

**DOCKETED**

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# Heat Pump Retrofits

## Large Scale Analysis for California

CEC Workshop on Equitable Building Decarbonization Program  
Dec 13<sup>th</sup>, 2022

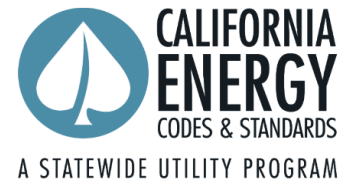
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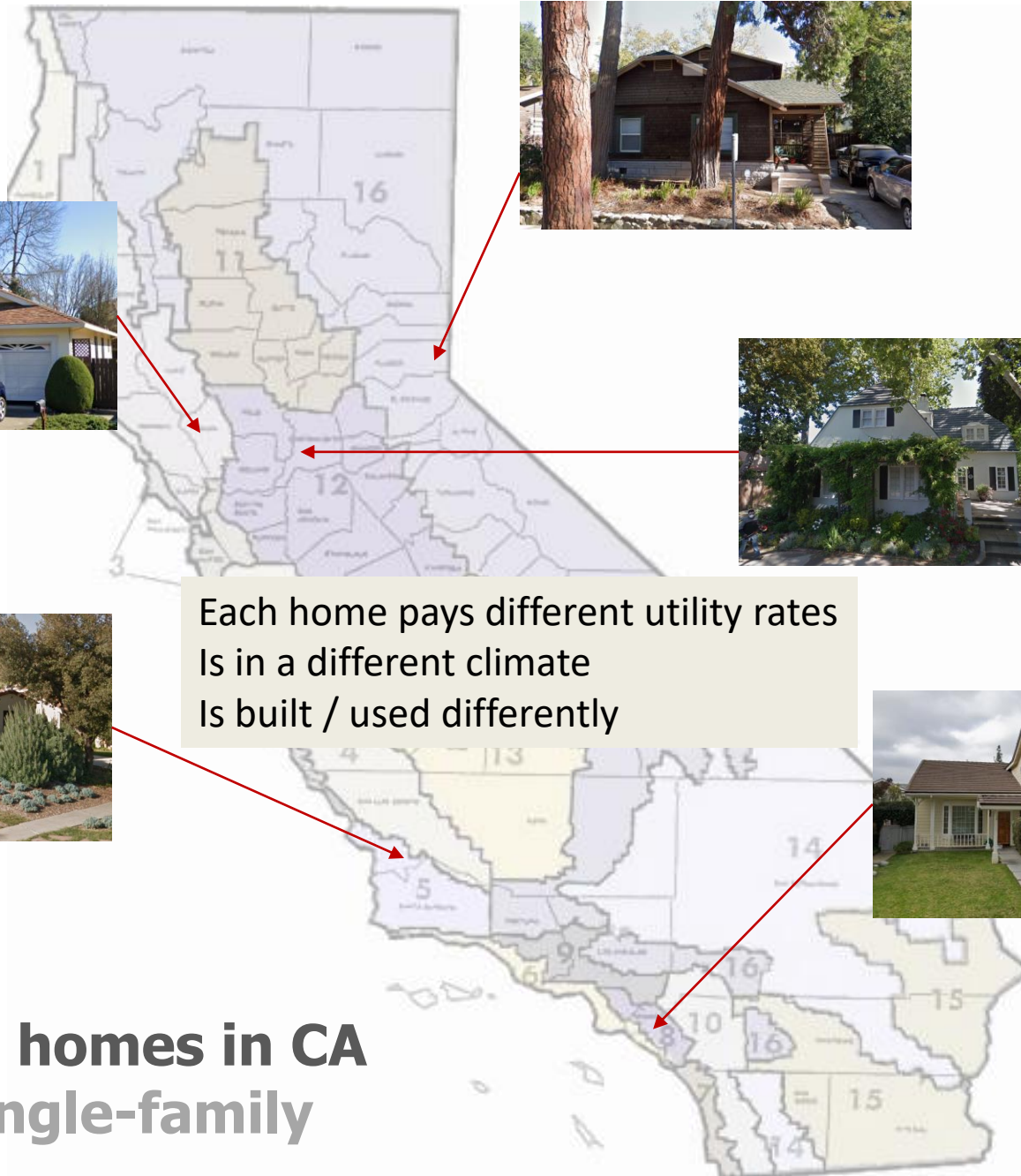


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# Acknowledgement

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Each home pays different utility rates  
 Is in a different climate  
 Is built / used differently

**14.2 Mil homes in CA**  
**9 Mil. single-family**

# Will a heat pump upgrade result in utility bill savings?

## Answer depends on several factors

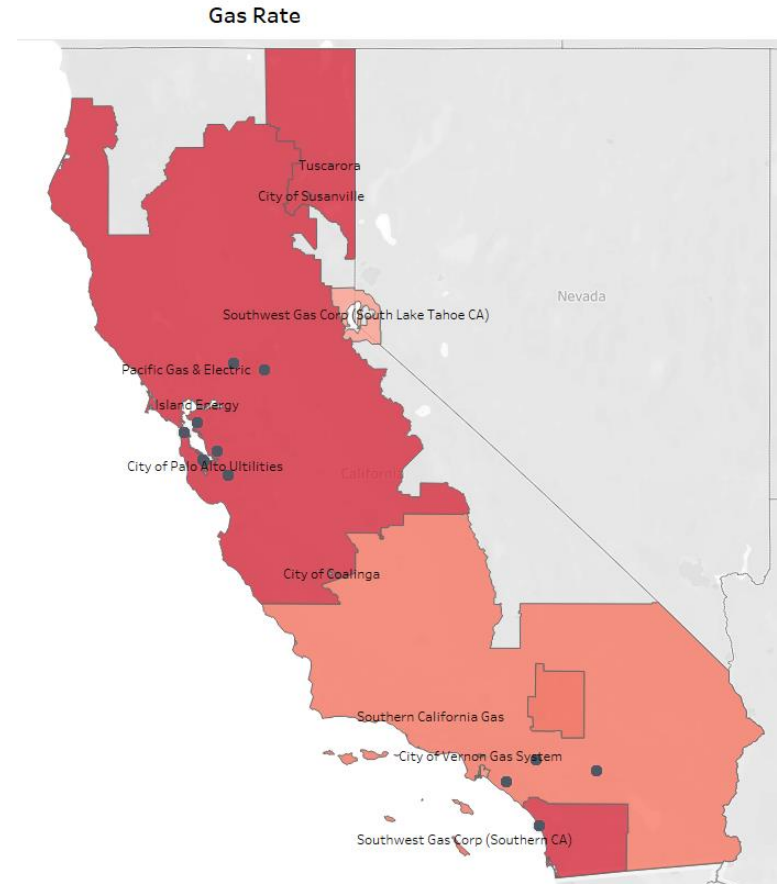
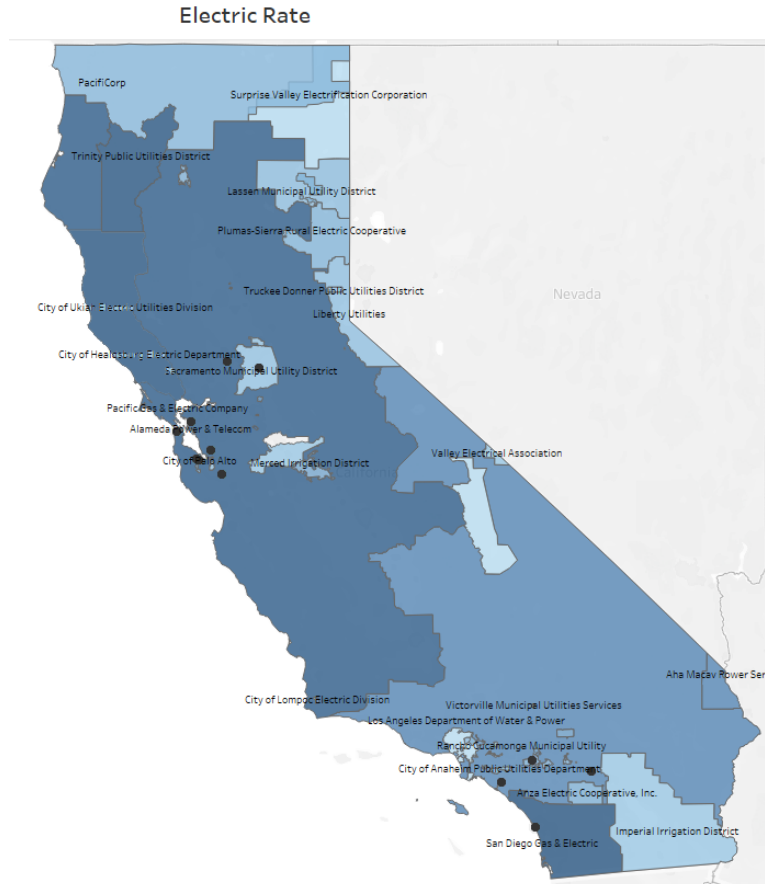


### Key variables impacting HP cost effectiveness

1. Utility rates – electric & gas
2. Existing equipment being replaced
3. Existing envelope condition
4. Usage pattern
5. Climate

# California is a large and diverse state

## Utility Rates



Colors indicate low to high utility rates



# California is a large and diverse state

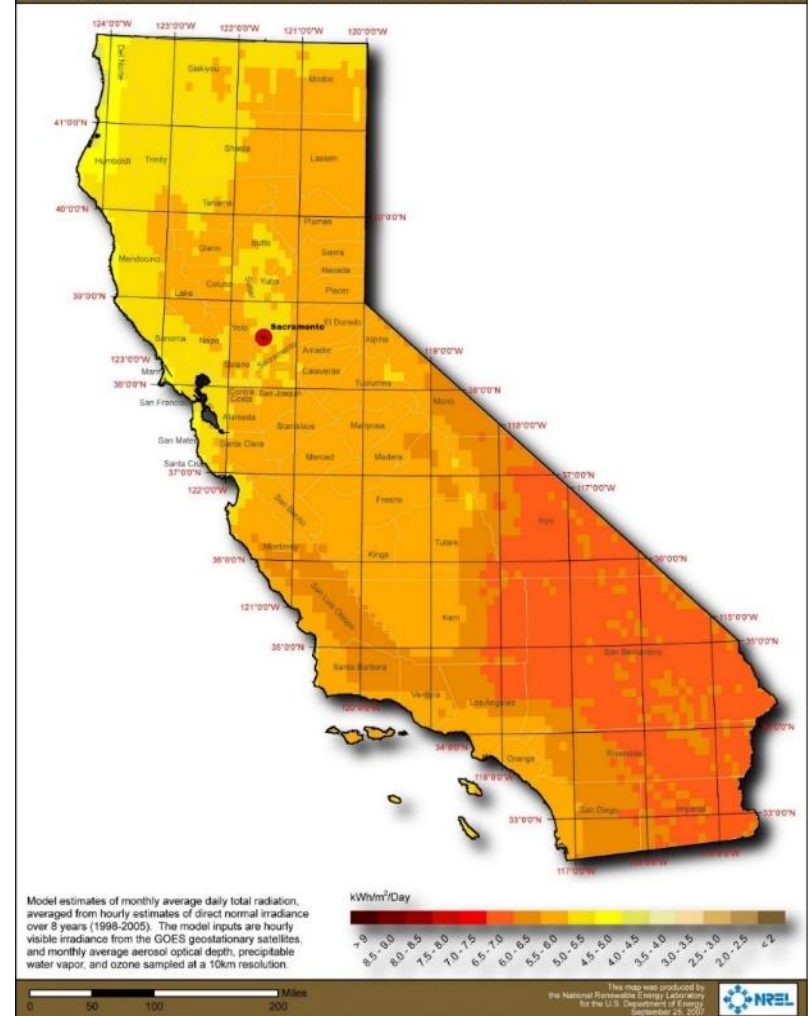
## Heating and Cooling Need

Electric Rate



Global Solar Radiation at Latitude Tilt - Annual

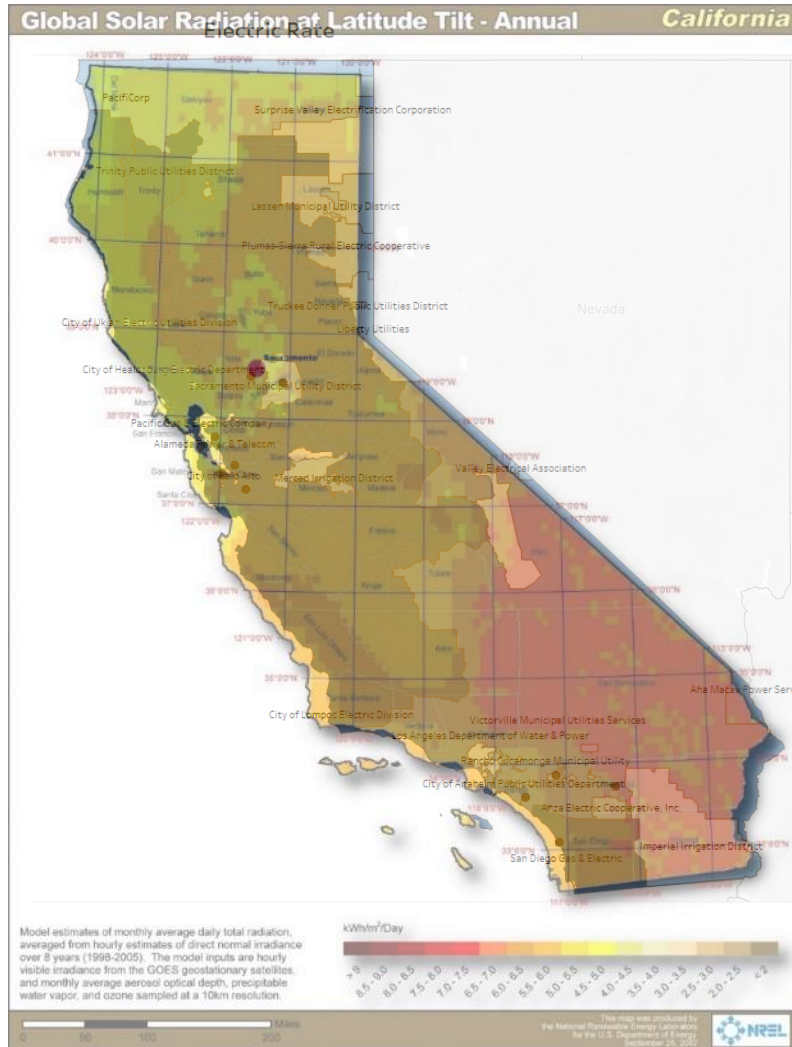
California





# California is a large and diverse state

## Heating and Cooling Need

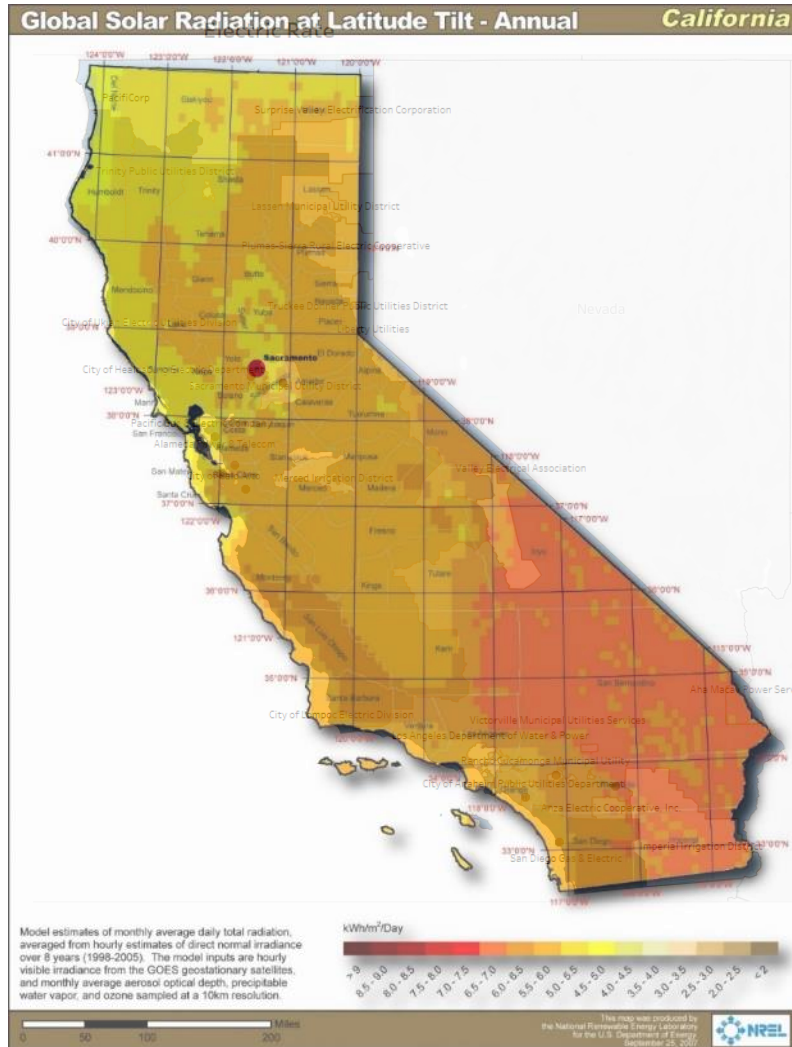


Heat Pump HVACs are more cost effective in places where there is greater heating and cooling needs



# California is a large and diverse state

## Environmental Justice Need



Data-driven, large-scale analysis can help the California Energy Commission identify priority areas of the state that can most benefit from electrification!

# Buildings are complex ...

## But advanced calculation tools can be used to predict savings, prioritize upgrades

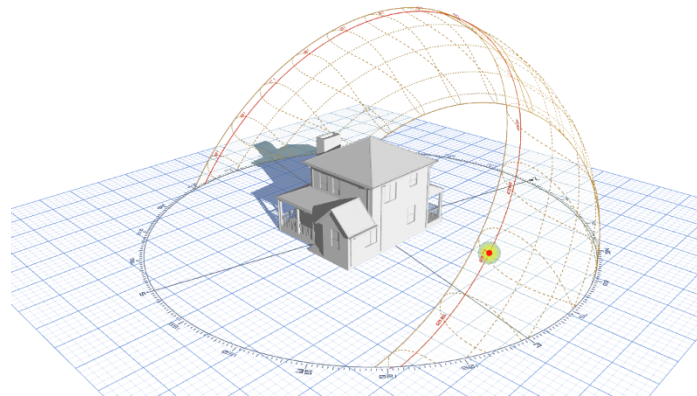
Electric TOU and Gas Rates

Marginal Carbon Intensity

Weather Data

Building Envelope Eff.

Historic energy usage



Energy Efficiency & Solar

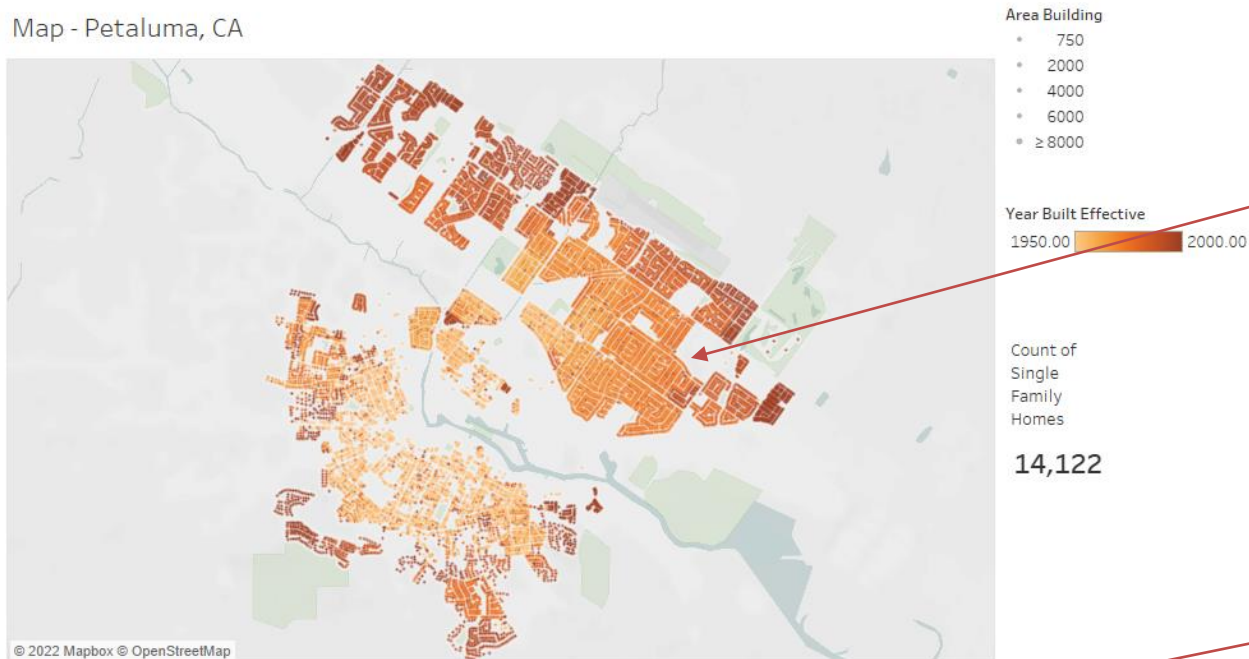


Heat Pumps



# Large Scale Energy Modeling Analysis Petaluma, CA

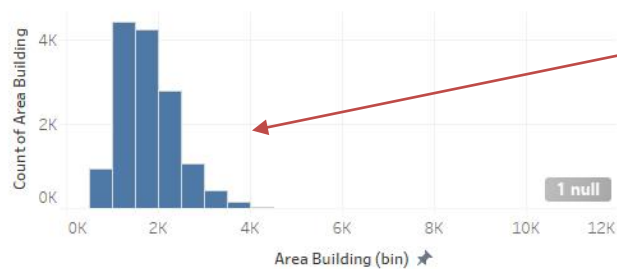
Map - Petaluma, CA



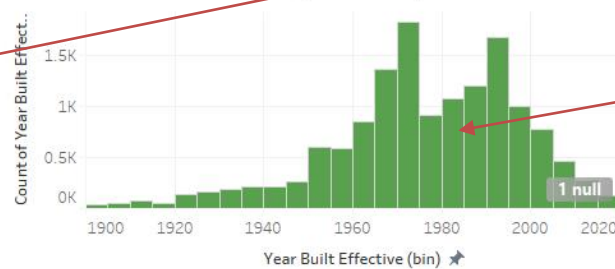
*Each dot represents an energy model of a home*

*Most home sizes are between 1,300 to 2,600 sf  
Median size: 1,900 sf*

HISTOGRAM - Home Area



HISTOGRAM - Year Built (Effective)

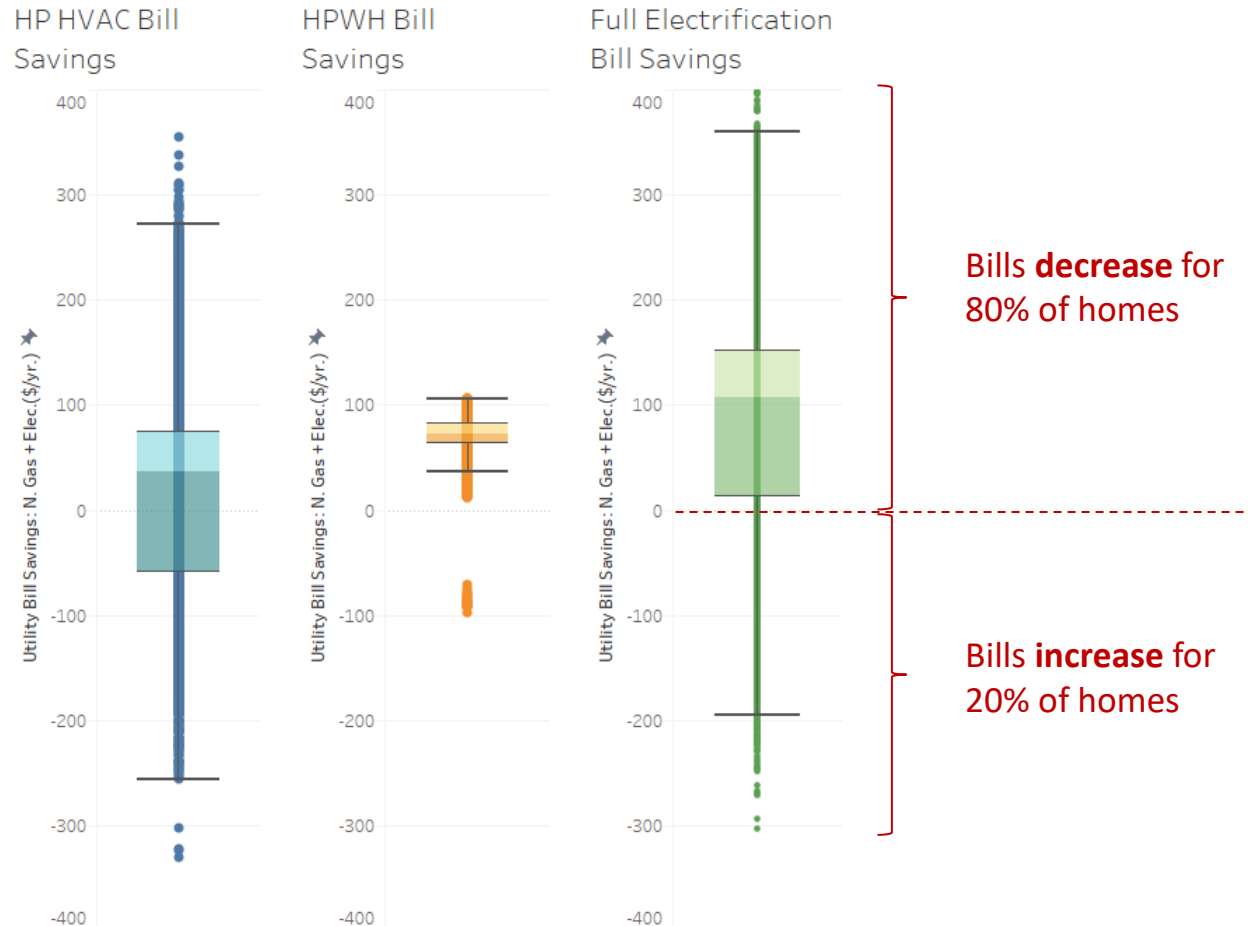


*Most homes were built between 1924 and 1988  
Median year built: 1956*

# Key Insight

## Petaluma Residential Electrification Analysis

- Replacing existing space and water heating equipment with more efficient electric heat pumps, will result in lower utility bills for about 80% Petaluma homes.



# Key Insight

## Petaluma Residential Electrification Analysis

- For the **20% homes** where electrification raises utility bills ... **energy efficiency** and **renewables** combined with **electrification** can create a positive savings 'package'



**Home**



**Electrification**



**Efficiency**

# Direct Install Program for Heat Pumps

## Equitable Building Decarbonization Program

- Identify locations / home characteristics / usage patterns where heat pump replacements will result in utility bill savings
  - Prioritize LMI regions with higher equity needs and where utility bill savings are high with heat pumps.
- Where utility bill savings are harder ... identify energy efficiency / renewables that when packaged with heat pumps result in guaranteed utility bill savings
  - Prioritize LMI homes that are great candidates for efficiency + electrification upgrades



# Thank you Questions?

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