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BEFORE THE
CALIFORNIA ENERGY COMMISSION

In the Matter of:)	Docket No. 15-IEPR-10
)	
2015 Integrated Energy)	NOTICE OF WORKSHOP RE:
Policy Report (2015 IEPR))	Inputs and Assumptions
)	for Transportation
)	Energy Demand
_____)	Forecasts

CALIFORNIA ENERGY COMMISSION
1516 NINTH STREET
ART ROSENFELD HEARING ROOM, HEARING ROOM A
SACRAMENTO, CALIFORNIA

THURSDAY, MARCH 19, 2015
10:00 A.M.

Reported by:
Rebecca Hudson

A P P E A R A N C E S

Committee Members Present

Andrew McAllister
Lead Commissioner for IEPR

Janea Scott
Transportation Unit

Staff Present

Aniss Bahreinian, Ph.D.
Forecasting Unit

Jesse Gage

Bob McBride

Heather Raitt
Assistant Executive Director

Ivin Rhyne, Office Manager, Natural Gas, Procurement
Analysis, Distributed Generation Integration,
Transportation Fuels Data

Gordon Schremp, Energy Assessments Division

Gene Strecker
Forecasting Unit

Ysbrand van der Werf

Also Present

Amber Blixt
Independent Energy Producers Association (IEP)

Tom Carlson
Sierra Research

Jeremy Herbert
California Air Resources Board (ARB)

Marc Melaina
National Renewable Energy Laboratory (NREL)

Dillon Miner
Caltrans

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1 P R O C E E D I N G S

2 MARCH 19, 2015

10:04 a.m.

3 MS. RAITT: All Right. Good morning.

4 Welcome to today's IEPR Workshop -- Joint IEPR
5 Workshop for Transportation and IEPR - the Inputs
6 and Assumptions for Transportation Energy Demand
7 Forecasts. And I'm Heather Raitt, the Program
8 Manager for IEPR.

9 I'll begin by going over the usual
10 housekeeping items. Restrooms are in the atrium.
11 If there is an emergency and we need to evacuate
12 the building, please follow staff to Roosevelt
13 Park, which is diagonally across the street from
14 the building.

15 Our workshop today is being broadcast
16 through our WebEx conferencing system and parties
17 should be aware that you're being recorded.
18 We'll post an audio recording on the Energy
19 Commission's website in a couple of days and a
20 written transcript in about a month.

21 Today, we'll have presentations by Energy
22 Commission staff and consultants and an
23 opportunity for public comments at the end of the
24 day. We're asking parties to limit their
25 comments to three minutes during the public

1 comment period. We'll take comments first from
2 those in the room, followed by WebEx participants
3 and then phone-in-only participants.

4 For those in the room who'd like to make
5 comments, please fill out a blue card and give it
6 to me and, when it's your turn to speak, come to
7 the center podium and speak into the microphone.
8 It's also helpful to give our court reporter your
9 business card.

10 For WebEx participants, you can use the
11 chat function to tell our WebEx coordinator that
12 you'd like to make a comment during the public
13 comment period and we'll either relay your
14 comments or open your line at the appropriate
15 time.

16 For phone-in participants, we'll open
17 your lines after we've taken other comments.

18 If you haven't already, please sign in at
19 the entrance of the hearing room where the
20 materials are available for this workshop.
21 Written comments are due today -- on today's
22 topics on April 2nd and the notice to the
23 workshop explains the process for filing
24 comments.

25 And, with that, I'll turn it over to

1 Commissioner McAllister.

2 COMMISSIONER McALLISTER: Thank you,
3 Heather. I'm Andrew McAllister, the Lead IEPR
4 Commission this year and Janea Scott, the Lead
5 Commissioner on Transportation. This is a joint
6 workshop for -- with -- of -- in which we are
7 both extremely interested.

8 And I want to thank you all for coming,
9 both those of you in the room and on the WebEx or
10 on the phone. We -- as the notice says, we --
11 this is a critical part of our energy demand
12 forecasting process. Transportation obviously is
13 extremely important. After all, we are
14 Californians and we, historically, have really
15 liked our cars, obviously.

16 But, we also are an economy built on
17 innovation and there is, I think, more interest
18 in the transportation section these days than
19 there's really, in -- in my recollection, there's
20 ever been, partly because there is just
21 incredible technology development going on just
22 every day - improvements in the technology of --
23 with -- across the transportation sectors.

24 And also, obviously, this year we have, I
25 think, a heightened sense of the goals that we

1 are setting going forward for improvement in the
2 transportation sector in terms of greenhouse gas
3 emissions.

4 The governor's goal of halving petroleum
5 use in our cars and trucks has been really put
6 this top-of-mind for a much broader range of
7 constituencies than it has been before in the
8 past.

9 And so, there's challenge and
10 opportunity. That's often the theme is that,
11 where there are challenges, there's also a huge
12 opportunity and I think we absolutely see that in
13 our transportation sectors. It's very exciting
14 what's going on, I think, in electrification, in
15 improved combustion, in just a wide variety of
16 technologies that we'll hear about today.

17 So, I know our transportation staff works
18 hard and very capably on these issues. And
19 thirty-eight percent of our greenhouse gas
20 emissions, roughly, correspond to the
21 transportation sector.

22 So, this is a huge area that we are
23 setting aggressive goals on and then I think
24 we're creating the groundwork to actually achieve
25 those goals over time in concert with our

1 other -- with our sister agencies - PUC, ARB -
2 critically there.

3 And this is an obviously -- a really
4 critical part of our economy, as well. Goods
5 movement and personal freedom, et cetera,
6 et cetera are all parts of our identity as
7 Californians. So, this is really key work for
8 laying the -- laying the groundwork for our
9 policies going forward and I'm real excited to
10 hear what everybody has to say.

11 So, I'll pass it to Commissioner Scott
12 for some comments on her part.

13 COMMISSIONER SCOTT: Sounds good. Thank
14 you, Commissioner McAllister. And I think you
15 and I are a lot on the same brainwave this
16 morning. I had very -- very similar thoughts.

17 Good morning and welcome to all. I'm
18 Janea Scott. I'm a Lead Commissioner on
19 transportation and I am very interested in
20 learning more about how the transportation energy
21 demand forecast will be carried out, and in
22 learning about the inputs and assumptions used in
23 the varying forecasting models.

24 I'm especially interested in
25 understanding how the forecasts will incorporate

1 and model the state's key transportation goals
2 and policies, like the 1.5 million zero-emission
3 vehicles on the road by 2025 or the LCFS or
4 Governor Brown's, as you mentioned, stated the
5 state goal of an up to fifty percent petroleum
6 reduction by 2030.

7 So, I think all of the topics that are
8 listed in the notice for today's workshop are
9 incredibly relevant and incredibly timely. As
10 you all know, and Commissioner McAllister said
11 this but I'll repeat it because it's important,
12 is the transportation sector is currently
13 responsible for about forty percent of the
14 greenhouse gas emissions in our state, about
15 eighty percent of the smog-forming oxides of
16 nitrogen or NOx in the state, and about ninety-
17 five percent of the diesel particulate matter
18 emissions.

19 So, reducing pollution from the
20 transportation sector is going to play a critical
21 role in achieving our climate, our clean air, and
22 our petroleum-reduction goals. And so, I also am
23 very much looking forward to the presentations
24 today and also to hearing the thoughts and
25 comments from our stakeholders about how the

1 Energy Commission can best prepare our
2 transportation demand forecast.

3 So, that you very much.

4 COMMISSIONER McALLISTER: All right.

5 Thank you.

6 So, I will pass it to Ivin Rhyne, who's
7 going to lead us off.

8 MR. RHYNE: Thank you, Commissioners.

9 Good morning. My name is Ivin Rhyne and
10 I am the overall project manager for the sort of
11 interconnected work that's going on here at the
12 Energy Commission to connect the forecasts that
13 are taking place as a part of the 2015 IEPR in a
14 way that allows them to talk to each other and
15 work together in ways that are comprehensible and
16 understandable, but, more importantly, that
17 reflect the ongoing reality that California's
18 energy sectors today are more in --
19 interdependent than they were perhaps twenty
20 years ago, and technology is -- Commissioner
21 McAllister mentioned, is driving that
22 interconnection even further.

23 So, as part of the 2015 IEPR, the
24 transportation demand forecast, the
25 electricity -- the -- sorry -- California's

1 electricity demand forecast, the natural gas
2 outlook, as well as the work that we are doing to
3 model the electricity dispatch are all being done
4 in a coordinated fashion.

5 In doing so, we -- we worked very hard to
6 align the input assumptions, align, in reality,
7 the -- the world that underlies each of these
8 models. And, in doing so, we've created and are
9 creating what we are calling the IEPR common
10 cases. Those IEPR common cases are essentially
11 named around the demand profile.

12 So, it's a high-demand world, a low-
13 demand world, and a -- a central or reference
14 case that allows us to, as you look at the demand
15 forecast, as it will -- as it will occur and be
16 published later, you'll be able to at least
17 understand how that -- the high-demand forecast,
18 high IEPR common case in that forecast connects
19 to the high-demand forecast that comes out of the
20 electricity demand and -- as well as in the
21 natural gas sector.

22 That interdependence is critical. Now,
23 if you're like me and you think that the
24 forecasting part of this -- of this whole process
25 is the -- most fun --

1 (Laughter.)

2 MR. RHYNE: -- it's -- it's fun because
3 we're -- we're able to connect those policy goals
4 that Commissioner Scott mentioned to envision
5 what the future might look like as we move
6 forward. And so, I -- I'm going to pause for a
7 moment.

8 There was a lot of work that went last
9 year into the 2014 IEPR Update. That IEPR Update
10 includes a number of transportation-related
11 policies, goals, a -- a lot of discussion and
12 work and thought that went into that.

13 There is actually copies of the 2014 IEPR
14 Update out at the front table as you come in.
15 So, I would encourage you, if you're interested
16 in that. If you haven't already picked it up,
17 you can pick it up in paper form or there are CDs
18 there.

19 Beyond just --

20 COMMISSIONER SCOTT: I second that.

21 (Laughter.)

22 MR.: Say again?

23 COMMISSIONER SCOTT: I said I second
24 that.

25 (Laughter.)

1 MR. RHYNE: So, you -- we're able to
2 connect those policies into envisioning what the
3 future world might look like. In doing so, we
4 have to use models.

5 So, these models are necessarily
6 simplifications of the world, but they allow us
7 to draw insights as to how we might get to that
8 future state, where we might need additional
9 action, where we might be able to make
10 improvements on what we are doing, and, at the
11 end of the day, help us make -- help inform our
12 decisions, both today, tomorrow, and in the
13 future.

14 This is an ongoing work that we will do
15 and in -- in the midst of all of that, we are
16 considering other scenarios beyond just the IEPR
17 common cases and you'll hear about some of that
18 today.

19 And we are working hard to make sure that
20 we reflect the input of -- of the stakeholders
21 who are in this room and online.

22 So, I want to encourage everyone, as
23 we're about to -- to launch into these
24 presentations, to really give these slide decks,
25 give these presenters your thought, your

1 attention, and, where you have comments, to
2 please use our commenting process in the IEPR.

3 It's automated now. It's online. You
4 can submit those comments online and there'll
5 be -- there's a place in the notice for that
6 information and there will be a slide at the end
7 so you can -- help you find it.

8 But we really rely on stakeholder
9 feedback. The -- your expertise, your
10 viewpoints, and your input to improve the product
11 that we do.

12 So, with that, I'm going to turn the
13 podium over. We'll have each of our presenters
14 come up and I'll ask them to sort of introduce
15 the -- the folks behind them. But first, we have
16 Gene Strecker, the Supervisor for our
17 Transportation Demand Forecast group.

18 MS. STRECKER: Good morning. Can you all
19 hear me?

20 I'm Gene Strecker. I'm the Supervisor of
21 the Transportation Energy Demand Forecasting
22 Unit. We're a very small group of people. We've
23 taken on a huge challenge of forecasting a number
24 of fuels, technologies.

25 And I would probably -- before we get

1 started, I should apologize in advance. I've had
2 a pretty bad cold or flu for the past week or so
3 and I expect I'll be coughing halfway through my
4 presentation. I'll try not to but who knows
5 what's going to happen?

6 So, we're going to get started off this
7 morning by talking about California's vehicle
8 fleet. We -- for -- for about twenty-five years,
9 we've been getting Cal -- or DMV's vehicle
10 registration database twice a year. We get a
11 snapshot of their database in October and in
12 April.

13 We use -- we use that database because
14 what we're really looking for to populate our
15 models are on-road registered vehicles - the
16 number of vehicles in different categories - and
17 we'll look through some of those this morning.
18 Why do we want on-road registered vehicles?
19 Because they're the ones that use fuel.

20 There's about fifty million records in
21 DMV's database and, of those fifty million,
22 approximately twenty-eight, twenty-nine million
23 are appropriate to us. There's lot of things in
24 the DMV's database that we are not interested in,
25 such as trailers or people who register their

1 vehicles as non-operational.

2 So, we have to weed through those fifty
3 million records and pull out the ones that are
4 most appropriate for us. And we'll have people
5 later on talk about -- more about how we use --
6 use those vehicle counts, but here's just a -- a
7 high-level look at what we do.

8 So, we split the vehicles up into light-
9 duty vehicles and medium- and heavy-duty
10 vehicles. To us, a light-duty vehicle is a
11 vehicle that's ten thousand pounds or less. I
12 know other agencies and entities define light-
13 duty and medium/heavies a little bit differently
14 than we do but, for our purposes, light-duties
15 are ten thousand pounds or less and medium and
16 heavy are ten thousand pounds and greater.

17 We use our light-duty vehicles -- we
18 split them out into personally-owned vehicles and
19 essentially vehicles that are owned by commercial
20 entities, and they feed our Personal Vehicle
21 Choice and Commercial Vehicle Choice models. And
22 our medium- and heavy-duty vehicles are
23 essentially fed into our Freight model. It's a
24 little more complicated than that, but this
25 should suffice for the time being.

1 We also break out ownership categories of
2 government vehicles and rental vehicles and we do
3 some post-processing on those, as well. They're
4 not fed directly into our models, though.

5 So, this is just an example of the total
6 vehicle fleet that we've been seeing in
7 California. You can see from this slide that the
8 light-duty vehicles far outnumber the medium and
9 heavies by quite a bit, and the populations of
10 these vehicles are both growing at this time.

11 And, as you might expect, Los Angeles
12 region - the four or five counties, including Los
13 Angeles and the ones around it, have, by far, the
14 greatest number of vehicles in the state. That
15 shouldn't surprise anybody.

16 So now, this is where it starts to get
17 interesting. This is the distribution of fuels
18 in our light-duty fleet. As you can see by this
19 graph, gasoline far outweighs anything else in
20 the fleet by quite a bit - a huge amount.

21 And now, I'm just going to shift gears
22 just a little bit to look at -- see how the
23 ownership categories are -- look throughout the
24 state. You can see, through this slide, don't be
25 misled by these bars. If you look carefully at

1 this slide, you'll see that we start at seventy-
2 five percent.

3 So, if you -- if you look carefully,
4 you'll see that personal vehicles in 2013
5 represent about eighty-five percent of
6 California's fleet, followed by commercial
7 vehicles, which are another twelve or thirteen
8 percent, and then rental and government are a
9 very tiny percentage of California's fleet.

10 And I think my slides are out of order.
11 No, maybe not. Okay.

12 And here we show just the different
13 vehicle classes. You know, we all -- we -- these
14 are important to us for a number of reasons, but
15 you can see -- and we're just showing personal
16 and commercial here because the percentage of
17 government and rental are just so tiny they would
18 never even show up on this chart.

19 But the distribution of vehicle types are
20 fairly well distributed throughout the vehicle
21 classes. So, we go from subcompact cars, which
22 are the really little, tiny things, all the way
23 up to pickup trucks. And we do show a little bit
24 of neighborhood electric cars in there just for
25 comparison purposes.

1 And you'll see they're fairly well
2 distributed throughout the vehicle classes. And
3 the one thing to take away is you'll notice that
4 most of the -- most of the vehicles are
5 subcompact, compact, and midsize, and that due to
6 fuel economy, mostly.

7 The takeaway from this slide is that the
8 number of alternative fuels and technologies in
9 the fleet -- in the light-duty fleet is growing
10 pretty well.

11 Now, this is another slide to look at
12 carefully because we start at eighty percent.
13 So, you'll see that gasoline vehicles far
14 outweigh anything else in the fleet.

15 Diesel vehicles are holding fairly steady
16 through the past five years - about 1.7, 1.8
17 percent of the fleet, and the alternative fuels
18 and technologies are definitely growing. In
19 2009, they started out about three percent of the
20 fleet, and now they're up to about six percent of
21 the fleet.

22 COMMISSIONER McALLISTER: Gene, could
23 I -- could I ask a -- a clarifying question?

24 MS. STRECKER: Sure.

25 COMMISSIONER McALLISTER: Could you go

1 back just a couple slides?

2 MS. STRECKER: Certainly.

3 COMMISSIONER McALLISTER: To the -- to
4 the -- that one.

5 MS. STRECKER: Mm-hmm.

6 COMMISSIONER McALLISTER: So, that seems
7 like a big change, particularly from 2009 to
8 2010, but -- and now you -- I understand it's all
9 within that five percent -- you know, four
10 percent band or so between eighty and eighty-five
11 percent, but --

12 MS. STRECKER: Right

13 COMMISSIONER McALLISTER: I would have
14 thought that -- that -- you know, expect it to
15 vary a little bit with the economy and stuff, but
16 also thought the -- the distribution of
17 commercial and -- and personal would be roughly,
18 you know, sort of already at the tangent, because
19 we're been driving cars for a long time.

20 And I'm wondering if you have a sort of
21 feeling about or thoughts about why personal is
22 growing as a portion of the total.

23 MS. STRECKER: I think I would have to
24 ask one of our economists to explain that, if
25 they could. We -- we have a little bit of a

1 dilemma in that the person who's been looking at
2 the DMV data for us left the office in
3 November --

4 (Laughter.)

5 MS. STRECKER: -- and we just recently
6 hired a new person, and it would be really unfair
7 to ask her to try to explain that --

8 COMMISSIONER McALLISTER: No, no
9 worries --

10 MS. STRECKER: -- at this point

11 COMMISSIONER McALLISTER: I guess -- I
12 guess, just food for thought. I mean, I'm
13 assuming it's because the economy --you know --

14 MS. STRECKER: It could be pent-up demand
15 or something like that from consumers. You know,
16 under the Great Recession, they weren't buying
17 anything --

18 COMMISSIONER McALLISTER: Yeah.

19 MS. STRECKER: So, we could see more of a
20 pent-up demand being --

21 COMMISSIONER McALLISTER: Anyway, that's
22 part --

23 MS. STRECKER: We'll look --

24 COMMISSIONER McALLISTER: -- of the --
25 part --

1 MS. STRECKER: We'll --

2 COMMISSIONER McALLISTER: -- of the econ
3 demo discussion.

4 MS. STRECKER: Yeah.

5 COMMISSIONER McALLISTER: But, yeah,
6 thanks.

7 MS. STRECKER: We'll certainly look into
8 that and get an answer back to you.

9 COMMISSIONER McALLISTER: Thanks very
10 much.

11 MS. STRECKER: Okay. So, I'm just going
12 to slip on back to this slide because I wanted to
13 talk about the growth in the alternative fuel and
14 technology portion of the fleet.

15 You-- you'll see from this graph that
16 it -- it looks like it's pretty much doubled from
17 between 2009 and 2013. I want to point out,
18 though, that the large percentage of that is due
19 to FFVs, the flex-fuel vehicles that are gasoline
20 and can be powered by gasoline of E85 and
21 gasoline hybrids.

22 And, if you flip back to this chart and
23 look at the percentages along the side, and --
24 you can see that quite clearly from that chart.

25 Now, flipping back. And I'm just going

1 to take probably thirty seconds to talk about the
2 medium- and heavy-duty fleet. We're going to
3 have a rather lengthy discussion about medium-
4 and heavy-duty fleet later this afternoon by Bob
5 McBride.

6 So, I just wanted to point out that the
7 distribution of fuels in the -- in the
8 medium/heavy fleet is a little bit different --
9 well, a lot different than light-duty. Most of
10 the medium/heavy, obviously, are fueled by diesel
11 and then gasoline.

12 And we see smaller percentages of growth
13 in the alternatives. And this -- this shows the
14 growth in those alternative fuels. And it's
15 actually -- in 2009, they were about two percent
16 of the fleet. In 2013, they were about three
17 percent of the fleet.

18 And this is another one of those graphs
19 to look at carefully because, if you notice,
20 the -- the y-axis starts at forty percent, not
21 zero.

22 And so, that's all I really wanted to
23 talk about for the vehicles. You'll hear more
24 discussions of vehicles, both light-duty and
25 medium/heavies later in the day.

1 And does anyone have any questions?

2 (No response.)

3 Is there anyone online? No questions?

4 (No response.)

5 Okay. Well, if you think of anything,
6 please let us know. We're happy to take your
7 input, feedback, get your comments. And, if
8 there's nothing else for me, I'm going to
9 introduce Aniss Bahreinian. She's one of the
10 unit's staff members, and she's going to be
11 discussing an overview of our demand models.

12 MS. BAHREINIAN: Good morning. My name
13 is Aniss Bahreinian and I work in the
14 Transportation Energy Forecasting Unit. And
15 today I am here to give you an overview of the
16 Transportation and Energy Demand models that we
17 use in our unit.

18 We are going to talk about how our models
19 forecast transportation energy demand. We'll
20 talk about some of the relationships among the
21 models. We'll talk about the inputs to these
22 models and the sources and how they flow through
23 the models. And we'll talk about the sources of
24 projected input demand, as well as the sources of
25 data for the base year.

1 And, of course, we are here to seek your
2 input on a number of questions and a number of
3 topics that you are going to find out later.

4 Our job at the Transportation Energy
5 Demand Forecasting Unit is to forecast
6 transportation energy demand, needless to say.
7 However, nobody really wants gasoline just for
8 the sake of having gasoline.

9 Gasoline is going to move your car and
10 your car -- you really don't want your car,
11 either. You want your car for doing something
12 for you - for getting something done for you.
13 And in economics we call these things as derived
14 demand.

15 Your demand for a car is derived from
16 your demand for transportation. And your demand
17 for fuel is derived from both of those. So, you
18 can see that, in the middle, we have the
19 transportation and energy consumption, but that
20 is a product of the number of miles that you
21 travel, the number of vehicles that you own, and
22 the fuel economy of these vehicles that you own.

23 We should also say that, as you can see
24 here, on the circle on the right-hand corner, we
25 have put "on-road energy intensity per mile," and

1 that's important because the type of driver that
2 you are is going to determine the energy
3 intensity of your car.

4 If you're an aggressive driver, you're
5 going to use more fuel; your car is going to use
6 your fuel. If you are driving to Tahoe, you're
7 going to more likely use more fuel compared to
8 when you're driving on the flat roads in
9 Sacramento.

10 So, when you drive matters. How you
11 drive matters. How many cars you drive matters.
12 And how long you travel is going to matter. All
13 of these are going to determine your
14 transportation and energy consumption.

15 The number of miles that you travel, of
16 course, is a function of the economy. As the
17 economy grows, as people are gaining employment,
18 then they are going to buy more cars to begin
19 with and then they are going to drive more
20 because you have to go to your work and a lot of
21 the people are using their cars to get to their
22 work.

23 So, with the improvement in the economy,
24 there's going to be an increase in VMT. An
25 increase in VMT is going to, then, result in an

1 increase in transportation energy consumption and
2 an increase in vehicle stock.

3 So, in order to address all of these --
4 so, we have miles traveled per vehicle that is
5 begging for a Travel Demand model. And then, we
6 have the vehicle stock and that is begging for a
7 Vehicle Demand model.

8 So, here we have two types of demand
9 models in order to derive your demand for
10 transportation energy. One is the Vehicle Demand
11 model; the other one is a Travel Demand model.

12 Our Vehicle Demand models are mostly
13 focused on light-duty vehicles. The two models
14 that we do have in our family of models are the
15 Light-Duty Vehicle Demand models and they give us
16 a stock of vehicles.

17 Now, we have one demand model for
18 household and then we have another demand model
19 for commercial sector. Why do we have two demand
20 models? Because a lot of different studies that
21 see, they only have one Light-Duty Vehicle Demand
22 model. But we have two.

23 Why do we have two? Because we have two
24 different sectors that behave differently, they
25 have different preferences, they have different

1 needs, and they need a different stock of
2 vehicles.

3 So, for these reasons, we have two
4 different demand models. If you go back to --
5 which one? Okay, this one. All right. Sorry, I
6 had numbers and it was decided that we shouldn't
7 use the same numbers in different presentations.
8 So, I have to go back to the previous
9 presentation.

10 If you look at this slide here, this is
11 kind of telling you why we need two different
12 behavioral demand models. Look at the
13 distribution of the vehicles by class. Look at
14 the ones at the end.

15 You see that purple bar at the end? You
16 don't see -- you hardly see anything green. What
17 this is telling you is that the commercial sector
18 uses most or all of the vehicles in the 8,500 to
19 10,000 category.

20 This important because these vehicles
21 usually have lower fuel economy, which means
22 that, even if they have fewer of these in the
23 commercial sector, they will -- they could be
24 using a larger amount of fuel because the fuel
25 economy of these vehicles is lower than, for

1 instance, the subcompact vehicles.

2 If you look at the distribution, again,
3 in the beginning for the subcompact and compact
4 and midsize, you see that kind of both commercial
5 and personal are moving along in the same way.
6 If you look at the relationship, it's almost
7 staying the same.

8 And what it shows is really the largest
9 number of cars sold are those midsize vehicles.
10 So, the midsize vehicle is a pretty popular car,
11 both for the commercial and for the household
12 sector. But, in the end, the last bar shows that
13 8,500 to 10,000 pickups are the vehicle of choice
14 for many of those in commercial sector.

15 If you also look at the bar in --
16 somewhere in the middle - sports -- sports
17 utility vehicles. That is, again, 8,500 to
18 10,000 pounds.

19 And another one, for van - 8,500 to
20 10,000. And the van standard, you see -- you
21 could hardly see any green bars here. That means
22 that all of these cars are used the commercial
23 sector - almost all of these cars are used by the
24 commercial sector.

25 Everything else is kind of equally

1 distributed, but, in these categories, you can
2 clearly see the differences between the two
3 sectors, and these differences are the reason why
4 we conduct two surveys - one for commercial and
5 one for residential sector. And that is why we
6 have two models - because they behave
7 differently, they have a different number of
8 vehicles, and they use a different amount of
9 fuel.

10 I should also say something else that is
11 not in these slides -- is that -- is the age
12 distribution. Another difference between the
13 commercial and the residential is the age
14 distribution.

15 The majority of the commercial sector -
16 they own a larger percent of newer vehicles
17 versus the household sector that has a lot more
18 of the purchases of the used vehicles.

19 This is important, particularly when it
20 comes to alternative- and renewable-fuel vehicles
21 because these vehicles are usually available in
22 the newer categories and, therefore, those who
23 are more likely to buy new vehicles are the ones
24 who are going to be more likely to purchase these
25 alternative-fuel vehicles. So, that is another

1 distinction between the commercial and
2 residential sector.

3 Can you move that? Actually, there was
4 another slide in Gene Strecker's slide deck that
5 was showing the distribution of vehicles between
6 rental, government, and commercial, and
7 residential. I should go back to that later.

8 So, these are the two types of demand
9 models - the Vehicle Demand model -- and, as you
10 could see in that slide, they have fifteen
11 vehicle classes in eleven different
12 fuel/technology types. And that is very
13 important. That is actually more extended than
14 many other models around.

15 Our Travel Demand models cover both short
16 distance and long distance and they cover both
17 goods movement and peoples movement, as well as
18 the services. We have the Urban and Intercity
19 model. "Urban" is short for Short-Distance
20 Travel model; "intercity" covers the Long-
21 Distance Travel Demand model.

22 And, as you can see, later on when Jesse
23 Gage is going to talk about the high-speed rail,
24 we are using that high-speed rail in conjunction
25 with the Intercity model because intercity covers

1 the long-distance travel.

2 The Freight model, which is going to be
3 composed entirely of the heavy- and -- medium-
4 and heavy-duty vehicles, it is used in both goods
5 movement and service activity.

6 For goods movement in the long-distance,
7 we allow the freight to compete two modes against
8 each other - that is rail and trucks, but, when
9 it comes to short distance, rail does not compete
10 with freight.

11 And, actually, one of the differences
12 between our Freight model and some of the other
13 freight models is that we do cover service
14 activity in our Freight model. Service
15 activities like, for instance, concrete mixers,
16 refuse trucks, and activities like that.

17 The other model that we have is the
18 Aviation model. And our Aviation model is
19 actually segmenting the market in a number of
20 different ways. It segments the market into
21 business travel and personal travel. It segments
22 the market into intrastate, interstate, as well
23 as international market.

24 And a lot of people are unaware that a
25 very significant of the jet fuel used in

1 California is for international travel. So, we
2 managed to segment all of these different sectors
3 and, therefore, we are forecasting fuel -- jet
4 fuel for all of these different segments
5 separately.

6 However, I should say that this time
7 around, we are not using the model that we used
8 time or the last two times for a number of
9 reasons. And this time, our colleague, Gordon
10 Schremp, is going to use one of our older models
11 to address this.

12 When it comes to commercial light-duty
13 vehicle miles, we take care of that in the
14 Commercial Light-Duty Vehicle model. And that
15 model, within it, has a VMT component that is
16 going to measure the number of miles -- or
17 forecast the number of miles for this sector.

18 So, notice that, when we -- a lot of
19 people, when they're talking about commercial
20 movement, they combine the light-duty vehicle and
21 heavy-duty vehicle - we separate the two from
22 each other.

23 And then we have high-speed rail, which
24 is a post-process model. We used that for the
25 first time in 2013 in response to Commissioner

1 Weisenmiller in the first workshop that we had.
2 He recommended that we use that and then, by the
3 end, we actually used the high-speed post-
4 processing date and included it in our final
5 forecast -- or revised forecast.

6 So, what are the different travel modes
7 and vehicles in the Travel Demand models? If you
8 look at the columns, we have the vehicles, Light
9 Rail, bus, conventional rail, high-speed rail,
10 and air.

11 These are different types of vehicles
12 that we are using. The travel -- the Travel
13 models are urban - again, short distance;
14 commercial LDV travel - so, that another measure
15 of commercial movement. That is your pizza
16 delivery guy, for instance.

17 The Intercity model that measures long-
18 distance travel; aviation; air freight; freight
19 for goods movement; freight for service
20 movements; and high-speed rail is used for long-
21 distance.

22 In the Urban model, we use light-duty
23 vehicles, but we also, of course, have bus, Light
24 Rail, and conventional rail, which is used for
25 commuters.

1 In the -- in the Commercial Light-Duty
2 Vehicle Travel model, which is a VMT component,
3 we only use light-duty vehicles. So, we don't
4 use transit, for instance, for commercial LDV
5 travel. Transit is only used -- urban transit is
6 only used for personal travel, not for commercial
7 LDV travel.

8 In the Intercity, Long Distance model, we
9 use light-duty vehicles, but we also use bus -
10 but is one of the modes. Auto is one mode, which
11 is the LDV. Bus is one mode. Conventional rail
12 is one mode, and high-speed rail is, of course,
13 what we post-process.

14 In addition to that, we also have air
15 travel in the Intercity model. In the Aviation
16 model, which was self -- standing by itself,
17 that's when we only have air mode, obviously.

18 In the air freight, again, another stand-
19 alone component - uses only air. In the freight
20 for goods movement for long distance, we compete
21 both in rail and trucks. So, those two modes are
22 used in goods movement. For freight service, we
23 only use trucks - medium- and heavy-duty trucks.
24 HSR, of course, is the high-speed rail.

25 Next. All right. So, here we are -

1 these are all of our models that we have
2 discussed. If you -- if you look at the blue bar
3 at the top, it includes all of the different
4 inputs that we are obtaining from different
5 places.

6 The used EIA crude oil price forecast -
7 and that is one of the sources that we use - we
8 use economic, demographic, and other data from
9 other colleagues at the Demand Analysis Office.
10 We use our DMV stock, which is analyzed within
11 our own Transportation and Energy Forecasting
12 Unit.

13 And then, we use all of these to get
14 different inputs that we need for different
15 models. You can see that the red rectangle in
16 the middle, which is quite red, it shows actually
17 the heart of our model. That is our
18 transportation energy price forecast.

19 That input is used in every single model
20 that we have -- almost every single model that we
21 have.

22 The oval -- light green oval shapes that
23 you see - these are different behavioral models
24 that we have within DynaSim -- within -- I said
25 it too soon. I'm going to go to the next slide

1 and talk about DynaSim, but these are our
2 behavioral models.

3 The behavior models are Personal Vehicle
4 Choice - this is a nested, multinomial logic
5 model. We have Commercial Vehicle Choice, which
6 is a multinomial logic model. We have Intercity
7 Travel, Urban Travel, Aviation, and Freight.

8 When it comes to primary data that we
9 have -- we have our own primary source of data.
10 The primary source of data that we use are the
11 two surveys that we conduct for commercial and
12 household vehicle surveys. These are the surveys
13 that are conducted from -- starting from 2011,
14 ending with 2013, and we are going to talk about
15 them later, more.

16 Another very important input that we use
17 here are the light-duty vehicle attributes. That
18 is a very important component of our forecast,
19 and Sierra Research is going to make a
20 presentation on that later this morning.

21 Our Personal Vehicle Choice model, as we
22 said before, both produces the vehicle stock or
23 vehicle population, as some would call it, as
24 well as the VMT in the commercial sector --
25 commercial light-duty vehicle sector.

1 Personal Vehicle Choice model is
2 generating vehicle stock for the household
3 sector. We take that vehicle stock and then we
4 share that with the Intercity and Urban models.
5 That is why you see those blue arrows.

6 So, the first personal vehicle stock is
7 generated within that model, what we call PVC,
8 and then it is shared with the other two models,
9 Intercity Travel and Urban Travel. It is
10 combined with the travel outcomes of those
11 models, and then fuel consumption is generated
12 within Urban and Intercity models. Likewise,
13 Commercial Vehicle Choice model that has both the
14 vehicle stock and VMT component directly feeds
15 into fuel consumption.

16 Freight model is -- a Freight model and
17 Aviation - both of them also generate fuel
18 consumption within them. So, all this fuel
19 consumption, then, is add -- added together and
20 they create what we call as California on-road
21 transportation and energy demand.

22 I want to caution you here because some
23 people call rail as off-road. For our purpose,
24 we call it on-road energy. That's part of our
25 behavioral models forecast and we include that

1 all in this category.

2 So, our Transportation Energy Demand
3 Forecasting models are sector specific. As we
4 just mentioned, we have Freight, we have Urban
5 Travel, we have Intercity Travel, Aviation, we
6 have Commercial Light-Duty, Residential Light-
7 Duty, et cetera.

8 These are all sector-specific demand
9 models. Each one of them are representing
10 consumption behavior of that sector. So, we
11 don't lump all of the energy together and use
12 trend projections in order to project fuel
13 consumption.

14 We look at every single sector and we
15 decide, okay, how does prices affect travel
16 demand for freight movement? How do -- how the
17 fuel prices are going to affect travel demand by
18 the household sector how the fuel prices are
19 going to affect travel demand by commercial
20 light-duty vehicle sector. So, we have sector-
21 specific demand models.

22 COMMISSIONER McALLISTER: Aniss, can you
23 talk about how geographically specific --

24 MS. BAHREINIAN: Uh-huh.

25 COMMISSIONER McALLISTER: -- your

1 analysis is? I'm -- I'm wondering, you know, one
2 place might have roundtrip -- typical roundtrips
3 longer than another, so that might affect, you
4 know, how EV uptake evolves and things like that.
5 I guess I'm wondering sort of how granular
6 your --

7 MS. BAHREINIAN: Absolutely.

8 COMMISSIONER McALLISTER: -- method is.

9 MS. BAHREINIAN: One of the things that
10 we -- we do -- I mean, I'm very glad that you
11 asked this question. We have a Statewide Travel
12 Demand model. My colleague, Bob McBride, later
13 in the morning is -- later in the day is going to
14 talk about the VMT and how there are any
15 differences.

16 But, for the most part, what we have is a
17 statewide travel. We did have a model at the
18 county level before, but there were some issues
19 with the data and we had, in order to preserve
20 more accuracy, you had to go back to the
21 statewide. That's what happened.

22 COMMISSIONER McALLISTER: Do you -- I
23 remember in the -- in -- two years ago, when we
24 had this discussion, we talked about some of the
25 possibilities, maybe challenges, of working with

1 the COGs or the MPOs, because they're running,
2 you know, transportation planning models that do
3 get into those granular details.

4 Obviously, a lot of heterogeneity across
5 the state, but that might be a place to try to
6 bootstrap some -- some more geographically-
7 specific, you know, analysis. If not now, then
8 sort of think about how that would go in the
9 future.

10 MS. BAHREINIAN: Absolutely. And one of
11 the things we were doing this time around
12 because, as I'm sure you have read in some of the
13 PSRs, et cetera, we work extensively actually
14 with Caltrans. And Caltrans has a model that
15 they call the California Statewide Travel Demand
16 model.

17 And the California Statewide Travel
18 Demand model also incorporates those MPOs and
19 COGs into that. And so, we do make the attempt
20 to bootstrap some of those, but our only internal
21 models are statewide models at the present time.
22 In the future, we can improve them, of course.

23 So, these are all economic models, and
24 the question is, okay, what does that mean when
25 we say economic model? Because what they do -

1 they measure the responsiveness of the consumers
2 to some kind of economic variable, whether it is
3 cost of travel, time of travel, cost of a
4 vehicle, or what have you, and they account for
5 changes in the economy.

6 If incomes go up, our demand for travel
7 is going to go up. That's an economic behavior.
8 And so, for all these reasons, we call them
9 economic model - the accounting for the impact of
10 time and cost of an activity or a product, as
11 well as income and economic output, in the choice
12 process.

13 And, I should also add that some of those
14 models are choice models, some of them are not.
15 We call all of those models econometric models.
16 That would be a more accurate description if you
17 are going to use one word to describe all of
18 them, because we have used econometric -- or,
19 econometrics has been used to derive those
20 models.

21 All of these are functioning in a
22 software platform called DynaSim. And we should
23 also note that all of our fuel consumption is
24 only going to account for the tank-to-wheel
25 energy consumption. We do not include anything

1 before or after, not that we don't want to, but
2 our models are like that. (Laughter.)

3 So, a demand model is generated within
4 each model - that's another characteristic that
5 is quite important, actually - based on travel
6 mode and vehicle choices of the consumers. When
7 consumers select one type of vehicle, they forego
8 another.

9 So, we can't really increase all of the
10 vehicles at the same time, unless there is a huge
11 population growth that is going to demand
12 something like that. So, if I buy an EV, that
13 means I'm buying an FCV. That means I'm not
14 buying a gasoline vehicle.

15 If the prices of gasoline go down, then
16 I'm going to buy - and as actually it has been
17 the case in 2014 - there has been increase in
18 demand for SUVs because gasoline prices have gone
19 down.

20 If you're buying an SUV, that means you
21 are not buying a compact car. So, there is all
22 this substitution and competition between vehicle
23 classes, between fuels, and between technologies.

24 We cannot really simply use the stock of
25 an additional vehicle or fuel or a technology

1 type, or increase the stock of another without
2 affecting the stock of other vehicles in the
3 model or other travels -- travel modes in the
4 model.

5 If people are -- if people are using more
6 transit, that means they are not using their
7 cars. And so, all of these are important and all
8 of these substitutions take place within the
9 models.

10 Now, those are the models that we have in
11 the software platform we call DynaSim. So, all
12 of those -- let me go back to that. All of these
13 models that you see here -- all of them reside
14 within DynaSim.

15 What is DynaSim? DynaSim basically
16 houses all of these different types of models.
17 As we said, some of them are aggregate, some of
18 them are disaggregate models, some of them are
19 choice, some of them are not. These are all the
20 different models, and all of them reside within
21 this software.

22 That means that every time -- the model
23 structure is hard-coded into the software. So,
24 every time you make a change to the structure of
25 the model, every time we add a variable, every

1 time you want to change the interface with the
2 model, we are going to have to update the
3 software. That's what it means.

4 Now, DynaSim, of course, was -- was
5 envisioned by Commissioner Desmond back in 2005,
6 and he wanted the staff to pursue that. In 2011,
7 DynaSim software was actually implemented in the
8 Transportation and Energy Forecasting Unit, and
9 we have been working on improving it ever since.

10 So, every time, every month, every year,
11 every quarter, we are making changes, we are
12 making improvement because we want it to perform
13 better.

14 One of the improvements that we have made
15 since 2013 is adding what we call VMT decay rate
16 because, in the past, we assigned the same number
17 of VMT regardless of the age of the vehicle. We
18 all know, however, that newer vehicles drive more
19 and, therefore, now we have added that VMT decay
20 rate.

21 Another -- another advancement that we
22 have made to the -- or another change that we
23 have made since 2013 is that we have added a time
24 dimension for the consumer preferences, for fuel
25 type, and vehicle class.

1 That's actually quite important because,
2 in the past, the model did not allow us to change
3 consumer preferences over time. We always had to
4 assume that it was constant. Now, we don't. We
5 can make changes if we want to.

6 We know consumer preferences change, but
7 we don't know exactly how they are going to
8 change. (Laughter.) That's the challenge and,
9 if there's anybody in the audience among the
10 stakeholders who does know, then we would really
11 appreciate your input.

12 We just don't want it to be a -- an
13 arbitrary decision, because keeping it constant
14 is also arbitrary. But, we don't want to replace
15 one arbitrary decision with another arbitrary
16 decision. So, if there's any scientific study of
17 how these consumer preferences change over time,
18 we are seeking your input on that.

19 COMMISSIONER SCOTT: I'm going to -- I
20 have a question for you --

21 MS. BAHREINIAN: Sure.

22 COMMISSIONER SCOTT: -- about -- so, if
23 you're -- if we're constantly improving the
24 model, which I think is a good thing, right, to
25 make sure that we are -- we've got the -- the

1 best, most robust information we have, how can we
2 compare sort of the -- the output from one year
3 to the next year?

4 Are you able to kind of tease out what's
5 the difference between the tweaks -- or maybe
6 tweaks isn't the right word, but, you know,
7 the -- the edits and updates that we made to the
8 model from differences and --

9 MS. BAHREINIAN: Yes, we can.

10 COMMISSIONER SCOTT: -- the actual
11 trends?

12 MS. BAHREINIAN: We can. For instance,
13 with the VMT decay rate, if we want to make it
14 comparable to say what we have done in the past,
15 we can keep it constant. And then, it will allow
16 us to compare before and after change.

17 Or, when it comes to consumer
18 preferences, if we decide to change the consumer
19 preferences over time, we can keep it constant
20 and we can increase it and then we can compare
21 what happens before and after.

22 So, for some of the things, it does allow
23 you, but not for everything. These are the
24 two -- some of the two -- I mean, the two
25 important ones that I mentioned, but there are

1 other changes that we have made, too - other
2 improvements that we have made.

3 So, the Transportation and Energy Demand
4 Forecasting models - as we said, they are sector-
5 specific, and we talked about that already. And
6 we said -- we talked about -- I'm sorry, these
7 are the slides that I have gone over before.

8 So, other models and analysis - what else
9 do we do? All of those models that we talked
10 about - those reside within DynaSim, but there
11 are other sectors that are not within DynaSim.
12 And so, we try to account for that.

13 What are those? One of them is
14 neighborhood electric vehicles. These usually
15 have a speed limit and they are not necessarily
16 on-road vehicles and, therefore, we are going to
17 account for that in a separate way.

18 We also have government vehicles. If you
19 go back to that slide, which I don't want to
20 torture you to go through that slide again, that
21 Gene Strecker was showing. It was showing that
22 large cars were actually in low demand, both in
23 the commercial sector and in the residential
24 sector.

25 But, if you look at the government share

1 of the large vehicles, you could see that there
2 are a lot more large vehicles in the government
3 sector. What is that? Those are the police
4 cars, for instance, that have to be large.
5 That's just one example of it. So, for some
6 reason, we saw a lot of large cars in the
7 government sector.

8 And then, when it comes to the rental
9 vehicles, while we don't address that in any of
10 the others, rentals cars are the same thing as
11 other commercial sectors, because the pure
12 purpose of rentals is for the sake of
13 transportation. We can't really put them next to
14 each other.

15 In the past, they have been combined with
16 the commercial and generated one forecast but,
17 since 2013, we decided to separate them out
18 because they behave differently because they have
19 different age distributions.

20 Even though it is really a small portion
21 of the vehicles, but still it is worth looking
22 at. A lot of the vehicles in this sector are --
23 usually they are retired at the age of four.

24 You really don't want to go and rent a
25 ten-year-old vehicle and most of the vehicles in

1 this sector are newer vehicles. Once they reach
2 the age of four or five, then they are sold on
3 the market to the household sector, to the
4 residential sector.

5 So, we separate all of these. But these
6 are really just growth models. There's nothing
7 fancy about it. They are not behavior, we just
8 grow them. But we think that it is still worth
9 separating them out - calling them all out -
10 because they have different VMT.

11 You can imagine, a rental car is going to
12 (laughter) have a larger share of the VMT
13 compared to some of the other sectors and they
14 use different types of vehicles and they have
15 different vintage distribution. So, all of these
16 are -- justify the fact that we are separating
17 these sectors out.

18 When it comes to government, government
19 has to follow a lot more of the current laws in
20 the state, like they have to purchase more EVs,
21 more FFVs, et cetera. And so, it is important to
22 separate all of these out.

23 Another post-process model is the high-
24 speed rail and, of course, the off-road. And,
25 this time around, Aspen Environmental Group is

1 going to use ARB's and other studies to give us
2 projections of -- of transportation
3 electrification, which was covered in another
4 presentation, and other factors.

5 Transportation energy demand and supply -
6 so, what do we do with this? We take the off-
7 road -- we take the on-road that we come up
8 within -- in -- within DynaSim. We take the off-
9 road transportation energy demand and we put it
10 into one pile and we call it "total California
11 transportation energy demand."

12 We then take out electricity demand and
13 natural gas demand and pass it on to the
14 Electricity and Natural Gas Unit. And then, we
15 try to bring them closer to a liquid
16 transportation fuel supply.

17 Our colleague, Gordon Schremp, does an
18 analysis of the Board of Equalization sales of
19 different fuels and then we try to bring these
20 together -- closer together. Not that they are
21 exactly equal, but we try to bring them closer
22 together in the calibration process.

23 What are the key assumptions? Well, when
24 it comes to the vehicles, we say that all of the
25 current federal and state regulations are in

1 place for original equipment manufacturers, or
2 OEMs, including the ZEV mandate.

3 How do we address that? Sierra Research
4 is charged with implementing those vehicle prices
5 that are more likely to achieve the ZEV mandate.
6 OEMs -- we are also assuming that OEMs meet
7 consumer demand.

8 What does that mean? That means that we
9 don't care how many cars you want, you are going
10 to get it. If you want a million cars, you are
11 going to get it. If you want ten million cars,
12 you are going to get it. They are going to meet
13 your demand. There is no -- there is no limit on
14 the supply of these vehicles to California
15 buyers. Whatever you want, you get. That's our
16 assumption.

17 Likewise, when it comes to fuels, the
18 same kind of thing - all the currently federal
19 and state regulations are in place for
20 transportation fuel, and our colleague, Gordon
21 Schremp, takes the forecasts that we have, looks
22 at the RFS2 and other requirements, and then
23 distributes those among different fuels, as
24 required by law.

25 Transportation energy suppliers meet

1 consumer demand. What does that mean? It means,
2 if you want gasoline, you got it. You want a
3 billion barrels of oil, you have it. You want
4 ten billion barrels (laughter) of oil, you have
5 it. There is no limit on supply of fuels to
6 California, whether it is electricity, natural
7 gas, or liquid fuel.

8 Vehicle and liquid fuel prices are
9 independent of California demand. What that
10 means is -- is that no matter how much fuel
11 demand goes up in California, in our model, it
12 doesn't affect the prices, and that's important.

13 We also make the assumption that price
14 scenarios cover the range of plausible outcomes
15 over the forecast horizon. That's our
16 assumption.

17 Those of you who have seen our 2013 price
18 forecast or EIA's crude oil price forecast, you
19 know that we were, all of us -- EIA, us, and
20 everybody (laughter) else in business has been
21 dead wrong.

22 The current prices in 2014 are far below
23 what EIA projected in 2013 and even in their 2014
24 forecast. Nobody really could see it coming and
25 so we were all wrong. But, for our purpose, we

1 make the assumption that these are going to cover
2 the plausible outcomes.

3 Consumer preferences - light-duty vehicle
4 technologies remain constant at 2013 levels.
5 That's what we have done in the past. Again, we
6 are seeking your input this time. Time and cost
7 of travel - the preferences of consumers for
8 those are also going to remain constant.

9 What are the model inputs? Well, for
10 2014-2026 projections, income and employment, as
11 was discussed in previous workshops, come from
12 Moody's and IHS Global Insight. Economic
13 activity in the business sector is going to come
14 from those same sources.

15 Transportation energy prices is going to
16 come from EIA, natural gas prices are going to
17 come as a result of the analysis of Rice
18 University and the Energy Commission, and
19 electricity rates have already been presented in
20 prior workshops, and they, too, are coming from
21 Energy Commission analysis.

22 Class-specific light-duty vehicles,
23 heavy-duty vehicles, and aircrafts attributes are
24 provided by Sierra -- Sierra Research.
25 Population and households - they come from the

1 Department of Finance, Moody's, and HIS Global
2 Insight.

3 I should also add that we use American
4 Community Survey to feed our Residential Light-
5 Duty Vehicle Demand model and that is happening
6 in the base year. So, for the base year, we use
7 the American Community Survey to populate the
8 households in our light-duty vehicle demand for
9 the residential sector.

10 Travel activities for goods movement and
11 services - my colleague, Bob McBride, is going to
12 cover that. Travel activity for people
13 movement - again, he is going to cover that topic
14 so, in the interest of time, I'm going to just
15 move forward.

16 2013 Liquid fuel consumption - we use --
17 we use the Board of Equalization data analyzed by
18 Gordon Schremp and Gary Yowell.

19 What will 2026 look like? Well, as we
20 said, products are socially constructed.
21 Consumers learn from each other, producers learn
22 from each other. Technologies change, products
23 change, and I think Commissioner McAllister put
24 it best - the changes in technology are so wide
25 and so in-depth that really it is hard to project

1 all of this.

2 Changes in prices, as we have seen in the
3 last few months, are going to add only
4 complications to the entire story. There are way
5 too many changes. And so, what we'd like to do
6 is to seek everyone's input into this topic.

7 We know that there is plenty of
8 uncertainties and we know that preferences are
9 going to change. We know that income
10 distribution is going to change. There is a
11 whole group of variables and factors that will be
12 changing over time.

13 And so, we are going to have to make --
14 we are going to have to make some assumptions in
15 order to run these models and we try to seek your
16 input to make the best assumptions that we can.

17 Any questions?

18 (No response.)

19 MS. BAHREINIAN: Thank you. I was over
20 time for five minutes, which is good for me,
21 actually. I usually run more than that. Sorry.

22 COMMISSIONER McALLISTER:

23 Congratulations.

24 (Laughter.)

25 COMMISSIONER McALLISTER: Thanks for

1 that, Aniss. It sounds great.

2 MS. BAHREINIAN: I rushed through the
3 last four slides. (Laughter.)

4 Any questions?

5 (No response.)

6 MS. BAHREINIAN: All right. Gordon
7 Schremp is now going to talk about the crude oil
8 market and fuels.

9 MS. RAITT: And just a reminder that
10 there will be an opportunity for questions from
11 the public at the end of the day. Thanks.

12 MR. SCHREMP: Good morning. My name is
13 Gordon Schremp. I'm the Senior Fuel Specialist
14 in the Energy Assessments Division, formerly the
15 Transportation Energy Office.

16 So, yes, Aniss was talking about prices
17 and how they've changed rather dramatically.
18 Everyone is quite aware of that. They actually
19 changed twice. You got -- everyone got a really
20 early Christmas present last year when -- when
21 the oil prices collapsed. And then, there was a
22 bit of a rebound, one might say, with our most
23 recent price spike in California - the highest
24 price spike since 2012 that occurred rather
25 recently -- so, really to primarily refinery

1 problems.

2 So, why do we care to look at crude oil
3 prices and why are they important? Primary
4 driver to the price of fuel. It certainly is the
5 base price of crude oil. However, that moves --
6 that's the strongest correlation to prices, and
7 Ysbrand will be talking about that after my
8 presentation.

9 So, we care about crude oil price
10 movement and we care to understand why they are
11 changing so quickly, either down or up, but, more
12 recently, down.

13 So, the purpose of my slides and my part
14 today is to cover these factors, to talk about
15 what some of the impacts are specific to the
16 United States of this rapid decline, and also
17 talk about some additional factors we would want
18 to pay attention to moving forward over the near-
19 and mid-term that could have an impact on future
20 near-term prices, both up and down.

21 So, crude oil prices -- so, you hear a
22 lot in the popular press - you hear things of
23 Brent, you hear WTI - that's an acronym for West
24 Texas Intermediate Crude. These are what we
25 refer to as benchmark crude oil types.

1 There are many types of crude oils sold
2 into commerce globally, probably in excess of two
3 hundred different types of crude oil. They're
4 usually specific to a region and they can be
5 quite specific to property, such as a high sulfur
6 crude oil, low sulfur, and heavy crudes, and --
7 and light crudes.

8 So, this map on the right is just
9 displaying the crude oil -- some crude oil types
10 by both density API gravity and sulfur content.
11 And what you'll notice, in the bottom part of
12 that chart, you'll see that there is West Texas
13 Intermediate, the blue diamond right next to the
14 green diamond, which is Brent. Very close
15 together in density and essentially identical in
16 sulfur content.

17 So, you could say that those two crude
18 oils are interchangeable if -- for -- and that's
19 why, in fact, they are benchmarks WTI for U.S.
20 transactions of the (indiscernible) and Brent as
21 the North Sea Crude that will be for other
22 exchanges like the International Exchange out of
23 London.

24 So, there are other benchmarks that are
25 very important and that would be in the Middle

1 East. So, that's the Omani Crude. And, more
2 recently, it's been coupled with the United Arab
3 Emirates' Dubai Crude, and they'll probably do,
4 like, a fifty-fifty split on the price.

5 So, people need to have a benchmark crude
6 for what? Future markets. So, that's what
7 they're for and they need to understand the
8 properties because, if you're selling and you're
9 likely selling a crude oil markedly different
10 than some of these benchmarks, you will want to
11 adjust your price accordingly.

12 Higher sulfur content - that's going to
13 have to be discounted because refiners have to
14 spend more hydrogen and energy to process it.
15 Higher density - you're going to get less gassing
16 components, more diesel components - maybe you
17 want that.

18 So, the differential can be either a
19 plus -- plus or minus. And there's other
20 properties like the metal content, acid number,
21 things like that that reflect refinery
22 operations. So, they'll vary.

23 So, what has happened to prices? Well,
24 for the longest time, since our last IEPR cycle,
25 it was -- what's the price of crude oil? Oh,

1 kind of what is was yesterday and the day before
2 and the week before and the month before.

3 If you notice, the lines of these go back
4 to 2011. They are in this band of about \$100 to
5 \$120 a barrel, and this is for Brent North Sea,
6 but crude oil prices all behave in a similar
7 fashion, up or down, and I'll show you that in
8 the next slide.

9 But the takeaway here is they are stable,
10 stable, stable, and then -- at a very high price,
11 mind you, and then the collapse ensued.

12 So, why that change? And the collapse is
13 not specific just to Brent North Sea Crude. It
14 certainly is a global commodity so it affects all
15 crude oil prices.

16 So, on this chart, Brent is in the red
17 line, Alaska North Slope, which is about, you
18 know, ten to eleven percent of our crude oil use
19 in California now, the blue line - West Texas
20 Intermediate -- Texas Crude, which we don't
21 really use any of, but it's a benchmark crude for
22 the United States futures transactions. And
23 local crude oil - San Joaquin Valley, what you
24 see is -- well, that's like always lower than the
25 other crudes, and that's because it's a denser,

1 heavier crude. It takes more energy to process
2 it, and a higher sulfur crude. So, it is
3 traditionally discounted versus some of these
4 other benchmark crude oil prices.

5 So, these are just the numbers. I won't
6 dwell on them. You can look at them at your
7 leisure, but the specifics on how large the drop
8 has been - it's been fifty-nine, sixty percent,
9 so this is really significant. I think the only
10 other more rapid drop was in the latter stages of
11 2008.

12 We had a much bigger decline and that
13 was -- happened to be -- coincided with the
14 collapse of commodity markets in general. It
15 didn't matter what it was - corn, tin, aluminum -
16 they all really dropped off a cliff in 2008 in
17 the latter half.

18 So, what could be some of the culprits
19 behind the rapid decline or the plummet in crude
20 oil prices? So, I'll talk about the demands side
21 a little bit, and then a lot of supply side
22 issues, and finish up with -- for at least this
23 part, discussion on the relationship with
24 currency markets that do have an impact.

25 So demands - so, the International Energy

1 Agency puts out a report every month and it's
2 about -- it contains a great deal of information
3 on global and regional crude oil supply and
4 demand. So, they are always forecasting demand.

5 And so, if you look in the May 2014, sort
6 of where they were talking about the third to
7 fourth quarter of 2014 -- so, that's May of 2014.
8 It's the -- really, the next quarter and the
9 quarter after that, those are what their
10 estimates were.

11 Fast-forward to the present day and, as
12 Aniss was saying, no one really saw this coming
13 for the drop in crude oil prices, they didn't
14 really anticipate very well what the actual
15 demand was going to be and, in actuality, it was
16 significantly lower.

17 And that bottom bullet is about 630,000
18 barrels lower in 2013. It happens to be with the
19 next slide, and that is global demand, year on
20 year. So, the gold color you see demand compared
21 to 2012, and 2013 was up 1.27 million barrels per
22 day.

23 But, when you went to 2014, only half of
24 that increased. So, significantly down from what
25 IEA was saying, even in May, to a tune of in

1 excess of 500,000 barrels a day, sort of off-the-
2 mark, if you will.

3 2015 versus last year is supposed to be
4 going up a bit - a bit of a rebound. Not like
5 a -- a, you know, 2013, 2012 increase. And this
6 number has been revised upward very slightly with
7 the March report that just came out - about
8 75,000 barrels a day. So, it's essentially a one
9 percent increase now with the most recent
10 estimate by IEA for this year's global crude oil
11 demand.

12 So, with the high prices for all of those
13 years, it certainly incentivized everyone and his
14 brother to go drill for crude oil. And drill for
15 crude oil in places that they hadn't maybe been
16 doing a lot of drilling.

17 And why were they able to do that? And
18 these are tight oil formations. Those are the --
19 the map on your lower right-hand corner, you see
20 different colors - the yellow is the Bakken
21 formation or Williston, in North Dakota,
22 primarily.

23 You see the Permian, the dark olive green
24 in Texas -- central western Texas. And Eagle
25 Ford in central western Texas into central Texas

1 going in an eastward -- northeast fashion is that
2 play called Eagle Ford.

3 These are tight oil formations as in
4 shale and it is lighter density crude oil. So,
5 hydraulic fracturing - it's been around since the
6 40s - being deployed in a large scale on these
7 tight oil formations in conjunction with things
8 like much improved understanding of the formation
9 with 3D seismic mapping, high-speed computer
10 programs to crunch all of these numbers to better
11 guide where one drills.

12 And extended reach horizontal drilling,
13 upwards of two miles horizontally from your
14 drilling pad, has allowed drilling companies to
15 now drill for six wells from a single drill rig.
16 So, the efficiency of these drill rigs has gone
17 up and a number of dry holes has gone down. And
18 so, this has allowed for the -- the
19 development -- significant development in these
20 tight oil plates.

21 So, this chart shows the oil increasing
22 from these three most prominent oil plays, not
23 natural gas, and you wonder, well, what are these
24 other numbers up in the upper left-hand corner?

25 These are all over a million barrels a

1 day production from specific fields and these are
2 referred to super giant fields globally. So,
3 have really only been basically a handful of
4 these historically, and right now, in the United
5 States, there are three of them.

6 So, that's how remarkable this turnaround
7 in crude oil production has been in the United
8 States. So, as a consequence, crude oil
9 production in total from all areas is now at its
10 highest level since May of 1973.

11 Will it get and surpass the all-time high
12 mark of ten million barrels a day set in 1972?
13 Maybe. It'll be close. I'll show you why it
14 might not quite get there, but it certainly isn't
15 slowing down yet, according to these statistics
16 from -- the latest multi-statistics available
17 from December.

18 So, to separate this out into specific
19 states, and you see the big increase certainly is
20 from Texas - 2.3 million barrels a day compared
21 to January of 2010. And then, North Dakota, the
22 rest of the U.S., and California - about the
23 same.

24 So, not much activity in the shale --
25 Monterey shale that you've read about in the

1 paper in California - really the same level of
2 production.

3 But, that's actually an improvement from
4 what California production had been doing -
5 declining at a rate of two to three percent per
6 year. So, that decline has certainly slowed,
7 plateaued, and -- and gone up just a little bit.

8 COMMISSIONER McALLISTER: Hey, Gordon,
9 can I ask a question? I'm just about -- so, this
10 technology -- I mean, it's incredible.
11 Everybody's probably just jaws dropping on just
12 the turnaround here. So, that's an -- be an --
13 been enabled by this technology.

14 Where else is this being applied or
15 likely be applied? I mean, you know, in the
16 natural gas arena, certainly it's giving the U.S.
17 economy a huge boost and kind of a competitive
18 advantage, if you choose to look at it that way.
19 At least on the near term on the natural gas
20 front.

21 I guess I'm wondering what other
22 economies or regions of the world this technology
23 may provide, you know, additional resources.
24 Basically, unlock additional resources. I mean,
25 it's dependent on the geology in large measure,

1 right? So, where else?

2 MR. SCHREMP: Yes. Tight old formations,
3 shale oil, and shale gas does exist in other
4 parts of the world. This can be in Eastern
5 Europe. It can also -- it is in Eastern
6 Europe -- these formations. It's in China. It's
7 in Argentina.

8 So, there is shale resources in these
9 other areas. The likeliest candidate to show
10 a -- a rebound in crude oil production would be
11 Argentina. The shale -- there are companies --
12 international oil companies are -- had been
13 bidding and acquiring parcels with the
14 government's permission in Argentina, and been
15 conducting operations.

16 So, it's anticipated that that would be
17 one of the primary areas in the -- in the world
18 where you see some additional tight oil
19 production increase as a consequence of hydraulic
20 fracturing.

21 Other areas have not been as successful
22 in Europe in some of the early production wells.
23 And there may be some other good plays in
24 Southeast Asia, however, the most -- one of the
25 most important factors regarding development of

1 this resource has been property rights and laws
2 governing mineral rights.

3 And so, in some of these other countries,
4 there is no such thing for the property owners,
5 so who does the entity negotiate with? And how
6 to do -- so, how do you work through those kinds
7 of ownership or non-ownership issues?

8 And so, that's one of the -- I think it
9 would be a barrier for greater application of
10 this kind of technology in other parts of the
11 world. You also have to look at an
12 infrastructure for once you start developing
13 wells and bringing the oil to the surface or
14 natural gas, how do you then deal with it?

15 So, if it's a brand new area, you're --
16 you're into sort of a more expensive regime of
17 how you then convey the oil and natural gas to
18 get to a, quote, "market" for your
19 infrastructure.

20 Argentina -- where they're looking for or
21 developing shale oil in Argentina is within an
22 existing area of oil development for many, many
23 years has an extensive infrastructure system of
24 pipelines -- gathering systems, and so it's
25 highly suited to have both an infrastructure,

1 property rights, and any laws governing
2 extraction and royalty payments.

3 So, that's no surprise while you see some
4 international oil companies now trying to deploy
5 this kind of technology in that international
6 location.

7 COMMISSIONER McALLISTER: Thanks for
8 that. It's helpful.

9 MR. SCHREMP: Okay.

10 So, globally, where has oil production
11 changed? They changed, either a lot more or
12 less? Well, clearly, the red bar. Why high --
13 why is it highlighted in red? It's the United
14 States.

15 So, this is the average for 2008 and the
16 average for all of 2013. So, if you stick in
17 2014 to this number, that chart will go up a
18 little bit more for the United States. And you
19 see -- I mean, it's -- it's much -- it's more
20 than Saudi Arabia, Russia, Canada, and Iraq
21 combined - this increase.

22 So, very remarkable to -- back to Aniss's
23 point, no one really -- few people saw the price
24 collapse coming was because of how dramatic a
25 change this is on the -- on the supply side.

1 So, now we'll talk about how those two
2 interact - the demand and the supply side. So,
3 this -- this chart is quarterly - covering 2013
4 and 2014. It's global demand for crude oil in
5 orange and global supply in blue.

6 So, in the first couple of quarters,
7 about in balance. And then, you see, well, they
8 started to get a little more demand. Third
9 quarter, fourth quarter, above and beyond the
10 supply.

11 That was driving -- helping to sort of
12 sustain the elevated prices in the latter half of
13 2013. But then, you started to see the imbalance
14 go the other way - oversupply. Too much oil.
15 What am I going to do with this?

16 Well, you're going to have to discount
17 it. You're going to have to stick it into
18 storage. And so, that got pretty extreme in the
19 latter half of -- or the second quarter of 2014.
20 And that just happens to coincide with when the
21 price collapse began in June of 2014.

22 And so, this oversupply situation has
23 continued. I believe IEA is forecasting an
24 oversupply for the first two quarters of 2015 -
25 not on this chart. But then, that situation can

1 start to change in the last half of 2015, and
2 I'll get to that in just a little bit.

3 So, OPEC, of course, saw prices
4 plummeting. Some countries depend on their crude
5 oil sales for an extensive percentage of their
6 revenue for government programs. And so, there
7 is a concern about trying to do something to rein
8 in or halt the slide in 2014.

9 So, after Thanksgiving last year, OPEC
10 got together at their meeting that was scheduled
11 in advance and could not come to an agreement.
12 They primarily couldn't come to agreement because
13 probably Saudi Arabia felt, why should I be the
14 one to cut production, lose revenue to shore up
15 your price, if you do nothing?

16 And so -- and there was an attempt to get
17 some other very important oil production and
18 exporting countries, like Russia, to also maybe
19 help and -- and voluntarily reduce some
20 production. So, no-go on that front and the
21 prices continue to decline.

22 So, Saudi Arabia and other OPEC members
23 also look at this as maybe sort of, since they
24 couldn't get cooperation, also looking at it from
25 a different perspective, like, well, we'll just

1 let the market continue working, it gets in
2 oversupply mode, the price will drop.

3 There are high producers out there --
4 high-cost producers. There are moderate-cost and
5 low-cost producers. Certainly, Saudi Arabia is
6 on the low-cost production category. So, there's
7 a belief that ultra deepwater exploration
8 production is much more expensive to develop. It
9 certainly is.

10 Shale plays are usually much more
11 expensive to develop. And so, in time, there
12 won't be as much drilling and then production
13 will plateau and start to decline, and then
14 you'll have a rebalance of global supply and
15 demand and a price recovery.

16 So, in the United States, unlike a lot of
17 other countries, you're rarely not going to be
18 able to export your crude oil, except under
19 specific exemption categories. One is the crude
20 oil coming from Alaska, actually, that goes down
21 to Valdez Harbor, you can export that.

22 You have to get an export license, but
23 it's not a -- a prohibited movement. But, if
24 you're going to do that, it has to be in a U.S.
25 Jones Act vessel. So, last -- late last year,

1 there actually was a -- a -- you know, a couple
2 million barrels that left Valdez and went to
3 Southeast Asia of Alaska crude oil, because you
4 can do that.

5 But, it is usually a more expensive
6 source of supply to some of these other markets.
7 California has had on the books a while to be
8 able to export 25,000 barrels a day of heavy
9 crude oil. There were really no takers in quite
10 a while.

11 Part of the challenge is, here, that
12 heavy crude oil can be, in some cases, actually
13 transported to a refinery in a heated pipeline.
14 So, then, how are you going to load this crude
15 oil, and then you either keep -- try to keep it
16 heated on -- on the voyage somewhere else when
17 you export it, or its destination.

18 So, unlikely, someone will try to do
19 that. You can't really take that oil and blend
20 it with other crude oils. You're not allowed to
21 do that with this export restriction that's in
22 place.

23 So, there's been lots of talk in the
24 press about, hey, lots of production, sort of
25 running out of places to use this. Shouldn't

1 this export restriction be revisited? And so,
2 the dialogue continues, but, as it stands now, it
3 hasn't been lifted.

4 You may have heard about some companies
5 that receive permission to export condensate.
6 Well, basically, they're taking crude oil that
7 has a lot of natural gas liquids entrained in it.
8 This is like Eagle Ford and they get some of
9 those natural gas liquids out, and then that
10 crude oil can now be exported through license.

11 But, that's a limited amount - maybe five
12 to six hundred thousand barrels a day, so smaller
13 in the grand scheme of things and it's not
14 expanded to be just an open end. You actually
15 have to run that through almost like a
16 distillation unit now and not just heat it up a
17 little bit.

18 So, no export capability, really, and
19 lots of production, as you saw, and so, lo and
20 behold, no surprise - put it into storage.

21 (Laughter.) And put it into storage in a big way
22 in the United States.

23 And so, these figures are from the weekly
24 Energy Information Administration data. And this
25 information -- these -- this crude oil does not

1 include what is housed in our strategic petroleum
2 reserve.

3 That's nearly 700 million barrels -
4 690 million, to be exact. That's excluded from
5 the statistics. So, this is basically
6 commercial. And it's more than that. It's some
7 pipeline, line fill, and things like that, but,
8 however you measure it, it's certainly way, way
9 up and it's well beyond the top of the five-year
10 high/low band. And it's the highest level since
11 the 1930s -- well, since 1930.

12 And it's getting a little bit higher. I
13 think it's up another -- it's up another
14 10 million barrels, it's 450 million as of last
15 Friday - an update of these statistics. And so,
16 it's getting closer to the all-time high record.
17 It's now within less than about 90 million
18 barrels of that.

19 So, I don't know if it'll get there or
20 not, but that'll be interesting. So, if you're,
21 say, forced to put it into storage because you
22 can't sell all of your crude oil, you also look
23 at what the futures price is.

24 And the futures market is rising. It's
25 getting -- and that in large part because the

1 current price pushed down. And so, the latter
2 part of this twelve-month into the future curve
3 is going up higher than the current price.

4 So, this is called contango market. And
5 that means you can do a play -- a storage with
6 crude oil and, if the costs per month of storing
7 it is less than the raise in the market with your
8 futures contracts, you can make some money.

9 And so, people can be incentivized to put
10 a little bit of additional crude oil into storage
11 other than sell it because they think the value
12 of it is going to be higher in time than it is
13 right now, so I'll just wait.

14 There's also, in -- in the popular press,
15 you'll hear a lot about, oh, the dollar is up and
16 crude oil is down and vice versa. There is this
17 relationship between the two, an inverse
18 correlation or a negative between the U.S. dollar
19 exchange rate to say, the euro, and what the
20 actual price of crude oil is.

21 So, this -- this has been talked about an
22 awful lot. The correlation is very strong post-
23 2001, but before, not really. (Laughter.) Not
24 really whatsoever. So, that's interesting - not
25 before, but really now? Oh, okay.

1 So, the -- the sort of the higher level
2 is that, if you look at a country that has non-
3 U.S. -- non-dollar currency, say, the yen, not --
4 and -- is so -- they can -- it'll fluctuate
5 according to the dollar, be devalued, or, if
6 it -- declined dollar, the yen's more powerful,
7 their purchasing power increases, so they can buy
8 more crude oil and so they can -- that -- India
9 and Japan can maybe put pressure on price, vice
10 versa. But strengthen the dollar now, the
11 opposite impact.

12 So, that's -- that's sort of a more
13 basic, simplistic understanding of this
14 relationship. However, there's been more work
15 done in this area, which is good because,
16 frankly, the relationship is probably much more
17 complicated than that.

18 There are -- there is much going on
19 globally in monetary policies. There's much
20 going on in the futures markets with regard to
21 positions by hedge funds and how much money they
22 have in the futures market asset, especially
23 crude oil.

24 Either a long position or a short
25 position at some point has to be covered and can

1 increase demand and you have money flowing into
2 different commodity markets - money flowing into
3 gold, money flowing into the stock market, money
4 flowing into currency markets, money flowing into
5 crude oil futures markets.

6 So, these kinds of things - these
7 interrelationships and money flows - seem to be
8 having -- be able to be shown to have more of a
9 longer-term impact, if you go -- go back further
10 in the data, and could be a greater explanatory
11 factor.

12 And so, it's almost like crude oil -- I
13 think the authors' bottom line is that it's more
14 behaving like a financial asset - these crude oil
15 markets. So, you're welcome to go download a
16 copy of the paper there.

17 So, it is -- it is an interesting area,
18 but, you know, just tail wagging the dog
19 (laughter), though, you know, vice versa. So,
20 it's -- it's interesting, but it's usually --
21 it's probably the tremendous increase in supply
22 and a modest change in demand globally that was
23 unexpected is really the big, big drivers here
24 for that.

25 So, the collapse in crude oil prices -

1 we'll look at what that meant for imports and
2 what that meant for drill rig deployment.

3 So, imports - if I produce more, I don't
4 need as much. And so, that's down, and that's
5 about a little over seven million barrels a day
6 and this is the lowest level of crude oil import
7 since 1995. And that's expected to continue to
8 decline as long as domestic oil production keeps
9 rising.

10 Now, the caveat to that is, if these oil
11 prices stay low and maybe go -- drift a bit
12 lower, U.S. refiners may be incentivized to
13 produce even more above and beyond what
14 they're -- they need for local markets.

15 And exports - they've been doing this.
16 In 2013, they set a record for refined product
17 exports to foreign countries. And in 2014, they
18 broke the record. So, all time high quantity of
19 refined gasoline, diesel, jet fuel, exported to
20 foreign countries, because they could be more
21 competitive in those markets versus other
22 foreign-based refining assets.

23 Drill rig deployments - you could say
24 there's been an equal collapse of drill rigs
25 being deployed looking for oil - not natural gas.

1 This is oil, but there's been a decline in
2 natural gas, as well.

3 And so, you see here that they're down
4 significantly - almost fifty percent from their
5 peak in October. And the biggest declines are in
6 the Permian Basin - I showed you, in west Texas,
7 Eagle Ford, in Williston, is another term for
8 Bakken. So, that's where companies have pulled
9 up their stakes, idled rigs, moved on.

10 And where drilling is now occurring is
11 going to be more finished holes being drilled in
12 areas you have a high degree of knowledge, you
13 know you're going to be getting a well that's
14 producing three or four hundred barrels a day as
15 soon as it -- as it's completed to get a cash
16 flow sufficient to cover your costs and continue
17 some additional drilling.

18 And so, redeployment of rigs. So, that's
19 why we yet still haven't seen a plateauing and a
20 decline in some of these areas of their crude oil
21 production. It does take a couple to several
22 months.

23 So, stay tuned. It's -- it's almost
24 inevitable, as one would say, but it's not
25 immediate, certainly. And even Canada -- I think

1 you've seen, you know, these rigs are down
2 almost -- over seven hundred. For Canada, for
3 oil, they're down for the same period of time,
4 about - since the peak in October - about two
5 hundred fifty drill rigs.

6 So, this is not isolated to the United
7 States. It's in Canada. It's in international
8 drilling statistics. It's in ultra deepwater
9 platform statistics. Those -- those large, large
10 structures being idled in cold -- what's called
11 cold stacking. So, that -- that's going on.

12 So now, our final set of slides is sort
13 of what other issues could be in play that may
14 affect near-term prices -- near- and medium-term
15 prices. And we'll certainly -- what EIA is going
16 to be looking at when they have to come out with
17 their 2015 energy outlook.

18 And so, that happens to be with -- global
19 demand for crude oil is seasonal. It's kind of,
20 you know, we all know sort of gasoline demand is
21 seasonal. It goes up rising into the spring,
22 peaking summer, and falling off a little bit.

23 Well, crude oil is -- is the highest
24 demand is, like, almost always the last two
25 quarters. This is based on sort of refinery runs

1 are higher because you're not doing plant
2 maintenance normally those last two quarters.

3 Demand in North America -- in the
4 Northern Hemisphere is higher for refined
5 products - heating oil driven in Europe,
6 Southeast Asia, place like that. So, it's always
7 up in the last two quarters.

8 So, that is rather significant for --
9 globally, it's a two million barrel a day
10 increase. That's a lot. And so, that's what's
11 sort of on the books, what they think is going to
12 happen in the last part of 2015.

13 So, that's why you hear a lot of people
14 in the -- in the press talking about, well, crude
15 oil prices will remain soft until the latter half
16 of 2015. This is why they talk like that.

17 And North America, which used to be sort
18 of flat, flat, flat, is also looking at a strong
19 contribution - 620,000 barrels of that. Second
20 quarter versus fourth quarter is from North
21 America alone. So, that's thirty-one percent.

22 So, that's a change from what it's been
23 over the last couple of years where demand has
24 been more flat, I would say. And that's more
25 muted in that rise because of the economy, but

1 now the economy's improving. So, that outlook
2 has changed a bit now.

3 Another area to look at is there's some
4 regions that aren't producing as much crude oil
5 and exporting it as they would like due to other
6 issues. One of them could be Iranian crude oil
7 that, due to sanctions, is more difficult and a
8 challenge to get into the open market.

9 Certainly Syria, because of the violence
10 in that country, has decreased their exports,
11 although they were rather modest. But a very
12 important exporting country that's not doing a
13 lot of that recently is Libya.

14 So, the violence continues, post-Gaddafi
15 era, and there's been lots of attacks on
16 infrastructure to either gather producing fields
17 and, more importantly, the -- the distribution
18 terminals at the marine level -- held by two
19 different parts of -- of political entities that
20 claim power in Libya.

21 So, there's lots of -- of stress in this
22 system, and so, their abilities to get oil to the
23 market -- to the global market has been kind of
24 impugned. And so, I don't think that's going to
25 change in the near-term here, but it certainly --

1 this is something, if it does, they do get some
2 piece of stability, as least for exporting crude
3 oil and getting additional revenue.

4 But you could see, drilling downward,
5 pressure on crude oil prices. I mean, that's
6 sort of a million barrels plus spent on export
7 capability that's just basically sitting there.
8 And this is really a -- a light oil -- more of a
9 light oil, not a heavy oil that was primarily
10 being taken up by European refineries.

11 The final factor has to do with all that
12 storage, all that crude oil going up and up.
13 It's not infinite. (Laughter.) It's finite
14 where that can go. EIA has done a really good
15 job looking at what those storage capacities are
16 for crude oil, and they publish a report twice a
17 year - so, the most recent data.

18 And then, an update in February for
19 February 20th is that there was about forty
20 percent spare storage capacity for crude oil.
21 And, well, that got eroded a bit to 37.2 percent
22 as of, you know, a couple of weeks ago.

23 And, actually, the most recent data -
24 that was eroded a bit more. It's about 35.8
25 percent now. So, the number is -- is sort of

1 being eroded by about a million barrels plus a
2 day.

3 But, that's likely to change as
4 refineries come out of planned maintenance. In
5 California and some other areas, they're going to
6 take up a bit more crude oil and we'll see if
7 there's some sort of change in price, what
8 happens, but -- but this is certainly something
9 that could continue to put downward pressure on
10 crude oil prices moving to the rest of 2015.

11 So, I'd be happy to take any questions at
12 this time.

13 (No response.)

14 COMMISSIONER McALLISTER: Thanks, Gordon.
15 That was great.

16 MR. VAN DER WERF: Hello. My name is
17 Ysbrand van der Werf. I work in the Demand
18 Analysis Office here at the Energy Assessments
19 Division in the Energy Commission, and I'm going
20 to be giving a talk about the inputs and
21 assumptions that we make to get price cases for
22 use in our transportation forecasts.

23 Now, before we look at a number of
24 forecasts from different agencies - EIA foremost
25 amongst them -- and what we plan to use is the

1 EIA Annual Energy Outlook of 2015 projections
2 and, you know, we'll have three scenarios, the
3 reference or the high oil price and the low oil
4 price.

5 Currently, however, EIA usually has their
6 preliminary projections available in January or
7 February. As of now, they are not yet available.
8 So -- well, let me review this -- this quote from
9 this March issue of Platt's Energy Economist that
10 makes it clear just how much is going to change
11 in what I present to you in the next few minutes.

12 "It is at times of rapid change
13 that forecasting becomes most difficult.
14 If history is any guide, current
15 forecasts are more likely than others to
16 be subject to major revision as the year
17 progresses."

18 And that is particularly true for what I
19 am about to say, as we'll see in a moment.

20 Now, for historical data, we are using --
21 it changed from past practice. We're using the
22 West Coast composite refiner acquisition cost of
23 crude oil and we also consult with Commission
24 experts on prices for natural gas and hydrogen
25 and electricity rates. And we also want to

1 solicit input from workshop -- workshop
2 participants today.

3 Now, this is a very -- this will be
4 completely revised. This is the refiner
5 acquisition cost that was put together from last
6 year's annual energy outlook from EIA, and from
7 their current short-term energy outlook.

8 So, now, last year's energy outlook -
9 they had a high case, a mid case, and a low case,
10 and the low case actually turned out to be pretty
11 close to what actually happened.

12 So, the work we -- that I -- you see here
13 is based on the low case, and also the short-term
14 energy outlook, which only goes out for two
15 years - 2015 and 2016. And so, these -- I mean,
16 in particular, the high case and the mid case
17 are -- are very close to each other and -- but
18 we -- we really have nothing else to work with at
19 the moment. And they are sure to be revised
20 pretty substantially when we get the EIA
21 forecast.

22 And here we see the same forecast for
23 oil -- well, this is in -- in -- and we have
24 natural gas added and the -- we changed the units
25 to 1,000 BTUs so that the oil and the natural gas

1 prices are in the same unit.

2 And, as you can see, if you look at
3 the -- the vertical axis on the left - that's
4 2014, last year. The oil prices dropped
5 substantially, so natural gas is a much smaller
6 cost advantage than it had in the past.

7 Now, this natural gas price is from the
8 old forecast. It has not yet been updated. And
9 you -- we would see it -- expect to see, for
10 2015, certainly, that that will be -- the price
11 will be lower for natural gas than it is now, but
12 we don't have a forecast fully in place that we
13 can use yet.

14 Now, these three items here are what --
15 are combined to form the retail price for these
16 fuels. We begin with the forecast of refiner
17 acquisition costs, or RAC, in cents per gallon,
18 which is what we got from EIA -- or will get from
19 EIA.

20 Then, we establish a -- the margins -
21 sort of a -- the markup, the intermediate
22 process, how it goes to -- through the refinery
23 to the wholesale rack to the retail outlet. And
24 we do that for gasoline and diesel and jet fuel.
25 And then, finally, we add in California and

1 federal taxes and fees - some of those are excise
2 taxes, a fixed amount, and others are sales
3 taxes, a percentage.

4 Now, let's see, we hold -- we generally
5 hold things constant in real terms for fuel
6 margins and taxes. The carbon price we are using
7 is a preliminary update. And other things listed
8 here will be -- will be updated.

9 Our -- let's see, there's -- well, we
10 will be updating the margins, although we -- we
11 hold them constant in real terms. We'll have new
12 margins. The tax rates we use are the -- the
13 correct ones that will be in place.

14 And here is a graph of the historical -
15 this is not a forecast. These are the historical
16 RAC price on the West Coast - that's the purple
17 line. And the margins - the RAC-to-retail. So,
18 for the refinery acquisition costs to the retail
19 margin, how -- how big is that?

20 Well, the blue column indicates how big
21 that is in any given year, and that varies from
22 fifty cents to about a dollar. And this has not
23 been updated.

24 Those of you with very good memories
25 will -- may recognize that this was the identical

1 graph that was used two years ago. And, again,
2 we don't have the data to update this at the
3 current time.

4 Now here, we have something that is
5 certain - it's taxes. These are the tax rates
6 that will be used in our final forecast and I
7 list them here. Hopefully, I -- I believe
8 they're all correct and they are the rates that
9 will be effective as of this coming July.

10 Now, Slide 9, here -- this is the first
11 of our scenario outputs. This has real and
12 nominal gasoline. Nominal is the dashed line.
13 And, in all these graphs, the orange line is the
14 high-demand case, blue is mid- and green is low-
15 demand.

16 And this will be the benchmark for most
17 comparisons with other fuel scenarios and they
18 start -- it's -- well, right now, the -- oh, and
19 these -- the real prices are in 2012 dollars.
20 So, the dashed line -- right now, I paid \$3.20
21 the other day. So, that's a pretty good starting
22 point for 2015, although we will certainly see
23 things change from there.

24 And next, we have the other petroleum-
25 based fuels - diesel and jet fuel. These are

1 real prices. So, diesel -- the price for diesel
2 is -- is a bit higher, as you might expect. The
3 mid-case -- mid-demand case is, what? About
4 \$3.20 for gasoline - about \$3.50 for diesel, and
5 jet fuel is quite a bit cheaper.

6 And turning to some of the emerging
7 fuels --

8 COMMISSIONER SCOTT: I have a question
9 for you --

10 MR. VAN DER WERF: Yes.

11 COMMISSIONER SCOTT: -- before you go on,
12 which is the -- where is -- where would the fuels
13 under the cap be incorporated into this? I'm
14 kind of looking at Slide 8. Are -- are you
15 including that in -- in --

16 MR. VAN DER WERF: I'm sorry?

17 COMMISSIONER SCOTT: The fuels under the
18 cap -- for -- for the cap-and-trade program?

19 MR. VAN DER WERF: Oh, those -- that --
20 so, you mean, like, the carbon price?

21 COMMISSIONER SCOTT: Mm-hmm.

22 MR. VAN DER WERF: Yeah. That's
23 incorporated separately. It's not a -- it's not
24 a tax on the fuel that the consumer pays.

25 COMMISSIONER SCOTT: Right.

1 MR. VAN DER WERF: So, that is -- so, the
2 third bullet here, the add California, federal
3 taxes, and fees. That's what's on Slide 8. And
4 here, the -- oh, I don't actually mention where
5 I -- it's -- that's added in with margins for
6 regular -- for gasoline and diesel.

7 COMMISSIONER SCOTT: Okay.

8 MR. VAN DER WERF: So, it's treated
9 separately for the taxes.

10 COMMISSIONER SCOTT: Okay.

11 COMMISSIONER McALLISTER: That is
12 explicit in there as a -- as a cost --

13 MR. VAN DER WERF: Oh, yes.

14 COMMISSIONER McALLISTER: -- that ends up
15 in --

16 MR. VAN DER WERF: Yes.

17 COMMISSIONER McALLISTER: -- there.
18 Okay.

19 MR. VAN DER WERF: It is.

20 COMMISSIONER McALLISTER: I just wanted
21 to make sure.

22 MR. VAN DER WERF: Yeah.

23 So, this brings us to propane and a
24 couple of biofuels. And -- so, for B5, we use
25 the same scenarios as we use for diesel. B5 is

1 taxed the same as diesel. We assume it has the
2 same price.

3 E85 - we -- the scenario prices we use
4 are based on the energy equivalent price of
5 gasoline. So, we take the price of gasoline and
6 divide it by 1.37. We do not know of any E85
7 forecasts, although we would be pleased to learn
8 of one.

9 And propane - surprisingly, EIA has
10 stopped reporting West Coast propane prices and
11 they did so over two years ago. So, we have no
12 way to make a forecast of that and we would
13 certainly be interested in learning of
14 alternative data sources for that.

15 So, let's talk about the price cases,
16 here, for these -- these other fuels. We -- we
17 used the same fixed margin methodology that we
18 did with the petroleum-based fuels.

19 CNG, compressed natural gas, and hydrogen
20 fuels - they are both based on natural gas price
21 projections from the Natural Gas Unit of the
22 Supply Analysis Office. They have not yet been
23 complete -- fully updated. And the same can be
24 said for electricity prices. All those will come
25 from our Demand Analysis Office.

1 And here we have the scenario output for
2 compressed natural gas and hydrogen. Oh, let
3 me -- I'm sorry. Let me go back. I've skipped a
4 few things here.

5 So, for compressed natural gas, we used
6 the PG&E hub price with different hub-to-retail
7 margins for each case, and we add in an excise
8 tax of 18.4 cents per gasoline gallon equivalent
9 and 8¼ percent California sales tax.

10 For electricity, we have gasoline gallon
11 equivalent conversions of the retail price
12 projections from -- that are produced here at the
13 Energy Commission.

14 And, for hydrogen, we use the same cases
15 as the -- as for natural gas based on the PG&E
16 hub or Citygate price. And, again, we use
17 different margins for each case and we use a .39
18 multiplier to convert natural gas into wholesale
19 hydrogen and we add in an 8¼ percent California
20 sales tax.

21 And here we have the -- the output --
22 preliminary output from our models. So,
23 gasoline -- in all these, gasoline is just the
24 simple line. So, if we compare the base -- or,
25 pardon me -- the mid-demand cases - those are in

1 blue.

2 Hydrogen - the cost of hydrogen is, you
3 know, much higher than the cost of gasoline. And
4 then, in the cost of natural gas is very low and
5 that's consistent across all three scenarios.

6 Then, here we have electricity. And
7 electricity, again, is much more expensive
8 than -- than gasoline. So, again, these will be
9 updated when we have new information.

10 Now, if we turn to cost per mile
11 projections for new vehicles, you know, instead
12 of -- I mean, this is really -- this is the main
13 determinant of -- for vehicle choice and travel.
14 It's more important than just the simple cost of
15 the fuel. And some fuels, as we know, become a
16 lot cheaper on a cost-per-mile basis than in the
17 simple retail price per unit sold.

18 And, lastly, note that these graphs I'm
19 showing here - do not assume any fuel efficiency
20 improvements in hydrogen fuel cell or electric
21 vehicles. We just don't have those at this time,
22 but we will.

23 And so, here we have just some output
24 for -- I mean, hydrogen and electricity, our
25 expensive fuels. We compare them with gasoline

1 on a cost-per-mile basis and we see that the
2 electricity cost drops sharply, the hydrogen cost
3 does not.

4 And you'll notice the hydrogen cost - the
5 lines with the marker. Those are fairly flat and
6 a couple of the blue lines - the mid-scenario,
7 the mid-demand case - that even goes up a bit.
8 But, you know, we -- I mean, we do not have any
9 fuel efficiency forecasts for hydrogen vehicles
10 at this time.

11 COMMISSIONER McALLISTER: Can I ask a
12 question just about the -- the -- well, I guess,
13 what's the prime -- where's the hydrogen coming
14 from? Where -- where is it being derived from in
15 your exemptions here?

16 MR. VAN DER WERF: We assume steam
17 methane reformation.

18 COMMISSIONER McALLISTER: Oh, okay.

19 MR. VAN DER WERF: That's why we --

20 COMMISSIONER McALLISTER: So, you --

21 MR. VAN DER WERF: -- based the price on
22 the natural --

23 COMMISSIONER McALLISTER: Okay.

24 MR. VAN DER WERF: -- gas.

25 COMMISSIONER McALLISTER: I forgot that.

1 Okay. Great. I put it all together. But
2 that -- there are scenarios that would vary
3 significant from that, right?

4 In terms of, you know, sort of, if you
5 talk to the some of the electricity demand folks,
6 you know, they might say, okay, well, as we
7 incorporate all these renewables, we're going to
8 have a bunch of excess renewable that might be
9 able to lower the cost of the -- they might
10 provide a different feedstock.

11 They might enable a different feedstock
12 for hydrogen. So, I wonder if any of that
13 discussion is -- is going to happen in this
14 forecast as far as -- could that be an
15 alternative scenario?

16 MR. VAN DER WERF: Right now, we don't
17 have any plans to do so, but we -- we could
18 develop such an scenario if -- if there's a
19 desire for us to do so.

20 COMMISSIONER McALLISTER: It's definitely
21 one of the things that's being discussed pretty
22 actively. I mean, in a preliminary form. You
23 know, there's no guarantee that -- that the -- I
24 mean, there's no crystal ball to say how big
25 would that be.

1 But it certainly, as we contemplate how
2 we go really high on the renewables front and how
3 we're going to enable technologies to that allow
4 the grid reliability -- that grid responsiveness,
5 then, feeding that clean electricity into --
6 helping to electrify on some way, the
7 transportation fleet. And hydrogen is one way to
8 do that.

9 You know, is -- is -- our scenarios we do
10 need to take seriously because they're -- they're
11 going to play out in one way or another, so I
12 think it's --

13 MR. VAN DER WERF: Yeah.

14 COMMISSIONER McALLISTER: -- probably
15 good --

16 MR. VAN DER WERF: We can --

17 COMMISSIONER McALLISTER: -- it's good to

18 MR. VAN DER WERF: We could certainly --

19 COMMISSIONER McALLISTER: -- think about
20 that for sure.

21 MR. VAN DER WERF: We can certainly add
22 such a scenario or more than one if need be.

23 COMMISSIONER SCOTT: The other thing I
24 would suggest here is to -- to stay in touch with
25 the -- the Fuels and Transportation Division on

1 this because they have -- you know, we've --
2 we've funded, I think, fifty-one or fifty-four
3 hydrogen stations and they have exact information
4 on exactly how that hydrogen's going to -- to be
5 made -- where that's hydrogen's is coming from.

6 We've got a thirty-three percent of that
7 hydrogen has to be renewable, and so they'll have
8 a -- they have a --

9 MR. VAN DER WERF: Right.

10 COMMISSIONER SCOTT: -- sense of kind of
11 exactly what, at least for those first few
12 stations, the -- the sources of hydrogen are --
13 are going to look for this, and so it'd be good
14 for that to match.

15 MR. VAN DER WERF: Yes.

16 COMMISSIONER SCOTT: Or match as much as
17 possible.

18 MR. VAN DER WERF: Yes. It would be good
19 to work with them in general on --

20 COMMISSIONER SCOTT: That's right.

21 (Laughter.)

22 COMMISSIONER McALLISTER: They probably
23 have some long-term -- they have long-range
24 scenarios for, like, okay, once we get the kinks
25 worked out and we have, you know, more bulk in

1 terms of, you know, a wholesale process and sort
2 of more industrialization of this than they
3 probably have projected some of those prices for
4 it already.

5 MR. VAN DER WERF: Yeah. That's what's
6 key here because we need -- you know, we have to
7 have real market prices that we can use. So --
8 like, wholesale bulk is important, so.

9 (Laughter.)

10 And here we have -- we're just wrapping
11 up here with three summary slides. This is for
12 the mid-demand case. We just compare retail with
13 cost per mile. The fuels are the same colors on
14 each graph so you can see how much electricity --
15 how much the cost drops going from the retail
16 price to cost per mile.

17 It's almost the highest to distantly
18 the -- the cheapest. Hydrogen doesn't drop that
19 much. Gasoline and diesel swap places, as we
20 would expect to see.

21 And we see that in the mid-demand case
22 and we also see it in the high-demand case and we
23 see the same patterns in the low-demand case,
24 although on low-demand we see - as we currently
25 have it that hydrogen ends up being -- well, we

1 have no -- I'd remind -- we have no -- this
2 assumes no fuel efficiency improvements for
3 hydrogen vehicles.

4 That's why hydrogen actually goes up in
5 this -- the cost of hydrogen actually goes up in
6 this low-demand case, because there are fuel-
7 efficiency improvements assumed for gasoline and
8 diesel vehicles, but not for hydrogen. And that
9 is something that will change when we have our
10 final forecast.

11 And that wraps things up. Any questions
12 or comments?

13 COMMISSIONER McALLISTER: Great. Thanks
14 very much. It -- it seems like there's a lot of
15 work to -- to sort of beat the data sources over
16 the head and get the data --

17 (Laughter.)

18 COMMISSIONER McALLISTER: -- so that we
19 can -- so that we can sort of make sure we're
20 doing apples to apples across the board here.

21 MR. VAN DER WERF: Yeah. And this year
22 it's particularly difficult because, as Gordon
23 was discussing, all the changes --

24 COMMISSIONER McALLISTER: Yeah.

25 MR. VAN DER WERF: -- that have occurred.

1 Many forecasts are being -- are very late, so a
2 lot of the data that we ordinarily have by now,
3 it simply isn't available, so.

4 COMMISSIONER McALLISTER: Right. Okay.
5 Is that a federal issue --

6 MR. VAN DER WERF: Well --

7 COMMISSIONER McALLISTER: -- for the most
8 part?

9 MR. VAN DER WERF: For EIA, it is, and
10 that's what -- where we got our gasoline and
11 diesel price from and, without -- without those,
12 we don't really have a baseline for comparing the
13 other fuels, so. And we also cannot update
14 the -- the margins - the RAC-to-retail margins.

15 COMMISSIONER McALLISTER: Right. Okay.
16 Then, on propane, there's just kind of no --
17 there's not a good scenario -- there's not a sort
18 of good alternative, it --

19 MR. VAN DER WERF: No.

20 COMMISSIONER McALLISTER: -- sounds like.

21 MR. VAN DER WERF: We -- we don't know of
22 one at all. I mean, EIA changed the way they
23 report propane prices I think three years ago or
24 so. And they just don't report anything for the
25 West Coast, so.

1 COMMISSIONER McALLISTER: Okay.

2 COMMISSIONER SCOTT: Just out of
3 curiosity, is that because there's not enough use
4 or what -- why would they just drop propane?

5 MR. VAN DER WERF: I -- I don't know. It
6 may be that there are a small number of suppliers
7 and -- or it's not -- it's not connected to
8 the -- there are propane networks -- pipeline
9 networks in the rest of the country. Those may
10 not make it across the Rockies.

11 And, if you have a small number of
12 suppliers, perhaps there are some confidentiality
13 issues. There isn't as much of a -- and Gordon's
14 turning around like he has something to add here.
15 Do you?

16 MR. SCHREMP: Yes.

17 (Laughter.)

18 MR. VAN DER WERF: Would you like to come
19 up here --

20 MR. SCHREMP: No. You know --

21 MR. VAN DER WERF: -- or stay right
22 there?

23 MR. SCHREMP: -- I think I can talk here.
24 This is Gordon Schremp.

25 Yeah, propane the EIA talks about is

1 really a winter fuel, it's a heating fuel.
2 That's their focus and Ysbrand's right. There
3 are pipe -- propane pipeline networks, mostly
4 upper Midwest and Northeast.

5 So, their -- their reporting is -- is
6 centered on winter fuel, heating oil, during
7 the -- during this portion of the year and so
8 they had a lot of prices in those regions and
9 really not much of a heating fuel out here.
10 There is some that goes on in California, but
11 it's really not a transportation --

12 COMMISSIONER McALLISTER: Yeah.

13 MR. SCHREMP: -- pricing and tracking
14 that EIA is doing.

15 COMMISSIONER McALLISTER: Okay. So --
16 but, I mean, I'm gathering -- even so, it's
17 definitely a problem in the transportation
18 sector, but, just in general, they're not
19 reporting propane prices out here at all.

20 So, we don't have, you know, for, you
21 know, rural places that depend on propane for
22 cooking and eating in many cases. I mean, it's a
23 small portion of our economy -- you know, our
24 built -- built environment, but, still, we don't
25 hear -- I guess I'm hearing that we don't even

1 have prices for that.

2 MR. VAN DER WERF: Correct.

3 COMMISSIONER McALLISTER: Okay.

4 MR. SCHREMP: But, but -- and this is
5 Gordon again -- I think -- I mean, there are --
6 there are sources of propane pricing information
7 that I think are available for purchase.

8 COMMISSIONER McALLISTER: Right.

9 MR. SCHREMP: I think what Ysbrand's been
10 talking about is -- is prices that other
11 stakeholders can also view. They're sort of
12 transparent. You can go online and download them
13 and see them yourselves. But -- but, there are
14 certainly propane pricing sources that we could
15 look at to -- you purchase that we could use as
16 the basis for the forecast.

17 COMMISSIONER McALLISTER: Yeah. I guess
18 that depends on whether they're relevant for
19 transportation in this case or -- or more
20 broadly. I mean, you know, we don't necessarily
21 need to know what the trucks driving around
22 loading people's tanks are doing. But maybe - I
23 don't know.

24 Thanks. I don't have any other
25 questions.

1 MR. VAN DER WERF: Okay.

2 COMMISSIONER McALLISTER: Okay. Great.

3 Thanks very much, Ysbrand.

4 MR. VAN DER WERF: Okay. Next, we'll

5 have --

6 COMMISSIONER McALLISTER: Oh, do we have

7 a -- do we have a public comment on this? Should

8 we -- Heather, should we do that at the end or

9 should we -- you know --

10 MS. RAITT: I just had a quick -- quick

11 comment.

12 COMMISSIONER McALLISTER: Yeah. That'd

13 be great. I mean, I don't know if we want to

14 stick around to the very bitter end.

15 (Laughter.)

16 COMMISSIONER McALLISTER: So, maybe we

17 just take it now. Thanks.

18 MS. BLIXT: Hi. Thank you. Amber Blixt,

19 with the Independent Energy Producers

20 Association.

21 I just wanted to quickly comment and say

22 that we echo and support your recommendation to

23 kind of look at the -- how the intermittency and

24 renewable fuels can help look into the nexus

25 between transportation here and how renewable

1 energy -- developing a scenario for kind of
2 looking at how that can work with fueling the
3 hydrogen or electric vehicles. How that
4 renewable energy nexus can work.

5 So, we would -- we definitely support and
6 appreciate those comments of the Commissioners.
7 So, that's all. Thank you.

8 MR. VAN DER WERF: And next, we'll have
9 Tom Carlson, who will be talking about vehicle
10 attributes.

11 MR. CARLSON: Good midday. I guess it's
12 not quite morning, and so I'll try and stay on
13 schedule. My name is Tom Carlson.

14 I'm a scientist at Sierra Research and,
15 as noted here, I'm going to talk about the
16 forecasting of the vehicle attributes that
17 support the demand modeling elements as Aniss
18 touched on earlier.

19 What a -- what a climate to try and do
20 attribute forecasting as it always to be, as
21 Gordon and Ysbrand just discussed, with the
22 volatility of crude oil prices. I believe Gordon
23 touched on as it relates to the potential delay
24 in the IEA forecasts becoming available,
25 especially the long-terms forecasts, it's just

1 what role the -- the potential for shale
2 extraction is long-term and how that will affect
3 prices.

4 So, that's just one example, but here we
5 are past the halfway point of what we in
6 California call the Pavley light-duty fuel
7 economy or greenhouse gas emission standards or
8 their federal equivalents that have been
9 harmonized to them.

10 And -- and we're seeing developments that
11 suggest that manufacturers are -- are generally
12 able to build additional technology and -- and,
13 at this point, get it in the marketplace where
14 it's being purchased and we'll talk how that
15 affects and plays into the -- the forecasts that
16 we prepare here to support the broader demand
17 analysis that CEC is doing for the IEPR.

18 I just want to point out, though, as
19 we're -- we're starting here is that -- that --
20 what I'm going to discuss today will focus on our
21 data sources and assumptions. And the forecasts
22 that we'll be preparing here and in the near-term
23 are draft forecasts, if for no other reason than
24 we'll be updating the component that depends on
25 the fuel prices when the EIA turns around their

1 forecast for this year and staff can utilize
2 them.

3 But, we'll also want to take and
4 entertain comments or -- or suggestions for
5 things to look at in addition to those changes
6 that we know we need to make.

7 I'm going to begin by just giving you an
8 overview of what I want to focus on. I'll
9 provide a little bit of background and discuss
10 some of the key sources in the scope of our
11 analysis, and then go into more detail that we'll
12 discuss separately for attributes for the light-
13 duty versus the heavy-duty vehicle fleet.

14 As I'm sure most of you know, and it was
15 touched on by Ms. Bahreinian, the vehicle
16 attributes include things like price, fuel
17 economy, the number of different model
18 configurations offered, as well as the number of
19 performance and utility metrics, like how fast a
20 vehicle can accelerate, how much it can tow.

21 For emergent technologies, how far can it
22 go on a tank of gas or a charge of electricity.
23 And these are used, as we noted earlier, to
24 support the portion of how consumers value these
25 different attributes of vehicles as they make

1 decisions to purchase them and additional
2 technologies penetrate the marketplace.

3 The structure for our developing these
4 attributes centers around the structures of the
5 DynaSim model that was mentioned earlier. For
6 the light-duty fleet, it encompasses eighteen
7 separate vehicle classes that are similar to
8 those that were shown in -- in some of the slides
9 from -- from Gene and Aniss that depict the
10 light-duty fleet, both by size - large, midsize,
11 compact cars, SUVs, vans and trucks, and size
12 categories within those.

13 And the trucks and the cars are separated
14 because of the different utility that each of
15 them offers. Then, there are sixteen heavy-duty
16 classes that are being used in -- in that portion
17 of the DynaSim modeling.

18 And then, we also have to develop
19 attributes or -- or account for them by what we
20 call technology or fuel groups and you're all
21 probably very familiar with them.

22 They include, in addition to conventional
23 gasoline and diesel technologies, include these
24 others that I've listed here - natural gas, E85,
25 electricity, and, in particular, those

1 technologies that are associated with programs --
2 regulations we have here. And say, like, the ZEV
3 regulations - so that would include the plug-in
4 hybrids, pure electrics, and fuel cell vehicles.

5 For the light-duty fleet, we model all of
6 these attributes separately, and I'll talk a
7 little bit later about, given the tools that
8 we're working with staff to do the heavy-duty
9 modeling, how some of these attributes are -- are
10 sort of grouped into a composite.

11 I will continue along. This next slide
12 is just a summary of what the scope of this
13 analysis entails and -- and key sources and --
14 and elements that we're -- we're going to account
15 for.

16 The light-duty forecasts are going to be
17 based on this largely National Academy of
18 Sciences "Transitions to Alternative Vehicles and
19 Fuels" study and the associated modeling package
20 called LAVE-Trans.

21 We used that for the last IEPR. We
22 believe it's a very robust, well-conceived,
23 thorough study, and it offers -- with this
24 modeling package driving some of the elements of
25 it, it offers a -- a potential to look at

1 scenarios beyond those that focus only on
2 currently-adopted regulatory policies, which
3 might be of interest at some point.

4 It will incorporate accounting for the
5 ZEV amendments here in California because the
6 originally-developed NAS work did not. And then,
7 the other thing that we're doing under this IEPR
8 is adding two more years of historical data from
9 model years 2012 and 2013 to our historical
10 database upon which we build our forecasts.

11 For the heavy-duty fleet, we're going to
12 focus initially on the most important attributes,
13 which are fuel economy and price. As a starting
14 point, we're going to use ARB's just-released
15 EMFAC 2014 model to generate estimates of fuel
16 economy by vehicle class, fuel type - for those
17 fuel types that the model addresses, which are
18 largely gas and diesel - and model year and the
19 projections that it contains going out into the
20 future.

21 I'll talk a little bit about how we're
22 going to develop truck prices. They're not as
23 easy to assemble from content providers that are
24 historically focused on the light-duty fleet, but
25 we have a -- we have found some data.

1 And then, the -- the tool that we're
2 going to collaborate with staff on that will help
3 us develop estimates of market penetration for --
4 for different technologies within the heavy-duty
5 fleet beyond diesel and gasoline is this
6 "Trucks 5.1" model, developed by the National
7 Petroleum Council. I'll talk about all of those
8 elements a little bit more in a bit.

9 COMMISSIONER SCOTT: I have a question
10 for you on the -- on the light-duty, but it -- it
11 might be coming up in the next couple slides,
12 which is that on the zero emission vehicles,
13 especially the battery electrics and the plug-in,
14 that space is changing really fast and it's kind
15 of been changing over maybe the 2013-2014
16 timeframe, and so do you have a way that you'll
17 be able to capture that type of information?

18 MR. CARLSON: Yes. One of the -- you'll
19 see a bullet a little bit later, but one of the
20 things that we've done, in addition to gathering
21 historical data for those two model years that go
22 into our historical database, 2012 and 2013,
23 we've pulled fuel economy into the available
24 price data through even model year 2015.

25 And so, we're going to be able to use

1 that information about some of these
2 technologies, particularly here in California,
3 that are starting to -- to penetrate the fleet.

4 A good example would be the fuel cell
5 vehicle that's not being offered by Toyota, the
6 Mirai, and I know, for example, it's not a --
7 it's not a ZEV vehicle, but we've seen
8 technology effects from things like Ford's new
9 all-aluminum pickup that we're going to try and
10 account for.

11 So, as I said, I'm going to start to
12 drill down into some of the more important
13 elements of the -- the light-duty fleet first,
14 and then we'll transition to details on the
15 heavy-duty fleet.

16 And, Ms. Scott, I think you just
17 preempted this slide quite well.

18 (Laughter.)

19 MR. CARLSON: And, as I said here, we --
20 we have historical data and we're compiling it
21 for every vehicle model and power train from
22 several different data sources where these data
23 are generally much more widely available for the
24 light-duty vehicle fleet.

25 And then, what we have to do is take this

1 model-level data and tabulate it up into these
2 vehicle classes and technology groups that the
3 CEC model uses, and -- and we do that, at least,
4 now, based on sales data that we have for the
5 U.S.

6 One of the things that we've discussed
7 with staff is the possibility about doing an
8 estimate at some point where that's based on a
9 California sales waiting. But, right now,
10 we're -- we're doing our initial forecast based
11 on U.S. sales.

12 And then, as I noted in response to your
13 question, we've -- we've pulled data for these
14 next two model years and particularly for the
15 emerging technologies to -- we'll be able to sort
16 of launch our forecast better going forward.

17 An overview in what we do in preparing
18 these forecasts that -- that tie to their fit
19 into the demand modeling is, right now, we're
20 going to develop forecasts out through model year
21 2026, and do those separately for sets of
22 scenarios that staff has provided as -- as a
23 function of different long-term fuel price,
24 economic outlooks, and, right now, for a single
25 regulatory policy scenario, which is basically

1 all currently-adopted regulations at both the
2 state and federal level.

3 And, as I noted in the second bullet
4 there, that would be CAFE, greenhouse gas, and
5 RFS standards at the federal level, and then
6 those elements that we have here in California,
7 some, like the low carbon fuel standard, don't
8 really affect our attribute forecasts because the
9 LCFS is largely going to affect volumes of
10 different fuel types.

11 That's not really an attribute that we
12 forecast, but we'll want to be able to -- when
13 we're making separate estimates of what we think
14 are sales of -- of vehicles behind our forecasts,
15 in particular for the ZEV regulation, ensure that
16 we can try and track those into the attributes
17 that we're developing estimates for and I'll talk
18 about that particular element in just a bit.

19 And, as I noted earlier, our fuel
20 scenarios will be updated once we get new long-
21 range crude forecasts from EIA, expected
22 hopefully soon, and, again, the primary source
23 for these forecasts will be this 2013 NAS work
24 and -- and modeling system.

25 My fellow presenter, Mr. Melaina, from

1 NREL, I took the liberty of looking at some of
2 his material and, just to avoid future confusion,
3 he'll use the term NRC, which stands for the
4 National Research Council. It's the same entity,
5 it's just to avoid confusion as he discusses some
6 of that work.

7 We will also, even though I didn't get it
8 listed on that particular slide, the sort of
9 overlaying some elements of attribute forecasts
10 from the EIA's 2014 Annual Energy Outlook.

11 I'll quickly go through the most
12 important elements of the -- elements of the NAS
13 study. One thing that we were attracted to is
14 that, as I alluded to earlier, they didn't just
15 look at a cases that reflected current regulatory
16 policy, which is here referred to as their
17 reference case and that we're at least using
18 initially, but they also set up estimates of
19 future effects of fuel economy and prices and
20 technology penetration for cases that reflect
21 specific levels of additional light-duty vehicle
22 reductions.

23 They are not necessarily tied to any
24 particular regulatory policy, but those targets
25 that would be supported by regulations that would

1 get to those levels.

2 And this is one of the reasons why we
3 kind of continue to want to use this source,
4 because it gives us a more efficient tool, we
5 think, to look at cases, if we want to evaluate
6 anything beyond policies that are currently in
7 place.

8 Their technology penetrations are grouped
9 into two categories where they looked at
10 powertrain improvements, based on modeling that
11 was largely performed for the EPA 2017 to 2025
12 greenhouse gas regulations.

13 And then, they also separately looked at
14 reducing load through adding lighter-weight
15 materials and reducing drag and rolling
16 resistance, as well as efficiency with -- with
17 various successes, and we've utilized both
18 elements right from their projections.

19 With respect to costs, they generally
20 came up with their long-term projections, based
21 on fully-learned, high-volume costs, but they
22 came up with schedules that we didn't, at this
23 point, alter for phasing those costs in.

24 They developed separate estimates for
25 specific technologies that are of high interest

1 to this effort. They grouped internal combustion
2 engines into a single category, but they came up
3 with separate estimates for hybrids, plug-ins,
4 battery-electrics, and fuel cell vehicles, and
5 scaled the costs incrementally, based on sort of
6 the electronics and sizing elements that I've
7 summarized here that they've assumed for each of
8 these technologies.

9 Other key assumptions that we generally
10 concur with - they assume that its manufacturers
11 are under a -- a period of at least another
12 decade to further fuel efficiency improvements
13 within the light-duty fleet that they were going
14 to trade would have been an historical steady
15 increases in performance and utility to be able
16 to now take those increases and downsize engines
17 to be able to more efficiently and cost-
18 effectively comply with standards.

19 We've summarized some of the other
20 elements here that are -- we're utilizing in our
21 study, based on that work. I'll talk a little
22 bit more about the battery costs in just a bit.

23 And, again, because there were -- there
24 was a modeling package that we could get into
25 and -- and make some changes to -- to fit with

1 the structure that -- that were supporting CEC's
2 analysis, we were attracted to using this LAVE-
3 Trans modeling package to develop our estimates
4 of fuel economy and -- and vehicle prices going
5 forward, and scaling our historical references
6 where we had differences in our baseline versus
7 those in the -- in the NAS report, based on those
8 projections.

9 I jumped past the fact that the study
10 didn't focus on any specific powertrain
11 improvement and -- and detailed modeling of
12 diesel engines, but we did apply the separate
13 load reduction gains from their work to diesels
14 going forward and use that to forecast additional
15 improvements in fuel economy and price.

16 And one of the things that I planned to
17 do this time that I highlighted at the bottom of
18 this slide is we ended up initially setting in
19 place battery costs that were scaled from one of
20 their more aggressive scenarios - the mid-range
21 scenario that are listed here.

22 And one of the things we will do and
23 we'll have time for under this IEPR schedule is
24 to test the model sensitivities to those battery
25 cost assumptions.

1 Continuing quickly to try and get through
2 the rest of these key elements, one of the things
3 that we have to do with the output or the -- the
4 elements of a LAVE-Trans modeling to be able to
5 adapt it to California involves projections that
6 we make with the attribute called the number of
7 models that are available, which, again, are
8 broken down by technology type and vehicle class.

9 And a key element that I wanted to -- to
10 point out here is this is what we're doing to
11 apply targeted penetrations of plug-ins,
12 electrics, and fuel cells.

13 Initially, we're going to do that based
14 on ARB's scenario two from their vision modeling
15 that does, in 2025, hit that 1.5 million ZEV
16 target, and then apply that to this model's
17 attribute, based on proportions of sales that are
18 tied to the vision forecast. So, we'll do that
19 as a starting point.

20 Another enhancement that we're applying
21 in these initial forecasts is some research that
22 was done a couple years ago where a -- a broad,
23 robust sample of dealer prices were analyzed to
24 come up with effects of size-class shifts, you
25 know, from larger, less fuel-efficient vehicles

1 to smaller vehicles as fuel prices change, and
2 we'll incorporate that into this set of analyses.

3 Any quick questions on the light-duty
4 fleet before I transition to heavy-duty?

5 (No response.)

6 MR. CARLSON: Okay. This will take a
7 little bit less time.

8 The first thing I want to point out is,
9 and I alluded to it earlier, the -- the data
10 sources and tools that we're using use a
11 different set of vehicle classes.

12 EMFAC 2014 has a scheme that encompasses
13 thirty separate heavy-duty categories that are
14 tied to both size and type or usage to align with
15 state rules. CEC's mapped those to a smaller set
16 of categories it's using in-- in its demand
17 modeling, but, again, they're still tied to some
18 degree to the GVW classes and usage.

19 And then, this market penetration model
20 that we're collaborating to use collapses out
21 further into three more aggregate categories that
22 I've listed here.

23 All three models employ schemes to -- to
24 break down estimates into the key fuel types that
25 we're interested in, as I've listed at the

1 bottom.

2 COMMISSIONER SCOTT: I have a quick
3 question there in terms of -- as you know,
4 we're -- we're looking towards near zero and zero
5 emission vehicles kind of across -- across the
6 board. And so, will you look at fuel cell
7 electric vehicles or batteries in this space?

8 MR. CARLSON: In the heavy-duty sector?

9 COMMISSIONER SCOTT: Yes.

10 MR. CARLSON: We will try. I mean, this
11 is an area where I meant, right now, the
12 available information is very sparse and, if we
13 don't have anything in our initial forecasts,
14 it's something we'll pursue as the IEPR effort
15 moves towards fall.

16 COMMISSIONER SCOTT: Okay.

17 MR. CARLSON: The -- one of the stumbling
18 blocks - but we've gotten past that - is
19 identifying a -- a sufficient sample of vehicle
20 historical price data, which, as I noted, is --
21 is something that's -- many of the content
22 providers only focus on light-duty vehicles.

23 We just identified an entity called Price
24 Digests and a database that they maintain called
25 Truck Blue Book, and has purchase a -- an

1 extraction of their data that has what we were
2 particularly interested in - new vehicle MSRP
3 prices.

4 And these data that we purchased
5 encompass the last ten most recent model years.
6 The data are broken down as I've listed at the
7 bottom here by -- by make, model, model year.
8 There's information on -- on weight category,
9 axle configuration, engine, and fuel type.

10 And that database has several thousand
11 vehicles in that we were processing into input
12 structures that I will talk about in a minute
13 that will fit into this Trucks Market Penetration
14 model.

15 The other key element that we're feeding
16 into the model is fuel economy, and we're
17 initially using the new EMFAC model to develop
18 both our historical and forecasted future
19 efforts.

20 And -- and the reason that we think it's
21 a reasonable starting point, where we might not
22 have used EMFAC in the past, is that we
23 understand, even though there's limited
24 documentation, that ARB has, in this release that
25 was just published in the last few months,

1 they've -- they've set of EMFAC in a mode called
2 default care, where they have basically
3 reconciled its projections of fuel use and tied
4 to VMT fuel economy to match the historical fuel
5 sales we have in the state from the BOE records.

6 And I did notice that the -- the model
7 outputs as we've processed them also incorporate
8 forecasted fuel economy effects from CAFE
9 regulations that have been adopted for the heavy-
10 duty fleet that covered these model years 2014 to
11 2018.

12 And this slide shows a sort of a synopsis
13 of how this NPC Trucks Market Penetration model
14 is being used. We'll provide the -- the price
15 and fuel economy inputs and work collaboratively
16 with CEC staff.

17 And I think Bob McBride later will talk
18 in a little bit more detail about that. But the
19 data will fit into the model in the form of base
20 technology prices - diesels would be a base
21 technology for the larger-sized trucks, as an
22 example.

23 And then, we have sufficient data from
24 this Price Digests extraction to come up with
25 current estimates of incremental costs for

1 gasoline.

2 We're going to supplement what's fairly
3 limited natural gas data that we found existed in
4 that database with information that staff has
5 provided us from the CEC buy-back program, and
6 then, as you had questioned me earlier about some
7 of the other technology costs that we'll still be
8 trying to dig information out and do some
9 sensitivity runs within the model to see what
10 those effects are.

11 I noted earlier that the fuel economy is
12 being summarized into these three broad classes.
13 And then, the last component that I had touched
14 on earlier is, unlike what we're doing on the
15 light-duty side, we have all sorts of explicit
16 separate attributes.

17 This model works with one other thing
18 called a preference factor that, with the
19 assumption that, when technology prices are
20 basically equal, what's the relative utility or
21 value as a composite for one technology versus
22 another. And it's those three primary elements
23 that the model then uses to project penetrations
24 of alternative technologies.

25 I'm just going to briefly close with the

1 fact that we're going to have these initial
2 forecasts delivered around the end of the month,
3 and we plan to collaborate with staff, and we'll
4 have the time on this IEPR, to do much more
5 extensive sensitivity analysis, including things
6 where we're going to take our own estimates of
7 sales, or stock as CEC talks about them in -- in
8 demand-speak, and -- and track them between what
9 we have tied to our attributes and -- and what
10 comes out of their demand models, and -- and take
11 time to do more examination of consistency with
12 other forecast elements within the IEPR.

13 And the workflow is being set up, even
14 though initially, in this first set of forecasts,
15 we're only going out to a 2026 horizon, that
16 we'll have the workflow and utilizing this NAS
17 model and its longer-term scenarios - the ability
18 to look into longer horizons, if of interest.

19 And that concludes my summary of -- of
20 where we're at on vehicle attributes.

21 COMMISSIONER SCOTT: Great. Thank you
22 very much. I asked all my questions as you went
23 along. (Laughter.)

24 So, I think we are now to the lunch break
25 portion of our agenda, and I see that it's --

1 it's 12:40. So, could everyone please come back
2 at 1:40 and we will get going again at 1:40
3 sharp.

4 Thank you to all the presenters for your
5 excellent presentations this morning.

6 Heather, do you have anything to add?

7 MS. RAITT: No. Thank you.

8 (The lunch recess was taken at 12:40 p.m.)

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1 light-duty vehicles.

2 And I just want to acknowledge my co-
3 authors here, Yongling Sun and Aaron Brooker, who
4 helped put these slides together.

5 So, just as an overview on vehicle
6 attributes, I'm going to look at some of the fuel
7 economy and cost trends from the Annual Energy
8 Outlook recent reports and then from the NRC
9 study, which we also heard about earlier, and
10 comparison of those as a background, and then go
11 into a few issues around consumer preferences and
12 responses to those vehicle attributes - in
13 particular, range limitations for limited-range
14 vehicles, such as battery electric vehicles, and
15 then availability of refueling/recharging
16 stations for hydrogen, CNG, or electric vehicles.

17 So, you can see these are all oriented
18 pretty well towards zero-emission vehicle market
19 adoption. So, I'm trying to highlight those
20 issues, and then I just have one slide on
21 proposed future work to look at the role of
22 policy in supporting market growth.

23 So, just to orient us a little bit on the
24 vehicle attributes topic, I think it's important
25 to remember our incumbent gas and diesel vehicles

1 are going to continue to be very competitive.
2 They're going to improve over time and that --
3 that can't be disregarded when we look at
4 alternative fuels and their market potential.

5 At the same time, there's a lot of
6 technical background to support the -- the
7 potential for alternative fuels and advanced
8 vehicles to both gain in market share and provide
9 very deep carbon reductions over the long term.
10 And, if those are a little bit at odds, I think
11 it's important to think about the role of
12 innovation in response to policy itself.

13 And I think that the two studies here I'm
14 going to highlight will make that point more
15 clear. Or, the -- the first study doesn't look
16 at strong policy drivers, and the second one
17 does.

18 Then, on consumer preferences, there's a
19 lot of uncertainty around this idea, but I'm
20 going to show some data that we have on the
21 penalty of limited range for vehicles -- for
22 battery electric vehicles, and then a study that
23 we did a few years back on station availability
24 and the role it has on consumer decisions to
25 purchase vehicles.

1 So, station availability -- all right.
2 Station availability in terms of consumer
3 responsiveness - so, this is an important barrier
4 for purchasing battery electric vehicles,
5 potentially. It's also a barrier for plug-in
6 vehicles to achieve electric miles during
7 operation if there is more public infrastructure
8 available.

9 Station availability is critical for fuel
10 cell vehicles, in terms of hydrogen stations
11 being the only place they can refuel. And so, I
12 want to try and shed some light on that, but then
13 also show that there are great uncertainties
14 around how consumers perceive that market
15 barrier.

16 So, to start with vehicle attributes.
17 So, quick overview of the light-duty vehicle -
18 total sales on the left from the Annual Energy
19 Outlook for 2014. You can see gasoline, as we
20 saw earlier, dominates the sector.

21 If we take a small sliver off of the top
22 there, and blow it up to the figure on the right,
23 these are the percentages of market share by
24 2040 - so, we're starting in 2011 on the left,
25 going all the way up to 2040 on the right side of

1 those graphs.

2 The orange is hybrid electric vehicles,
3 only five percent of sales by 2040. This is our
4 reference case scenario. Small sliver of about
5 half a percent is electric vehicles. A little
6 over one percent is plug-in electric vehicles.
7 And then, fuel cells you can barely see here.
8 And gaseous vehicles, as well - about half a
9 percent. So, please appreciate the scale
10 difference here, even out to 2040, in terms of
11 very, very limited market share increase.

12 COMMISSIONER SCOTT: Marc, could you give
13 us a little bit more information on some of the
14 assumptions that go behind that? That's a very,
15 very small number.

16 MR. MELAINA: Right. I think -- I think
17 it'll become more clear when I start going into
18 some more details. A lot of it --

19 COMMISSIONER SCOTT: Oh.

20 MR. MELAINA: A lot of it is cost, the
21 up-front costs of the vehicles --

22 COMMISSIONER SCOTT: Mm-hmm.

23 MR. MELAINA: -- and a lack of strong
24 policy drivers compared to, you know, the
25 California market situation.

1 COMMISSIONER SCOTT: Right. And these
2 are nationwide numbers.

3 MR. MELAINA: They are nationwide.

4 COMMISSIONER SCOTT: Yeah. Okay.

5 MR. MELAINA: That's right.

6 COMMISSIONER SCOTT: Great. Thank you.

7 MR. MELAINA: To -- to show some of the
8 variations, AEO does have a few different side
9 cases - besides the reference case, they have
10 quite a few. Two of the interesting ones we
11 pulled up just to show that the -- the results
12 from the previous reference case don't change
13 much.

14 And their high oil price case, this is
15 just as alternative fuel vehicles, the percent
16 within that category. In the reference case on
17 the left, in the middle is the high oil price,
18 where oil goes up to \$200 a barrel by 2040, very
19 little effect on the market at all for
20 alternative fuel vehicles.

21 And then, for their greenhouse gas case,
22 they do have one with a ten percent -- or, sorry,
23 \$10 per ton and a \$25 dollar per ton. You can
24 see, overall, if -- if you can make out the top
25 graph, overall, they do get a greenhouse gas

1 reduction in the greenhouse gas \$25 per ton case
2 across the whole economy, but it's not from any
3 change in the transportation sector and it has
4 very little impact on light-duty vehicles in
5 general.

6 So, those are two interesting policy --
7 or market scenarios that they've done, but the
8 story for light-duty vehicles really doesn't
9 change.

10 So, if you'd move now to the study that
11 was mentioned before lunch, the 2013 National
12 Academy's Light-Duty Vehicle Greenhouse Gas
13 Emission study - the goal of this Committee was
14 to look at an eighty percent reduction in light-
15 duty vehicles by 2050.

16 And what's shown here is a market share
17 situation very similar to AEO's, which they used
18 as their reference case, which, again,
19 essentially, is almost no change in the vehicle
20 market share, this time out to 2050. The red
21 sliver or wedge is hybrid electric vehicles, and
22 the small orange one on top -- on top is plug-in
23 hybrid electric vehicles.

24 So, that was their starting point, and
25 then they explored various different scenarios

1 that did get to -- either to the eighty percent
2 reduction or close to the eighty percent
3 reduction. And they also looked at petroleum
4 reduction as a metric.

5 So, these are three of the more in --
6 aggressive ones with electric drive. Now, we see
7 some wedges standing out, out to 2050. For
8 light-duty vehicles, we see the top purple wedge
9 here is battery electric vehicle sales -- total
10 sales, and then hybrid electric vehicles is red,
11 and for -- for their assumptions, plug-in hybrid
12 electrics only have a very modest market share.

13 But, you can see this is much different
14 than the previous reference case. And this was
15 called the Plug-In Electric Vehicle Emphasis
16 Scenario. There's also Fuel Cell Electric
17 Vehicle Emphasis, where the green wedge is the
18 hydrogen fuel cell vehicles, and then they had a
19 mixed scenario with plug-ins, fuel cell, and also
20 advanced biofuels.

21 This is a little bit busy of a figure.
22 This is straight from the National Academy's
23 report. But, what this is showing is their
24 various different scenarios. I just showed these
25 three that are highlighted on the bottom, and

1 this is showing the greenhouse gas reduction in
2 2050 compared to the -- the reference case, and
3 what it is is the blue bars are the vehicle --
4 mostly the vehicle technology adoption
5 efficiency, and then the difference between the
6 blue bars and the red is decarbonizing the fuel
7 that goes into those vehicles.

8 So, for the plug-in electric vehicles,
9 you get a lot of efficiency improvements, and
10 then, for the low-carbon grid, you get some
11 additional greenhouse gas reductions. Same on
12 hydrogen where this blue bar would primarily be
13 hydrogen from natural gas, but, if you introduce
14 renewable hydrogen, this is one of the cases
15 where they did get to that eighty percent
16 reduction goal by 2050.

17 And then, for the combined case, where
18 they threw everything into the scenario, they
19 decarbonized the grid plug-in electrics, fuel
20 cell vehicles, and biofuels. That's their -- I
21 believe that was their deepest carbon reduction
22 by 2050.

23 So, very different types of studies. So,
24 just to highlight some of the differences, AEO's
25 official government forecast, very objective

1 analysis, a national-scale projection. NRC
2 Committee was a -- a one-time study from a
3 committee with an explicit goal to look at the
4 eighty percent greenhouse gas reduction. That
5 was from the -- that's the name of the committee.
6 That was their -- how they started out was to try
7 and understand that goal better. So, they --
8 they come from very different places in terms of
9 why they're doing analysis, including their
10 methods.

11 AEO, of course, is a long-standing
12 institution, where the -- the National Research
13 Council gathers people together for particular
14 studies. In a policy context, AEO is primarily
15 interested in existing policies, where NRC was
16 actually asked to evaluate what policies would
17 bring them to their goal, so they knew that that
18 was -- the policies themselves were part of what
19 they were exploring.

20 On technology trends, AEO is very much
21 market-oriented and market viability, competitive
22 actors within their -- their simulations, where
23 NRC knew pretty well what their technological
24 trends would have to be to get to eighty percent,
25 so they took time to look at very aggressive

1 performance cost improvements.

2 But then, after they evaluated how close
3 they get -- could get to that goal, then they
4 sort of back-calculated, I would say, the
5 policies that got them there. It's maybe a
6 little bit of a simplification, but, again, a
7 different approach than AEO.

8 I think it was mentioned earlier that
9 the -- the NRC study used mid-train -- mid-range
10 and optimistic assumptions for technology trends,
11 but, really, they were both fairly optimistic.
12 Just to make that point a little clearer, here's
13 mid-sized car fuel economies from AEO.

14 So, this is miles per gallon on the left
15 from zero to two hundred miles per gallon - for
16 battery electrics on top, and then plug-in
17 hybrids, conventional vehicles, and then there
18 are fuel cell vehicles here, the purple line,
19 just under sixty miles per gallon.

20 And then, for another category, compact
21 cars, you see similar trends. And what this is
22 is an increase, basically, to meet CAFE and then
23 a plateau in -- in vehicle performance after
24 meeting CAFE.

25 If we go to -- so, this is just for cars.

1 If we go to the NRC reference case, their
2 reference case is very similar. They have
3 slightly more efficient vehicles here, but
4 they're also assuming you meet CAFE and then they
5 plateau in their reference case. So, similar to
6 AEO, but their -- their fuel economies are
7 higher, especially for the battery electrics and
8 fuel cell vehicles, and I'll explain why in a
9 second.

10 What happens then, when NRC explores
11 their eighty percent reductions, is they do not
12 plateau at CAFE. Their technological
13 improvements continue all the way through, and
14 that's a big reason why they're able to get to
15 their eighty percent greenhouse gas reduction.

16 I guess one more point here is the -- the
17 discrepancy here with battery electrics - this is
18 about a hundred and eighty miles per gallon, and
19 here's a hundred and forty for the compact cars,
20 say a hundred and thirty for the mid-sized cars,
21 for BEVs.

22 The fuel cell vehicles are down here, and
23 this is partly because there's no -- no
24 deployment -- significant deployment of fuel cell
25 vehicles at all in AEO, so there's no technical

1 increase or improvement, where, in this case,
2 they're -- they're assuming that the technology
3 does mature to meet CAFE.

4 So, that's a lot of different
5 combinations of scenarios here, but, if we look
6 at AEO, this is their mid-sized car prices. The
7 dotted line is our -- our conventional, average
8 new mid-size car, primarily gasoline, and then
9 all of the other ones are slightly more
10 expensive, so, you know, positive incremental
11 costs on top of that, slow declines out to 2040.
12 But still, by 2040, this is a ten, fifteen
13 thousand dollar difference here across this range
14 of -- of vehicle types.

15 In the NRC studies, we see a much
16 different dynamic. In their reference case, they
17 also have slow declines in vehicle costs. So,
18 the green here is battery electric vehicles,
19 hundred mile range.

20 The solid line is their mid-range, and
21 the dashed line is their optimistic. So, it's
22 the green -- the purple is the fuel cell electric
23 vehicles, and, in this case, they see rapid cost
24 reductions in -- in plug-in hybrid electric
25 vehicles in the near term.

1 If people are wondering about these
2 years, you have to remember the study came out in
3 2013, so the analysis was probably 2012. And so,
4 if they updated it now, this -- this would be a
5 different slope.

6 But, deviating from the reference case to
7 start looking at one of their deep carbon
8 reduction cases, these cost curves change
9 dramatically, and that is basically because of
10 their assumptions of policy market drivers that
11 are in place to accelerate adoption.

12 And these platforms come down the
13 learning curve much more quickly. Their fuel
14 economy improves, and they become cheaper, due to
15 economies of scale and successful market
16 deployment.

17 So, a dramatic shift from this green line
18 for the BEV 100s down here, where now this is
19 the -- sort of the learning costs have been paid
20 and market adoption happens much more quickly.
21 AEO is maybe a little bit in between these, but
22 you can't -- you don't see a dynamic like this
23 between the cases in AEO. There's no -- no
24 significant shift like that in the way they set
25 up their -- the future scenarios.

1 So, to -- to look at that a little bit
2 more, the way that this was done - analytically,
3 within the National Academy study - is they
4 assumed a certain type of multiplier for vehicles
5 that are deployed at small volume. And so, those
6 cost multipliers is what keeps these vehicles
7 higher up on this cost range. As the number of
8 vehicles sold increases over time, those
9 multipliers are -- are reduced and you get these
10 drops down to a competitive range with
11 conventional vehicles.

12 But, a lot of that progress is because
13 the policies are reducing price through
14 subsidies, primarily, to get cons -- to make
15 those vehicles attractive enough that people
16 actually adopt them. So, they do have a -- a
17 Vehicle Choice model, (indiscernible) model that
18 determines the degree of subsidy required to get
19 these cost reductions to occur over time.

20 I guess the general statement here is
21 that the volume of the subsidies required to
22 achieve market success is one of the results of
23 the study. That's what they're actually trying
24 to estimate is if we -- if we believe these cost
25 multipliers, how much would you actually have to

1 support this system, for how long, at what
2 magnitude to get market success?

3 Underlying those multipliers are detailed
4 analyses of the -- sort of the baseline costs of
5 the different drive trains. So, here, we have
6 car costs in the mid-range, car costs in the
7 optimistic -- this is before those multipliers
8 are applied for limited volume production.

9 So, you can see the difference here for
10 battery electrics is about sixteen thousand over
11 an ICE. For fuel cell vehicles, it's eight
12 thousand over. And then, the multipliers could
13 double those in the early years, in terms of the
14 amount of support the market needs to get market
15 success.

16 Once you get out here to 2030 and you
17 have paid those -- you have those policies in
18 place and they've become effective, in the
19 optimistic case, you start seeing, you know,
20 viable competition between the different makes
21 and models, and that's when you see the strong
22 shift in market. Mid-range, not so much -
23 there's still some cost differential there, so
24 that was an interesting differential they had
25 between the mid-range and optimistic in terms of

1 sensitivity.

2 So, just highlighting, here, key parts of
3 these learning curves, the effectiveness of the
4 market support policies, and then my next topic
5 is the -- the way in which you have to address
6 consumer preferences for these different types of
7 vehicles.

8 So, here's an example of something that
9 was mentioned earlier about understanding what's
10 happening in the market today in order to
11 recalibrate modeling of things into the future.
12 So, this is a result from NREL's ADOPT model,
13 looking at actual vehicle sales, we use Polk data
14 for registered vehicles, and we look at the --
15 all the different consumer and vehicle attributes
16 in our Consumer Preference model to see the
17 different influences.

18 This graph here shows the change in the
19 perceived value in the vehicle for a few
20 different attributes. So, this is the MSRP
21 equivalent value. The green here is the MSRP
22 itself, so it's changing from zero to sixty
23 thousand, and you see this -- the linear --
24 meaning that's sort of the baseline. If you
25 increase it thirty thousand, it looks like it

1 costs thirty thousand more. If you decrease it
2 thirty thousand, it looks thirty thousand less
3 expensive.

4 What about acceleration? If you change
5 acceleration, here, in terms of seconds - zero to
6 sixty miles per hour - from 3.9, very fast, to
7 12, you can also talk about an equivalent
8 value -- perceived value of that vehicle. A very
9 fast acceleration is valued to a high degree of,
10 say, twenty thousand, in terms of certain
11 consumers valuing that vehicle. If it's a slower
12 vehicle, then it's less valuable to people and so
13 you go into this negative range, so it looks
14 twenty thousand less valuable to you as a
15 consumer than the equivalent vehicle that had an
16 average acceleration.

17 Just want to check to see if people nod
18 their heads if that kind of makes sense. Okay.
19 So, this -- you can -- you can talk about any
20 vehicle attribute this way and translate it to
21 that MSRP baseline to talk about it in terms of
22 perceived value on the lot when you're evaluating
23 one car compared to another.

24 So, what we've done is tried to pull up
25 some empirical data on range -- limited range for

1 battery electrics and, in particular, LEAF sales,
2 where we had enough data to run the statistics
3 and feel like we had a pretty good handle on what
4 the influence might be of range among all the
5 other vehicle attributes.

6 There's not a lot of certainty around
7 this, because we don't have enough data to be as
8 certain as we are about the other attributes, but
9 when we run -- run this blue curve, a lot of
10 range, the vehicle doesn't look a lot more
11 valuable to people, so they won't necessarily pay
12 a lot more for another hundred-mile range, say,
13 from three hundred to four hundred.

14 But, once you start going below into the
15 lower ranges, it appears that there's about a ten
16 thousand dollar penalty against that vehicle to
17 get down to the sixty-two mile all-electric
18 range.

19 So, when we run it with that curve, we
20 get a pretty good match to actual LEAF sales
21 after we've tried to account for all of the other
22 possible influences on consumer choice. So, this
23 is -- is definitely not what we feel like is
24 the -- the definitive answer on the value of
25 range to consumers, but at least we have found

1 some recent empirical data from LEAF sales, that
2 we can say we -- we know roughly what the range
3 might be. As we get more market data on battery
4 electric vehicles, we'll be able to make better
5 estimates of the value of range.

6 I guess just to clarify here, the way the
7 ADOPT model works is we have different curves for
8 different income levels. So, the solid curve is
9 for a higher-income household. The dashed
10 curve -- I'm sorry, it's for the lower -- the
11 dashed curve is for a higher-income household, so
12 you can see higher-income households are willing
13 to pay more for a higher acceleration than a
14 lower-income household, for example. That's why
15 we have two different curves for each attribute.

16 Okay. So, range is challenging. Then,
17 to make things more complicated, we can start
18 talking about limited range and limited
19 refueling/recharging availability and the
20 combination of those. And this -- this is partly
21 where I end my recommendations is how to tackle
22 those -- those modeling issues.

23 This is a study we did a few years back.
24 We have a paper at the bottom that walks through
25 the main conclusions. It was an in-house

1 consumer choice survey where a panel of people,
2 maintained by a -- a marketing company - they
3 have computers in their homes and they agree to
4 take a survey, you know, a -- a message comes up
5 in their house, they go to the computer that the
6 company has provided to them, and they agree to
7 take a survey.

8 In this Discreet Choice model, there's
9 two different options. There's a -- on the left
10 side of this panel, it goes through all the
11 attributes of the last vehicle they purchased.
12 We only allowed people to take the survey if
13 they'd purchased a vehicle in the last two or
14 three years.

15 And then, on the right, we have a
16 comparable vehicle with a lot of the similar
17 attributes, but we showed them maps of where they
18 would be able to refuel that vehicle compared to
19 a conventional vehicle.

20 We didn't name the fuel type; we were
21 trying to zero in on the value of -- or penalty
22 of limited range for these three different scales
23 of -- of refueling availability.

24 So, the way the survey works is we ask
25 that -- that question ten times in sequence.

1 Each time, the algorithm changes the levels for
2 these different attributes to learn from their
3 previous response.

4 So, the algorithm tries to -- to zone in
5 on how much they value each vehicle attribute.
6 We had about five hundred surveys in major cities
7 across the country, and we actually deployed this
8 survey three times, each time improving on the
9 design of the survey to get better results. So,
10 the last time we did it, we felt like we had the
11 best results.

12 So, there were three different scales at
13 which we showed the availability of stations.
14 So, I -- I've -- have a typo here, but this --
15 the top title should be Seattle for local
16 coverage. So, this is -- instead of Seattle, if
17 people are from Los Angeles, they'll know this is
18 not Los Angeles.

19 So, here's conventional vehicles on the
20 left. You -- you purchased a car within the last
21 three years. These are all the stations where
22 you can refuel that car. We showed them
23 something equivalent on the right, and this is
24 the mid-range, a fair -- a fair number of
25 stations around, but not quite as ubiquitous as

1 gasoline. That is one of the attributes of this
2 vehicle.

3 And then, they choose which one they're
4 going to purchase, and they compare this with all
5 the other attributes here, including vehicle
6 price, and then they click one or the other -
7 which one are they going to buy?

8 So, this is one of the reasons why we had
9 to do the survey a couple of times is to make
10 sure these maps were actually capturing a
11 statistical response that was meaningful and was
12 consistent.

13 That -- we had to improve upon these maps
14 and make sure people could interpret them
15 correctly. So, we did that for this local,
16 metropolitan scale of availability, and then we
17 went out a hundred and fifty miles - again, this
18 is Seattle, not Los Angeles.

19 A hundred and fifty miles around their
20 urban area, so this would be for fairly long-
21 distance trips. And we showed them -- you know,
22 gasoline is everywhere for your gasoline vehicle.
23 For your alternative-fuel vehicle, these are
24 where the stations are. If that's not
25 sufficient, you know, the algorithm could

1 identify how much of a penalty this would be for
2 limited availability. And then, the third scale
3 was along interstates, so we say, here, you can
4 drive anywhere with a gasoline vehicle. With
5 your alternative-fuel vehicle, you can only go
6 this far.

7 The way the algorithm works between those
8 ten choices is we had three different versions of
9 this map. The first versions said the
10 interstates were only right around Seattle. This
11 is the mid-range one. And then, the third one
12 had coverage all across the country, so you could
13 drive everywhere.

14 So, because we had those different
15 levels, we could try and discern how much people
16 value each of those in a statistical way. And,
17 again, this is partly why we had to tune the
18 survey several times is to make sure we're
19 getting meaningful responses to those metrics.

20 COMMISSIONER SCOTT: Marc, when you tuned
21 those surveys, is -- is one of the things that --
22 when I was looking at the -- I think it was the
23 third example -- no, maybe the second one, where
24 it's -- it's -- I think it was one slide back
25 on -- here, it -- and the -- how do you kind of

1 tease out sort of the range anxiety from the --
2 oh, if I -- or -- from -- I don't know where
3 these stations are, right, so -- so, with a --
4 with a gasoline station, you don't really have to
5 worry about it, because you just kind of know,
6 every time you get off a highway or anywhere,
7 it's just there.

8 MR. MELAINA: Right.

9 COMMISSIONER SCOTT: Whereas this, it
10 might be within your range, but you don't know --
11 if you don't know on the map kind of where it is
12 or where you're going, how did you kind of tease
13 that out? Was that within the iterations?

14 MR. MELAINA: It -- it was. So, an
15 example here is -- this, again, is the mid-range,
16 a fairly -- fairly large number of stations
17 around. In one of the first iterations, we had
18 the lower-range and the mid-range were too
19 similar, and so people -- their responses to
20 those two -- they weren't statistically relevant,
21 so people were not interpret them -- interpreting
22 them as being distinct levels. So, we kind of
23 knew that people didn't understand the difference
24 between that level of coverage.

25 So, then, we increased the number of red

1 dots on this one and lowered the number on the
2 previous one. So, the previous level below this,
3 you would have, I want to say, maybe one-eighth
4 as many stations. And so, they could really see
5 it was different.

6 Another thing we did to try and improve
7 it, especially on this local one --

8 COMMISSIONER SCOTT: Mm-hmm.

9 MR. MELAINA: -- is we said -- one of the
10 questions -- before they got to this series here,
11 there are some preparatory questions to kind of
12 gauge their understanding and things and get more
13 information about them. As we asked them, we
14 showed them the -- this map and said, can you
15 find where you live on this map?

16 COMMISSIONER SCOTT: Got it.

17 MR. MELAINA: Can you see the red dots
18 closest to your homes?

19 COMMISSIONER SCOTT: Mm-hmm.

20 MR. MELAINA: So, they -- so, they -- if
21 they said no, then we thought, well, we're not
22 going to, you know, put a lot of weight on their
23 response because this map is not working for
24 them.

25 COMMISSIONER SCOTT: Right.

1 MR. MELAINA: So, those were a couple
2 ways we tried to make sure they were working.

3 COMMISSIONER SCOTT: Got it. Thank you.

4 MR. MELAINA: So, here -- here are the
5 results we got from those -- the last survey in
6 four major urban areas. For that local level of
7 coverage, we had - again, this is an MSRP-
8 equivalent penalty against the purchase price of
9 the vehicle - if the station coverage is about
10 one to ten percent of existing gasoline stations,
11 for the one percent, there'd be a four thousand
12 dollar penalty against the purchase price of the
13 vehicle.

14 Everything else considered equal is the
15 way the -- the model works. And the -- for the
16 ten percent, there's about a seven hundred and
17 fifty dollar penalty against the purchase price
18 of the vehicle.

19 At -- that's one geographic scale. For
20 the regional map, which we're just looking at, if
21 we had about five to a hundred stations within
22 that hundred-mile radius, the penalty range is
23 three thousand, fifteen hundred against the
24 purchase price of the vehicle. And we considered
25 these -- we debated this, but we considered these

1 to be cumulative, so they would add on top of
2 each other.

3 And then, for the interstate one, which I
4 personally found really surprising, nine thousand
5 to two thousand penalty against the purchase
6 price of the vehicle if you were not able to
7 drive along these interstates on very long-
8 distance trips. Surprising, because we know
9 people don't make trips like that very often,
10 but, when they look at a car to buy it, if you
11 can't do that, there's a really high penalty with
12 that vehicle.

13 So, to contrast this, and I think people
14 have seen, at these meetings, similar studies,
15 there's another way to think about this. This is
16 stated preference results. This is people
17 reading a survey and saying, well, this is what I
18 would do, theoretically.

19 If you try and estimate, say, the travel
20 time to go to another station - say it takes you
21 another five minutes to go drive -- drive of your
22 way, it costs you twenty, thirty dollars an hour
23 to drive that distance, you come up with much
24 lower penalties for the local driving time. I
25 don't think you can do that with the regional

1 interstate, but I think UC Davis, UC Irvine have
2 come up with these types of numbers to say this
3 is what we think the penalty is for these
4 different ranges.

5 So, to contrast that graphically, this is
6 the penalty on the Y-axis and this is the metric
7 of the number of existing stations on the
8 horizontal axis. These curves here were our
9 point results for the different cities, so here,
10 you see that two to three thousand dollar penalty
11 range for very few stations.

12 The Rational Actor model is much less
13 than that. So, I think, here, I say it's about
14 three time -- three to four times less than these
15 stated preference ones. So, this is simulating
16 how much it would actually cost people, in terms
17 of a nuisance, to drive to another station.

18 Where these are estimating people's
19 perceived value of station availability, a big
20 difference between here -- in our paper, we -- we
21 propose that this range is sort of the
22 uncertainty around how you might account for this
23 cost penalty in a -- a Market Simulation model.
24 And, at least, you have some numbers you can --
25 you can put in for the rest of your model.

1 Okay. Just a couple more slides, here.
2 What -- what can we do with these ideas to help
3 the Energy Commission and understand the market
4 as it develops over time? As new data become
5 available, we can improve upon these types of
6 models by giving better statistical correlations,
7 like the one I showed with the LEAF sales and
8 limited range. The example here I have is to try
9 and understand new -- using new vehicle
10 registration data, how the existing network of --
11 of charging stations, here this is fast chargers,
12 how that might be influencing market adoption
13 over time.

14 So, we tried to do this last year. We
15 could not find statistical correlations that were
16 strong enough. We're going to try and do this
17 again this year with our new set of vehicle sales
18 data and new charging stations that have been
19 deployed, to see if, spatially, we can -- we can
20 tease out what that effect might be, isolating it
21 from all these other factors for both vehicle
22 attributes and consumer attributes.

23 So, just -- if people are familiar with
24 the statewide assessment that we did with Leslie
25 Baroody, this is the heat map of early adopters,

1 and then DC Fast Chargers overlaid on top of
2 that.

3 So, this is my last slide on future work
4 for consumer preferences. The -- the first one
5 here is what I just reviewed is market trends
6 associated with the responsiveness of consumers
7 to EVSE infrastructure. I think that will
8 improve over time. It's just a matter of how --
9 how better the statistics get over time as we get
10 new data and we can recalibrate our models
11 accordingly.

12 Another alternative is improved survey
13 methods, building upon past work to try and
14 understand -- understand the role of station
15 availability as one of the factors within
16 Consumers' Choice modeling.

17 On policy support mechanisms, I think
18 it's been shown that it is possible to include
19 explicit refueling station metrics in simulations
20 of markets to try and improve projections. So, I
21 think the National Academy's did that, we've done
22 some of that, other people have done that, as
23 well.

24 So, I think that's an analytically
25 tractable problem to do that. And I think this

1 gets back to an earlier comment about the
2 geographic scale of how -- how much geographic
3 disaggregation do the different models have.

4 And then, the hardest one is the last
5 bullet - interactions or trade-offs between, say,
6 limited range and station availability. There
7 have been some studies out like that to try and
8 tackle that, but I don't think I have enough
9 empirical data to really understand it. But, at
10 some point, especially for organizations like the
11 Energy Commission, understanding the support
12 mechanisms needed for the market, we have to try
13 and tease that out.

14 All right. Thank you very much. Are
15 there any questions?

16 COMMISSIONER SCOTT: I asked all mine as
17 you went along. Thank you for that.

18 (Laughter.)

19 COMMISSIONER McALLISTER: Yeah, I guess I
20 want to just see -- maybe get your ideas at a
21 high level on sort of analogies. I really
22 appreciate your being here and have worked with
23 NREL in -- in a number of capacities over a long
24 time, internationally and in this country, and I
25 really have a lot of respect for the work you

1 guys do. And, certainly, I'm very glad you're
2 here as a resource for us.

3 So, in -- in California, we had a -- a
4 ten-year program or so for solar, and I think,
5 had I of -- it's -- it has been a big success.
6 You know, different folks have different --
7 different sort of feelings of the relative
8 influence of different policies on that success.
9 But, basically, we've seen a market
10 transformation for solar and a lot of that has to
11 do with costs coming down heavily. And, you
12 know, whether we'll see that in this realm, TBD.

13 But, I guess, you know -- and we saw
14 the -- the Annual Energy Outlook, you know, very
15 low, long-term projections of -- of adoption
16 and -- and, you know, penetration of these
17 technologies.

18 We're all certainly hopeful that it'll
19 look more like the National Academy and -- and
20 less like the -- the Energy Outlook. And we're
21 actually counting on it, here, because we have
22 policy goals that we really need that to happen
23 in order to meet.

24 So, I guess -- yeah, the -- the -- at
25 some point, there -- there's sort of a tipping

1 point, where you get the right policies in place,
2 the right technology in place, you know, you're
3 pushing them along with subsidies and other
4 policy supports, but people start to get it.

5 And then, they adopt, and then, over
6 time, then your problem is a good problem to
7 have - it's when you wean the marketplace from
8 the subsidies, right? Because it no longer needs
9 them.

10 Anyway, I guess, maybe at a high level,
11 you know, you've -- you've touched on many of the
12 factors here, like where the stations are, you
13 know, those are both combinations of subsidies
14 and markets, but sort of -- do you have a -- sort
15 of a qualitative sense of what's -- of what
16 consumer choice -- you know, what niche, say, EVs
17 or -- or these alternative -- what -- what's
18 missing right now?

19 Is it just, basically, they're too
20 expensive and there aren't enough? Or, like,
21 what's it going to take for this to be something
22 people bring into their homes?

23 MR. MELAINA: Okay. So, I -- I thought I
24 could answer --

25 COMMISSIONER McALLISTER: It's a high-

1 level question, I'm sorry. But --

2 MR. MELAINA: It's okay.

3 COMMISSIONER McALLISTER: I'm trying to
4 do some visioning here. It's like, what -- you
5 know, what -- what are -- what are the -- what's
6 the set of conditions we're trying to create?
7 What's that going to look like?

8 MR. MELAINA: Okay. So, that's a good
9 question and I thought I was ready to answer
10 until your last part of the question.

11 (Laughter.)

12 MR. MELAINA: So, let me -- let me go
13 back a little bit and -- just show these -- these
14 curves again in reference to the solar program.

15 I think this is -- this analytic problem
16 that the Academy -- committee did with learning
17 costs, to get these vehicles down the learning
18 curve, is a direct analogy to the solar program.
19 And I think it was actually discussed, you
20 know -- if it's not in the reports, there's sort
21 of an explicit recognition that that's what they
22 were trying to show is you put a policy in place,
23 support these, bring things down the learning
24 curve, and that they did estimate -- I don't have
25 it here, but in the report they estimate how much

1 that would actually cost for these different
2 cases to get yourself to the market success that
3 solar has seen.

4 If I can try and rephrase the question a
5 little bit, I think --

6 COMMISSIONER McALLISTER: Please.

7 (Laughter.)

8 MR. MELAINA: The -- the niche market, in
9 this case, is the California market, is the place
10 where the success can happen. But now, instead
11 of doing this learning for the whole country,
12 there has to be a spillover effect between the
13 success in California with the rest of the market
14 to get things to accelerate. If that spillover
15 is not very effective, California is going to
16 work for a long time and not move these curves
17 very far.

18 So, if, on the other hand that California
19 is able to move these curves, then there is a
20 huge windfall benefit as the rest of the country
21 catches up and California can take indirect
22 credit for that, because they --

23 COMMISSIONER McALLISTER: Right.

24 MR. MELAINA: -- they moved the
25 technology, but I think the -- the harder part of

1 that is what you asked, is what -- how do you --
2 how do you sort of tune the policies in
3 California to find the most effective ways to do
4 that? I -- I'm not going to try and venture an
5 answer to that.

6 COMMISSIONER McALLISTER: Well, I --
7 although I -- you -- what -- what you just said
8 is actually extremely helpful, because, in solar,
9 there were a lot of exogenous influences that
10 may -- you know, I mean, if we claim credit for
11 lowering, you know, the -- the cost per watt for
12 solar, it demonstrates quite a bit of hubris on
13 our part, because we had Germany and we had other
14 countries really pushing the global marketplace,
15 and we don't really have that, at least to the
16 same extent, in this realm.

17 So, I -- I -- the having -- having to
18 actually have California uniquely double the
19 marketplace every so often to get that learning,
20 it -- it is -- it is a little bit daunting to
21 think about. So, I think maybe we should be
22 building coalitions and new -- in other
23 marketplaces to sort of grow it overall.

24 MR. MELAINA: It's -- let me --

25 COMMISSIONER McALLISTER: I --

1 MR. MELAINA: Let me just add that there
2 was a -- a study around the same time by David
3 Green, University of Tennessee, for ICCT, looking
4 specifically at California markets.

5 And I think he did some of the spillover
6 California success, and I think -- if it wasn't
7 that report, it was another one where he tried to
8 take into account international factors, as well,
9 in terms of learning, since the auto industry is
10 a global industry, to bring down these learning
11 curves. So, there have been attempts to try and
12 combine all of those together into an analytic
13 framework.

14 COMMISSIONER SCOTT: It -- he actually
15 came and presented that to us last year when we
16 were on the transportation focus.

17 The other -- the other thing, just to
18 your point, though, is California is working with
19 other states, right? We've got that eight-state
20 MOU where we're looking to get 3.3 million zero-
21 emission vehicles together on the road by 2025, I
22 think. And we're working with other countries,
23 as well, on the -- on the same thing, so, in --
24 in -- in order to kind of help accelerate that
25 spillover effect.

1 MR. MELAINA: Yeah.

2 COMMISSIONER McALLISTER: Great. The --
3 this is a great upside to having joint workshops.

4 (Laughter.)

5 COMMISSIONER McALLISTER: I learn a lot,
6 even more when you're next to me. Great.

7 Thanks. Thanks very much. I don't know if
8 anybody else has questions.

9 MS. BAHREINIAN: Good afternoon. My name
10 is Aniss Bahreinian and I'm going to talk about
11 the California Vehicle Survey. The survey is
12 specifically focused on light-duty vehicles and
13 we talked about some of the elements of it in the
14 morning.

15 The purpose of this presentation is
16 multiple. One, we want to provide information on
17 an important source of primary data. Second, we
18 want to talk about the elements of survey data
19 that is used in formulating the Light-Duty
20 Vehicle Choice model.

21 And then, we want to talk about why it is
22 important to repeat these surveys and provide
23 information about upcoming survey, which has
24 already been posted and, obviously, we like to
25 seek stakeholders' input on the new survey that

1 we are going to conduct.

2 One of the things that I can say, since
3 there is no specific bullet on the collaboration,
4 and they wanted me to talk about that, is that
5 the 2011-2013 survey that we did conduct was
6 actually extensively -- it was -- included
7 extensive collaboration with Caltrans, and we
8 drew our sample from the sample of travel survey
9 participants for Caltrans.

10 The 2011 start of the survey was actually
11 the culmination of the collaboration between CC
12 and Caltrans, starting in 2008. So, it takes a
13 while to get things done.

14 We started talking with Caltrans in 2008,
15 and it led to the survey coordination and
16 collaboration in 2011. And ARB joined our
17 forces, and, in 2012 and 2013, ARB had a
18 significant role in the survey design.

19 And we worked together on the vehicle
20 attributes that we used for survey, which is very
21 different from the vehicle attributes that Tom is
22 presenting to us. These are projections; those
23 were vehicle attributes that we designed for the
24 survey.

25 And there were a number of important

1 changes that were made as a result of this
2 collaboration that in -- we incorporated and was
3 reflected, actually, in the survey instruments.

4 So, what is so important about the light-
5 duty vehicles? As Gene Strecker's presentation
6 showed, about eighty-five percent of the vehicles
7 are in the household, and a very significant
8 percentage of total vehicles in California are
9 actually light-duty vehicles.

10 These vehicles are the focus of CAFE,
11 ZEV, and other regulations and standards, and,
12 obviously, they are very important to California.
13 But, also, this market -- and I think that, in a
14 large part, also, due to the progressive policies
15 that the state of California has adopted, it has
16 encouraged innovation in this field more than
17 anything else.

18 As a result, you see the most dynamic
19 markets and technology in light-duty vehicles.
20 It's astonishing. Even yesterday, I was reading
21 something about the blue cars in Paris, where
22 they are -- where they are introducing this car-
23 sharing program with about seventy thousand
24 members and the idea was to solicit these people
25 so that they could pay something like twenty

1 cents a mile for using these EVs. And the idea
2 was to introduce them to the EVs.

3 The blue cars that they are adopting in
4 France, they call it the -- well, the article was
5 calling it anti-Tesla, because it wasn't anything
6 fancy, it wasn't luxury. Tesla is very good, of
7 course, as you all know, but the blue cars were
8 very simple cars and they just wanted to
9 introduce the idea of EVs and reach a very broad
10 market. So, there you go. That's another idea,
11 if anybody wants to advance this field.

12 It is also important that shifting
13 economic conditions and prices lead to changes in
14 vehicle choice. Consumer knowledge about this
15 new technology -- and UC Davis has done a lot of
16 work on consumer awareness of these new
17 technologies.

18 All of these are going to change consumer
19 preferences over time, as people are get --
20 getting more and more exposed to these vehicles,
21 their preferences are going to shift and change
22 over time.

23 So, the vehicle survey is really our tool
24 to assess these changes. So, we periodically
25 conduct these surveys in order to make an

1 assessment of the shifts in the market and shifts
2 in the consumer preferences.

3 Light-Duty Vehicle Demand models, we
4 should notice that our -- I mean, we talk about
5 all these different surveys, and there are many
6 different surveys. Our survey -- each survey has
7 its own purpose, and our survey is specifically
8 designed to match our models.

9 It is designed around the model, the end
10 result of the survey is a model, and, therefore,
11 from the very beginning, we design a survey in
12 order to duplicate the current model and then
13 create options for future models that are
14 incorporating more and more options.

15 So, in the vehicle choice -- the vehicle
16 type choice equation assesses the consumer
17 preferences for different vehicles and fuel
18 types. These vehicles are defined in terms of
19 their attributes.

20 Marc was talking about price and range.
21 Price and range are only two of the attributes of
22 the vehicles. There are other attributes that we
23 do incorporate in our survey that may not be
24 incorporated in other surveys.

25 Data from stated preferences surveys of

1 household and commercial fleet owners are used to
2 estimate vehicle type choice equation in each
3 market. So, we have one model for commercial and
4 one model for residential with different results.
5 Energy Commission models uniquely differentiate
6 between these two models; therefore, we conduct
7 two different surveys and build two different
8 models.

9 And, of course, we continue our
10 collaboration with ARB and Caltrans in the new
11 survey, whether it is in design and testing or
12 other aspects of this.

13 The vehicle technologies that are in the
14 survey -- you should look at this list. We have
15 gasoline, hybrid, flex-fuel vehicles, diesel,
16 diesel hybrid, CNG, et cetera. If you notice the
17 blue line ones are the ones that we added to the
18 2011-2013 surveys.

19 The black ones were the ones that were
20 used in the 2009 survey. And the red one that
21 you see here is the new technology that we are
22 going to add to the new survey that we are
23 planning to conduct.

24 Self-driving vehicles have become
25 important in the field, and so we are planning to

1 also add that to the list of fuel and vehicle
2 technologies that we are going to incorporate
3 into our stated preferences surveys.

4 So, I have added this slide. I know I --
5 I'm sorry that it may not be read very well, but
6 there is no other way to talk about it - just to
7 show it. If you notice, here, Marc was talking
8 about range and price. If you notice in the
9 first column, we have about twelve different
10 types of vehicle attributes.

11 So, we define our vehicles in terms of
12 these twelve different attributes. We think it
13 is important for people to know what is the age
14 of the vehicle. We think it is important for
15 them to know the purchase price, of course -
16 purchase price consistently and persistently,
17 throughout the years, has been the most important
18 variable in our surveys and models.

19 The trunk space is important for
20 consumers. The incentives have their own space,
21 so we don't include incentives in the price. We
22 propose it as a separate entity, because we want
23 to know how the consumers are responding to these
24 incentives, and we have multiple incentives, like
25 HOV lane, park -- free parking, tax credit, and

1 rebate.

2 Fuel economy, of course, is important to
3 consumers, and what we have done right next to
4 it, we are also putting fuel cost per mile, so
5 that consumers can actually relate to this.

6 In the focus group sessions that we did
7 conduct in 2012, we asked our focus group
8 participants -- we said, okay, how could you
9 understand a question on fuel station
10 availability? Would the distance work for you?

11 And almost the unanimous response from
12 the consumers was that we want to know how long
13 it is going to take us to get to the fuel
14 station. In other words, it's the question of
15 refueling or fuel -- time to get to the refueling
16 station.

17 This is what Marc was calling in their
18 survey as the rational consumers. So, our
19 consumers are actually rational. They want to
20 know how long it would take to get to the fuel
21 station. Is it five minutes, ten minutes,
22 fifteen minutes, or what?

23 And so, what we did, we put the element
24 of time in our access to the fuel station. We
25 also have range, of course, and maintenance cost

1 is another factor, as you know - for some of the
2 vehicles, maintenance cost is much lower than
3 what it is for internal combustion engines.
4 Acceleration, which is a measure of the power, is
5 an important one.

6 And so, we give them all of these
7 different vehicle attributes, not for one
8 vehicle, but for four vehicles on each stated
9 preferences choice instrument, and then we ask
10 them all, choose one. Which one are you going to
11 choose?

12 And, prior to designing this, we asked
13 them, what is -- what is the kind of vehicle that
14 you're planning to buy next? And they tell us.
15 We use that information to design the type of
16 vehicles that go here, and one of our findings,
17 actually, in 2013 was that, if -- if they told
18 you that they want a van, for instance, after we
19 examine the pretest data, it was very unlikely
20 for them to change it in any other direction.

21 So, then, we revised our survey to make
22 sure that we are offering the vehicles that are
23 in the close vicinity of the vehicle that they
24 have said, in terms of class -- the vehicle
25 class, size, et cetera, it is close to the

1 vehicle that they have said they would purchase.

2 And then, we also -- another change that
3 we made was that, in 2009, we were offering the
4 range values only for CNG and EV vehicles. In
5 2012-2013, we took the approach that we are not
6 going to have any blank cells.

7 In other words, we give the information
8 for every single vehicle that you see on this
9 sheet. And then, we repeated this about eight
10 times and then used the results to estimate the
11 model.

12 Another feature that --

13 COMMISSIONER SCOTT: Can I ask you just a
14 quick --

15 MS. BAHREINIAN: Yes.

16 COMMISSIONER SCOTT: -- question --

17 MS. BAHREINIAN: Sure.

18 COMMISSIONER SCOTT: -- back on that
19 slide --

20 MS. BAHREINIAN: Sure.

21 COMMISSIONER SCOTT: -- a -- a couple
22 questions. So, for the -- for the fuel cost, are
23 you using kind of like the fuel costs that day?
24 Are you taking kind of an average fuel cost from
25 the year before? Or -- or -- where -- where are

1 you getting the -- you know, the -- the fuel cost
2 per mile? What -- how are you calculating that?

3 MS. BAHREINIAN: We have -- we have a set
4 of prices and we offer them different prices,
5 because --

6 COMMISSIONER SCOTT: Uh-huh.

7 MS. BAHREINIAN: -- our objective is to
8 actually measure their sensitivity to the price,
9 not -- we -- we try to make it close to what it
10 is around the survey time, but our main intention
11 is to see, if we vary this price by this much or
12 that much, how would they respond? So, it is
13 their response to that variation, not the
14 level --

15 COMMISSIONER SCOTT: Not the actual cost.

16 MS. BAHREINIAN: -- of the price.

17 COMMISSIONER SCOTT: I see. Okay.

18 MS. BAHREINIAN: And then, we use the MPG
19 in order to -- MPG of those same vehicles - we
20 use those in order to measure the fuel cost for
21 them. So, the two correlate with each other.

22 COMMISSIONER SCOTT: Okay.

23 MS. BAHREINIAN: I should also add that,
24 when it comes to the household, we survey
25 households of different types. And, if you can

1 see -- oh, before I move that, since I have this
2 slide here, notice what we have here.

3 If you look at the incentive, the
4 incentive is actually our policy variable. So,
5 if we want to change the incentive, we can. We
6 can specifically change the incentive and see
7 what is going to be the impact on consumers'
8 decision?

9 Another policy variable is the time to a
10 refueling location. That's also a policy
11 variable. So, we measure the consumers' response
12 to this so that, if we want to use this in policy
13 analysis, then we can do that.

14 COMMISSIONER McALLISTER: So, Aniss,
15 did --

16 MS. BAHREINIAN: Yes?

17 COMMISSIONER McALLISTER: Did -- let's
18 see. So, there is data where we have had
19 incentive programs out there and we have been
20 giving incentives to alternative fuel vehicles,
21 and -- and we have some customer surveys that
22 have been done on those participants. Are you
23 using that information to figure out what that --
24 essentially, that, like, elasticity is? Like,
25 how much, you know, bang do you get for your --

1 your incentive buck?

2 MS. BAHREINIAN: We have not used that
3 in -- in the model, because, if you look at this
4 particular instrument, what it does, it allows
5 the consumer to trade off between all these
6 different factors.

7 COMMISSIONER McALLISTER: Mm-hmm.

8 MS. BAHREINIAN: If we use something from
9 outside, it doesn't allow us to trade off between
10 them. But, when a consumer sees all of these
11 side by side, right next to each other, they are
12 doing the trade-off. And our model then accounts
13 for those trade-offs. But, if we use outside,
14 then I'm not sure, but we haven't looked at it.
15 We can certainly take a look at it.

16 COMMISSIONER McALLISTER: Well, I -- I
17 guess I -- I -- really, it -- it seems like it
18 would be the fact -- you know, you could generate
19 a factor or something --

20 MS. BAHREINIAN: Yes.

21 COMMISSIONER McALLISTER: -- based on
22 that real world --

23 MS. BAHREINIAN: Yes.

24 COMMISSIONER McALLISTER: -- and then
25 incorporate --

1 MS. BAHREINIAN: Yes.

2 COMMISSIONER McALLISTER: -- that in so
3 that every --

4 MS. BAHREINIAN: Absolutely.

5 COMMISSIONER McALLISTER: -- for every
6 thousand dollars of subsidy, you get some impact
7 that's based in -- in some reality outside --

8 MS. BAHREINIAN: Absolutely --

9 COMMISSIONER McALLISTER: -- not --

10 MS. BAHREINIAN: -- we can --

11 COMMISSIONER McALLISTER: -- not the --

12 MS. BAHREINIAN: -- make adjustments --

13 COMMISSIONER McALLISTER: Yeah.

14 MS. BAHREINIAN: -- to that. Yes.

15 COMMISSIONER McALLISTER: So -- so, yeah.

16 That -- I think that would be very helpful.

17 COMMISSIONER SCOTT: So, one other
18 question.

19 MS. BAHREINIAN: Yes.

20 COMMISSIONER SCOTT: Within -- within a
21 survey -- so, you're saying -- I -- I'm just
22 trying to figure out, because there's so many
23 variables that are different, how the model sort
24 of sorts out. Why the -- which variable it was
25 that influenced the person to make the choice

1 that they made?

2 MS. BAHREINIAN: It is -- it is -- it is
3 the feature of the econometric models. When you
4 run those, when they are making -- when they are
5 estimating one-parameter values, the way they
6 work, they keep everything else constant, and
7 that's how they are teasing things out from each
8 other, which is why we are doing this in a
9 systematic way, actually.

10 And then, the other specific of our --
11 our -- of our Vehicle Choice models is that we
12 have a large number of households of different
13 types. So, if you notice -- if you look at this
14 graph, you could see households that are at
15 different income levels.

16 We have households that are -- have
17 different sizes. So, every household type has a
18 different size, a different number of workers in
19 the household, a different level of income, and a
20 different number of vehicles.

21 When you add all of these -- these -- we
22 take all of the households that we have and we
23 sift them through different funnels and we create
24 these different household types, and they add up
25 to almost 362 different types of household.

1 Because those who have workers could make
2 different choices. Those with different income
3 could make different choices. A low-income
4 household is going to make a different choice
5 compared to a high-income household, and a
6 household of ten people could make a different
7 choice compared to one that is -- that has only
8 two people in it.

9 So, if-- we look at this thing in a
10 systematic way and we try to estimate those
11 models so that we could reflect how much price
12 matters to a household that has only ten thousand
13 dollars of income, how much price matters to a
14 household that has two hundred thousand dollars
15 of income.

16 So, we take all of these things into
17 account and we all know that, really, there are a
18 lot of other factors that are -- should also be
19 incorporated, such as age. Younger generations
20 are more techy, they are more gadget-oriented
21 (laughter), and they would like to try, actually,
22 the new vehicles. Older generations are not as
23 readily accepting those newer vehicles
24 technologies.

25 However, our -- while our survey's

1 capable of identifying the age, our model isn't.
2 We don't account for age in our model. We also
3 do not account for gender in our model, and we
4 know there is a big difference, also, between men
5 and women in the type of vehicles that they are
6 choosing.

7 So, none of these are really accounted
8 for, and the reason for it is that, if you want
9 to do this, notice we have 362 households that
10 have to choose between hundreds of thousands of
11 vehicle types.

12 When you multiply everything by each
13 other, it is going to simply blow up the
14 computational capacity of the model. It just
15 requires a whole lot more from the model. As it
16 is -- well, it used to be in 2011, our model was
17 taking multiple hours to run - just one run, it
18 would take multiple hours.

19 Now, we are doing it in less than an hour
20 for a statewide run. If we increase the regional
21 element, it is going to increase the run time
22 even more, and I can give you just one example
23 from Caltrans, because they are using the CSTD
24 images - California Statewide Travel Demand
25 model.

1 That model is very, very, very detailed.
2 That model, it takes one week to have just one
3 model run. And you can imagine, if you want to
4 take that much time, you won't be able to do a
5 lot of things here.

6 We also do the same kind of thing with
7 our businesses. We have businesses of different
8 fleet sizes and they come from different
9 industries. A business who is operating in
10 agriculture industry has a different type of
11 vehicle need compared to one that is working in
12 Hollywood.

13 Their vehicle needs are different, and so
14 we also segment the commercial sector, and then
15 we get vehicle type choice equations for that
16 sector, as well. I should also add that, in
17 addition to the vehicle and fuel type choice, we
18 also estimate how many vehicles these households
19 are going to own based on the growth in income
20 and population and all that. So, there -- there
21 is more than one equation.

22 We also determine whether they are going
23 to buy a new or used vehicle. Obviously, if they
24 are buying a new vehicle, they are more likely to
25 buy PEV or anything else. If they buy a used

1 vehicle, they are less likely to do that. So, we
2 make all of those different distinctions for our
3 households before we come up with -- with the
4 estimate of the total vehicle population in the
5 model.

6 Any questions, comments?

7 (No response.)

8 MS. BAHREINIAN: So, again, I'm going to
9 repeat the same kind of question that I repeated
10 then. We do have vehicle preferences. Our
11 models now have been adjusted to allow us to
12 change the vehicle preferences for fuel type and
13 class over time.

14 If anybody has any suggestions on those,
15 we would be happy to take those. We also should
16 notice that we don't have any Fuel Choice model.
17 Whereas Marc's entire study was focused on fuel
18 choice, we don't have a Fuel Choice model. And
19 so, for some vehicles, such as PHEVs or FFVs,
20 where they use multiple fuels, it is important
21 for us to know what percentage of the miles in
22 PHEVs are actually E-miles and what percentage
23 are gasoline miles.

24 If there is any more systematic study,
25 we'd love to do that; otherwise, we are going to

1 have to apply a given percentage that we may get
2 from different national laboratories on that.
3 Likewise, when it comes to FFVs, we can certainly
4 forecast the number of vehicles -- FF -- fuel --
5 flex-fuel vehicles, but we can't really say what
6 percentage of the -- of the time they are going
7 to use E85 and what percentage of the time they
8 are going to use gasoline.

9 So, there are all these different
10 dilemmas. If anybody has input on those, we
11 would welcome that. If anybody has input into
12 the new survey that we are planning to conduct,
13 please let us know.

14 COMMISSIONER SCOTT: One thought on that
15 is -- I know the Air Resources Board is looking
16 at the number of -- of E-miles traveled. So, we
17 should be sure to trade notes with them, and they
18 probably have the -- the similar type of
19 information for the flex-fueled vehicles, so we
20 should -- we -- we could trade notes with our --
21 our friends at ARB.

22 MS. BAHREINIAN: Any other questions?

23 COMMISSIONER SCOTT: A question I have
24 about the -- the survey, one more, is for --
25 for -- there's a lot of folks who actually

1 haven't heard of some of the -- so, for -- for
2 those of us who do this all day, every day, like
3 the -- the battery electric vehicles, like the
4 LEAF or things, and -- and, for the -- for the
5 hydrogen fuel cell electric vehicles, like Mirai
6 or that -- Hyundai has theirs on the road,
7 there's a lot of folks who actually don't know
8 that those vehicles even exist.

9 And so, how are you going to kind of
10 capture them and let them know that those are --
11 are -- are real, they're on the road right now,
12 today - they're not kind of this pie in the sky,
13 hypothetical vehicle, so that they can kind of
14 look at all of the vehicles as -- as real choices
15 for them?

16 MS. BAHREINIAN: Sure. One of the things
17 that we do in that survey -- we don't have time
18 and we don't have the space to go over
19 everything, but that instrument -- the way we did
20 it last time, we had it online, people could look
21 at it, but you could also hover over it and it
22 would explain what each one of these vehicles
23 are.

24 So, those who were taking the survey
25 online, they could just hover over any little,

1 different thing and they would get a definition
2 and they would get a description of those. Those
3 who were taking the survey on paper, we had extra
4 sheets of information for them, telling them what
5 these are.

6 COMMISSIONER SCOTT: Mm-hmm.

7 MS. BAHREINIAN: In addition to that, for
8 the new survey that we are planning to conduct,
9 we are also going to have an add-on survey of
10 five -- targeting five hundred PEV owners in
11 addition to all the other people. So, we are
12 addressing some of these gradually as we go.

13 COMMISSIONER SCOTT: Okay. Great.
14 Thanks.

15 COMMISSIONER McALLISTER: You must be
16 working with -- with ARB, or -- or at least with
17 the ARFETP on that sample, right, to get that --
18 to get that sample?

19 MS. BAHREINIAN: We have actually both
20 Caltrans and ARB --

21 COMMISSIONER McALLISTER: Right.

22 MS. BAHREINIAN: -- are part --

23 COMMISSIONER McALLISTER: Great. Okay.

24 MS. BAHREINIAN: -- of our committee who
25 are working on this.

1 COMMISSIONER McALLISTER: Okay. Great.

2 Thank you.

3 MS. BAHREINIAN: Any other questions?

4 (No response.)

5 MS. BAHREINIAN: Thank you very much.

6 Bob McBride is now going to talk about VMT and
7 heavy-duty vehicles.

8 MR. McBRIDE: Good afternoon,
9 Commissioners, public, staff. I'm going to
10 change gears here. Instead of enumerating, I'm
11 going to talk about enumerating all the inputs
12 and assumptions, I'm going to focus on a few key
13 ones that I want feedback on and I want you to
14 think about.

15 We're looking at underlying components
16 that we depend on to make our projections
17 reasonable, specifically in three pieces of
18 recent work. One, a change in four of our
19 models, all those that involve travel - the
20 Freight, Commercial Vehicle Choice, and Travel, I
21 should say, and our Urban and Intercity models,
22 addressing the miles traveled by vehicles as they
23 age, which I'll discuss toward the end of the
24 presentation.

25 Second, a new classification in medium

1 and heavy vehicles, all -- to bridge the gap
2 between vehicle populations that we see in our
3 DMV data and that are published in the Air
4 Resources Board Emissions Factor model, or EMFAC.

5 Three, and some new data on vehicle
6 movement in general.

7 I -- like I said, I welcome oral
8 questions today, comments or references to
9 additional, relevant information during the Q&A,
10 or afterwards in writing. Really looking for
11 input.

12 And I just skipped a slide, so -- there
13 we are. Modeling improvements, medium- and
14 heavy-duty vehicles, vehicle movement. Work at
15 Caltrans and the Air Resources Board can be used
16 for some of the DynaSim inputs in our forecast
17 base year.

18 For the first time, we're working to
19 classify medium- and heavy-duty trucks and buses
20 to be compatible with the EMFAC classes. We'll
21 apply insight from our work to identify truck and
22 bus fuel/technology types.

23 We're working with smog check data from
24 the Bureau of Automotive Repair alongside the
25 EMFAC vehicle movement by vintage, resulting from

1 their similar work over a long period of time.

2 Sorry, I gotta stay close to my notes so
3 I hit all these point. If I go extemporaneous, I
4 will forget.

5 Next -- this section, keep in mind the
6 objective of structuring data to build the
7 vehicle population, but the discussion inevitably
8 includes the interlocking effects of vehicle
9 movement, so we're really talking about vehicles
10 here.

11 I'm going to describe our two sources for
12 vehicle populations, which I already hinted at.
13 Going to present some raw vehicle counts from our
14 analysis of DMV data, describe how we use shared
15 characteristics - identifiers or data fields - to
16 sort trucks into a cross-classification between
17 our DMV data and the EMFAC data.

18 I'm going to present a preliminary base
19 year 2013 truck stock for the IEPR forecasting
20 this time, in terms of the new classes. A work
21 in progress.

22 So, independently, for decades, staff at
23 ARB and at the Energy Commission have taken the
24 same DMV data and classified vehicles into quite
25 different classes, albeit for different purposes.

1 Our own DMV medium and heavy vehicle database
2 identifies a large number of truck body types -
3 looks good, right? But, most compromise really
4 small populations, leaving very large amount --
5 numbers of trucks in three or four very large
6 types.

7 ARB's classifications in EMFAC come a bit
8 closer to representing the vocation of trucks and
9 buses, which is key to understanding energy use,
10 but they did not identify the fuel/technology
11 other than what certification rule category it
12 falls under - gasoline or diesel.

13 We've looked at the characteristics
14 underlying both sets of truck and bus types. The
15 objective has been to take some advantage of the
16 work at ARB and avoid needless differences in our
17 forecast.

18 We'd rather use some data from EMFAC and,
19 instead, focus attention on how (indiscernible)
20 choice and our five scenarios of fuel price,
21 economic trends, population conditions result in
22 differences between our projections and those
23 from EMFAC.

24 You might be surprised that the
25 California DMV registration database we receive

1 does not count all the vehicles moving on
2 California roads. The International Registration
3 Plan vehicles captured -- or addressed in EMFAC
4 includes mostly the heaviest trucks from other
5 states and Canada that travel in California at
6 times, and they also pay proportional fuel and
7 road taxes, which is how we end up with data
8 about them.

9 This table shows -- excuse me. This
10 table shows our base year 2013 vehicle
11 populations for ten thousand pounds and up by
12 gross weight and fuel type from our own DMV
13 database.

14 You'll see, in the far right category, I
15 say, over 32,000 pounds. We usually work in the
16 vehicle classes Class 6, 7, 8, 3, 4, 5, whatever.
17 The ceiling for Class 7 is actually 33,000
18 pounds, but I -- I really defy anybody to find
19 that vehicle that's 32,500 pounds.

20 Excepting motor homes, diesel dominates
21 all the classes. Natural gas trucks and buses
22 fall into the heavier classes with about seventy-
23 eight percent being over 33,000 pounds. Most
24 gasoline vehicles fall under the -- 26,000
25 pounds, but still, nearly fourteen thousand of

1 them are over -- over that.

2 Hybrid, diesels, electric, and propane
3 trucks and buses in 2013 comprised about three-
4 tenths of a percent of medium and heavy vehicles.
5 We routinely use of gross weight classes or tons,
6 but not pounds, as I said.

7 I'm going to move on. Buses.

8 COMMISSIONER SCOTT: Can I -- quick --
9 quick question on the electric there. Are you
10 including the battery electrics and the fuel cell
11 electrics, or are you just thinking of plug-ins?

12 MR. McBRIDE: It's everything that is
13 identified in the DMV database with an E.

14 COMMISSIONER SCOTT: Okay. Got it.

15 MR. McBRIDE: Yeah, that -- it's -- it's
16 indeterminate, a little bit.

17 COMMISSIONER SCOTT: Okay.

18 MR. McBRIDE: In fact, that's a -- that's
19 a good question. I -- I'm assuming most of those
20 are the UPS and FedEx trucks.

21 MS. STRECKER: I can answer that quickly.
22 It doesn't -- does not include fuel cell vehicles
23 in that electric category. They would be called
24 out separately.

25 COMMISSIONER SCOTT: Okay. Thank you.

1 MR. McBRIDE: Yeah, I don't -- I don't
2 see them. They come in the future. So, anyway,
3 I'm on the next slide.

4 Okay, the buses. Over half of these are
5 gross weight Class 4-6, fourteen thousand to
6 twenty-six thousand pounds. Another just over a
7 quarter or over are in Class 8, the highest
8 weight class. Diesel buses are still in the
9 majority, but a notable -- there's a notable
10 quantity of natural gas buses, twelve percent of
11 the total.

12 Two additional sources we use for data on
13 buses are worth mentioning. National Transit
14 Database identifies buses, lightrail, heavyrail,
15 et cetera; reports fuel use in vehicle miles by
16 fuel technology, including diesel, gasoline,
17 electricity, and natural gas.

18 Using this source is tricky because the
19 details agencies report about ridership can be
20 inconsistent from year to year. Still, NTD
21 yields unique data down to that level, the
22 transit agency, which we can use as long as we
23 check two or more years of data at the same time.

24 Second, 2013 Annual Fleet Survey by the
25 Motor Coach Association casts light into a corner

1 with little available data. We've never been
2 able to get much out of Greyhound. Private motor
3 coach operators are surveyed and report vehicle
4 populations, ridership, and vehicle miles at a
5 national level.

6 We use this survey to allocate motor
7 coaches to scheduled service, which is in our
8 Intercity model, to charters and rentals -- large
9 vehicle rentals, our other vehicle model.
10 There -- there's -- which nobody has talked
11 about, this is another simple growth model where
12 we talk about school buses, charter buses, demand
13 response, paratransit.

14 Here, we describe our method and
15 assumptions for transforming the DMV populations
16 into classes that can be comparable to EMFAC
17 data. Of the DMV counts of vehicles over ten
18 thousand pounds, about eleven percent are not
19 identified by body type at all. I -- we allocate
20 these by region, weight class, and vintage to the
21 known body types. So, we're -- we're saying the
22 unknowns are distributed in proportion to the
23 knowns.

24 EMFAC includes trucks registered with the
25 International Registration Plan to travel in all

1 states. In short, the -- interstate trucks, some
2 are identified as registered in California, so we
3 subtract these from our DMV populations to avoid
4 double-counting.

5 COMMISSIONER McALLISTER: Bob, do -- does
6 the -- so, what's the reason for that
7 unidentified body type? Is it just sort of empty
8 data fields from DMV? Or is it --

9 MR. McBRIDE: Yeah. There's no data
10 there. It's --

11 COMMISSIONER McALLISTER: Well, actually,
12 it's -- it's -- the data there says Class 3,
13 unknown body type.

14 MR. McBRIDE: Okay.

15 COMMISSIONER McALLISTER: And that means
16 that, when somebody filled out a registration
17 form, they -- it was illegible -- who knows?

18 MR. McBRIDE: Okay. Okay.

19 COMMISSIONER McALLISTER: It's a -- it's
20 of -- it's a --

21 MR. McBRIDE: Yeah.

22 COMMISSIONER McALLISTER: It's a data
23 collection problem, basically.

24 MR. McBRIDE: It's blank. It's a data
25 collection.

1 COMMISSIONER McALLISTER: That's the
2 problem.

3 MR. McBRIDE: Well, let's let -- let's
4 hear what Gene has to say.

5 MS. STRECKER: Sorry, I guess I'm the
6 resident expert on DMV right now.

7 (Laughter.)

8 MS. STRECKER: So -- so, what happens
9 in -- in the DMV -- like Bob just said, we get
10 the gross vehicle weight reading. And then,
11 there's external analysis that we used to have a
12 contractor do to kind of classify what that
13 vehicle actually is, whether it's an ambulance or
14 a cement truck or whatever it is.

15 And, in 2010, we were told we had to
16 bring that work in house. And so, we do a lot of
17 that -- that analysis ourself. Depending on --
18 sometimes you can get some information from the
19 VIN or, you know, if you see that it's Bluebird,
20 you know that means it's probably a school bus,
21 and things like that. So, it's a lot of internal
22 work that's done to figure out what kind of
23 vehicle it actually is.

24 COMMISSIONER McALLISTER: Okay. That --
25 that's -- that's helpful. Thank you.

1 MR. McBRIDE: Yeah, I -- and -- for
2 perspective, there's about a -- a million
3 vehicles I'm looking at over ten thousand pounds,
4 and ten thousand or so, it's about one percent,
5 so.

6 COMMISSIONER McALLISTER: That's not bad,
7 actually.

8 MR. McBRIDE: It's not horrible, no. I
9 wish everything else were that good. So, if I go
10 to the wrong place, somebody shout.

11 EMFAC includes trucks registered with
12 IRP, which we call -- I'm going to call the
13 interstate trucks. So, I'm subtracting the ones
14 that are interstate trucks that are also
15 registered in California from our DMV numbers, so
16 I avoid double-counting. Yeah, I repeated that.

17 I assigned the interstate Class 8 trucks,
18 over thirty-three thousand pounds, first to move
19 all the commodity volumes that have an out-of-
20 state leg in the Freight Analysis Framework. Oh,
21 yeah, Freight Analysis Framework, done by the
22 Federal Highway Administration, is a forecast of
23 freight volumes and value, done every four
24 years -- or intended to be done every four years.
25 We're working with the 2013 number now, and it is

1 an earlier forecast. And that actually drives
2 the growth in part of our Freight model, this
3 Freight Analysis Framework forecast.

4 Next, the interstate trucks are
5 assigned -- okay, first I assign these trucks,
6 the IRP interstate trucks, to the interstate
7 routes in the Freight Analysis Framework. Next,
8 I assign as many of them as -- that are left to
9 move these commodities between California
10 regions, and, if any are left, then they -- they
11 go to freight that Freight Analysis Framework has
12 within California regions. The remainder of the
13 freight gets picked up by Class 8 tractor-
14 trailers that are registered only in California.

15 Something new, we assume that trucks on
16 interstate routes are pumping fuel outside of
17 California, and this comes from a graduate
18 student work at ARB a few years ago from an
19 intercept survey, where they found, yeah, we --
20 they all pumped where it was, you know, thirty
21 cents cheaper, over in Wyoming or Nevada or
22 somewhere.

23 So, to account correctly for the
24 California-registered trucks remaining after all
25 the commodities are moved, we retrain -- retain

1 these interstate commodity routes in the FAF --
2 in the FAF data in the model. So, the other
3 trucks that are not commodities, we just assign
4 a -- a -- an amount of activity to them and, if
5 we have a lot more of them that are actually
6 hauling freight in FAF, then we're counting
7 wrong.

8 Last but not least is allocating the DMV
9 truck and bus populations by their fuel type to
10 the EMFAC classes. As I said before, there --
11 EMFAC uses certification rules to assign -- to
12 identify vehicles, light and heavy, to either
13 diesel rules or gasoline rules.

14 And you'll see that diesel and natural
15 gas over -- well, in -- in case of natural gas,
16 over ten thousand pounds, they fall under the
17 diesel rules. Actually, natural gas vehicles
18 under ten thousand pounds fall under the -- I'm
19 sorry, did I say diesel?

20 Natural gas above ten thousand: diesel.
21 Natural gas below ten thousand: gas rules. But,
22 since I'm not looking at light-duty vehicles, I
23 don't have to worry about that.

24 Bottom line question for joining these
25 two databases: how do you assign our

1 interpretation of fuel technology to vehicles in
2 the EMFAC classification? Some vehicle
3 identification numbers, VINs, have a field
4 type -- have fields for fuel type.

5 One of the digits will code the fuel, but
6 not all of them. Others are identifies by the
7 DMV before we get the data from a proprietary
8 database they use. The basic vehicle data from
9 the forms, again, sometimes identifies fuel type
10 as written on a form. Others are sorted out
11 using gumshoe work, basically, investigation
12 within our own unit, making phone calls, talking
13 to fleets -- fleet managers.

14 First, we identify the -- so -- taking
15 data sets -- first, we identify the region, the
16 weight class, the vintage, and some of the body
17 types in DMV -- in our DMV data, query the
18 populations with their fuel types over to the
19 same identifiers in the EMFAC-related classes.
20 So, we're sort of moving our fuels onto their --
21 onto their vehicle classes.

22 By recent reckoning, about ten percent of
23 the EMFAC trucks fall into gross weight
24 Classes 4-7, one of those interesting -- fourteen
25 thousand pounds to thirty-three thousand pounds.

1 Some of these were -- fell under the 2010
2 truck -- truck and bus rules, so they were broken
3 down further to Class 4-6 and Class 7. Others
4 were not.

5 So, I have a categorization problem here
6 and I'm working it out with ARB staff.
7 Currently, I'm addressing the presence of the
8 separate groups just by assigning them --
9 assigning them to 4-6, so I'm actually counting,
10 probably, some Class 7 trucks as 4-6. But, we're
11 working on this actively, so this should change.

12 Freight Energy Demand Model, which is its
13 full name that I didn't even know until -- until
14 I talked to the original consultant, but that's
15 another story.

16 The truck stock is primarily diesel and
17 gasoline with a few thousand flex-fuel and
18 natural gas trucks. The electric truck
19 population in Classes 4-6 reflects mostly UPS and
20 fleet -- FedEx fleets.

21 About one in four garbage and recycling
22 trucks are fueled by natural gas. We did not yet
23 know -- I'm sorry, refuse and recycling trucks in
24 Class 8, which is to say over thirty-two --
25 thirty-three thousand pounds gross.

1 Many of these will be assumed to pump
2 fuel out of state, due to the higher diesel
3 prices in California. I'm sorry, we're -- we
4 don't yet know the actual fuel type of the IRP
5 trucks.

6 All we know is they fall under the diesel
7 rule and -- and don't yet have a way of teasing
8 anything else out about that. So, that bottom
9 line could look a little -- a little different in
10 reality.

11 I've counted gas -- the -- the rule gas
12 and rule diesel vehicle types in EMFAC as a
13 single class when they're otherwise other -- the
14 trucks are otherwise identical. In other words,
15 if you're ten to fourteen thousand pounds in gas
16 and ten to thousand fourteen diesel, I'm going to
17 call it the same truck type. But, when you look
18 at the fuel type, one will be diesel and one will
19 be gas. It's just a data handling mechanism.

20 So, disregard the -- the counts of the
21 classes in -- and know this. The EMFAC has
22 classes for light, medium, and heavy, most of
23 which can be painlessly recoded to work with our
24 data.

25 The exceptions lie in that 4-6 and 7

1 area. For the data presented here, I've added
2 the 4-6 trucks to four to -- oh, I'm sorry, 4-7s
3 to 4-6. This will be revised based on how these
4 classes can be organized. I might have a -- a
5 database management way of dealing with this, as
6 well.

7 And we have to also, for the first time,
8 organize our truck classes to be able to handle
9 the results of the NPC Truck 5.1 model, which
10 will give us a market share of trucks going
11 forward. And that's -- that -- we haven't done
12 that before, so that should be interesting.

13 Eight new classes break down this way.
14 Class 3 and 4, through -- Class 3 and Class 4-6
15 trucks, four groups are Class 8, over thirty-
16 three thousand, and then motor homes and garbage
17 trucks -- garbage/recycling trucks have their own
18 categories. This may change in those -- in that
19 4-6, 4-7 problem, slightly as -- in the next few
20 weeks.

21 Now, we turn to vehicle movement,
22 everything that happens after we identify a
23 vehicle population and another critical key to
24 understanding transportation energy consumption.
25 Sure. Yeah, vehicles, what do they do?

1 EMFAC serves a handful of programs at ARB
2 and we think it's the best available statewide
3 source for data on emissions by vehicle types.
4 I've classified trucks and buses to allow us to
5 use the ARB analysis of VMT, which, incidentally,
6 was done from VIUS, last published in 2002, but
7 that's embedded in EMFAC data. We use that in
8 our Freight model; in fact, we use that in our
9 VMT decay, which I'll talk about later.

10 VIUS is a critical data set. Everyone
11 agrees it's out of date, but, previously, we
12 analyzed VIUS - independently of ARB, but the
13 value of eliminating this source of variation
14 between the agency forecasts exceeds any benefit
15 from a second look at it. So, we're -- we're
16 holding constant between ARB and ourselves, in
17 terms of the mistakes we're making because we're
18 using VIUS.

19 COMMISSIONER SCOTT: Is there any way to
20 get updated numbers on that? 2002's pretty old.

21 MR. McBRIDE: Well, absolutely. And --

22 COMMISSIONER SCOTT: I heard you say
23 that, but --

24 MR. McBRIDE: -- Caltrans is in the
25 middle of procurement of a California VIUS --

1 COMMISSIONER SCOTT: Oh.

2 MR. McBRIDE: -- spending a lot of money,
3 I don't know exactly how much at this point.

4 But, we're participating along with ARB in a --
5 in a technical advisory group that's working on a
6 survey instrument and helping along with the --
7 with the proposal at the --

8 COMMISSIONER SCOTT: We are looking to
9 get more updated information, but it sounds like
10 it won't be ready for this analysis.

11 MR. McBRIDE: Yeah, I'm not -- I -- next
12 IEPR, if we're -- if we're lucky.

13 COMMISSIONER SCOTT: Okay. (Laughter.)

14 MR. McBRIDE: Yeah. Yeah. That's --
15 that's my guess. I have no real data on that.
16 Oh, where am I here? So, I'm going to back up.
17 I hope I don't repeat myself.

18 For EMFAC -- yeah, okay. For EMFAC 2014,
19 the Air Resources Board has revised two key
20 elements. One, they're using Board of
21 Equalization fuel tax data to calibrate fuel
22 consumption. Thus, the EMFAC 2014 fuel
23 consumption values are more robust than the EMFAC
24 2011 ones.

25 A scenario -- second, a scenario of EMFAC

1 now reports VMT, fuel use, and emissions without
2 adjustments to match the MPO forecasts. So, this
3 is their new default forecast that's basically
4 meant to be statewide and shared with the other
5 agencies.

6 So, before, if we were to use the VMT
7 decay with age, it would have been corrupted by
8 these adjustments made to match the MPO
9 forecasts. Now, they are not. So, they still --
10 they -- they use smog check data to develop a --
11 a light-duty trend in VMT with vehicle age for
12 EMFAC, but we'll compare this trend with our own
13 separate analysis of VMT with vehicle age,
14 because we have separate Personal and Commercial
15 Light-Duty Vehicle models -- or -- or Light-Duty
16 Choice models. But, we -- we -- we can combine
17 those in different ways.

18 Caltrans is producing the 2040 California
19 Transportation Plan, for the first time using the
20 California Statewide Travel Demand model, CSTDM,
21 which is actually five models. I'm not talking
22 anywhere about that, though, but it is an
23 Activity-Based Travel Demand model instead of the
24 aggregate calculation we -- we have used from
25 groups of households.

1 So, they use a data -- that model uses a
2 daily pattern of activities for the personal
3 side, meaning the purpose of trips -- actually,
4 the models estimate the purposes of trips, and
5 then where do you do them becomes the -- the
6 destination.

7 So, these are all estimated from data in
8 the 2012 California Household Travel Survey.
9 These day patterns of movement are applied to
10 each household in a simulation for all households
11 in the state, again, based mostly on the travel
12 survey.

13 For our purposes in this IEPR, CSTDM is a
14 rich set of granular data we're using to populate
15 a number of the bottom-up travel-related inputs
16 to -- to -- to these four models in DynaSim. For
17 example, we're using the vehicle occupancy, trip
18 distance, travel times from CSTDM, and our
19 Personal Travel models, Urban and Intercity.

20 Don't take VMT in this graph seriously.
21 I'll explain. In 2009 and 2011, we used highway
22 performance monitoring system, HPMS, the National
23 Department of Transportation data, as a
24 validation check on our model output of VMT.

25 Now, the purpose of HPMS is allocate

1 highway money among the states, so the emphasis
2 is on consistency across the states. APM -- HPMS
3 data are developed from traffic counts, but
4 they're not validated using survey or model data.
5 This is why we like to bottom-update it from
6 CSTDM.

7 The amount of error is unclear, but we do
8 believe the shape of the HPMS trend over the
9 years does reflect the actual trend in VMT over
10 the years. The HPMS point estimate for 2013 or
11 any other year is less certain.

12 This blue line, the trend from EMFAC
13 2011, reflects adjustment of VMT to values in
14 older MPO forecasts, since MPO forecasts from
15 2003 to about 2007 were used in that work. The
16 trend in VMT did not reflect the Great Recession.
17 ARB staff have corrected this, reflected in, I
18 think, a January 2013 revision, but certainly in
19 current work on EMFAC 2014. This is one of the
20 reasons our use of some EMFAC data makes sense.

21 The downward trend in fuel use on the
22 graph reflects -- reflects which are probably the
23 best numbers here -- reflects the increasing
24 efficiency in the vehicle fleet. This graph --
25 graph sort of projects, hypothetically, the --

1 the balance that we -- we must achieve in our
2 models before the fuel consumption make sense.

3 Personal travel of each household - I'm
4 going to turn back to CSTDM for a little more
5 detail, because I spent some time with those
6 people now and with their model output. Personal
7 travel of each household is simulated from data
8 in the 2012 survey.

9 So, screenline validation is what travel
10 modelers call the calibration method for travel
11 demand -- or a -- one calibration method for
12 Travel Demand models. The on-pavement traffic
13 counts at different locations are compared to
14 model outputs. So, the Bay Bridge or Caldecott
15 Tunnel or -- or would be examples of screen
16 lines. I imagine the Yellow Causeway would be a
17 good one.

18 We have confidence that disaggregated
19 travel characteristics, like vehicle occupancy,
20 trips per person, and trip distance, from CSTDM
21 are the best statewide data. The -- the
22 aggregate numbers might be improved by using big
23 data, cell phone data or in-ground sensor data.
24 But, we're -- we're good with the -- with the
25 bottom-up numbers.

1 The main output of CSTDM models is four
2 data tables called the -- the Loaded Networks,
3 representing typical daily travel by vehicle
4 try -- by type, travel -- traffic conditions from
5 morning and evening commutes, an afternoon and
6 nighttime off -- nighttime off-peak periods,
7 converting the daily travel of a typical fall
8 week day as -- which is what is represented in
9 CSTDM, to annual vehicle miles required as a
10 conversion.

11 Where necessary, we've used the
12 conversions provided in EMFAC 2011 documentation
13 for passenger vehicles, light trucks, buses, and
14 larger trucks.

15 We've gathered CSTDM data and final
16 resolution that we're using in this IEPR cycle,
17 which aligns with the county resolution available
18 in EMFAC, but we have not scoped or considered in
19 any detail additional data that must be made
20 available at finer geographies for forecasts
21 at -- at any resolution.

22 Commissioner McAllister, I think that --
23 does that answer your question about geography?

24 COMMISSIONER McALLISTER: I'm sorry, I
25 was -- I was -- we were having a little side

1 conversation here, so I'm a little zoned-out.

2 MR. McBRIDE: I know.

3 COMMISSIONER McALLISTER: I'm sorry.

4 MR. McBRIDE: That's fine. The other --

5 COMMISSIONER McALLISTER: We were
6 actually talking about a previous slide and --

7 MR. McBRIDE: Okay.

8 COMMISSIONER McALLISTER: Just kind of
9 realizing that you're now talking about not just
10 heavy duty but all -- all vehicles, right?

11 MR. McBRIDE: Yeah, we're -- we're in --

12 COMMISSIONER McALLISTER: Yeah.

13 MR. McBRIDE: -- we're back into --

14 COMMISSIONER McALLISTER: Yeah.

15 MR. McBRIDE: -- travel, which is
16 everybody.

17 COMMISSIONER McALLISTER: Yeah.

18 MR. McBRIDE: So, I've gathered the CSTDM
19 data and final resolution that we're using in
20 this IEPR cycle, which aligns with the county
21 resolution available in EMFAC.

22 COMMISSIONER McALLISTER: Great.

23 MR. McBRIDE: But we have not scoped or
24 considered in any detail the additional data that
25 must be available at finer geographies for a

1 forecast of finer resolution, nor how we're going
2 to deal with model estimation parameters, that
3 sort of thing.

4 COMMISSIONER McALLISTER: Yeah. I -- I
5 guess -- so, I think, you know, that -- that
6 we're -- we're ideating about things that might,
7 I think, probably be useful in the future, but,
8 you know, the -- the -- and, probably, if we were
9 trying to do all of that right now would be
10 jumping the gun a little bit, because we really
11 haven't seen -- we don't have enough population
12 of alternative-fueled vehicles, probably, to
13 make -- you know, to -- we'd be getting ahead of
14 ourselves a little bit if we tried to drill down
15 into the -- into the specific geographies.

16 But, you know, we might think about using
17 L.A. or picking a county to sort of do the first
18 run on or something - you know, San Diego or L.A.
19 or -- or some -- yeah, some -- where -- where
20 there're more vehicles and then maybe where the
21 MPO is a little -- is a little ahead of the game
22 and a little more sophisticated to -- to -- to
23 try to get our heads around a methodology that,
24 then, we could use when we really get to it down
25 the road.

1 MR. McBRIDE: Yeah, I've --

2 COMMISSIONER McALLISTER: So, I don't

3 know --

4 MR. McBRIDE: I --

5 COMMISSIONER McALLISTER: I don't know

6 how that sounds to you, but I -- I'm just

7 thinking that probably is a good strategy.

8 MR. McBRIDE: Well, I -- I've backed away

9 from thinking about finer geographies and

10 thinking about where do we want detail, to answer

11 the questions --

12 COMMISSIONER McALLISTER: Yeah.

13 MR. McBRIDE: -- we really want to ask --

14 COMMISSIONER McALLISTER: Yeah.

15 MR. McBRIDE: -- and it might be another

16 aspect of the -- of the models. So, anyway.

17 Sorry, we'll compare our analysis of smog check

18 data for personal and commercial light-duty

19 vehicles with the ARB analysis of smog check data

20 that's in EMFAC.

21 One likely course of comparing and

22 combining these is to calculate the relative

23 slopes of the personal and commercial VMT trends

24 with age -- with vehicle age while constraining

25 their population-weighted average to the trend in

1 EMFAC. But, we'll -- that's just one idea.

2 Medium and heavy truck VMT by vintages
3 based on ARB staff analysis VIUS data, again,
4 Vehicle Inventory and Use Survey, vehicle
5 inspections, I learned are no longer involved in
6 these estimates. Twenty. Good.

7 Freight Analysis Framework estimates the
8 forecast between regions. We use this to
9 calculate vehicle miles, considering the average
10 payloads and the unladen movement or truck
11 deadheading. Again, using data from VIUS.

12 FAF depends on data from the Commodity
13 Flow Survey, which is part of the economic
14 census. Other trucks, which can -- we can call
15 service activity trucks, as opposed to commodity
16 trucks, they're the VMT by vintage that's output
17 from EMFAC.

18 Earlier, we saw -- we explained how the
19 IRP or the interstate trucks and some Class 8
20 tractor-trailers, to haul -- haul commodities
21 forecast in FAF. Recall that we assume trucks on
22 interstate routes pump fuel outside of
23 California. We also know from VIUS that some
24 services are performed using interstate trucks,
25 but I'm not certain how many interstate trucks

1 with a home base in another state are leased for
2 use within California, so there's some -- still
3 some shadowy areas.

4 We're asking anyone with insight on this
5 to comment. Let me know anything about IRP or
6 interstate trucks that I'm missing. For the time
7 being, we'll sign the remainder of IRP trucks to
8 the Interstate Service sector and assume that
9 fuel is pumped out of state. We might do that or
10 we might simply run out of interstate trucks by
11 the time we deliver all the commodities.

12 I believe the most compelling addition to
13 the DynaSim models for this IEPR is the ability
14 to capture how the miles driven for a vehicle
15 changes as it gets older. For the models with
16 travel components, many light vehicles and
17 trucks, being commercial vehicle choice urban,
18 intercity, and freight, we've added an equation
19 to allow for the profile of VMT decay with age to
20 affect the fuel consumed. Well, to affect VMT
21 and the fuel consumed. EMFAC has this capability
22 supported by an established methodology and more
23 staff with long experience, so we're going to
24 rely on them some.

25 We expect a shift -- we expect in the

1 forecast a shift towards fuel efficiency and
2 alternative fuels in terms of consumption. The
3 vehicles obviously don't change, but that might
4 be apparent as compared to the models without the
5 VMT decay. Let's see if that's true.

6 (Laughter.) For -- for light-duty vehicles,
7 we'll start from the EMFAC analysis and
8 differentiate between personal and commercial
9 use.

10 The odometer readings and dates in smog
11 checks are the source of this VMT decay. So, the
12 huge samples - millions of smog checks a year -
13 promise -- or suggest, anyway, that our estimates
14 of VMT decay will end up pretty robust. For
15 medium and heavy vehicles, we piggy-back on the
16 ARB staff -- staff analysis of smog check that's
17 already in EMFAC.

18 Now, I'm going to skip one slide, here.
19 I'm going to come back to this. I'm going to
20 make sure -- and I'm on -- I'm on twenty-four.
21 Thank you for listening. That -- oh, twenty-four
22 is back up here. I switched it in my notes. Oh,
23 okay, this is what I just talked about. Sorry.
24 Okay. Now, I'm going -- twenty-four, I'm going
25 back to twenty-three.

1 So, here's our graph. Here's the first
2 look at the decay applied to the -- to the eight
3 truck -- the new eight truck classes. Notice the
4 high annual mileage of the interstate trucks in
5 black.

6 And, as we have yet to explain, the
7 mostly-flat VMT trend with age for Class 8
8 garbage and recycling trucks, that's down there
9 in solid green. Notice how that barely moves.
10 I'm going to figure out why.

11 So, thank you for listening through this
12 window into our work. We sincerely hope for
13 enlightening comments, questions, additional
14 information to help us refine the IEPR 2015
15 Transportation Energy Demand Forecast.

16 Are there questions in the room?

17 (No response.)

18 MR. McBRIDE: Okay.

19 COMMISSIONER McALLISTER: I -- I want to
20 thank you, Bob, and just the -- the -- all the
21 data sources you described, I think -- you know,
22 I mean, I've got enough experience doing research
23 and everything that I could just imagine getting
24 these huge data sets from, you know, the source
25 and then having to clean them up and put them

1 together and order them and -- and then, you
2 know, use them and -- and I -- I -- you know,
3 kudos to you guys.

4 I think quite a big task, and I think the
5 way you're structuring it and setting it up is --
6 is going to be very valuable, so I appreciate
7 that. It's nice that it -- I feel like we have
8 gotten a window, as you said, so.

9 (Laughter.)

10 MR. McBRIDE: Thank you.

11 Who's next? I think I --

12 COMMISSIONER McALLISTER: Anybody have
13 any questions?

14 MR. McBRIDE: I'm introducing Jesse Gage,
15 who's going to talk about the High-Speed Rail
16 model, if I'm correct?

17 COMMISSIONER McALLISTER: I wanted to
18 just acknowledge, first, if I can just jump in
19 here - we have a representative from Caltrans and
20 I don't know if -- if he's still in the room --
21 oh, great. Dillon Miner.

22 And, Bob, you mentioned Caltrans a couple
23 of times and I -- I don't know if Mr. Miner is
24 involved in those efforts, but maybe you could
25 chime in and -- and we're happy to have you here.

1 Thank you.

2 MR. MINER: Thank you, Commissioners, and
3 for all the presenters today, it's a wealth of
4 information and really interesting, so thank you.

5 My comment is for the light-duty vehicles
6 and also the vehicle technology and fueling
7 stations, so I'm not sure if he just walked out
8 of the room, but my question had been, in regards
9 to other reports I had heard that suggest that
10 drivers looking to purchase battery electric
11 vehicles, alternative fuel vehicles, are
12 concerned with range limitations and get range
13 anxiety, and yet the charging that's done is
14 still mostly residential, as opposed to public EV
15 chargers, fast chargers being the exception.

16 And so, my question is, when we're
17 looking at how consumers are creating their
18 preferences for vehicle purchases, is there
19 consideration being given to the -- aside from
20 the immediate impact of that range anxiety and
21 the need for fueling stations, are there other
22 behavioral models that suggest alternative ways
23 of dealing with that range anxiety?

24 Like, one suggestion that I think you
25 came up with was just increasing driver awareness

1 and allowing them to rent vehicles to gain
2 experience on how these vehicles operate.

3 Just because it -- it seems like, if we
4 continue to assume that we have to have a certain
5 number of chargers to reduce that range anxiety
6 and yet they're not being used, it's worth
7 considering behavioral strategies rather than
8 entirely infrastructure-based.

9 And, especially within Caltrans, that's
10 something that we are interested in and need to
11 continue working on is to see to what extent we
12 need to help to deploy -- help the state to
13 deploy charging stations versus providing better
14 education to drivers. Thank you.

15 COMMISSIONER McALLISTER: Thanks very
16 much.

17 That sounds like that's for you, Aniss.

18 MS. BAHREINIAN: Yeah. The new survey
19 that we are planning to conduct also is, as I
20 mentioned, a PV owner survey and those are some
21 of the type of questions, if you're going to try
22 to answer regarding to vehicle utilization and
23 charging behavior, so we will be addressing all
24 of those decisions, et cetera.

25 But, the example that I gave, that I just

1 read, actually, yesterday about, was -- was in
2 France - in Paris, actually. The idea was to
3 expose people to EVs by just renting them these
4 vehicles by minute and they -- they charge, I
5 think, by hour or by minute.

6 And the hope is that, after the consumers
7 are using those, then -- you know, on a rent --
8 rental basis, then they will choose to purchase
9 those vehicles. That's -- I haven't heard of
10 that here in the U.S. That is in France. It's
11 something that maybe we want to consider.

12 COMMISSIONER SCOTT: I'm on the -- the
13 Plug-In Vehicle Collaborative and one of the
14 things that we also look at are a lot of ride-
15 and-drives, and it's -- it's the same idea, so
16 we're not renting the cars to -- to folks through
17 those ride-and-drives, but just the opportunity
18 to, again, have the chance to experience one, see
19 what driving one feels like, see what plugging
20 one in feels like.

21 And so, it's -- it's -- it's the same
22 theory, though, making sure that folks are
23 exposed to the -- to the vehicles. And we -- and
24 we're working very closely, I think, with folks
25 on your team at Caltrans to look at where some of

1 the charging infrastructure ought to go.

2 As -- as you know, the -- the -- that's a
3 pretty complex area, because it's -- it's
4 continually changing, as the -- the charging
5 technology itself is changing, the range of how
6 far cars can go is changing, and the Public
7 Utilities Commission has allowed now the investor
8 on utilities to put pilot proposals before them,
9 and so, we'll have to -- when we're thinking
10 about where the state wants to continue to make
11 its investments, we're going to have to be nimble
12 and flexible and continue to kind of stay on top
13 and monitor everything as it changes to figure
14 out where the places that we need to continue to
15 put chargers to help the expansion of the market.

16 And -- and Marc Melaina, who's right
17 behind you, from NREL, they did a great study for
18 us last year to see if we're going to -- to meet
19 the governor's 1.5 million zero-emission vehicles
20 by 2025, how much charging infrastructure do we
21 need in place for those vehicles to be able to
22 charge up? So, we've got some really good data
23 about that.

24 MR. MINER: Thank you for responding to
25 all that. And, I guess, just wanting to

1 reiterate the point that, in all of the work
2 that's being done to identify those locations and
3 make sure that we have enough stations, that
4 we're not assuming that drivers are going to be
5 using all of them and how we address that in
6 terms of -- you know, is it just the visibility
7 of the stations that are there, or is it really
8 the number that's going to have the bigger
9 influence when it comes to the public facilities?
10 Thank you.

11 COMMISSIONER SCOTT: It -- it's a great
12 question. I think it's -- I -- and I think,
13 right now, it's kind of a combination of both,
14 the -- the technology, I think, is still new
15 enough that people don't know, and so it's
16 helpful for them to be able to see chargers
17 wherever they want to -- to go or in the places
18 where they think they might like to charge up.

19 But -- but, then, you know, if you're
20 looking at a workplace, for example, you put five
21 chargers there and, the next thing you know,
22 they've got more vehicles that are trying to plug
23 in at the workplace than they can handle and
24 they've got to expand, and so it just -- it
25 really does depend kind of on where you are

1 and -- and, again, all of that's going to
2 continue to change as the -- the vehicles get
3 more range, as the tech -- the charging
4 technologies change, so it's a -- it's a -- it's
5 a dynamic and interesting space.

6 MR. GAGE: I guess I'm up. I am Jesse
7 Gage of the Fuels Unit and I will be discussing
8 today the Personal and Commercial Vehicle Choice
9 models, as well as our new high-speed rail
10 algorithm. I'm actually getting off a little
11 easy today, as batting nearly last means most of
12 the inputs for the Vehicle Choice models have
13 already been spoken for.

14 I will just quickly run through those
15 items before covering two other inputs to the
16 models which have not been discussed, namely the
17 American Community Survey and data from the smog
18 check program, which Bob did mention earlier but
19 is used in a rather different manner here.

20 Separately, I will be discussing high-
21 speed rail and its incorporation into our
22 Transportation Fuel Demand Forecast. This is the
23 first time HSR has been discussed in a forecast
24 context here at the Energy Commission that I'm
25 aware of, so I think HSR's history and future is

1 worth a look today, along with how we expect HSR
2 to impact California inner city travel and how we
3 will be using the high-speed rail authority's
4 forecast to augment our own forecast of overall
5 fuel demand.

6 As I mentioned, most of the inputs to the
7 Vehicle Choice models have already been covered
8 in-depth. Specifically, both personal and
9 Commercial Vehicle Choice models use the economic
10 and demographic data covered by Nancy Tran in the
11 February 26th workshop, vehicle stock data, which
12 comes out of the DMV database, Gene spoke about
13 this morning, fuel and electricity prices by
14 Ysbrand and vehicle attributes, which Tom Carlson
15 of Sierra Research discussed just before lunch.

16 The Personal Vehicle Choice model also
17 employs the American Community Survey,
18 administered annually by the United States Census
19 Bureau, while the Commercial Choice model uses
20 smog check data from the Bureau of Automotive
21 Repair.

22 The American Community Survey is an
23 annual poll of about one million U.S. residents,
24 which clocks in at about fifty questions and
25 serves as augmentation to the decennial census.

1 The Census Bureau provides a sanitized version of
2 the survey responses for public use and it is
3 this publicly-available data set which we use
4 here.

5 Specifically, the survey provides us with
6 information on household size, number of workers,
7 income brackets, number of vehicles, all of which
8 are factors when it comes to what sort of
9 vehicles people purchase.

10 The proportions are then applied to our
11 statewide population projections from Moody's,
12 IHS Global Insight, and the Department of Finance
13 to get an overall picture of California's
14 demographic makeup as it applies to personal
15 vehicle purchases.

16 Those of us who have yet to make the
17 switch away from the internal combustion engine
18 are familiar with the Californian ritual of
19 paying fifty bucks every other year to get your
20 car smogged at some place on Folsom Boulevard.
21 The mechanic collects an awful lot of data about
22 your vehicle in the process, which is sent to the
23 Bureau of Automotive Repair, or BAR, who stores
24 it in its own database.

25 We receive this data through an

1 interagency agreement in a manner similar to the
2 database we get from the DMV. This amounts to
3 information on over ten million vehicles, which
4 are smogged each year, and tracking vehicles over
5 time can give an estimate of vehicle miles
6 traveled per year.

7 Among this sea of data are three items in
8 particular which are useful for our own purposes:
9 the vehicle identification number, or VIN, the
10 test date, and the odometer reading. Our data
11 goes back several years, so, by trawling through
12 the dozens of gigabytes, we can see the same car
13 appearing multiple times.

14 For example, my little '98 Corolla
15 appears in 2009, 2011, and 2013. Taking the
16 difference between odometer readings and dividing
17 by the length of time between appearance --
18 appearances yields an average for annual VMT for
19 that vehicle.

20 These calculated VMTs are filtered for
21 inaccuracies using guidelines BAR has used in
22 their own reports and the VINs are matched to the
23 DMV database, where we get vehicle class and
24 ownership information, which an aggregate gets us
25 an average VMT per vehicle class slash vintage,

1 which then goes into the Commercial Vehicle
2 Choice model. Incidentally, the smog check data
3 is only necessary for the commercial model. The
4 equations in PBC are different and do not rely on
5 VMT as an input.

6 Using smog check data does carry with it
7 one key assumption. Only gasoline and diesel
8 vehicles are covered by the smog check program,
9 and, with no other data currently available to
10 us, we are forced to make the assumption that
11 natural gas, PHEV, and hydrogen vehicles are
12 driven -- driven similarly to their combustion
13 engine counterparts of the same class and
14 vintage.

15 Also, gasoline -- I'm sorry. That said,
16 if listeners have a different take on the
17 fuel/VMT relationship, we would love to hear it.
18 That takes care of the Vehicle Choice models, so
19 let's switch over to HSR.

20 High-speed rail, as a concept in
21 California, has been bandied about for over a
22 generation now, going all the way back to work
23 with Japanese investors in 1981 towards an HSR
24 corridor in Southern California.

25 However, nothing really got off the

1 ground until 1994 with the passage of the High-
2 Speed Rail Development Act, which formed the
3 Inner City High-Speed Rail Commission to report
4 on the feasibility of an HRS -- HSR system in our
5 state. Two years later, the HSR Commission
6 reported back that, yes, HSR is feasible and can
7 be profitable in California. Let's do it.

8 Senate Bill 1856, passed in 2002,
9 authorized a rail bond initiative to be sent to
10 the voters for approval. However, the proposal
11 did not appear on the ballot until 2008, where it
12 was passed as Proposition 1A.

13 Along with federal funding sources, the
14 Budget Act of 2012 appeared -- approved moneys
15 for the initial operating segment, or IOS, which
16 we'll cover in the next slide. The HSR
17 Authority's most recent of its biennial business
18 plans was published in April of last year, and
19 construction proper began last June.

20 The full route of high-speed rail in
21 California is to stretch some five hundred miles
22 from San Francisco to Anaheim. However, the
23 current plan for high-speed rail in California is
24 not to wait for the entire line to be completed
25 before cutting the ribbon and running the trains.

1 Instead, it will be completed in stages.
2 To start, the initial operating section - again,
3 IOS - will run three hundred miles from Merced to
4 the San Fernando Valley, with a projection
5 completion date of 2022.

6 Following this initial line is the Bay to
7 Basin section, which extends northward to San
8 Jose, in 2026. The Phase One section, five
9 hundred twenty miles from San Francisco to Los
10 Angeles and on down to Anaheim, is slated for
11 completion in 2028. And, beyond that, lies stops
12 in Sacramento and San Diego.

13 All these expansions, however, lie beyond
14 our Fuel Demand Horizon Forecast -- or forecast
15 horizon of 2026, except for Bay to Basin, and we
16 don't know when in 2026 the Bay to Basin stretch
17 will be open for business. As such, we will only
18 be considering the IOS portion of the HSR network
19 for purposes of our forecast.

20 Our HSR algorithm leans heavily on the
21 CalHSR's 2014 Business Plan. This is by design,
22 as CalHSR asked us to use their forecasts
23 whenever possible. This is why I have been
24 referring to our HSR model as an algorithm,
25 rather than a forecast, as the actual forecasting

1 is done on their side of the fence.

2 Our model takes as inputs CalHSR's
3 forecasts of ridership, displacement, which I'll
4 touch on shortly, the length of -- of both the
5 rail line and additional addition -- necessary
6 travel and properties of the trains themselves,
7 such as capacity and electricity consumption.

8 Displacement warrants a bit more
9 discussion. The addition of high-speed rail as a
10 travel option will create a somewhat complicated
11 shift in the way people travel up and down
12 California.

13 Some passengers will take HSR in lieu of
14 flying, some instead of driving. Others would
15 not otherwise have traveled at all and just want
16 the novelty of taking two-hundred-mile-an-hour
17 selfies.

18 (Laughter.)

19 MR. GAGE: All this means we take vehicle
20 miles away from other modes and move them into
21 the HSR column. However, during the IOS portion
22 of the buildout, passengers are still going to
23 need a way to get to, from, say, San Francisco,
24 to Merced, and from Merced to L.A. Or, from San
25 Fernando Valley to L.A. Be it auto, feeder

1 buses, or conventional rail.

2 This means a family who would have
3 otherwise traveled the full route by jet may
4 instead, say, take a bus from San Francisco to
5 Merced, take the bullet train down to the San
6 Fernando, rent a car for their trip to
7 Disneyland, and then, on the way back, do the
8 exact opposite. This means the air travel VMT
9 has shifted not just to HSR but to two other
10 modes, as well.

11 Fortunately, CalHSR has done much of the
12 work for us and have provided a forecast of these
13 mode shifts, and we will be incorporating their
14 projections into our own model. For the
15 preliminary forecast, CalHSR's forecast will only
16 be used as an add-on to our reference scenario.

17 This is because the economic and
18 demographic assumptions used for CalHSR's base
19 scenario aligns well with the Energy Commission's
20 own reference scenario. We do not believe their
21 other cases match up as well with our other
22 cases, in terms of econ and demographic data --
23 or assumptions.

24 And so, at this time, we don't think it
25 makes sense to apply their forecast to our high

1 or low cases. We plan on taking another look at
2 this, however, between the release of the
3 preliminary and final forecasts, we might be able
4 to apply it more broadly.

5 Finally, and this is where the big
6 asterisk goes, a word of caution. If one were to
7 look at the overall impact of HSR on fuel demand
8 as a whole in California, comparing it to the
9 twenty-billion-odd GGE California consumes per
10 year, that needle will not be moving very much,
11 especially in the early IOS stages where
12 ridership is still ramping up.

13 HSR will likely divert somewhere around a
14 billion passenger miles per year, but Caltrans's
15 VMT estimates for 2014 stand at over 185 billion
16 on state highways alone, to say nothing of
17 service street travel, aviation, conventional
18 rail, et cetera.

19 Where we can expect to see a larger
20 impact will be on interstate -- intrastate
21 aviation, but this is only, I believe, somewhere
22 around fifteen percent of overall air travel
23 originating from California airports, although
24 Gordon may have something to say on that later.

25 Finally, I'd like to take a quick look at

1 the HSR algorithm itself as we currently envision
2 it, although keep in mind this is a work in
3 progress and may change based on the information
4 we get from CalHSR.

5 It starts with CalHSR's forecast, where
6 we receive projection HSR ridership and mode
7 share displacement. This gives us the total
8 number of miles HSR passengers will be traveling.
9 This is split up into HSR and non-HSR miles.

10 For the HSR portion, a little easy, we
11 simply apply the length of the rail line itself,
12 the projection number of trains it'll run over
13 the year, and its energy consumption, and we
14 calculate HSR's energy use.

15 For beginning -- the beginning and the
16 end of the journey, we have to determine the net
17 impact of each mode's VMT and compare it to the
18 reference forecast without HSR applied. So, for
19 example, if the net result of HSR reduces air VMT
20 by, say, ten percent, then our HSR algorithm or
21 overlay produces a so-called negative fuel
22 consumption of ten percent, reflecting the
23 displacement of pre-HSR jet fuel consumption.

24 And that wraps up my presentation, and
25 I'll be happy to take your questions at this

1 time. I kept it brief.

2 COMMISSIONER McALLISTER: Thanks very
3 much. I don't have any questions.

4 I -- I mean, this -- this timeline -- I
5 mean, this is a huge, huge project, obviously,
6 and we're basically just getting our ducks in a
7 row to sort of anticipate this work going forward
8 when it really -- when the numbers really sort of
9 ramp up and it does affect the other modes.

10 I guess, what -- well, I'll just leave it
11 at that. I think it's good to see you, you know,
12 working at that and getting -- getting the high-
13 speed rail incorporated in the analysis as we go
14 forward.

15 Do you have any --

16 COMMISSIONER SCOTT: The -- the other
17 question that I had on this, although it might
18 not be for you because we're looking at it from
19 the transportation demand side, is the -- the
20 electricity demand side that goes along with
21 powering the high-speed rail, and I just can't
22 remember from the -- the workshop a couple weeks
23 ago how -- how we were planning to calculate
24 that.

25 MR. GAGE: I will be calculating that

1 from the -- wait, so, the -- the properties of
2 the rail cards and their ridership estimates, I
3 might actually have flat-out consumption
4 estimates from CalHSR themselves, at least for
5 the trains, if not for the stations. So, I
6 think, by the top of our next forecast for the
7 preliminary forecast, I should be able to have
8 those figures for you.

9 COMMISSIONER SCOTT: Oh, great. Thank
10 you.

11 MR. GAGE: No problem.

12 COMMISSIONER McALLISTER: So, will
13 that -- so, will we -- I mean, is Ivin in the
14 room still? It looks like not. But, will
15 that -- will you be -- assume -- I assume you'll
16 be working with the electricity forecast folks to
17 incorporate -- to make sure we're consistent
18 across the different fuel types?

19 MR. GAGE: That is correct.

20 COMMISSIONER McALLISTER: Great.

21 MR. GAGE: Okay. And last but not least
22 is Gordon with aviation.

23 MR. SCHREMP: Hello, again, and good
24 afternoon. This is Gordon Schremp, senior staff
25 in the Energy Assessments Division of the Energy

1 Commission.

2 So, I -- I'm hearing the Commissioners
3 talking about being consistent. That's --
4 that's -- you know, they preach that a lot, so I
5 just want to, for the record, note that I, too,
6 have a 1998 Corolla like Jesse --

7 (Laughter.)

8 MR. SCHREMP: -- so staff is endeavoring
9 to be as consistent as feasible --

10 MR. GAGE: And did I say --

11 MR. SCHREMP: -- on a day-to-day basis.

12 MR. GAGE: -- it hits 200,000 miles this
13 year? I'm very proud of it.

14 COMMISSIONER McALLISTER: Wait, did
15 you -- did you say Victrola or Corolla?

16 (Laughter.)

17 MR. SCHREMP: Very nice. I actually have
18 232,000 on mine, so. I take ands smog it every
19 two years.

20 (Laughter.)

21 MR. SCHREMP: So, we saved the -- the
22 best 'til last, aviation fuels. I know that
23 you've all been hank -- you know, have a
24 hankering to see what's going on here. I won't
25 have any data, which really don't have a forecast

1 ready at this point, but we will when we unveil
2 the preliminary numbers, but I'm going to be
3 talking about what encompasses aviation fuels.
4 I'm going to talk about what our -- our forecast
5 approach will be, since it is different than --
6 than was mentioned this morning, taking it out of
7 DynaSim. So, we're going to take a different
8 approach.

9 So, there're basically three types of
10 aviation fuel. Aviation gasoline is in piston-
11 driven engines for light -- light-duty aviation
12 at airports. Fixed-wing aircraft and military
13 jet fuel, two flavors as you see in the slide
14 here, JP5 and JP8.

15 JP5 is a designation for -- in marine
16 environments, so you'll see naval aircraft off of
17 aircraft carriers using a JP5 formulation -
18 changes the flash point, because it's onboard
19 a -- a naval vessel.

20 JP8 is -- is for all other military
21 aviation craft usage, but is something that is
22 a -- starting to change. And commercial jet
23 fuel, which is the norm - it's a global
24 specification, essentially - purposely so, so
25 aircraft making international travels can have a

1 consistent fuel to use in their turbines.

2 So, we do -- we do obtain some historical
3 information. The easiest, certainly, is aviation
4 gasoline. It's just a monthly Board of
5 Equalization taxable fuel figure. It's a very
6 modest number I'll show you in the next slide,
7 here.

8 Military jet fuel is much more -- it's a
9 tougher nut to crack. We have to do a rather
10 involved supply-demand balance using all of the
11 military base volumes from the solicitations and
12 all of the addendums to said solicitations by
13 Defense Logistics Agency.

14 So that has -- the slide says about
15 sixty-seven different locations, so we do balance
16 as multiple states, because of where the fuel is
17 initially delivered, and then either trucked,
18 pipelined, and, in some cases, marine-vessel-
19 moved.

20 So, we do a Northern California/Southern
21 California/Nevada/Arizona/New Mexico balance on
22 the annual basis for this. The reason we do that
23 is because there is no Board of Equalization
24 commercial jet fuel total figure. Here you go,
25 here's your -- here's your sort of consumption.

1 Yes, there is one, but it's only for,
2 basically, BizJ, private jet application, taxable
3 events. So, there's a very small quantity of jet
4 fuel that some -- some people might misinterpret
5 as being, you know, commercial jet fuel used in
6 California. It certainly is not. Jet fuel use
7 is -- is closer to that of diesel, an excess of
8 three billion gallons a year, for commercial jet
9 fuel.

10 So, we have to look at our data sources
11 to do a supply-demand balance for jet fuel to
12 come up with a historical number and, therefore,
13 we have to know what has come in as military jet
14 fuel.

15 And there is no -- there's not clean and
16 consistent designation on our import/export forms
17 saying, that's a military jet fuel import. There
18 really isn't any foreign military jet fuel import
19 into California, because these contracts are let,
20 usual -- usually locally, either in a California
21 or Pacific Northwest refinery.

22 They are -- they are -- a couple of
23 refineries will get a contract every fiscal year
24 and they're the ones producing the military jet
25 fuel for basically the West Coast. And so,

1 really, you won't be coming from a foreign
2 source, but we do have in -- intrastate movements
3 between Washington and California, California-
4 Oregon, so -- so we need to sort of understand
5 what the jet fuel balance is, first for military,
6 and then what else is coming in we assume is
7 Jet A.

8 So, this is how we end up creating
9 both -- killing two birds with one stone. We end
10 up with both the military jet fuel and a Jet A
11 historical number each year.

12 So, here's what the numbers look like.
13 The main takeaway here is, certainly, the
14 dominant of the three is commercial or Jet A,
15 ninety-one percent, plus military is most of the
16 balance because aviation gasoline is less than
17 one percent, the small, little, red bar at the
18 bottom of these annual stacked bar charts.

19 So, there is a -- a -- you know, demand
20 projections. We won't have this part of DynaSim.
21 We will not be looking at aviation gasoline.
22 It's a very, very modest -- it actually hasn't
23 been going up as fast as a -- say, gasoline in
24 the last couple of years.

25 There was certainly an impact, because of

1 the recession, on private flying with aviation
2 gasoline, but -- so, but we're -- our -- our
3 focus is really going to be on commercial jet
4 fuel.

5 So, it's interesting to note the
6 military, besides looking at trying to diversify
7 fuel use with, say, alternative fuels in some
8 applications, the military is also looking to
9 move away from JP8 and go to Jet A.

10 That's actually happened in California
11 now, for the most part, we understand, Utah in
12 the -- into Arizona. So, as their new car -- as
13 the new contracts come up, they'll be changing
14 the specification on what that fuel is.

15 So -- so, now, we'll have to sort of take
16 into that account that it's not a military jet
17 fuel, so this will affect both our historical
18 analysis going forward as well as projecting what
19 total demand for jet fuel and Jet A -- so, we'll
20 actually have a military component and a
21 commercial component for that.

22 So -- so, what do we do to figure that
23 out? I think this morning there was a mention
24 that we're going to have a different model.
25 Well, I -- I think that's quite a stretch to say.

1 We're going to be using a model - just, really,
2 we're going to be using relationships between
3 historical fuel consumption by, say, in plane
4 passengers to go and look -- and dovetail that
5 with what the projections are for passengers
6 moving forward, as well as some fuel projections
7 nationally. So, I'll talk a little bit about
8 that.

9 So, historical aviation data from the
10 Bureau -- Bureau of Transportation Statistics, or
11 BTS, is pretty extensive in the aviation arena.
12 As I allay here in these sub-bullets, what we're
13 looking for is really, for California purposes,
14 you're able to extract out activity by individual
15 airport.

16 So, it's very helpful, so you'll see what
17 are, say, domestic/international destinations,
18 you'll see in-planed passengers, cargo tons,
19 estimated plane miles, ton miles for cargo
20 movement, and passenger mile -- miles for
21 passenger movements. And then, cargo does have
22 some passengers on there, too, so it's all --
23 it's all broken out.

24 So, why that's important is it allows us
25 to look at this information in the -- in the

1 context of how much fuel is being used in a
2 particular area. Now, the data on -- on a
3 historical basis is by individual carrier, so
4 they'll say what I did in -- in some of these
5 segments, so it's not as clean as saying, here's
6 the total fuel used at this airport over this
7 period of time. It's not as -- as precise as
8 that. That would be best, but that is something
9 that you can obtain nationally from this data
10 set.

11 But, going forward is what we're
12 interested in is how is air activity going to
13 change? So, it's fortunate the FAA does have
14 a -- an annual publication and a -- a compendium
15 for the -- forecasts they do every year. It's
16 very helpful.

17 They will have national projections on --
18 and, besides, the passengers, the freight
19 activity, domestic/international destinations,
20 and, most importantly for our purposes, it's
21 actually the fuel consumption for both domestic
22 routes as well as international routes.

23 And to give you, I think, a good
24 comparative, the -- it's important to know that
25 because the amount of fuel consumed per in-planed

1 passenger, the difference between
2 domestic/international is pretty significant.

3 I think ballpark figures are domestic in-
4 planed passenger fuel consumption is twenty-five
5 gallons and then you can look at the
6 international average for a year could be eighty-
7 something gallons.

8 Well, clearly, if you're leaving most of
9 the international flights leaving, certainly in
10 the West Coast, are going to be traveling a -- a
11 long way. They're usually going across the
12 Pacific, and so that's not just a -- you know,
13 there's certainly traffic down to Mexico, Central
14 America, Canada, things like -- but they're a
15 smaller portion of the overall flight and
16 certainly overall passenger miles, if you will.

17 So, we look at -- at these forecasts by
18 individual airport in California to extract what
19 those in-planed passenger counts are.
20 Unfortunately, they're not going to tell you that
21 those are domestic and international routes.

22 So, what we have to do is -- is look at
23 what that national trend is over time from that
24 relative mix, and what we do is we actually
25 adjust the California historical relationship

1 between fuel consumption and in-planned passengers
2 to be a slightly higher average to reflect what
3 goes on in California is different, and then meet
4 that up with what that trend is going forward.

5 So -- so, it's probably a much more
6 simplistic approach, if you will, than what we I
7 think attempted in the past, but this is really
8 more of a -- a staffing issue, trying to work
9 this through DynaSim, so we felt this would be
10 maybe an interim step to try to at least have a
11 jet fuel forecast as part of the companion
12 forecast moving forward this IEPR cycle.

13 So, how -- I mean, in -- in these -- this
14 analysis and forecasted FAA does and they
15 certainly have lots of assumptions about how well
16 planes are improving their fuel consumption -
17 becoming more and more fuel efficient.

18 That's through design change, winglets,
19 how they operate the engines, improved engines,
20 engine efficiency, going to two engines across
21 international flights. So, they become quite
22 adept, the industry has, at reducing the fuel
23 consumption per passenger mile.

24 So, that's expected to continue and FAA
25 incorporates what they believe are these

1 technological improvements over time. And fuel
2 prices certainly have been in that mix as of
3 recent years, but, as was mentioned this morning,
4 there's been a collapse in -- in fuel prices
5 benefiting the airlines, certainly, in their
6 bottom line because fuel is a very high
7 percentage of their operating cost -- is the fuel
8 component.

9 So -- so, that's all -- that's all
10 incorporated in FAA's analytics for their
11 forecasting that -- that, you know, generate the
12 national and some of the regional information.

13 So, like I said, we -- we don't just go
14 with what they have. We actually do change
15 the -- the fuel -- the plane passenger fuel
16 consumption estimate, and so we'll raise that up
17 a little bit more.

18 Another important point here, as you've
19 heard this morning and even this afternoon, that
20 there are certainly bounded forecasts we produce.
21 We think that's valuable information to provide
22 at the Energy Commission.

23 There's basically a single-point forecast
24 from FAA. So, I guess you could say that's
25 reference. So, how -- how does one come up with

1 a bounded forecast? So, certainly one adjustment
2 that we're suggesting - and we're happy to take
3 comment from stakeholders - is varying the
4 international component within the California
5 originating routes over the forecast period.

6 A little heavier international will
7 surely increase the demand for fuel, and then --
8 and, conversely, decrease it. So -- so, that's
9 one suggestion to end up with a bounded forecast.

10 And I was remarkably brief, which you can
11 go home and write in Dear Diary today --

12 (Laughter.)

13 MR. SCHREMP: -- in one of my
14 presentations, so.

15 Any questions? I'd be happy to answer at
16 this time.

17 COMMISSIONER McALLISTER: Just curious -
18 is the international component really a function
19 of having LAX or are there other airports that --
20 that contribute significantly into that?

21 MR. SCHREMP: Certainly, LAX and SFO, San
22 Francisco Airport, have some significant - when
23 you look at the historical data --

24 COMMISSIONER McALLISTER: Transpacific.

25 MR. SCHREMP: -- yes. That's correct.

1 COMMISSIONER McALLISTER: All right.

2 Great. Thanks.

3 Any questions?

4 COMMISSIONER SCOTT: No, I don't.

5 COMMISSIONER McALLISTER: No?

6 COMMISSIONER SCOTT: No. Thanks.

7 COMMISSIONER McALLISTER: Okay. Great.

8 Thanks, Gordon.

9 COMMISSIONER SCOTT: Thank you, Gordon.

10 Okay. We're ready for any public
11 comments I think at this point. Does anyone have
12 any comments in the room? Are there cards?

13 COMMISSIONER McALLISTER: A couple of
14 cards.

15 COMMISSIONER SCOTT: And we don't have
16 any questions on -- oh, yes, go ahead, please.

17 Can you stand up, I'm sorry, and come to
18 the center microphone and introduce yourself,
19 please?

20 MR. HERBERT: I'm Jeremy Herbert with the
21 Air Resources Board, and I would like to express
22 appreciation for putting on this workshop,
23 bringing in this much internal and external
24 knowledge into one area to discuss travel demand
25 forecasts. It's very valuable and it's very

1 informative. I'd like to thank you all for it.

2 Just two comments that I -- or three,
3 maybe, comments I have is one is I think all the
4 people that presented on these comments are gone
5 now, but in the -- in the fuel price forecasting
6 model, on Slide 6, it mentioned that the -- the
7 fuel blend was going to be -- remain -- assumed
8 to stay stable and not change at all.

9 And I'm not really familiar in how
10 sensitive the model is to fuel blend changes, but
11 there will be a significant change in fuel blend
12 due to LCFS regulation. And so, I -- whether
13 it's significant or not, I couldn't tell you - or
14 if it's sensitive in your model or not. That was
15 one comment I had.

16 MR. SCHREMP: I'd be happy -- this is
17 Gordon Schremp. I'd be happy to answer that.

18 I think what was mentioned this morning
19 is that there's an initial forecast that's
20 generated and there are assumptions on the
21 vehicle stock, whether it's light-duty vehicle,
22 emission gasoline engine, diesel vehicles,
23 alternative fuel vehicles.

24 So, that's really not being altered in --
25 in initial forecasts generated. We do some post-

1 processing analysis of the initial forecast to
2 look at the mix of fuels vis a vis the low-carbon
3 fuel standard obligations, and -- and what ends
4 up happening is basically the mix-up alternative
5 fuels may shift.

6 For example, ten percent ethanol in
7 gasoline assumed, going forward with no E15 in
8 the forecast, it's not going to change the
9 quantity of ethanol, but the LCFS will certainly
10 change the source -- originating sources of
11 ethanol to say maybe more Brazilian, more
12 cellulosic over time, but the total quantity
13 would remain the same.

14 So, that's one example; however, there
15 are assumptions that, going forward in the LCFS,
16 we'll see more and more drop in fuels - non-
17 hydrocarbon gasoline, non-hydrocarbon -- I mean,
18 from crude oil sources, diesel fuel.

19 So, those kinds of materials to the
20 extent that we're assuming there's increased
21 penetration that's actually going to displace
22 some of the petroleum-based gasoline and
23 petroleum-based diesel that we'll have to account
24 for.

25 So, I think, in that -- in that case,

1 you're going to see a change of the mix, but the
2 total volume from the preliminary forecasts won't
3 be altered because of that.

4 MR. HERBERT: Thank you.

5 And also, you mentioned earlier,
6 Commissioner Scott, and I'd like to support your
7 comment that renewable hydrogen -- that it is
8 part of the blend.

9 Internal staff estimates that the
10 trigger -- the volumes of hydrogen produced will
11 trigger this - be 1505 before 2025. And so, and
12 in fact currently there is estimates that there
13 are currently even more than the thirty-three
14 percent renewable content currently in what's
15 being produced in hydrogen now.

16 COMMISSIONER SCOTT: Thanks for that.
17 We'll probably circle around with you to get the
18 -- the additional data.

19 MR. HERBERT: Okay.

20 And then, the other comment I had was
21 on -- in the vehicle attributes forecast, on
22 Slide 12, it mentioned that Vision Scenario 2 was
23 used to -- to align with the ACC regs and how
24 many vehicles were in the fleet.

25 And I just wanted to mention that the --

1 the model that was run back in 2012, with the
2 Vision Scenario 2, that was an aspirational
3 scenario that attempted to attain the 2050
4 greenhouse gas goals, and that wasn't one that
5 was used to align to the ACC regs.

6 So, there has been further refined
7 analysis and scenario work by the Vision program
8 at ARB that had -- that's a little bit better for
9 EV and PHEV and all of that penetration into the
10 market.

11 COMMISSIONER SCOTT: We'll probably
12 follow up with you on that one, as well.

13 (Laughter.)

14 MR. HERBERT: Well, that's all I had.
15 Thank you.

16 COMMISSIONER SCOTT: Thank you.

17 COMMISSIONER McALLISTER: Thanks for
18 being here. The agency work, I think -- you
19 know, we have not maybe held it up to the -- it
20 hasn't been front and center here, but I think,
21 clearly, this forecasting work and then across
22 the -- really the whole IEPR and many of the
23 themes that we are working through really demand
24 and require their agency working -- you know,
25 working groups and a lot of collaboration and

1 data exchange and expertise exchange and that's
2 really critical, and ARB is one of the -- one of
3 the -- ARB and Caltrans today -- but -- you know,
4 on the electricity front.

5 It's -- we tend to think of it as ARB and
6 PUC and -- and the ISO, but really a lot -- now,
7 the Water Board and Caltrans and others are
8 really critical to a lot of what we do, so we
9 appreciate your being here and your support on
10 this.

11 COMMISSIONER McALLISTER: All right. So,
12 pass it back --

13 MS. RAITT: Okay.

14 COMMISSIONER McALLISTER: -- to Heather.
15 I think we're going to --

16 MS. RAITT: Any.

17 COMMISSIONER McALLISTER: -- wrap up.

18 MS. RAITT: I --

19 COMMISSIONER McALLISTER: Any other --

20 MS. RAITT: Any other comments in the
21 room?

22 (No response.)

23 MS. RAITT: We don't have any questions
24 on WebEx and nobody on the phone line, so I think
25 we're --

1 COMMISSIONER McALLISTER: All right.

2 MS. RAITT: -- ready to wrap it up.

3 COMMISSIONER McALLISTER: Great. Well,
4 thanks for -- thanks -- thank you to staff for
5 all the great work. A lot of heavy-duty content
6 in your presentations. (Laughter.) I really
7 enjoyed it.

8 And any other comments, Commissioner
9 Scott?

10 COMMISSIONER SCOTT: Yeah. I'll just --
11 I'll just add how much I appreciate your -- your
12 all's appreciation and love for the data
13 (laughter) and the thought and the care that you
14 kind of put in to making sure that we have good
15 data, that it's reconciled well, that it really
16 does help feed and help us understand the demand
17 forecast that we're trying to put together.

18 So, thank you very much for that.

19 COMMISSIONER McALLISTER: Let's -- so,
20 did you give the deadlines for comments on
21 this --

22 MS. RAITT: Not yet.

23 COMMISSIONER McALLISTER: -- particular
24 topic, et cetera?

25 MS. RAITT: Not yet.

1 COMMISSIONER McALLISTER: Yeah.

2 MS. RAITT: No. Thanks, so.

3 COMMISSIONER McALLISTER: Oh, great.

4 Here it is.

5 MS. RAITT: It's on the slide here.

6 Requesting comments by April 2nd and here's the
7 information about how to file comments and it's
8 also on the public notice for this workshop.

9 COMMISSIONER McALLISTER: All right.

10 MS. RAITT: That's it.

11 COMMISSIONER McALLISTER: Terrific.

12 COMMISSIONER SCOTT: Thank you.

13 COMMISSIONER McALLISTER: Thanks,
14 everybody.

15 (Whereupon, at 4:14 p.m.,
16 the workshop adjourned.)

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CERTIFICATE OF REPORTER

I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were reported by me, an electronic court reporter and a disinterested person, and thereafter transcribed it into typewriting.

And I further certify that I am not of counsel or attorney for either or any of the parties to said hearing nor in any way interested in the outcome of the cause named in said caption.

IN WITNESS WHEREOF, I have hereunto set my hand this 4th day of April, 2015.

/s/ Rebecca Hudson

REBECCA HUDSON

