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CALIFORNIA ENERGY COMMISSION

In the Matter of:

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PUBLIC WORKSHOP

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1516 9TH STREET
SACRAMENTO, CALIFORNIA

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9:00 A.M.

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P R O C E E D I N G S

9:07 A.M.

SACRAMENTO, CALIFORNIA, FRIDAY, FEBRUARY 15, 2019

MR. FROESS: I'd like to welcome everybody to the Public Workshop of the Residential Alternative Calculations Methods Variable Capacity Heat Pump Modeling Approach.

I want to get some housekeeping out of the way first.

In case of an emergency, please follow the employees out of the building to the park across the street, Roosevelt Park. Proceed calmly and quickly, following the employees with whom you are meeting.

There are restrooms outside of the -- of our hearing room, just across the way there. And there's a snack area located up the stairs on the second floor, just underneath the white awning.

I'd also like to announce that this broadcast is using WebEx. This meeting is being recorded. In-person participants are encouraged to please sign in. Online participants are going to remain muted until they request to make a comment by raising their hand. The online

1 commenters will be taken after the in-person
2 participants in an alphabetical order. We ask
3 that commenters in person provide a business card
4 to the recorder and provide your name and
5 affiliation before speaking. And for the online,
6 please provide your name and affiliation before
7 speaking. This presentation and the transcripts
8 will be posted on our website in a few days.

9 I am the Moderator, Larry Froess, the
10 Senior Mechanical Engineer at the Energy
11 Commission. And we have two presenters today.
12 The first one is Abram Conant with Proctor
13 Engineering Group. And the second is Bruce
14 Wilcox. And then after the presentations, we'll
15 have a questions and answers period at the end.

16 So with that, Abram? The clicker or
17 mouse, if you need them.

18 MR. CONANT: Okay. Thanks. Okay, so I'm
19 going to talk about the research that fed into
20 our decision-making process.

21 (Off mike colloquy.)

22 MR. CONANT: Okay, so I'm going to talk
23 about the research that fed into our decision-
24 making process, talk about what led us to make
25 some of the decisions that we made and the

1 analysis behind our assumptions for credit. I'm
2 not going to get into any specific credit amounts
3 because Bruce is going to cover that in the next
4 presentation.

5 MR. FROESS: Speak up for people, so they
6 hear you.

7 MR. CONANT: Okay. Okay, so as a
8 background, currently there's no credit given for
9 many multi-split system. They're treated like a
10 minimum efficiency system with ducts in the
11 attic. The purpose of our research was to try to
12 understand what credit they should be given.
13 There are a lot of issues to study with these
14 systems. They're complicated in various ways
15 relative to single-speed systems, and so we set
16 out to understand how they actually work in the
17 field so that we could determine an appropriate
18 amount of credit.

19 So our resource plan was field based. We
20 studied variable speed, I'm going to refer them
21 to as VCHP, variable capacity heat pump, system
22 in three houses in Stockton, California. We've
23 been running this study since 2014, so we've got
24 four years of results represented in what I'm
25 going to show today.

1 There are two reports out, publicly
2 available on the Emerging Technologies' website
3 right now. There a third report expected out
4 later this year.

5 These are the three houses. They cover a
6 range of vintages from 1940s era to near-modern
7 construction. But they're all better than the
8 typical house for the year of construction
9 because in 2013, they all received energy
10 retrofits. Currently, they're more similar to a
11 house built to modern efficiency standards.

12 The houses are all fully instrumented.
13 We've got temperature and humidity sensors in
14 each room. We've got the air conditioning
15 systems monitored. We've got lots of
16 instrumentation throughout the house. And we're
17 also, because these are unoccupied houses, we're
18 simulating occupancy. So on the left, that's a
19 humidify simulating latent gains from people in
20 the house. And on the right, that's an electric
21 resistance heater simulating sensible gains.
22 Those are controlled to equal the eternal gains
23 assumptions in Title 24.

24 The basic experiment that we're running
25 is a direct comparison of the VCHP system to a

1 minimum efficiency single-speed heat pump, so a
2 SEER 14 HSPF 8.2 single-speed, basically bottom
3 of the line, no bells and whistles, split-system
4 heat pump. The internal -- the indoor unit is
5 entirely internal to the conditioned space, so
6 you can see all the duct works are running inside
7 the house. The air handler is located inside the
8 house, fully in the conditioned space. VCHP
9 systems were also fully in the conditioned space,
10 with the exception of one unit in 2014 that was
11 ducted in a crawl space. Every other unit was
12 fully inside the conditioned space.

13 And what we do is every two or three
14 days, we flipflop between the two systems. So we
15 run the single-speed, what we call the reference
16 heat pump system, for two or three days and then
17 we switch to the VCHP system and we run that for
18 two or three days. And we just, all summer long
19 and all winter long, we switch back and forth
20 between the two heat pump systems, so that we can
21 compare how much energy they're using and really
22 direct head-to-head comparison.

23 And going into this experiment the
24 expectation was that the energy savings would be
25 predicted by the efficiency ratings for the

1 machines. So the relative SEER rating should
2 predict the cooling energy savings that we would
3 see and the relative HSPF rating should predict
4 the heating energy savings that we would see.

5 These are all the different systems that
6 we've tested over the years. I apologize that it
7 may be a little bit difficult to read. There's
8 more detail provided in the reports. What I'll
9 point out here is that the majority of the
10 systems that we tested were ducted mini-splits,
11 and I'll get a little bit more into the reason
12 for that later on. There were some ductless
13 mini-splits.

14 The majority of those, you'll see a
15 notation that they were tested with transfer
16 fans, that's referring to a fan that's installed
17 and runs continuously and it moves air from a
18 conditioned space to a space that's not directly
19 conditioned. So the way those systems were
20 installed was they didn't directly condition the
21 whole house, they conditioned central areas in
22 the house and then transfer fans were used to
23 move air around the house.

24 I'll also note that there's only one
25 multi-split system showing up there. And we're

1 still in the process of evaluating multi-split
2 systems. But what we're going to talk about
3 today is mainly ducted mini-splits.

4 So our basic comparison is annual,
5 normalized annual energy use. And the way we did
6 that is just a simple linear regression of the
7 energy use that we monitored for the two systems.

8 So what we're looking at here is daily
9 energy use by the heat pump system on the Y axis
10 against daily average outdoor temperature on the
11 X axis. We do a linear regression of that and
12 then project that regression to the Title 24
13 weather file for Stockton to predict normalized
14 annual energy use for the two systems. And
15 again, the amount of energy savings that we
16 expect to see from the VCHP is relative to the
17 SEER rating compared to the single-speed SEER 14
18 or the HSPF rating compared to the single-speed
19 HSPF 8.2 machine.

20 So the reason I called out how we
21 installed the ductless systems is that one thing
22 that we discovered is that when you don't fully
23 condition the whole house, there's a real comfort
24 problem that can occur.

25 So what we're looking at here is

1 temperatures in the various rooms in the house.
2 This is a ductless system that served part of the
3 house. This is when the system ran with no
4 transfer fans, so the bedrooms were not
5 conditioned at all. There was no air movement,
6 forced air movement to the bedrooms, and you can
7 see that it didn't work very well. On hot days
8 the bedrooms were 15 degrees above the thermostat
9 set point.

10 When the transfer fans were used, things
11 got a little bit better but not that much. So
12 this is the same system, the same situation,
13 except now we have constantly running transfer
14 fans moving air into those bedrooms and we still
15 see on hot days the bedrooms getting up to ten
16 degrees above the thermostat set point.

17 So that causes a couple of problems.
18 One, we can't really say that the VCHP system is
19 providing comfort when it can't keep temperatures
20 within ten degrees of set point. And it also
21 means that we really can't compare the energy use
22 of this system to our single-speed ducted system
23 that didn't control the house to set point. We
24 know that not fully cooling the house will use
25 less energy than fully cooling the house but

1 that's not the comparison we're trying to make
2 here. So for that purpose these types of systems
3 are not included in the analysis that I'm going
4 to talk about later on.

5 And just by way of comparison, this is a
6 ducted VCHP system in the same house, ran the
7 same year. And you can see, there's a really big
8 difference in the comfort provided. It was able
9 to maintain temperatures in the house near set
10 point. This is good comfort and it gives us a
11 good energy use comparison.

12 So based on these results, one of the
13 decisions we made early on was that a requirement
14 to receive the credit that we're working on would
15 be that all of the rooms in the house need to be
16 directly served. Air transfer fans are not a
17 reliable way of providing comfort.

18 Okay, here's the list of all the VCHP
19 systems that we tested. Again, the ones that are
20 grayed out are ones that are excluded from the
21 analysis that I'm about to go through, in most
22 cases because they were ductless systems that
23 didn't serve the whole house, in one case the top
24 line because that system was undercharged. And
25 that experiment was useful to highlight that low

1 refrigerant charge is a problem that we need to
2 worry about with these machines. The performance
3 of that system isn't something that we want to
4 factor into the credit granted to VCHP systems,
5 so we excluded that from our analysis.

6 Okay, so what did our results show? The
7 expectation going in was that the SEER ratings
8 would predict cooling energy use and that turned
9 out to really not be true at all. This is a plot
10 of the reduction in annual cooling energy use for
11 the VCHP systems relative to the single-speed
12 SEER 14 system. You can see that the lowest SEER
13 rated VCHP system actually had the highest
14 cooling energy savings. And then the rest of the
15 results are sort of a scatter that don't track
16 very closely with the SEER ratings.

17 One thing to point out here is that these
18 results exclude energy use from indoor fans in
19 the VCHP system that are sometimes set up by the
20 manufacturers to run constantly by default. And
21 when that happens it dramatically increases the
22 energy use. We're excluding those fans from this
23 analysis. If we included those fans, then the
24 results would show that a number of these VCHP
25 systems with higher SEER ratings actually used

1 more cooling energy than the SEER 14 minimum
2 efficiency unit. But we're going to handle the
3 fan energy separately in our modeling approach
4 for credit, so we're not showing that here.

5 One other thing to point out, in addition
6 to the results not really tracking well with the
7 SEER ratings, is that -- so if you look on the --
8 toward the right side of this chart there's some
9 SEER 29 systems that, based on the SEER rating,
10 you would expect they would use less than half as
11 much energy than a SEER 14, and that's clearly
12 not true. They did use less energy than a SEER
13 14 but not half as much.

14 On heating, basically the same thing.
15 There's no clear correlation between the HSPF and
16 the heating performance that we monitored with
17 these systems. In general, the heating energy
18 savings were larger than in cooling but we didn't
19 see a better correlation to the HSPF rating.

20 So there's several areas of uncertainty
21 in our analysis and our experimental design and
22 our results. One is that there's -- there are
23 fundamental differences in how variable-speed
24 machines control indoor temperature compared to
25 single-speed machines. So what we're looking at

1 here is, if you look at the blue dots, each one
2 of those dots represents one hour.

3 Is there a pointer on this? Yeah. Okay.
4 Is everyone --

5 (Off mike colloquy.)

6 MR. CONANT: I just wasn't sure if anyone
7 could see it up there because I can't see it from
8 where I'm standing. Okay.

9 So each one of these blue dots represents
10 one hour. This red line up on the top is the
11 outdoor temperature, so each one of these peaks
12 is an afternoon, so we're looking at three days
13 here. This is three days when the single-speed
14 heat pump was running. And you can see that it
15 keeps temperatures -- the blue dots are the
16 temperature at the thermostat location. It keeps
17 that temperature very close to the thermostat set
18 point all the time, within half a degree or so.

19 And that's different from what happens
20 when the VCHP machine is running where we see it
21 controlling the temperature at the thermostat
22 location to a degree or so below set point when
23 it's cool outside, and then letting the
24 temperature rise up to one or two degrees above
25 set point on hot afternoons.

1 So that's just a fundamental difference
2 in the way these machines control temperature.
3 It raised some questions about what might happen
4 on these hot afternoons if an occupant in the
5 house -- for example, on this day an occupant
6 might notice the indoor temperature increasing by
7 three degrees on this hot afternoon. They might
8 take action to lower the thermostat setting and
9 stay comfortable and that would increase energy
10 use over what we monitored. So that's one area
11 of uncertainty.

12 Another is that these are unoccupied
13 houses. We ran a constant thermostat set point
14 all the time. And we acknowledge that that might
15 not be what happens in a house that people are
16 living in. This graph here is not from our
17 project. It was provided by another researcher
18 who was studying a mini-split in an occupied
19 house. And what we're looking at is heating
20 energy use. The purple-ish line is outdoor
21 temperature, so this was a day where it got down
22 to 35 degrees overnight. And the green area is
23 energy use by the heat pump. This is a small one
24 ton mini-split heat pump.

25 And what happens is the occupant in this

1 house gets up in the morning and turns up the
2 heat and forces this mini-split heat pump to run
3 at a very high watt draw, actually higher than
4 the watt draw listed in the manufacturers
5 literature as the maximum that this machine
6 should draw. And this repeats every day and over
7 the course of a winter, adds up to about a third
8 of the energy use by this system.

9 So we're aware that occupant interactions
10 with variable-speed machines might cause them to
11 run at higher and less efficient speeds than we
12 monitored in our project, that real-world energy
13 use might be a little bit higher than what we're
14 representing, so that's another source of
15 uncertainty.

16 Other sources, the systems that we
17 studied in almost all cases, all except for two,
18 the systems were specified, installed, configured
19 and commissioned either by our research team or
20 by the manufacturer of the VCHP system. So
21 that's kind of an optimistic scenario. We didn't
22 go out of our way to find inefficient systems.
23 In fact, we mainly studied machines that members
24 of our research team believed were particularly
25 good machines. And our expectation is that the

1 manufacturers would also provide their better
2 systems for this study. So there may be some
3 positive bias in our results because of that.

4 The two VCHP systems that were installed
5 by local HVAC contractors, and these weren't just
6 any contractors, they were actually authorized
7 dealers of the brand of mini-split that they
8 installed, these systems didn't perform very well
9 at all.

10 In the case of the Grange system, which
11 is on the left in this plot, there was -- the
12 installer didn't do a good job on the flare
13 connections. There was a refrigerant leak, and
14 this is the one that at the end of the project
15 was found 29 percent undercharged, so that's a
16 major contributor to its poor performance.

17 Both of these, but especially the Mayfair
18 system which is the one on the right, the indoor
19 fan operated constantly when the compressor was
20 off and that contributed a large amount of energy
21 use.

22 So that's another factor and one of the
23 reasons why we're considering the fan energy use
24 separate from the outdoor unit energy use. This
25 system, if we exclude the fan energy use,

1 actually performed relatively well, but the fan
2 energy use really hurt it.

3 Okay, so our modeling approach, based on
4 these results, is to represent the VCHP system in
5 a single default model. We didn't find good
6 evidence that we can base energy use assumptions
7 to the SEER or HSPF ratings, so we're proposing
8 to use a single model that will be adopted for
9 all VCHP systems and that model is not a function
10 of the ratings of the VCHP unit that's being
11 installed. We do envision a more specific model.
12 I'm not going to talk about that right now. But
13 when I get to the last slide, I'll go into a
14 little more detail about what we're talking about
15 there. But we would like to provide a pathway
16 for machines that are demonstrated to perform
17 better to receive appropriate credit.

18 So our analysis of what the cooling
19 energy credit should be was done -- well, both
20 the cooling and heating energy credit analysis is
21 just a basic comparison of the VCHP systems to
22 the single-speed SEER 14 HSPF systems that we
23 compared them to in our study.

24 So were looking at the energy savings
25 here. This is a distribution based on our

1 monitored cooling energy savings for the VCHP
2 system over the SEER 14. So based on our sample
3 and standard distribution of the results in that
4 sample, we propose setting the energy use or the
5 energy credit for VCHP systems at five percent
6 better than the SEER 14. And our analysis
7 indicates that we can be 90 percent sure that
8 that level of savings will occur based on our
9 results.

10 The heating analysis is done the same
11 way. In this case the savings are a little bit
12 higher, 12 percent.

13 And there's a few other factors that are
14 very significant in the total energy credit. So
15 five percent cooling energy savings over the
16 minimum efficiency single-speed unit and 12
17 percent heating energy savings. There's also an
18 additional credit given on fan efficacy because
19 the reference systems that we used in our project
20 had an average fan efficacy of 0.35 watts per CFM
21 which is better than the standard assumption, so
22 we give the VCHP system that credit as well.

23 And here's the big one, ducts in
24 conditioned space. Currently the VCHP systems
25 get no credit for ducts in conditioned space.

1 We're proposing to give that credit and that's a
2 really big deal for energy savings.

3 And lastly, the continuous fan issue that
4 we discovered in our experiment, we propose to
5 deal with that by assigning 50 watts per ton of
6 continuous fan energy. That's the average
7 continuous fan energy that we monitored in our
8 project for ducted VCHP systems. So we'll assume
9 that that occurs, unless the manufacturer
10 certifies that the default control settings for
11 that machine do not operate the fan continuously,
12 that it's auto fan, meaning that the fan cycles
13 on and off with the compressor.

14 The system types that this credit will
15 apply to are mini- and multi-split variable
16 capacity heat pump systems, both with ductless
17 indoor units and ducted indoor units. And the
18 type of ducted indoor unit that this is specific
19 to is low static, sometimes kind short duct
20 indoor units. And our definition that we adopted
21 is the same definition used by DOE in this
22 proceeding referenced here. It's the next round
23 of efficiency standards. They break down
24 different types of HVAC systems by the amount of
25 static pressure provided by the indoor unit. so

1 we're adopting the low static definition.

2 Other requirements, as I mentioned
3 before, we found that it is necessary to serve
4 each indoor room directly. Transfer fans aren't
5 a reliable way to provide comfort, so we require
6 each indoor room to be directly conditioned. All
7 ducts and all indoor units for both ducted and
8 ductless VCHP systems need to be located entirely
9 in the conditioned space.

10 For zones larger than 150 square feet, a
11 wall-mount thermostat located in the zone is
12 required.

13 The indoor and outdoor unit make, model
14 and serial numbers need to be visible for field
15 verification. And field verification will be
16 performed on the installed system. A little bit
17 later, we'll talk about what that involves.

18 Ducted systems have some additional
19 requirements, some that are very much in line
20 with the existing requirements for ducted HVAC
21 systems and some that are new. So one is that
22 the manufacturer needs to certify that the VCHP
23 system meets the DOE definition of a low static
24 system, so it actually is the type of equipment
25 that we're talking about. They also -- if auto

1 fan credit is claimed, so if you want to avoid
2 the 50-watt-per-ton assumption for continuously
3 operating fans, the manufacturer needs to certify
4 that they don't operate the fan continuously be
5 default, meaning that when the compressor is off
6 the fan does not run, except for a fan overrun of
7 less than ten minutes at the end of each
8 compressor cycle.

9 The VCHP system model numbers need to be
10 listed on the CEC website as a low static system.
11 And it needs to indicate whether or not it's
12 eligible for the auto fan credit.

13 Low leakage ducts in conditioned space,
14 the requirements are the same as what is
15 currently in the standards. Airflow greater than
16 350 CFM per ton is required and that's for each
17 ducted indoor unit, so that's a difference from
18 the current requirements. We're not talking
19 about the nominal tonnage of the outdoor unit
20 because you can have multi-split systems with
21 multiple indoor units, so we're talking here
22 about the nominal tonnage of the indoor unit.

23 Air filters need to be sized according to
24 the current requirements with one additional
25 requirement, that the clean filter pressure drop

1 can be no more than a tenth-of-an-inch water
2 column at the filters designed airflow rate. And
3 the reason for that requirement is that we're
4 talking about low static systems here, so they
5 need to have a less restrictive filter.

6 Field verification, for all system the
7 model number, nominal cooling capacity and
8 location of the indoor unit, that that all
9 matches what was reported. That will be verified
10 for both ducted. And ductless systems and
11 refrigerant charge verification is still
12 required.

13 Additional requirements for the ducted
14 systems, verified low leakage ducts in
15 conditioned space, airflow greater than or equal
16 to 350 CFM per ton, that the air filters are
17 sized according to requirements, that the model
18 numbers are actually listed on the Energy
19 Commission website, and that if the auto fan
20 credit was claimed, that the model number is
21 listed as eligible to claim that, and that the
22 installed system actually does not operate the
23 indoor fan continuously.

24 In addition to new construction, the HERS
25 protocols for multi-split systems are also being

1 extended to any type of multi-split ducted
2 installation, so verified airflow for ducted
3 indoor unites. And again, the main difference
4 here from the current procedure is that it will
5 be referenced to the nominal capacity of the
6 indoor unit, not the outdoor unit. And each
7 ducted indoor unit is required to comply, so it
8 will be verified for each ducted indoor head.

9 Duct leakage measurements, basically the
10 same as the current requirements, except that,
11 again, we're referencing the nominal tonnage of
12 the indoor unit, not the outdoor unit. And
13 verified low leakage ducts in conditioned space,
14 those verification protocols are the same as what
15 is currently in the standards. Each indoor unit
16 is required to comply individually.

17 Okay, so the future modeling approach
18 that I referenced earlier, we want to provide a
19 pathway for specific machines that are reliably
20 demonstrated to have better performance to get
21 appropriate credit for that performance. And the
22 way that we envision that working is that the
23 manufacturer provides test data from the CSA Exp-
24 07 test. What that is, is a test method that CSA
25 has been developing over the last couple of years

1 that is an unlocked test procedure, essentially a
2 load-based test. So it allows VCHP systems to
3 perform as they would perform in a house, as
4 opposed to the ASHRAE test procedure which locks
5 them at certain speeds and causes them to perform
6 in ways that they may never actually operate in
7 the field.

8 So the CSA test procedure, we believe, is
9 more representative of actual field performance
10 of these types of systems. And we envision using
11 the results of that test to provide credit for
12 specific machines. This would be a voluntary
13 reporting requirement. Manufacturers could
14 voluntarily provide CSA test data to receive
15 additional credit for their systems.

16 We also envision that the information
17 would be reported in the format of ASHRAE 205,
18 which is another, still-in-development standard,
19 but a public review draft is due out soon. So
20 these are both approaching public availability
21 and usability. We haven't worked on developing
22 this model yet but we envision it to become
23 available in the future.

24 And that's all.

25 MR. FROESS: Thank you, Abram.

1 Our next --

2 MR. SEVERANCE: I have a question.

3 MR. FROESS: Oh, is it appropriate for
4 questions? Okay. Okay, we're going to take
5 questions now for Abram's slides.

6 So state your name and affiliation first.

7 MR. SEVERANCE: Bruce Severance,
8 Mitsubishi Electric.

9 On the ten case studies that you're
10 including in the charts and graphs as the basis
11 for the change in the 14 SEER cap, did -- are you
12 including data from, you know, 2014-2015 test
13 cycles in those ten case studies? Does that also
14 include like the Mayfair and the Grange? The
15 Grange house that you found had refrigerant
16 charge issues, I assume that was thrown out;
17 right?

18 MR. CONANT: Yeah. So the rows that are
19 grayed out here, and I apologize if the gray
20 color is difficult to see, the grayed out rows
21 are excluded from our analysis. And so the unit
22 that you asked about is this top row here, it is
23 excluded. We didn't include the undercharged
24 unit in our analysis.

25 MR. SEVERANCE: And so the Mayfair house

1 which, you know, I know you're not disclosing
2 manufacturers, you know, we had some intimate
3 involvement with. And my understanding was that
4 you had at some point included transfer fan watt
5 draw in the total fan power on some of these
6 cases. And is -- was any of that data or any of
7 those case studies included in the ten reports
8 that you're using as the basis for rating the
9 equipment?

10 MR. CONANT: So if you look in the two
11 reports that I mentioned at the beginning, the
12 two that are on the emerging technologies
13 website, you'll see a discussion of the transfer
14 fan energy that you're asking about. But for
15 this analysis, we excluded all tests that used
16 transfer fans. And the reason for that is
17 because we decided that the requirement should be
18 that all spaces are directly conditioned.
19 Transfer fans don't fit with that and so we
20 excluded all of those test cases.

21 MR. SEVERANCE: Okay. So on Mayfair in
22 2014, and I think in 2015, as well, you were
23 intentionally undersizing the system. That was
24 something that you didn't include in your
25 discussion. In fact, you called it a head-to-

1 head comparison system with the reference system.
2 And, in fact, the reference system was a two-ton
3 ducted 14 SEER single-stage Amana, I believe.
4 And the system that you installed in Mayfair was
5 a one-ton system that had half the capacity.

6 MR. CONANT: So to clarify, sizing in the
7 experiment that you were talking about was
8 determined entirely by the manufacturer. We did
9 not --

10 (Indiscernible off mike audience member.)

11 MR. FROESS: Hold it. Who said it? You
12 said it? Okay. Just, you know, everybody stay
13 calm.

14 Go ahead.

15 MR. CONANT: We didn't specify the
16 sizing. That was entirely up to the
17 manufacturers to specify and install the VCHP
18 system that they wanted. We did provide Manual J
19 calculations and the manufacturers installed the
20 machine that they felt would work the best.

21 MR. SEVERANCE: What if I were to say
22 that we have email strings that contradict that
23 directly? And you know, I tend to believe the
24 staff that I've talked to about this. And we
25 argued vehemently against putting in a system

1 that in that house, the initial load calculations
2 were between 18,000 and 19,000 BTUs an hour. I
3 believe that was in heating mode; cooling was
4 very similar. And we were arguing to put a two-
5 ton system in there because that looked like what
6 would handle it.

7 Variable capacity wants to be sized
8 properly so that you've got some margin for the
9 system to modulate. And of course, the control
10 algorithms are going to behave differently with
11 some makes and models compared to others. And I
12 think that's one really valuable thing that we've
13 learned from the research that you've done is
14 that, you know, the controls are really the key
15 thing. And I think all the manufacturers are
16 aware of that now.

17 But it's completely unfair to say that we
18 conceded to that. And in fact, that decision was
19 discussed with director-level people at
20 Mitsubishi Electric and they objected to it. The
21 only reason that we conceded unwillingly at the
22 end was because it was clear we weren't going to
23 change your mind. And secondly, we were
24 guaranteed that you were not going to compare the
25 performance of a one-ton system to a two-ton

1 referenced system. We were guaranteed that that
2 was not going to happen and that you were just
3 conducting an experiment to see what happens.

4 Now what I'm going to say is that what I
5 really believe here is that there is no
6 dishonesty on the part of your team. I know a
7 lot of the members of your team personally and I
8 have a great deal of respect for everybody that
9 has worked on your team. I think there's been
10 nothing but good intention.

11 I have a feeling that there's been a
12 massive breakdown in communication about who said
13 what when, and that it really goes to the core of
14 whether or not the data is credible. And what
15 I'm going to say is the State of California spent
16 a whole lot of money doing research in these
17 homes and there has been just invaluable
18 information that we've gained from it.

19 I think pointing to the CSA test protocol
20 that you're discussing, it's very clear to me and
21 you've won me over that the only for us to see
22 the light of day and really be transparent is to
23 have a test protocol that is going to account for
24 the modulation of controls and really allows the
25 control to modulate the system under different

1 conditions. It's very clear to me. I've spent
2 many, many hours talking to Charlie Stevens about
3 this and I'm won over.

4 So it's not that you didn't win many
5 victories with what you did, but I have a feeling
6 that the people that had the conversations in the
7 field with our staff were not the same people
8 that ended up writing the final report. And for
9 the report to come out and say that the
10 manufacturers specified the system is just
11 absolutely completely false.

12 And then to have the final report come
13 out and then final conclusions start comparing a
14 one-ton low ESP system that was installed in a
15 crawlspace to a two-ton system that was
16 completely installed within the building envelope
17 under the drywall, not even in the attic, you
18 know, not in a sealed attic, not really in
19 conditioned space, as you would normally see in a
20 real house, it's like hanging from the ceiling in
21 the middle of a living room, it's completely an
22 unfair comparison.

23 And then to say that you're going to base
24 the algorithm on the 0.35 watt draw that that
25 system had as a reference instead of the 0.58

1 that's required by code, I mean how do you come
2 up with changing the playing field here? It's --

3 MR. CONANT: It's a credit.

4 MR. SEVERANCE: -- it's not a level --

5 MR. CONANT: Are you saying you don't
6 want --

7 MR. SEVERANCE: -- playing field.

8 MR. CONANT: -- the credit?

9 MR. SEVERANCE: It's not a level playing
10 field.

11 I think a year ago I had conversations
12 with folks at CEC. I had folks -- conversations
13 with folks on your staff. And what we asked for,
14 and a number of my counterparts in industry were
15 asking for the same thing, we wanted
16 transparency. We want transparency. We want to
17 be able to have dialogue with your staff about
18 the next system you're installing, how you're
19 doing it. We want to participate.

20 You know, what you're doing is very
21 difficult. There's no test protocol in the
22 world, I recognize, that follows what you've done
23 with an unoccupied house and simulating occupants
24 and what have you. All of that's very
25 interesting.

1 But normally, that kind of a test
2 protocol evolves with an ASHRAE committee or and
3 HRI committee that sits down and works out the
4 details. And there's some degree of consensus
5 about how variables are going to be controlled.
6 There was no such discussion. We weren't given a
7 seat at the table, and those are the exact words
8 that I've been using for a year is a seat at the
9 table.

10 So what we'd like to see is a no-nonsense
11 approach that looks at real science in a way that
12 we can control variables and agree on how those
13 variables are going to be controlled.

14 And to give the entire industry a black
15 eye for a period of six or seven years and
16 minimally rate equipment?

17 You know, go back to the slide with the
18 cooling load equipment, and if you -- if we could
19 just make some generalizations here, there's
20 clearly cause for concern about what may have
21 caused the outlier systems to show up the way
22 they did, just because I'm really uncertain about
23 even what houses we're talking about. There's no
24 correlations here. We don't know what the
25 variables were. We don't know if that system was

1 undersized or oversized. We don't know what the
2 basis of the fan watt draw was.

3 It's unfair to us as an industry to take
4 generalizations from ten systems tested over a
5 period of a few years under varying conditions
6 and then make generalizations about 10,000
7 different models that are in the field, and
8 basically lock out the entire industry from
9 having access to the California market because it
10 all comes down to how, you know, CBECC gives you
11 compliance credit. If you can't get compliance
12 credit, you're out, you're out of this market,
13 okay?

14 I've heard story after story after story
15 of people who have used our systems in homes and
16 raved about the energy savings but they can't get
17 compliance credit through CBECC, so they're
18 forced to put in a radiant heating system which
19 CBECC does not require, even having full slab
20 insulation underneath the slab. And if you do
21 the heat calcs, it's pretty easy on a calculator,
22 and in two minutes you can figure out that you're
23 losing a whole bunch of BTUs to ground. But
24 that's what CBECC demands that that architect do.

25 And I've sat in on numerous Title 24

1 workshops on the phone, and webinars, where the
2 talk energy experts that are teaching Title 24
3 are telling you that, yeah, the way to go in that
4 condition is to just put in a radiant floor,
5 that's the better thing.

6 This is a form of bureaucratic
7 schizophrenia. The State of California is trying
8 to electrify the residential market. On the one
9 hand, people are talking SB 100, we've got these
10 goals. And on the other hand, CBECC is holding
11 the door shut to this technology, and this is the
12 best technology in the world.

13 So what I would like to say that is if
14 we're going to -- can you go back to the chart
15 with the green bars on it, on the cooling loads,
16 on cooling? There's clear correlations here if
17 you take out the outliers. I mean, you're
18 complaining that there's one 14.6 SEER system
19 that seems to be giving 30 percent energy savings
20 and it's better than the 33 SEER. Well, I'd like
21 to know what their secrets are on controls
22 because I know that's what the issue is here, you
23 know? So to me, it's like, okay, that's an
24 outlier.

25 And if we look at the 19 SEER unit,

1 that's another outlier. Everything else there
2 generally is improving in energy savings. And
3 the 33 SEER system has 28 percent energy savings
4 over your base case 14 SEER single-stage ducted
5 system. And yet, you're telling us that there's,
6 you know, no correlation and that you're going to
7 minimally rate that unit, just as you're going to
8 minimally rate the 19 SEER unit that's the
9 outlier and you're going to give us a 15.5 SEER
10 cap until CSA test protocols are put in place.

11 This is totally an inequitable situation.
12 It's an unjustified prejudice. It's arbitrary.
13 And it's not really taking into account how these
14 systems are performing, even according to your
15 own data which is questionable.

16 So all I'm asking here is for a fair
17 hearing and a seat at the table. And I think,
18 you know, the State of California has serious
19 objectives. The manufacturers that I have
20 contact with, we want to collaborate. I've
21 spoken to any of them that have said, yeah, if
22 the state's going to electrify and that's
23 inevitable, you know, we're going to work to
24 improve our heat pump systems and try to work
25 with them, but you're really refusing to work

1 with us.

2 You know, we need open dialogue about
3 these things, about how the systems were tested.
4 And I'm very anxious to see the CSA test protocol
5 take effect. I've, you know, literally called
6 Charlie Stevens every month. Last time I talked
7 to him, he was riding a horse through the
8 mountains in Montana or something along those
9 lines. He was way out in the sticks. And you
10 know, I know he's about a retire, which I think
11 is a tragic loss. His work has been something
12 that I think is really going to help the state of
13 California and really help the country turn the
14 lights on and fix the problems with controls.

15 And I'm sure there's those manufacturers
16 that would argue with me and say, oh, my god,
17 this is going to give one system or another a
18 black eye. My attitude is let's turn the lights
19 on and kill the cockroaches and fix the systems.
20 Let's make these systems better, okay? So to me,
21 it's about transparency.

22 And for the record, I've got to say, and
23 forgive me for taking more than my five minutes,
24 I've got to say that, you know, I've heard some
25 people on the research side say, well, HRI is

1 dishonest. AHRI is not dishonest. It's, you
2 know, it's not accurate, I'm going to say that.
3 It was the best they could do at the time to try
4 to understand what these variable capacity
5 systems were doing. It needs to be replaced.
6 And really, the greatest benefit of your research
7 is to show that AHRI really needs to move in the
8 direction of a more transparent system.

9 But I don't think that it was
10 intentionally dishonest at any point. And you
11 know, I knew some of the people that worked on
12 that, developing that standard in the first
13 place, and I think they're extremely credible and
14 they were trying to do the right thing.

15 So the bottom line is that, you know,
16 let's work together to solve the problems, do it
17 quickly, get CSA implemented quickly, but don't
18 kill us in the meantime. Don't shut the door on
19 our face. You could easily look at this chart
20 and prorate the efficiencies based on AHRI and
21 maybe not give us the 28 percent for the 33 but
22 come to close to that. You know, take a look at
23 the ways in which AHRI curves do align.

24 And the one thing I do have to say for
25 this is the reason that I question this science

1 so much is because Charlie Stevens has shared
2 some of his preliminary data with me on some of
3 his testing with our equipment. And he's telling
4 me that the curves are so close between our
5 manufacturer performance curves and what he's
6 seeing in his preliminary test data that they're
7 crossing at various points.

8 And you know, the beauty of what he's
9 doing is it's going to show us the problem areas
10 where we have problems with controls on defrost,
11 for example, or what have you. There's going to
12 be tweaks to the controls that are going to
13 benefit the entire industry as a result of that.
14 But the basic data of what he showed us was very
15 close alignment with what we were publicly
16 documenting.

17 So I don't believe this, okay? I don't
18 believe this. I don't believe it because the
19 controls were not -- the variables were not
20 controlled. And there's -- you know, this last
21 year, 2018, you know, you were kind enough to
22 have us come down and take a look. You know,
23 some of the researchers say, yeah, you know, we
24 know what the load calcs in this house but we
25 intentionally oversized all the systems in order

1 to just see what happens. Well, here we go
2 again.

3 It's -- you can't vary, you know, the
4 capacities of the systems as an experiment to see
5 what happens and then use that same data to rate
6 the performance of those systems that may or may
7 not have been designed relative to the algorithms
8 to perform in that way under those set of
9 controls. It's not fair to the manufacturer to
10 do that kind of thing. And then to include that
11 kind of data in this research without disclosing
12 that those kinds of variables were tampered with
13 is just unimaginable, okay?

14 I think I speak for all the manufacturers
15 that are here in the room. And they're going to
16 come up and give you their peace, as well. But
17 let's change the rules to the game and let's work
18 together to create what those rules are so
19 there's consensus. And don't, you know, look at
20 it as you're compromising the integrity of your
21 study if you even pick up the phone and talk to
22 us. That's not fair, you know? We want to be
23 participants with you.

24 When we're putting stuff through test
25 labs elsewhere, our staff has some kind of say.

1 I've had one researcher in your group that said
2 to me, "Well, we don't want to have an engineer
3 come in here and install this thing because in
4 the real world an unqualified contractor might
5 install that."

6 Well, really?

7 Is -- we're not going to optimize how the
8 system is installed and intentionally -- you
9 know, another person on your research team said
10 to me, "Yeah, we didn't like the way your
11 specification book was written and so we didn't
12 bother to read that section." At one point,
13 because the system was undersized --

14 (Indiscernible off mike audience comment.)

15 COURT REPORTER: I need you on the
16 microphone.

17 MR. SEVERANCE: I'm being interrupted,
18 for the record. And I had -- I deserved a
19 hearing here today. The industry deserves a
20 hearing.

21 MR. WILCOX: Well, you've had a half-an-
22 hour. How much do you need?

23 MR. FROESS: I'm not (indiscernible).

24 MR. WILCOX: Okay. I'm sorry.

25 MR. FROESS: Steve?

1 MR. CONANT: Bruce, did you have a
2 response?

3 MR. WILCOX: Well, you know, I think that
4 I understand that Mitsubishi doesn't like our
5 proposal. Beyond that, it's not completely clear
6 what's going on. I don't think this is -- I
7 don't think it will be productive to argue about
8 email chains from four years ago in a public
9 hearing ad hoc. But the facts are that the
10 system he was talking about was installed as part
11 of a year that the AHRI Mini-Split Committee
12 managed the project. And the chairman of that
13 committee worked for Mitsubishi.

14 And so to see that we didn't -- we
15 weren't open, we didn't have these guys involved
16 is just crazy because they were the ones who
17 determined the test protocols -- not the protocol
18 but where systems were installed and how we
19 tested them.

20 So you know, it's -- I don't want to --
21 as I say, I don't think we want to argue about
22 the history of the committee process here. I
23 don't think that's going to help much.

24 But I think there's -- we've been, to my
25 personal knowledge, we've been as fair and open

1 as possible. We have not disclosed manufacturers
2 names. We have tried not to publish results that
3 were specific to manufacturers, and we did that
4 on purpose because the point of this project was
5 not to isolate people -- not to isolate
6 manufacturers but to go look for an overall
7 approach that could work for this type of
8 equipment. But that doesn't mean we're not being
9 fair and open in the process.

10 And you know, sort of ad hoc quotes from
11 members of the research team is, you know, way
12 out of line, I'd say.

13 MR. PASCHALL: All right. Thank you for
14 your time, guys. Good morning everybody. My
15 name is David Paschall, Area Sales Manager for
16 Mitsubishi. I'll keep it brief. I just want to
17 go on record with a few things.

18 I was only involved in Phase 2 of the
19 CVRH Program. When I came in I actually -- my
20 initial question was what about the different
21 capacities of the systems in the other house? I
22 was told, I was personally told they were not
23 being compared against the other homes.

24 I then asked about the difference in
25 sizing of the reference system and was personally

1 told they were not being compared against that.

2 When I asked for an explanation of what
3 was being compared, it was defined to me as there
4 were a number of retrofits to a certain -- to one
5 of these homes and they were trying to see how a
6 lower capacity unit than what Manual J requested
7 would take care of that house. I was also
8 advised that the previous system installed in
9 that house was even lower than what we had
10 installed.

11

12 So as Bruce had mentioned, the Manual J load
13 calculation required 17,000 in cooling, 18,000 in
14 heating. Me, as the manufacturer rep, suggested
15 24,000 BTUs, a two-ton system. We were then
16 offered a 9K. We had to negotiate our way back
17 to a 12K.

18 So all I saying is if the CEC understands
19 that a Manual J load calculation is the only way
20 to correctly size a ductless or ducted multi-
21 split system than to install a system that is not
22 Manual J, meeting that requirement, should throw
23 this entire thing out.

24 Now again, I'm not here to question
25 anybody's integrity. I'm not here to say what

1 the intentions were. I'm just saying, there was
2 a breakdown, there was a miscommunication. The
3 way the test was performed was inadequate in
4 mind. And I'm not a scientist but I do know that
5 you are supposed to control the variables when
6 you do an experiment.

7 We installed this lower-than-required
8 system. Again, it was supposed to be a 24; we
9 ended up putting a 12,000 in there. This system
10 then had to run at full speed to approach set
11 point, and even that wasn't enough. We were then
12 asked to change the fan speed, lock it in at high
13 speed. We were then asked to increase the static
14 pressure to the highest static pressure on the
15 system. We changed where the system was sensing.
16 There were numerous changes made to this system
17 during the test project.

18 If what we were testing was to see how a
19 correctly-sized system, how efficient or
20 effective it would be, we missed the mark 100
21 percent. There is no -- there can be no doubt
22 about that because we did not do what the
23 requirements for the industry say.

24 I'd like to go on record and say that
25 I've been misrepresented a few times. I've heard

1 it today again. At no time did Mitsubishi say it
2 was okay to put a 12,000 to take care of 18,000,
3 and that needs to be on record.

4 And then the final thing I want to say
5 about that is it's unfair to not just the
6 manufacturers, but it's unfair to the end users.
7 It's unfair to the end users to not give us the
8 credit that our systems have been designed with
9 and that they actually show. If you were to redo
10 this test, use correct systems in there, correct
11 sizing and take that into consideration, I can
12 almost guarantee that you will see a large
13 difference here in increase in your savings or in
14 your efficiencies.

15 Thank you for your time, guys.

16 MR. CONANT: Can I respond?

17 MR. FROESS: Yeah. Yeah.

18 MR. CONANT: Okay. So I wanted to
19 respond to a couple of points.

20 First, what we just heard, the way it was
21 described sounded like our research team directed
22 Mitsubishi to make changes to that system. What
23 actually happened was that we notified Mitsubishi
24 of the way the system was operating and
25 Mitsubishi determined what changes they wanted to

1 make to improve the performance.

2 The second point that I wanted to make is
3 that when I -- at the start of my presentation, I
4 mentioned that there's a third report that's not
5 publicly available yet. Part of that study was
6 specifically on sizing. And in the same house
7 that we were just talking about we tested both a
8 one-ton and a one-and-a-half ton system from the
9 exact same product line.

10 Our results found that there was
11 virtually no difference in cooling energy use
12 between the two systems. There was some benefit
13 to peak demand on really hot afternoons from the
14 larger size system because it was running at a
15 lower speed but overall cooling energy use was
16 not different. And the smaller size system had
17 significantly lower heating energy use, in the
18 order of 20 percent of so.

19 So we found no evidence that installing a
20 larger size system during the year that was just
21 being discussed would have improved energy use.
22 To the contrary, it would have resulted in
23 increased heating energy use.

24 MR. SEVERANCE: I just have to. Bruce
25 Severance, Mitsubishi Electric.

1 Very clearly, when the one-ton system was
2 not able to meet set point, Mitsubishi Electric
3 and the -- AHRI was not involved in this. It was
4 Paul Doppel, who has a seat on a number of
5 committees or did have a seat on a number of
6 committees at AHRI and ASHRAE at the time, who is
7 a director at Mitsubishi, he's since retired,
8 I've had many long conversations with him and
9 taken assiduous notes about the history of how
10 this went down.

11 But at the point in time, midpoint in the
12 season of testing where it was clear that a one-
13 ton system, you know, 12,000 BTUs was not able to
14 meet set point in a house that had heating and
15 cooling loads in the neighborhood of 17,000 to
16 18,000, we recommended that that system be
17 replaced with at least an 18,000 BTU system. And
18 we were told that we could not do that because it
19 was the middle of the test cycle and it would
20 interrupt your data.

21 And David Paschall was directly involved,
22 if you want him to get back up on, you know, the
23 mike and talk about this. We were only given one
24 option to try to meet set point and this was not
25 our recommendation. Our recommendation was to

1 change out the system and size it correctly. We
2 were refused the opportunity to do that, okay?
3 Let's get the history straight here.

4 And you know, I'm sure you guys are
5 working from your recollections as best you can.
6 I'm not here to, you know, name call. We just
7 want a level playing field. We want to be
8 able -- if you're going to test performance of
9 equipment, let's follow specific protocols that
10 manufacturers can agree to and that you can agree
11 to and the State of California can agree to. You
12 know, thank god, Charlie Stevens has been working
13 on that. That's all I can say.

14 But the bottom line is that we were told
15 that you were going to, you know, maximize, lock
16 out the fan speed on the indoor unit. And then,
17 because it was maxed out, it wasn't capable of
18 dehumidification. That overrode all
19 dehumidification programming in the algorithm.
20 It also, basically, invalidated anything that
21 would resemble a variable capacity system because
22 it's locked out on maximum.

23 So the data that you gathered was under a
24 test condition that, A, no average HVAC
25 contractor would have installed a system that

1 was, you know, 50 percent smaller than the heat
2 load calc. And B, with the indoor unit locked
3 out on high, I mean, it's -- and then for you to,
4 you know, say that these systems weren't
5 performing well because the indoor units were
6 locked out on high, it's just -- you know, it's
7 hard to sit in the audience and not feel sick to
8 your stomach. I'm just telling you, it's not
9 fair. This is not fair.

10 We're asking for fairness. We're asking
11 for transparency. We want a working relationship
12 where we can get to the facts, that's all we're
13 asking for. We're asking for a fair shake and a
14 seat at the table. That's not unreasonable. And
15 I'm sorry I've upset people here.

16 Honestly, I really respect you, Bruce. I
17 really respect you. I know you have a tough job.
18 I think this was an extremely difficult project
19 to manage because you were making up a new test
20 procedure.

21 And I think that there are many aspects
22 of that test procedure that are very, very
23 credible, the way that you simulated indoor
24 gains. And you know, I've looked at the data and
25 it seems to me to be very much in line with what

1 occupants, you know, the loads that occupants
2 would have added to the home. There's a lot
3 about it that makes sense to me. Overall, this
4 was a very smart program. And a few loose
5 variables have really called it into question.
6 And you know, I have to say that I have nothing
7 but respect for your good intentions, okay? I
8 have to say that. I've spoken to you personally.

9 I know you, Abram Conant. You really
10 believe in the technology. That's why it's hard
11 for me to understand why we haven't been able to
12 have a better dialogue as things were happening.

13 This last year, I made it clear that we
14 wanted to weigh in on the system that went into
15 the case study house in 2018 and, you know, no
16 response, no response, no response. And then we
17 hear that it's already been selected and it was
18 already installed. And when we went in for a
19 tour, you were already gathering data and, well,
20 this is what we're already doing.

21 You know, so that's not dialogue. That's
22 not like including us in the process. It's not
23 testing the equipment under the Manual D -- J
24 load calcs and holding that variable constant to
25 see what -- how it's -- the system performs under

1 those conditions. And you know, it's very
2 interesting to see what happens when you
3 undersize and oversize systems.

4 I tout Rick Chitwood's work at many
5 venues. I really think his research is just
6 cutting edge. I'm trying to get him talking with
7 ACCA to bring ACCA up to speed with all of his
8 system optimization methodologies. A lot of the
9 work that the CEC has done is so cutting edge, it
10 should be integrated into national testing
11 protocols. So this is not wasted effort to me,
12 you know?

13 But that's the level of dialogue that,
14 you know, I want. I would like to see the fruits
15 of your labor input at a national level in some
16 instances, but let's create a level playing field
17 here. Let's not let these variables enter the
18 picture when we're trying to test performance.

19 MR. CONANT: So I just wanted to
20 reiterate that our research team did not specify
21 the fan speed setting on that unit, first of all.

22 And second of all, we specifically
23 conducted a sizing experiment to address the
24 sizing concerns that were raised. And as I
25 stated earlier, our results were contrary to what

1 is being claimed; a large size machine is not
2 likely to have improved energy performance based
3 on the results of our sizing study. What we saw
4 was that it actually made heating energy
5 performance worse.

6 MR. PASCHALL: David Paschall, Mitsubishi
7 again.

8 Just to be clear then, so what you're
9 saying is that your research team did not make
10 the -- or did not suggest the changes. And if
11 I'm saying that we didn't suggest the changes,
12 then there's a third-party in here that
13 somebody's not mentioning. Are we clear here?

14 Because Mitsubishi, again, the way our
15 systems were operating, they were approaching set
16 point using -- and you guys had even told me
17 during that time that the indoor fan speed
18 couldn't show up on the chart you were trying to
19 gage. I'm not sure who it was. Have the emails
20 though. And then asked that we did something to
21 make the system reach set point. That's when
22 Bruce is talking about we suggested replacing it
23 to the 18K at that time, and that was turned down
24 as an option.

25 And so these other things were done at

1 the request of this third-party then. Since it
2 wasn't your team and it wasn't me, there's a
3 third-party in here.

4 But our system, again, we need to be on
5 record, in a standard operation in the field, you
6 will not see -- you will not see a 12,000 BTU
7 system taking care of an 18,000 BTU load. It's
8 just not going to happen. This is not the
9 standard of what's in the industry or what the
10 end users will see.

11 MR. HAHN: Hell. My name is Bobby Hahn
12 with Carrier. I'll be quick, Mr. Wilcox.

13 I just want to say that, you know,
14 looking at these numbers here, you know, maybe we
15 can meet somewhere in the middle, maybe 90
16 percent towards the CEC way, 10 percent towards
17 our way and propose that anything under 16 SEER
18 will not be allowed, and abide by AHRI's rulings
19 about our testing procedures for everything else.
20 So we do not allow anything under 16 SEER, again,
21 and then we allow the AHRI standards. We do have
22 some equipment that's rated at 42 SEER. To say
23 it's 14, it's just not fair.

24 So I just want to say maybe we can meet
25 somewhere towards your side and just get rid of

1 anything that's sold under 16 SEER, not allowed.

2 That's all.

3 MR. HUNT: Hi. Marshall Hunt, PG&E
4 consultant.

5 So am I -- is it clear that we're really
6 talking about just one year of data? Okay. So
7 that's what I've heard, one year.

8 MR. MILLER: (Off mike.) No. No.

9 MR. CONANT: Much of the discussion has
10 been about one particular year, 2015. But our
11 analysis is four years of data.

12 MR. HUNT: But if we just took out the
13 15, would it impact your conclusions?

14 MR. MILLER: (Off mike.) We oversized in
15 2018 (indiscernible).

16 COURT REPORTER: That's making it on the
17 transcript.

18 MR. MILLER: (Indiscernible.)

19 MR. CONANT: Here. Bruce Wilcox.

20 MR. MILLER: So the (indiscernible)
21 experiment is not included in this analysis;
22 right?

23 MR. CONANT: Correct.

24 MR. HUNT: So it seems to me that we
25 could, at least during the swamp, if you will,

1 and take that out and we'd still be in the same
2 place.

3 Thank you.

4 MR. HINOKUMA: Hi. I'm Ryohei Hinokuma
5 with Daikin.

6 And first of all, we would like to
7 sincerely appreciate all of your collaboration
8 for many years. I can't speak for, you know, all
9 of industry, but between Daikin and you guys, we
10 perceive that the communication has been fairly
11 open.

12 And there are a few things I'd like to
13 make comments about the slides you guys presented
14 today and one quick question.

15 In slide 17, you guys point out about
16 poor installation likely, that many field
17 installations will be conducted more poorly. I'd
18 like to point out that Daikin let only certified
19 installers. We call them Dakin Comfort Processor
20 Dealers. So again, I can't speak for the whole
21 industry, but we make sure that very limited and
22 skilled installers install our VCHP systems so
23 the quality and the level of installation is
24 basically guaranteed to be pretty well, pretty
25 high.

1 And slide 18, the slide -- well, I guess
2 slide 13, sorry, the SEER, you know, and energy
3 performance correlation slides, I would like to
4 also point out that Daikin also sees some
5 correlation between the SEER rating and the
6 performance conducted at those tests.

7 So we would greatly appreciate it if we
8 could continue the conversation, just like, you
9 know, the folks from Carrier pointed out, if we
10 could come up with some alternative middle ground
11 solution to deviate from that, considering the
12 HRI rated value at all, we would greatly
13 appreciate it.

14 And the third of my three comments is
15 about slide 23, about wall mount thermostat
16 requirement in any zones above 150 square feet.
17 We believe that was -- that came up because of
18 the potential risk that -- or potential that a
19 wall mount thermostat will more accurately
20 measure the actual indoor temperature than these
21 remote controls that are commonly used for VCHPs.

22 But what we believe is that even if on
23 average let's say a wall mount thermostat more
24 accurately measures the indoor temperature of
25 where occupants hang out, what end users care in

1 the real life is if it's hot or cold. You know,
2 they're -- not ours, but their VCHP controls
3 coming up that just says, you know, are you hot
4 or are you cold? That doesn't even show, you
5 know, the actual, you know, temperature set
6 point.

7 So when -- you know, even if a wall
8 mount -- no remote controls somehow happen to
9 inaccurate, if it's cold, end users will adjust
10 the set point. And if it's hot, they'll do the
11 same. So we don't think that remote controls
12 will make end users adjust the set point more
13 frequently either.

14 And also, if wall mount thermostats are
15 required in any zone above 150 square feet, that
16 will significantly add the financial burden of
17 end users. So basically, that will significantly
18 impact the business expansion of VCHPs in
19 general.

20 So we believe that there's -- there
21 should be some potential that we can land
22 somewhere in the middle, you know, like an
23 alternative approach that wall mount thermostat
24 is not required in any room above 150 square
25 feet, basically, any room is bigger than that.

1 So we appreciate it if we could, you know,
2 continue discussing on this, as well.

3 And the last one is just a simple
4 question. In slide 28, you guys mentioned about
5 extra credit to be provided if we provided it
6 from CSA Exp-07 test or ASHRAE 205 performance
7 map. And, Abram, you said the model is to be
8 developed. If we can get any ballpark
9 information of when you guys think the model can
10 be developed, you know, not exact date or year
11 but more or less around when, that would be
12 greatly helpful on our end.

13 So again, thank you very much.

14 MR. FROESS: So if there's no more in-
15 person speakers, we can go online.

16 MR. WICHERT: Okay. First up, online,
17 George, I'm going to un-mute you now. Go ahead.

18 MR. NESBITT: Can you hear me?

19 MR. WICHERT: Yes, we can hear you. Go
20 ahead.

21 MR. NESBITT: Yeah. Give me a second to
22 adjust my phone to -- and also you need to mute
23 the mikes in the room. One second. Okay.
24 Sorry. George Nesbitt, HERS Rater. Can you hear
25 me?

1 MR. WICHERT: Yes, we can.

2 MR. NESBITT: So first, the issue of
3 continuous fan, my understanding in the past has
4 always been that the fan ran continuously because
5 that's where the thermostat was. Although you
6 can buy wall mount remote thermostats, they seem
7 to be fairly expensive. So I think that's one
8 reason that's generally set up that way.

9 Two, my understanding, I think you said
10 that a ducted mini-split would have to have 35-
11 CFM per ton. But my understanding is those
12 systems all have traditionally operated at a much
13 lower CFM.

14 And then on -- your defining everything
15 as low static for ducted systems but there are
16 commercial ducted mini-splits that have higher
17 static pressures, as well as there are now some
18 residential, including one that looks like,
19 rather than the flat ceiling material, there is
20 now what looks more like a traditional furnace
21 air handling unit with higher static pressures.
22 And I think we also know that if you run a fan at
23 a higher static or higher than designed, you get
24 higher fan energy use.

25 For SEER versus EER, I think a long time

1 ago we used SEER and then we changed to EER only
2 because it, quote unquote, reflected our dry-hot
3 climate better than SEER, although I think in
4 recent versions of the code we've put SEER back
5 in. But I suspect the EER is the dominant metric
6 we use for energy use, rather than SEER. But I
7 think SEER might actually play in now.

8 So a question or -- honestly, the data
9 does show -- well, okay.

10 You only show results for SEER. You're
11 not showing results for EER. And you know, my
12 impression is on average they are showing better
13 performance. And I think we know from all the
14 studies in the past that, you know, rated
15 performance versus in-the-world performance
16 varies and it varies for a lot of reasons, you
17 know, design, sizing, ducting, duct location,
18 duct losses, airflow problems, so on and so
19 forth. And we do know that variable speed or
20 two-speed variable speed equipment tends to have
21 even better EERs running on lower -- at lower
22 capacity. So I'm not surprised that there is
23 some variation in the results but the results do
24 seem positive. And I do think that we have been
25 penalizing mini-splits unreasonably by mandating

1 a minimum -- or a maximum efficiency rating.

2 System sizing; in the real world, nobody
3 undersizes equipment. Everybody -- even if they
4 did a heat load calculator or heat -- you know, a
5 load calc, they're going to oversize. They're
6 not going to believe it. They're going to put in
7 bigger. While I do think for a research
8 sampling, it's interesting to put in undersized
9 equipment and see how it performed, I don't know
10 if that necessarily compares.

11 The next is ductless with -- well, it's
12 no surprise, ductless without distribution would
13 have wider comfort variations. Ductless with
14 discharge has less. It certainly has been used
15 successfully. Bruce Manclark in the northwest,
16 passive house projects, have certainly done it
17 successfully.

18 And then sort of the last issue I want to
19 raise is ducts in conditioned space. Here is
20 another issue where we have treated ductless
21 mini-splits completely unfairly and it's partly
22 my fault. I forget exactly how we were doing it
23 in 2008. It wasn't right. And I think with
24 CBEC-Res there was an arbitrary decision made
25 that ductless systems would be modeled with ducts

1 in the attic for cooling, which is completely
2 wrong.

3 And then right now you're proposing to
4 require all ductless -- of course, ductless
5 systems are in conditioned space. But to require
6 ducted systems to be in conditioned space, I
7 think, is also treating a ducted mini-split
8 unfairly. And as Bruce from Mitsubishi said
9 yesterday, buried ducts in the attic can perform
10 quite well.

11 So those are sort of my basic things. I
12 think we're undervaluing mini-splits. And I
13 think it's unfair if we don't have an absolute
14 reason, proof, research to show that we should
15 unfairly treat. Because we know all other
16 heating and cooling systems, heat pumps, gas
17 furnaces, air conditioners don't always perform
18 according to their ratings.

19 So you know, if you want me to respond,
20 I'd be happy to respond. Thanks.

21 MR. CONANT: So I'm not sure if I can
22 remember all of the issues that were raised, but
23 I'll respond to the ones that I do remember.

24 So first of all I wanted to clarify on
25 the continuous fan assumptions, we're only

1 talking about ducted systems. And it is true
2 that ductless mini-splits run the fan in between
3 compressor cycles to sample the air temperature.
4 But what we found is that the watt draw is very
5 low on the ductless heads, and so it's not as
6 much of a concern as the ducted systems. So the
7 50 watts per ton that we're talking about only
8 applies to ducted system.

9 Also, the 350 CFM per ton only applies to
10 ducted systems. We're proposing to essentially
11 assume that the ductless systems have correct
12 airflow.

13 Let's see, what else was there?

14 MR. WILCOX: So one of the points that
15 George brought up -- this is Bruce Wilcox -- is
16 that we all know that conventional systems don't
17 perform to their ratings either. And whether or
18 not that's true, the experimental design here
19 doesn't depend on the ratings. We compared a
20 single-speed conventional minimum heat pump and
21 compared energy use between that system and the
22 mini-splits, simply because that eliminates the
23 problem of whether the conventional system energy
24 performance is related to its rating or not. We
25 know that that is the standard design. That's the

1 DOE minimum product and that's what the Energy
2 Commission is obligated to base standards on.
3 And so we simply compared equipment to equipment.

4 Anyway, that's -- I think that --

5 MR. CONANT: Yeah. Just one more thing
6 that I remembered. There was a question or
7 comment about the types of ducted systems that
8 we're talking about. I just wanted to reiterate
9 that we are talking about the short duct type
10 systems, the low static systems. We're aware
11 that there are other types but in this project
12 the short duct systems are what we studied and
13 what we set out to create a model for. So that's
14 what this credit is for, it's specific to
15 ductless and short duct.

16 MR. SHIRAKH: So this is Mazi Shirakh,
17 CEC Staff.

18 On the question of sizing, I just wanted
19 clarification. We heard manufacturers say the
20 system that you tested was undersized, it was
21 12,000 BTUs. But I also heard you guys saying
22 that you did actually test an 1,800 [sic] BTU.
23 So the two claims, there's a little contradiction
24 in there. Can somebody claim whether it was just
25 12,000 or 18,000 or both?

1 MR. WILCOX: Well, I mean, part of the
2 context here is that this is a project that's
3 gone on for four years. We've tested four
4 different distinct system setups. And without
5 sitting down and looking at the details of what
6 system, what year, what size and really getting
7 into the details, I think it's impossible to
8 understand the -- whether there's an issue or
9 not.

10 And you know, the sizing is potentially
11 an issue. We -- you know, it could affect things
12 but it doesn't -- I don't think you can make a
13 case that the sizing that was used in the systems
14 that we installed here affects the answer for the
15 treatment of the credit.

16 MR. SHIRAKH: But that's what they're
17 claiming.

18 MR. WILCOX: Well, they didn't actually
19 say that. What they said is they didn't like the
20 way we sized the systems. And my main response,
21 actually, I decided it wasn't worth arguing this,
22 but my main response is, well, so do you think it
23 affected the answer? And I don't think it
24 actually did.

25 And so as Marshall said, if we pull that

1 system out or take that whole years' worth of
2 experiments out, I don't think it will change the
3 analysis that we presented. And so I understand
4 that Mitsubishi doesn't like that particular
5 system, that we could argue the history of that
6 up one side and down the other. I don't think
7 that actually is relevant to whether the Energy
8 Commission should adopt a credit for VCHP systems
9 that can be used in the standards.

10 And I guess to summarize the Mitsubishi
11 position, I would say that they're -- my
12 understanding of what they're saying is that they
13 don't like that credit, they want a bigger
14 credit, and so -- or maybe, I guess, or maybe
15 they want no credit. It wasn't clear.

16 MR. SHIRAKH: (Indiscernible.) You're
17 arguing credit for a ducted conditioned space,
18 which is a big credit. But I think their
19 objection is to the five percent credit on the
20 cooling side and --

21 MR. WILCOX: Yeah. Well, I'm going to
22 show some results in a while here that show that,
23 in terms of comparison to where we are now to
24 where this credit would be, that the ducts in
25 conditioned space is a major credit. And the

1 efficiency is a smaller credit for these systems.

2 And you know, there's no -- and George
3 has said that we were going to require all these
4 systems to have ducts in conditioned space and
5 we're not requiring them to do that. We're
6 giving them a credit when they do it and that's a
7 different thing in the building standards. Right
8 now there's no limitation on installing VCHP
9 systems in new houses, you just don't get a
10 credit for that SEER 33, that's all. You can put
11 in any DOE-minimum system you want and that's
12 fine.

13 And so it's kind of a -- anyway, so the
14 issue really here, it seems to me, is negotiating
15 how big the credit is.

16 MR. SHIRAKH: And I disagree with George
17 when he says that we have to have absolute proof
18 to deny a big credit. I think it's the other way
19 around. Because, you know, if you grant the
20 credit for ducts in conditioned space, I mean,
21 you can strip the house down to, you know, bare
22 minimum on building envelop features. So I think
23 that the proof is actually on the other side.

24 Thank you.

25 MR. WILCOX: Well, I mean the other way

1 to look at this and what I like -- the way I like
2 to look at it, sorry to take your time, Bruce --

3 MR. SEVERANCE: No. Go right ahead.

4 MR. WILCOX: -- is that I think the -- I
5 think that it's clear, based on this research,
6 that there's -- mini-splits have a big future in
7 California. And I think we want to make sure
8 that they're available as a measure to help meet
9 our goals. And so I think that's why we're
10 moving forward with this kind of simplistic
11 (indiscernible) in trying to do something that's
12 conservative. And you know, we're 90 percent
13 sure that it's going to deliver the results, and
14 that's the basis of what we're doing here.

15 And there's been a tradition of doing
16 that over the years. When we start out with new
17 technologies, we give them a place in the
18 standards and treat them conservatively. And
19 then as we get more experience and so forth,
20 things evolve. And that's what we intend to
21 start the process here. That's the whole point.
22 And so --

23 MR. SHIRAKH: Yeah. That's the way the
24 standards work. Thank you.

25 MR. SEVERANCE: Bruce Severance,

1 Mitsubishi Electric.

2 I really want to be brief but I think,
3 first of all, I think it's clear from my half-
4 hour comment earlier that a theme that we're
5 asking for here is transparency and a level
6 playing field. So to me it's not just, oh,
7 Mitsubishi wants a better rating, we're not happy
8 with that one, we're asking for me, I want a fair
9 rating. I want the lights to go on so we can see
10 what these systems are actually doing.

11 And I have cause to question the validity
12 of some of the science that was conducted in this
13 research. I'm sure there were certain cases
14 where sizing was correct and you got good data
15 and all the variables were controlled. There
16 were others that were highly questionable from
17 things you've heard.

18 David Paschall was at the site. This is
19 not somebody who was on the phone talking to you
20 one and a while. He was there, he saw was
21 happening. He was there arguing with your staff.
22 These are firsthand accounts of what happened in
23 some of these test cycles. So we have reason to
24 question. And I think that it's only fair to
25 give us some kind of hearing at this point in

1 time.

2 I do agree with what Bobby Hahn with
3 Carrier was suggesting, that there should be some
4 compromise position. I think you're hearing that
5 from other people. If you look at, you know, the
6 data, nowhere does it indicate on your different
7 charts showing different test cases and what the
8 performance was does it say which of those test
9 cases, we don't need to know the manufacturer,
10 but which of those test cases were undersized or
11 oversized? There was never any mention in your
12 presentation about systems being intentionally
13 undersized or oversized, or fans being locked in
14 high speed, or transfer duct wattage being
15 included --

16 MR. WILCOX: Let me stop you.

17 MR. SEVERANCE: -- in the performance or
18 the equipment.

19 MR. WILCOX: Stop for a minute. You've
20 raised this five times at least.

21 MR. SEVERANCE: Well --

22 MR. WILCOX: No. Let me just get
23 clarification.

24 MR. SEVERANCE: -- we're asking for
25 transparency. That's what we're asking for. So

1 show us a graph where we see what systems were
2 properly sized relative to the heat load calc,
3 within five percent of that, whatever it is, and
4 then let's include that data on what we decide is
5 going to be a level playing field for the 10,000
6 other systems out there that are being judged on
7 the basis of these case studies.

8 MR. WILCOX: (Off mike.)

9 (Indiscernible.)

10 COURT REPORTER: This is all off mike. I
11 need to get this on micro. It's not on the
12 transcript.

13 MR. CONANT: So Bruce asked if there were
14 any sizing experiments included in the data that
15 we talked about today? The answer is, yes. In
16 the last year of the data that's included there's
17 a sizing experiment at two houses. I mentioned
18 those results earlier.

19 They showed that there was essentially no
20 difference in cooling energy use between the
21 larger and smaller sized machines. Those are two
22 machines from the exact same product line that
23 were in the same house at the same time. We
24 switched back and forth between them. There was
25 no difference in the cooling energy use. The

1 heating energy use was worse for the larger sized
2 machine. We got the same results at two
3 different houses, two different manufacturers'
4 product lines.

5 MR. SEVERANCE: All right. So just for
6 clarity's sake, I think it's important to
7 understand that a person in my position would
8 have cause to be nervous about what controls you
9 guys had. And so when we ask for transparency,
10 if you were providing that, it would certainly
11 help settle our misgivings about how you're
12 deciding to rate the equipment, rate the entire
13 industry based on, you know, averaging and
14 projecting probabilities.

15 And you know, there's no other test
16 protocol in the world that does any of the things
17 that are being done just in how you did a
18 standard deviation to derive what -- you know,
19 how the entire industry should be rated based on
20 the data that you have. And we're not allowed to
21 see the actual data and we don't know what the
22 controls were.

23 We do have firsthand knowledge that there
24 were a number of case studies that you conducted
25 where you were intentionally varying sizing. And

1 we have no idea if that's included in your final
2 analysis here.

3 So put our minds at ease and show us the
4 data and, you know, give us a summary that
5 includes a discussion of those variables. And if
6 systems were sized of undersized, those are
7 important things to say. In your final
8 conclusions, if you're comparing, you know, a
9 one-ton or a ton-and-a-half system to a two-ton
10 reference system, it should say in the final
11 conclusions that, well, you know, in this
12 particular experiment, we did bury something, you
13 know?

14 So give us fair hearing, that's what I'm
15 asking for. I'm not asking for anything that we
16 don't deserve, okay? I'm not, you know?

17 MR. CONANT: So I just want to point out
18 that I started my presentation --

19 MR. SEVERANCE: Like I'm getting some
20 disbelief here.

21 MR. CONANT: -- by saying that there's
22 two publicly available reports with all the
23 information. I don't have time today to show all
24 of the details for four years' worth of research.

25 MR. SEVERANCE: Well, I've read those.

1 I've read those and it's hard to figure out from
2 that. This report that has these slides was only
3 released on February 6th and I've read that
4 report. And that report has no correlation
5 with -- you know, the chart on page six doesn't
6 show you what the system sizes are, you know?
7 And then there's -- I can go -- I've written a
8 number of notes about what it is that seems to be
9 missing that would allow me to understand how you
10 were deriving the conclusions you were deriving.

11 So when you do give us a final report, I
12 ask that all the science is laid out clearly,
13 that we -- so, you know, we need to be able to
14 feel comfortable that you've done something
15 that's verifiable here. If we were going to
16 reproduce the same test and do it the same way,
17 we would come up with a similar result. You
18 know, that's what science is about. So give us
19 that, you know?

20 And ducts in conditioned space credit,
21 we've deserved that all along.

22 To me, it's like it -- and, you know,
23 Mazi, all due respect, I disagree, you know, that
24 we shouldn't have to defend AHRI ratings from the
25 standpoint of their credibility. It happened to

1 be the one level playing field that we have to
2 test one make and model against another make and
3 model. That's the reason we have a lab test, is
4 to create a level playing field.

5 So in my mind, to say that we have to
6 come up with science that disproves what you guys
7 are coming up with here is really not fair when
8 all the details haven't really been disclosed in
9 the final report. It's really clear to me that
10 this equipment in the field performs better than
11 what you're finding in some of these cases and
12 that many of the faults that you're pointing to
13 have to do with controls, you know? And I think
14 the industry is going to get smarter and learn
15 something from you and the product will get much
16 better.

17 So there's many aspects of what you've
18 done that are going to be fruitful for the
19 industry, are going to be fruitful for the state
20 and for consumers, so I'm not discrediting that.
21 You know, we've learned a lot from this.

22 But give us fair hearing. And there
23 should be a compromise of not putting a 15 SEER
24 cap on all equipment in the entire industry on
25 the basis of probabilities that are projected on

1 ten cases. This is just never done anywhere in
2 the entire world. This is not done. This is not
3 how equipment is rated.

4 And bring us a CSA test standard
5 immediately. Let us have that so that we can
6 kick the tires. For the last six months, I've
7 been telling our test facility, yeah, we'll have
8 the CSA any day now, according to Charlie, put
9 something in your calendar for next month.
10 That's been a conversation I've had with the
11 director in charge of the test lab for the last
12 six months, you know? And I understand they're
13 working the bugs out, but we're anxious for that.
14 We want to be able to prove what our equipment
15 can do for you. And we want to be able to make
16 it better.

17 We're not asking for anything but a fair
18 shake. That's all I got to say.

19 MR. FROESS: Hang on, Bruce. I just want
20 to make a quick comment.

21 I know we were hearing a lot of the same
22 back and forth arguments, and I don't want to
23 diminish anything that's been said by the
24 commenters. But just for the sake of the
25 workshop, feel free to document everything on the

1 docket and we will respond to it and evaluate it
2 on the Energy Commission basis.

3 So just to keep the workshop moving, are
4 there new comments or questions from anybody?

5 But, yeah, go ahead and finish your
6 response.

7 MR. WILCOX: One very quick response here
8 which is way back in history, this project got
9 started because the DOE minimum single-speed heat
10 pump is a SEER, what, 14. And we were going
11 to -- we wanted to include -- in the performance
12 standard, we wanted to include mini-splits. And
13 so you've got mini-splits that are SEER 33. And
14 so just the very simplistic model says, okay,
15 those machines are going to use half as much
16 energy and they could take a tradeoff based on
17 that.

18 And so the original idea was, well, let's
19 test these things in a simple way and figure out
20 if that's true. Because if they can do -- if the
21 mini-split uses half as much energy, then they
22 can take out all the insulation and the good
23 windows and all that stuff in our tradeoff
24 procedure. We were trying to defend the high-
25 performance envelopes here.

1 And so you do this very simple test;
2 right? And how does that lovely AHRI rating
3 really turn out? Do these systems use half as
4 much energy? No, you test it out of the box. A
5 lot of them used more energy than the single-
6 speed system. And so you know, we stand on our
7 heads and do all this experimentation and stuff
8 and come up with this, what I think is, you know,
9 a modest credit going the right direction and so
10 forth.

11 But now your argument is that we should
12 go back and use the SEER, I think that's what
13 you're arguing, some version of the SEER, when
14 the SEER is obviously completely wrong. You
15 don't save half the energy with a mini-split.
16 Show any data that shows that. Okay, that's the
17 bottom line here.

18 MR. SEVERANCE: I'm sorry. I did not say
19 that we should use SEER. I think I said that
20 AHRI ratings were imperfect. You know, your data
21 has helped inform the industry of that. And what
22 I said was we need a compromise position. If
23 SEER 33, for example, is giving us 28 percent
24 energy savings, give us 20 of that. Give us 20
25 of that. Prorate it on that basis until we have

1 a CSA standard. But if CSA is -- you know, if we
2 got that test protocol today, it would take us
3 six months to a year to kick the tires and verify
4 that the protocol is repeatable and workable.
5 And it would take your labs the same amount of
6 time.

7 We have a year in the meantime. Don't
8 shut the industry out of the California market
9 for another year. That's what I'm asking for, is
10 give us a compromise. And we deserved the ducts
11 in conditioned space five years ago. So giving
12 us that now is not enough. You know, having a
13 black eye on two or three models and, you know,
14 projecting that onto the rest of the industry is
15 just not fair.

16 I do have other comments that just have
17 to do with the filtration and CFM requirements.
18 I'm going to save those for later to just take a
19 break from the tit for tat. I don't mean this to
20 be an argument. I really mean this just to like
21 give us a voice and give us a seat at the table,
22 that's all. You know, I keep saying that. And I
23 think, you know, everybody else that I've talked
24 to in industry, that's what they're looking for,
25 as well, You know, let's develop a test standard

1 that we can agree to.

2 MR. CONANT: Thank you, Bruce.

3 Do we have --

4 MR. WICHERT: Yeah. We have a few online
5 comments.

6 George, I'll come back to you. I know
7 you had another question. Go ahead. George, are
8 you there?

9 MR. NESBITT: Yes, I'm here.

10 MR. WICHERT: Yeah. Go ahead and give
11 your follow-up.

12 MR. NESBITT: Yeah. George Nesbitt.
13 Yeah. So I'm actually going to make a comment
14 that was relevant to yesterday's workshop, as
15 well as to today's a

16 So Pat Splitt brought up an issue of heat
17 recovery ventilators. And if you oversize the
18 ventilator you apparently got, you know, somehow,
19 a much better credit. And then one of the Energy
20 Commission staff, it might have been Todd Ferris,
21 I think mentioned that if in a heat pump, you
22 oversize the heating capacity, you put in a
23 higher capacity than it actually has, it helps
24 you improve -- your compliance improvement.

25 So I think we have to remember that the

1 code is often manipulatable. And there are a lot
2 of people out there who deliberately and wrongly
3 manipulate the code for their purposes. And as a
4 HERS Rater energy consultant, I've seen lots of
5 it.

6 And so I think what we have to be --
7 well, I am concerned about manufacturers making
8 claims that are not true. And I do think we have
9 to view things with some level of skepticism, but
10 I don't think we derate a gas furnace, not on its
11 efficiency for sure. We derate air -- a normal
12 split air conditioners based on the fact that we
13 know, well, they're often not charged right,
14 their airflows are low, duct leakage. There's a
15 lot of ways we derate the equipment, as well as
16 we derate the system. And then we give you credit
17 for doing it right and proving you do it right.

18 So I think we have to be really careful
19 when we create, and I'm going to say in the case
20 of mini-split heat pumps, a very arbitrary bias
21 against a specific technology that we are going
22 to create two problems. One is energy
23 consultants who are going to manipulate the code
24 to do what the hell they want anyway. And the
25 other problem is we may slow the adoption of the

1 technology, as well as we may get people
2 installing less efficient equipment because they
3 don't get any credit, so why bother?

4 So -- and I don't want to get into the
5 tit for tat. I spent \$5,000 last week to fight
6 my brother and a trustee. Okay. I don't want to
7 get into it. But I think that if we want a
8 highly efficient building enclosure, we have to
9 eliminate the ability to trade off non-enclosure
10 measures, HVAC, ventilation, and water heating
11 for enclosure measures. The way to do it is not
12 to derate a whole technology so that they don't
13 trade it off for the enclosure because we let
14 split systems and other systems tradeoff for less
15 efficient enclosures.

16 And that's all I want to say, you know?
17 That's all I want to say. Thanks.

18 MR. WICHERT: Thank you, George. We'll
19 go on to the next online question.

20 Khaled, I'm going to un-mute you now. Go
21 ahead and state your name and affiliation.

22 MR. SALEH: Okay. This is Khaled Saleh
23 from Goodman Manufacturing. So I have a few
24 comments regarding the presentation, especially
25 the performance.

1 So if you go to slide number 13, I really
2 agree with the --

3 MR. CONANT: I sorry. Which slide
4 number?

5 MR. SALEH: 13, 1-3. So I agree with the
6 last points mentioned here, that 29 SEER is not
7 consuming 50 percent more energy compared to 14
8 SEER. That's really true. However, I believe
9 for sure the higher SEER consumes less energy,
10 given that the control is very -- a problem. And
11 I will refer to two studies, one conducted by
12 Avery (phonetic). And in this study
13 (indiscernible) like -- and co-funded by CEC, as
14 well.

15 So looking at these studies, we go
16 (indiscernible). We installed (indiscernible)
17 for (indiscernible) and we installed variable
18 speed, set them on the other identical
19 (indiscernible). They were on it for a year.
20 And collected the actually, you know,
21 (indiscernible) consumption data. And the
22 final -- actually, they did that in four
23 different locations in California. And the final
24 conclusion from these well-established studies
25 mentioned that variable speed systems can save

1 between 22 percent to 32 percent, based on their
2 locations and other factors.

3 But in these four different locations,
4 they selected two identical rooms. They put in
5 one 14 SEER, in the other one I think it was
6 (indiscernible). And hopefully this study will
7 be considered, you know, before coming up with
8 any conclusion here because it's, again, with
9 controlled study from a research point of view.

10 Oakridge, not in a lab, they conducted
11 similar (audio cut out) save something between 25
12 percent to 35 percent with converting that versus
13 14 SEER (indiscernible) systems.

14 So this is pretty much --

15 MR. CONANT: Khaled, can I interrupt you
16 for a second? I mean, you cut out for about five
17 seconds there, maybe about ten seconds back. I
18 don't know if you could repeat that last 30
19 seconds of so?

20 MR. SALEH: Okay. So --

21 MR. CONANT: Starting with Oakridge.

22 MR. SALEH: Yeah. For the Oakridge, they
23 conducted a similar study and that conclusion was
24 exactly the same. Variable speed systems saving
25 approximately 25 to 35 percent with converting

1 that versus 14 SEER systems. We selected the
2 same tonnage. And for me, that was already with
3 controlled research (indiscernible) that were
4 funded by you, another one by Oakridge National
5 Lab. And they (indiscernible).

6 So this is my (indiscernible) the
7 importance of selecting the same because you will
8 see the advantage of (indiscernible) run the
9 system (indiscernible). With (indiscernible)
10 you're going to have the compressor, more
11 consumption. You're going to have
12 (indiscernible) indoor and outdoor fan
13 (indiscernible) consumptions which will show the
14 benefits of using converter systems.

15 So using the same (indiscernible) will be
16 really important. Otherwise, if you're going to
17 select lower (indiscernible) a variable speed
18 system will run for (indiscernible) most of the
19 time (indiscernible) out of that.

20 This is an inappropriate test point of
21 view, how the (indiscernible) should be run. And
22 again Avery and Oakridge National Lab, they have
23 very good published studies (indiscernible). So
24 hopefully that will be considered before taking
25 any final decision.

1 This is very much my recommend. I don't
2 know if you are preparing (indiscernible) which
3 is not quite aligned just yet. So how are you
4 going to (indiscernible) on evaluating the system
5 performance on assumptions that was not really
6 finalized and published? And maybe the
7 manufacturers might have their own concerns, and
8 other folks, as well.

9 So this is something that should be
10 considered and for consideration. In my opinion,
11 (indiscernible) the testing. I might share some
12 of the concerns with, you know, other
13 representatives of manufacturing companies
14 regarding, you know, the variation in the testing
15 wattages (phonetic). We (indiscernible). And if
16 you have ten systems, you are trying to come up
17 with a conclusion with all of these variations
18 and (indiscernible), I think it would be
19 extremely difficult. And I hope that other
20 studies conducted by Avery and Oakridge National
21 Lab would be considered before making the final
22 decision.

23 Thank you.

24 MR. WICHERT: Thank you.

25 MR. CONANT: So I just wanted to clarify

1 one thing. As you mentioned, ASHRAE 205, I
2 realized that I neglected to explain what that
3 is. It's a standardized method for representing
4 performance information. So it's not a test
5 procedure or anything like that. It's just a
6 standard that says when you specify what your
7 performance is, you do it in this format so that
8 everybody's using the same format and it becomes
9 usable in, for example, modeling programs, like
10 we're talking about here.

11 So if ASHRAE 205 is not available, then
12 we can specify our own form. It would be better
13 if ASHRAE 205 was available in time to use, so
14 that we don't need to consider changing the
15 format later to match ASHRAE. So it's not
16 crucial, it just would be a convenience.

17 MR. SALEH: Okay.

18 MR. WICHERT: Our next commenter,
19 Matthew, I'm going to un-mute you now. Go ahead
20 and state your name and affiliation.

21 MR. CHRISTIE: Thank you. Yes. This is
22 Matt Christie with TRC. Thanks. Yes, I have one
23 comment and three questions. I'll go with the
24 comment first so it's easier to keep the
25 questions in mind for those that will be

1 answering.

2 I think one piece of agreement we have
3 across the Board is that the AHRI tests for VCHP
4 systems are not properly indicative of
5 performance and we need a better testing
6 regiment. So I'm encouraged to see on the final
7 slides the explicit sort of check on the CSA test
8 and all the conversations that have happened
9 about that CSA test that Bruce has mentioned,
10 both Bruce's have mentioned.

11 And just from my part, we've been, TRC
12 has, through work with NEEA and SMUD and others,
13 been exploring that test and think, though it is
14 not final and not fully vetted and needs to be
15 verified and there's a lot of things that have to
16 get crossed off, it's promising and in the right
17 direction. And I would -- I'd love to see that
18 continue to fall out as, at least, a particularly
19 voluntary option coming in the future.

20 And then my three questions are kind of
21 more operational and logistical about the credit
22 that is being proposed, the 5 slash 12 percent
23 credit that's being proposed and some aspects of
24 it.

25 So first, regards the fan testing and the

1 fan -- the watt draw and the cool-and-cool
2 (phonetic) airflow, one thing I've -- in talking
3 with HERS Raters and manufacturers, because VCHP
4 systems have variable operating fans that will
5 change their own operating principles based on
6 ambient conditions and load, they can ramp up
7 very high for certain conditions, then ramp down
8 very low. Testing those and getting the
9 appropriate fan speed for a testing protocol can
10 be difficult.

11 And so I wanted to see if there -- if
12 there is work to help clarify the HERS
13 verification protocol for how to lock in the
14 specific fan speed or test at multiple fan
15 conditions in order to confirm the airflow test
16 and the fan watt draw test. That's question
17 number one.

18 Question number two is just a
19 clarification. We've kind of already talked
20 about it, though, but I want to make sure that
21 I'm understanding this right. It seems that you
22 are only proposing to give credit to these
23 systems if they are installed in conditioned
24 space. And then in that case the conditioned
25 space credit will be part of the, you know, of

1 the system, of the credits being given. I guess
2 my question is: Is that understanding correct?

3 And then in either case, what about some
4 secondary conditions, like ducts in a sealed
5 attic, which is not technically conditioned but
6 sometimes as such, or ducts that are deeply
7 buried ducts, as George brought up, or even
8 possibly in a high-performance attic environment?
9 And could those be possible or will there be any
10 carveouts for some partial credit or some varied
11 credit for systems that have those duct locations
12 for duct and VCHPs?

13 And then thirdly is, with that auto fan
14 and the continuous operating fan ban, as it were,
15 I have heard that ducted system also will
16 intermittently turn on to sample the room air, as
17 ductless systems do, and will that be permitted,
18 and how will that be tested for?

19 And then as kind of a follow-up is could
20 you clarify how the HERS verification protocol
21 will actually confirm that the systems that are
22 being installed have in-continuous operation,
23 that they only operate to -- in response to a
24 compressor call with maybe, you know, a ten-
25 minute overflow after it to clear the ducts, or

1 possible the intermittent sampling procedures
2 that just mentioned?

3 And that's it. Thank you very much. I
4 look forward to the answers.

5 MR. MILLER: This is Jeff Miller. Can
6 you hear me? Jeff Miller, Energy Commission
7 Staff.

8 I couldn't write fast enough to keep up
9 with all those questions, so I'll --

10 MR. CHRISTIE: I'm happy to clarify them
11 as we go, if you want to take them one at a time,
12 Jeff? Thanks.

13 MR. MILLER: All right. So the first one
14 that I've made note of is how will the maximum
15 airflow be determined for the HERS verification;
16 is that correct?

17 MR. CHRISTIE: Correct.

18 MR. MILLER: So --

19 MR. CHRISTIE: Yes.

20 MR. MILLER: -- we haven't clarified
21 those points yet. We've just discussed them at a
22 very high level. And my understanding is that we
23 believe that it is going to be possible for the
24 systems to have some type of test assumption
25 available so that the indoor unit would be

1 operated at full speed.

2 And, Abram or Bruce, would you tell me if
3 you have a different understanding of that?

4 MR. CONANT: Only a slightly different
5 understanding. There could be a test mode
6 provided by the manufacturer. Or if the system
7 can be forced to full speed by lowering the
8 cooling set point, that might another
9 possibility.

10 MR. CHRISTIE: I think my follow-up may
11 be that (indiscernible) may not be the
12 appropriate testing condition, as that condition
13 is rarely actually used and may not be used in
14 operation with high frequency. And so it may be
15 that a test condition that is sort of a typical
16 speed that's not sort of taking advantage of the
17 higher speed potential of that fan might be a
18 more valuable piece of information to test
19 against. And it may mean different criteria and
20 different expectations.

21 But in terms of doing something to verify
22 performance, it might be a more appropriate way
23 of designing that test. And I just encourage at
24 least exploration of that potential as you work
25 towards a final HERS protocol.

1 MR. MILLER: Bruce, do you have a
2 comment?

3 MR. WILCOX: I mean, we haven't focused
4 on how to do this verification because we already
5 do the same verification for split-system
6 variable speed machines. And so this isn't
7 like -- it's not like this is different. In a
8 ducted mini-split and a split-system variable
9 speed machine, I think, are similar situations,
10 so we haven't focused on this.

11 But if there are issues with how these
12 things should be tested, then that's something
13 that certainly could be worked out as we go
14 forward.

15 MR. MILLER: Yeah.

16 MR. CHRISTIE: Thanks.

17 MR. MILLER: I'd just add that our
18 premise is that 350 CFM per ton is desirable for
19 full efficiency and that's really just -- that's
20 all there is to it.

21 MR. CHRISTIE: Great. So my second
22 question, Jeff, to remind you and put us back on
23 case, is it says the (indiscernible) ducts and
24 sealed attics of deeply buried, and would that be
25 possibility a permissive path to get some partial

1 credit or a portion of the 5-12 percent VCHP
2 upgrade?

3 MR. MILLER: The leakage ducts in
4 conditioned space verification protocol requires
5 that you do two things. One is that you can
6 visually look to see that the ducts are inside
7 conditioned space. And the other is that you'll
8 do a leakage-to-outside protocol and determine
9 that there's less than 25 CFM leaking to outside.
10 This is specifically what's been proposed as the
11 criteria for qualification for the credit.

12 Could you further elaborate on what you
13 would prefer to do, other than that?

14 MR. CHRISTIE: I'm thinking that bar is
15 too common and nearly equivalently high
16 efficient, not quite as good as fully conditioned
17 space. But the sealed attic concept, that -- a
18 lot of residential new construction builders are
19 using actively in the field right now. And then
20 deeply buried ducts, which isn't used quite as
21 frequently, but lots of building science can
22 point to it being similarly valuable, once again,
23 not quite as high. But it might be valuable to
24 not disallow those two duct conditions as a
25 prerequisite to get credit for this particular

1 credit for variable capacity pumps.

2 MR. MILLER: Okay. I understand. And we
3 can consider that.

4 Mazi?

5 MR. CHRISTIE: Thanks. And then -- oh,
6 unless there's another comment here --

7 MR. MILLER: We have some discussion
8 happening. We just want to make sure we're
9 finished.

10 MR. CHRISTIE: Of course.

11 MR. WILCOX: Well, the question really is
12 whether there should be a criteria that says you
13 have to have ducts in conditioned space or not?
14 And the Commission decided they wanted to make
15 that a criteria and that, you know, is obviously
16 open to comment. The Commission is also looking
17 into how to treat sealed attics in a clearer and
18 cleaner way than what we do now, and that's
19 something that's going to be worked on in the
20 coming months. So I think we can consider those
21 comments and thank you.

22 MR. CHRISTIE: Thank you.

23 UNIDENTIFIED MALE 2: You had a question
24 about the auto fan issue; is that true?

25 MR. CHRISTIE: Correct, just clarifying

1 questions again. And most likely the answer will
2 be these are the details to be worked out over
3 the coming months, and that's a totally
4 appropriate answer.

5 UNDENTIFIED MALE 2: Yeah. The idea
6 there is just that the manufacturer would -- what
7 would be required is that the -- when the system
8 was shipped and turned on without making any
9 changes to the setup, that it would come on in an
10 auto fan mode where -- the fan cycle with a
11 compressor. And would it be required from the
12 manufacturer just to certify that that was the
13 case for this particular model?

14 MR. CHRISTIE: Okay. So similar to like
15 the EER test, where you're just checking the spec
16 from the manufacturer, is what is expected?

17 MR. WILCOX: I think that's right.

18 MR. CHRISTIE: Okay.

19 UNDENTIFIED MALE 2: Well, this is -- I
20 think this is a little different in that -- so my
21 understanding of this is that it's common for
22 systems of this type, when they are reset they
23 operate in a default configuration that will
24 cause the fans to operate continuously in between
25 calls for conditioning. And what we're trying to

1 accomplish here is that that would not happen in
2 order to receive the credit for fan energy
3 that's --

4 MR. CHRISTIE: Yeah.

5 UNIDENTIFIED MALE 2: -- one aspect of
6 this credit. And so it would be something that
7 the manufacturers could be very specific about in
8 the way they configure their controls and they
9 could -- what we are asking them is if they -- if
10 the systems are to receive that credit, the
11 manufacturer would declare when they certify
12 their equipment to the Commission, that the
13 systems will operate in that manner. And then
14 the follow-up verification by a HERS Rater would
15 first look to see whether the manufacturer had
16 made that certification to the Commission. And
17 then also in the field, to operate that system to
18 see whether the fan continues to run in between
19 calls for conditioning.

20 MR. CHRISTIE: Perfect. Thank you. I
21 appreciate all the responses. That's it for me.

22 MR. WICHERT: We have a few questions
23 about the presentation from online. I'll go
24 through them pretty quickly.

25 From Sreenidhi Krishnamoorthy, "What was

1 the basis of choosing these systems? Are they
2 most sold systems as of today?"

3 MR. CONANT: So there are a variety of
4 reasons for choosing the systems. In some cases
5 the manufacturer told us which system they wanted
6 to install. In one year the systems were
7 selected because the identical units were being
8 tested as part of the CSA development process and
9 they wanted field results for those same system.
10 And in other cases we didn't have a driving
11 reason to use a specific model and so we went to
12 the local distributors and asked what was
13 available.

14 MR. WICHERT: Okay. Next question. "So
15 on slide 13, do the fans mentioned refer to the
16 transfer fans?"

17 MR. CONANT: Can you clarify which fan
18 mention you're referring to?

19 MR. WICHERT: Oh, on slide 13.

20 MR. CONANT: Oh, slide 13. Yeah. Okay.
21 So, yes, but not only the transfer fans. So any
22 fans that were running when the compressor was
23 off, that energy use is -- well, actually, let me
24 back up.

25 None of this data includes transfer fans,

1 all of that. The systems that use transfer fans
2 are excluded from this analysis. So it's not
3 transfer fans that we're talking about, it's the
4 indoor fan and the air handler running in between
5 compressor cycles that was excluded from this
6 data set.

7 MR. WICHERT: Okay. Our next question
8 from Doug Maddox, "What was the range of indoor
9 fan power and watts per CFM for the VCHP
10 systems?"

11 MR. CONANT: I don't have that
12 information in my head. It is in the reports
13 that are referenced at the beginning of the
14 presentation.

15 MR. WICHERT: And then our next question
16 is from Brian Bogdan, "For the baseline ducted
17 unit, was the duct work in the conditioned space?
18 I believe it was."

19 MR. CONANT: Yes. For all of the
20 baseline systems and the VCHP systems the
21 ductwork was in the conditioned space, with the
22 exception of the one house that had duct work in
23 the crawl space during one year.

24 MR. WICHERT: And then the next question,
25 "For the variable speed ductless split systems,

1 were the thermostats in the same room as the
2 indoor units or were they relying on transfer
3 fans?"

4 MR. CONANT: The thermostats were in the
5 same locations. So they were actually bundled
6 together. And we have a little fan moving air
7 across them, so they're seeing the exact same
8 air, the reference system thermostat and the VCHP
9 thermostat.

10 MR. WICHERT: And that's it for online.

11 MR. FROESS: So I just wanted to thank
12 everybody for the comments on this session.

13 We just want to take a quick break here,
14 maybe a 15-minute break, come back at 11:45, and
15 we can start with Bruce's next session. And at
16 the very end, we'll also have a question and
17 comment period to go over anything presented
18 here, as well.

19 (Off the record at 11:26 p.m.)

20 (On the record at 12:36 p.m.)

21 MR. FROESS: Welcome back. We're going
22 to start the second session of the VCHP workshop
23 presentation.

24 I just want to remind everybody, for
25 comments spoken, try not to reargue the same

1 point that was brought up already. Just try to
2 keep it with new facts. And definitely submit
3 written comments, which I'll present at the end
4 of this presentation with the websites and
5 addresses of everybody who needs it, so just to
6 keep it moving forward.

7 So our next presenter is going to be
8 Bruce Wilcox. There it is. And that's the
9 clicker.

10 (Colloquy)

11 MR. WILCOX: Thank you, Larry.

12 So I'm going to move on to a new topic
13 here which is to explain the implementation of
14 this draft VCHP compliance option in a special
15 version of CBECC-Res 2019 that is now publicly
16 available. The purpose of this is that it can
17 be -- you can exercise the credit and try it out
18 and see how it works and test everything and give
19 us comments on anything that you don't think is
20 right, and so forth.

21 So I'm going to spend a little time and
22 go through the inputs and how they work and what
23 they are and try and connect that up with what we
24 mean about ducted and unducted VCHP systems that
25 are eligible for this credit. And then I'm going

1 to show you some results for our prototype
2 building and all the climate zones and how much
3 savings there is and sort forth.

4 So this is this kind of -- let's see, I
5 can use this. What's on the screen here is a
6 screenshot of the CBECC-Res software. CBECC-Res
7 is the Energy Commission's free public software
8 for use in complying with the building standards.
9 And CBECC-Res is for the low-rise residential
10 standards. There's a comparable CBECC-Com for
11 commercial and high-rise buildings. And a large
12 fraction of the building permits in residential
13 are actually submitted using the performance
14 approach and CBECC-Res either as the software.
15 There are also a couple of private software
16 vendors who are third-party providers of this
17 same calculation engine through their own
18 interfaces. So this is a widely used calculation
19 method and important in California compliance.

20 So my agenda here is I'm going to talk
21 about the software, I've just already done that
22 to some extent. And then I'm going to talk about
23 the special new VCHP model inputs, and this won't
24 take very long. You've already heard from Abram
25 about most of what that is. And then I'm going

1 to show an example compliance comparison with a
2 standard design split heat pump and two cases,
3 one where the split heat pump has ducts in a
4 prescriptive attic and one where they're -- the
5 split heat pump has verified ducts in conditioned
6 space and show how the VCHPs compare to that.

7 So the CBECC-Res compliance software, as
8 I said earlier, provides performance compliance
9 for low-res residential building permits. IF --
10 many of you who attended the workshop yesterday
11 already heard about the new features of CBECC-
12 Res, so I'm not going to spend much time on this.
13 Compliance is based on comparing energy design
14 ratings, EDR, we call them, a prescriptive
15 standard design with the builders proposed
16 design. And if your energy design rating is less
17 than the standard design, then your design
18 complies.

19 There are two separate criteria in the
20 2019 software, one is called efficiency and the
21 other is called total. And efficiency is the
22 traditional components, the envelope of the
23 building, the mechanical systems, the water
24 heating systems and so forth are all part of the
25 efficiency EDR. And then the total includes new

1 things that we sometimes call flexibility, but
2 the new PV requirement is mostly not in
3 efficiency, it's mostly in the total, and along
4 with other credits for things like batteries and
5 precooling and so forth.

6 The CBECC-Res software is based on
7 detailed hourly simulations. It uses time-
8 dependent valuation, which is a time varying
9 value for energy, in doing all its calculations.
10 And there's a draft 2019 standards version of
11 that out for public review right now. And there
12 was a public workshop on that yesterday.

13 So the draft VCHP version is also out and
14 it's, basically, it's exactly the same as the
15 regular CBECC-Res 2019 alpha version, except
16 we've added this option to get a compliance
17 credit for VCHP so people could look at that and
18 see how it fits into the system.

19 You can download this from the project
20 website. You can get that link and it's the
21 Alpha-VCHP version is the one you want to get if
22 you're going to look at the VCHP stuff.

23 I wanted to point out that the regular
24 2019.0.11 Alpha was posted on January 28th but
25 the -- and then shortly thereafter, we posted a

1 VCHP version. But we found a couple of bugs in
2 that VCHP version and posted a new one on
3 Wednesday this week. So if you're going to do
4 the review, if you've already downloaded the
5 software earlier, please download it again and
6 use the version that we posted on February 13th.

7 So there's a new input in this version of
8 the software. When you're doing performance
9 compliance and you have -- you don't have a heat
10 pump system in your proposed design, then there
11 are -- there's this big list of different types
12 of heat pumps and they're treated differently in
13 the standards. And you can see what the list is
14 here. The new one at the bottom here is simply,
15 "VCHP - meets requirements of the VCHP compliance
16 option." So the idea is if you meet all the
17 requirements of the compliance option that Abram
18 summarized earlier, then you can select this HVAC
19 system for your proposed design.

20 And then once you've done that you have
21 an input screen that's tailored to the VCHP
22 system. And you know, it echoes the type and
23 the -- and it tells you what the requirements
24 are. And then the inputs here are -- actually,
25 there's this note in the middle of the page here

1 which is because of the way this thing is
2 specified -- and for some reason I cannot find
3 the cursor here anymore, there were. I think we
4 need to get out of there. Oh, there it is,
5 hiding under that piece of paper. I don't know
6 need the paper. Okay.

7 So there's this note here that says that
8 most of these requirements are here for reporting
9 only, don't have any impact on the analysis. And
10 this is basically the algorithm that Abram
11 specified. So the only thing that really matters
12 here, well, there are two things -- three things,
13 the capacity at 47 degrees F for the heat pump
14 because that's actually used in the calculations
15 and that's the rated capacity of the VCHP that
16 you're proposing, and then an AC charge in an
17 input, and whether it's ducted or unducted and
18 the fan certified or not.

19 So at this point, we're proposing that
20 you'd input this, all this other stuff, that we
21 require for normal heat pumps. But I'm not sure
22 whether we're going to end up doing that or not
23 because if they don't matter, it's not clear that
24 we need to verify them or report them.

25 So in terms of the individual inputs, the

1 unducted VCHP input, if you select unducted, the
2 choices are ducted, unducted or partly ducted,
3 and if you choose unducted, then you're done in
4 terms of the duct and fan stuff because that's
5 the one where fans aren't an issue and so forth.

6 And so what does one of these machines
7 look like? Just here's a picture of an unducted
8 VCHP that was installed at the CVRH houses a
9 while back. And the part that you normally see
10 in a normal house is this air handler that hangs
11 on the wall, or sometimes on the ceiling, and
12 that doesn't have any ducts. What it's got is
13 refrigerant lines and those connect to the
14 outdoor unit. And there's some electrical
15 connections. And then there's a condensate
16 drain. And so this is, you know, in a big way
17 one of the big advantages of the system is that
18 there's no ducting, there's nothing. You know,
19 it's all being handled right there in the room.

20 So then if you're proposing a ducted or
21 partly ducted system, then you selected either
22 ducted or partly ducted. And then you have the
23 choice of whether it's certified auto fan or not.
24 So if you're -- if the manufacturer that you're
25 going to install have certified that the fan

1 behaves nicely and only runs when the compressor
2 runs and it's been certified to the Commission,
3 then you check the checkbox for certified auto
4 fan and you're done.

5 If you can't check that certified auto
6 fan, then you, if you've selected ducted, then
7 you're done and you get 50 watts per ton of
8 continuous fan energy whenever the system is not
9 running in heating or cooling. And if it's
10 partly ducted, you end up with 25 watts per ton
11 of continuous fan energy when the system is not
12 running. So a very simple set of choices here to
13 get this to go.

14 So what is a ducted VCHP in conditioned
15 space? What are we talking about? I've got some
16 pictures here of an installation that
17 (indiscernible) did to just kind of illustrate
18 what we're thinking about.

19 So here's a house under construction and
20 there's a ceiling, and here's the interior walls
21 and doors and so forth. And so the idea is one
22 of the ways to do the simple installation that we
23 think works pretty good is that you fur down in a
24 hallway and put a lowered ceiling in and you put
25 the ducted VCHP air handler up in that ceiling

1 cavity. So here's that. It takes about a 12-
2 inch space to do that, at least for certain
3 systems. A lot of California houses these days
4 have nine-foot ceilings, so it's pretty to fur
5 down hallways and utility areas and so forth.

6 And then you feed the ducts sort of right
7 out of that. Here's the ceiling (indiscernible)
8 here at the bottom and feed the ducts right out
9 of that into the adjacent room. So there really
10 is short duct runs, very low static, and no
11 reason to get outside the conditioned space with
12 the ducts.

13 And then air handler fits up into that
14 ceiling cavity and you end up in this case with a
15 return grill and access hatch that's at the
16 bottom, so you can get access to that machine.
17 And it's got the large-sized return filters and
18 so forth.

19 So this is a ducted VCHP. And we think
20 this is a good solution for maybe a lot of new
21 construction, residential.

22 All right, so now I've got these tables
23 full of numbers here. I don't expect that
24 anybody's going to right these down or anything.
25 This presentation will be available on the

1 Commission website by Monday, I think.

2 But what I'm trying to do here is give
3 you a kind of picture of how things will turn out
4 if you -- with this new version of the software
5 with the VCHP option. And this is for a specific
6 house. And what I've used here is what we call
7 the 2,700 square foot prototype. It's one we use
8 in standards development all the time. It's a
9 four-bedroom, two-story house. It's actually
10 quite similar to the Caleb House at CVRH. And,
11 you know, it's all set up here in these runs with
12 the standard design photovoltaic system.

13 And in this particular case here with the
14 standard design split heat pump, it's got -- the
15 ducts for that standard design split heat pump
16 are in the prescriptive attic, which means it's a
17 high performance attic with insulation at the
18 roof deck and so forth. And it's meeting the
19 maximum fan watts per CFM and it's -- and so
20 forth. The standard design is sized according to
21 rules at 75 percent of the heating load, so it's
22 not -- it's intended to be a traditional heat
23 pump that's got backup resistance, which is one,
24 you know, one thing that affects its efficiency
25 for the split system. But the VCHP system is

1 sized at full load. Just being upfront about
2 sizing here.

3 All right, so what we're showing here is
4 the compliance values. This is the EDR number.
5 And there's one for efficiency, which is in the
6 green here. These columns are the EDR efficiency
7 for the standard design heat pump and for the
8 VCHP. And then we've calculated a difference and
9 a percentage difference in EDR. And then there's
10 the second criteria which is EDR flexibility.
11 And there's the standard in the VCHP and the
12 difference and the percent difference, and then
13 the EDR total.

14 So if you're going to comply you have to
15 meet the proposed houses, in this case the VCHP
16 case has to have an EDR less than the standard
17 for both efficiency and total. And all of these
18 cases, I believe, comply. And here's the percent
19 differences that you end up with for all 16
20 climate zones, Climate Zone 1 through 16, and the
21 average is 15 percent compliance margin.

22 So that's -- this is the new 2019 metric
23 of EDR. And the fact -- and then the new
24 flexibility and efficiency criteria separately.
25 You'll notice that the VCHP has no impact on the

1 flexibility. It's the same as the standard heat
2 pump because the EDR -- sorry, the VCHP goes into
3 the efficiency side of the equation, along with
4 all the other envelope and water heating and so
5 forth.

6 So then let's look at, in a more
7 traditional view here, if you're used to the 2016
8 standards where compliance was based on a
9 comparison of the TDV energy use, this is the
10 same set of values, except it's in TDV per square
11 foot, which is the traditional current 2016
12 standards metric. And it's, you know, it's
13 basically the same. The percentage differences
14 are slightly different because it's -- the
15 magnitudes of the numbers are different. But
16 it's basically exactly the same picture.

17 And then for those who are into real
18 energy, here's the kilowatt hours. And so it's
19 got the -- I'm reporting that the standard design
20 heating kilowatt hours, the VCHP heating kilowatt
21 hours, the difference and the percent difference,
22 and then cooling, the same thing, and percent
23 difference. This is just so you can understand
24 maybe how TDV is different than kilowatt hours.
25 And if you want to get your feet on the ground

1 about kilowatt hours and things that are reported
2 in other studies and so forth, you could do that.

3 So part of the comparison here is the
4 efficiency credit for the VCHP compressor and
5 operation. And part of it is because the ducts
6 are in the attic for the standard design and not
7 for the VCHP system. So this is giving the total
8 comparison picture and, you know, it's pretty
9 advantageous for VCHPs.

10 So here's, in order to try and separate
11 out how much of that is due to ducts in
12 conditioned space and how much is due to the
13 efficiency of the machine, I've got a second set
14 of -- a pair of metrics here, a second comparison
15 in which the -- instead of the standard design
16 with the ducts in the attic, it's got standard
17 design with the ducts in the conditioned space.
18 And so this one is -- the difference is strictly
19 due to the efficiency difference -- the
20 efficiency credit for the VCHP machine.

21 And here we are in EDR terms again. And
22 we end up with an average of five percent credit
23 for efficiency. And again, it doesn't do
24 anything to flexibility. And we get an overall
25 nine percent average. The numbers are bigger in

1 the more extreme climate zones, the more extreme
2 heat -- cooling climate zones, 17 percent in
3 Climate Zone 15 which is Palm Springs, and not
4 very much in Climate Zone 7 where there's almost
5 no heating and cooling.

6 I also have the same tables here for the
7 TDV version of that comparison, and the kilowatt
8 hours version of that comparison.

9 So I encourage you guys to take a look at
10 this and give you an idea about the magnitude of
11 what we're talking about here and also, you know,
12 run the cases that are of interest to you in the
13 software if you're into the details of this thing
14 and see how it works out for yourself.

15 So the other thing that's not in my
16 tables here is if you said you had a ducted
17 system and you didn't have the continuous fan
18 certification, I calculated an example of what --
19 how the impact of that would be, just to make
20 sure you guys understand that it's serious. So
21 we got a fully ducted example in Climate Zone 1.
22 In that case, if you have -- if you say you have
23 50 watts per ton running every hour of the year
24 when the compressor is not running, then you end
25 up using 686 kilowatt hours of fan energy that

1 are running only in that standby mode.

2 The total kilowatt hours for the annual
3 VCHP machine are 2550. So that continuous fan
4 operation adds 27 percent to the energy
5 consumption, so these are -- that's a big number.
6 That can wipe out, more than wipe out the savings
7 that I was just showing for the increased
8 efficiency of the VCHP machine DNA the ducts in
9 the attic credit for many of the climate zones.
10 So this is why we're trying to make sure that we
11 keep track of this and get the manufacturers to
12 change their practice to make the default not be
13 continuous in operation and get that certified so
14 it can get to be part of the calculations.

15 So that's my introduction to the
16 software. And I'll be happy to answer questions
17 or whatever.

18 MR. FROESS: Yeah. Before we get to the
19 questions, I wanted to put up our final slides
20 here, just to indicate this is our contact
21 information for Jeff Miller for any specific
22 comments that would come in. This is how to
23 submit written comments, which we really are
24 encouraging. The deadline is two weeks from
25 today, March 1st, for prioritization of the

1 comments. And there's a web link information and
2 address to provide them. So I just wanted to get
3 that out of the way first, Bruce.

4 And then so now we can take some
5 questions about Bruce's comments -- presentation,
6 or Abrams, but let's try to keep the comments
7 succinct and let's not repeat statements that
8 have already been made.

9 If there's anybody in person?

10 MR. SKUARLA: Hi. Mik Skuarla here on
11 behalf of United Technologies Carrier
12 Corporation.

13 First, we appreciate that we're having a
14 public workshop today. But today, I think we
15 started to have concerns about kind of the
16 ductless variable speed issue in early -- you
17 know, late 2017. And we've talked to Staff a
18 number of times about it and today was kind of
19 the first opportunity we've had to see some of
20 this data.

21 To that end, we're kind of hoping, moving
22 forward, this can be a iterative process where we
23 can provide input and feedback. But for that to
24 happen, we're going to need kind of the full set
25 of results. And to that end, do you guys have

1 kind of a timeline on when we're going to be able
2 to see the reports and the studies, the kind of
3 decisions made, or at least the testing processes
4 and, you know, the data from those testing
5 processes from whatever the time window is, I
6 think you guys mentioned 2014 to whatever the
7 four years was, so that we can kind of look at
8 that and we can be on equal footing with the
9 folks in this room from the CEC and from your
10 contractors in order to provide the feedback in
11 where we think, you know, perhaps if you had
12 looked at this or if you looked at that?

13 You know, I just feel at this point and
14 to date, we've been at least a half step if not
15 several steps behind because we don't have the
16 whole picture. We're being asked to respond but
17 we don't have, you know, the same science that
18 you guys have, obviously. And for this to be a
19 scientific discussion with -- I think we all have
20 the same, you know, goals, right, is to provide
21 very efficient products to the marketplace and
22 things along those lines.

23 So do you guys kind of have that window
24 of time when we're going to be able to do that?
25 Is it going to be in the next two weeks so that

1 we can include that, you know --

2 MR. WILCOX: Well --

3 MR. SKUARLA: -- response in the data?

4 MR. WILCOX: I'd say that -- so these
5 projects have been recently largely funded by the
6 California Investor-Owned Utilities. And they
7 have a program, Emerging Technology Assessment
8 Program that is a joint project of all the
9 utilities. And we have a couple experts in the
10 room back -- Bach Tsan from Edison is sitting
11 back there.

12 I think that -- so we do the work for
13 that group. We write a report. It goes to all
14 the utility guys. They all get to review it.
15 And then we go back, we revise it, and then it
16 goes back to them again. And there's an
17 iterative process for publication.

18 MR. SKUARLA: With you guys but --

19 MR. WILCOX: I think there's probably no
20 chance the 2018 stuff will be done in two weeks,
21 unless we do something to an ordinary schedule.

22 MR. SKUARLA: Okay.

23 MR. WILCOX: I mean, I guess the other
24 chance -- the other thing would be whether or now
25 we could -- you could get the data outside of the

1 publication --

2 MR. SKUARLA: Right.

3 MR. WILCOX: -- you know, the standard
4 publication stuff. And we'd have to talk to the
5 utilities about that, I guess.

6 MR. SKUARLA: Right. And you know, to
7 that end, if they're able to respond, I
8 understand that there's probably an issue around
9 some of that data. But you know, for Carrier to
10 be a partner in this process moving forward we,
11 obvious, we need to have the whole picture. And
12 you guys having an iterative process between, you
13 know, the CEC and the IOUs and keeping us out
14 isn't going to allow us to be a full participant.

15 And to that end, to the extent that we
16 can -- you know, you guys can allow that and we
17 can be a part of this process, I think we share a
18 similar goal in terms of making sure you guys get
19 this stuff right, making sure that the ratings
20 are appropriate, that whatever the methods are --
21 you know?

22 And to that end, I think, you know,
23 there's kind of three things that need to happen
24 going forward. We need a short-term, kind of
25 pretty immediate solution to allowing these

1 ductless units to be modeled and put in, you
2 know, installed at something above 14.

3 And then there needs to be the near-term,
4 which is once we have access to the data, going
5 back and forth on that and improving whatever,
6 you know, test methodology you guys are going to
7 require as an alternative, you know, entrance so
8 that we can get modeled above that SEER 14.

9 And then we need the long-term. You
10 know, somewhere between now and 2022 and the
11 adoption of those codes, we need to find out a
12 more, you know, solid methodology that's going to
13 allow us to move forward with these technologies
14 in a way that we can get full deployment into the
15 marketplace and not be disadvantaged.

16 So I appreciate that.

17 MR. WILCOX: So -- but you -- the first
18 two reports are already published and available.

19 MR. SKUARLA: Right.

20 MR. WILCOX: And so you can jump into
21 those, you know, on the plane going home and --

22 MR. SKUARLA: Well, I'm here in
23 Sacramento, so --

24 MR. WILCOX: Okay. Well, so, then you've
25 got even more time.

1 And then beyond that, as I said, we'll --
2 we can negotiate with the utility guys about what
3 the schedule is and let -- maybe let you know, if
4 you're interested.

5 MR. SKUARLA: Yeah. Just, you know, in
6 terms of we'd rather have this be something
7 where, like it said, it's an iterative process
8 not, like not an announce and defend once you
9 guys come to your conclusions. Like we'd like to
10 help formulate those conclusions and formulate
11 the answers and solutions in code.

12 So thank you.

13 MR. FROESS: And I can also add a quick
14 comment is we're just asking for public comments,
15 asking for stuff in a two-week period. It doesn't
16 mean you have to review everything and have
17 responses. So that starts the ball rolling.

18 MR. HAHN: Hello. Bobby Hahn from
19 Carrier.

20 First, on the dropdown box, Mr. Wilcox,
21 for the equipment, I didn't see a heat recovery
22 system in there. Was there an option for that?
23 Because a lot of manufacturers are going single-
24 phase heat recovery, as well, so --

25 MR. WILCOX: You mean as part of a mini-

1 split system?

2 MR. HAHN: As part of a VRF system, a
3 mini-VRF system.

4 MR. WILCOX: This is not a VRF system.
5 This is -- these are VCHP systems.

6 MR. HAHN: Okay. There are -- pretty
7 much all the manufacturers make a single-phase
8 VRF system, so it's just two pipes from the
9 condenser out. And certain -- there's a
10 manufacturers that have simultaneous heating and
11 cooling, so -- and Carrier being one of them.

12 MR. WILCOX: Well, are you talking about
13 a ventilation system?

14 MR. HAHN: No, heat recovery, VRF heat
15 recovery. I don't --

16 MR. WILCOX: It's not part of an IAQ
17 ventilation system.

18 MR. MILLER: (Off mike.)

19 (Indiscernible.)

20 MR. WILCOX: Oh, okay. You're
21 transferring heat from one zone to another?

22 MR. SKUARLA: Correct. Yeah. And it's
23 very efficient but I didn't see it on the
24 dropdown boxes.

25 MR. WILCOX: Yeah. Well, first I've ever

1 heard anyone was marketing those for residential
2 but --

3 MR. SKUARLA: Okay.

4 MR. WILCOX: -- we haven't tested them
5 and there's nothing in the standards at this
6 point.

7 MR. SKUARLA: Okay.

8 MR. WILCOX: So --

9 MR. SKUARLA: Okay. They're fairly new,
10 so --

11 MR. WILCOX: Yeah. I think so.

12 MR. SKUARLA: Okay. And back to just a
13 suggestion again, in lieu of the 14 SEER cap,
14 we're hoping that we could come to some kind of
15 resolution and perhaps just not allowing any
16 equipment that's under 16 SEER, for example,
17 being a possible solution.

18 And earlier it was mentioned that in the
19 case studies there was contact with the
20 manufacturers. I previously worked for
21 Mitsubishi for 20 years, so I got to meet Mr.
22 Pennington for the first time today. But I don't
23 recall with my time at Mitsubishi and here at
24 Carrier ever being consulted about equipment
25 being selected. So I am curious what

1 manufacturers were involved. I know there was
2 mention of Mitsubishi perhaps but --

3 (Off mike colloquy.)

4 MR. WILCOX: Well, so, actually, in 2015,
5 was it, in 2015 we reached out to the AHRI Mini-
6 Split Committee.

7 MR. SKUARLA: Okay. That would be Paul
8 at that time.

9 MR. WILCOX: And Paul Doppel --

10 MR. SKUARLA: Yeah.

11 MR. WILCOX: -- was there and we had
12 meetings here. And they actually helped us
13 develop the specifications for the experiments
14 that year. And the manufacturers volunteered to
15 participate and provide equipment. And
16 Mitsubishi was involved. And Carrier was
17 involved. There was a Carrier -- I can't come up
18 with the guy's name. There was a Carrier guy on
19 the committee?

20 MR. SKUARLA: Rubin Willmarth? Okay.

21 MR. WILCOX: And so, you know, and they
22 weren't involved in, as we said earlier, I don't
23 want to argue this again, but they were involved
24 in --

25 MR. SKUARLA: No, no, we don't want that

1 either.

2 MR. WILCOX: -- selecting equipment, all
3 that stuff.

4 So after that one year, we moved on and
5 tested different things that were of interest, so
6 they weren't involved much after that. But
7 that's -- so that's the connection.

8 MR. SKUARLA: Okay. Okay. And I believe
9 that's it for me.

10 MR. WILCOX: Okay. Thank you.

11 MR. SEVERANCE: Bruce Severance,
12 Mitsubishi Electric. I guess I really have more
13 questions than anything. I'm trying to
14 understand what you're proposing.

15 And is there -- first of all, is there a
16 timeline on how soon the residential VCHP
17 modified CSA test procedure is going to be
18 available? Has anybody at CEC or any associated
19 consulting groups that are working on this, have
20 any of you been given a promise of when that's
21 going to be delivered?

22 And so, you know, does CEC have a
23 timeline or a projection on how long it will take
24 to kind of kick the tires on that procedure and
25 verify repeatability? And do you have a plan or

1 a program to reach out to manufacturers to get
2 manufacturers to --

3 MR. WILCOX: Yeah. Well,

4 MR. SEVERANCE: -- participate in that
5 kind of beta test of the procedure?

6 MR. MILLER: Staff have talked about
7 timelines and determined that since we have
8 documentation to present that gives more detail
9 on HERS verifications and certification
10 procedures, we'd have one more workshop and make
11 those materials available for public review. And
12 we'd have a subsequent version of the software to
13 present at that workshop also. And a timeline
14 for that workshop would likely be a couple of
15 months from now. And the horizon for approval of
16 the comp op, we're thinking approximately August
17 business meeting.

18 MR. SEVERANCE: So we're --

19 MR. MILLER: Excuse me. So I don't think
20 you answered his question, Jeff.

21 MR. WILCOX: Yeah. I think you were
22 asking about the CSA procedure that we talked
23 about as a --

24 MR. SEVERANCE: Yeah. I'm taking about
25 the --

1 MR. WILCOX: -- future (indiscernible);
2 right?

3 MR. SEVERANCE: -- modified CSA that NEEA
4 has been working on for ten years.

5 MR. MILLER: Oh, I totally misunderstood
6 your question.

7 MR. SEVERANCE: Yeah. So it's a test
8 procedure that's basically a lab test that
9 includes the modulation of the controls, which I
10 think is probably the, you know, smoking gun and
11 the main reason why AHRI, you know, curves
12 haven't perfectly matched, you know, some of the
13 other data. I would say controls are probably
14 more than three-quarters of that deviation. You
15 know, Abram is kind of shaking his head yes. I
16 think, you know, people I've talked to, there's a
17 lot of consensus about that.

18 So you know, I keep going back to that
19 because I think that's going to be the way that
20 we kind of resolve all arguments here, right, is
21 if we can turn the lights on in the room and see
22 what's happening, and manufacturers have an
23 opportunity to go back and rewrite control code
24 and resolve whatever issues under whatever test
25 conditions you're encountering those, that new

1 CSA test procedure is really going to take a look
2 at -- well, there's two regiments, you know, that
3 Charlie Stevens has developed. There's a marine
4 climate regiment and a dry climate regiment,
5 which I think is really warranted. So it's
6 looking at a whole, much larger range of data
7 points relative to performance and a much more
8 accurate mapping of a performance curve.

9 You know, so the key question is that
10 that's, A, repeatable, the test procedure is
11 repeatable, that it's accurate and, B, that it's
12 not something that's going to quadruple the time
13 in a test lab trying to execute the test so that
14 we can actually schedule and appropriately test a
15 sufficient body of equipment for the California
16 market without completely impacting our test
17 schedules on other equipment for other markets.

18 So there's some wild cards in there and
19 that's why we're anxious to, you know, see how --
20 you know, Mitsubishi is anxious to see that come
21 to fruition so we can test it. And my hope is
22 that you're, you know, talking to manufacturers
23 in advance and bringing them to the table and
24 finding out who wants to schedule lap test time
25 in order to just help you kick the tires and kind

1 of do a beta test of that procedure, make sure
2 it's repeatable, it's cost effective, all the
3 things that it needs to be in order to be
4 implemented.

5 MR. WILCOX: Well, there's --

6 MR. SEVERANCE: And my guess is that's
7 going to take a year.

8 MR. WILCOX: Well, it's going to --

9 MR. SEVERANCE: You know, so we're really
10 talking about --

11 MR. WILCOX: -- a year or more. You
12 know, that's -- unfortunately, the California
13 Energy Commission is not sponsoring or managing
14 the development of the CSA test procedure.
15 It's -- you know, CSA is like an ASTM body in
16 Canada. And so they're -- it's a consensus
17 committee. And my understanding, I'm not
18 involved in it, my understanding is that there
19 are laboratories all over North America who are
20 testing that procedure now, trying to figure
21 out -- answer your questions about repeatability
22 and et cetera.

23 MR. SEVERANCE: Yeah. I think the main
24 testing is being done at Purdue. And the only
25 thing that remains, according to Charlie, and the

1 last time I talked to him was a couple of weeks
2 ago, is there's some sheet metal device that
3 helps them verify the correct amount of airflow
4 relative to possible static pressure changes.
5 You know, so there's some very detailed work that
6 he says is just kind of like the finishing
7 touches. So they're putting -- you know, the
8 icing is almost on the cake.

9 MR. WILCOX: But it's -- that's a
10 standard that's not for public review.

11 MR. SEVERANCE: Okay. So --

12 MR. WILCOX: It's not published; right?
13 So there's kind of --

14 MR. SEVERANCE: That's my --

15 MR. WILCOX: -- indeterminate --

16 MR. SEVERANCE: -- that's my point.

17 MR. WILCOX: -- how long it's going to
18 take.

19 MR. SEVERANCE: So here's where we are is
20 we're a year to a year-and-a-half away from
21 having a test procedure that's been verified that
22 everybody kind of likes, that the California
23 Energy Commission has embraced, that, you know, a
24 handful of manufacturers have embraced at that
25 point. And we have an interim year-and-a-half.

1 And so what I'm not clear on is, because you've
2 mentioned all these things kind of at the same
3 time, is if some of these other contingencies,
4 like verification of the fan controls and to make
5 sure that the fan is not operating --

6 MR. WILCOX: Oh, yeah.

7 MR. SEVERANCE: -- continuously, is that
8 part of the CSA --

9 MR. WILCOX: No, that has nothing --

10 MR. SEVERANCE: -- added on to the CSA
11 test --

12 MR. WILCOX: No.

13 MR. SEVERANCE: -- when it's implemented,
14 or you're wanting us to do that, you know, like
15 next week, before we try to sell anything in
16 California?

17 MR. WILCOX: Well, the proposal here is
18 on the table. And if the Commission decides to
19 go ahead with it, it could -- I not exactly sure
20 how soon it can happen, but maybe for the
21 approval of the software in June. You know,
22 Payam is the guy in charge here.

23 What do you say, Payam?

24 MR. BOZORGCHAMI: So this is a compliance
25 option. A compliance option really doesn't have

1 a timeline per se, this is an alternative. So
2 what's going to happen is this is going to have
3 to go through some sort of business meeting. And
4 the timeline that we were kicking around here at
5 the office was trying to get into the August
6 business meeting, August of 2019 business meeting
7 (indiscernible) for now.

8 Now that doesn't mean that in a year, a
9 year-and-a-half from now if CSA or URL or whoever
10 comes up -- or Purdue, excuse me, in that matter,
11 comes up with a valid testing procedure, i.e.
12 CSA, that we cannot make those modifications at a
13 later time.

14 For now, we need to get some sort of a
15 credit into CBECC-Res so you guys can do some
16 business out here.

17 MR. SEVERANCE: Okay. So we have to be
18 able to certify --

19 MR. WILCOX: Just to --

20 MR. SEVERANCE: Yeah. Go ahead.

21 MR. WILCOX: -- just to be clear here, in
22 my mind, if the Commission decides to go ahead
23 with some version of this compliance option, that
24 doesn't necessarily get replaced by the CSA
25 procedure. We've proposed that the CSA procedure

1 would be voluntary and manufacturers could do it
2 if they wanted to.

3 And it's definitely going to cost a lot
4 more money than your current laboratory test.
5 And so you may only want to do it if you've got
6 high performance systems that you want to market
7 in California. And that, see, that's a very soft
8 landing; right? You can do it on your schedule.
9 And when you've got the test results, you can
10 submit them with the Commission and end up in the
11 software then.

12 This is based, to some fairly large
13 degree, on a very successful program that NEEA
14 has been running for heat pump water heaters in
15 the Pacific Northwest where there's a voluntary
16 test standard. And the manufacturers test and
17 submit their results and NEEA certifies them.
18 And there's a list of machines that have been
19 tested and what their characteristics are.

20 MR. SEVERANCE: Yeah.

21 MR. WILCOX: We have -- we're cooperating
22 with NEEA on that program. And we have that list
23 of heat pump water heaters in CBECC-Res right now
24 and it's being used for compliance.

25 MR. SEVERANCE: Okay.

1 MR. WILCOX: So --

2 MR. SEVERANCE: And my understanding is
3 that's just a box that you check that you're
4 going to, you know, try for a voluntary measure,
5 and then it opens up the possibility of adding
6 the equipment rating for those heat pump hot
7 water heaters?

8 MR. WILCOX: No, no. We got those.

9 MR. SEVERANCE: Is there --

10 MR. WILCOX: We got a list of all the
11 NEEA certified heat pump water heaters in CBECC-
12 Res right now.

13 MR. SEVERANCE: So you just pull down,
14 select the model that you're using --

15 MR. WILCOX: That's right.

16 MR. SEVERANCE: -- and all the data drops
17 in?

18 MR. WILCOX: That's right.

19 MR. SEVERANCE: Okay. So you would do --

20 MR. WILCOX: And so --

21 MR. SEVERANCE: -- you would do something
22 similar if we --

23 MR. WILCOX: Well, let's --

24 MR. SEVERANCE: -- if we had --

25 MR. WILCOX: Yeah.

1 MR. SEVERANCE: -- a similar test from
2 NEEA --

3 MR. WILCOX: Yeah.

4 MR. SEVERANCE: -- we would be able to
5 get our equipment rated under that and there
6 would be a dropdown menu and we would get the
7 higher SEER that we test for, or EER or whatever
8 it is, under that --

9 MR. WILCOX: Yeah.

10 MR. SEVERANCE: -- test protocol?

11 MR. WILCOX: That's what our proposal is.
12 That's what we meant with what we said there. I
13 don't know, I just turned off the mike or
14 something.

15 (Colloquy)

16 MR. BOZORGCHAMI: Sorry -- so if you look
17 at -- so if you look at -- if you have access to
18 our CBECC-Res program right now that's out there,
19 the alpha version, and just tab over to the Water
20 Heating section, you will see what Bruce is
21 really talking about is the checkbox that we have
22 for NEEA Tier 3, isn't it?

23 MR. WILCOX: No, just NEEA rated.

24 MR. BOZORGCHAMI: NEEA rated. Sorry. I
25 apologize.

1 MR. SEVERANCE: Okay. So it is a box
2 that you have to check. And then that dropdown
3 menu becomes an option. Yeah. That's what I had
4 understood.

5 So what you're suggesting then is that
6 there's some sort of interim certification of
7 separate certification of our equipment that
8 would -- we would certify that it's not -- the
9 algorithms are not running indoor fans
10 continuously. And what -- how is that
11 represented? Is that a letter from, you know,
12 the vice president of engineering of Mitsubishi
13 Electric and it says that we certify that our
14 algorithms don't run the indoor fans
15 continuously?

16 MR. WILCOX: Go ahead, Jeff.

17 MR. MILLER: Yeah, essentially. Staff
18 will create a document that you would certify
19 those, that your equipment conforms to this.

20 MR. SEVERANCE: And so you have a
21 protocol for how the HERS Rater is supposed to
22 verify that in the field? And you know, would
23 they have to watch the equipment run for three
24 hours to figure out --

25 MR. WILCOX: No, no, they just -- they

1 look it up on the list and if that model number
2 is listed, then you're in.

3 MR. SEVERANCE: Okay. So that's all that
4 he HERS Rater --

5 MR. WILCOX: And this is --

6 MR. SEVERANCE: -- needs to verify?

7 MR. WILCOX: -- this is done for lots of
8 different equipment actually.

9 MR. SEVERANCE: Yeah. Well, I just
10 wanted clarity on how --

11 MR. WILCOX: Yeah.

12 MR. SEVERANCE: -- that is confirmed in
13 the field, that's all.

14 MR. MILLER: So we are proposing, though,
15 that a HERS Rater would observe the operation of
16 the equipment in the field to see if it runs
17 continuously in between calls for conditioning.

18 MR. SEVERANCE: So they would have to be
19 at the house for --

20 MR. WILCOX: This is beside me.

21 MR. SEVERANCE: -- a period of time to
22 watch it --

23 MR. WILCOX: I've never heard --

24 MR. SEVERANCE: -- cycle.

25 MR. WILCOX: -- this before.

1 MR. SEVERANCE: Yeah. Okay. Right.

2 MR. WILCOX: I think you made that up.

3 MR. SEVERANCE: Yeah. Okay. So I'm just
4 trying to get clear here because these are
5 important details.

6 And you know, I guess what I'm after is
7 between now and when we have a dropdown menu
8 where we actually get our real efficiency rating,
9 we're trying to find a solution that actually,
10 you know, makes sense and doesn't lock us out of
11 the market for the interim year to two years,
12 however long that takes.

13 So the other --

14 MR. WILCOX: So, Bruce --

15 MR. SEVERANCE: -- specification that I
16 had --

17 MR. WILCOX: -- one other point here is
18 that it's not clear to me, as I started to say
19 earlier, that the CSA procedure would necessarily
20 replace this compliance option we're talking
21 about now; right? You might --

22 MR. SEVERANCE: Well, it would be --

23 MR. WILCOX: -- you could --

24 MR. SEVERANCE: -- either or; right?

25 MR. WILCOX: No. They could coexist

1 easily.

2 MR. SEVERANCE: So you would still need a
3 letter certifying --

4 MR. WILCOX: No. We --

5 MR. SEVERANCE: -- that the algorithms --

6 MR. WILCOX: Well, I mean --

7 MR. SEVERANCE: -- aren't running
8 continually, the fan isn't running continuously?

9 MR. WILCOX: If you're going to submit
10 your CSA test results, you're going to need more
11 than a letter. I mean --

12 MR. SEVERANCE: Well, no, no. My point
13 is if we have CSA test results, I mean, that's a
14 certified result. And according to CSA,
15 they're -- it's a time conducted -- it's a
16 time -- you know, a test over a period of time
17 without locking capacity in at different settings
18 which, you know, of course, I think we all agree
19 is an artificial device that was used to find an
20 effective way to try to rate equipment at
21 different capacity settings. And now we see that
22 that's not accurate because of the controls
23 issue.

24 But you know, if we're rating under CSA,
25 there's really no reason to require an additional

1 letter from the vice president certifying that
2 the fan doesn't run continuously because a CSA
3 test is going to run this in this much greater
4 range of conditions. We're going to be spending
5 a lot of money to get that certified. And the
6 operation of the system under a much broader
7 range of test conditions is going to be in the
8 clear day; right? Everybody can see that data.
9 We all know that it's efficient. So we shouldn't
10 have to jump through additional, you know,
11 requirements to get --

12 MR. WILCOX: Well, I think --

13 MR. SEVERANCE: -- the equipment rated.

14 MR. WILCOX: -- you know, it's -- at this
15 point the CSA option is kind of a concept because
16 it's at the stage --

17 MR. SEVERANCE: Really?

18 MR. WILCOX: Well, because the standard
19 is not approved yet. And in fact --

20 MR. SEVERANCE: Well, it's --

21 MR. WILCOX: -- you're the first
22 manufacturer I've ever heard say --

23 MR. SEVERANCE: -- if you build it, they
24 will come.

25 MR. WILCOX: -- anything positive about

1 it, so --

2 MR. SEVERANCE: You know, it's, you know,
3 to me, I think this is more than theoretical. I
4 mean, Charlie has been working on this for ten
5 years.

6 I understood the State of California was
7 like the BPA states who are interested in it.
8 New York is interested in this. This is -- you
9 know, there's probably a population of 100,000 in
10 the United States that's interested in
11 possibility implementing this new test procedure.
12 So of course, manufacturers are taking that
13 seriously. And we understand that it might be
14 too expensive to test a wide range of equipment,
15 so it may only be a few selected models or lines
16 that we end up hand picking for the California
17 market. And you know, everybody has their
18 opinions about what that should be.

19 So -- but the point is that that's a very
20 rigorous test standard. And I don't understand
21 why the state would demand that we also meet
22 other hurdles separately from that and require a
23 HERS Rater to verify that the fan is not running
24 continuously. You know, we're not Volkswagen.
25 We're not going to put, you know, one algorithm

1 in there and delivery a different algorithm in
2 the equipment. What it gets -- how it gets
3 tested is how --

4 MR. WILCOX: I've been being nice all
5 day. I didn't mention Volkswagen even once. You
6 brought it up.

7 MR. SEVERANCE: Well, you know, the
8 reason I feel defensive about that is clear, that
9 I've had people say that AHRI is intentionally
10 misleading, and I don't believe that's true. I
11 think it's an imperfect lens. It was the best
12 they could come up with in the timeframe that
13 they did, you know, 15, 20 years back. And you
14 know, I will be the first to admit that AHRI and
15 ASHRAE committees move at a glacial pace. I find
16 it frustrating. So that's just the world we live
17 in. You know, I'm being very open and honest
18 about wanting to embrace a better test procedure.

19 So my next question really is, you know,
20 we've got -- you're requiring a 350 CFM per ton
21 standard on low ESP systems. And I want to know
22 if you've conducted a survey of specifications on
23 a wide range of model numbers that fall into that
24 category? Because my understanding is that low
25 ESP systems are inherently a lower CFM per ton,

1 and as the color came in, you know?

2 So did you conduct a survey of a bunch of
3 different --

4 MR. WILCOX: Well, I mean --

5 MR. SEVERANCE: -- models or --

6 MR. WILCOX: -- I did not conduct a
7 survey. And -- but I'm -- the assumption we're
8 operating under is that installed correctly,
9 those systems will deliver airflow, just like any
10 other system, and that's --

11 MR. SEVERANCE: Well, you know, low ESP
12 systems are running at 0.1 to 0.2 inches of water
13 column.

14 MR. WILCOX: Right.

15 MR. SEVERANCE: Their, generally, their
16 airflows are lower. And part of the efficiency
17 of them is that reduced air speed across the
18 coil, you know, is better for heat transfer.

19 So they're designed to operate in a
20 completely different way than conventional high
21 static pressure systems. And to apply the
22 standard, if you haven't done a survey of, you
23 know, what the conventional ESP, let's say the
24 mean number is across the industry, where did
25 that number come from? Is that an arbitrary

1 number?

2 MR. WILCOX: No. That's --

3 MR. SEVERANCE: Because my guess is it's
4 going to lock out over 90 percent of the product
5 in that category, it's going to lock it out, and
6 that doesn't make sense.

7 MR. WILCOX: Well, I'm -- that's not -- I
8 don't think that's true. So that number comes
9 from --

10 MR. SEVERANCE: Can we be sure? Can we
11 be sure? Can somebody conduct a survey of that
12 please?

13 MR. WILCOX: So a survey? We know --

14 MR. SEVERANCE: Well, I mean, if
15 you're --

16 MR. WILCOX: -- we know that there are
17 systems out there that will meet this requirement
18 because I showed you pictures of them. I mean --

19 MR. SEVERANCE: Well, is that an outlier
20 or is that the mean of --

21 MR. WILCOX: No, I don't think so.

22 MR. SEVERANCE: -- you know, is that --
23 these systems generally perform better than high
24 static ducted systems, you know, fully
25 centralized air handler systems, generally they

1 do. Your own data shows that. And they
2 generally run on much lower static pressure.

3 MR. WILCOX: And that's absolutely true.

4 MR. SEVERANCE: Okay. So --

5 MR. WILCOX: But they --

6 MR. SEVERANCE: -- I'm just asking if
7 you're going to create a standard, can we at
8 least reference a body of model numbers that
9 represent, you know, 80 or 90 percent of the
10 market and come up with a number that's in the
11 middle of that range, instead of inventing a
12 different number.

13 MR. WILCOX: I mean, we could certainly
14 do that.

15 MR. SEVERANCE: Yeah.

16 MR. WILCOX: Personally, I have not done
17 that survey. I didn't --

18 MR. SEVERANCE: Okay. So --

19 MR. WILCOX: -- think it was an issue.

20 MR. SEVERANCE: -- the next point I want
21 to make is I'm all for larger return grill sizes.
22 I really believe in Chitwood's methodology of
23 doing things. I've followed his prescription in
24 many conditions and seen enormously beneficial
25 results from a lot of Rick Chitwood's methods.

1 So I understand the reasoning behind wanting to
2 do larger filter grills.

3 I saw a picture in the presentation, and
4 I, of course, think this is a great idea on many
5 levels, but there's some ambiguity about what the
6 intent is relative to what is shown in the
7 picture and what we're talking about on paper.

8 So you have two, what are they, 20 by 30
9 filter grills that act as also second -- you
10 know, double as a hatch to get access to a
11 sealed --

12 MR. WILCOX: (Indiscernible.)

13 MR. SEVERANCE: -- a sealed ducted mini-
14 split compartment in a hallway. Is that what
15 we're looking at?

16 MR. WILCOX: Yeah, that's right.

17 MR. SEVERANCE: Okay. So is that a piece
18 of hardware that is, you know, just a standard
19 filter grill or is there anything special about
20 that that makes it double as a hatch?

21 MR. WILCOX: No. I believe it's a
22 standard piece of equipment but I'll --

23 MR. SEVERANCE: Okay. So the question I
24 have is: Is there ducting between that filter
25 grill and the return side of the ducted mini-

1 split --

2 MR. WILCOX: My understanding is not.

3 MR. SEVERANCE: -- behind it? Okay. So
4 I don't have a problem with that, provided that
5 that enclosed compartment that it's in is
6 completely airtight, and we should probably be
7 part of a leak test. I don't -- that hasn't been
8 discussed. You know, but obviously, you wouldn't
9 want the return side to have any leakage to the
10 attic above that, you know?

11 MR. WILCOX: Yes.

12 MR. SEVERANCE: So how -- what's the test
13 procedure for doing that?

14 And then secondly, in the standard, you
15 say that these systems have to be fully ducted.
16 In conditioned space, you're still holding us to
17 duct leakage numbers; right?

18 MR. WILCOX: No, there's no duct leakage
19 requirement.

20 MR. SEVERANCE: There's no duct leakage
21 requirement in --

22 MR. WILCOX: There's a requirement to
23 have no duct leakage outdoors but there's no
24 overall duct leakage.

25 MR. SEVERANCE: Okay. So as long as

1 there were ducts in this conditioned space,
2 there's not duct leakage requirement; is that
3 what you're saying?

4 MR. WILCOX: I believe that's the case.

5 MR. SEVERANCE: Okay. So I think that
6 should be in writing somewhere. And if --

7 MR. WILCOX: You can try reading the
8 (indiscernible) but --

9 MR. SEVERANCE: It's very important
10 because, you know, I mean, we might understand
11 this but the contractor in the field is not
12 necessarily going to understand it. And if they
13 think it has to a duct leakage tested system
14 fulling enclosed, they would assume that there
15 would have to be ducting from the return side of
16 that air handler and the filter grill and there
17 is none.

18 So I don't have a problem with the
19 configuration. I just want a specification with,
20 you know, a clear diagram explaining that to the
21 contractor of --

22 MR. WILCOX: Well --

23 MR. SEVERANCE: -- a standard
24 applications manual that the CEC, you know, comes
25 out with.

1 MR. MILLER: Just to clarify, what you
2 saw in the photographs was a sheet metal plenum
3 that it was built around. So the return air path
4 was not into an encourage made of sheetrock. It
5 was the sheet metal.

6 MR. SEVERANCE: Well, I've seen a very
7 similar picture in just the last couple of days
8 of an installation done by one of the CEC
9 researchers in his own home. And I believe it
10 was a sheetrock compartment. So if that's part
11 of your specification?

12 MR. MILLER: The standards don't allow
13 that.

14 MR. SEVERANCE: Okay. So I guess what
15 I'm saying is that just, if it's okay to have the
16 return side of the air handler open to the filter
17 grill with the air handler actually in the return
18 plenum, the entire air handler is in the return
19 plenum, right, is basically what -- that needs to
20 be described somewhere. I haven't seen that on
21 paper anywhere. And if that's the prescription
22 for how to do ducts in conditioned space with one
23 of these low ESP systems --

24 MR. WILCOX: There's no intent that this
25 is a prescription or a requirement. I was trying

1 to show an example of what these kind of systems
2 might be.

3 MR. SEVERANCE: Okay. I understand that.
4 And you're also asking for oversized return
5 grills to make sure that you've got, you know,
6 low static pressure and proper filtration. And I
7 just would like to see a guideline that makes how
8 to do that clear to the contractor in the field,
9 and that's all I'm asking for. Otherwise, I
10 think there will be a lot of confusion about how
11 to interpret the document.

12 MR. WILCOX: Okay.

13 MR. SEVERANCE: So you know, I guess the
14 only question I had is if you could explain the
15 reasoning for -- or just explain to me, I want to
16 make sure I understand, it sounded to me from
17 your presentation that the algorithm that was
18 being used for the variable capacity heat pumps
19 in CBECC was somehow using the 0.35 watts per CFM
20 performance of the CVRH reference system as the
21 benchmark or the standard case. Is that correct?
22 Is that what that algorithm is doing?

23 MR. WILCOX: No, no. What's being done
24 is we're adjusting because that -- the standard
25 design does not have a 0.35. The standard design

1 has 0.58 watts per CFM.

2 MR. SEVERANCE: Right. That's why I'm
3 asking this.

4 MR. WILCOX: And so it turns out that
5 because we couldn't hold Rick Chitwood down, he
6 ended up building those reference systems with a
7 lower fan power. And so we're giving an extra
8 credit to bring that up to equality.

9 MR. SEVERANCE: Okay. So you're giving
10 us a credit to account for that? That's --

11 MR. WILCOX: That's right.

12 MR. SEVERANCE: I hadn't understood that.

13 MR. WILCOX: Yeah. No, I mean --

14 MR. SEVERANCE: And I do appreciate that
15 clarification.

16 MR. WILCOX: Yeah.

17 MR. SEVERANCE: I guess the only other
18 thing that I'd like to point out is that the
19 CEC's listing website, the MAEDBS website, has
20 not been updated for a lot of variable capacity
21 heat pump system due to some sort of
22 inconsistency in the way the spreadsheets are
23 run. And AHRI data is coming in with like one
24 more field. This is what I've heard secondhand.
25 And I've tried to have an ongoing conversation

1 with some folks at California Energy Commission
2 about trying to fix this problem because what's
3 occurring is many, many systems are not showing
4 up on the state's website that are actually
5 approved.

6 And in the interim, this is a problem
7 that I think came up in 2011 and hasn't been
8 fixed yet, and it has been something that has
9 inhibited sales for manufacturers in California.
10 I could get into anecdotal stuff but we've
11 literally gotten phone calls from architects in
12 Bakersfield that were trying to get stuff through
13 plan check and the planner said, oh, it's not on
14 the listing. You can't use Mitsubishi. You're
15 locked out. And we got back to them and say, no,
16 here's a letter dated 2011 from somebody at the
17 CEC that says the AHRI listing is sufficient
18 until they fix their website. And the guy says,
19 that's too old. We're not going to honor that.

20 And you know, we have numerous cases of
21 this happening. It started lighting fires in the
22 department I report to. We would just love to
23 see some serious cooperation between your staff
24 and AHRI to resolve this problem.

25 There's a letter still on the website, I

1 found it last night. It's under bulletins. It's
2 not even under where the listing itself is.
3 There's no notices on any of the listing pages.
4 There's over 65,000 units listed on the CEC
5 website and it's to the exclusion of many, many
6 models that are actually approved by the CEC.
7 And there's nothing on any of the pages, there's
8 probably 1,400 pages of listing.

9 And what I would like to suggest is until
10 you can fix this problem, if your IT guy could
11 just put a little notice on every one of those
12 1,400 pages that says, by the way, if it's on
13 AHRI's website it's approved under Title 20 for
14 the time being, until we can fix this problem.
15 And if you want to know for sure, go to the
16 bulletin section and click on this to find the
17 letter that says so.

18 Because we've tried to explain this to
19 clients in the field, to our dealers, and
20 everybody's scratching their heads, saying how
21 could this possibly be the case? So --

22 MR. BOZORGCHAMI: So, well, what I can do
23 is we'll contact -- communicate with our
24 Appliance Office unit office manager. The Acting
25 Manager is Patrick Saxton at this time. And

1 we'll communicate that with him and see if we
2 could resolve the situation. How's that?

3 MR. SEVERANCE: I'd really, really
4 appreciate that.

5 And my only ask in parting is that we
6 figure out a way to bring a group of
7 manufacturers to the table, and maybe AHRI, and I
8 think AHRI would have to be there because there's
9 antitrust rules that prevent any of us from
10 meeting otherwise and sit down and have
11 interfaces with your staff regarding things like
12 how we can organize tradeoffs on shell measures.

13 I personally feel that we should not be
14 trading off many shell measures for system
15 performance. And this argument has been made as
16 if we're the culprits because somebody can put a
17 piece of equipment in there and do lower
18 performing building shell, and that's not what we
19 want.

20 We feel our equipment does better in
21 high-performing shells and that it's cost
22 effective to do many of these shell measures and
23 they shouldn't be compromised. NRDC, I know,
24 feels very strongly about this. And there needs
25 to be some dialogue between industry and CEC

1 staff on some of these points. And these
2 arguments cannot be used to suppress the actual
3 rating of the equipment.

4 And I'm not saying AHRI is actual, just
5 so I'm clear. But at the point where we have a
6 test procedure that we believe is 90 percent on
7 the target at least, or 95 percent correct,
8 there's never going to be a perfect test standard
9 but, you know, we always want to make them
10 better. We don't want to see our equipment
11 derated because of these kind of building shell
12 arguments. It's not appropriate. And what it's
13 doing is it's preventing the highest performing
14 technology from getting to the market under a
15 fair and competitive set of market conditions.
16 And it's not conducive to the state's own SB 100
17 climate objectives.

18 So let's have some kind of forum to
19 discuss these kinds of things and let industry
20 participate in that conversation. That's what I
21 ask for today is bring us to the table. Let us
22 discuss these things in a rationale manner.

23 Thank you very much.

24 MR. HUNT: Hi. This is Marshall Hunt
25 with PG&E consulting, or I consult for PG&E. I

1 was an employee of PG&E to do the SCA EXP-07.

2 And I can shed some light on the standard.

3 Yes, Charlie Stevens has been a great
4 mover and shaker in this, but we also have Purdue
5 involved. And at this moment, we're having a
6 goal of testing 30 systems in commercial labs,
7 starting with UL, who was the first lab to set
8 up, to step up and do the testing. The way that
9 Canadian Standards Association works is the EXP
10 is an express standard, so they can get it out
11 there, get people to use it. And right now it's
12 my understanding that the holdup is they have
13 editors making sure that the way it reads matches
14 the template, matches the requirements of a
15 standard from CSA.

16 So I, too, wish it would come out any
17 moment. I hope it's soon. And after it comes
18 out we'll run a lot more testing. And we're
19 getting various energy efficiency groups to
20 support more and more testing at commercial labs,
21 because we've done our research lab work but now
22 it's time to get Intertek and UL and others to
23 test it.

24 I might mention that Natural Resources
25 Canada got UL to test the very, very cold

1 conditions, which our lab can't even test, down
2 to minus 15 Fahrenheit or something.

3 So it's under process, it's in the works,
4 and I appreciate your support of it. And I'd be
5 happy to keep in touch with you. I hope that
6 helps you all understand.

7 But the bottom line, it's not here, it
8 may not be here for a year, but we hope that the
9 30 tested units will begin to populate the
10 database.

11 MR. MOHAN: Hi. Richie Mohan from
12 Goodman Manufacturing. I just want to clarify a
13 couple of things, the first thing being that,
14 yes, you know, we had a working group.

15 And first of all, unfortunately, AHRI
16 could not really make it over here in person but
17 I believe somebody's there on the phone right
18 now.

19 You know, we did have a working group for
20 this particular project, the VCRH project, you
21 know, set up a couple of years ago, well, I would
22 say three or four years ago. And this was under
23 the purview of the HRI ductless equipment
24 section. So you know, at that point in time, we
25 did make some selection criteria that was, you

1 know, shared by the manufacturers to perhaps, you
2 know, Bruce and your team.

3 We also, if I recall correctly, never had
4 data that was shared from the consultants itself
5 to HRI and that was, you know, just disseminated
6 to the respective manufacturers. I think it was
7 uploaded on some sort of a third-party software
8 or file upload system and stuff. So there was,
9 of course, some communication that was happening
10 and some involvement. And I think that was a
11 step in the right direction, even though some
12 might believe that wasn't entirely in the right
13 direction, so appreciate that.

14 You know, the other thing I also want to
15 just clarify is that there has been some comments
16 about controlled space test procedures and stuff.
17 And I believe that, you know, not all the
18 manufacturers at this point in time may be
19 onboard with a controls, you know, based test
20 procedure at this point. I think we are several
21 milestones away from having an implementable test
22 procedure which is repeatable, as well as, you
23 know, perhaps implementable on a practical basis.

24 So just, that's all, so thank you.

25 MR. FROESS: So if there's nobody else in

1 the room, we'll go take some online.

2 MR. WICHERT: George, if you're ready, I
3 will un-mute you now. Go ahead with your -- it
4 looks like you might have lost audio, George.

5 (Pause)

6 MR. FROESS: We're searching to see if
7 there's any more online comments.

8 MR. WICHERT: Yeah, George, please submit
9 your -- oh, it looks like you're back online.
10 I'll go ahead and un-mute you now.

11 MR. NESBITT: First, can you --

12 MR. WICHERT: Oh, you're --

13 MR. NESBITT: -- can you hear me?

14 MR. WICHERT: Yeah, we can hear you, just
15 right now. Yeah.

16 MR. NESBITT: Yeah. (Indiscernible)
17 called back in after lunch but it didn't work
18 right. George Nesbitt, HERS Rater.

19 Gosh, let me go back to 1994. Radiant
20 heated slab, code required slab edge insulation.
21 The compliance forms showed R-0. They showed R-
22 0. They showed R-0 because it was required by
23 code, therefore, the building didn't enforce it.
24 The energy consultant admitted, yeah, it's
25 required but, you know, nobody puts it in.

1 So this comment is very related to
2 yesterday. You missed the offline -- the online
3 people yesterday at the end of the day.

4 Every input in the software that makes a
5 difference in the calculation has to be reflected
6 and reflected properly on the compliance forms.
7 Because otherwise, there's no way it will ever be
8 enforced.

9 My experience is pretty much no one ever
10 revises the compliance forms to reflect as built
11 in the field. Utility programs do, but I doubt
12 they ever get submitted back to building
13 departments. So it's extremely important.

14 And actually, if, Bruce, if you could put
15 up your slide on the detailed heat pump input,
16 I'd appreciate that.

17 So you've made a comment. So because you
18 are -- because we're not allowing the full rated
19 efficiency to have credit, I believe you have,
20 for one, the little note. So you have the SEER
21 and EER for reported only, no analysis impact.
22 And I think that's fine. And I think -- so you
23 were -- yeah, right there. That slide.

24 MR. WILCOX: We tried to click on it.

25 MR. NESBITT: So ideally, you would input

1 all the rated efficiencies for given pieces of
2 equipment, even though in the calculation you are
3 not using those rated efficiencies, just as we
4 are with regular split-systems and whatnot. You
5 know, yeah, we do rate them behind the back based
6 on refrigerant charge, airflow assumptions,
7 whether you're HERS verified or not. And those
8 rated numbers should come out on the forms, even
9 though they weren't used in the calculation,
10 because otherwise it will create greater
11 confusion.

12 Now one of the ways energy consultants
13 can manipulate the code is by inputting whatever
14 numbers they want for equipment, and anything
15 else for that matter, into the software. And you
16 know, most of the time they're going to get away
17 with it. If they have a good HERS Rater and a
18 utility program, they might not get away with it.

19 So what I proposed and actually what you
20 mentioned was for water heaters, I guess it's
21 maybe - it's just heat pump water heaters --
22 having the database where all that information is
23 put in and it should not be editable. And in
24 that sense the model number, the make and the
25 model number should show up on the compliance

1 form and all those rated efficiencies and it
2 should not be editable, and it's then verifiable.

3 And really, in theory, since all the
4 equipment is supposed to be certified for use in
5 California, we should really only be using, quote
6 unquote, certified databases and information and
7 certified ratings, and that would eliminate a lot
8 of cheating.

9 That's my real main comment.

10 MR. WILCOX: George, I believe that's the
11 case with the heat pump water heaters right now.
12 So you could look at the CBECC-Res interface and
13 let us know if you see any problems with that,
14 but that's exactly what that system is set up to
15 do.

16 MR. NESBITT: Right. So I mean, it
17 should be true of gas furnaces, split ACs, PTACs,
18 you name it, whatever, any piece of equipment,
19 harder to do with insulation and whatnot.

20 Then the other thing I want to hit back
21 on because the Mitsubishi Bruce brought up again,
22 the 350 CFM per ton airflow. So I looked up a
23 piece of Mitsubishi equipment, the I would find,
24 for the ducted low static pressure units. And for
25 a one-ton cooling the airflows are 247, 317 and

1 388. Yes, 388 makes the 350 CFM per ton, but
2 that is not, I think, how the manufacturer
3 assumes and sets up that equipment. And the reps
4 will tell you that if you're cranking things on
5 higher speed with the fan unit you could burn
6 the -- you know, so if you force it to high speed
7 all the time on a low static pressure duct -- on
8 what should be a low static pressure duct system,
9 you're going to burn out the fan.

10 So I just don't think that most of these
11 ducted mini-splits are truly designed. There are
12 higher static units out there and those -- but
13 there again, I'm not sure if they actually assume
14 350 CFM per ton. And as the new rules on the
15 small duct high velocity allow a lower CFM per
16 ton because those units are not designed to the
17 standard 400 CFM per ton plus or minus 50 that a
18 traditional system is.

19 MR. FROESS: Okay. Thank you, George.

20 Is there anybody else? Okay.

21 Well, I want to thank everybody for
22 attending the workshop today. A lot of good
23 comments. And again, we really encourage the
24 written comments to be submitted for everyone to
25 review. And we will -- we'll begin our review

1 process for all the comments that come in.

2 Yeah, and then so Monday is a holiday,
3 we'll probably post all these workshop
4 presentations on Tuesday. And then when the
5 transcripts come in, we will post them as well.

6 So thank you very much.

7 (The workshop adjourned at 1:54 p.m.)

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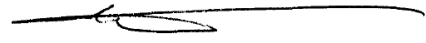
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IN WITNESS WHEREOF, I have hereunto set my hand this 7th day of March, 2019.



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March 7, 2019

MARTHA L. NELSON, CERT**367