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COMMITTEE HEARING
BEFORE THE
ENERGY RESOURCES CONSERVATION AND DEVELOPMENT
COMMISSION OF THE STATE OF CALIFORNIA

In the matter of,)
) Docket No. 14-AAER-2
)
Appliances and Outreach and)
Education Office)

**WORKSHOP ON REVISED STAFF ANALYSIS OF
COMPUTERS, COMPUTER MONITORS, AND
SIGNAGE DISPLAYS EFFICIENCY STANDARDS**

CALIFORNIA ENERGY COMMISSION
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10:03 A.M.

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Chris Kuch, California Investor Owned Utilities

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Katherine Dayem, Xergy

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1

P R O C E E D I N G S

1
2 APRIL 26, 2016

10:03 A.M.

3 MS. DRISKELL: Good morning. Welcome to the
4 California Energy Commission. This is our staff
5 workshop on Proposed Efficiency Standards for Computers,
6 Computer Monitors and Signage Displays.

7 If you're here for pool pumps, you're in the
8 wrong workshop. Sorry, bad joke.

9 My name is Kristen Driskell. I'm the Manager of
10 the Appliances and Outreach Education Office, in the
11 Efficiency Division.

12 I'm going to start with a few housekeeping items
13 before going into my presentation. For those of you who
14 have not been to this building before, restrooms are
15 located outside these doors, to the left, in that area
16 right back there.

17 If you need a snack or coffee, there's a snack
18 bar upstairs, under the white awning, just to the right.

19 And in case of an emergency, please follow staff
20 to the nearest exit. We'll re-congregate in Roosevelt
21 Park, which is across the street.

22 Our agenda today is fairly packed. This morning
23 we'll start off with presentations and discussion on the
24 computer monitors proposal.

25 After lunch, we will have presentations and

1 comments on the computers proposal.

2 The times on this agenda are not precise. So,
3 if we have more time in the morning or more time in the
4 afternoon, we'll move things around so that we can make
5 sure to hear from everyone today.

6 We began this rulemaking in 2012, with an Order
7 Instituting Rulemaking. We released our first staff
8 report about a year ago and held a workshop, also about
9 a year ago. Followed by two stakeholder-hosted
10 workshops in June and September of 2015. We released
11 our revised staff proposal at the end of March this
12 year.

13 As an overview of the rulemaking process, we are
14 at the stage highlighted by that giant green arrow,
15 where we sit around a table and discuss the regulations.
16 We've been through this step a couple of times. So,
17 after this workshop we will start preparing formal
18 rulemaking documents and moving into that blue box for
19 the formal rulemaking proceeding, where you will have
20 another opportunity to comment on our proposed
21 regulations.

22 Written comments are due by 5:00 p.m. on May
23 16th. You can submit comments in one of these three
24 ways. You can use our website to submit them
25 electronically. You can send a hardcopy to our dockets

1 office. Or, you can send an e-mail copy to
2 docket@energy.ca.gov. This information's also detailed
3 in our workshop notice.

4 After the stakeholder presentations today, you
5 will also have an opportunity to provide oral comments
6 and discussion. If you'd like to make oral comments
7 today, please fill out a blue card, located at the
8 front, and hand it to one of our staff members, Ken,
9 Soheila or Harinder.

10 When we call you up to speak, please say your
11 name and your affiliation. And, if you can, provide a
12 business card to our court reporter, sitting right
13 there, so he can transcribe your name correctly in our
14 record.

15 Thank you. And now, Harinder Singh will present
16 our proposal for Computer Monitors and Signage Displays.

17 MR. SINGH: Thank you, Kristen. Good morning,
18 everybody. My name is Harinder Singh. I am presenting
19 Computer Monitors and Signage Displays.

20 My first slide is the presentation agenda.
21 Thank you. So, I have a presentation agenda. So, this
22 is an overview of proposed changes, changes to the
23 scope, regulatory proposal, units energy savings and
24 cost effectiveness, statewide energy savings, and
25 environmental impact, and a timeline, and comments, and

1 clarifying questions. This is what we will talk about
2 today.

3 So, first is the overview of the changes. Staff
4 reviewed stock and sales data for products classified
5 for medical use, industrial use, and professional use.
6 And concluded that these products were not included in
7 the staff analysis. Exclusion of these products from
8 the scope didn't impact this energy savings analysis.

9 Staff conducted analysis of the enhanced
10 performance displays, EPDs, analysis of all the market
11 data, including the Energy Star Version 7.0, data models
12 shows there are about 68 EPDs that are sRGB, standard
13 RGB that are available in the market. And 24 of those
14 EPDs meet the proposed standards.

15 There are six models, they are Adobe models,
16 Adobe RGB models on the market. And analysis shows that
17 none of the models would meet the proposed requirements.

18 We, therefore, are proposing some changes to
19 ensure that EPDs are able to meet the standard. I will
20 talk about these a little bit later.

21 We changed the standard levels to harmonize the
22 Energy Star Specification Version 7.0, specifically.
23 Standby and sleep mode allowances is changed from 1-watt
24 to 0.5 watt and off mode allowance is changed from .05
25 watt to three -- .03 watts

1 Computer monitors that are excluded from the
2 scope are as follows. Displays that operate with
3 batteries and are without AC mains or external DC power,
4 or device mobility, such as electronic readers, battery-
5 powered displays and digital display frames, et cetera,
6 they are excluded from the scope.

7 And also, products that are classified for use
8 as medical devices and are prohibited the use of power
9 management capabilities or do not have a power state
10 meeting the definition of sleep mode.

11 Next, there is the professional signage displays
12 of size greater than 1,400 square inches are also
13 excluded. These displays are, number one, typically
14 composed of several displays with a diagonal screen size
15 of greater than 12 inches, designed to be operated by an
16 external data controller, intended to be viewed by
17 multiple people in a non-desk environment, such as
18 indoor and outdoor stadiums. Integrated displays are
19 not included in the computer monitor proposal and are
20 part of the proposed computer standards. So, these are
21 the excluded products.

22 Changes to the scope in the products that are
23 included in the standard. Staff reviewed the market
24 data for the EPDs and found the market is slowly
25 growing. So, enhanced performance displays have the

1 following features and functionalities, are included in
2 the standard.

3 Number one, a contrast ratio of at least 60-to-
4 1, measured as horizontal viewing angle of at least 85
5 degrees, with or without a screen cover glass. A native
6 resolution of equal to or greater than 2.3 megapixels
7 are also included in the scope. A color gamut size of
8 at least standard RGB as defined by IEC 619662-1, shifts
9 in color space are allowable as long as 99 percent or
10 more of defined standard RGB colors are supported. So,
11 all these EPDs are included in the proposed standard.

12 So, we have made changes to the test procedure
13 and there are two test procedures. Number one is for
14 the signage displays. This test procedure is the same
15 as the television test procedure. We have updated the
16 test method for the computers from Energy Star Version
17 6.0 to Energy Star's Version 7.0. So, there is a change
18 in the test procedure for the computer monitors.

19 So, there are also changes to the scope of the
20 proposed standard. Proposed standard covers monitors of
21 size equal to or greater than 17 inches and less than 61
22 inches. We exempted smaller computer monitor sizes
23 because the market for them is very small and decreasing
24 over the time.

25 Effective data for the computer monitors is

1 January 1st, 2018. The proposed standard requires
2 significant improvements in the on mode power
3 consumption, as shown here. Proposed standards include
4 a sleep mode allowance of 0.5 watts and off mode
5 allowance of 0.3 watts.

6 There is an additional allowance provided for
7 the enhanced performance displays, 10 percent allowance
8 is proposed for the standard RGBs, RGB monitors, and 50
9 percent allowance is proposed for Adobe RGBs.

10 There is no additional allowance proposed for
11 the sleep mode and the off mode at this time.

12 We have also provided a 1-watt adder for
13 touchscreen displays in on mode.

14 Technical feasibility. There are several ways
15 to improve the technical feasibility of displays to meet
16 the proposed standards. We have highlighted each of
17 these in our previous staff report.

18 First, is the high-efficiency user, high-
19 efficiency LED back lights. Improved back light unit
20 efficiency. Number one is to back light unit efficiency
21 can be improved in average-sized monitors that consume
22 40 to 60 percent of the power. By improving the back
23 light unit, efficacy would produce the same amount of
24 back light with a few LEDs and lower power draw.

25 Improving the LED efficacy of 110 lumens per watt to 150

1 lumens per watt will significantly improve the
2 efficiency of the back light unit.

3 Analysis of the data provided by the IOUs shows
4 in back light improvements result in estimated 8 to 30
5 percent energy savings, with a moderate increase in
6 cost.

7 Improving back light unit efficacy by adding
8 reflecting polarizing film or improving the liquid
9 crystal band transmittance.

10 High liquid crystal display panel transmittance
11 can be achieved by optimizing the pixel designs. Also,
12 other pathways to improve the efficiency of the displays
13 is improve the power supply unit efficiency. Use of
14 efficient power supply is one of the pathways that will
15 significantly improve the efficiency of the computer
16 monitors. Upgrading from 80 percent to 88 percent, or
17 89 percent efficient power supply would result in
18 significant energy savings.

19 The other pathway is to reduce the default
20 screen brightness by using automatic brightness control.
21 Automatic brightness control for computer monitors
22 relies on three basic components. The ability to
23 display, to dim its back light, an ambient light sensor
24 that measures lighting levels. The software to
25 interpret the light levels and translate them to a

1 particular display brightness.

2 Other pathways include emerging technologies to
3 meet the proposed standards approach, so use of quantum
4 dot technology that is currently offered by multiple
5 suppliers. Also, use of all lead, organic light-
6 emitting diodes that do not require the back light or
7 the light filters. So, those are additional two
8 pathways available to comply with the standard.

9 So, computer monitors cost and efficiency
10 improvements over time, this slide shows the decreasing
11 incremental cost from 2013 to 2016, for each of the
12 technology solutions that I described in the previous
13 slides.

14 Emerging technology pathways currently cost more
15 to implement, but their cost is coming down more rapidly
16 over time, compared with the traditional technologies.
17 The estimated incremental cost to comply with the
18 proposed standard is about \$5.00.

19 Regulatory proposal. The proposed standards are
20 based on the Energy Star Version 6.0 criteria.

21 Standards are based on the on mode, sleep-mode, and off
22 mode energy consumption of the unit. The Energy Star
23 Version 7.0 specifications require that total energy
24 consumption of the unit proposed -- of the unit.

25 Proposed standard levels are similar to the Energy Start

1 Version 7.0, but are not based on the total energy
2 consumption.

3 As of January 2016, about 15 percent of the
4 total monitor market already meets the proposed
5 standards. About 80 percent of the monitors in the
6 market meet the proposed sleep mode and off mode
7 requirements.

8 Computer stock didn't change. Current computer
9 stock, estimated stock is about 20.2 million. And it
10 includes the residential and the commercial stock.
11 Estimated residential computer stock is based on the
12 2014 Fraunhofer study. And estimated commercial
13 computer stock is based on the 2009 Navigant study.

14 Annual duty cycle for the computer monitor is
15 rated averaged duty cycle, shipment-ready average duty
16 cycle. Annual duty cycle for the residential monitor is
17 based on, again, the Fraunhofer study of 2014. And the
18 annual commercial duty cycle is based on the Navigant
19 study of 2009.

20 Computer energy monitor consumption is given in
21 this table for the non-compliant units. The current
22 unit is 26.16 watts in the on mode. And the standby is
23 0.35. And the off mode is measured as 0.27 for the non-
24 compliant units. And the annual energy consumption,
25 based on the rated duty average -- the rated average

1 duty cycle and is 60.58 kilowatt hours a year.

2 For the compliant unit, the energy consumption
3 in the on mode is 13.95 watts. And the standby is 0.3
4 watts. And the off mode power consumption is 0.21. And
5 the annual energy consumption per unit of the compliant
6 unit is 32.93 kilowatt hours.

7 Lifecycle cost and per-unit savings, the
8 computer monitor estimated the design life of six and a
9 half years, and it is based on the Fraunhofer and the
10 Navigant studies.

11 Staff analyzed technically feasible and cost-
12 effective strategies for the lifecycle cost estimates.
13 Analysis of the current data shows most strategies to be
14 cost effective, and feasible, and would result in
15 significant energy savings for computer monitors.

16 So, the design life is, again, is 6.6 years, and
17 the average incremental cost is \$5.00. And the energy,
18 average estimated savings per unit is \$26.54. And the
19 lifecycle dollar savings to the consumer is \$21.54.

20 Statewide energy savings estimates. Proposed
21 standards would result in a significant statewide energy
22 savings. The first year, statewide savings and the
23 total statewide savings after stock turnover are
24 provided in the table on this slide3.

25 So, the first year savings are \$18.97 million.

1 And the stock turnover energy savings are 588 gigawatt
2 hours a year. And the total lifetime savings of \$457
3 million.

4 And this standard, proposed standard would save
5 0.184 million metric tons of CO2.

6 Signage displays. As our original proposal,
7 staff proposes that digital signage displays are covered
8 under the existing television standards. Market data
9 shows that not all manufacturers have been compliant
10 with the existing standards for the signage displays.

11 Clarification to definitions and harmonizing CEC
12 definitions and industry-accepted definitions, the
13 expectation is that there will be a greater compliance
14 with the existing standards.

15 So, state standards for the non-federally
16 regulated appliances, which is Section 1605.3, and the
17 Table V-2 has the following allowance for the signage
18 displays. Signage displays that are manufactured on or
19 after January 1st, 2018 shall comply with the following
20 standard in Table V-2.

21 Screen size of 80, less than or equal to 1,400
22 square inches, and onboard power allowance is 80.12
23 multiplied by the screen area, plus 25 is the additional
24 allowance that is given to meet the standard.

25 Plus, there is a 1-watt standby mode allowance.

1 And the minimum power factor for the signage displays is
2 0.9.

3 And, you know, I am -- you know, my presentation
4 is done so I will take any questions that are
5 clarifications to the presentation. But please hold any
6 substantive comments until the public discussion
7 portion, after the stakeholder presentation is done.

8 The comment process. Comments are due on or
9 before May 6th, 2016. So, you can electronically upload
10 the comments on the following link or send a copy to the
11 address given here, at the California Energy Commission.

12 Also, you can send a digital copy to the docket,
13 as the docket address is also given here. Please
14 include the docket number, the docket number is 14-AAER-
15 2, in the subject line.

16 So, if you have any questions, clarifying
17 questions, please ask those questions.

18 Okay, our next presentation is Chris Hankin from
19 ITI. Chris, can you please come up.

20 MR. HANKIN: So, Harinder, I've gotten a lot
21 grayer since this pre-rulemaking started, and you
22 haven't. Just an observation.

23 (Laughter)

24 MR. HANKIN: So, ITI and TechNet will have a
25 total of nine presentations today. Mine is a quick

1 overview, opening comments. Then, I will be followed by
2 three experts on displays, five experts on computers
3 this afternoon. My comments will be the briefest and at
4 the highest level.

5 So, let's go quickly over the status, at least
6 as we see it. The last workshop, about a year ago, ITI
7 and TechNet delivered, essentially, two messages. One,
8 very serious concerns with the first draft. And second,
9 we proposed constructive engagement with the CEC and
10 other stakeholders.

11 Indeed, there have been very active
12 consultations since then, to include the face-to-face we
13 hosted at Intel, here in Folsom, and at Energy
14 Solutions, hosted at the home of the Golden State
15 Warriors and Stephen Curry.

16 (Laughter)

17 MR. HANKIN: Get healthy, Stephen.

18 We reached agreements in some areas, especially
19 in definitions. We clarified some facts. There are
20 some areas where we agreed to disagree.

21 Unfortunately, the progress reached is not
22 adequately reflected in the new staff draft. On a
23 whole, we find the new staff draft as not technically
24 feasible, not cost effective, and feel its promulgation,
25 as is, would significantly limit choices for

1 Californians.

2 Going forward. We will continue to engage, if
3 others are interested, constructively with the CEC and
4 other stakeholders.

5 Our understanding among us, I think, was that
6 there was an agreed goal of a technically feasible, cost
7 effective, final rule by the end of this year. That's
8 ambitious. It's going to take a lot of work and
9 significant changes if we're going to get there.

10 That's going to have to include reinstatement of
11 various agreements between ourselves and the other
12 stakeholders.

13 The proposed 1/1/18 effective date is untenable.
14 In this regard, the new staff draft cut the
15 implementation period for desktops in half. That is a
16 huge concern.

17 As we continue to work on this rulemaking, we
18 hope to also continue to work with the CEC and other
19 stakeholders in a package of voluntary partnership
20 initiatives that would supplement the rulemaking. These
21 have never been envisioned by ITI and TechNet as a
22 substitute, but rather as a supplement to the
23 rulemaking.

24 Examples of problems. I was just -- you know,
25 surfacely here. The experts following me will explain

1 to you why we feel this way. But whether this is CEC's
2 intent or not, under the new staff draft, as is, as of
3 1/1/18 in California, the availability of low-cost,
4 smaller-sized, basically under 19 inches, monitors would
5 significantly diminish.

6 The availability of enhanced performance
7 displays would significantly diminish.

8 The availability of gaming monitors and curved
9 monitors would significantly diminish.

10 The availability of mainstream and performance
11 desktop computers would significantly diminish.

12 The availability of gaming desktop and notebook
13 desktop -- I'm sorry, notebook computers, would
14 significant diminish.

15 I don't think it was the intent of the CEC to
16 declare war on the gaming community, but that's the
17 status we're in right now.

18 The availability of desktop computers using the
19 Linux operating system would significant diminish.

20 The availability of notebook computers using the
21 Chrome operating system would significantly diminish.

22 The availability of new monitor technologies,
23 like LED, HDR and wireless could significantly diminish.

24 The availability of monitors incorporating USB
25 Type C, with power delivery capabilities would

1 significantly diminish.

2 And if anybody asks me what that means, I'll
3 immediately turn you to Humberto.

4 The availability of computers with new
5 innovations, to include emerging cyber security
6 protections, could significantly diminish.

7 Thank you.

8 MR. HOLLENBECK: My name's Mark Hollenbeck. I'm
9 speaking on behalf of TechNet and ITI members. I work
10 for Hewlett Packard Company.

11 I'm going to spend most of the discussion on
12 displays talking about, basically, the impact of the
13 current staff draft language that we've evaluated. And
14 then at the end, I'll spend a little bit of time talking
15 about, in general, the fact that we don't have
16 technology or cost-effective solutions to bridge the
17 gaps. And, a few recommendations.

18 It's important to understand that we have
19 concerns about both the timeline and the specifications
20 in the regulation. So, this is not just about the
21 timeline, it's about the limits for on mode, sleep mode,
22 and off mode, as well as the timeline.

23 So, I'm going to start by looking at impacts
24 here. And here, talk about the staff draft that we've
25 just evaluated. It's, surprisingly to us, after having

1 spent so much time working with CEC and some of the
2 stakeholders, more stringent than the first staff draft.
3 And it's also 30 percent more stringent than the
4 voluntary Energy Star Program, Version 7, that comes
5 into force July of this year.

6 As I said, we have multiple concerns, not just
7 with the timeline, but all of the limits as well, and
8 some of the details that you'll hear more about from
9 Humberto and Robert, as they get more into the technical
10 and cost-related issues.

11 The one positive thing I'll say, and it has to
12 be recognized, is that CEC did include an adder for
13 enhanced performance displays. But then, I'll also have
14 to mention that the adders that are in the
15 specifications are not adequate to ensure an adequate
16 supply of displays on the market, in the timeframe
17 that's been proposed.

18 And, basically, all the other recommendations
19 that we've made between the first staff draft and the
20 second draft, really, from what we can see, haven't been
21 incorporated into the proposed rulemaking, and we're
22 quite concerned about that.

23 Okay. So, now let's look at some specifics.
24 Here, we're going to look at the compliance rate for
25 current displays on the market and, also, displays that

1 are on the market in January of 2018. So, looking at
2 overall compliance, we've got a 19 percent compliance
3 rate. That's with some displays already having been
4 redesigned to comply with Energy Star 7, that's
5 effective in July of this year.

6 Compliance rate for lower-resolution displays
7 are about 20 percent right now. And the higher-
8 resolution displays, enhanced performance displays is at
9 29 percent.

10 Looking forward, and probably more importantly
11 to California, is the compliance rate as of January
12 2018. Here, it does improve somewhat, which is the
13 trend that you'll always see with our products. It
14 comes up and it ranges, we think, between 40 and 50
15 percent. And that's based on discussions we've had, not
16 only with the display manufacturers, but the panel
17 suppliers, as well.

18 2019, if you look forward, improves probably to
19 50 percent. In 2020, 58 percent. And 2021, about 66
20 percent, if what we're assuming with our suppliers comes
21 to pass. These are our best technical evaluations of
22 the effect of what's been proposed in this regulation.

23 And as I mentioned earlier, you have to realize
24 that it isn't just the timeline, or one mode, like the
25 on mode limits. Depending on the display, you can be

1 non-compliant to one or all three of the on, sleep and
2 off modes.

3 The other thing that's important to mention is
4 the cost analysis. Our experts have looked at this and
5 determined that the power consumption percentage
6 required to comply with the current draft regulation is
7 anywhere from 4.8 to 10.2 watts. Not the 3 to 5 watts
8 that CEC is assuming.

9 And as Chris mentioned earlier, now I'm going to
10 talk about some other, specific impacts. So, the
11 smaller displays, lower-cost, lower-resolution are a
12 diminishing market and suppliers aren't going to be
13 willing to invest in a diminishing market, with low-cost
14 margins, to redesign the supply with these proposed
15 limits. It will simply limit availability of these
16 products.

17 But there are also impacts to displays that are
18 bigger than 19 or 20 inch. And you've already seen the
19 percentages on those.

20 Now, I'm going to switch to the impact to
21 enhanced performance displays. These are the displays
22 that are typically used in industry, by governments, by
23 large corporations, people doing graphics design,
24 science, et cetera.

25 Twenty-nine percent of the displays that are

1 currently on the market could meet the proposed limits.
2 And then, we've done a forecast that would say, all
3 things we're assuming come to force, we could improve
4 that to 50 percent, as you've seen before. This is for
5 enhanced performance displays.

6 And we've really got additional research and
7 work to do with our suppliers to make sure that we could
8 hit that 50 percent value by January of 2018.

9 And so, what I'm doing here is, and I won't read
10 the list to you, I want to list the customers that use
11 these displays. Scientists, engineers, professionals,
12 graphics designers, people doing motion picture design,
13 CAD/CAM, on and on. And we've provided this information
14 to California before.

15 These are low margin -- excuse me, these are
16 low-shipment volume displays, less than 5 percent of the
17 market. They are considerably more expensive than a
18 traditional desktop computer display. And they're
19 required for productivity of people that need these,
20 that are willing to pay for these type displays.

21 And we don't feel that a reduction to 50 percent
22 to the market is an acceptable level.

23 As mentioned earlier, the .3 watt sleep mode --
24 excuse me, the .3 watt off mode and the .5 watt sleep
25 modes are problematic, as well. We've currently got

1 about 15 percent of our displays that are unable to
2 comply with this limit.

3 And the thing that's interesting about this is
4 that there aren't as many design levers that we can pull
5 to make our products comply to this requirement. It's
6 not like on mode. So, this is an issue.

7 Also, and we've talked about this before as
8 well, displays that are configured with additional
9 functionality and performance beyond basic display of
10 content are impacted, as well. And there isn't
11 provision in the current regulation, such as an adder,
12 or taking them out of scope, that would allow displays
13 to ship with additional features that are becoming more
14 and more common as these displays are designed in the
15 future.

16 And even if CEC had accepted the 1-watt sleep
17 mode limit and half-a-watt off mode limit that we
18 proposed in our submission to California, it still
19 wouldn't address the problems we're seeing with the
20 additional features and functionality.

21 Some of which we've talked about because we're
22 aware of them, they're on the market now. And then,
23 there are obviously going to be features and
24 functionality that we haven't even thought about, that
25 will be impacted in the future because of these limits.

1 And as I mentioned earlier, and I'll hit this at
2 a fairly high level because you're going to get a lot of
3 the technical detail from Humberto and Robert, as well,
4 we don't have technical solutions to bridge the gap.
5 We've talked with our display OEMs, the panel suppliers,
6 and with what we're seeing, the technology just isn't
7 there to get there by July of 2018.

8 And it hits traditional computer displays, as
9 well as enhanced performance displays, as well.

10 It's worth noting that some of our manufacturers
11 have already implemented some of the changes that
12 Harinder listed out in his presentation, earlier. So,
13 in preparation for complying with the July 2016 E. Star
14 7.0 compliance date, many of those technologies have
15 already been built into those displays to comply with
16 Energy Star.

17 And we still have a huge gap with the ones where
18 those have been implemented and don't comply. And for
19 those, there just simply isn't -- there aren't other
20 design solutions available that we can use to close the
21 gap.

22 So, some high level -- now, this is just the
23 details on the sleep and off mode. I'm repeating, for
24 the record, the recommendations we had made for the 1-
25 watt sleep mode and the half-a-watt off mode. Plus, the

1 need for additional adders to address the functionality
2 if they're active in the sleep and off modes.

3 And this is the position that remains unchanged
4 from the previous submissions that we've made and the
5 input that we've given to California.

6 Okay, recommendations. This is going to be
7 input that we've given you before. California has
8 certainly heard it before, but it bear repetition,
9 particularly in light of the limits that we've seen.

10 We have and will continue to reduce the power
11 consumption of our computer monitors and displays. We
12 do that in response to customer need and demand. And
13 the best example to that is in response to the voluntary
14 Energy Star program.

15 The nice thing about using a program like Energy
16 Star is that they can frequently update the
17 specifications to keep them fresh. They're updated
18 about every two years. They reset the limits based on
19 data so that only the top 25 percent most efficient
20 products in the market comply. And then, as a result,
21 manufacturers compete vigorously to do whatever we can
22 to bring that percentage up over the remaining
23 timeframe, until the specification is adjusted again.

24 If we try and do something similar to that, with
25 a regulatory requirement, or worse yet, make it more

1 stringent than Energy Star in an attempt to future proof
2 the regulatory limits, the result is simply going to be
3 that there's going to be a period of time where
4 technology can't bridge the gap.

5 And what you're going to see in the marketplace
6 is reduction of choice in the types of displays that can
7 be purchased and the performance of those displays.

8 And I mentioned earlier, particularly for
9 enhanced displays it's not just that we're impacting
10 what consumers have access to, we're impacting what
11 industries and businesses have access to. And that's a
12 productivity problem and could even be an economic
13 problem.

14 That's it, thank you. Questions?

15 MR. FOSSATI: Good morning. My name is Humberto
16 Fossati and I'm going to be presenting for displays.

17 I would like to start by giving you some of the
18 fundamentals on where we are, where we could get, and
19 then I'll turn it over to Robert to discuss some of the
20 more specific details and some of the specific impacts
21 as we see them today.

22 So, as mentioned earlier, right now we are in
23 the process of updating many displays for retest for
24 Energy Star 7. So, we're starting to see the results of
25 some of the early testing and some of the results of the

1 improvements in efficiency seen between Energy Star 6
2 and 7.

3 At this moment, we see about a 19 percent
4 compliance rate. We see it a little bit better, 20
5 percent for standard resolution displays and 29 percent
6 for enhanced performance displays when using the new
7 formula for greater than 5-megapixel resolutions.

8 So as you can see on the table, the three tiers
9 that have been defined under regulations are the 17- to
10 23-inch. We have tested a total of 44 displays between
11 the ones that are Energy Star 6 and some of the new ones
12 that are going to be applied for Energy Star 7. And we
13 see about a 14 percent compliance on those. Six of
14 those displays have met compliance.

15 The problem here is that these are the low-end
16 models and most of these low-end models, as I'll
17 describe later, will not benefit from a lot of the
18 technologies and improvements that we can do on higher-
19 end monitors.

20 The next segment is your 23 to 25 inches, which
21 is more of your mainstream models. We have tested up to
22 35 of those and that's where we get about 25 percent
23 compliance rate.

24 And the, we tested some of the 25- to 30-inch
25 monitors, 17 of them so far. And that's where we are at

1 about the 29-percent compliance rate.

2 So, out of data from 96 tested systems, we have
3 about 18 compliant systems at this moment, which is
4 representing that 19 percent compliance.

5 This is a historical chart of both Energy Star
6 6, our projections for Energy Star 7, and where we think
7 CEC limits will land.

8 So, Energy Star 6, released in September 2012,
9 and at the time that it released we were about, on
10 average, 32 percent compliance. Energy Star 6 started
11 its face in June 2013. And at the moment of
12 introduction, at that point the industry was at about 45
13 percent compliance.

14 By October of '15, which is when Energy Star 7
15 released, we were averaging about 82 percent compliance
16 through Energy Star 6. And we project that the last few
17 monitors that will be submitted for compliance to Energy
18 Star 6, between last October and July of this year --
19 actually, a little bit earlier. We may get about 88
20 percent compliance.

21 So, what we have done for Energy Star 7, it's a
22 projection based on actuals from Energy Star 6. We're
23 making an assumption that the LEDs are going to keep on
24 improving its efficiency as the same rate as what
25 happened between 2012 and 2016. We are assuming that

1 we're going to be able to use some of the enhancement
2 films, although that's a one-time shot. Once you use it
3 on a model, essentially you cannot keep on adding more
4 of those to get a lot more efficiencies.

5 And we are looking at panel makers to see if
6 they are willing, and when are they willing to improve
7 the transmissivity of their cells, meaning a redesign of
8 the LCD. And so far, we have kind of convinced one of
9 them. We do not know, yet, how fast are we going to get
10 some of the other ones.

11 But if I made that same assumption for Energy
12 Star 7, if the stars align and I can get the same type
13 of efficiencies, then we can expect to be at about 36
14 percent compliance at the start, in July 2016. And if
15 you notice, we use the same, and we expect to be at
16 about 60 percent compliance by January '18, which is the
17 proposed start for the CEC regulation.

18 And we expect to be at about 78 percent by the
19 projected end of life, if you want to call it, of Energy
20 Star 7, around the July 2019 timeframe.

21 And I should note that the purpose of Energy
22 Star is not to make compliant systems. The purpose of
23 Energy Star is to have a small set of gold star monitors
24 that are worthy enough of an Energy Star certification.
25 To them, there is no issue in failing a monitor. In

1 fact, every time that they do a new update to Energy
2 Star, their stated purpose is to make it tougher to get
3 the certification. That's why this second time around
4 we don't expect to ever get to the compliance level that
5 we got on Energy Star 6.

6 And whenever Energy Star 8 comes around, we
7 don't expect to be able to get to the 78 percent that we
8 were able to get this time around.

9 But again, their purpose is to have that 25
10 percent of the top, best energy-efficient monitors at
11 the start and that stays that way.

12 It's no good for them to have a hundred percent
13 of the monitors meeting Energy Star because, then, the
14 value for Energy Star is lost, okay.

15 That's opposite to what we're trying to
16 accomplish with CEC. Here, we're trying to see a
17 meaningful set of limits that could be a mandatory set
18 of limits for something that we want to be able to sell
19 in the State of California. So, the objective is not
20 quite the same.

21 We reference, a lot of times, the formulas or
22 the limits that Energy Star 6 or 7 puts, but you have to
23 keep in mind the objectives of that organization versus
24 what we're trying to accomplish here.

25 As we mentioned on the previous slide, we are

1 low on compliance if we are looking at the CEC limits.
2 We expect to be at about -- we expect to be at about 42
3 percent compliance by January '18, and it grows about 66
4 compliance by 2021. And that's a projection, again,
5 based on the history of Energy Star 6 and where it would
6 be under Energy Star 7. And then, on the assumption
7 that CEC is more stringent on its requirement than
8 Energy Star 6 or 7. Okay.

9 So, the big question really here is, is it
10 acceptable for California, its citizens, to have 66
11 percent compliance by 2021? Meaning that 34 percent
12 plus of products are removed from the market here in
13 California and available elsewhere.

14 For the next slides, I wanted to make sure that
15 you guys understand the meaning of them. The data that
16 I'm showing on the next slide is an industry average.
17 It's not for any particular company. Some data that was
18 not readily available for many sources, it's data that's
19 been obtained by HP.

20 So, representation of the marketplace, so
21 usually coming from some of the independent research
22 firms or some of the research reports that are available
23 for review.

24 Where there is some cost information, I want to
25 make sure that you guys understand that this cost data

1 is an average and it's also the cost to the OEM to
2 upload to an HP. That's a lot less than the cost to
3 your end customer in California. By the time that you
4 go through the supply chain, you go through retailers,
5 you go through websites, the price that the customer
6 pays is a lot more than what you're seeing here. And
7 it's different by OEM because HP, and Dell, and Apple,
8 and others have different business models, different
9 distribution models. So, each one of us are going to
10 have different markups and different intermediaries.

11 So, I'm going to show you some of the basic cost
12 data that's an average of the industry, but you have to
13 keep in mind that that's not representative of what
14 California customers would see.

15 So the current product. So, this is a little
16 bit of more details from what they markup. As we show
17 them, the graph, about 82 percent of the product is
18 Energy Star 6 compliant. And we think about 60 percent
19 will be Energy Star 7 compliant by 2018.

20 And we know that the CEC proposed limits are
21 about 30 percent more stringent. So, that's where we
22 start, at about 42, and then go up from there.

23 But the takeaway here is that 58 percent will
24 not comply regardless of cost. I mean, we will start
25 1/1/18 with 58 percent that we have retested,

1 resubmitted for Energy Star and we have kept on
2 improving as we went through our normal development
3 cycles, but they will not be compliant. We feel that
4 that's a large amount.

5 The other thing to notice is that even though we
6 were 82 percent compliance on Energy Star 6, that means
7 that 18 percent of products today did not meet the
8 Energy Star 6. So, those ones will not meet the Energy
9 Star 7. And for sure will not meet CEC. So, we are
10 starting with about 18 percent of the product line, of
11 the average OEM, saying that it's not going to make it
12 in California beyond 1/1/18.

13 You know, these 18 percent were the 18 percent
14 that were already at the bottom of the pile, which did
15 not even get to Energy Star 6, but they're products that
16 people need. Products that we still have in the lineup
17 to meet some customer need.

18 Our estimates on others are anywhere from \$2 to
19 \$10 from a cost point of view. And as I say, that could
20 translate anywhere from, I would say, \$5 to \$20 at the
21 time of retail. It's mostly for your sweet spot. For
22 what we're going to call the 20- to 25-inch size
23 monitors.

24 Some of the higher end monitors, the cost could
25 be a lot higher. But again, we're assuming that that's

1 a smaller volume. And some of the smaller monitors,
2 they're just not attainable. We're just not going to
3 get there. So, we're also going to show you why
4 diminishing volumes make it not a good proposition.

5 Assuming that we can manage the same rate of
6 power reduction, we think we can get to about 66 percent
7 by 2021. The question is, here, what do we do with the
8 other 34 percent? You know, does it go through an
9 exemption process? Does it go through an alternate
10 regulation? There has to be some way to manage that
11 segment because it's too large of a percentage at this
12 time.

13 The other part that we need to understand is
14 that 30 percent more stringent requirements. It's
15 understood that we want to make a more stringent
16 requirement because it's a long-term regulation, it's a
17 five-year cycle. But at the same time, that's also
18 hurting the ability to have initial product, at the
19 beginning be compliant.

20 The things that we are proposing for further
21 relaxation, and we will describe those in the next
22 slides a little bit better, is to remove from scope some
23 of the smaller monitors. We're going to show you data
24 why we think that we should remove anything below 20
25 inches.

1 We should rewrite to the limits that we had
2 before, for sleep and off mode, and we'll explain why.

3 We should not have that restriction on greater
4 than 5-megapixel monitors. That's just going to prevent
5 innovation and advancement of technology.

6 So, right now, for less than 5 megapixels, the
7 formulas that are shown on this slide are the ones that
8 were on draft one, and also repeated for draft two. The
9 changes, as we mentioned, that the size was increased to
10 17-inch and then it was limited to 30-inch on the upper
11 side.

12 As I mentioned, the industry proposal is that we
13 should put out of scope anything below 20. No alternate
14 limits for the greater-than-5-megapixel displays.
15 Delayed effective date.

16 Now, I say delayed effective date. I limit that
17 right now because depending on how much can we delay
18 effective date, there may be a different answer on how
19 much we may need to relax or change some of the proposed
20 regulation. So, it goes hand in hand and we have to see
21 which are the levers that we're willing to work with.

22 And then at the end of the day, we just have to
23 see for that sweet spot of monitors, between 23 and 30
24 inches, how much the formulas would need to be relaxed
25 to increase percent compliance. So, at one point we

1 have to more or less sit down and figure out what is an
2 acceptable level of monitors that go out of the market
3 in California and that would determine where would you
4 want to put these levels. So, whether it's 10 percent,
5 or 20 percent, or 30 percent that will allow us to have
6 a better idea as to how much we have to adjust these
7 limits.

8 This one I will not go through all the details
9 because we have presented this in our workshop last
10 year. But this is one of the things that gets mentioned
11 a lot. We do have the possibility to increase
12 efficiency by increasing the LED efficiency. And, yes,
13 we do see from our panel maker and our backlight
14 suppliers that LEDs will continue to improve efficiency.

15 The question is whether it's going to improve
16 efficiency at the same 10-percent clip rate that we have
17 between 2012 and 2016, or whether we're going to start
18 getting into some diminishing returns where getting that
19 extra lumen per watt starts becoming either more
20 expensive or more difficult.

21 So far, for Energy Star 7, we're assuming that
22 same improvement rate. This is where we're seeing that,
23 again, for smaller displays we may be talking about \$3
24 to \$5 for every 10 percent efficiency. For bigger
25 displays, we may be talking about \$5 to \$10 for every 10

1 percent efficiency.

2 And again, depending on the model, and depending
3 on the size, and on the technology used, or the
4 combination of whether we use this or something else,
5 that's where the cost data moves a little bit. So, I
6 will leave that for now.

7 The other area that we have discussed before,
8 and the reason why we are talking about this here, is
9 the enhancement films. So, enhancement films indeed can
10 help us. We have discussed this before. They go up in
11 price by size, so they're more expensive on some of our
12 larger monitors. It's a one-shot deal. You add the
13 film, you get the improvement. I cannot add three or
14 four of the films to get three or four times the
15 improvement.

16 So, normally the cycle, the same cycle that we
17 go through is that we use the film as a quick fix, and
18 then we're trying to get improvements on the other
19 areas, like LED efficiency or cell design. And as soon
20 as we can, we remove the film again because it's, again,
21 a cost adder.

22 So, in a lot of the projects that you're going
23 to see Energy Star 7 compliant, that's going to be the
24 first aim at getting that product compliant. We're
25 going to add the film. That's the one that is the

1 quickest on a design cycle. And then, we're going to
2 take up to two years to figure out how to get better
3 LEDs or better designs on the cells to still be
4 compliant and be able to remove this, and then save it
5 for next time we need it.

6 There has been some questions about how much is
7 used or, you know, how pervasive is the use of these
8 enhancement films. So, what we can say is that a
9 hundred percent of performance displays use them. And
10 that's where we were going that, you know, a lot of our
11 high end monitors, all the silver bullets have been
12 used. We have used the best efficient LEDs, we have
13 used the films, we have the latest cell designs, so
14 there's not too much left to do there. Because, again,
15 on those ones we're driven by performance. You need to
16 get certain metrics and the customer is paying for that.
17 And these ones, we are already putting some of these
18 enhancements.

19 There is room for that on standard displays,
20 about a third of them have it. So, that's where we see
21 how we can do it, if cost is affordable.

22 There is a lower cost option to the enhancement
23 displays, which is your prisms. You can add the prism
24 display, and films as well, and you see those used more
25 often. So, you see them in about 58 percent of your

1 standard displays and you also see them, sometimes, on
2 your performance displays.

3 One thing that it's been talked about before,
4 it's power supply improvements. So, for monitors, for
5 displays we are already efficient. It's not really a
6 design level.

7 If you follow the DOE standards, most Energy
8 Star 6 products we're using Plus-5 power supplies, which
9 were required to be, on average, 87 percent efficient or
10 better. And a lot of the Energy Star 7 products, as of,
11 I believe April 2016, is going to be, most of them have
12 to be upgraded to Plus-6. And those ones are rated at
13 about 89 percent efficiency.

14 And you're starting to reach diminishing
15 returns. There has been a lot of work and it took a lot
16 of time to get the 87 to 89. There may be a few more
17 improvements. But this is an area that, maybe compared
18 to computers, monitors are a little bit farther ahead.

19 There is not the improvement that we were hoping
20 to get. Yes, I understand that there has been some
21 tests done, some other monitors where maybe the ILUs
22 seen 80 percent efficiency power supplies. But for the
23 most part, we are already at the higher level. And
24 again, that's trying to meet or being compliant to the
25 DOE 2016 specs.

1 The other two at our disposal was the redesign
2 of the pixel structure that has been discussed also, in
3 the past. The thing is that it costs a lot. For that
4 panel maker to make a new cell, it cost them about a
5 million per mask, and we need about five to eight masks
6 per size. So, they need to do that for the 17 inch, and
7 the 19 inch, and the 19.12, and the 19.6, and the 20,
8 and every other size.

9 So, a panel maker looks at this from a return on
10 investment point of view. Yes, I redesign a new cell.
11 Am I going to recoup that investment?

12 What we can see is that we have not changed the
13 design of a 17-inch cell in the last five years. We
14 continue to sell a five-year-old cell design and there
15 is no plans by any of the panel makers to make a change
16 based on what IDC and other research firms show, as a
17 declining production and volume of those products.

18 We expect to see similar things for 18 and a
19 half, 19, 19.5. There is just not the volume there for
20 multiple panel makers to invest on that and we would
21 need multiple of them to agree to do that. They would
22 rather spend that money on the sweet spot, anywhere 20
23 to 27 inch, where they can recoup their investment and
24 they can try something.

25 So far, we have one confirmed panel maker.

1 Sometime by the first half of 2018, they will have some
2 new cell redesigns. We're still working with the other
3 five major panel makers and we do not have, yet,
4 commitments.

5 I have two more slides. One quick thing on test
6 methods, we just want to make sure that we are talking
7 apples to apples. The limits that we're setting for CEC
8 are based on an absolutely power on, sleep and off mode.
9 The concern with Energy Star 7 testing is that Energy
10 Star 7 is trying to do a test for total power
11 consumption and, therefore, they are doing tests over a
12 long time, and you have to measure power at different
13 times, using different inputs, different test patterns.
14 And it actually allows you to play with your sleep and
15 your on mode in order to get the total compliant energy.

16 So, we think that we should keep it simple and
17 continue to use Energy Star 6 as a way to measure a
18 single power number.

19 Let me skip this one. And this, it's my
20 understanding that there were two definitions that we
21 saw on the regulation proposal and that the second one
22 is going to be dropped from the updated work, that we're
23 going to define a computer monitor as we have seen on
24 the first section.

25 That's it. Thank you. Robert, now, is going to

1 take you through some of the specifics for this.

2 MR. WHITE: Hi, my name is Robert White. I work
3 for Dell.

4 Humberto went a little bit long, so I'm going to
5 kind of just skip and hit the highlights. We can cover
6 more in comments later. And I think at some point,
7 after these meetings, our slide decks will be probably
8 loaded to the docket so we can have further
9 conversations.

10 So again, the data that Humberto provided, a lot
11 of this was average cost. Again, that's cost to us as
12 manufacturers and our panel suppliers. By the time we
13 redesign, you know, create the new fabs, or the
14 equipment needed to build these products, you know,
15 distribute those, get those to the U.S., get them
16 through retail, there are many points along the supply
17 chain that add cost. It's not free for us to offer this
18 to consumers.

19 And again, as Humberto pointed out, we would
20 really like to see the regulation not focus on the
21 smaller displays. We think, really, in the 20-inch or
22 greater is the right mode.

23 And again, we found issues, upon our own
24 analysis here, with the stated requirements from the CEC
25 that it was only a 3-watt to 5-watt reduction. Again,

1 once you look at all the different sizes, and the cost,
2 and improvements that are needed, our analysis shows
3 that it's a lot greater than that.

4 And here, we did some different modeling with
5 the watts saved and the cost of that. Looking at
6 different lifecycles. And again, we estimate that, you
7 know, a little over \$7 on a 3-watt average savings and
8 up to \$12 with a 5-watt average savings versus the \$29
9 savings estimate that the CEC published in the final
10 draft.

11 And then this, again, is based on new stock, not
12 on the installed base, and it's based upon the end of
13 the product life.

14 And again, we had some issues with the timeline
15 on the lifecycle costs, but we'll get into some more
16 details on that in just a moment.

17 And again, as I've stated and will continue to
18 state is, you know, our numbers don't agree. And I kind
19 of want to stop right here and say we, as industry, are
20 not opposed to reducing carbon emissions and saving
21 energy. That's not our goal here today. We're just
22 saying, as manufacturers of these products and bringing
23 them to market, we just can't throw a switch and make
24 this happen in such a short development timeline.

25 And again, the cost, the average power

1 consumption savings, again, you know, we see a variance
2 of 59 to 75 percent error in the savings estimates. And
3 this signifies a 250 to 400 percent increase in power
4 reductions are needed.

5 And again, with our R&D, and as you look at our
6 industry, we have technology roadmaps out for, you know,
7 the next so many years. We have new technologies that
8 are coming in. A lot of times you're seeing more
9 technology integrated into your display because it's
10 right in front of the end user, they can connect
11 components and other products there.

12 And so a lot of times, instead of hanging on the
13 computer yourself, will integrate those into the
14 display, and those require additional power allowances.

15 And again, we had some issue with the estimate
16 on the number of cells of displays in California. We
17 have a sheet here where we've gone through the different
18 sizes and types, and looked at the analysis and the
19 percent of total. And we just want to make sure that
20 the CEC and industry, that we're both aligned on the
21 percent of the U.S. market share. Because we're showing
22 about 2.87 estimate doesn't correlate with the
23 assumptions in the final draft.

24 And if I'm going to fast, I guess you can ask me
25 to slow down. I'm trying to catch up on time.

1 (Laughter)

2 MR. WHITE: So, again, we have information in
3 here that we'll share with you. This is based on IDC
4 and display research. We're not seeing significant
5 changes. We're seeing volumes decrease somewhat.

6 Again, we're seeing, you know, a decline in the
7 smaller monitors, the 17 inch, the 18 and a half inch.
8 Those are declining significantly. And we're going to
9 see 19 inch is kind of the baseline that's going to
10 absorb those smaller displays.

11 We do have issues with the proposal to mandate a
12 200 nits brightness setting. We, Dell, HP, and all the
13 other companies represented by ITI and TechNet, we work
14 with -- we spend a lot of time with our customers. We
15 bring them in, on-site. We do studies. We put displays
16 up in front of them. We do multiple settings and
17 testing with those and get input from them on what works
18 right, what works in what environment.

19 So we, as a company, Dell, we have displays that
20 are less than 200 nits, we have displays that are
21 greater than 200 nits. We agree with 200 nits should be
22 used to set a test standard so we're comparing apples to
23 apples. We do not agree that a 200 nits setting, as an
24 as-shipped display requirement, should be used as a
25 regulatory requirement for the State of California.

1 And again, it was stated in here that consumers
2 can easily increase brightness. Well, I guess the
3 converse is true because they can also decrease it if
4 it's too bright.

5 We go into more detail here on why 19 inch and
6 smaller, why that market is declining. These are very
7 cost sensitive. A lot of, you know, lower income models
8 you might see at retailers, like Walmart, or other
9 stores like that. Those are very cost-sensitive models
10 that are priced and featured specifically for that
11 market. An increase in \$5 for the OEM cost, you know,
12 could relate in a \$10 to \$15 increase in what the end
13 user pays for one of these lower-performance, is what I
14 will call them, displays.

15 And again, reasons why we think these should be
16 out of scope. Because of the declining market share of
17 most of these sizes. Again, most of your 17 inches,
18 nobody has changed those designs in, really, the last
19 five years. That's a very cost-sensitive, you know,
20 market entry point. Again, those will not absorb the
21 higher cost required to redesign these. Those will just
22 be phased out of the market.

23 A lot of the data that we have here is from
24 publicly available websites. And we've proposed some
25 changes to the sizes to account for this, that we'd like

1 the CEC to consider.

2 And your proposal on the enhanced performance
3 displays. We would like the allowances at 10 percent
4 for 99 sRGB and a 50 percent allowance for 99 percent
5 of WRGB displays.

6 We have a lot of these models are not compliant,
7 you know, 50 and 40 percent, respectively. Some of
8 these we can't even redesign our models that were
9 compliant to 6.0 to achieve the 7.0 limits.

10 And Humberto touched on this. But the high
11 performance displays, these models have the most
12 efficient power supply, you know, films, everything is
13 already incorporated into those models. We don't have
14 any lever, or as he said, silver bullet left to add to
15 these. They are as efficient as they're going to be.
16 The customer pays a premium for those models.

17 And again, those models are very, you know,
18 specific, unique market segment that requires those, and
19 they need that performance, and they pay a premium for
20 that.

21 So, our proposal would, again contrary to what
22 CEC published, we'd like a 40 percent allowance for 99
23 percent sRGB and an 80 percent allowance for Adobe RGB.

24 And we'd like to drop for greater than 5
25 megapixels. Again, I've touched on this before, all the

1 levers have been pulled to make these models efficient.
2 There's not much else that we could actually do.

3 Again, this is kind of the impact to our market
4 if we stayed with a 1/1 effective date. And this
5 includes the limits proposed for sleep and off mode. We
6 will eliminate 15 percent of the models because they
7 cannot meet the sleep or off.

8 The difference between, say between regulating a
9 1-watt sleep and a half-watt sleep is, on average, about
10 37 cents a year. And the fact that you set a 1-watt
11 limit doesn't mean that we, as manufacturers are going
12 to design to 99.99. We're going to design that -- I'm
13 sorry, quit talking with my hands.

14 We're going to design those to consume as low
15 amount of energy as possible. So, some of those models
16 might be .51. They might be less. But we're going to
17 do everything we can.

18 Because you set a 1-watt limit doesn't mean
19 we're going to design to a 1-watt limit. We're going to
20 design to the lowest limit that we can possibly and
21 technically achieve.

22 And again, to reiterate, we think the 1/1/18
23 date is really not attainable for our market. We are
24 spending a lot of time right now, July 1st is the
25 compliance date for Energy Star 7.0. And if you look at

1 all the labs that are doing the testing around the
2 world, those are pretty backed up and we're all on a
3 very tight schedule to meet that. So, we still don't
4 have results from some of those displays to even test
5 them to these new limits. It's just we have an
6 intersection point of the publication of this standard
7 and the Energy Star 7 effective date. And so, there
8 still remains a lot of unknowns that we need to go back
9 and validate once we've cleared the backlog that we're
10 experiencing right now with Energy Star 7.0
11 certification.

12 And again, it's unclear -- on touch monitors,
13 it's unclear to us in the regulatory language if the 1-
14 watt adder for touch is only available for a specific
15 mode or is it available for all the modes, for sleep,
16 off, and on. So, we'd like some clarification on that.
17 You can look at the regulatory language and the
18 narrative, it's a little bit misleading, but we'd just
19 like you to clarify which area that's applicable for, or
20 if it's available for all.

21 And that's it. And I know I talk fast so --

22 MR. RIDER: Harinder, you want to go ahead and
23 answer that question while I queue up the next
24 presentation, on the 1-watt? Do you -- yeah, it's going
25 to take me a second. And then we have the IOUs.

1 MR. SINGH: I think after the presentations I
2 will respond to it.

3 MR. KUCH: Okay, good morning, everybody. My
4 name is Chris Kuch and I'm here on behalf of the
5 California IOU's Codes and Standards Program. So, I'm
6 the other Chris in the room and my hair's still pretty
7 dark, much like Harinder's. That was a bad joke, sorry.

8 (Laughter)

9 MR. KUCH: So, we're just going to provide some
10 comments on the update computer display staff report.
11 So, as you can see, the IOUs have been very active
12 participants in this displays rulemaking since 2013.
13 We've provided several docketed comments to the CEC
14 throughout the process and these include extensive test
15 data, costs, and marketing information.

16 So, the computer displays market continues to
17 grow in units sold in California. Average screen size
18 is increasing, as well as the screen resolution and
19 different features, leading to an overall growth of
20 energy consumption in this sector.

21 And through the IOUs' rigorous testing and
22 research, large range inefficiency levels have been
23 identified between different computer display models of
24 similar size and features, and up to a factor of 5 in
25 some cases.

1 And the IOUs have also found cost-effective
2 hardware and software solutions available on the market
3 today to reduce this waste.

4 So, in regards to the CEC proposal on computer
5 displays, the California IOUs are generally supportive,
6 although there are several areas for improvement. And
7 we're going to go through some of those today in this
8 presentation.

9 And next, I'd like to hand off the presentation
10 to our technical team. So, first up is Bijit Kundu from
11 Energy Solutions.

12 MR. KUNDU: Thanks. I'm pretty sure I'm the
13 only Bijit in this room, but correct me if I'm wrong
14 here.

15 (Laughter)

16 MR. KUNDU: So, today we're going to be talking
17 about some of the feedback from the California IOUs.
18 I'll be going over some of these items where we support
19 the CEC proposal. And my colleague, Katherine Dayem, of
20 Xergy, will be going through some of the areas where the
21 IOUs would like to see some modifications and
22 improvements in the proposal.

23 As Chris mentioned, we will be submitting
24 detailed written comments for the comment period, to
25 CEC, where we will be providing -- we'll expand on these

1 comments.

2 So, as my colleague, Chris, mentioned, we've
3 been advocating for efficiency standards for computer
4 monitors since 2013. We, based on testing and market
5 assessments, based on our research that we've conducted
6 throughout this rulemaking, since 2013, and you saw all
7 the documents that we've published, docketed with the
8 CEC for the public record, all of those documents point
9 to these levels, listed here in Table 9, of the CEC
10 staff report. All of those documents that we've
11 prepared and all the testing we've done points that
12 these modal power requirements are, indeed, cost
13 effective and are technically feasible.

14 So, if you look at the data, the product data
15 available on the Energy Star site, you'll know that
16 there's hundreds of models that meet or -- well, 169
17 models that meet, specifically, across all different-
18 sized categories that meet the levels.

19 Now, these are models that require no additional
20 modifications, no tweaking. They are able to qualify
21 today for the California IOU -- or the CEC proposal.

22 And when we talk about choice, you can see in
23 the sub-bullets here that many manufacturers are
24 represented, many different resolutions are included in
25 the qualified models, all different panel types. And

1 also, a range of price points are included. So, we're
2 not talking about, you know, only the lowest-featured
3 models or only the highest-featured models. We're
4 talking about a wide range of choices for consumers.

5 In addition to the models today that would be
6 able to meet the CEC's proposal, we've also done an
7 analysis and there's over 100 models that are within 5
8 percent of the standard. So, these are models that
9 don't need a lot of modifications. They just need some
10 minor improvements in the efficiency and they'd be able
11 to meet the proposed levels.

12 I plotted out these data points here. And I
13 think what you'll see, based on the data here, is that
14 there are close to 300 models that are available today
15 that almost two years before -- so, are available today
16 that come close or meet the current levels that CEC is
17 proposing, almost two years before the standard takes
18 effect.

19 So, you know, this is without any -- these are
20 models that right now will meet, not accounting for any
21 improvements in the future.

22 We also support the CEC proposal for a constant
23 resolution past 5 megapixels. What we've -- this chart
24 shows all the computer models, computer monitor models,
25 their on mode power versus resolution.

1 And based on our analysis of this data, again
2 from the Energy Star data set, incremental power needs
3 decrease with resolutions that go beyond 5 megapixels.

4 And again, with this constant resolution
5 allowance past 5 megapixels, you see plenty of examples
6 of 4K UHD monitors, so these are 8.3 megapixels, being
7 able to meet CEC's proposal today. And again, it's in
8 various screen sizes. It's kind of hard to see the
9 dots from afar, but you've got models that are 24
10 inches, 27 inches, as well as 32 inches that are 4K UHD,
11 that meet today's levels.

12 We also were pleased to see the standby or
13 sleep, and off mode updated levels in CEC's report. We
14 think they better reflect the power requirements for
15 today's monitors in both sleep and off mode.

16 As indicated in the CEC report, a majority, I
17 think it's over 80 percent of models are able to meet
18 these levels. Not only that, but based on the CEC staff
19 report, we've also -- we also see that there are models
20 with networking and data connections that are still able
21 to meet the .5 and .3 levels.

22 One exception, we will note that there were two
23 models in the dataset that have a gigabyte Ethernet
24 connection. They are not able to meet the proposed
25 levels. Although, we do know of currently available,

1 technically feasible solutions for those models to be
2 able, in the future, to meet the sleep and off mode
3 levels.

4 In terms of test procedure brightness setting,
5 the California IOUs continue to recommend and advocate
6 for testing to be done at a brightness level that's as
7 shipped, or in the default mode. We think that testing
8 for in this mode is more representative of actual energy
9 use.

10 If CEC decides to align with the Energy Star
11 testing and have models that are calibrated to 200
12 candelas per square meter, yeah, you support the
13 provision proposed by CEC to limit the display being
14 shipped excessively bright. That is that the monitor
15 wouldn't be able to be shipped brighter than what it's
16 tested at.

17 Now, my colleague, Katherine Dayem, will be
18 talking about some other areas for improvement.

19 MS. DAYEM: Okay, I'm Katherine Dayem, with
20 Xergy Consulting.

21 So, I think we outlined six areas of improvement
22 here. Firstly, we'd like to see models less than 17
23 inches back in the scope. We feel that excluding these
24 just opens a potential loophole in case of future market
25 shifts. And we don't really see any technical

1 justification for excluding these at this point.

2 The second recommendation is pretty simple and
3 just for clarity, to define the screen sizes in terms of
4 screen area, rather than diagonal screen size. Energy
5 Star has started doing this because there are several
6 aspect ratios available and given a screen diagonal, you
7 might end up with multiple screen areas. So, that's
8 simply for clarification.

9 Thirdly, we argue that the proposed levels for
10 the large screen size are too large and they're too
11 lenient for these displays. So, we recommend a
12 smaller -- a lower level for the large displays over 25
13 inches. And in our written comments, there's a
14 schematic here of what we're thinking. But in our
15 written comments, we'll have some more specific
16 recommendations for that.

17 Additionally, we argue that we don't need these
18 increased adders for enhanced performance displays. The
19 previous version of the staff report included no adder
20 for sRGB type displays and a 40 percent adder for Adobe
21 RGB. So, we'd like to see a return to those levels.

22 As the market moves towards higher resolution
23 displays that have a broader color coverage, we just see
24 the market share of EPDs becoming larger in the future.

25 So, the sRGB displays, we feel we don't need an

1 adder. They're becoming more prevalent on the market,
2 sometimes you can't even tell when you buy a display
3 that it's sRGB EPD. And CEC has presented data showing
4 that a large number of EPDs that are sRGB actually meet
5 the proposal today, without an adder.

6 We do understand that for a broader color gamut,
7 like Adobe RGB, the power demand is higher. And so, and
8 there are no compliant products today. However, we have
9 outlined one route to compliance, which is using quantum
10 dot film, with white or blue LEDs, that can be more
11 efficient than the colored LEDs we understand to be
12 necessary right now to produce the broad color gamut.

13 And because we see this technical feasibility,
14 we advocate for sunseting this adder so that we can
15 encourage these efficiency improvements in the next
16 design cycle.

17 The definitions outlined in the staff report
18 need some clarification and improvement. We suggest
19 that staff just leverages the Energy Star definitions,
20 which have been vetted with industry and advocacy
21 groups. There are multiple revisions of the
22 specification.

23 We can go to Version 7 for all the definitions
24 we need on product types and modes of operation, with
25 the exception of EPDs, but there's a definition in

1 Version 6 for those.

2 And finally, we continue to advocate for
3 including signage displays in this rulemaking. This
4 would align the scope of the CEC regulation to Energy
5 Star's. And the IOUs have done testing and cost-
6 efficiency analysis and provided proposed power levels
7 that are cost effective and technically feasible today.

8 And finally, we just want to pose a couple of
9 questions that we will provide some comments to in our
10 written comments. The first is a relatively new type of
11 product on the market. They're called tuner free
12 displays or TVs. These are functionally a TV that the
13 manufacturer has chosen to pull out the integrated
14 display because most consumers don't use their TV to
15 watch broadcasts over the air television anymore. They
16 rely on their box or streaming.

17 And so the question is, where should these be
18 regulated. Should they be covered by the TVs, because
19 the TV's regulation, because they're functionally a TV
20 or are they, by definition, a display and covered here.

21 And finally, just some thoughts on automatic
22 brightness control. The CEC has outlined these and the
23 IOUs have noted that ABC can be a strategy for improving
24 the efficiency of a display. However, the Energy Star
25 test method, Version 7 and 6, the on mode power they

1 instruct us to measure is actually the power at 200
2 candelas per square meeting, just like displays without
3 ABC. And so, how should we test and calculate power for
4 products with ABC and credit that energy efficiency
5 strategy?

6 So, that's all we have, thanks.

7 MR. RIDER: Yes, so that concludes the
8 presentations. So at this point, we'll move on to just
9 public comment in the room.

10 Remember to also state your name, and your
11 affiliation when you come to speak, so that the court
12 reporter can get that down.

13 MR. SINGH: This is Harinder Singh. And I just
14 wanted to answer Robert's question related to the touch
15 screen. The allowance is only for the on mode, because
16 the sleep mode and the off mode is controlled by the
17 computer, itself. So, when the monitor is not working,
18 then the allowance is not allowed. So, it's only in the
19 on mode. Thank you.

20 MR. RIDER: And just a reminder to folks on the
21 phone, if you have something to say, just go ahead and
22 raise your hand or write it into the comment window and
23 I will read it out loud.

24 MR. DEL FORGE: Who should I give my card to?
25 Pierre Delforge, NRDC. I'd like start by thanking the

1 Commission staff for pursuing this important rulemaking
2 and for giving us the opportunity to have this
3 discussion today.

4 I'd like to start my comment by why this
5 rulemaking matters and emphasize some of the points made
6 by the IOU speakers earlier on. Monitors and displays
7 are a large energy use in California. They are a
8 significant portion of a computer system's energy use.
9 And we are seeing large differences between models on
10 the market.

11 We're also seeing an increase in sales in the
12 large size and the high resolution models, which are the
13 ones which use the most energy. Which, even though
14 volume is decreasing, it leads to an increase in the
15 energy use of computers, of monitors.

16 We're also seeing a proliferation of signage
17 displays. I'm sure it's very noticeable on every public
18 space. And commercial space, retail stores have more
19 and more of those models. They're on for longer hours,
20 they're brighter, they're larger, and they are a
21 significant and growing use of energy.

22 So with that in mind, we generally and strongly
23 support the Commission's proposal. We think that some
24 of the changes address some of the industry concerns
25 that were mentioned last year. And we understand and we

1 acknowledge that some of the changes also create
2 additional concerns.

3 But we think that overall it's a balanced
4 proposal between stringency and cost effectiveness. And
5 clearly, you know, it will impact the market and I think
6 that's by design. You cannot have energy savings if you
7 do not impact the market and create incentive to
8 redesign products.

9 You know, I think the industry concerns with the
10 50 percent protected pass rates by effective dates, you
11 know, I acknowledge them. But I think this is also --
12 with all due respect, dispute the premise that, you
13 know, these are business as usual projections, without
14 redesigns caused by this regulation. With redesign we
15 will see higher pass rates and, therefore, you know,
16 little or no reduced availability of these products in
17 the market.

18 I think it's important to consider this. I
19 think the purpose of this regulation is to save energy,
20 it's not to reduce product availability. And based on
21 the data that was shown, both on the docket and today,
22 it seems clear to me that there is a pathway for cost
23 effective redesign of these products so that they can
24 meet the levels and not impact product availability in
25 the market.

1 We do have some improvements, you know, wishes.
2 I generally support the ones that the IOUs mentioned.
3 I'd like to emphasize a few key ones. First, in terms
4 of the test procedure, for NRDC, it's really important
5 to test as shipped and in order to be much more
6 representative of the actual energy use.

7 Today, there's a big difference between the
8 brightness in the Energy Star test procedure of 200
9 nits, and some of the monitors we've seen ship much
10 higher and are using a much higher energy level.
11 Obviously, there is energy use or power is very
12 sensitive to the brightness.

13 So, we believe that the best path forward would
14 be to test as shipped, with a minimum brightness level
15 to ensure that this does not encourage manufacturers to
16 ship with an overly low brightness. And if that's not,
17 you know, implemented, then we also agree with the fall
18 back that was presented by the IOUs, of tested at ship
19 brightness. But I understand the industry concerns with
20 that, so we really think the best solution would be to
21 test as shipped.

22 Also want to agree with the IOU proposals on the
23 EPD adder and particularly levels for large sizes and
24 high resolutions where we think that the levels are
25 overly generous for these sizes. Not for mainstream,

1 but for the larger sizes and high resolutions.

2 The last point is on signage displays. As I
3 mentioned, it's a large, growing use of energy and we
4 think it's the largest missed opportunity for savings.
5 The TV standards are outdated. They provide minimal
6 savings for these products.

7 We think that you have a strong proposal and we
8 encourage CEC, ideally, to include it and reconsider it
9 in this rule. And if not, to cover them in a separate
10 rule as soon as possible after this rule.

11 So with this, we encourage CEC to maintain
12 current levels for mainstream monitors. And we are
13 open, I think, to tweaks and adjustments as necessary to
14 provide flexibility on low volume products and low
15 savings impact requirements. But I think on the
16 mainstream we think it's technically feasible, cost
17 effective, and we encourage CEC to maintain its
18 proposal. Thank you.

19 MR. RIDER: We have David Maciel on the phone.
20 David, I believe you're unmuted. Or, maybe you're not.
21 Let me double check. I'm sorry, David, it looks like
22 you called in separately than the WebEx account so -- so
23 if you could go ahead and type your question and I'll go
24 ahead and read it into the docket.

25 In the meantime, if there's anyone in the room?

1 MR. SINGH: I have two questions. I wanted to
2 respond to Katherine's questions, in the meantime, you
3 know, until you get David, that would be good.

4 One of the things that I want to mention is that
5 we modified our definition for clarity purposes and they
6 are not specifically the Energy Star definitions. So,
7 looking at our process, so we had modified the
8 definitions.

9 Number two was the testing in the automatic
10 brightness control. We'll look at it and if
11 clarification is needed for that, we'll modify the
12 instructions for testing.

13 As far as the third question you had about the
14 televisions without the tuners, the televisions are
15 covered with or without the tuner. So, I don't see any
16 issue there. So, I just wanted to mention that. Thank
17 you.

18 Ken, is David available, now?

19 MR. KUNDU: Bijit Kundu, with Energy Solutions,
20 on behalf of the California IOUs. Just for the record,
21 based on our analysis, we compared the Energy Star
22 Version 7 levels with the current CEC proposal and we
23 saw the levels being very close together, not a 30
24 percent more stringency with the CEC proposals.

25 We saw the levels, across most of the screen

1 sizes, very similar. And in fact, with the largest
2 screen sizes, we saw the CEC proposal being
3 significantly more generous than the Energy Star. So,
4 just that's what we saw. We'll be providing details in
5 our written comments on that.

6 MR. RIDER: Okay, let's try that again. David,
7 are you able to speak?

8 MR. MACIEL: Can you hear me, now?

9 MR. RIDER: Yes, I can.

10 MR. MACIEL: Excellent. Thank you. And I
11 apologize for the mishaps.

12 First, I'd like to thank the Commission for the
13 webinar and the work that has been done thus far. We do
14 believe that there's still more work that needs to be
15 done to come up to a final rulemaking.

16 But I'm going to limit my comments, today, to
17 the exclusions that Harinder explained in his
18 presentation. And to be exact, I'm going to be talking
19 about the medical devices and professional signage
20 displays.

21 There was something that was introduced in this
22 new draft, as far as medical devices is concerned, there
23 were two more items that were introduced in this new
24 definition of a medical device. And that is that the
25 medical device will be excluded if the product does not

1 have power management capabilities or a standby mode.

2 I would just like to clarify that some medical
3 devices do have power management capabilities and they
4 do have a standby mode. It's just that it's not enabled
5 by default.

6 We've started to introduce power management
7 capabilities for two reasons. To, you know, reduce
8 energy consumption and because our customers demand
9 that. Customers need that flexibility. There are some
10 environments in which they do employ or enable power
11 management, and there are some environments in which
12 they don't.

13 So the difference is we do provide the
14 capability, they are just not enabled by default. So,
15 we would like to ask the Commission to look into that
16 and possibly remove those two items that were added to
17 the exclusion and leave it just as medical devices are
18 excluded from this proposed rulemaking.

19 And on the second one, professional signage
20 displays, I believe the last few words that were added
21 to what a professional signage display is, is they're
22 used in indoor and outdoor stadiums. I'd just like to
23 clarify that it would be very beneficial not to make it
24 so specific to those environments. Professional signage
25 displays are used in convention centers, in auditoriums,

1 educational institutions such as universities, schools.
2 They're not just limited to stadiums. So, to the extent
3 possible, I would like to ask the Commission to remove
4 the words "stadiums" from that definition.

5 MR. SINGH: Okay, David. You know, we have the
6 limit at 1,400 square inches. So, those professional
7 signage displays are greater than 1,400 square inches,
8 anyway, so I don't know what exemption is going to add
9 to it. You know, if they're greater than 1,400 square
10 inches in the area, then they are exempted from the
11 standard at this time.

12 Anyway, thank you.

13 MR. MACIEL: Okay, thank you.

14 MR. RIDER: I think that wraps up the part of
15 today for displays. I think we should go ahead and
16 break for lunch. And according to -- we're right on
17 schedule. So, please be back by 1:00. We'll start the
18 computer workshop at that time. And thank you all for
19 your comments on displays.

20 (Off the record at 11:55 a.m.)

21 (On the record at 1:03 p.m.)

22 MR. RIDER: Thank you. Welcome back, everybody.
23 Hope you had a great lunch.

24 My name's Ken Rider. I'm an electrical engineer
25 working for the Appliance Efficiency Program. And I'm

1 here to present to you on the proposed regulations on
2 computers.

3 And just so you know, this is a very open
4 process. We have contact information on that slide. If
5 any stakeholder here has any question or concern that
6 they didn't get to say today, please feel free to
7 contact myself or my colleague, Soheila, with any
8 further questions.

9 So, I'm going to give an overview of the
10 proposed regulations and then I'll go on to changes in
11 both the draft and in technical feasibility.

12 So, the regulation, the most important thing to
13 talk about, first of all, is what is included and what
14 is not included.

15 In the proposed regulations, and this is
16 encapsulated in Section 1601, so things that are
17 included in the proposed regulations are desktop
18 computers, like the one I'm using right now. Also,
19 notebook computers, like that one over there, laptops,
20 notebooks. Small-scale servers, workstations, and thin-
21 client computers, which are treated similarly to
22 desktops in the standards.

23 What is not included in the scope of the
24 proposed regulations are tablets, game consoles, and
25 I'll talk more about those later, hand-held video games,

1 servers and, basically, larger servers, larger-scale
2 servers, so like enterprise style services. Industrial
3 computers and controllers. And I'll speak more on that
4 later, as well. Smart phones and set top boxes.

5 The next section of the regulations deals with
6 definitions. Originally, in the first draft of the
7 standards we really tried to take definitions as
8 verbatim as possible from Energy Star. These
9 definitions define, in detail, product types that are
10 covered. It talks about exactly what we mean by desktop
11 computer, for example. The different modes of
12 operation, what we mean by standby mode, or long idle,
13 or short idle.

14 We've also modified, since the first draft, the
15 definitions slightly to try to enhance clarity, and also
16 to be more specific about what is not included in the
17 scope.

18 The next relevant section is Section 1604. It
19 deals with the test procedure. The proposed test
20 procedure is very harmonized with the Energy Start test
21 procedure for computers, from Version 6.1.

22 And then the duty cycles for annual energy use
23 calculations are the same.

24 I should clarify, there was some confusion about
25 the duty cycle, the intended duty cycle for notebook

1 computers. And we also intend, in this draft, for
2 notebook computers to use the notebook computer duty
3 cycle from Energy Star. And we've issued a document, a
4 supplemental document to explain that.

5 We've added a new duty cycle, and I'll get into
6 that later, but essentially to incentivize improvements
7 in power management to try to avoid cases where
8 computers never achieve sleep.

9 We also included a calculation methodology for
10 expandability score, and that's based on a number of
11 different ports that are enumerated in a table. And
12 then, also, there's just a hundred score as the
13 baseline, so every computer gets a hundred points.

14 The score is somewhat based on power supply
15 sizing calculations that we discussed over the course of
16 this rulemaking.

17 We also added a description of what the screen
18 resolution or what the native screen resolution of a
19 connected monitor should be. And that came out of a
20 discussion about the fact that if you have different
21 resolution monitor that can actually change the energy
22 consumption of the computer, so it was very important to
23 get apples-to-apples testing to define the standard
24 resolution of monitors that's attached during testing.

25 We also have -- so, the next section is Section

1 1605.3. This is where requirements for both the
2 performance and design requirements are held. One
3 thing, and this is across all computers, is we are
4 requiring that the computer turn off the display after
5 15 minutes of inactivity.

6 Also, for all computers, except for small-scale
7 servers, we're requiring that the computer enter sleep
8 mode after 30 minutes or less of user inactivity.

9 There are some prescriptive requirements for
10 small-servers and workstations. They are, under the
11 proposal, would be required to be manufactured with an
12 80 plus gold level power supply, and also energy-
13 efficient Ethernet.

14 Unlike small-scale servers and workstations,
15 notebooks, desktops, and thin-clients would have to meet
16 energy consumption targets. And the difference there is
17 energy consumption target is set at a kilowatt hour per
18 year target and allows tradeoffs between different modes
19 of operations.

20 So, a manufacturer can choose to improve short
21 idle, long idle, sleep or off, and any combination, so
22 long as the total calculated energy consumption meets
23 that target. So, it allows manufacturers to pursue a
24 number of -- it allows them to choose amongst a number
25 of possible ways to comply. Whereas, the workstation

1 and small-scale server, you have to choose the power
2 supply.

3 In addition, and we started with these energy
4 consumption adders in the last draft as well, from
5 Energy Star. But these are, essentially, in the
6 standard we have adders. And what these adders do is to
7 provide additional amounts of energy consumption in the
8 target to allow for expanded functionality.

9 We've made some changes here, but the idea is
10 essentially that, you know, if you add extra hard drive,
11 you add more memory, or you have an integrated display
12 we adjust for that from the baseline of 50 kilowatt
13 hours it was for desktops, and 30 kilowatt hours per
14 year for notebooks.

15 We also added this discrete graphics adder and
16 I'll discuss that in more detail later.

17 Another relevant section is Section 1606. This
18 outlines the certification to the Energy Commission. It
19 states which pieces of data are necessary to provide to
20 the Energy Commission, who then -- what pieces of data
21 are necessary to show compliance.

22 The Energy Commission is not proposing any type
23 of labeling or marking, other than the standard labeling
24 and marking that is required on all products, which is
25 model number, manufacturer name, and the date of

1 manufacture. And that there's not a single product
2 that's regulated that doesn't -- but we're not proposing
3 any unique or special labels for computers of any kind.

4 The analysis in the staff report shows that the
5 proposed standards are cost effective. They've been
6 revised, these numbers, especially for desktops the
7 incremental cost is higher than it was before. And
8 also, the energy savings are slightly lower as the
9 stringency was decreased.

10 But that being said, the cost effectiveness is
11 still a very cost-effective proposal. The payback is
12 less than two years for, I believe, every product class.
13 The desktops have a savings of, over the lifetime, of
14 almost \$62, just shy of \$62, for a cost of \$18. And the
15 other products are similarly cost effective.

16 The impact to statewide energy consumption is
17 significant, with the total being about -- almost just
18 short of 2,000 gigawatt hours per year, which is a
19 pretty sizeable savings for the State of California.
20 And equates to hundreds of millions of dollars of
21 expenditures on electricity saved.

22 So, I'm going to go into some very specific
23 changes, kind of the major changes that were made
24 between the draft and spend some more attention on
25 those.

1 So, probably the largest change is the addition
2 of an expandability score. This score only applies --
3 of all the product classes we've discussed, it only
4 applies to desktop computers. And the purpose of it is
5 to provide additional amounts of power allowance to
6 computers that have more features, and ports, and
7 functionality.

8 And you can see, you know, an example on the
9 screen of a very small, probably mini ITX or micro ATX
10 board in the lower left. That type of machine would not
11 really see much of an adder.

12 To the right is, I think, even an extended ATX,
13 much larger motherboard. It has a lot more going on, on
14 the motherboard. This type of computer that would
15 incorporate this kind of motherboard would see a fairly
16 large amount of adder.

17 And also, using this score we created a boundary
18 at which a computer would just no longer have to comply
19 with this energy target and would, instead, have to
20 comply with the -- essentially, with the workstation
21 requirements.

22 So, this is graphically what the adder looks
23 like, based on the -- the X axis are the different
24 expandability scores and the Y axis are the different
25 amounts of kilowatt hour per year adders.

1 And as you can see, once you cross the border of
2 750, you no longer -- you're now considered a
3 workstation or you have to meet the workstation
4 requirement. You can also see that the adder starts at
5 around an expandability score of 200. A lot of machines
6 that have very small form factor are, you know, around
7 there.

8 And so, as you move away from the smaller form
9 factor and you have more ports, et cetera, you start to
10 see an adder. And it peaks out at about 27. I don't
11 know if it's exactly 27, but around 27 kilowatt hours
12 per year. And that roughly translates to an AC power of
13 6 watts. So, if you make a really large, expandable
14 machine, you'd get about 6 watts more of power to use in
15 idle.

16 Another pretty large change we made to the
17 proposed standards is we added a discrete graphics
18 adder. The original proposal did not give any
19 additional amount of power for a discrete graphics card.
20 This adder we've added not only deals with the first
21 card, but also any subsequent cards. So, some computers
22 are shipped with, let's say, two discrete graphics
23 cards.

24 The allowance scales with the graphic card's
25 frame buffer bandwidth, which is kind of similar to its

1 power, its computational power. So, it scales to the
2 more powerful a graphics card is, the more allowance it
3 would get.

4 The adder also is phased in, in stringency. So,
5 there's a first, initial level and that level is
6 intended to come into effect along with the computers
7 and notebooks standards. And then, it transitions to a
8 second, more stringent level, which is intended to
9 capture additional feasible energy savings. The levels
10 are significantly more stringent than Energy Star or the
11 European Union's levels, but we believe that they are
12 feasible. And we also worked with manufacturers to
13 ensure that they are feasible.

14 We made a number of other adder modifications.
15 One thing we did is we reduced the display adder by 20
16 percent. And that was really to account for the
17 additional technologies and improvements that were
18 identified in the displays portion of the report.

19 Then, we also changed the memory adder. In the
20 Energy Star and in the original proposal it used to
21 scale by the amount of memory by gigabytes. Now, we
22 proposed to change that to by per module. And that is
23 to reflect some findings in actually measuring energy
24 consumption, that the energy consumption of memory seems
25 to have more to do with the number of modules than the

1 actual capacity of the memory.

2 We also changed the storage adders for desktops.
3 And we've changed it so that the adder depends on what
4 kind of hard drive you add. For example, in the past
5 proposal, if you had added a 3.5 inch drive -- or,
6 sorry, if you had added a solid state drive, you would
7 still get the same allowance of 26 kilowatt hours, as if
8 you had added a 3.5 inch drive. And so, we tried to
9 change it so it scales appropriately to the type of
10 drive that is added.

11 We also, in the staff report at least, tried to
12 clarify that the storage adder does not apply to the
13 primary storage. And the primary storage is essentially
14 the hard drive, where the operating system is installed.

15 An interesting change we added was a power
16 management incentive. And this is not a mandate in any
17 way. It's essentially to provide a new compliance
18 pathway that manufacturers can choose to pursue, if they
19 want to.

20 The first change to the duty cycle is we offer
21 an incentive of 5 percent shift from short idle time to
22 sleep time, if display power management cannot be
23 disabled. And that is to account for the reduction in
24 energy we would see from displays turning off more
25 often.

1 We also are providing an incentive of a 10
2 percent shift from long idle to sleep, if the computer
3 power management cannot be disabled. So, you cannot
4 prevent the computer from going to sleep. And that is
5 to give credit for the assumed longer and more frequent
6 transitions to sleep.

7 We added a couple definitions for some products
8 that would be excluded from the regulations. We had
9 said, in the prior draft, that we intend to exclude
10 industrial computers, but did not have a definition for
11 that. So, we've added a definition.

12 And, essentially, there's two types of
13 industrial computers. One that would be exempt. One is
14 where a computer is incorporated into the chassis of a
15 larger machine. And an example of that is in the lower
16 left, where you can see there's clearly a computer in
17 there, with a screen, but it's part of something that's
18 much bigger. It's not just sitting on a desk or
19 something like that. So, these types of computers would
20 be exempt.

21 And then, also, a computer that is specifically
22 designed to automate an industrial process. And an
23 example of that is on the bottom right, where you can
24 see, I mean just by the number of COM ports, that this
25 thing is really designed to control some sort of

1 industrial process. And it's marketed that way. It's
2 manual discusses this. It's very clearly an industrial
3 process controller.

4 We also added a definition of game console,
5 which is an excluded product from the proposed
6 regulations, but needed a definition. So, we proposed
7 that game console is essentially something that is
8 marketed and sold for video game usage and does not have
9 the ability to expand volatile memory. Drawing a line,
10 essentially, between the computer and game consoles, and
11 by the fact that these do not have the same
12 characteristics of expandability and that a desktop
13 computer might have.

14 I already discussed -- so, we made a few other
15 changes. I already discussed the change to 1089p
16 testing for the monitors.

17 We also added some language to address computers
18 that are sold without an operating system, specifying
19 that if you sell a computer without an operating system,
20 other than the bios, that that computer would not need
21 to meet the power management requirements because it has
22 no way of doing that.

23 We also updated a couple of definitions. Again,
24 for clarity, to avoid arbitrary words into the
25 definitions.

1 I'm going to now talk about some changes in the
2 technical feasibility analysis. So, one big change that
3 became apparent from lots of discussions, very fruitful
4 discussions, I would say, with industry is that actually
5 there's a fairly large amount of inefficient desktop
6 power supplies.

7 The original staff report had some assumptions
8 about power supplies that were -- that they were
9 essentially 75 percent efficient at low loads. That is
10 not the case. And a lot of power supplies are worse
11 than even 50 percent efficient at low loads.

12 And here's just a piece of test data as an
13 example, of a 450-watt power supply. It was drawing,
14 and this is a real, measured number, it was drawing 14.5
15 watts and it was only delivering 6 watts. So, there's
16 an example of a real power supply, a commonly available
17 one, that is less than 50 percent efficient.

18 So, a lot of the technical feasibility and
19 discussion refocuses on what is necessary. Although,
20 there are some power supplies that are fairly efficient
21 and do a good job at low power, the staff report is
22 really kind of focused on, okay, how can that be done
23 and what are the technologies that can do that.

24 One of those technologies is fan control at
25 idle. So, when a power supply is at very low loads,

1 power supplies have fans, they get hot. They can be
2 using 200 watts or something like that, so they need a
3 fan to dissipate the losses in the power supply. But
4 that's not always necessary and that in very low powers
5 you can essentially dissipate the heat just with the
6 incorporated heat syncs. You don't need to run the fan.

7 And so that, actually, in some cases can reduce
8 the idle mode power of just the power supply by a couple
9 watts, surprisingly.

10 And I want to emphasize that these changes are
11 very different. We were talking a lot in the last
12 workshop about 80 plus, and 80 plus levels, gold,
13 bronze, platinum. Those specifications really focus on
14 active mode. And what we talked about in the staff
15 report is really -- it's not covered by 80 plus.
16 Getting an 80 plus, silver power supply, for example,
17 doesn't guarantee any kind of performance at these low
18 loads that we're talking about. Because 80 plus covers
19 loads that are only significantly higher than the idle
20 modes that we were investigating.

21 And also to address desktop power supplies, to
22 some extent that is incorporated in the expandability
23 adder. So, we do recognize in the revised proposal that
24 a larger power supply is going to have larger fixed
25 losses and inefficiencies at low load. And to some

1 extent, that's incorporated in the expandability score.

2 We also spent a lot of time in the staff report
3 in revising our analysis on desktop storage, looking at
4 some of the additional opportunities that came up in
5 discussions with industry and with other stakeholders.
6 We evaluated a number of existing technologies and
7 costs.

8 The proposed levels in the cost benefit analysis
9 for desktops choose an option of an integrated 64
10 gigabits of, you know, bytes of solid state memory into
11 a 3.5-inch drive. And that specific option was chosen
12 out of many. You could substitute a 2.5-inch drive.
13 You could do a lot of different things to improve
14 desktop storage.

15 But this one was chosen because it enhanced
16 performance. So, the performance was only better after
17 incorporating such an improvement.

18 And there are lots of different options that
19 would improve it even higher. For example, going to
20 solid state drive. Or, you know, be a much lower cost,
21 like going to 2.15-inch drive, or just spinning the hard
22 drive down. But those have different effects on
23 performance.

24 So, the staff report really focuses down on
25 these two things, the power supplies and the desktop

1 storage, where the assumptions were found to be that
2 these two items really can be a barrier to idle mode
3 power.

4 The number of compliant desktops has changed
5 significantly since the last staff report, as well.
6 There are a growing number of desktop computers,
7 certified in Energy Star 6.1 database, that are hitting
8 50 kilowatt hours or less. When we first started, there
9 was a handful. Now, there's more than 20.

10 But what we looked at these and we found them to
11 be mostly small form factor and often using external
12 power supplies. So, that kind of goes well with the
13 expandability layout that we have, where the small
14 computers don't get an adder because they can meet the
15 levels and are meeting the levels today.

16 We also changed -- also changed in the
17 compliance is all these adders. So, overall, mostly the
18 adders have added to the energy use targets and we've
19 significantly closed the gaps on a number of product
20 times, between where the computer uses today and what
21 the standards would require.

22 And so here on this chart or on this slide I've
23 given an example of a system from Energy Star. So, D-2
24 is a type of higher performance desktop with the
25 discrete graphics and G-7 is the highest end of a

1 graphics card. And essentially, through the adders
2 we've added, for that product type, 62 kilowatt hours
3 per year.

4 And then, also, through the agreements on
5 discrete graphics, the graphics industry is essentially
6 agreeing to lower their graphics' idle consumption by 42
7 kilowatt hours per year, thereby closing the gap between
8 where the proposal was before and where computers are
9 today by 104 kilowatt hours a year. So, that's a very
10 significant change in the distance a manufacturer has to
11 go to reach the targets in the proposal. Very large
12 change in that distance.

13 We have another important change. My colleague,
14 Soheila, will present on it. It's on small
15 manufacturers. So, Soheila, if you could.

16 MS. PASHA: All right, thank you, Ken. Good
17 afternoon, my name is Soheila Pasha. I'm an electrical
18 engineer with the Appliances Unit, here at California
19 Energy Commission. And I'm going to present the section
20 for the small volume manufacturers today.

21 Based on comments received during the pre-
22 rulemaking proceedings, staff is proposing some changes
23 that affect small volume manufacturers. For that
24 purpose, the following factors are taken into account.

25 First, unlike most of the size, there are

1 manufacturers that make a small number of specialty
2 computers each year. The testing and compliant cost may
3 have a large effect on such small businesses.

4 Second, the cost of comply and testing must not
5 outweigh the benefit of improved energy efficiency.

6 And lastly, in order to maximize any energy
7 savings opportunity, energy efficiency standards that
8 cost little to nothing, such as software improvements,
9 should be applied.

10 The energy savings cost grows as the volume of
11 sale increases and it sustained incremental cost at
12 about 15 units. Therefore, staff proposes that
13 computers that are manufactured by small volume
14 manufacturers, and are 15 units or less of similar
15 systems are exempted from complying with most proposed
16 standards, with the exception of the power management.

17 That is the same as the power management that is
18 required for other computers. Similar units here are
19 defined as the units that have the same size motherboard
20 and power supply.

21 To develop the exemption, staff investigated the
22 revenue caps, location of assembly and sale, and minimum
23 number of sold units as main consideration factors.

24 Manufacturers that make \$750,000 or less per year, and
25 assemble and sell computers at the same location are

1 qualified to be small volume manufacturers.

2 They can apply to the Commission's website to
3 exempt the computer units that they manufacture and
4 sell, less than 15 units of them, to be exempted. This
5 flow chart here shows the process that we are going to
6 apply.

7 We welcome your comments on this topic, so
8 please submit your comments. You can submit your
9 comments three ways. The first, you can electronically
10 upload your comments to the link that's provided here.
11 You can also send a hardcopy to the California Energy
12 Commission, Docket Office, at the address that's shown
13 here. And also, you can e-mail a digital copy to
14 docket@energy.ca.gov. Please include the docket number
15 14-AAER-2 in the subject line.

16 You can also find this information in the
17 workshop notice. You can submit your comments by 5:00
18 p.m., on May 16, 2016.

19 So with that, we conclude our presentation. If
20 there is any clarifying questions you can ask now, or we
21 can go to the next section.

22 MR. SHEIKH: Yeah, this is Shahid Sheikh from
23 Intel. Just a quick clarification question on the
24 integrated displays for all-in-ones, the display has
25 been reduced by 20 percent. And which, I think in your

1 presentation, when you first started, it still has -- it
2 is not reduced.

3 MR. RIDER: Yeah, and we issued a supplemental
4 to explain that.

5 MR. SHEIKH: I'm talking about today's
6 presentation.

7 MR. RIDER: Yeah, okay. It was copied in,
8 obviously, from the reg, which has an issue. But, yeah,
9 so it is our intent -- just to be clear, I think the
10 factor -- let me pull it up, just so everyone knows what
11 the correction should be. So, essentially, you'll see
12 here, it says, "desktop and thin-client adder" and
13 you'll see the number there. That number needs to
14 multiplied by the 0.8. And that is, essentially, what
15 we intend to propose and we've issued a clarification on
16 that.

17 Thank you for raising that, and in case anyone's
18 confused. Okay.

19 MR. HOLLENBECK: Mark Hollenbeck, HP. Just a
20 quick question about the physical marking requirements.
21 You had mentioned putting the actual date of manufacture
22 physically on the product. A lot of that build that
23 into the serial number and it's pretty standard in
24 regulatory circles that, as long as someone wants to
25 know, we provide the decoder and that's an acceptable

1 way of meeting a requirement like that. Does that make
2 sense?

3 MR. RIDER: Yeah, that's actually, just going
4 more into detail, that is also embedded in our
5 regulation. We say the date code has to be somewhere,
6 printed on the machine, and that also it can be in a
7 serial number.

8 MR. HOLLENBECK: Oh, okay.

9 MR. RIDER: And that you need to, if/when
10 requested by the CEC, provide an ability for us to
11 decode it. So, I didn't get into that detail, but that
12 is actually the same way it works here.

13 Okay, a slight change to the agenda. We have a
14 gentleman who needs to catch a plane. So, Chris Granda,
15 if you're still here, if you could make remarks and then
16 we'll move on to the presentation by Paul, just after
17 that.

18 MR. GRANDA: Thank you. I'm Chris Granda, a
19 Senior Researcher Advocate with the Appliance Standards
20 Awareness Project. And thank you for modifying the
21 agenda to accommodate my travel schedule.

22 First of all, I'd like to thank the Commission
23 for the work that's been done on the proposed energy
24 efficiency standards that we're discussing today.

25 I'm here because of the national importance of

1 the proposed standards. ASAP is a nonprofit
2 organization that operates under the umbrella of the
3 American Council for an Energy Efficient Economy. And
4 we tend, primarily, to the Federal energy efficiency
5 standards developed and administered by the Department
6 of Energy. But we also monitor and contribute, when
7 asked to, State level standards that -- particularly
8 those that have a national importance, like the proposed
9 standards for computers, monitors and displays.

10 My comments today are going to relate to the
11 broader policy context that today -- the standards that
12 we're discussing today are being developed. But we also
13 support the technical comments that were presented by
14 Pierre Delforge of NRDC, but I'm not going to repeat
15 those here.

16 So first of all, as I think we're all aware,
17 there's an urgent need to reduce emissions of greenhouse
18 gases. And electricity generation is in transition to
19 renewable sources in California, nationally and
20 globally, and limiting the growth of electricity
21 consumption from plug loads will help to maximize
22 emissions reductions from other California environmental
23 regulation and policies, as well as national policies,
24 like the Clean Power Plan. So, it's important to take
25 that all in context.

1 And also, that continuing the business as usual
2 for computers and displays -- I just have misplaced my
3 notes, excuse me -- will not necessarily get us to the
4 efficiency that we need for these technologies.

5 There has been general progress on computer and
6 display efficiency over the last decade, but new
7 features are generally provided without consideration of
8 energy or efficiency, per se. And sometimes can result
9 in increases in energy consumption.

10 The proposed standards will move energy
11 efficiency higher in the priority order for design
12 criteria and drive innovation toward energy efficiency.

13 Efficiency standards that have been proposed by
14 the CEC are reasonable and well-designed, we believe.
15 They're based on proven performance of a significant
16 number of currently available products and they're
17 performance based and allow a manufacturer flexibility.

18 And this is talking in the broader scope of the
19 art and science of standard development, these are the
20 kinds of standards and the approaches to standard design
21 that seem to have long-term success.

22 Now, the computer and display industry really
23 exemplifies innovation and the ability -- and we believe
24 is very well positioned to be able to meet the technical
25 challenges that are in the standards.

1 We really have no doubt that the industry will
2 be able to comply with the proposed standards by the
3 proposed deadlines. Previous CEC standards for
4 electronic products, like external power supplies, TVs,
5 battery chargers, were met more cost effectively than
6 expected, and ahead of schedule and without negative
7 impacts on their markets.

8 And if anything, we think that the computers,
9 monitors and displays industry is even better equipped
10 to meet the challenges that we're talking about today.

11 Now, taking a step back, it's important to
12 understand that computers and monitors are really kind
13 of difficult to regulate at the Federal level. DOE's
14 regulatory cycle is longer than the product innovation
15 cycle for these products and longer than the California
16 State regulatory cycle.

17 It normally takes a minimum of five years for
18 DOE to develop and implement a new efficiency standard
19 for any kind of appliance. And that means that by the
20 time that a Federal standard could come into effect, the
21 computer and display markets will change substantially
22 from what they were the standard was designed, and that
23 can end up meaning that the standard doesn't function --
24 may not function well for the industry.

25 So, we think that California is really the right

1 context to design the standard and also the fact that a
2 good percentage of the market is concentrated here, and
3 manufacturing is concentrated here. It's the right
4 context to do that standard design in.

5 And finally, I'd like to conclude just by saying
6 that ASAP is really looking to California to lead the
7 way for computers, monitors and displays, and to adopt
8 efficiency standards that can be updated on a timely
9 fashion, so that they remain relevant to the U.S. market
10 for these products.

11 And we will also work with other states, who are
12 interested in following California's lead. Thank you.

13 MR. RIDER: Thank you.

14 Paul, if you're here? Great.

15 MR. FORD: Hello, my name's Paul Ford. I'm
16 presenting today on behalf of ITI and TechNet. My
17 employer is HP, Incorporated.

18 I'd like to preface my comments today, before I
19 begin, by saying that everyone in the room would like
20 to lower the total energy consumption of computers.
21 Manufacturers can substantiate that by, since 2007,
22 we've reduced the total energy consumption of computers
23 by 50 percent. This has been done by consumer demand,
24 without legislation, and also by the Energy Star Version
25 4.

1 Before Energy Star Version 4, computers were
2 required to have a power management capability. And for
3 a variety of reasons, consumers chose not to turn their
4 computers off when they weren't using them or they chose
5 not to utilize the power management functions available.

6 At Version 4, the Energy Star Program determined
7 that they would have to require manufacturers to limit
8 the idle power for a computer. At that point, the
9 manufacturers, all manufacturers, OS, components,
10 processors, graphics cards, different parts of the
11 system, voltage regulators, the bios that contained
12 everything, component drivers, hardware drivers, all of
13 those things began to improve the efficiency.

14 And that didn't happen overnight. It didn't
15 happen by the time that the Energy Star Program went
16 into effect. But over a period of time, indeed our idle
17 power, which is the main part of the total energy
18 consumption equation, has dropped significantly.

19 So, the EPA, along with manufacturers and other
20 key stakeholders decided to divide the wide range of
21 types of computers on the market into categories. And
22 these categories were each assigned a different total
23 energy consumption limit.

24 And that's what brings us to where we're at
25 today, with the CEC. We are proposing, manufacturers

1 are proposing that we use a category framework, like the
2 EPA has adopted. And there are various reasons for
3 wanting that. The EPA has become the benchmark for the
4 world in terms of energy regulations. The EEU and
5 their energy-related products legislations uses a
6 category framework. The China Energy Label and the
7 China Energy Conservation Program use a category
8 framework. And other jurisdictions around the world,
9 New Zealand, Australia.

10 So, from a manufacturer's stand point, it is
11 useful for us to be able to have the same type of
12 framework so that we can optimize on certain limits and
13 not have different approaches and different regulations.

14 So a year ago, after the first draft of the
15 Colorado -- Colorado, that's where I'm from -- the
16 California Energy Commission was published, we were
17 asked, manufacturers and key stakeholders, to think
18 about what category definitions would be appropriate.

19 And in that time we've looked at those
20 definitions and we've proposed some of them, that I'll
21 go over here in a second.

22 Also, there was already a workstation definition
23 in the CEC staff draft and we went off and we updated
24 that definition, and even had it vetted by the EPA. So,
25 we'll go over that in detail.

1 So, these are the different definitions. If you
2 look at all the different types of computers, there's
3 some that are in scope, and Ken went over what products
4 would be in scope. And there are also some that are out
5 of scope.

6 We propose that there are some other definitions
7 that are in scope, but with alternative requirements,
8 other than total energy consumption requirements. And
9 those are professional desktops, gaming notebooks,
10 gaming desktops, and also mobile workstations and
11 desktop workstations.

12 So, it's desirable for us, as I've said, to
13 harmonize these different regulations across different
14 jurisdictions. It's not advantageous to have unique
15 regulations that have totally different frameworks,
16 either for customers, or economies, or for
17 manufacturers, or in the case of energy efficiency, or
18 energy reduction.

19 Our request is that the CEC utilize the
20 workstation definition that was proposed by industry, as
21 it was, with few changes. And we've had some feedback
22 that there were some typographical errors, or some
23 misunderstanding, or in the drafting of the language
24 that it wasn't quite right. And I think that we can get
25 that piece corrected.

1 We'd request that the CEC, in the interest of
2 time, would align with other regulations and use the
3 category framework. And we can go over that in detail
4 in presentations that will follow mine.

5 And then, adopt the proposed requirements,
6 compliance requirements for professional desktops, and
7 gaming notebooks, and gaming desktops, and mobile
8 workstations, and have those alternative compliance
9 limits, other than the total energy consumption.

10 So, let's go into detail on the workstation
11 piece. For a variety of reasons, workstations are --
12 desktop workstations are distinguished from other
13 desktops primary by the function of error-correcting
14 code. Error-correcting code is something that the
15 memory supports. They can detect bits in the memory
16 storage, communicate that to processor, make the
17 correction.

18 Most of us, in looking at a display, in a day's
19 time, we would never notice a bit error in the memory.
20 However, if you're controlling a spacecraft, or an
21 airplane, or viewing the image of an MRI, or some sort
22 of medical image, you want all the bits to be correct.

23 So, a workstation is a device that helps to make
24 sure that that customer set, that commercial customer
25 set has the capability that they need. Error-correcting

1 code is difficult to implement. It requires special
2 hardware, special design, extra money. It actually is a
3 bit of a hindrance to the performance of the computer
4 because there's this extra process going on.

5 So, we would definitely propose that the
6 workstation definition remains clear around error-
7 correcting code and that not to gray the area by saying,
8 if there's any other computer that has an expandability
9 score of greater than some amount that it be treated as
10 a workstation. From a worldwide stand point, that
11 doesn't make sense. We need to keep that category of
12 computer separate and clear on what that is.

13 And then, if the CEC would like to have another
14 category for a high end, professional desktop that
15 exceeds a certain expandability score, then call it
16 something else and have limits that whatever the CEC
17 decides to specify.

18 So, I think we're in agreement on that. I put
19 it in the page numbers there, and the paragraphs, just
20 so we're on record that this is something we noticed and
21 it's not exactly what we understood the second staff
22 draft was going to be.

23 The other things, regarding workstations, the
24 other part of a workstation, other than ECC memory, is
25 that it's configurability, the amount of memory that can

1 be put into the system, the amount of storage, the
2 number of processors, the number of graphics cards,
3 discrete graphics cards. So, there are some, in
4 addition to having ECC memory, the definition says that
5 you have to have three or more of the following
6 characteristics.

7 It seems like there were some typos there with
8 greater than and equal signs that I believe can be
9 corrected. And again, here's the record for that
10 definition.

11 And then, finally, each of these in-scope items,
12 in-scope categories that we believe should be excluded
13 from the total energy consumption requirements, in
14 exchange for having a high efficiency power supply
15 requirement, a 90-percent efficient power supply, either
16 for an internal power or, in the case of a mobile
17 product, like a mobile workstation, it would have a DOE
18 grade Level 6 or above for an external power supply.

19 All of these in-scope products that we would ask
20 to have special treatment would also have power
21 management enabled, as shipped. And in the case of
22 mobile products, with batteries, they would have an
23 efficient energy charging battery circuit.

24 That concludes what I have to present. I think
25 the next presentation has to do with categories versus

1 framework. And, hopefully, questions that you might
2 have, Stephen and his crew will be able to answer.

3 MR. EASTMAN: Hello, my name is Stephen Eastman.
4 I'm from Intel. And I'll be covering some of our
5 category proposal here, that we're talking about here.

6 So, Paul was very good of talking about how, you
7 know, not all the computers are the same. We definitely
8 need a category approach to computers. And we talked
9 about that last year, when we were here, and we've
10 demonstrated that in a few of the workshops that we've
11 had with both CEC and some other stakeholders.

12 And in coming up with a new category to show
13 that, you know, we're working with other things that we
14 proposed in October, a new category proposal for
15 computers. And so, and along those lines, us in the
16 industry, and the ITI, and the TechNet community pulled
17 together a large database of power data to see if these
18 categories that we came up with actually hold water.

19 You know, does these categories that we've
20 proposed, do they mean something and do they actually
21 fit with data? Does the data actually speak out and s
22 how that the category system works?

23 So, we, in the industry, has actually come up
24 with the different -- a large database. In the desktop
25 area, there's about 170 different systems that we've put

1 into this database. And it actually came from data of
2 not just the computers or the manufacturers that are
3 represented in this room, but there's actually over 20
4 different manufacturers that has data represented in
5 this. So, it's a very wide range of data that we are
6 looking at to see does these categories -- do they work.

7 So, this is the data site here and it's a little
8 busy on the data thing, and hope everybody can see it.
9 But what we're trying to show here is there's four
10 different categories, however you want to call them,
11 whether you category them one, two, three, four. Or, as
12 we proposed in the ITA category system, DT-01, 2B, and
13 then kind of our exempt, which is either that
14 professional desktop or gaming desktop that Paul just
15 talked about. So, I classified them together in the
16 exempt. And they're exempt, again, just from the TEC
17 formula, not from the other stuff that Ken talked about
18 earlier.

19 But we have definitely different segmentations
20 of computers. There definitely is the small, medium, or
21 the mini-PCs. Those mini-PCs are the category, the one
22 near the first one there.

23 The second category is the mainstream desktop.
24 The next category is your tower performance desktop.
25 And then, you have your really high end systems over to

1 the far right.

2 This is a box and whisker plot. If you're
3 familiar with that, the idea behind this one is it shows
4 inside the boxes here -- and if I move my mouse around
5 so people online can see, inside the boxes show where
6 the majority of the data is. So, that is the second --
7 or, the first quartile, so 25 percent to 75 percent of
8 the systems are inside this box. And then the middle
9 line, across the middle there, is the median. So, it's
10 the average of the database.

11 And you can see there is a drastic jump going
12 from the mini-PCs up to mainstream desktops. And then
13 going over to the towers, there's a lesser jump, but
14 there still is a jump of the systems going up. And
15 these exempt systems have definitely a higher, a way
16 higher performance in the systems. And this is
17 following the category definitions that we proposed back
18 in October, from ITI.

19 Since today we're mainly talking about desktops,
20 we do actually have this information on notebooks. It
21 does show similar results. There was only two
22 categories in the proposal we showed for that, but there
23 is a difference in the notebook categories, as well.

24 Let's see, is there anything else I missed on
25 the slide here? So, these are the differences that

1 we're showing and there definitely is a huge difference
2 into it.

3 What CEC proposed, the category for the
4 expandability adder that they talked about and proposed
5 in their staff draft, latest staff draft, talks about
6 expandability score. Which is very similar to what the
7 IOUs proposed. So, when we collected this database, we
8 collected this database with all the system attributes,
9 that we could do a look at both the IOU proposal, which
10 is very similar to the CEC proposal, and our own I/O
11 bandwidth scalability.

12 So, to look at that data and see how that data
13 actually fits with it so it could expandability score to
14 create a category system, and we think there's a
15 possibility for that, so we'll look at that here.

16 So, this is just a scatter plot of all the data
17 points that you saw before, in the groups and the boxes.
18 This is a scatter plot of, hey, how does it go. In the
19 bottom number is base TEC versus CEC expandability
20 score. Just for clarification purposes, base TEC was
21 calculated as you take the measured TEC, the measure of
22 the actual system. So, TEC incorporates all of the
23 short, long, sleep and off. You subtract out all -- we
24 used the CEC adders that were proposed, so you subtract
25 out all of those adders and you come up with what would

1 be the base TEC of that system. And on the Y axis it
2 shows the CEC expandability score for each of those
3 systems.

4 Again, it definitely shows a definite difference
5 of the same categories that we had before. There
6 definitely is a difference between a -- there's a good
7 grouping of four different categories to systems.

8 If you look down here at these orange systems,
9 this is what we considered many PCs, and there's
10 definitely a grouping difference down there.

11 As you move up into the next category of systems
12 here, hopefully, you can see my mouse here, trying
13 to point out where we're talking about here, there
14 definitely is a group, kind of a box of systems here
15 that show all the different data points up here.

16 And then as you go above that line, about 425,
17 it's actually around 410 or something like that,
18 somewhere in the range you jump up and the power is
19 definitely a big jump from these systems up here to
20 these systems over here. There definitely is a
21 significant jump in data. The data does show that the
22 categories do work, there is a difference to the
23 systems.

24 And then, these few data points over here are
25 these exempt and it kind of helps show that there is

1 less of the market is up there, but definitely these
2 systems are a way higher performance, way up there.

3 The limits that we have proposed for the
4 different categories are example. ITI will be looking
5 over these in the next few months -- or, the next few
6 weeks, I guess we only have like three weeks to get the
7 comments in. In the next couple of weeks to see, these
8 are just an example, we might slightly change our
9 category proposal when we get there, to written
10 comments. But this is an example showing that the
11 category system does work. It will probably be
12 something similar, but we might have slightly different
13 recommendations for categories.

14 It does show that the expandability area, they
15 show at about 750. When you get to the exempt systems,
16 there's kind of a big gap between 650 to 750. So, there
17 is definitely a jump there and we feel that 650 would be
18 the line. But again, we might slightly change our
19 comments as we look into the future. This is based on
20 the dataset of systems shipping today.

21 The last thing we want to show here is the
22 expandability adder, we feel, does not scale adequately
23 to what actual systems do. So, I don't know, the CEC
24 has not told us how they came up with that adder. But
25 we feel, if you look at this large database of systems,

1 the exempt expandability adder does not scale. As you
2 increase the capability of the system, the adder does
3 not scale.

4 So, if you look at there, we have the CEC
5 expandability score in one column. The middle one is
6 the CEC expandability adder. So, converting the score
7 into the adder, I know that the lower systems we looked
8 into, technically don't get an adder. But to show the
9 differences, I went ahead and calculated it anyway. So,
10 that's why you get a negative in one of the categories
11 or the top one there.

12 And then what would happen to the base TEC
13 spread, from all of the different categories that we
14 have. So, we're using the ITI category proposal that,
15 as you can see from both the CEC expandability score and
16 the ITI, it's a very similar adder -- or different
17 category system.

18 And you can see that the adder capability is a
19 way different scale than what the systems actually
20 adder. It's on, you know, the base system, to a DT-1
21 system is a factor of, you know, 10 difference.

22 And then if you compare the green to the green,
23 if you compare the red to the red, you've got a
24 difference of about 18 in the expandability adder. So,
25 it's a huge difference in scale that we don't think is

1 being incorporated as these systems expand. The adder
2 does not do a good job of reflecting the capability of
3 what real-live systems do.

4 And again, we're using base TECs in the
5 calculation there.

6 So, that's all I have for today. And it's
7 Shahid is next up. Thank you for the time.

8 MR. SHEIKH: Okay, just to follow up. Okay, I'm
9 going to focus more on comparing expandability and
10 characterization. So, this is Shahid Sheikh, from Intel
11 Corporation.

12 So, we're trying to look at side-by-side
13 comparison of expandability and characterization. If
14 you look at expandability, the pros, it does recognize
15 power supply provision based on higher capability
16 configurations by providing scalability to the TEC
17 requirement. It has a potential to move from multiple
18 categories to a single desktop category. I think that's
19 the intent here, with one base TEC.

20 And it allows the expandability from one
21 category to another, it's sort of intended to mimic
22 that.

23 It's easier to verify from market surveillance,
24 you just need to look at the spec sheet. But there's
25 also a con that I want to address pertaining to testing.

1 On the categorization, the pros are it's our
2 target setting based on comparing like products within
3 each category. So, the three categories that Stephen
4 was talking to, you can look at how we want to compare
5 similar products. It's internationally adopted systems,
6 allows global conversions on the approach.

7 The reason that's important is because
8 manufacturers are designing and shipping systems to
9 global markets, not specifically to individual markets.

10 It enables industry design and manufacture, as I
11 said, for the global markets. It reduces the number of
12 adders to a manageable number. Because if you have an
13 expandability score, then you have to look for all-
14 inclusive score or have a large number of adders to
15 accommodate some of the things that are not going to be
16 addressed as part of expandability score.

17 So, scalable category criteria provides
18 implementation flexibility, headroom for a configuration
19 variation, and allows for a future innovation based on
20 future I/O bandwidth.

21 I think part of the -- you know, part of the
22 benefit of a category system is that it gives you a
23 little bit of a flexibility in a headroom so that you
24 can have fewer of the other adders, okay. And that is
25 also listed as one of the cons that I'm going to address

1 a little bit later.

2 On the expandability, some of the issues are the
3 current proposal is still very preliminary. It does not
4 fully account for current form factor, differentiations.
5 It does not consider soldered-on components of the same
6 capability, example PCI by 16, soldered-down without a
7 physical slot. It's essentially looking at a number of
8 ports and slots that are present.

9 In fact, there is a little bit of a -- if you
10 look at the expandability score definition, it's
11 intended to mimic the power supply capacity expansion.
12 And with an intention that all the ports and slots are
13 occupied with devices. But when you actually look at
14 the performance score, it simply says port or a slot
15 present, not necessarily occupied.

16 So we really need to understand is how the
17 testing works. If the score is based on occupied
18 devices, then we think the score is not sufficient. And
19 if the score is not based on occupied devices, then we
20 need to agree on what the adders would be for those
21 additional add-in costs, et cetera.

22 So, it does not scale. The expandability score
23 acknowledges the presence of additional motherboard
24 components by accounting for it in PCI sizing. But the
25 expandability score, itself, does not sufficiently scale

1 to code the additional power required for components,
2 itself. You know, and this again, this issue that we
3 brought up is, you know, discrete status controllers,
4 discrete USB controllers, PCIs such as premium module.

5 Some of the cons of the categorization that were
6 brought up, the current category criteria based on
7 performance score is no longer scalable. I think we
8 addressed that by proposing an alternative category
9 proposal based on I/O bandwidth. This is something we
10 had proposed in, you know, our response to the first
11 draft, as well.

12 And then, there's a perception of loopholes and
13 overly-generous headroom that, you know, that category
14 allows a lot of flexibility for manufacturers, and
15 there's a perception that this creates a lot of
16 loopholes.

17 This can be managed based on data and accounting
18 for form factor differentiation, technology feasibility
19 and cost. In fact, Stephen was just mentioning that
20 maybe if we can look at a potential compromise, having
21 an expandability score to set the category criteria,
22 that could be one way to perhaps look at that.

23 So, additional cons on expandability. Desktop
24 configuration complexity makes it challenging to develop
25 an all-inclusive expandability score. There's no

1 mechanism to adopt future power delivery requirements
2 into expandability. Example, adding wireless charging
3 dock into an all-in-one base, with factor in the PSU
4 sizing, but there's nothing in that expandability score
5 that would tell us how to do this.

6 So, there's a lot of the future evolution in the
7 form factor that is very difficult to make it all-
8 inclusive right now.

9 Implementation is more difficult to test and
10 verify the expandability score for a given system and to
11 correctly identify and control the distribution of
12 configurations that may not comply with the limits. So,
13 the definition implies the populated slots and ports
14 versus scoring it for if the slots and ports are
15 present, but not necessarily populated.

16 So, there is -- this becomes an issue on if half
17 the slots are populated, other half are not. In some
18 cases, you just have the ports present, but not
19 populated, how do you actually come up with the right
20 compliance criteria.

21 On the adoption, you know, what regulators may
22 not accept expansionary score and stay with the category
23 approach. What they now is us different energy
24 compliance methods for different regions' increased cost
25 and risk.

1 One of the issues that was addressed by CEC was
2 that the I/O bandwidth is not easy to figure out from a
3 market surveillance perspective. But this could be
4 easily mitigated by manufacturers providing information,
5 by declaring what the I/O bandwidth is as part of the
6 reporting requirement.

7 Okay, so the bottom line is expandability score
8 is a good start. We think it's a good idea, but we
9 don't think it's ready for regulatory approach. Given
10 that the CEC plans to wrap things up in the next six
11 months, and having a final rulemaking, it needs a lot
12 more work to get to the point where it's all-inclusive
13 and can again, essentially, can last for the next five
14 to seven years.

15 Okay, so in terms of draft proposal and concerns
16 and opportunities. Our categories, one-size-fits-all
17 approach not reflective of international standards and
18 globally accepted PC category approach, comparing like
19 products within a product category, freezing
20 expandability criteria for the next five to seven years
21 will likely stifle form factor innovation.

22 Scalable product category approach is designed
23 to account for innovation.

24 So the opportunity, as I mentioned briefly,
25 earlier, was possible compromise on the expandability

1 score proposal and industry I/O bandwidth approach to
2 agree on a product category criteria that's scalable.

3 On the TEC, target setting and energy setting,
4 CEC's target-setting approach is still based on cost
5 effectiveness assumptions, \$18 bond cost adder as part
6 of the second test staff report. It has moved up from
7 \$2 to \$18. And technically feasible assessment not
8 realistic without impacting user experience.

9 We don't fully understand if all the user
10 experience issues have been addressed as part of the
11 bond cost, where you're trying to look at increasing
12 latencies and what the user experience impact is.

13 Industry projections are, and we're going to
14 talk a little bit more in detail, in Robert's
15 presentation, are about \$125 bond matter, which is a
16 basket. So, a combination of the measures, hard drive,
17 parts supplies, VR, motherboard, et cetera, to achieve
18 50-kilowatt hour target, without compromising the user
19 experience.

20 In addition to costs, there are lead time
21 issues. Most hardware changes and redesign requires
22 greater than 24 months to enable the new solutions in
23 the market after the final rule is adopted. So, we're
24 looking at implementation timelines, once we know what
25 the final ruling is.

1 So, the opportunity here, is industry purports
2 targets based on category approach in written comments.
3 We will propose what that means in terms of energy
4 savings in California and once we have the targets, and
5 based on current situation where the targets are, and
6 what that means.

7 Entry level systems category targets will likely
8 be lower than one-size-fits-all 50-kilowatt hour. So,
9 we're saying, you know, some of the category zero
10 systems could actually be lower than 50-kilowatt hour.
11 So for those, we may not need a 50-kilowatt hour. So,
12 category approach actually allows you to toggle that.

13 Allowances for additional capabilities.
14 Industry agrees with CEC's approval to right size
15 additional storage adders based on the storage type.
16 Industry appreciates CEC's intent to simplify a memory
17 adder based on module approach. However, this is not
18 workable given that the memory's not always attached to
19 the module. It limits form factor implementation, it
20 limits the Z-height in mobile systems, and may create a
21 wrong incentive to use lower density dims.

22 Here's an example that staff report two
23 proposed, approaching the currently used or lower
24 capacity dims. This may actually end up in a negative
25 behavior where you consume more energy, but since you

1 get higher adders for the low capacity dims then, you
2 know, that may create a loophole, instead of the focus
3 should be to incentivize higher capacity dims, which
4 consumes less energy.

5 So, industry believes adders should be based on
6 capability and not physicals implementations. CEC did
7 not address industry's proposal for the 12-system memory
8 bandwidth proposal to account for future innovations and
9 resulting higher bandwidth in integrated graphic
10 systems.

11 We had a full proposal on that. And just to
12 show you what that is, most of the products that you see
13 are over here, so there's not much need for us to get an
14 adder on the current products. But, you know, over time
15 and since we're looking at a CEC regulation that's going
16 to be there for the next five to seven years, we expect
17 the 12-system memory bandwidth would grow. And we would
18 expect at some point where around 140 to 150 system
19 memory bandwidth is when we would need an adder.

20 So, we would propose what those numbers are in
21 our response. But we were a bit surprised that CEC did
22 not address this at all, looking at the future products.

23 We agree that there's no need for an adder
24 today, but we would want to have something that accounts
25 for that innovation in the future.

1 And CEC has not addressed any popular slots
2 beyond discrete graphics. Examples, wireless and higher
3 speed Ethernet, Network and RAID, Video Capture, Net
4 Acquisitions, Thunderbolt. And we've seen power range
5 anywhere from 2 to 10 watts on those cards.

6 CEC proposed incentives, which we'll address a
7 little bit later in more detail. TEC-motivating
8 incentive to remove end user capability to disable power
9 management will likely concern the end user and impact
10 usage experience, and details to follow.

11 So, the bottom line, you know, the industry is
12 committed to working with CEC and stakeholders. We
13 still have a lot of work to do in the next several
14 months, leading up to the final rule.

15 So, just to summarize, this is something that we
16 have shared before. Industry designs and manufactures
17 computers for global markets, key focus is innovation,
18 energy efficiency and customer choice. These are
19 complex, with hundreds of configurations across many
20 consumers and corporate segments, different
21 applications, capabilities and power profiles.

22 And we work with global regulators to drive
23 convergence on voluntary and mandatory programs. We
24 keep bringing this up because products that industry
25 designed is for the global markets, and we want to make

1 sure that we can get California to harmonize and
2 converge on, you know, global standards, if possible.

3 MEPs, Focus, data collection, categorization and
4 TEC framework, international standards, and exemptions.
5 And the key consideration is technical cost barriers,
6 lead time, regulatory impact, energy savings innovation
7 is cost, economics and product exclusions.

8 So, our goal remains driving global convergence
9 on energy efficiency frameworks and standards.

10 So, I just want to leave you with one chart here
11 to just show that -- and this is something Paul had
12 mentioned, how categorization is used globally. Right
13 now, CEC is the only regulation that's moving away from
14 that approach.

15 And I think we have a way to compromise on
16 category approach by looking at either scalable I/O
17 bandwidth or expandability score. We just need to
18 figure out, working with CEC and other stakeholders, how
19 to come to an agreement on that.

20 So with that, I will thank you very much. I
21 think I've covered my ten minutes here.

22 MR. RIDER: So, next we have Robert White, with
23 Dell.

24 MR. WHITE: I'll reintroduce myself. I'm Robert
25 White, I work for Dell, Inc.

1 I wanted to touch on the technical feasibility,
2 cost effectiveness, and some of the schedule impacts we
3 see as global manufacturers of these products.

4 In the PC space, our product cycles, we look at
5 a couple of years. Typically, we don't start redesign
6 products to meet new efficiency, either voluntary or
7 mandatory requirements, until there is a locked final
8 standard on the market. We have so many other items
9 competing for attention and to get into our design
10 cycles, that we need a fixed regulation in order to take
11 those limits in, and incorporate them into our
12 development cycle.

13 On average, that's about 24-month period. And
14 again, I think that would align better with a 2019
15 effective date, instead of 2018.

16 A 50-kilowatt hour limit, without taking into
17 account all of the different expandabilities and
18 capabilities of our products we think is very limiting
19 at this point. It's almost 20 watts lower than an entry
20 level category zero system and Energy Star 6, today.

21 As Stephen touched on, we've collected power
22 data for over 170 desktops. And applying the 50-
23 kilowatt hour in this approach, we have a less than 10
24 percent pass rate. And again, most of those are those
25 micro chassis, with very limited expandability options.

1 And here is just a graph. The ones on the left
2 of the bar, those are the systems that pass. But as we
3 go to the right, you'll see that most of our systems
4 fail the 50-kilowatt hour tech limit by 50 to almost 200
5 percent.

6 And we worked together to compare the power cost
7 adders for our products. The CEC came up with a figure
8 of \$21. We did analysis, ourselves, and we were closer
9 to \$110 to \$125. And the CEC and industry, we want to
10 work close together with you to use the same measuring
11 stick when we come to cost and efficiency, to make sure
12 we're comparing apples to apples.

13 The one thing I wanted to point out here is in
14 Table 2 we have reference to a 300-watt power supply.
15 Where on the mid-range systems, that's changed to a 350-
16 watt power supply. So, we weren't sure if that was a
17 change or if that was a typo. Are we referencing the
18 same power supply and the cost impacts for that?

19 And again, as industry, we can't have a single
20 vendor for any one component. We'll have multiple
21 vendors to support schedules, to support us in case
22 there's a major issue or emergency in one region, or
23 supplies constrained. So, we have to take these limits
24 and have multiple vendors and multiple geographies.

25 And then we have to account for all of the

1 variability in the manufacturing process. So, if you
2 say it's 50 watts, we have to set a 49-watt limit, and
3 then all the different components that go in there have
4 to be lower than that. And that's quite a bit of work
5 and takes quite a bit of time.

6 So just, I'm going to go over these quickly.
7 These were covered in comments that we've previously
8 submitted and we just want to better understand why
9 these weren't considered.

10 Gary Verdon, my colleague from Dell, one way to
11 address this, we looked at integrating notebook
12 components into a desktop chassis. We researched and
13 found about a \$40 to a \$120 cost increase if we wanted
14 to take that route.

15 Hard drive capabilities, our colleagues from the
16 hard drive manufacturers came and presented, you know,
17 we're going to have some issues. If you back-calculate
18 out the amount of power that can be consumed in idle
19 mode, we really have to be around 10 watts when we're in
20 idle mode to meet these limits. And that's difficult
21 today with some of the 3 and a half inch drives. And as
22 we go down to the smaller size, the 2 and a half, and to
23 SSDs, you see a big multiplier in the cost of these
24 systems and technologies. And again, that's just
25 further illustrated on this slide here.

1 We also commented on the challenges that we saw
2 on the power supply design. You know, by chance we may
3 have some power supplies that are more efficient down
4 below, you know. As Ken has talked about, the 80 Plus
5 Program today focuses on 20 percent load, 50 percent,
6 100 percent load.

7 As we look at a 50-kilowatt hour limit, we're
8 really -- depending on the size of the power supply,
9 we're at 10 percent load, 5 percent load, or 2 and a
10 half percent load. And we have multiple presentations
11 that we've done, that we've discussed. And that Ken has
12 even mentioned that, you know, as you get below the 20
13 percent load, the efficiency curve drops off sharply.

14 And I wanted to reference the document from EPRI
15 and Ecova, published on December 16th. It highlighted
16 some issues that we've seen as working with our power
17 supply vendors. You know, lower leakage, switching
18 losses, as well as new techniques for addressing
19 emissions through better filter designs or switching
20 algorithms would be required.

21 And again, you have to look at what is the
22 limit. If we're at a 10-watt at a limit, I have one
23 system that has a 200-watt power supply, I have another
24 system that has a 400-watt power supply, that loading
25 percentage is going to vary based upon the output of

1 that power supply.

2 So, it's really like I have to focus in, okay, I
3 want to know what a 5-watt load is and a 10-watt load,
4 because of the variability in the loading based upon the
5 capabilities of that system.

6 And industry would like time to work with EPRI
7 and Ecova to investigate a global standard. We'd like
8 them to update the Data Plus Program, possibly create a
9 new category that looks at the challenges that we face
10 as we increase efficiency down below the 20 percent
11 load.

12 There may be tradeoffs that we need to make.
13 And that's maybe drop the 100 percent load point. But
14 if you look at a computer today, with an internal power
15 supply, how much time do you spend at 100 percent?
16 .00001, maybe, in a rush when you turn it on. You know,
17 that's not realistic.

18 Let's look at where we're going, what we're
19 driving through to save, you know, power, reduce auto
20 mode. And to do that, we need to go down and look below
21 20 percent, and we need to create a standard that
22 recognizes what it's going to take. And we, as
23 industry, are willing to do that.

24 Again, this is kind of rehashing what I've said
25 before. The one year between publication and effective

1 date, for us to intersect that is really unachievable.
2 You know, we will have systems today, our micro chassis
3 that meet it, that we won't have to do anything. And
4 that might be the only product we have available for the
5 next couple of years.

6 We can't intersect design changes without
7 recertifying to all the product safety, EMI, and other
8 environmental certifications that we have to qualify our
9 products to for the global marketplace.

10 We would like, if you're going to stay with the
11 2018 effective date, we'd like to request that models
12 that are already finished certification and on the
13 market be grandfathered through the life and that the
14 50-watt kilowatt power limit only apply to new models
15 that are introduced to the market after the effective
16 date, not that continue shipping until their end of
17 life.

18 Again, to achieve the 10-watt auto mode, or the
19 50-kilowatt hour limit, we need new power supplies. We
20 need new CPUs, chips, motherboards. We need to possibly
21 move away from 3 and a half inch, and look at 2 and a
22 half inch, or SSD drives. We need the discrete graphics
23 manufacturers to reduce auto mode power on theirs. We
24 need expendability cards. As Shahid alluded to, it's
25 looking at unpopulated slots, but sometimes these slots

1 are populated with different devices, and we need the
2 expandability score to comprehend that.

3 And another important thing is operating
4 systems. So many times you're OS will have tasks that
5 it needs to complete, but if you're doing something
6 that's very intensive, it will delay that until the
7 system is not being used. And guess what, that is idle
8 mode. So, it will put off that task until, you know, so
9 it won't affect your performance or your user
10 experience.

11 So, the operating system has to coalesce and we
12 have to make it agreements that, you know, depending on
13 when the system goes into the long idle or short idle,
14 we need the OS to stay there and not do anything. And
15 so, it's going to take a lot of work. As well as NRV
16 Spyware, and other security enhancements.

17 And again, with all the re-certifications that
18 we would have to do, we're really looking at a 24- to a
19 36-month process from publication of the final spec
20 until we can get new products to the market.

21 And that's it.

22 MR. RIDER: I think we have Mark next.

23 MR. HOLLENBECK: Okay, Mark Hollenbeck, HP,
24 speaking on behalf of ITI and TechNet.

25 What I'm going to cover here are some issues

1 that we've found with the current regulatory language
2 involving power management. We have some specific
3 examples that I'm going to cover here, in a few minutes,
4 that we'd like CEC to reconsider.

5 And then, we also looked at the regulatory
6 language for the incentives, as well. And really,
7 there, have some questions about what CEC's intent is
8 and would really like to work to eliminate uncertainty
9 and ambiguity.

10 So, before I get into this too deeply, maybe
11 some background here is appropriate. We have experience
12 with working with regulators that want to implement
13 requirements imposing power management.

14 And so, some of this we've worked with
15 regulators in the past to help write language that would
16 address some unique cases where computers are shipped
17 with a power management scheme that's not what you would
18 typically expect to see in what's currently specified in
19 the regulation.

20 Most specifically, the computer going into a
21 sleep mode after 30 minutes of user inactivity is
22 probably the biggest one. And we'll get into those
23 details.

24 So, we talked about this probably for the first
25 time, when we got together in Folsom for that workshop.

1 Went through most of those examples that we were
2 concerned with at the time, that we'll cover in a
3 minute. And conceptually agreed, I think with CEC, and
4 some of the IOUs that it was appropriate to put
5 something in the regulatory language that would address
6 those.

7 We then agreed at that time to go work with the
8 IOUs, Peter May-Ostendorp -- I probably mispronounced
9 that. Okay, thank you. And I went and worked offline
10 together to try and frame some regulatory language. A
11 little bit it was based on my past experience, to
12 address the issues we were seeing with the proposed
13 power management requirements.

14 Sent that to CEC and thought we all had
15 agreement that we had solved that problem.

16 I think what happened is some of the legal
17 people took a look at the language that we had drafted,
18 had concerns with the way it was drafted that there was
19 ambiguity in the language.

20 So as a result, what happened is we've got the
21 same power management requirements specified in the
22 regulation, with one exception. And Ken talked about
23 this earlier, and that is that the one change that we
24 had discussed making was that if someone buys a
25 computer, typically a commercial customer, wants to buy

1 it without an operating system, so they don't have to
2 pay for it twice, and install their own customized image
3 on it which will -- in our case, will likely have a
4 Windows operating system. They pay Microsoft one time
5 and it's an integrated system that has all of their
6 software integrated with the operating system.

7 So, that was addressed in the regulation and
8 that's good. But we have a number of different cases
9 that still need to be addressed.

10 So, what I'm going to do here is just talk about
11 this table. This table is intended, really, to be a
12 tool and a reference for CEC and us, as we talk with CEC
13 in the future to address some very specific issues.

14 On the left here, we're just giving you the
15 regulatory reference where we found the issue. This
16 column right here just describes the issue that we see.
17 It's typically a computer shipping with an operating
18 system that doesn't fit the traditional power management
19 model that's currently specified.

20 The middle column here, we identify the scope of
21 products that are impacted. There are power management
22 requirements that have been applied to, as Ken had said
23 earlier, basically, all of the computers. Each
24 situation may or may not apply to all the types, so it's
25 important to look at that and be aware of the different

1 types of products that have been impacted. And then
2 some additional information about the typical use, et
3 cetera.

4 And so, what I'm going to do here, you don't
5 have to worry about the fine print, I know it's a bit of
6 an eye chart, I'll cover these unique situations. I
7 won't even get into the product types impacted.

8 I want to make folks aware of each type of
9 computer and situation that we're currently shipping.
10 And then, really, what we'd like CEC to do at some point
11 is go through each of these individually, drop back to
12 square one, and really ask yourself whether or not you
13 want to make these particular computer operating system
14 combinations illegal for sale when the regulation goes
15 into effect.

16 These are current things that we do in response
17 to customer needs, now, and that's what's at stake,
18 whether or not they're permitted or prohibited in the
19 future, when the regulation goes into effect.

20 Okay, the first one is similar to what was
21 addressed in the regulation, where the regulation did
22 allow shipping a system, without an operating system
23 installed. And, of course, in that situation you don't
24 have to meet the power management requirements.

25 This one, are computers that are sold

1 traditionally to commercial customers, that have a free
2 DOS operating system installed. And the reason we do
3 that is so that, basically, customers can boot the
4 computer up one time. It's typically the IT department.
5 And then they can download their software with an
6 operating system that they've typically paid for.

7 So, this is very similar. Obviously, free DOS
8 that's going to be used one time is not going to have
9 traditional power management that's specified in the
10 regulation. But the point is, is that the customers are
11 going to install an operating system, in our case, that
12 would often be a Windows OS, that has power management
13 capability enabled.

14 So, that's the one issue that you really just
15 have to look at and decide whether or not you want to
16 continue permitting it.

17 The next one are computers sold or configured
18 with the Linux operating systems. And there's a number
19 of them. I can't remember them all. I know Red Hat is
20 one. There are others that I put in the speaker notes.
21 But these are basically a series of open source software
22 operating systems that some customers typically want.

23 And again, this would be primarily commercial
24 customers. And they don't typically have software -- or
25 excuse me, power management of the system unit on the

1 Linux operating system. And I'm sure the volume of
2 these systems that are shipped with the Linux OS are
3 fairly low. But we want to honor our customers' desire,
4 when they want to purchase a Linux OS-based operating
5 system, to continue shipping those. And we don't want
6 to be forced to attempt to layer on some sort of power
7 management system on top of that OS.

8 Okay, the one at the bottom that I've got listed
9 here are notebook computers. These are typically going
10 to be your smaller notebooks, that are still in scope of
11 this regulation, but not taken out of scope because
12 they're a slate or a tablet that have a Google Chrome
13 OS.

14 And the Google Chrome, and the next one that I'm
15 going to talk about, so we might as well go to it, which
16 are the Android-based operating systems, don't have, at
17 least as far as I know and from what we've shipped
18 within HP, a traditional power management scheme. They
19 regulate or limit the power consumption of the product
20 in more dynamically in the idle mode.

21 So, similar to what Energy Star recognizes, we
22 would want something put in the regulatory language that
23 recognizes that the smaller notebooks that are
24 configured with a Chrome or Android OS are no longer --
25 or, are not going to be made illegal for sale in

1 California, just because they don't put the system unit
2 to sleep after 30 minutes, in an S-3 sleep mode.

3 Okay, and so those are basically the scenarios
4 that we know about right now, that don't fit the
5 traditional power management mode, that we would like to
6 continue offering to our customers.

7 The next one, really, is just to give a
8 regulatory reference down here in the lower, left-hand
9 corner, to the regulatory language that talks about
10 using two different tech weightings, that Ken had talked
11 about earlier, dependent upon whether or not power
12 management is enabled as shipped and can't be turned off
13 by the user.

14 And so, we've got a series of questions here.
15 Some of which I put together and others in the industry
16 group have. It's more a series of questions.

17 The one thing that I struggled with, when I
18 looked at that language, was not knowing when the
19 incentive would be available, such as in a situation
20 where we shipped a computer without an operating system,
21 or with a free DOS, Linux, or Android, or a Chrome OS
22 because, certainly, you know, a system shipped without
23 an operating system doesn't fit the existing language or
24 scenario either way.

25 And so, we would just like to know what to do in

1 those cases, if we wanted to use the tech weighting.

2 And this second line down really gets to that
3 same point, as well. When customers re-image the
4 machine, so using the example I provided earlier, a
5 customer buys the machine with a free DOS operating
6 system for one-time use. Then, they're going to re-
7 image the machine with, let's say, Windows operating
8 system, that has power management.

9 Right now, and we think it's actually, at least
10 some of us have concerns about customer usability
11 issues. Right now, customers prefer to be able to use
12 their power management settings and to change them when
13 they want.

14 And I think the research that you guys looked at
15 showed sometimes they might disable and other times they
16 might actually want to make them more stringent.

17 So, the question here is just, you know, have
18 you thought about what -- how to approach this when the
19 customers are going to re-image their machine with their
20 own custom operating system?

21 And the same basic question here is whether or
22 not you can use the incentive when you've got an
23 operating system, like Google Chrome, or an Android OS,
24 that doesn't provide that traditional sleep mode after
25 30 minutes of user inactivity, but certainly manages

1 power consumption in the active mode, from short to long
2 idle.

3 And I mentioned earlier, this second from the
4 last bullet, and that is have you thought about
5 situations where customers actually want to make the
6 power management scheme more aggressive than the
7 defaults that we might ship?

8 And lastly, have you thought about the
9 consequences of forcing users to have power management
10 enabled to ship, they can't change it. In instances
11 where they might want to run modeling or different
12 software activities that could operate and execute by
13 themselves, unattended, but you certainly wouldn't want
14 the thing to go into a little power sleep mode, and
15 right in the middle of your modeling exercise, after 30
16 minutes.

17 And so, those are some more questions that we
18 would like to discuss with CEC before the regulations
19 are finalized on power management.

20 We'd also like to request that CEC consider a
21 little bit more flexibility when a tech-based power
22 consumption limits are met. In other words, if we meet
23 the basic tech limit that has been developed with
24 limiting power consumption in an idle mode, why would we
25 have to also meet the power management limits? Again,

1 something to consider before these regulations are
2 finalized.

3 So, what we would like to do would be to have
4 CEC continue to work with us and actually go through --
5 I'm going to go back, just to the individual examples,
6 look at those individually. Decide amongst yourselves,
7 number one, if you need more information about each of
8 these situations, we can provide it.

9 If you decide that you want to continue to allow
10 us shipping computers configured with these
11 nontraditional OS's, then we would like to work with you
12 or your attorneys, when it's convenient, to come up with
13 language that allows that, because we're quite a ways
14 away from that point at this time.

15 Thank you.

16 MR. RIDER: Thanks. And I'd encourage folks,
17 there are a lot of questions on the last couple slide
18 decks, to come back up and -- because we're just trying
19 to get through these presentations and I'm not going to
20 try to answer all of these right now. But please, for
21 the ones that you want on the record and you want to
22 have a discussion, please come back up and ask these
23 questions when we get to the discussion part of this
24 meeting.

25 There were some in previous presentations, as

1 well. And, you know, I'd like a discussion and answer
2 some of those.

3 So, next we have Mark Cooper. I need to unmute
4 him. Just one second. Okay, Mark, can you say
5 something for us? Hold on, let me get his presentation.

6 Okay, so Mark, I see you're online and I see
7 you're logged in a few times. One of your phones is
8 unmuted.

9 All right, so maybe what we'll do is move Mark
10 in the agenda, and move on, and we'll come back to Mark.
11 And I'll try to type to him to get that worked out.

12 So in that case, the next would be the IOUs,
13 California IOUs. I'm okay with that, yeah.

14 MR. DEL FORGE: Click on the left button?

15 MR. RIDER: Page down.

16 MR. DEL FORGE: Oh, page down, okay. All right,
17 thanks.

18 All right, Pierre Delforge, NRDC. I'm going to
19 go from the more general -- we're going to go from the
20 more general, in my presentation, to the more specific,
21 which is why I'm going to go before the IOUs.

22 So again, I'd like to thank Commission and
23 everybody for attending today and having this exchange
24 of views and discussion.

25 I'm going to focus my comments on the need for

1 computer standards and technical feasibility and cost
2 effectiveness. And I'll let the IOUs, and the
3 consultants, and arguists talk about the more technical
4 details and improvement opportunities.

5 So, first off, why does this matter? You know,
6 the range of numbers on computer energy use in
7 California, the Energy Commission's actually at the
8 lower end of the range. EIA puts it about 50 percent
9 higher. And neither of these numbers include active
10 energy use.

11 So, when you actually include active use, real-
12 world idle, we are typically between 20 and 30 percent
13 higher than those numbers. So, whatever the numbers,
14 they are very significantly and clearly a priority for
15 helping the State achieve its energy and greenhouse gas
16 goals. And this is, you know, probably the one of the
17 top unregulated electric loads in the State.

18 So, the next question is, well, you know, how
19 much of that can we save? And the thing is, we can save
20 a lot. And the reason is because most of that energy is
21 actually spent doing little or nothing when the computer
22 is idle, or the user is performing light-intensity tasks
23 and the computer doesn't need that amount of power to
24 carry out the workload that it has to carry out.

25 So that means that we have a high potential,

1 particularly in desktops, I think it's not so much the
2 case, less so in notebooks. But particularly in
3 desktops we have a large opportunity to reduce energy
4 use. And as we're going to see in a minute, I think we
5 have a lot of technology opportunities to do so.

6 I've shown this slide before, but I think it's
7 important to show it again, just to clearly illustrate
8 the need for standards. What this slide shows is that
9 the computers, desktop computers, and to some extent
10 all-in-one computers, which do not have battery life
11 constraints, are not as optimized as the mobile
12 equivalents.

13 And some of it is due to performance, but let's
14 remember these numbers are using the Energy Star idle
15 mode, not active. So, which means that this is actually
16 not doing any work. And when the computer's not doing
17 any work, there's little reason that it should be using
18 a lot more energy.

19 From a price perspective, if you actually -- and
20 these are typical numbers. But if you actually take
21 into account battery and display, these are also
22 machines of similar prices. So the price, again, is not
23 a factor here.

24 So, I think what this shows to me is that we
25 clearly need standards to step in where the market,

1 itself, doesn't provide incentive for energy efficiency.
2 And even when it does, for mobile devices, it's not
3 sufficient to drive all cost-effective energy
4 efficiency, which is why the market incentives need to
5 be complemented by standards to ensure that we do
6 achieve these cost-effective energy savings.

7 So, this is not just theoretical. If we look
8 at -- we've got two proof forms, which I'm going to
9 present a very high level and let my colleagues, from
10 Aggios and Power Integration present in more detail.

11 But we have two proof forms showing the cost-
12 effective energy reduction potential on desktops. The
13 first one, these two machines you see, at the end of the
14 room, for those who are in the room, and for those on
15 the phone we have two computer demos that we'll go
16 through later on. In red, you have a typical, not-
17 optimized desktop, which uses about 100 kilowatt hours a
18 year, you know, using the Energy Star test method.

19 And in green you have a very similar desktop
20 which has been optimized for energy efficiency. So,
21 same performance specification, but optimized from a
22 settings, power management settings from a software
23 perspective, and with some embedded components.

24 And I won't go into the details of the
25 components. You know, Aggios and Power Integration will

1 do that. But I want to point to the results of this
2 demo and this shows that we can, and if you confirm to
3 what has been said before, we can reduce energy
4 consumption from a typical non-optimized desktop by
5 roughly 50 percent through optimization, and a lot of
6 low cost, or sometimes zero cost energy efficiency
7 measures.

8 And the optimized desktop is about 20 percent
9 lower than the proposed CEC limits. And I would add, as
10 well, that it doesn't actually include all of the
11 optimization strategies that we have proposed and that
12 are included in Ken's proposal.

13 The second proof point is actually on two
14 products which are commercially available, that were put
15 on the market in 2014, purchased and tested in 2015.
16 And what we see on this slide, and this power, this is
17 not in energy, this is power in short idle and long
18 idle. And one of the products for Product B uses half
19 the power in short idle and a third of the power in long
20 idle.

21 And there are many reasons for these
22 differences, some of them extremely simple. One of them
23 ships with maximum brightness, the other one with auto
24 brightness control. That makes a significant
25 difference.

1 Others are, you know, software settings. We
2 have an anti-virus running crazy on the -- by default,
3 in the idle mode, on one of them. And there's other --
4 and we did a tear down of these two devices and we
5 looked at component-by-component what is the power draw,
6 to understand why they are making -- they are displaying
7 such a difference. We will docket this information as
8 part of our comments.

9 But, basically, we have a number of very simple,
10 very local, zero cost strategies, and some which have
11 slightly higher cost. You know, display efficiency,
12 disk, et cetera. But actually, the Product B is
13 actually higher performance, significantly higher
14 performance on the benchmark than Product A with, you
15 know, less than half of the energy use.

16 So, I want to show some of, you know, how do we
17 do this? And this is not, you know, futuristic
18 technology. Most of the technology, nearly all of the
19 technology is available off the shelf and shipped, you
20 know, and broadly used in the market today. Some of it
21 is actually in most products, but not actually optimized
22 and configured to be efficient. So, those are the C-
23 states are not enabled or not fully enabled on most of
24 the desktops. And C-states are the deep sleep states in
25 the CPU.

1 So, optimizing this already makes a big
2 difference. Optimizing the user settings, you know,
3 like display brightness, screen dimming, off, sleep,
4 that's another difference we saw in the two all-in-one
5 products.

6 The power supply, so what you're going to see
7 with the demonstration is a prototype of a high
8 efficiency power supply at low load, at the idle load
9 point.

10 We heard industry last year, and again this
11 year, that this was one of the major issues in terms of
12 meeting CEC's proposed effective date of 2018. And the
13 team at Power Integration, working with Aggios, and
14 Semiconductor, put together a reference design prototype
15 that has much higher energy efficiency, at low idle load
16 point for less than a dollar of material extra cost.

17 So, I think this -- you know, hopefully, this
18 will help industry look at a -- or maybe revise its
19 estimate of the cost and feasibility of moving forward
20 with this proposal.

21 Others, the motherboard is -- you know, we have
22 a commercial motherboard, which doesn't cost much more.
23 There's many other opportunities to basically power off
24 what's not being used in the motherboard which, you
25 know, significantly reduces energy.

1 Displays, similar opportunities, as what was
2 discussed this morning. I'm not going to come back on
3 it.

4 And I think somebody mentioned disk and the cost
5 of SSDs. There's a number of ways of meeting the
6 standards. The demo here just uses a green HDD. You
7 can also use hybrid configurations, with a very small
8 amount of solid state drive, just for the operating
9 system, which never goes to sleep and is always very
10 responsive in high performance.

11 And then, a secondary hard disk drive that can
12 be power managed in idle to reduce energy consumption,
13 whether it's completely spun down in long idle or just
14 in a lower active mode in short idle.

15 So, these are just some of the opportunities.
16 There are many others that manufacturers can choose from
17 to be able to meet the levels. And to us, it clearly
18 shows that there's a wide number of tools in the toolkit
19 that can be used to achieve these levels.

20 So, based on this, we think that the levels can
21 be met cost effectively. I mentioned that, already,
22 there's many solutions to do this. It's a performance-
23 based approach. You know, the proposal is not dictating
24 how to do this. It's not prescriptive. It's leaving
25 the flexibility to meet them in the most cost effective

1 way. And that's a recipe for innovation that the, you
2 know, standards will enable.

3 And I think the last point is, you know, what
4 we're showing today as a demo, within our limited means,
5 we're not manufacturers, we don't have all the design
6 expertise and all the tools to design the lowest
7 possible and the most cost-effective machines. But with
8 our limited means we've shown that we can far exceed the
9 levels with very little cost.

10 While we generally support the CEC's proposal,
11 but there are a number of important points on which we'd
12 like to see it improved.

13 The first one is, you know, this is a one-tier
14 approach right now, and a one-level after one year. We
15 actually think that we can achieve more savings in two
16 years and have a two-tier approach, where the first tier
17 is focused on the easy savings that, you know, things
18 like settings, and simple software optimizations that
19 can give savings very quickly, but do not re-engineering
20 of the product.

21 And then in two years, we have the more, you
22 know, the deeper, more technical improvements that
23 require re-engineering. And we think this is a recipe
24 that will yield more savings, while giving industry the
25 flexibility it needs to be able to re-engineer some of

1 the products and put this through its supply chain.

2 The expandability adder, we support the concept,
3 but we think there are important details that you
4 finalized. And I think we heard something similar with
5 industry, so I think we need to work together, with the
6 Commission to finalize this ASAP.

7 But we don't think we're too far and we think we
8 have, you know, and we agreed with some of the things
9 that were presented by industry speakers on some of the
10 assessment and possible solutions going forward.

11 On the allowances and levels, some of them are
12 too generous, mainly on mainstream notebooks. On the
13 display adder for high resolution displays, some of them
14 are really, you know, two or three times higher than the
15 entire -- the rest of the levels for the whole computer.
16 And that's completely unwarranted.

17 And then on the disk adder, for the 3 and a half
18 hard disk drive, we also think that this is probably
19 about twice as much as current technology requires.

20 We'll put all these details in our comments, but
21 we wanted to highlight some of the key things here.

22 Definitions, we agree with industry that some
23 things need to be tightened and clarified.

24 Duty cycle, this is an important one because
25 Energy Star 7 has different duty cycles, depending on

1 connectivity. But this not actually based on data.
2 This is incentive in Energy Star. And while it makes
3 sense on a voluntary standard, as an incentive, it
4 doesn't make sense as a regulatory requirement because
5 it's just an incentive. It's not based on actual data
6 on what the actual duty cycle is with network
7 connectivity. And that could lead to basically
8 weakening the standard by 10 or 20 percent for those
9 machines that have network connectivity without
10 justifying it.

11 And last, the drive power supply requirements,
12 we think the idle limits are not sufficient. They're
13 important because the drive power supply efficiency at
14 idle load. But there's also -- it's important to have
15 efficient power supplies in active and inactive mode,
16 especially for those computers, you know, gaming
17 computers that will be running very often at much higher
18 load point than idle.

19 And also, we think it's important to have power
20 factor requirements because some of the power factor, it
21 can be -- it can increase significantly energy use, both
22 on the customer side of the meter, but also on the
23 utility side of the meter, which adds up to power
24 plants, and energy use and waste. So, it's something
25 that should be also included in these requirements.

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1 So in conclusion, we think that this proposal
2 has not only important environmental benefits from the
3 carbon and energy perspective, but also from an economic
4 perspective. And I know Mark, hopefully, he will be
5 able to speak later on, but he's going to highlight some
6 of the economic. So, savings for customers, savings for
7 businesses in California. And that means that, you
8 know, it benefits California's economy if customers,
9 consumers have higher disposable income and businesses
10 have lower cost.

11 So, we encourage CEC to continue and finalize
12 this rulemaking as soon as possible. And I would like
13 to thank you.

14 MR. RIDER: Okay.

15 MR. COOPER: Hello?

16 MR. RIDER: Yes, Mark.

17 MR. COOPER: Can you hear me now?

18 MR. RIDER: I can hear you now. And I'm going
19 to bring up your slides.

20 MR. COOPER: Can I control them or do you
21 control them there?

22 MR. RIDER: I will. You just go ahead and tell
23 me to advance the slide.

24 MR. COOPER: I'll tell you when to switch them.
25 Okay, fair enough.

1 MR. RIDER: I just have to --

2 MR. COOPER: Sorry, I was doubly-muted and I
3 didn't realize. I had muted myself and one of the hosts
4 had also muted me so --

5 MR. RIDER: Okay.

6 MR. COOPER: Okay.

7 MR. RIDER: I just have to find your slides
8 here. There we go. Okay.

9 MR. COOPER: Okay. Well, let's go on to the
10 next slide then. All right, as we said last year,
11 Consumer Federation focuses on the pocketbook issues.
12 We focus on regulatory design and we participate in, I
13 personally, an awful lot of these kinds of proceedings.

14 And we always start from basic questions.
15 What's the problem that the proposed standard would
16 address? How can this standard be designed to best
17 achieve the goal? And where can the standard save
18 money?

19 And when we looked at the products over the last
20 couple of years, we think the answers are crystal clear.
21 The markets of these digital devices are afflicted by
22 significant and persistent market imperfections and
23 failures with energy use. Performance standards are an
24 ideal solution to the problem. And the proposed
25 standards will deliver significant consumer savings in a

1 very short period of time.

2 According to industry, for the last 35 years,
3 every energy efficiency rule has been too soon, too
4 costly, and bad for consumers. And I've been in those
5 rooms for over 35 years.

6 Once we get the standard in place, when they're
7 well designed, we discover that they don't cost nearly
8 as much as industry said. They get done very quickly.
9 And they actually deliver very substantial benefits to
10 consumers.

11 The next slide. And we think that's the case
12 here. So, in this graph we have identified a series of
13 market imperfections that afflict these products. And I
14 actually left out a couple of underlines, I think
15 translating from the document. We do think it's a
16 severe bundling problem. Energy is a stranded asset.

17 Consumers look at a computer and they don't see
18 energy consumptions. They see everything else.

19 And the manufacturer decides the bundle. So, we
20 have an agency problem. I should have underlined that.
21 The manufacturer knows what the computer does, how it
22 uses energy. The consumer does not and can't see it.
23 So, there some information should have been underlined.

24 With transaction costs, the consumer does not
25 have good information. They don't get an energy bill

1 and have the meter running, showing them what their
2 computer is spending. And then, they have a motivation
3 and calculation on the behavioral end. So, this is a
4 case where consumers need help. Their interests need to
5 be advanced by the regulator because the market will not
6 solve the problem.

7 So, let's go to the next slide. And on this
8 slide we sort of elaborate on those things I've
9 mentioned. Of course, you ended up with the externality
10 issue of the public issue of reducing energy
11 consumption. And I think that is sinking in globally,
12 as we saw last week in New York, at the UN. There's a
13 strong concern about this.

14 And then we have the classic market share
15 imperfections. You have the building problem, you have
16 the agency problem, the manufacturer decides the
17 bundles. You have an access to capital problem. They
18 have different interests than we do.

19 We think raising the standards helps create the
20 market, it creates a flow in the market so that people
21 who invest in innovation around energy efficiency are
22 not in danger of being undercut by people who sell
23 cheap, inefficient products.

24 And then you see the other problems that we've
25 identified. There really is a significant market

1 failure here.

2 So, let's go on to the next slide. Well, that
3 slide's a little bit off. But go to the next slide, I
4 understand.

5 So, we've been looking hard at these standards
6 and, in fact, I now talk about progressive capitalism.
7 I talk about demand, but not control regulation. And
8 where these high performance standards are exactly that,
9 they create a threshold, a target that becomes binding,
10 so that to establish a goal. But then they get out of
11 the way. They really do allow the marketplace, the
12 capitalists to do their thing. To innovate around that
13 target, to do what they're best at.

14 And as Pierre mentioned, and if you look at the
15 slides, there are, you know, a half a dozen ways to
16 arrive at the goal outlined by the CEC. And different
17 manufacturers will be better at different things. And
18 so, they will maximize or utilize the things they're
19 good at. And at the end of the day, we'll end up better
20 off. They get at these costs, they advance approaches.
21 Their competitors look at what they've done and realize
22 that, hey, that was a really good approach. And you
23 know what, we could deliver the same goal at a lower
24 cost, if we really learn how to do that.

25 So, there's a dynamic full competitive process

1 that goes on when you develop technology neutral,
2 product neutral standards, which is exactly why the
3 costs are never as high as the industry says in advance,
4 or even the regulators say because they get pushed by
5 the industry to use higher numbers.

6 I think over time we clearly need to have a
7 pathway towards improving these standards. I think if
8 you look at these documents, the Commission has been
9 responsive to industry concerns. I think there is
10 certainly opportunity to work with industry continuing.
11 I think the interesting difference between
12 categorization and expandability is a bit of a red
13 herring.

14 I mean, if you're worried about it, every
15 manufacturer will know exactly which category the
16 California compliant standards fit into. So, the rest
17 of the world will know. I just don't think that's as
18 difficult a problem.

19 No, maybe categorization is a better way to go
20 for different reasons. But the notion that somehow or
21 another you won't be able to sell computers overseas
22 because you won't know which category they're in, no,
23 that's not a significant problem. They will know. And
24 the California Energy Commission could actually publish
25 a list of what categories each representative set of

1 configurations fits into. That would be industry
2 regulated cooperation. I think it is responsive to
3 consumer needs.

4 They have made some changes to accommodate
5 higher levels of us and so I just think at the end of
6 the day, the proposal we have before us is better than
7 the one we had last year and we fully supported the one
8 we had last year.

9 And if we go to the next slide, you can see the
10 economics, as we see it. Yeah, we tend to have a rule
11 of thumb. We like for the rules to be intra-marginal.
12 That is, we don't think that the regulators should be at
13 the absolute edge of technology and that's certainly not
14 the case here.

15 We like to have either the cash flows early on,
16 and you can see the payback periods here are fairly
17 short. We like to have a ratio that breaks even within
18 half of the product life. And that's, again, you see
19 that clearly here.

20 So, from our point of view, our series of
21 consumer pocketbook tests, this is a very good standard.
22 And so, I would conclude by saying it is really time for
23 California to adopt a standard. We've been at it for a
24 while. We've been back and forth. Delay, delay, delay
25 doesn't get the consumer the savings that we need. It

1 doesn't get us on the road to an evolving and increasing
2 level of efficiency.

3 This is an opportunity for California to lead,
4 not only the nation, but the world. And we have seen
5 that in the last 35 years, things that energy said
6 couldn't possibly be done, be done in California, have
7 become things that are done all around the globe.

8 So, we echo the question of the national
9 benefits and the global benefits of having California
10 move forward with this standard, to work with the
11 industry to make it translatable into global standards,
12 but also get it done. We need this standard in place.
13 No more delay. Thank you.

14 MR. RIDER: Thank you.

15 We will have, Bach, if you're ready, come up.

16 MR. TSAN: All right, good afternoon. This is
17 Bach Tsan, speaking on behalf of the California IOUs.
18 I'd like to commend the Energy Commission for embarking
19 on this standard.

20 So, why standards? So, despite the progress of
21 computers, we acknowledge they've been significant
22 energy savings, but we still think there's largely,
23 quite a bit of wasted energy that can be accounted for.

24 Through our analysis, we have found cost
25 effective and feasible solutions that we'll be talking

1 about later, from my team. We need to develop these
2 standards to meet the State energy goals.

3 The IOUs generally support the CEC's proposals
4 but, you know, we believe there are several areas for
5 improvement.

6 So, we've been supporting the -- we've been
7 doing some research since 2010, the California IOUs have
8 been very active in this space, in appliance standards,
9 specifically, and computers. We've had work done
10 starting as early as 2010 and, since then, have
11 conducted 12 plus research projects that we have
12 docketed. And we have docketed many studies and
13 analysis in our research, which have support our report
14 in the response to the invitation to participate, since
15 2012.

16 So, we've been -- ever since last year, we've
17 had several activities since 2015. The Desktop
18 Demonstration, ongoing engagement that ITI has -- we've
19 alluded to the Folsom meetings and a meeting at the
20 Energy Solutions' office. We worked on joint submittals
21 on definitions, shared proposals on framework.
22 Additional analysis and submissions, addendums to
23 proposes, including discrete graphics and security
24 features. Reviewed and modified certain certification
25 requirements. The second round of compliant desktop

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1 demonstration and the administration and tear down
2 project that Pierre mentioned.

3 I'd like to hand it over to Peter May-Ostendorp,
4 from Xergy, and Nate Dewart to go over the technical
5 details of our research.

6 MR. MAY-OSTENDORP: Peter May-Ostendorp, from
7 Xergy Consulting, on behalf of the California IOUs. So,
8 I'm going to touch on four areas where we have some
9 detailed comments. Of course, there will be a lot more
10 detail in our written comments to come.

11 First off, a big change in this proposal and one
12 that we strongly support is the addition of the
13 expandability adder. And we've heard a lot about this
14 today. We support this as a framework to address a lot
15 of the concerns that we've heard over the past year
16 regarding systems with higher performance and higher
17 expandability needs

18 And just to clear up a few things, because I
19 think there's been some discussion about, you know, it's
20 a choice between expandability and categorization. And
21 the way that we see the current expandability framework,
22 it effectively does create three classes of systems in
23 this proposed standard.

24 Effectively, you have a class of minimally
25 expandable systems. These would be similar to what the

1 industry is calling DT-0 systems, the mini PCs and so
2 on. These receive, effectively, no expandability adder.

3 You have mainstream systems that are this DT-1,
4 DT-2 in the industry presentation. These are receiving
5 some form of a linear adder for their system expansion
6 capabilities.

7 And then, you have these highly expandable
8 systems, the really high performance stuff that receives
9 no adder and, actually, gets exempted from TEC
10 requirements altogether, and just has power supply
11 requirements. So, really, we actually see a lot of
12 similarities and a lot of common ground on this.

13 But there are a couple of key areas that we're
14 looking for some refinements and we'll be proposing
15 those in detail, in written comments. I think there's
16 some work to be done on exactly how the expandability
17 score would be calculated. And I think you heard in
18 some of the earlier presentations, the issues around,
19 you know, sort of future proofing those requirements so
20 that we can make sure that technology down the road can
21 take advantage of these.

22 In addition, I think probably some more work
23 needed around the criteria for exemption from TEC
24 requirements, which we heard, and it's a little bit
25 intermingled with the workstation definition at the

1 moment. So, that's another area we would see some room
2 for improvement and clarification, as well.

3 I think Pierre alluded to this earlier, in his
4 presentation, the integrated display adder, and this
5 takes into account the fact that we have received an
6 addendum that reduced these values by 20 percent
7 already. But we see the integrated display adder, in
8 its current form, as still being overly generous.

9 And it's basically there are a couple of areas
10 where it's problematic. It's for large, high resolution
11 displays, in particular when the EPD factors are brought
12 into account, which sort of amplifies the problem.

13 And just to illustrate, I think Pierre alluded
14 to this chart. You can see, these are -- in the blue,
15 this is what we've calculated as the integrated display
16 adder for a number of high resolution, large, integrated
17 displays in real systems. And then shown alongside is
18 the TEC, not of the display, but of the entire
19 integrated desktop.

20 And you can see, as you get far to the right
21 with some very -- these are, you know, 5K displays, it's
22 multiple times the TEC of the whole system. So, we know
23 there's something amiss there and we'll be proposing
24 some ways to resolve that in our written comments, as
25 well.

1 The secondary storage adder, again, you know,
2 supportive of the concept and we think there's some room
3 for refinement, particularly when it comes to 3 and a
4 half inch spinning hard drives -- the magnetic storage,
5 rather. What we see in the red, on this chart, is the
6 26 kilowatt hours a year that CEC is requesting.

7 And what we find is that basically, you know,
8 that allows the secondary drive, the 3 and a half inch
9 drive to just spin all the time. And we think that with
10 some very modest power management, those levels could be
11 brought down to somewhere in the 12- to 17-kilowatt hour
12 per year range. And this is not completely powering
13 down the drive or anything, while it's in short idle.
14 these are low-latency solutions that we think are pretty
15 workable. So, we'll be discussing those in further
16 detail, in our proposal.

17 And I guess another, this is more of a question
18 that we can raise later. But there was some question
19 around what is meant by the "other drive" category, as
20 well. And we believe that that should reflect the adder
21 levels for solid state drive technology, unless there's
22 some additional clarification on that.

23 And finally, on power supply provisions in the
24 current, proposed language. So, we're very supportive
25 and have been of power supply requirements for all

1 systems. And in the current proposed language we have
2 80 Plus Gold requirements for workstations. And I
3 should have put small-scale servers, as well.

4 And in addition, we've sort of split these out
5 separately. We have this intended sort of category of
6 high-expandability desktops, above the 750-watt
7 expandability threshold that would receive 80 Plus Gold,
8 as well.

9 And so, we just want to reiterate, you know, our
10 support for that. And, in addition, we would like to
11 see 80 Plus Gold with a 10 percent load requirement and
12 power factor levels, as Pierre had mentioned.

13 Now, for consistency, we're going to be
14 proposing that we continue to extend power supply
15 requirements to all systems. Our proposal here is a
16 slight modification on what we've been talking about
17 originally. We're looking at 80 Plus Bronze as a
18 baseline requirement for all systems, even those covered
19 by the TEC. So, if you're not a workstation, or small-
20 scale server, or a high-expandability desktop, you would
21 be with 80 Plus Bronze, and power factor levels, et
22 cetera.

23 A couple of reasons for that. The active mode
24 is not addressed anywhere else in the standard, so we
25 feel this is still an important issue.

1 Secondly, you know, why Bronze? We think that
2 those levels are similar in stringency to what the
3 European Union has in the ERP requirements, today. And
4 those requirements, at least to our knowledge, have been
5 implemented without significant trouble and have been in
6 effect.

7 In addition, and I think maybe most importantly,
8 this prevents backsliding on a market transformation
9 that's really been going on for the past decade, on
10 power supply efficiency. And we'll continue to kind of
11 promote that momentum.

12 So, I'm going to turn it over to Nate Dewart,
13 from Energy Solutions.

14 MR. DEWART: Great. Thanks, Pete. So, I would
15 be remiss if I didn't thank Chris Hankin for the shout
16 out to the Golden State Warriors and Oakland. And
17 you're welcome to visit the confetti that I have in my
18 office anytime, for the last years' parade.

19 (Laughter)

20 MR. DEWART: So, in terms of just two items that
21 haven't gotten a whole lot of attention, but we think
22 deserve this attention. So, we have a duty cycle, as
23 Pierre mentioned, that there appears to be a loophole in
24 this. And, of course, there's history behind the
25 development of this from Energy Star. But from the

1 regulatory perspective, it seems that the conventional
2 only is warranted. It's data informed, although in the
3 past we've submitted comments about how this may be
4 underestimating the amount of time in idle mode and
5 active mode. But we think it's still sufficient to have
6 one duty cycle.

7 On the contrary, for the full network
8 connectivity, we're not clear on what's the data that
9 has informed this. Moreover, even if there were data,
10 it's not clear at this point how to assess, from a
11 compliance perspective, how to determine the type of
12 connectivity, whether it's base capability, remote way,
13 full capability. That hasn't been sorted out and so,
14 yet, another reason.

15 And then, finally, it could understate the TEC
16 up to 10 percent, if you look at base capability
17 compared to full capability. There's roughly 10 percent
18 of wiggle room there which could be, on paper, be an
19 easy way to comply without making any changes.

20 Another area of attention, where there's some
21 significant savings available, looking at notebooks.
22 And I think from the staff report, I think from the
23 analysis, it showed 74 percent of products, of Energy
24 Star 6.0 were compliant. And that was in November of
25 2014.

1 Looking at what ITI had put forth in an
2 assessment, in some public slides, was 90 percent. And
3 looking currently at the market of products, 2015 and
4 2016, roughly 97 percent are meeting Energy Star PPL.
5 And it didn't appear that the levels have changed
6 between 1 and 2, so that's just a matter of the market
7 moving.

8 So, we recommend that the CEC take a closer
9 look, that the staff take a closer look at the current
10 data. We did the same. A quick assessment here shows a
11 significant drop, yet a high pass rate. So, even
12 looking at -- we recommend going as far as 11 for the
13 base allowance, 16 still leaves 75 percent qualifying.

14 Moreover, looking at the display adder, just as
15 Pete had suggested, we recommend that they take another
16 look at the display adder, as well.

17 And we're open to looking at categorization for
18 notebooks, as we've talked about. And the savings is
19 significant. So, roughly, 290 gigawatt hours would
20 result in, I think it's 54,000 homes in Sacramento
21 County, which is not insignificant.

22 So, finally, as a summary, we have cost-
23 effective and feasible standards. We are very
24 supportive. We suggest some modifications. There are a
25 few areas for improvement.

1 Definitions is another one where we haven't
2 provided comments today, but we will on the record. And
3 we look forward to submitting those and seeing the 45-
4 day language come out. So, that's it, thanks.

5 MR. RIDER: So, for folks like me, who drank a
6 lot of water during lunch, I think we're going to go
7 ahead and take a 10-minute break. Please come back --
8 what is it? It is -- please be back here by 3:30, so
9 don't wander far. And we'll reconvene at 3:30.

10 (Off the record at 3:21 p.m.)

11 (On the record at 3:38 p.m.)

12 MR. RIDER: Thank you, Jerome. That's our CEC
13 IT there, at work.

14 Next up we have Aggios. Welcome back,
15 everybody. We'll continue on. And then after Aggios
16 and a demonstration and a word from Rich Fassler, we'll
17 get to open public discussion.

18 MR. ZIVOJNOVIC: Thanks, Ken. My name is Vojin
19 Zivojnovic, from the company Aggios and together, with
20 my colleague, I will be presenting here about the demo.

21 So, Californians definitely hear about
22 environmental protection, but California is also very
23 much about innovation. And we, here, stand for
24 innovation. We'll show you what we, as a company, have
25 done, what our partners have done. And also what, you

1 know, the general industry we believe can do on this
2 particular topic.

3 That said, we are Irvine, California based. Our
4 focus is software defined power management. It's a way
5 how software more and more takes the task of managing
6 many components which are requiring power and energy,
7 and how this is done in heterogeneous multi-core
8 pictures, the type of pictures you see in the newest
9 hand-held devices, but also in the plug-load devices.

10 So, why we are here is definitely to support
11 Commission's energy efficiency activities. As we used
12 to say, we smell innovation here. And wherever is
13 innovation, we will be around. As now for decades, me
14 and my team, and the colleagues from ARM, and Qualcomm,
15 and Rockwell Semiconductor Systems, from Newport, really
16 work hard to capture all these innovation trends. And
17 this is an innovation trend and we're at the right
18 place. It's California, it's year 2016, and we are very
19 happy that we are here.

20 We're also here to promote a certain direction,
21 which we're not saying that we should take mobile
22 components. We just say, hey, take a look at mobile
23 devices, they have really nice levels of energy
24 efficiency. Why don't, you know, we learn from that
25 field. And this is something that we are very proud to

1 be part of a group of companies and large institutions,
2 here in California, who are collected through an EPIC
3 project, by the California Energy Commission. And I'm
4 using this opportunity to invite the industry to follow
5 closely and join this research project, which is
6 starting on 1st of May, in couple of days. And
7 involves, among others, the Lawrence Berkeley Labs,
8 University of California, Irvine, Aggios, and couple of
9 companies who are very passionate about the energy
10 consumption and reducing energy consumption of plug
11 loads.

12 And then also, like once again to mention that
13 there is an interesting IEEE standard coming up. It's a
14 technical standard. It's not a regulatory standard as
15 sometimes people may think of. It is a standard which
16 will help everyone on this planet, not only here in this
17 country, but everywhere to really make energy-efficient
18 devices much easier, simpler, and with lower cost. And
19 educate the new generation of engineers to think about
20 energy from the first day they place a transistor or
21 write a single line of C-code. Which is a long-term
22 task, but I think we are coming close to that and we are
23 very excited by the support we are receiving from
24 industry, as well as from, you know, all the parties.
25 And we're very proud to be part of this larger community

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1 which is focused on energy consumption and reducing it.

2 As I've said, my name is Vojin Zivojnovic. I'm
3 one of the co-founders of the company. And my
4 colleague, Davorin Mista, he's our VP of Engineering, he
5 also co-founded the company. He will be walking you
6 through a demo after I give you a couple of additional
7 remarks.

8 We met most of you a year ago, in April 2015,
9 and we gave a demo of a couple of interesting designs.
10 And we have shown that assembled computer, we could
11 reduce the power consumption from 22 watts, to 8.6 watts
12 in the long idle state, fully compliant to the Energy
13 Star 6.1 measurements.

14 The main improvements at that time were coming
15 from the software optimization, turning off the hard
16 disk drives and using a niche market power supply. You
17 know, appearing at such great industry with a niche
18 component was not making everyone happy. So, we worked
19 further on that. You will see the results in this
20 demonstration.

21 And the short idle power, unfortunately, at that
22 time, it was just a year ago, it was still at 18.7
23 watts. And you will see how fast technology moves
24 forward and what we are showing you today.

25 So, as I said, one year later we built a new

1 desktop. This is a desktop you see on the table, on the
2 left-hand side. And Davorin will walk you through that
3 configuration.

4 It's higher performance than what we
5 demonstrated last year, but significantly lower power.
6 So, it's just 10.5 watts in long idle and 11.4 watts in
7 short idle. What is really nice is how close short idle
8 and long idle are coming together. And that would not
9 be possible without really exciting innovation we are
10 seeing pretty much every day from the leaders in the
11 computer industry. And these leaders are sitting here.

12 So, these 40-percent reduction in short idle
13 really happen even without turning off the hard disk
14 drives. Which, obviously, in the regulatory language,
15 will be done and actually not touching some additional
16 points we normally touch like, you know, putting to
17 sleep certain processes, or delaying their start, and so
18 on. So, it came really, pretty much out of the box.

19 So, long idle power was similar to that what we
20 achieved last year. But again, now, without these
21 additional interventions, and we didn't have to use the
22 niche market power supply. You'll see we developed a
23 power supply which really can meet all these
24 requirements.

25 Where are the improvements coming from? They're

1 coming from off-the-shelf components. So, you go to
2 Fry's, you over New Egg, or you order over Amazon,
3 they're readily available.

4 What is really nice are the new CPUs. This new
5 generation of CPUs we are seeing make no difference
6 between short and long idle. They have this famous C-8
7 state, which needs to be enabled. If it's not enabled,
8 it won't work. But it's very easy to enable that state.

9 Improved motherboards. We are currently still
10 using this line of MSI Eco Pro motherboards. Very, very
11 amenable. Very powerful, but very amenable for energy
12 optimizations.

13 Yes, the industry is shifting to DDR4 memory.
14 So, you will see on this left system, the DDR4 memory in
15 action.

16 And when you face the microcenter of Fry's, just
17 look for the green color when you pick the drives.
18 Don't use the other colors because the green will give
19 you quite some advantages and price is not a big
20 difference.

21 What is a big difference is the brand-new PSU
22 reference design, on which we worked with our partners
23 and definitely take a change to introduce them. Which
24 gave us 300 watts, two-state, or I would say hybrid PSU
25 with more than 70 percent efficiency at 8 watts, and 64

1 percent efficiency at 6 watts, which is significantly
2 higher than what we have seen on the slides before.

3 And it's based on an idea and I'll explain about
4 that after we finish the demo.

5 But load power is not guaranteed. It doesn't
6 mean that the industry, and all of us, we have all done
7 all our job, and we can now rest and enjoy just the low
8 power. Many components in the market are much less
9 efficient than the ones we selected. So, you can make
10 quite big mistakes and you can end up building, or
11 ordering, or making a system which is not going to be
12 optimal from energy perspective. And it's really not
13 obvious how to pick the components.

14 The consequence of that is the system on the
15 right-hand side, and Davorin will talk about that
16 system. Which, instead of idling at 11 watts, idles at
17 22 watts and has pretty much the same performance as the
18 desktop A on the left side, which is much more
19 efficient.

20 So, what are the source of additional power
21 consumption. Definitely, motherboard design. If you
22 are not careful how you design the motherboard, you may
23 make a wrong step.

24 The DDR3, instead of DDR4, the right system uses
25 the blue hard drive and it uses pretty much, although an

1 80 Plus power supply, still not able to meet the
2 efficiency we are reaching with this new design.

3 So with this, I would like to hand over the mic
4 to my colleague, Davorin Mista, who will walk you
5 through the details of the system and provide you
6 additional details.

7 MR. MISTA: Thank you, Vojin. Okay, so this is
8 my hand-held mic here. So, let me switch over the WebEx
9 so that we can -- I guess somebody has to make the
10 presenter. You can do that over there.

11 So, the systems that we're looking at here, on
12 the left-hand side, this here is one motherboard which
13 is from the Eco line, from MSI. They're both using the
14 same generation skylight CPUs. And so, both of these
15 can reach 1.8 watts in the C-8 state, both in short idle
16 and long idle. So, the CPU in idle is no longer a big
17 contributor to the power consumption.

18 And the key here is that both systems that we
19 selected started off with the same latest generation
20 CPU, but they show how a typical system builder, since a
21 lot of these power figures aren't really published,
22 wouldn't really know what components are needed in order
23 to put together the most efficient system.

24 The power supply, for example, over here that we
25 picked is the smallest platinum power supply that is

1 available on the market. I think in Japan you can find
2 250- and 300-watt platinum power supplies. Here, this
3 is the smallest one that's available, it's 400 watts.

4 But the user that thinks that picking a platinum
5 power supply is actually mistaken that that helps him
6 with power consumption in idle. Because the efficiency
7 of that power supply in that power state is closer to 50
8 percent. So, he is not really getting anything for the
9 platinum label that he has on there.

10 And the other example that makes a big
11 difference is the hard drive. I think this blue hard
12 drive consumes between 4 and 5 watts in idle, versus the
13 green one that consumes less than 2 watts. So, this is
14 a big contributor and price point wise, they're within
15 \$5 of each other, depending on where you buy it. It
16 doesn't really make a difference.

17 And also, regarding price, this MSI motherboard
18 is actually quite a bit cheaper than the motherboard we
19 have over there, which performance wise actually beats
20 the more expensive motherboard.

21 So, it's something that if a customer isn't
22 really aware of what -- even if they're trying to build
23 an energy efficient system, the point that we're trying
24 to make is that it's pretty difficult to make a system,
25 today, without buying multiple and measuring them out,

1 because this data is not being published.

2 So, here I have the presenter row, now. Okay,
3 so now the instant that I shared the screen, the
4 visualization software for the AC meter stopped. But
5 I'll start with the video camera, for those who are
6 online.

7 So, this here is the MSI motherboard, connected
8 to the 300-watt PSU, which was built by Power
9 Integrations. And this here is a PSU that's a single-
10 voltage PSU, so it produces 12 volts at the output.
11 It's rated at 300 watts, so it can support most
12 mainstream applications.

13 And the second part is the DC to DC converter.
14 In our lab and in the tests, we actually have a 300-watt
15 capable DC conversion, which was developed by Rohm
16 Semiconductor. But here, we weren't able to -- we had
17 some problems establishing the connection here. So, the
18 data that we published was for complete end-to-end, 300-
19 watt solution.

20 What we're showing here, right now, is a 160-
21 watt DC/DC converter. That's why the power consumption
22 that we're now seeing is even lower than the numbers
23 that Vojin mentioned in his slides.

24 So, the number at the time, that you're seeing
25 here, this is 9 watts in long idle. And if I take it

1 out of long idle, you'll see that we're -- we should be
2 at 10 and a half or so, in short idle. Right now it
3 shows 11, but it ends up average at around 10 and a
4 half. So, now, it's at that point.

5 And by comparison, the other system -- now, for
6 some reason, it is showing 33 watts. You never know
7 what Windows ends up deciding to do, so in long or short
8 idle, Windows could start some kind of a background
9 task.

10 And like Vojin indicated, we did not -- this
11 time, we did not try even disabling these background
12 process. A lot of -- so, this is basically a standard
13 Windows installation, like anybody could have done it,
14 and on both systems. So, we didn't go in and disable
15 some of the processes, trying to lower it even further
16 because as we were --

17 MR. ZIVOJNOCI: Sorry to interrupt, you see now
18 short idle is at 22, so it went back.

19 MR. MISTA: This is short idle. Long idle is
20 once the display turns off. But what often happens is
21 that as soon as it goes into long idle, if there was a
22 pending background task, that background task is then
23 being started. So, maybe it's doing some virus checking
24 or there's a lot of things that are going on in that
25 state.

1 So, obviously, the definition of long idle,
2 according to Energy Star, is that it's supposed to be 15
3 minutes after the user stopped using the computer. In
4 order to achieve it faster, we simply said to turn off
5 the display after one minute. It's the exact same state
6 that is being reached, it's just easier for
7 demonstration purposes. So, we just change it to one
8 minute, so that's why the display turned off after one
9 minute, after I moved the mouse.

10 And, yeah, so this is about it. I mean, we
11 wanted to demonstrate that it is possible to take
12 standard components, install Windows and beat the
13 proposed TEC levels in this system. And at the same
14 time, by just picking, even starting with the same
15 latest generation processor, picking other components,
16 not paying attention to power consumption, often due to
17 lack of data, and you end up with double the power
18 consumption in idle.

19 MR. SHEIKH: Okay, but the short idle power was
20 22.

21 MR. MISTA: The short idle and long idle is
22 about 22 in the system on the right.

23 MR. SHEIKH: Okay, but we're not seeing 22 in
24 the long idle, yet.

25 MR. MISTA: That's correct, we're seeing even

1 more. We're seeing even more.

2 MR. ZIVOJNOVIC: Yeah, we'll need to wait until
3 -- so, here's the principle. So, as soon as the system
4 detects long idle, it has realized that the user is not
5 present, right? So, everything that was at the
6 background task, waiting to start happening, starts
7 happening. Sometimes yes, sometimes not, right.

8 So, at this moment, if we wait, maybe,
9 additional couple of minutes during the presentation,
10 we'll go to the real long idle.

11 But we have seen this, systematically, that the
12 system says, okay, when I wake up, if he moves now the
13 mouse -- can you mouse of the right system? It will
14 very soon go to 22, meaning I'm now ready for activity.

15 So, basically, the system has understood that in
16 long idle I am not occupied, user's not here, so I can
17 launch some additional tasks. But they will never last
18 for too long, they will die out. Especially if the
19 system is not connected to the Ethernet, so it will
20 basically finish that and it will be settling at
21 approximately the same number, 22 watts in short and
22 long idle.

23 MR. SHEIKH: Okay. The other system didn't have
24 this glitch that you're having on this system.

25 MR. ZIVOJNOVIC: We have no glitch here.

1 MR. SHEIKH: On the other system, you didn't see
2 the short and long idle transition issues.

3 MR. ZIVOJNOVIC: No, there are no issues.
4 That's how, you know, probably colleagues from Microsoft
5 and Intel can tell you that that's how the system works.

6 MR. SHEIKH: But this can happen on the other
7 system as well.

8 MR. MISTA: We just didn't see it.

9 MR. SHEIKH: Just didn't see it, okay.

10 MR. MISTA: We didn't have the situation where
11 this one didn't decide to do something, but that can
12 happen on the lower power system, as well. That all of
13 the sudden, some background task gets launched, and then
14 the power is in the 20s and 30s, sometimes even higher
15 depending on the task.

16 MR. ZIVOJNOVIC: Now, it's settled in long idle
17 at 22. And it will ramp up, again back, as soon as it
18 realizes there's no activity of the user, so I will use
19 that opportunity.

20 But after this, we can open the system services.
21 We can actually kill, intentionally, that with the
22 system and you will end up at the 22. So, there's no
23 glitch going on.

24 MR. SHEIKH: There's no glitch going on or --

25 MR. ZIVOJNOVIC: That's the feature. That's the

1 feature of the system, how it's built. We probably will
2 not impact that, you know, because the testing in long
3 and short idle should be done according to the
4 procedures as defined in Energy Star. When you do that
5 way, you will see the right numbers.

6 MR. RIDER: Actually, Davorin, you might need
7 to -- can you send us back?

8 MR. MISTA: Yeah.

9 MR. ZIVOJNOVIC: Okay, thank you very much. So,
10 here's the summary, what we are showing here. So, the
11 demo desktop 2015 was about short idle, what was
12 it, 11 -- 18.7.

13 The new desktop is 2016 desktop, on the left-
14 hand side, built in order to be efficient. It shows a
15 40 percent reduction in short idle power. Definitely
16 meets the CEC proposed limits, with all the adders
17 properly included.

18 And the right system, which was not that
19 carefully chosen, effectively is crossing these limits
20 by, say, a margin of say almost hundred percent compared
21 to the desktop A.

22 So, the style of the night, however, of the day,
23 is really the power supply. So, you probably remember
24 the June 2015 meetings where we, you know, together
25 discussed the sample of PSU efficiency versus load. I

1 think that was presented by one of the colleagues from
2 Dell.

3 And the point was, hey, depending on how
4 efficient we are at the very high loads, at the standard
5 loads, when it comes to low loads where the systems
6 spend most of the time, we are really inefficient.

7 And if you look at the previous slide, and I'm
8 showing here just a glimpse of that, is you see that
9 this inefficiency is going down, say, 45, to 54, or 50
10 plus percent, is this inefficiency of 6 watts.

11 So we, already in a discussion at these events,
12 we had an idea that actually a hybrid approach could be
13 very helpful. You know, having a two-stage PSU, and
14 that's how the cards work, right. You have the
15 electricity and you have the gas engine, and then you
16 combine these two in the proper manner.

17 So, we worked with a power expert, who did a
18 great job for other big companies in U.S., and also for
19 the military, and he sketched very simply this idea,
20 which you see on the right-hand side. Sorry, resolution
21 is not best.

22 You see the green part is just the add-on
23 circuitry which is turn on when you are in the lower
24 power mode. And this basic, two-stage idea, we started
25 working that in September 2015. And with the great help

1 from Power Integration and Rohm Semiconductors, a
2 reputable company, with a strong name in industry, we
3 have been able, on top of initial idea, to get the
4 initial samples to do the testing integration
5 measurements.

6 And thanks for Power Integration, who did the
7 AC/DC stage, taking on solution implementation.

8 And then Rom Semi (phonetic), a person who
9 worked before for Power Integration, very helpful to
10 helping us on the DC/DC stage station, called Solution N
11 Implementation.

12 This additional cost for the PSU improvement
13 components are estimated less than \$1. And you will
14 hear more details about that.

15 So, where are we today? We are here, presenting
16 the new, 300-watt power supply unit. A hybrid approach.
17 We think it's quite original, but we know that on the
18 market are very similar solutions sold today by great
19 industry companies, from our industry.

20 And this power supply definitely is a reference
21 design for everyone who really wants to meet the CEC
22 proposed levels. It will help, very much efficient at
23 the high load or high performance state, as well as at
24 the low load states, which are the short idle and the
25 long idle, which are effectively measured in the Energy

1 Star spec.

2 This is where the Energy Star and what the
3 newest CEC proposal is really emphasizing. We would
4 like to reduce the waste in these inactive states.

5 So, I'd like to use the opportunity to thank the
6 power experts from power Integrations. And we have here
7 in the room Ning Zhu. Thank you very much, Ning, for
8 all your hard work. And Rich Fassler, who was
9 spearheading this effort, as well as the people on his
10 team, the VP of marketing.

11 And also, I have to thank to David New, from
12 Rohm Semi, as well as Lia Lee, who really, out of the
13 very faraway Taiwan, was working with us on a daily
14 basis to get the DC/DC part.

15 As Davorin said, after testing in Irvine on
16 Sunday, we had yesterday a glitch, so we are showing the
17 160-watt version, not the 300-watt version. But again,
18 was a great collaboration. And, hopefully, the people
19 will find a way how to make use of it.

20 Having said that, I'd like to invite Rich
21 Fassler, from Power Integration, to give a couple of
22 comments. He's definitely the right person to talk
23 about many of the market issues and everything else that
24 he wants to take care of.

25 MR. FASSLER: Hi, I'm Rich Fassler from Power

1 Integrations. I'm not sure I'm going to live up to that
2 build up.

3 But we assisted Aggios in their development
4 here, of their computer. Just, and I've got a few
5 details about the power supply for this and for an
6 earlier power supply that we had provided with them.

7 Power Integrations, based in San Jose,
8 California, been around since '88. We made power
9 conversion chips. So, all of our focus is on the AC/DC
10 power conversion. WE have about 600 employees
11 worldwide.

12 We sell, well, last year we sold well over a
13 billion IC, integrated circuits, and each one of those
14 goes into a power supply. And they go into applications
15 that range anywhere from, you know, adapters for cell
16 phones and tablets, to PCs, to TVs, to appliances. So,
17 the changes are good that somewhere in your house, in
18 everybody's house here, they have a product that has a
19 PI chip in it.

20 But just one point, we're not a power supply
21 manufacturer. We sell to power supply manufacturers.
22 And we do reference designs that we offer, for free.
23 Ning has -- we have a lot of application engineers who
24 are ex-power supply designers. And they do reference
25 designs, of course that use our chip.

1 And so, when we see trends going on around the
2 world, we use that to build new power supply reference
3 designs, and also to build new ICs that enable efficient
4 power supplies.

5 So, we were first asked by the NRDC and Aggios
6 to provide, if we would, a power supply design that had
7 good efficiency at high power, and had good efficiency
8 at low load. We were able to do that very quickly
9 because we had a reference design that was based on a
10 product that had been out for a couple of years, called
11 Ling Switch HP. That was designed to do that. And the
12 switching characteristics of this IC that, you know,
13 that the power supply is built of, changes as you go
14 from 100 percent load down through the -- you know, the
15 75, 50, 25 percent.

16 And this goes into some special verse modes to
17 hold the efficiency up, even down below 10 percent, down
18 below 5 percent.

19 And so, we provided a reference design, right
20 off our website. Because it was a reference design, we
21 also had a board that was built up. You know, we build
22 up a couple of dozen boards to give to our potential
23 customers.

24 So, this board actually, if you were to pull the
25 design off our website, says it's designed to be in an

1 all-in-one computer. 150 watts output, 80 Plus Bronze
2 efficiency, power factor greater than 9.5. And 85
3 percent efficiency at 10 percent load and greater than
4 80 percent efficiency at 3 percent load.

5 So, this thing really doesn't take a huge dip
6 until you get below 3 percent.

7 Once again, it's all figured into the controller
8 that's inside this IC. So, in our IC, there's a
9 controller and there's the power switch, and it's a
10 simple, you know, fly back converter.

11 So, one of the reasons, and like I said we
12 sold -- last year we sold close to one and a half
13 billion chips. Cost is everything. Because, as you can
14 imagine, the people we sell to, the power supply
15 manufacturers over in Asia, the cost is everything.

16 So, we've got to figure out how we get as much
17 of that circuitry into silicon, because once it's into
18 silicon, you know, and we keep the yield up, it's almost
19 free.

20 So, that was really great. But then, we were
21 asked to provide a power supply, a much higher power,
22 300 watts. Can't quite do that with a single-stage fly
23 back. And so we went, as Vojin said, we went to an
24 approach that utilized two different converters. One
25 for low power and one for higher power. And the higher

1 power one, a resonant converter that's a design that's
2 typically used, now, for very high powered power
3 supplies.

4 You know, it took a little engineering work.
5 But, you know, Ning's engineers did it. The supply
6 switches between the outputs of those two power
7 supplies. And so, it switches down to the smaller power
8 supply when, you know, the computer load is low. And
9 then, switches to the higher one when the computer calls
10 for more power.

11 So, the power supply in today's demo, 300-watt
12 max output, 80 Plus Silver compliant, a power factor of
13 .98, is 80 percent efficient at an idle load around 10
14 watts. Which is, you know, roughly 3 percent of the
15 output, the max output power.

16 Made entirely of off-the-shelf components. Now,
17 granted, you have to wind your own transformers. But
18 all of the other components are in production, available
19 through the companies, representatives of distributors.
20 Fits in an ATX box. Could be scalable to higher power.

21 Now, we estimate the bottom cost to be right in
22 kind of the sweet spot of what -- and when I say bottom
23 cost, that's the bill of materials cost. So, it's
24 important because I know, you know, cost numbers are
25 flying around that are costs to the consumer or cost to

1 the computer manufacturer. We don't know all that. But
2 we do know how much components cost.

3 And so, this design has a bottom cost of around
4 \$14.70. Based on our dealings with a computer parts
5 line manufacturers, for a 300-watt power supply, the
6 bottom cost is anywhere from about \$13 to \$15. And
7 that's a power supply that -- you know, the ones that
8 are out there now, that don't necessarily have this kind
9 of performance done at light load.

10 So, we feel that it's, you know, a reasonable
11 bottom cost. It's in the ball park.

12 The only, the other additional piece of
13 information that I'll throw out there is that we see, in
14 production, at power supply manufacturers, at least one
15 other power supply, not made with our parts, not the
16 same design, that is just a little bit lower in power.
17 It's not quite 300, maybe about 240 watts, that has
18 almost the same performance as this one. And it's not a
19 dual stage, it's a single stage.

20 So, the only reason I'm bringing that up is
21 that's in production. The solution, we believe the
22 solution is out there. Certainly, we've proven it.
23 But, you know, this was a -- it's a prototype. It's a
24 proof of concept. Still could be optimized.

25 So, you know, that's basically all I've got and

1 if anybody's interested, later on we'd certainly be able
2 to give them some more information.

3 MR. ZIVOJNOVIC: Thanks, Rich.

4 UNIDENTIFIED SPEAKER: A clarifying questions.
5 The transients to start the high current phase, when the
6 computer goes from a low power stage can be very large.
7 Are you able to turn on that quickly and depict, or did
8 you have to change the coupling or something to --

9 MR. ZIVOJNOVIC: That's a good question for --

10 MR. RIDER: Can you go to the mic, please?

11 MR. MISTA: That's why I brought Ning, she's the
12 one who knows.

13 MS. ZHU: Hello. Yeah, this one works, right.
14 So, that's a good question. So then, overall, yes, we
15 have to put out great concern for that low transient or
16 in doing startup or doing the operation.

17 So then, we actually tested out, through our
18 benches, with the low version works, and then they used
19 this real diamond to test it out through how many days,
20 I don't know. But, yeah, it is one thing we take care
21 of so then at least it demonstrates it is capable of
22 doing those low transient start up without, you know,
23 hiccupping, or that stuff.

24 MR. ZIVOJNOVIC: I would say that it's a real
25 design. As Ning remembers, a couple of months ago we

1 had some problems, you know, with exactly what Barnes
2 (phonetic) was mentioning. But, obviously, they
3 successfully solved that. And this is now running for
4 days, uninterrupted, ramping up, everything what we
5 could, even the tests. You know, so whether there is a
6 corner case, I don't think so. But, you know, the caps
7 are big enough, I think they can deal with this increase
8 in demand for power properly.

9 But it's a nice design. What I would do on this
10 design, the only things is you hear a little bit of
11 ticking noise. It's not a bomb. You know, there's
12 something ticking when it switches from high to low.
13 And we already discussed that, probably with the next we
14 have to remove that type of noise.

15 So, to conclude -- thanks, Rich, for your
16 comments. To conclude this presentation, our side, we
17 believe that it's possible to meet and exceed energy
18 consumption levels proposed by the Commission. We have
19 tried the best to demonstrate these computers.

20 We did a lot of testing on different processor
21 chips, different hard disk drives. I can assure you, we
22 have half-room full of components that we bought from
23 the market, from different sources in order to test
24 everything we could, in order to have, really, the
25 extract of that information in these two small demos.

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1 There was, undoubtedly, great technical progress
2 in the last year. You know, the C-8 state is a small
3 wonder. You know, whether you pick a very powerful
4 core, a very simple core, a high price, low price, it
5 idles so nicely in the short idle and long idle, and you
6 could see the difference between these two is pretty
7 much disappear.

8 So, the computers are now efficient by default
9 and we still believe there's plenty of room for
10 additional innovation. Power conversation, I think
11 we're on a good path. But, obviously, industry will
12 have to lead that into the real product.

13 Motherboard design, MSI surprised the whole
14 market with this version. We thought they killed the
15 line of Eco Pro. They came with four or five additional
16 boards, with big announcements.

17 And we hear in the marketplace, you know, you
18 ask the people who like these type of designs, it's
19 really fitting their needs.

20 And then, on top of that, it's really the power
21 management software. If you get that board out of the
22 box, it will not idle at 10 watts. You will have to go
23 into the buyers, you will need to make certain changes.

24 And what you just saw in these long idle states,
25 very occasionally some processes start. We need a

1 better control of that part.

2 So, in summary, you know, I think it was an
3 exciting 12 months after the last workshop. I think we
4 will not have a next one. I think we will have a
5 regulation in one year from now. But innovation has to
6 move ahead. And as I said, we will continue innovating
7 through the EPIC project and definitely inviting
8 industry to join us, and give us their advice. And the
9 guarantee for us is definitely this work, Lawrence
10 Berkeley Lab's work on a couple of issues, UCI's works,
11 and so on.

12 So, thank you very much for the opportunity to
13 present here. Thank you.

14 MR. RIDER: So, that concludes the presentations
15 that we had keyed up for today and moves us into the
16 public discussion, and questions, and comments.

17 And I would invite people, who want to revisit
18 some of those questions from the slides, I don't
19 remember them all off the top of my head, but if you'd
20 like to come up and ask a few of those again, I'd be
21 happy to clarify the proposal.

22 And also, just as a reminder, to state your name
23 and your affiliation when you do.

24 And for people online, if you want to say
25 something, either write in the chat box and let us know

1 you want to talk, or use the hand raise button feature
2 of WebEx.

3 MR. EASTMAN: Hello, Stephen Eastman, from
4 Intel. I talked earlier. I had a few clarifying
5 questions from some of the slides. And I think it's a
6 good dialogue here. I think it, you know, gets us to
7 where we're moving along and progressing with the spec
8 here.

9 Peter, with your slides, you showed a difference
10 of power between two different all-in-ones. You did not
11 show the cost delta between the two slides. Do you know
12 the cost delta between all-in-one A between the all-in-
13 one B? I'm sure the cost delta is pretty huge. You
14 have to come over here.

15 MR. DELFORGE: The cost delta is significant.
16 But what part of it is down to energy efficiency and
17 what isn't. I don't know, that's very -- I don't have
18 the answer to that. A lot of it is in the design and,
19 you know, you're getting product B versus product A,
20 product brand B versus product brand A.

21 I think our point on this demo is that most of
22 the energy difference can be minimized through no-cost
23 or very low-cost solutions, settings and so on changes,
24 without any --

25 MR. EASTMAN: And, Peter, you mentioned you were

1 going to docket a tear down of this, right? It's not
2 docketed yet, but you're --

3 MR. DELFORGE: We'll docket this. It's roughly,
4 I think one is about \$900 something, the other one is
5 about \$1,200, so it's about 300 bucks difference.
6 Again, how much of that is down to design and
7 functionality versus energy.

8 MR. RIDER: Which is what a tear down would show
9 so --

10 MR. EASTMAN: Yeah, yeah, but I just wanted to
11 point out there is a huge difference in cost, even
12 bigger than what the CEC's thinking the cost delta is
13 going to be.

14 The one question I had for the power supply
15 design, I think it's interesting. Some of the questions
16 I had, and I don't know if they're willing to take these
17 in a public forum. Maybe I should just ask the
18 questions and maybe get offline with the power supply.

19 Because the design, it sounds like it's a power
20 sensing, instead of a signal coming from the computer,
21 that's switching from the high phase to the low phase.
22 So, that was one question I had, but I think that
23 question was answered.

24 What is the timing coming out of the high phase
25 to the low phase. Again, that's pretty technical, so I

1 don't know if we really need an answer today.

2 MR. RIDER: Yeah, I mean, if you want to discuss
3 it with them.

4 MR. EASTMAN: Yeah.

5 MR. RIDER: And what would be good is, as a
6 result, you can formulate a written comment based on --

7 MR. EASTMAN: On some of those things, yeah.

8 MR. RIDER: Yeah.

9 MR. EASTMAN: And the question I had was, you
10 know, does it meet all of the other power supply design
11 guide stuff that we have listed. Anyway, those are some
12 of the questions I had. Thank you.

13 MR. RIDER: Those are good questions.

14 And thank you, everyone, by the way for -- if
15 you've been sitting here with a computer question since
16 the beginning of today, I appreciate your patience.

17 One thing I would want to bring up is we had
18 discussed expandability adders versus other ways to deal
19 with categorization and a dataset was mentioned of 170
20 plus models. And I, certainly, don't have that as my
21 fingertips. And so, as we start working through it, it
22 would be good to -- I have data, a much smaller dataset
23 than 170, though.

24 It's very difficult to get the level of
25 information on a system, and so it's very time

1 consuming. And so, we've done an amount of work on
2 that, but it would certainly be good to bolster that and
3 that can help us talk through whatever the changes might
4 be, or categorizations might be.

5 Yeah, so any data that you guys can provide is
6 always useful. Okay.

7 All right, would you like me to go back through
8 some of these? Mark, I remember you had some questions
9 on a slide. Would you like me to go over some questions
10 or --

11 MR. HOLLENBECK: Oh, on the power management?

12 MR. RIDER: Yeah.

13 MR. HOLLENBECK: Sure.

14 MR. RIDER: And then, I know someone else had
15 them, too. So, if you -- go ahead and speak up, if I
16 miss you. Let's see, here.

17 MR. HOLLENBECK: Actually, I had gone through
18 all the ones that you had noted in the power management
19 section.

20 MR. RIDER: Yeah, I'm trying to find your
21 presentation. I don't remember which one it is. Is
22 this it? It looks like it.

23 MR. HOLLENBECK: Keep going. Yeah, that's it.

24 MR. RIDER: Okay. Let's see --

25 MR. HOLLENBECK: So, it's the second bullet down

1 and there's just --

2 MR. RIDER: Yeah, so the question about -- you
3 asked the question, what happens if the user re-images
4 the --

5 MR. HOLLENBECK: (Inaudible) --

6 MR. RIDER: Oh, okay, I thought you just said
7 the second point. Okay, so the top one -- I mean, the
8 difficulty -- first of all, let me just say, imaging,
9 what happens after you sell the computer, the customer
10 does to the computer, that is outside of the scope of
11 this regulation. So, you want to talk about anything to
12 do with what happens after you've sold the computer,
13 that isn't within the scope of what we -- you know, it's
14 out of the scope of this regulation.

15 The regulation deals with what's sold and
16 offered for sale. And what a user does is what the user
17 does. And if it causes more energy, I guess that's a
18 shame. If it saves more energy, yay. But that is not
19 in the scope.

20 You guys mentioned a lot of stuff about, you
21 know, alternative --

22 MR. HOLLENBECK: (Inaudible) --

23 MR. RIDER: Are you talking about the first
24 bullet or the second?

25 MR. HOLLENBECK: The first bullet, the top one.

1 (inaudible) --

2 MR. RIDER: Right, that's a comment more than
3 a -- yeah, it's not -- we have not -- this is not in the
4 proposal. We do not propose anything along that.

5 MR. HOLLENBECK: (Inaudible) --

6 MR. RIDER: Understood. I'm just trying to make
7 sure that we -- and again, so a lot of these questions
8 are just what happens with the user. And again, like I
9 said, we won't be touching that.

10 If you could just go to the mic and then we can
11 get through these.

12 MR. HOLLENBECK: Sure. So, a lot of the
13 questions that I had, had to do with -- like, if you
14 consider an operating system like Chrome, or Android
15 where, you know, obviously, it doesn't have the
16 traditional power management to sleep mode, ACPI3 sleep
17 mode, that's you've written into the regulation, you
18 know, what do you do? I mean, which of the weightings
19 do you use in that instance, was a good question.

20 MR. RIDER: Yeah, so I actually took a look in
21 the analysis at Chrome. I didn't take a close look at
22 an Android machine. But I don't know that we're calling
23 out, necessarily, the specific sleep state that says you
24 have to go to sleep.

25 But my understanding, in reading through the

1 capabilities of Chrome, is that it does have the display
2 turn off feature and it does have some sort of sleep
3 feature. So, I am not -- so, maybe there's a little bit
4 of disconnect there on that specific one.

5 MR. HOLLENBECK: Yeah, we should talk.

6 MR. RIDER: And the same with Linux. And I've
7 tried to look at, you know, what are the capabilities of
8 these alternate operating systems?

9 And I'd like to put, also, another challenge
10 when we looked at this, we really try to be technology
11 neutral in our standards. And when you say one set of
12 operating systems, you have to do this, and then another
13 set you have to do something different, and they're
14 treated different it's difficult. And we want to make
15 sure things are fair.

16 And, essentially, you have -- we've got the
17 black and white situation right now handled. If you
18 have no -- if you have no OS, don't worry about power
19 management. If you have an OS, have power management.

20 But then there's this kind of gray area of these
21 alternative OS's. And just to define what that is, what
22 should be in that gray -- what should not be subject, in
23 a technology neutral way, I mean we could call out
24 Chrome, we could call out -- and we should work
25 together. I don't think we're going to solve it in

1 dialogue here.

2 MR. HOLLENBECK: Right.

3 MR. RIDER: But to call out specific OS's and
4 not other OS's is difficult.

5 MR. HOLLENBECK: Yeah, I think you're --

6 MR. RIDER: And in the regulation, we need to
7 figure out how to define this medium in a way that's
8 fair and technology neutral.

9 MR. HOLLENBECK: Yeah, I think the big problem
10 with "nontraditional OS's", and mainly talking about
11 putting the computer, the system unit in a low power
12 "sleep mode", is that if an Android or a Chrome system
13 doesn't have a traditional S-3 type sleep mode, but it
14 goes into a long idle state more actively, then we would
15 want that as an acceptable means of complying with the
16 power management requirements. And that's consistent
17 with the Energy Star.

18 So, that's at the root of a lot of it and we can
19 talk about that some more.

20 And then the other thing was, just the other
21 questions that were actually from another manufacturer
22 have to do with not mandating, you know, instances where
23 the power management can't be disabled. When there are
24 sometimes that, you know, you wouldn't want that
25 situation to exist.

1 MR. RIDER: And I think the proposal agrees with
2 that. We're not, in this proposal, trying to mandate
3 that power management is not disabled. What we're
4 trying to do is provide -- for example, your Android
5 phone or i-Phone, there's some form factors where
6 manufacturers have been able to cross the boundary of
7 not having disabled power management.

8 So, there's no phone out there, that's been made
9 in the last year, that I'm aware of, that you can
10 disable the screen to turn off and you can disable
11 the -- now, you know, that's a mobile situation. But
12 they've worked through the user problems of that.

13 And there are applications where maybe that's
14 palatable. I don't know. But I wanted to put the
15 opportunity there. Not to mandate it, but to create the
16 opportunity if there are applications, that instead of,
17 perhaps, investing in more expensive hardware, that you
18 could pursue that kind of avenue of what the phones and
19 some tablets do. Maybe you could find a way to make
20 that connection in the desktop or, especially, notebook
21 space.

22 MR. HOLLENBECK: Yeah, I don't know at this
23 point. But I agree with you that that particular
24 question is more involving the tech weightings, which is
25 optional, if you want to.

1 MR. RIDER: Yeah, that's the only -- the
2 disabling power management or requiring that power
3 management cannot be disabled, that was the intent in
4 that.

5 MR. HOLLENBECK: In saying that, yeah.

6 MR. RIDER: Yeah.

7 MR. HOLLENBECK: Okay, great.

8 MR. RIDER: Your name, please?

9 MR. SOLOMON: I'm Meshach Solomon, from
10 Microsoft.

11 MR. RIDER: Thank you.

12 MR. SOLOMON: This seems like a difference in
13 strategy than your stance on the imaging, for example.

14 MR. RIDER: Well, it depends on the --

15 MR. SOLOMON: So, you're saying after the
16 machine ships, you said the user can do what the user
17 wants?

18 MR. RIDER: Yes.

19 MR. SOLOMON: Yet, this is an incentive to
20 prevent the user from doing something that he might want
21 to do. This seems like a different tact, I'm just
22 curious --

23 MR. RIDER: Well, the theory --

24 MR. SOLOMON: -- like how do you reconcile the
25 two?

1 MR. RIDER: So the theory is, again just going
2 back to my example, is that manufacturers of machines
3 can anticipate these things and have contextual -- for
4 example, today, when I buy a computer and I watch a
5 movie, the display is smart enough to know -- sorry, the
6 computer is smart enough to know not to turn off my
7 display in the middle of the movie. And sometimes that
8 does happen.

9 But if you sought this kind of thing, I don't
10 think you'd do very well in the market if the consumers
11 didn't like your product. So, the idea is to create an
12 incentive for a system maker, or software designer,
13 whatever, to come up with a way that it actually works.
14 Because I don't think the situation you're talking about
15 is one where you do it to comply, and the user hates it,
16 I don't think -- I think the market will take care of
17 that by itself. I don't think people would buy that
18 product, but I don't know.

19 MR. SOLOMON: Well, okay, I think that's
20 interesting. But that will probably even bring up a lot
21 more questions around what is the meaning of disabled.

22 MR. RIDER: Yeah, so --

23 MR. SOLOMON: What is the meaning of allowing
24 the user to disable power management? Is this like
25 saying it never goes to sleep or making it like an hour,

1 instead of 15 minutes?

2 MR. RIDER: And I think in a side discussion, we
3 discussed that. Maybe there is a time limit that needs
4 to be specific. Like a day might be a good setting, or
5 something like that, so it doesn't go beyond a certain
6 limit.

7 Right now what it means, as it's written in the
8 text is you can't say never. Never would not be an
9 option, which is currently an option in most machines.

10 MR. SOLOMON: Okay, thanks.

11 MR. RIDER: Yeah.

12 MR. HOLLENBECK: So, Ken, we don't need to go
13 over it now, but on the table we've got in the earlier
14 section, I would like to have some feedback, I'm sure we
15 would all like to have some feedback on each of those
16 currently shipping systems, just as a starting point to
17 know if you want to prohibit or allow computers to be
18 shipped in those situations.

19 And then, if you do, we'd be happy to work on it
20 with you, or whoever else you want us to, on the
21 language to make that happen.

22 MR. RIDER: That's fair.

23 MR. HOLLENBECK: Thanks.

24 MR. RIDER: Thank you for your comment.

25 Anything on the phone?

1 MR. CLINGER: Hi, can you all hear me?

2 MR. RIDER: Yeah, John. Go ahead.

3 MR. CLINGER: Hi, this is John Clinger at ICS,
4 Energy Star. Just a quick question on notebooks, in
5 particular. I apologize if I missed this, it's been a
6 long day on the phone.

7 But with the notebooks, in particular, you know,
8 there's an expandability score for desktops, that makes
9 some sense. With the notebooks, though, how are we
10 differentiating with one notebook, with just this latest
11 gen chip set? Just as an example, you know, low-end I3
12 versus high-end I7s, you're going to see a max TDP which
13 is basically double.

14 And in sleep and off, those might be pretty
15 close to the same, but in short idle, they might differ
16 a good bit.

17 So, I guess the question is just how does this
18 approach, differentiating those product types in a way
19 that it's not providing an unfair advantage to the less
20 powerful machines? And any additional power being
21 consumed by the chip sets as opposed to the lower-end
22 processor, or it's too stringent for the higher-end
23 products. There seems to be a sufficient separation of
24 the desktops, but it's not immediately clear how it's
25 being done for the notebooks.

1 MR. RIDER: Thanks, John. First of all, one
2 change that we did make is to add graphics cards adders
3 for notebooks, which didn't exist. So, that helps
4 gaming notebooks.

5 But in terms of the differentiation is still
6 130 kilowatt hour target for notebooks.

7 Now, the compliance rate is really high. So, I
8 think what you're talking about would be something you'd
9 want to look into if you were, I mean, at NRDC. When I
10 originally did the analysis on that segment, a year and
11 a half ago, it was 75 percent and NRDC just said 92
12 percent, or something in the nineties.

13 There's a high amount of high performance --
14 there are a large number of high performance notebooks
15 that comply, already. So, the need to adjust the
16 notebook for an expandability adder isn't really
17 necessary due to the high compliance rate.

18 But if -- you know, I think your concern makes a
19 lot of sense, perhaps if we were to lower that base TEC
20 to something where, you know, we don't have a lot of
21 high performing PCs already -- or I mean, notebooks
22 complying today.

23 MR. CLINGER: Right. It was really another
24 issue, you know, could you go lower then, as well. But
25 also taking into account the fact that those compliance

1 rates, I believe, are based off qualified systems and
2 there are non-qualified systems that we don't have data
3 on. So, just, you know --

4 MR. RIDER: Noted.

5 MR. MISTA: Can I just comment on the issue
6 regarding the I-7 versus I-3s. From our measurements,
7 all of the fastest I see -- the fastest I-7 consumes the
8 same amount of power in the long and short idle, as the
9 entry level Pentium that we have tested. So, that does
10 not seem to make a difference in power.

11 MR. RIDER: Yeah, one very early divergence we
12 took from Energy Star was to walk away from the P
13 scores. Because we weren't seeing the processors
14 driving a lot of the idle mode power, especially with C-
15 7s and now C-8 states. You know, in C-7 you can see
16 some small differences. But it's definitely not what's
17 driving the system idle. You know, the differences are
18 in the order of less than a watt between the most
19 powerful and the least powerful in C-7. And I don't
20 know what it is in C-8, but probably even less.

21 MR. CLINGER: Okay. Well, that's great news,
22 especially if that applies to (inaudible) -- that's
23 great for everyone.

24 MR. EASTMAN: I'd like to comment on that, Ken,
25 if I could?

1 MR. RIDER: Okay.

2 MR. EASTMAN: This is Stephen Eastman from
3 Intel. So, I think it's a great question. And I think
4 even in the ITI, it's real easy to get data collection
5 on those models that we already have in the Energy Star
6 database. But the Energy Star database is voluntary.
7 It does not include all of the high end models that are
8 not intended for Energy Star. And I think there's a
9 fair number of those. And I think, even in our ITI
10 database, it does not include all those.

11 We are actively seeking, trying to get those
12 systems. But there are, you know, high expensive ones.
13 It's not like we're going to go out and buy a whole
14 bunch of those. But we are actively seeking, trying to
15 get data on those. That, you know, there is high end
16 ones and we do feel that there might be a problem there.
17 Especially in the gaming notebook, or the really high
18 end professional notebooks, which is why we have a
19 definition to possibly give them exemptions. They're
20 probably low in the market share, but there's possibly a
21 problem there, so we're actively trying to get that done
22 so we can put that in our comments.

23 So, his point, I think, is very valid. And I
24 think the P score is actually, probably a better
25 validation on notebooks for an I-3 versus I-7 example,

1 that he gave there, the guy from ICF, that is actually a
2 better differentiator on notebooks than it is on
3 desktops.

4 MR. RIDER: Sure, but even then it won't give
5 you whether it's a high end gaming notebook or not,
6 right.

7 MR. EASTMAN: Sure, that's not the only thing.

8 MR. RIDER: Yeah.

9 MR. EASTMAN: So that's why we had a different
10 definition in our proposal. But it is a better proxy
11 for performance on notebooks.

12 MR. CLINGER: Ken, if I could, I had one other
13 real quick question.

14 MR. RIDER: Sure.

15 MR. CLINGER: Regarding what's an exclusion from
16 scope, you know, is the main reasoning for that just the
17 size of the market for them?

18 The only reason we ask is, you know, a majority
19 of the tablets don't use a lot of energy and that's
20 great. But there are professional tablets that end up
21 using as much or more energy than some of the, you know,
22 mid to high end notebooks that we have in the dataset.
23 They do exist. They're usually used in commercial
24 settings.

25 Are those intended to be excluded just because

1 the market's small or was that considered?

2 MR. RIDER: Yeah, so for the majority of the
3 tablets, I think it's exactly what you said, that they
4 don't use a lot of energy. In fact, it's a great
5 substitution if someone buys a tablet. So, you know, it
6 would consume a lot less. So, that was the main
7 consideration.

8 In terms of these professional, high-consuming
9 tablets, that's the first I've ever heard of those, so
10 that's news.

11 MR. CLINGER: Yeah, they're made by several
12 manufacturers. Even the i-Pad -- or the i-Pad Air Pro
13 is creeping up there. But many of them have traditional
14 notebook internal hardware. And the battery life's not
15 great, but they do consume a good amount of energy.

16 MR. RIDER: Noted. Thank you, John.

17 Okay, I don't see any more questions on the
18 phone? If there are any left in the room, this is
19 your -- okay.

20 MR. FORD: I wanted to comment on the exemption
21 or exclusion of industrial equipment. Appreciate that.
22 I don't think it provides computer manufacturers much
23 relief, though. We make computers. We don't make
24 industrial equipment, even though our computer might
25 have a destination to be in the cabinet of some

1 industrial piece of equipment.

2 It's unlikely that industry would be
3 manufacturing their own computer to drive that piece of
4 equipment, whether it's an MRI scanner, a CAT scan, or a
5 big milling machine. According to the regulation, when
6 we sell the computer, it has to comply with the
7 regulation, even if it's going into a piece of
8 industrial equipment.

9 Don't know how you accommodate such things, but
10 it really doesn't provide -- it provides relief to the
11 very small number of manufacturers that make their own
12 computers to control their own machinery.

13 MR. RIDER: Yeah. You know, it would be good to
14 work together to see if there is maybe a possible --
15 like you said, we deal with sell or offer for sale.
16 Maybe you sell it without chassis, or maybe you don't
17 sell it with a typical chassis. Maybe there's a type of
18 chassis you sell things that are intended to be
19 integrated. Maybe you have passive cooling or I don't
20 know what it is. Maybe there's something there that we
21 can figure out to try to help out on this one.

22 So, we're intending to have those excluded,
23 that's our intent.

24 MR. FORD: Right.

25 MR. RIDER: So, maybe there's some way we can

1 try to figure it out, without creating a loophole for
2 general systems, which is probably -- I think it's
3 doable. I mean, this is our first shot at a definition,
4 so we're looking for feedback.

5 MR. RIDER: Well, if you succeeded at that, that
6 might be something that other legislations, regulations
7 around the world would adopt. Because we run into this
8 pretty -- we have customers that say, well, wait a
9 minute, we're excluded. Why are you foisting this
10 regulation on us?

11 MR. RIDER: So, you're concerned about the sale
12 that you make to the guy, who then takes it and puts it
13 in the thing, and then that's sold again. So, the
14 second sale would be exempted, but you're worried about
15 the first sale of you, to the guy who's going to
16 incorporate it into the machine, itself.

17 MR. FORD: Sorry, we can't sell it to you in
18 California because it doesn't comply. And then his
19 response is, well, I'm exempt from that. Sorry, I know
20 you're exempt, but I'm not so --

21 MR. RIDER: Okay, that's a good, that's an
22 interesting point.

23 MR. EASTMAN: I had one other question I had to
24 ask about. So, you guys talked about the -- it was
25 under the small volume manufacturers, and you talked

1 about 15 systems, and you said about the same size
2 motherboards.

3 In Energy Star, they classify a product family
4 as the same motherboard model number, not the same size
5 motherboard. So, is there a reason why you changed --

6 MR. RIDER: I think that's what we mean.

7 MR. EASTMAN: You mean the same motherboard
8 model?

9 MR. RIDER: The same motherboard, the same PSU,
10 the same chassis.

11 MR. EASTMAN: Okay, okay. So, you're trying to
12 go along with the Energy Star product family
13 definitions?

14 MR. RIDER: I don't think we meant to be any
15 different than that.

16 MR. EASTMAN: Okay, because it says different.
17 So, as long as you meant that, then that's --

18 MR. RIDER: Yeah, and let's make sure to get
19 that, obviously, right.

20 MR. EASTMAN: Okay.

21 MR. RIDER: But I think that's what we mean.

22 MR. EASTMAN: Cool, okay.

23 MR. MAY-OSTENDORP: Peter May-Ostendorp, Xergy
24 Consulting, on behalf of California IOUs. This question
25 actually, I think, relates to either Shahid or Steve,

1 your presentations. And there was an assertion that, in
2 looking at your dataset of 170 systems, that only 10
3 percent complied. And I couldn't tell, when you did
4 that analysis, was that looking at the straight 50-
5 kilowatt hour? Was that looking at each of these
6 systems fully loaded, with all the adders that they're
7 entitled to? Or, how did that -- I'm just curious what
8 that process looked like.

9 MR. EASTMAN: Yeah, no problem. Good question
10 on the database. So, it is actually looking at each
11 systems' adder, with all the full adders that that
12 system would get.

13 MR. MAY-OSTENDORP: Okay.

14 MR. EASTMAN: So, yes. And to be clarifying on
15 that, the database that we had showed many PCs, which
16 are a very small part of the market, you know, would
17 pass. Any mainstreams, there's basically zero
18 mainstream, even with all the adders they don't meet.

19 MR. MAY-OSTENDORP: Yeah, I guess sort of as a
20 follow up to that, you know, because I think there were
21 some assertions that, you know, kind of heard the term
22 one-size-fits-all come up a few times. And I think, you
23 know, we just wanted to point out that there is -- we do
24 see great variability in the allowances being granted to
25 systems today. If you look at even a mainstream system,

1 you know, 50-kilowatt hours is not the target. You
2 know, those numbers are going to be anywhere from 55 to
3 75 -- or, about 70 for most mainstream systems.

4 And if you're looking at the higher performance,
5 the adders, with all of the adders, including
6 expandability graphics, you're looking at probably 130
7 plus for many of those. And so, I just wanted to get a
8 sense of that span, so that's clear. Thank you.

9 MR. RIDER: Yes. And as I mentioned earlier in
10 my presentation, in one case, just as an example, the
11 gap has closed by 108-kilowatt hours, without system
12 designers having to do anything. So, or 104, I think.

13 Last chance for any -- oh, go ahead.

14 MR. FORD: Paul Ford. I'm going to take turns
15 with Stephen here. Is it Rich?

16 MR. MAY-OSTENDORP: Yeah.

17 MR. FORD: Is that right? Good, I have a
18 question for you. When -- it's good to hear that your
19 company makes these chips that are capable of a two-
20 stage power supply in the billions. That's encouraging
21 to us.

22 When a power supply company comes to you and
23 says we want to use your chip in a design, how long is
24 it until they actually start -- how long is it for them
25 to go through the design, the testing, the

1 certification, until they can actually start buying
2 chips from you to put it -- to sell those power
3 supplies? And I'm thinking of 200-, 300-, 400-watt
4 power supplies, not the little cubes that go into the
5 wall for cell phones.

6 MR. FASSLER: Yeah, that's a good question. I
7 don't know.

8 MS. ZHU: Those guys probably know better.

9 MR. FASSLER: Yeah.

10 MR. FORD: Which ones?

11 MR. FASSLER: You know, it doesn't happen
12 overnight. I mean, it takes an amount of time.

13 MR. FORD: Right.

14 MS. ZHU: It's a fairly longer time.

15 MR. FASSLER: But I'll tell you, we can get that
16 data.

17 MR. FORD: Right, I think it would be useful for
18 the whole group, just to be educated that it's not
19 overnight. It takes a fair amount of time. I know
20 you've done testing for the transients. I assure you,
21 we'll do much, much more than you've done. Because we
22 don't want the system hiccupping between the 3-watt load
23 and the 800-watt load. It's a big gap and it was really
24 fascinating to hear that you've thought about the
25 problem, and we can compare it to how we would solve

1 this problem, too.

2 We don't solve on starting this problem until
3 you pass the regulation. So, whatever time you have for
4 us to meet such a requirement has to include what Rich
5 is going to go off and research.

6 So, we haven't started to figure this out, yet.

7 MR. RIDER: You've started by coming here and
8 bringing all these interesting pieces of information.

9 (Laughter)

10 MR. FORD: That's correct. We compete with one
11 another. And one of us isn't going to get ahead of the
12 game. We all start at the same time, when you pass the
13 legislation.

14 MR. RIDER: And I believe Gary Verdun brought
15 this up a while ago, too. There's differences in the
16 timelines, whether the silicon is ready or whether the
17 silicon has to be designed.

18 And so, I think the message we have here is that
19 the silicon is ready and we're at least at that stage in
20 terms of what's available in the market for purchase of
21 silicon.

22 And then, there's a second discussion that he
23 raised, and I'm referring back to the meeting I think we
24 had in Oakland, back in September.

25 Then there's a second design cycle that he

1 discussed. And so, I think he characterized it, and I
2 don't know that I'd disagree with that characterization,
3 but he definitely tried to put together one. And so, I
4 think we would consider, you know, the timelines in what
5 we decide to do in that.

6 MR. FORD: Right. And the fact that there's a
7 prototype sitting over on the desk doesn't constitute
8 that it's available on the market.

9 MR. RIDER: Well, I mean, Rich did point to one
10 that is available on the market. But that's just one
11 and I don't know how many there actually are.

12 MR. FORD: Right. Well, let's scale up to the
13 hundreds of millions that we need.

14 MR. RIDER: Good questions.

15 MR. FORD: The market needs. Because it
16 wouldn't just be California's demand, it would probably
17 be at least the U.S. demand, unless we were to have
18 something special just for California.

19 MR. RIDER: Sure.

20 MR. FORD: That has extra costs involved in it,
21 too, and is really undesirable from a manufacturer's
22 stand point.

23 MR. FORD: Good, thank you.

24 MR. RIDER: Thank you.

25 MR. FASSLER: So, Rich Fassler, Power

1 Integration. So, that is a valid point. I mean, you
2 know, we come out with products and we'd like people to
3 design them and then go into production. And that's
4 always the question, you know, when's the order coming,
5 when's the order coming.

6 But just a couple of things. For the company, I
7 attend energy efficiency regulations around the world.
8 And the one thing that -- and then report back to our
9 product marketing people, and the president of the
10 company of, you know, what's going on.

11 The one thing that I've noticed is that it
12 appears that a regulation doesn't have to be approved in
13 order to have our customers ask us to come up with
14 designs to meet it. And it's typically, after the first
15 draft comes out and, you know, there's a requirement for
16 system efficiency that the power supply can affect, or
17 it's a requirement like an external power supply
18 requirement.

19 It seems like, you know, the word spreads
20 overnight and we get requests. And, you know, we start
21 doing boards.

22 The other thing, the other point that I want to
23 make here is that the silicon is available to achieve,
24 you know, that kind of performance today. And that as I
25 had mentioned, we became aware of a competitor of a

1 power supply being built, at a power supply
2 manufacturer, using a competitors part, that to be
3 perfectly honest, wasn't 300 watts. It was, you know,
4 closer to 250 watts. But it would meet the efficiency
5 requirements at low load.

6 And the necessity to improve efficiency at low
7 load has been around for at least three or four years.
8 So, it's really nothing new. People like us have been
9 working on it. Our competitors have been working on it.
10 Because the solution's in the controller, in the
11 silicon. And that's what, you know -- but you're right,
12 from the time we introduce something to the time we give
13 somebody a board, there's a lot of time involved. You
14 know, testing, and qual testing, and testing to certain
15 situations, current levels. You know, depending on the
16 industry, there's a certain amount of non-compressible
17 time.

18 MR. FORD: Right.

19 MR. FASSLER: Yeah.

20 MR. RIDER: Any more, any other questions,
21 comments? That's good because we're just about at 5:00.
22 So, that's when the whistle blows.

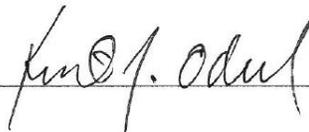
23 So, thank you, everybody, for coming today and
24 sharing these great comments and information. And we
25 look forward to seeing written comments.

REPORTER'S CERTIFICATE

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were reported by me, a certified electronic court reporter and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 11th day of May, 2016.



Kent Odell
CER**00548

TRANSCRIBER'S CERTIFICATE

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were transcribed by me, a certified transcriber.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 11th day of May, 2016.



Barbara Little
Certified Transcriber
AAERT No. CET**D-520