

09-ALT-1

DATE 9/29/2009

RECD. 9/30/2009

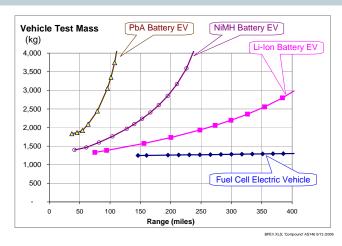
### **Linde Comments to CEC**

**29 September 2009** 

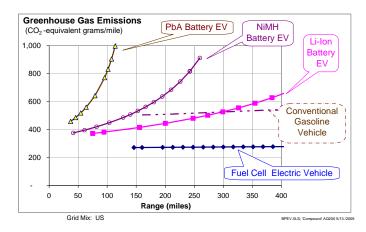


## There are some advantages to hydrogen fuel cell vehicles

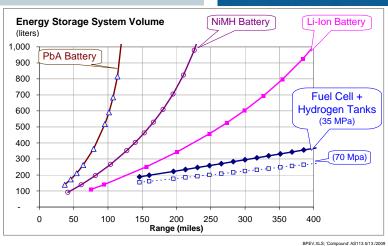




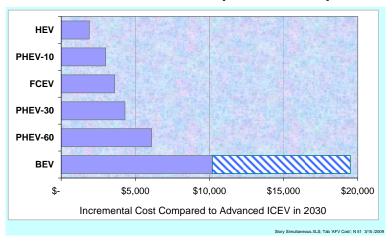
#### Batteries weigh more



Batteries are poor at GHG reduction



#### Batteries take up more space



Batteries cost more

## Infrastructure – Path Towards Commercialization



## Advances in Infrastructure -- Linde perspective

- Release A refueling
- Ionic technology
- Product Portfolio
- Cost reduction

## **Advances in Infrastructure Release A Refueling**



## **GM** Dudenhofen, Germany



- 240 Nm³/h,
   1,200 Nm³/h in booster mode
- In operation since 05/2008
- Number of refuelings: 6,000

#### TOTAL Berlin, Germany



- 240 Nm³/h,
   1,200 Nm³/h in booster mode
- In operation since 10/2008
- Number of refuelings:350

#### OMV Stuttgart, Germany



- 280 Nm³/h,2,400 Nm³/h in booster mode
- Initial commissioning 05/2009
- Station Opening 06/2009

## Advances in Infrastructure - Ionic Technology for the material handling market (250 and 350 bar )



#### **Ionic Compressors – Basic facts**

- Works like conventional piston compressor
- Solid piston is replaced by ionic liquid
- Advantages:
  - Nearly 100% volumetric efficiency
  - Nearly isothermal compression
  - Contamination free gas compression
  - Abrasion free
  - Excellent conversion of electrical energy into compression work
  - Perfectly gas tight system
- → The compressor provides:
  - (i) low energy consumption and
  - (ii) high durability
- → H2 compression of up to 900 bar

#### **Product example: Ionic Fueler 42 FLT**



- 250 or 350 bar
- Continuous fast fueling with 20 kg/h, in booster mode up to 70 kg/h

## Advances in Infrastructure - Reduction of captital equipment and operating costs

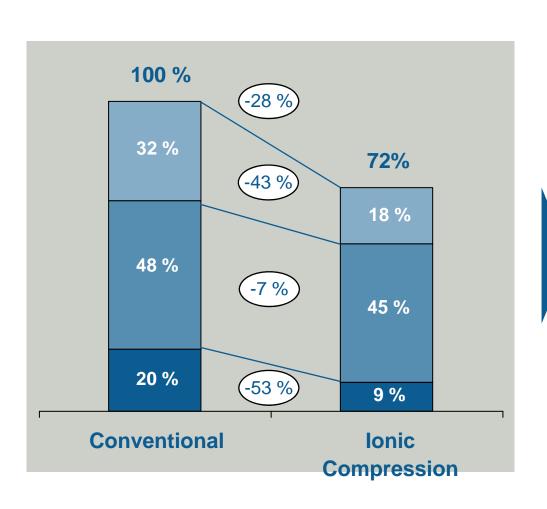
# THE LINDE GROUP

#### CAPEX

OPEX

Maintenance



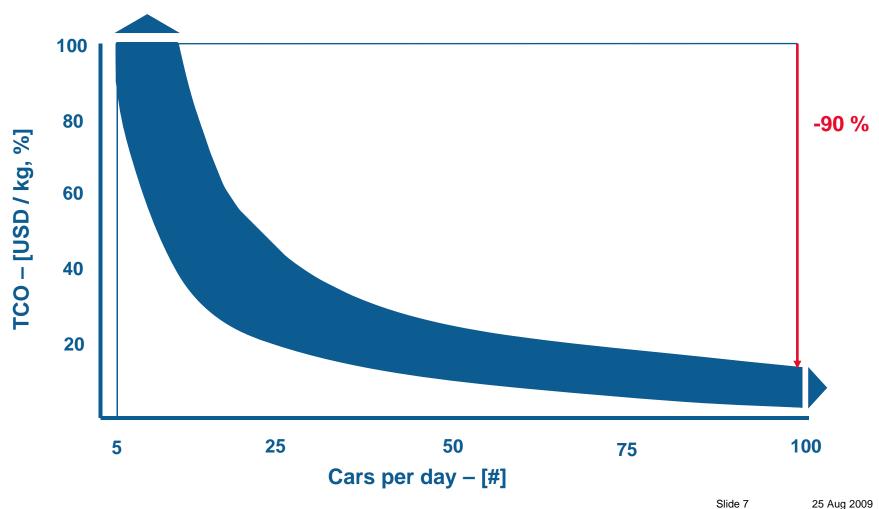


- lower investment costs
- better efficiency
- larger maintenance intervals lead to better economics of ionic compressor system

#### **Advances in Infrastructure Cost Reduction**

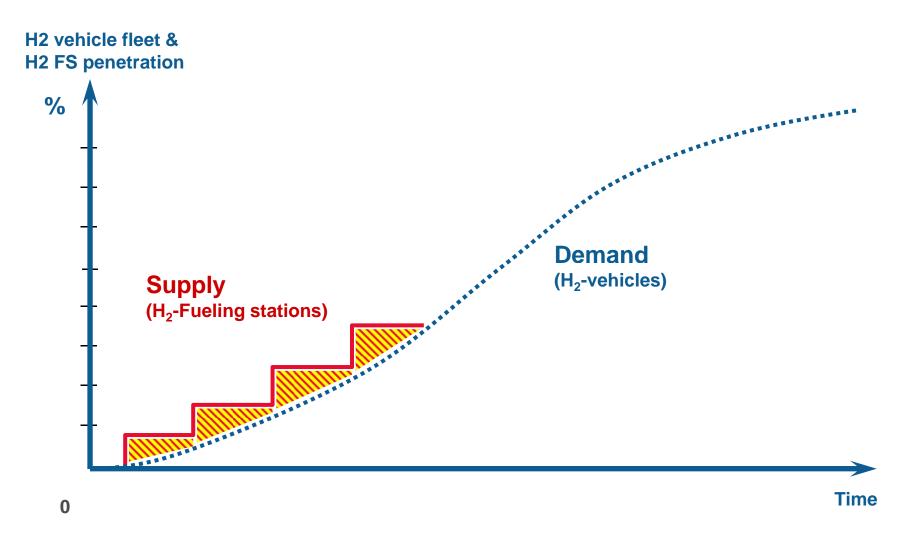
Focus - TCO of 700 bar technology





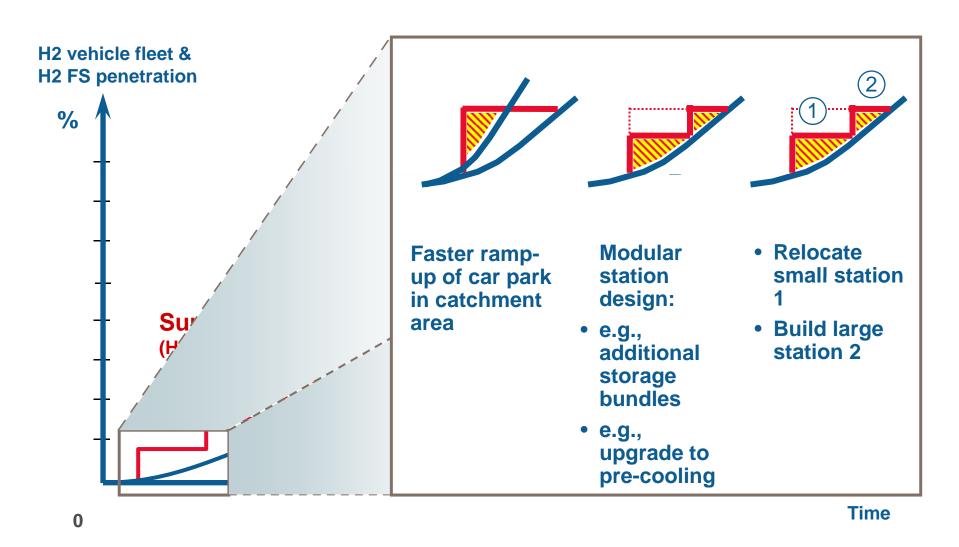
## Critical Next Steps Large Scale Infrastructure and Industrial Production?





# Critical Next Steps There's more than one way to minimize the "loss making steps" ...





## **Commercialization will be reached through Government – Industry Partnership**



- Deployment of retail stations have some challenges...these can be overcome
- > Over the next several years, with additional station deployments equipment providers will continue to improve efficiency and reduce cost
- ➤ Government support is critical to achieving profitable commercialization