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CALIFORNIA ENERGY COMMISSION

STAFF WORKSHOP

In the Matter of:	) Docket No. 19-IEPR-04
	)
	)
	) STAFF WORKSHOP RE:
2019 Integrated Energy Policy	) Electric Vehicle
Report	) Charging Infrastructure
	) Assessment (AB 2127)
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CALIFORNIA ENERGY COMMISSION (CEC)

CALIFORNIA ENERGY COMMISSION

THE WARREN-ALQUIST STATE ENERGY BUILDING

ART ROSENFELD HEARING ROOM, FIRST FLOOR

1516 NINTH STREET

SACRAMENTO, CALIFORNIA

THURSDAY, MAY 02, 2019

1:36 P.M.

Reported by: Peter Petty

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## P R O C E E D I N G S

1  
2 MAY 2, 2019

1:36 P.M.

3 MR. CRISOSTOMO: All right. Good afternoon,  
4 everyone. We'll get started now. Sorry for the bit of  
5 delay.

6 My name is Noel Crisostomo, I'm an air pollution  
7 specialist at the California Energy Commission. I'm working  
8 with my colleague Wendell Krell on the assessment of charging  
9 infrastructure under AB-2127 which was passed last year.  
10 Just to start with some welcome and introduction information.

11 In case of an emergency, please follow Energy  
12 Commission staff across the street out toward the back door  
13 where we will go to Roosevelt Park. And I think many of you  
14 know this, there are bathrooms right across the hall in that  
15 corner.

16 So just a quick review of the agenda for today.  
17 We'll have presentations from experts in the off-road, port,  
18 and airport electrification sector from across the state.  
19 We'll start out with definitions and energy use of off-road  
20 transportation electrification segments from the University  
21 of California Davis.

22 Next, the Air Resources Board has brought three  
23 managers across the divisions to talk about the various off-  
24 road, port, and airport electrification regulations that are  
25 driving demand.

1           Third, we have representatives from the South Coast  
2 and San Joaquin Air Push and Control Districts to talk about  
3 their regional strategies to address air pollution emissions  
4 from the sectors.

5           And lastly, we'll conclude with a colleague of mine  
6 from the Fields and Transportation Division who will provide  
7 lessons from investments in the Alternative and Renewable  
8 Fuel and Vehicle Technology Program in medium and heavy  
9 vehicles that are operating at ports and in the off-road  
10 arena.

11           We'll have time for public comments afterward and  
12 also clarifying Q&A for each of the presenters. And we'll  
13 hopefully close by around 5 p.m.

14           So as you come to speak and ask a question, please  
15 head to the podium in the middle of the room and speak to the  
16 microphone introducing yourself and your organization.

17           Micah is helping manage remote participation.  
18 They're muted for now, but please raise your hands to ask a  
19 question or use the raise hand icon to ask a question where  
20 we will unmute you.

21           We'll have questions after each of the major sessions  
22 outlined in the agenda and to facilitate open discussion.  
23 Depending on time, we will not be strictly moderating the  
24 time of Q&A but please defer to our discussion during your  
25 comment and consider others who might be waiting in a queue.

1           Just to note, this workshop is being recorded and  
2 transcribed so it's important that you use a microphone. And  
3 these will be added to the IEPR Docket 19-IEPR-04 which  
4 pertains to transportation, and all these presentations will  
5 be posted online afterward.

6           So continuing with the table setting, I will review  
7 our legislative mandate under AB-2127 and describe at a high  
8 level our framework for the charging infrastructure  
9 assessment. For those of you who were able to attend our  
10 workshop in March, this will be a bit of a review but it's  
11 important to reiterate here. Then I'll close with objectives  
12 for the workshop and then transition to our speakers.

13           So AB-2127 was codified as Public Resources Code  
14 25229 which directs the Energy Commission to lead a biennial  
15 statewide charging infrastructure assessment to meet  
16 California's 2030 decarbonization and ZEV deployment goals.

17           Micah, there is a chat saying no audio?

18           MR. WOFFORD: Yeah.

19           MR. CRISOSTOMO: It is for a couple of people.

20           Wendell, if you could check with Jerry.

21           Because Section 25229 became effective at the  
22 beginning of this year, our goal is to publish the first full  
23 assessment by December 2020. And as described during our  
24 March workshop, we're -- we are pursuing a phased approach.  
25 This first phase will be housed as part of the 2019 IEPR, of

1 which transportation is a key focal point. And this step in  
2 the assessment will entail capturing a snapshot of our  
3 current research implementing this code currently.

4 The assessment is anticipated by the end of 2020 and  
5 it'll serve as a baseline upon which future analyses will  
6 build where changes in policy or technology or the market are  
7 expected. And I'll describe how we're planning for that  
8 dynamic on the next slide.

9 This code directs the Energy Commission to expand  
10 upon its Electric Vehicle Infrastructure Projections first  
11 published in 2018. These are commonly known as EVI-Pro by  
12 shorthand in which our projection found that for nearly 1.5  
13 million electric vehicles in California, there would be a  
14 need for roughly 240,000 Level 2 chargers at multi-unit  
15 dwellings and destinations and at least 10,000 DC fast  
16 chargers.

17 However Section 25229 requires the Commission to  
18 quote, "analyze all necessary charging infrastructure" to a  
19 greater depth beyond the number of chargers. These are --  
20 these include an element to analyze the necessary make ready  
21 electrical upgrades, the designs of charger hardware and  
22 software, and other programs to accelerate EV adoption.

23 In addition, the code broadens the analytical scope  
24 to include infrastructure for all road-based vehicles,  
25 highway vehicles which we interpret to mean interregional



1 fast charging. But we're here today to analyze the potential  
2 needs of the off-road, port, and airport electrification  
3 applications.

4 So we must examine under this analysis existing and  
5 future needs throughout the state including at low-income  
6 communities. And during this analysis, we're required to  
7 gather input from public stakeholders. So thank you for  
8 coming.

9 As we expand our infrastructure projections and in  
10 response to our directives, in March we described how  
11 regulatory and policy actions drive the supply of and can  
12 facilitate the adoption of EV technologies and less charging.  
13 Starting in the left-hand side, much of the demand for  
14 electric infrastructure is generated through Air Resources  
15 Board's regulations on vehicles which are needed to reduce  
16 greenhouse gas emissions and air pollutant emissions. This  
17 leads to a market facilitation effort like the Energy  
18 Commission's planning analysis and incentive's in charging  
19 infrastructure and for example the Public Utilities  
20 Commission's regulatory oversight of utility investment in  
21 electric infrastructure.

22 However, it's important to recognize that the needs  
23 for infrastructure will be subject to market forces and  
24 whether or not the solutions that are offered are compelling  
25 for customers. In addition, there may be factors that are

1 hard to account for due to the variability of that factor,  
2 for example, travel demands across regions, transaction costs  
3 and real estate costs, or factors that are simply unknown at  
4 this time, new technologies or mass market customer  
5 reactions, for example.

6           Therefore at this early junction, we consider our  
7 effort to analyze technology and conduct modeling of the  
8 needed charging infrastructure throughout the state as one  
9 that will be informed by and an informant to the state's  
10 estimations of future outcomes and one that is necessary  
11 cyclic to learn about how drivers and other systemic factors  
12 start to interact and evolve over time.

13           Thus our goal is to collaborate with you to conduct  
14 an applied analysis that is useful to the market and  
15 policymakers alike. We need to leverage information and  
16 feedback from many stakeholders to form the basis of this  
17 independent assessment that meets the requirements of the  
18 law. And so these may include EVI-Pro-like transportation  
19 demand models. However, given the broader and deeper scope,  
20 these will also likely include technology surveys and site-  
21 specific assessments for vehicle modes that operate more  
22 independently of an overall transportation system.

23           Lastly, we recognize the role of the assessment as a  
24 key in answering key pressing questions at several other  
25 agencies' related efforts regarding the adequacy of existing

1 charging infrastructure and the future needs for  
2 infrastructure as the market expands. And of course these  
3 will change over time. And so if you're interested in  
4 engaging with us as a stakeholder to provide your expertise,  
5 whether you're an automaker or charging service provider, an  
6 agency to help us develop scenarios and assumptions, please  
7 make sure to take your name down on one of the clipboards  
8 near the foyer so that we can contact you and work with you.

9           So our objectives of the workshop are to really  
10 understand these emerging sectors electrification off-road,  
11 port, and airports. I'll describe these learning objectives  
12 that my colleagues and I numbering in the dozens across the  
13 Commission at the Fields and Transportation Division, Energy  
14 Assessments Division, and Research and Development Division.  
15 Everyone who is working on those sectors was brought into  
16 helping to scope this workshop.

17           And so given the diversity of vehicles and equipment  
18 within each of the sectors, off-road, port, and airport, it's  
19 important to characterize and define the applications and how  
20 energy is used with our first presenter from Davis. And to  
21 understand how the vehicles and equipment move goods and  
22 people, we wanted to consider these sectors in tandem, not  
23 just individually. Specifically, there's interest in the  
24 scoring where in the transportation system individual modes  
25 are connected to one another which may help locate where

1 charging is possible or feasible.

2           So for example, consider one case of how a container  
3 of goods might be shipped eastward from a port via a drayage  
4 truck to a distribution warehouse. If pantograph or wireless  
5 charging was available to the truck as the goods left a port  
6 but also at the warehouse where the truck could eventually  
7 charge while it was unloaded, one could assert that providing  
8 charging at the warehouse might be useful to trucks that  
9 would otherwise not be able to complete their duties only on  
10 electric power.

11           So in other words, by thinking about the whole  
12 system, we may consider a warehouse charger as part of a port  
13 electrification effort despite not being physically located.  
14 And so we encourage creative ideas about systemic and  
15 holistic thinking during this workshop.

16           In addition, a third goal is to identify key drivers  
17 of demand. The first two that are listed are perspectives  
18 from the federal, state, and local levels and the strategies  
19 that will be implemented. We've assembled representatives  
20 from three divisions at the Air Resources Board and  
21 representatives from South Coast and San Joaquin Air Quality  
22 Management Districts to provide their perspectives on this.

23           Another demand driver may be coming from reflecting  
24 that although the focus of this assessment is charging and  
25 electric transportation, there are other potential demands

1 for low carbon alternatives including renewable natural gas  
2 via fuel and hydrogen. And so we want to be cognizant of  
3 those options as competitors to electric.

4 And furthermore, as demonstrated with the earlier  
5 presentations from the EIPR if you were able to join this  
6 morning on how batteries have been able to drive down greatly  
7 in cost and the new vehicle categories that are enabled, we  
8 want to make sure that we're aware of EVs on the horizon in  
9 emerging applications including aerial drones, rail,  
10 recreational vehicles, or others.

11 So we discuss -- we welcome discussion about the  
12 tradeoffs considered in these sectors and emerging  
13 applications given the iterative cycle that described  
14 previously. And again, we'll conclude the day with some  
15 practical operational lessons learned from the ARFVTP's  
16 investments thus far.

17 And so with that, I will transition over to Marshall  
18 from UC Davis to give his presentation.

19 Marshall, the floor is yours. And could just use the  
20 keyboard or that.

21 MR. MILLER: That's fine. Yeah. Okay.

22 Thank you, Noel.

23 So I'm going to talk about a study that I will be  
24 doing -- or I am doing with Aspen Environmental for the CEC  
25 on off-road transportation electrification. I did a

1 similar -- or we, I and Aspen did a similar study about three  
2 years ago and the hope was that this time we do it, that  
3 there's much better data available than there was three years  
4 ago. It was actually extremely difficult to get stock data  
5 for a number of the sectors that we looked at.

6           So basically the study purpose is to estimate the  
7 total electricity demand for off-road vehicles and  
8 applications from now through 2030, essentially ten years  
9 from now. The study we did three years ago included nine  
10 categories, and I'll talk about those, and we've added  
11 potentially five new categories to those seven. And the --  
12 in the study, we are going to look at producing a low,  
13 medium, and high scenario for electricity usage for each  
14 category for those years.

15           So the 2015 study looked at these seven categories,  
16 truck stop electrification, trailer refrigeration units,  
17 industrial forklifts, cargo handling equipment, ground  
18 support equipment, utility work trucks, and shore power. And  
19 we -- hopefully, we will add some set of these. It's not  
20 clear exactly how much we will manage to get through in this  
21 study, but Locomotives Class 1 and I'll talk about more  
22 details in terms of the vehicles or equipment in these  
23 various categories. But industrial equipment, construction  
24 and mining, commercial harbor craft, motorcycles, and I put a  
25 question mark by that because we haven't even yet decided if

1 we want to include that in the study. It's -- obviously,  
2 they're not really off-road, but they -- it's one of those  
3 vehicles that kind of fall through the crack of normal on-  
4 road. So if we can do that, we will include that. So as I  
5 say, it's -- it's probably a subset of all of the vehicles or  
6 equipment in those categories that we will actually include  
7 in the study.

8           Okay. So this, I just want to go through the  
9 details. I'm not going to do this very quickly, but I mean  
10 anyone can look at the slides and see exactly what equipment  
11 is part of each sector.

12           Here is airport ground support equipment. So there  
13 are things like tugs, baggage tugs, belt loaders, bobtails,  
14 forklift, lifts, and things like that. And basically what we  
15 do is we look at each category and consider it separately in  
16 terms of its stock, its likelihood to be electrified, how  
17 much energy it uses, and so on. So we make an accounting for  
18 each of these equipment or vehicle types within a category  
19 and then we sum it up for the category itself.

20           Again, continuing with the old truck stop  
21 electrification, that's one group, utility work truck's one  
22 group. Forklifts, Classes 1 to 5; 1 to 3 are electric, 4 and  
23 5 are not. And what we do is try and understand the growth  
24 of electric versus a diesel or gasoline or propane and the  
25 probability that new forklifts instead of being purchased in

1 Class 4 or 5 as nonelectric might be purchased as an electric  
2 forklift in the future.

3 Then we look at TRUs and we generally have three  
4 categories of those. In terms of horsepower under 11, 11 to  
5 25. Greater than 25, and then there's out of state TRUs  
6 which we generally view as over 25 horsepower.

7 There's shore power and we have four ship types  
8 container, reefer, passenger, and tanker. And then within  
9 the port of cargo handling equipment, we have the RTG cranes,  
10 forklifts, and yard tractors.

11 Okay, in terms of the new equipment or new  
12 categories, I don't know if I'll go through -- I won't go  
13 through all the list here but you can see there's actually  
14 quite a bit. This comes out of the ARB Orion database. So  
15 in the industrial category, there are a number of equipment  
16 or vehicle types. Commercial harbor craft, again, a bunch of  
17 different ferries, vessels, boats, and so on.

18 And again, we're probably not going to do all of  
19 these, we won't have time. The goal would be to try to  
20 identify which ones are likely to be electrified in the next  
21 ten years or much more so than other categories so that we're  
22 trying to get the dominant use of electrification in these  
23 various categories.

24 And then construction and mining has, I don't know,  
25 20 types of equipment or vehicles. So again, we will almost



1 certainly not look at every one of these, try to identify  
2 which ones maybe make the most sense to electrify or  
3 manufacturers are looking to electrify those and then focus  
4 on those and make an estimate of the electricity demand  
5 there.

6           Okay. So I want to talk a little bit about the  
7 methodology of how we go about estimating the electricity  
8 demand. I'll give some very brief results from last time to  
9 see you can kind of see what they vaguely look like. And  
10 then I think there's a couple of more slides at the end.

11           Oops, I don't want to skip that.

12           So for the methodology, basically we try to  
13 understand what the present fleet stock is for each equipment  
14 type or vehicle type within a given category. And so that's  
15 either vehicles or applications. And again, we separate  
16 category by each vehicle type, bobtails, belt loaders,  
17 forklift classes and so on.

18           Then we're going to estimate the stock growth through  
19 2030. We estimate -- and by estimate, in theory, there may  
20 be data on this and hopefully there is a lot of data. The  
21 activity either in vehicle miles traveled for a vehicle or an  
22 hours of operation for equipment and the fuel economy, miles  
23 per kilowatt hour for the electric vehicle, kilowatt hours  
24 per hour for an electric application.

25           And then the -- probably the hardest part of all of

1 this is to make an estimate of the percentage of vehicles or  
2 applications that will be electrified in the fleet between  
3 now and 2030. And a number of these sectors or specific  
4 areas already have some significant amount of  
5 electrification. So some of them may start at some modest  
6 level or even high level, like forklifts, but will likely  
7 increase between now and 2030. So the goal is to try to  
8 understand what that percentage is year by year between now  
9 and 2030.

10 I say we -- in the past, we assumed the linear  
11 increase from the present through 2030 trying to understand  
12 what regulations there are, what industry is thinking about  
13 doing, so we try and get a sense of over the next ten years  
14 maybe what might be the market penetration for electric  
15 vehicles, if we think it's going to start at 5 percent and go  
16 to 30 percent. Likely, we would just assume a linear  
17 increase unless there's some reason to believe otherwise. If  
18 there's some particular regulation that kicks in in the  
19 middle of that period, then maybe there might be modest  
20 increase and then a significant increase once that regulation  
21 kicks in.

22 We look at current reports, recent activity,  
23 regulations in particular, and we discuss with the  
24 stakeholders, you know, group -- people at ports, industry  
25 making the vehicles or applications to try and get an

1 understanding of what to expect over the next ten years.

2           Okay. In order to actually do the calculations, this  
3 is pretty simple, straightforward. For vehicles, the  
4 electricity usage is simply number of vehicles times VMT,  
5 times -- divided by miles per kilowatt hour, and that will  
6 give you the number of kilowatt hours over the course of a  
7 year.

8           For the applications, it's essentially the same  
9 thing, number of pieces of equipment times hours of usage and  
10 electric mode times kilowatt hours per hour.

11           In some cases it's kind of nice because we actually  
12 get data for the entire energy use for the whole year.  
13 That's rare but there are some studies that make those  
14 estimates so we don't have to think. It's just here's the  
15 data for the -- in terms of either -- well, electric energy  
16 usage for the entire year for this particular type of  
17 equipment or vehicle.

18           And then for the variation of these inputs by year,  
19 obviously there's stock increases, we believe that stock will  
20 increase from now through 2030. We believe that the  
21 percentage of electrification, either there will be no  
22 electrification or if there is, we believe that likely  
23 percentage of electrification will -- sorry, electrification  
24 will increase maybe year by year, but certainly between now  
25 and 2030. In general, unless we have a reason not to and in

1 the past study we did not have that reason, the fuel economy  
2 and the usage, the activity, we will hold constant across  
3 this ten-year period.

4           So we make three scenarios, low, medium, and high.  
5 The dominant variation in those scenarios comes from an  
6 estimate of the actual percentage electrification of the  
7 vehicle or the equipment. And that's done basically by  
8 reading reports, looking at regulation, and mostly talking to  
9 the stakeholders, the companies, the ports, and so on and try  
10 and understand really what do they think is going to happen.  
11 Sort of what -- what is a minimum, what might be a maximum,  
12 and this sort of middle level.

13           And so that's a difficult thing to do. It's --  
14 it's -- I won't say it's a complete guess, but it's  
15 obviously, we're making a clear estimate of what we think the  
16 bounds are on what you might see.

17           So then we also project the low, medium, and high  
18 scenario for stock growth. Three years ago on the last study  
19 we did we basically just looked at the Moody's Analytics for  
20 California, their projected economic growth, and we just  
21 assumed that stock growth would follow economic growth. If  
22 there's some reason to believe otherwise, if ARB, for  
23 example, says no, we actually know in this sector you're  
24 going to see -- we think you're going to see double the  
25 growth of the economy or whatever. We have to decide whether

1 we use that rather than the simple economic forecast. But as  
2 I said, three years ago we just looked at the economic  
3 forecast and that's how we did the scenario growth. And  
4 there's a low, medium, and high economic forecast. So we use  
5 those three to generate those scenarios for stock growth.

6 So then in terms of trying to estimate the low,  
7 medium, and high percentage of electrification, you can do it  
8 a number of ways. The medium, the middle part, is -- would  
9 generally be our best estimate. You know, what do we really  
10 think is going to happen. And so we talking to people,  
11 looking at reports, regulation, and make that guess.

12 The low one, generally we try to think this is a  
13 lower bound, maybe not an absolute lower bound but close to  
14 that lower bound. You're really not going to see  
15 electrification less than that. And the high one is always  
16 difficult because you can always get higher. So basically  
17 it's aggressive assumptions, you know, clearly above the  
18 medium or middle. But it's unclear how we -- well, it's not  
19 unclear. It's clear that that's not such an easy thing to  
20 estimate. But we do make that estimate. So that gives us  
21 the low, medium, and high forecast.

22 So this is actually a graph from our last study  
23 taking the off-road electricity demand together. This is of  
24 the seven categories we looked at. And you can see the low,  
25 medium, and high demand forecast from 2015 to 2025. This is

1 in gigawatt hours. And I'll show you -- so you can see the  
2 blue line goes a little above 2,000. This next curve is for  
3 just industrial forklifts. And the blue line is at about  
4 1700, 1750 or so. So electric forklifts dominate the  
5 electricity demand. And it's sort of for two reasons.  
6 There's a lot of them, over 100,000, and they're very --  
7 they're already very highly electrified. There's -- the  
8 electric forklifts are actually the majority of forklifts in  
9 the state.

10           So that's just not true of the other categories. The  
11 electrification percentage is much lower, the number of  
12 vehicles tends to much lower, our applications tends to be  
13 much lower. So, you know, we expect, again, we'll see the  
14 same thing, the forklifts will dominate the electricity  
15 demand.

16           I didn't mention this earlier but another thing we  
17 happened to do is estimate the avoided petroleum usage so we  
18 just basically do that by saying as we extrapolate out if we  
19 believe that for the next year instead of ten new vehicles  
20 being diesel vehicles, they turn out to be electric vehicles.  
21 We calculate the diesel usage, petroleum usage of those ten  
22 vehicles for that year what it would have been and we say  
23 that that was avoided. And we add up all the avoided  
24 petroleum usage year by year as we go out and we get these  
25 numbers again low, medium, and high.

1           So I was asked to sort of say a few things on what we  
2 expect for the new study compared to the old study. Well,  
3 maybe it's pretty obvious, but we do expect higher estimates  
4 of electricity usage than from the previous study. And  
5 there's really two reasons for that. I'm not sure actually  
6 which -- I mean, they sort of were coupled and related. One  
7 is ARB in the past few years has actually started to either  
8 implement or think strongly about new regulations for off-  
9 road categories. And I'll talk about some of those on the  
10 next slide. But for many off-road categories, ARB is  
11 actually going to try and regulate at some level the, you  
12 know, the electric penetration of vehicles applications in  
13 these categories.

14           As I said, related to this is something that four  
15 years ago I'm not sure maybe five, but three to five years  
16 ago, the estimates of battery cost were quite a bit higher  
17 than they are now. And when I say quite a bit higher, to  
18 those of us who have been watching and studying batteries, I  
19 run a battery lab, we've used battery cost in a lot of our  
20 models. The projections of battery cost are sort of  
21 stunning. In some sense I would say they're not necessarily  
22 believable.

23           We did a study a little over ten years ago for ARB  
24 and we for lithium ion batteries, we came up with a number of  
25 \$220 per kilowatt hour for the whole pack. And at the time I

1 thought that was really aggressive and that was or a mature  
2 battery, say 2020, 2025 in high volume. \$220 per kilowatt  
3 hour. If you look at projections today, many people talk  
4 about \$80 a kilowatt hour in 2030, that's for the whole pack.  
5 There are some projections that are even more aggressive than  
6 that. So that difference is just stunning. And battery --  
7 energy density is expected to get up to perhaps, you know,  
8 from maybe 200, you know, watt hours per kilogram now up to  
9 500 by 2030. And the battery people just think that's going  
10 to happen. That's not sort of a hope, a desire, whatever,  
11 that's a projection that they're very confident with.

12           So the point is battery technology is just increased  
13 by leaps and bounds and in a large part to the cost, I think  
14 people are assuming that at least in the near to midterm in  
15 many of these applications both on-road and off, that battery  
16 electric vehicles will become cost competitive much quicker  
17 than otherwise anticipated.

18           And if you had actually asked me eight years ago  
19 which you think is sort of going to lead, fuel cells or  
20 batteries, I would have said fuel cells. Now without  
21 question at least near to midterm, it's clear that it's  
22 battery electric for vehicles, for applications, whatever.  
23 Twenty years from now I don't know. But certainly five, ten  
24 years batteries will dominate in these -- in these  
25 applications.



1           So I mentioned that there's -- there's new regulation  
2 and here's a set of examples. There's a measure for zero  
3 emission airport ground support equipment. There's a measure  
4 for zero emission operations for ships at-berth. Zero  
5 emission operations for TRUs. Zero emission off-road  
6 forklift regulation. Cargo handling equipment regulation.  
7 There's also new reporting regulations. The nice thing about  
8 new reporting regulations and these have in many cases  
9 already kicked in. As I mentioned, three years ago finding  
10 stock data for a lot of these categories was sort of a  
11 nightmare. I almost felt funny in the path I took to make my  
12 estimates of what the actual stock was.

13           The hope now is that because of a lot of reporting  
14 regulations that the actual data is quite a bit better and we  
15 can at least go to that data and say if not perfect, this is  
16 a reasonable place to start to assume that the stock, these  
17 numbers for stock for today are reasonable and then we  
18 extrapolate and so on.

19           Okay. This next slide is on sort of a different  
20 topic. But Noel sort of suggested that this is an important  
21 topic and related and it's something that we at UC Davis have  
22 actually spent a lot of time thinking about. So I'll just  
23 kind of go through this and if it's -- some people want to  
24 discuss it, I guess that's fine.

25           So the bottom line is that ARB is responsible for air

1 quality standards and for reductions in greenhouse gases and  
2 fossil fuels. In some cases, those two requirements align  
3 with each other. In other cases, they don't necessarily.  
4 And so as you think about over the next say ten years, what  
5 technology should be used to meet these standards or  
6 requirements. There may be tradeoffs, there may be -- one  
7 path may sort of go against another path. For NOx reduction,  
8 so this would, you know, for trucks and off-road vehicles.  
9 NOx reductions are critical. Low NOx, natural gas, and  
10 cleaner diesel can make significant, certainly low NOx  
11 natural gas can make enormous reductions to NOx emissions for  
12 vehicles.

13           These are generally at a modest cost. Certainly  
14 modest compared to ZEVs, to battery electric vehicles or fuel  
15 cells. And as I mentioned, significant NOx reductions.  
16 Unfortunately, a lot of these technologies either have zero  
17 or fairly modest greenhouse gas reduction potential. For  
18 natural gas, if it's renewable natural gas, yes, you can have  
19 quite significant. But if it's just fossil nature gas, it's  
20 rather modest, if any at all, greenhouse gas reductions,  
21 depending exactly how it's used.

22           In terms of greenhouse gas reductions, ZEV  
23 technologies are obviously the standard. The problem is  
24 certainly starting, they're very high cost and they also  
25 require renewable fuels. Natural gas reformation produces

1 hydrogen, you get some reductions in greenhouse gases. But  
2 nowhere near what's necessary to meet the goals that we've  
3 laid out for the future of the state. So you have to get  
4 renewable fuels that requires activity and infrastructure and  
5 probably increased costs. The ZEV technologies themselves  
6 have very high cost. But ZEV technologies reduce greenhouse  
7 gases -- again, assuming renewable fuels -- and criteria  
8 pollutants to essentially zero. Again, depending exactly on  
9 the fuel pathway.

10           So you have two paths you can kind of go down. You  
11 can go down the less expensive but significant NOx reduction  
12 path or you can go down the more expensive ZEV path to get  
13 even higher reductions. And the question is do those paths  
14 sort of -- do they bump against each other? Are they  
15 problematic with each other? To some extent they could be.  
16 If you're asking how to get the biggest bang for the buck in  
17 NOx reductions, that's low NOx -- low NOx, natural gas, or  
18 cleaner diesel, without question the cost savings of the  
19 reduction in NOx per dollar or whatever is much better than  
20 for ZEV technologies.

21           But if you go out to maybe 2032, at least ARB  
22 suggests that without these ZEV technologies, they can't meet  
23 air quality goals and they certainly can't meet greenhouse  
24 gas reduction goals, again, excepting renewable natural gas.

25           So -- oh, and the other issue that's really

1 problematic is if you start down below NOx natural gas path,  
2 infrastructure, fleets, purchasing vehicles and having those  
3 vehicles in their fleet, and a turnover period of 15, maybe  
4 more years can significantly delay the introduction of ZEVs.

5           So this is a problem that some people want near-term  
6 results, some people -- well, everybody wants near-term and  
7 long-term results. But some people will push very hard for  
8 near-term results. You know, people are dying. Air quality  
9 needs to be reduced, we've got to do what we can about that,  
10 we have limited dollars go for the NOx productions, the  
11 cheaper NOx reductions. But then there's the 2030 goals of  
12 greenhouse gases and 2032 goals of criteria pollutant  
13 reduction's air quality.

14           And so these paths, as I say, sort of adversely  
15 affect each -- or can adversely affect each other. So I'll  
16 leave it there. And I guess there can be some questions or  
17 discussions about either our study or that last slide, you  
18 know, the two paths.

19           MR. CRISOSTOMO: Thanks, Marshall, that was an  
20 informative presentation.

21           One of the -- looks like really key actors that will  
22 drive adoption is your assumed percentage. And you said that  
23 it'll come from interviews with stakeholders and  
24 considerations of how demand will be affected by regulatory  
25 efforts.

1           I'm wondering if given what you're describing about  
2 battery cost and the -- not necessarily believable and  
3 stunning reductions that you're seeing, is there a way -- how  
4 are you thinking about changing that percentage according to  
5 considerations of potential cost parity within the time frame  
6 that you're forecasting?

7           MR. MILLER: Probably not at all. And the reason for  
8 that is that I will defer more to what ports are doing, what  
9 airports are doing, what companies are expecting, they will  
10 have a better sense of, you know, what their internal goals  
11 are, what their plans are for the next five or so years.

12           Also talking to sort of experts say at ARB that have  
13 followed these technologies and the various areas where  
14 they'll be used. That will really inform my decision of the  
15 percentage.

16           Cost -- cost parity is kind of a tough thing. In  
17 some cases, for example, three years ago, there was a study  
18 done at the LA airport and they looked at fossil -- well  
19 diesel verses electrical equipment and from their study, they  
20 just showed right then they felt that there was -- the  
21 electric equipment was actually cost, would cost less. And  
22 because of that, they had a particular plan to roll out, you  
23 know, the significant amount of electric equipment.

24           But it wasn't so much, you know, for me that electric  
25 equipment would cost less, it was that they had decided to

1 move forward partly because they felt it would cost less.  
2 But it was their decision to say yes, we're going to move  
3 forward and purchase a lot of these that informed my, I won't  
4 say guess, but my estimate of the percentage for  
5 electrification.

6 MR. CRISOSTOMO: Okay. Thank you for that.

7 Maybe you could kind of elaborate maybe with other  
8 examples about how the decision making at the customers is  
9 perhaps based on education or how big their fleet is or how  
10 knowledgeable they are of alternative technologies.

11 So based on your interviews, how -- how might you  
12 consider the potential tradeoffs of electric versus other  
13 fuels from an operational standpoint in terms of operations  
14 maintenance or safety benefits from like quieter operations,  
15 is that a consideration in your interviews?

16 MR. MILLER: Generally, no. We actually at UC Davis  
17 are doing -- have done and continue to do what we call fleet  
18 choice. Purchase decision choice studies or we have a model  
19 of decision choice for trucks. And we include all of that in  
20 there and many other factors. It's enormously difficult to  
21 do. Fleets are much more varied than like light duty vehicle  
22 consumers and how they make purchases. And so it's very  
23 difficult to talk to a relatively small number of people. I  
24 don't have a chance to talk to a lot of people in these areas  
25 and make decisions based on that. I really try to get from

1    them what do you think you're going to do?  I don't care why  
2    so much but -- I mean, we can talk a little about why but in  
3    your mind, are you going to purchase a few percent?  Do you  
4    think in ten years -- you know, often I'll talk to people,  
5    for example, at the port, so these aren't the people that are  
6    directly doing the purchasing but they know the people very  
7    closely were doing the purchasing, they talked to them, they  
8    have strategy at the port and so on.  So they have estimates  
9    of what they think the ramp up will be.  And I really depend  
10   more on that than sort of trying to understand why that's the  
11   case.

12           MR. CRISOSTOMO:  Any questions from the audience?

13           Marshall?  Bonnie.  Please.

14           MS. DATTA:  I'm Bonnie Datta with Siemens --

15           UNKNOWN SPEAKER:  Microphone, ma'am.

16           MR. CRISOSTOMO:  Make sure that the mic is green.

17           MS. DATTA:  There it is.

18           Bonnie Datta from Siemens.  Thank you, Marshall.

19           In your listing of the new categories, did you  
20   consider taxis?  Because in Asia they're already going to  
21   pilot what they're calling electric vehicle -- electric  
22   vertical takeoff and landing in urban areas.

23           MR. MILLER:  We considered what CEC asked us to and I  
24   listed the categories that they asked us.  So we're not going  
25   to consider anything outside that.

1 MS. DATTA: Speak with CEC about --

2 UNKNOWN SPEAKER: Is the mic off again?

3 MS. DATTA: Yeah. We should probably speak with CEC,  
4 then.

5 MR. KING: Hi, Chris King with Siemens.

6 Should electrification levels converted into  
7 petroleum equivalence, and aren't you also going to show  
8 those in terms of GHG reductions and NOx reductions?

9 MR. MILLER: No. No.

10 MR. KING: That's all under petroleum. So.

11 MR. MILLER: Yeah. It's -- I mean, it's actually I  
12 think fairly easy to do if you know how many gallons of --

13 MR. KING: Then you should do it, right?

14 MR. MILLER: Well, you can talk to the CEC about what  
15 they think that all should be.

16 MR. CRISOSTOMO: To be clear, I'm not the contract  
17 manager for this, but I'm taking notes down.

18 MR. KING: I was being facetious. But it would  
19 help -- one of our thoughts on this whole exercise, if you  
20 will, planning effort is helping use its input to help  
21 prioritize the spending. And clearly GHG emission reductions  
22 and other emission reductions are one of the factors you want  
23 to look at and prioritizing spending and incentives and  
24 subsidies. So --

25 MR. MILLER: Oh sorry, go ahead.



1 MR. KING: Go ahead.

2 MR. MILLER: Well, I would just say. So it's easy to  
3 take the reductions in diesel usage in terms of gallons and  
4 convert that to greenhouse gas emission avoided. The problem  
5 is that isn't -- that doesn't tell you how many fewer or how  
6 much less greenhouse gas would be admitted because there is  
7 the electricity usage for the vehicles that have replaced  
8 them. And depending on the electricity mix and so on,  
9 there's still emissions due to those. So -- and that's not  
10 such a trivial calculation.

11 MR. KING: Right. Yeah. That of course depends on  
12 the generation mix. Thank you.

13 MR. CRISOSTOMO: Any other audience questions before  
14 we transition to the panel of ARB speakers?

15 Okay. I hear none. I guess Kathy, Craig, and David.  
16 Can you transition? So we'll start with Kathy and then if  
17 David and Craig, you could sit up here and then -- or you  
18 could speak through here.

19 UNKNOWN SPEAKER: Can we all just sit right here?

20 MR. CRISOSTOMO: Yeah, whatever you'd like.

21 So there was a WebEx question. Micah is going to try  
22 to unmute you so that Marshall can respond.

23 Do you want to -- let's see. Yeah, grab a mic.

24 MR. WOFFORD: Okay. So the question is from Nehemiah  
25 Stone. The question is: In considering the adoption rate

1 for commercial vehicles of any type, did you account for the  
2 amount of time it takes to charge an EV battery versus the  
3 time it takes to pump gas or diesel for the same miles or  
4 number of hours?

5 MR. MILLER: No. The assumption is that if airports  
6 or ports or any group is going to adopt an electric vehicle,  
7 that they will make sure they have the appropriate  
8 infrastructure and the time necessary to do the charging.  
9 That may be slightly problematic for them, but in talking to  
10 the various groups, we assume that they've taken that into  
11 account and that's just part of their operations and that  
12 won't make it more difficult for them or preclude them from  
13 actually reaching the percentage that they think or they  
14 expect to reach over ten years.

15 MR. CRISOSTOMO: And Micah, if you could read the  
16 name of the person into the record.

17 MR. WOFFORD: Oh, sure. Yeah, just for repetition,  
18 that question was from Nehemiah Stone.

19 MR. CRISOSTOMO: Okay. Now we have a panel of  
20 managers from the Air Resources Board.

21 Just to provide a quick introduction, first we'll  
22 have Kathy Jaw, manager of Sustainable Transportation and --  
23 manager in the Sustainable Transportation and Communities  
24 Division. David Quiros, manager in the Transportation and  
25 Toxics Division. And then Craig Duehring, manager in the

1 Mobile Source Control Division speaking about regulatory  
2 drivers for electrification in freight and off-road.

3 And you have control of the presentation.

4 UNKNOWN SPEAKER: We do.

5 MS. JAW: Thank you, Noel. Good afternoon, my name  
6 is Kathy Jaw, and I'm the manager of Transition Assistance  
7 Training Section out of California Air Resources Board.

8 I'm going to begin -- I'm going to begin ARB's  
9 presentation with an overview of mobile source strategy.  
10 Later my colleague David and Craig will present our programs  
11 in more details.

12 The California Air Resources Board, CARB, is charged  
13 with protecting the public from the harmful effect of air  
14 pollutions and developing programs and actions to fight  
15 economy changes, specifically over the coming decade,  
16 California will need to attend federal air quality standards  
17 for ozone in the South Coast and San Joaquin Valley in 2023  
18 and 2031 and find particulate matters standards in 2024 and  
19 '25.

20 Reduce greenhouse gas emissions 40 percent below 1990  
21 level and petroleum use up to 50 percent, deploy 5 million  
22 zero emission vehicles. All this by 2030. And we also need  
23 to derive 50 percent of our electricity from renewable  
24 resources by 2030. We're also tasked to minimize the health  
25 risk such as risk from diesel particulate matters in our

1 local communities.

2 To achieve all this, reduction from mobile sources  
3 are key to meeting our goals. Mobile sources include both  
4 on- and off-road mobile sources. For example, cars, trucks,  
5 and buses are considered on-road mobile sources. Off-road  
6 mobile sources as Marshall pointed out cover wide range of  
7 vehicle, vessels, and equipment such as locomotive, ocean  
8 going vessels, and off-road equipment like forklifts.

9 Showing in the chart on the right, the mobile sources  
10 are the largest contributors to the formation of ozone,  
11 greenhouse gases, emissions, and toxic diesel particulate  
12 matters. Consequently, significant cuts in pollution from  
13 mobile sources will be needed to meet our goals.

14 In the following three slides, we'll get into more  
15 details how various mobile sources contribute to greenhouse  
16 gas, NO<sub>x</sub>, and diesel particulate matters.

17 Direct emission from transportation account for 41  
18 percent of statewide greenhouse gas emissions. Adding the  
19 fuel production to support transportation is responsible for  
20 50 percent of greenhouse gas emissions. Of the  
21 transportation sectors, passenger vehicle account for about  
22 two-third of the greenhouse gas shown in the charts on the  
23 right.

24 A criteria pollutant, mobile source account for close  
25 to 80 percent of statewide NO<sub>x</sub> emissions. While heavy duty

1 trucks off-road -- heavy duty trucks and off-road only  
2 contribute about a third of the greenhouse gas emission  
3 within transportation sector, they account for 85 percent of  
4 NOx emissions within mobile sources.

5 Diesel particulate matter is component of exhaust  
6 from diesel engines. Since diesel engines are widely used in  
7 both on- and off-road heavy duty sector or heavy duty  
8 application such as trucks, trend, constructions,  
9 agriculture, and maritime. They account for about 90 percent  
10 of statewide diesel particulate matters. The development of  
11 mobile source strategy is an integrated planning process. We  
12 need to understand existing regulations and standards and  
13 emission contribution from various sectors.

14 We conducted detailed technology assessment to  
15 evaluate the capability of technology and feel that are  
16 becoming available today and advancement now are expected to  
17 occur in the near future. The assessment will also need to  
18 evaluate market readiness, cost, environment benefit, and  
19 current deployment challenges.

20 With this understanding, we conduct a scenario  
21 analysis which provide a framework for coordinating --  
22 coordinated air quality and climate assessment by analyzing  
23 the types of technology, fuel, and energy source -- energy  
24 sources that we'll ultimately need to make up our vehicle  
25 equipment fleet by the end of next decade.

1           The mobile source strategy proposes a suite of  
2 measures that present -- represent a course set of actions to  
3 drive technology development and deployment. In general, for  
4 light duty passenger vehicle, the strategy focus on expanding  
5 ZEV technology and continue to push for widespread ZEV  
6 penetration. We need to curb -- we need to curb vehicle  
7 miles traveled by small growth in promoting share mobility  
8 and active transportation.

9           For on- and off-road heavy duty sectors, there's zero  
10 emission technology everywhere visible in near zero emission  
11 with a renewable fuel everywhere else. We need to expand the  
12 use of cleaner renewable fuel in the sectors that are  
13 anticipated to continue -- to continue operating on  
14 combustion technologies. Wherever feasible, we encourage  
15 zero emission technology such as fuel cell electrifications  
16 which is a focus on our following presentations.

17           Thank you. And I will now hand the mic to Dave.

18           MR. QUIROS: Thank you, Kathy.

19           My name is David Quiros and I'm a manger in the  
20 Transportation and Toxics Division at ARB. And that's the  
21 division that oversees a lot of the freight programs. And I  
22 specifically work in the branch that oversees a lot of the  
23 marine programs and the cargo handling equipment programs.

24           So I'm going to go over some slides that talk a  
25 little bit about freight specifically and then get into some

1 of the specifics that might be helpful for this AB-2127  
2 process. Some of these slides are going to look very  
3 familiar to what was presented at the March 2019 board  
4 hearing where my colleague Andre Freeman gave an  
5 informational update to our board about the status of a lot  
6 of the freight actions that are underway and in California.

7 This slide shows some of the three categories of air  
8 pollutants that we try to get out. Kathy showed a lot of the  
9 state goals that have different targets for zero emission  
10 equipment. And it really boils down to getting reductions in  
11 air toxics that support AB-1617 programs in regional air  
12 pollution like ozone and fine particulate matter PM2.5, and  
13 then also the greenhouse gases that support our scoping plan  
14 and also the short-lived climate pollutant plan as well.

15 And the thing is that when we go to zero emission  
16 equipment, that means electrification in many cases and that  
17 gets at all three of these types of pollutants. Whereas the  
18 cleaner combustion technologies that we've used to achieve  
19 reductions to date primarily focus on the first two, the  
20 toxics and the criteria pollutants.

21 In 2000, ARB adopted the Diesel Risk Reduction Plan,  
22 and following that about five, six, seven years later, a  
23 freight-specific emission reduction plan was adopted that has  
24 resulted in controls over a wide variety of equipment types.  
25 Everything from trucks, ships, to equipment operating at the

1 ports and harbor craft that assist some of the large ocean  
2 going ships in the ports and also in other areas throughout  
3 the state of operations. And a lot of these reductions have  
4 been possible due to CARB standards, emission standards,  
5 investments from equipment manufacturers to the operators of  
6 the equipment, an essential component to getting these  
7 reductions from all these source categories has been the  
8 incentives that have been put forward at the local, state,  
9 and federal levels.

10           This chart shows some of the emission reductions  
11 associated with those actions over the last 20 years. This  
12 shows four pollutants from the year 2000 to 2035, those would  
13 be projections out into the future. The key message here  
14 would be that we've seen a reduction in the criteria in the  
15 tailpipe emissions. Not so much on the greenhouse gas  
16 emission side because cleaner combustion technologies, except  
17 for some of the later truck greenhouse gas and trailer  
18 greenhouse gas standards have not resulted in the greenhouse  
19 gas reductions that we expect and need within the state.

20           And also the residual NOx and PM emissions are at  
21 levels that need to be further controlled to attain federal  
22 air quality standards and also protect public health.

23           As we move forward to adopt zero emission components  
24 of various freight regulations and other mobile source  
25 programs, we recognize that it's not just the equipment, but



1 it's also the infrastructure that needs to help support the  
2 successful deployment of a lot of these technologies.

3           We have a lot of different goals and in order to  
4 achieve some of these goals, we recognize that we do need to  
5 have an adequate infrastructure system and a lot of the  
6 infrastructure that we need will be both for charging and for  
7 just directly grid connected equipment. And we also  
8 recognize that the infrastructure needs and the charging  
9 connections and the power capacity will vary widely depending  
10 on the type of equipment we use and also where we're using  
11 it. So those are a lot of considerations and unknowns that  
12 we are developing as a regulatory agency on the equipment  
13 side and need to be working cooperatively with CEC and CPUC  
14 to ensure the adequate infrastructure is available for when  
15 we roll out the equipment.

16           As I mentioned, there's a lot of data needs that we  
17 have and a lot of data needs are needed for the AB-2127  
18 assessment. We have goals of 5 million ZEVs by 2030 and the  
19 Sustainable Freight Action Plan has goals of 100,000 zero  
20 emission capable pieces of freight equipment by 2030 as well.  
21 And to achieve those goals, we're going to be adopting  
22 regulations, we have incentives, and we also have a lot of  
23 assessments that we've done irrespective of the regulations  
24 that are coming.

25           For example, the CARB tech assessments that were

1 posted in the 2015 to 2018 timeframe have a lot of  
2 information about the status of the technologies and the  
3 types of infrastructure that were available at that time.  
4 And those reports may be useful in developing the  
5 infrastructure assessment under AB-2127.

6 Also CARB and CEC have funded a lot of demonstration  
7 projects and zero emission projects that have an  
8 infrastructure component. Some of those are beginning to  
9 look at not just plug in conductive charging but wireless  
10 inductive charging to the extent that those charging methods  
11 are the ones that are going to be used widely. Those may be  
12 interesting projects or useful projects to reference as part  
13 of this assessment.

14 CPUC has a lot of data collection for the utility  
15 transportation electrification projects that might be useful  
16 to be referenced. And then at the local level, we also have  
17 a lot of port led action plans. For example, the San Pedro  
18 port has their Clean Air Action Plan that was updated in  
19 2017. The port of Oakland has their seaport 2020 and beyond  
20 plan. The port of San Diego has an air quality plan that's  
21 going to be setting ambitious zero emission goals. And the  
22 adoption of equipment is going to be fostered by a lot of  
23 assessments of what technology needs are, what infrastructure  
24 needs are, and those would be very helpful documents. And  
25 things that we're tracking at the state level as we put

1 together a lot of the regulatory requirements.

2           This slide lists selected CARB freight strategies  
3 that we're going to focus on and also some strategies at the  
4 airports and strategies that are going to be used for on-road  
5 heavy duty trucks. I'm going to go through these with one  
6 slide in detail up through cargo handling equipment. And  
7 then locomotives doesn't have a slide here today but it  
8 some -- one of the source categories that we think is going  
9 to have some electrification. We recognize that locomotives  
10 contribute a significant amount of health risk and also  
11 ambient air quality or other emissions contributing to  
12 ambient air quality concerns and that CARB does have an MOU  
13 with some of the major railroads for the South Coast to  
14 require a Tier 2 average. And we are funding a lot of  
15 demonstration projects to further reduce emissions from that  
16 source category.

17           Although we're really not sure to the extent of what  
18 types of electrification would come out of that source  
19 category so we're not going to go over it in detail and have  
20 a slide on it today.

21           The first sector that I'll focus on is the ships at-  
22 berth regulation that we have. The ships already have a  
23 compliance obligation today to use shore power at many  
24 California ports. And our agency is in the process of  
25 amending that regulatory proposal to include more ports, more

1 visits, and more vessel types. As a result of those  
2 amendments, a total of 1250 unique vessels are going to be  
3 anticipated to be affected by the regulation and to be using  
4 shore power. And the amendments that are undergoing right  
5 now are only going to add 85 additional unique vessels that  
6 are likely going to use shore power. So the majority of the  
7 electrification for vessels at-berth has already occurred.  
8 And that's been largely successful over the last ten years,  
9 it's been a lot of work. But there are some observations  
10 that we can offer and perhaps different considerations that  
11 might be useful for some of the other freight categories that  
12 are less electrified at this point.

13           Although CARB wasn't directly involved, something  
14 that is worth noting is that most of the connections are  
15 standardized and a lot of the shore power systems  
16 manufacturers have collaborated to develop an ISO standard  
17 that is used at most ports. And that wasn't something that  
18 CARB was directly involved with, it just happened as a result  
19 of the regulation.

20           Some of the -- despite the use of shore power and  
21 decent amount of compliance with the program, commissioning  
22 some of the new systems has been a barrier in some cases and  
23 the at-berth group was suggesting that facilities to the  
24 extent that they can be standardized would be helpful to  
25 preclude issues from occurring with further electrification.

1 So as we look at other freight categories that are not as  
2 electrified, standardization is something that we should be  
3 targeting.

4 Some of the more unique aspects to the at-berth rule  
5 are the logistics associated with getting the vessels plugged  
6 in. Not all the vessels are the same size and they're  
7 growing over time, so the configuration at the berths are  
8 going to be different depending on which vessels come and  
9 what other vessels are there when a new one arrives.

10 When failures with the shore power connection do  
11 occur, departure often specialized and will take quite some  
12 time to be ordered. Although this is a more international  
13 lower volume, it's still larger emission category. So with  
14 some of the other categories like transport refrigeration  
15 units where there's a larger amount, that may not be the  
16 case.

17 And then another consideration is that there have  
18 been some power outages that have been reported that affect  
19 compliance with the regulation. And some of these we've  
20 received complaints or comments that it might be due to the  
21 increased load associated with using shore power. Although  
22 it's possible that some of those outages would have happened  
23 anyway, additional infrastructure planning couldn't hurt the  
24 resiliency of the system overall.

25 As a result of the new regulation that's being

1 anticipated to phase in between 2021 and 2029, there are --  
2 let me see here. So we anticipate that one completely new  
3 shore power berth installation at the San Francisco cruise  
4 terminal is going to be needed which would include an  
5 additional shore power need for that area at the berth. And  
6 then we also expect that there are going to be five new vault  
7 installations combined at the ports of Los Angeles and  
8 Oakland. And that extra capacity may need to be served by  
9 something upstream but relative to what has been done thus  
10 far, it's a smaller component. But once we begin to add  
11 additional source categories at the ports, there may need to  
12 be more integrated planning to accommodate the increase load.

13 Another category that operate at the ports and  
14 elsewhere are harbor craft and this includes passenger and  
15 freight vessels like ferries, tugs, barges, dredges, and a  
16 lot of other vessel types as well. Statewide we think  
17 there's about 3500 vessels and the regulation for harbor  
18 craft has been in effect since the late 2000s and will be  
19 fully implemented by 2022 at which point new requirements  
20 that we're currently developing will go into effect beginning  
21 in 2023 phasing in likely at least through 2030 but the exact  
22 dates have not been set yet.

23 Marine engines are typically diesel powered and the  
24 emissions levels of those engines are substantially higher  
25 than what at Tier 2 or Tier 3 or Tier 4 off-road engine would

1 be. And we know that the off-road standards are not as  
2 stringent as the cleanest on-road truck standards. So in  
3 other words, the Tier 2 and Tier 3 engines that are used in  
4 Marine vessels are substantially higher emitting than a truck  
5 per unit horsepower per hour of operation than some of the  
6 trucks are on the road.

7           So there's a need to further control them. And in  
8 many cases the current regulation already requires the  
9 cleanest diesel technology. So the mindset of this program  
10 is to get cleaner diesel equipment wherever we can and then  
11 also keep in mind that electrification or other zero emission  
12 options are available and to push in those areas where  
13 possible.

14           So the amount of electrification as a result of the  
15 harbor craft amendments is not entirely clear at this point.  
16 There are just a couple vessels with battery systems on board  
17 where we anticipate there might be some charging but the  
18 amount of energy per -- per location is going to be very  
19 small at this point.

20           Ferries are an area where we have seen some  
21 development in other areas in -- across the globe. For  
22 example, on this slide there is a Norwegian ferry that uses a  
23 battery electric charging system on both sides of a fjord in  
24 Norway. And in our discussions with the charging company,  
25 the capacity of that specific charger I believe is 1.5

1 megawatts and it still is unable to keep up with the charging  
2 needs for that vessel over a drought.

3           Within California, there's a lot of different types  
4 of ferries. There's ones within the bay area that high speed  
5 transportation ferries between different regions of the bay.  
6 There's ferries in Southern California that go out to  
7 Catalina Island over a much larger range. And the needs or  
8 the ability to transition those to zero emission is not  
9 entirely clear at this point.

10           Transport refrigeration units or TRUs is another  
11 higher volume number of freight equipment. They are the --  
12 they're the diesel engines that work on the generator sets  
13 that are on the back of refrigerated trucks to transport  
14 meat, produce, pharmaceuticals, frozen goods, et cetera. And  
15 we think there's about 200,000 of them that operate within  
16 the state.

17           In 2025 we anticipate a phasing of new requirements  
18 that would require either the TRU to have a plug-in capable  
19 system or the entire TRU to be zero emission, depending on  
20 the truck configuration.

21           A unique challenge with TRUs is that unlike ferries  
22 that may go to one location or two locations to charge or  
23 transit buses that might return to home base at the end of  
24 the day, these will operate at a large number of facilities  
25 throughout the state so the infrastructure needs -- need to



1 be clearly defined and need to be available in order for the  
2 emission reductions to be achieved.

3           And then the last equipment category within the  
4 freight system that I'll cover right now are cargo handling  
5 equipment. CARB has a regulation for requiring the cleanest  
6 available engines a retrofit controls on the diesel engines  
7 on mobile equipment that operated the ports and the  
8 intermodal rail yards. And at some ports like the ports of  
9 LA and Long Beach, there's a fraction of electrification  
10 that's already occurred due to a lot of the incentive  
11 programs and also just the general movement to clean up  
12 emissions associated with the local Clean Air Action Plan.

13           There's about 5,000 pieces of equipment statewide  
14 that's just at the ports or intermodal rail yards. And  
15 although the current diesel regulation is fully implemented,  
16 we are soon to begin development of the zero emission  
17 requirements that we anticipate taking effect starting in  
18 around 2026. The ports of LA and Long Beach have a goal of  
19 100 percent zero emission cargo handling equipment by 2030.  
20 And a lot of the equipment types in our technology evaluation  
21 that was posted to our website as well as our ongoing  
22 tracking we recognize is available today such as the yard  
23 trucks, the RTG cranes, and some of the container handling  
24 equipment. An area that we see an opportunity for further  
25 technological development in the zero emission arena is some

1 of the bulk handling equipment.

2 So that concludes my portion. I'm going to turn  
3 control over to my colleague Craig Duehring.

4 MR. DUEHRING: Thanks, David.

5 So I'm going to follow up with what David already  
6 started, a continued discussion on some regulatory efforts at  
7 the ARB, the California Air Resources Board is looking at and  
8 moving forward with. David already showed you the list so  
9 I'm just going to keep going on that list.

10 This is a regulation not so much focused on off-road,  
11 but it's certainly within mobile resource control division as  
12 one of the bigger ones that we're currently working on. This  
13 is the advanced clean trucks in zero emission fleet  
14 regulation. We are -- well, first of all, the regulation  
15 itself is going to be a sales requirement on truck  
16 manufacturers themselves. They would be required to start  
17 building zero emission trucks in the 2024 model year and then  
18 going out to 2030, ramping those requirements up.

19 Really substantially, actually, about 50 percent of  
20 vehicles produced by the electric -- by the truck  
21 manufacturers would have to be electric by 2030. We estimate  
22 those -- well the population of trucks affected by this is  
23 about 1.5 million trucks in California but only about 70,000  
24 would be required to be zero emission by 2030.

25 And then the second part of that is fleet rule policy

1 that would -- that would require fleets, companies that own  
2 these -- these types of trucks are companies that contract  
3 for services that use these types of trucks would then also  
4 have to start purchasing zero emission vehicles to meet our  
5 mandate. So we're looking at it from a manufacturer's  
6 standpoint, we're also looking at it from an ownership  
7 standpoint. But that's -- that's what our focus is on.

8           And the infrastructure required for this, we see  
9 early, early adoption of the infrastructure is going to be  
10 pretty much at the -- at the facilities where the trucks are  
11 located, right? We call it overnight depo charging. But  
12 it's really focused on fleets that have a large number of  
13 vehicles, they return home at night, they charge up, and then  
14 they use them during the day.

15           Although we do see as the technology advances and the  
16 battery tech -- as the vehicles can go further and further,  
17 there's no reason why infrastructure should not be available  
18 more from a public standpoint like the gas stations and  
19 diesel stations we see today where the vehicles can go out  
20 during the day, they can -- they can do some work, they can  
21 get some opportunity charging along their route, and then  
22 continue their -- their operations and their return back to  
23 base. So that is the advance clean truck rule. We are going  
24 to the board the end of this year, hopefully that will be  
25 approved and it'll be in effect very shortly.

1           There is another rule that's already been to the  
2 board but it's heading back for a second approval this June.  
3 It's the airport shuttle bus. Well, airport shuttle rule.  
4 And that's a rule that requires the -- both on airport and --  
5 well, let's see, I better use the terminology correctly. I  
6 didn't write it down. So it's on airport and off airport  
7 shuttles that actually would be required to start -- be  
8 electrified. The population of these shuttles are -- we  
9 estimate right about 1,000 units. So all of the airports  
10 that have their own shuttle services or the airports that  
11 where companies like rental companies and parking facilities  
12 would visit the airports, all of those shuttles total up to  
13 about 1,000 in the state of California.

14           We -- the regulation would require starting 2027,  
15 about a third of those shuttles would have to be electric by  
16 2027. The next key date on that would be 2031 where two-  
17 thirds would have to be electric and then we would -- we're  
18 looking for full electrification of all of those shuttles  
19 that visit or operate on airports by 2035 to be 100 percent  
20 electric.

21           So again, the charging -- the charging infrastructure  
22 needed for that, mostly, you know, these shuttles are --  
23 range anywhere from passenger vans all the way up to in some  
24 cases you've got transit-like buses that operate as well as  
25 in some cases some 60-foot articulated buses. So charging

1 would vary but we anticipate due to the duty cycle, charges  
2 would be around 50 kilowatts or more.

3           So for ground -- for airport ground support  
4 equipment, we're in the early stages of working on this  
5 regulation. We are -- it is identified in our mobile source  
6 strategy and our state implementation plan to electrify a  
7 certain percentage of these vehicles. We are -- right now we  
8 anticipate or we believe there's somewhere around or greater  
9 than 7,000 pieces of equipment at all the airports here in  
10 California. And these are vehicles that service the airport,  
11 right? So these are the tankers that fuel the -- the cargo  
12 loading, the passenger loading vehicles that actually operate  
13 at the airport.

14           Our goal is to -- and again we're in the early stages  
15 of this -- but our goal is to get to about 60 percent of  
16 these pieces of equipment to be electric by 2032. And  
17 realizing that there's a wide range of vehicles that fall  
18 into this -- there's literally 23 different categories of  
19 vehicles that fall into this -- into this group of vehicles.  
20 But again, we're looking at 60 percent.

21           Charging rates for this type of operation, we're  
22 looking at -- some of these -- some of these vehicles,  
23 they -- they're based on their duty cycle, they need more  
24 batteries, they actually need more charging. So some of the  
25 larger chargers, Level 3 and up chargers would be probably

1 used at these facilities. And the charges will be used for  
2 multiple pieces of equipment, right? So that's what we have  
3 for airport ground support equipment.

4 For forklifts, again this is a concept that we're in  
5 the early stages of developing. The focus -- the focus for  
6 our efforts is looking at forklifts that are rated at 8,000  
7 pounds or less. We estimate that there's approximately about  
8 100,000 of these forklifts in the state of California. And  
9 as Marshall already touched on, a good portion of these are  
10 already electric today. We -- you know, somewhere around 50  
11 percent new purchases of forklifts are already purchased as  
12 electric forklifts.

13 So we again, we're in the early development stages of  
14 this. We are looking to get another 10,000 forklifts of  
15 those 100,000 -- well, 50,000 are already electric. We're  
16 looking to get another 10,000 of those forklifts to be  
17 electrified by the 2030 timeframe. So I'm looking at the  
18 infrastructure -- so these are definitely worksite specific  
19 charging needs.

20 Smaller charges might work in some cases if we look  
21 at fast charging. Some larger chargers might be needed. But  
22 this a great application for just, you know, overnight  
23 charging. Oh, and by the way there is -- another program  
24 that we're working on at the Air Resources Board, very  
25 similar to the HVIP program for on-road, there's an off-road

1 voucher program where we're going to make funding available.  
2 We're going to start \$40 million annually beginning late this  
3 year. So we're going to try to incentivize the purchase of  
4 not just forklifts but any off-road piece of equipment.

5           So that really wraps up our focus here at ARB. When  
6 we look at next steps, obviously we're going to continue to  
7 work with CEC and their pursuit of the AB-2127 goals. We do  
8 want to maintain focus on developing zero emission in use and  
9 zero emission equipment manufacturer requirements. We have  
10 several policies and strategies in place as we've been  
11 talking all day about mobile source strategy, the state  
12 implementation strategy, the freight -- sustainable freight  
13 strategy. Several strategies in place. We're going to  
14 continue moving forward with those strategies. And, you  
15 know, as we do that, we want to make sure that the  
16 infrastructure is a part of the solution, right? Looking at  
17 the standards, looking at the infrastructure availability,  
18 working with the utility companies, working with the Energy  
19 Commission to make sure that as we move forward, the  
20 opportunity for these pieces of equipment, the ability to use  
21 and efficiently use these electrified piece of equipment is  
22 in place.

23           And finally, you know, this is collaborative -- we  
24 want to continue to collaborate and engage facilities,  
25 utilities, the utility companies, other agencies in the zero

1 emission planning discussions. So we're -- we've got a  
2 pretty good start but we still have a long way to go. But  
3 that's -- that's where we're at.

4 So we do have some contact information. If you need  
5 to get a hold of either one of us three about any of the  
6 programs we're working on, feel free to contact us.

7 And I think we can turn it over to Noel.

8 MR. CRISOSTOMO: Thanks, everyone, those were really  
9 informative detailed pack of slides.

10 I have some questions. If you could go back to  
11 Slide 13.

12 UNKNOWN SPEAKER: Yeah, we'll get there.

13 MR. CRISOSTOMO: The question is: Your forecast  
14 shows limited reductions in greenhouse gases. And that was  
15 given present control measures. So those -- these graphs do  
16 not assume implementation of the measures that you just  
17 described; is that correct?

18 MR. QUIROS: That's likely correct, although I'll  
19 need to confirm and follow up with whomever asked that  
20 question.

21 MR. CRISOSTOMO: Okay. Yeah. It would be good to  
22 understand if that projection is assuming existing  
23 technologies and the lack of implementation of the measures  
24 that you just went through. Okay.

25 Related to the technology assessments, I haven't read



1 those. Can you speak more to which sectors those are  
2 covering? Are there assessments for all the areas that you  
3 just described?

4 MR. QUIROS: The assessments are quite broad and  
5 encompassing. I would say that just about every sector that  
6 we covered has something said in the tech assessments.  
7 There's probably ten to -- ten-ish different reports that  
8 cover the mobile source and for each sectors that we covered  
9 today.

10 MR. CRISOSTOMO: Okay.

11 MR. QUIROS: And the strategies that are discussed in  
12 those aren't just electrification, they also include other  
13 zero emission options and opportunities for emission  
14 reductions which is the focus of those assessments. For  
15 example, there's one on harbor craft that even talks about  
16 different types of paints that can go on the bottom of a  
17 vessel to prevent algae growth or other microorganisms from  
18 increasing the hydrodynamic drag on the vessel. That's  
19 outside of the scope of this AB-2127 evaluation but they were  
20 a broad sweep at trying to determine what type of emission  
21 reductions opportunities lay within each of those sectors.

22 MR. CRISOSTOMO: Okay. So related question. Are the  
23 assessments a like a primary source of information related to  
24 duty cycle which would be necessary to calculate the kW  
25 charger size associated with each vehicle type or use case?

1 MR. QUIROS: There may be some discussion of duty  
2 cycle as it relates to opportunities for using different  
3 types of technologies. For information on activity, the best  
4 place to go is probably the sector-specific emission  
5 inventories or the vision modeling.

6 MR. CRISOSTOMO: Okay.

7 MR. QUIROS: Kathy, do you have anything to add to  
8 that?

9 MS. JAW: Yeah, I think -- I think Marshall point out  
10 that there's an Orion emission inventory for off-road.  
11 That's probably the best and most comprehensive emission  
12 inventory that's -- that source for that right now.

13 MR. CRISOSTOMO: The Orion database?

14 MS. JAW: Yes.

15 MR. CRISOSTOMO: Okay.

16 MS. JAW: Vision does cover some portion of the off-  
17 road sectors, but maybe not as comprehensive as that.

18 MR. CRISOSTOMO: Okay. Thanks.

19 Marshall, could you speak into a mic?

20 MR. MILLER: So we've looked at the Orion database  
21 and there's a lot of great information in there. But I do  
22 have one question. So you select vehicle's equipment by fuel  
23 type, you know, diesel, electric, whatever. If you select  
24 electric, you get zero. As far as I can tell at least from  
25 the online, there's no inventory for electric vehicles in the

1 entire database. So I mean, I guess I could follow up with  
2 someone at ARB to figure that out but our hope was that the  
3 stock was great but that it would also say the present  
4 percentage of electrification in those sectors. But what I  
5 see is zero. So I don't know if that's just I'm screwing up  
6 or it's not there.

7 MS. JAW: I probably have to get back to you on that  
8 particular one. I know like in terms of the emissions  
9 because we -- our mobile source emission inventory in general  
10 is the tailpipe emissions calculation so it's not output  
11 emission for electrified equipment. But I'll have to get  
12 back on --

13 MR. MILLER: Do you think it would be a way of  
14 getting at the stock of electric vehicles or applications?

15 MS. JAW: That's probably -- I need to get back to  
16 you on that one. But I think there's underlining  
17 calculations.

18 MR. MILLER: I'll follow up with you. Okay, great.

19 MR. CRISOSTOMO: I'm glad that we're making these  
20 connections.

21 Another question. To clarify what you meant by  
22 commissioning for the ships at-berth on Slide 17. Was that a  
23 matter of these ships not being able to use other plugs at  
24 other ports? You mentioned commissioning. David.

25 MR. QUIROS: In regard to commissioning, my

1 understanding is that when a vessel was first used at some  
2 locations there were some delays associated with getting  
3 everything approved for hooking into shore power. Although  
4 the specifics about what vessel that was and had it been used  
5 elsewhere, I'd have to follow up with the at-berth group and  
6 direct that information back to you.

7 MR. CRISOSTOMO: Yeah, you mentioned a standardized  
8 system, is that related to that exact same issue?

9 MR. QUIROS: Don't know. We'll follow up.

10 MR. CRISOSTOMO: Great. Cool.

11 Are there any questions from the audience?

12 Let's do -- let's -- keep your hands up, let's 2 and  
13 3.

14 MR. MACMILLAN: Do I need a mic?

15 MR. CRISOSTOMO: Yeah, either that one or up at the  
16 podium.

17 MR. MACMILLAN: Hi, this is Ian MacMillan with South  
18 Coast AQMD. Appreciate all the presentations.

19 Quick question on forklifts. I think some of this  
20 might be for ARB folks and some might be for Marshall.

21 One of the things that we've seen on the forklifts as  
22 we've been going out to a lot of sights is that there's some  
23 facilities have found that electric is not the path they want  
24 to go, they actually want to go hydrogen and it actually  
25 makes business sense today for them to do it for a variety of

1 reasons and it's just their own business needs. And I'm just  
2 kind of curious on thinking about some of the regulation.  
3 I'm assuming it's probably technology neutral that you would  
4 be going with that. I was thinking about 10,000 new  
5 forklifts that would probably be zero emission might mostly  
6 be electric but maybe not.

7 I'm just thinking that we know that hydrogen is  
8 something that we've seen out in the field. And I think one  
9 of the things that thinking about on some of the discussion  
10 that you had about sort of the petroleum usage. I think a  
11 lot of these forklifts from what we've seen based on sort of  
12 the freight side on -- not on industrial sites, necessarily,  
13 but where all the forklifts are operating indoors, none of  
14 those are going to be diesel anyway, so those would only be  
15 propane if they were indoors, if ever. So just one thing  
16 because it's such a huge fracture of the population of  
17 electrification making sure we're clear on the diesel versus  
18 other source of petroleum products.

19 MR. DUEHRING: Yeah, that's a good point, Ian, and  
20 I'll just follow up on that. We do know that there's about  
21 5,000 hydrogen powered forklifts that are in operation today  
22 and we only see that number growing.

23 So, yeah, we're obviously going to be agnostic on how  
24 we -- how we develop our requirements but how we get to zero  
25 is it's not -- from our standpoint, we need to get to zero,

1 right? And then it's up to the industry to determine what  
2 the best technology is for their application.

3 MR. CRISOSTOMO: Yeah, if you're next, please come up  
4 to the podium.

5 MR. O'CONNOR: If the light's on, is that on? Thank  
6 you.

7 Craig, can you --

8 MR. CRISOSTOMO: If you could introduce yourself.

9 MR. O'CONNOR: Tod O'Connor with -- yes, please.  
10 Thank you. Tod O'Connor with CLEAResult.

11 And on page 25 on your forklift presentation, you  
12 mentioned that CARB will initiate a \$40-million incentive  
13 program for off-road equipment. Will there be similar  
14 incentive programs for other categories you mentioned in your  
15 presentation?

16 MR. DUEHRING: Yeah, that's not strictly for off-  
17 road, that is for -- I'm sorry, not strictly for forklifts,  
18 that is for the whole off-road sector.

19 MR. O'CONNOR: Well, what about on-road? The --

20 MR. DUEHRING: So on-road, there is a program already  
21 in effect. It's called HVIP, hybrid and vehicle incentive  
22 program.

23 UNKNOWN SPEAKER: Heavy, heavy.

24 MR. DUEHRING: Heavy. There you go, it's more for  
25 heavy vehicles. And that will subsidize the purchase of

1 electric and in some cases low NOx operations.

2 MR. O'CONNOR: What about charging facilities?

3 MR. DUEHRING: So HVIP right now does have some money  
4 available for charging. I don't know exactly how much but I  
5 can certainly get you in contact with the program manager.  
6 But we do realize the charging is part of the solution,  
7 right? So we do have some money, part of the purchase  
8 voucher, incentive voucher would include additional funding  
9 for charging.

10 I don't know that much, this is a brand new one for  
11 the off-road --

12 MR. O'CONNOR: Okay.

13 MR. DUEHRING: -- I'm not sure how they're going to  
14 approach that but they'll probably model it right after the  
15 on-road program.

16 MR. O'CONNOR: Great. Thank you.

17 MR. DUEHRING: You're welcome.

18 MR. CRISOSTOMO: While James is walking up, any other  
19 questions?

20 MR. DUMONT: Hi, good afternoon, James Dumont, the  
21 Grant Farm. Thank you for hosting these workshops today, I  
22 look forward to working with you all in the future.

23 We represent the Port of Long Beach on many of their  
24 zero emission projects as both the grant managers and grant  
25 writers, as well as many of the port terminal operators. And

1 beyond that we've been working with the Port of Long Beach to  
2 draft the port community ED blueprint that will be released  
3 this month in its final form. It should be a roadmap that  
4 helps the other ports in California and of course Long Beach  
5 begin transitioning to zero emission to meet their Clean Air  
6 Action Plan goals.

7 I have a few questions and comments. Is there  
8 anybody in the CPU -- from the CPUC in the room in attendance  
9 today? Excellent. Thank you. We're glad you're here  
10 because we need a lot of help. You'll see shortly we have  
11 about 200 pieces of equipment at the Port of Long Beach in  
12 Los Angeles that will be deployed in the next two or three  
13 years. With those charging standards, we're looking at a  
14 minimum of 50 kilowatts and at the top end we're looking at  
15 300 kilowatt hour charging. And when aggregated together,  
16 we're looking at a base load in the next three years of a new  
17 additional load of 10 megawatts, and more realistically in  
18 the range of 20 megawatts in three years.

19 This will cause severe -- severe or critical great  
20 impacts if not managed properly. So we need to jump ahead of  
21 this rapidly to make sure that what we're doing to reduce  
22 emissions doesn't cause adverse impacts to the economy  
23 locally and Southern California large.

24 In recognizing the costs that are associated with our  
25 infrastructure projects at the Port of Long Beach,



1 Mr. Duehring, you said that there's no reason infrastructure  
2 should not be available in something along the lines of  
3 similar to current gas stations. I have two reasons for you.  
4 CapEx and OpEx. Specifically when taking into account of  
5 demand charges versus labor cost, we have to waive the two if  
6 we're going for speed for charging to meet the extensive  
7 demands that this high powered electric vehicles will  
8 require.

9           And then CapEx, as we start to unveil the charging  
10 stations necessary to meet this 20-megawatt demand for  
11 equipment in the next three years, we're going to have  
12 significant upstream costs that goes far beyond what we think  
13 of as a \$30,000 50 kW charger or a \$200,000 what, 150 kW  
14 charger. Now we're looking at millions of dollars in  
15 upstream switch gear and substations. So these costs need to  
16 be somehow accounted for in the near future because there's a  
17 lot of challenges we need to overcome. And I look forward to  
18 working with you in the future to help try to find out what  
19 solutions might be on the tale for this. Thank you.

20           MR. CRISOSTOMO: Thank you, James, Tod, and Ian.

21           Any other questions before we take maybe a ten-minute  
22 break, we're running some time early.

23           Okay, hearing none. Or, Micah, any questions from  
24 WebEx?

25           Okay. Thanks. Let's try to be back in our seats at

1 3:30 so that we can remain on time.

2 [Off the record at 3:19 p.m.]

3 [On the record at 3:32 p.m.]

4 MR. MACMILLAN: I appreciate the opportunity to speak  
5 here today. Really look forward to this effort by CEC. We  
6 really think this is a really critical effort as we think  
7 about our air quality attainment needs down in South Coast  
8 and look forward to continuing to engage with you all as part  
9 of this.

10 So I'm going to be making a little bit of a pitch  
11 today as some request as part of these efforts from CEC to  
12 really look into what is needed for attainment down in South  
13 Coast, and it's a little bit different than what we think has  
14 been planned for in the past. And we think this is a great  
15 opportunity to really start thinking a little bit more about  
16 some of our unique challenges down there.

17 So just briefly here on the second slide, South Coast  
18 AQMD, we're the Regional Air Pollution Agency for the Greater  
19 Los Angeles Metropolitan region which includes the ports of  
20 L.A. and Long Beach as well as the Inland Empire Region where  
21 you have about a billion square feet of warehousing maybe a  
22 little bit less than that right now. A number I was just  
23 citing for folks is that we have roughly 40 percent of the  
24 population of the state and we also have about 40 percent of  
25 the containerized goods for the nation comes through our

1 ports. So we have 40 percent of the state for people, but of  
2 the nation, for goods. So we are certainly a goods hub.

3 When thinking about some of the really -- the key  
4 challenges that we have -- so if you're on Slide 3, the bar  
5 charts on the left are showing Nitrogen Oxides, NOx. The  
6 reason we focus so much on NOx is that this is the key  
7 pollutant that drives our ozone problems in South California.  
8 And in addition, on our fine particulate matter, if we  
9 address NOx for ozone, we're going to take care of a lot of  
10 these particulate matter issues that we have as well.

11 And so what we see is that under baseline conditions,  
12 sort of existing regulations like CARBs, truck and bus rule,  
13 that's already on the books that we're going to see some  
14 pretty substantial reductions in NOx which is a very good  
15 thing.

16 What I'm showing here on this chart is 2023 and 2031  
17 and the reason we're picking those dates is because those are  
18 our key attainment dates under Federal Clean Air Standards.  
19 We need to meet those two dates for ozone attainment.

20 But what we know is that the reductions needed to get  
21 to attainment are really dramatic. 45 percent reduction by  
22 2023 and a 55 percent by 2031. NOx is, you know, form for  
23 the -- product of combustion and so when we look at, well,  
24 where is combustion actually occurring? This pie chart on  
25 the right shows that it's almost all mobile sources down in

1 South Coast, right? And some of this was touched on in some  
2 of the ARB slides in the previous session.

3 This next slide, Slide 4, dives a little bit deeper  
4 into where these emissions are coming from in a little bit  
5 more detail. And you see that same 45 percent and 55 percent  
6 reduction that's needed. But we see each of the individual  
7 categories that are here, you know, whether it's heavy duty  
8 trucks or ocean going vessels, aircraft, what have you, that  
9 are contributing to this inventory.

10 And you can start imagining, you know, what does it  
11 take to actually get to attainment? And we can just start  
12 subtracting out entire categories. So let's subtract out all  
13 trucks. Let's assume all trucks are zero emission. Well,  
14 that doesn't do it. Let's subtract out all light duty  
15 vehicles. Well, that still doesn't do it. Let's subtract  
16 out all buses, still aren't there yet. How about getting in  
17 to the off-road sector, right? And that's all zero  
18 emissions. It's a tremendous challenge that we have down in  
19 Southern California to meet these air quality standards.

20 So the pathway there is zero emission. We think near  
21 zero has certainly a very critical role as well. But this is  
22 a really serious challenge and we know that infrastructure  
23 planning is really key piece of this.

24 I want to walk through some of the key activities  
25 that are going on down in South Coast right now. So at South

1 Coast AQMD we are, you know, again a regional air pollution  
2 agency. We have limited authority when it comes mobile  
3 sources. Most of the mobile source authority lies with  
4 either EPA or CARB but the South Coast we do have some  
5 authority when it comes to mobile sources. Primarily through  
6 indirect source rule authority as well as with government  
7 fleets.

8           So recently our board directed staff to work on some  
9 facility specific sectors that's summarized here on Slide 5.  
10 In particular, looking at warehouses and railyards and to  
11 pursue formal rulemaking to try to craft some rules that  
12 would address those kinds of facilities. And then also on  
13 ports and airports to pursue more of a contract based  
14 approach where we would develop some memoranda of  
15 understanding with each of these individual players, you  
16 know, the ports of L.A. and Long Beach and then the five big  
17 airports down in Southern California to try to reduce  
18 emissions from mobile sources from those sectors.

19           Here on Slide 6 just a tiny bit more detail. So for  
20 these MOUs with the ports and airports, the ports. Really  
21 it's trying to focus on, you know, the ports have their Clean  
22 Air Action Plan. They just recently approved -- not so  
23 recently now, November 2017 I believe is when they approved  
24 their third iteration of the Clean Air Action Plan.

25           What we are attempting to do now is to try to get SIP

1 credit and this is just an accounting process that has to be  
2 done with EPA, it's very important, but it's a lot of  
3 paperwork. But what we're trying to do is make sure we can  
4 actually get the SIP credit so that the emission reductions  
5 that are projected from the Clean Air Action Plan are  
6 actually realized. So there's a lot of hard work going on  
7 there.

8           Two key programs is part of that. One is their next  
9 iteration of the Clean Truck Program. The Clean Truck  
10 Program has a couple of goals in there. One is on 2020,  
11 another is in 2035. They're trying to get to zero emission  
12 trucks by 2035 but they're also -- the way that they're doing  
13 that is through some new trip -- I'm sorry, truck rate that  
14 trucks that are say tradition diesel would pay a higher rate  
15 to get into the port than trucks that are for example, zero  
16 emission.

17           This rate is supposed to begin in 2020 and that will  
18 first focus on near zero emission trucks would have a lower  
19 rate compared to tradition diesel. And then by 2035 that  
20 would push towards zero emission. The rate itself has not  
21 been set yet but we're working with the ports through that  
22 process.

23           Secondly, their cargo handling equipment, we heard  
24 some discussion of that again in the previous session from  
25 CARB. But one of the pieces of the Clean Action Plan is

1 asking the terminal operators to provide some procurement  
2 planning projects for what they think they're going to need  
3 for all their cargo handling equipment just through natural  
4 turnover. And so we wanted to work with the ports and the  
5 terminal operators through that procurement planning process  
6 to see what can be done to get that as clean as possible.

7           When it comes to the airports, they're in a little  
8 bit different position. They have many programs on their  
9 own, but not quite packaged all together like a Clean Air  
10 Action Plan through the ports.

11           So, first that's what they're doing is calling it Air  
12 Quality Improvement Plans, I believe that's the latest  
13 terminology for it, but it's the same concept, it's a Clean  
14 Air Action Plan for each individual airport. And we will be  
15 going through again, the same process with those airports  
16 that we will be going through with the ports of developing an  
17 MOU to make sure that any emission reductions that are part  
18 of that would be SIP creditable.

19           And when we're saying SIP creditable, that means that  
20 it's essentially above and beyond existing regulations. So  
21 if CARB is going through its own GSC rule or airport shuttle  
22 bus rule, it would need to be emission reductions above and  
23 beyond what those regulations would already do.

24           Both these -- the ports and airports MOUs are  
25 currently scheduled to go before our board in November.

1 We're still going through the hard work of developing all  
2 those. There's a public process for that. But we're -- we  
3 are scheduled to go in November with, you know, obviously  
4 later implementation.

5           The last bullet point on this slide is on Indirect  
6 Source Rules. So I'll touch a little bit more on warehouses  
7 later on in this presentation but the idea is to craft a  
8 regulation that will direct -- will focus on these indirect  
9 sources. And an indirect source is really just a facility  
10 that attracts mobile sources. And so that's where we drive  
11 our authority.

12           We are scheduled to bring this to our board late this  
13 year, at least that's what we're currently scheduled for, and  
14 we know that infrastructure could be certainly a key  
15 component of any part of rule that we might do.

16           Moving on to Slide 7 here, AB617 is a new program  
17 that is just being implemented throughout the state. South  
18 Coast is -- we have three, what are called, Year One  
19 Communities where communities are designated throughout our  
20 jurisdiction and then there's a lot of community outreach  
21 and -- but more specifically, monitoring plans and emission  
22 reduction plans that are developed for each of these  
23 communities.

24           The three Year One Communities are San Bernardino and  
25 then Empire where you have railyards and warehouses, we have



1 downtown L.A. which has a lot of warehouses as well as all  
2 the freeways and then we have -- I'm sorry, not downtown,  
3 it's East L.A., and then we also have the port region in  
4 Wilmington and Carson where again, where a lot of freight  
5 facilities and the ports themselves.

6           And so we are working with communities right now, to  
7 develop community emission reduction plans, those would be  
8 going for approval sometime later this year. And then with  
9 implementation over about a five-year period.

10           And then more communities will be designated next  
11 year and then the following year and then the following year.  
12 So there's this really new big focus that's mandated by the  
13 legislature on how to address community impacts. It's  
14 looking more at toxics than anything but certainly there's  
15 going to be a lot of crossover when it -- coming to things  
16 like mobile sources and where we're going to get emission  
17 reductions.

18           This next slide, Slide 8 is another really important  
19 part of what the Air District does so we administer a lot of  
20 incentive funding. I'm not with our incentive funding group  
21 but I do know that, you know, we do a lot of work in this  
22 space. We work with CEC on many projects as well. There's  
23 sort of two key aspects to this incentive funding; the first  
24 is really trying to lower the cost for commercially available  
25 products. So whether that's near zero engines that are

1 available today or some electric applications for some  
2 vehicles, maybe it's infrastructure.

3           So we really focus on this. A lot of this has a been  
4 done through the Carl Moyer program previously through Prop  
5 1B. Carl Moyer funding has recently been increased through  
6 state legislation, we're anticipating about \$60 million a  
7 year just in South Coast that would be, you know, for  
8 dominantly for mobile sources.

9           AB134 was onetime state funding of a little bit more  
10 than \$100 million just to South Coast to again, a lot of this  
11 is focused, for example, on trucks. SB856 was a similar one-  
12 time funding \$245 million statewide; we will administer a  
13 portion of that. VW mitigation again, several hundred  
14 million dollars there.

15           So there are these large chunks of funding that are  
16 sometimes one-time funding, sometimes perpetual funding that  
17 our agency administers on a project by project basis to try  
18 to get these emission reductions. So in thinking about the  
19 forecast, regulation is a big piece of it but incentives are  
20 also another critical piece of turning over vehicles.

21           The other area that we're also focused is on  
22 technology demonstration and advancement. This is pre-  
23 commercial applications and so tying to, you know, really  
24 bring those new technologies to market we do about \$14  
25 million a year in funding for these new technology projects.

1 I'm trying to leverage that with a lot of agencies including  
2 CEC and we've had a lot of real success there.

3 I have a little bullet point on the bottom of this  
4 slide. We anticipate that if we are going to get to  
5 attainment, you know, that 45 percent reduction or 55 percent  
6 reduction that I was mentioning earlier, we need at least a  
7 billion dollars a year in subsidy to turn over the fleet.  
8 And that's just looking at vehicle costs.

9 And so we, you know, we think we need at least a  
10 billion dollars a year and we're very actively trying to  
11 identify ways to increase funding at the federal level, at  
12 the state level, at the local level to try to get these  
13 cleaner vehicles on the roads and in off-road applications as  
14 soon as we can. And so we know funding is a really big piece  
15 of this.

16 I wanted to pivot up right now and just talk a little  
17 bit about some of the specifics down in South Coast when  
18 thinking about how to develop forecast and some of the things  
19 we've been looking at. So here are on Slide 9 are just some  
20 rough approximations of what is the population of vehicles in  
21 each sector and a lot of this is from CARB data but I was  
22 just trying to put some numbers out there to get a sense of  
23 what it might look like. You know, it's maybe 11 million  
24 cars or a little bit less than that, that's what folks have  
25 traditionally thought about down in Southern California, you

1 know, the cars is the problem.

2 But as I showed on some of those earlier slides, cars  
3 are only a small fraction actually of our inventory now.

4 It's really the freight sector that is dominating where the  
5 NOx emissions are coming from. And a lot of that is going to  
6 be the trucks and then as well as the off-road.

7 Sorry, one of the other points I wanted to make here  
8 too, when thinking about the charging needs, you know,  
9 there's the various goals that are out there. For example,  
10 the 5 million ZEVs and the executive order that if that's  
11 focused mostly on light duty, understandably the -- that  
12 might be an understandable place that it would -- that the  
13 goal would be.

14 But when thinking about what are the charging needs,  
15 if only 10 percent of that was focused on heavy duty. Well,  
16 that 10 percent is probably a greater charging needs than the  
17 remaining 90 percent on the light duty. Just the vehicle  
18 size on these are so large, in many instances we're -- we  
19 heard a little bit before from CARB on ships, if you imagine  
20 large off-road equipment, if you imagine trucks, the charging  
21 needs are often an order of magnitude higher than they are  
22 for the light duty side. And so, it's just something to --  
23 that we want to be mindful of that the electricity needs that  
24 are out there are significant when thinking about the -- this  
25 population of vehicles that are shown on this graph.

1           I wanted to talk a little bit, too, so there's sort  
2 of this real need for a lot more planning for  
3 infrastructure -- electrical infrastructure because of all  
4 those vehicles and because of our attainment needs.

5           But there's also some significant constraints that we  
6 need to be aware of. So one, for example, when we look at  
7 the trucks that are out there, there's a lot of independent  
8 owner operators and so on all these pie charts you see on the  
9 left side, there's just -- that the vast majority actually of  
10 fleets are only one truck, right. But if you look at, you  
11 know, the chart to the right, it's just present the data in a  
12 slightly different way. Where do most of the trucks lie?  
13 Well, then that's a little bit different, right. There's a  
14 lot of large fleets that are out there that have a lot of  
15 trucks.

16           But it's just something to think about with the  
17 business model. Where do these trucks reside every night?  
18 Where do they dwell? Are they actually able to charge in a  
19 location? That's one thing that especially down in Southern  
20 California the hub and spoke model are thinking that there's  
21 truck yards where there's a lot of trucks that just sit  
22 overnight. That's not always true and in many cases is not  
23 true. And so thinking about what is the business model? How  
24 does charging actually work that's -- some more thought needs  
25 to be put into this.

1           As one example, I have on this next slide, Slide 11.  
2 I want to walk through just some, you know, some of the  
3 warehouse population in Southern California. And so this is  
4 based off of data from Coast Star. And so if we look at  
5 warehouses greater than a half a million square feet and that  
6 is a very, very large building. I don't know if anybody's  
7 been in a building that big, but these are very large  
8 structures, all right, half a million square feet.

9           There's a 250 of those in our jurisdiction right now  
10 mostly in the Inland Empire, they're little green dots that  
11 are showing up here. If we look a little bit smaller,  
12 200,000 to 500,000 square feet, you add about another 1100  
13 facilities. If you get even smaller, 100,000 to 200,000  
14 square feet, you're at 1500 facilities. And then if you get  
15 even smaller than that, you're probably adding about another  
16 30,000 if you're getting down to the 10,000 square feet. So  
17 there are a lot of facilities that you might call warehouse  
18 facility that are in our jurisdiction.

19           I'm thinking about all their special needs as far as  
20 what their site constraints are. There's just -- it's a very  
21 different framework when thinking about how does  
22 infrastructure work in this environment.

23           I also want to mention cold storage. It's a special  
24 sort of application where you have facilities that already  
25 have a very large power draw because of all their air

1 handling and cooling needs and now if they're going to be  
2 bringing TRUs as well as electric trucks, that's also just  
3 another consideration.

4           Getting to this -- towards the end here so Slide 12.  
5 As we've been going through our warehouse indirect source  
6 rulemaking, we've been talking a lot to industry stakeholders  
7 trying to get a lot of understanding of how the different  
8 operations are that are out there.

9           And you know what, we've been talking to a lot of  
10 these operators about is -- and many of them actually want to  
11 go electric. They're trying to go electric already. But  
12 often, and this is just sort of an observation we've had, a  
13 lot of the people that are trying to do this within that  
14 business, they're the fleet people. And the fleet people  
15 know trucks, right? They understand how trucks work, they  
16 understand how the maintenance works. They have no concept  
17 of how to do infrastructure and they are now in the position  
18 of trying to figure it out. And this is not inconsequential,  
19 in my view. This is something that a training and  
20 understanding of what is needed to do infrastructure is --  
21 that specialized expertise that just needs to be grown.

22           And what we are hearing pretty consistently is that,  
23 you know, for so long policy has focused on the vehicles,  
24 understandably, and how do we get the cleanest vehicles. And  
25 now really as the vehicles are becoming available it is the

1 understanding that infrastructure is the hardest part.  
2 That's something that people are still trying to understand  
3 and figure out how to do.

4           And cost is obviously one of the things that we've  
5 heard before and that's an understandable concern. Rate  
6 structures are, you know, as we get into the weeds, how do  
7 the rate structures actually work. The ones that are  
8 proposed that are out there right now, they are not going to  
9 work in all cases, they work in some cases, but not all. So  
10 that's just more is going to have to be done to figure out  
11 how that's going to work on a wide -- wider basis.

12           On the electric load, I have just a couple examples  
13 that we've heard from talking to two specific warehouse  
14 operators. The first one, they have a relatively normal size  
15 facility package delivery. They currently draw about a  
16 meg -- one and a half megawatts just for their automated  
17 operations, a lot of conveyor belts that's pretty typical in  
18 a warehouse operation, nothing too special there.

19           But they said if they just wanted to bring in a few  
20 electric trucks, not many at all, they'd have to triple that  
21 load and that's one building and that's going up to, you  
22 know, maybe four and a half megawatts for a single building  
23 that just -- and that's not for their entire fleet.

24           Separately when thinking about -- and this was  
25 actually -- I should say this is after they've -- this is not



1 just a back of the envelope, this is some pretty detailed  
2 calculations that they did. They talked to their utility  
3 providers, talked to truck manufacturers trying to really  
4 look at this in detail because they wanted -- they want to  
5 actually do this.

6 Another facility is a cold storage warehouse operator  
7 that they're looking at both electrifying for TRUs as well as  
8 electrifying their truck fleet. And they think that they  
9 might need at their -- just single building, 10 megawatts  
10 extra. These are not in substantial energy needs and this is  
11 just again two examples and I showed before that there's  
12 thousands of these facilities that are out there.

13 One natural thought is well, why can't you use solar,  
14 right? Why can't you just put solar panels on the top to  
15 take care of some of that load and offset some of it? And  
16 solar actually has its own challenges when coming to  
17 warehouses.

18 And that's -- there's part of it is that the scale of  
19 adding all this solar, it's not just adding, you know, a  
20 couple dozen solar panels on somebody's house, it's  
21 essentially utility scale. And warehouse operators are not  
22 in the business of being utility. Often warehouse operators  
23 don't even have the ability to put it on, that's up to the  
24 owner of the building. And the owner of the building again,  
25 is not interested in being a utility, they're interested in

1 owning a warehouse. So again there's just some knowledge  
2 that has to be created on how to do this in a business case  
3 and a business model that has to make sense when thinking  
4 about, you know, are there other ways to get electricity to  
5 these facilities.

6           The other extra constraint that's important for  
7 warehousing is that we've heard that there's concerns about  
8 the roof itself. Can the roof take the -- can the structure  
9 actually take those extra solar panels that has traditionally  
10 been a problem for older buildings not necessarily for the  
11 newer buildings. But that's something, you know, it can be  
12 engineered, there's extra cost there, but that's something to  
13 be considered.

14           But roof penetrations we've heard is actually a  
15 significant concern that's different for the goods moving  
16 industry. If you have a leak in your house, that's a problem  
17 nobody likes it. If you have a leak in a warehouse, that's  
18 maybe millions of dollars of damage because you're storing  
19 high value goods. And so roof penetration is a concern that  
20 we've heard.

21           Parking is also an issue. Again, thinking about  
22 dwell time where trucks actually going to be sitting or  
23 forklifts or off-road equipment. Is there space at a  
24 facility that these trucks can actually stay for hours at a  
25 time and maybe dozens of trucks would need to stay for hours

1 at a time. Some sites have that space, many do not. So it's  
2 just another constraint that's out there.

3 So -- I'm sorry, for my last slide, Slide 13, just  
4 want to kind of, you know, the -- touch on some of the  
5 constraints and some of the real challenges that out there,  
6 you know, we recognize CEC, there's a lot of really important  
7 goals that CEC is looking at and they all have a lot of very  
8 significant societal benefits. If we get to achieving these  
9 goals, there's some really -- a lot of good will come of it.

10 But want to make the pitch that air quality  
11 attainment really needs to be put -- if it was our way at the  
12 top of the list, but we understand that there's others that  
13 are out there, but it really needs to be one of the top  
14 priorities. But -- and part of that is that there is a  
15 societal goals and it's the societal benefits of meeting air  
16 quality standards, right.

17 We think that we would avoid 3,000 premature deaths  
18 every year, that's a pretty important goal. We think that  
19 there is some pretty significant monetized health benefits  
20 from achieving air quality standards.

21 But on top of that, the only -- one of those only  
22 goals that's out there, this is the only one that I'm aware  
23 of that actually has a mandated stick, right. It's not just  
24 the carrot of societal benefits, it's the sanctions that come  
25 from not meeting air quality standards. Our region faces

1 some pretty significant sanctions, loss of federal highway  
2 transportation funding. Considering that this is the gateway  
3 to all the goods coming in on the West Coast or the majority  
4 of the goods coming in on the West Coast, losing highway  
5 transportation funding is a pretty important repercussion.

6           Significantly increase cost for air permitting. This  
7 is also important when thinking about power plants that this  
8 is -- the costs are going up substantially. We might lose  
9 local control over air quality regulation. So these are some  
10 pretty big sticks that are going to be coming through the  
11 federally mandated sanctions under the Clean Air Act.

12           And so the -- just thinking about, you know, when  
13 we've been talking to a lot of these businesses that want to  
14 go electric and what are their experiences, you know, they  
15 obviously are working hand and hand with their local utility,  
16 they rely very heavily on their local utility. But when  
17 we've talked to these utilities and that's, you know, SCE has  
18 a program they're just about to roll out now as part of their  
19 SB-350 application. And that SB-350 application is  
20 projecting about 8,500 vehicles by 2023 that would be  
21 electric as part of a \$350 million application. And that is  
22 their big plan right now. They have some other plans that  
23 are on the books maybe to 2030 of trying to look at, you  
24 know, even further transportation electrification.

25           But it is nowhere near what we think we're going to

1 need for attainment. The planning that needs to be done for  
2 attainment is significantly greater than what's on the books.  
3 And what we've heard from all of the utilities is they rely  
4 on the Energy Commission's forecast when they do their own  
5 planning for what their needs are. And so we're really,  
6 really hoping that Energy Commission can help on some  
7 scenario planning of looking at what are some potential  
8 scenarios and thinking about from some of the earlier  
9 session. Marshall was mentioning a low, medium, high,  
10 scenarios on the off-road side. We think that one of those  
11 scenarios at least one of those scenarios really should look  
12 at attainment. What are the attainment needs?

13           And there's obviously a lot of different pathways  
14 that are out there. You can have near zero pathways,  
15 hydrogen, electric. In reality it's going to be a mix,  
16 right. We all know that there's going to be a mix depending  
17 on what the various duty cycles are. But we expect that  
18 there will be hundreds of thousands of trucks and off-road  
19 equipment not including any light duty vehicles that would be  
20 needed by 2030 timeframe to get to our attainment goals. And  
21 it's significantly higher than what has been planned for  
22 right now. So we're really -- really asking for CEC to help  
23 do some of that scenario planning for us because the needs  
24 are significant.

25           And with that, I'll pass on the baton.

1 MR. THAO: And our message is pretty much --

2 UNKNOWN SPEAKER: Microphone, sir.

3 MR. THAO: All right, can everybody here me? Okay.

4 I think so.

5 And I think you'll hear our messaging is very, very  
6 similar to South Coast as well. We have the same significant  
7 need for vehicle -- electric vehicle infrastructure --  
8 charging infrastructure as well.

9 Before I start, I just wanted to thank CEC for  
10 inviting us to this event as well, to share our perspective  
11 on the need in the San Joaquin Valley for the electric  
12 vehicle charging infrastructure.

13 And as Ian had mentioned earlier, you know, as far as  
14 attainment purposes, it's very important for -- from a health  
15 perspective but there are consequences that if, you know,  
16 we're not able to provide a plan that demonstrates attainment  
17 or not able to meet our commitments in the plan, it would  
18 have devastating impacts -- financial impacts on valley  
19 residents and businesses as well as losing -- loss of local  
20 control on it. So it's something that's very, very important  
21 to us. And we do look forward to working with CEC and  
22 especially also with the California Air Resources Board and  
23 other agencies and other stakeholders to find a solution  
24 to -- for attainment, and especially for electrical vehicle  
25 charging infrastructure as well.

1           So just to give a little bit of a background where  
2 we're at, a little bit of what we're doing. The district and  
3 along with CARB, we've adopted numerous attainment plans over  
4 the years. You know, as a result, you know, there's -- we  
5 have some of the toughest stationary, mobile -- and mobile  
6 regulations in the nation. We've adopted nearly 650  
7 regulations, you know, many of them are groundbreaking rules  
8 that service models for others. For example, like we  
9 currently do have an indirect source review rule to reduce  
10 the emissions from mobile sources even though we do not have  
11 jurisdiction over mobile sources.

12           So creative rules like to get additional emission  
13 reductions. As a result, stationary source emissions that  
14 are under our jurisdiction have been reduced by over 91  
15 percent and so, that's very significant. We have a strong  
16 incentive program, so we're \$2.2 billion in public and  
17 private investments. We do see over 145 thousand tons of  
18 emissions. And because of all the -- these significant  
19 investments by valley businesses, residents and the stringent  
20 regulatory programs by the District and by CARB, you know,  
21 the air quality in the valley has improved significantly.  
22 And we are now in attainment of federal PM 10 standard, the  
23 one-hour ozone standard, and also the 24-hour PM2.5 standard  
24 of 65 micrograms.

25           And -- this chart is just giving some sense of how

1 much reduction has been. If we look at from -- back from  
2 1980 and dropping down to 2018, you can see that there's  
3 significant reduction even as a top bar there you'll see all  
4 the on-road mobile sources, that's dropped down  
5 significantly. Other mobile sources and stationary sources  
6 especially has dropped down at least 91 percent there. So.

7           So there's significant reductions, however, we're  
8 still having a lot of difficulty meeting these ambient air  
9 quality -- federal ambient air quality standards. Just  
10 recently we had adopted our 2018 PM2.5 plan to address these  
11 that was adopted by our board in December and in November and  
12 in January the California Air Resources Board adopted it as  
13 well. And so it covers these three standards here.

14           And it's -- the plan itself is going to require and  
15 is shown that we're going to be able -- that we need to  
16 reduce NOx in the valley by 66 percent from 2013 to 2025.  
17 And it -- and so this is -- this plan itself is demonstrating  
18 expeditious attainment for all these standards. So if you  
19 see the dates here, I mean, these are just right around the  
20 corner, 2020, 2024, and 2025 for each of these standards,  
21 respectively.

22           And it really includes just a huge comprehensive  
23 suite of both regulatory requirements amendments and also a  
24 very large amount of incentive-based measures in there which  
25 I'll go into a little bit further detail in the following



1 slides.

2           And in addition to this, you know, we still have the  
3 2015 ozone standard that was recently promulgated. And on  
4 that one there's going to be significantly more additional  
5 emissions that we're going to need to get. And as Ian had  
6 mentioned, one good or bad thing is that NOx when we're  
7 talking about mobile sources and all of this, we're really  
8 trying to get NOx reductions. And NOx is a precursor for  
9 both ozone and a precursor for PM2.5. And so that's the main  
10 component that we're going after. So fortunately for --  
11 we're getting those reductions for PM2.5 and then those will  
12 also benefit ozone as well.

13           And just to kind of get an idea of how big this  
14 mobile source portion of it is. In order for our plan to  
15 demonstrate attainment for the PM2.5 by the 2024 -- 2020,  
16 2024, 2025 dates, CARB is making a pretty big commitment to  
17 get additional reductions from the mobile sources of 32 tons  
18 of NOx per day and additional one ton per day of PM2.5. And  
19 it's primarily these categories of accelerated turnover in  
20 trucks and buses, off-road equipment, and ag equipment  
21 through incentives.

22           And so trucks and buses it's estimated that that  
23 would require an incentive of \$3.3 billion and that's about  
24 33,000 trucks. Off-road equipment about \$170 million  
25 including construction equipment, forklifts, and TRUs. And

1 then of course we have other -- in terms of incentives,  
2 there's also local incentives that's going to be needed to  
3 turnover like charcoal where we're getting the direct PM2.5  
4 reductions and residential wood burning as well.

5 And so coincidentally, very similar to South Coast,  
6 this is going to require approximately \$1 billion per year as  
7 well. So if we're looking at -- from our time frame it's  
8 five years so, we're estimating the total cost to be roughly  
9 around \$5 billion in needs for incentives.

10 And in fact, CARB had a -- also adopted to support  
11 this plan here, they adopted the San Joaquin Valley  
12 supplement to the 2016 State Strategy in October of 2018 and  
13 it includes the state's commitment to secure and provide the  
14 necessary emission reductions.

15 And so, you know, all of this as you see as a part of  
16 the plan in order for us to be able to get to -- in order for  
17 us to reach attainment within those very short timelines. A  
18 lot of these emission reductions are going to need to come  
19 from mobile sources. And they're very -- they're going to be  
20 critical to this attainment.

21 And the other part of it is, you know, over 85  
22 percent of the NOx in the valley is from mobile sources, and  
23 40 percent of that are from heavy duty diesel trucks. The  
24 other part of it which makes it very difficult to the valley  
25 is that we are also home to two main transportation

1 corridors, I-5 and Highway 99 in connecting the Northern and  
2 Southern California that carry up to 80,000 trucks per day.

3 And near all the containers are transported between  
4 sea ports through the valley are from heavy duty diesel  
5 trucks. In addition to that, the valley is also a grow  
6 location for warehousing, distribution, and other related  
7 logistics businesses. And so it's just -- those emissions  
8 are just growing.

9 And because of the short timeline, we are really not  
10 just pursuing one type of technology in the near term,  
11 whatever is available we will go for it. And so, for example  
12 like even diesel we're supporting it along with South Coast  
13 and CARB for example, like the Achates near zero opposed-  
14 piston diesel engine that development of that and the  
15 demonstration of that, we're helping support that.

16 All the near zero natural gas, we are all -- we're  
17 trying to get that moving as soon as possible. As many of  
18 you know, the recently -- couple a months ago the 12-liter  
19 natural gas engine is now certified and that can be into the  
20 used in Class 8 heavy duty vehicles. And so we are providing  
21 incentives for that and will be providing incentives for  
22 infrastructure for that.

23 And so, in addition to that, you know, we'll -- so,  
24 we'll do that and we need that as soon as possible. So we're  
25 putting efforts into there. And then with zero, we're also

1 putting as much effort as we can into that as well. We can't  
2 really just rely on and hope for just one technology. At  
3 this point, we are grabbing everything that we can. Just as  
4 an example, so in addition to that, you know, we've put in a  
5 lot of effort to zero emission projects including electric  
6 forklifts, ag, UTVs, dairy feed mixing, of course passenger  
7 vehicles, this entire list here of -- as falls to residential  
8 clean green yard machines, commercial yard care, even  
9 providing create and plug-in electric vehicle resource  
10 centers and things like that.

11           And then also for demonstration product --  
12 demonstration products from cap and trade funded zero  
13 emissions demonstration projects, doing battery electric  
14 locomotive and associated cargo handling equipment  
15 demonstrations.

16           We have a recent project for replacing all the  
17 diesel-powered freight equipment at Frito Lay in Modesto --  
18 in the Modesto facility with zero, near zero technology. The  
19 electric equipment includes heavy duty trucks, yard trucks  
20 and forklifts, it also included a high lift capacity, battery  
21 electric forklift demonstrations at the Port of Stockton.  
22 And so there's just a -- there's a wide variety of projects  
23 that we are pursuing right now for near zero as well for  
24 demonstration.

25           And the conclusion is very simple here is that, you

1 know, we do need the electric vehicle charging infrastructure  
2 that we need to ensure that there is sufficient in the San  
3 Joaquin Valley in order to make sure that we attain our --  
4 the federal air quality standards. It's going to be critical  
5 to it.

6 Now as far as all the details of the statistics and  
7 going through all of that, I think that's something that will  
8 need to be worked out. And in fact, even the study of  
9 freight that's going through the valley, we have a recent  
10 board item that we had taken to the board and the board  
11 approved of is to do a study on inland ports and included in  
12 that study is to better understand the flow of freight  
13 throughout the valley and how -- what steps that we can take  
14 to reduce emissions from that.

15 And again, this is one of those things where and it's  
16 very similar -- it's the same -- very similar situation that  
17 we face with even near zero like natural gas now that the,  
18 like the larger vehicles the heavy duty, the Class 8s are  
19 available. There's still uncertainty I think for most fleet  
20 operators of this equipment. Part of that uncertainty comes  
21 down to the cost of the fuel, comes down to the refueling of  
22 that fuel -- of the availability of refueling stations and  
23 all of that.

24 So I think it's very important -- that's going to be  
25 a very similar situation with zero electric as well, in that

1 we, I think we're going to need to get those infrastructure  
2 out there -- can't really just wait for the vehicles to be  
3 out there and then put those infrastructures in there  
4 afterwards. It needs to be out there for fleet operators to  
5 feel comfortable to start investing in those technologies.

6           Again, especially for a Class 7 and a Class 8 long  
7 haul which is one of the primary targets that we've been  
8 trying to find a solution to.

9           So that concludes my presentation and we'd be happy  
10 to answer any questions you may have.

11           MR. CRISOSTOMO: Thank you both for those staggering  
12 numbers that we have to address. But thanks for posing that  
13 challenge for us to recognize. It's really important for us  
14 to understand.

15           Let me start with a few clarifying questions. In one  
16 of the interesting points in your presentation was about this  
17 recent experience from surveys for a few customers who have  
18 gone electric, how do you think we could quantify the  
19 infrastructure needs similar to how you've quantified the  
20 billion dollar per year extra cost in -- on the vehicle side.

21           And so I'm sure you had to do an analysis of the  
22 first cost of conventional technologies versus the zero  
23 emission options. But obviously these customers are unique  
24 and the -- will have good upgrade requirements that are  
25 individual to them, they'll have operational characteristics

1 that are unique. How do you think we can work together to  
2 use data like this to quantify how much infrastructure we can  
3 build?

4 MR. MACMILLAN: That's a great question. I don't  
5 have a ready answer right now. I think there -- work is  
6 needed on trying to figure out what is that methodology. I  
7 think there's some work that could be done to just -- similar  
8 to what was presented before, you know, how many kilowatt  
9 hours per mile and kilowatt hours per hour, that gets you  
10 sort of how much is needed on an annual basis. But then the  
11 next really important step is what -- how does that fit  
12 within a business environment. So are you delivering, you  
13 know, whatever it is half a megawatt to -- or half a megawatt  
14 hour to a truck, are you doing that in 15 minutes or are you  
15 doing that over 10 hours?

16 And then what happens if you do that for 50 trucks at  
17 one site? And there's real differences in what the power  
18 needs are going to be and exactly how to come up with that  
19 answer, I don't have it right now, but I think that's  
20 something that we need to be working on and then thinking  
21 about.

22 So we're certainly open to having more conversations  
23 with you on that, but I don't think we have that methodology  
24 worked out for ourselves yet.

25 MR. CRISOSTOMO: Chay, do you have any thoughts on

1 the same question?

2 MR. THAO: No, I think for us it's a very similar  
3 situation. You know, when we look at the potential emission  
4 reductions and all that, it's more of a from a 30,000-foot  
5 view, you know, we see that, okay, these are all -- these are  
6 the estimated emissions here in the valley from these  
7 sources. If we were to be able to get a replacement and  
8 reduce estimating, like let's say like 33,000 heavy duty  
9 trucks and buses, this is what we think the reductions would  
10 be and this is what we need, but that's actually the simple  
11 work right there.

12 I mean, the real work comes down to okay, now let's  
13 actually really evaluate the area and understand the  
14 businesses within the valley or within South Coast and those  
15 and understanding them on that part of it. Where they're at,  
16 how they operate, and then we'll have to figure out from  
17 there. So very similar situation as with South Coast.

18 We'd be happy -- we're looking forward to working  
19 with you on that and other agencies and CARB to figure all of  
20 that out.

21 MR. CRISOSTOMO: Yeah, this is perhaps more of a  
22 comments but I think the analysis that you are describing  
23 about taking the inventories and identifying the locations  
24 and understanding how the indirect source rule which I'm  
25 still learning a lot about air quality regulations but if



1 they -- would the site that is subject to the indirect source  
2 rule is the goal to have the emissions that are associated  
3 with that facilities operations, the mobile source emissions  
4 be subject to zero emission requirements?

5 MR. MACMILLAN: So, I'll speak about some of the  
6 rulemaking that we're doing. San Joaquin obviously has their  
7 indirect source rule which is a little bit different in that  
8 theirs focuses on new development. We're looking more at the  
9 warehouse side that's on existing building stocks so it's  
10 some slight differences there.

11 But yeah, the idea is that I'll be trying to address  
12 the emissions from mobile sources that are attracted to that  
13 facility. So, for example, at a warehouse, the truck trip,  
14 right. Not just within the fence line of the facility but  
15 it's also that truck as it's traveling to and from that  
16 warehouse. Exactly how that works -- that's we're still  
17 going through rulemaking on that but, you know, you can  
18 imagine some complications where the warehouse owner is not  
19 the same as the warehouse operator which is not the same as  
20 the fleet owner.

21 MR. CRISOSTOMO: Yeah.

22 MR. THAO: Yeah, our's -- our indirect source rule  
23 has been in effect for over ten years now and it is a little  
24 different. We are looking at new developments and it doesn't  
25 really require specify any type of technology but does have

1 for example, like if you have like during a construction  
2 there's an average that you're trying to get the fleet to  
3 drop down the NOx reductions to -- and it's up to the  
4 facility -- or it's up to the developers to find a way to get  
5 to that part or of course they also pay an indirect source  
6 fee to get reductions elsewhere.

7 MR. CRISOSTOMO: Thanks for that clarification. So I  
8 was listing that among the inventories, the other datasets  
9 that you're using to identify sites. I'm hopeful that by  
10 engaging with facilities to learn about their operational  
11 experience and perhaps do an architect analysis archetypical  
12 analysis of what could be indicative for a certain type of  
13 facility type.

14 We can start to meld these different data sources  
15 together with what CARB has, with what we have, and with what  
16 you have to do an analysis.

17 Do you have any suggestions for how to better engage  
18 the facilities, the warehouses, the people who would be  
19 subject to regulations or be interested in programs in  
20 developing that data?

21 MR. MACMILLAN: Certainly we're doing a lot of  
22 outreach as part of our rulemaking or part of our MOU  
23 development, you know, we have various contacts of -- we  
24 could share certainly of various people in industry whether  
25 it's, you know, specific businesses or trade associations

1 that, yeah, we could certainly share.

2 And I don't know part of that, too, is thinking about  
3 the process moving forward what's the right way to try to  
4 think about developing methodology and, you know, how much of  
5 that is technical staff work versus how much of that needs to  
6 have public process. And we're open to how that works -- how  
7 you think that works best.

8 MR. CRISOSTOMO: And same question, Chay.

9 MR. THAO: Yeah, you know, I think ours is going be  
10 very similar to like although in other ways have we reached  
11 out for example, like for near zero, for natural gas and all  
12 of that to reach out to industry.

13 You know, we have been pretty robust outreach team  
14 to -- whenever we have a program or anything like that to  
15 reach out to industry. And we do have contacts with them  
16 through those incentive programs and through all the other  
17 regulations that we have implemented and have worked with  
18 them. So we have a close relationship with industry with ag  
19 businesses and the community to reach out to them so  
20 definitely I think we could find a way to get to them.

21 MR. CRISOSTOMO: I want to offer my ARB colleagues  
22 any opportunities for questions before we open it up to the  
23 audience. Anything come up that is new or interesting to  
24 speak to? Okay. Audience members, any Q&A? James.

25 MR. DUMONT: This one's for you, Ian. I guess Chay

1 could also answer most likely.

2           You mentioned that there was the risk of losing  
3 access to federal highway funds. Is that only a threat in  
4 the 2030 NAA -- NAAQS or is that something we might face in  
5 2023 as well?

6           MR. MACMILLAN: That would also -- it's any -- yes.  
7 It's also potentially 2023.

8           MR. DUMONT: Okay.

9           MR. THAO: So that's not because you failed to attain  
10 and then you get sanctioned. It's when -- if for example,  
11 there's a couple different criteria. Let's say you don't  
12 submit a plan that's approvable, then that's -- by a  
13 particular deadline date, that's one. If you don't  
14 satisfy -- so you make commitments in the plan and you don't  
15 satisfy those commitments, that could be another trigger for  
16 it. So. So there's a couple different triggers on that.

17           MR. CRISOSTOMO: I had another -- oh.

18           Micah, go ahead.

19           MR. WOFFORD: So this question is from Nehemiah Stone  
20 for Ian.

21           So you just mentioned the need for large PVE on  
22 warehouses and that owners and operators are not and don't  
23 want to be utilities. Similar issue existed with multifamily  
24 buildings and was solved by third party companies installing  
25 and owning the systems and then giving the users a fixed rate

1 while selling the excess back to the IOU. Could this same  
2 model work for those warehouses?

3 MR. MACMILLAN: Certainly. I think that's a great  
4 point. I think that's one model. I think my main point is  
5 that those models are still emerging and more of those  
6 business models need to be developed and there's probably  
7 more than one solution. But that's certainly a viable  
8 solution. So.

9 MR. CRISOSTOMO: Are the air districts doing any  
10 technology assessments along the lines of looking out to the  
11 future similar to CARB's technology assessments?

12 MR. THAO: Are you referring to like -- because we  
13 have several, I mean, demonstration projects.

14 MR. CRISOSTOMO: In addition to the demonstrations,  
15 looking out further forward.

16 MR. THAO: Right now our main focus has been trying  
17 to get these -- to demonstrate these projects further and  
18 getting some ideas from their end and then but not really  
19 a -- other than, you know, we've looked at it from a planning  
20 perspective. But I think it's almost like a little premature  
21 without the -- getting these projects demonstrated and having  
22 a better understanding from there before we even look farther  
23 down the road on that.

24 MR. MACMILLAN: I'm just follow up on that. So we  
25 also do obviously a lot of demonstration projects on some

1 obviously with the Energy Commission.

2 We have participated in some of the tech assessments  
3 with CARB and so we're actually coauthor on some of those but  
4 that's all, that would be on CARB's website where all those  
5 are. So.

6 MR. CRISOSTOMO: Okay. Any other kind of concluding  
7 comments that you want us to hear or any other questions for  
8 speakers?

9 MR. MACMILLAN: I'll just say I really appreciate  
10 this opportunity and we definitely look forward to working  
11 with you or whomever else, other agencies, and other  
12 stakeholders as we go through this. We think this is a  
13 really critical time as technology's advancing really quickly  
14 and trying to make sure that the policies that are set from  
15 air regulators that can kind of fit within that. And it's --  
16 there's some things are within our purview and some things  
17 another agency's purview. And so we definitely look forward  
18 to working with you guys on -- as it progresses.

19 MR. THAO: Yes, and I'd like to reiterate that as  
20 well. And wanted to thank CEC and CARB and everybody else  
21 who's also attending this and to have us be here to provide  
22 our perspective on it.

23 And it's something that is very important and  
24 critical to San Joaquin Valley as well as far as electrical  
25 charging infrastructure and to attainment of federal air

1 quality standard. So we definitely look forward to working  
2 with all of you moving forward here.

3 MR. CRISOSTOMO: All right. Thank you, Chay and Ian.

4 Let's transition to our final presentation. And I'll  
5 introduce my colleague from the Freight and Transit Unit in  
6 the Fields and Transportation Division, Marc Perry.

7 MR. PERRY: Hi. Thanks to everyone for still hanging  
8 around and being here this late in the afternoon. I'm going  
9 to try not to blow everybody's eardrums out. I've -- I'm  
10 used to talking to hundreds of people without a microphone.  
11 So I apologize if I blow your ears out on the Internet.

12 Good afternoon, my name is Marc Perry, an Energy  
13 Commission specialist working in the Fuels and Transportation  
14 Division in the Freight and Transit Unit.

15 And I'm just going to briefly discuss some of the  
16 investments that the ARFVTP or the Alternative and Renewable  
17 Fuels and Vehicle Technology Program is recently made in off-  
18 road and on-road, medium and heavy duty vehicles in fueling  
19 infrastructure, and provide some observations and some  
20 lessons learned. I forgot to set up my --

21 Between 2014 and 2018, the Energy Commission has had  
22 about four solicitations for advanced freight vehicle  
23 infrastructure projects. These solicitations have resulted  
24 in nearly 20 projects demonstrating advanced technology  
25 vehicles and infrastructure at the ports of Los Angeles, Long

1 Beach, San Diego, and other locations. And will continue to  
2 deploy several zero and near zero emission medium and heavy  
3 duty vehicles like yard trucks, drayage trucks, gantry  
4 cranes, top handlers, and forklifts as well as installing  
5 chargers, charging and refueling infrastructure for battery  
6 electric and hydrogen vehicles.

7           The Energy Commission is demonstrating these  
8 technologies at the ports because the ports are a good  
9 environment to test these vehicles and the results can be  
10 replicated in other sectors.

11           Moreover, the Energy Commission regularly engages  
12 with sea ports in California through the Ports Collab --  
13 Energy Collaborative which provides a forum for the Energy  
14 Commission and the ports to come together to discuss  
15 important energy issues, mutual challenges, opportunities for  
16 transitioning to alternative and renewable energy  
17 technologies.

18           The Energy Commission funds these projects because  
19 transportation in general accounts for 41 percent of all  
20 greenhouse gas emissions in the state and medium and heavy  
21 duty vehicles account for 26 percent of those transportation  
22 emissions.

23           The following slides are examples of the vehicles  
24 that we funded with the ARFVTP. These are just two battery  
25 electric trucks, BYD yard tractors they were delivered the



1 Dole fresh fruit and they're being demonstrated at the Port  
2 of San Diego.

3           These are two of the five yard trucks that TransPower  
4 received from Kalmar Gliders and then they went ahead and  
5 installed their own battery electric powertrain. They're  
6 also being demonstrated at the Port of San Diego and other  
7 locations throughout the Central Valley and even here in  
8 Sacramento.

9           The Energy Commission is also funding nine Cavotec  
10 electric rubber tired gantry cranes for use at the SSA Marine  
11 Terminal at the Port of Long Beach and numerous battery  
12 electric drayage trucks as well.

13           At the Port of Los Angeles, we are funding certain  
14 off-road vehicles like this battery electric container  
15 handler on the left. And in addition to some more battery  
16 electric drayage trucks and day trucks that will be  
17 delivering freight throughout the -- in and around the Ports  
18 of Los Angeles and Long Beach.

19           Off the ports and a little more visible are the  
20 Energy Commission funded projects that have demonstrated  
21 these battery electric transit buses like this Proterra bus  
22 and the charging station for the San Joaquin Regional Transit  
23 District. These technologies used in transit buses have also  
24 proven to be replicated in other sectors like vehicle  
25 deliveries -- or delivery trucks and school buses.

1           The Energy Commission has also been funding -- has  
2 been funding all of these vehicles for testing and  
3 demonstration but we really haven't been touching on the  
4 fueling infrastructure, the chargers. The technology  
5 providers, fleet owners, trade groups, stake -- old  
6 stakeholders and end users have worked together to get the  
7 vehicles in place but they're not always aware of the  
8 potential high costs of purchasing and installing the  
9 charger -- the charging infrastructure.

10           As the end users have started installing their own  
11 chargers, they had to address the challenges and they  
12 provided the Energy Commission with learned -- lessons  
13 learned like that the electrical load impacts for medium and  
14 heavy duty chargers, the labor and equipment costs to install  
15 the chargers, the lack of standardization of the charging  
16 equipment in the medium and heavy duty sector, the anxiety to  
17 committing to an known older technology as newer technologies  
18 are constantly emerging, and the challenges associated with  
19 the charger installation of development and timelines.

20           Many alternative fuel, freight and fleet vehicles  
21 require specialized fuel infrastructure, while light duty  
22 battery vehicle -- battery electric vehicles use standard  
23 Level 1, Level 2, or DC fast chargers that could be assumed  
24 within a typical residential or commercial building's  
25 electrical system. The industrial medium and heavy duty

1 electric vehicles require a charging system that use  
2 significantly higher voltage and power levels per charger.

3 I'm still on this one, I'm sorry.

4 This is a picture I took of some of the BYD chargers  
5 recently installed at EverPort Terminal Services at the Port  
6 of Los Angeles. They might kind of look like ordinary car  
7 chargers, but they're not. These are for BYDs 19,000-pound  
8 yard trucks with 217-kilowatt hour batteries and they can tow  
9 up to 83,000 pounds. And those chargers can charge those  
10 trucks in less than three hours. A Nissan LEAF by contrast  
11 has a 40-kilowatt hour battery and a maximum weight limit of  
12 4,400 pounds.

13 A Level 2 light duty or the car charges typically  
14 operate on a single phase 120 or 240 volt. Each of these  
15 medium and heavy duty chargers however requires three phase  
16 208 or 480 volts to charge it. The Level 2 car chargers use  
17 about 20 to 40 amps, whereas these heavy duty chargers  
18 require around 89 to up to 300 amps. And where Level 2  
19 chargers use 6 to 19 kilowatts, the medium and heavy duty  
20 chargers require at least 50 kilowatts to possibly more than  
21 600 kilowatts of power depending on the needs of each  
22 vehicle. Basically a light duty DC fast charger is only a  
23 trickle charger for these heavy duty vehicles.

24 Many locations aren't prepared to handle these  
25 electrical loads so if they want medium and heavy duty

1 chargers, they'll have to upgrade the infrastructure and  
2 those costs can easily skyrocket.

3           The price of a single charger and just the charger  
4 can range from zero dollars because the vehicle seller might  
5 provide the charger with the purchase of each vehicle up to  
6 hundreds of thousands of dollars per each charger.

7           And it's not just the charger that cost the money  
8 either there are permitting fees, the trenching and  
9 construction costs, the third-party certification and other  
10 construction related costs. If the electrical infrastructure  
11 requires upgrading on the customer side of the meter on the  
12 property, these upgrades can cost at least \$20,000 for the  
13 equipment and labor.

14           One company was surprised to find that to handle the  
15 installation of five medium and heavy-duty vehicle chargers,  
16 it would need to purchase a \$400,000 transformer.

17           And one of the projects for which I'm the agreement  
18 manager had an end user installing chargers at the Port of  
19 San Diego that put the electrical capabilities beyond its  
20 infrastructure. The San Diego Port Tenants Association,  
21 Dole, Port of San Diego, and San Diego Gas and Electric  
22 worked together to be awarded funds to upgrade its electrical  
23 system from SB-350 funds, Clean Energy and Pollution  
24 Reduction Act, they needed additional help.

25           And the local utilities need to invest -- upgrade

1 these grid substations as well so they can handle the  
2 increased electrical demand. The utilities whether investor  
3 owned or publicly owned will most likely have to upgrade  
4 their substations. The transformers and improve other  
5 infrastructure from the grid up to the meter to handle the  
6 increased load. And those upgrades can cost anywhere from  
7 \$150,000 to \$400,000 per address.

8           And then there's the chargers themselves. Many heavy  
9 and duty -- medium and heavy duty powertrain and charging  
10 manufacturers have yet to standardize their electric vehicle  
11 charging equipment. They use specialize charging systems  
12 that could be significantly more expensive than their light  
13 duty counterparts. And while there only about two or three  
14 different types of light duty charger plugs, there are at  
15 least seven different medium and heavy duty charger plugs and  
16 receptacles with only two of those being standardized under  
17 SAEJ3068 which defines electrical connectors and control  
18 protocols for electric vehicles.

19           Those chargers that aren't standardized are  
20 proprietary technology and they're used in conjunction with a  
21 specific vehicle powertrain manufacturer. In most cases the  
22 computers on the chargers are only able to talk to the  
23 battery management systems on the vehicles if they're from  
24 the same powertrain company or OEM. For example, even if the  
25 plugs and receptacles were exactly the same, a TransPower

1 converted Kalmar truck would not be able to charge on a BYD  
2 charger and vice versa.

3 This raises the issue of end users having to install  
4 multiple brands of chargers that are specific to a vehicle  
5 and that can take up a significant amount of land and cost  
6 more money.

7 For example, an end user might be able to get away  
8 with using two or three chargers for five demonstration  
9 vehicles but if each of those vehicles have different charger  
10 plugs and receptacles, then a company will need to purchase  
11 five different chargers.

12 Currently being used on transit buses, are emerging  
13 hands-off charging methods. These unlike the cord, plug, and  
14 reciprocal chargers however are standardized. An example of  
15 those would be the vehicle mounted pantograph where the  
16 charging connection extends from the vehicle to the  
17 infrastructure. The cross-rail connection which is like a  
18 pantograph except the connection extends downward from the  
19 infrastructure. And the enclosed pin and socket connection  
20 which is very similar to the mid-air refueling technique used  
21 in military aircraft.

22 The purpose of these is to top off the buses at  
23 transportation centers when they only -- when they have a few  
24 minutes to wait before resuming their routes.

25 These technologies are effective enough that they're

1 being considered for opportunity charging at select  
2 multimodal freight facilities.

3 Another popular method of charging buses is now  
4 making its way into the ports and other locations and that's  
5 wireless charging via inductive charging and magnetic  
6 resonance charging.

7 The charging infrastructure is built into the ground  
8 or in some cases on a pole that extends over the bus or truck  
9 and the vehicle parks very close to the charger, extends a  
10 receiver near the infrastructure so that the electricity can  
11 be transmitted from the charger to the vehicle batteries  
12 without having to plug in a cord.

13 The main difference between inductive charging and  
14 magnetic resonance charging is that the inductive charging  
15 requires that the vehicle charger be very close to each  
16 other -- vehicle and the charger be close to each other.  
17 Whereas, the magnetic resonance can be -- can recharge  
18 batteries from a greater distance however, that's going to  
19 come with a greater energy loss.

20 Inductive charging technology is being -- currently  
21 being demonstrated at two locations at the Port of Los  
22 Angeles.

23 Many of the lessons learned regarding project  
24 development and construction timelines -- or have been  
25 learned regarding those. As the slide shows, a charger can

1 be installed in as little as a few weeks or as far out as  
2 over a year. Here are some of what we've learned, some  
3 municipalities require different permitting, all of the  
4 installation projects require a building permit. However,  
5 one city might require a city engineer sign off another might  
6 require a fire department permit. Each municipality has its  
7 own permitting process and each permit that needs to be  
8 signed off has a time element involved and possibly an added  
9 cost.

10           Always a lesson learned are construction delays.  
11 These can be due to supplies not being available or fires,  
12 floods, earthquakes, just regular rain that stops  
13 construction, and any other unforeseeable reasons. Many of  
14 the ports are also a public agency and they have strict  
15 subcontractor bidding requirements and contract approval  
16 procedures that can take a significant amount of time to  
17 complete that process.

18           Some locations like the Port of Los Angeles through  
19 the City of Los Angeles require a third-party safety  
20 certification like that of underwater -- underwriter  
21 laboratories also known as UL. Sometimes they require  
22 additional changes that can also cause delays.

23           This isn't just for the equipment, but the equipment  
24 in place. For example, the BYD chargers that I showed  
25 earlier, the chargers themselves have been UL certified.



1 However, once they were installed in place, they were  
2 required to get another UL certification for the chargers in  
3 place as opposed to just the chargers.

4 And they required a longer charging cord which has  
5 set back a delay because they're only made in Germany and  
6 there's not a lot of them right now so it's taking a bit of  
7 time to get them into the port and have those up and running.

8 Charger installations can also use -- can limit the  
9 use of space. Adding in five chargers can easily remove  
10 10,000 square feet of container storage area or driving  
11 through space.

12 Many places haven't gotten rate structuring  
13 agreements yet, either with their local utilities to reduce  
14 the cost of their electrical bills. It's best that, you  
15 know, you go over your electrical tariff options provided by  
16 your local utility before charger installations so you can  
17 decide what works best for your needs.

18 Thank you for sticking around this late in the  
19 afternoon and being a part of this. This covers the basics  
20 and we continue to learn new lessons as the projects  
21 progress. I will now answer any questions or comments if you  
22 have any. And if you think of something after the workshop  
23 is over, feel free to contact me at the email address on the  
24 slide, [Marc.Perry@energy.ca.gov](mailto:Marc.Perry@energy.ca.gov). Thank you.

25 Any questions?

1 MR. NICHOLAS: I know people want to get out of here,  
2 it's late. I -- could you go back to the cost -- sorry,  
3 Michael Nicholas -- yes, Michael Nicholas, International  
4 Council on Clean Transportation. Could you go back to the  
5 cost slide where you show those different things about the  
6 transformer, those three costs at the bottom?

7 MR. PERRY: Oh, yeah.

8 MR. NICHOLAS: Yeah, and so, what kind of transformer  
9 costs \$400,000? I've never -- I've kind of been looking a  
10 little into this recently and can you give any more specifics  
11 on maybe what can draw cost a -- drive the cost up to  
12 something like?

13 MR. PERRY: I don't actually have the knowledge on  
14 that one, it was a report that I read. It was a CALSTART  
15 report. It was behind the -- it might have been not just the  
16 transformer itself but everything --

17 MR. NICHOLAS: Okay.

18 MR. PERRY: -- involved with the construction.

19 MR. NICHOLAS: Maybe like entrenching, pads, you  
20 know, all the rearranging. Okay.

21 MR. PERRY: Trenching -- yeah, entrenching pads and  
22 rearranging. And also for five different chargers and when  
23 they're -- each charger is getting up there. They probably  
24 wanted a megawatt of --

25 MR. NICHOLAS: Yeah, I mean, but, I mean, megawatt

1 transformers I don't think cost more than seventy to eighty  
2 thousand dollars, but I -- that's just some of the numbers  
3 I've looked at. So probably was more in the arrangement  
4 of --

5 MR. PERRY: Yeah, the utility equipment and the  
6 labor.

7 MR. NICHOLAS: Yeah. Okay. Yeah. That was my only  
8 question. Thank you.

9 MR. PERRY: Okay. Anybody online? Nope. Thank you  
10 very much. Hand it off back to Noel.

11 MR. CRISOSTOMO: Any general public comments? So  
12 hearing none, these prompts will be available for you to  
13 provide comments on the workshop in writing afterward. I'll  
14 just read them through here.

15 So as we consider the infrastructure assessment, what  
16 other applications in these sectors have -- might we consider  
17 within the 2030 planning horizon including those that weren't  
18 specifically discussed here today.

19 Second, how might the AB-2127 analysis consider  
20 balancing the factors like cost, air quality attainment, and  
21 other technologies in the zero emission and near zero  
22 emission space.

23 And third, what topics would be of greatest interest  
24 of other stake -- to stakeholders and how can the Energy  
25 Commission prioritize your analyses given clearly the very

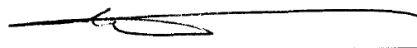


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PETER PETTY  
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