

**DOCKETED**

<b>Docket Number:</b>	20-EPIC-01
<b>Project Title:</b>	Development of the California Energy Commission Electric Program Investment Charge Investment Plans 2021-2025
<b>TN #:</b>	238944
<b>Document Title:</b>	Presentation - July 20, 2021 - (EPIC 4) Investment Plan Workshop
<b>Description:</b>	Full presentation from the July 20, 2021 EPIC Energy Storage Workshop
<b>Filer:</b>	Harrison Reynolds
<b>Organization:</b>	California Energy Commission
<b>Submitter Role:</b>	Commission Staff
<b>Submission Date:</b>	7/20/2021 1:08:56 PM
<b>Docketed Date:</b>	7/20/2021



# Electric Program Investment Charge: 2021-2025 (EPIC 4) Investment Plan Workshop

**Technology Advancements for Energy Storage**

July 20, 2021



# EPIC 4 Investment Plan Process, Timeline, and Public Participation

Mike Petouhoff, CEC

# EPIC 4 Investment Plan Research Themes

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## Decarbonization

Reduce GHG emissions and use of fossil fuels.



## Resilience and Reliability

*Provide firming and shaping to balance increasing amounts of intermittent renewable generation to help match load and generation to keep the grid stable*

Support Resilience for PSPS events



## Entrepreneurship

Support clean energy entrepreneurs developing breakthrough technology solutions from idea to market.



## Affordability

Improve the affordability of energy services for all electric ratepayers.

**EQUITY** is an overarching theme for EPIC investment planning. Initiatives will include funding set-asides for projects in under-resourced communities and other equity-targeting elements.

# EPIC 4 Plan Schedule

Task / Event	Date(s)
Public workshops series to solicit stakeholder input on specific topics	May – July 2021
Public workshop to get input and feedback on the CEC's draft research initiatives being considered for the Overall EPIC 4 Investment Plan	August 4, 2021
EPIC 4 Investment Plan considered at CEC Business Meeting for approval	September 2021 (tentative)
EPIC 4 Investment Plan submitted to CPUC	October 1, 2021 (tentative)
CPUC Decision on EPIC 4 Plan expected	Spring-2022 (tentative)
The first EPIC 4 solicitations released	Summer-Fall 2022



# Ways to stay involved!

## To stay involved in EPIC 4:

Visit CEC's website for workshop info, presentations, docket, e-commenting, and EPIC listserv sign up:

[www.energy.ca.gov/epic4](http://www.energy.ca.gov/epic4)

## Submitting Written Comments:

The Stakeholder Input Form and Workshop Comments may be submitted using CEC's **e-commenting** system through July 30th

<https://efiling.energy.ca.gov/Ecomment/Ecomment.aspx?docketnumber=20-EPIC-01>

See this event's **notice** for **e-mail and U.S. Mail** commenting instructions:

<https://efiling.energy.ca.gov/getdocument.aspx?tn=238093>

For all comments, please include docket # **20-EPIC-01** and "EPIC 4 Investment Plan" in the subject line and on the cover page. Comments for this workshop are due **July 30, 2021**.



California  
Energy Commission  
Research & Development

# Technology Advancements for Energy Storage

Electric Program Investment Charge Workshop  
Energy Research and Development Division

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Mike Petouhoff, Mike Gravely, Haresh Kamath, Quenby  
Lum, Jeffrey Sunquist  
July 20, 2021





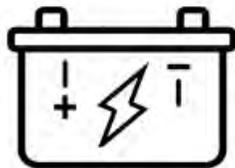
# Planning for California's SB-100 Goals To Achieve Clean Energy



Solar & Wind

**3X**

Solar and wind build rates need to nearly triple\*



Battery

**8X**

Battery storage build rates need to increase by nearly eightfold\*\*

For reference:

- The 2018 August CPUC committed System RA resources totaled 47 GW.
- Demand: High Electrification; Resource Options: All; Year: 2045



# We Are Looking For Your Input to Guide These Efforts

- Short Duration Storage Technology
  - Lithium Ion
  - Non Lithium Ion
- Long Duration Storage Technology
- Exploring Storage Use Cases

...Also, Potential Funding for Research for H2 Storage and Firm Dispatchable Generation, and other forms of Long Duration Storage Under Consideration by the CA State Legislature.



# Workshop Agenda

Time	Topic
9:30 AM	Introductions and Opening Remarks Mike Petouhoff, Manager, CEC Energy Systems Research Office
9:45 AM	CEC EPIC History—Advancing the Commercialization of Emerging Energy Storage Technologies Mike Gravely, CEC Energy Systems Research Office
10.00 AM	Panel 1: Global Industry View on the Opportunities and Challenges Facing Emerging Energy Storage Technologies  Moderator: Mike Gravely, CEC Energy Systems Research Office  Jason Burwen, CEO of the U.S. Energy Storage Association Alex Morris, Executive Director, California Energy Storage Alliance
10:30 AM	Panel 2: Lithium-Ion Technology Batteries—Current Status and Future Outlook to Support California’s Storage Needs  Moderator: Haresh Kamath, Director of Distributed Energy Resources and Energy Storage, Electric Power Research Institute  Paul Beach, President of Octillion Power Systems, representing lithium-ion technology systems Jonathan Weisgall, Berkshire Hathaway Energy, representing the Lithium Valley Commission and the lithium extraction industry



# Workshop Agenda

Time	Topic
11:00 AM	<p>Panel 3: Addressing the 4 Hour or Less Energy Storage Market—Opportunities and Gaps</p> <p>Moderator: Quenby Lum, CEC Energy Systems Research Office</p> <p>Andrew Hughes, Manager of Sales &amp; Business Development, Eos Energy            Ryan Brown, CEO and Co-Founder, Salient Energy            Seth Sanders, Chief Technology Officer and Co-founder, Amber Kinetics</p>
11:30 AM	<p>Panel 4: Addressing Long Duration Energy Storage Market—Opportunities and Gaps</p> <p>Moderator: Jeff Sunquist, CEC Energy Systems Research Office</p> <p>Matt Harper, Chief Commercial Officer, Invinity Energy Systems            David Bierman, Co-Founder and Chief Technology Officer, Antora Energy            Jason Houck, Manager, Policy and Regulatory Affairs, Form Energy, Inc.</p>
12:00 PM	<p>Public Comments</p> <ul style="list-style-type: none"> <li>• 3 minutes per commenter, 1 commenter per organization</li> <li>• Please clearly state your name and affiliation</li> <li>• Use the raise hand function in Zoom and wait to be called upon to unmute.</li> </ul> <p>Type questions/comments into the Q/A window.</p>
12:30 PM	<p>Closing Remarks</p> <p>Mike Gravely, CEC Energy Systems Research Office</p> <p>Workshop Comments are due July 30, 2021.</p>



100% Clean, Nimble, Reliable,  
Cost Optimized  
Grid of the Future

**HELP US GET THERE!**



# An EPIC CEC History- Advancing the Commercialization of Emerging Energy Storage Technologies

MIKE GRAVELY, CEC ENERGY SYSTEMS RESEARCH OFFICE, SENIOR TECHNICAL LEAD



# California Energy Commission EPIC Research Program

## Electric Program Investment Charge (EPIC)—Administered by the CPUC

- ▶ Ratepayer-funded program to benefit ratepayers
- ▶ Administered by the Energy Commission and three Investor-Owned Utilities (PG&E, SCE, and SDG&E)
- ▶ Energy Commission Program ~ \$130 M/year





# California Energy Commission has a Long History of Energy Storage Research



# Diverse Combination of Microgrid Demonstration Projects by End Use

## Critical Facilities



Shelter



Medical Center



Fire Stations



City Hall, Police HQ, and Community Centers



Waste Water Treatment Plant



Airport

## Ports



## Military



## Communities



## Industrial



Digester



Distribution Center



# Growing Need for Energy Storage in California

## (CPUC Integrated Resource Plan)

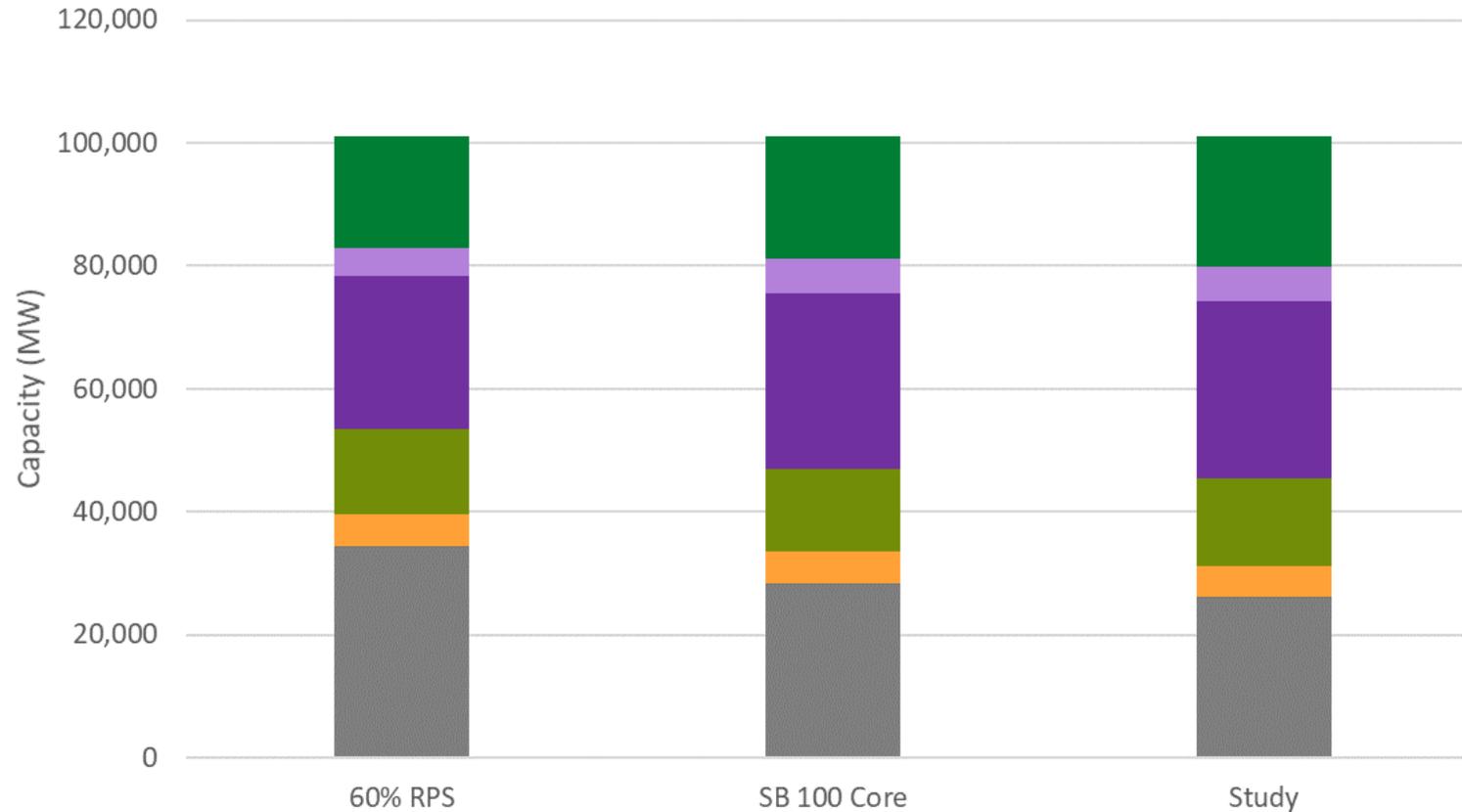


Table 5. New Resource Buildout of 2019-2020 RSP (Cumulative MW)

Resource Type	2020	2021	2022	2023	2024	2026	2030
Wind	-	34	1,950	1,950	2,737	2,737	2,837
Wind on New Out-of-State Transmission	-	-	-	-	-	-	606
Utility-Scale Solar	2,000	4,000	6,000	8,000	8,000	8,000	11,017
Battery Storage	152	2,453	2,453	2,453	3,299	6,127	8,873
Pumped (long-duration) Storage	-	-	-	-	-	973	973
Shed Demand Response	-	222	222	222	222	222	222
Natural Gas Capacity Not Retained	-	-	-	-	-	-	(30)



# Planning for California's SB-100 Goals Latest Modeling Results: System Resource Adequacy



Solar Marginal ELCC: 2%  
Wind Marginal ELCC: 19%

- Variable Renewable ELCC (incl. BTM)
- Long Duration Storage
- Battery (incl. BTM)
- Zero Carbon Firm
- Import Capacity
- Fossil Firm

"Variable renewable" resources include wind and solar.

"Zero carbon firm" resources include hydro, nuclear, geothermal, hydrogen, biomass.

For reference, the 2018 August CPUC committed System RA resources totaled 47 GW.



# 2021 is a Pivotal Year for Critical Energy Storage Research



- ▶ Over \$100 Million Invested in Energy Storage in 2020 (EPIC Funds and Awardee Provided Match Funding)
- ▶ Evaluating the Performance of Lithium Ion and Non-Lithium-Ion Energy Storage Technologies in a Variety of Microgrid Applications
- ▶ Supporting New and Emerging non-Lithium-Ion Technologies
- ▶ Field Demonstrations of non-Lithium Ion Longer Duration Energy Storage
- ▶ Validating Capability of Second-Life Batteries to Cost-Effectively Integrate Solar Power for Small-Medium Commercial Building Applications
- ▶ Assessing Long-duration Energy Storage Deployment Scenarios to Meet California's Energy Goals



# Panel 1: Global Industry View on the Opportunities and Challenges Facing Emerging Energy Storage Technologies

Moderator: **Mike Gravely**, CEC Energy Systems Research Office

## Panelists

**Jason Burwen**

CEO of the U.S. Energy Storage Association

**Alex Morris**

Executive Director, California Energy Storage Alliance



# Panel 1: Global Industry View on the Opportunities and Challenges Facing Emerging Energy Storage Technologies

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# Panel 1: Global Industry View on the Opportunities and Challenges Facing Emerging Energy Storage Technologies

## Panel Questions

1. Each of you represent many diverse energy storage companies with a wide range of technologies and capabilities. What is the biggest challenge these companies face to becoming commercially successful?
2. What is the biggest opportunity you see both in California, the US and the World that provides the energy storage companies optimism that there is a commercial market for them to pursue.
3. What do you think are the obstacles to investing in storage companies and projects? Are the issues related to more to technology uncertainty and the certainty of the cash flow from the offtake agreements like PPA's or other factors?
4. What do each of you see the Federal Government doing to advance the growth of the energy storage market and how can the EPIC program leverage that federal funding to help in this advancement?
5. How do each of you see California impacting the energy storage growth market over the next decade?

Lightning round: What is the most important thing CEC and EPIC can do to help the broad energy storage sector?



# Panel 2: Lithium-Ion Technology Batteries – Current Status and Future Outlook to Support California's Storage Needs

Moderator: **Haresh Kamath**

Director of Distributed Energy Resources and Energy Storage, Electric Power Research Institute

## Panelists

**Paul Beach**

President of Octillion Power Systems, representing lithium-ion technology systems

**Jonathan Weisgall**

Berkshire Hathaway Energy, representing the Lithium Valley Commission and the lithium extraction industry



# Panel 2: Lithium-Ion Technology Batteries – Current Status and Future Outlook to Support California's Storage Needs

## Paul Beach

President of Octillion Power Systems, representing lithium-ion technology systems



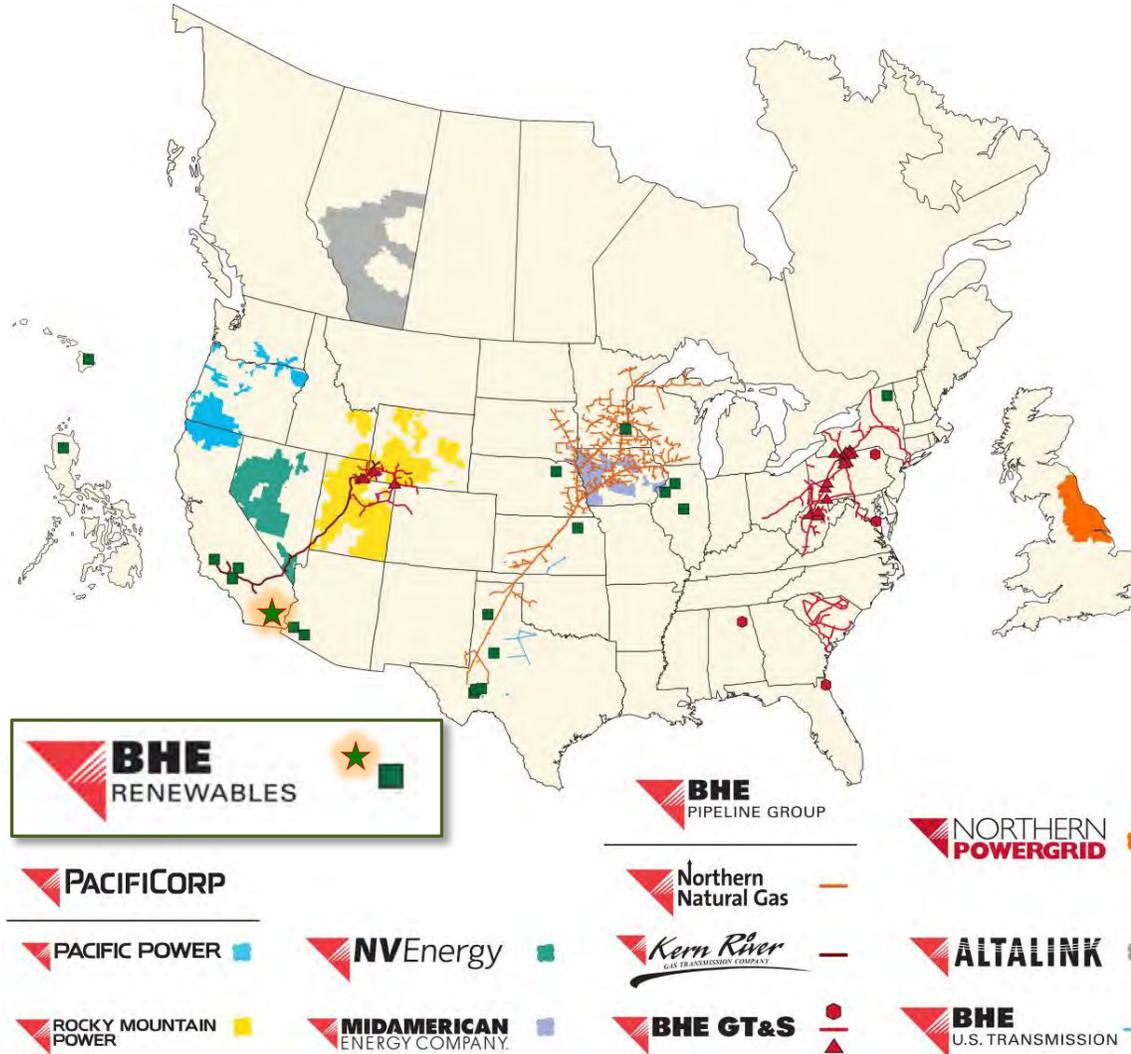
# Lithium Recovery Update

## July 2021

**Jonathan Weisgall**  
Vice President, Government Relations  
Berkshire Hathaway Energy



# Berkshire Hathaway Energy Overview



- 12 million customers worldwide
  - Top-rated service provider within the industry
- 
- Top 10% industry OSHA Recordable Incident Rate of 0.51
- 
- 42% renewable/non-carbon generation capacity
  - 37% reduction in carbon intensity since 2005
- 
- Balanced and informed outcomes
  - Earning allowable returns
- 
- \$125b in total assets
  - Exceptional cyber and physical protection
- 
- Net income approximately \$3.5b
  - Operating cash flows approximately \$6.5b

# CalEnergy Geothermal Operations – Imperial County



## Power Production

- 10 power plants
- 350 MW Capacity

## 23 Production Wells:

- 2,900 to 8,700 feet deep
- 450 to 480 degrees Fahrenheit at wellhead
- 310 to 500 psi pressure
- Total flow 53,676 gpm  
or  
1.8 million barrels per day

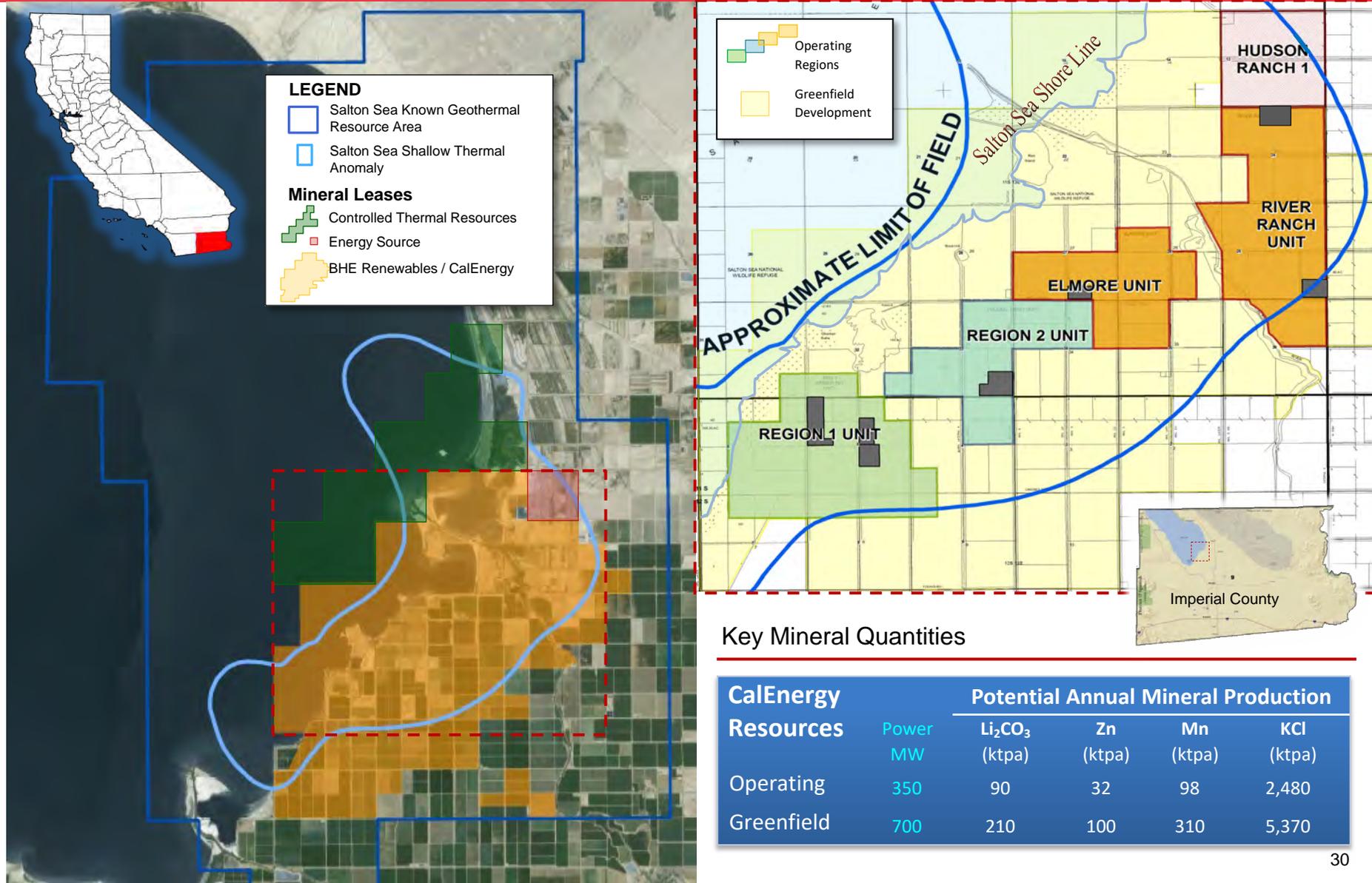
## 22 Injection Wells:

- 2,650 to 9,200 feet deep
- 205 to 230 degrees Fahrenheit at wellhead
- Total 41,785 gpm  
or  
1.4 million barrels per day

# CalEnergy 50 MW Elmore Facility



# Salton Sea Geothermal and Mineral Resources



# Status and Timelines



- California Energy Commission grant May 2020
  - \$6 million: demonstration project to recover lithium from geothermal brine
  - Match with at least \$4 million of corporate funds
  - Groundbreaking late April 2021
  - Goal to be in service March 2022
  - Knowledge transfer: UC Riverside and LBNL
- Department of Energy grant January 2021
  - \$14.9 million: (1) demonstration project to convert lithium chloride into battery-grade lithium hydroxide; (2) fund engineering for full-scale commercial operations
  - Match with \$14.9 million of corporate funds
  - Sign contract Summer 2021
  - Goal to be in service fall 2022

# Hard Rock Mining (Western Australia)



Photo credit: FollowCN

# Hard Rock Mining (Western Australia)



Photo credit: John Banagan

# Lithium Brine Pools in Atacama Desert, Chile



Photo credit: Matjaž Krivic

# Lithium Brine Pools in Atacama Desert, Chile



Photo credit: Reuters



**BERKSHIRE HATHAWAY  
ENERGY**



# Panel 2: Lithium-Ion Technology Batteries – Current Status and Future Outlook to Support California's Storage Needs

Moderator: **Haresh Kamath**

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# Panel 2: Lithium-Ion Technology Batteries – Current Status and Future Outlook to Support California's Storage Needs

## Panel Questions

1. Given Lithium-Ion Batteries represent most of the energy storage systems being fielded today, do you think the market can keep up with this pace?
2. What are the biggest challenges facing the Lithium-Ion supply market given the projected growth of the stationary and electric vehicle markets.
3. What do you feel is California's role in driving the energy storage market?
4. What are the obstacles for California's Lithium Valley to becoming a worldwide producer of critical energy storage system minerals like lithium, zinc and magnesium?

Lightning round: What is the most important thing CEC and EPIC can do to help the broad energy storage sector and the supply chain needed to support the growth of the Lithium-Ion Market?



# Panel 3: Short Term Energy Storage – Addressing the 4-hour or Less Energy Storage Market

Moderator: **Quenby Lum**, CEC Energy Systems Research Office

## Panelists

**Andrew Hughes**

Manager of Sales & Business Development, Eos Energy

**Ryan Brown**

CEO, Salient Energy

**Seth Sanders**

Chief Technology Officer and Co-founder, Amber Kinetics



# Panel 3: Short Term Energy Storage – Addressing the 4-hour or Less Energy Storage Market

**Andrew Hughes**

Manager of Sales & Business Development, Eos Energy

## Salient's Zn-ion battery replaces Li-ion in the grid

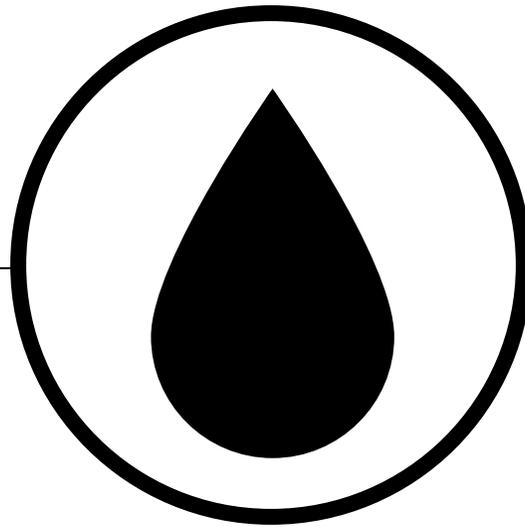
- Worked from the atom up to make a **completely new battery**
- Raw materials are orders of magnitude more abundant
- Direct substitute for Li-ion
- Scalable through use of standard manufacturing



# Zn-ion solves Li-ion's toughest challenges



**Reduced Cost**



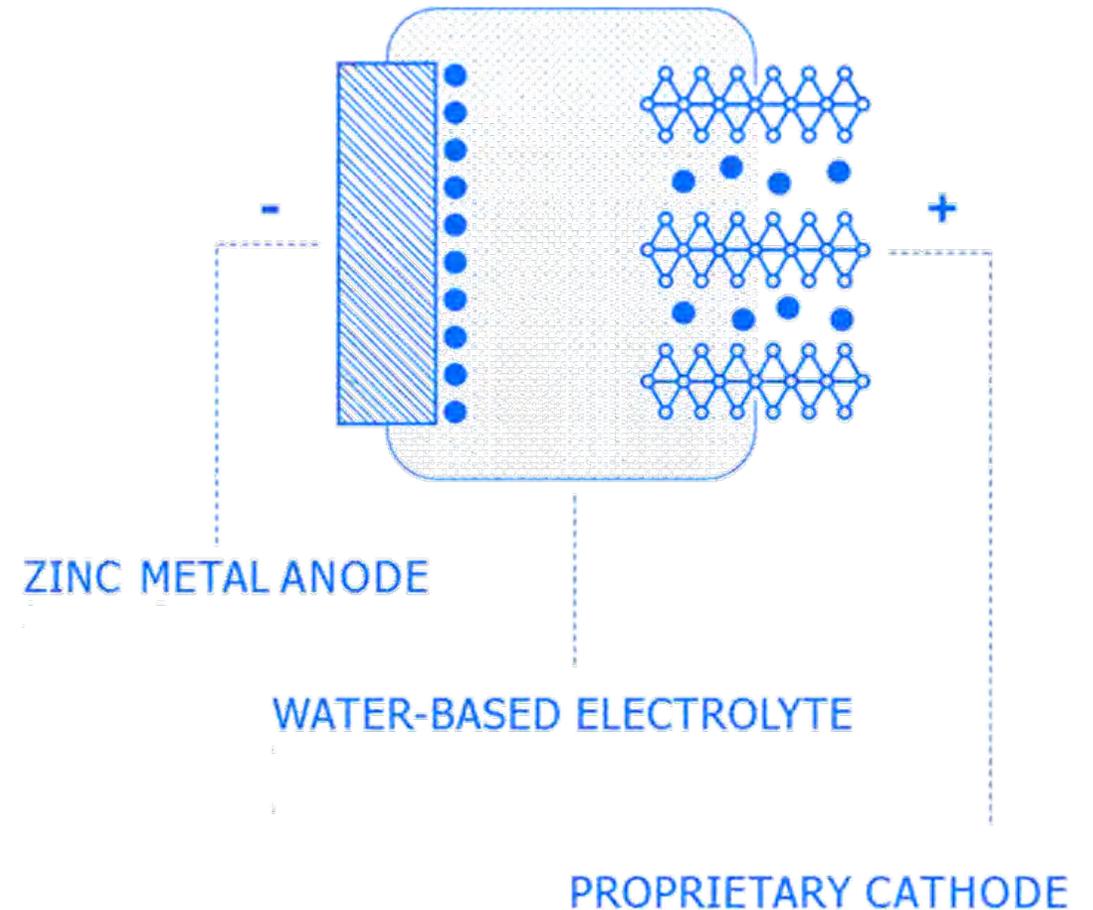
**Intrinsic Safety**



**Secure Supply Chain**

# Our technology is built on scientific breakthroughs

- First battery where zinc ions react at both electrodes (intercalation)
- Order of magnitude improvements in density and service life vs traditional zinc
- Salient is first to commercialize Zn-ion and has secured critical IP



# Zn-ion is compatible with Li-ion manufacturing

- Growth of Li-ion manufacturing locks out most other battery tech
- Zn-ion's high density enables manufacturing compatibility
- Manufacturing scale-up can be accomplished using existing processes and expertise



# The Next Frontier in Energy Storage

July 20, 2021



# Our History

**2009:**  
Amber Kinetics founded by Dr. Seth Sanders and Ed Chiao

**2012:**  
Amber completes 5 kWh long-duration KESS prototype

**2014:**  
Amber's 25kWh long-duration KESS operational in Alameda, CA test facility, funded with \$1.8M CEC Grant

**2016:**  
Amber signs supply agreements with HECO, Emerging Power, and EEI



**2016:**  
Amber deploys two KESS units with customers in the Philippines



**2017:**  
Two-year cooperation agreement with Enel



**2020:**  
Flywheel fleet reaches 255,000+ hours of cumulative field of operations globally



**2010:**  
Awarded \$3.6M DOE Grant

**2013:**  
Amber completes Series A round

**2015:**  
Amber signs agreement with Elemental Excelsior, based in Honolulu, HI



**2016:**  
Amber completes Series B round; awarded second, \$2.0M CEC Grant

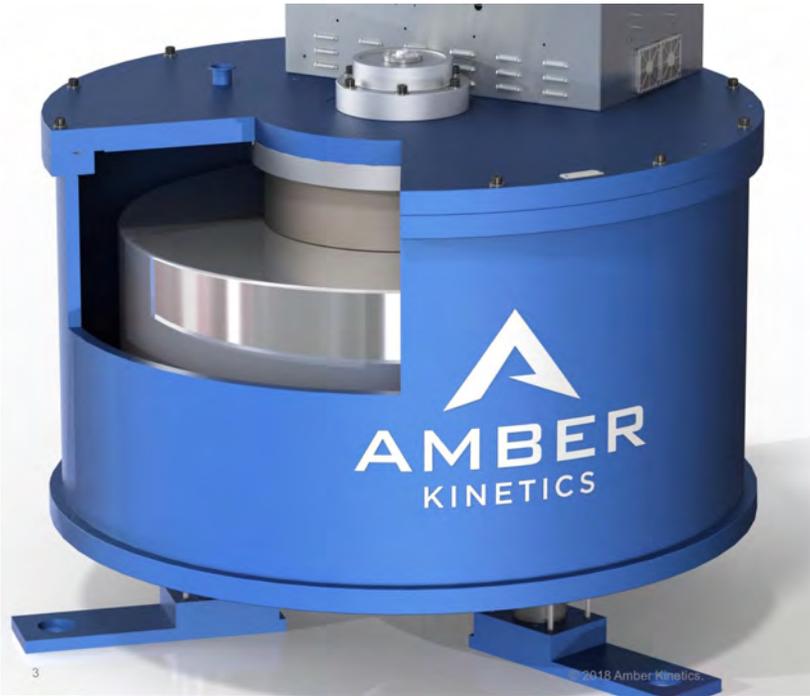
**2017:**  
First commercial supply agreements with multiple global customers

**2018:**  
Hawaii Electric and China Solar + Flywheel projects operational

# Functional Assets

- Incorporated in US, Philippines, Australia, and Singapore.
- R&D headquarters in Union City, CA. Operations now exceeding capacity.
- California test facility #1 at Alameda Point, Alameda, CA.
- California test facility #2 in King City, CA
- Philippine corporate headquarters in Makati district of Manila, Philippines.
- Batangas manufacturing plant #1 in Philippines. Annual capacity 800 units (M32 product).
- Batangas manufacturing plant #2. Annual capacity of 3200 units, beginning 2022.
- Energy Storage Demonstration center at De La Salle University Laguna campus in Philippines
- 130 employees globally
- 60 employees work out of the Union City, CA office.

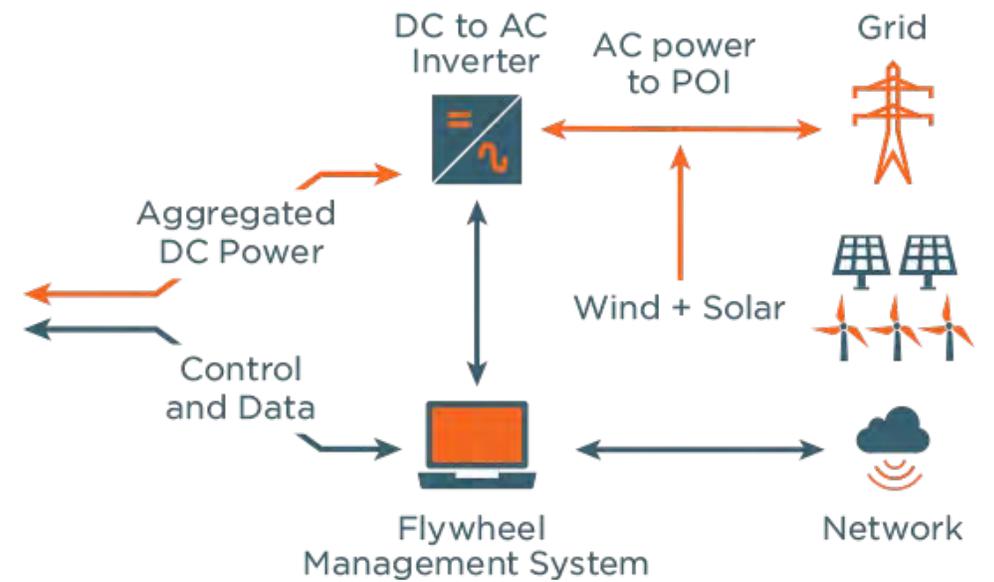
# First Commercial 4-Hour Discharge Flywheel



- Minimal O&M
- No chemical reaction
- No GHG emissions
- Performs in heat & humidity
- 100% recyclable materials
- No water or active cooling
- No noise
- No fire risk

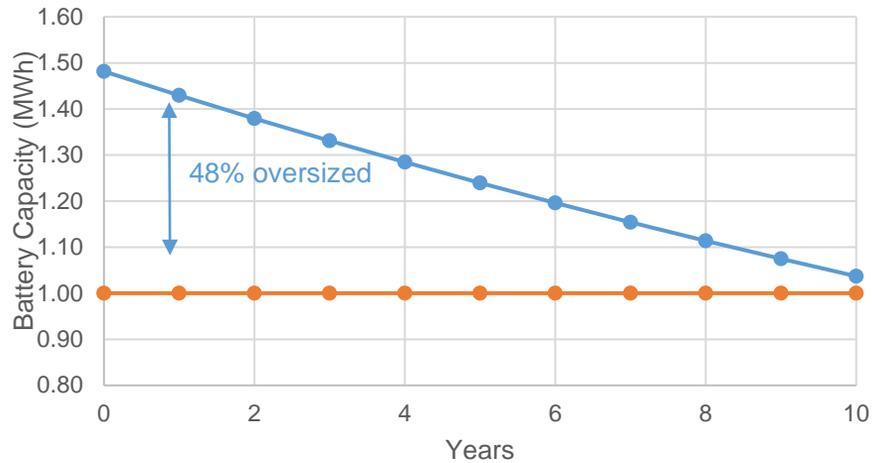
MODEL 32	
Power	8 kW
Energy	32 kWh
Duration	4.0 hours
Cooling	Passive
Round-trip Efficiency (DC) (includes coasting loss)	>86%
Cycle Life	11,000 (no daily limitation)
Design Life	30 years
Environmental	-20 to 50 C; 100% humidity
Electrical	
DC Bus Voltage	550-750 Vdc
Full Power Response Time	< 1 sec
Average Coasting Loss	< 65 watts

# Grid Modernization

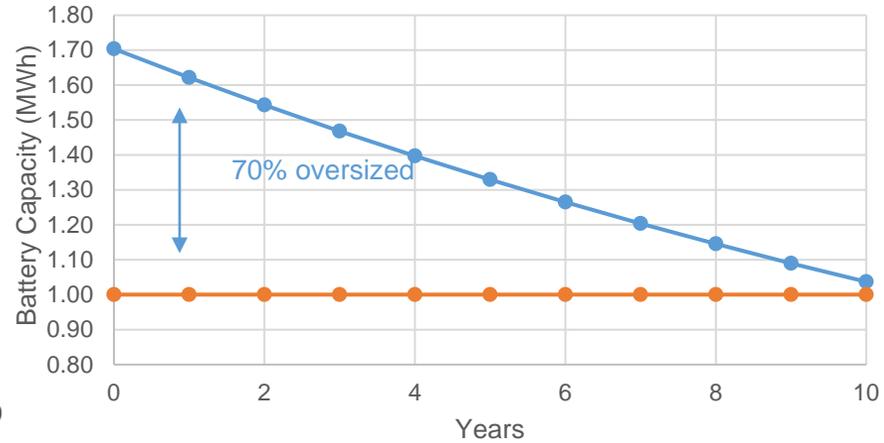


# Daily Cycling with Lithium Ion Batteries

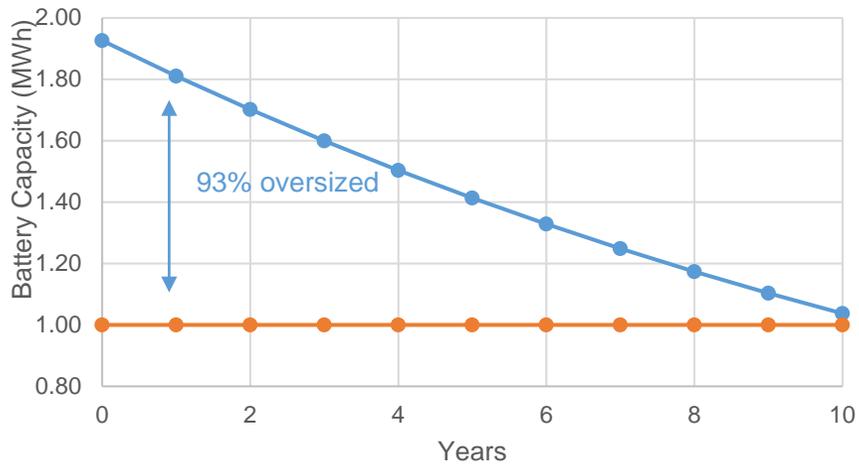
Oversizing of Li-ion 1 cycle, 4 hour product



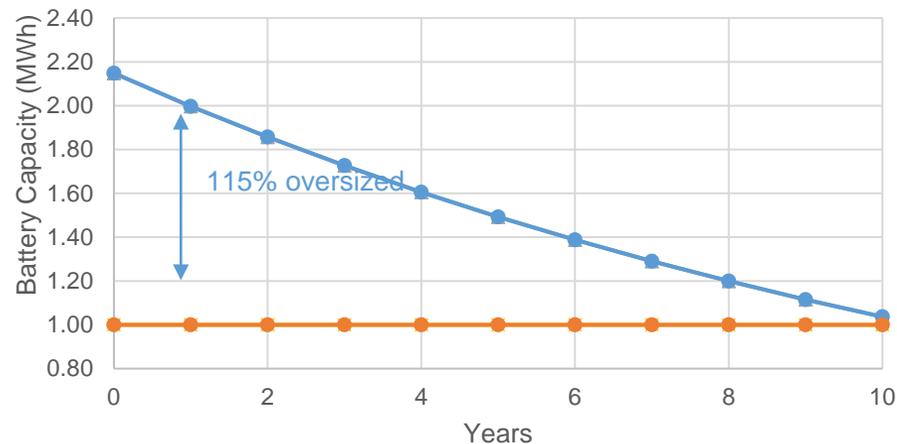
Oversizing Li-ion 1.5 cycle, 4 hour product



Oversizing Li-ion 2 cycle, 4 hour product



Oversizing Li-ion 2.5 cycle, 4 hour product



Lithium Ion batteries degrade faster with multiple, daily cycling. This increases overall project cost as the project needs to be oversized to maintain capacity

# The Amber Advantage

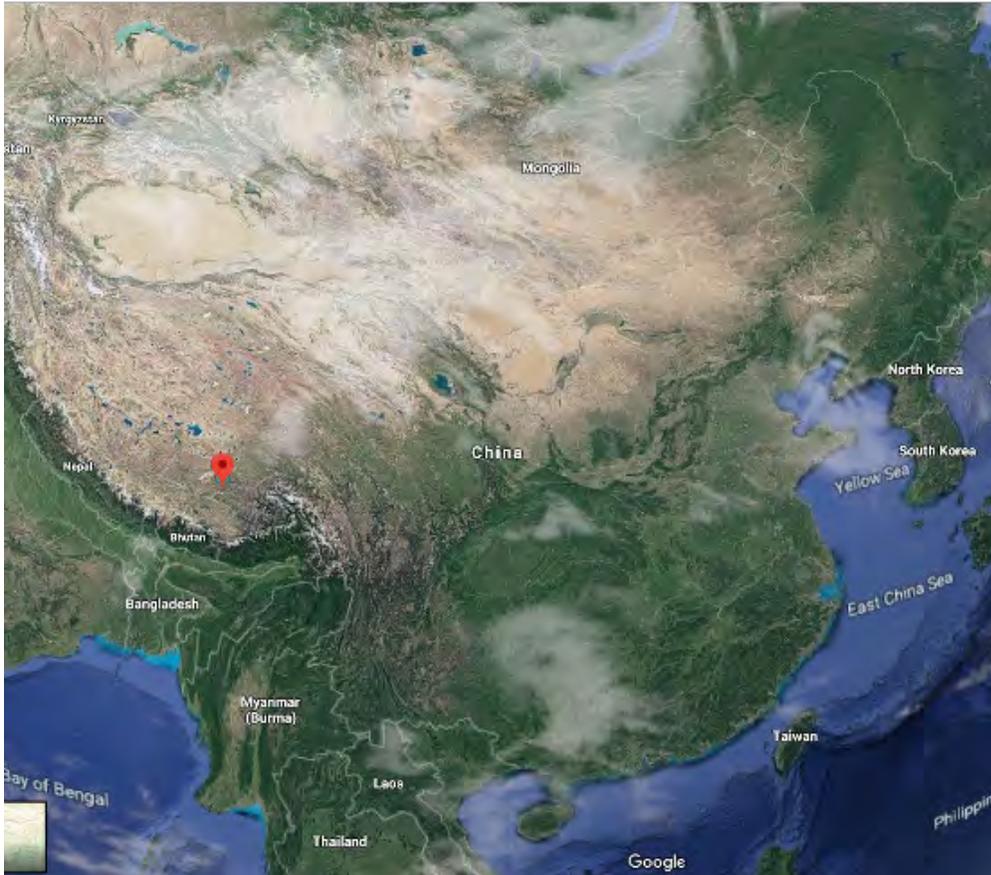


Thank you!



H I G H L Y   R U G G E D I Z E D   T E C H N O L O G Y

# Built for Harsh Environments



## Extreme Temperature Ranges

Deployed in remote areas of the world, our flywheels are designed to require minimal maintenance while operating in extreme temperature ranges.



## Humidity, Dust and Elevation

Harsh conditions do not impact our flywheel performance or efficiency



## CASE STUDY

# Only Ruggedized Energy Storage Solution

## CHALLENGE

- Harsh weather conditions
- Remote site (a challenge for both installation and maintenance)
- Extremely high altitude

## SOLUTION

Amber Kinetics' highly ruggedized flywheel technology made it the ideal solution to address the challenges surrounding the high altitude and harsh environment.

Successfully commissioned in July 2018, this installation provides energy firming, curtailment capture and power smoothing/ramp rate control seamlessly.





## CASE STUDY

# Utility of the Future

### CHALLENGE

With the traditional utility model rapidly changing, regulatory drivers, utilities are faced with unpredictable weather patterns, natural disasters, rolling power outages and outdated transmission and distribution networks.

### SOLUTION

West Boylston Municipal Lighting Plant (WBMLP) partnered with Amber Kinetics to install a 128kW/512kWh flywheel energy storage system in Massachusetts.

The flywheels are located next to an existing ground mounted solar array at a distributed energy generation facility. The flywheels were designed for energy arbitrage to reduce peak load and increase grid reliability.





THE WORLD'S ONLY

# Flywheel Innovation Hub

Commissioned in early 2020, Amber Kinetics officially launched its New Product Introduction (NPI) installation on the campus of the De La Salle University (DLSU) in the Philippines. The Philippines is also home to Amber Kinetics' state-of-the-art manufacturing, testing and final configuration facility.

In addition to being an innovation hub for flywheels, DLSU is able to reap the benefits of this installation as it helps to reduce electricity costs by performing demand charge management when electricity demand is high.



## TIER 1 VENDORS

Amber Kinetics has built a rigorous supplier qualification guide to ensure only the highest performance of our product.

INDUSTRY-LEADING

# Achieving Operational Excellence

## SUPPLY CHAIN

Amber Kinetics has built a world-class operations organization to ensure the stability of our global supply chain to mitigate risk.



## HEALTH, SAFETY, ENVIRONMENT

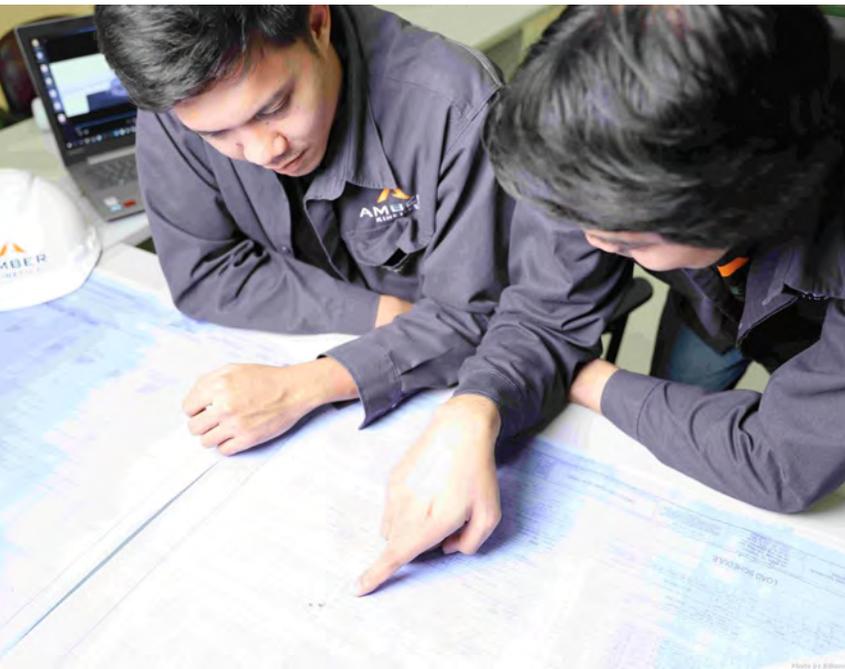
Amber Kinetics is committed to adhering to transparent HSE practices for the safety of our employees and the sustainability of our product.

We have developed standard safety, failure and stress tests to ensure each flywheel meets our strict standards prior to deployment. In addition to final safety testing of our flywheels, we have developed proprietary safety procedures for shipping and transportation of our technology—eliminating risk during manufacturing, transport, installation, operation and maintenance.

COMMITTED TO SAFETY

# Rigorous & Transparent Safety Practices

We have developed standard safety, failure and stress tests to ensure each flywheel meets our strict standards prior to deployment. In addition to final safety testing of our flywheels, we have developed proprietary safety procedures for shipping and transportation of our technology—eliminating risk during manufacturing, transport, installation, operation and maintenance.



- No fire risk (i.e. non-flammable materials, no risk of thermal runaway)
- Our flywheels do not contain or produce hazardous materials
- Absolutely no harmful emissions to air, land or water





# Panel 3: Short Term Energy Storage – Addressing the 4-hour or Less Energy Storage Market

Moderator: **Quenby Lum**, CEC Energy Systems Research Office

## Panelists

**Andrew Hughes**

Manager of Sales & Business Development, Eos Energy

**Ryan Brown**

CEO, Salient Energy

**Seth Sanders**

Chief Technology Officer and Co-founder, Amber Kinetics



# Panel 3: Short Term Energy Storage – Addressing the 4-hour or Less Energy Storage Market

## Background on EPIC work

### Storage Guidebook

- streamline and standardize permitting process for behind-the-meter customers

### Residential Solar + Storage

- building energy efficiency standards: Title 24 and Joint Appendix 12
- research on the role of storage to support these residential systems

### Diversify technologies

- storage technologies
- battery chemistries



# Panel 3: Short Term Energy Storage – Addressing the 4-hour or Less Energy Storage Market

## Panel Questions

1. What are the most pressing challenges facing the short duration, 4-hour or less storage market?  
– technology, economics, policy, manufacturing, other
2. What are the key hurdles that short duration energy storage faces in manufacturing scale-up?
3. What is the best way to incentivize companies to conduct life-cycle analyses and integrate cradle-to-cradle design and manufacturing into their product plan?
4. What are the key hurdles we need to overcome for energy storage to be more accessible to a wider customer base?

Lightning round: What is the most important thing CEC can do to help the short duration energy storage sector?



# Panel 4: Addressing Long Duration Energy Storage Market—Opportunities and Gaps

Moderator: **Jeff Sunquist**, CEC Energy Systems Research Office

## Panelist

### **Matt Harper**

Chief Commercial Officer, Invinity Energy Systems

### **David Bierman**

Co-Founder and Chief Technology Officer, Antora Energy

### **Jason Houck**

Manager, Policy and Regulatory Affairs, Form Energy, Inc.



## COMPANY & TECHNOLOGY OVERVIEW

EPIC 4 Scoping Workshop / July 20 2021



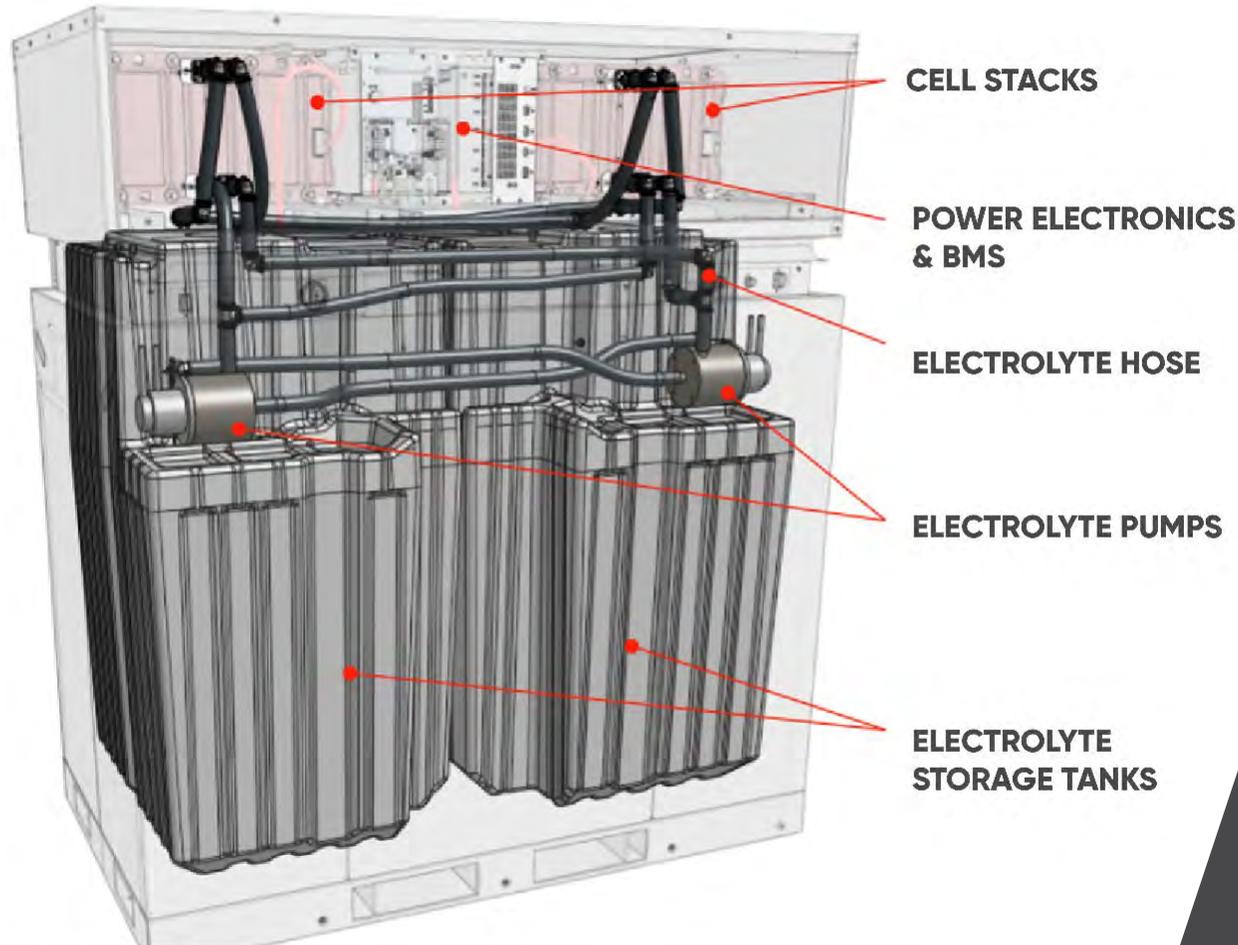
# Invinity Energy Systems

- The leading global manufacturer of Vanadium Flow Batteries (VFB)s
- Customers include industry, utilities and electricity networks
- Largest installed VFB base: Over 25 MWh installed or pending across 14 countries



# Inside VFB

Durable/Reliable/Economical/Proven



## VANADIUM

### AVAILABLE

Element 23, readily available and more abundant in the Earth's crust than copper. Accessible reserves in Australia, South Africa, United States, Canada, Russia.

### REUSABLE

Virtually unlimited working life. 97% proven recovery rate from used electrolyte.

### SAFE

Electrolyte is ~70% water, non-flammable with no risk of thermal runaway

# Invinity VFB Value Proposition



## COMPELLING ECONOMICS

Superior levelized cost of storage (LCOS)



## MORE DURABLE

No degradation from heavy cycling  
25 year lifetime



## SAFER

Non-flammable  
No risk of thermal runaway



## LONGER DURATION

Optimized for requirements of 3 to 10 hours



## SUSTAINABLE MATERIALS

No conflict minerals  
All components easily recyclable



## FACTORY BUILT

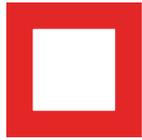
Standardized product drives price down & quality up



## THE RESULT:

Energy storage superior to and complementary with lithium systems

# Invinity VS3-022

 Safe. Dependable.  
Economical.



RATED POWER:  
CONTINUOUS

**78kW**

ENERGY STORAGE:  
NOMINAL

**220kW**

ENERGY STORAGE:  
DURATION

**2-12  
HOURS**

LIFETIME

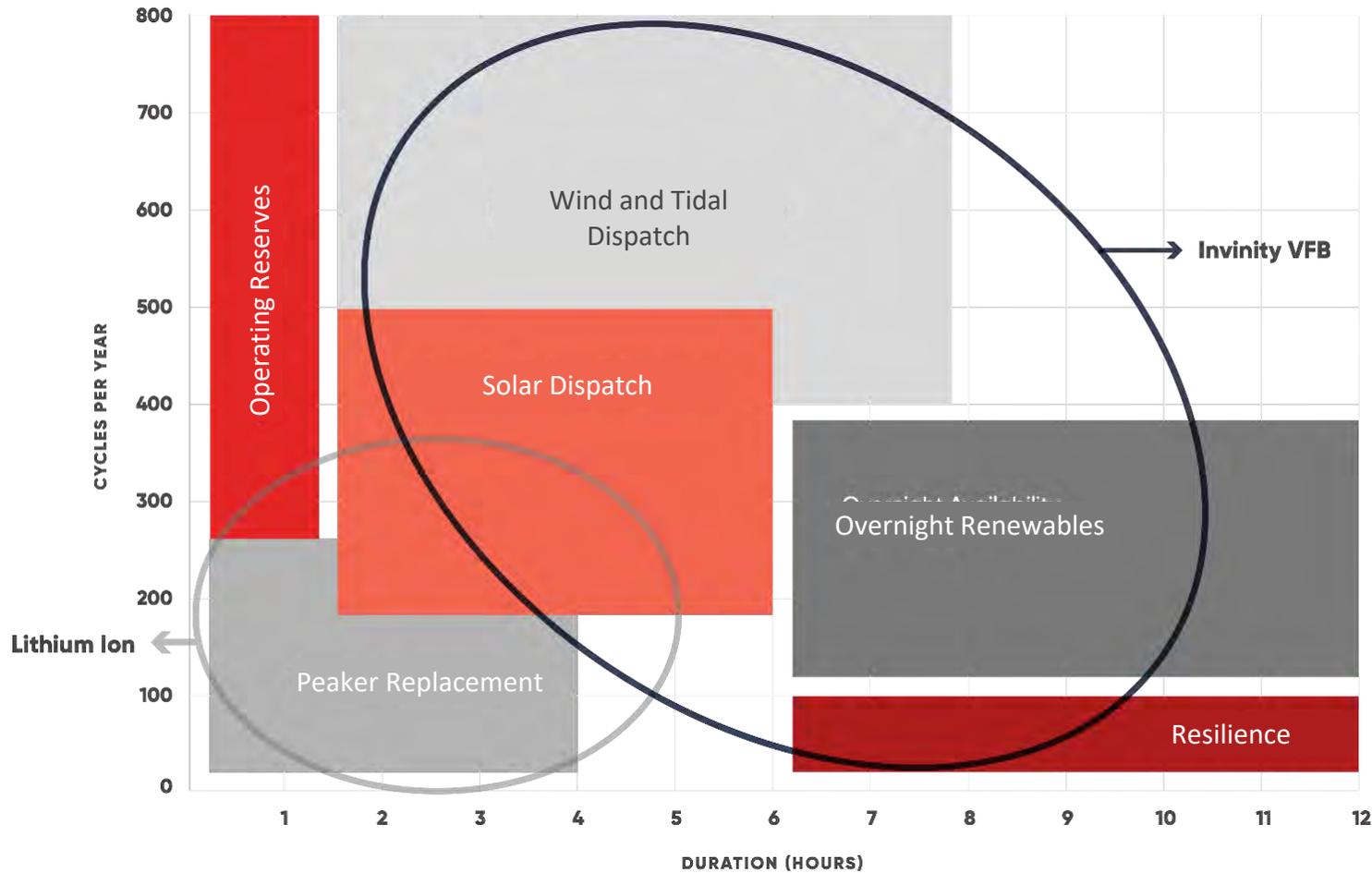
**25  
YEARS**

RECOMMENDED  
DEPTH OF DISCHARGE:

**100%**

CYCLE LIFE:  
UNLIMITED

# VFB Use Cases



**ENERGY SUPERHUB OXFORD**  
Operating Reserves



**EUROPEAN MARINE ENERGY CTR.**  
Tidal Dispatch



**YADLAMALKA ENERGY**  
Solar Dispatch



**SOBOBA FIRE STATION**  
Resilience



# Roadmap



2015

SMALL SCALE C&I

2018

SMALL SCALE C&I  
SOLAR + STORAGE

2020

DISTRIBUTED GRID ASSETS

2023

CENTRALIZED  
GRID ASSETS / 50MW+



# Antora Energy

Enabling Deep Decarbonization of the Power Sector Through Affordable  
Multi-day Energy Storage

David Bierman

EPIC Workshop for Energy Storage  
7/20/2021

[info@antora.energy](mailto:info@antora.energy)

# Antora Energy

**Mission: To improve human lives by developing technology to promote deep decarbonization.**

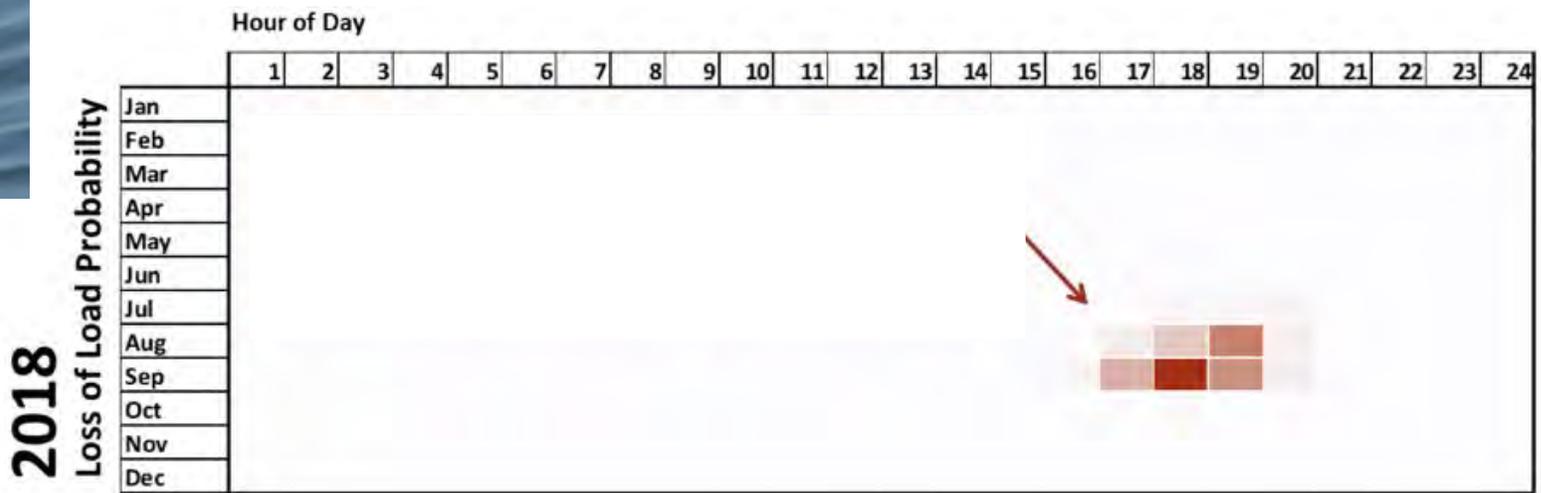
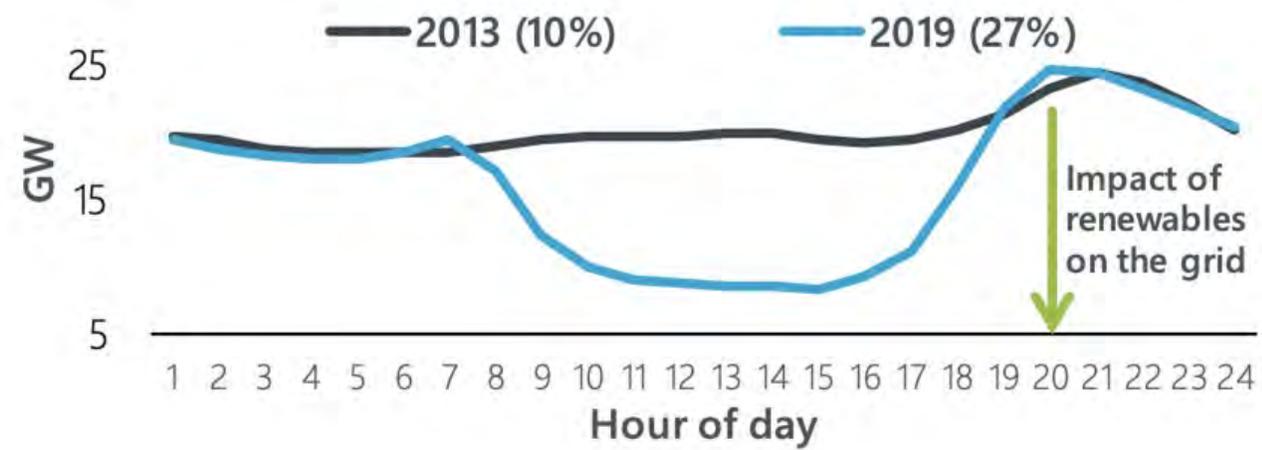
## **Seed-stage hardware technology start-up**

- Founded in 2018, based in Sunnyvale, CA
- Commercializing new class of energy storage that is 20x less expensive than Li-ion
- World-record efficiency solid-state heat engine
- Early funding from CEC, ARPA-E, NSF, EERE-AMO to support early development

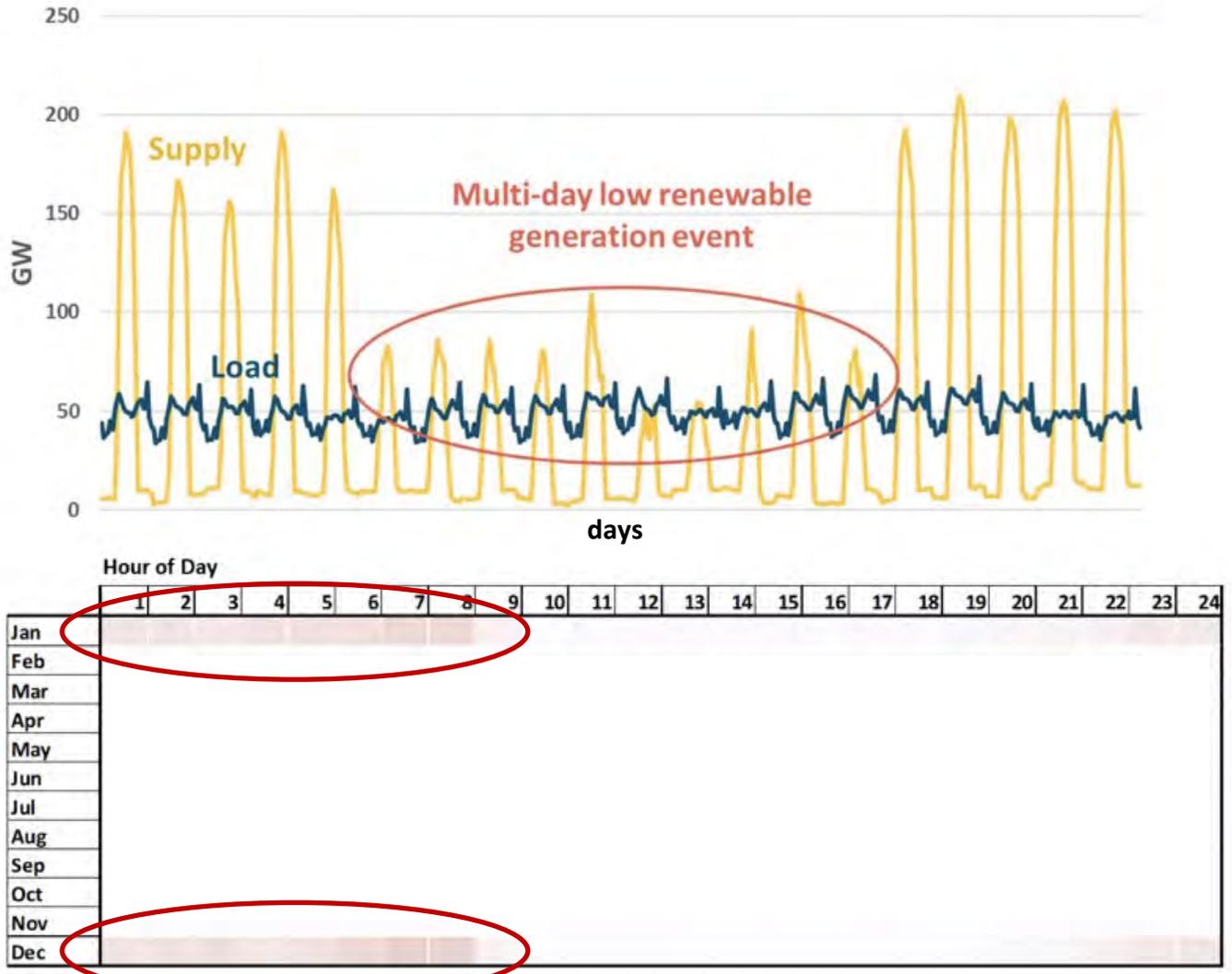
## **Core team with deep experience and track record of success**

- 15 FTEs (7 PhDs in photovoltaics and thermal sciences, Stanford, Caltech, Berkeley, UCSB)
- >30 additional collaborators from 5 different organizations
- Participated in Cyclotron Road, Creative Destruction Labs, StartX, GCxN, Third Derivative
- Strong technical and business advisory board

# Energy storage solves grid reliability problems

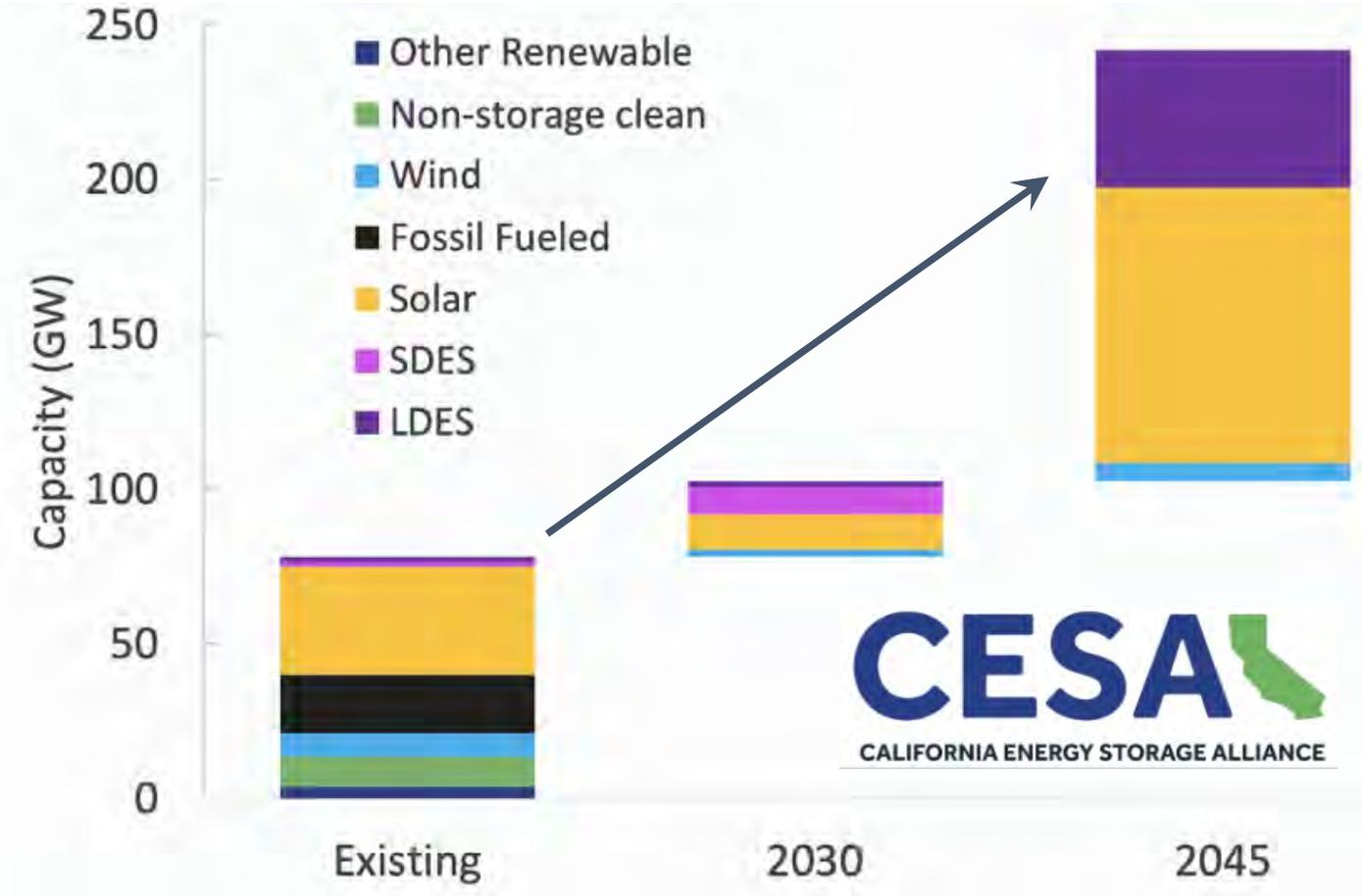


# Grid reliability in 2050 will be very different than 2021



# Long duration storage is the lowest cost route to carbon-free

- Enables retirement of >20 GW of fossil plants in CA
- \$1.5B/yr reduction in 2045 system cost
- Avoids 40 TWh/yr of curtailed renewable power



# Not just a series of paper studies...



## LONG DURATION STORAGE

### Joint Procurement with Eight Community Choice Aggregators

In fall 2020, eight California Community Choice Aggregators (Joint CCAs) issued a Request for Offers for 500 MW of long-duration storage (LDS). The Joint CCAs collectively serve 2,324,250 customer accounts across 15 counties, with a peak load of 5,395 MW and an annual energy use of 24,748 GWh. This is the largest known single procurement effort for this amount of LDS. 51 developers submitted offers with over 300 unique pricing options and 18 different LDS technologies.

500 MW of long-duration

Decision 21-06-035 June 24, 2021

**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA**

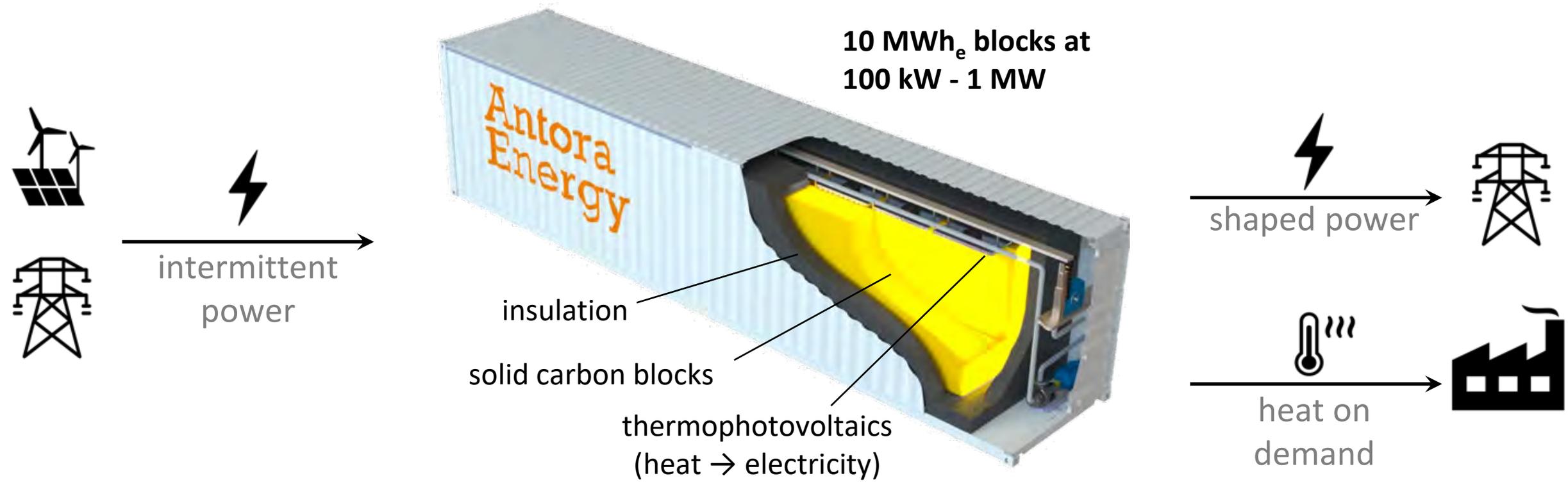
Order Instituting Rulemaking to Continue Electric Integrated Resource Planning and Related Procurement Processes.

Rulemaking 20-05-003

**DECISION REQUIRING PROCUREMENT TO ADDRESS MID-TERM RELIABILITY (2023-2026)**

1000 MW of firm, zero-emitting  
1000 MW of long-duration

# Antora Energy's solid state thermal battery



## Key Features

- **Long Duration:** 10-200+ hrs
- **Affordable:** <\$10/kWh<sub>e</sub>
- **Scalable:** mature supply chains
- **Safe:** no thermal runaway
- **Robust:** no cycling degradation
- **Site-able:** no geographic constraints

# Thank you!

David Bierman  
david@antora.energy



# Panel 4: Addressing Long Duration Energy Storage Market—Opportunities and Gaps

**Jason Houck**

Manager, Policy and Regulatory Affairs, Form Energy, Inc.



# Panel 4: Addressing Long Duration Energy Storage Market—Opportunities and Gaps

Moderator: **Jeff Sunquist**, CEC Energy Systems Research Office

## Panelist

### **Matt Harper**

Chief Commercial Officer, Invinity Energy Systems

### **David Bierman**

Co-Founder and Chief Technology Officer, Antora Energy

### **Jason Houck**

Manager, Policy and Regulatory Affairs, Form Energy, Inc.

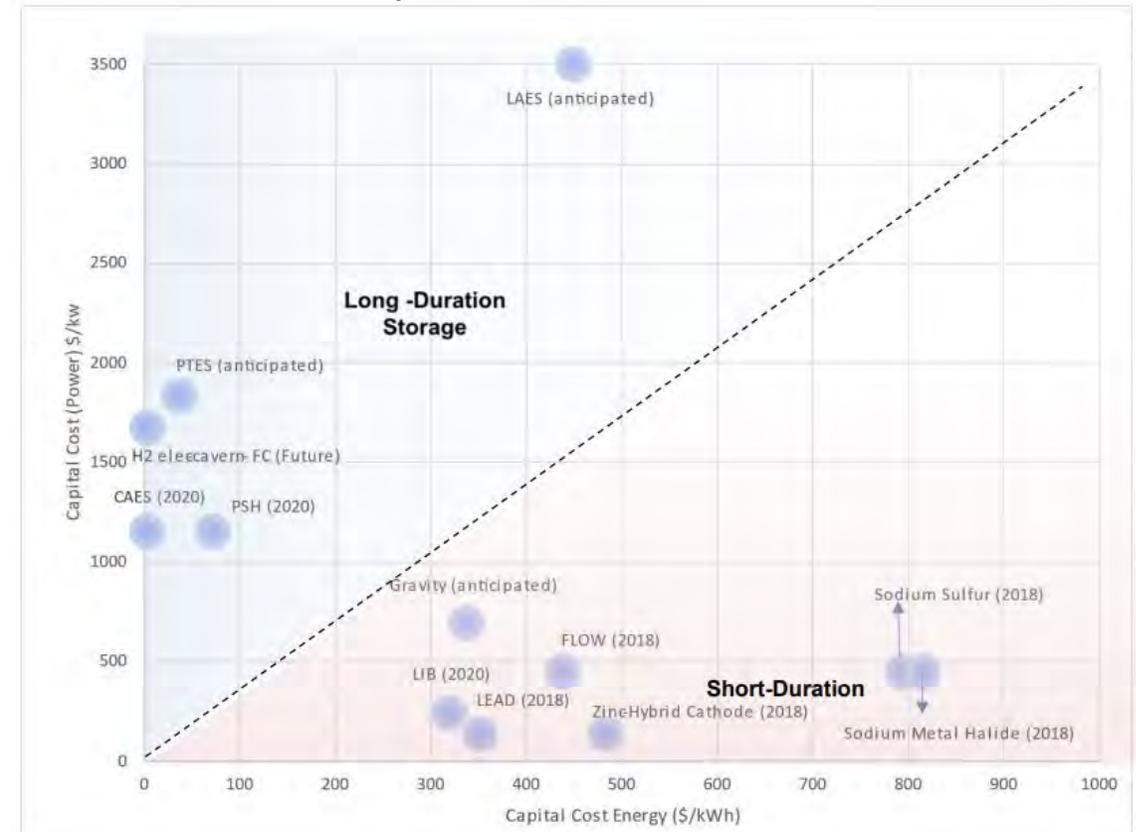


# Panel 4: Addressing Long Duration Storage Market – Opportunities and Gaps

Long duration storage has a relatively low energy capacity cost component, which will enable it to fulfill certain energy needs at lower cost than other energy resources.

More data on the actual costs and performance of long duration storage technologies, as well as a deeper understanding of other sensitivities such as climate variation, are needed to accurately envision which needs long duration storage will fulfill.

Power capacity cost component (\$/kW) versus energy capacity cost component (\$/kWh)



Source: Augustine, Chad, and Nate Blair. Energy Storage Futures Study: Storage Technology Modeling Input Data Report. Golden, CO: National Renewable Energy Laboratory. NREL/TP-5700-78694. <https://www.nrel.gov/docs/fy21osti/78694.pdf>



# EPIC's Current Long Duration Storage Research

## Pilot Demonstrations

- Vanadium Flow Batteries
- Zinc-Air Batteries
- Thermal Storage
- Green Electrolytic Hydrogen

## Grid Modeling

- Updating modeling tools and data sets to include long duration storage.
- Developing scenarios to assess the possible roles of long duration storage in meeting California's future energy needs.



# Panel 4: Long Duration Storage Questions

1. What role will long duration storage have in the following?
  - a. Grid Reliability- Mitigating impacts of severe weather events to the grid (including exceptionally high demand and/or low generation)
  - b. Lowering the energy and infrastructure costs of electric vehicle charging
  - c. Improving resiliency and providing backup power for critical facilities
2. What are the most important technology barriers we need to overcome with EPIC research to bring these technologies to market at scale?
3. What efforts can bridge the gaps between researchers, utilities, and policy makers in understanding the performance and potential use cases for long duration storage?
4. What are the most promising near-term opportunities for long duration storage?

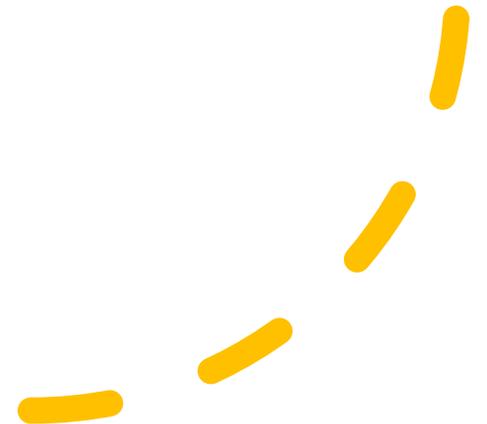
Lighting Round. What do you think is the one most important thing CEC should be doing to move this area forward?

# PUBLIC INPUT SESSION

## Stakeholder Comments on the Scope of the EPIC 4 Investment Plan

- 3 minutes per commenter, 1 commenter per organization
- Please clearly state your name and affiliation
- Use the raise hand function in Zoom and wait to be called upon to unmute
- Type questions/comments into the Q/A window

<https://www.online-stopwatch.com/full-screen-stopwatch/>



# Next Steps

**To stay involved in EPIC 4:**

Visit [www.energy.ca.gov/epic4](http://www.energy.ca.gov/epic4).

**Submitting Written Comments and EPIC 4 Plan Concepts:**

Please use CEC's **e-commenting** system:

<https://efiling.energy.ca.gov/Ecomment/Ecomment.aspx?docketnumber=20-EPIC-01>

See **notice** for **e-mail and U.S. Mail** commenting instructions:

<https://efiling.energy.ca.gov/getdocument.aspx?tn=238093>

**Workshop Comments are due July 30, 2021.**



Thank You

