

DOCKETED

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Network Roaming

The benefits of bilateral agreements

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About FLO

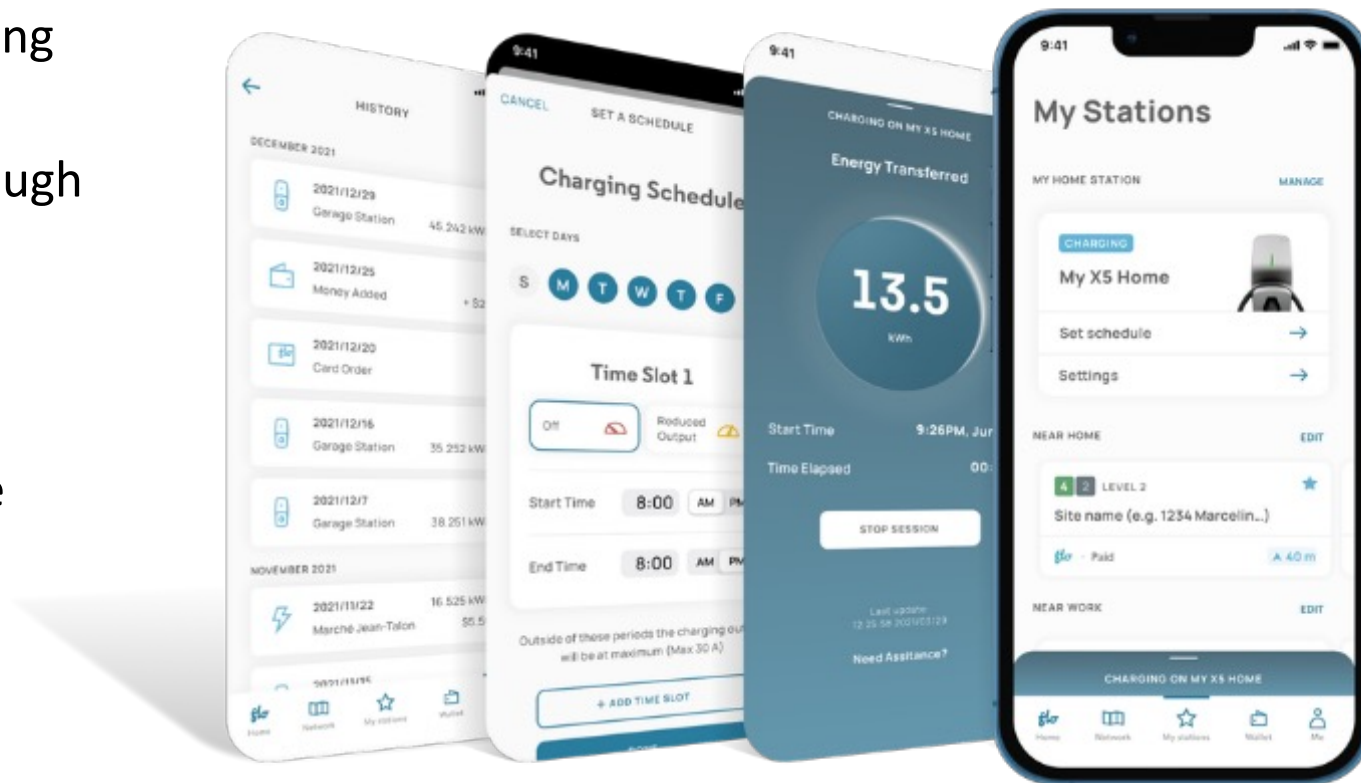
- 14+ years in EV charging
- 100,000 chargers installed in North America
- Manufactured in Canada & USA



One App For Home And On-the-Go Charging

FLO Mobile App

- **Find** thousands of chargers including partners
- **Navigate** safely to any station through CarPlay and Android Auto
- **Pay** for sessions, securely
- **See** real-time charging status
- **Get** usage data for your FLO Home charging

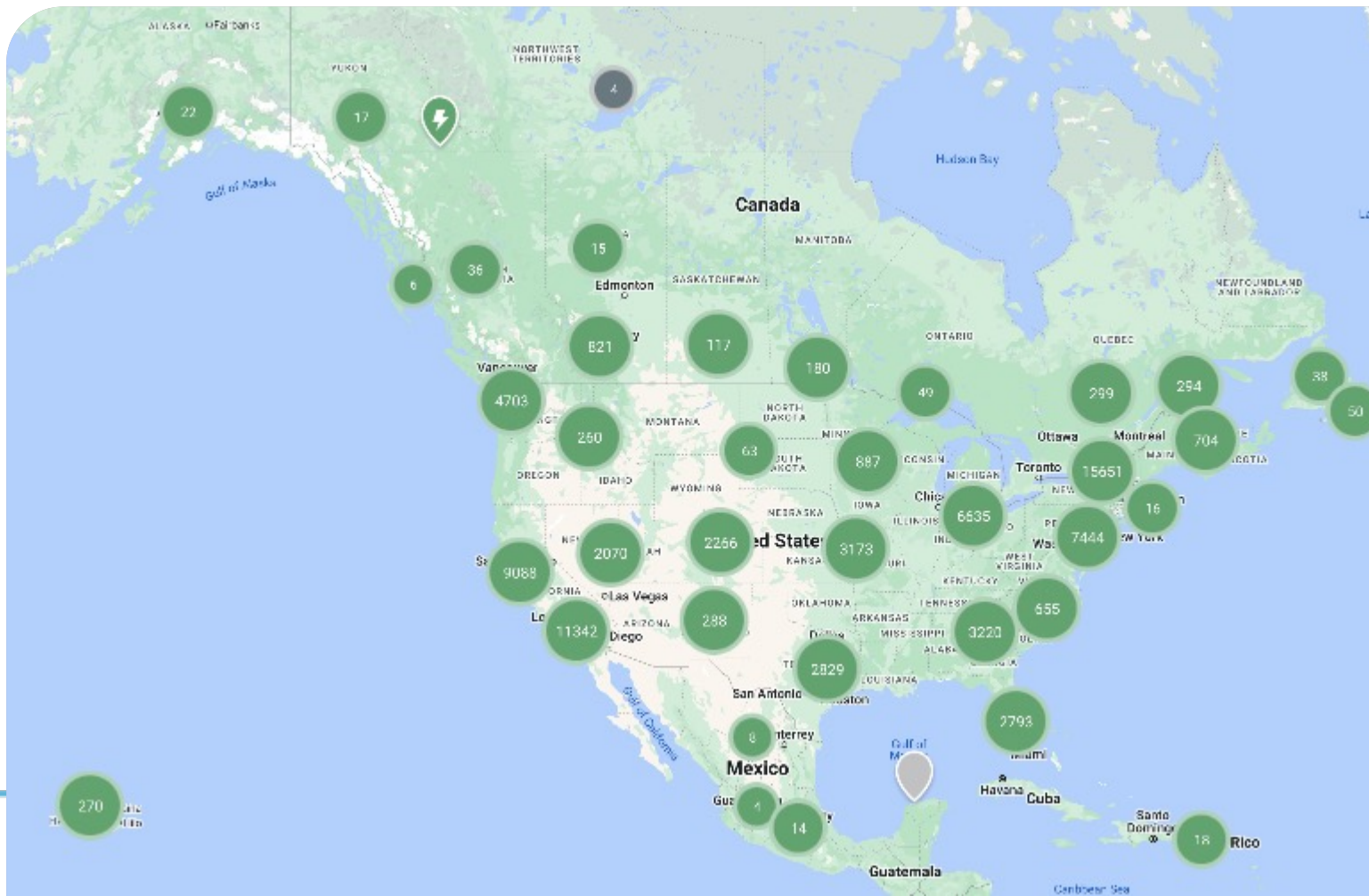


Seamless Roaming Network

Over 86,000 public charging locations in North America



In partnership with:



Components of a Roaming Partnership

How does it work in practice?



Data sharing & Charger Control



Fixing charger failures



Customer support



Innovative pricing

SHOP`S

Receipt : 12547865
 Manager : Lor T.

Address: 896 Rigoberto Gardens
 Apt. 838 Kuhnstad, BC X5T5C2

02/05/2023 11:58:20 AM

Lorem ipsum dolor sit
 amet\$30.00

Lorem ipsum dolor sit
 amet\$30.00

Lorem ipsum dolor sit
 amet\$30.00

 Total..... \$60.00

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THANK YOU FOR SHOPPING!



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Billing reconciliation

Benefits of Bilateral Agreements

- Faster charger failure resolution
- Faster customer inquiry resolution
- No additional fees charged to drivers for roaming
- Innovative pricing
- Can customize each partnership!

Direct collaboration between companies enhances roaming capabilities over time.

Bilateral versus Hubs?

Company flexibility to decide roaming method is key.

- Maintains business model neutrality.
- Increases the quality of partnerships.
- Can more effectively prioritize preferred aspects of a partnership.
- Better enables innovation to improve the driver experience.



flo

Thank you!

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