

DOCKETED

Docket Number:	21-TRAN-01
Project Title:	Electric Vehicle Infrastructure Training Program Public Engagement
TN #:	237467
Document Title:	ETP Presentation - 4-16-2021
Description:	N/A
Filer:	Spencer Kelley
Organization:	California Energy Commission
Submitter Role:	Commission Staff
Submission Date:	4/15/2021 3:08:51 PM
Docketed Date:	4/15/2021

Employment Training Panel

Robert Meyer
Director of Economic
Development

www.etp.ca.gov



What is ETP?

ETP is a business and labor supported State agency that uses a **pay-for-performance contract** to reimburse the costs for employer-customized job skills training.

ETP does not:

- provide training
- mandate training topics for employers
- select or approve trainers

ETP has funded over \$1.5Billion toward training workers in more than 120,000 businesses.



Who can contract with ETP?

- **Employer** – Private for profit and certain private, non-profit Employers
-
- **Group of Employers** – Chambers of Commerce, Trade Association, Joint Apprenticeship Training Committee, Economic Development Corporation
 - Public or Private **Training Agency**
 - **Workforce Development Board**
 - Workforce Investment and Opportunity Act (WIOA) **Grant Recipient/Administrator**

Key term – Multiple Employer Contractor



ETP Program Details

Trainees: New and Existing Full-time Workers
Unemployed Individuals
Apprenticeship and Journey Workers
Small Business Owners

Training: Employer-Customized Job Skills
May include job readiness training and
exclude legally-mandated training

Flexible Delivery Methods and Provider Choices

Contracts require an *In-Kind Contribution*



Reimbursement *(the good part)*

The cost of training is the cost of training.

ETP uses a **fixed-fee training reimbursement rate** that is inclusive of all administration and training costs. Support Costs may add up to 8% to the ETP reimbursement rate.

ETP reimbursement rates are contract specific but range from \$9 - \$23 per trainee, per training hour.

**ETP reimbursement = total training hours provided
x the training reimbursement rate.**

New Hire Training costs can not be passed to trainee.



ETP Application Process

1. Orientation
2. Preliminary Application
3. Site Visit
4. Application for Funding
5. Panel Approval
6. Training Begins*

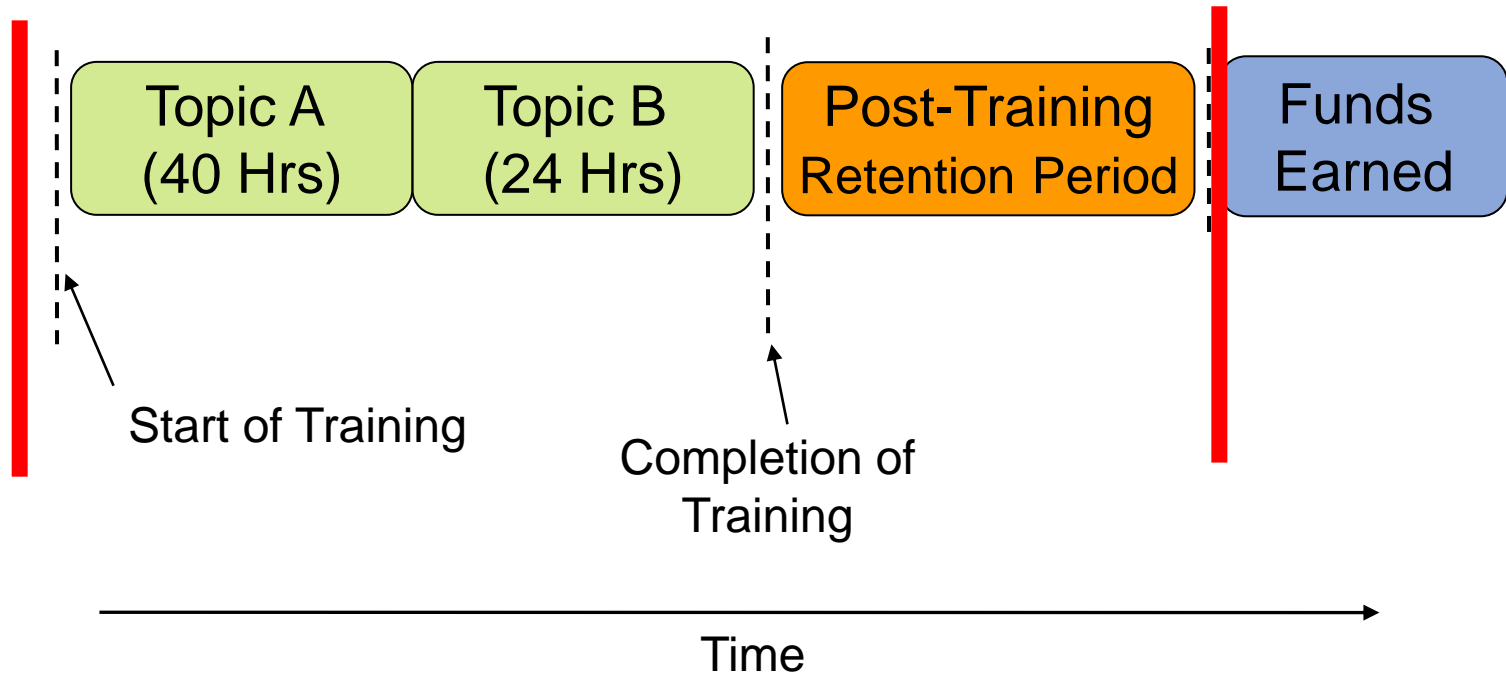
* training can not be reimbursed retroactively by ETP



Individual Trainee Model

Contract Term Dates

(all training and the retention period must be completed within these dates)



Contracting Model

El Camino Community College District - \$532,950

Trained up to 425 mechanics, technicians, electricians, tow truck drivers and first responders. (Placed 207)

Training funded was exclusively focused on ZEV technologies, including both broader technology training and more manufacturer-specific and prescriptive training topics (e.g. fire and safety procedures).

Training Providers were also Cerritos College, Long Beach City College, Peralta Community College District as well as other third party vendors.



Contracting Model

California Labor Federation, AFL-CIO - \$594,090

Trained up to 966 mechanics, technicians, operators for Los Angeles Metro, Santa Clara VTA and AC Transit

Training funded was exclusively focused on ZEV technologies, including manufacturer-specific and intensive operational procedures. (e.g. advanced training topics and productive lab delivery).

Training Providers were selected by the employers and included internal SME and as well as other third party vendors.



Key Initiatives for FY2021/2022

Job Creation, Equity and Impact

COVID Response Plan / Priority Industries

Critical Proposals for Job Creation (GO-Biz)

Zero Emission Vehicle Technology (GO-Biz,
CEC, CARB, CWDB, CCCCCO)

CASCADE and CADENCE (OPR)

RESPOND (Natural Disaster)

Apprenticeship, Pre-Apprenticeship and
Journey Worker Training

Aligned State and Federal Grants including
SEED Initiative, PFL



Heading into FY2021/2022

Better Job and Higher Wages

Aligned Departments will foster Workforce Opportunities and Increased Collaboration
Pursuit of New Program Support with State and Federal Grants and Funding

Cal-E-Force

New Software Backbone for ETP
Application and Contract Development
Administration and Invoicing processes.



Connecting to ETP

The ETP Economic Development Unit provides presentations, interactive program overviews and assistance for all interest applicants. They explore and develop leveraged funding opportunities and provide free direct application and technical assistance for potential contractors.

Northern California: Renee Pierce

(916)327-5258

renee.pierce@etp.ca.gov

Southern California: Elsa Wadzinski

(818)755-3634

elsa.wadzinski@etp.ca.gov

Statewide: Robert Meyer

(916)327-4391

robert.meyer@etp.ca.gov

