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BEFORE THE
ENERGY RESOURCES CONSERVATION AND DEVELOPMENT
COMMISSION OF THE STATE OF CALIFORNIA

In the matter of,)
) Docket No. 15-IEPR-10
)
Integrated Energy Policy)
Report (2015 IEPR))

PRELIMINARY TRANSPORTATION ENERGY DEMAND FORECASTS

CALIFORNIA ENERGY COMMISSION
FIRST FLOOR, ART ROSENFELD HEARING ROOM
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SACRAMENTO, CALIFORNIA

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P R O C E E D I N G S

1
2 JUNE 24, 2015

9:04 A.M.

3 MS. RAITT: Welcome to today's IEPR Commissioner
4 Workshop on the Preliminary Transportation Energy Demand
5 Forecasts.

6 I'm Heather Raitt, the Program Manager for IEPR.
7 I'll go over the usual housekeeping items. Restrooms
8 are in the atrium, a snack bar is on the second floor.

9 If there's an emergency and we need to evacuate
10 the building, please follow the staff to Roosevelt Park,
11 which is across the street, diagonal to the building.

12 Today's workshop is being broadcast through our
13 WebEx conferencing system. And parties should know
14 you're being recorded. We'll post an audio recording on
15 the Energy Commission's website in a couple of days and
16 a written transcript in about a month.

17 At the end of the day there will be an
18 opportunity for public comments. We're asking parties
19 to limit their comments to three minutes.

20 For those in the room who would like to make
21 comments, please fill out a blue card and give it to me.
22 When it's your turn to speak, please come to the center
23 podium and speak into the microphone. It's also helpful
24 to give the court reporter your business card.

25 For WebEx participants, you can use the chat

1 function to tell our WebEx coordinator that you'd like
2 to make a comment during the public comment period and
3 we'll either relay your comment, or open the line at the
4 appropriate time.

5 For phone-in-only participants, we'll open your
6 lines after hearing from in-person and WebEx commenters.

7 If you haven't already, please sign in at the
8 entrance of the hearing room. Materials for this
9 meeting are available on the website and hardcopies are
10 available on the table at the entrance.

11 Written comments are welcome and due on July
12 8th. The notice provides an explanation for how to
13 submit written comments.

14 And with that, I'll turn it over to Commissioner
15 McAllister.

16 COMMISSIONER MC ALLISTER: Okay. Well, thanks
17 everybody for coming. I'm very happy to share the dais
18 with my fellow Commissioners, Chair Weisenmiller and
19 Commissioner Scott. Commissioner Scott being the lead
20 on transportation. So, we have the right ears in the
21 room here at the Commissioner level and, really, thank
22 everybody for coming.

23 And those who are going to present, as well, and
24 again IEPR staff for putting the workshop together.

25 I'll be really brief in my opening comments. I

1 just want to highlight the fact that transportation is a
2 hugely important sector for our overall energy goals
3 and, certainly, our carbon goals.

4 There's incredible technology innovation going
5 on, on a bunch of fronts in the transportation sector.
6 And there's also, actually, increasingly a lot of
7 behavior related work and, you know, urban growth that's
8 all related. Right, vehicles miles traveled and
9 technology, and how people live their lives and how the
10 economy runs with the freight and goods movement, and et
11 cetera.

12 So, there are a lot of variables in this. And I
13 think it's very challenging to look past kind of the
14 ends of our noses and figure out what even next year
15 looks like, not to mention a decade away.

16 So, the modeling challenges here I think are
17 very formidable. And we are -- I think staff is doing a
18 good job digging into the details, and scenarios, and
19 working with the other agencies, particularly ARB, to
20 get a handle on all the issues at each step. Because,
21 you know, the moving, shifting sands, the moving ground
22 and all that stuff.

23 So, I think we're doing the right things and
24 really trying to get a handle on what is a quite complex
25 arena. And I'm looking forward to seeing this iteration

1 and hearing from all the presenters today. And,
2 certainly, this will be a nice, another kind of step
3 forward in the road towards clean transportation and
4 clean energy systems.

5 So, I'm very happy to be sharing this staff day
6 with all of you. And I'll pass the dais to Commissioner
7 Scott.

8 COMMISSIONER SCOTT: Well, good morning
9 everyone. Thank you so much for joining us. I will
10 underscore what Commissioner McAllister said, so I won't
11 repeat too much of that.

12 But when I think about the transportation sector
13 and what a critical component it is to the energy goals
14 that the State has, the climate change goals that we're
15 working to meet, the clean air goals that we're working
16 so hard to meet in the San Joaquin Valley, and the South
17 Coast, and others the transformation of the
18 transportation system to cleaner fuels and cleaner
19 technologies is really a critical component of that.

20 And so, I'm very interested to see what the
21 energy demand, transportation energy demand forecasts
22 look like, and look forward to our discussion today.

23 CHAIR WEISENMILLER: Yeah, I also want to thank
24 folks for their participation today. I really
25 appreciate the ARB since, you know, we've been doing a

1 lot of work on the electricity and natural gas forecast
2 to sync up with the PUC. And we certainly need this
3 same sort of focus here.

4 Certainly, would echo Commissioner McAllister's
5 comments about the importance of this area in a
6 greenhouse gas context. You know, remind people that
7 roughly 40 percent of our emissions are from
8 transportation. Certainly, a substantial part of air
9 pollutants, criteria pollutants come from
10 transportation.

11 And so, the Governor's set very aggressive goals
12 and we need to be tracking our progress on those and
13 figuring out ways to do better as we go forward.

14 So, thanks.

15 MS. RAITT: Okay, our first speaker is Gene
16 Strecker.

17 MS. STRECKER: Good morning Commissioners,
18 stakeholders and staff. Thank you for taking the time
19 out of your busy schedules to join us this morning.

20 I'm Gene Strecker, Supervisor of the
21 Transportation Energy Forecasting Unit, or TEFU as
22 you'll see in some of the slides later this morning.

23 Today we're going to be discussing our
24 preliminary transportation energy demand forecast. And
25 I'd like to stress the word "preliminary" in that.

1 And we'll also be talking about our plans for a
2 revised forecast due to be out in the fall.

3 If you participated in our March 19th workshop,
4 you heard about many of the inputs and assumptions that
5 are important for transportation energy demand.

6 And if you participated in the February 26th
7 workshop, you learned about inputs, assumptions and
8 scenarios that are common to multiple Energy Commission
9 forecasts, including transportation energy, electricity
10 supply and demand, and natural gas.

11 And before we get started, I just have,
12 hopefully, a simple request of you. Our second
13 presenter today, Anna Wong, with ARB's ZEV program, has
14 some constraints and needs to head out of here rather
15 quickly this morning.

16 So, after I'm finished up, I would ask -- or I
17 would appreciate it if you could hold your questions
18 until after Anna has completed her presentation.

19 So, before we really touch on gasoline demand, I
20 just wanted to throw a couple things out there because
21 we've talked about some of these things back in our
22 March 19th workshop.

23 Two of our very important inputs to our
24 forecasts are fuel prices and vehicle attributes. EIA
25 forecasts crude oil or prices for crude oil. And as you

1 know, there was a significant decline in crude oil
2 prices last fall and EIA did not have their forecast for
3 2015 prices out in January, as they typically do. They
4 didn't come out until mid-April. And so, updated crude
5 oil prices, which are a primary building block for our
6 forecasts, our fuel price forecasts, were not available
7 when we did our preliminary demand forecasts.

8 So, you'll see Ysbrand van der Werf talk about
9 our current fuel price forecasts and our revised fuel --
10 what we'll be using for our revised fuel price forecasts
11 a little later this morning.

12 Similarly, we didn't have 2015 vehicle
13 attributes available for our preliminary forecasts. So
14 instead, what you'll see that we've used are the
15 attributes that we presented in 2013 workshops.

16 And we do have new vehicle attributes that will
17 be in the revised forecast later this year.

18 So now on to gasoline. You can see that in all
19 three of our scenarios that gasoline demand is declining
20 over the forecast. One of the reasons for that is
21 because of the gains in alternative fuels. And another
22 important factor is improved fuel efficiency in
23 vehicles.

24 Gasoline demand is largely influenced by the
25 demand for light duty vehicles. And Jesse Gage will

1 discuss this, along with other important factors that
2 impact the decline in gasoline demand a little bit
3 later.

4 Most diesel consumption is accounted for by
5 medium and heavy duty vehicles. Essentially, this means
6 freight trucks and transit buses.

7 As you will see a little bit later, an increase
8 in natural gas vehicles essentially leads to an increase
9 in natural gas decline, obviously, and this essentially
10 results in a decline in diesel demand.

11 And I'll just move right on to natural gas
12 because they're so connected. You'll see a substantial
13 increase in natural gas demand through all of our cases.

14 And Bob McBride will talk about the factors that
15 go into this natural gas demand when he talks about the
16 medium and heavy duty vehicle forecasts this morning.

17 The main driver for transportation electricity
18 demand is the forecast of PEVs. We're showing here
19 three different scenarios of two different forecasts of
20 transportation electricity demand.

21 In the three TEFU scenarios, represented by the
22 dotted lines, it appears that there is no spread between
23 the high reference and low demand scenarios.

24 Jesse Gage will explain this forecast in a
25 little bit -- or explain the forecast of PEVs in a

1 little bit. And you will actually see, when we're on a
2 different scale, that there is some variance between the
3 three scenarios.

4 And other staff will explain the CED forecast,
5 illustrated by the solid lines, at a workshop on July
6 7th.

7 So, hopefully, this is enough of a quick preview
8 to keep you glued to your seats for the rest of the
9 morning.

10 As I said, I'd like to turn it over to Anna
11 Wong, before she has to run off to another commitment.
12 And I'll be happy to take your questions after Anna Wong
13 has completed her presentation. Thank you.

14 MS. WONG: Good morning. I'm Anna Wong. I'm a
15 Staff Air Pollution Specialist for the California Air
16 Resources Board. I've been the Lead Staff for the Zero
17 Emission Vehicle regulation for about eight years. And
18 currently, I'm undergoing a review of the regulation.
19 But today, I'm going to focus on how the regulation
20 works.

21 There was interest from the staff for me to
22 present this. So, if you have any questions, just let
23 me know. I didn't put everything in the regulation
24 here, just the things that pertain to California.

25 The ZEV regulation is part of a broader Advanced

1 Clean Cars Program, which was adopted by our board in
2 2012, which later got rolled into the Federal Greenhouse
3 Gas Fleet Average Standard Program.

4 And while the criteria and greenhouse gas
5 programs are fleet average standards, the ZEV regulation
6 is a technology-forcing regulation that requires
7 vehicles to be produced every year, in increasing
8 numbers through the 2025 model year.

9 Okay, so the most basic way to describe the ZEV
10 regulation is that it's an annual requirement. And it's
11 an annual credit percentage requirement.

12 And this percentage of credits that has to be
13 produced from each manufacturer applies to each
14 manufacturer's California vehicle population.

15 So, when you apply that credit percentage
16 towards how many cars a manufacturer makes in
17 California, you get their number of credits that they
18 have to come up with.

19 And that number of credits is generated by
20 producing zero emission vehicles, plugin hybrids,
21 hybrids, and partial zero emission vehicles. Those
22 hybrids and partial zero emission vehicles are very
23 clean gasoline vehicles. They fall out of the program
24 after 2017 model year.

25 So, 2018 and beyond, when we're talking about

1 much larger numbers, we're only focused on plugin
2 hybrids and pure zero emission vehicles, which are
3 battery electric vehicles and fuel cell vehicles.

4 Each of the vehicles earns a number of credits.
5 Pure ZEVs tend to earn more than plugin hybrids. So,
6 when you produce pure ZEVs, you don't have to produce as
7 many if you choose to also produce plugin hybrids.

8 The largest manufacturers in California have to
9 do this. Every manufacturer above, oh, about 3,500
10 sales, which is probably about 99 percent of the vehicle
11 population, must comply with this regulation.

12 But the largest must actually produce pure ZEVs
13 in compliance. But everything else is a flexibility.
14 And that's why when we have our likely compliance
15 scenarios and things, they are quite variable and up
16 for -- we're not exactly sure how they're going to
17 comply.

18 They also comply much earlier, which I'll show,
19 than what is actually required in the year.

20 Okay, so I'm going to go through what vehicle
21 technologies are actually included in the regulation.
22 First, we have our full function battery electric
23 vehicles. We call them BEVs or EVs. Mostly, we're
24 seeing them through 75-mile range and 200-mile range,
25 though we've seen more. And it seems like there's

1 trending to be higher range battery electric vehicles,
2 which is really interesting. They're commonly on
3 smaller platforms, with the exception of Tesla has,
4 obviously, larger cars. So does the Rav4, which is a
5 little bit bigger. They get between one and four
6 credits.

7 And these are just some things that are on the
8 road, available today, the Ford Focus, 70 miles real
9 world range, the GM Spark, and then the Toyota/Tesla
10 venture, the RAV4 BEV.

11 Then we have fuel cell vehicles. We call them
12 FCVs or FCVEs, fuel cell electric vehicles, they're the
13 same thing. We get really confused with these acronyms,
14 so I want to clarify that. Mostly, these are in the
15 much higher ranges so they earn more credit. They earn
16 about four credits in our program. They run on
17 compressed hydrogen and they're commonly on larger
18 platforms. And we see them as a longer-term range
19 solution.

20 You see below is the Hyundai Tucson fuel cell,
21 which is currently available and will be available for
22 next model year, as well. And the Toyota Mirai, which
23 will come out later this year.

24 Okay, plugin hybrids are a little bit more --
25 they differ. there's not just one plugin hybrid. They

1 also vary highly in credit, so they earn about .3
2 credits to 1.1 credits each.

3 And blended plugin hybrids, which is like the
4 Toyota plugin hybrid, the Toyota Prius plugin hybrid.
5 They have a less powerful electric drive train and more
6 engine operation is needed in order to power the
7 vehicle, especially at highway speeds.

8 Non-blended plugin hybrids, like the Chevy Volt,
9 which is pictured here, maximizes the electric range
10 before the engine turns on. So, not until the battery
11 is fully depleted does that engine kick on to then power
12 the vehicle.

13 Why does it matter? Well, it seems to matter to
14 the manufacturers. They've each kind of chosen a
15 technology and seem to be really pushing the benefits of
16 that technology.

17 Some would say that blended has a better overall
18 efficiency and whereas non-blended really max's out the
19 electric miles, or as some people might know it as EVMT,
20 which is a common thing that's talked about now.

21 Okay, so those are the vehicles that are in the
22 program going forward, after 2018 model year.

23 And who's required to comply? So over here, in
24 the gray box, are the largest manufacturers in
25 California. They make more than 20,000 vehicles

1 annually, in California, on average. You have the big
2 three, Chrysler, Ford, GM, then the Japanese car makers,
3 Honda, Nissan, Toyota. Then we have some Germans, BMW,
4 Mercedes, and Volkswagen. And then Korea comes in with
5 Hyundai and Kia.

6 Then we have the smaller manufacturers, the
7 intermediate volume manufacturers, which this definition
8 was recently changed. These manufacturers will be small
9 through 2025, we predict. We don't think they're going
10 to grow super -- as fast as what we were originally
11 projecting. So, Jaguar, Land Rover, Mitsubishi, Volvo,
12 Subaru and Mazda.

13 And the difference between these two is that the
14 people in the gray box have to make pure zero emission
15 vehicles. That's part of their requirement. And then
16 they can backfill with plugin hybrids. But they have to
17 make pure zero emission vehicles in compliance.

18 And then, the people in the green box, they can
19 make ZEVs, but they do not have to. They don't have any
20 limit on the number of plugin hybrids they can make in
21 order to fulfill their requirement.

22 Okay. So, this is a common graph that you've
23 probably seen if you've ever heard me talk about the ZEV
24 requirements, or anybody else. This is a likely
25 compliance scenario that we came up with in 2012, for

1 the 2012 amendments, where we get to about 15 percent of
2 all new car sales in 2025 are a combination of ZEVs and
3 plugin hybrids.

4 How I came up with this is that I assumed that
5 all the manufacturers that could make the maximum amount
6 of plugin hybrids did. And that everyone made the
7 minimum amount of ZEVs that they would have to make.

8 Now, we're not seeing that. We're not seeing
9 every company doing that. But this was just one way of
10 looking at the possible compliance.

11 I ran a different scenario, assuming that all
12 long range -- well, a mix of 100- and 200-mile range
13 BEVs were made. We get a little bit higher because BEVs
14 typically earn less credits than fuel cells. So, I'm
15 still maxing out the number of plugin hybrids that are
16 made in compliance. But I'm just saying, well, let's
17 pretend that, you know, hydrogen infrastructure is still
18 being developed and we can't rely as heavily on those as
19 the original scenario allows for.

20 So, if all BEVs are made in their place, we get
21 to about 17.5 percent of new car sales in California.

22 The way that I run this is that I'm always in
23 compliance when I'm running my calculator. I'm just
24 mixing the number of BEVs, or plugin hybrids, or fuel
25 cells that are made in order to get into compliance.

1 But I'm always assuming that everybody is in compliance
2 because we've always had every manufacturer be in
3 compliance with the ZEV regulation.

4 So, how are we doing? I have data through
5 August 2014. You can see, we're seeing a much bigger
6 diversity of models. Each company has some skin in the
7 game, which is really exciting news for us.

8 You can see the trend lines, that about half are
9 pure ZEVs and half are plugin hybrids, which is really
10 interesting to us. Most manufacturers would argue that
11 plugin hybrids are more marketable. But what we're
12 seeing is a large uptake, also, in pure ZEVs. Which is,
13 I think, a really good sign.

14 And if I take this line and I put it onto our
15 graph, you'll see that we are about -- we're trending
16 about four years ahead of the requirement. And that's
17 why it's really difficult to come up with a likely
18 compliance scenario because I'm assuming that they're
19 only making the compliant numbers.

20 But really what we're seeing is a banking of
21 credits and then using those credits to sort of even out
22 these big jumps that you see, like between '17 and '18.
23 So, that's how we're sort of looking at it. As if you
24 look always three years ahead, that's how you can kind
25 of predict the number of vehicles that you might see on

1 the road.

2 And I think that that's it for my scenario.

3 MS. RAITT: Okay.

4 COMMISSIONER MC ALLISTER: Thanks very much for
5 being here. Really appreciate your participation and
6 the collaboration with ARB.

7 MS. RAITT: Next is Gordon Schremp.

8 CHAIR WEISENMILLER: Actually, I just wanted to
9 ask her one question.

10 MS. RAITT: Oh, I'm sorry. Excuse me.

11 CHAIR WEISENMILLER: Sure. Do you -- along with
12 electrification, the other thing the Air Board is really
13 pushing is CAFE standards. And so, I'm trying to
14 understand what we should be building into our forecast
15 for CAFE standards, the existing ones, and what you
16 would anticipate between now and 2025.

17 MS. WONG: So we are participating in a three-
18 agency midterm review of the 2022 through 2025
19 greenhouse gas standards, with NHTSA and EPA. NHTSA
20 obviously has to adopt new CAFE standards for 2022
21 through 2025 since they're statutorily not allowed to
22 set standards out for five more years. So, we're
23 working with them right now.

24 EPA and ARB have already adopted standards out
25 through 2025. So, we're in a current review to see if

1 we got those right back in 2012.

2 A NAS report just was released last week that
3 the agencies got it right. It might be, in their
4 estimates, a little bit more expensive than what the
5 original estimates were but other than that they're
6 feasible, and doable, and that's really exciting news
7 for us that that's coming out from a separate committee.

8 But that will all take place, the decisions on
9 that will take place between 2016 and 2017, next year,
10 and we'll know better where the 2022 through 2025
11 standards even out. But it's looking promising on that.

12 CHAIR WEISENMILLER: And my understanding is at
13 this point there have been recent proposals for CAFE-
14 like standards on heavy duty vehicles and perhaps
15 aircraft, also.

16 MS. WONG: Yeah, I would not be the person to
17 speak about that.

18 CHAIR WEISENMILLER: Okay.

19 MS. WONG: But I know that they're being
20 considered.

21 CHAIR WEISENMILLER: Okay, so that's the other
22 thing that we need to build in to what we're doing here.
23 Thanks.

24 MS. RAITT: Okay, we'll move on to Gordon
25 Schremp.

1 MR. SCHREMP: Thank you, Heather. Good morning
2 Commissioners, Chairman, and attendees.

3 My name is Gordon Schremp. I'm the Senior Fuel
4 Specialist in the Energy Assessments Division. I've
5 been there, working with the Commission, going on a
6 quarter of a century. So, that makes me sound old. I
7 am older.

8 So, before I talk about what historical fuel
9 demand has been for gasoline, diesel and renewable
10 fuels, I'll give you a little context of how the system
11 functions. And that has to do with sort of the
12 structure of our refineries, locations, and how they're
13 all interconnected.

14 I want to do a little compare and contrast with
15 the fuel markets on a regional basis in the United
16 States, there are some important distinctions between
17 them, before I get to the final part of my presentation
18 this morning on the actual numbers.

19 So, this whole system is basically all
20 interconnected with pipelines, but the primary hubs are
21 the refineries. They almost all have marine facilities
22 associated or connected to them.

23 They do use rail for some aspects of their
24 operations besides, more recently, crude by rail. And,
25 of course, the distribution terminals that are the

1 location where the gasoline and diesel is loaded into
2 tanker trucks before they go to the stations where
3 everyone picks up their fuel.

4 So, there are some important distinctions.
5 Crude oil and, say, fuel oil, residual fuel, or dark
6 products as they're referred to, are a separate system
7 of piping and storage tanks compared to cleaner products
8 like gas, e-diesel, jet fuel, et cetera. And so, those
9 are kept separate and you can't use those parts of the
10 system.

11 And unlike electricity, of course, which is
12 widely interconnected between Northern and Southern
13 California, we don't have that connection via pipelines.
14 And I'll talk a little bit about that.

15 So, the refineries are in Southern California,
16 primarily the largest capacity, followed by the Northern
17 California or Bay Area refineries. Some smaller
18 facilities in Bakersfield and Santa Maria. Bakersfield
19 does have some gas and e-diesel production, and the
20 other, smaller ones are usually asphalt and unfinished
21 oils.

22 So, it's a lot of capacity, about 1.6 million
23 barrels per day. And the refineries essentially operate
24 continuously unless, of course, there's some planned
25 maintenance on some of the units or they've had a

1 significant unplanned outage, loss of electricity,
2 they've had to go into emergency shutdown and that's
3 when they'll go down.

4 So, the crude oil they receive is more recently
5 primarily from foreign sources, as our California
6 production has declined, along with a decline in Alaska
7 as a source for California, which is now about 10
8 percent of our supply.

9 And we do see, we do continue to get a
10 significant amount, about 30, 35 percent from in-state
11 sources via pipeline. And a tiny bit by rail and a
12 little bit of trucking, in some cases, to some of the
13 refineries, but a very small amount.

14 So, marine terminals are very important to
15 receiving crude oil. They're also important to receive
16 gasoline blending components, diesel and gasoline when
17 they need to import into California. As well as more
18 recently in the United States, and in the West Coast,
19 and in California exports of refined products. This is
20 primarily diesel fuel. About 20 percent of all
21 production of diesel fuel along the West Coast is
22 actually exported to foreign countries.

23 So, that's more of a recent phenomenon with
24 slightly lower crude oil prices, better refining
25 economics have enabled U.S. refiners to be a greater

1 exporter to South America, Europe, and in some cases
2 Southeast Asia.

3 So there's some -- all the refineries basically
4 have their own facility, proprietary in most cases. But
5 there are some important third-party providers. And
6 some of these providers usually are for blending
7 components, imports and exports of refined products,
8 mainly.

9 So the rail logistics I mentioned are for things
10 like butane, a seasonal blending component of gasoline
11 exported during the summer, or sent to other locations
12 on sitings because it can't be used in gasoline because
13 of our summer recipe.

14 And more recently we've seen refiners and other
15 third parties look to crude oil by rail as a potential
16 import business.

17 So, pipelines are what allows everything to get
18 to point A, B, C and D. They're a very important source
19 of supply to the neighboring states of Nevada and
20 Arizona, about 90 percent and 50 percent, respectively.

21 And the pipelines, like the refineries, pretty
22 much operate all the time, 24/7. And you need to push
23 or pump liquid into those pipelines to push the other
24 liquid out to the distribution terminals. And those
25 same pipelines are used to convey multiple types of

1 refined products in the same system, gasoline, diesel,
2 jet fuel, and they repeat that cycle every seven, seven
3 and a half or eight days.

4 This is just a diagram for Northern California,
5 showing the system that goes all the way up into Nevada
6 and as far north as Chico, and all the way down to
7 Fresno from the greater San Francisco Bay Area. So,
8 Concord pump station is a very critical component of
9 this distribution system and that's where the pushing of
10 all the in-line pumps start. And the refiners send to
11 that location to go to these distribution terminals.

12 It's a very efficient means of getting the
13 refined products spread further out to this very large
14 geographic State, to where you deliver to distribution
15 terminals, upwards of 60 of them. Almost all of them
16 are connected to these pipelines. And really, very few
17 of them have access to rail, so you're not going to be
18 able to rail product to these locations.

19 But this is the point where the tanker trucks
20 fill up their fuel. Ethanol is distributed to all of
21 these distribution terminals via tanker truck and is
22 stored separately before it is blended with gasoline,
23 into the tanker truck before it goes to the service
24 station.

25 So, there are an awful lot of tanker truck trips

1 each day because we consume an awful lot of gasoline and
2 diesel fuel, upwards of 50 million gallons per day,
3 based on the 2014 data.

4 So, these 10,000 locations, or thereabouts, this
5 number does change. You see stations close, you see new
6 ones open. But it's been the neighborhood of 9,600 to
7 10,000 for a number of years now. Fairly stable, even
8 though the population has been going up, but gassing
9 demand had not been going up very aggressively. And
10 I'll talk about that in just a few minutes.

11 Average quantity of gasoline sold, about 120,000
12 barrels -- gallons, excuse me, I'm used to talk about
13 barrels -- 120,000 gallons per month, per location.

14 And the table is intended to sort of break out
15 the Bay Area stations, all of them in those counties
16 listed. And an important takeaway is that there are
17 significant variations in the average sales by location.

18 And we've all heard of hypermarts, Costco, Sam's
19 Club, Safeway. Well, those are all in the very right
20 column, 47 of them in this region. And that's about 1.6
21 million gallons per month. So, 12, 12 and a half times
22 greater than the average for the entire San Francisco
23 Bay Area.

24 We have a particular interest in these locations
25 when it comes to contingency planning purposes, our fuel

1 set-aside program. We're interested in where these very
2 large distribution locations are, in the greater Bay
3 Area, that could be used as points of distribution in
4 the advent of a catastrophic earthquake.

5 So, shift gears, talk about some regional fuel
6 markets. This is an EIA graphic that divides the United
7 States into these Petroleum Administrative Defense
8 Districts. This sort of comes out of World War II.

9 And you see the large refined centers, the green
10 dots, and clearly the Gulf Coast lion's share of refined
11 capacity in the United States. A little bit up in the
12 northeast, but California has the two locations I
13 already talked about.

14 So, let's look at the West Coast. You've heard
15 of California being isolated, isolated market. That's
16 really it's grown up that way. We have a balanced
17 system, essentially. We produce, pretty much, as much
18 as we need locally, by the refineries. And that
19 includes the regional, you know, Nevada, Arizona don't
20 have any refining, Oregon has no refining, and
21 Washington State.

22 So, this system is sort of self-contained and in
23 balance. And so where we see issues is when a
24 significant unplanned outage occurs you're losing eight
25 to ten percent of your refining capacity in California.

1 And that's when you could have a significant price spike
2 gas we've experienced this year, with the Exxon Mobile
3 Torrance facility being down since mid-February, and
4 they're about ten percent of the State's supply.

5 So, this geographic isolation doesn't mean you
6 can't bring in components. It just means that you don't
7 normally need to bring in. It's less than five percent
8 of our supply for gassing our imports via marine vessel.
9 And when we have an outage, it just takes time, many
10 days, if not weeks, to start bringing in additional
11 supplies.

12 So the compare and contrast is other parts of
13 the United States. I'll talk about that Gulf Coast
14 region. You see a lot of the arrows going away from the
15 refineries. That's because they will produce between
16 two and three times more products than are consumed
17 locally.

18 Well, where are the others going? They're going
19 to other parts of the United States, all the way up to
20 the Eastern Seaboard, up to the upper Midwest and now,
21 you know, foreign exports as well.

22 So when there's a major, you know, significant
23 unplanned outage in that part of the country, the market
24 response is very muted. Why? You haven't lost a large
25 percentage of your local supply. It's very, very minor.

1 However, when all of the hurricanes go through
2 and all of the refineries temporarily shut down as a
3 precaution, you can have some downstream delay in
4 receiving in those pipeline systems, and you can see
5 shortages, temporarily, and price spikes further
6 downstream.

7 Florida, you can see has no refining capacity,
8 receives all of their imports along most of the Eastern
9 Seaboard. And so, a refinery outage is very, almost
10 insignificant in those regions.

11 Where they have a concern is a port closure. In
12 the aftermath of Super Storm Sandy, difficulty getting
13 imports into New York, Boston Harbor creates some
14 tightness of supply and temporary shortage there.

15 So, imports matter, but a refinery outage really
16 doesn't have much impact on the markets locally.

17 So, some of you remember the photograph on the
18 lower right. There were attendants, and that's why they
19 were called service stations. Now, they're called gas
20 stations. So, they actually had people there and they
21 would say could they wash your window, check your air,
22 and your engine. No longer, really.

23 COMMISSIONER MC ALLISTER: Yeah, I'll just point
24 out in New Jersey, where I recently was, that is still,
25 I believe, the law actually. Although I'm not sure of

1 the level of service that you get, but somebody has to
2 pump the gas for you.

3 MR. SCHREMP: And I believe that's also -- is
4 that still the case in Oregon? It is still the case in
5 Oregon. Yeah, so the two holdouts.

6 So, historical numbers, only back to post-World
7 War II for gasoline. This is finished gasoline in
8 California and this does contain ethanol. Really, since
9 the early 1980s in very small quantities and then more
10 recently, I'll show you in just a minute, in the near
11 term what the volumes look like.

12 But we're looking at gassing demand that had
13 been declining seven of the eight years. And this is,
14 you know, in no small measure because of the mother of
15 all recessions that hit us, and really took a lot of
16 jobs off the market. And so, if you've lost your job,
17 you're not commuting to work. And so vehicles miles
18 traveled dropped, fuel consumption dropped.

19 And then we've seen more recently, with an
20 improvement in the jobs market, our unemployment rate
21 continues to drop, which is good news, and we're seeing
22 a rebound in gassing demand.

23 On top of that, with a significant drop in
24 prices that have occurred since last summer, crude oil
25 prices have dropped about 50 percent globally, and

1 that's brought down fuel prices.

2 And what we're seeing in the first couple of
3 months, in California gasoline consumption, compared to
4 the first couple months of 2014, demand is up even
5 greater than the 1.11 percent from 2014 to 2013. It's
6 more than double that. So, there is a demand response,
7 if you will, through improved employment and lower
8 prices.

9 So, the near term basis, you see on the bottom,
10 is the ethanol content, of which most recently it
11 averaged a little bit over ten percent. And how are you
12 able to do that when gasoline contains a maximum of ten
13 percent by volume? And that's by selling E85. So, E85
14 is sold and some of that are stations that have got up
15 and running from grants through this agency to help
16 those companies purveying that fuel. And so, it's a
17 little over 11 million gallons in 2014. And we expect
18 that number to consider rising somewhat.

19 It's certainly an attractive fuel to help with
20 compliance with the Renewable Fuel Standard, the Federal
21 program, and it's an attractive fuel to help with
22 compliance with the Low Carbon Fuel Standard. So,
23 that's why we expect that to rise a little bit more in
24 the coming years.

25 But the base gassing demand was down

1 significantly, over 12 percent, from 2003, the start
2 point of this chart, to 2014, the most recent year of
3 data. But it's come up a little bit, as I mentioned,
4 and we expect gassing demand to continue to rise a
5 little bit more as completely coming out of the
6 recession.

7 And then, as Gene Strecker was talking about
8 earlier, longer term in the forecast purposes, to
9 decline for a number of reasons.

10 So we have been using our fuel more efficiently
11 as time goes by. And this chart is broken down into two
12 different comparatives. One is to say, all right, let's
13 take all the gallons and divide them by the number of
14 licensed drivers, and that shows a decline. About, you
15 know, 27 percent between the peak in 1973, and 2013, the
16 most recent data available for both sets.

17 And then starting from a slightly different
18 point, 1978, a decline on a per capita basis. And,
19 although we do recognize not every man, woman and child
20 drives, nor should they be driving, especially the
21 children.

22 So, it's improved efficiency over time. This is
23 aided, clearly, by greater choice of more fuel-efficient
24 vehicles. They're driven by, you know, and older CAFE
25 program and more recently a newer one, and also consumer

1 preference when we had periods of very high sustained
2 prices, when crude oil was over \$110 a barrel. So,
3 people were electing to select more fuel-efficient
4 vehicles.

5 So over time that starts to have an impact on
6 the overall fleet fuel economy and that continues to
7 decline.

8 So, switching gears to diesel, my last couple of
9 slides. I just want to point out there's some -- over
10 this period of going back to 1976, sort of three
11 tranches of increases. And it's changing each time.

12 So what you notice is it was almost, you know, a
13 little over six and a half percent per year growth of
14 diesel consumption. And go from 1993 to 2007, until we
15 hit the big recession, almost four percent per year.
16 Very strong growth.

17 And then after the recession, post-recession
18 recovery, about two percent per year. And as Gene was
19 pointing out in one of her first slides, we expect to
20 see diesel demand to continue to grow, initially, over
21 the near-term part of the forecast and then peak, and
22 start to decline due to displacement with, say, natural
23 gas for long haul.

24 And as the Chairman pointed out, more fuel-
25 efficient regulations for heavy duty and medium.

1 So, I think, you know, something else in this
2 data is -- I know people go look at the State Board of
3 Equalization data and they won't find numbers like this.
4 Well, why is that? Because we're interested in total
5 consumption of the diesel fuel for all uses.

6 The Board of Equalization is interested in
7 taxable events. What is taxable, what is a refund, what
8 is nontaxable, what is exempt? Red dye diesel. So, red
9 dye diesel figures, we obtain those from the Board of
10 Equalization and we use them to examine all of their
11 data to come up with what we believe is the total
12 consumption of the diesel fuel.

13 And so those red dye diesel figures are not
14 insignificant and they can vary from anywhere from 25 to
15 30 percent of total consumption each and every year.
16 So, they are rather significant.

17 So, we think we have a pretty good picture on
18 what total consumption is that will differ from somebody
19 going online and looking at the BOE taxable diesel
20 sales.

21 So like gasoline, diesel, but more recently, has
22 been utilizing increasing quantities of biofuels. And
23 this is driven for biodiesel by the Renewable Fuel
24 Standard, which has a biodiesel component, and by the
25 Low Carbon Fuel Standard, where one would be compelled

1 to use lower carbon, renewable diesel, say from Neste
2 facility in Singapore, and displace carb diesel. So,
3 that's a good fuel under the Low Carbon Fuel Standard.
4 So, we expect to see more of that as time goes by. But
5 there are some volume -- you know, feedstock limitations
6 to producing that fuel, that everyone's really aware of.

7 But we do track that and, but we do think it's
8 going to be an important component moving forward over
9 the near term.

10 So, be happy to answer any questions you have at
11 this time. Okay, thank you.

12 COMMISSIONER MC ALLISTER: Thanks, Gordon.

13 CHAIR WEISENMILLER: Oh, I actually have one
14 question for you. When we do the demand forecast, how
15 do we handle some of the exports from our refineries to
16 other states? I mean what percentage is that and how is
17 it factored into our forecast?

18 MR. SCHREMP: What we have done in the past is
19 we look at -- we have a local demand forecast. We look
20 at the neighboring states of Nevada and Arizona and have
21 some projections based on regional EAI projections.

22 And the reason we're looking at that is we want
23 to see what kind of change in demand on the pipelines
24 leaving -- going to California. And back in the late
25 1990s and early 2000s, this was becoming an increasing

1 concern of running out of capacity to exports on those
2 pipelines because the demand growth was so strong, say,
3 in Nevada and Arizona. And, really, no pipelines
4 coming, not a lot of capacity from the east.

5 So what's changed since then is demand for fuel
6 regionally has gone down. This is recession-based. But
7 there's been some new pipeline capacity from, and
8 capability from the east, going into Arizona, and from
9 Salt Lake City refineries going into North Las Vegas.

10 So, that sort of changed the dynamics. Kinder
11 Morgan used to be concerned about running out of
12 capacity and was looking at expanding. So, we look at
13 that to see what kind of potential change in exports via
14 pipeline.

15 Now, the other part of exports from California,
16 or what's been going on in the United States, and those
17 are exports of opportunity because the economics are
18 good to export to, say, South America, Western Canada
19 from California.

20 So, as long as the relative economics are
21 favorable, high refining margins, discounted crude oil
22 price access, we expect to see those exports to
23 continue.

24 And even against the backdrop of expansion of
25 refining capacity in the Middle East, and in Brazil, and

1 in South America, projections I've looked at for
2 refining capacity additions in those countries, related
3 to their demand growth are falling short.

4 So, it's not like this new refining capacity is
5 going to displace exports coming out of the United
6 States over the near term, but that may change, you
7 know, going forward midterm. And it may change
8 especially if, say, crude export restrictions are
9 altered to allow crude oil exports from the United
10 States, which could change the crude oil base prices and
11 affect refining economics.

12 MS. RAITT: Great. Our next speaker is Ysbrand
13 van der Werf.

14 MR. VAN DER WERF: Okay, thank you, Heather.
15 And I am talking today on -- well, I'll be reviewing the
16 fuel price cases from our preliminary transportation
17 forecast. And I'll be updating two of those preliminary
18 forecasts, namely petroleum and hydrogen.

19 So, first I will simply recap what was presented
20 at our April workshop. And beginning with the cost of
21 petroleum.

22 Now, when this was -- these three scenarios here
23 were originally presented back in April, that was before
24 EIA had released their 2015 forecast. So, I just sort
25 of cobbled together these three different price cases.

1 And there's not a whole lot of variation in them.

2 And since that workshop, EIA has released their
3 2015 forecast, so I have prepared new cost cases for
4 petroleum, which we will see shortly.

5 And similarly, that also affects -- well, we
6 have here the price of gas, gasoline and E85, from the
7 April workshop. Now, the price of E85 is just a
8 proportion of the price of gasoline, roughly 84 percent
9 as I recall. And these also change with adoption of the
10 new -- well, incorporation of the new petroleum price
11 forecasts from EIA.

12 And the same can be said for diesel and jet
13 fuel. Diesel is the solid line, jet fuel is the dashed
14 line. We will see three new scenarios for those fuels.

15 And here we have natural gas and electricity.
16 And those do not change with the change in the petroleum
17 forecast. So, these numbers stay the same and they are
18 not revised at all. These numbers are what is what we
19 are currently using at the Energy Commission in our
20 forecasts.

21 And lastly, here, we have hydrogen prices. And
22 these are -- what we have here are very low prices, very
23 flat. They don't change much over this 11-year period.
24 And those have been revised a great deal. We've gotten
25 a lot of information, we've engaged in a lot of

1 discussion amongst the experts here at the Energy
2 Commission, and we have some very different hydrogen
3 numbers. So that is the recap of our preliminary prices.

4 And now, moving on to the proposed changes to
5 the fuel price cases for our revised forecast. First,
6 as I mentioned, updated petroleum price forecasts based
7 on new forecasts from EIA.

8 And second, revised hydrogen price forecasts
9 that are based on newly available data and a new
10 analytical tool which was used to prepare the scenarios.

11 And doing the petroleum, first. The preliminary
12 prices that you saw earlier, those -- as I said, those
13 were just adapted from last year's EIA price cases. And
14 as soon as the EIA released their 2014 annual energy
15 outlook I prepared new price cases based on the new EIA
16 forecast. And this has the desirable effect of
17 producing a lot more variation between the cases.

18 And here, here we see the new cases and the old
19 cases. So, the previous cases are the dashed lines.
20 They're all very close together. They do not -- what,
21 they stay between about \$70 and what is that, \$90, with
22 the exception of this year, of 2015.

23 And there's a great deal more variation with the
24 new price cases. In 2026, they range from \$60 up to
25 \$160. Now, one reason we get so much variation is if

1 you look at 2015, you'll note there are three different
2 prices in the new -- for the new cases. And as the year
3 goes on, the 2015 data will be updated for our revised
4 forecast. Because this year the oil, petroleum prices
5 have been so volatile and unpredictable that, you know,
6 we're just going to -- as more data becomes available,
7 as the year goes on, we will hopefully get -- we will
8 get this prices to converge to some single point.

9 And the 2016, 2017, those years may be adjusted
10 to fit the 2015 datum.

11 And that's basically it for petroleum, it's just
12 we've got some better material to work with. We've got
13 a good range in prices.

14 COMMISSIONER SCOTT: Ysbrand, could you tell us
15 a little bit more about -- so, it's just the volatility
16 of prices that's causing this much greater variation in
17 what we anticipate the dollars to be? Or what is it
18 about 2015 numbers that we have so far that's causing
19 such a big variation compared to what we had with the
20 2014 numbers?

21 MR. VAN DER WERF: Well, in 2014, the prices
22 were, what, \$100, \$110 per barrel, more or less, and
23 began to decline late in the summer and really plummeted
24 beginning the Monday after Thanksgiving, when OPEC held
25 their meeting. And they got down to, as I recall, down

1 below \$60. And so, you can see that in the low price
2 cases that the 2015 number is roughly \$50 for both of
3 those.

4 And since then, I mean, there's been a lot of
5 speculation about what's going to happen with production
6 in North America. Will American producers have to cut
7 back because they are high cost producers? And if they
8 do so, if they do cut back production, would that in
9 turn drive the price of petroleum back up?

10 Then there's a lot of evidence, people say,
11 well, no, a lot of the oil companies, the producers are
12 cutting back the number of wells they drill, but at the
13 same time are managing to increase production through
14 better production techniques and focusing on sort of the
15 sweet spots of the areas where they're doing the
16 drilling.

17 So, and this is a situation that has never --
18 it's a new situation that hasn't been seen at all in the
19 petroleum industry. Because the shale wells, they can
20 be drilled so quickly and they produce at a very high
21 rate, they give a very high rate of return for about two
22 or three years, and then the production drops off.

23 So, nobody really knows how that's going to play
24 out compared to a more traditional oil well where the
25 decline rate of production is very gradual, over 20

1 years or so.

2 Now, that said, very little shale oil actually
3 makes it to California, but it still affects the price
4 that we pay in California. So, one reason for this huge
5 range, what we've got about \$50 going up to close to
6 \$90, it's -- nobody really knows.

7 But as the year goes on, well, we'll know what
8 happened in August by September. So, these numbers will
9 converge and we'll just have a better idea of how this
10 new dynamic works with the shale oil production.

11 COMMISSIONER SCOTT: Thanks.

12 COMMISSIONER MC ALLISTER: Ysbrand, could you --
13 I mean, I sympathize with the relative futility of
14 trying to predict the future with oil prices because,
15 you know, you sort of -- you know, it's a straight line
16 because how are you going to do anything else? But it's
17 never, in retrospect, anywhere near a straight line.

18 So, I guess, could you maybe describe some of
19 the techniques that you use to -- I mean, I kind of
20 understand intuitively why that range is so big because
21 the scenarios are all over the map, literally.

22 But I guess, could you talk about some of the
23 analytical techniques you use to capture past experience
24 and reflect that in the forecast going forward, in terms
25 of the variability that we might see going forward?

1 MR. VAN DER WERF: Well, let's see, for the --
2 the high scenario, the high price scenario, that assumes
3 that production really gets cut back substantially in
4 North America. That the shale oil, I mean, really is
5 high cost and cannot continue to compete. You know,
6 they can drill their sweet spots for maybe two or three
7 years or so, but then they move on to more areas that
8 are more expensive for them to drill. They don't
9 develop new -- currently, there's a lot of technological
10 innovation in shale well drilling. Well, maybe that
11 becomes too expensive or it just doesn't continue to
12 improve, you know, five or ten years in the future, and
13 that keeps production low within the United States, and
14 you end up with a higher price of petroleum.

15 So, does that give you an idea or --

16 COMMISSIONER MC ALLISTER: Yeah, I guess --
17 yeah, more or less. I was wondering if you used some
18 analytical techniques to sort of calibrate from past
19 experience --

20 MR. VAN DER WERF: No.

21 COMMISSIONER MC ALLISTER: -- and then kind of
22 adopt some ranges kind of based on that variability?
23 Different technique than what you just described?

24 MR. VAN DER WERF: Well, I wouldn't go so far as
25 to call them analytical techniques. Just examining

1 different combinations of different outcomes. And
2 again, I based these on the EIA forecasts.

3 So for the low demand -- well, the low price
4 case here, the bottom line, that would be a situation
5 where the -- you know, the shale oil drillers are --
6 pardon me, shale oil producers are able to continue
7 driving the costs of production down, they decrease the
8 amount of space between the wells, they keep production
9 very high and that keeps the cost low. And, you know,
10 the most profitable, most productive oil fields are able
11 to continue producing at very high rates, and that keeps
12 the price low, in the low price scenario.

13 And this is what's going to -- what's going to
14 happen? Well, nobody really knows because this is a new
15 situation. I mean, the shale oil drills -- pardon me,
16 shale oil wells were drilled when the price of oil was
17 very high. Well, now, suddenly, the price has come down
18 a lot. Exactly what's going to happen? Nobody's really
19 sure. There are a variety of opinions.

20 COMMISSIONER MC ALLISTER: Well, I guess that
21 was kind of the origin of my question, right, is that
22 we -- exogenous factors have driven that reduction in
23 price. Really not -- you know, partly it's been what
24 Gordon talked about, you know, our lower demand in this
25 country and everything.

1 But the international price has been driven by
2 lots of different things. And I guess I'm trying to
3 figure out how we capture those uncertainties about
4 similar dynamics in the future and incorporate those
5 kind of in our scenarios?

6 MR. VAN DER WERF: Those are very unpredictable.

7 COMMISSIONER MC ALLISTER: Well, that's kind of
8 my point is that we need to capture that somehow.

9 MR. VAN DER WERF: Yeah. I mean, part of it
10 assumes that OPEC, Saudi Arabia, in particular, wants to
11 keep on producing at a high rate of production.

12 COMMISSIONER MC ALLISTER: Yeah, exactly. So,
13 is there a scenario where we -- you know, Saudi Arabia
14 sort of does a U-turn and drives prices back up, and
15 where would that kind of -- I mean, obviously, that
16 would be towards the high demand case.

17 MR. VAN DER WERF: Yeah.

18 COMMISSIONER MC ALLISTER: But, you know, is
19 that sort of variability explicitly captured in the way
20 you approach this kind of thing?

21 I guess, and it looks like Aniss has a response.

22 MS. BAHREINIAN: This Aniss Bahreinian, you
23 know, for the reporter.

24 As Ysbrand mentioned, these are based on EIA's
25 price forecasts. Crude oil prices are raised on the

1 EIA's price forecast.

2 And about a couple months ago, we had Dr.
3 Daniel, from EIA, who was making presentations to us
4 about these prices. And one of the factors that he
5 explained, you are specifically asking if we are using
6 any analytical model. So, I'm going to refer to what
7 EIA is using, rather than us.

8 And one of the explanations that he offered was
9 that when it comes to crude oil prices, they basically
10 use a panel of experts. So, if you're looking for an
11 analytical model, it's not there because of the
12 complexities and uncertainties.

13 And he also explained that for the first time
14 this year, I think, they are using what is called a
15 "toy" model. So, it's not a model per se, it's a toy
16 model where they're exploring all the different
17 uncertainties according to their panel of experts. And
18 they try to go about it in a more systematic way.

19 So the short answer is that mostly it's this
20 panel of experts that are generating these forecasts.

21 COMMISSIONER MC ALLISTER: Okay, well, thanks.
22 I mean, keying off of the EIA, I mean it is obviously a
23 reliable strategy for us in terms of having something to
24 base it on.

25 But, you know, I guess the fact that they're

1 just now getting to figuring out if there's a structural
2 way to approach this model, sort of is a reflection of
3 the complexity. But, hopefully, they'll be successful
4 and we can build on that. Thanks.

5 Thanks, Ysbrand.

6 MR. VAN DER WERF: And that concludes what I
7 have to say about petroleum revisions here and we'll
8 move on to proposed new hydrogen price cases.

9 So, there are two basic facts here. One we have
10 actual -- I mean, a great deal of data. And two, an
11 analytical tool to develop these scenarios.

12 So first, the data. I base things on a \$15-per-
13 kilogram of hydrogen price. This is from data from
14 within the Energy Commission, within the Emerging Fuels
15 and Technologies Office, data that is reported to them
16 by stations that they fund.

17 And the EFTO, Emerging Fuels and Technologies
18 Office, has a variety of other data, station costs, and
19 so forth, that is also very helpful here.

20 And the analytical tool that was used to develop
21 the scenarios is the Hydrogen Financial Analysis
22 Scenario Tool, H2FAST, which is available from the
23 National Renewable Energy Laboratory, or NREL.

24 And there's the website. Anybody can go and
25 download it for free. It's not that difficult to learn

1 to use in some fashion.

2 And at the end of my presentation I actually
3 have a list of the various inputs that I used to come up
4 with my scenarios.

5 And so, this is an analysis scenario tool. So,
6 it does not produce forecasts. But I used it to test
7 the validity of my forecasts. You know, the station
8 wants to charge \$5-per-kilogram. Well, the H2FAST tells
9 me that station is going to just lose a lot of money and
10 that's not a realistic scenario. So, that's how I used
11 this tool, just as a reality check.

12 So, the noteworthy changes in hydrogen prices.
13 First, these scenarios or cases, they now include all
14 components of producing and retailing hydrogen. And one
15 interesting finding is that the cost of methane is quite
16 minor, almost negligible, it's less than five percent of
17 the total cost of the retail hydrogen.

18 And there are -- while the technology of
19 producing and compressing hydrogen, those -- well,
20 producing hydrogen and compressing gases, those are both
21 well-established technologies. It's been around for
22 decades. Those are unlikely to change. We're probably
23 not going to get many cost reductions from those
24 portions of the process.

25 On the other hand, the technology of hydrogen

1 retail stations, that is new and we could see good
2 reductions in cost there. And a key factor there is the
3 utilization rate of the station.

4 So, if you have a station, you know, that's a
5 fixed cost. You've got to sell fuel to recover the cost
6 of the investment in the station. And so, you need to
7 sell fuel. The higher the throughput, the more fuel you
8 sell, the lower the cost of retailing the fuel. And
9 that accounts for a large -- well, we'll see that's a
10 very important factor.

11 And lastly is that more data will be available
12 for the final forecast. EFTO will be receiving data
13 from an increasing number of stations, you know, pretty
14 much every month from now until I don't know when.

15 So, for the final forecast, there should be even
16 better data available, especially on the purchase price
17 of hydrogen.

18 So, this is a hydrogen station cost breakdown.
19 It says it's a representative station for 2014, using
20 offsite SMR, offsite steam methane reformation.

21 I would emphasize that this is not only a
22 representative station but it's really, it's a
23 hypothetical example. Okay, so the numbers there,
24 they're all nice and round numbers. So, this is just to
25 illustrate where -- why is it \$15 per kilogram.

1 And the first row, the cost of natural gas is 60
2 cents of the \$15. That's less than five percent of the
3 total. And that includes an allowance for renewable --
4 well, pardon me, for using biomethane to produce
5 renewable hydrogen.

6 And the cost of the hydrogen production is also
7 not that high, that's less than ten percent of the total
8 retail price.

9 Now, what was a surprise to me is the cost of
10 compressing the hydrogen is so high, that's over a
11 quarter of the total cost. And then the transport cost,
12 that of course will vary somewhat, you know, depending
13 with distance. Here, I used \$2.

14 But we've got, those four items account for
15 \$7.80 of the \$15 retail price in this example. That's
16 over half the cost. So, and we're not going to get much
17 cost reduction in those areas. I mean, the cost of
18 transport will vary somewhat, but those look like
19 they're pretty solid costs that aren't going to go away.

20 Now, the next item, we move from production and
21 transport to retailing. And this example has a station
22 using just 50 percent capacity, which seems to be
23 reasonable for 2015, and that accounts for \$6, 40
24 percent of the total cost of the retail price of
25 hydrogen.

1 Now, and that's something that could come down.
2 First, if the station gets used at higher capacity,
3 well, that will lower the cost of retailing the
4 hydrogen. And there's also room for -- it's a new
5 technology, perhaps there will be better ways of
6 producing hydrogen stations that will lower the cost
7 from \$6. And so that's where, if you want to reduce the
8 cost of hydrogen, that's where a lot of effort could be
9 focused.

10 And then, lastly, sales tax of 8 percent.

11 COMMISSIONER SCOTT: I have a couple questions
12 for you there. Just to make sure I understand the
13 retail at 50 percent station capacity. So, what we're
14 thinking here is if a station could do -- has a capacity
15 of 180 kilograms a day, they're actually only selling 90
16 kilograms a day.

17 MR. VAN DER WERF: Uh-hum.

18 COMMISSIONER SCOTT: Okay, and so if they were
19 selling more, then that price could potentially come
20 down a little bit, that's the \$6.

21 Okay, and then on the compression piece, is it
22 the electricity that you need to run the compression
23 technology or what is it that makes that component so
24 high?

25 And then you mentioned that it probably wouldn't

1 have much wiggle room in terms of coming down.

2 MR. VAN DER WERF: Well, I'm not -- I really
3 don't know much about the technology of gas compression.
4 But it's been around for, you know, decades.

5 COMMISSIONER SCOTT: Yeah.

6 MR. VAN DER WERF: If there were a cheaper way
7 of doing it, somebody would have found it. So, let me
8 address the -- you mentioned the cost of electricity in
9 compression. Well, in the H2FAST tool, that
10 incorporates, you are able to adjust the cost of
11 electricity at various points throughout the process.
12 And so far, I haven't done much with that area -- in
13 that area.

14 So, you're talking about possibly some sort of
15 renewable electricity that --

16 COMMISSIONER SCOTT: Well, no, I was just
17 wondering what the cost of compression is based on.
18 Does that makes sense? Does it cost \$4 to do the
19 compression because you're paying for the electricity
20 that runs the compressor or what?

21 MR. VAN DER WERF: Well, it takes a lot of
22 energy. I mean, if you compress a gas, that raises the
23 temperature and it takes energy to raise the temperature
24 of anything. I mean, I'm not an engineer.

25 COMMISSIONER SCOTT: No worries.

1 MR. VAN DER WERF: I'm afraid I can't really say
2 much more than that.

3 COMMISSIONER SCOTT: That's okay. That's okay.

4 COMMISSIONER MC ALLISTER: How much of this -- I
5 guess, just building on that. I mean if there are --
6 I'm not sure if we have a technical person on this, but
7 hydrogen is quite difficult to handle, right? I mean,
8 that's why it's, you know, hard to do Sterling engines
9 and all that kind of stuff, and molecules escape from
10 kind of wherever they are and that's difficult for
11 infrastructure. I guess, I'm wondering if the
12 compression is part of that problem or if it's something
13 different? Anybody?

14 Okay. Oh, well, I think we're at the limit of
15 our in-room knowledge here, but that's okay.

16 MR. VAN DER WERF: Okay. Oh, so now let's
17 just -- I'll discuss some of the assumptions I made in
18 my scenarios.

19 Just to keep things simple, I assumed that the
20 cost of building a retail station is uniform and uses
21 the lowest -- it's the lowest cost available of current
22 technologies. And that's information that I obtained
23 from EFTO.

24 And I also assumed that all stations use offsite
25 steam methane reformation and transport hydrogen to the

1 retail station, just as in my previous example.

2 And I also assume all stations use biomethane as
3 a feedstock to produce renewable hydrogen, and this is
4 implicitly incorporated in the scenarios. And the cost
5 of the methane is really quite minor in the overall cost
6 structure of hydrogen.

7 And I also assume a station lifetime of ten
8 years, partly because that's just nice and convenient.
9 I'm looking at a ten-year period. I don't have to
10 produce any replacement costs of any kind.

11 But I'm also aware that this may be very over-
12 optimistic. I recall seeing somewhere that these
13 stations might only have a life of four years and that
14 would complicate any sort of forecasts.

15 So these, here we see the dashed lines at the
16 bottom are the previous forecast and the solid lines, up
17 at the time, are the three scenarios I produced using
18 the starting price, the 2015 price of \$15 per kilo. And
19 then the three scenarios I developed using the H2FAST
20 tool from NREL.

21 And so, these are real prices and I just
22 produced one for the cost stays -- the price stays at
23 \$15. Another where it goes up to \$20 by 2026. And one
24 where it does come down to about \$11 by 2026. So,
25 there's -- that's a pretty good range starting from a

1 \$15 base.

2 And the assumptions, the different assumptions I
3 made for each case, the low price case, a lot of the
4 assumptions I make have to do with how the stations are
5 funded. And I assume the cost of building the retail
6 stations is constant and funded with grants for two-
7 thirds of the construction costs.

8 And then, retail stations receive operation and
9 maintenance grants, O&M grants for two years, because
10 that is -- they are not selling enough hydrogen
11 immediately, in the near term, to meet their costs. So,
12 I assume they receive two years' of O&M grants.

13 And third, in the low price case I assume that
14 the capacity usage increases up to 80 percent over five
15 years, so that's the fastest rate of increase of the
16 three cases.

17 And it may well be possible to improve on this
18 scenario. Somebody else could develop their own
19 scenarios using NREL's H2FAST. I mean, that's an
20 excellent tool. And if somebody can produce a scenario
21 that does better than this, with good data, that would
22 be great to see.

23 Now, the mid-price case is, again, the cost of
24 rebuilding the retail stations remains the same and the
25 construction costs continue to be funded with grants.

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1 We continue to see O&M grants for two years. And retail
2 station usage only increases to 70 percent of capacity
3 and it does so over eight years. So, that's not quite
4 as favorable for the price of hydrogen.

5 And then the high price case, which is really
6 the interesting one -- well, let me point out this mid-
7 price case, it's not just a static case. The number of
8 vehicles and the number of stations are growing over the
9 years, but it's fairly balanced so that the price stays
10 at about the current level.

11 Now, the high price case, what's going on there
12 is high station costs drive high retail hydrogen prices.
13 So, for a given number of vehicles, so this is a supply
14 forecast, so I hold demand constant, stations are used
15 at a -- well, stations that are used at a low percentage
16 capacity, well, then sales per station will be low. And
17 if -- so that will -- if sales per station are low,
18 meaning the quantity of hydrogen that's sold is low,
19 well, there's very little -- there's not much -- you've
20 got to have volume to produce the revenue. And if
21 they're not selling much hydrogen, that's a problem.

22 And second, even if the number of stations
23 grows, we can still have this situation developing if it
24 grows faster than the number of vehicles. So, the
25 number of vehicles can grow, but if the number of

1 stations grows at a faster percentage rate, the cost of
2 retail hydrogen can continue to increase.

3 And the higher the number of stations, the fewer
4 of those stations will sell enough fuel to pay their own
5 costs. And the fewer number of stations that can pay
6 their own costs, the greater the need for O&M grants.

7 So, it's possible to imagine a situation in
8 which every hydrogen station receives O&M grants, and
9 that could consume, you know, a sizeable proportion of
10 money that is currently used to fund the construction of
11 new stations.

12 So, that's how the high price scenario happens.
13 You just build out a lot of stations quickly and spend a
14 lot of money on O&M grants.

15 So, let's look at --

16 COMMISSIONER MC ALLISTER: Let me actually -- I
17 want to just jump in here. I guess we do have Gary in
18 the room, now, for the technical stuff. I just wanted
19 to make sure we got a response to some of the challenges
20 and maybe get a sense for how those prices might come
21 down over time in terms of the supply, and the
22 compression, and et cetera. Thanks, Gary.

23 MR. YOWELL: Good morning, this is Gary Yowell.
24 I am the mechanical engineer and so I did look at these
25 numbers.

1 So, I think the question was specifically about
2 the compression cost, correct?

3 COMMISSIONER MC ALLISTER: Yeah, and if you know
4 of any other sort of supply challenges in terms of the
5 technical side of how to get the hydrogen in the right
6 form in the station, and where maybe cost improvements
7 might come from?

8 MR. YOWELL: I don't know where any cost
9 improvements are going to come on this. We have 20
10 years' experience selling natural gas the utilities, for
11 compressed natural gas vehicles.

12 Today it costs about \$1.50 to compress a hundred
13 standard cubic feet of natural gas. A kilogram is about
14 3.8 times that much. So, you know, four times the
15 volume you have to compress.

16 Today's compression costs a third for the
17 station, a third for maintenance and a third for
18 electricity, fundamentally. And so, those costs just
19 roll right into the hydrogen.

20 COMMISSIONER MC ALLISTER: So on that you layer
21 on the stripping the hydrogen out and then essentially a
22 similar process or a more difficult process for the
23 compression?

24 MR. YOWELL: It's more difficult because it's
25 higher pressure than what we sell for methane today, but

1 it's similar in the energy costs.

2 COMMISSIONER MC ALLISTER: So the fact that the
3 methane molecules are kind of bigger and easier to
4 manipulate than hydrogen --

5 MR. YOWELL: They're smaller. They're the
6 smallest molecule that --

7 COMMISSIONER MC ALLISTER: Hydrogen, right?

8 MR. YOWELL: Hydrogen, I'm sorry.

9 COMMISSIONER MC ALLISTER: Yeah, so methane
10 molecules are bigger and a little bit easier to handle.

11 MR. YOWELL: Right.

12 COMMISSIONER MC ALLISTER: So I guess I'm just
13 wondering if there are any additional complications
14 because of hydrogen, itself, or if it's basically the
15 same problem.

16 MR. YOWELL: Similar problems. Metallurgical
17 differences to deal with on the compression side.

18 COMMISSIONER MC ALLISTER: Yeah.

19 MR. YOWELL: And a smaller gas is very difficult
20 to contain. Hydrogen's the most hard, it's the smallest
21 molecule. It leaks everywhere, so you have to be very
22 careful about that.

23 COMMISSIONER MC ALLISTER: Yeah.

24 MR. YOWELL: But lowering the cost, I don't see
25 a significant opportunity on the compression equipment,

1 alone.

2 COMMISSIONER MC ALLISTER: Oh, okay. Okay,
3 thanks.

4 MR. YOWELL: Retail side, maybe.

5 COMMISSIONER MC ALLISTER: Okay, great, thanks
6 very much.

7 COMMISSIONER SCOTT: Could you just, one more
8 time it was the three things, it was a third for the
9 station, a third for the electricity and a third for? I
10 missed the last one.

11 MR. YOWELL: Maintenance, electricity and a
12 capital recovery for the compressor.

13 COMMISSIONER SCOTT: Got it, okay.

14 COMMISSIONER MC ALLISTER: So, is there any --
15 let's see, so you're -- this scenario, you're reforming
16 natural gas, right, to get the hydrogen like on site.
17 So, you're getting it to the site, you're reforming it
18 and then you're compressing it.

19 MR. YOWELL: Right.

20 COMMISSIONER MC ALLISTER: Oh, okay, but you are
21 at some level -- some place in the supply change,
22 relatively distributed you're reforming, right, or --

23 MR. YOWELL: At the production site, correct.

24 COMMISSIONER MC ALLISTER: At the production
25 site, right. So, how would this look different if it

1 were renewable biogas?

2 MR. YOWELL: The cost would be contained in the
3 production site of the biogas, it would just be a little
4 bit higher, the production site.

5 COMMISSIONER MC ALLISTER: The natural gas line
6 would just be, you know, biogas and be more expensive,
7 probably.

8 MR. YOWELL: Correct.

9 COMMISSIONER MC ALLISTER: Okay.

10 MR. YOWELL: Or less, depending on the LCFS
11 program.

12 COMMISSIONER MC ALLISTER: Yeah, exactly. Okay,
13 great.

14 COMMISSIONER SCOTT: But I think as Ysbrand was
15 talking, you said that the 60 cents includes the
16 biomethane component, right, renewable natural gas
17 component?

18 MR. YOWELL: Yeah.

19 COMMISSIONER MC ALLISTER: Oh, I missed it.
20 Okay, great.

21 MR. VAN DER WERF: Yeah, so I assume that all
22 the renewable hydrogen is from biomethane.

23 COMMISSIONER MC ALLISTER: Oh, so this natural
24 gas line is a biomethane line or --

25 MR. YOWELL: It could be viewed that way.

1 COMMISSIONER MC ALLISTER: Okay.

2 MR. YOWELL: Yeah, as being one-third biomethane
3 and two-thirds natural gas.

4 COMMISSIONER MC ALLISTER: Okay, okay, I missed
5 it. Okay, thanks very much. Great.

6 MR. VAN DER WERF: Let's see, well, let me --
7 here, this is the table that includes the inputs I used
8 for H2FAST. These are common to all the scenarios I
9 had. And here, how the scenarios differed by the
10 inputs.

11 So, for the high price, demand ramps up slowly,
12 the low price demand ramps up quickly and has higher
13 utilization rates of capacity.

14 And I also assumed that the low price has a
15 higher capacity station that is also at a higher cost.

16 And then, price escalation rate, 1.9 percent is
17 the default inflation rate for H2FAST. So that's how I
18 get the mid-price real price to stay flat is by using
19 increasing at 1.9 percent every year.

20 And these numbers, the price escalation rate,
21 4.75 percent, it goes up 4.75 percent a year for the
22 high price scenario. Because if I try putting the
23 escalation rate lower, the stations were losing money
24 there. They had negative cash flow for a number of
25 consecutive years. And that was just one of the tests.

1 It said it wasn't realistic to have something lower than
2 4.75 percent.

3 And I tried, similarly, for the low price
4 scenario, the price escalation rate is minus one
5 percent, so the price goes down one percent a year.

6 And I tried it with if it goes down like, say,
7 two percent a year, you know, to get the price down
8 further. But with these other inputs that just --
9 again, that resulted in negative cash flow for a number
10 of consecutive years. The stations wouldn't be able to
11 operate under those circumstances.

12 These are, the high price and the low price are
13 situations where the stations are just making money.
14 So, I mean, there's room for -- especially at the low
15 price, if somebody can come in with, you know, some
16 different, better capital costs, or better capital costs
17 per unit capacity, I mean that would be great
18 information to have.

19 And if, you know, these inputs that I've put in,
20 if any -- if we can have actual, you know, data that
21 points out there might be better ways of doing this,
22 less expensive, I mean that would be something I would
23 be very happy to see.

24 But now, let me just wrap up here. So, just
25 comparing the preliminary retail price that was

1 presented at our April workshop with the proposed
2 revised price, the graph on the left is the preliminary.
3 The graph on the right is the proposed revision.

4 And for jet fuel, diesel and gasoline, those are
5 the blue, orange or gold, and the green lines. Those
6 have changed a little bit from in the revisions but I
7 mean, obviously, the biggest revision is in the price of
8 hydrogen. That's gone from, you know, about \$5 up to
9 \$15. That's about tripled.

10 And the high energy case we see, you know,
11 something similar again for the gasoline, diesel and
12 jet. But the price of hydrogen has jumped dramatically,
13 almost tripled in 2015, and it continues, it increases
14 at a pretty good rate over the next ten years.

15 And then the low case, while we see pretty much
16 the same pattern with gasoline, diesel and jet fuel,
17 they're a little bit different. And the 2015 value for
18 the hydrogen has, again, more than tripled. But this
19 time it comes down. It comes down to \$11 in real terms
20 by 2026. And that's about as far as I could figure out
21 a way to get the price down.

22 And, you know, there might be ways for somebody
23 else to come up with a different type of station, a
24 lower cost station, or so forth, that would be great to
25 learn about. And I'll be in communication with the

1 Emerging Fuels and Technologies Office. They've been a
2 great resource for me to develop these scenarios. And
3 so, we may have new information from within the Energy
4 Commission that would change some of these, the hydrogen
5 forecasts. And we will definitely, we will have more
6 data by the final forecast.

7 So that -- oh, and let me point out that this
8 phone number here is incorrect. And this was also the
9 phone number presented at the April workshop. So, we
10 finally figured it out. The correct number is 654-4531.

11 COMMISSIONER SCOTT: No, I was just going to say
12 that I appreciate you also staying in touch with the
13 Emerging Fuels Office because --

14 MR. VAN DER WERF: I couldn't have done it
15 without their assistance.

16 COMMISSIONER SCOTT: Yeah, absolutely. And this
17 is a potentially tough space for scenarios because we've
18 got, you know, ten stations or so operational right now,
19 and we're really just kind of getting the data in as
20 additional stations become operational. So, I
21 appreciate the work that you've done to put this
22 together.

23 MR. VAN DER WERF: Well, thank you.

24 COMMISSIONER MC ALLISTER: Thanks a lot for the
25 presentation. I totally second that. And, you know, a

1 lot of this is what we really need to move forward in a
2 way that's responsible from the policy perspective, but
3 just also keeping it real is learning from the
4 experience that we have as we get more stations, and
5 there are actual customers, and actual owners of those
6 stations, and actually use of those vehicles that we
7 really try to characterize that. Even though they're
8 small, that's the only sample we've got, right.

9 So, we need to just start where we are and make
10 sure that we're learning as much as we can as we go
11 forward. Really, that ground-truthing, I think is
12 really key for helping the Commission and the ARB make
13 good policy around this. So, thanks.

14 MS. RAITT: Thanks, Ysbrand.

15 Next is Jesse Gage.

16 MR. GAGE: Thank you. I'd like to start by
17 stepping away from the models, themselves, for a bit,
18 and give some discussion of the thought processes when
19 it comes to purchasing a vehicle.

20 When somebody wakes up in the morning and thinks
21 about what should be in his or her driveway, a number of
22 questions come up. And for purposes of this discussion,
23 there are three in particular I'd like to focus on.

24 First, do I, my family, or my business even need
25 a car in the first place? If so, how many?

1 Focusing on the personal sector, that depends
2 largely on the household's background. A single person,
3 making 30K a year, will reach a different conclusion
4 than a family of five, where both parents work and pull
5 in six figures.

6 Second, what kind of vehicles should they be?
7 Do I need a truck, an SUV? Does that empty space in my
8 garage kind of look like a Maserati?

9 Demographics clearly play a role here, too. But
10 you also need to consider the characteristics of the
11 vehicles, themselves. Price, speed, mileage, how many
12 kids and groceries will fit, that sort of thing.

13 Finally, we can think about what fuel that
14 vehicle should use. And by fuel, we also consider
15 technologies, such as hybrids, PHEVs, FFEs, and the
16 like.

17 At this point, demographics start to take a back
18 seat. But attributes are still pretty important here,
19 mileage and price, in particular. So, too, are
20 contemporary fuel prices. When gas is cheap, there's
21 less incentive to move on to something else. Which, as
22 you know, is a lesson we're learning this year, at least
23 on the national scale.

24 Now, there's three points I'd like to stress
25 about this list. First, it is certainly not an all-

1 encompassing decision tree. I mean, if this were Family
2 Feud, I'm sure new or used would be on the board.
3 Vehicle incentives can also sweeten the pot, when you
4 really start to do the research.

5 But this will give us plenty of context for
6 today and perhaps, in September, there can be a look at
7 some of the other factors.

8 Second, when folks ask themselves these
9 questions, they generally ask them in this order.
10 You're not going to wonder what kind of car you need, if
11 you don't need one.

12 And in 2015's market, the question of fuel type
13 is constrained by the kind of vehicle you need. If you
14 want to go full-on battery, for example, but you
15 absolutely need a minivan, then at least for now you're
16 kind of out of luck.

17 Finally, I also need to point out that this is
18 not, not a diagram of the vehicle choice models or the
19 California Vehicle Survey. The models ask these sort of
20 questions, but in a more abstract sense, and include
21 other data, exogenous forecasts, parameters derived from
22 the Vehicle Survey, and they all go in to the wood
23 chipper that is any econometric model.

24 Furthermore, the personal commercial vehicle
25 choice models consider these factors differently.

1 That's why there are two models.

2 Ms. Bahreinian has gone over the various models
3 several times in the past, so I won't belabor the point,
4 except to mention that these factors do, of course, have
5 significant impacts on the models. And we'll look at
6 those factors and their consequences today.

7 Let's start at the top. When every household
8 and business in the State make their own individual
9 decisions regarding vehicles, the resulting aggregate
10 becomes the total vehicle stock for California. This is
11 driven by economic, and demographic factors, and trends.

12 As you've heard, there are three common
13 scenarios, each with its each econ/demo forecast from
14 separate sources.

15 Let's look at population, first. The Demand
16 Analysis Office is using updated projections from the
17 same sources as in 2013, IHS Global Insight, Moody's,
18 and the Department of Finance, in descending order.

19 These cases are presented here. And you can see
20 by the chart that there's really more consensus than the
21 contention. There's never more than a two percent
22 different between the lot of them, and the high and
23 reference cases are nearly identical.

24 What's more, the lines are parallel. That is
25 the rate of change per year is effectively equal in all

1 three scenarios. In fact, they're so similar that if
2 you look at the Y axis, you'll see it has to start at 30
3 million vehicles to accentuate what difference there is.

4 From a forecast perspective, this means the
5 three population projections are not going to contribute
6 much when it comes to differentiating the total stock
7 forecasts.

8 So, all right, let's take a look at the economic
9 scenarios, maybe they'll make a greater impact.

10 The three gross State product forecasts come
11 from Moody's and IHS Global Insight. Here, the high
12 case diverges a bit more, trending upwards at about five
13 percent per year. But the low and reference
14 trajectories stick together and have a more modest four
15 percent annual increase.

16 All in all, though, it's kind of the same story
17 as population, just with the reference case tracking the
18 low, instead of the high.

19 Again, there's not a whole lot to work with here
20 in terms of making more significantly divergent
21 scenarios.

22 By now, I'm sure you've guessed where I'm going
23 with this. You take two sets of similar projections,
24 you feed them in the model, and the results are pretty
25 much about what you would expect.

1 The overall preliminary, preliminary light duty
2 vehicle stock scenarios stick to a rather narrow band
3 and move in tandem, increasing 1.2 to 1.7 percent per
4 year, to a range of 33 to 35 million, depending on the
5 scenario.

6 Less than six percent separates the low and high
7 cases in the out year. And since vehicle stock is a
8 major component of vehicle miles and on to energy
9 demand, you begin to see why the figures Ms. Strecker
10 presented were, similarly, well, similar.

11 So then what are the consequences of this narrow
12 range on the rest of the forecast? First, it means when
13 it comes to class and fuel classes for forecasted
14 vehicles, the three common scenarios become an exercise
15 in slicing up pretty much the same pie.

16 If you see far more trucks or double the PAGV's
17 in one scenario, compared to another, you're not going
18 to be able to say, well, there's 10 million vehicles on
19 the road so, of course, there's going to be a lot more.

20 Instead, we need to focus on how the other
21 inputs affect matters. In the case of vehicle class
22 that, for the most part, means looking at vehicle
23 attributes.

24 However, as we stated earlier, time constraints
25 necessitated the use of the 2013 attributes, and there

1 was only one set of those. So, this means the vehicle
2 class distribution will be essentially identical for all
3 scenarios.

4 The reference cases distribution is presented
5 here and since the others are so similar, we can stick
6 to this one. Cars and the various sport utility vehicle
7 classes increase in the preliminary forecast, taking
8 market share away from light duty trucks. Meanwhile
9 vans, for the most part, hold on to their slice.

10 We've now covered vehicle stock and class. So,
11 let's look at what we're all here for, fuel choice. As
12 the vehicle attributes, in the preliminary forecast, are
13 common to all cases, the burden is on differences in
14 fuel prices to distinguish the common scenarios.

15 But before we get to that, let's do a very quick
16 recap of some of the most important vehicle attributes,
17 first, and then we'll look at the fuel prices. And once
18 again, it needs to be stressed, these are the attributes
19 from 2013 we're looking at. Moreover, they were
20 produced for a forecast that used 2011 as a base year.

21 If you recall, that was the inaugural year of
22 the Chevy Volt, the Nissan Leaf, and a year before, the
23 Tesla Model S. So, there was little hard data on which
24 to base these attributes, particularly in the EV and the
25 fuel cell domains.

1 Of the 2015 attributes, some of them are already
2 in staff's hands as of a week or two ago, and are
3 undergoing internal review before they go into the
4 models, while others should be received shortly.

5 Long story short, we're looking at yesterday's
6 newspaper and these attributes will not be used in the
7 final forecast.

8 Starting with compact car fuel efficiency, we
9 see aesthetic increase across the board here, one to
10 three percent, depending on fuel type.

11 Mid-size efficiency largely follows the same
12 trajectory as compact cars, but tend to be somewhat less
13 efficient, as one would expect. The odd kink in the
14 fuel cell vehicles stem from a lack of a baseline data
15 two years' ago. And staff have been assured that this
16 has been adjusted in the 2015 attributes.

17 Turning to retail vehicle prices, we see newer
18 technologies becoming cheaper as time goes on.
19 Although, I need to caution that the EV price here,
20 again, is anomalous and is corrected for 2015. Midsize
21 cars, well, generally hold their price in nominal
22 dollars.

23 Now, if you'll excuse me, I'd like to quickly
24 skip ahead and give a sneak preview of the PEV stock,
25 that is PSUV and EV together, to provide a bit of a

1 backdrop for the next slide.

2 As with total vehicle count, the difference in
3 PEV stock in the three cases isn't huge. Even calling
4 it ten percent would be rather generous. Given the
5 other similarities we've seen today, that's really not
6 much of a shock.

7 What's more surprising, however, is if you look
8 closely, the low demand scenario actually sees higher
9 PEV stock than in the reference case. On the face of
10 it, that's a little counter intuitive. Even though
11 there wasn't too much difference in total stock between
12 the cases, there is still about a million total stock
13 difference between them.

14 So, why would the reference case lose out here?
15 To understand this, we need to look at the fuel prices,
16 which is the last piece of the puzzle.

17 So, let's go back to slide 14 and figure this
18 out. I've spent a lot of time today talking about the
19 various similarities in our preliminary forecast. The
20 econ demo common cases were very close. The attributes
21 were kept constant. And the upshot is there isn't a
22 whole lot to distinguish one common case from another up
23 to this point.

24 The one case where there is a much greater
25 difference is in the preliminary fuel price forecasts.

1 Now, Mr. van der Werf spoke at length about the
2 preliminary fuel prices and proposed adjustments for the
3 revised. But I'd like to point out one rather subtle
4 item. I've plotted, here, just the gasoline and
5 electricity forecasts for the reference and high price
6 cases. Keeping in mind that high fuel prices correspond
7 to low energy demands and a low demand common case uses
8 both high gasoline and high electricity prices.

9 What's of note here is that when comparing the
10 cases against each other, you see that in the high cases
11 the gasoline prices ramped up much more quickly than the
12 electricity prices. By 2026, gas prices are 33 percent
13 higher in the reference case universe, versus just a ten
14 percent difference for electricity.

15 Now, let's think about what this means for the
16 PEV forecast we saw, where the low demand scenario sees
17 more PEVs than in the reference. What we can do is,
18 again, step away from the modeling perspective and back
19 to those three questions. In fact, let's bring those
20 back up.

21 And think on the micro, rather than the macro
22 scale. In fact, let's focus on a single case. Somebody
23 will call, we'll call her Mary. Mary's a young, single
24 accountant, who makes \$50,000 a year, and is in the
25 reference case world. That is to say the median income,

1 state population, et cetera, match the reference case
2 scenario.

3 One day she trades in her old clunker for a new
4 car. She wanted a subcompact, so she got one, and was
5 torn between gas powered or electric. She did the math.
6 She's an accountant so, of course, she did the math.
7 And found that the gas-powered car just edged out an
8 otherwise equivalent EV on a cost-per-mile basis. And
9 so she went with what her spread sheet told her to do.

10 As it happens, the day she bought her car it was
11 groundhog day. And when she woke up, she realized she
12 had to live the same day over again. Even worse, this
13 time around she's no longer living in this reference
14 case world, but now in the low demand one, with the
15 higher fuel prices, but weaker economy.

16 Still, she perseveres and again has to look at
17 trading in her old clunker. So, let's see what happens
18 as she answers these three questions a second time.

19 First, does she need a car? The econ demo data,
20 as we discussed, is pretty close to what it was in the
21 reference case. Mary is almost certainly still single,
22 and makes maybe a little less money, but not that much
23 less. So, her answer probably doesn't change. She
24 still needs a vehicle, but one is probably enough.

25 What kind of vehicle? Well, the attributes are

1 exactly the same in the low demand world. Mileage is no
2 different here. They use the same Kelley Blue Book, and
3 so on. If a subcompact suited her needs before, it
4 should do just nicely here.

5 Finally, she has to decide on a fuel again.
6 Let's go back to fuel. And now she has to contend with
7 the higher fuel prices. Now, remember, she was on the
8 fence before, but went with gas. But here, gas is a
9 good, well, more than 30 percent higher. And while
10 electricity is higher, too, it doesn't come out looking
11 quite as bad as gasoline, relatively speaking.

12 So, suddenly, the EV looks more enticing, enough
13 to push her over the edge. And so, she swaps out the
14 ICE for the lithium ion and lives happily ever after.
15 The end.

16 Now, let's apply this experience to the
17 forecast. When comparing the low case to the reference,
18 there's little difference in total stock and the class
19 distribution remain mostly the same. But the relative
20 shift in fuel prices means you're going to have cases,
21 like Mary, for whom an alternative fuel choice will make
22 more sense and ultimately driving demand for PEVs.

23 So, when we come back to our PEV forecast and
24 look at this crossing over of the reference and low
25 scenarios, I hope it's clear by now what it looks like

1 is going on.

2 In the high demand case fuel prices were low
3 enough across the board to push everything up. However,
4 the low demand scenario is boosted enough, again by
5 people like Mary, making the economic choices, the
6 economic choices of electric and plugin vehicles over
7 gas. And so, we see higher PEV demand in the low energy
8 demand case.

9 I've been talking about PHEVs and PEVs in
10 aggregate. But real quick, I'd like to break down the
11 split between the two in the preliminary forecast. You
12 can see here that pure EVs total less than PHEVs
13 throughout the forecast period, but their market share
14 does increase up to around, oh, about half the PHEV
15 total by 2026.

16 And the last chart, I promise, is another sneak
17 preview of the forecast which will be presented in the
18 July workshop, as part of the overall California Energy
19 Demand Forecast.

20 Ms. Strecker showed a comparison of both of the
21 two and, for the sake of completeness, here's the
22 accompanying vehicle stock. We have an extremely narrow
23 demand in TEFU's preliminary forecast, while the other
24 cases take the opposite approach.

25 Again, the CEC folks will be discussing their

1 work in the July forecast, unless you have any questions
2 on it now. I don't know if there's anybody in the room
3 that can discuss it.

4 COMMISSIONER SCOTT: I do have a question.

5 MR. GAGE: Yes.

6 COMMISSIONER SCOTT: I'm trying to figure out
7 how does this take into account the ZEV Mandate and
8 other statewide policies? So, the presentation that we
9 had earlier from Anna just showed a very different
10 number of vehicles that are mandated to be here in
11 California. And this doesn't appear to reflect that.

12 And so, I'm trying to figure out how to --
13 when -- this is the preliminary forecast.

14 MR. GAGE: Yes.

15 COMMISSIONER SCOTT: And so will you do an
16 addition that starts to include some of the key mandates
17 and policies, or how is that going to match up or come
18 together, as you go from preliminary to the, I guess,
19 draft forecast, or whatever the next step is?

20 MR. GAGE: I see. Well, our preliminary
21 scenarios, we do not bake in the ZEV mandate. This is
22 an econometric forecast that's based on what people
23 choose to buy. You know, it's not based, obviously, on
24 what manufacturers supply. And on that, yes, the ZEV
25 mandate is not baked in.

1 The one exception is perhaps on the government
2 level, where you might have seen a little bit of a jump
3 there. You know, the ZEV Mandate does not dictate and
4 tell people you are not allowed to buy and ICE. But on
5 the government side, you know, that in theory can be the
6 stroke of a pen.

7 As far as a scenario explicitly including the
8 ZEV Mandate, I will have to get back to you on that. I
9 think that's probably something we can do, but we will
10 have to take a look at it.

11 MS. STRECKER: I think --

12 COMMISSIONER SCOTT: Oh, go ahead.

13 MS. STRECKER: This is Gene Strecker, again. In
14 the attribute forecast, in the 2013 attribute forecast,
15 the ZEV Mandate was included as a policy in the
16 attribute forecast, which a contractor does for us.

17 So, that's where it's represented in our demand
18 forecasts. But we plan to consider it, if we have
19 enough time and, you know, if everything else that goes
20 around with --

21 COMMISSIONER SCOTT: Well, I think we do need
22 enough time to do that because that's a really important
23 component of where the State is headed. And the number
24 of vehicles impacts greatly, or has the potential to
25 impact what the overall electricity forecast will look

1 like. And so, to leave that part out, I think we'll
2 have an incomplete forecast at that point.

3 MS. STRECKER: Yeah, I mean, we can certainly
4 have a discussion about what other, additional scenarios
5 we can look at, and that certainly can be one of them.

6 COMMISSIONER MC ALLISTER: Yeah, I want to just
7 build on that a little bit because I think this -- you
8 know, given that it's early days and given that we're
9 actively trying to build a market for these, it's kind
10 of not in a vacuum. This is not -- you know, I think
11 it's been said several times, in different presentations
12 that people -- we're sort of taking, we're sort of
13 trying to see -- you know, we're stuck kind of in today.
14 We don't know what the future's going to be. And we're
15 trying to sort of figure out what people want in their
16 vehicles and build a forecast based on those probable
17 choices.

18 So, I think the approach is, you know, I think
19 it's definitely a valid way to do that and we ought to
20 do that. I guess, if that approach, then, sort of
21 indicates that based on our best judgment, and our
22 modeler's best judgment, you know, on the choices people
23 are likely to make, the technology mix we expect, et
24 cetera, et cetera, we're going to find short of the
25 mandate. Then we need to know that so we can work on

1 that to change the landscape.

2 So, I think this is an iterative kind of
3 discussion where, you know, we're trying to actively
4 shape the marketplace for vehicles. So, you know, is
5 range still a factor? For example, like one question,
6 is range still a factor in limiting the PEV marketplace?

7 So, probably, attitudes are going to change and
8 we want to actively help them change in the directions
9 that we need to get the policy goals right.

10 So, I'm trying to highlight the fact that it is
11 so just incredibly critical that we keep active
12 conversations with the right folks across the agencies,
13 and sort of up and down all the different disciplines
14 that we have here, at the Commission, to make sure that
15 we're looking at this from lots of different directions,
16 and the flags are coming up where they need to so we can
17 work through these issues.

18 So, I'm not really implying that you're not
19 doing any of that. I just want to make sure that we see
20 the forest for the trees, and really keep an eye on what
21 our policy goals are.

22 For example, in the building standards, I think
23 we have a long, you know, kind of history of working
24 directly with industry to try to get them to adopt new
25 practices, develop new technologies. Because we have,

1 say for example, the Zero Net Energy goal that we really
2 want to meet, right. And so, we try to build that
3 collaboration with industry and really make clear that
4 these are the goals and, by golly, we're going to meet
5 them. And how are we going to do it most cost
6 effectively?

7 And, you know, there are all sorts of co-
8 benefits here that you could argue also, similarly,
9 would exist in the transportation with air quality, and
10 some of the land use and growth kinds of activities that
11 are linked to transportation decisions.

12 So, anyway, sorry for the rambling observation.
13 But I just think it's really critical that we keep an
14 eye on all these pieces, even while we're working on one
15 of them because they are really all linked.

16 MS. BAHREINIAN: This is Aniss Bahreinian. I'd
17 just like to focus on the point that you see those three
18 forecasts that we called CED forecast, 2015 forecast.
19 Those have baked in ZEV Mandate compliance. Even the
20 lowest of the forecast, which is the green line, shows
21 that the minimum -- or that ZEV has been complied.
22 Everything else is just exceeding that.

23 So, if you look at the TEFU forecast, you can
24 see that, certainly, to 2022, the TEFU forecast also
25 exceeds ZEV numbers. That's important to point out.

1 When it comes to the PEV numbers. So, this is without
2 fixing it to the ZEV Mandate, we have been able to do
3 that. So, there's more hope in this thing than it meets
4 the eye in the first instance.

5 COMMISSIONER MC ALLISTER: So, you said that the
6 TEFU -- well, all the scenarios, which are sort of one
7 upon the other there --

8 MS. BAHREINIAN: Yes.

9 COMMISSIONER MC ALLISTER: -- the high,
10 reference and low. Those meet the mandate? I thought
11 the mandate was higher than that.

12 MS. BAHREINIAN: Well, the green line at the
13 bottom, which is the CED 2015, is meeting the ZEV
14 Mandate. And since the other ones are higher than that,
15 then they are meeting and exceeding the ZEV Mandate.
16 This is only, strictly, with the PEVs. We are not
17 speaking to FCVs.

18 COMMISSIONER MC ALLISTER: Okay. Does that make
19 sense to you? The goal's a million, right, by 2020?

20 MS. BAHREINIAN: Yes, after 2021, then it
21 becomes lower than the ZEV Mandate. But prior to that,
22 it is exceeding it.

23 COMMISSIONER MC ALLISTER: Okay, and this is
24 only PEVs, yeah.

25 COMMISSIONER SCOTT: Is it the total number of

1 cars each year or is that the total number altogether?

2 MR. GAGE: This is the total, the total stock on
3 the road.

4 COMMISSIONER SCOTT: Okay.

5 MS. BAHREINIAN: Total stock of PEVs on the
6 road.

7 COMMISSIONER SCOTT: Yeah.

8 MS. BAHREINIAN: I should also add that the ZEV
9 Mandate relates to the new vehicle sales. And it is the
10 percentage of the new vehicle sales that have to comply
11 with XY&Z, all the requirements that are in the ZEV
12 Mandate. This is on road vehicles, which is the stock
13 of vehicles.

14 COMMISSIONER SCOTT: Yeah, okay.

15 MS. BAHREINIAN: So, they accumulate over time.

16 COMMISSIONER SCOTT: I will try to get a more
17 detailed briefing from you all, on this, to really
18 understand kind of what the assumptions are, and what's
19 in here and what's not in here.

20 And I think my other question, which isn't
21 related to the PEV stock, but was on the fuels, on the
22 prediction on the fuels was how is the Low Carbon Fuel
23 Standard in there? How is the Governor's State of the
24 Union goal of 50 percent petroleum reduction in there?

25 So, I'd like to understand how those are

1 reflected within the scenarios. And I think I probably
2 need to get a briefing so you can kind of walk me
3 through, step by step, on how it's put together.

4 MS. BAHREINIAN: Absolutely.

5 COMMISSIONER SCOTT: Okay, thanks.

6 COMMISSIONER MC ALLISTER: So, I want to just
7 make sure that we do our utmost to track the red or the
8 blue line, you know, and try to not track the green
9 line. Let's try to get the high, you know.

10 MR. KAVALEC: If I could add a couple more
11 things, this is Chris Kavalec.

12 COMMISSIONER MC ALLISTER: Thanks, Chris.

13 MR. KAVALEC: We'll have to get together with
14 the transportation folks because I think our compliance
15 case shows substantially more stock than that. But we
16 may be wrong. But we'll have to work that out.

17 COMMISSIONER MC ALLISTER: I think that's kind
18 of the source of our questions, too, is what is
19 compliance? What would we really expect compliance to
20 look like and then map that over to the demand forecast
21 for electricity.

22 MR. KAVALEC: Yeah, and it was based on the most
23 recent, in 2013, the ARB most likely compliance scenario
24 that Anna spoke about earlier. Which has been since
25 updated.

1 So, assuming that we do one of our scenarios for
2 the revised forecast, which is a most likely compliance
3 scenario, it would look a little bit different because
4 they've tweaked their ZEV Mandates in the last year.

5 The other thing I wanted to mention is that I
6 know it's not -- given that California's committed to
7 meeting the ZEV Mandates, and there's a lot of machinery
8 and politics behind it, it's not prudent for us to be
9 coming out with a forecast showing failure to meet the
10 ZEV Mandate.

11 However, I do want to stress that I think
12 there's a place for somewhere within our forecast,
13 whether it's a scenario or a discussion, where we talk
14 about what type of result you get when you predict the
15 amount of electric vehicles using people's actual
16 preferences, as measured by our survey.

17 So, maybe that's something we can talk about
18 later about how, exactly, we would fold that in or
19 present it. But I think it should be part of the
20 information that we provide at some point.

21 COMMISSIONER MC ALLISTER: Yeah, and that's what
22 I was trying to say before. I mean, I think this
23 approach is absolutely valid. I mean, you know,
24 attributes are real, people's decisions are real, and we
25 live in a democracy and people can make the decisions

1 they want. And that's all good.

2 And I guess the flag that would go up is if we
3 think that our expectations, that scenario of sort of
4 what expectation looks like, in our best judgment, falls
5 short of our goals, then we really need to know that.
6 And I think it's very appropriate for a discussion.

7 But, you know, that discussion also needs to
8 sort of project that we're committed to meeting the
9 goals and how we're going to do aggressive, proactive
10 policy to try to make that happen. So, I think all of
11 the above needs to be in there.

12 COMMISSIONER SCOTT: I agree with that.

13 MR. KAVALEC: Okay.

14 MR. GAGE: So, switching back to the TEFU
15 forecast. Where do we go from here? In terms of
16 revised inputs, I've been focusing on three things
17 today, econ demo data, attributes, and fuel prices.

18 I've been told we can expect some revision to
19 the econ demo forecast later this summer, although I
20 would not expect any wild departures from what staff
21 currently have.

22 As far as attributes go, staff expects to have
23 new attributes for each of the common cases.

24 Finally, fuel prices will switch to the revised
25 forecast, which Mr. van der Werf explained earlier

1 today.

2 Beyond the raw input data, however, is what our
3 staff believes to be needed to look beyond the common
4 scenarios. These common scenarios are meant to be a set
5 of baseline scenarios between the transportation,
6 electricity, and natural gas forecasts to give a set of
7 internally coherent, overall projections using a common
8 set of assumptions.

9 However, there's nothing saying staff cannot
10 explore alternative scenarios, as you mentioned, beyond
11 the common ones.

12 For example, one can mix and match the price
13 forecasts, taking a high price for gasoline, with the
14 reference or low case for electricity to see how that
15 would bolster EV demand.

16 Vehicle incentives are another area to explore,
17 looking at when they expire, what happens if they are
18 extended, increased, or even eliminated?

19 And this is where we would very much appreciate
20 feedback, either today or in the docket. We would be
21 interested in what sort of scenarios do you and members
22 of the public would be interested in looking at.

23 And we are also calling for other sources
24 exogenous forecasts, such as the econ demo data, which
25 may be more bullish or bearish, depending on -- I mean,

1 than what we have used for our preliminary forecast.

2 In short, our preliminary forecast is just that,
3 preliminary. Staff looks forward to making the
4 necessary adjustments for the forecast, looking at these
5 sort of what ifs, and seeing what happens to Mary come
6 September.

7 And that, finally, is all I have. I'll take
8 your questions at this time.

9 COMMISSIONER SCOTT: I asked all mine as you
10 went along.

11 COMMISSIONER MC ALLISTER: Thanks a lot. I
12 appreciate that.

13 MR. GAGE: Thank you.

14 COMMISSIONER MC ALLISTER: Other questions?
15 Okay, thanks.

16 MS. RAITT: Thanks, Jesse. That concludes the
17 presentations on the light duty vehicles. And now,
18 we'll have Bob McBride on the preliminary forecast for
19 the medium and heavy duty vehicles in California.

20 MR. MC BRIDE: Hi, Bob McBride, as we've said.
21 Good morning Commissioners, stakeholders, staff. I'm
22 here to present some preliminary results for the truck
23 model, truck market share forecast component of our
24 freight energy demand model.

25 I was just informed that model was called the

1 freight energy demand model at its outset by a
2 consultant, or by somebody that was at the Energy
3 Commission when it was developed, and is now a
4 consultant I encountered.

5 We'll start by looking at similarities and
6 differences between public and private fleets, some
7 factors fleet managers consider as they decide what fuel
8 types they choose when they purchase trucks.

9 Staff has used a truck choice model to generate
10 truck market share forecasts by fuel type. Argon
11 National Laboratory developed a truck model as part of a
12 suite that uses their Vision Model. The model's been
13 developed for DOE in 2012, and make use of the 2010 AEO
14 high fuel price scenario. That's the current published
15 results out of that model.

16 High fuel prices are paired, typically, to the
17 economic conditions for low fuel demand. However, the
18 preliminary truck fuel type market share forecast uses
19 high oil price in all three demand cases. That's not by
20 choice.

21 We emphasize a low demand scenario here. We'll
22 look at out the revised 2015 fuel price forecast might
23 shift the market share of fuel types for the revised
24 forecast.

25 Last, I'll describe the updates planned for

1 that, the revised forecast.

2 Here's a rough comparison to help convey some of
3 what motivates fleet managers. These are illustrative
4 examples, not rigorous rules, and simplify many
5 differences. In general, public fleets follow
6 regulations and finances, while private fleets rely on
7 the payback period. Incentives to meet statewide and
8 regional air quality regulations have been applied
9 earlier, more quickly to public fleets because there are
10 special rules for that.

11 Ambitious public fleets may set the bar lower,
12 perhaps trusting in a proof of concept or opportunities
13 for subsidy when adopting innovative technology. Fuel
14 price, operating costs, and interest rates are
15 components of the payback period, which is the more
16 important factor for the private fleet.

17 Commercial on road experience with a fuel type
18 tends to be more important for private fleets.

19 At the request of DOE, the National Petroleum
20 Council analyzed market prospects for alternative fuel
21 vehicles alongside conventional fuel vehicles. This
22 preliminary medium and heavy truck forecast uses data
23 published in the 2012 NPC report.

24 We will be running 5.1, the current version, for
25 the fuel type market share in the revised forecast.

1 Variation in truck counts arise from using the
2 three common economic and demographic cases. Trucks of
3 all fuel types are included. There is some variation.

4 A 2013 white paper, from America's Commercial
5 Transportation, Inc., ACT, held that natural gas engines
6 in heavy trucks is the diesel of tomorrow. However, in
7 early 2015, ACT's new, and largely in response to the
8 changing prices, fuel prices over the last year, ACT's
9 new Natural Gas Quarterly featured this diagram.

10 Given the closing spread or ratio between
11 natural gas and diesel, since 2010, and the high cost of
12 natural gas vehicle equipment, current conditions
13 favored diesel tech.

14 ACT now estimates the payback for a natural gas
15 truck at over ten years. That can change, as we'll see.
16 But it's a lot different than it looked three years ago.

17 The 2012 NPC report, DOE published results that
18 are based on AEO 2010 fuel price forecasts. That's the
19 second of about five times I'll say that. Using the
20 high oil price scenario in the 2010 AEO, natural gas
21 would be less than half the cost of diesel to do the
22 same work.

23 The reference case shows the fuel price ratio
24 around 60 percent. The low price, from the 2010 AEO, is
25 nearly as expensive as -- natural gas is nearly as

1 expensive as diesel.

2 The high oil price scenario favors natural gas.

3 The low oil price scenario favors diesel, with the

4 reference case somewhere in between.

5 We'll discuss how more current fuel price

6 forecasts play out in a few minutes.

7 This penetrated -- this is the fuel split of

8 trucks. The penetration of natural gas trucks at the

9 top of the bar, shown in light blue, represents the

10 outcome of low demand economic conditions from the

11 common scenarios, discussed in previous workshops, and

12 the 2010 AEO high oil price forecast case, as it should.

13 The ratio of natural gas to diesel prices, the

14 bottom line on slide seven, I'm going to leave it there

15 for a second, drives this outcome. Some diesel electric

16 hybrid trucks are already on the road, but first exceed

17 100 new units in 2019, given the fuel type market share

18 in the NPC report forecast and looks very similar.

19 The same published 2012 truck fuel type share

20 forecast, using the 2010 AEO high oil price, is used

21 both in the high and the reference demand cases. The

22 number of trucks is different.

23 The reference case will be revised to include a

24 truck share forecast based on the 2015 reference case

25 oil prices, as it should.

1 And the high demand case will be revised to
2 include the truck fuel type share forecast outcome,
3 using a 2015 low oil price.

4 The high crude price case plays out alongside
5 the low demand common scenario in the freight model,
6 with this outcome from combination tractor/trailers.
7 Well, tractors. You're buying a tractor, you're
8 borrowing a trailer.

9 For each forecast year, the demand for new
10 trucks arising from economic conditions is satisfied
11 with that year's market share for each fuel type.

12 Before diesel particulate filters were required
13 by the statewide truck rules, diesel refuse trucks
14 exceeded Southern California's criteria pollutant
15 standards, or EPS standards in Southern California.
16 Natural gas fueled refuse and recycling trucks met the
17 standards and were adopted locally.

18 Diesel fueled refuse trucks persist outside the
19 non-attainment areas due to their low initial cost.
20 Many of the same conditions applied to the urban buses
21 and individually regulated fleets. And I might say the
22 urban buses account for the lion's share of natural gas
23 in the current fleet.

24 Now we turn to how we intend to update the
25 preliminary forecast to reflect additional and current

1 information. All cases shown in this slide are based on
2 reference price scenarios from different fuel price
3 forecasts. AEO 2010 fuel prices, shown in green, were
4 used in the published NPC report. In the reference
5 case, natural gas costs 60 percent to 70 percent of
6 diesel when applied to carry equivalent ten miles.

7 We plan to apply the AEO 2015 fuel prices to the
8 interstate truck fleet because that's a national
9 concern, and the CEC 2015 fuel prices to all other
10 trucks in state. Therefore, we expect market share in
11 the revised forecast to be less favorable to natural gas
12 truck purchases than in this preliminary forecast. And
13 we'll see how much in a few minutes.

14 Or right now. Here, the fuel type market share
15 for new diesel trucks is shown in red, with new natural
16 gas trucks shown in blue. The solid lines represent
17 market share of new combination tractors, that's the
18 articulated ones. The dashed lines represent fuel type
19 market share for heavy single unit or the unarticulated
20 ones.

21 And why are they different? The tractor, the
22 long-haul tractor trailers go more miles in a year, so
23 they are able to overcome the initial high cost of the
24 natural gas truck better. Many hours of operation are
25 required for the natural gas trucks to overcome their

1 high initial cost.

2 Interstate combination tractors, tractor
3 trailers that can cover 80,000 to 100,000 miles a year,
4 some of the in state ones are maybe 40,000 to 60,000.

5 Not the windows for natural gas truck market
6 share in 2008, 2011, and 2012. We interpret this as an
7 unrealized opportunity. Uncertain future conditions,
8 limited fueling infrastructure, maybe less efficient
9 engines may have played a part in the low natural gas
10 truck sales to private firms through these years,
11 despite this graph.

12 Starting in 2013, this scenario calls for very
13 low -- oh, I'm sorry, where am I? Yeah, starting in
14 2013, natural gas adoption looks pretty low for about
15 five years and then starts to creep back in.

16 Low oil and, hence diesel prices, will likely
17 dampen adoption of heavy natural gas trucks throughout
18 the forecast. With diesel prices so low, the high
19 initial cost of a natural gas truck is a solid barrier.

20 So, staff plans to update fuel prices and
21 vehicle prices, both influential in the truck forecast.
22 The 2014 data will be substituted in where we've used
23 2011 data. Staff will run the truck 5.1 model, with
24 updated inputs and produce revised truck fuel type
25 market share cases for each truck class. And I have

1 about eight classes. So, we have a little bit of
2 resolution there.

3 These truck fuel type market share forecasts
4 will be used in the freight energy demand model for the
5 revised fuel demand forecast.

6 And I'd like to hear comments and questions now,
7 please.

8 COMMISSIONER SCOTT: On your market share using
9 the high oil prices and the low oil prices, those oil
10 prices are coming from the slides that we saw
11 previously, that I think Ysbrand presented or where --
12 does that match up?

13 MR. MC BRIDE: Okay, these two graphs I put
14 the -- our fuel price forecast in the model and ran it,
15 as an alternative to the published results. The
16 published results were all the 2010 AEO.

17 COMMISSIONER SCOTT: I see, okay.

18 MR. MC BRIDE: So that's where that --
19 everything basically before this slide. And, you know,
20 a lot demands on this right here. We're on the green
21 line in the published results. And depending upon
22 whether you're an interstate truck, or somebody in
23 California, you're on one of the other lines.

24 COMMISSIONER SCOTT: Okay, thanks.

25 MR. MC BRIDE: I'm happy to hear comments when

1 you're ready to send them. Thank you.

2 COMMISSIONER MC ALLISTER: Thanks very much,
3 Bob.

4 MR. MC BRIDE: Thanks.

5 MS. RAITT: Thank you, Bob.

6 Now, we'll move on to other vehicle types, and
7 Gordon Schremp on the Preliminary Aviation Fuel Demand.

8 MR. SCHREMP: Good morning, again. Gordon
9 Schremp for a second session. You might see me a third
10 time up here.

11 So, we've been sticking to the ground so far and
12 we're going to now take it to the air. There is another
13 transportation means and that is aviation, certainly.
14 And so, we do look at aviation fuels, both in terms of
15 historical consumption, as well as forecasted
16 consumption or demand.

17 So, some of these slides are a little bit of a
18 review, but I want to go back over them. It's important
19 for the context of my showing of the preliminary
20 forecast for California fuel demand for aviation.

21 So, basically, there are different types of
22 aviation and I'll talk about those. There's an approach
23 to forecasting fuel that's based, basically, on
24 passenger, load factors, and where you're going,
25 domestic or international destinations. And I'll cover

1 what those forecasts do look like, the results of the
2 past years and the fuel consumption.

3 So, the different types of aviation fuels,
4 aviation gasoline. It's basically like gasoline, higher
5 octane, a very small quantity, less than one percent of
6 aviation fuels.

7 Military jet fuel, which is two different
8 versions depending if you're a naval craft or all other
9 military craft. And that actually is something that's
10 going to be changing. The military is trying to go to a
11 fuel specification, or they actually are. Have been
12 changing late last year and this year to using
13 commercial jet fuel, essentially. So, that's going to,
14 I think, make ease of acquisition and availability for
15 both domestic and international acquisitions of the
16 fuel.

17 And so, but how we have examined military jet
18 fuel is we actually construct demand based on data from
19 solicitations by military facilities. And so, that's a
20 rather labor intensive process. So, it will be better
21 going forward not to have to differentiate. But still,
22 going forward, jet fuel will then have a component that
23 is actually military, in the commercial jet A category.
24 And that's about anywhere eight to ten percent of total.

25 And as I mentioned, the State Board of

1 Equalization does have fuel data available. People go
2 look at their information online. But once again, it's
3 taxable sales. So, yes, you can see jet fuel taxable
4 sales, and they will be a very, very small percentage of
5 total. Because in-plane fueling, or in-wing fueling,
6 like Southwest Airlines, that they do on the tarmac, is
7 not assessed a tax. So, you don't see that in BOE data.
8 It's only private jets, at some commercial airports,
9 that actually have this sort of tax paid on the jet fuel
10 going to those planes. Very small quantities.

11 So, as I mentioned, aviation gasoline is very
12 small. That's why it's a red color so it can actually
13 show up on the bottom of this slide.

14 But this is mainly commercial jet fuel. And
15 like gasoline, like diesel in the near term slides, you
16 see a very similar pattern of a decline. You know,
17 2007, 2008, the big recession did hit jet commercial
18 traffic in the United States, the West Coast, California
19 internationally for that matter. But there's been a
20 steady recovery after that fact.

21 And military jet fuel, that green line moves
22 around a little bit, but is pretty consistent. Absent
23 some sort of war footing in the home country here, you
24 do see sort of a stable level of demand for military
25 activities, exercises, et cetera, training of pilots.

1 And so, that's going to be a rather steady quantity for
2 California.

3 So, what approach do we use? You know, you've
4 been hearing about the modeling work they've done, the
5 vehicle attributes, the local prices, and it all goes
6 into the demand forecasting from the Transportation
7 Energy Office so -- or in our Energy Assessments
8 Division, now.

9 So, we don't do that with the jet fuel. And we
10 certainly don't look at aviation gasoline because it's a
11 very small component of overall transportation fuel.

12 So, we look at, instead, other attributes or
13 factors that drive consumption of jet fuel, and that's
14 the number of people. And, basically, the fuel
15 consumption per in-plane passenger, that's based on load
16 factor of the plane, the type of aircraft, as well as,
17 certainly, the distance flown. And what kind of fuel
18 efficiency is being added to jet fuel choice. You know,
19 whether that's Boeing or air buses producing and
20 selling.

21 So, it's all about improved efficiency because
22 that is the number one cost to the commercial jet
23 industry is the fuel cost to their bottom line. So, it
24 is very important to that industry how efficient the
25 aircraft are and, certainly, what load factor you can

1 get up to, very high load factor to reduce their per-
2 plane cost.

3 So, this aviation information does have a lot of
4 data from BTS, historical data. And we do look at that
5 because we want to look at the relationships that are
6 developed between passenger activity, cargo activity and
7 fuel consumption.

8 So, we have fuel consumption for California, but
9 we don't have fuel consumption by individual airport.
10 But we do have the amount of in-plane passenger and
11 cargo activity by individual airports.

12 So, we've looked at all that on a historical
13 basis and we come up with these fuel consumption
14 relationships.

15 So going forward we want to say, because FAA
16 shows fuel consumption forecast nationally, they do not
17 show fuel consumption forecast on a state-by-state
18 basis, but they do in-plane forecasts by individual
19 airports all throughout the United States.

20 So, we look at what those national relationships
21 are, the split between domestic destinations and
22 international. And, certainly, if you have
23 international destinations, you're consumption per in-
24 plane passenger will be greater because you're going a
25 greater distance.

1 So, we look at those national trends and we see
2 where California fits in historically, and we follow a
3 similar relationship going forward to California.
4 Meaning, you know, improvement in fuel economy overall
5 and similar load factors moving forward.

6 So, this rather busy chart is both historical
7 data for in-plane passengers boarding aircraft, as well
8 as forecast data. So you do see there is, as
9 Commissioner McAllister was mentioning before, we have
10 these straight lines historically. They do move around
11 for a variety of reasons, but the forecasts end up being
12 some sort of straight trend line, usually.

13 So, FAA is forecasting, with their sole
14 forecast, a growth in in-plane passenger, you know, a
15 rather brisk business, if you will. And you can see,
16 with these red highlighted numbers, you look at what the
17 compound annual growth rates are and they're up a little
18 bit moving forward to the historical period presented in
19 this chart. About 1.5 percent, per year, over the
20 forecast period.

21 If you look at what the international change is,
22 it's very small, but still from one historical period,
23 the forecast period, but much greater than domestic.
24 So, international traffic is sort of growing like
25 gangbusters, but a smaller part of the overall total.

1 And so, then you look at what that combined
2 total is and this, of course, is for the United States.

3 So, now, we'll shift gears and we'll take a look
4 at California in-plane passengers, historically moves
5 around like the U.S. totals, and then rising over time.
6 So, clearly, we're already at a historically high in-
7 plane passenger total right now, on the historical
8 basis, and we'll go nowhere but up from there, absent
9 real world changes that will occur, but it cannot be
10 precisely predicted, as Commissioner McAllister pointed
11 out.

12 So, the growth rate here is different here than
13 that of the national perspective. It actually goes down
14 a little bit on an annual basis. It's about 2.5
15 percent, per year, over the forecast period, rather than
16 2.65. So, the rates are similar, but a little lower,
17 not going up a little bit higher. And this, of course,
18 is what a combined passenger in-planning, a mixture of
19 domestic and international, yet we can't see what that
20 mix is because that data is not broken out in the FAA
21 forecast data.

22 So then we look at what's the fuel consumption
23 per in-plane passenger? We do recognize that there is
24 certainly cargo activity consuming fuel in those planes
25 and they have very few passengers. So, the assumption

1 is that whatever that mixture is of cargo and passenger
2 plane activity for the U.S. is similar for that of
3 California, although we have no way of determining
4 whether that is actually true or not over the forecast
5 period.

6 So, what you can see here for California, the
7 green is somewhere a little bit higher. We have an
8 average of about -- you know, it started off at over 40
9 gallons per in-plane passenger. Certainly, higher than
10 the U.S. average and why is that? We have a higher
11 percentage of international destinations for people
12 boarding aircraft in this State, than the U.S. average.

13 I'm sure if we looked at, say, the State of
14 Florida, you would see something like that, a higher in-
15 plane passenger fuel consumption in that state because
16 of a greater concentration of international
17 destinations.

18 So, the one other takeaway, besides that, is
19 rather flat, if not declining. And yes, declining. So,
20 there is a continued improvement or a decrease in fuel
21 consumption per in-plane passenger because of the fuel
22 economy technologies, engine technologies, drag
23 reduction design of aircraft technologies. And even
24 route selection and how close you're allowing planes to
25 fly in similar corridors.

1 So, all of that is reducing the amount of fuel,
2 so it's being used more efficiently as time goes by.

3 So, we put that together with the in-plane
4 passenger, the assumptions on the relationship on the
5 fuel consumption per passenger, and we end up with this
6 projection, a sole projection for fuel consumption for
7 jet A over the forecast period which is lower than it
8 has been in the historical period, of 2.4 percent per
9 year. It's now 2.1 percent per year growth rate over
10 this entire period.

11 And that's all I have for the off-the-ground
12 demand forecast information. I'd be happy to answer any
13 questions you have.

14 COMMISSIONER MC ALLISTER: Good. Nice job,
15 thanks.

16 MR. SCHREMP: Thank you.

17 MS. RAITT: Thanks. Next is Jesse Gage on the
18 high speed rail.

19 MR. GAGE: Thank you. My HSR presentation is
20 going to be very short and mercifully sweet. So, let's
21 get right into it.

22 When staff first presented the plan for
23 forecasting high speed rail fuel demand, back in March,
24 there was this rather cumbersome algorithm for its
25 computation, using the High Speed Rail Authority's

1 ridership and load share diversion forecast, rail
2 segment length and other factors.

3 Staff also mentioned that the proposed algorithm
4 was provisional and subject to change based on the exact
5 forecast information received from the California High
6 Speed Rail Authority. And it's a good thing that was
7 said, as staff has come up with a markedly simplified
8 algorithm this go-around.

9 Step one, Cal HSR literally sent their energy
10 consumption forecast for high speed rail for 2026.

11 Step two, we used it.

12 (Laughter)

13 MR. GAGE: As it happens, the good folks at the
14 California High Speed Rail Authority pretty much did
15 staff's homework for them, and provided the energy
16 forecast they produced in support of their own 2014
17 business plan, which is used here, at their request.

18 As was stated in March, high speed rail is
19 scheduled to begin operations in 2022, with an initial
20 operating section stretching from Merced to the San
21 Fernando Valley.

22 Their business plan expects ridership to
23 increase from around 5 million in its inaugural year, to
24 nearly 13 million in the out year, with electricity
25 consumption increasing from about 190 to 362 million

1 kilowatt hours.

2 And as a quick hat tip, this information was
3 provided by Boris Lipkin and Meg Cederoth, of the
4 California High Speed Rail Authority. Meg and Boris, if
5 you're listening to this on WebEx, thank you.

6 Any questions?

7 CHAIR WEISENMILLER: Yeah, this is Bob
8 Weisenmiller. One of the things we wanted to understand
9 is that we've got high speed rail, we have some existing
10 train network. And, certainly, one of the things is
11 high speed rail is part of that package looking at
12 upgrades to Caltrans in the Bay Area, and potentially
13 upgrades in Los Angeles.

14 So, do we look at anything aside from high speed
15 rail, and/or those pieces of high speed rail?

16 MR. GAGE: With the high speed rail, itself, no,
17 we're looking specifically at the high speed rail all by
18 itself.

19 As far as rail and other things that is, I
20 think, considered as part of our other forecast models,
21 yes.

22 COMMISSIONER MC ALLISTER: So, the diesel, just
23 to be explicit, the diesel forecast includes rail?

24 MR. GAGE: Yes, it absolutely does.

25 COMMISSIONER MC ALLISTER: Okay, thanks. Thanks

1 very much.

2 MR. GAGE: Thank you.

3 MS. RAITT: And, finally, we'll hear from Gordon
4 Schremp, again.

5 COMMISSIONER MC ALLISTER: Wow, the trifecta.

6 MR. SCHREMP: Gordon Schremp, with the Energy
7 Assessments Office, again.

8 No slides, so a round of applause for that. And
9 I'm the last presenter before we get to questions from
10 interested stakeholders.

11 So, let's do a little review, if we will, of
12 what we've heard. And so, I think the watch word for
13 this morning is "preliminary". Yes, I think we all sort
14 of got that message.

15 More work needs to be done and more work will be
16 done until we present, again, in advance of our next
17 workshop, which will be sometime this fall. So we'll
18 be, I think, coming up with a date sometime in the near
19 future and telegraphing that to everybody.

20 So, we're seeing that clearly, when we did the
21 work before, as Ysbrand was pointing out, we based a lot
22 of -- certainly, a lot of that on what the Energy
23 Information Administration does, and at the mercy of
24 their release or late release schedule, because they're
25 busy people, also.

1 So, we will, as Ysbrand has already gone over
2 some of that data and has shown you a little preview of
3 what the changes are and they can be significant. And
4 what he was also mentioning is they do a revision to
5 what they've done.

6 2015, early on, there's certainly a lot of
7 uncertainty, as Commissioner McAllister pointed out. We
8 have a lot of volatility, still. And we're seeing how
9 all those oil prices are starting to converge.

10 And as Ysbrand was pointing out, yes, we're
11 starting to see impact on crude oil production
12 domestically. It is starting to plateau and decline in
13 North Dakota. So, it does seem to be having an impact.

14 This is what, certainly OPEC, in principle,
15 Saudi Arabia has been looking for, and the market
16 participants that set these global prices by supply and
17 demand, and what their outlook is.

18 So, that is having an impact. We, in fact, will
19 preview, we will be having a workshop on July 20th to
20 talk about changing trends in crude oil, which we'll be
21 talking and updating people about what's been going on
22 since the workshop we conducted on this topic last
23 summer.

24 So, that's important. So, we'll be looking at
25 those updates by EIA that come on a quarterly basis, the

1 Short Term Energy Outlook, or if they actually do an
2 update of what they released. Sometimes they do an
3 amended version that comes out. So, we would want to
4 incorporate those recent changes, especially in the near
5 term. Because we recognize we come back to the IEPR
6 process every two years, we get another bite of that
7 apple.

8 So, the near term outlook is very important and
9 so, especially in an area that has a lot of volatility
10 and recent change. We're looking for, as Ysbrand
11 pointed out, some convergence on that wide disparity
12 over the near term. So, we hope to do that.

13 In the hydrogen arena, I think we were hearing
14 that there will be some changes to that. More data is
15 coming in from the programs that the Commission is
16 helping to support. And we'll expect to utilize that
17 information.

18 Ysbrand was showing you a lot of the detail he
19 used in his H2FAST model. And so, we want to make sure
20 we're incorporating some of the additional information
21 to see how some of those cost component and breakdowns
22 do change and, you know, are we actually seeing some
23 movement away.

24 And some of the questions from the dais were,
25 you know, is there room for improvement in some of these

1 areas or are they very narrow changes? So, that's real
2 world information. We think that's very important.

3 But, as I think many people commented on, it's
4 early and a very small sample size, a lot to do here.

5 So, we will be coming back with some changes in
6 that arena and don't know how significant they may be,
7 or not.

8 Certainly, the vehicle attributes are going to
9 be updated. And that, as Jesse Gage was pointing out,
10 and that may cause a shift that's going to be
11 noticeable. We'll soon see. But that will be some of
12 the change you can expect in our next workshop.

13 And the same goes for prices, the annual energy
14 outlook. You saw that those prices are different, as
15 Bob McBride was pointing out. And not such a large
16 differential, but these, a little more of a convergence,
17 now, in those prices because of the rapid decline of
18 global crude oil prices have brought them closer
19 together.

20 Although, it's fair to say that the natural gas
21 price outlook for North America is rather low for a,
22 probably, rather significant period of time.

23 The resource base is pretty robust, even with
24 the most recent update by EIA, and the outlook is quite
25 good for natural gas supply. Albeit, with some LNG

1 export capability starting up next month, in Louisiana,
2 I believe, and a couple of other facilities down the
3 road. But in the grand scheme of total natural gas,
4 it's rather small, modest right now.

5 And other projects, possibly on the West Coast
6 of Canada, have yet to be finalized, whittled down to a
7 few proponents. And so, we'll see how that plays out.

8 At the same time, a backdrop of some significant
9 liquefied natural gas supply coming on line in, say, the
10 Gorgon project off of the coast of Western Australia.
11 There's some large natural gas suppliers coming online
12 for liquefied natural gas. So, that's a changing
13 dynamic, but looks like we're pretty low prices here.

14 So, what's going to happen to diesel prices? A
15 rebound, with a rebound in oil prices to create more of
16 a separation than we've seen with the convergence. So,
17 we'll circle back with some of that.

18 And we also heard about we expect to see an
19 update on vehicle cost that we'll be looking at, and
20 seeing how that might change some of the most current
21 information we have.

22 And what's important, you were seeing a
23 combination of what we had released and "published", you
24 know, figures available, and then when we've already
25 been contained to do analysis, and showing you sneak

1 previews of what that looks like, and where it really
2 changes some of the initial results.

3 So, clearly, all of that information, as shown
4 here today, as well as additional modifications will be
5 new, published information in advance of the next
6 workshop. So, you'll be seeing and everyone will be
7 seeing those numbers.

8 And I think Commissioner Scott was -- certainly
9 wants some additional information on hydrogen and we
10 will be happy to accommodate.

11 And also, to talk about something else that we
12 haven't discussed yet, here today, is sort of that post-
13 prospect aspect of our analysis. Do we model the
14 Federal Reform Fuel Standard? Do we model the Low
15 Carbon Fuel Standard as part of the transportation
16 demand modeling?

17 No, we do not. We do what's referred to by
18 ourselves, and others, as post-processing. So, we take
19 that forecast of demand and then we examine it for
20 compliance with the Renewable Fuel Standard. So the
21 Renewable Fuel Standard, or RFS, is Federal compliance.
22 California is, say, 10, 11 percent of the gasoline. So,
23 we look at proportional share of biodiesel, ethanol
24 advanced biofuels.

25 And so, are we seeing in our preliminary

1 forecast or revised forecast for California sufficient
2 quantities of those fuels. And if we don't see those
3 for post-processing purposes, we'll go in and sort of
4 force and show compliance with that.

5 And with California doing ten percent of ethanol
6 in gasoline, we didn't seem to have a problem with total
7 ethanol. We understand USEPA has released, finally,
8 what the 2014 requirements are. Yeah, I said 2014
9 requirements. So, those are now out and those are sort
10 of what happened are the requirements.

11 2015 has some new targets for biodiesel, higher
12 than expected, advanced biofuels a little bit higher.
13 And traditional ethanol down a little bit. And for
14 2016.

15 So, it looks like they're trying to still make
16 sure that there's not a breach of what we call the
17 gasoline blend wall, ten percent ethanol and gasoline.
18 Albeit a recognition some E15 stations, a little over a
19 hundred or more in the United States, out of over a
20 hundred thousand retail stations and, you know, over 150
21 million gallons a year of E85, 11 of it in California
22 last year. So, E85 is going to be going up and can get
23 more ethanol into gasoline through those means.

24 So, we've been looking at the Renewable Fuel
25 Standard, those changes, and we'll be making assumptions

1 that going forward that we're sort of keeping with the
2 gasoline, you know, ethanol blend wall at ten percent.

3 So, the most interesting aspect of the post-
4 processing comes to bear with the Low Carbon Fuel
5 Standard. And so, really, how the Low Carbon Fuel
6 Standard alters our examination is we burrow down and
7 look at, we say, okay, given the assumption that ten
8 percent of gasoline is going to be ethanol, now where
9 does the ethanol come from.

10 So, it's not going to be all corn-based ethanol
11 because one doesn't want to use that for LCFS
12 compliance. One would prefer to use more advanced,
13 lower carbon-intensity ethanol. So, where does that
14 come from? That comes from Brazil. That comes from
15 cellulosic fuels, to the extent they're available. And
16 that comes from advanced technologies deployed even in
17 California facilities, using different types of
18 feedstock, besides corn, that lowers the carbon
19 intensity, using corn oil.

20 So, there are all of these kinds of things that
21 are being done, tracked by the Air Resources Board in
22 those compliance pathways, and in their published data
23 of actually what's utilized, the different tranches of
24 carbon intensity of ethanol.

25 So, we want to make sure that we look at the

1 ethanol being used and see how that sort of fits in.
2 But it's not just simply looking at the ethanol because
3 it's all advanced biofuels, and hydrogen use, and
4 natural gas use that all go into generation of carbon
5 credits that can go towards offsetting the carbon debt,
6 each year going forward.

7 So, we will also look at the amount of natural
8 gas being used from those sources. And we'll be looking
9 at the biodiesel.

10 So, the Renewable Fuel Standard regulation,
11 they're indifferent to how biodiesel is created. You
12 can use soy, and it complies with that standard, but not
13 under the Low Carbon Fuel Standard. That's a higher
14 carbon intensity feedstock to create biodiesel.

15 One wants to use cooking oil as a source. But
16 we recognize, you know, there's some limitation on that
17 feedstock.

18 One also wants to create and utilize renewable
19 diesel which we're seeing, as I mentioned, as almost a
20 doubling, compared to the biodiesel used in California
21 last year, of renewable diesel. And that's a much lower
22 carbon intensity fuel.

23 Also, some feedstock limitations for renewable
24 diesel production in the United States and
25 internationally. But where would it come, when it comes

1 into the United States? We believe it would be
2 preferentially directed to go to California because of
3 the Low Carbon Fuel Standard. That's why it would want
4 to come here.

5 Further down the road we expect to see some more
6 advances in renewable gasoline production. Gasoline
7 molecules are the same, just a renewable feedstock is
8 used, rather than crude oil, to create them. That's a
9 really good, low carbon intensity fuel.

10 So, there's lots of activity in that space to
11 learning on a pilot scale, and in near commercial scale
12 production. So, we expect progress to be made in that
13 area and that fuel becoming available to be preferential
14 here.

15 So, part of that examination is to see sort of
16 what is available, currently, what is sort of under
17 construction. And then, you know, what additional
18 supply might need to be made available.

19 And so, I think one of the comments Commissioner
20 McAllister was making earlier about, yeah, we have these
21 goals and we certainly want to achieve these goals, you
22 know, petroleum reduction, and penetration of these ZEV
23 mandates. But we also want to be aware of what the
24 market is showing us, historical, actual preferences,
25 actual purchases, actual choices, and actual utilization

1 of fuels. So, how close, how beyond the target are you
2 already going on an early level, over-complying or maybe
3 lagging behind because that's very instructive to where
4 one wants to end up with regard to some of these
5 policies.

6 So, we think the post-processing does provide
7 some information in that arena that looks like, oh,
8 there's plenty of this kind of fuel, that's pretty good.
9 We think there's more than could come in. Or, this area
10 maybe is lagging a little bit.

11 And I think you see a recognition of that by
12 what USEPA did with regard to cellulosic biofuel targets
13 and how those have been dramatically reduced based on
14 progress to date has been slower than Congress
15 envisioned back in 2006. But, you know, a lot of work
16 is being done, new facilities are coming online now,
17 later this year, early next year. So, we're going to
18 see some commercial scale production of cellulosic
19 biofuels.

20 And then, like any other startup technology,
21 many lessons learned and many lessons deployed moving
22 forward.

23 COMMISSIONER MC ALLISTER: Yeah, so great. I
24 totally agree with your train here. And, particularly,
25 like in the cellulosic ethanol example, you know, it's

1 a -- seeing how the marketplace didn't really get there,
2 as expected in 2006 and 2007. You know, there was a lot
3 of academic research going on, on this, and I think that
4 enabled insights in the near term that enabled them, you
5 know, the Federal Government, to fund research a little
6 bit differently, maybe more. And kind of really double
7 down on the effort to develop processes and scale them.

8 And we, fortunately, have the opportunity in
9 California to do that, too. Because, you know,
10 Commissioner Scott oversees this grant program to build
11 out all the various infrastructures we need. And so to
12 the extent that you, in your investigation underpinning
13 the forecast can come up with, hey, you know, we see
14 things kind of going over this way with -- you know,
15 with plugin hybrids, or fuel cell vehicles, or hear
16 something that is a gap in the marketplace that we
17 really didn't see, but not is becoming apparent, we need
18 to know that so that the staff running those RFPs, and
19 kind of putting out program opportunity notices for
20 grant money can build that in to the way they do
21 business.

22 So, I think that this ecosystem is something we
23 really need to nurture because we're doing something
24 super important here. And the forecast is really a key
25 component of all that.

1 So, I know you're very networked and the staff
2 is working hard on this, so I just want to sort of keep
3 that idea in everybody's head as we do our particular
4 pieces that it is part of the bigger whole.

5 But thanks for the context, it's really helpful.

6 MS. RAITT: All right, so we're ready to move on
7 to public comment. I actually don't have any blue
8 cards, but we'll go ahead and take people.

9 MR. CARMICHAEL: Sorry, I didn't realize you
10 wanted blue cards, but I'll turn one in. Tim
11 Carmichael, with the California Natural Gas Vehicle
12 Coalition. Good morning.

13 First of all, thank you to the staff. I
14 appreciated the presentations very much. Especially
15 appreciated the summary at the end there, by Gordon. I
16 thought the big picture view, tying a lot of these
17 different pieces together was very helpful.

18 I think it's great that the Energy Commission,
19 at least this is my perception from the outside, it's
20 great that the Energy Commission developed separate
21 analyses in different groups, and projections for this
22 preliminary discussion or presentation.

23 But to me, there were some disconnects. And I
24 think one of the next steps for the agency is to try and
25 reconcile some of these different projections.

1 And I just want to mention a couple of them that
2 I think are worth looking into. In the opening
3 presentation, the summary of where things are going,
4 there's a slide about natural gas transportation energy
5 consumption, slide four.

6 We actually think these numbers are a little bit
7 low. You know, my disclaimer is I get paid to believe
8 these numbers are low. But even if we take these as
9 truth or, you know, as accurate as best as we can see,
10 there's a disconnect between these numbers, especially
11 in the out years, and the presentation about likely
12 vehicle mix for heavy duty trucks, let's say.

13 And you look at the percentage of natural gas
14 trucks projected versus how much fuel is being
15 anticipated to be consumed, unless there's a piece that
16 wasn't discussed that a lot of this is going to be in
17 marine vessels or locomotives, which is possible. But I
18 don't think that was part of the vision here. And if it
19 is, we would love to talk about that.

20 So, I think there's a need to connect those dots
21 a little bit between truck projections, which I think is
22 going to be the primary consumer of natural gas over the
23 next decade, and the fuel consumption projections.

24 I'm also interested in following up with the
25 staff on the current consumption numbers for natural

1 gas. Again, just that same slide four, it looks like
2 about 150, 160 million gasoline gallon equivalents of
3 natural gas. I'm curious on what CEC's sources are on
4 that?

5 We've had some recent discussions among our
6 members, and with some of our consultants, where there
7 has been this assumption for the last couple of years
8 that the LCFS was our best marker for how much natural
9 gas was being consumed in transportation.

10 What we've found in recent discussions is there
11 may be a bigger gap than we thought between how many
12 LCFS credits are being applied for and generated, and
13 how much natural gas is actually being used in the
14 transportation fuel.

15 We previously thought there was a very small gap
16 there, but we now think there's a bigger gap.

17 And I'd love to talk with the staff more about
18 their sources versus the LCFS and some other inputs that
19 we had from our members.

20 If I could make one quick point --

21 COMMISSIONER MC ALLISTER: Yeah, go ahead.

22 MR. CARMICHAEL: -- on slide 10 of Mr. van der
23 Werf's presentation, 10 and 20, I guess. Sorry, let me
24 just get that.

25 So, I think slide 20 can't be right. And the

1 reason I think slide 20, and this is a high energy price
2 case summary in Mr. van der Werf's presentation. The
3 reason I think that is because if you look at the
4 preliminary projections from the staff, I think that's
5 what's projected here.

6 But I was following the presentation to say that
7 with the new EIA data and, yes, there's more
8 uncertainty, but there's a much higher projection for
9 the high price scenario. That's not reflected here, I
10 don't believe. And I just want to flag that as
11 something that needs to -- I'm focused on diesel in this
12 case. I think that's something that just needs to have
13 a second look and see if, in fact, that new EIA data is
14 in fact captured here. Because it appears to be
15 consistent with the preliminary projections from staff,
16 but not the EIA update.

17 So, that's it for today and look forward to
18 following up with the staff one-on-one, or in small
19 groups, to share some more information. Thank you,
20 again.

21 COMMISSIONER MC ALLISTER: Thanks for being
22 here.

23 MR. HELLER: Miles Heller with Tesoro. I
24 violated the blue card rule, too. But I thought I was
25 only going to come here and be a sponge, and listen to a

1 lot of good information. And I did that.

2 But there was a really important conversation
3 here that I want to emphasize. And I was glad, in
4 Gordon's closing, that he emphasized it, too.

5 It is really important, as I think Commissioner
6 Scott, you said, that you understand what the outlook is
7 should all of the policies in the State be accomplished.
8 Because it's important to know what that electricity
9 demand, for example, with a high level of EV uptake is,
10 what the infrastructure needs are there, absolutely.

11 It's also very important to understand if the
12 staff has data that suggests that those goals may not be
13 met. And I think, Commissioner McAllister, you said
14 it's very important because you may want to make policy
15 adjustments in order to get those goals back on track.
16 I totally agree with that.

17 So, it's very important for you, but I think
18 it's also very important for us in the regulated
19 community to understand those relationships, as well.

20 So, for example on, you know, if EV uptake -- I
21 think the Governor's goal is 1.5 million by 2025. If
22 the EV uptake is not that high, obviously that can
23 affect the gasoline demand outlook.

24 If the gasoline demand outlook is lower than
25 LCFS compliance, it's actually easier because less

1 deficits are generated and in fact more EV credits would
2 presumably be available.

3 If that uptake is not as high as expected, then
4 the LCFS will be more difficult to comply with.

5 And it's important to understand those
6 sensitivities. And I think your staff has the best data
7 and the best capabilities to put that information out
8 there, even if it is presented as a scenario that, you
9 know, obviously falls short of whatever regulatory and
10 policy goals exist out there. It's important to have
11 that information on the table and understand what that
12 is.

13 So, I just really want to emphasize the
14 significance of this conversation. And I want to make
15 sure that in this IEPR process all of that information
16 is presented.

17 The last couple cycles, it's felt a little bit
18 insular in that the LCFS compliance scenarios say, well,
19 we rely in part on CEC data. The CEC says, well, okay,
20 well, we assume the LCFS is complied with.

21 I think it's important to have the conversation
22 if not all of the data presented reflects that. Thank
23 you.

24 COMMISSIONER MC ALLISTER: Thanks very much.
25 And I wanted to -- you know, I'm kind of in the position

1 where I'm not the lead Commissioner on this issue, and
2 so I probably have an incomplete and spotty view of
3 this. So, those of you who are really embedded in it
4 full time, you know, have a better sense of this than I
5 do, certainly.

6 But I guess, you know, lately I've been thinking
7 more about the EVs and to get adoption, what is needed?
8 And it's really important in that respect to know how
9 people use them and what they expect out of their car.

10 You know, we sort of have this vague assumption
11 that, well, people take long trips, if people take long
12 trips in their car -- then, if people take long trips,
13 then maybe they're not going to get an EV.

14 But, you know, let's unpack that and see, and
15 how might that feed back into our charging
16 infrastructure discussion or, you know, the kind of
17 sense of what range is the optimal in terms of cost
18 versus benefit.

19 So, one example, right, of issues that we need
20 to dig into and maybe, I'm sure there are many, many
21 people who know more about this than I do. But basing
22 it on that kind of informed understanding I think is
23 really key to balancing all of these different sectors
24 and kind of getting, you know, optimizing this whole
25 modeling approach and getting the tradeoffs right.

1 So, I appreciate your support of that. Okay,
2 thanks.

3 MR. TUTT: Good morning. Tim Tutt from
4 Sacramento Municipal Utility District.

5 And I just wanted to ask about the electricity
6 price forecast or information in the presentations I've
7 seen today. As you guys know, I drive an electric
8 vehicle and I have for a long time.

9 My off-peak rate for charging my car in Davis is
10 six and a half cents a kilowatt hour. And at SMUD, I
11 can charge for an unlimited amount for \$10 a month,
12 basically. And I figure that equals out to about eight
13 cents to ten cents a kilowatt hour.

14 I don't see how that translates into \$5 per
15 gallon equivalent for electricity. And even if, you
16 know, you use more normal electricity rates, like 15
17 cents, or 20 cents, or high tier of 30 cents, it doesn't
18 seem to translate into that, to me.

19 And I suspect that it's just an MMBtu or some
20 kind of equivalent transfer of standard electricity cost
21 into a gallon of energy. And that the efficiency of the
22 vehicles, since there's no combustion in the vehicle,
23 tends to offset that in the final analysis.

24 But I wonder if it's important, in terms of how
25 these attributes are used? There's a -- I know there's

1 a vehicle choice model. And when you present consumers
2 who are used to paying, you know, looking at \$2.50 to
3 \$4.00 a gallon of gasoline, a number that's higher than
4 that, I would think that they would tend to discredit
5 that without necessarily accounting for the efficiency
6 differences.

7 And so, I just wonder if it affects the vehicle
8 choices when it's modeled this way and actually, kind of
9 where the modeling even comes from in terms of how that
10 price gets there.

11 I also wanted to -- in the car price
12 assumptions, it seemed like in one graph the battery
13 electric vehicle prices were highest and in another
14 graph the diesel prices were highest. And I wondered if
15 that was sort of a flip, in some fashion, in the
16 legends?

17 Also wonder if the battery electric vehicle
18 prices that are assumed reflect the values of the
19 Federal Tax Credits in the State rebates, or are they
20 just the standard vehicle prices? Again, important for
21 consumer choice modeling.

22 If you present them with the, you know, the
23 factory price versus the final price that they see, it's
24 different.

25 And then in terms of, again, that modeling, I

1 know there's a standard set of attributes. But one of
2 the attributes that, as an electric vehicle driver, I
3 find important is just the convenience of having a
4 fueling station in my home, and a fueling station at my
5 job, and not having to spend time during my day to stop
6 and go to fueling stations.

7 And I don't see, I don't think in these vehicle
8 choice modeling or surveys that you can pull in those
9 attributes very easily. I think there might have to be
10 some post-processing to reflect those kinds of things.

11 COMMISSIONER MC ALLISTER: Yeah.

12 MR. TUTT: And one of the things I would
13 suggest, and I don't see it here, maybe it's going to
14 come is we have a rich history, now, of four or five
15 years, or longer, on electric vehicle uptake. And some
16 idea of taking the modeling -- or the model that you get
17 and calibrating it to history, and then reflecting that
18 calibrated forecast going forward would be important.
19 Thank you.

20 COMMISSIONER MC ALLISTER: Those are a great set
21 of comments, Tim, thank you very much.

22 And I agree there are a bunch of -- you brought
23 up a lot of issues, but the two that I wanted to
24 highlight are rates. And it sounds like you're on, you
25 know, an EV rate, or time of use of some sort, and you

1 do have that differential pricing. And, hopefully,
2 we're getting some understanding of what the, you know,
3 elasticity of demand is in this space, right. And so,
4 do people actually think about the cost of electricity
5 and does that influence their purchasing behavior. And
6 I think it probably does in some way, but we need to
7 understand that more.

8 And what was the other, the first issue that you
9 brought up, which I'm just spacing on, but maybe it will
10 occur to me. So, there's rates and there was one other
11 issue.

12 Anyway, I'll let Aniss go ahead.

13 MS. BAHREINIAN: Just a clarification. You
14 absolutely have a good point, Tim. And we do, actually,
15 account for not the price of gasoline, but actually the
16 cost of driving. So, we do incorporate both the
17 efficiency of the vehicles, as well as the fuel prices.

18 So, what our consumers see is actually the cost
19 of driving. Sorry, what our consumers see actually is
20 the cost per mile. That's what they see, which is a
21 combination of the efficiency and fuel prices.

22 The other point that you made regarding the
23 convenience, yes, we also account for that. And the way
24 we account for that is time to fueling station. So,
25 obviously, if somebody is fueling at home, time to

1 fueling station is zero.

2 But if somebody is driving to a fueling station,
3 then it is going to take 5 minutes, 10 minutes, 15
4 minutes to drive to the station. So, we do account for
5 those two factors, at least, both in the survey and in
6 the model.

7 COMMISSIONER MC ALLISTER: Great, thank you.

8 I remembered what the other point I wanted to
9 make was. So, I totally agree, we've got several years,
10 a number of years of uptake now, and we can understand
11 this market better. And totally agree with your
12 calibration point, as well.

13 And I actually noticed, just on a whim I looked
14 at the -- did a few searches on used EVs and there is
15 actually a pretty robust marketplace for those.

16 And I'm kind of wondering if we're learning
17 about the ownership patterns. You know, you can get a
18 used Leaf for 10 to 15 thousand dollars, that's still in
19 pretty good shape and, you know, doesn't have a lot of
20 miles on it, maybe 30,000 miles on it.

21 So, is that important in some way for
22 understanding how adoption's going to look? You know,
23 that's one car with its particular niche, you know, in
24 general. But I guess, you know, are we understanding
25 this marketplace in some depth?

1 MS. BAHREINIAN: We also have -- in our model,
2 we have prices of new vehicles, of course, but also
3 prices in used vehicles. So, all of those influence
4 consumer demand.

5 In addition to all of that we also, when it
6 comes to policy, as we discussed before, incentives play
7 a major role in our demand as well. And we have four
8 different kinds of incentive that plays into it,
9 including HOV, lane access, and the rebates, tax
10 credits, free parking, all of these are incorporated
11 into our model and we do account for those, too.

12 COMMISSIONER MC ALLISTER: Great, thanks very
13 much.

14 Do we have any other public comment?

15 MS. RAITT: We do have one person on WebEx, if
16 we've taken everyone from the room.

17 So, Eric Seilo, we'll go ahead and open your
18 line.

19 MR. SEILO: Hi, how's it going? Yeah, this is
20 Eric Seilo from SoCal Edison.

21 So, like several of the other comments that have
22 been made, SCE additionally recommends that in addition
23 to the forecast of using the sophisticated choice models
24 that the CEC has been developing that we also employ
25 different scenarios that incorporate existing and

1 planned governmental regulations. That not only are
2 limited to the ARB goals, but also incorporate Federal,
3 State and local incentives and requirements.

4 And then, additionally, we recommend using or
5 having a high case scenario that assumes achievement of
6 Governor Brown's long-term state and climate goals and,
7 you know, the Federal air quality requirements under a
8 variety of different fuel and technology mixes.

9 And so, I think that a simpler approaching using
10 scenarios gives us a lot more flexibility and insight on
11 what regulations may do and how they can be incorporated
12 in the outcomes of those impacts on the transportation
13 sector.

14 COMMISSIONER MC ALLISTER: Thank you for calling
15 in.

16 MS. RAITT: Okay, so I think that's everybody on
17 WebEx. We'll go ahead and open the phone lines, and if
18 you want to make a comment, please unmute your phone.
19 And if you don't want to make a comment, please mute
20 your phone.

21 It sounds like we're done with public comments.

22 COMMISSIONER MC ALLISTER: Okay, great.

23 All right. Well, I want to thank the
24 presenters. A lot of great information today and I
25 think it really gives us a sense of how far along we are

1 and how much staff is thinking about this. And I really
2 appreciate all the work. And, obviously, you know,
3 highlight again the word "preliminary". And I think
4 that really shows us that there's a lot of additional
5 interaction and, you know, truing up and taking new data
6 as it comes in to improve, and make sure we're
7 triangulated with all of the folks both within the
8 building, and across the marketplace, and certainly with
9 our agency colleagues at ARB and PUC.

10 So, really, with that I'll just say thanks again
11 to everybody for being here and looking forward to the
12 next iteration. And I'll pass the mic to Commissioner
13 Scott.

14 COMMISSIONER SCOTT: Yeah, I would just -- I
15 think we're channeling each other today. I was going to
16 also make the kind of emphasis on the "preliminary".
17 Thank Gordon, for his terrific summary. That kind of
18 added the big picture, the broader picture for how all
19 of this fits together.

20 And just kind of step back and note, to me, it
21 continues to be impressive that we have this kind of
22 data gathering and analysis expertise right here in
23 house. And so, I really appreciate the good work that
24 you all do.

25 And I wanted to thank you, also, for the

1 engaging presentations because this material is fairly
2 complex, and it's pretty darn wonky. And you did a good
3 job, I think, making the presentations engaging. So, I
4 appreciate that.

5 And thanks to our commenters and everyone who
6 came to participate in the workshop today, as well.

7 CHAIR WEISENMILLER: Again, I'd like to thank
8 everyone. This is an important topic. Certainly
9 appreciate the staff's hard work in this area. And,
10 basically, appreciate people's comments on how we can do
11 better. Thanks.

12 COMMISSIONER MC ALLISTER: Great. All right, I
13 think we're adjourned. Thanks, Heather.

14 (Thereupon, the Workshop was adjourned at
15 12:12 p.m.)

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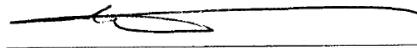
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