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# Transportation Electrification: The PEV Market, Environmental Impact, and Future Technology

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## What is Electric Transportation?

- Car
- Truck
- Bus
- Marine
- Airport
- Forklift
- Marine
- Motorcycle
- Scooter















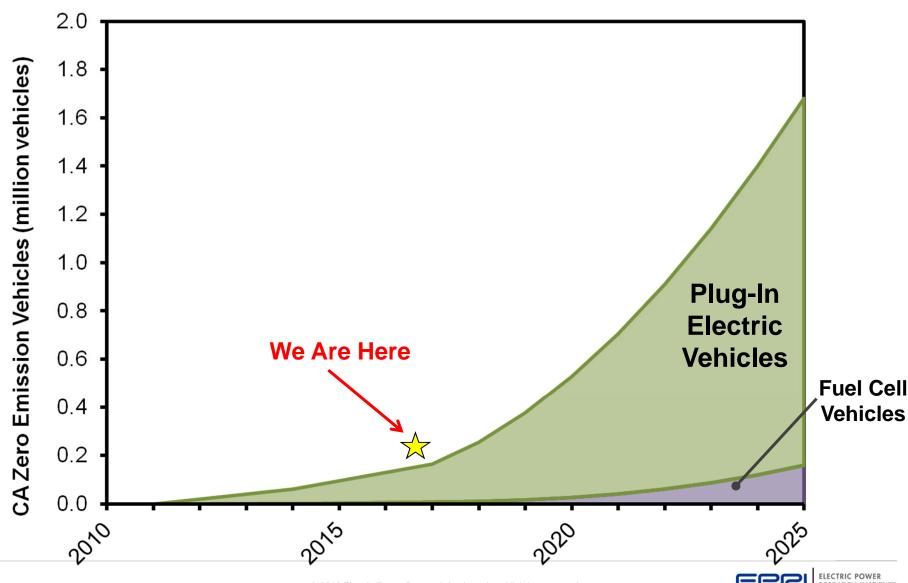




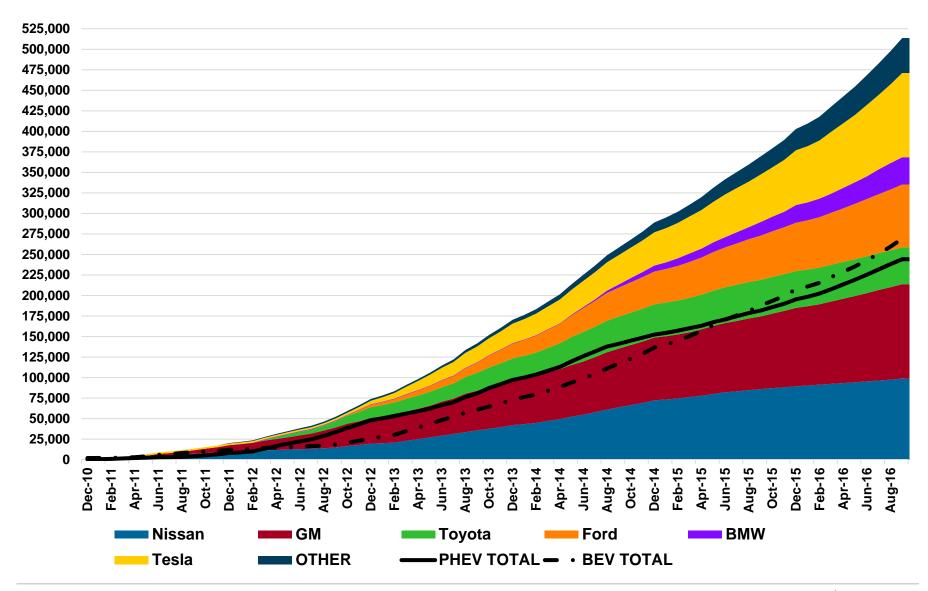




# Regulatory Push – California has mandated 1.5M ZEVs by 2025 (3.3M including seven other states)

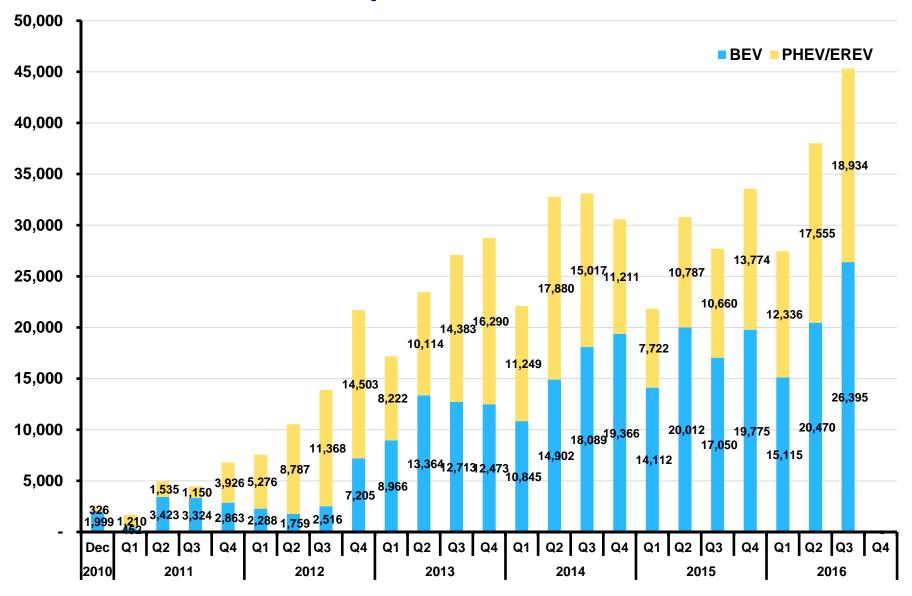


# **Cumulative US PEV Sales to Date > 513,000**



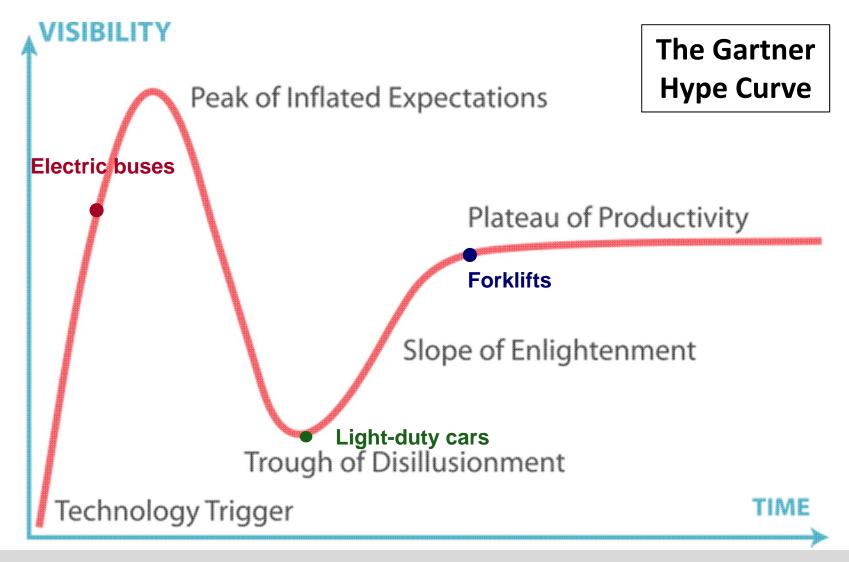


### **PEV Sales 2016 YTD Up 34% Over 2015**





### Moving beyond the hype cycle...



Focus on the real opportunity for electric transportation in the next 5 to 10 years



# Customer choice is increasing ~41 new PEVs coming in 2016-2020

























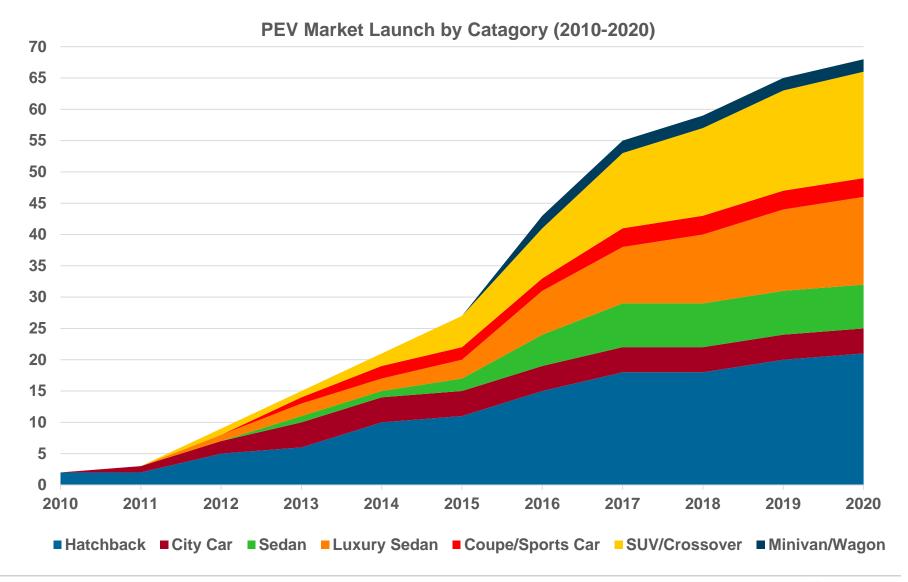




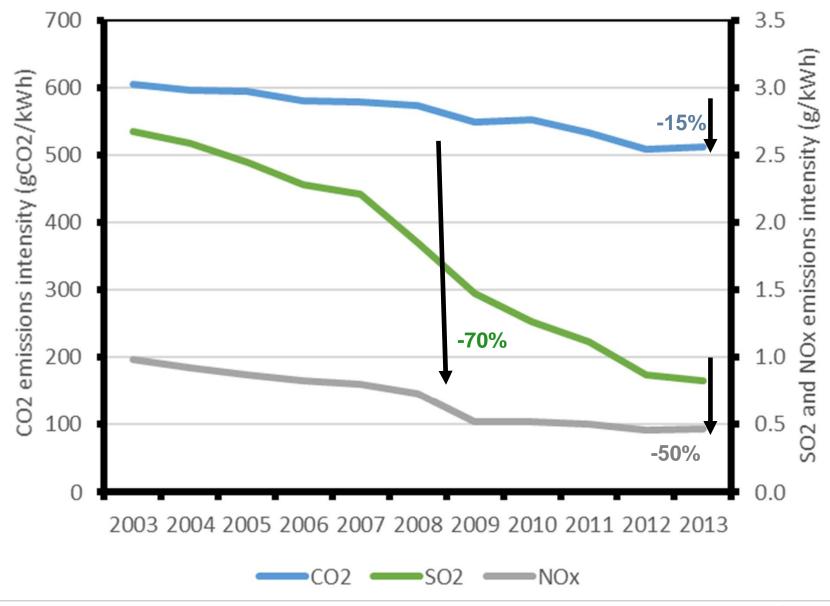




# Customer choice increasing with 41 PEVs announced to hit market from 2016 – 2020



### The electric grid is clean and getting cleaner – 15, 70, 50



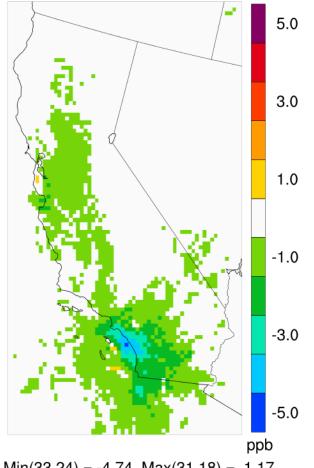


### Electricity is also a clean transportation fuel

#### Reduction in GHG due to electrifying transportation through 2050

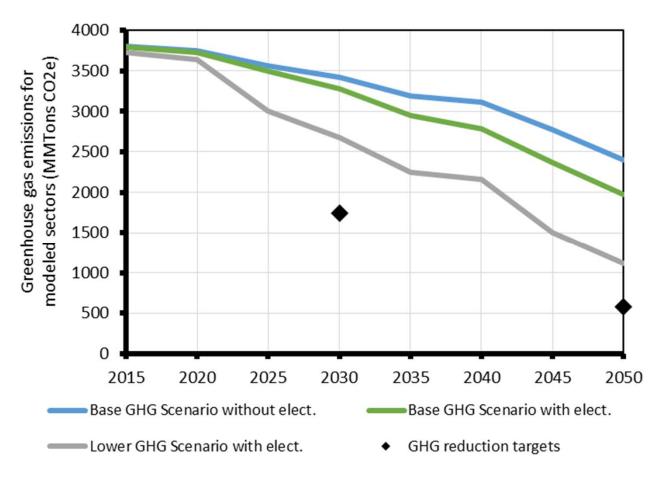
#### 1400 GHG emissions (million metric tons) 1200 1000 800 600 200 2015 2020 2025 2030 2035 2040 2045 2050 Liquid fuel upstream Liquid fuel direct Electricity direct ■ Electricity upstream Battery manufacturing · · · · · Emissions without electrification

#### Improvements to air quality (human health) due to electrifying transportation through 2030



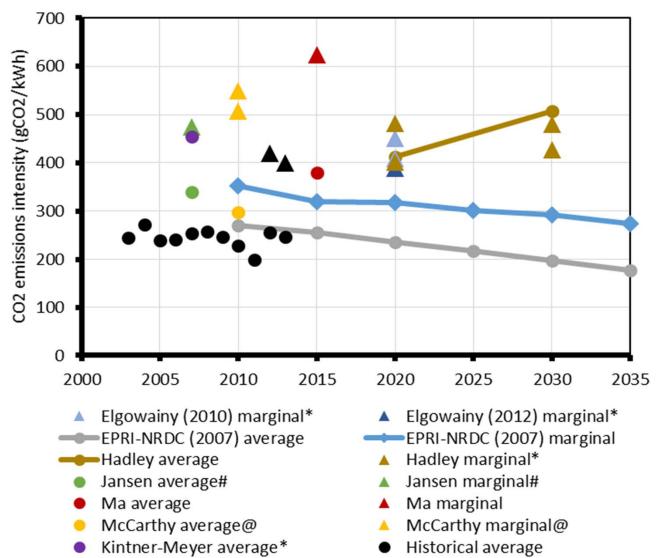
Min(33,24) = -4.74, Max(31,18) = 1.17

# Transportation Electrification reduces California's greenhouse gas emissions but needs to move faster



 In our more aggressive scenario the electricity sector and transportation sector can approach California's targets, but there is still a significant gap

# But what about those headlines that claim electric vehicles are bad for the environment?



Estimated marginal

# Customer education - Charging is sometimes like getting gas, but more often like charging your phone or laptop





Public





Workplace or Retail

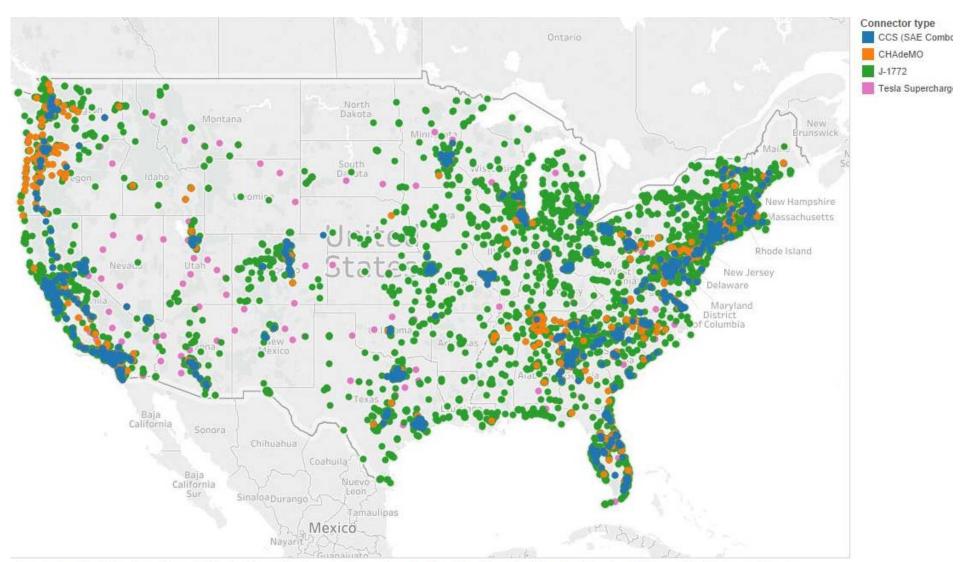




Residential



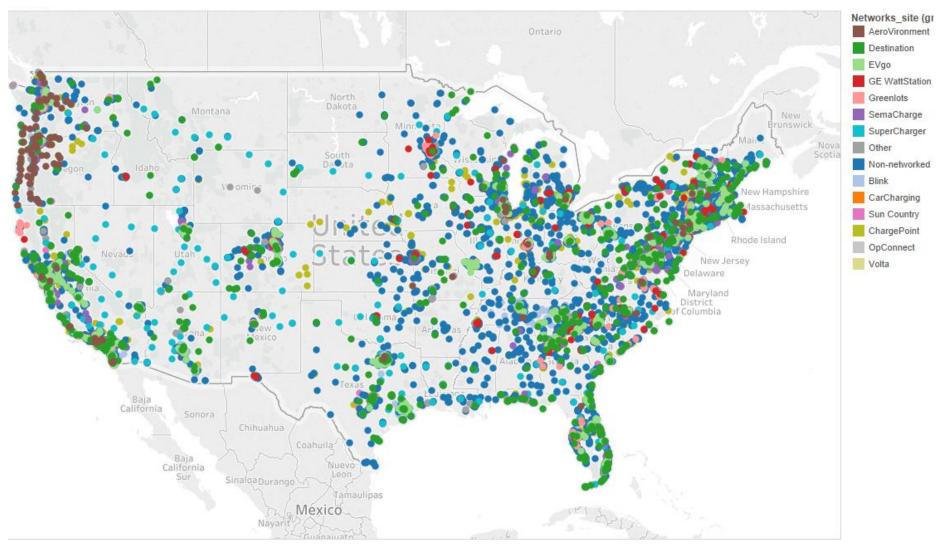
## PEV charging infrastructure is increasing



n Longitude and Latitude. Color shows details about Connector type. Details are shown for # locations. The data is filtered on Country, which keeps US. The view is filtered on pe, which keeps CCS (SAE Combo), CHAdeMO, J-1772 and Tesla Supercharger.



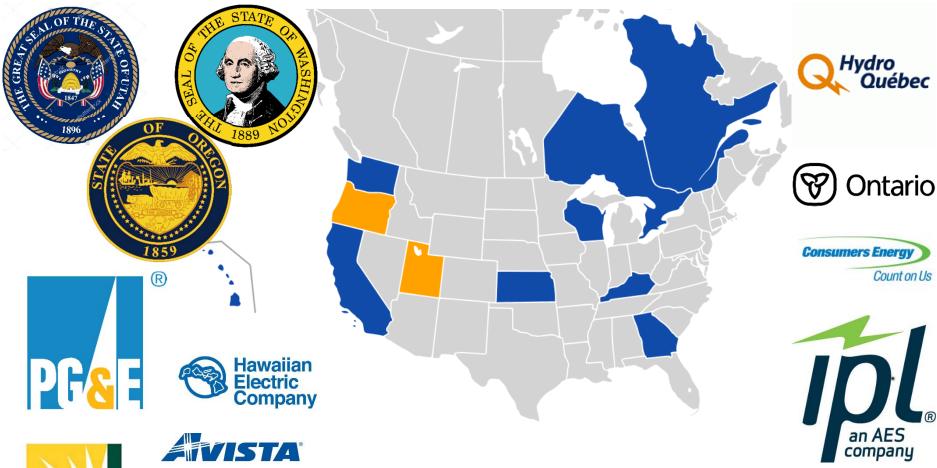
## But most public charging networks remain fragmented



d on Longitude and Latitude. Color shows details about Networks\_site (group). Details are shown for # locations. The data is filtered on Connector type, Network and Country. The r type filter keeps CCS (SAE Combo), CHAdeMO, J-1772 and Tesla Supercharger. The Network filter keeps 20 of 20 members. The Country filter keeps US.



# **Utility charging infrastructure and market support Current activities**









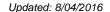






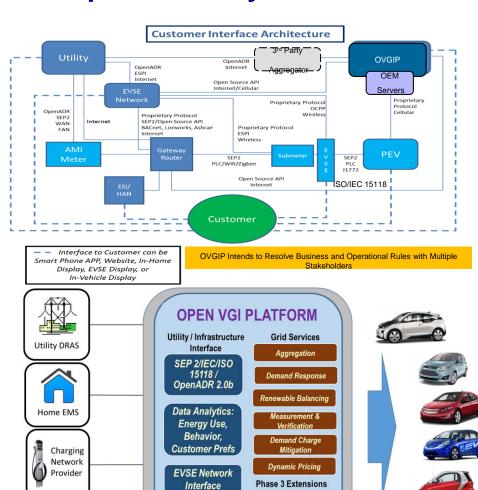








# To help the PEV market scale, need to make the complex both simple and easy for the customer



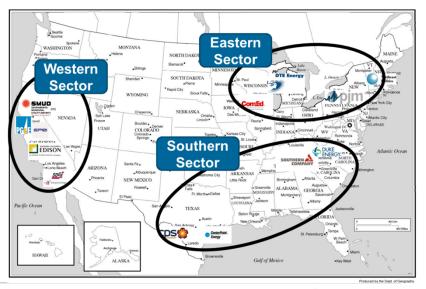
Open API

**Privacy & Security** 

Frequency Regulation

Energy / ISO Market

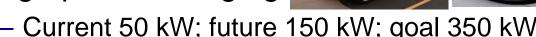




**Building EMS** 

### What's next? Now and in the future

- Autonomous driving
  - Tesla, Apple, Google
- High power charging
  - Current 50 kW; future 150 kW; goal 350 kW



Long-distance (~200 mile) mass-market battery electric vehicles

- Chevy Bolt
- Tesla Model 3
- Gen 2 Nissan LEAF
- Ownership Models /

**Transportation On-Demand** 

Car share / Lyft / Uber











# Together...Shaping the Future of Electricity