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# Hydrogen and its role in the Energy Transition

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# Air Liquide: Key Figures



~**67,000**  
EMPLOYEES



PRESENT IN  
**80** COUNTRIES



MORE THAN  
**3.7** MILLION  
CUSTOMERS &  
PATIENTS



REVENUE  
**€21.9bn**



NET PROFIT  
(GROUP SHARE)  
**€2.24bn**



INVESTMENT  
DECISIONS  
**€3.7bn**



OXYGEN



NITROGEN



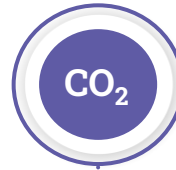
ARGON  
AND RARE  
GASES



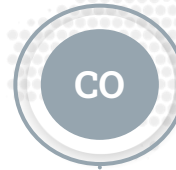
HYDROGEN



HELIUM



CARBON DIOXIDE



CARBON  
MONOXIDE

# Air Liquide has nearly 50 years of hydrogen development

## Production & Supply chain

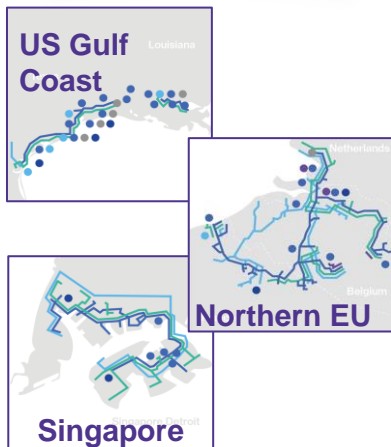
### Production



### Supply chain



## Distribution Networks



## Markets Segments

### Process industries

Oil & Gas



Steel, Glass



Electronics



### Transportation

Space



## Key Figures

14 Bm<sup>3</sup>/yr

1,850 km H<sub>2</sub> pipeline

46 large H<sub>2</sub>/CO plants

40 electrolyzers in operation

2 B€ sales

# Air Liquide investments in North America



## Nevada



**1st** large scale **renewable liquid hydrogen** production plant dedicated to the Hydrogen energy markets

- Investment: **\$250M**
- Capacity: **30 tons per day** (40,000 FCEVs in the West Coast)
- Location: **North Las Vegas, Nevada**
- Construction: **Began in 2020; operations & delivery in 2022**

**World's Largest PEM Electrolyzer** to supply ~100% low-carbon hydrogen for Canada and the East Coast Markets

## Bécancour



- Investment: **\$40M** (additional investment to existing site with liquefier)
- Capacity: **>8 tons per day (20 MW PEM electrolyzer)**
- Location: **Bécancour, Québec**
- Construction: **Began in 2019; operations & delivery started 2021**





North Las Vegas Reformer & Liquefier

# Becancour - Reformer, Electrolyzer, Purifier & Liquefier



# The Challenges of Biogas

## Cost of Purchasing Environmental Attributes (EA)

There are no EPA RFS approved H2 pathways

- Pathway approvals in process - waiting more than 6 years
- Market price of EA established by LCFS & RFS for **CNG application**
  - Hydrogen at a disadvantage, we pay a premium
  - If pathways are approved, this reverses

## Availability of EAs - supply limited

AL Nevada plant requires ~2 large landfills or ~20 dairy digesters supply

EA purchases in large quantities with expiration dates

- Use them or lose them
- Customers demand 0 CI to maximize HRI
  - Requires combination of LFG and digester gas EAs

## Credit Value Sharing

The LCFS/RFS credit value is split amongst the entire feedstock supply chain

- Site, gas producer, pipeline operator, credit traders, H2 producer, station operator, customer



# The Challenges of Biogas II

## Limited impact of EAs

LCFS does not allow for application to “process energy” - only feedstocks

- EAs only for the fraction of RNG converted to H<sub>2</sub>
- No EAs for NG reactor heating (25%), compression, liquefaction

## Another Challenge

### CARB pathway process can be complex

A single site can require dozens of pathways

- Combinations of feedstocks and energy usage
- Multiple supply schemes

Pathways are determined by and require plant operating data

- Essentially no credits until performance is established
- 90 days operation required
- Plant startups can be very challenging and likely don't have good operational data early on

CARB has been exceptionally accommodating as we go through this for the first major plant