DOCKETED	
Docket Number:	16-IEPR-05
Project Title:	Electricity Demand Forecast
TN #:	212217
Document Title:	Presentation - CPUC'S IOU POTENTIAL STUDY
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Organization:	Navigant
Submitter Role:	Public
Submission Date:	7/11/2016 8:28:30 AM
Docketed Date:	7/11/2016

CPUC'S IOU POTENTIAL STUDY

PRESENTATION TO JOINT AGENCY IEPR WORKSHOP

JULY 11, 2016



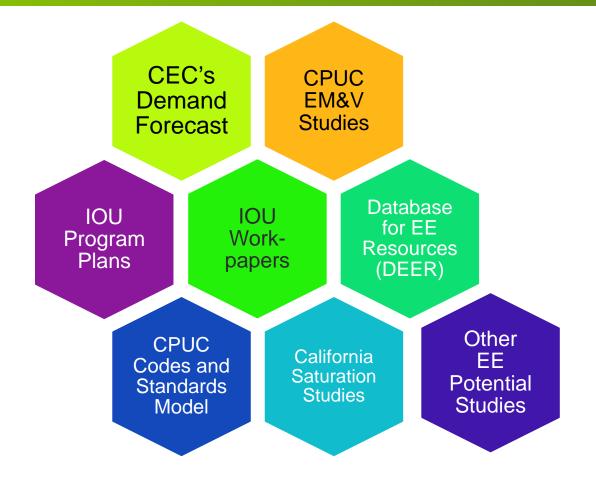
IOU POTENTIAL STUDY OVERVIEW

- General Scope:
 - Bottom-up model forecasting energy efficiency (EE) savings in 4 IOU service territories
 - 200+ technologies, 6 sectors, 16 climate zones, multiple building types
 - Includes savings from Codes and Standards, Behavior, and Financing programs
 - Calibrated to historic EE adoption rates and reflective of current CPUC policies
- Recent history of the IOU potential study:
 - Studies completed in 2011 and 2013
 - 2015 Potential Study Sets goals for 2016 & beyond
 - 2016 AB802 Study Identifies additional savings potential stemming from AB802



DATA SOURCES AND GRANULARITY

- Potential studies rely exclusively on existing data sources
- All measure level data based on an annual savings basis (no monthly or hourly variation is tracked)
- Demand savings are based on DEER definition of the peak hours

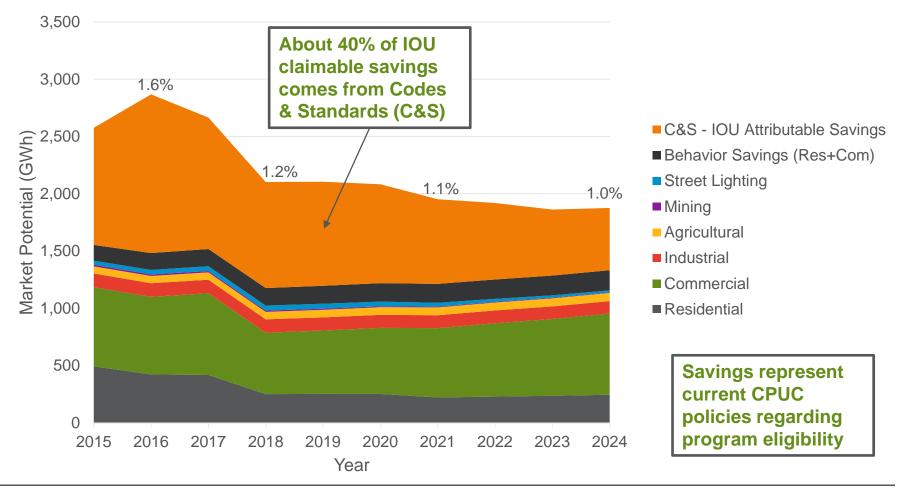


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2015 POTENTIAL STUDY RESULTS

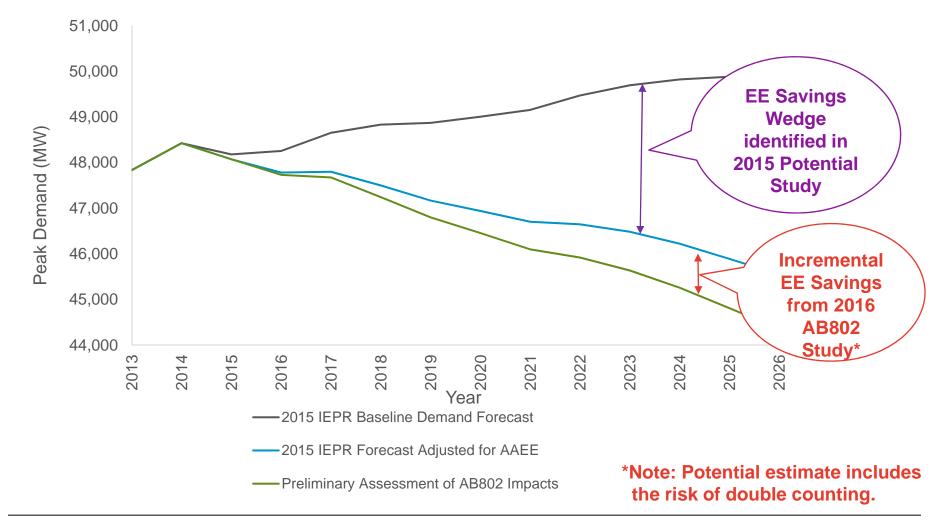
Incremental electric savings (prior to AB802 and SB350)



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POTENTIAL STUDY RESULTS REFLECTED IN THE DEMAND FORECAST

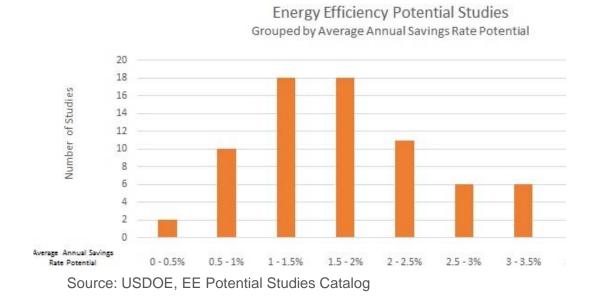


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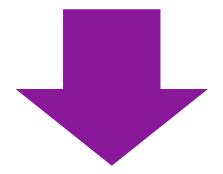
EE POTENTIAL ACROSS THE US

- DOE recently complied a summary of 75 EE potential studies completed since 2007
- Results indicate that the average annual savings percentage savings is around 1.5% per year
- Most other parts of the US are implementing traditional EE programs w/ significant untapped potential



- EE continues to thrive in deregulated markets (e.g., New England, PJM, Texas)
- Increasing emphasis on integrating EE programs with other distributed energy resources (e.g., New York, Hawaii, Arizona)
- Renewed interest in market transformation initiatives (e.g., Pacific Northwest)

THE PATH TO DOUBLING ENERGY SAVINGS – OPPORTUNITIES AND POTENTIAL CHALLENGES



- Cost effectiveness
- Zero carbon policies
- Distributed energy resources
 - Electric vehicles

- EE technology advancements
- "Stranded" below-code equipment
- Behavior and operational efficiency measures
 - EE program delivery channels





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