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Cal Electric: Residential EVSE Deployment Program PON-11-602

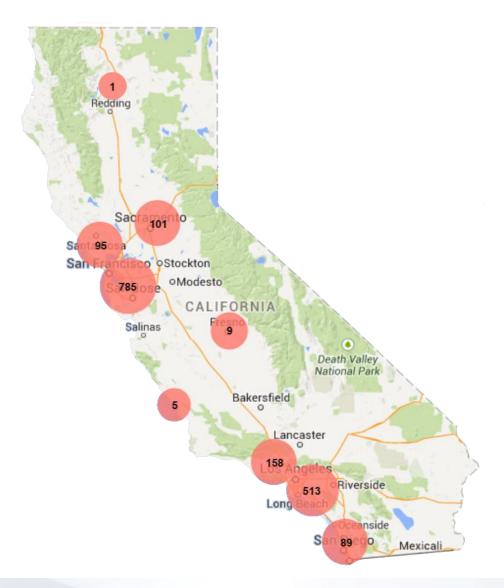
Presented by: Charlie Botsford, Business Development AeroVironment, Inc.

Stats at a Glance

- \$3.7M program funding
- 1,758 Residential EVSE installed
- 290 OEM Dealers Participated
- 28 Local California Electrical Subcontractors
- 817,200 Gallons of Gasoline Annual Displacement
- 4,967 Metric Tons Carbon Annual Reduction
- Was the program a significant factor in drivers' decision to buy an EV? – Survey says: Yes
- Program Goals:
 - Accelerate the commercialization of alternative vehicles and alternative/renewable fuels
 - Reduce the use of petroleum fuels and greenhouse gas (GHG) emissions to help the state achieve its public policy goals
 - Provide competition in the transportation fuels market improve economic vitality in California



Distribution of Residential EVSE Installations







Proposed Deployment of Residential EVSE





The Process

• Auto Dealership Signup, EV Driver Identification & Qualification

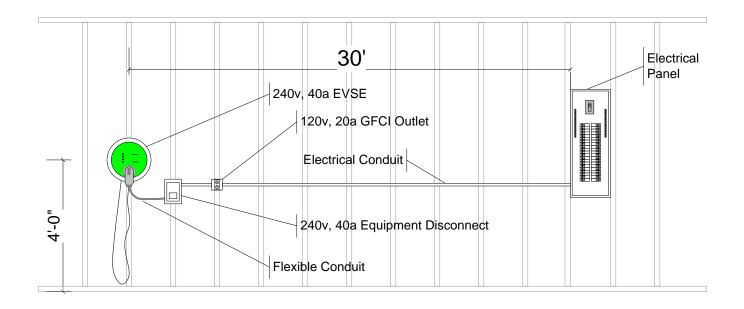
- 290 Dealerships participated statewide
- EV buyers had to sign up for the EVSE program on the day they bought their EV at the dealership and be California residents
- Monthly allocation had to be open
- Monthly EVSE Allocation
 - Opened the first Tuesday of each month
 - Started with 30 EVSE the first month, 300 EVSE the highest month
 - Sold out of EVSE allocation typically within a week to ten days

The Process

- Dealership signed up the driver, assisted them to access the AV portal
- AV verified eligibility and scheduled the installation, typically within 1-2 weeks
- Local inspector sign-off, resident sign-off

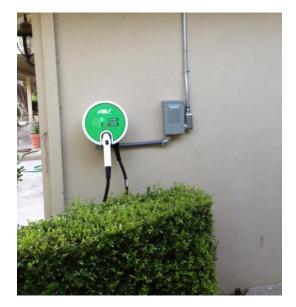


The Standard Installation



- CEC funding covered the cost for a Standard Installation
- Permit fees paid by resident
- Additional scope paid by resident directly to contractor





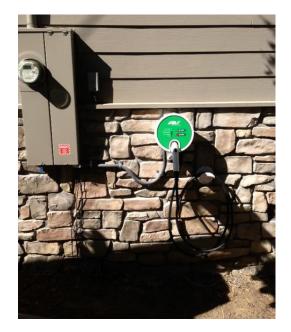


Pictures

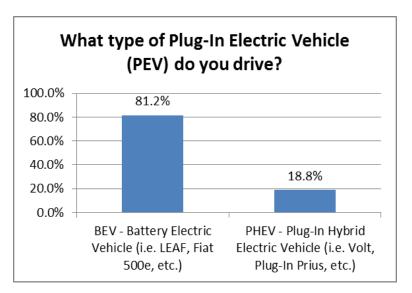


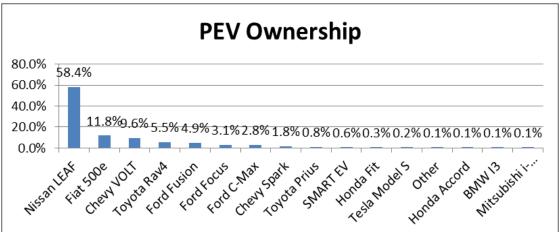




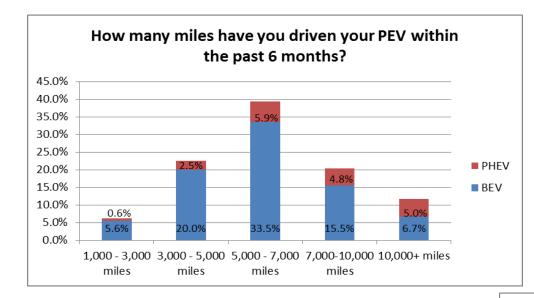


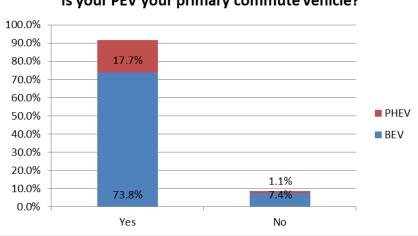






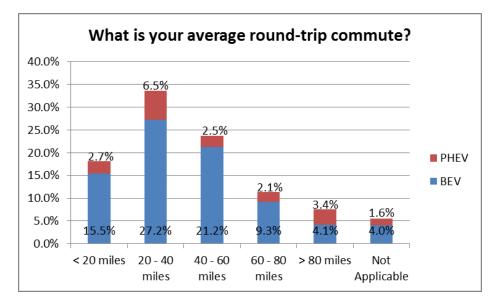




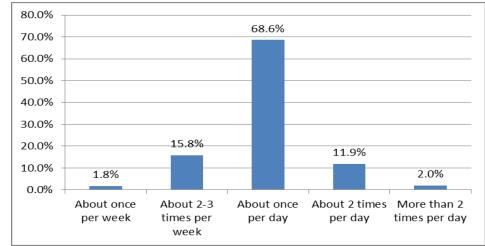


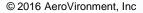
Is your PEV your primary commute vehicle?



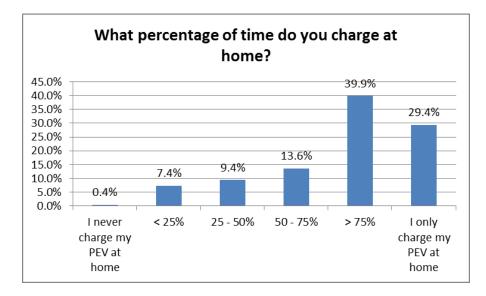


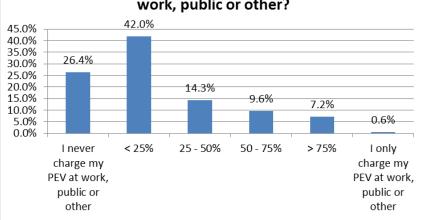
How often do you plug in your vehicle to charge?





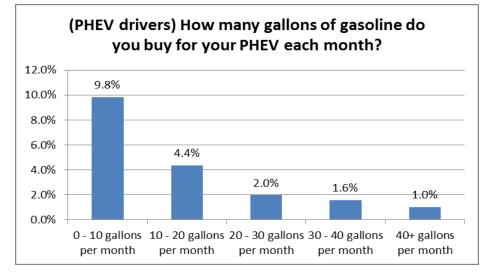


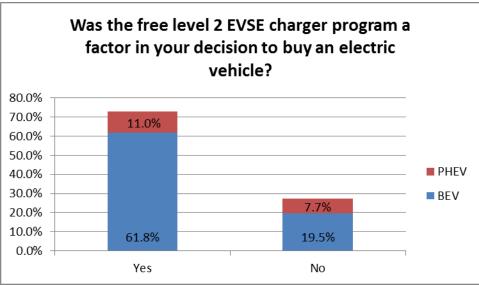




What percentage of the time do you charge at work, public or other?









Recommendation

- This project removed the EVSE/install from the prospective EV driver's worry – it was handled, which made buying an EV an easier decision
- Rebate programs for EVSE and installation services could serve the same role, but would need qualified contractors and standard installation criteria



The Two Fleet EVSE Projects

- \$75K each project
- Partnership with Car2Go in San Diego
- One project to Install EVSE at two hotels in San Diego (YMCA)
- One project to Install EVSE at two apartment buildings in San Diego
- Difficulty finding apartment buildings and hotels willing to participate (free equipment, free installation)



Contact

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