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SMUD Plug-in Electric Vehicles Light Duty Integrated Resource Plan SB350 Input

April 2016



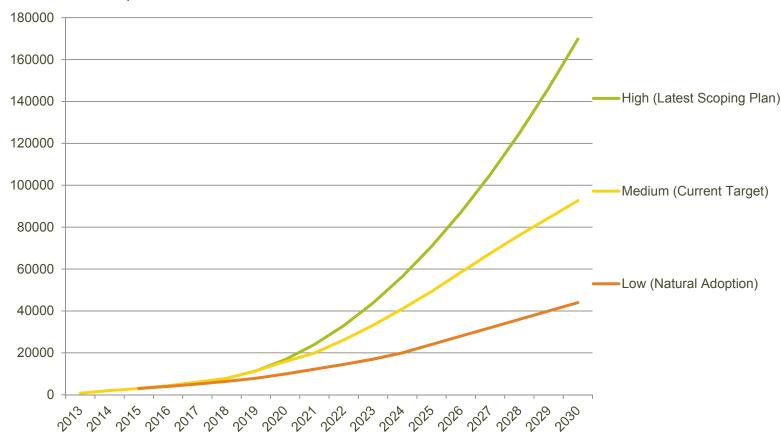
SMUD Transportation Planning Maturity

- SMUD Light Duty EV plans progressing well
 - Market projections / Load information estimates are all in place
 - New customer programs launched to increase EV adoption
 - SMUD EV Strategies established in 2016 will address market adoption barriers and maximize grid value
 - New elements now being evaluated
 - New CARB Scoping Plan preliminary targets (4.2M vehicles by 2030)
 - SMUD EV Program adoption effectiveness
 - Impact projections for new Ultra fast charging stations.
- IRP Scenario Planning Ongoing



SMUD Market Adoption / Load Planning

Cumulative Vehicle Adoption





Transportation Electrification IRP Guideline Feedback for Light Duty Vehicles

Concurrence with Guidelines

- TE Related Market Growth and expected load profiles and associated emission estimates are all consistent with current SMUD practices
- TE Program Investment reporting to spur EV market adoption is also consistent with ongoing SMUD activities
- Identification of activities targeted at different customer segments is also consistent with existing practices

Suggestions for inclusion

- Transportation electrification-related grid impact cost data
 - What system upgrade costs can be attributed to TE impacts?
 - Anchors utility cost / benefit analyses
 - Provides insight on the charge management strategies



New 2017 Initiatives will try to drive adoption

- Enhanced residential program (≈\$599/year incentive)
- Doubling advertising and outreach awareness campaign
- Full Workplace/Multi-family dwelling EVSE incentive program
 - 200 incentive per year for L2 Charging, \$1500 / each
- DC Fast Charger Incentive Pilot Program
 - 6 DC Fast Chargers per year
- Community Partners School Bus electrification support
- Fleet/Workplace Charging Research Project to increase EV Adoption
- Managed charging research
- Medium and Heavy Duty Fuel Switching research



SMUD EV Support in Disadvantaged Communities

- SMAQMD / SHRA Share Car Project Support
 - SMUD is installing an additional DC Fast Charger to support the effort and providing cost overmatch to allow additional grant activities;
 - CARB Grant Supported
- SMAQMD / Twin Rivers/Elk Grove/Sacramento Unified School Districts
 - SMUD supporting charging infrastructure scope
 - CARB Grant Supported
- SMUD Fleet Expansion is located in a disadvantaged community
- Multi-family dwelling EVSE incentive program



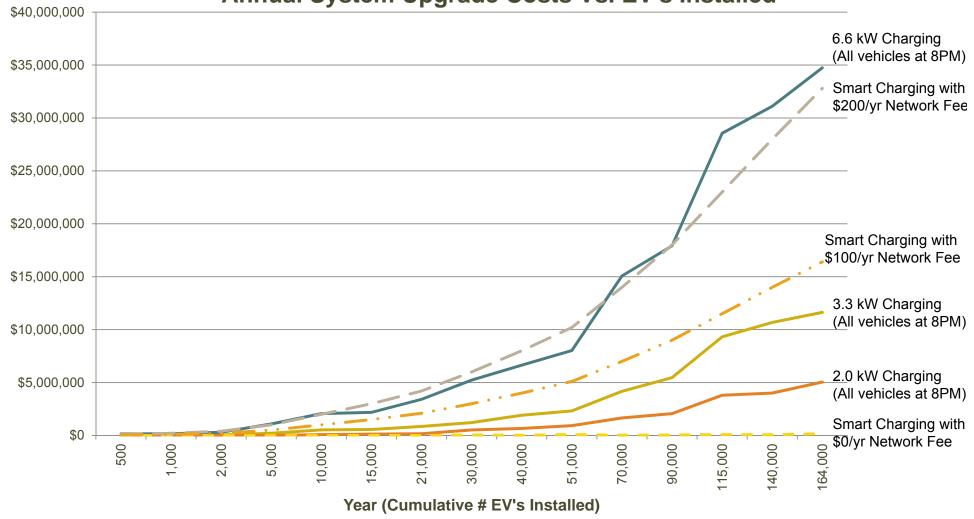
SMUD Support for Electric Vehicle Service Providers

- Sale for Resale policy allows outside entities to resell electricity for electric vehicle applications
- Commercial EV Pilot Rate reduces demand charge exposure for low utilization rates
- Incentive programs support private investment
 - Workplace Charging
 - DCFC



Residential Grid Upgrades versus Smart Charging Costs







Summary

- Transportation Electrification Load in SMUD resource planning since 2012
- SMUD is focused on increasing market adoption
 - Developed new EV rates for residential and commercial customers
 - Launched new incentives and awareness program in 2017
 - Deployment of DCFC to address range anxiety
 - 6 SMUD Stations now operations
 - New incentive model in 2017
- Significantly more funding for infrastructure will be needed to meet state policy goals
- SMUD is investing to support the market (beyond Federal or State Gov't grants)
- LCFS funding is vital for supporting future infrastructure investment
- Accounting for carbon reduction shifts between the utility and the transportation sectors will be important for meeting long term goals

