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### BEFORE THE PUBLIC UTILITIES COMMISSION

OF THE

### STATE OF CALIFORNIA

ADMINISTRATIVE LAW JUDGE REGINA DEANGELIS, presiding

Description of Southern California (Capacity Requirements Request for Capacity Refraction (Capacity Refraction (Ca

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San Francisco, California
May 27, 2015
Pages 1 - 195
Volume - 1

Reported by: Ana M. Gonzalez, CSR No. 11320 Wendy M. Pun, CSR No. 12891

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1 -- well, let me move on. 2 THE WITNESS: So the testimony here on 3 page 10 really is around incorporating additional language in the contracts. 4 5 MR. CHASET: Q Okay. And needing more time to do that. 6 7 This language is merely about Q 8 needing more time to file the application? 9 Needing more time --Α 10 0 To change language in contracts so 11 that you could put that in the application? 12 It's needing more time to revise 13 the contracts and then to negotiate that 14 additional language with the counterparties, 15 which ultimately led to a delay in the RFO 16 and a later filing date for the application. 17 Okay. I understand that. 18 you. 19 Okav. I'm going to move on to page 20 12 now of SCE-01. You were talking about the 21 -- talking about the website. And I think 22 Ms. Myers asked you some questions about this 23 outreach program. 24 My question to you was how vigorous 2.5 was SCE's outreach campaign with regard to 26 newer modular technologies capable of 2.7 distributed and decentralized locations?

We did really what we felt was

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extensive outreach to the market to highlight the RFO and the new products we were soliciting. Not only did we send out an e-mail blast to our 2,000 plus e-mail list, we also did press releases. We sent notices on service lists associated with DSM products as well as LTPP service lists. So we did what we could to highlight to the market that we were looking for all types of resourced in the context of the LCR RFO.

2.5

Q Including decentralized distributed small scale generation in the LCR areas?

A I mean, our -- our outreach was that we were looking for various products, including EE, DR, DG, renewable energy storage, and gas-fired generation. Although we highlighted in our bidders' conference that to the extent there was a product that didn't fit into one of those categories or those forms of contracts, we were willing to negotiate to come up with a form that would work between the parties.

#### Q Thank you.

And let me ask you. You did e-mail blasts. You did press releases. Was there any direct personal follow-up by SCE to -- to potential providers of modular distributed generation technologies, or was it just this

generic campaign of e-mails and press
releases?

A I don't -- there were a number of meetings that we held with various counterparties that came to visit us to talk about their technologies, their potential products that they were interested in submitting into the RFO. You know, I don't remember specifically whether any of those meetings fit the description that you have.

Q Any of them providers of fuel cell technologies?

A Yes.

2.5

Q Were any of them providers of small scale solar plus storage distributed resources?

A I -- I can tell you you've had a number of conversations for those types of products. I don't recall whether that was in the context of the LCR RFO or in other procurement activities that we have ongoing at Edison.

Q Thank you.

All right. Moving on to pages 14 to 15, there were various -- you said for a project to be considered in the RFO, it had to meet certain general qualifications, et cetera. Do you recall the thrust of that

testimony? Pages 14 to 15, you were you talking about general qualifications for a project to be considered?

A Yes.

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Q It's fair to say, is it not, that there were not a lot of offers that you got specifically for the Moorpark sub-area as opposed to the Western LA Basin? Is that true?

A That's an accurate characterization.

Q What's your explanation for why there weren't that many contracts delivered for the Moorpark sub-area?

Α I think there are a couple of One is the Western LA Basin had -factors. it's a larger procurement, larger opportunity. It also had specific requirements, minimums that had been identified in the LTPP Track 1 and Track 4 Decisions. So I think at least my understanding based on conversations is really the market was focusing their effort on the Western LA Basin. I think the climate zone associated with the Moorpark area as well as a smaller number of customers made it a more challenging location for people to develop projects in.

Q Okay. And let me ask you to speculate perhaps. Would you judge that the small number of contracts was due to the fact that some of the potential offers couldn't meet your criteria, or was it they just weren't interested?

A I'm not aware of the criteria, to use your word, being the barrier, the issue as to why they didn't submit offers.

Q Okay. Thank you.

2.5

Moving on just a little further.

Again we're pages -- same area, pages 14 to

15 where, you know, you considered various

offers for -- well, actually I'm not going to

ask that. We already explored that.

Let me ask you this. Do you have any reason to understand -- explain why you didn't receive more contracts for renewable energy production, for example solar PV, in -- let's say up-system from Moorpark in the Goleta sub-area for example?

You have a lot of sub along the coast there as you get up from the coast. Do you have any reason why you didn't get more solar bids into your RFO from Santa Barbara County?

MS. REYES CLOSE: Objection, calls for speculation.

1 ALJ DE ANGELIS: Sustained. 2 MR. CHASET: All right. I'll move on. 3 Do you -- do you think that the 4 language of your proposed pro forma agreement 5 was a reason why you didn't get more bids from renewable energy producers? 6 1 7 Just to be clear, what pro forma Α 8 agreement are you referring to? 9 The pro forma agreement that you 10 used with your counterparties. 11 For which product? We have several 12 different pro formas. 13 For the renewable energy providers. 14 Let's say for solar energy providers. Do you 15 think it was the language in your pro forma 16 was a reason why you didn't get more bids? 17 Α I do not. Our pro forma renewable 18 agreement has been used in a number of 19 different programs very successfully this 20 year, last year, the year before. 21 contract has been in the marketplace for some 22 time. And I'm not aware of any issues 23 associated with it that would prevent 24 counterparties from submitting offers. 2.5 All right. Thank you. 26 Moving onto page 26, you talked 27 about receiving 11,036 offers from a, number 28 redacted, of bidders. This combines the

understanding the connection between the overlap RFO concept and the future potential for future contracts.

2.5

2.7

MS. SCHEXNAYDER: Yes, your Honor. It goes to the issue of whether Edison was required to procure all of the -- all of the resources for the Moorpark sub-area initially or whether they could do it incrementally through a number of RFOs. So I think it is relevant to ask what resources would -- or responses they could get from future RFOs for the Moorpark sub-area and LA Basin sub-area.

MS. REYES CLOSE: Your Honor?

ALJ DE ANGELIS: Ms. Reyes Close.

MS. REYES CLOSE: Sure. I mean, your Honor, Edison has put forth contracts that satisfy the minimum procurement in Moorpark. I don't know why we're talking about residual procurement for Moorpark when we've satisfied our requirement. I understand the situation in LA where that is not the case, but for Moorpark it's a very different situation.

ALJ DE ANGELIS: Okay. Go ahead and ask the question again.

MS. SCHEXNAYDER: Thank you, your Honor.

ALJ DE ANGELIS: Thank you.

MS. SCHEXNAYDER: Q Mr. Bryson, again,

after the LA Basin procurement process is complete, would you expect that selected preferred resources suppliers and energy storage suppliers would be willing to respond to another RFO for those types of resources?

A Recognizing this is complete speculation because I don't know what the market is going to respond to and how, typically when we launch an RFO, I'd expect some of the counterparties to put together offers and submit them in the RFO.

Q So Mr. Bryson, you have experience putting together RFOs for these types of resources; correct?

A These types of resources? Can you help me out there?

Q For preferred resources.

A I have.

2.5

Q Okay. And based on that experience, do you have a sense of when you're putting together an RFO whether you expect there to be any responses to the RFO?

A We certainly try to structure RFOs so that we will receive responses and try to allow for sufficient time for developers to put together offers and -- and -- having said that, there are times when you do put together an RFO and you think you've got it

right and it ends up that it doesn't work.

2.5

And a great example is the website that -- for the PRP RFO that you just put in front of us initially had a due date of I believe it was April for the offers to be submitted. And that has been revised to June because we didn't think we were going to get enough response.

So I put together many RFOs. You have an expectation of what the market can do when you launch it. You're structuring that RFO. And sometimes you have to adjust because it's hard to really predict with perfect accuracy what's going to happen.

Q Okay. And my question is just based on your experience and your expectation of how the market would respond. So based on that experience, would you have a reason to expect that preferred resources suppliers who are successful in the LA Basin proceeding would respond to another -- another RFO for additional preferred resources?

A If we were to launch another RFO for preferred resources, I would expect to receive offers, yes.

Q Thank you. But am I correct to understand your testimony that Edison is not considering another RFO for preferred

resources in the Moorpark sub-area at this time?

2.5

A That's correct at this time. We have satisfied the Commission authorization for the identified need in the Moorpark area.

Q Okay. If you did pursue an additional RFO for preferred resources and energy storage in the Moorpark sub-area, would you expect to see responses -- based on your experience, would you expect to see responses that are more in line with the responses you saw in the LA Basin RFO?

A Once again, hypothetical. To the extent that we were preparing an RFO for additional preferred resources and storage in the Moorpark area, I think we'd want to do additional outreach to see what we could do differently to get a different level of competition, a different level of participation in the RFO compared to what we saw in the LCR RFO. So I wouldn't necessarily want to use the same timeline that we had used out of concern that, you know, maybe we get the same sort of result.

Q Thank you.

So just to clarify, a different -to get a different response, do you mean to
get a greater response?

1	A To get a more robust response for
2	preferred resources.
3	MS. SCHEXNAYDER: Great. Thank you.
4	If I can have one moment, your
5	Honor? I believe those are all the questions
6	I have for Mr. Bryson.
7	ALJ DE ANGELIS: Thank you.
8	Any additional?
9	Ms. Limón.
10	MS. LIMÓN: Yes, your Honor. Thank
11	you. Good afternoon, Mr. Bryson. I'm Gladys
12	Limón. I'm an attorney for California
13	Environmental Justice Alliance.
14	Did you personally oversee the 2013
15	RFO process for the Moorpark sub-area?
16	A I did oversee the LCR RFO for both
17	Moorpark and LA Basin, yes.
18	Q You testified regarding the
19	selection of the independent evaluators
20	Sedway Consulting; correct?
21	A That's correct.
22	Q You cite to a copy of Sedway's
23	report in Appendix D; correct?
24	A Correct.
25	Q Have you read that report?
26	A I have.
27	Q So you're familiar with its
28	contents?

### BEFORE THE PUBLIC UTILITIES COMMISSION

OF THE

### STATE OF CALIFORNIA

) Application of Southern California Edison Company (U338E) for Approval of the Results of Its 2013 Local Application 14-11-016 Capacity Requirements Request for Offers for the Moorpark Sub-Area.

# CERTIFICATION OF TRANSCRIPT OF PROCEEDING

I, Ana M. Gonzalez, Certified Shorthand Reporter No. 11320, in and for the State of California do hereby certify that the pages of this transcript prepared by me comprise a full, true and correct transcript of the testimony and proceedings held in the above-captioned matter on May 27, 2015.

I further certify that I have no interest in the events of the matter or the outcome of the proceeding. EXECUTED this 27th day of May, 2015.

Ana M. Gonzalez

)

CSR No. 11320

### BEFORE THE PUBLIC UTILITIES COMMISSION

OF THE

### STATE OF CALIFORNIA

Application of Southern California )
Edison Company (U338E) for Approval ) Application of the Results of Its 2013 Local ) 14-11-016 Capacity Requirements Request for )
Offers for the Moorpark Sub-Area. )

# CERTIFICATION OF TRANSCRIPT OF PROCEEDING

I, Wendy M. Pun, Certified Shorthand Reporter No. 12891, in and for the State of California do hereby certify that the pages of this transcript prepared by me comprise a full, true and correct transcript of the testimony and proceedings held in the above-captioned matter on May 27, 2015.

I further certify that I have no interest in the events of the matter or the outcome of the proceeding. EXECUTED this 27th day of May, 2015.

Wendy M. Pun CSR No. 12891

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