about this
5 and I can't answer them, because, again, I'm tend to be
6 natural gas, I can definitely direct you to who to go to
7 for more information on that.

8 So, thank you, and I hope that -- you know, I
9 hope that I addressed the issues that you guys wanted to
10 learn more about today.

11 CHAIR WEISENMILLER: Yeah. This is Chair
12 Weisenmiller.

13 Thank you for your presentation. Just a couple
14 of questions. One was, I understand that your forecast of
15 the market dynamic, I think what we've heard generally is
16 that, say Mexico will be pulling gas out of the southwest
17 away from California and that California will, you know,
18 presumably be more reliant on Canadian or Rocky in that
19 sort of market flow. Is that sort of similar to what you
20 see?

21 MS. DYL: I think, actually, that in our
22 projections we actually have a lot of natural gas supply
23 coming out of west Texas from the Permian.

24 CHAIR WEISENMILLER: Uh-huh. Sure.

25 MS. DYL: And a lot of the infrastructure in

1 Mexico that's currently being built to send gas west is
2 through Texas and over. And, so, I guess it really -- I
3 don't know that we actually see larger draws from -- or
4 larger imports from western Canada. We see those to
5 continue to decline. I really think that in our case we
6 see the production, particularly from west Texas, more than
7 able to accommodate both growing Mexican demand and
8 California.

9 But, again, with the caveat that we do have
10 Mexican -- domestic production rebounding, whereas, if that
11 doesn't happen and Mexican natural gas production continues
12 its decline, that might change the results of it.

13 CHAIR WEISENMILLER: Okay. Thank you.

14 Other question is, what's your sort of
15 projections of renewable gas?

16 MS. DYLAN: So, I don't believe that we have
17 renewable gas contributing significantly to the generation
18 mix. I would have to direct you probably to the electric
19 team because we don't -- we wouldn't -- you know, I really
20 couldn't hazard much of a guess on our side. The only
21 thing I can tell you is that it really doesn't make a big
22 difference in terms of productions on our side.

23 So, if Heather or Melissa want to get in touch
24 with me if you would like the contact for somebody to ask
25 that question specifically, I can do that.

1 CHAIR WEISENMILLER: Okay. That would be good.

2 Last question is just, in terms of the major
3 growth in LNG exports, what do you see as the major market
4 for that LNG?

5 MS. DYL: So, I guess the key to the answer is
6 that, you know, we really don't -- in actuality, we really
7 don't know where the LNG might go.

8 In our model, we have most of it -- most, if not
9 all of it, going to Asia. But, again, we don't have South
10 America as an option, and most of Sabine Pass's exports
11 have gone to South America, at least in 2016.

12 So, I mean, I do think it's safe to say that most
13 LNG is destined for Asian destinations, especially -- you
14 know, there may be some going to Europe for, you know,
15 energy diversity and, you know, some going to South
16 America, but South American markets are very small compared
17 to Japan, South Korea, and even growing markets like China
18 and India.

19 It's probably not a terribly satisfying answer to
20 your question, but, you know, I think it's safe to say that
21 they're probably going to -- you know, if there's going to
22 be a lot of LNG exports, they are probably going -- that
23 means that Asia is demanding quite a bit of them.

24 CHAIR WEISENMILLER: Okay. No, that's good.

25 Okay.

1 Well, thank you. Thank you very much.

2 MS. DYL: Yes, no, thank you for having me. And
3 if there's any further follow-up questions, please don't
4 hesitate to send me an e-mail.

5 CHAIR WEISENMILLER: Great. Thanks.

6 MS. DYL: Thank you. Bye-bye.

7 MS. RAITT: Okay. And thanks for your
8 flexibility.

9 Our next speaker is Rose Marie Payan from Sempra
10 Utilities.

11 (Off-the-record discussion regarding Ms. Payan's
12 slide presentation.)

13 MS. PAYAN: Oh, the WebEx people. Oh, okay.

14 I would like to move around, but due to a
15 request, I will stand here.

16 Greetings everybody. Thank you for inviting me
17 to speak before you today. It's an honor.

18 My name is Rose Marie Payan, and I was the
19 Statewide Coordinator for the 2016 California Gas Report.

20 -- the California Gas Report, as you know, is
21 filed in compliance with the CPUC decision from 1995. And
22 what it requires the respondent utilities to do is to
23 prepare a full forecast in the even-numbered years and in
24 the odd-numbered years we prepare a true up. So, this year
25 we'll be putting out another report, which just has

1 recording historical data updates.

2 And, so, let's get started.

3 Our model shows that new housing is the main
4 driver for the residential forecast of growth, and
5 employment growth is the main driver for the commercial
6 industrial demand forecast.

7 From 2016 to 2035, the annual employment growth
8 is forecasted to be about eight-tenths of a percent for
9 Southern California gas area and 1.1 percent for San Diego
10 County.

11 Our drivers for the economics come from global
12 insight. What we will observe --

13 Yes. You still can't hear me? Oh. All right.

14 What we should observe is the next few years
15 continual gradual recovery in the Southern California area
16 of the new homes building growth and jobs also growth.

17 The next slide shows something very interesting.
18 It shows the new home building for the time span from 1985
19 to 2035. And what you could see is the slump from the
20 housing collapse after 2006. If you remember, the last
21 recession began December 2007, and it lasted officially
22 through the summer of 2009. And what this graph is showing
23 is how the change in the composition of new housing has
24 occurred since then.

25 Prior to 2006 and the crash that ensued, we see

1 that most of the new housing starts with primarily coming
2 from single-family homes. And then after that collapse and
3 recovery, we see that the mix is shifted to multi-family
4 housing. And, recently it's reverting back to an increase
5 in single-family homes, but still we have a robust growth
6 in multi-family housing structures.

7 The next slide shows our customer growth for
8 Southern California service territory. We're expecting a
9 five-tenths of a percent increase in new customers over the
10 forecast horizon from 2016 to 2035. Our acoumeters from
11 2015 total 5.67 million customers.

12 The next slide shows our projection on natural
13 gas prices. And they're very comparable to what the last
14 speaker had showed us, the reference case; but what we're
15 looking at is the 20-year low on natural gas prices. In
16 constant dollars, we're expecting the gas price forecast to
17 sit anywhere between \$3 and \$5.

18 And the way this forecast was prepared is in the
19 initial years out to 2020, we used market prices, the
20 fundamentals from NYMEX; and then post-2020, we used a
21 blend of forecast prices from the CEC, PIRA, and Wood
22 Mackenzie.

23 The SoCalGas demand forecast summary shows that
24 we expect a decline in gas throughput averaging about
25 six-tenths of a percent per year. Most of this is being

1 generated from ambitious energy efficiency programs that
2 more than offset modest meter growth and employment growth.

3 The total EG load, including cogeneration, is
4 expected to decline an average of 1.1 percent annually from
5 288 Bcf in 2016 to 232 Bcf in 2035 mainly due to growth of
6 renewable power and electric energy efficiency.

7 In our forecast across the various segments, we
8 see growth predominantly only in natural gas vehicle
9 market.

10 The next slide shows the graph, it's a visual of
11 the different market segments that generate our total load
12 across the years from 2015 to 2035. And it just shows the
13 previous fact, which is, we expect a decline of about
14 six-tenths of a percent per year.

15 For comparison purposes, we've noted the past CGR
16 growth rate. The 2014 growth rate we had expected
17 three-tenths of a percent decline over the forecast period.
18 Prior to that, we'd expected a one-tenth of a percent
19 decline over the forecast period. So, what you observe is
20 the -- as the years go by and we have stricter goals on
21 energy efficiency to meet, we see that we have more
22 aggressive decline in the load. So, load is definitely
23 expected to fall.

24 Okay. So, the next slide shows a summary of
25 residential market facts.

1 The annual residential gas demand is expected to
2 decline about five-tenths of a percent per year from 239
3 Bcf in 2015 to 218 Bcf in 2035. The decline in use for a
4 meter more than offsets new meter growth. The reason for
5 this again is attributed to energy efficiency programs,
6 some conservation due to AMI as well.

7 Since 2001, weather normalized residential use
8 per active meter has been dropping by about six-tenths of a
9 percent per year.

10 And we've come a long way with energy efficiency
11 standards. I came across some data recently before coming
12 here, in 1980, the average use for a customer was somewhere
13 in the 800 therms range. And, now, what we see, the last
14 bullet there, single-family homes average 474 therms a
15 year. That's quite a substantial decline. Multi-families'
16 average use for customer is about 312 therms per year.
17 And, again, this is adjusted for weather conditions.

18 The next slide shows the graph of the composition
19 of the residential market.

20 This residential forecast was prepared with an
21 end-use model. And what that does is it segments the
22 market into meaningful portions of customer types. And,
23 based on the data that are input for the typical customer,
24 predicts out the load into the forecast horizon. And what
25 we see is that most of the residential load consists of

1 single-family usage. We have some usage being picked up by
2 multi-family and the residual from master meter and
3 sub-meter classes. But, in total, the residential demand
4 is expected to decline five-tenths of a percent per year
5 from 2015 to 2035.

6 Okay. The next slide shows the commercial demand
7 forecast. The commercial demand forecast is broken out
8 into core commercial and non-core commercial. And, as I
9 mentioned before, the main driver for the commercial market
10 is employment growth. And, even though we expect
11 employment to grow over the forecast period, we do expect
12 tighter energy efficiency standards, especially for the
13 core commercial segment, be applied. So, as a result, the
14 core commercial demand forecast is expected to average a
15 decline of about 1 percent per year from 97 Bcf in 2015 to
16 80 Bcf in 2035.

17 The next slide shows SoCalGas' industrial demand
18 forecast of industrial market has -- it's composed of core
19 industrial, non-core industrial, non-refinery, and non-core
20 industrial refinery segments. The industrial load is
21 expected to decline six-tenths of a percent per year from
22 2015 to 2035.

23 Okay. So, the next slide shows a picture of
24 cumulative energy efficiency savings or measures installed
25 under the CPUC's EE program. And what's remarkable here is

1 that most of the savings are projected to come from
2 residential and core C&I sectors.

3 This CGR, when we prepared it, looked, in
4 contrast, somewhat to the previous one because there were
5 definitely much tighter standards imposed on the core
6 commercial market in this round. But, all in all, the
7 total savings are substantial and growing. And it's a
8 pretty interesting picture of our reality.

9 The next slide shows SoCalGas, the gas-fired
10 electric EG picture. And what it is showing is that the EG
11 throughput for base hydro and dry hydro cases -- and,
12 obviously, in dry hydro years, we have increased
13 EG -- well, gas-fired EG demand. But there's also a
14 projected decline over the forecast period.

15 The declining energy for electric markets is
16 driven largely by the renewables consumptions and a lot of
17 uncertainty.

18 Okay. So, what's happened? SB 350 was passed in
19 October 2015. And what it requires is the state reach a
20 33 percent renewables portfolio by 2020 and 50 percent by
21 2030. Also, with energy efficiency, we're expected to
22 achieve a doubling of the EE savings by 2030. Gas-fired
23 generation capacity also has an uncertainty because of the
24 fact that we have some thermal sources coming online and
25 thermal sources being retired. But the net is a decline

1 for both SoCalGas' service territory and also San Diego Gas
2 and Electric service territory.

3 One of the assumptions that went into the model
4 has to do with the once-through-cooling regulation. The
5 forecast that was prepared for the 2016 CGR assumes the
6 shutdown of those units for the forecast period.

7 Wholesale is the next market we're going to look
8 at. SoCalGas provides wholesale transportation service to
9 Sand Diego Gas and Electric, the City of Long Beach Gas and
10 Oil Department, Southwest Gas Corporation, City of Vernon,
11 and Ecogas in Mexico.

12 The wholesale load, excluding Sand Diego Gas and
13 Electric, is expected to increase 3 Bcf from 2016 to 2035,
14 from 25 Bcf to 28 Bcf. Sand Diego Gas and Electric's gas
15 demand is forecasted to decrease an average of four-tenths
16 of a percent. And we'll discuss those in the slides that
17 follow.

18 As I mentioned earlier, NGV load is expected to
19 expand, compared to the other market segments, it's a
20 robust 3.3 percent per year. And this increase is driven
21 mostly due to lower natural gas prices relative to gasoline
22 and diesel, as well as some government incentives in that
23 market.

24 Annual EOR steaming demand is forecasted remain
25 flat at about 17 Bcf through the forecast period.

1 Okay. So, moving onto the San Diego summary.
2 San Diego Gas and Electric's gas throughput is expected to
3 decline six-tenths of a percent per year, relatively about
4 the same rate as the SoCalGas service territory. San Diego
5 Gas and Electric's decrease is mainly due to forecasted
6 gas-fired EG load decline, which dropped an average of
7 about 1.1 percent annually from 2015 to 2035.

8 The residential market is surprisingly showing an
9 increase of about five-tenths of a percent per year. And,
10 in contrast, the commercial industrial gas demand drops an
11 average of seven-tenths of a percent annually as energy
12 efficiency outpaces economic growth.

13 The next slide shows the growth in the customers
14 from 2015 to 2035. We're expecting in this forecast period
15 about 1.2 percent growth per year in new customers. In
16 2015, San Diego Gas and Electric's gas meters totaled
17 870,125.

18 Okay. The next slide shows San Diego Gas and
19 Electric's demand to decline moderately from 126 Bcf in
20 2015 to 112 Bcf in 2035. And, as I mentioned before, that
21 translates into about a six-tenths of a percent per year
22 decline. Again, mainly due to declining EG loads.

23 So, Sand Diego Gas and Electric's residential
24 market is expected to increase moderately, about
25 five-tenths of a percent per year.

1 And this graph is composed also of the various
2 different market segments that feed into the residential
3 sector. For Sand Diego Gas and Electric, the residential
4 sector consists of single-family, multi-family master meter
5 and sub-meter groups. Predominantly driven the load by
6 single-family usage.

7 The next slide shows San Diego Gas and Electric's
8 commercial demand is expected to decline over the forecast
9 horizon by about 2 Bcf.

10 Okay. The next slide shows San Diego Gas and
11 Electric's industrial demand is expected to decline about
12 1 Bcf over the forecast horizon.

13 Okay. And then the next slide shows San Diego
14 Gas and Electric's gas-fired EG is expected to decline.
15 The total EG demand is expected to decline 1.1 percent per
16 year from 72 Bcf in 2015 to 58 Bcf in 2535.

17 And then this slide shows San Diego Gas and
18 Electric's energy efficiency goals. And the bulk of the
19 core -- the bulk of the load savings are expected to be
20 derived in core C&I programs. As you can see, the core C&I
21 segment is the light blue area, and that's the majority of
22 the energy savings, where they're coming from.

23 Okay. So, in conclusion, this slide next to the
24 left slide shows the comparison of past CGRs with the last
25 CGR for not only the Northern California service territory,

1 but also the Southern California service territory;
2 California statewide. The trend is pretty obvious. What
3 it shows is that for Northern California, as well as
4 Southern California, we're expecting an eight-tenths of a
5 percent decline in the load. The trend is downward. For
6 the state, we expect the load to decline almost 2 percent
7 per year over the forecast horizon.

8 And it just seems that the reduction is just
9 becoming more and more aggressive compared to the previous
10 years, especially for Northern California because if you
11 look at the first set of slumps that reflect the PG&E
12 service territory, they had been expecting at least growth
13 for the 2012 PGR and the 2014 forecast period and that
14 turned south in this last forecast, in the 2016 CGR.

15 Okay. The summary slide. In conclusion,
16 California's gas demand is projected to decline an average
17 of 1.79 percent per year from 2016 to 2030. SoCalGas'
18 end-use demand forecast is expected to decline 0.8 percent
19 per year over the forecast period. The reasons for this
20 decline are related to moderate customer growth, slow
21 economic recovery, and renewed efforts on energy efficiency
22 as well as the renewables target for 2030.

23 And the last bullet, energy efficiency programs
24 will have a significant cumulative effect of reducing
25 demand over the forecast period for the investor-owned

1 utility.

2 The last slide is just a list of the CGR team and
3 the participants.

4 Are there any questions?

5 CHAIR WEISENMILLER: Yes. Thanks for coming up
6 and thanks for the presentation. I've got a few.

7 On your Slide 4, you show the residential growth
8 in Southern California. I was sort of curious in terms of
9 if your forecast is based upon differences within the area.
10 And, if so, which parts of Southern California would you
11 expect the most growth?

12 MS. PAYAN: Well, the forecast for the
13 residential market is driven by an end-use model that has
14 as an input the saturations from the WRATH (phonetic). And
15 what it does is it segments the residential market into
16 various different customer types: Single-family,
17 multi-family, small and large, and then master meter and
18 sub-meter. There is a meter forecast that feeds into that
19 model, but it's not based on geography. It's just for the
20 entire service territory. And what the end-use model does
21 is it serves as a calculation to mimic customer choice.

22 The typical customer has as its choice, the
23 ability to pick between different fuel types and different
24 efficiency levels based on capital costs and operating
25 costs and fuel prices as well. So, there's a simulation

1 that underlies that end-use process.

2 CHAIR WEISENMILLER: And in that model, do you
3 look at photovoltaics?

4 MS. PAYAN: Not to my knowledge.

5 CHAIR WEISENMILLER: Okay. I'm just trying to
6 understand.

7 In terms of -- one, of which we talked a lot
8 about this morning, was sort of the staff's forecast of
9 electric generation load. And, so, one of the things
10 obviously we're trying to do is sort of line up those
11 between actually PG&E and the staff and also between you
12 and the staff. So, one of the things -- and you've got
13 sort of a decline overall. They tend to have more of an
14 increase. So, I'm trying to pin that down.

15 One of the things that would help us if we could
16 get sort of your CGR workpapers with the electric
17 generation loads desegregated out of that.

18 MS. PAYAN: Our workpapers are posted online on
19 the Southern California Gas Regulatory Website, as well as
20 the San Diego Gas Regulatory Website. It shows the detail
21 behind the construction of both of the forecasts for those
22 to utilities, as well as, you know, the inputs.

23 CHAIR WEISENMILLER: The EG load broke out?
24 Broken out?

25 MS. PAYAN: The EG load detail is presented

1 there. But I believe -- I would have to -- well, subject
2 to check on the detail, it may just be broken down on an
3 annual basis.

4 CHAIR WEISENMILLER: Yeah. So, what basically we
5 need you to do is work with the staff so that we can do the
6 cross-comparisons and get on top of what is going on in the
7 EG sector going forward. So that would be good.

8 The other question is you, unlike the staff and
9 EIA, you tend to look at expected and then dry hydro. And,
10 so, again, that would be something that would be good for
11 us to understand that variation. We're trying to
12 just -- obviously, this has been a dramatic year for us
13 going from droughts to floods, so -- with presumably heavy
14 impacts on EG.

15 MS. PAYAN: I could take that to our
16 forecast -- our forecaster for the EG --

17 CHAIR WEISENMILLER: Right.

18 MS. PAYAN: -- market for more detail on the
19 factors underlying the differences between the dry hydro in
20 the base year.

21 CHAIR WEISENMILLER: Right.

22 Do you tend to look at differences in gas rate
23 structures for EG?

24 MS. PAYAN: I'm not sure about that.

25 CHAIR WEISENMILLER: Okay. That's fine.

1 Again, that's something maybe the staff might
2 want to follow-up on that one.

3 It's really interesting to see the declines
4 you're projecting from the efficiency goals, particularly
5 in the core commercial industrial sectors. Again, I think
6 certainly as we continue to work on the quantification of
7 energy efficiency and the doubling, you know, that I'm sure
8 Andrew and Martha -- Commissioner McAllister and his staff
9 -- want to follow-up with you on some of that.

10 MS. PAYAN: Oh, absolutely. We'll work with them
11 and follow-up definitely. But, as you know, California is
12 the leader in energy efficiency. I don't know where I
13 read, but on the electric side, if you look at nationwide,
14 the typical customer from 1980 to 2005, their EG usage
15 increased about one-third. But if you look at California
16 over that same period, it's pretty flat in California. So,
17 it's quite a remarkable difference.

18 CHAIR WEISENMILLER: No. Definitely it's been a
19 huge impact, you know, as we've gone to higher prices and
20 more explicit energy efficiency, you know, on gas
21 consumption.

22 Do you --it's probably somewhere else in the
23 company, but in the CalGas report, do you look at renewable
24 gas?

25 MS. PAYAN: Renewables, I don't believe so.

1 CHAIR WEISENMILLER: Okay. You know, we can
2 follow-up elsewhere.

3 Okay. Again, thanks for coming up and thanks for
4 your presentation.

5 MS. PAYAN: Thank you.

6 MS. RAITT: Thanks Rose Marie.

7 That concludes our presentations, and we can move
8 on to public comment.

9 CHAIR WEISENMILLER: First is there any public
10 comments from anyone in the room?

11 (No audible response.)

12 CHAIR WEISENMILLER: Let's go to anyone on the
13 line. Any public comment?

14 (No audible response.)

15 MS. RAITT: We don't have any -- oh, we do have
16 one.

17 CHAIR WEISENMILLER: We had that one question.
18 If you want to --

19 MS. RAITT: There is one question I will read.
20 Just one moment. Okay.

21 Why is the Henry Hub price forecast here
22 different than EIA's Henry Hub forecast? That hub is
23 outside California and affected by the wholesale continent.
24 So why not just use the EIA's latest 2017 Henry Hub price
25 forecast as an unmodified input into the demand gas model?

1 And that was a question after Jason Orta's
2 presentation.

3 Okay. Jason is going to come up and try to
4 address that question.

5 MR. ORTA: This is Jason Orta from the California
6 Energy Commission.

7 In trying to answer the first part of that
8 question, well, I explain in my presentation that compared
9 to EIA, at least in the reference case, we're showing
10 throughout the country a little bit more growth and demand,
11 but particularly it's in the supply area. They're showing
12 more production growth between now and 2030 than we are.
13 But one -- in the presentation, one of the things that we
14 are going to revisit for our next iteration of this is
15 looking at updated numbers on potential resources and the
16 costs of developing gas in those areas.

17 And to answer the second question of -- why are
18 we doing this? Was that it?

19 Because, as I pointed out in the presentation,
20 the model goes beyond price forecasts. One of the things
21 that we try to get into are looking at where the long-term
22 supply comes from, where supplies come from in the long
23 term, mid-, to long-term. You know, because there's
24 always -- in particular right now in the next -- you know,
25 with the new administration, the question becomes, What is

1 going to be our relationship in terms of trade with our
2 neighbors? And, so, it's worth asking, at least in that
3 realm, Where does our natural gas come from and what does
4 it mean and also how does California fit into an
5 internationalizing market for natural gas.

6 And I think, you know, that's why we do this
7 analysis here is to show we're a part of this market and
8 try to show how it affects us. And I think, you know,
9 there were questions here about future demands in certain
10 areas. As we pursue more energy efficiency and renewables,
11 we have to look at the future of the electricity system.

12 MS. RAITT: Thanks, Jason.

13 And I neglected to mention that question was from
14 Bill White.

15 So, thanks for that question.

16 Anything else?

17 I think that's it from WebEx.

18 CHAIR WEISENMILLER: Okay. So, this meeting is
19 adjourned. Thanks again for everyone for your help today.

20 (Whereupon, the workshop adjourned.)

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TRANSCRIBER'S CERTIFICATE

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were transcribed by me, a certified transcriber and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 19th day of June 2017.

A handwritten signature in black ink, appearing to read 'Kelly Farrell', with a stylized flourish at the end.

Kelly Farrell
Certified Shorthand Reporter
CSR No. 8081