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BEFORE THE  
CALIFORNIA ENERGY COMMISSION

In the matter of:

2020 Integrated Energy	)	Docket No. 20-IEPR-02
Policy Report Update	)	REMOTE ACCESS WORKSHOP
(2020 IEPR Update)	)	
_____	)	

JOINT AGENCY IEPR WORKSHOP ON  
VEHICLE-GRID INTEGRATION AND CHARGING INFRASTRUCTURE  
FUNDING

REMOTE VIA ZOOM

SESSION 1 - VGI Roadmap, Use Cases and Benefits of VGI

MONDAY, JUNE 22, 2020

2:00 P.M.

Reported by:

Martha Nelson

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Julia Szinai, UC Berkeley

Tom Ashley, Greenlots

Jackie Piero, Nuvve Corporation

PUBLIC COMMENT

Mark Roest

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1 recorded. We will post a recording and a written  
2 transcript on our website. Also, today's  
3 presentations have been posted on our website.

4           We're holding this workshop in three  
5 sessions over two days. This afternoon, we have  
6 a presentation on the Draft Vehicle Grid  
7 Integration Roadmap, followed by a panel  
8 discussion of use cases and benefits of VGI, or  
9 vehicle-grid integration. The second session is  
10 on Wednesday to discuss charging infrastructure  
11 and funding programs and that will begin  
12 Wednesday at 9:30 in the morning. The third  
13 session, the last one, will begin Wednesday  
14 afternoon to discuss scaling VGI and charging  
15 infrastructure. And for each session, we have a  
16 separate login link.

17           So we are trying to make our IEPR  
18 workshops more engaging in this remote  
19 environment. And so today, we will be using the  
20 Q&A function in Zoom with the capability to vote  
21 on questions posted by others. So if you open up  
22 that Q&A icon at the bottom of your screen,  
23 attendees may type questions for panelists. But  
24 before typing a question, please, go ahead and  
25 check and see if someone else has already posed a

1 similar question. If so, you can click the  
2 thumbs-up to vote on it and that will move the  
3 question up in the queue. The questions with the  
4 most thumbs up are up-voted to the top of the  
5 list. We will do our best to respond to all the  
6 questions but are unlikely to elevate all of them  
7 due to time restrictions.

8           And, finally, I'll just go over how to  
9 provide comments on today's materials. There  
10 will be an opportunity to provide public comments  
11 at the end of the session. So in Zoom, you can  
12 click the raise-hand icon at the bottom of the  
13 screen to let us know you'd like to make a  
14 comment. And if you change your mind, just click  
15 it again and your hand will go down.

16           For those on the phone not using Zoom,  
17 press star nine to raise your hand, and then  
18 we'll open up your line at the end during the  
19 public comment period.

20           Alternately, written comments are always  
21 welcome and are due on July 15th. And, again,  
22 the notice provides all the detailed instructions  
23 for providing written comments.

24           And with that, I'll turn it over to  
25 Commissioner Monahan for opening remarks.

1           Thanks.

2           COMMISSIONER MONAHAN: Thanks, Heather,  
3 and welcome everybody. So I'm extremely excited  
4 to have this discussion, actually, the discussion  
5 we're going to have today and Wednesday. And,  
6 you know, vehicle integration, it's such a  
7 terrible moniker because it sounds very boring  
8 when you just say vehicle-grid integration and,  
9 yet, it's so important to reaching our goals for  
10 electrifying transportation and cleaning up the  
11 electricity sector.

12           So, you know, when we do it right, we  
13 save money on electricity bills, which is  
14 especially important for low-income families, we  
15 electrifying transportation more rapidly, and we  
16 reach our carbon goals in both transportation and  
17 electricity. And if we do it wrong, then we make  
18 it more expensive which doesn't provide any  
19 incentive for utilities to be able to invest in  
20 EV charging infrastructure if it's going to be,  
21 actually, more expensive for electricity users,  
22 and it gets harder to reach our goals for  
23 electrifying transportation and for reaching our  
24 carbon mitigation goals. So it's so important  
25 that we do it right.



1           Chair Hochschild, if he were here, I know  
2 he would talk about how we need to have an EV  
3 happy hour where all of our electric vehicles are  
4 charging at times when we have a lot of excess  
5 electricity from renewable energy. And, in fact,  
6 if we time it right, for many months of the year,  
7 we could charge all the electric -- the EVs that  
8 we have on the road today on zero-carbon  
9 electricity from the times of the day where we  
10 have to curtail renewable energy.

11           So we need to get it right. And that's  
12 why vehicle-grid integration is so important.  
13 That's why today's discussion is so important.

14           And I'm really happy that we are being  
15 joined by our fellow CPUC Commissioner, Cliff  
16 Rechtschaffen, and Commissioner Douglas from the  
17 CEC. So I wanted to see if either of you have  
18 any opening words you'd like to say. You could  
19 either just physically raise your hand or you  
20 could raise your little hand via the icon on Zoom  
21 world, whatever you want to do.

22           Commissioner Rechtschaffen, I call on  
23 you, sir.

24           COMMISSIONER RECHTSCHAFFEN: Well, did  
25 you see my hand raised by Zoom or physically or

1 both? That's the question.

2 COMMISSIONER MONAHAN: Oh, you know, I  
3 just saw it physically, so I didn't even get my  
4 Zoom --

5 COMMISSIONER RECHTSCHAFFEN: Because I  
6 thought -- I did raise my hand.

7 COMMISSIONER MONAHAN: I was hoping that  
8 you would go.

9 COMMISSIONER RECHTSCHAFFEN: I did raise  
10 my hand on Zoom. Thank you very much,  
11 Commissioner Monahan.

12 It's a pleasure to be here for this  
13 series of workshops. They are important and more  
14 timely than ever. We've done a lot of work in  
15 this area. It's a little bit daunting and  
16 frustrating but we still need to do more work.  
17 And this series of workshops gets us very much  
18 into technical details that we need to work out  
19 so we can get practical solutions and get  
20 vehicle-to-grid, in all its formulations, going  
21 sooner rather than later for all the reasons that  
22 Commissioner Monahan said.

23 It's such an important piece of our clean  
24 energy future to lower the costs of vehicle  
25 adoption for low-income consumers and others to

1 play an important role in grid management to  
2 manage curtailments, to help with resiliency and  
3 others. And just in the past few months with the  
4 prevalence of power shutoffs, we've seen and  
5 heard a lot more about the role that the vehicle-  
6 grid integration can play in helping us have a  
7 resilient grid.

8           There's lots of collaboration going on,  
9 most notably with -- between the PUC and the  
10 Energy Commission, which is reflected in this  
11 workshop and the presentations are terrific.

12           Of course, the CEC stole Noel from the --  
13 the CEC stole our first presenter from the CPUC,  
14 and I'm still a little bit bitter about that, but  
15 that's okay because Noel is doing a fantastic job  
16 at the CEC.

17           We have lots of other agencies involved  
18 in this effort and I just want to give a shoutout  
19 to the working group, that have been laboring  
20 intensively over the past couple of years, that's  
21 put together a whole set of very helpful  
22 recommendations and conclusions about use cases  
23 and what we should do in the short term, medium,  
24 and long term that we'll hear about.

25           So I look very much -- I very much look

1 forward to the discussion today and over the next  
2 two sessions.

3 COMMISSIONER MONAHAN: Commissioner  
4 Douglas?

5 COMMISSIONER DOUGLAS: All right. Well,  
6 thank you. It's good to see both of you on the  
7 little squares and screens right now.

8 And I did just want to say that I've  
9 followed this series of workshops with interest.  
10 I've got -- I'm particularly interested in this  
11 one. It does seem like the vehicle-to-grid  
12 technology and direction would help us just bring  
13 so many benefits to our electricity system, as  
14 well as transportation, and allow people and  
15 enable people in so many ways to be part of the  
16 solution, and so I'm excited about what we'll  
17 hear today.

18 And I'm enjoying the Zoom format of the  
19 workshops. I've got to say, I like the idea of  
20 how you're doing the questions, so let's hope  
21 people take advantage of it.

22 COMMISSIONER MONAHAN: Yeah. And as  
23 Heather said, I do -- well, you know, we do  
24 encourage you to use the Q&A and to up-vote when  
25 you like something so that it reaches the top and

1 we will, hopefully, get to that question.

2 But this forum, actually, has created  
3 some opportunities that we didn't have in the old  
4 way of doing business. So I'm hoping we can all  
5 use these tools as richly as we can, if we have  
6 enough bandwidth to be able to do it, because  
7 that is the big challenge these days. I'm  
8 turning off every function that I don't need when  
9 I get on Zoom calls these days.

10 So let me just start by introducing Noel  
11 Crisostomo, the former CPUC staff person helping  
12 us here at the Energy Commission on a variety of  
13 vehicle-grid integration issues. And Noel is  
14 helping lead the update to the VGI Roadmap.

15 Noel, I turn it over to you.

16 MR. CRISTOSTOMO: Hi, Commissioner  
17 Monahan, Rechtschaffen, and Douglas. Thank you  
18 for having me present our draft process to update  
19 the VGI Roadmap.

20 My presentation outlined on the next  
21 slide is intended to provide context for why the  
22 state is working on vehicle-grid integration;  
23 second, to highlight array -- the array of agency  
24 activities that are continuing amidst our Roadmap  
25 update process and our informing our efforts;

1 third, to review four specific areas of progress  
2 in vehicle-grid integration as framed in policy,  
3 economics, technology, customers, first, to  
4 develop new electric transportation segments  
5 through regulation and quantifying economic  
6 potential and the benefits of the system; and the  
7 industry's creation of new technology and our  
8 understanding of how drivers could benefit from  
9 VGI.

10           In updating the Roadmap, we're holding  
11 this workshop on VGI and charging and want to  
12 take stock of how the evolving energy and  
13 mobility industries intersects with our continued  
14 efforts to mitigate climate change. And we'd  
15 like to harness this industry movement and  
16 understand what actions we can take to turn this  
17 multitude of opportunities into markets for  
18 deploying customer solutions and grid solutions  
19 that leverage the full capability of EVs as  
20 mobile source resources.

21           I'll conclude by setting a table for  
22 discussion for the next day-and-a-half of our  
23 workshops and our process moving forward to  
24 receive stakeholder comments on the Draft  
25 Roadmap.

1           Next slide.

2           California is on a path toward 100  
3 percent clean energy, including making electric  
4 transportation accessible for all Californians.  
5 Vehicle-grid integration is critical to making  
6 these goals a reality. First, we want to make  
7 sure that we're maximizing savings for drivers,  
8 mitigating grid upgrades and the associated costs  
9 that are socialized among ratepayers, and make  
10 sure that we're creating business opportunities  
11 along the way to provide innovators opportunities  
12 for solutions for our drivers and our fleets.

13           And we also know that smart charging can  
14 hasten the dual decarbonization of the electric  
15 sector by integrating renewables and improving  
16 upon local air quality benefits by fuel switching  
17 away from petroleum.

18           California has been working on this for  
19 the large part of the last decade when former  
20 Governor Brown ordered that, by this year, EV  
21 charging will be integrated with the electric  
22 grid. CAISO and other agencies facilitated a  
23 workshop process to publish the first Roadmap in  
24 2014. And in 2018, the Energy Commission  
25 initiated workshops to update the Roadmap in

1 parallel with the many interagency activities  
2 that affects electrification and grid integration  
3 on the next slide.

4           In working on the Roadmap, Staff were  
5 recognizing several specific efforts, working  
6 groups, and proceedings to make sure that the  
7 importance of VGI is carried consistently  
8 throughout. These, for example, include the  
9 CPUC's Working Groups on Rule 21 which gather  
10 stakeholders to develop pathways to  
11 interconnection for charger and vehicle-based V2G  
12 systems.

13           The learnings from VGI Research Project  
14 is funded by the Electric Program Investment  
15 Charge and are continued near-term priorities in  
16 that research program, the identification of  
17 future technical needs per the Distribution  
18 Energy Resources Research Roadmap that is pending  
19 final publication, and then the understanding of  
20 value from VGI and how it compares to the other  
21 DERs in enabling policies, which we will hear  
22 about shortly.

23           Next slide please.

24           The Roadmap is also tracking the  
25 development of rules, including Mobile Source



1 Emission Regulations, the roles of the utilities  
2 in electrification, the development of  
3 electricity dynamic rates managed load, and  
4 initiatives to enable smaller resources to  
5 participate in electricity markets. Also,  
6 coordinating with the development of market  
7 signals, we want to make sure that VGI is being  
8 invested in as we deploy infrastructure today,  
9 including through the California Electric Vehicle  
10 Infrastructure Project, CALeVIP, as well as  
11 learnings from the utility projects under the  
12 CPUC's jurisdiction.

13           The Energy Commission is delving into  
14 these projects' proceedings to hear your  
15 stakeholders' feedback and recommendations to  
16 reflect these efforts within the context of the  
17 tracks that we set forth in 2014 with the Roadmap  
18 covering policy, economics, technology, and a new  
19 one focused on customers, which were added in  
20 2018.

21           Next slide please.

22           The policy track calls forth the need to  
23 understand the interactivity between and various  
24 implementation, as well as the gaps, in the  
25 state's transportation and energy planning

1 initiatives.

2           The economic potential track raised  
3 questions about how the market could plan for  
4 investment, including utilities, EV charging  
5 service providers, and automakers, based on the  
6 understanding of the comparative benefit between  
7 unmanaged charging, smart charging, and even  
8 discharging on the system, known as vehicle-to-  
9 grid.

10           The technology track recommended that the  
11 state leverage its partners in industry,  
12 research, and academia to understand the  
13 technological gaps and where to assist with  
14 commercialization with state funding, like EPIC  
15 or its predecessor, PIER.

16           And, lastly, to reflect the focus on  
17 ensuring that all Californians have access to  
18 clean transportation and to provide more  
19 equitable service with the best available control  
20 technologies for all, as we heard in a previous  
21 EPIC workshop, we added a fore-check, an  
22 intentional focus on customer behavior and  
23 ensuring that VGI covers our equity communities.

24           I'll review a few highlights of progress  
25 within each of these areas on the next slides.

1           Since 2014, the initiative to decarbonize  
2 has only broadened and accelerated. And as  
3 discussed earlier, California is on a pathway to  
4 carbon neutrality by 2045. And in the next  
5 decade, California aims to reduce greenhouse gas  
6 emissions 40 percent below 1990 levels. Abating  
7 emissions will come from, at least part of,  
8 serving 60 percent of electricity sales from  
9 renewables and using that clean electricity to  
10 charge or refuel 5 million zero-emission vehicles  
11 by that time, including cars and trucks.

12           However, in my next slide, I show that  
13 the Air Resources Board's regulatory efforts in  
14 the past several years are intent on transforming  
15 nearly all segments of transportation to zero-  
16 emissions to elevate the -- and these elevate the  
17 challenges but also opportunities for vehicle-  
18 grid integration.

19           As you can see, electrification will be  
20 occurring very soon across ocean-going vessels,  
21 harbor crafts, airport equipment, forklifts,  
22 buses, trucks, transportation refrigeration  
23 units, cargo handlers, and airport shuttles,  
24 which are all due to begin a phase-in of zero-  
25 emission technologies in the next several years.

1 All of these technologies and segments will rely  
2 on charging or refueling technologies which will  
3 add load into the system. On the next slide, the  
4 VGI highlights the benefit of adding all this  
5 load intelligently.

6           Since the EPIC Program was first deployed  
7 in 2014, the Energy Commission has invested over  
8 \$30 million in VGI projects directly, matched  
9 with an additional \$15 million from industry  
10 partners. Analyses, like this one from Livermore  
11 Lab, E3 and EPRI on distribution aware --  
12 distribution system-aware light-duty EV charging  
13 management show the benefits and cost savings  
14 from V1G and V2G.

15           Specifically, the cost savings from  
16 transitioning from managed charging to smart  
17 charging with utility controls offers an  
18 additional \$200 per EV per year in benefit on one  
19 end, the left-hand side, all the way over to, on  
20 the righthand side, roughly \$1,000 per year per  
21 EV if the EV is able to discharge its battery and  
22 provide ancillary services with V2G. The  
23 greatest benefits, estimated at around \$1,400,  
24 come from un-constraining the battery from  
25 protecting itself from there, which we'll discuss

1 in a few minutes.

2           This analysis highlights the location-  
3 specific benefits from providing distribution-  
4 level grid services, as shown in the light blue,  
5 and the importance of enabling business models to  
6 capture and share value among participants. As  
7 we analyze more transportation segments,  
8 distribution impacts will become even more  
9 important, shown on the next slide.

10           The technical and cost progress on  
11 medium-duty and heavy-duty electric vehicles was  
12 not very much envisioned in 2014. But in that  
13 time sense, the industry has quickly developed  
14 solutions to electrify the many segments that  
15 must fuel switch for California to comply with  
16 its federal air quality mandates.

17           Like the heavier loads that these  
18 vehicles themselves must move about, the impacts  
19 on the grid may, commensurately and acutely weigh  
20 on the grid if the state is ill-prepared for the  
21 new load. This graph shows the relative power  
22 demands for medium- and heavy-duty electric  
23 vehicles that can range from 19 kilowatts for a  
24 Class 2 shuttle charging overnight to 4-and-a-  
25 half megawatts for the prospective high-power

1 charger for commercial vehicles that is planned  
2 to be used to refuel freighters at truck stops  
3 throughout the state.

4           These demonstrate that vehicle-grid  
5 integration efforts must be evolved beyond the  
6 light-duty sector to proactively prepare for the  
7 necessary grid upgrades as to not serve as a  
8 barrier to the electrification of all these  
9 different transportation segments. Vehicle-grid  
10 integration will be critical for improving the  
11 health and economic outlet for members of our  
12 disadvantaged communities where these medium- and  
13 heavy-duty vehicles, primarily, are traveling  
14 along freeways and emitting criteria air  
15 pollutants. Shown on the next slide, I provide  
16 just a few indicators of what benefits VGI could  
17 provide for these communities.

18           In order for us to be truly successful  
19 with widespread transportation electrification,  
20 vehicle-grid integration efforts must translate  
21 so that they benefit California's drivers, and  
22 transit riders also.

23           Based on U.S. Housing and Urban  
24 Development Data, very low-income drivers in  
25 rural areas can spend 40 to 50 percent of their

1 income on automobile ownership, as shown in the  
2 top part of the box and whisker plot on the very  
3 left. This translates to about \$4,000 per year  
4 in automotive costs. Savings from vehicle-to-  
5 grid previously shown an estimated per -- at  
6 around \$1,000 per year, could represent, roughly,  
7 an eight percent increase in the effective income  
8 for these very low-income individuals if they are  
9 able to take advantage of those great benefits.

10           And, conversely, transit riders in urban  
11 areas can spend over ten percent of their income  
12 just on riding the bus or the muni. This cost  
13 can be managed by leveraging smart charging in  
14 buses to ensure that the fair impacts for  
15 modernization investments borne by public  
16 agencies are reduced to the minimum.

17           Next slide.

18           The four areas of progress that we just  
19 reviewed are key indicators but are not the only  
20 landmarks of change in the industry. Shown on  
21 this slide, I list the many areas of  
22 transformation that has occurred in the past six  
23 years in the energy, mobility, and climate change  
24 spaces.

25           Each of these factors are giving rise to

1 a multitude of market opportunities for  
2 automakers, VGI technology providers, utilities,  
3 and others to help accelerate and fuel  
4 decarbonization of electricity in transportation.  
5 These include gamechangers that, frankly, weren't  
6 anticipated by really any stakeholders in our  
7 workshops in 2014, but these are quickly becoming  
8 reality for our realities today. These include  
9 drastic reductions in the cost of batteries or  
10 power electronics to enable vehicle-to-grid  
11 discharging, new charging use cases, including  
12 wireless, mobile, off-grid, or service-based  
13 charging models, autonomous vehicles. Even  
14 vehicle-to-grid vehicles, the batteries that are  
15 warranted to provide good services are planned to  
16 be released in 2021.

17 All of these technologies will be needed  
18 to fully accelerate the capability of electric  
19 vehicles at mobile storage resources to support  
20 resilience, especially with our upcoming fire  
21 season. And even with COVID, and as an example  
22 of an unanticipated factor to take into account,  
23 there are studies from the U.K. showing that  
24 vehicle-to-grid can even provide value, even when  
25 vehicles are not driving, because they can



1 discharge the short energy.

2           Next slide.

3           To wrap up, I will ground efforts in our  
4 shared objective for the next day and near future  
5 in updating the Roadmap. This, of course, is to  
6 electrify transportation and to integrate it with  
7 a decarbonized electricity system. The panel  
8 tomorrow, with participants from Electrify  
9 America, EVgo, the Energy Commission, and the  
10 Public Utilities Commission will dive into  
11 learnings and recently charged -- recently  
12 implemented charging infrastructure programs, and  
13 to enable the two key levers that we can pull.

14           First, we can advance the capability and  
15 availability of technologies to help our drivers  
16 solve problems for the grid. We'll discuss this  
17 during today's upcoming panel and one tomorrow.

18           And, second, we can also create diverse  
19 market opportunities to enable new business  
20 models for infrastructure investments, which will  
21 conclude our two-day workshop.

22           Next slide please.

23           And to conclude, I'll provide a timeline  
24 of our summer in which we'll receive comments on  
25 the workshop by July 15th and continue to

1 incorporate findings and recommendations from the  
2 related activities in VGI that I described  
3 earlier. Our intention is to publish a Draft  
4 Roadmap in September, and which we will hold  
5 another workshop discussing that and receive  
6 stakeholders' comments, in advance of the final  
7 publication for November during the Commission  
8 business meeting in which the Final Roadmap will  
9 be considered.

10 Next slide.

11 With that, I conclude my presentation,  
12 and I'm happy to take questions from the dais.

13 Thanks.

14 COMMISSIONER MONAHAN: Thanks, Noel.

15 So, my fellow Commissioners, if you want  
16 to join me back on the virtual dais, just by  
17 turning on your video, please do.

18 So I want to give thanks to Noel and to  
19 the team of folks that have worked on this  
20 Roadmap. This is not being required  
21 legislatively. This is just something that the  
22 CEC is working on because it's so important. And  
23 we'll be coordinating -- we already have  
24 coordinated closely with our fellow agencies but  
25 we'll be coordinating closely with them on draft

1 reviews before it goes public.

2           So I'm wondering, Commissioners Douglas  
3 and Rechtschaffen, do you have any questions for  
4 Noel? We have a few minutes before we start the  
5 panel discussion.

6           COMMISSIONER DOUGLAS: I do not at the --  
7 I do not right now.

8           COMMISSIONER RECHTSCHAFFEN: Nor do I. I  
9 don't have any questions. Thank you.

10          COMMISSIONER MONAHAN: All right. I'm  
11 just going to ask one question. We've got three  
12 minutes before we start our panel.

13          Noel, if you were to look into a crystal  
14 ball and speak about which -- like what are the  
15 use cases you think are going to be the most  
16 valuable when it comes to vehicle-grid  
17 integration in terms of -- and when I say  
18 valuable, actually, I'm thinking not just value  
19 to the electricity users but value to the owner  
20 of the electric vehicle or the fleet owner --  
21 what other use cases do you think are going to be  
22 sort of the most viable in the near term in terms  
23 of giving money back to the EV owner for charging  
24 his or her vehicle right?

25          MR. CRISTOSTOMO: When I think of

1 viability, I consider that in two parts, both  
2 technological viability and the viability of  
3 capturing people's imagination, captivating  
4 people in a new capability. And the use case  
5 that meets that two-prong test, in my mind, it's  
6 really vehicle-to-grid, as shown with that  
7 estimate from Livermore Labs. The ability to  
8 discharge energy essentially extends the ability  
9 for that resource to offer services.

10           And so not only is that valuable, as was  
11 illustrated, it also has the opportunity to  
12 create really new experiences and never-before  
13 seen benefits for drivers. And we're already  
14 seeing kind of prototypical applications of this  
15 with the ability to use tools on a plate for  
16 construction or have like an electric induction  
17 cooking stove at your campsite with a Rivian  
18 truck. There has -- people are essentially using  
19 vehicle-to-load to have an interesting glamping  
20 experience, if you will.

21           And so I think when we see that  
22 capability already being rolled out to the market  
23 without people clambering for it, it just  
24 captivates the mind. And when we start to apply  
25 that to the electricity systems, we can think

1 about resiliency benefits and, essentially,  
2 smoothing the duck curve.

3 COMMISSIONER MONAHAN: Great. Thanks  
4 Noel.

5 I think we are -- it's time for our  
6 panel.

7 MS. RAITT: Great.

8 MR. CRISTOSTOMO: Great.

9 MS. RAITT: This is Heather.

10 Yeah, Noel, if you could just go ahead  
11 and introduce your panelists and go ahead and  
12 take it away. Thank you.

13 MR. CRISTOSTOMO: Thanks Heather.

14 So, everyone, we have four esteemed  
15 panelists on the virtual dais to talk about  
16 vehicle-grid integration use cases and benefits  
17 to customers for the next, roughly, half-hour.  
18 And then about half-an-hour, about 40 minutes,  
19 for Q&A.

20 And so we'll start with Eric, then  
21 transition to Julia, then Tom, and then Jackie,  
22 with myself introducing them in the intermediate  
23 parts. So we'll start with Eric Martinot.

24 Eric Martinot is a Senior Fellow at  
25 Gridworks where he serves as the Facilitator of

1 the Working Group on Vehicle-Grid Integration on  
2 behalf of the California Public Utilities  
3 Commission and Joint Agencies. Previously, Eric  
4 was a colleague at the CPUC where he was Advising  
5 Senior Fellow in former President Michael  
6 Picker's office, coauthor of a white paper  
7 titled, "Beyond 33 Percent Renewables: Grid  
8 Integration Policy for a Low-Carbon Future," with  
9 Energy Commission staff in 2015. This paper  
10 informed resource planning efforts and it formed  
11 Eric's enthusiasm for VGI, which he's brought to  
12 the Working Group.

13 Eric, please take it away.

14 MR. MARTINOT: That's great. Thank you  
15 very much, Noel.

16 And greetings. Good afternoon,  
17 Commissioners, ladies and gentleman.

18 I, yes, I had the privilege of co-  
19 facilitating the Joint Agencies' VGI Working  
20 Group, along with Matthew Tisdale, Executive  
21 Director of Gridworks. And the Working Group  
22 really has done a tremendous amount of work that  
23 last ten months. We started in August. There  
24 were over 80 organizations from industry and from  
25 advocacy, research, various state agencies, and

1 charging providers, many different types of  
2 stakeholders. This was a very broad-based  
3 effort.

4 First slide please. Next slide.

5 So the Working Group really was to look  
6 at use cases and policies to support those use  
7 cases and, you know, what -- really, where are we  
8 and where are we going in bot the short term,  
9 medium term, and long term. And we were tasked  
10 with three particular questions by the CPUC.

11 And the first, Question A: What VGI use  
12 cases can provide value now? And that really  
13 reflects the short-term period through 2022.

14 And then the second question: What  
15 policies need to be changed or adopted to allow  
16 additional use cases to be deployed in the  
17 future? And we spent much of the last ten months  
18 on both of these questions.

19 And then we also addressed Question C in  
20 terms of how does the value of VGI use cases  
21 compare to other DER use cases? And we actually  
22 did not make much progress on that last question.  
23 But I would like to highlight the first two in  
24 particular, use cases and the value, and the  
25 policy recommendations.

1           So we developed a framework for use case  
2 assessment, actually, that encompasses over 2,500  
3 different potential use cases that could provide  
4 value now or in the future along these five  
5 dimensions, the sector, application, type,  
6 approach, and resource.

7           In sectors, there were about 13 sectors,  
8 residential, commercial, rider share, and truck  
9 and bus fleet spaces. So we differentiated  
10 between single-family and multi-unit dwellings  
11 for residential. We differentiated for  
12 commercial among workplace, commute charging,  
13 destination charging. And we differentiated  
14 truck and bus fleets in terms of light-duty,  
15 heavy-duty -- I'm sorry, short-range and long-  
16 range trucks, buses and shuttles.

17           Applications were a wide number of both  
18 customer applications for bill management, backup  
19 resiliency, renewable energy self-consumption,  
20 upgrade grid -- grid upgrade deferral, and a  
21 whole series of systems services, ancillary  
22 services, renewable energy integration,  
23 greenhouse gas reduction, again, upgrade -- grid  
24 upgrade deferrals, quite a range of different  
25 applications that we looked at.



1           And then this encompassed for V1G and V2G  
2 equally, and both direct and indirect approaches  
3 in terms of direct being more active managed  
4 charging and indirect being more passive but,  
5 eventually, still managed charging, but things  
6 like response to time varying rates.

7           And then we also looked at the EV -- at  
8 EVSE as a resource. Was this unified in terms of  
9 ownership and operation and control or was this  
10 fragmented separate entities for both EV and the  
11 EVSE? That was the overall framework.

12           Next slide please.

13           We looked at these original 2,500 use  
14 cases and screened them out according to a series  
15 of criteria and ended up with about 340 use cases  
16 for both light-duty and medium- and heavy-duty.  
17 And this is a, perhaps, difficult to understand  
18 graph but it, basically, shows the scoring of  
19 benefits for each of the use cases.

20           So we scored each use case on benefits,  
21 on cost, and on the ease or risk of  
22 implementation. And these scores were relative  
23 for costs on a scale of low to high and relative  
24 for ease of implementation from very easy to  
25 difficult, and so those were relative.

1           But the scores for benefits where we  
2 looked at all 340 use cases and scored them -- we  
3 actually had a scoring exercise over a period of  
4 a number of weeks where everybody in the Working  
5 Group had a chance to score each use case in  
6 terms of benefits, costs, and ease of  
7 implementation -- and this shows the results of  
8 the benefit scoring.

9           And what's at the bottom is the 240 use  
10 cases that we scored for light-duty vehicles  
11 distributed by the dollar per EV per year benefit  
12 metric. So every use case was scored for dollars  
13 per EV per year. Each participant had a choice  
14 of different options for scoring that number.  
15 And the red distribution shows you the full  
16 distribution of scores that we received from the  
17 low teens all the way through \$800 per EV per  
18 year. And you can kind of see distribution of  
19 that if you look at it. You can see about a  
20 third of the use cases are over \$200 per EV per  
21 year.

22           The blue is showing the population, the  
23 number of EVs that could participate in a VGI  
24 program for that use case by 2022. So that  
25 ranged from zero up to about 600,000 EVs existing

1 in California by the year 2022 that could  
2 participate. We're not saying that they would be  
3 participating but they could participate in terms  
4 of the technical ability in the VGI program.  
5 Whether customers would choose to participate is  
6 not reflected in this graph. But this is how we  
7 scored the benefits. So if you multiple both of  
8 those together you get the total benefit to the  
9 state. That gives you some sense of the scoring  
10 we did.

11           Next slide.

12           We looked medium- and heavy-duty vehicles  
13 specifically. And we looked at quite a number of  
14 different types of vehicles. And participants  
15 were able to score any of these vehicles for any  
16 of the medium- and heavy-duty use cases, trucks,  
17 buses, fleets. And in terms of policy, now we  
18 had a lot of interesting results in terms of, you  
19 know, the scores from medium- and heavy-duty.  
20 But, really, when it came to policy, we saw that  
21 a lot of that, that pretty much the policies that  
22 we were recommending for light-duty vehicles also  
23 applied to medium- and heavy-duty vehicles.

24           But we also pointed out that the  
25 differences between light-duty and medium- and

1 heavy-duty needed to be understood by policy  
2 makers, and that included things like a smaller  
3 number of customers with higher loads, rigid duty  
4 cycles, clustering of large loads for charging,  
5 and the need to upgrade distribution system  
6 capacity to accommodate and accelerate the  
7 medium- and heavy-duty charging.

8           Next slide.

9           This is a slide showing some of the  
10 policy recommendations that we came up with. We  
11 put together a series of over 120 policy  
12 recommendations for VGI. We then consolidated  
13 and discussed and windowed them down and refined  
14 them and clarified them. We ended up with about  
15 94 individual policy recommendations for VGI in  
16 that 11 categories.

17           And one of those recommendations, you can  
18 see here, is for customer bill management. And  
19 customer bill management, of course, everybody  
20 knows that these are really among the highest  
21 value, and they were among the highest scored  
22 applications in terms of benefits for both light-  
23 duty and medium- and heavy-duty. Plus, renewable  
24 energy self-consumption, actually, for both  
25 light-duty and medium- and heavy-duty were also

1 highly scored in these cases.

2 I won't go into this. I think a lot of  
3 work has been known about customer bill  
4 management.

5 Next slide please. Last slide.

6 I will focus my remaining time on the V2G  
7 use cases. And there were a number of V2G use  
8 cases that were highly scored, particularly for  
9 residential single-family home for backup and  
10 resiliency, particularly for a commercial  
11 workplace, for bill management and backup for  
12 resiliency, and also for commercial fleets,  
13 transit and school buses, in particular, for bill  
14 management and system, they had energy, for  
15 example. These were all highly scored for V2G.

16 In general, however, the V2G use cases,  
17 while scored highly for benefits, most of them  
18 were scored less for -- they were scored for  
19 higher scores and lower scores for ease of  
20 implementation relative to the V1G use cases. And  
21 we had a number of policy recommendations where  
22 there was strong agreement in the Working Group  
23 for V2G, including systems becoming eligible for  
24 some form of SGIP incentives, coordinated utility  
25 and CCA incentives to support resiliency for

1 advancing PSPS events, standards and requirements  
2 for buildings that would support a time-of-use  
3 use of EV batteries, pilot funding for EV backup  
4 power, and pilot funding for both V1G and V2G for  
5 microgrid solutions.

6           And so many of the policy recommendations  
7 that we came up with applied to both V1G and V2G.  
8 And there were a number that were also specific  
9 to V2G.

10           So there's a wealth of information, both  
11 in terms of use case scoring and in terms of  
12 policy recommendations, that the Working Group is  
13 putting forth. We're finishing the final report  
14 by middle of next week, June 30th. I'm currently  
15 right in the process of finishing the second  
16 draft and the third draft by tomorrow. And this  
17 meeting is helpful in terms of thinking about how  
18 we put this across and explain this in a report  
19 to both those who are involved in VGI and those  
20 who may not understand this very well.

21           So I'll be happy to take questions during  
22 the question session.

23           Thank you very much, Noel.

24           MR. CRISTOSTOMO: Thank you, Eric. This  
25 will be good fodder for discussion, given some

1 participants in the Working Group on this panel,  
2 as well as quantitative analysis from Juliet  
3 Szinai -- or Julia Szinai. Julia is a researcher  
4 at Lawrence Berkeley National Lab and has a -- is  
5 a PhD candidate in the Energy and Resources Group  
6 at UC Berkeley. She has focused her research on  
7 how to demand side resources, such as electric  
8 vehicles, energy efficiency, and demand response  
9 can help integrate renewables. Julia has  
10 contributed analysis to a CEC-funded VGI research  
11 project on the flexibility of BMW drivers, as  
12 well as the development of the open extensible  
13 building operating system for vehicles. Julia's  
14 current research regards how resource planning in  
15 California considers climate adaptation and  
16 response.

17           Welcome Julia.

18           MS. SZINAI: Great. Thank you so much  
19 for the opportunity to present today. I'll be  
20 talking about a recent paper I co-wrote with  
21 authors from Lawrence Berkeley National Lab,  
22 Colin Sheppard, Nikit Abhyanakar, and Anand Gopal  
23 on reducing California's grid operating costs and  
24 renewable curtailment with EV charge management.

25           Next slide please.

1           So the purpose of our work was to  
2 evaluate the wholesale grid impacts of managed EV  
3 charging in California when it was at scale. So  
4 we studied the bulk power system operations in  
5 2025 with a projected portfolio of resources,  
6 including a 50 percent RPS. And we tested four  
7 different levels of EV adoption, starting with  
8 0.95 million up to 5 million EVs at three  
9 different charging scenarios.

10           The first was unmanaged charging where  
11 vehicles plugged in and starting charging right  
12 away when they got home in the evening, for the  
13 most part, and two managed charging scenarios,  
14 overnight time-of-use charging at residential  
15 locations, and then also smart charging, or V1G,  
16 when the charging of EV is at residential, work  
17 and public locations was shifted when wholesale  
18 market prices were low and/or when renewable  
19 generation was high.

20           So we then quantified the potential value  
21 that these managed charging scenarios could  
22 provide by saving on generation costs and  
23 avoiding renewable curtailment. To do this, we  
24 estimated the total grid operating costs for  
25 California within the broader WECC from



1 generation emissions. And then we calculated the  
2 value of managed charging as the difference in  
3 these operating costs when the managed and  
4 unmanaged scenarios were compared for the same  
5 number of vehicles. We also looked at renewable  
6 curtailment levels between managed and un-managed  
7 EVs to see when the vehicles would help or hurt  
8 in renewable in the efforts.

9           Next slide please.

10           So in this analysis, we linked a high-  
11 resolution mobility model called BEAM and a grid  
12 economic dispatch model called PLEXOS. So BEAM  
13 simulated in detail the driving and charging  
14 behavior of about 70,000 individual EV drivers in  
15 the Bay Area, given their individual travel  
16 demands and available charging infrastructure.  
17 And BEAM produced unmanaged TOU and smart  
18 charging loads and constraints for each of those  
19 vehicles.

20           We then aggregated and scaled up those  
21 loads and constraints for each vehicle up to the  
22 utility areas in California and put that into  
23 PLEXOS. Then we ran PLEXOS as a WECC-wide model  
24 to minimize the total grid operating costs given  
25 these different EV scenarios. And PLEXOS

1 calculated the total cost for California, as well  
2 as curtailment levels in other grid metrics.

3 Next slide please.

4 So I'll just walk you through our high-  
5 level takeaways of our results before providing  
6 some more specific details.

7 Overall, we found that, without  
8 restricting drivers' mobility, managed charging  
9 can avoid up to ten percent of total grid  
10 operating costs compared to unmanaged charging,  
11 which is pretty significant. However, when we  
12 divided those avoided costs by the number of  
13 participating vehicles the value was relatively  
14 low.

15 When we compare those two managed  
16 charging scenarios, we did find that smart  
17 charging was the most effective at both reducing  
18 costs and decreasing renewable curtailment. And  
19 while overnight time-of-use charging saved nearly  
20 as much as smart on grid costs, it led to more  
21 curtailment than even unmanaged vehicles, which  
22 was counterproductive to renewable integration.  
23 And when the EV adoption level reached 5 million,  
24 if all the EVs were unmanaged, we saw that there  
25 was some unmet demand during the peak summer

1 months.

2           However, when both smart or TOU charging  
3 was used it was able to shift charging away from  
4 those peak times and showed that these strategies  
5 could defer the need for generation or  
6 transmission expansion. And, lastly, we found  
7 that the majority of charging occurred at homes.  
8 And because of the long plugin time, that was  
9 there was the greatest flexibility to shift load  
10 and provide smart charging benefits.

11           Next slide please.

12           So this slide talks about our hourly grid  
13 operation results. When we added the EV loads to  
14 the grid, it totaled about one to five percent of  
15 state load. Even with this relatively small  
16 share, it affected the way the hourly grid  
17 operations worked. So this figure shows a  
18 variety of grid metrics with the 2.5 million EV  
19 level averaged hourly for three representative  
20 months, January, May and July. The orange line  
21 shows unmanaged charging, the dark blue is TOU,  
22 and light blue is smart.

23           So we find that, starting with the first  
24 row, net load evening peaks decrease with time-  
25 of-use and smart charging. And the third row,

1 especially in May, in the middle, you can see  
2 that curtailment decreases in the middle of the  
3 day with smart charging. And lastly, in the last  
4 row, summer peak prices decrease with both smart  
5 and TOU.

6 Next slide please.

7 So now I'll highlight some of our annual  
8 results that really focus on this value and  
9 renewable integration aspects.

10 So the plot on the left, Plot A, shows  
11 the annual grid operating costs from generation  
12 and emissions from the model with zero EVs in the  
13 gray bar and the increasing levels of EV adoption  
14 and different charging strategies in the bars on  
15 the right. So when EVs are added to the grid,  
16 California's total grid operating costs increases  
17 in all scenarios because of the additional  
18 generation needed to meet the load. However, for  
19 the same number of vehicles, the charging  
20 strategy affects the degree to which these costs  
21 increase. And this difference in generation  
22 costs from smart or TOU charging compared to  
23 unmanaged charging is what we consider the value  
24 of a given managed charging strategy.

25 So that being said, we find that smart

1 charging provides between \$120 million to \$690  
2 million per year of overall avoided generation  
3 costs for California, and nearly the same with  
4 time-of-use, and that really comes from shifting  
5 away from peak times. Those values, when we  
6 divide by the number of participating vehicles,  
7 come out to about \$100 per vehicle. I would note  
8 that that doesn't mean that the customer  
9 benefits, which would depend on the business  
10 model or the particular rate design of the  
11 managed charging program, and it would likely  
12 include other value streams which we haven't  
13 quantified.

14           Now, looking at the curtailment on the  
15 right, we see that smart charging is clearly a  
16 more favorable choice by reducing about 40  
17 percent of renewable curtailment when adoption  
18 reaches the 5 million mark on the far right. On  
19 the other hand, time-of-use increase curtailment  
20 since it doesn't overlap at all with midday solar  
21 generation.

22           Next slide please.

23           So I presented the results of this  
24 analysis. But given how quickly EV and battery  
25 markets are changing, as well as policy and

1 mobility landscapes, there are a number of  
2 important considerations and uncertainties as the  
3 world moves beyond 50 percent renewables and 5  
4 million vehicles that we looked at.

5           First, the value impacts of these higher  
6 levels are likely to be nonlinear and depend a  
7 lot on reaching some thresholds, especially at  
8 the limits of the carrying capacity of the grid.  
9 It's also very likely that at higher levels of  
10 RPS, beyond 50 percent, VGI will become  
11 increasingly important as a way to avoid  
12 renewable curtailment. It's worth noting,  
13 though, that VGI is just one tool out of  
14 resources, like stationary storage and demand  
15 response from other electrified loads, so the  
16 value of VGI depends, in part, on the adoption of  
17 those other resources.

18           And lastly, it will be important to watch  
19 the mobility trends more broadly if there's a big  
20 shift from personal vehicle ownership as we've  
21 modeled to electrified ride-hailing fleets. And  
22 if there's also a greater electrification of  
23 medium- and heavy-duty vehicles that certainly  
24 have different charging profiles and constraints,  
25 that will affect VGI potential.

1           Next slide please.

2           So that's all I have for now. I'm happy  
3 to answer any questions. Here's where you can  
4 download our paper, as well as another study that  
5 I coauthored on electric vehicles in California.

6           Thank you.

7           MR. CRISTOSTOMO: Thanks for a review of  
8 your study. That will be great for points of  
9 discussion just upcoming, so we'll hear back from  
10 you in a bit.

11           But now I'd like to turn it over to Tom  
12 Ashley, Vice President of Policy at Greenlots, a  
13 member of the Shell Group. Tom has led public  
14 policy efforts at Greenlots since 2015. And  
15 prior to that, Tom was a consultant on a special  
16 project at the Electric Drive Transportation  
17 Association and was a Director of Policy at  
18 PlugShare. Greenlots is working on several  
19 charging hardware and software integration  
20 efforts, including second-life battery-backed DC  
21 fast chargers that can respond to dynamic rates  
22 and optimizing how battery-electric Volvo trucks  
23 can smart charge while meeting their trade  
24 operational requirements in Southern California  
25 in the LIGHTS Project.

1           Thanks, Tom, for joining and take it  
2 away.

3           MR. REYNOLDS: Tom, I'm sorry, you're  
4 still muted.

5           MR. ASHLEY: Okay. Can you hear me?

6           MR. REYNOLDS: Yes, we can.

7           MR. ASHLEY: All right. Thank you.

8 Well, thank you. I'm happy to be here and  
9 joining you all from bedrooms, living rooms, and  
10 offices all over the state and beyond.

11           So I'm going to try to work through this  
12 pretty quickly, present maybe a little bit of a  
13 different perspective than what we've heard from  
14 the last couple presenters.

15           I want to kind of think about this, maybe  
16 a little bit more real world and practical for,  
17 you know, how we all are engaging in this market  
18 and the challenge of just transitioning drivers  
19 and fleets over to electrification.

20           Next slide please.

21           So we really heard a pretty wide range of  
22 values, both from Noel and the presenters, prior  
23 to being on this panel, and those values really  
24 run the gamut. So today, we're most focused on  
25 VGI or grid-related values, but very important



1 never to forget that we have a lot of other  
2 values for electrification, including large  
3 societal benefits around climate which tends to  
4 be very difficult to quantify, although  
5 collectively, we in California, I think, have  
6 gotten ahead of, certainly, the rest of the  
7 country from a quantification standpoint which,  
8 indeed, is really helping support investment in  
9 transportation electrification. But there are  
10 all sorts of benefits, including healthcare, air  
11 quality, you know, uptime with work.

12           And then, you know, at an individual  
13 level, as Noel was indicating, you know, this can  
14 really hit people in their wallets in a positive  
15 manner by reducing transportation costs, reducing  
16 fuel or energy costs associated with  
17 transportation.

18           But as you heard, just from sort of the  
19 litany of value areas that I just listed, you  
20 know, some of these are, you know, monetizable,  
21 arguably, you know, today. Some of them, the  
22 value is very inherent, but we haven't  
23 necessarily figure out quite how to monetize.

24           You know, a couple areas that I think,  
25 you know, really reflect pretty significant

1 challenges that we all have encountered and that  
2 we need to, you know, find our way over or  
3 through, you know, a lot of the practical  
4 associated with deploying infrastructure, I would  
5 say, has really focused on cost. So how much  
6 does a project cost? How much does an individual  
7 unit of hardware cost? How much does a software  
8 license cost? What is the cost of communications  
9 or networking, to the extent that that's needed?

10           And we've had a hard time, I think,  
11 grasping as how to, you know, shift that focus  
12 towards value, and that includes, you know, a lot  
13 of the values and benefits that I just listed  
14 but, also, you know, some like building a  
15 sustainable market and a sustainable industry  
16 from a financial standpoint which, hopefully,  
17 better unlocking VGI benefits will help  
18 facilitate. But, also, sort of this ongoing  
19 recognition that even where we have figured out  
20 ways to monetize some of this value, it still  
21 tends to be very challenging to access for most  
22 stakeholders.

23           Fundamentally, we've had a significant  
24 challenge with time. So I first met Noel, I  
25 believe, in 2014, and, you know, we've advanced

1 the conversation, no question. And the  
2 presentation that Noel just worked through really  
3 shows, you know, kind of the breadth of effort  
4 and work that has gone on to date. But, you  
5 know, it's very clear that, you know, from an  
6 actual accessing a value standpoint, we still  
7 have quite a ways to go. And a lot of that is  
8 really a scale issue.

9           So the reality is while, you know, we've  
10 deployed more EVs here in California than in any  
11 other state in the country, it's still just a  
12 very small percentage of vehicles on the road.  
13 And some of the value that is both inherent and  
14 will be monetizable in the future really is tied  
15 to a greater scale than, unfortunately, we enjoy  
16 today.

17           So the good news here, and, I mean,  
18 arguably, great news is at least, you know, from  
19 my perspective these are all very addressable  
20 challenges. And, indeed, we've, I think, made  
21 some meaningful progress in a number of these  
22 areas.

23           Next slide please.

24           So I wanted to spend a little bit of time  
25 just quickly on sort of a vision. And it may be

1 a case where a lot of us in this discussion  
2 today, you know, really do have a shared vision  
3 here which, you know, I would characterize as,  
4 you know, we need a construct, a mechanism, a  
5 pathway to, you know, leveraging this value that  
6 is pretty clearly defined, so we know how to do  
7 it.

8           You know, I think it's a very useful  
9 analogy to think about the LCFS mechanism here in  
10 California. You know, pretty much everyone knows  
11 what it is. And once you understand the value  
12 associated with it, the mechanism of reporting,  
13 registering and generating credits and, indeed,  
14 selling those credits, it's a very accessible  
15 market construct, which includes geographic  
16 accessibility. That's one that's accessible  
17 across California, not specific to, you know, any  
18 particular service territory or kind of  
19 regulatory environment.

20           Ultimately, it may go without saying, but  
21 we really need to find a way to do this that can  
22 drive the upfront investment in charging  
23 infrastructure, as well as drive that decision  
24 making to transition to electric vehicles.

25           So one thing I want to particularly note

1 here, you know, from the Greenlots' standpoint,  
2 very important that we acknowledge, really, quite  
3 a broad swath or ratepayer benefits that, you  
4 know, Greenlots' at least, feels strong should be  
5 able to flow to ratepayers, especially in  
6 regulated utility service areas. But the good  
7 news is there's really a lot of value,  
8 potentially, on top of the kind of low-hanging  
9 fruit ratepayer benefits that we're really kind  
10 of not getting to yet.

11           And so even in, you know, regulated  
12 utility service areas, there really should be  
13 quite a bit of opportunity to address value and  
14 really share in that value beyond what really  
15 should flow to ratepayers.

16           Additionally, you know, much like LCFS,  
17 at least in the near term, really looking for  
18 something that is fairly reliable and can be  
19 bankable in such a way to help drive, you know,  
20 financial decision making.

21           Just to wrap this, I think, you know,  
22 this is an area that it can be challenging for  
23 us. You know, in as much time as I and Greenlots  
24 spend on technical policy, you know, it is very  
25 important to understand that we do need to make

1 sure that we can deploy the type of technology  
2 and facilitate the type of communications  
3 necessary to unlock this value. And, you know, a  
4 particular challenge of doing that, of course, is  
5 we sometimes have to get ahead of the  
6 accessibility of the value to be able to unlock  
7 the value in the first place.

8           Next slide.

9           So I'm just going to skip through these  
10 last slides very quickly. But a point that I  
11 think many of you know, if you know Greenlots,  
12 really want to emphasize that, you know, V2G is  
13 going to be real at a certain point and we're  
14 very excited about it. But V1G can and is real  
15 right now. And as, you know, the Gridworks' VGI  
16 Working Group, I think, really identified, you  
17 know, the nearer-term VGI benefits are mostly in  
18 the V1G category. And this is about managing  
19 when and how something is charging, including at  
20 what power level.

21           Next slide.

22           So we finally have deployed a CEC-  
23 supported VGI project that includes four DC fast  
24 chargers and stationary storage that was once  
25 powering LEAFs.

1           Next slide.

2           And I think, you know, this, if you look  
3 on the left very quickly, you know, the reality  
4 is that there are a lot of different types of  
5 benefits and a lot of different ways of engaging  
6 those benefits. But I do think, realistically,  
7 we tend to see more of the benefits earlier on  
8 when they really can reduce upfront and localized  
9 costs. And the values and benefits that are  
10 about reducing system costs, I think, tend to be  
11 a bit more remote and harder to plan for, at  
12 least on a per-project standpoint.

13           So with that, I look forward to Q&A and  
14 discussion.

15           Thank you.

16           MR. CRISTOSTOMO: Thank you, Tom.

17           We'll see more about that last technical  
18 setup in a few slides but want to provide an  
19 introduction to our last speaker, Jackie Piero,  
20 Vice President of Policy at Nuvve Corporation.  
21 Is active internationally in policy analysis and  
22 advocacy to change interconnection regulations,  
23 metering, and market access for the behind-the-  
24 meter resources that can enable vehicle-to-grid-  
25 capable EVs fully integrated with the system.

1 This experience is informed by Jackie's  
2 involvement in V2G research projects in San Diego  
3 and across California with electric school buses,  
4 as well as global deployment and operational  
5 efforts in the United Kingdom, Denmark, and the  
6 European Union.

7 Jackie, thank you for joining us and the  
8 floor is yours.

9 MS. PIERO: Thanks Noel. And thanks for  
10 including me in this workshop. This has been --  
11 I've learned a lot already.

12 So I would like to talk a bit about our  
13 experience and our perspective on a very specific  
14 use case in California and contextualize it with  
15 some broader thoughts on our EVs should actually  
16 be perceived as we're looking for policy and  
17 regulatory solutions to integrate them better  
18 into the grid.

19 Next slide please.

20 So each of these pins actually represents  
21 a place where Nuvve is either operating  
22 commercially or doing some kind of pilot project  
23 that include bidirectional vehicles running some  
24 kind of bidirectionality for different use cases.  
25 It could involve market participation or it could



1 be a behind-the-meter value but we are doing  
2 bidirectional operations.

3           The interest that we've seen in  
4 bidirectional EVs around the world is largely  
5 concentrated in markets with high distributed  
6 energy resource participation, so lots of  
7 distributed solar, for instance, in islands, and  
8 in markets where they're already having a high  
9 amount of EV penetration as well. And what these  
10 areas have in common is that they're starting to  
11 experience constraints. And the interest in V2G  
12 is a direct result of looking for ways to  
13 alleviate those constraints.

14           In the U.K., France, Denmark, and Japan  
15 in particular, we are actually seeing the  
16 transmission system operator, the CAISO  
17 equivalent, actually starting to include EVs and  
18 bidirectional EVs in their forecasts and their  
19 scenarios for both the potential problems that  
20 they will have coming with their grid management  
21 projects and with the potential resources that  
22 they'll actually have coming on to the grid in  
23 the decade. They're designing their markets to  
24 include EVs, making specific decisions on market  
25 design to include aggregations of highly

1 distributed smaller resources from behind meters.

2 DSOs, meaning the IOU equivalent, are  
3 actually starting to develop localized  
4 flexibility markets. One example is in London,  
5 UKPN, the utility that London is actually looking  
6 at localized voltage support and substation  
7 backup that includes EV in their bidding  
8 structure.

9 And most importantly, I think, for this  
10 presentation, energy management of EVs is allowed  
11 and planned for in these areas, meaning they're  
12 actually allowed to be including the way that  
13 your EVs are charging at each location in  
14 distribution planning.

15 In the United States, as in other places,  
16 we're seeing lots of investment interest. And  
17 this is just coming from a newbie's perspective.  
18 We're seeing large infrastructure companies and  
19 venture capitalists that are starting to get into  
20 the energy space where they're actually okay with  
21 longer investment horizons of up to ten years to  
22 actually get a payback on their investment.

23 Even with all this in motion, though,  
24 these pieces are not necessarily coming together  
25 the way one might think they would when you see

1 them all sitting there together, ready to be  
2 implemented. And I'd like everyone to keep in  
3 mind that everything I'll say here is related to  
4 a fundamental disconnect that I think is  
5 hampering policy and regulatory development and,  
6 therefore, market entry of V2G.

7           Next slide please.

8           That's it, there's a disconnect. And I  
9 think that it has to do with the perception of  
10 policymakers, market designers, regulators of EVs  
11 and sometimes thinking of them as electric  
12 vehicles and sometimes thinking of them as  
13 distributed resources, but not necessarily  
14 figuring out a way to unite those two, we'll call  
15 it, personalities of the EV and actually be able  
16 to regulate and use them as best we can. This  
17 can be manifested in, for instance, conflicting  
18 communications, communication protocols that are  
19 required for an inverter that might be in a solar  
20 panel or in an EV and an electric vehicle or an  
21 electric vehicle charger. It can be the  
22 technical standards that are required of an  
23 inverter by the smart inverter standard in  
24 California and the technical standards that are  
25 required of an EVSE or an EV in California.

1 These can be incompatible standards but they're  
2 certainly going to be inefficient standards.

3           This also can apply to metering and rate  
4 design. And one case that I'd like to focus on to  
5 illustrate this is the new EV rate for high-power  
6 low-utilization facilities that address demand  
7 charge issues, the destination charging  
8 businesses have been having. It's designed to  
9 acknowledge that they have very little  
10 flexibility in when and how they charge an EV,  
11 meaning they will have very, very high peaks of  
12 usage that they cannot mitigate, and so we need  
13 to figure out a rate that acknowledges that. But  
14 this isn't the case for most EVs. And so if we  
15 apply that rate to seemingly related use cases,  
16 we may actually end up accidentally discouraging  
17 vehicle-grid integration and coordination,  
18 coordinated operation with other resources.

19           And I think a fundamental principle of  
20 rate design around EVs need to acknowledge the  
21 flexibility that most EV use cases and most EV  
22 users have in their charging patterns.

23           Next slide please.

24           So the use case that I'd like to use to  
25 illustrate this is the NDH -- or I call it the

1 use case scenario that my company has actually  
2 run into in California. We're very interested in  
3 bidirectional school buses, the use cases that  
4 can be applied to them, and the value streams  
5 that can be accessed and, therefore, the business  
6 opportunities that we see.

7           We actually have investors that are very  
8 interested in putting together packages where  
9 they would be financing EV infrastructure, the  
10 distribution infrastructure, even the bus itself,  
11 in return for part of the value stream that that  
12 configuration can generate over years.

13           However, in the current MD/HD funding  
14 scheme, as we understand it, if you take that  
15 MD/HD funding, you actually have to use the EV  
16 rate that I just described. And that EV rate  
17 requires that your school bus then be not a  
18 separately metered account with no other loads or  
19 resources associated with it. Therefore, you end  
20 up in the configuration on the right where the EV  
21 is, essentially, being added to the grid rather  
22 than integrated. You can't export. There's no  
23 compensation for exporting if you have VGG  
24 capability. You can't do demand response because  
25 there's no loads to baseline with. There are no

1 other loads to balance. You can't combine with  
2 solar and optimize that.

3           The only price signal you can respond to  
4 is that time of use rate. You can't do a WDAT,  
5 meaning the in-front-of-the-meter connection that  
6 may give you more access to more wholesale reg --  
7 wholesale markets because that's not actually  
8 funded. It has to be a retail interconnection.

9           Therefore, if a school has taken this  
10 funding, a company like mine and the investors  
11 and the consortiums that want to work with us to  
12 integrate EVs into the grid would, largely, look  
13 at a configuration like that and say the best you  
14 can do is a set a timer.

15           If we were on the configuration on the  
16 left where no MD/HD funding has been taken and we  
17 have the opportunity to actually combine that EV  
18 with those school buses, with the load, with  
19 other resources, it actually allows us to  
20 integrate this EV with the other resources that  
21 are at the same facility. It allows us to do  
22 demand response. It allows us to potential bid  
23 into energy markets and a variety of other value  
24 streams.

25           One of the reason for these TOU rates is,

1 obviously, to mitigate the chaos of unrestrained  
2 energy use, to shift usage to less constrained  
3 times of day. But as we try to make that perfect  
4 rate that takes into account all the operating  
5 constraints and potential usage patterns, it's  
6 clear that there are too many use cases and  
7 profiles to be able to manage every type of EV  
8 load. Just trying to export this one rate from  
9 the destination charging use case to a seemingly  
10 similar use case of high-power charging actually  
11 ends up discouraging investment and integration.

12           Next slide please.

13           So my suggestion, instead of trying to  
14 design the right rates, instead of considering  
15 EVs to be a very specific class of resource, is  
16 stop trying to micromanage EV use. Stop trying  
17 to design the perfect rate.

18           The solutions that we're seeing in more  
19 constrained systems, like the ones I mentioned at  
20 the beginning of this presentation, is that they  
21 allow customers to stay on their rate and they  
22 focus on the connection side to that building,  
23 meaning they allow an agreed-upon limit to the  
24 demands, to the rate at which a facility will  
25 lose energy. They then allow the customer to

1 manage their own EV- related usage in relation to  
2 the rest of the loads and resources that they  
3 have at that site. There are automated load  
4 management technologies that do this  
5 automatically, as the name implies. A customer  
6 can then stay with their existing connection  
7 side, even if they nominally exceed it with new  
8 EV loads by limiting their use and planning their  
9 usage. This can actually stabilize loads, avoid  
10 peaks, and obviate the need for upgrades. And  
11 IOUs can then focus on connection side as their  
12 basis for distribution planning.

13           In Hawaii and in the U.K. and in France,  
14 I believe, this is part of a larger scheme that's  
15 limiting import and export of all resources,  
16 meaning optimized solar, batteries, EVs, the rest  
17 of the building. That concept opens up the  
18 integration use cases. You don't need to choose  
19 a use case that you're actually encouraging.  
20 Instead, it opens up access to multiple value  
21 streams and decreases the complexity of  
22 distribution planning and rate design and allows  
23 all ratepayers to benefit from the decrease in  
24 distribution upgrades because of this limitation.

25           It also allows IOUs to stop needing to



1 look beyond that meter and be able to simply  
2 focus on running the grid. And if we come back  
3 to that disconnect that I mentioned at the  
4 beginning, I would point out that the EV versus  
5 distributed energy resource concept is what  
6 drives this. If the EVs are just a distributed  
7 energy resource, along with all the other  
8 resources and loads that are behind that meter,  
9 you have integration. As soon as you start  
10 needing to look at the EVs just by themselves,  
11 you're isolating them from the evolving system  
12 that we need to actually have at the edge of the  
13 distribution grid.

14 Thank you.

15 MR. CRISTOSTOMO: Great. Thank you so  
16 much, Jackie. There's lots of tie-ins with the  
17 other comments from the presenters.

18 Before we get into discussion and some  
19 Q&A from the audience, because I see them  
20 chatting, get those in, I'd like to turn it over  
21 to Commissioner Monahan, Commissioner  
22 Rechtschaffen, and Commissioner Douglas to see if  
23 they have any questions that take priority?

24 COMMISSIONER MONAHAN: Yes, I have  
25 several questions, actually. That was

1 fascinating.

2 I'm wondering, Jackie, can you talk about  
3 some of your global experience, who's doing it  
4 right in terms of sending the signals that EVs  
5 are more like distributed energy resources? Are  
6 there lessons that we can learn from other  
7 countries, other regions?

8 MS. PIERO: Thanks for the question.  
9 Yes. I would say that the U.K. is actually doing  
10 some of the very best work in integrating EVs  
11 along with their other resources. And the reason  
12 I would say that that is happening is because  
13 they're an island with limited interconnections  
14 to other systems to help them and a large solar  
15 resource, distributed solar resource, and wind  
16 resource. Therefore, they're actually  
17 experiencing a lot of the problems that are  
18 conceptual here. They're already actually  
19 experiencing them in real time and dealing with  
20 them.

21 Same with Hawaii. The isolated systems,  
22 I think are needing to figure out how to use  
23 their existing infrastructure, their constraint.  
24 And so there's a policy imperative to actually  
25 figure out how to integrate EVs. That would be

1 the why.

2           The how is reexamining the incentive  
3 structures that utilities have, the way the  
4 distribution buildout is planned to actually  
5 focus on efficiency, on performance. And that  
6 conceptual change actually will change the way  
7 that EVs are considered, along with solar and  
8 along with batteries.

9           Does that answer your question?

10           COMMISSIONER MONAHAN: It does. I'm  
11 wondering how you would stack California up  
12 compared to the rest of the world? So if the  
13 U.K. is number one in terms of speaking about  
14 this vehicle-grid integration, how would you  
15 stack up California compared to other regions?

16           MS. PIERO: It's probably in the top  
17 third, I guess. I think --

18           COMMISSIONER MONAHAN: So to become  
19 number one, this is what we --

20           MS. PIERO: Europe is having a lot of  
21 the --

22

23           COMMISSIONER MONAHAN: -- we want to be  
24 number one.

25           MS. PIERO: Yeah. You know, I think --

1           COMMISSIONER MONAHAN:  What would it take  
2 to be number one from your perspective?

3           MS. PIERO:  I think, you know, that  
4 everywhere has different strengths.  In France,  
5 for instance, you can have that exact type of  
6 system that I was talking about at your home.  
7 Your EV is plugged into your smart meter and it  
8 actually will charge in a way that keeps your  
9 home use at a consistent level, whereas in the  
10 U.K., they are -- they're really designing  
11 utility incentives so that they are -- they're  
12 incentivized to create their local markets.

13           And I think that that has actually been  
14 one of the biggest factors in spurring  
15 innovation.  It has to do with creating the  
16 environment for innovation.  And they've done  
17 that largely by asking for minimum standards of  
18 requirements rather than mandating exact  
19 technical specifications.  Minimum standards  
20 combined with incentives seem to be the thing  
21 that allow industry to really run without  
22 creating regulatory lock-in where you actually  
23 have limits on what industry can accomplish  
24 because they've been told exactly how to do it.

25           COMMISSIONER MONAHAN:  So it's good to

1 hear, as we're in the process of considering load  
2 management standards, how to do that right.

3 I also have a question for Julia about  
4 the analysis that you did. And the baseline was  
5 unmanaged charging. And I always think of a  
6 baseline as no EVs. And I know you had that kind  
7 of -- you didn't break it out or at least I  
8 couldn't figure out how to easily break it out in  
9 terms of ratepayer impacts, like if we think of  
10 EVs as generally good for ratepayers because  
11 you're spreading out costs.

12 But did you get down -- did you have part  
13 of your analysis -- I don't think it would be  
14 that hard -- but looking at this difference of a  
15 world without EVs, and then a world with EVs  
16 unmanaged, and then a world with EVs managed and  
17 smart charging? Did you do that as well? And  
18 what were your findings?

19 MS. SZINAI: Yeah. That's a great  
20 question. So, yes, we looked at no EVs as like  
21 the baseline-baseline case zero and compared that  
22 cost. It wasn't reported in our paper but we did  
23 look at what the total cost per megawatt hour was  
24 without EVs versus with unmanaged EVs per  
25 megawatt hour and with managed EVs per megawatt

1 hour because that's a better example of how the  
2 ratepayer benefits would be distributed across  
3 all customers, not just drivers. And we found  
4 that the per megawatt hour cost was mitigated  
5 with smart charging compared to a slight increase  
6 with unmanaged vehicles compared to no vehicles.

7           Yeah, so managed charging can benefit all  
8 ratepayers by lowering costs for everyone, even  
9 if they're not directly participating in it. But  
10 that value is valued across --

11           COMMISSIONER MONAHAN: In terms of  
12 what's --

13           MS. SZINAI: -- a lot of systems.

14           COMMISSIONER MONAHAN: -- what's best for  
15 ratepayers, we would go with smart charging  
16 first, managed charging/TOU second, no EVs third,  
17 and then the worst for the ratepayer is unmanaged  
18 EVs; is that it?

19           MS. SZINAI: Yeah.

20           COMMISSIONER MONAHAN: Am I getting it  
21 right?

22           MS. SZINAI: I would say that. Okay.  
23 But I would also clarify that we just looked at  
24 overnight time of use, because that was what was  
25 available at the time of our analysis, and I know

1 that rates have been updated since to include  
2 some up-peak hours in the middle of the day,  
3 including some commercial EV rates, so those can  
4 also contribute to some of the curtailment  
5 benefits and --

6 COMMISSIONER MONAHAN: Yeah.

7 MS. SZINAI: -- compensation.

8 COMMISSIONER MONAHAN: I'd love to see  
9 your analysis updated with medium- and heavy-duty  
10 and some charging in the middle of the day to  
11 take advantage of our -- well, to deal with our  
12 curtailment problem.

13 I think I'll stop there to give my fellow  
14 Commissioners a chance to ask questions. And  
15 then I know Noel has some facilitated questions  
16 he wants to ask.

17 COMMISSIONER DOUGLAS: So I've got a  
18 question and I'm not really sure who to address  
19 it to, so whoever wants to take this.

20 But I guess my question is, on the cost  
21 side today, if somebody already has an EV and  
22 they already have a solar panel and they want to  
23 be able to use their car as a battery if the  
24 power goes out, you know, just some, you know,  
25 they're not necessarily -- they don't necessarily

1 need to reduce their rates, they just want to be  
2 able to, you know, have the backup, what's the  
3 cost? Is there a vehicle-to-home option  
4 available today? Is it cost effective? Is it  
5 hardware? Is it software? Is it, you know, need  
6 for getting multiple approvals? What does  
7 someone who wants to do this do today here in  
8 California?

9 MR. CRISTOSTOMO: Jackie, I'm going to  
10 suggest that you take that on as our resident V2G  
11 expert.

12 MS. PIERO: Thank you. I couldn't figure  
13 out how to raise my hand. I forgot, so thank you  
14 for calling on me anyway.

15 COMMISSIONER MONAHAN: Well, we do this.

16 MS. PIERO: Yeah. So the cost -- there  
17 are EVs and there are EVSEs out there right now  
18 that can do this. In fact, Nissan started  
19 designing bidirectional-direct current charging  
20 EVs after the Fukushima disaster specifically  
21 meant to provide home backup. And so there are  
22 accompanying stations, and the CHAdeMO charging  
23 standards also facilitate that.

24 That said, it's not necessarily that easy  
25 because of regulations and because of like



1 there's a very specific subset of cars that are  
2 actually equipped to that. Most EVs can't do  
3 this for you today. But if you did have that EV  
4 and that EVSE, let's say, that are -- the EV  
5 itself is a regular Nissan LEAF, the EVSE might  
6 be a bit more expensive. It will be a bit more  
7 expensive because of the enhanced power  
8 electronics that need to be built into it and the  
9 small amount that has been built so far.

10           But if you have your solar, you most  
11 likely have net-metering contract in California.  
12 And having that EV as storage actually can  
13 disrupt that one contract, as I understand it.  
14 And so you end up in a situation where to have  
15 that capability, you may not actually be able to  
16 keep you NEM. Also, it's a matter of being able  
17 to island your house from the grid in a way that  
18 utilities are comfortable with. There are some  
19 solutions out there. There's a new company called  
20 Connect California that's actually looking at  
21 ways to do this using remote disconnect switches  
22 that are a pretty economical option. But it has  
23 to do with assurance for the utility, that you're  
24 not going to accidentally back feed onto the grid  
25 while it's down.

1           So I would say the blockers are less  
2 price and more regulatory and technical.

3           COMMISSIONER DOUGLAS: Regulatory and  
4 technical and hardware, at least for some,  
5 vehicles. But like for somebody who had a Nissan  
6 LEAF already and had so --

7           MS. PIERO: Um-hmm.

8           COMMISSIONER DOUGLAS: -- would they even  
9 know what they needed to do? And I'm asking this  
10 in a as far as -- you know because I, you know, I  
11 tend to work with people who, you know, I don't  
12 know, tribes and people in more rural areas,  
13 people who have some particular concerns around  
14 reliability. And, you know, there is this  
15 question out there, it's like, well, how do we do  
16 this? I have my solar. I have my car. Do I  
17 need to go buy a power wall? What do I -- you  
18 know, where can I use my car?

19          MS. PIERO: Yeah.

20          COMMISSIONER DOUGLAS: I don't know,  
21 really, what to tell them.

22          Now, I haven't, also, gone through every  
23 word in the vehicle-to-grid roadmaps. I find  
24 them to be a bit dense for me to get through and  
25 come out with the answer to a question, like as

1 if it's -- if the answer is in there.

2

3 MS. PIERO: Yeah. There are -- you know,  
4 there were NPR stories after the least PSPS  
5 shutoff where we saw people doing this, actually  
6 using their car to power their home. So, yes,  
7 it's absolutely possible. Those are kind of  
8 tinkerers, though --

9 COMMISSIONER DOUGLAS: Yeah.

10 MS. PIERO: -- and I think there's a bit  
11 of jury-rigging that's going on, but they're  
12 designed to do this.

13 COMMISSIONER DOUGLAS: Um-hmm.

14 MS. PIERO: So it really has more to do  
15 with you being allowed to do it. If you ask  
16 permission you need to be able to get permission  
17 and go ahead and enable the car to do that.

18 COMMISSIONER DOUGLAS: That's  
19 interesting.

20 MS. PIERO: So you know --

21 COMMISSIONER DOUGLAS: Most --

22 MS. PIERO: -- most likely, like a  
23 company like mine where I'm an aggregator --

24 COMMISSIONER DOUGLAS: Um-hmm.

25 MS. PIERO: -- I wouldn't be involved in

1 that because we're talking about a time when the  
2 grid is shut down. This is a hardware thing.

3 COMMISSIONER DOUGLAS: And, of course,  
4 the greater benefits to the grid are the bigger  
5 picture that you're mostly talking about, you  
6 know, where, you know, the customer can reduce  
7 rates and we can shape peak. And, you know, I  
8 mean, there are many greater benefits. I was  
9 just trying to understand, you know, for people  
10 who find the value case to be proven already,  
11 what do they do?

12 MS. PIERO: I think the resiliency case  
13 is really important. It can be seen both as  
14 something that can be done at an individual house  
15 but it could be done at school with a school bus.  
16 It could be done in a microgrid with all of the  
17 EVs that are in that microgrid.

18 And so, actually, really examining the  
19 four corners of that case, what does it really  
20 look like, I think is one of the things you  
21 really need to dig into and track to microgrid  
22 proceedings, and there are a few other  
23 opportunities to look at that actually have  
24 proceedings going on right now.

25 COMMISSIONER DOUGLAS: Great. Thank you.

1 MR. CRISTOSTOMO: Commissioner  
2 Rechtschaffen, do you have any quick questions?

3 COMMISSIONER RECHTSCHAFFEN: Who said the  
4 have to be quick? Anyway, I do have a few  
5 questions. They will be quick.

6 I don't know if we're going to talk about  
7 this at later workshops. Noel, if you want to  
8 talk about it with any of the panelists, we've  
9 heard for many years the resistance of the  
10 automobile companies to using their car batteries  
11 for either V1G or, certainly, V2G. And I was at  
12 a workshop at the CEC about 18 months ago where  
13 the vice president for Tesla said, emphatically,  
14 he's not interested, they're not interested in  
15 this.

16 So in all this discussion, are we -- has  
17 the world changed now? Are the OEMs more willing  
18 to have -- to move forward on V2G?

19 MR. CRISTOSTOMO: I'd like to say, yes,  
20 they're cautious in statements but there are  
21 public record statements advancing the idea of  
22 warranted batteries for discharge being offered  
23 for mass market use.

24 Tom, I don't know if you -- I saw -- I  
25 think I saw you're nodding your head, but if you

1 want to jump in, given Greenlots' engagement with  
2 utilities and development to charging systems, do  
3 you want to speak to this -- I'm sorry -- with  
4 automakers?

5 MR. ASHLEY: Yeah. So if you can hear  
6 me, you know, Commissioner, I think, as we've  
7 been hearing in this discussion, you know, some  
8 of these challenges are technical, some are  
9 regulatory, some are commercial. I think  
10 Greenlots -- and I'm the first to admit that, you  
11 know, we've been focused on V1G, not V2G -- but I  
12 think that, you know, in our engagement with a  
13 number of stakeholders, including automakers,  
14 it's our sense that, you know, when the value is  
15 more clearly accessible, so will be the  
16 methodology to access it.

17 So that may be a roundabout way of  
18 answering your question. But I think the  
19 challenge we have is not to wait for automakers  
20 to say, yes, but to craft environment, the market  
21 structures that will drive and accelerate the  
22 decision making by auto manufacturers and users  
23 to allow V2G.

24 MR. CRISTOSTOMO: I want to see if Eric  
25 wanted to speak towards some of his automaker

1 representatives engaging in the Working Group  
2 speaking about this point? Any thoughts?

3 MR. MARTINOT: Yeah. Thanks Noel.

4 Actually, it really didn't come up. You  
5 know, over the course of the Working Group the  
6 automakers were involved in scoring and screening  
7 many of the use cases or all of the use cases  
8 that we went through. And quite a number of V2G  
9 use cases were scored highly for benefits, as I  
10 had said, and perhaps lower in terms of ease or  
11 risk of implementation.

12 And that was -- that would be one of the  
13 factors, I think, that the automakers would  
14 consider in that, is how easy is this to  
15 implement given the need for, you know, battery  
16 cycling and warranty issues, potentially, as  
17 well? And so that would be something to sort of  
18 separate out from the general level of assessment  
19 in terms of that ease of implementability, of  
20 that bit of, okay, how easy is it to overcome the  
21 barriers that exist? But we really didn't hear  
22 that that was an issue or factor. It really  
23 didn't come up.

24 MR. CRISTOSTOMO: I will note, before  
25 turning it back to you, Commissioner

1 Rechtschaffen, that during our 2018 VGI Roadmap  
2 workshop in October, Honda made announcements  
3 stating that they are planning to release their  
4 next models with V2G capability built in,  
5 warranted for grid purposes. So it is not  
6 publicly available but there are plans.

7 So you had another question?

8 COMMISSIONER RECHTSCHAFFEN: Well, if we  
9 -- I don't want to -- it's up to you and  
10 Commissioner Monahan if we have time or if we're  
11 going to go to public comment right now, so you  
12 guys let me know.

13 MR. CRISTOSTOMO: Jackie, you wanted to  
14 say something eagerly?

15 COMMISSIONER RECHTSCHAFFEN: Excuse me?

16 MS. PIERO: Yeah. I just wanted to jump  
17 in and say that, actually, the automakers are  
18 very interested, as near as I can tell, in  
19 understanding what they will be allowed to do  
20 with their cars. They've showed up to several  
21 different regulatory proceedings asking for  
22 regulatory certainty of what they will and will  
23 not be allowed to do in terms of accessing value  
24 streams and interconnection of a bidirectional  
25 car or an EVSE.



1           And in the last year, there's actually a  
2 new advocacy group that was formed by automakers  
3 called the Vehicle-Grid Integration Council that  
4 includes, I think, six major OEMs. And they've  
5 started commenting and actually participating in  
6 policy formulation in the VGI Working Group as  
7 they're trying to represent themselves to make  
8 sure that the auto manufacturers perspective is  
9 actually being taken into account as V2G policy  
10 is being made. So they are interested.

11           COMMISSIONER RECHTSCHAFFEN: So I have  
12 one quick comment and one question. I just want  
13 to -- I was going to ask Eric some questions but  
14 I'll postpone those.

15           I just want to thank you for the  
16 tremendous work that the Working Group did and  
17 really focused on immediate value propositions  
18 and immediate policies that need to be changed.  
19 That's super helpful for us at the PUC. You gave  
20 us, probably, too much -- too many good things  
21 and it's going to be hard to figure out what we  
22 take from the menu. That's the real challenge.  
23 And we're going to probably come back to you and  
24 ask for more, you know, guidance and suggestions  
25 about how to take up which bucket of things to do

1 because we can't do all of them at once. But I  
2 do want to express my deep appreciation for the  
3 work that you and the Working Group did.

4           And then I wanted to just ask Jackie,  
5 this is something we could continue discussing  
6 later on, I heard you say we should get out of  
7 the business of micromanaging rates. And I think  
8 we would be delighted to do that. At the PUC, we  
9 certainly don't love trying to figure out rates  
10 for all kinds of use cases. The Working Group,  
11 if anything, goes in the other direction. It  
12 comes up with many, many different use cases that  
13 suggest different rates.

14           And I'm wondering if you have an example  
15 or you in mind, an end goal of what the rates  
16 would be, given the different load profiles of  
17 the parties and the rigid duty cycles and the  
18 dangers of just -- or the limits of just having  
19 POU rates? And we heard from Julia about the  
20 lower benefits, as we have TOU rates or more  
21 uncontrolled rates. It's a little scary for us to  
22 imagine one unconstrained rate. Maybe there is  
23 something and we'd be happy to hear about it.  
24 I'm just giving you a comment. I guess it's a  
25 question of where we might look to define that or

1 what you're thinking about. And if it's very  
2 involved, we should just continue the discussion  
3 later on or through comments that you provide to  
4 our proceedings.

5 MS. PIERO: We definitely can. And Mark  
6 Mondekett (phonetic) and I actually had -- one of  
7 our policy recommendations in the VGI Working  
8 Group were sort of evolving into a policy brief  
9 that's actually addressing that a bit and rates  
10 is something that we need to think about a little  
11 more.

12 But what I've seen in other places that  
13 we're working is that there are a variety of  
14 cases that have been able to be integrated into  
15 the current operating profile of the customer.  
16 So we had a delivery company that was going all-  
17 electric with all of their vans and they actually  
18 were able to just stay on their normal commercial  
19 and industrial rate.

20 But we also have homeowners who are on,  
21 you know, extreme time-of-use rates and it really  
22 just kind of plunks their usage all into one time  
23 frame and it actually stops them from reacting to  
24 more nuanced signals, like what you might see  
25 with the duck curve happening.

1           So that's something that we need to think  
2 through a little bit more. But I guess the  
3 spirit of it would be not looking at just EVs as  
4 just EVs. We have to assume in California,  
5 particularly given the new mandate, that there's  
6 going to be solar too. Maybe there's also a  
7 battery. And we need to think through how we  
8 actually optimize those different loads and  
9 resources together, rather than trying to manage  
10 each one separately.

11           COMMISSIONER RECHTSCHAFFEN: Thank you.

12           MR. CRISTOSTOMO: Great. Thank you for  
13 questions from the dais, Commissioners.

14           So we have about seven minutes for some  
15 discussion before opening it up to audience Q&A,  
16 so I want to keep digging on this tension between  
17 allowing for more packaged solutions that bring  
18 together a variety of use cases, value streams,  
19 potential revenues, as markets open up.

20           Tom, you're mentioning that time is kind  
21 of our enemy here where as we accelerate with  
22 more RPS, and as Julia was saying, more EVs,  
23 there are going to be nonlinear opportunities for  
24 additional value but it's not yet capturable and  
25 we might risk not getting to the higher fruits

1 that could flow to ratepayers.

2           And so if Tom and Eric, Julia, Jackie  
3 could all provide thoughts on how to continue to  
4 deploy capabilities with the opportunity to bring  
5 in these revenue streams and values in time to  
6 customers, how might you, from a policy  
7 standpoint or a business model designer  
8 standpoint or a researcher, approach this  
9 multidimensional problem?

10           MR. ASHLEY: I'll try to start. Thanks.  
11 Thanks for the question, Noel.

12           So, again, sort of thinking from an  
13 operational standpoint, you know, working with,  
14 let's say a fleet that is working to electrify,  
15 you know, yes, total cost of ownership matters,  
16 both from a vehicle's and fueling infrastructure  
17 standpoint, but so does up-front costs. And,  
18 indeed, the upfront costs may be dispositive,  
19 even if the total cost of ownership looks great.

20           And so I think that's a fundamental  
21 challenge that we have which is, arguably, time  
22 dates; right? It's how do we front load, to some  
23 degree, some of the benefits that are available?  
24 Because if we don't do that, we might not get to  
25 the benefits in the first place, at least, you

1 know, in the context of, let's say, that example  
2 project.

3           So fundamentally, you know, the lower  
4 hanging fruit out there, from a grid integration  
5 standpoint, tends to be lowering the costs of  
6 electrical upgrades to the site of the project in  
7 the first place. And, obviously, that can then  
8 cascade to, you know, circuit level, you know,  
9 and beyond. But without that scale, it's really  
10 hard to think about that opportunity past the one  
11 project site.

12           So I do think that there are some real  
13 tangible opportunities to do more system-level  
14 mapping and forecasting, which can help better  
15 ascertain kind of the values and costs associated  
16 with both managed charging and unmanaged charging  
17 at a larger than project scale but smaller than,  
18 you know, distribution system or grid scale.

19           But as I mentioned, and I realize it may  
20 not seem all that practical at this point, you  
21 know, really figuring out that mechanism that is  
22 accessible and can help sort of front load is  
23 really critical.

24           And I would just say, I mean, I think we  
25 have some exciting pathways. And I would

1 highlight, you know, SB 676, which was passed  
2 last year, which would -- you know, really, it  
3 creates a requirement for the PUC to plan around  
4 VGI. And, you know, setting some targets may  
5 really be necessary to then associate value with  
6 those targets and be able to work backwards.

7 MR. CRISTOSTOMO: Thanks Tom.

8 If Eric and Julia can speak about that  
9 same topic in about 30 seconds each?

10 MR. MARTINOT: Yeah. Thanks, Noel. I  
11 would say that, I mean, the range of  
12 opportunities that we're seeing in terms of use  
13 cases, in terms of policies that can affect those  
14 use cases, it was just enormous in the Working  
15 Group so many different opportunities across such  
16 a broad range of applications, sectors, types of  
17 control, V1G, V2G.

18 Maybe it doesn't matter so much where we  
19 focus first as long as we're focusing on more  
20 than just one or two things, you know, that we  
21 can manage to do right now, but really focus on  
22 the number but not necessarily say, well, this is  
23 the one or this has to be the one, but many  
24 different opportunities could be pursued  
25 simultaneously right now and they all provide

1 value. And you know, each type of stakeholder  
2 may have an interest in one particular one. But  
3 I think if we pursue a more broad approach to  
4 these and, you know, just thinking about, yes,  
5 everybody knows, customer bill management, time-  
6 of-use rates a lot of that's already in progress  
7 already, and the things that are not in progress  
8 right now, like really identifying what's missing  
9 in its absence from the policy landscape that,  
10 really, we need to address.

11           And I think that's part of the very large  
12 number of recommendations we had. But I think it  
13 would also point to things like Jackie was  
14 saying, integration with local renewable energy  
15 and integration with local energy management  
16 systems and buildings, et cetera, whether it's  
17 V1G or V2G, it doesn't matter so much, I can  
18 point to things like that.

19           So, anyway, thank you.

20           MR. CRISTOSTOMO: Julia, if you could  
21 open up you crystal ball and talk about future  
22 customers and what they could handle?

23           MS. SZINAI: Yeah. I was going to concur  
24 that in the literature and in focus groups that I  
25 have helped facilitate with smart charging, out



1 of the participants we found the up-front  
2 incentive is more important than the recurring  
3 small payments that customers could get. And  
4 first and foremost, it's really important to keep  
5 I mind that EVs are still meant for customer  
6 mobility. So we shouldn't expect programs to be  
7 super successful if we expect a big behavior  
8 change that sacrifices mobility.

9           So in addition to looking at values and  
10 incentives that we can provide for customers,  
11 it's really important to design programs that are  
12 really convenient for participation and, also,  
13 respect customer mobility needs, including, if  
14 it's smart charging, like setting minimum  
15 guarantees for charging loads and opt-out  
16 opportunities and things like that.

17           So just keeping the customers mobility  
18 needs in the forefront is really important, in  
19 addition to looking at designing incentives.

20           MR. CRISTOSTOMO: So, Jackie, to close,  
21 one final thought on how to continue to scale?

22           MS. PIERO: That's okay. I've talked a  
23 lot. I think I'm good. Thank you.

24           MR. CRISTOSTOMO: All right.

25           So with that, I really want to thank Tom,

1 Jackie, Julia, and Eric for their presentations  
2 and the excellent discussion and the questions  
3 from each of the Commissioners. We look forward  
4 to working with you on the updated Roadmap and  
5 would like to take a few public comments, so I'll  
6 turn the workshop back to Heather

7 Thanks Heather.

8 MS. RAITT: Great. Thank you, Noel, and  
9 thank you, panelists. That was really a great  
10 discussion.

11 And so now we're going to turn to public  
12 comments. And so if folks are interested in  
13 commenting and you're on the Zoom platform, you  
14 can click the raise-hand feature to let us know  
15 you'd like to comment. And for those on the  
16 phone, you can press star nine to -- and that  
17 will raise your hand from the phone to let us  
18 know you'd like to comment.

19 And we have RoseMary Avalos from the  
20 Public Advisor's Office at the Energy Commission  
21 here with us today to help conduct the public  
22 comment session, part of the session.

23 So go ahead, Mary -- RoseMary. Excuse  
24 me. Thank you.

25 MS. AVALOS: Hi. This is RoseMary Avalos

1 with the Public Advisor's Office. And I'll first  
2 call on folks using the raise-hand feature in  
3 Zoom. So I would like you to please state your  
4 name and your affiliation for the record, and  
5 also spell your first and last name after you are  
6 un-muted. And also, please, do not use speaker  
7 phone features when talking because we will not  
8 be able to hear you clearly.

9 And I'm going to call on Mark Roest.

10 Go ahead and speak. Mark?

11 MR. ROEST: Hello. Hi. It's Roest.

12 It's Dutch, like Shira Canoe (phonetic). And --

13 MS. AVALOS: Oh. Thank you.

14 MR. ROEST: Okay. Jackie and Tom  
15 particularly, augmenting public policy, we can  
16 maximize flexibility by financing solar canopies  
17 and rooftop solar together with vehicle  
18 conversions and replacements to meet total usage  
19 levels most of the year, storing electricity in  
20 both vehicle and stationary batteries, which will  
21 cost \$100 a kilowatt hour or less within two  
22 years if we get some more funding. As that  
23 spreads, it will actually reduce load demand and  
24 peak loads for stressed distribution resources.

25 Also, Jackie, as an aggregator, could you

1 put emergency demand data to the edge of the grid  
2 in a package which the onsite demand management  
3 system could rely on temporarily? Or even if you  
4 cannot communicate with them via the wires  
5 throughout the shutoff, could you communicate  
6 with them wirelessly and manage them in the  
7 emergency topology of those resources that are  
8 known to be available at that time?

9           And I guess I could continue. Yeah,  
10 well, yeah, I guess I could continue.

11           So we have technology that's in  
12 development, which is ceramic semiconductor  
13 batteries and, also, high-level, high-efficiency  
14 solar photovoltaic thin film that was originally  
15 developed in -- patented in 1983. So these  
16 resources, we're in the valley of death but, with  
17 some help, we can get these resources into mass  
18 production within a couple of years. And I can  
19 talk about that offline.

20           Thank you.

21           MS. PIERO: I'll let Tom go.

22           MS. AVALOS: Thank you.

23           MS. PIERO: I know you have a stop time.

24           MR. CRISTOSTOMO: Mark, could you please  
25 spell your first and last name for the record?

1 MR. ROEST: Yes. Mark Roest, M-A-R-K R-  
2 O-E, as in Edward, -S, as in Sam, -T, as in Tom.

3 MS. AVALOS: Okay. Next public commenter  
4 is Sara Rafalson.

5 Go ahead, Sara. Oh, okay.

6 Our next public comment is John Shears.

7 Go ahead and un-mute your line, Mr.

8 Shears. Okay.

9 MR. SHEARS: Can you --

10 MS. AVALOS: There you go.

11 MR. SHEARS: -- can you hear me?

12 MS. AVALOS: Yes.

13 MR. SHEARS: All right. I'm actually  
14 using two machines and I used the one that's not  
15 necessarily the best audio.

16 Thanks to Noel and the Commissioners  
17 again for a great workshop. Sorry. I'm hearing  
18 an echo here.

19 I just wanted to raise a flag, and I've  
20 already contacted the Commissioners and Noel  
21 about this earlier, didn't include Commissioner  
22 Rechtschaffen because I didn't want to  
23 potentially cross wires on ex parte issues, but I  
24 just want to raise a flag that as we move  
25 forward, especially with the ACT rule, that we

1 need to be thinking about, also, how we could  
2 integrate renewable hydrogen into the picture,  
3 taking advantage of, you know, excess generation  
4 and avoiding curtailment issues, and also  
5 flattening out the belly or the neck of the duck  
6 curve.

7           So, again, just wanted to raise a flag on  
8 that, in that we need to sort of, you know,  
9 applying our initial thinking about how to  
10 integrate that into the further VGI integration.

11           And thanks again for a great workshop.

12           MS. AVALOS: Thank you, Mr. Shears.

13           The next public commenter is Sara  
14 Rafalson.

15           Go ahead.

16           MS. RAFALSON: Hi. Thanks. So this is  
17 Sara Rafalson from EVgo, S-A-R-A Rafalson from  
18 EVgo.

19           I just wanted to say, thanks for the  
20 presentation. Really impressed by how smooth  
21 these have been in COVID time, so thank you IEPR  
22 Admin Team.

23           Just one comment from Noel's  
24 presentation. I noticed on the Track 1 policy  
25 slide that there are several types of vehicles

1 that CARB is regulating and their various  
2 timelines. And just wanted to note that I saw  
3 that SB 1014 implementation, which is the Clean  
4 Mile Standard, wasn't included there. And given  
5 that that deals with the transportation  
6 networking companies, or TNCs, which is a really  
7 important VGI use case, as Eric mentioned in his  
8 presentation, I think that might be a good one to  
9 include. And it's also going to be really  
10 important for infrastructure planning under AB  
11 127.

12 So thank you.

13 MS. AVALOS: Okay. Thank you, Sara.

14 The next public comment is Andy Campbell.

15 And please state your name and spell your  
16 first and last name. Thank you.

17 MR. CAMPBELL: Yes. Hi. Can you hear  
18 me?

19 MS. AVALOS: Yes.

20 MR. CAMPBELL: Okay. This is Andy

21 Campbell,

22 A-N-D-Y C-A-M-P-B-E-L-L.

23 Commissioners and Mr. Cristostomo, I'm  
24 Andy Campbell, Executive Director of the Energy  
25 Institute at Haas at UC Berkeley. And thanks for

1 focusing on VGI issues. I really learned a lot  
2 during this workshop.

3 I'd like to highlight two projects we  
4 have ongoing at the Energy Institute to support  
5 the state's electric vehicle and VGI effort.  
6 Both are about understanding consumer behavior.

7 First, we have a project to understand  
8 residential charging patterns today. The vast  
9 majority of EV owners do not have separate EV  
10 meters, so our study is using utility smart meter  
11 data and vehicle registration data to estimate  
12 charging patterns using a machine learning  
13 method. The study could help provide a baseline  
14 for vehicle-to-grid scenarios.

15 And then the second project is focused on  
16 how the relative costs of electricity and  
17 gasoline may influence the decision to adopt an  
18 electric vehicle. This study looks at both the  
19 prices charged to consumers and the underlying  
20 costs. And that study is funded by the PUC.

21 So we'd like to support the CEC's and  
22 PUC's efforts on EV adoption and grid integration  
23 and wanted to make the Commissions and this  
24 audience aware of our research. We'd be happy to  
25 discuss this research with you further.



1           Thanks so much.

2           MS. AVALOS:   Okay.   Thank you, Mr.  
3 Campbell.

4           That concludes the comments from Zoom  
5 and, as well, on the phone lines, so I'll hand  
6 the meeting over to you, Heather.

7           MS. RAITT:   Thanks RoseMary.

8           Commissioner Monahan, if you'd like to go  
9 ahead and we can move on to closing remarks.

10          COMMISSIONER MONAHAN:   Yes.   Well,  
11 thanks, everybody, for joining.   And I've got to  
12 give kudos again to the IEPR Team because this  
13 really was a very smooth meeting, really no  
14 problems, which sometimes Zoom can be a little  
15 finicky and cause problems.   So it's really nice  
16 when both the planning and the performance of the  
17 technology go hand in hand.

18          So I just want to encourage folks to join  
19 us on Wednesday.   We're going to have two more  
20 sessions.   Starting at 9:30 in the morning, we'll  
21 have a session on Charging Infrastructure Funding  
22 Program.   And in the afternoon, we're going to  
23 have a session on Scaling VGI and Charging  
24 Infrastructure.   So just encourage you all to  
25 join.

1           And this meeting -- oh and thank you to  
2 my fellow Commissioners for joining me on the  
3 virtual dais. It's been a pleasure seeing you.  
4 And hopefully we'll see each other again on  
5 Wednesday.

6           All right. Thanks everybody. Have a  
7 good rest of your day.

8           COMMISSIONER RECHTSCHAFFEN: Thank you.

9           COMMISSIONER DOUGLAS: Yeah. Thank you.

10          (The workshop concluded at 4:02 p.m.)

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I do hereby certify that the testimony in the foregoing hearing was taken at the time and place therein stated; that the testimony of said witnesses were reported by me, a certified electronic court reporter and a disinterested person, and was under my supervision thereafter transcribed into typewriting.

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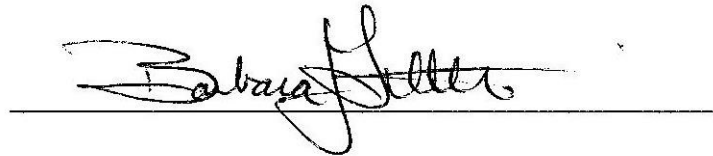
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IN WITNESS WHEREOF, I have hereunto set my hand this 29th day of September, 2020.

A handwritten signature in black ink, appearing to read "Barbara Little", is written over a horizontal line. The signature is stylized and cursive.

Barbara Little  
Certified Transcriber  
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