BEFORE THE CALIFORNIA ENERGY COMMISSION

DOCKET 10-ALT-1

DATE JUN 01 2011 RECD. JUN 07 2011

Staff Workshop on Alternative and Renewable Fuel and Vehicle Technology Program

Docket Number 10-ALT-1

CALIFORNIA PUBLIC UTILITIES COMMISSION
AUDITORIUM
505 VAN NESS AVENUE
SAN FRANCISCO, CALIFORNIA

WEDNESDAY, JUNE 1, 2011 9:00 A.M.



Reported by: Michael Connolly

STAFF

Peter Ward, Program Manager Charles Smith, Project Manager Pilar Magana, Associate Energy Specialist

ALSO PRESENT

Robert Garzee, ETDC - Silicon Valley and City of San Jose James Robbins, Business Cluster Development Jon Van Bogart, Clean Fuel USA Eric Bowen, Renewable Energy Group Dave Williamson, Orange Diesel Wesley Caddell, People's Fuel

INDEX

	Page
Introduction and Program Overview	
Charles Smith, CEC	4
Program Status Update	
Peter Ward, CEC	7
FY 2011-12 Investment Plan Overview	
Charles Smith, CEC	13
Public Comment	
Robert Garzee, ETDC - Silicon Valley and City of San Jose	24
James Robbins, Business Cluster Development	27
Jon Van Bogart, Clean Fuel USA	31
Eric Bowen, California Biodiesel Alliance and Renewable Energy Group	40
Dave Williamson, Orange Diesel	57
Wesley Caddell, People's Fuel	61
Adjournment	64
Certificate of Reporter	65

1	Γ	\neg	\sim	\sim	T.1	13	Γ		Ν	\sim	α
	$\boldsymbol{\nu}$	R	()	('	н.	н.	1)	- 1	1/1	(-	_

- 2 JUNE 1, 2011 9:04 A.M.
- 3 MR. SMITH: Good morning, everyone. My name is
- 4 Charles Smith and I am the Project Manager for the fiscal
- 5 year 2011-2012 Investment Plan for the Alternative and
- 6 Renewable Fuel and Vehicle Technology Program. We are a few
- 7 minutes past nine and it's possible that a few more people
- 8 will trickle in but I think it would be a good time to get
- 9 started.
- 10 This is our agenda for today. We have an
- 11 introduction and program overview. Then Peter Ward will
- 12 provide a program status update on the Alternative and
- 13 Renewable Fuel and Vehicle Technology Program. I will be
- 14 providing an overview of the contents of the fiscal year
- 15 2011-2012 Investment Plan. Then we will have a period of
- 16 public comment. And depending on how long or short that
- 17 period lasts we may break for lunch or we may adjourn as
- 18 soon as public comment ends. I will also note that this
- 19 meeting is being broadcast on WebEx. We have a few WebEx
- 20 participants online and we also have a court reporter in the
- 21 room.
- 22 Some background on the program. This program was
- 23 established by Assembly Bill 118 in 2007 and this portion of
- 24 that bill is administered by the Energy Commission. There is

- 1 a sister program called the Air Quality Improvement Program
- 2 that is administered by the California Air Resources Board.
- 3 The statutes were subsequently amended by AB 109. The
- 4 emphasis of this program is to develop and deploy innovative
- 5 technologies that transform California's fuels and vehicle
- 6 types to help attain the state's climate change policies.
- 7 We have a number of key policy objectives that can
- 8 be met through these activities. First, of course,
- 9 greenhouse gas emission reduction, we have some aggressive
- 10 goals to meet in that regard both in the short term by 2020
- 11 and by 2050. We also have goals for petroleum reduction,
- 12 alternative and renewable fuel use and in-state biofuels
- 13 production.
- 14 A brief recap of the program funding and objectives.
- 15 The program has a sunset date of January 1, 2016 and an
- 16 annual program budget of approximately \$100 million. That
- 17 is what we are anticipating for the proposed investment plan
- 18 for fiscal year 2011-12. Through this program we develop,
- 19 product, manufacture and deploy alternative and renewable
- 20 fuels, advanced vehicles, vehicle efficiency improvements
- 21 for on-road and non-road applications. We also do other
- 22 non-hardware work, including workforce training and job
- 23 creation, fostering education, promotion of alternative
- 24 fuels and vehicle technology centers. And we also prepare
- 25 environmental, market and technological assessments of

- 1 alternative fuels and vehicle technologies.
- 2 The Energy Commission develops and adopts an
- 3 Investment Plan each year. This is the third Investment
- 4 Plan. The Investment Plan determines the priorities and
- 5 opportunities for the program during that year. The Energy
- 6 Commission creates and consults with an Advisory Committee
- 7 as it develops the Investment Plan. Earlier last week we
- 8 held the second Advisory Committee meeting for this
- 9 Investment Plan and the transcripts and recording of that
- 10 meeting should be available on our website soon. Also
- 11 included on this slide is the URL for the Investment Plan
- 12 website. There you can find the current version of the
- 13 investment plan, previous versions, meeting agendas,
- 14 transcripts, etcetera.
- 15 This is our anticipated schedule for adoption of the
- 16 fiscal year 2011-12 Investment Plan. On May 9th we posted
- 17 the committee draft of the Investment Plan, which is the
- 18 most recent version. On May 23rd we held our second
- 19 Advisory Committee meeting. Last week we held our Public
- 20 Workshop in Long Beach and this week, of course, today we
- 21 are holding our Public Workshop in San Francisco. We are
- 22 very grateful to the California Public Utilities Commission
- 23 for letting us use their facilities in presenting this to
- 24 you. And in the middle of the month we will be posting the
- 25 Committee Final Version of the Investment Plan and we

- 1 anticipate taking that Investment Plan to a Business Meeting
- 2 on June 29th for possible adoption. And that will be just
- 3 in time for the end of this fiscal year and the start of the
- 4 fiscal year 2011-12.
- 5 At this point we will have Peter Ward provide a
- 6 program status update.
- 7 MR. WARD: Good morning, everybody. Thank you for
- 8 coming. And those who on the phone, thank you for being on
- 9 the phone and listening. Today, as Charles said, we are on
- 10 our second workshop for the 2011-12 Investment Plan. And we
- 11 are lucky at this point to not have any cuts for the program
- 12 for the next fiscal year. But the legislature is still in
- 13 session so we are ever vigilant.
- 14 Here are the solicitations and awards that we have
- 15 compiled so far in the plan. This is the first Investment
- 16 Plan. You can see that we were able to bring some federal
- 17 money to California and we put up \$36.5 million for a total
- 18 of nine projects and some charging infrastructure as well,
- 19 seven projects for \$5.6 million. I won't go through the
- 20 entire list. But you can see, other than the logo in the
- 21 bottom right-hand corner where you can't really see the
- 22 total, it does reveal the number of projects and some of you
- 23 can do the quick math. But it is \$156 million for the first
- 24 two fiscal years. We had one Investment Plan covering that.
- 25 I think we've been able to encumber most of these funds if

- 1 not all of these funds in the intervening two years. So I
- 2 think we are off to a good start with this first Investment
- 3 Plan.
- 4 Here is a listing of the Public Agency Agreements
- 5 that we have struck. Workforce training is by far the
- 6 largest one, \$15 million. This program was hit as the
- 7 California economy was hit with a bad economy nationwide and
- 8 we really felt that to put the emphasis on workforce
- 9 training and jobs development was a smart move for us to
- 10 make in the early years of the program. And in fact in the
- 11 first Investment Plan we are doing fuel standards
- 12 development with the California Department of Food and
- 13 Agriculture for hydrogen fueling and hydrogen dispensing.
- 14 Light-duty electric vehicle deployment with the ARB, we have
- 15 provided \$2 million for their light duty program and \$4
- 16 million for their medium- and heavy-duty electric vehicle
- 17 deployment. We are looking at woody biomass sustainability.
- 18 We have contracted with UC Irvine for their STREET model.
- 19 The STREET model is a I wish I could come up with the
- 20 entire acronym, it's Spacially and Temporally Resolved
- 21 Energy and Environmental Tool, I think that's what it is.
- 22 And what it is is a great model to help with the deployment
- 23 of alternative fuel infrastructure. The first one they did
- 24 was for hydrogen. We have asked them to expand that model
- 25 to include other alternative fuels and in other regions in

- 1 California other than just Southern California. We still
- 2 anticipate striking an agreement with the National Renewable
- 3 Energy Laboratory, NREL, and we will be concluding an
- 4 agreement soon with AC Transit for a hydrogen fueling
- 5 station in Oakland.
- 6 We had eight solicitations. We received 313
- 7 proposals that were all reviewed and total requested for
- 8 about that \$156 million that you saw is \$1.2 billion. So I
- 9 think you can see that this area is well oversubscribed. It
- 10 has been a pent up demand for many, many years. And we are
- 11 hoping to work through that with the second and now third
- 12 Investment Plan. Grant awards and agreements are \$156
- 13 million, as I said, 69 grant awards, \$31.6 million among 10
- 14 agreements, and a total of \$188 million. We are on track to
- 15 meet the encumbrance and agreement development deadlines for
- 16 the 2009 and 2010 funds.
- 17 Current solicitations: One on the street right now
- 18 that my colleague Mike Smith, in the audience here, and I
- 19 developed, this is a buy-down incentives for natural gas and
- 20 propane vehicles. It has been on the street since April
- 21 13th and a total of \$14.54 million. And it continues until
- 22 April 2013 or whenever the funds have been exhausted. And I
- 23 think the funds will be exhausted very soon, as a matter of
- 24 fact. At the last Business Meeting I think we approved
- 25 another \$4 million, bringing the total to \$10 million

- 1 already encumbered out of the \$14.54 million in just a month
- 2 and a half. So this has been a very quick-moving tool to
- 3 get the vehicles deployed out there and to put the funding
- 4 on the street where it does the most good.
- 5 Broken down, it is \$2 million for propane school
- 6 buses and \$12.54 million for natural gas and propane
- 7 vehicles of other types. How it works is, the original
- 8 equipment manufacturers or their designated dealerships and
- 9 distributors apply for the incentive reservations in blocks
- 10 of funding. And the incentives are explicitly included to
- 11 be part of the negotiated final sales price of the vehicle.
- 12 This has worked incredibly well, as a matter of fact, and I
- 13 think this could be an enduring mechanism that we would use
- 14 in the future for this program where lots of evaluation of
- 15 proposals is not required. We really do want to get this
- 16 money on the street as soon as possible, deploying the
- 17 vehicles is key to make the market for alternative fuels
- 18 going forward for fuel stations, etcetera.
- 19 Current solicitations: This is the gaseous fuel one
- 20 that I just mentioned, the vehicle buy-down. Here are the
- 21 different incentive categories that we have provided per
- 22 vehicle. Light-duty up to 8500 is \$3000, light-duty 8501 to
- 23 14,000 is \$8000 and \$6000, respectively natural gas and
- 24 propane. And you can see that take-up that we have gotten
- 25 so far. Quite a few vehicles have been applied for and

- 1 reserved. Typically the OEMs or their dealer-distributors
- 2 have 120 days to sell the vehicle and then they can claim
- 3 those incentives back just a one-page form to us showing all
- 4 the sales transaction information and vehicle registration
- 5 information. And then we schedule payment with the Office
- 6 of the State Controller. It's a very simple process and
- 7 anybody that is interested in purchasing vehicles, I suggest
- 8 that you speak with the OEM you have in mind or their
- 9 designated dealer or distributor to see if you can become
- 10 involved and purchase vehicles through this mechanism.
- 11 We have another solicitation that is on the street.
- 12 It is the Plug-in Electric Vehicle Readiness Program. This
- 13 is funding for regions that are planning the role out of
- 14 plug-in electric vehicles and the necessary infrastructure,
- 15 be it opportunity charging or home charging or working
- 16 charging. This is for the planning in the regions. It is
- 17 already well underway but has been underfunded and we found
- 18 this to be an area that we could definitely help with to
- 19 bring the readiness up to the time where we are deploying
- 20 the vehicles, which is currently taking place. We expect
- 21 that applicants will develop a multi-stakeholder PEV
- 22 Coordinating Council. And this money is on a first come,
- 23 first served basis. The maximum aware is \$200,000 per
- 24 region and up to \$1 million is available currently but we
- 25 may be adding to that should demand require that.

- 1 Applications are due the 5th of July and it is open until
- 2 July 5, 2012.
- 3 Upcoming solicitations for the current year
- 4 Investment Plan are the medium- and heavy-duty
- 5 demonstrations, electric drive and gaseous fuels, \$15.9
- 6 million. Hydrogen fueling, we have funding in the
- 7 Investment Plan that could be rolled over to this year, the
- 8 next Investment Plan, for a solicitation in the Fall,
- 9 possibly. Biofuel and renewable natural gas production and
- 10 feasibility; this is a very large category. In the past we
- 11 have had a separate category for biofuels and separate for
- 12 biomethane. These are merged and that's why that is much
- 13 larger than normal. The alternative fuel infrastructure is
- 14 \$29.3 million. I think that may include the hydrogen
- 15 funding but I'm not sure, but it has all the alternative
- 16 fuels that require infrastructure help at the retail level
- 17 or at the fleet level. Innovative technologies and federal
- 18 cost sharing is an important area that we want to make sure
- 19 that we can have funding available to match any federal
- 20 efforts that are going forward. And I've heard of one this
- 21 morning that I think could be very exciting for us to take
- 22 part in. I think California has its rightful place in
- 23 innovation and I'm hoping that we will be successful in
- 24 deploying this money as soon as possible and using this
- 25 money to leverage federal investment in California as well.

- 1 Market and program support of \$8.4 million. Total is \$106.8
- 2 million.
- 3 And I'm going to call on Charles now to walk you
- 4 through the 2011 and 2012 Investment Plan.
- 5 MR. SMITH: Thank you, Peter.
- 6 A brief summary. We have received extensive
- 7 comments and input on this Investment Plan throughout the
- 8 process. We had 15 Advisory Committee members provide input
- 9 at the first Advisory Committee meeting with roughly the
- 10 same number participating in the second Advisory Committee
- 11 meeting last week as well. We had 25 organizations and
- 12 individuals provide their own comments other than Advisory
- 13 Committee members at that first Advisory Committee meeting.
- 14 I would estimate maybe another 10 or 15 or so at the second
- 15 Advisory Committee meeting as well. We have received move
- 16 than 50 comments to our public docket from different
- 17 organization and individuals and we have incorporated those
- 18 as appropriate into the Committee draft Investment Plan and
- 19 will continue to do so into the Committee final version of
- 20 the Investment Plan.
- June 3rd is the preferred deadline for additional
- 22 items to be sent to our docket. If you send them to our
- 23 docket there is a chance that there might be a few days
- 24 delay in it reaching us in the office so if you perhaps also
- 25 cc myself or Peter that would help us get your comments

- 1 quicker and help us make sure that we can incorporate them
- 2 as appropriate into the Committee final version.
- 3 The Investment Plan outlines funding allocations for
- 4 fiscal year 2011-12. We anticipate \$100 million in funding
- 5 this fiscal year. This is spread across 18 funding
- 6 categories over 12 fuel types and activities. Our
- 7 methodology, we identify the GHG reduction, petroleum
- 8 reduction and market potential for a variety of alternative
- 9 fuels and vehicle technologies; we identify the barriers to
- 10 those technologies greater market adoption; we look at what
- 11 activities are being undertaken by others; we look where our
- 12 funding can have the biggest impact; we consider short-,
- 13 medium- and long-term opportunities; and we also provide
- 14 consideration for non-fuel and vehicle needs such as
- 15 workforce training, technology assessment and analysis,
- 16 etcetera.
- 17 The Investment Plan is broken down primarily by fuel
- 18 type. The first section is plug-in electric vehicles. And
- 19 so for each section I'm going to describe the funding
- 20 allocations that we have and some of the background on those
- 21 fuel types as we observe them in the Investment Plan. For
- 22 plug-in electric vehicles in the short-term we see that the
- 23 demand for these vehicles is outstripping their supply. In
- 24 the medium term we see the need for continuation of well,
- 25 a question as to how to continue vehicle incentives as these

- 1 vehicles become more popular. The Air Resources Board
- 2 through the Clean Vehicle Rebate Program provides a certain
- 3 level of incentive for each of these types of vehicles.
- 4 However, we will see as the number of vehicles being
- 5 deployed increases whether the state and federal tax credit
- 6 can keep up with the demand.
- 7 In the long term there are a few issues that need to
- 8 be addressed. Battery research and development is something
- 9 that continues to be of interest to the EV community. The
- 10 federal government, though, has taken a significant leading
- 11 role in that, they have already invested about \$2 billion
- 12 into that activity. So we are focusing our efforts on
- 13 insuring regional plug-in electric vehicle readiness. As
- 14 Peter mentioned, we have a solicitation already on the
- 15 street for \$1 million and we anticipate supplementing it
- 16 with another \$1 million allocation for the next fiscal year.
- 17 We have also allocated \$7 million for charging
- 18 infrastructure for plug-in electric vehicles. In previous
- 19 versions of the Investment Plan this was broken down into
- 20 individual types of charging infrastructure, for example
- 21 fast chargers versus public chargers versus residential
- 22 chargers. As we continue to get new information on what
- 23 kind of infrastructure is needed we decided that it would be
- 24 best to keep that \$7 million bundled for now and then we
- 25 will make our decision as to what kinds of charging

- 1 infrastructure is most needed. And we certainly look for
- 2 your input on that.
- For hydrogen we benefit from the results of survey
- 4 data that was done jointly with the Air Resources Board. We
- 5 see a steady increase in certain clusters, especially Los
- 6 Angeles and Orange County. The automakers commercialization
- 7 plans center on 2015 as target date for which they will be
- 8 expanding out to about 50,000 vehicles by the 2015 to 2017
- 9 period. So to help meet the fueling needs of those vehicles
- 10 we have allocated \$8 million in our Investment Plan. Some of
- 11 this funding may be diverted as needed to a fuel cell
- 12 transit project akin to the AC Transit project but this one
- 13 would take place in Southern California. Funding for
- 14 light-duty vehicle fueling infrastructure will be combined
- 15 with the \$10.2 million that Peter noted on a previous slide
- 16 that is available from fiscal year 2010-11.
- On natural gas we see that fuel supply is relatively
- 18 high and prices compared to diesel and gasoline are quite
- 19 low. As a result we see an increasing number of fleets
- 20 turning to natural gas to reduce long-term costs and also to
- 21 help meet their air quality standards. This is covered in
- 22 greater detail in the medium- and heavy-duty section but I
- 23 mention it here to point out that in the year 2000 there
- 24 were less than 2000 medium- and heavy-duty natural gas
- 25 vehicles on the road. In 2009 there were more than 12,500

- 1 medium- and heavy-duty natural gas vehicles on the road. So
- 2 obviously this is an expanding market. Infrastructure,
- 3 however, is limited to meet the needs of these medium- and
- 4 heavy-duty fleets and our \$8 million will go towards
- 5 matching the needs of fleets that are converting from diesel
- 6 to compressed natural gas and to meeting the needs of
- 7 liquefied natural gas vehicles that use LNG for long-haul
- 8 applications.
- 9 For propane we see an increasing number of ARB-
- 10 certified light-duty vehicles. This \$1 million in funding
- 11 for light-duty vehicle incentives will support the light-
- 12 duty propane portion of the gaseous fuels buy-down program
- 13 that Peter discussed earlier. Hopefully, this level of
- 14 funding will take us through much if not most of the next
- 15 fiscal year. We have also allocated a half-million dollars
- 16 for fueling infrastructure. This is to establish a network
- 17 of roughly 10 key stations along Interstate 5 in Northern
- 18 California.
- 19 The next section of the Investment Plan focuses on
- 20 biofuels. New to this year's Investment Plan we provided
- 21 much more information on feedstocks, feedstock potential,
- 22 feedstock economic feasibility, feedstock sustainability,
- 23 carbon intensity, etcetera, especially the waste-based
- 24 feedstocks. And you can see this in Table 20 of the
- 25 Investment Plan, which summarizes the waste feedstock

- 1 potential available within California.
- 2 The first fuel type covered in the biofuels section
- 3 is gasoline substitutes. The large focus in this section is
- 4 ethanol, which is of course the predominant drop-in additive
- 5 for gasoline. But we have expanded the title and the scope
- 6 of our production funding allocation to include other
- 7 fungible gasoline substitutes as well. We expect that
- 8 ethanol and similar gasoline substitutes will have a major
- 9 role to play in meeting the state's low carbon fuel standard
- 10 as well as, of course, the federal renewable fuel standard.
- 11 The vehicle cost for gasoline substitutes, ethanol, is
- 12 relatively minor. A flex-fuel vehicle has an incremental
- 13 cost of I believe it's anywhere from \$100 to \$200. And it
- 14 is now becoming standard on a lot of automaker's vehicles.
- 15 For this category we have allocated \$7.5 million for
- 16 advanced ethanol and gasoline substitutes production. And we
- 17 are also allocating \$4 million for the expansion of E85
- 18 dispensers and retail outlets.
- 19 The next subsection in the biofuels section is
- 20 diesel substitutes. This includes both biodiesel and
- 21 renewable diesel, which is fungible with conventional
- 22 diesel. Biodiesel, we see that there are some engine
- 23 concerns. A lot of fleets have said that they will accept
- 24 no greater than B5, though many medium- and heavy-duty
- 25 vehicle fleets have said that they will accept up to B20.

- 1 Only a very small number have said that they will provide
- 2 warranty for up to 100 percent blends of biodiesel. As
- 3 mentioned, renewable diesel is fungible with conventional
- 4 diesel and so you don't have those engine concerns. And we
- 5 also anticipate the infrastructure needs of renewable diesel
- 6 being much less significant than for biodiesel. For diesel
- 7 substitutes production we have allocated \$7.5 million for
- 8 the next fiscal year's Investment Plan. And again this will
- 9 cover both biodiesel and renewable diesel production.
- 10 The next subsection of the biofuels section is
- 11 biomethane. This is a very low carbon feedstock that we are
- 12 seeing primarily from waste-based feedstocks. There is a
- 13 strong interest in these projects, which we have seen in
- 14 both the quantity and the quality of projects that were
- 15 proposed in our first solicitation for biomethane production
- 16 facilities. This biomethane that is produced can serve a
- 17 wide array of fuel pathways. The most obvious, of course,
- 18 would be as a displacement for natural gas in natural gas
- 19 vehicles. Biomethane can also, however, be used to generate
- 20 electricity for electric vehicles or to produce renewable
- 21 hydrogen through steam-methane reformation. So for the next
- 22 fiscal year's Investment Plan we have allocated \$8 million
- 23 for pre-landfill biomethane production facilities.
- 24 The next section of the Investment Plan is also
- 25 somewhat new to this year's Investment Plan. We separate

- 1 medium- and heavy-duty vehicles into its own section. We
- 2 felt this was appropriate given that medium- and heavy-duty
- 3 vehicles constitute just four percent of California's total
- 4 vehicle population but they consume more than 16 percent of
- 5 California's transportation fuel and they produce more than
- 6 16 percent of the states GHG emissions from the
- 7 transportations sector. So for that reason these are
- 8 excellent opportunities to provide vehicle incentives for
- 9 early benefits.
- 10 For many of these vehicles both natural gas and
- 11 propane are approaching price parity with diesel for certain
- 12 applications if you look at the long-term costs of
- 13 ownership. The goal for us is to reach a three year payback
- 14 period for these vehicles. And that is the timeframe in
- 15 which a lot of fleets, as they tell us, are looking to see
- 16 if they can payback their higher upfront investments in
- 17 natural gas vehicles and propane vehicles. For the next
- 18 fiscal year's Investment Plan we have allocated \$11.5
- 19 million for natural gas vehicles and \$3 million for propane
- 20 vehicles. And these funds will be used to supplement the
- 21 gaseous fuel buy-down program that Peter mentioned
- 22 previously.
- We also see that advanced technology medium- and
- 24 heavy-duty vehicles are beginning to enter the market. The
- 25 Air Resources Board through its Hybrid Voucher Incentive

- 1 Program provides up to \$40,000 for these vehicles that are
- 2 at the deployment stage. Our \$7 million as proposed here
- 3 will go towards the demonstration of new technologies that
- 4 can meet new service needs.
- 5 The next category in the Investment Plan is
- 6 innovative technologies, advanced fuels and federal cost-
- 7 sharing. There is a wide array of opportunities that exist
- 8 that are difficult to foresee and also that don't neatly fit
- 9 into any of the fuel types that we have discussed so far.
- 10 One example that we are investigating would be the creation
- 11 of a small grants program similar to the Energy Innovative
- 12 Small Grants Program that is run by the Energy Commission's
- 13 Public Interest Energy Research Program. And that small
- 14 grants program provides up to \$95,000 for hardware projects
- 15 and up to \$50,000 for modeling projects. But, again, that
- 16 is just one option. We have a number of opportunities that
- 17 continue to become apparent to us.
- 18 For manufacturing, California has attracted a
- 19 significant amount of venture capital for its advanced
- 20 technologies and alternative fuels. But now we need those
- 21 ideas to be more fully developed here and move into the
- 22 manufacturing process here in the state. In previous years
- 23 this allocation was provided specifically for electric
- 24 vehicles and electric vehicle components but we are
- 25 expanding it this year to include all alternative fuel

- 1 vehicles. And for that purpose we will allocate \$8 million
- 2 in the next fiscal year's Investment Plan.
- 3 The next category, workforce training and
- 4 development, is implemented with our partners at the
- 5 Employment Development Department, the California Community
- 6 Colleges system and the California Employment Training
- 7 Panel. We have seen a significant demand for additional
- 8 workforce training and that is the justification for our \$6
- 9 million allocation for workforce training and development
- 10 delivery. We are also allocating a quarter-million dollars
- 11 each to both workforce training and development outreach and
- 12 dedicated clean transportation workforce needs studies.
- 13 The final category of our Investment Plan is for
- 14 ongoing market and program development. This includes \$1.5
- 15 million for sustainability studies. This is focused
- 16 primarily on the sustainability of our feedstocks for
- 17 biofuels. We have allocated \$4 million for technical
- 18 assistance and analysis and \$3 million for program
- 19 measurement, verification and evaluation. And all three of
- 20 these categories are needed to meet ongoing program needs.
- 21 This final slide is a brief summary of our
- 22 allocations and concludes my presentation on the contents of
- 23 the Investment Plan.
- 24 At this point I think we would be happy to take any
- 25 clarifying questions. Or if there are no clarifying

- 1 questions, we will move into the public comment period. But
- 2 let me first ask if there are any clarifying questions from
- 3 anyone in the audience on what we have presented today.
- 4 (No response.)
- 5 Okay, seeing none, Pilar, has anyone on WebEx
- 6 requested a clarifying question?
- 7 MS. MAGANA: No.
- 8 MR. SMITH: Okay. Well, then our next step will be
- 9 to move to the public comment period of this workshop. We
- 10 have collected a number of blue cards already. If you
- 11 haven't filled out a blue card yet and would like the
- 12 opportunity to speak, the blue cards are available at the
- 13 table in the entranceway. If you could just make a note of
- 14 your name, your affiliation and the brief topic that you are
- 15 going to discuss. We would like to keep the public comment
- 16 period to three to five minutes per speaker, if possible.
- 17 And we would be particularly interested in hearing your
- 18 thoughts on the contents of the Investment Plan, if you have
- 19 suggested changes or if you think there is anything
- 20 significant that we have not yet included. And Court
- 21 Reporter requests that you provide a business card after
- 22 you've spoken here, if you can provide it to him.
- 23 The first public comment is from Robert Garzee
- 24 representing ETDC of Silicon Valley and the City of San
- 25 Jose.

- 1 MR. GARZEE: Thank you, Peter, Charles and Mike. I
- 2 spoke on March 7th at the last advisory meeting in
- 3 Sacramento and brought up the concept of the Center of
- 4 Excellence, which was brought up about a year ago as to
- 5 having a location around the California area where centers
- 6 work on different projects. And we talked about things like
- 7 workforce development, technology from Silicon Valley, we
- 8 talked about the area of solar fueling of electric vehicles.
- 9 And today I have delivered into the docket six letters from
- 10 organizations in Silicon Valley supporting this Center of
- 11 Excellence Project. One from the City of San Jose Economic
- 12 Development Department, one from De Anza College, Breathe
- 13 California, Silicon Valley Clean Cities, the Proterra Bus
- 14 Company and Napa School Districts. All of these are
- 15 suggesting that the Center of Excellence be funded and the
- 16 projects go forward.
- 17 Last Thursday we came to Sacramento and presented to
- 18 Tim Olson and seven people an idea that we had presented a
- 19 couple of years ago, which is why not bring private funding
- 20 into the money the CEC has? If you took \$108 million and
- 21 added \$200 million you would have a lot more money to fund
- 22 the projects that sometimes don't get enough allocation.
- 23 And that meeting went for about two hours and I think was
- 24 very eye opening to the companies out there that are willing
- 25 to put in the funding to help from a private standpoint.

- 1 This company that we have worked with in Clean Cities in
- 2 Silicon Valley has been doing this project of helping
- 3 alternative fuels for many, many years and are willing to
- 4 step up and do funding with the California Energy
- 5 Commission.
- 6 We also talked a little bit about workforce training
- 7 and the fact that there is a company called De Anza College
- 8 which has been the premier trainer in automotive that would
- 9 like to move forward. There is a technology called solar
- 10 fueling of electric vehicles which not only handles large
- 11 school buses but also handles small- and medium-sized
- 12 vehicles like vans and pickup trucks. That technology drops
- 13 the price of fuel from \$4.50 a gallon to 75 cents a gallon
- 14 and then guarantees that price structure for 25 years. The
- 15 school bus project, which is a retrofit project, includes a
- 16 new battery technology from Silicon Valley that can drive
- 17 that bus at a much less cost than is being done today.
- 18 So our submission is the number of letters to help
- 19 recommend that the Center of Excellence move forward. Thank
- 20 you very much.
- 21 MR. SMITH: A quick clarifying question. You said
- 22 you sent that to the docket. Could you perhaps send it to
- 23 me as well and make sure I have it well in time?
- MR. GARZEE: I will.
- MR. WARD: And, Bob, you mentioned a company, you

California Reporting, LLC

52 Longwood Drive, San Rafael, California 94901 (415) 457-4417

- 1 didn't mention the name of the company. You might want to
- 2 put that in the record, too.
- 3 MR. GARZEE: The name of -
- 4 MR. WARD: I think it might have been -
- 5 MR. GARZEE: Our company or the solar fueling
- 6 company?
- 7 MR. WARD: Well, I thought you mentioned a company
- 8 that you met in Sacramento with?
- 9 MR. GARZEE: Oh, I'm sorry. We met with the
- 10 California Energy Commission in Sacramento.
- MR. WARD: Right.
- 12 MR. GARZEE: And with Tim Olson to discuss, and we
- 13 brought from Dallas and Mississippi a company called
- 14 Government Capital.
- MR. WARD: Government Capital, that's the one I
- 16 thought. Okay.
- 17 MR. GARZEE: Yes. And they have been in business
- 18 for 27 years and done over a billion dollars in financing.
- 19 MR. WARD: That's the one I thought you might want
- 20 on the record.
- MR. GARZEE: Okay, thank you.
- MS. MAGANA: Okay, Jon Van Bogart from Clean Fuel
- 23 USA.
- MR. VAN BOGART: I have a couple of slides.
- 25 MS. MAGANA: Okay, we will set that up and first go
 California Reporting, LLC
 52 Longwood Drive, San Rafael, California 94901 (415) 457-4417

- 1 to James Robbins of Business Cluster Development.
- 2 MR. ROBBINS: Thank you very much. I would like to
- 3 speak today concerning the innovation section of your
- 4 Investment Plan. And I would like to generally support the
- 5 comments that were made by Bob Garzee as well. My name is
- 6 Jim Robbins and I am with Business Cluster Development. I
- 7 would like to spend just a minute to talk about my
- 8 qualifications to speak to this innovation issue.
- 9 For 15 years I ran the Environmental Business
- 10 Cluster, which was a clean tech commercialization center in
- 11 San Jose, California. When I left that two years ago it was
- 12 the largest private clean technology commercialization
- 13 center in the United States. In 2007 a study in the United
- 14 Kingdom studied 110 clean tech commercialization centers
- 15 around the world and found that the Environmental Business
- 16 Cluster successfully commercialized more technologies than
- 17 any of the other centers. I also have commercialized
- 18 technology under contract to the California Energy
- 19 Commission.
- 20 What I would like to talk about is the need for a
- 21 center that supports innovation and clean technology in this
- 22 state. I think it's great that the California Energy
- 23 Commission supports individual projects and it identifies
- 24 areas where technology development is needed to be done.
- 25 But there is a need for an ongoing location to support this

- 1 kind of effort, including a place where people can do their
- 2 demonstrations and testings regardless of who they are and
- 3 what they want to test. That kind of center is being built
- 4 in San Jose. It is a \$12 million clean technology
- 5 demonstration center. It's got \$9 million of funding from
- 6 the City of San Jose. It has an approved EDA \$3 million
- 7 funding that will be forthcoming as soon as the budget is
- 8 passed in Washington, DC.
- 9 Currently, the primary economic development method
- 10 for the federal government is innovation clusters. I know
- 11 you are familiar with these at the California Energy
- 12 Commission. An example is the \$135 million Energy
- 13 Efficiency Center that was recently awarded by the
- 14 Department of Energy. I participated with Lawrence Berkeley
- 15 Lab in the development of the proposal for California. We
- 16 did not win. One of the things that we were told was the
- 17 reason we didn't win was because the center didn't actually
- 18 exist, it was a proposal.
- 19 In clean transportation we do have such a center
- 20 operating, the Electronic Transportation Development Center.
- 21 It has been operating for a number of years. Lawrence
- 22 Berkeley National Lab is a participant, the Mineta
- 23 Institute, the City of San Jose. And they are building this
- 24 center that I mentioned to be able to support projects from
- 25 all around Northern California in clean transportation. But

- 1 is has no support from the California Energy Commission.
- 2 Now you have a plan that is cutting back your innovation
- 3 support from \$8 million to \$3 million. That is entirely
- 4 insufficient to support innovation on a long-term basis
- 5 separate from individual projects. And I think it's
- 6 important to recognize the need for both.
- 7 All you have to do is look at the Stem Cell Research
- 8 Institute here in San Francisco to see what the state can do
- 9 when it wants to support innovation. And I would maintain
- 10 supporting innovation is not about cash matches. Those
- 11 matches are fine. But that is a follow-on process, follow
- 12 the leader, follow the US government. When they decide to
- 13 fund, then the state will fund. I think we all know that
- 14 that is not how California created its position of
- 15 leadership in the environmental segment, by following the
- 16 federal government. We have acted independently, we have
- 17 been the leaders, we've shown how to innovate. You've got
- 18 the innovation hub of the United States in Silicon Valley
- 19 and the Bay Area and you are not supporting a long-term
- 20 solution for excellence and innovation.
- I will give you just a current example for the
- 22 federal government. They have an innovation accelerator
- 23 grant currently outstanding and advertised. They are going
- 24 to fund 20 innovation accelerators around the United States
- 25 that support innovation. The key to that is regional and

- 1 state support. We have a center that can apply for those
- 2 funds, the Electronic Transportation Development Center, but
- 3 we have no indication of state support.
- 4 The California Energy Commission should be the
- 5 leader in providing this kind of support. And you need to
- 6 recognize the biggest problem I had when I ran the
- 7 Environmental Business Cluster was my companies finding a
- 8 place to demonstrate their technology. And I ran into
- 9 numerous situations where the California Energy Commission
- 10 was paying for the testing but we couldn't find a location
- 11 inside the State of California to do the testing. And when
- 12 we moved outside of the State of California then usually the
- 13 California Energy Commission wouldn't release their funds.
- 14 So we need a center. That center can also support workforce
- 15 training, interns can be put to work on the demonstration
- 16 projects. So the training and the internships can occur
- 17 right in the same location.
- 18 So I urge you, number one, to fund your current plan
- 19 for the Center of Excellence. If you can't do that, move it
- 20 forward into your new plan and maintain and protect that
- 21 concept and increase your funding for innovation. Three
- 22 million dollars is not enough to be able to support this
- 23 kind of work. You need to be a leader.
- I understand that many of the problems, I've been
- 25 told, are legal around this concept. I'm a former attorney,

- 1 I worked for the State of Massachusetts for the Chief
- 2 Justice of the Trial Courts, I worked for federal government
- 3 as an attorney for the Chief Justice of the US Supreme
- 4 Court. I understand that attorneys can support innovation
- 5 and understand how to support solutions or they can view
- 6 their job primarily as raising issues and problems that
- 7 people should be wary of. Solve your legal problems.
- 8 Many, many states have Centers of Excellence in
- 9 clean technology and the State of California has centers,
- 10 like the Stem Cell Center and others, that show that it can
- 11 be done in this state. So please continue to support this
- 12 effort, move it into your new plan and continue to provide
- 13 financial support. Thank you.
- 14 MS. MAGANA: Okay, now we will have Jon Van Bogart
- 15 from Clean Fuel USA.
- 16 MR. VAN BOGART: Good morning, everyone. Thank you
- 17 for the opportunity to kind of give an update on what is
- 18 happening within the propane industry. I also gave a
- 19 presentation at the March 7th meeting in Sacramento. So
- 20 some of these slides I will go over rather quickly because
- 21 some of these are the same slides. And then I will get to
- 22 some of the added slides for the Investment Plan.
- 23 Clean Fuel USA received a grant for \$12.3 million
- 24 dollars for infrastructure funding throughout the United
- 25 States, also for workforce development and vehicle

- 1 deployment strategies for propane. It includes 184 stations
- 2 nationwide. Here in California there are three key market
- 3 cities, Sacramento/East Bay, San Diego and Los Angeles.
- 4 Each one of the 17 key market cities will have a clean fuel
- 5 service center which will provide education and training for
- 6 service technicians for not only propane but CNG fuel as
- 7 well.
- 8 This is what the program is going to look like when
- 9 it is fully implemented. This is actually phase two of a
- 10 phase three and four type project. The Energy Commission
- 11 originally funded 24-hour public access refueling in
- 12 California in their infrastructure program in years
- 13 previous.
- 14 These are our two partners here in California that
- 15 we partnered with, our propane marketers that have been in
- 16 the propane industry and motor fuel industry since 1936.
- 17 This is an overview of some of the training that is
- 18 included in the project. Rio Hondo College is one of the
- 19 sponsors through Texas State Technical College to develop an
- 20 academic program. I just recently learned that Rio Hondo
- 21 College now have accredited degrees in alternative fuels,
- 22 first of their kind. I met with the State of California and
- 23 he has one in alternative fuels and it looks like he is now
- 24 going to be getting one in EV technology and battery
- 25 technology as well. So education and training is very, very

- 1 important.
- 2 We have a website for our Clean Start Program as the
- 3 stations start to come online. In years previous there
- 4 weren't a lot of propane vehicles available. Because of
- 5 Memorandum 1A in 1995, when EPA changed the rules for
- 6 certified technology, that really pushed back alternative
- 7 fuels of all kinds for vehicle conversions. Since then the
- 8 industry has rebounded. We have an announcement this last
- 9 year from General Motors. They are now producing OEM
- 10 factory propane and CNG vehicles starting in 2012. Today we
- 11 have OEM vehicles from Blue Bird on school busses, Collins
- 12 for school buses, also workhorse step-van chassis such as
- 13 UPS and FedEx use. Freightliner is now going to be putting
- 14 the new GM 8.0 liter engine in their medium- and heavy-duty
- 15 trucks. That is going to be available probably in Fall
- 16 2012, it could be a 2013 model year. Right now the timeline
- 17 is not locked in stone but that product will be available
- 18 also in the Thomas School Bus platform. Many of you are
- 19 familiar with Roush Industries, they are an engineering
- 20 company. They are a Tier 1 supplier of propane for Ford
- 21 products. And IMPCO is the world's largest fuel station
- 22 provider for both propane and CNG vehicles worldwide. They
- 23 are working on fuel systems for both propane and CNG for 50
- 24 state certification, which they haven't had in quite a few
- 25 years. So we are seeing a lot of fleet excitement and a lot

- 1 of growth within the propane industry for vehicles.
- These are some of the vehicles that are available
- 3 today with the GM 8.0 liter and 6.0 liter engines. This is
- 4 our school bus platform. We will be adding the Thomas
- 5 School Bus to this mix. A lot of school districts down in
- 6 Southern California that have access to buy-down funding
- 7 from South Coast, also of the state school bus replacement
- 8 program, are buying a lot of propane buses because these
- 9 propane buses fit a niche in their fleet that no other bus
- 10 fits in that it is a special need, the conventional style
- 11 bus and the van cutaway. There is no other alternative fuel
- 12 vehicle available in these bus classifications. So propane
- 13 is filling that niche.
- 14 This is some of the technology. We will go over
- 15 this real quick. This is the new 6.0 liter engine. This is
- 16 seamless technology. The system was developed in Millbrook,
- 17 England at GM's Global Alternative Fuels Facility so this
- 18 fuel system has gone through every step of the process from
- 19 development to the showroom that any gasoline or diesel fuel
- 20 system goes through. The fuel tanks replace the gasoline
- 21 tanks so it is a virtual replacement, which means there is
- 22 no augmentation to the frame or to the chassis or to the bus
- 23 body, which comes in handy for fleets when they go to resell
- 24 that vehicle. There is no change to the vehicle so it
- 25 increases the resell value.

1 On the	left,	these	vehicles	are	available	now.	GM
----------	-------	-------	----------	-----	-----------	------	----

- 2 is making the announcement on some of the other vehicles on
- 3 the right, which is there pickup trucks for utility bed.
- 4 Also on the right-hand side their pickup trucks and vans are
- 5 coming online in 2012, it looks like. This is a product
- 6 that looks like it may be coming online sooner rather than
- 7 later. This is a very popular delivery platform, Isuzu-GM
- 8 cab-over, it's called their NPR series. This is the
- 9 Freightliner product that will be coming online in late
- 10 2012. Also this new GM 8.0 liter engine is going to be -
- 11 we've hooked with Capacity of Texas and also the Propane
- 12 Education and Research Council. This is a fully funded
- 13 project. It looks like in 2012 this product will be coming
- 14 online, this will be a factory port vehicle. We are also
- 15 looking at the 6.0 liter integration with this with a PEV.
- 16 So you have a plug-in electric hybrid alternative fuel port
- 17 tractor. The next phase of that would be to possibly take
- 18 that into the over-the-road on school buses or transit buses
- 19 because we know a 6.0 liter is plenty enough power to marry
- 20 up with a hybrid technology.
- When you are a fleet you are always worried about
- 22 what is it going to cost me to run on an alternative fuel.
- 23 So this chart gives you a cost per mile driven on both
- 24 gasoline, diesel and propane. And, as you can see, propane
- 25 has a significant cost advantage even with the 50 cent -

- 1 this includes the 50 cent federal tax credit. When you take
- 2 that out you're still under 20 cents per mile driven on
- 3 propane. So if you take the incentives away propane really
- 4 does have one of the lower thresholds financially for fleets
- 5 to get into the alternative fuel for their fleets.
- 6 Propane is the oldest alternative fuel. Globally
- 7 there is over 13 million vehicles running on propane
- 8 consuming nearly 10 billion gallons. You might say
- 9 displacing nearly 9 billion gallons of petroleum fuel.
- 10 There has been a lot of recent activity with a fuel called
- 11 dimethyl ether. Dimethyl ether can be made from Syngas,
- 12 also biomass, black liquor, other resources for that fuel.
- 13 This fuel is handled a lot like propane, it's reactive like
- 14 propane. So the refueling infrastructure, the tanks,
- 15 storage, dispensers, things of that nature, the fuel systems
- 16 are very, very similar to propane. This is going to give
- 17 propane what we call a bio-propane element much like E85 and
- 18 ethanol has done for gasoline in spark-ignited engines.
- 19 There are current projects in Asia and Europe and now in the
- 20 United States with CalStart and Oberon Fuels with dimethyl
- 21 ether for over-the-road transportation projects.
- 22 At Clean Fuel USA we are looking at infrastructure
- 23 development for certified refueling dispensers and tanks so
- 24 when fleets go to deploy this fuel into the marketplace they
- 25 are not going to run into regulatory issues with fire

- 1 marshals and things of that nature. All the regulatory
- 2 statutes will be fulfilled. So we are taking a look at the
- 3 innovative technologies and advanced fuel funding that is
- 4 currently available under the 118 Program. We know that
- 5 there is \$8 million that has yet to have been released. We
- 6 that it has to be leveraged with some federal funding. So
- 7 we are hoping to look at some projects for infrastructure
- 8 certification, RD&D really, with certification being the end
- 9 game on those products.
- 10 Why propane? These are some of the advantages of
- 11 propane. It is still the most widely available and lowest
- 12 cost domestically produced alternative fuel. One of the
- 13 things about propane, it's made from two different sources.
- 14 It used to be 50/50 petroleum-based and natural gas.
- 15 Natural gas liquids form under the ground when they are
- 16 pulling methane out, a lot of that is wet gas. Propane is
- 17 part of that mix, it forms naturally under the ground. In
- 18 recent years it has gone to 55/45. It looks like very soon,
- 19 in the next few years, it's going to go to 65 percent
- 20 natural gas and only 35 percent from crude oil. I have
- 21 another slide later, but by 2015 the United States is going
- 22 to be exporting 1.5 billion gallons of propane, which is a
- 23 domestically produced, pretty clean alternative fuel. That
- 24 would be a tragedy if we don't find resources for that clean
- 25 resource.

- 1 The current Investment Plan, we are feeling the
- 2 love. When we first started out with \$2 million, we went to
- 3 \$2.3 million. We know there were some haircuts in there.
- 4 The current plan has \$4.5 million in there. We have seen
- 5 this because we have brought more vehicles into the
- 6 marketplace, there are a lot of fleets asking for propane.
- 7 The Energy Commission challenged the propane industry some
- 8 years ago that we would love to fund some of your projects
- 9 but we need more certified technology. And we now have
- 10 that.
- 11 When you take a look at the gaseous fuel categories
- 12 between propane and CNG which I like to call our
- 13 hydrocarbon cousin, if you will there is about 19.5
- 14 million in there for natural gas and only \$4.5 million for
- 15 propane. We are getting very close to having the same level
- 16 of vehicle platforms available. So what we are taking a
- 17 look at is making some suggestions, if we can, on revising
- 18 some of the funding. If you took less than 10 percent of
- 19 the current funding level that would be \$9.6 million. And
- 20 how we would like to see that distributed would be a little
- 21 bit at infrastructure with a 70 percent cost share from the
- 22 industry. Light-duty vehicles, there is a lot of product
- 23 that is online now with Ford, a lot more coming online with
- 24 General Motors. Seven thousand dollars is a pretty good
- 25 incremental cost, or buy-down cost. Medium- and heavy-duty

- 1 incentives, it costs a little bit more on those vehicles.
- 2 So we are suggesting a \$10,000 cost share. And also this
- 3 last category here of propane research, development and
- 4 deployment strategies for new vehicle platforms, this is one
- 5 of the critical elements.
- Now that GM is in the game and Roush is in the game
- 7 it still does take several million dollars to bring a 50-
- 8 state certified vehicle to the marketplace. This would
- 9 really help not only the propane industry, I know it's going
- 10 to help the EV industry, natural gas. When this type of
- 11 funding is available you see significant changes with the
- 12 amount of vehicles that are available.
- California has been a net exporter for the last few
- 14 years of propane, mainly due to the Elk Hills discovery.
- 15 And, as I mentioned, 1.5 billion gallons is projected to be
- 16 exported by the United States with regards to Shell and
- 17 other discoveries. So we have the fuel, we have the
- 18 vehicles, and I think justifiably we need to have some
- 19 additional support, also on the federal side, and here from
- 20 the Energy Commission.
- 21 This is my contact information and I would be happy
- 22 to answer any questions if you have any.
- 23 (No questions.)
- Okay, thank you.
- MR. SMITH: Thank you.

- 1 MS. MAGANA: Okay, next we have Eric Bowen from
- 2 California Biodiesel Alliance.
- MR. BOWEN: Good morning, everyone, and thank you
- 4 for the opportunity to address the panel this morning. I am
- 5 Eric Bowen, Chairman of the California Biodiesel Alliance.
- 6 We are the biodiesel industry's trade association here in
- 7 California and we work very closely with the National
- 8 Biodiesel Board, the national biodiesel industry
- 9 association. I am also the Executive Director of Business
- 10 Development and Legal Affairs at Renewable Energy Group, or
- 11 REG, headquartered in Ames, Iowa. REG is the largest
- 12 producer, distributor and marketer of biodiesel in the
- 13 United States. I have been in the biodiesel industry and in
- 14 and around biodiesel now for probably 10 years.
- 15 I really want to address two key points today, the
- 16 first having to do with renewable diesel and the second
- 17 having to do with the lack of infrastructure funding for
- 18 diesel substitutes. First let me say with regards to
- 19 renewable diesel that I am a supporter of renewable diesel,
- 20 my company works on renewable diesel, I have worked with
- 21 renewable diesel technology companies, petroleum majors, all
- 22 sorts of people, about renewable diesel and it is a
- 23 technology that we will very likely bring to market. I have
- 24 found in my work with the California Resources Board and the
- 25 California Energy Commission that because renewable diesel

- 1 is a new field, an emerging field with lots of different
- 2 fuels under that umbrella, that there is often confusion
- 3 about what is renewable diesel. And thus when we speak
- 4 about it publicly we make statements that, to someone who
- 5 wasn't fully educated, may be misleading or not fully
- 6 accurate.
- 7 So why don't we start with, What is renewable
- 8 diesel? Renewable diesel broadly defined is going to be any
- 9 diesel substitute fuel made from a renewable feedstock
- 10 source. And with that broad definition biodiesel is
- 11 actually a subcategory of renewable diesel. As federally
- 12 defined, they define biodiesel as a diesel substitute, it's
- 13 the ester-based, and renewable diesel is all other diesel
- 14 substitutes that are non-ester-based. So you will often
- 15 hear and see federally non-ester renewable diesel.
- 16 There are three main types of renewable diesel that
- 17 I think the California Energy Commission needs to be aware
- 18 of and think about when thinking about renewable diesel. The
- 19 one that I know you most commonly think about is hydro-
- 20 treated renewable diesel, Neste UOP style hydro-treated
- 21 renewable diesel. The second one is what I would call
- 22 biomass to liquids. So this is, you know, any of your old
- 23 gas to liquids technology. It used to be coal to liquids.
- 24 But you can do the same thing with biomass. You can take
- 25 woody biomass, gasify it and then turn it into a liquid fuel

- 1 and have a diesel substitute, not hydro-treated, not
- 2 biodiesel but a biomass to liquid diesel substitute. And
- 3 there are a whole number of companies, some quite prominent,
- 4 working on such technologies. Then the third main type of
- 5 renewable diesel is what I would call biotech renewable
- 6 diesel. A leading example here is probably Amarus (ph) over
- 7 in the East Bay, where they are taking sugars, fermenting
- 8 them in a biotech way, the bugs are excreting a number of
- 9 things, one of which is basically a diesel blend stock and
- 10 that becomes part of renewable diesel. There are other
- 11 types of renewable diesel as well but those are really the
- 12 three main ones that I think CEC needs to be paying
- 13 attention to.
- 14 Each of those types of renewable diesels are wildly
- 15 different. And each of them may or may not be drop-in
- 16 fuels, may or may not be miscible with petroleum diesel, can
- 17 be blended at different levels, are going to have different
- 18 issues in underground storage tanks, are going to have
- 19 different issues in vehicles. And so the federal government
- 20 is presented with this same problem. The Navy, who is
- 21 leading a lot of this renewable distillate work because of
- 22 their initiatives, has begun to create subcategories within
- 23 renewable diesel that I would encourage the Energy
- 24 Commission to think about.
- 25 The most important one and the leading one is the California Reporting, LLC
 52 Languaged Drive Ser Refer California 04001 (415) 457 4417

52 Longwood Drive, San Rafael, California 94901 (415) 457-4417

- 1 hydro-treated renewable diesel or HRD. So when we talk
- 2 about HRD everyone understands what that means, and that is
- 3 the most miscible of the renewable diesels and it is the one
- 4 most commercialized, though still there are only 75 million
- 5 gallons of production installed in the United States in one
- 6 plant down in Louisiana and it has only products six million
- 7 gallons to date. So there is not a lot of it available but
- 8 there are some high profile projects like the Darling-Valero
- 9 project also proposed for Louisiana and then obviously
- 10 Neste's facilities in Europe and Asia. But I do think when
- 11 speaking about it, both in all of our written documents as
- 12 well as publicly, particularly when making statements with
- 13 regards to its drop-in or miscible status, it's very
- 14 important that we specify we are talking about hydro-treated
- 15 renewable diesel so that people don't think that their
- 16 renewable diesel, which might be a biomass to liquid or
- 17 might be a biotech renewable diesel, is going to get the
- 18 same benefits. Because those fuels haven't been fully
- 19 tested and are fully understood. So that's the first thing
- 20 I want to state with regard to renewable diesel.
- 21 The second thing I want to state with regard to
- 22 renewable diesel is I don't think it is as drop-in or as
- 23 miscible as most people currently believe today. And this
- 24 is informed by conversations I've had with the Water Board,
- 25 conversations going on at ASTM. People are still trying to

- 1 figure out what renewable diesel is. The Water Board is
- 2 concerned about putting in underground storage tanks without
- 3 appropriate testing, all the same MTBE issues that you are
- 4 aware of, all the same work that biodiesel has had to go
- 5 through over the last number of years that you are aware of.
- 6 But you should be aware that the Water Board has not
- 7 concluded that renewable diesel can go into underground
- 8 storage tanks yet without needing to through all the same
- 9 verification that any other transportation fuel would have
- 10 to go through to be in an underground storage tank. And you
- 11 should obviously talk to them directly.
- 12 ASTM does not yet have a definition of renewable
- 13 diesel. And there is actually a fairly strong raging debate
- 14 at ASTM with regard to renewable diesel. And depending on,
- 15 you know, which energy major falls down on which side of the
- 16 renewable diesel debate they are taking different
- 17 positions on how renewable diesel should be defined and
- 18 should it be narrow, should it be broad, and what does it
- 19 mean. So again, I just want to make sure that people are
- 20 well informed so that we can be accurate in our statements
- 21 and we can have crispness in our thinking.
- 22 Let me transition from that to the second point,
- 23 which is the lack of funding in the currently proposed
- 24 Investment Plan for infrastructure for diesel substitutes.
- 25 And I don't know if all of you or some of you might have

- 1 been in the CEC meeting up in Sacramento last month where I
- 2 was asked to speak on this topic. I apologize if this is
- 3 repetition for some folks but please do follow-up with
- 4 Commissioner Boyd and others. Mr. Ward, I know you were in
- 5 and out of that meeting so I don't remember if you were
- 6 there for my presentation or not.
- 7 The fact that we are spending \$24 million on
- 8 infrastructure for plug-in electric vehicles, hydrogen and
- 9 natural gas and I've got no problem with those fuels and
- 10 spending zero on liquid diesel substitute fuels I think is a
- 11 huge mistake for the State of California. And whether it's
- 12 a renewable diesel or a biodiesel, those fuels are in
- 13 desperate need of infrastructure support within the State of
- 14 California. I am not remembering the exact number but it is
- 15 somewhere around there are 50 bulk terminals for liquid
- 16 petroleum fuels in the State of California. And I believe
- 17 100 percent of those terminals have storage and blending
- 18 infrastructure for gasoline substitutes, ethanol, and not
- 19 one has storage or blending infrastructure for diesel
- 20 substitutes, biodiesel or renewable diesel. And both of
- 21 those fuels need to enter the petroleum supply stream
- 22 because generally speaking they are always going to be
- 23 blended with petroleum diesel with very few exceptions.
- 24 There is obviously, as you are well aware, a strong pure
- 25 biodiesel or B100 community and there will probably be some

- 1 renewable diesel used that way as well.
- But, you know, 95, 98, 99 percent of diesel
- 3 substitutes, biomass-based diesel substitutes, are going to
- 4 be blended with petroleum diesel. And they can't currently
- 5 get into the petroleum supply stream upstream at the bulk
- 6 level. Right now it is all done downstream at the jobber
- 7 distribution level, which adds about a quarter per gallon to
- 8 that blended fuel because of the extra handling and
- 9 transportation associated with that versus a couple of
- 10 pennies if it were done at the level terminal level, at the
- 11 bulk level. So I know in prior investment funds there was
- 12 some money available for diesel substitute infrastructure.
- 13 I don't believe any of that money has actually gone out yet.
- 14 But none of that money actually went at the critical level.
- 15 Some of that went to biodiesel plants for storage on their
- 16 sites, some went to jobbers for storage at jobber terminals,
- 17 but none of it went to the big petroleum terminals, which is
- 18 where it is needed. And you didn't receive any proposals
- 19 for that, so I'm not fully blaming you.
- I mean, I think many of you have also heard me say
- 21 with the deadlines you put forward on that last funding plan
- 22 it was impossible to get a funding application in because
- 23 when you are working with folks like Kinder Morgan it takes
- 24 one or two years just to put together a proposal in order to
- 25 get it in. So you need lots of lead time to work with Exxon

- 1 and Tesoro and Kinder Morgan and New Star, the people who
- 2 control all the bulk infrastructure. They want to do it but
- 3 the system is not designed to facilitate allowing them to do
- 4 it. And there is a critical need today and there is going
- 5 to be an even more critical need tomorrow for this bulk
- 6 infrastructure. So I would really strongly encourage the
- 7 Energy Commission to look at that infrastructure pool and
- 8 you've got, you know, the electric, the hydrogen, the
- 9 natural gas and propane, there is a big pool of
- 10 infrastructure there and either collapse it all into one
- 11 and let people compete on their greenhouse gas reductions -
- 12 because I know the diesel substitutes will do exceedingly
- 13 well and probably will beat all of those or carve some out
- 14 and allocate it in for renewable diesel and biodiesel, which
- 15 is the same infrastructure supporting.
- 16 You know, again if there are 50 terminals, each of
- 17 these terminals needs one to three million in upgrades.
- 18 This is not a lot of money. Having matching funds from the
- 19 CEC will grease the wheels and greatly help this go forward.
- 20 There is a lot of cost with steel, with Sequa (ph), with
- 21 engineering work that needs to get done. The longer we wait
- 22 to get started, the longer it's going to take for us to have
- 23 more cost effective low carbon diesel substitutes in our
- 24 supply stream.
- 25 The final point I want to make on this is sort of an California Reporting, LLC

52 Longwood Drive, San Rafael, California 94901 (415) 457-4417

- 1 update on where biodiesel is at and how biodiesel and
- 2 renewable diesel relate. Because I know Commissioner Boyd
- 3 in particular, and I believe others, have had the concern
- 4 of, Well, if we put infrastructure funding in that supports
- 5 biodiesel isn't that going to be lost because how long is
- 6 biodiesel going to be with us? So first off, with RFS2
- 7 demand for biomass-based diesel, which is 800 million
- 8 gallons this year and one billion gallons next year, the
- 9 industry is currently producing at a run rate just shy of a
- 10 billion gallons per year. So we've got a lot of this stuff
- 11 in the country.
- 12 Virtually none of it is coming to California. We
- 13 are not even proportionate on our diesel use. We're the
- 14 first or second largest of diesel in the country and we are
- 15 probably, you know well, I won't say we're as bad as on
- 16 our education spending, you know, in the 50 category but
- 17 we are probably in the 30s or 40s on our biodiesel use. And
- 18 it is because of this infrastructure problem by and large.
- 19 And biodiesel is actually, in addition to reaching these
- 20 large commercial production rates and again, 30 to 50
- 21 percent of that is waste-based biodiesel, this is not a soy
- 22 world, this is not a this is a waste-based biodiesel, low
- 23 carbon, you're reducing carbon intensity 80 to 90 percent
- 24 compared to petroleum-based diesel. And it is a drop-in
- 25 fuel.

l ASTM	changed	the	definition	of	diesel	nationally
--------	---------	-----	------------	----	--------	------------

- 2 the D975, up to five percent biodiesel is completely
- 3 miscible, completely drop-in. Most of the biodiesel that
- 4 comprises this just shy of a billion gallon per year run
- 5 rate that we are at that I just mentioned is going into low
- 6 blends anywhere between B2s and B11s and it just
- 7 extending the diesel supply, it's cleaning up the diesel
- 8 supply, it's reducing carbon emissions. And it is not going
- 9 on in California. And it should be. And we are going to
- 10 have a hard time achieving our low carbon fuel standard
- 11 goals and our fuel diversification goals if we don't help
- 12 put the infrastructure in place to support the fuels that
- 13 are available and that are clean and low carbon.
- 14 So in summary, renewable diesel and biodiesel are
- 15 compatible fuels. I think biodiesel will be with us for a
- 16 long time. Renewable diesel will complement biodiesel, they
- 17 will complement each other, they will both be blended into
- 18 petroleum diesel. They need the same infrastructure at the
- 19 bulk terminal. We need to start spending the money to put
- 20 this infrastructure in. There is lots of biodiesel
- 21 available today that could take advantage of that
- 22 infrastructure and there will be lots of biodiesel and/or
- 23 renewable diesel tomorrow that can take advantage of the
- 24 same infrastructure. But if the infrastructure is not there
- 25 those fuels will have a hard time entering our marketplace.

- 1 Thank you for your time.
- 2 MR. SMITH: A quick question, if I may, Eric. You
- 3 mentioned, of course, the federal RFS2 demand. So
- 4 presumably California has a share of that but other states
- 5 do as well. I was just curious about whether this issue is
- 6 faced by other states and how they are proposing to deal
- 7 with the increased RFS2 demanded biodiesel.
- 8 MR. BOWEN: So I appreciate the question. The RFS2
- 9 program requirements are allocated amongst obligated
- 10 parties, as I'm sure you know. Those obligated parties can
- 11 meet those requirements in any particular part of the
- 12 country that they so choose. So none of the fuel has to
- 13 come to California. And what's happening is that, as you
- 14 would expect in a marketplace, the obligated parties are
- 15 interested in the lowest cost of compliance. So the lowest
- 16 cost of compliance is occurring in areas where there is the
- 17 most biodiesel infrastructure and the most logistics support
- 18 to allow for low cost blending of biodiesel into petroleum
- 19 diesel.
- With current RIN pricing, the RFS2 compliance
- 21 currency, biodiesel is significantly cheaper than petroleum
- 22 diesel. So quite frankly the industry is producing as much
- 23 as it can because the demand is there because it's lower
- 24 priced than petroleum diesel. And every time biodiesel has
- 25 been cheaper than petroleum diesel demand is almost

- 1 limitless. It certainly exceeds the production capacity and
- 2 exceeds the available feedstocks.
- 3 So the states that were historical biodiesel users,
- 4 Iowa, Minnesota, Illinois, Texas, where they have
- 5 infrastructure throughout the entire supply chain there
- 6 are biodiesel plants making biodiesel locally, there are
- 7 terminals with biodiesel storage and rack blending, there is
- 8 a jobber community familiar with it, there is a diesel user
- 9 community that has been using it for years the vast
- 10 majority of biodiesel is going into those marketplaces. The
- 11 companies that have operated in those marketplaces are then
- 12 also taking it to nearby marketplaces where they can do
- 13 another B5 in a neighboring state and leverage off the
- 14 infrastructure they already have, and it's sort of growing
- 15 out that way.
- 16 So if you sort of looked where biodiesel is mainly
- 17 consumed today it's going to be in the center of the
- 18 country, Texas up through the Great Lakes. Oregon is an
- 19 exception because it has a mandate. They consume a lot of
- 20 biodiesel up there for the size of their state. New England
- 21 is somewhat of an exception, they have a bioheat mandate up
- 22 there. So during the winter they use a lot of biodiesel in
- 23 their bioheat. And what you've found is state-specific
- 24 incentives or programs or policies are attracting the RFS2
- 25 demand. And California has the potential for LCFS to do

- 1 that. But because LCFS has a slow ramp and because we don't
- 2 have any infrastructure the RFS2 demand for biodiesel has
- 3 gone to other states.
- 4 MR. SMITH: Got it. Thank you.
- 5 MR. WARD: Eric, I had a couple of questions for
- 6 you, if I could real quickly. The California biodiesel
- 7 production numbers, can you give us an estimate of what
- 8 capacity is and what is being produced now, currently?
- 9 MR. BOWEN: Yes. I would give you a range of 50 to
- 10 75 million gallons of capacity. The largest producer in the
- 11 state, as I'm sure you're aware, will be Crimson Renewables
- 12 in Bakersfield. They took their plant down to do some
- 13 upgrades and are bringing it back up, I believe, this month.
- 14 And I would expect them to be producing at a run rate of,
- 15 you know, 20 million gallons per year by the end of this
- 16 year. The second largest plant there are actually two
- 17 plants with the same capacity, Community Fuels in Stockton,
- 18 which is a 10 million gallon per year plant, and IWP in
- 19 Coachella, which is also a 10 million gallon per year plant.
- 20 Both of those companies have been producing for a long time
- 21 and are producing, I believe, at a fairly good clip. But I
- 22 don't have specific numbers that I can share with you. I'm
- 23 sure if you called them they would be happy to share.
- 24 So if you take production capacity of those three
- 25 that is 50 million gallons right there. Though, again,

- 1 Crimson is not producing today and I don't know if IWP and
- 2 Community are producing at their capacity, at the 10 million
- 3 gallons per year each or if there is something less than
- 4 that. I would suspect they are probably somewhere closer to
- 5 50 to 80 percent of their stated production capacity, if I
- 6 had to guess.
- 7 MR. WARD: So 20 for Community, 10 for -
- 8 MR. BOWEN: Sorry, 10 for Community -
- 9 MR. WARD: 20 for Crimson, 10 for Community and 10
- 10 for IWP?
- 11 MR. BOWEN: Yes.
- 12 MR. WARD: That's 40?
- 13 MR. BOWEN: So Community is a sorry, Crimson is a
- 14 30 million gallon per year capacity plant. But I believe
- 15 they will be producing at closer to 20 million gallon per
- 16 year run rate by the end of this year.
- MR. WARD: I see.
- 18 MR. BOWEN: They will get to 30 eventually.
- 19 MR. WARD: Okay and -
- 20 MR. BOWEN: So that's 50. And then there is a
- 21 smattering of other plants, UKIO (ph), New Leaf in San
- 22 Diego, Blue Sky across the bay, that are all sort of, you
- 23 know, half a million to two million gallon per year run
- 24 rates, Biodiesel Industries out of Port Hueneme. So if you
- 25 add all of those up you get, you know, somewhere between an

California Reporting, LLC

52 Longwood Drive, San Rafael, California 94901 (415) 457-4417

- 1 additional 10 to 20 depending on what you think it is, which
- 2 is where I get to my you're sort of in a 50 to 75 range on
- 3 potential production capacity.
- We've never produced that much as a state. I think
- 5 the most we've probably ever produced as a state and this
- 6 is just an educated guess at this point would be the low
- 7 10s. So call it, you know, 15, 20, 25 million gallons per
- 8 year.
- 9 MR. WARD: All right.
- 10 MR. BOWEN: It's probably the most we've ever
- 11 actually produced in this state. We believe we have about
- 12 75 million gallons of waste feedstocks available in this
- 13 state.
- MR. WARD: How many?
- 15 MR. BOWEN: About 75 million gallons, mostly used
- 16 cooking oil and animal fats. And so we believe that our
- 17 installed production capacity and our available in-state
- 18 waste feedstocks are actually a pretty good match for each
- 19 other. They haven't rationalized yet to marry up entirely.
- 20 But they are a pretty good match for each other.
- 21 And then, you know, back in 2007 when we had a
- 22 fairly well functioning biodiesel market California was a
- 23 pretty large importer of biodiesel, both from the Midwest as
- 24 well as from overseas. And if we had a functioning
- 25 biodiesel market, which I believe we will again some day and

California Reporting, LLC

52 Longwood Drive, San Rafael, California 94901 (415) 457-4417

- 1 it will become even faster with the Energy Commission's
- 2 assistance on infrastructure funding, there is tens of
- 3 millions of gallons of biodiesel that can immediately come
- 4 to California from the Midwest and I'm sure from overseas
- 5 as well if the price point made sense and there was
- 6 sufficient demand.
- 7 MR. WARD: My second question has to do with the
- 8 retail infrastructure. USTs, the underground storage tank
- 9 issue.
- 10 MR. BOWEN: Yes.
- 11 MR. WARD: I know you're familiar with it. The
- 12 Water Resources Control Board has given a three year waiver.
- MR. BOWEN: Yes.
- 14 MR. WARD: Where is the industry on the third party
- 15 testing for the B20 underground?
- 16 MR. BOWEN: I appreciate the question. And it
- 17 reminds me that when I was speaking about the infrastructure
- 18 funding earlier I think it would be good to make some of
- 19 that available as well for UST work for some of the
- 20 manufacturers that need to complete some certifications.
- 21 But to answer your question directly, most of the
- 22 manufacturers have self-certified most of their equipment as
- 23 compatible with biodiesel and biodiesel blends. UL as a
- 24 fairly slow-moving, consensus-oriented organization has yet
- 25 to get around to any real meaningful testing on biodiesel

- 1 compatibility that would satisfy California regulations with
- 2 regard to third party verification. Independent of that,
- 3 USEPA is working on updating its underground storage tank
- 4 regulations. And it is my understanding as part of those
- 5 updates they are also updating for newer fuels, including
- 6 biodiesel. And that there may be an opportunity emphasis
- 7 on may, because it is up to the Water Board there may be
- 8 an opportunity for California to harmonize with the federal
- 9 underground storage tanks and still protect our groundwater
- 10 in a way that we need to do, that makes us feel comfortable,
- 11 but gets us around the requirement for UL's third party
- 12 testing by updating our regulations and harmonizing them
- 13 with potentially updated federal law. So that's going on in
- 14 the background.
- 15 In the meantime there is conversation that has been
- 16 started between the industry and the Water Board about a
- 17 potential extension to the existing three-year grace period
- 18 to allow either the federal rules or the UL to complete
- 19 their work so that that can then be done. So at the B5
- 20 level this is really no longer a problem, this all got
- 21 addressed a while ago. At the B20 level, which is
- 22 important, it needs to be addressed. It's still being done
- 23 on a case by case basis. It is problematic, it's a
- 24 headache, it's expensive. It works, it doesn't work as well
- 25 as we would like it to work. And both of these solutions

- 1 that I've mentioned to you are ones we are hoping will be
- 2 here in the not super distant future.
- 3 MR. WARD: Their grace period ends February 12, is
- 4 that right?
- 5 MR. BOWEN: Of next year?
- 6 MR. WARD: Yes.
- 7 MR. BOWEN: That sounds right.
- 8 MR. WARD: That's my guesstimation.
- 9 MR. BOWEN: I'm not remembering. It's within -
- 10 MR. SMITH: June of 2012.
- 11 MR. WARD: June of 2012, okay. About another year.
- MR. BOWEN: Yes.
- 13 MR. WARD: Okay, great. Thank you.
- MR. BOWEN: You're welcome.
- MS. MAGANA: Okay, next is Paul Williamson from
- 16 Orange Diesel.
- 17 MR. WILLIAMSON: Thank you. My name is actually
- 18 Dave, I just have trouble forming letters.
- 19 (Laughter.)
- 20 I'll work on that.
- MR. WARD: Welcome, Dave.
- MR. WILLIAMSON: Thank you. I feel very special.
- 23 My name is Dave, as you know. Speaking to my background,
- 24 I'm a former Fleet Manager of the City of Berkeley curbside
- 25 recycling program. We converted to the use of pure

- 1 biodiesel and we ran that fleet on biodiesel for five years.
- 2 And subsequently I have been a broker of biodiesel as well
- 3 as a consultant. Currently I'm working with owners of
- 4 underground storage tanks trying to obtain variances for the
- 5 use and introduction of B20 into their decertified systems.
- 6 This is as per the variance by the State Water Resources
- 7 Control Board.
- 8 One thing I would like to bring out regarding a
- 9 strategy regarding fuels, biodiesel is actually very cost
- 10 effective and it can be used in conjunction with other fuel
- 11 strategies. Case in point is there are many, if not the
- 12 majority of, vehicles out there that are actually quite low
- 13 mileage but high impact. These are diesel engines that
- 14 power street sweepers, even lawnmowers, public works
- 15 vehicles, delivery vehicles. Very often and this is
- 16 surprising a lot of these vehicles burn about seven to ten
- 17 gallons a day. And also they are on their second or third
- 18 owner.
- 19 The point I'm trying to make is, as far as the
- 20 infrastructure investment to transition these vehicles into
- 21 a green field or into a more sustainable or even more
- 22 friendly set of emissions, biodiesel is actually probably
- 23 the way to go. And as a capitalization cycle occurs you can
- 24 transition into hydrogen or natural gas, whatever fueling
- 25 strategy is appropriate for that fleet. Case in point, with

- 1 the City of Berkeley they had a long-term plan and continues
- 2 to have a long-term plan to convert to natural gas.
- 3 However, they did use biodiesel in the vehicles that
- 4 obviously weren't using natural gas and as a consequence we
- 5 were able to green-up the other fleets.
- 6 As part of a proposal that actually didn't go
- 7 anywhere I did some math and the cost of converting the
- 8 entire school bus fleet in California to pure biodiesel
- 9 would actually equal the cost of 120 school buses converted
- 10 to natural gas. And the point of that is that for legacy
- 11 fleets and there are fleets out there that are 30 or even
- 12 40 years old using two-stroke engines, and these fleets will
- 13 not be replaced any time soon a fuel strategy of using
- 14 biodiesel in those particular fleets is probably the most
- 15 cost effective way of reducing emissions. Again, to remind
- 16 you, biodiesel will actually reduce the visible opacity of
- 17 up to 90 percent and reduce particulate matter, which is
- 18 asthma precursors, by up to 50 percent.
- 19 Speaking from my experience, we had an old and
- 20 rather heterogeneous fleet, some of our vehicles were two
- 21 years old, some were actually 15 years old. The use of
- 22 biodiesel enabled me to transition that entire fleet
- 23 immediately.
- To the point of distribution and my current guys,
- 25 there are a lot of distribution bottlenecks within the State

- 1 of California. In my work I have identified, for instance,
- 2 a city that needs simple things like a dispenser pan
- 3 underneath a dispenser at a cost of \$10,000. I identified a
- 4 distributor that needed to replace a valve, a single valve,
- 5 at a cost of about \$1400. There is a garbage company that
- 6 needs two dispenser pans I'm picking on dispenser pans,
- 7 these are the containments that sit underneath the gas pump
- 8 at a cost of \$20,000. I have a small list. But off the
- 9 top of my head when I was making my notes this morning, that
- 10 was \$50,000 of infrastructure investment that can leverage
- 11 at least 500,000 gallons of diesel fuel displacement per
- 12 year, a one time thing.
- 13 And this is the result of the actions by the State
- 14 Water Resources Control Board. There is a lot of equipment
- 15 out there, a lot of infrastructure that has been
- 16 decertified, the infrastructure that has been built by
- 17 companies that are no longer in business. And it can be
- 18 replaced by companies that are in business. But the point
- 19 is that there is a lot of simple fixes that we can actually
- 20 implement in conjunction with the strategy that Eric was
- 21 saying that can actually leverage a lot of biodiesel
- 22 throughput. Case in point, I was working with another
- 23 distributor in the Stockton area. A cost of \$30,000 would
- 24 have leveraged an immediate annual throughput of again
- 25 500,000 gallons. So there is a lot of that out there.

- 1 I urge the Energy Commission to reconsider some
- 2 infrastructure funding for small fixes, to arrange \$5,000 up
- 3 to maybe \$30,000 per instance. And this would actually
- 4 leverage a lot of immediate diesel displacement. And this
- 5 can be used in conjunction with the other energy strategies
- 6 such as the green propane that has been mentioned here as
- 7 well as hydrogen as well as natural gas. And I would urge
- 8 going forward that the Energy Commission would set aside
- 9 some money, maybe an 80/20 split or a 90/10 percent split,
- 10 specifically for biodiesel infrastructure and distribution
- 11 infrastructure. Because there is a pent up demand for
- 12 biodiesel, it accomplishes a lot of problems, it actually is
- 13 the easiest path for greenhouse gas mitigation that there
- 14 is. And once we uncover and get past these little
- 15 bottlenecks the biodiesel industry can actually move forward
- 16 and accomplish a lot of the goals of the Commission. Thank
- 17 you very much.
- MR. SMITH: Thank you.
- MS. MAGANA: Okay, next we have Wesley Caddell from
- 20 People's Fuel.
- 21 MR. CADDELL: Hello. My name is Wesley Caddell
- 22 with People's Fuel and Biofuel Recycling, based here in San
- 23 Francisco. We distribute biodiesel and consult with fleets
- 24 who would like to look at using the fuel in their fleet.
- 25 As you know, biodiesel in its pure form requires no California Reporting, LLC 52 Longwood Drive, San Rafael, California 94901 (415) 457-4417

- 1 modification necessary, there is no engine retrofits, and
- 2 it's not explosive, biodegradable, and very easy to store.
- 3 And I would like to urge the Commission to reconsider the
- 4 funding for infrastructure. As a biodiesel distributor, the
- 5 need for additional access to terminals and blending
- 6 facilities is of higher importance. We work in an industry
- 7 of volumes where currently 80 percent of the diesel used in
- 8 the state is medium- to high- to heavy-duty vehicles. And
- 9 so these infrastructure improvements with blending
- 10 facilities and terminals will greatly impact the biodiesel
- 11 used in the state and increase our volumes, resulting in
- 12 enormous greenhouse gas benefits.
- I would like to keep my comments short, but again
- 14 encourage the Commission to reconsider allocating additional
- 15 funds to the infrastructure needed for biodiesel. Thank
- 16 you.
- MR. WARD: Wesley, I have a question. You
- 18 mentioned with little modification to the engine. Is that
- 19 at the B5 level you're speaking to or is that B20?
- 20 MR. CADDELL: At 100 percent biodiesel little to no
- 21 modification is to be made to any diesel engine. It works
- 22 without modification.
- 23 MR. WARD: Okay. And what is the impact on the
- 24 warranty for that vehicle? Are the OEMs warranting that use
- 25 and where does that fall? It's been a while and I

- 1 understood they didn't all support it.
- 2 MR. CADDELL: Absolutely. And important to bring
- 3 up, OEMs do need to be looked at. OEMS are increasingly
- 4 looking at higher blend biodiesel for their engines. And,
- 5 while it hasn't been challenged, there is a Magnus-Ferguson
- 6 (sic) Act that actually protects OEMs from voiding
- 7 warranties protects the consumer from having their
- 8 warranty voided because of a different fuel is used. So if
- 9 it's the result of the fuel being the problem for the engine
- 10 failure then obviously it needs to be traced back to the
- 11 fuel itself. But just because biodiesel is used in the
- 12 vehicle does not mean you can void a warranty. I would
- 13 encourage you to look at the Magnus-Ferguson Act. I can
- 14 provide the information to the Commission.
- MR. WARD: Thanks, Wesley.
- MR. SMITH: Okay, I believe that is all of the blue
- 17 cards that we have. Pilar is typing a message on WebEx that
- 18 is perhaps to ask anyone on WebEx if they have any follow-up
- 19 questions or to clarify something that has been said or to
- 20 present new material. But it's not looking that way.
- Okay, well seeing no additional comments I think I
- 22 would just like to wrap up this workshop by, of course,
- 23 thanking everyone who participated, especially the
- 24 California Public Utilities Commission. Thank you, Matthew.
- 25 This will be the last of our series of workshops on the

1	Investment Plan. The Committee final version of the
2	document should be posted towards the middle of the month in
3	anticipation of possible adoption of the Investment Plan at
4	a June 29th Commission business meeting. Any final
5	comments?
6	(No response.)
7	All right, we thank you all for coming here. This
8	workshop is adjourned.
9	(Workshop adjourned at 10:44 a.m.)
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

65

p.1

CERTIFICATE

I certify that the foregoing is a correct transcript from the electronic sound recording of the proceedings in the above-entitled matter.

chael F. Connolly, CER Reporter/Transcriber

6/6/11

Date