

COMMITTEE WORKSHOP
BEFORE THE
CALIFORNIA ENERGY RESOURCES CONSERVATION
AND DEVELOPMENT COMMISSION

In the Matter of:)
)
Revision of Senate Bill 1 Eligibility))
Criteria and Conditions for)
Incentives) Docket No.
) 07-SB-1
Proposed Changes to Guidelines for)
California's Solar Electric)
Incentive Programs, Pursuant to)
Senate Bill 1)
-----)

CALIFORNIA ENERGY COMMISSION
HEARING ROOM A
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COMMISSIONERS PRESENT

Karen Douglas, Presiding Member

Jackalyne Pfannenstiel, Associate Member

ADVISORS PRESENT

Panama Bartholomy

Tim Tutt

STAFF and CONSULTANTS PRESENT

Lynette Esternon-Green

Bill Pennington

Patrick Saxton

ALSO PRESENT

Jeanne Clinton (via teleconference)
California Public Utilities Commission

Robert Raymer
California Building Industry Association
California Business Properties Association

Sue Kateley
California Solar Energy Industries Association

Ralf Muenster
National SemiConductor

Warren Nishikawa
SolFocus, Inc.

Nicolas Chaset
California Public Utilities Commission

Kirk Mulligan
Clean Power Systems

Sara Birmingham
The Solar Alliance

ALSO PRESENT

Christopher Nasys
REC Solar, Inc.

Chuck Hornbrook
Pacific Gas and Electric Company

Polly Shaw
SunTech America

Molly Sterkel
California Public Utilities Commission

Bob McConnell
Amonix, Inc.

George Nesbitt
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McKinley Barnes

David Townley
Infinia Corp.

Mike Bachand
CalCERTS

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P R O C E E D I N G S

9:35 a.m.

PRESIDING MEMBER DOUGLAS: This is the Renewables Committee workshop on the proposed changes to the guidelines for California's Solar Electric Incentive Programs pursuant to Senate Bill 1.

Last week, two years ago, essentially September 21, 2006, the Governor signed SB-1. And so two years later we have a really good opportunity to reflect on the successes of the program and also challenges that we faced in implementation of this program.

And after two years of working together to put together and implement this program at the Energy Commission, we've made significant progress in pushing solar generation rooftop to the mainstream, and also providing a model for the rest of our country. Today's workshop should help us continue with that record.

And we've put, and our staff has put a lot of thought into how we can improve this program to achieve the Governor's goals, a million solar roofs and beyond.

I'm very pleased that the Chairman is

1 here. She has been a long-time champion of the
2 program and has provided significant expertise and
3 guidance to it in its development. So I'd like to
4 ask if she has any opening comments.

5 ASSOCIATE MEMBER PFANNENSTIEL: Thank
6 you, Commissioner Douglas. I only want to say
7 that when we began the program it was with the
8 intention of bringing as many of the industry, the
9 solar industry, together with the energy
10 efficiency group as we could because we see this
11 as an opportunity to move both in parallel, to
12 accomplish several of the goals of the state.

13 I know that there are specific concerns
14 or pushbacks on given areas. I think we've made a
15 lot of progress and hopefully have accommodated
16 most people's issues and problems and requests and
17 concerns and hopes and aspirations.

18 So we're here today to see if there's
19 anything yet to be done. And for us to explain
20 how we've arrived at the conclusions we have.

21 So, with that, back to Commissioner
22 Douglas.

23 PRESIDING MEMBER DOUGLAS: Very good.
24 Thank you very much. I'd also like to introduce
25 on my right, Panama Bartholomy, my Advisor, and

1 Tim Tutt on the far left, or my far left, Chairman
2 Pfannenstiel's Advisor.

3 And with that, Lynette, it's all yours.

4 MS. ESTERNON-GREEN: Thank you,
5 Commissioners. Good morning, everybody, welcome
6 to our workshop. My name is Lynette Green from
7 the renewable energy office. And joining me here
8 at the table are Bill Pennington and Patrick
9 Saxton from the buildings and appliances office.
10 Smita Gupta, I believe, is on the phone --

11 MR. PENNINGTON: She's just listening
12 in; we gave her a little break today.

13 MS. ESTERNON-GREEN: Yeah, she's on
14 maternity leave. Before I start I have to mention
15 a couple of housekeeping items here. For those of
16 you who are not familiar with this building, the
17 closest restrooms are outside, located outside the
18 hearing room to your left. There is also a snack
19 bar on the second floor under the white awning.

20 And in the event of an emergency and the
21 building needs to be evacuated, please follow our
22 employees to the appropriate exits. We will
23 reconvene at Roosevelt Park located diagonally
24 across the street from this building. Please
25 proceed calmly and quickly, again following the

1 employees with whom you are meeting, to safely
2 exit the building.

3 Before I start I'd like to mention that
4 this workshop is being broadcast over the
5 internet. We also may have callers participating
6 on the phone that are on mute. We will open the
7 lines when we get to the public comment section of
8 the workshop.

9 And for those who are here and would
10 like to speak later, please make sure that you
11 fill out a blue card located in the back on the
12 table. And Diana will be collecting them later.

13 We specified in the notice also that the
14 written comments are due by October 6th, that's
15 next Monday, to our dockets office. Please make
16 sure to include the docket number; that's 07-SB-1.
17 And indicate in the subject line, comments to the
18 proposed SB-1 guidelines.

19 So the purpose of this workshop is to
20 present staff-proposed changes and solicit
21 additional comments. I hope you all had a chance
22 to review the draft document we released a couple
23 weeks ago. The proposed changes include changes,
24 basically updates, and also address some of the
25 concerns of the CPUC including their CSI program

1 administrators and other local utilities.

2 Incidentally, staff is not going to
3 discuss the details of the nonsubstantive changes.
4 However, we'd like to hear your comments. Those
5 nonsubstantive changes are shown in the draft
6 document, and they're mainly to clarify or modify
7 the language in the current guidelines.

8 As most of you know, the guidelines were
9 adopted in December 2007. Electric utilities had
10 to comply beginning January 1, 2008. And fully
11 comply by January 1, 2009.

12 With the exception of the small
13 utilities with 200 megawatts or less peak demand,
14 they're not required to comply no later than
15 January 1, 2010.

16 So, as program utilities and
17 administrators implement the requirements and
18 prepare to comply for the January 1, 2009
19 requirements, staff received several comments and
20 questions, including request for clarifications on
21 the SB-1 guidelines.

22 So to address those concerns and solicit
23 additional comments we decided to conduct this
24 workshop. Basically this will give us an
25 opportunity to update the guidelines that were not

1 addressed in the first edition of the guidelines.

2 And with that, I'd like to start with a
3 couple of proposed administrative changes. The
4 first one that staff had proposed is to add in
5 chapter 1 the audit requirement. Some of you may
6 know that Senate Bill 1 directed the Energy
7 Commission to conduct annual random audits for
8 solar energy systems, and evaluate their
9 operational performance.

10 To accomplish this requirement it is
11 essential that we work with the utilities and
12 their program administrators. So currently we
13 have our technical support contractor, KEMA, who
14 are just basically assisting us in developing this
15 draft scope on the statewide audit plan.

16 Some of you may have heard from KEMA or
17 have met with KEMA. We're trying to assess your
18 existing protocol and get your input so that we
19 can come up with the best approach for the
20 auditing plan.

21 The second item that we're proposing is,
22 actually it's a proposal that we received from the
23 CPUC and their program administrators. Staff
24 recognized their concerns and were willing to
25 expand the compliance dates from January 1, 2009,

1 to July 1, 2009, for chapters that affect -- for
2 chapters 3, 4 and appendices 1 and 2, including
3 chapter 5, which is the energy efficiency
4 requirements.

5 So this will give utilities and
6 manufacturers additional time to conform to those
7 requirements.

8 MR. PENNINGTON: Thank you, Lynette.
9 I'm Bill Pennington; I'm the Manager of the
10 buildings and appliances office at the Energy
11 Commission.

12 And -- next slide, please. The first
13 thing I wanted to do quickly is to review a little
14 bit of why we're here, what SB-1 asked the Energy
15 Commission to do.

16 Basically the Commission was directed to
17 establish eligibility criteria which included
18 design, installation and electrical output
19 standards or incentives, and conditions for
20 ratepayer incentives. And separately, to set
21 rating standards for equipment components and
22 systems. So that was the fundamental assignment
23 that was the rationale and the objectives that we
24 had for developing the first round of guidelines.

25 There were some specific expectations --

1 next slide -- that SB-1 established, that the
2 Commission took cognizance of in developing its
3 eligibility criteria.

4 SB-1 directed that we be pursuing high-
5 quality solar energy systems. And specific
6 language out of the statute was that we should be
7 attempting to achieve maximum performance to
8 promote the highest production per ratepayer
9 dollar. So, basically a very strong sense of
10 needing to protect the ratepayers' investment in
11 this program.

12 Secondly, that the system should be
13 designed to provide optimal system performance
14 during peak demand periods.

15 And thirdly, that the program should
16 have built in energy efficiency in the home or
17 commercial structure before this solar system is
18 installed.

19 So I'm going to talk a little bit about
20 the energy efficiency aspects of what we're
21 proposing to change in this round of guidelines.

22 The current guidelines have tier one and
23 tier two criteria that is referenced to the
24 building standards that were in existence at the
25 time that the guidelines were adopted, which were

1 the 2005 building standards.

2 This past April the Energy Commission
3 adopted new building standards, the 2008 building
4 standards, which go into effect July 1, 2009. And
5 so we need to be updating the guidelines to
6 reference the upcoming building standards.

7 So, we have thought about what should
8 the levels be that would replace the current
9 criteria in reference to the 2008 building
10 standards. And we're proposing to keep the same
11 tier one and tier two structure for both
12 residential buildings and commercial buildings.

13 With the tier one level being the
14 minimum level of energy efficiency that's required
15 to be eligible for receiving solar incentives for
16 the solar system. And we're proposing to have
17 that percentage be 15 percent beyond the 2008
18 building standards.

19 We've looked at the availability of
20 measures to do that; the feasibility of doing
21 that; and we're confident that that's going to be
22 a feasible minimum criteria.

23 One of the things that was quite
24 important to us in coming up with a rationale for
25 this, or deciding, you know, what would be the

1 right level, is that recently the Administration
2 supported the adoption of the green building
3 standards that were adopted by the California
4 Building Standards Commission.

5 In those green building standards the
6 policy direction is that for buildings to be
7 considered green, they need to be achieving at
8 least a 15 percent improvement beyond whatever
9 code is in effect.

10 And we think it's important for this
11 program to align with the green building standards
12 programs. We also think it's important for these
13 programs to align with the incentives programs
14 paid for energy efficiency through the public
15 goods charge programs that the IOUs administer
16 under the PUC's oversight.

17 And so, you know, we recommend that
18 there be a similar level of incentive, at a
19 minimum, for tier one and those programs. And
20 that these all, all of these activities are
21 aligned and co-encourage each other.

22 For tier two, tier two is designed to be
23 kind of a best practices level of energy
24 efficiency. And it's a voluntary level, it's not
25 a mandatory level, it's not a minimum criteria for

1 participation. But it's a level that the Energy
2 Commission recommends.

3 And we're recommending that the program
4 go to a 30 percent beyond the 2008 building
5 standards for both total energy and for cooling
6 energy. And this is a little bit of a change
7 relative to 2005 in terms of the percentages.
8 We've done some work to look at what's feasible,
9 what measures are available, and we think this is
10 an appropriate level.

11 One of the things that we're trying to
12 match up here is that we have three state agencies
13 now who have co-adopted the same policy related to
14 moving to zero net energy buildings.

15 The Energy Commission in its Integrated
16 Energy Policy Report, the Public Utilities
17 Commission in its Strategic Plan, and the Air
18 Resources Board in its Scoping Plan, have all
19 agreed that for climate change reasons we need to
20 be moving to zero net energy buildings.

21 For residential buildings that should be
22 by 2020, is the target. So this is a serious
23 endeavor that will take much effort and has to get
24 started immediately for us to be able to get
25 there.

1 Basically this means that all new
2 construction by 2020 needs to be solar. And not
3 only solar, but needs to be all cost effective and
4 feasible energy efficiency in those buildings.

5 And so this is a serious goal, and we
6 think that this is the appropriate next step
7 related to that goal.

8 One of the things that we think is very
9 important is that we look at this tier two level
10 as a strategic endeavor to move us to zero net
11 energy buildings. And we think that the public
12 goods charge incentives for reaching this level
13 need to be strategically set. And that it needs
14 to be a substantial incentive, and it needs to
15 provide a large portion of the cost the builders
16 would accrue to get to this level.

17 So we have been working with the Public
18 Utilities Commission and talking to the program
19 managers and strategic planners at the IOUs about
20 reaching an agreement on a strategic level of
21 incentives for tier two.

22 Related to energy efficiency for
23 commercial buildings we have a similar set of two
24 tiers that we're proposing for newly constructed
25 buildings, again matching the California green

1 building standards for tier one, and a 30 percent
2 savings relative to total energy for tier two.
3 Again, promoting the accomplishment of zero energy
4 net buildings -- zero net energy buildings.

5 The commercial buildings target is 2030.
6 So, there's another ten-year period to get to that
7 level. But this is the level that we think is
8 appropriate, and we think that incentives should
9 be aligned to encourage this.

10 There's another change in the revised
11 guidelines related to energy efficiency that is
12 prominent. And that is that up to now, you know,
13 in the original guidelines there was an exception
14 that if PVI systems were to be installed,
15 benchmarking would not be required. That
16 exception was both for benchmarking and for
17 building commissioning.

18 And we're proposing to continue the
19 exception that building commissioning not be
20 required, but that we think that benchmarking
21 should be expected for existing commercial
22 buildings.

23 Assembly Bill 1103, which passed in 2007
24 I guess, required utilities to provide utility
25 bills to all commercial building owners so that

1 that information could be entered into
2 benchmarking software. And requires January of
3 next year for benchmarking to be done for all
4 commercial buildings to be provided at point of
5 sale or point of lease.

6 And so we think that this is where the
7 Legislature has directed that we go related to
8 existing buildings, and we think it's important
9 for the SB-1 programs to be aligned with that.

10 MR. SAXTON: Thank you, Bill. My name
11 is Patrick Saxton. I'm also with the buildings
12 and appliances office here at the Commission.

13 And, as previously mentioned, one of the
14 responsibilities for the Energy Commission under
15 Senate Bill 1 is to establish equipment
16 eligibility requirements for major system
17 components. And we consider those major
18 components to be the solar electric generator, the
19 inverter and the meter.

20 The language for flatplate photovoltaics
21 from December 2007 has not changed. And certainly
22 that's currently, you know, the most frequently
23 used solar electric generator in our programs. So
24 I think everyone's familiar with those
25 requirements.

1 The performance standards are listed in
2 appendix 1. And again, everyone's familiar with
3 that, so we won't cover that today.

4 The major addition under the revision
5 language is for other solar electric generators,
6 and we're using that terminology as a catch-all
7 for everything but flatplate nonconcentrating PV.
8 Some examples of that would be concentrating
9 photovoltaics, PV glazing, any kind of dish
10 sterling, parabolic troughs, and essentially many
11 emerging technologies there.

12 So we want to provide a more specific
13 way for those technologies to gain eligibility
14 under SB-1.

15 The current recommendation is to allow
16 these technologies to receive performance-based
17 incentives only. And in the future, expected
18 performance incentives will be considered.

19 The equipment requirements would be to
20 receive a full safety certification with followup
21 service from a NRTL. And there's certainly
22 recognition that at the product level there are no
23 national standards for any of these technologies
24 at this time.

25 And the approach would be for NRTLs to

1 develop new protocols where they would evaluate
2 current standards for any applicability to these
3 new protocols and combine existing protocols from
4 both existing national standards and existing
5 international standards.

6 The uniqueness of this equipment could
7 lead to a different protocol even within the same
8 technology. And this would be a situation where
9 the communication between the Energy Commission
10 and the manufacturer and the NRTL needs to be
11 open.

12 When a CEC listing for another solar
13 electric generating technology is provided that's
14 only going to be a confirmation of the safety
15 testing, and not any performance or reliability
16 testing. The manufacturer may have also done that
17 testing but the CEC listing will only be for a
18 confirmation of the safety tests.

19 Some other major components, the
20 inverters and 2 percent revenue grade meters
21 there's been no changes from the 2007 language.
22 The 5 percent inverter integrated meters, however,
23 will be required to have NRTL certification
24 beginning on January 1, 2010.

25 And that certification will be to the

1 test plan that's been developed by the CSI
2 metering subcommittee. I believe the CPUC is
3 currently considering the adoption of that
4 proposal.

5 As part of the high quality systems that
6 SB-1 desires, one way to achieve that is through
7 verification of the installation. And the first
8 step of that is an installer verification.

9 The current language requires the
10 methodology that's outlined in appendix 2. There
11 were comments about the depth of that methodology
12 and the requirements that that places on the
13 installer.

14 And in response to those concerns, an
15 alternate protocol was developed. That protocol
16 includes that a minimum of visual inspection of
17 the system components and a check of all
18 electrical and mechanical connections. The
19 polarity of the source circuits must be verified.
20 And additionally, the open circuit voltage and
21 short-circuit current of each source circuit should
22 be measured and compared within a tolerance.

23 This protocol was based on language from
24 NABCEP, which many people are familiar with, is
25 the North American Board of Certified Energy

1 Practitioners, and is outlined in their system
2 checkout procedure in the study guide for PV
3 system installers. Many people consider NABCEP to
4 be a best practices organization. And this
5 protocol matches those best practices.

6 Second step of verification is a field
7 verification by the administrator or their agent
8 or a third party such as a HERS rater. And these
9 are currently required for all expected
10 performance-based incentives. Again, with the
11 methodology that's in appendix 2.

12 The revisions to these guidelines would
13 add PVI systems that are less than 50 kilowatts to
14 this field verification requirement. One-in-seven
15 sampling would be allowed, as it is for the
16 expected performance systems.

17 The protocol would not be required to be
18 the appendix 2 protocol, but instead have a
19 minimum of visual inspection of all components,
20 installation characteristics and the shading
21 conditions.

22 And while not required for all PVI
23 systems, the Energy Commission would encourage
24 program administrators to adopt that as a
25 requirement.

1 A comment that had been expressed
2 several times was concern over the existing SB-1
3 language which required the assessment of future
4 shade, particularly future growth of existing
5 trees. And in response to that concern there is
6 additional language which would allow program
7 administrators to waive the requirement of
8 assessing that future shade if the installer
9 provides a disclosure to the system owner.

10 And that disclosure should indicate the
11 sources of that potential future shade. So if
12 there were existing trees the disclosure would
13 specifically say the trees to the west, or the
14 trees to the south on this lot, or on your
15 neighbor's lot, something that was specific to the
16 actual installation.

17 Another of the Energy Commission's
18 responsibilities is to determine the methodology
19 for the PV production calculation for the expected
20 performance-based incentives. And that
21 methodology is listed in chapter 4. The language
22 allows the use of the Energy Commission's CEC PV
23 calculator, or other calculators which meet those
24 bulleted requirements.

25 As background on the requirements,

1 things that they include that specifically address
2 high-performance systems and rewarding performance
3 that's coincident with peak is to use an hourly
4 calculation based on hourly weather data. And
5 also detailed equipment models for both the PV
6 modules and inverters. And those equipment models
7 are based on laboratory performance testing.

8 The revision language, the major change
9 is to one of those bulleted requirements in
10 chapter 4, and that is the removal of the purse-
11 string shading assessment, which was also done in
12 response to concerns from stakeholders.

13 Additional concerns were expressed by
14 stakeholders about the assessment of shading, in
15 general. And a new method of assessment has been
16 added to the first edition of the guidelines. And
17 that is to include solar availability, which is
18 currently used by the CSI program.

19 And solar availability is the ratio of
20 the insolation available at the point of
21 measurement in the shaded condition to the total
22 available solar insolation. And that is a
23 quantity that's determined with the use of a solar
24 assessment tool which accounts for all
25 obstructions on the horizon. And there's several

1 different tools, but that's frequently done with a
2 digital image of the horizon and software post
3 processing.

4 The result is a ratio that is 1.0 if
5 there's zero shading. And then a lesser than 1
6 ratio for any shading with the declining number
7 indicating more shading.

8 The points of measurement for solar
9 availability will be the major corners, again,
10 inconsistency with CSI, and using the CSI
11 qualification for a major corner.

12 The monthly solar availability option
13 will allow manual input of the required shading
14 factors. That does become 20 factors, which is a
15 single monthly factor for most months of the year,
16 but three factors per month in the summer of June
17 through September. And that's to specifically
18 capture the shading conditions that are coincident
19 with daily peak.

20 The revision of the guidelines requires
21 the use of a shade impact factor when the choice
22 to use solar availability is made. And that shade
23 impact factor accounts for the fact that when an
24 array is partially shaded the reduction in
25 kilowatt output from that array is greater than

1 the area that's shaded. So it's a more
2 significant impact than a one-to-one relationship.

3 The current default value for that shade
4 impact factor is set at 2. There are many cases
5 when this is actually a moderate value.

6 The Commission does want to recognize
7 that there are emerging technologies to address
8 this partial shading. Currently those are
9 typically a hardware solution. We definitely want
10 to open the discussion with those manufacturers.
11 And when a effective tolerance to partial shading
12 can be demonstrated, would consider a lower shade
13 impact factor for those technologies.

14 And at this time Tim Townsend from BEW
15 Engineering is going to discuss the shade impact
16 factor a little further.

17 PRESIDING MEMBER DOUGLAS: Very good.

18 MR. SAXTON: Okay. Apparently Tim is
19 not available. I'll discuss Tim's slides.

20 (Laughter.)

21 MR. SAXTON: These were based on some
22 simulation work that BEW Engineering did with a
23 software package called PV Syst. And indicates in
24 a portrait mounting of a panel what the shade
25 impact factor would actually be under specific

1 percentages of shading.

2 And the green line is the marker of two.
3 So, it's very well indicated on this graph that
4 what appears to be a small percentage of shading
5 actually causes a significant reduction in output
6 of the array, in this case of the panel.

7 Next slide, please. Simulations were
8 also done for the modules in a landscape
9 orientation. And while landscape orientation is
10 more shading tolerant, this case was specifically
11 for row-to-row shading, but, you know, it becomes
12 a very system-to-system evaluation.

13 But in the case of row-to-row shading
14 the landscape-oriented panel is significantly more
15 tolerant to shading due to the configuration of
16 the bypass diodes. But you can see that again the
17 lower area shaded 10 percent still results in a
18 shading impact factor higher than the default
19 value of 2.

20 Next slide, please. This is a summary
21 of the work that BEW had done which, on an annual
22 basis, had resulted in a shade impact factor of
23 2.1, approximately the 2 percent that the
24 guidelines require.

25 As I mentioned, it was done with a

1 software package called PV Syst for a south-facing
2 system in Sacramento, with a 30-degree tilt and
3 portrait-mounted modules.

4 The row-to-row spacing was set
5 specifically at two-to-one, which would be right
6 at the minimal shading requirement. And when
7 strictly used as a area-related shading loss,
8 which would be a shade impact factor of 1, there
9 was an annual loss of 3.2 percent in power output.

10 When the -- that was using the software
11 in the default mode, where you can set it to one-
12 to-one reduction -- when you use the software's
13 assumption of modeling loss, which is that the
14 output circuit is limited to the production of the
15 shaded region, whenever there is one-twelfth of
16 the panel shaded, which would be six cells in a
17 typical 72-cell panel, as was modeled here, that
18 when the software does that calculation it is an
19 annual 6.6 percent loss.

20 So this, as I said, this was done as
21 specifically at looking at this default value of
22 2. And in the frequent case of portrait-mounted
23 modules there are situations where it's a moderate
24 factor.

25 That's the conclusion of what I have to

1 say.

2 PRESIDING MEMBER DOUGLAS: Very good.
3 If the staff presentations are over, then it's
4 time to open this up for public comments.

5 I understand we have some -- are we
6 taking the cards now, or did we have some who were
7 going to start?

8 MS. ESTERNON-GREEN: Well, we wanted to
9 take the CPUC Staff.

10 PRESIDING MEMBER DOUGLAS: Very good.
11 In that case could Jeanne Clinton please come
12 forward, or CPUC Staff.

13 MS. SPEAKER: I think she's on the
14 phone.

15 PRESIDING MEMBER DOUGLAS: Oh, Jeanne,
16 are you on the phone?

17 MS. CLINTON: Is my line open?

18 PRESIDING MEMBER DOUGLAS: Very good.
19 Please begin.

20 MS. CLINTON: Okay. Can you hear me
21 clearly?

22 PRESIDING MEMBER DOUGLAS: Absolutely.

23 MS. CLINTON: Great. Good morning,
24 everyone. This is Jeanne Clinton. I'm the Clean
25 Energy Advisor at the California Public Utilities

1 Commission.

2 I did send a file of remarks this
3 morning. I'm hoping those are going to be
4 displayed on the screen shortly. This way I can
5 probably take less time and you can read faster
6 than I can speak.

7 But I want to make just a few comments.
8 First of all, the PUC really values collaborating
9 with the Energy Commission, both on crafting the
10 state's energy policies and figuring out how to
11 implement them.

12 Secondly, I think the point of our
13 discussion between -- at least my part of the
14 presentation today is focused on two fronts. One,
15 figuring out how we do a better job of integrating
16 demand side management approaches and combined
17 energy efficiency and renewables and demand
18 response. And offering these to residential and
19 business and institutional energy users in a way
20 that not only manages the state's energy
21 resources, but also manages the (inaudible). So I
22 think we need to keep that uppermost in our minds.

23 Secondly, today's -- gives us a great
24 opportunity to pursue a well-coordinated strategy
25 across not only government regulations and utility

1 programs, but also in engaging the business
2 community in creative solutions to delivering
3 energy services to the residential and
4 nonresidential markets.

5 So, as Bill Pennington remarked earlier,
6 the PUC has adopted the long-term goals for zero
7 net energy. We're proud to be among the three
8 energy agencies or energy and environmental
9 agencies that have adopted these goals.

10 And it's obvious that in the new
11 construction market sensible combinations of
12 efficiency and renewable energy are what we have
13 to figure out in order to achieve these goals.

14 So, today I'm going to focus on how we
15 might secure a good fit between the energy
16 efficiency programs of the investor-owned
17 utilities that we oversee, and the state solar
18 incentive programs.

19 And I might also note that there are two
20 staff members from the PUC in the audience in
21 Sacramento today at the workshop, Molly Sterkel
22 who oversees the solar initiative, along with our
23 distributed generation program, and Nick Chaset,
24 -- group. And I know they will be talking over
25 the course of the workshop to other issues

1 relating to this. But if there are specific
2 follow-on questions to the efficiency area when
3 I'm no longer on the phone, I certainly invite you
4 to raise those with them.

5 So, specifically what I want to do this
6 morning is to focus on the question that the
7 Energy Commission Staff has posed to us, which is
8 to look at to what extent the investor-owned
9 utilities proposed efficiency programs for 2009-11
10 will target similar energy efficiency levels that
11 the Energy Commission Staff were discussing. And
12 to what extent those programs will choose
13 incentive schemes that are compatible with the
14 direction the Energy Commission would like to go
15 in providing solar, but also providing energy
16 efficiency.

17 To go to the next page, just by way of
18 some background for those of you who are not
19 familiar with the PUC process, first of all, we
20 regulate the state's investor-owned utilities, gas
21 and electric utilities specifically in this case.
22 And those utilities on the electric side provide
23 somewhere between 75 and 80 percent of all the
24 electricity delivered in California. And on the
25 gas side it's a higher proportion of the gas

1 delivered.

2 The four primary investor-owned
3 utilities are Pacific Gas and Electric, Southern
4 California Edison, Southern California Gas, and
5 San Diego Gas and Electric.

6 The CPUC oversight of -- sets policy and
7 sort of technical guidance on a range of issues
8 regarding energy efficiency programs specifically.
9 And we set quantitative goals for efficiency to be
10 achieved both in three-year and longer term time
11 horizons. Those are in metrics of energy units.

12 We have a cost effectiveness requirement
13 for what we call each utility's overall portfolio
14 of efficiency programs and expenditures. And I'll
15 explain about that in a little bit later.

16 We also set policy objectives that these
17 utility portfolios must meet, including the
18 portfolio going forward, starting with 2009, also
19 need to reflect the recently adopted California
20 long-term energy efficiency strategic planning.
21 That takes a longer term horizon to where we need
22 to go, including the zero net energy goal for 2020
23 and 2030.

24 Of particulate note for purposes of
25 today's discussion is that the PUC does not

1 approve the individual program design features of
2 the utility programs. And, for instance, exactly
3 which efficiency measures are targeted, exactly
4 what the intent of the levels are, or how specific
5 marketing strategies are chosen, or what the
6 implementation specifics are. And I'll explain a
7 little bit about that in a minute.

8 We also set overall evaluation standards
9 to assess the portfolio savings performance. And
10 then related to that the utilities can earn
11 shareholder incentives equivalent to profit they
12 otherwise would have made if they had invested in
13 more traditional power plants, for verified
14 savings performance that to the extent it is in
15 excess of 85 percent of the goals that we set for
16 them.

17 And the corollary is that the utilities
18 are subject to a shareholder penalty if their
19 performance falls below 65 percent of goals. And
20 I mention this because it is relevant to what
21 kinds of activities and expenditures go into the
22 portfolios.

23 The next slide is specifically on the
24 2009-2011 portfolio filings. The utilities
25 submitted these in late July. There were four

1 filings, one for each of the utilities.

2 Again, across the four filings there are
3 over 250 programs, energy efficiency programs,
4 that are proposed. If you were to stack up the
5 hard copy printout of these applications, they
6 would rise to between four and five feet. So it's
7 a significant undertaking to review all the
8 details and -- of those portfolios.

9 The portfolios that are proposed are
10 nearly \$4 billion, which is about twice of the
11 current 2006/2008 program portfolios. The
12 utilities are proposing to nearly double the level
13 of activity and incentives.

14 This is separate from an additional
15 approximately \$750 million which is proposed over
16 the next two years for the low-income energy
17 efficiency programs.

18 I want to talk a little bit about timing
19 schedule, because it is relevant to the timing of
20 the application, if you will, of the proposed SB-1
21 requirement. The staff has already taken an
22 initial review of these four or five feet worth of
23 applications. And are in the middle of meetings
24 happening between September and October to give
25 feedback to the utilities on how well the

1 portfolios reflect the CEC's policy and filing
2 guidance.

3 It is quite likely that the utilities
4 will have to file some supplemental filings with
5 additional information. And we are expecting that
6 it might take until early 2009 for those
7 supplemental filings to be completed. There's
8 quite a bit of reworking of analysis that needs to
9 be taken whenever, you know, one thread in this
10 nested portfolio gets changed.

11 That means that the existing 2006-2208
12 programs are expected to continue into 2009 with
13 bridge funding. And that the program specifics of
14 2006-2208 would still be what is in the
15 marketplace, if you will, until the new portfolios
16 are adopted. The PUC is expected to take up a
17 vote on supporting the bridge funding on October
18 16th.

19 If we have the supplemental filings from
20 the utilities come in in early 2009, we would
21 think that the approval of those portfolios might
22 occur by June of next year with the new programs.
23 And they're associated to nine features to start
24 in a reasonably fast start mode thereafter, the
25 next two to three months.

1 But clearly there is quite good
2 likelihood that any new incentive levels or
3 incentive designs might not exactly be in place on
4 July 1st. But presumably they'd be coming shortly
5 thereafter.

6 Now, let me charge to the three specific
7 issues that I think we want to focus on. By way
8 of background today on the question of integrating
9 the SB-1 and the utility IOU efficiency program.

10 So the next page shows that there's
11 three issues that I'd like to address briefly.
12 One is the level of efficiency required for new
13 construction. The second is the shape of the
14 incentive structure. And the third is the
15 incentive amount.

16 So, if this slide is showing in the room
17 -- it's not yet showing on the webcast -- for the
18 minimum level of efficiency to qualify for
19 proposed new homes. Right now I think we have
20 some variations across the utility proposals.

21 But the important thing I think to focus
22 on is that assuming that the 2008 Title 24
23 standards are 15 percent above the 2005 levels, an
24 given that we set -- targets in the long term
25 energy efficiency and strategic plan to get a

1 significant portion of new homes to 35 percent
2 better than the '04-2005 Title 24 by 2011, that
3 means that by 2011 we need to see, on average, a
4 good portion of the new homes being 20 percent
5 more efficient than the 2008 level.

6 So I think we need to be talking about
7 minimum thresholds for efficiency in the 15 to 20
8 percent range for 2011.

9 And another point that's important from
10 our perspective is that the efficiency levels that
11 we set and the accompanying incentives need to be
12 obviously identical between the Energy
13 Commission's New Solar Homes Partnership program
14 under SB-1 and the utility programs. And
15 secondly, we would like those efficiency levels to
16 be the target levels for all new building
17 construction programs incentivized by the
18 utilities, regardless of whether that building
19 also (inaudible).

20 We want the energy efficiency platform
21 to be uniform. And then some additional portion
22 of those buildings will choose to add solar.

23 In a big picture sense, to get to the
24 zero net energy residential goals by 2020, and
25 assuming that the Energy Commission and the green

1 building standards are in a position to make about
2 15 percent improvement in each cycle, and we have
3 five cycles to work with now, 2008, '11, '14, '17
4 and '20, we think that that five cycles, if it
5 were to achieve about 15 percent improvement to
6 time, would bring it to about 75 percent of the
7 way towards zero net energy, with the balance
8 being provided by renewable onsite or nearby
9 energy sources.

10 So our conclusion on the minimal level
11 of efficiency, to be looking at between now and
12 2011, is that the utility programs should be
13 striving to incentivize meeting energy efficiency
14 design comparable to being one and two cycles
15 ahead of Title 24. Meaning that we would be
16 looking for 15 percent and 30 percent better than
17 the levels.

18 So now let me turn to the question of
19 the form of the proposed incentive, and I'll be
20 briefer here.

21 The next slide shows what the utilities
22 have proposed to us in their applications. Just
23 on the question of the form -- PG&E's residential
24 new construction program proposes that incentives
25 be paid in three steps.

1 The first step 15 percent; the second
2 step 25 percent; and the third 35 percent better
3 than code. And proposes that there would be a
4 certain fixed incentive level at each one of those
5 three steps.

6 The southern California utilities have a
7 slightly different approach for residential
8 development where they propose a continuing slope
9 where the minimum code would be -- above code
10 would be 10 percent. And they would have a linear
11 increase, paying higher incentives for percentage
12 improvement, getting to 35 percent or better.

13 So, for instance, if you got X percent
14 -- X dollars of an incentive for 10 percent, you'd
15 get X plus something for 15 percent, X plus even
16 more for 20 percent, et cetera.

17 Similarly, Southern California Edison's
18 commercial new construction program proposes
19 incentives on a continuum starting at a minimum of
20 10 percent, and going up to 30 percent or better.

21 And finally, Sempra Utilities, San Diego
22 Gas and Electric and Southern California Gas, on
23 the commercial side put in a request in their
24 application for a proposed sort of placeholder for
25 commercial new construction would be specific,

1 instead of designed yet to be determined.

2 But the premise of their proposal was to
3 pay the lower incentive per first year kilowatt
4 hour for lighting, to pay a much higher incentive,
5 perhaps five times as much, for first year
6 kilowatt hour for other electricity savings. And
7 to pay a fixed unit savings per therm for natural
8 gas.

9 So the conclusion that the CPUC Staff
10 has on the form of the incentive is that first of
11 all, for consistency purposes probably the minimum
12 threshold should be 15 percent above Title 24
13 across all of these programs.

14 Secondly, we think that an inclined
15 continuum of getting a higher percentage per
16 kilowatt hour per -- savings, the higher the
17 degree of energy savings performance, would be a
18 good system to adopt. And then sort of reward
19 every incremental step of improvement along the
20 way, not necessarily being artificially
21 constrained to fixed sizes of steps.

22 We also think that there might be some
23 merit in discussing some sort of kicker incentive,
24 accelerated change in the slope of the incentive
25 for buildings that get to 30 percent or higher.

1 The final issue I wanted to speak to was
2 the size of the proposed amount of the incentive.
3 The next slide shows the specific dollar amount
4 that the utilities have proposed in their
5 applications.

6 I'm not going to read off all these
7 dollar amounts, but you can see that PG&E proposes
8 incentives ranging from 30 cents to \$1.50 for
9 first year kilowatt hour, depending on the term.
10 With comparable numbers on the gas side.

11 Southern California residential programs
12 had proposed starting at 29 cents a kilowatt hour,
13 not much different from PG&E, going up to the \$1
14 per kilowatt hour for the buildings that get 35
15 percent or better than Title 24. And similarly,
16 \$1 to \$4 on the gas side.

17 On the commercial side Southern
18 California Edison has proposed a continuum for
19 electricity savings ranging from 10 to first year
20 kilowatt hours of 30 center.

21 And as I indicated, for the Sempra
22 Utilities, they distinguish between lighting and
23 other electric measures. And then have, of
24 course, their gas savings.

25 So, the kind of conclusions I want to

1 make on the amount of the incentive is just, first
2 of all, to remind everyone, as I said at the
3 beginning regarding the portfolio, that the
4 utility portfolio, an average of 50 or 60 programs
5 for each utility, must be cost effective, as a
6 whole. But individual programs need not all be
7 cost effective. Some can be -- have less than a
8 1.0 benefit/cost ratio. Others would be more than
9 1.0 benefit/cost ratio in -- portfolio. And the
10 whole to be (inaudible).

11 And by that we mean if you're going to
12 expenditure ratepayer fund to save the energy and
13 avoid investing in traditional energy resources.

14 Secondly, if there is any change to
15 program costs as a result of modifying the
16 program, denying either because incentives,
17 administrative or marketing costs are altered,
18 then there may, there most likely will need to be
19 some sort of off-setting cost or program size
20 adjustment -- the portfolio, in order to make sure
21 the portfolio remains cost effective and balanced.

22 Just to tell you about next steps, the
23 CPUC already has scheduled for tomorrow meetings
24 with all the four investor-owned utilities to talk
25 about the family of programs that relate to new

1 construction.

2 And that means their proposal for
3 expenditures the next three years, codes and
4 standards, as you see in the report, which relates
5 to the Title 24 and Title 20 work of the Energy
6 Commission. Work that's being done on emerging
7 technologies to develop new technologies and
8 systems that can be incorporated into both
9 incentive programs, and then later into standards,
10 the residential new construction program and the
11 commercial construction program.

12 So we are prepared to get into the
13 discussions tomorrow with the utilities on some of
14 the initiatives that I'm presenting now, and that
15 the Energy Commission Staff are raising.

16 And we've invited the Energy Commission
17 to join our discussion tomorrow. And I believe
18 both Bill Pennington and Martha Brook will be
19 participating in parts of that discussion, which
20 will be a great opportunity to explore the
21 opportunity to try to reach some consensus view on
22 program design across the Energy Commission, the
23 PUC and the utilities.

24 And that's the last point on the slide.
25 Somewhere I -- some of the information that we

1 need to focus on in more detail would be useful to
2 the discussion. And in such the lack of the
3 incremental cost to reach forward to these
4 standards; to look at design, installation or
5 technology improvements that might help reduce
6 these costs to make the incremental costs lower.

7 And then to figure out how much of an
8 incentive is needed to attract builders to reach
9 those target levels. And then obviously, there
10 will be homework on -- side to figure out what
11 that translates into in terms of its effect on the
12 overall cost effectiveness of the portfolio.

13 So, I hope that presents, probably in
14 more detail than you had hoped, a little bit of
15 sense of how we're working with the utilities on
16 these issues. And our desire to find consensus
17 approaches to these programs that gets California
18 to where we all want to go.

19 Thank you.

20 ASSOCIATE MEMBER PFANNENSTIEL: Jeanne,
21 this is Jackie Pfannenstiel. Thank you very much.
22 That was very very informative and helpful.

23 Clearly we are on the same path of this,
24 and it really, it's a question of calculating the
25 amount for each step along the way in the solar

1 process to make sure that the dollars are there,
2 and incentive dollars, and are being used in a way
3 that's appropriate and compliant with PUC
4 direction.

5 Is that a fair characterization from
6 your standpoint?

7 MS. CLINTON: Yes.

8 ASSOCIATE MEMBER PFANNENSTIEL: Let me
9 ask staff, Bill, is somebody planning to attend
10 the meeting tomorrow between the PUC Staff and the
11 utilities?

12 MR. PENNINGTON: Yes, Martha Brook and
13 myself are going to be involved in those meetings.

14 ASSOCIATE MEMBER PFANNENSTIEL: That is
15 fabulous. I'm very hopeful that we can work out a
16 process and a number such that is we move into the
17 SB-1 implementation, that we're all working
18 towards these zero net energy buildings in the
19 same way.

20 Thanks very much, Jeanne, for your
21 participation.

22 MS. CLINTON: Sure.

23 PRESIDING MEMBER DOUGLAS: And, Jeanne,
24 this is Karen Douglas. I also very much
25 appreciate your presentation today.

1 I'm turning now to the cards that I have
2 in the first -- oh, I'm sorry. Tim.

3 MR. TUTT: Jeanne, I'll send kudos to
4 those very comprehensive description. The one
5 question I had was I didn't see anything about
6 PG&E commercial new construction programs in
7 your-- and I'm wondering if there's something you
8 can say about that?

9 MS. CLINTON: Quite frankly I don't have
10 that information at my fingertips. But we can
11 certainly discuss it tomorrow with Bill and
12 Martha.

13 MR. TUTT: Thank you.

14 PRESIDING MEMBER DOUGLAS: Very good.
15 In that case we'll start with public comment.
16 Again, if anyone has not filled out a blue card
17 and wishes to speak, please fill one out. I'm
18 taking these in the order received. Some are from
19 phone comments and some are for people who are
20 here in the room.

21 The first card I have is from Bob Raymer
22 of CBIA, CBPA, please.

23 MR. RAYMER: Thank you. I'm Bob Raymer,
24 Technical Director and Staff Engineer of the
25 California Building Industry Association. And as

1 the Chair indicated, my comments today are also
2 supported by the California Business Properties
3 Association, who sort of represent the commercial
4 side of construction.

5 I'm not here to oppose this, I want to
6 make that clear upfront. We've been partners with
7 the Energy Commission for the last seven to eight
8 years on a variety of different energy efficiency
9 and solar issues. We don't want to see that
10 change.

11 But I would like to present to you today
12 some comments and concerns that we do have in the
13 matter in which the program is proceeding,
14 particularly the timing.

15 By way of background, as I think
16 everyone in the room knows, the housing market is
17 not in a good position these days. In 2007, I'm
18 sorry, 2008, the single family construction for
19 the State of California will be at the worst level
20 we have seen since we started taking statistics in
21 1954.

22 You might want to be dramatic and say
23 that's a catastrophic level of construction, but
24 the fact of the matter is this year we'll do about
25 70,000 total units, both multifamily and single

1 family. That's less than one-third of what we
2 should be building, given the state's population
3 and housing demand needs.

4 And in response to this mortgage crisis
5 that we've seen going on, lenders are now
6 responding in a very aggressive fashion. The days
7 of zero down payment are gone. They're not coming
8 back. Depending on whether you're a first-time
9 homeowner or home buyer, in that you'll be living
10 in this home as a primary source of residence,
11 we're seeing down payment requirements that are
12 ranging from 3 percent to 20 percent. That's
13 getting back to where it was quite some time ago.

14 If you're speculating, if you're buying
15 the property as an investment, you can see that 20
16 percent figure raise. It may go as high as 30 to
17 35 percent.

18 Regardless, buying a \$300,000 to
19 \$400,000 home and now having to put down 10 to 20
20 percent is a huge upfront cost. Furthermore, if
21 your credit has been damaged at all over the last
22 couple of years, that, too, is going to make it
23 more difficult to buy that home.

24 Using that as a backdrop I want to point
25 out the 2008 residential update that's taking

1 effect in July of 2009. The average cost, using a
2 weighted average throughout the state, from our
3 energy analysis, which I believe are the same
4 energy consultants that you used to do the
5 background data for this report, indicate that the
6 average cost for compliance is about two grand.

7 Now, that's assuming that you take
8 certain steps. The use of one-coat stucco and the
9 use of third-party raters for ceiling insulation,
10 wall insulation and duct. Some very efficient-
11 minded things to do. But in doing that, once you
12 start to deviate away from that minimum compliance
13 with the 2008 standards, the cost increases
14 exponentially.

15 To give you an example, in the high
16 desert regions and here in the central valley,
17 going down to Fresno, the cost can triple. That
18 \$2000 compliance cost can triple if you deviate
19 away from one-coat stucco and the use of the
20 third-party raters.

21 That, in turn, gives you a backdrop for
22 what will happen with the 30 percent tier two
23 level that you're proposing here. That's 30
24 percent -- I'm looking at this from beyond July of
25 2009, that's how I'm looking at it.

1 And a 30 percent increase beyond that,
2 while I understand that's why you want to do, if
3 that was to be implemented at a time prior to the
4 availability of the incentives that you're seeking
5 from the PUC and the investor-owned utilities, it
6 could have a catastrophic effect on tier two
7 compliance.

8 Specifically, a builder moving into the
9 design of a particular product is going to want to
10 know upfront, during the initial design of the
11 product, are these incentives going to be
12 available. If we're not going to know about this
13 until the May, June, July, maybe beyond July,
14 there's going to be a trepidation on the part of
15 the industry to move into that.

16 So what I'm telling you now, you know,
17 to bring this part of it to a close, is that these
18 incentives that we're talking about, while very
19 generous, the fact of the matter is going 30
20 percent beyond the 2008 standards is very costly.
21 And we're going to need these incentives if we're
22 going to be able to get people to voluntarily go
23 at such a higher level.

24 Along with that we also need simplicity
25 in the program. We need -- the industry is

1 basically running into a lot of hurdles these days
2 to the extent that the paperwork and compliance
3 can somehow be bundled and simplified. That could
4 have an enormous benefit here, as well.

5 Now, at this point I'd like to point out
6 a couple of things that could either help or
7 hinder the application of solar in new residential
8 market. The first one is the Air Resources Board
9 AB-32 cap-and-trade program.

10 We're all familiar with the zero net
11 energy goals and all that. A problem that I
12 recently became aware of that I didn't think was
13 going to be happening is that on September 2nd,
14 ARB had a little workshop. Panama was there.

15 And at the workshop the ARB Staff seemed
16 less than enthusiastic about including distributed
17 generation or high levels of energy efficiency in
18 their cap-and-trade program. Which most of the
19 audience found to be rather outrageous.

20 We think that it should be a significant
21 portion of the cap-and-trade program, particularly
22 if you're putting a 4 to 6 kilowatt system on a
23 rooftop, it makes all the sense in the world. And
24 that could be a very robust incentive program that
25 production builders could use in doing mass

1 application of solar.

2 And it was very curious and perplexing
3 why ARB Staff, at least as of September 2nd,
4 seemed to be heading in the other direction.

5 Lastly, the other issue I'd like to
6 raise, and this is something that I know that
7 Chair Pfannenstiel is aware of, the State Fire
8 Marshal Office has developed some PV installation
9 guidelines. For good or for bad, there are still
10 some problems with these guidelines.

11 However, a week from this Friday on
12 September -- or October 10th, the State Fire
13 Marshal's Office will be conducting a workshop to
14 kick off the development of regulations. Using as
15 a basis of those regulations, these installation
16 guidelines.

17 My initial problem is we're heading
18 towards net zero energy by 2020. We're going to
19 need to be able to install about a 4.5 to 6
20 kilowatt system for PV on your standard 2500
21 square foot house.

22 We're going to need every bit of roof
23 area possible. We understand that in southern
24 California two out of three installations were
25 being rejected prior to the guidelines. We

1 understand there's still some problems.

2 Here's the problem, though. We don't
3 see this as an issue in northern California for
4 some reason. In northern California the fire
5 service already views getting on top of a
6 residential roof as a hazardous situation with or
7 without PV.

8 For some reason this seems to be
9 primarily dominated by the southern California
10 fire service. We hope the Energy Commission will
11 participate very actively in this workshop and in
12 the development of the regulations by the State
13 Fire Marshal's Office.

14 With that and cap-and-trade that could
15 really help us move forward with PV installation.

16 Unless there's any questions that
17 concludes my remarks. Thank you.

18 PRESIDING MEMBER DOUGLAS: Thank you
19 very much. The next card is from Sue Kateley,
20 Executive Director of California Solar Energy
21 Industries Association.

22 MS. KATELEY: Thank you, Commissioners.

23 ASSOCIATE MEMBER PFANNENSTIEL: Hey,
24 Sue, good commercials.

25 (Laughter.)

1 MS. KATELEY: Talk to my people. If you
2 ever get a chance to be on a commercial, don't do
3 it.

4 (Laughter.)

5 MS. KATELEY: And no on prop 7.

6 (Laughter.)

7 MS. KATELEY: Thank you, Commissioners.
8 I want to first say thank you, Commission Staff,
9 for the work that you're doing on modifying and
10 simplifying the shading. That's been a major
11 concern for CalSEIA, the California Solar Energy
12 Industries Association.

13 For those of you who don't know us, we
14 represent about 200 solar companies in the state,
15 manufacturers, contractors, distributors,
16 engineers including BEW Engineering. Good to see
17 their work out here. And we represent both small
18 and large companies. And so we actually have a
19 lot of different perspectives that we can find and
20 bring to your attention, which I think makes a
21 better product for achieving our energy efficiency
22 and renewable energy goals.

23 I want to go through a couple of things
24 that we discovered in doing some analysis using
25 the current calculator, some of the new

1 information you've presented I haven't had a
2 chance to look at.

3 But one thing that we did was using the
4 current calculator and the shading methodology
5 that's approved, we found that we could get about
6 five different results on performance level. We
7 found that we could not get consistent results
8 using the exact same site, exact same shading.

9 What that means in the marketplace, and
10 we're pretty much talking in the case of CalSEIA's
11 membership, we're talking about existing homes,
12 existing commercial buildings retrofit. So, we're
13 not really in -- we've got a few members that are
14 in the new construction market, and I think that
15 my colleague from BIA can deal with the new home
16 issue better than I at this point. But we found
17 that we could get different results.

18 We also found that I don't know how many
19 of you are familiar with the vent pipe, the drain
20 waste vent pipe that comes from the plumbing stack
21 in the house. We also found that the plumbing
22 stack was just typically no more than a two-inch
23 pipe, usually about 18 to 24 inches tall, was
24 shading a solar panel to more of an extent than a
25 tree that was located 15 feet away.

1 Bummer? Is that what I heard?

2 (Laughter.)

3 MS. KATELEY: Yeah, that's what I said.

4 We think that in a competitive marketplace --
5 okay, I'll get rid of my friend here -- one of the
6 things about that is that if you can come up with
7 this kind of variation, if Bill and I both owned
8 solar companies and we were competing and bidding
9 on the same job. And let's say he knew how to
10 game the calculator better than I did, or maybe I
11 just did it more honestly than he did, that causes
12 a real problem in the marketplace when you're
13 trying to convince a person to buy solar.

14 Especially if his shows that he can get
15 a \$10,000 rebate and the best I can get is an
16 \$8000 rebate, and the only difference was the way
17 we calculated shading.

18 So, getting more information about how
19 it's supposed to be done in more detail will be
20 very important.

21 And then very much additionally is
22 looking at the problem in the algorithms where a
23 vent pipe causes more of a shading problem than a
24 tree. We think that's an important issue.

25 Let's see. This is also a very

1 important point. One of the things that we are
2 doing right now with the CSI program, the
3 California Solar Initiative, is the solar
4 companies put rebate applications in to the
5 utilities. And then we go out and we get permits.
6 And if we're lucky the fire department lets us
7 move forward.

8 This is usually a process for a typical
9 residential installations. So that you know, it's
10 six months of administration, it's two days of
11 installation. Very important to understand that.

12 So, what we have a problem with is that
13 when we put our rebate application in, if there's
14 a new calculator at the end of the process when
15 we're looking to file an incentive claim form,
16 I've entered into a contract with Bill that I'm
17 going to install the system for \$40,000 with a
18 \$10,000 rebate, because I've gamed the shading.

19 And --

20 (Laughter.)

21 MS. KATELEY: Bill knows. So, one of
22 the problems you have is that the calculator
23 changes at the end. And the incentive that was
24 \$10,000 is now \$8000. I can't go back to Bill and
25 say, you need to pay me another \$2000 more.

1 The solar company has to eat that
2 difference. And we think that's a lot of risk.
3 So one of the things that we think ought to be
4 done is that if you've got an incentive claim form
5 or a rebate application in, then if you have to
6 modify your incentive claim form at the time that
7 you're submitting the rebate application, you
8 should use the same calculator you were using at
9 the time that you submitted the rebate
10 application.

11 This is also important because it's very
12 typical for us to revise the equipment. When we
13 did our bid at Bill's house, we said that we were
14 going to use Sharpe modules. Sharpe modules are
15 wonderful, but it turned out that they weren't
16 available when I went to do the install because it
17 took six months to get the permitting done. So I
18 need to use SunPowers instead. You need to file a
19 new incentive claim form.

20 So we get down in the weeds in this
21 stuff and that actually does affect the rebate
22 levels, and it affects the relationship with the
23 contractor and the customer. We have a little
24 reputation problem because when we make these
25 changes they think it's our fault. They can't

1 believe that the state government actually
2 required us to make these changes. And they don't
3 believe us.

4 There's some things about the HERS
5 rating. We've very concerned that the HERS rating
6 could cause us to do even more calculation runs.
7 We have to keep redoing and redoing. So when a
8 HERS inspector goes out we might have to rerun the
9 rebate calculation one more time.

10 So we're looking at things about the
11 administrative cost of compliance, much like what
12 Bob said about the simplification. In fact, when
13 we were at the New Solar Homes Advisory Committee
14 meeting about a year ago, a number of problems
15 with admin issues were brought up.

16 And I don't think anything, at least,
17 has been made public on how those things have been
18 fixed. But it would be really great to have a
19 checklist of the things that you're working on and
20 the timeline on when you expect these things to be
21 done.h

22 And if any of those issues were major
23 barriers you might want to consider not
24 implementing the calculator changes. You might
25 want to delay it until these things are

1 straightened out.

2 Handbook. I want to talk about this.
3 There's a statement in the about field
4 verification. It says that a sampling of field
5 verification has to be done by either a third
6 party or HERS rater.

7 It's ambiguous in the handbook who pays
8 for that service. I think that the person, entity
9 that pays for it is the utility. Yeah, it's
10 Chuck. I think it is, but we think that should be
11 clarified in there.

12 We also think it's important that there
13 be some language added to the handbook that points
14 out that the shading tools often have a range of
15 error, operator error, a range of performance
16 error.

17 Because what happens is if you hold the
18 tool like this, or like this, you will get a
19 different result. Or if you stand in a different
20 place. A salesperson or a technician might have
21 gone on the job site and actually taken a
22 measurement of shading. Inspector comes in later,
23 does the exact same shading method but stands in
24 the same place, they will get a different result.

25 We think that the handbook needs to be

1 clear that it's possible to get different readings
2 from the shading tool just by having a different
3 operator, not doing anything wrong. You'll just
4 get a different result.

5 We're afraid that that, again, will
6 affect the rebate results. So we think that it's
7 very important to be clear about these effects.

8 You can imagine how I felt about having
9 to plan for unplanted trees and unbuilt buildings.
10 I think that my comment on that would be that
11 there really -- there's no consequences
12 articulated in that. Is that a perpetual issue?
13 Or is that something that, you know, if I forgot
14 to ask Bill that he was -- whether or not he was
15 planning on planting a redwood, is there a
16 consequence there? There's nothing articulated in
17 the handbook.

18 And I do think it's unreasonable to have
19 to figure out what the neighbor's plans are going
20 to be.

21 There's another issue that keeps coming
22 up, and I'll just go through these very quickly,
23 and then the rest I'll do in comments and writing.

24 There are problems with having a lack of
25 products listed in the current calculator. Many

1 of the solar companies cannot even practice using
2 the calculator because the products that they use
3 are not listed yet.

4 So we need some kick-the-tire time. We
5 need to get some web-inars done or some seminars
6 done with the CEC Staff to actually go through
7 this with contractors. And that way the
8 contractors can give them feedback on how the
9 calculator works in the real world, not just in
10 the office in the theory.

11 We also have an issue with rebates for
12 systems when customers want to go back and
13 increase size of the system. We have a situation
14 right now in the current program where a
15 significant movie studio, the one with the rabbit
16 not the mouse, bought a PV system last year. And
17 they had enough money in their budget to buy a
18 pretty good sized array. And then they bought an
19 inverter.

20 And the inverter was sized to
21 accommodate more PV modules. They had the budget
22 to buy this now, they bought it. Then they got to
23 the next year's budget and they said, okay, now we
24 want to finish and put the rest of the modules on.
25 They can't do that, the program excludes that.

1 They cannot alter the system.

2 And it's because of the interpretation
3 of new equipment. And I think that it would be
4 useful to have a discussion on that further and
5 try to deal with those, you know, good will, good
6 diligence kind of things where you were just, you
7 know, hamstrung by a budget issue, not hamstrung
8 by the program.

9 Non PV. I'm extremely excited that
10 we're starting to call it other PV instead of non
11 PV. That's progress. And I'm looking forward to
12 seeing the PUC and the CEC get that program
13 rolling. We've got product out there. We've got
14 people out there. We've got market out there. We
15 can't get to it. We'd really like your help in
16 getting that rolled out quickly. And some certain
17 date.

18 And the last thing on the calculator,
19 I'm not sure how the calculator handles the micro-
20 inverters. This is new technology that goes on
21 the back of the module instead of single inverter,
22 and that supports an array. I want to make sure
23 that the calculator supports the new technology
24 that's coming on the market and doesn't inhibit
25 it.

1 The comments that I made about the
2 shading calculation I'll file in my written
3 comments. And you can see the analysis that was
4 done. And you can see how the vent pipe does the
5 shading.

6 Really like to encourage having more
7 conversations with the installers who are actually
8 using the calculator so that you can get their
9 feedback. They're pretty upset about it. And I'd
10 like to minimize the feedback I'm getting about
11 it.

12 Thank you very much.

13 PRESIDING MEMBER DOUGLAS: Thank you
14 very much. Questions?

15 All right, we'll go on to Ralf Muenster
16 then.

17 MR. MUENSTER: Good morning. My name is
18 Ralf Muenster; I'm from National SemiConductor.
19 First of all I want to commend the Energy
20 Commission for their work on the impact of
21 shading. That's great. That matches what we are
22 seeing. And it's a good starting point.

23 What I wanted to share today with you is
24 some analysis and some studying on the impacts of
25 shading on PV systems that we have done.

1 For people that don't know National
2 SemiConductor, we are an almost 50-year-old
3 company based in Silicon Valley, focused on energy
4 efficiency and optimizing systems on IC level.
5 And we think that optimizing energy efficiency and
6 performance go hand-in-hand.

7 So, coming back to our study in this
8 respect, this is a common PV system, as you can
9 see, today. And it's built out of panels that are
10 in series, and then series strings to the
11 (inaudible) up.

12 Typically on the outside of that system
13 you have an inverter that transform the dc voltage
14 to ac, and has some intelligence to optimize for
15 the performance.

16 What is happening if you have some
17 nonuniformity in the system like showed here, you
18 have one panel shaded, you get a disproportional
19 effect of that nonuniformity onto the whole array.

20 So in this case -- the current in that
21 particular string which could contain anywhere
22 from six to 15 modules, could be pinged. Or in
23 the better case, the current is rerouted through
24 one of the bypass diodes. And then the voltage of
25 that panel is lost, which causes a mismatch on the

1 system level. And that causes a disproportionate
2 impact on energy harvest.

3 Let's go to the next slide. So this is
4 basically a case study done from the INES
5 Institute in France. We looked through many of
6 the academic research that has been done on the
7 impact of shading. It's amazing, there's a lot of
8 information out there. But very little is very
9 specific to the particular impact on shading.

10 We heard the vent pipe, and I can jus
11 echo that if you see here on this, different
12 shades on a array of nine panels. And they are
13 differently connected. In the second column they
14 are all connected in series to an inverter. And
15 in the second column, in the last column to the
16 right, they're connected in a three-by-three
17 configuration.

18 The first column shows the shade. And
19 you can see that, for example, the second example,
20 a 2.6 percent shade from a pole can have a 16.7
21 percent impact on the energy harvest. Or, in a
22 different configuration, 7 percent. So it's
23 really supporting the work that the Energy
24 Commission has done.

25 And the shade impact factor, too, is a

1 good starting point. As you can see, most of
2 these examples the shade impact factor is greater
3 than 2, which matches with the data that Patrick
4 has showed, and particular on limited amount of
5 shading.

6 Let's go to the next slide. This is
7 some data that we have taken jointly with
8 customers testing our shade mitigating technology
9 that we're introducing. And it shows, this is an
10 array of 14 panels, SunPower, 215 watts, and the
11 state of the art -- inverter.

12 You see the shade on these 14 panels, at
13 different times of the day. And then you can see
14 that 13 percent of the 14 panels were shaded,
15 about 44 percent of that energy harvest was lost.
16 The last column shows what can be recouped by a --
17 solution.

18 And you can, as the sun moves across the
19 array we see the shade becoming smaller and
20 smaller. And even at 2 -- 3 percent shade on the
21 array, we have a 25 percent loss in energy
22 harvest. That's exactly same problem that we had
23 with the vent pipe.

24 So, next slide. That's the last slide.
25 So this is an example of how tomorrow's PV system

1 could look like with shade-mitigating hardware.
2 In this case we have circuitry on the panel -- that
3 optimizes the energy harvest of that individual
4 panel. And then also maximizes the energy flow
5 through the system.

6 That could be a technology like we have
7 at SolarMagic which works with today's systems and
8 today's inverters. Or it could be the micro-
9 inverter solution that was just mentioned earlier,
10 the panel -- electronics.

11 So, again, thank you for your work on
12 recognizing the impact of shading. And thanks to
13 the Commission, the CEC.

14 PRESIDING MEMBER DOUGLAS: Thank you for
15 your comments.

16 Our next three speakers are on the
17 phone, beginning with Heidi Kate of Sun Light and
18 Power.

19 (Pause.)

20 ASSOCIATE MEMBER PFANNENSTIEL: Is Heidi
21 there?

22 (Pause.)

23 MS. SPEAKER: She's on the line; she's
24 just not commenting.

25 ASSOCIATE MEMBER PFANNENSTIEL: Well, if

1 she's not available we'll move on to William
2 McDonald.

3 (Pause.)

4 ASSOCIATE MEMBER PFANNENSTIEL: Jeffrey
5 Collin?

6 (Pause.)

7 MS. SPEAKER: He's not responding,
8 either.

9 ASSOCIATE MEMBER PFANNENSTIEL: All
10 right, we're back to the room then. William (sic)
11 Nishikawa from SolFocus.

12 MR. NISHIKAWA: Thank you very much. My
13 name is Warren Nishikawa; I'm the Product Manager
14 at SolFocus, a concentrating photovoltaic company,
15 or CPV. We're based in Mountain View, California.
16 We have over 120 employees.

17 We've developed an innovative solar
18 technology in the Silicon Valley, and we've
19 deployed test sites in California and over a half
20 a megawatt in Spain.

21 For the first time this year on
22 September 19th CPV became listed on the CEC's
23 eligible equipment list, which marks a milestone
24 for our industry. These first CPV panels were
25 listed under the category of other solar electric

1 generating technologies.

2 Using those proposed provisions that
3 we're talking about today in the SB-1 handbook,
4 these provisions are critical to reduce the
5 barriers for nontraditional new solar electric
6 technologies to be able to participate in
7 California's solar initiative and other SB-1
8 incentive programs, along with the silicon and
9 thin-film technologies already included.

10 We support and applaud these provisions
11 in chapter 2, addressing the other solar electric
12 generating systems under the section of solar
13 energy systems definitions. The proposed language
14 allows for broader technology participation.

15 The CEC's recognition that new and
16 innovative technologies are available in the
17 California marketplace, and this provides
18 consumers, project developers, and businesses
19 additional choices to meet their solar energy
20 needs.

21 SolFocus has worked closely with the CEC
22 to list the CPV product after attaining rigorous
23 safety certifications for its CPV product. And
24 increasingly California customers, businesses and
25 project developers want to install CPV technology

1 and be able to participate in the CSI program.

2 One thing we have noted in chapter 3
3 regarding the eligibility requirements, currently
4 we recognize it is limited to performance-based or
5 PBI. We'd like to, in the future, see this expand
6 to the expected performance-based initiatives or
7 EPBI.

8 Many of the customers want to try new
9 technologies before installing greater capacities.
10 These initial installments can be under 50
11 kilowatts. This will allow customers to try out
12 the new technology as technology adopters. So the
13 choice of EPBI or PBI is important.

14 We believe that the CSI program was
15 designed to incentivize new technology deployments
16 in allowing those end users different incentive
17 options to finance these solar systems.

18 I'd like to thank the CEC for
19 recognizing CPV technology with its high growth
20 potential as an industry in the California
21 marketplace, which will ultimately support the RPS
22 initiative of 20 percent renewables by 2010.

23 In particular, Patrick Saxton and Joseph
24 Fleshman have provided their leadership to define
25 the requirements of other solar electric

1 generating technologies like CPV.

2 And the CEC listing does recognize the
3 CPV technology as an industry. And the timely
4 passing of these SB-1 provisions is critical
5 during this current growth phase, this very rapid
6 growth phase in the solar marketplace in
7 California.

8 CPV can provide safe and effective cost
9 solutions to augment silicon and thin-film
10 technologies in the California marketplace which
11 is expected to be over a gigawatt in 2012.

12 Thank you very much.

13 PRESIDING MEMBER DOUGLAS: Thank you.
14 Our next speaker will be Dain Hansen. Dain
15 Hansen.

16 All right, we'll go on then to Larry
17 Albert. All right, Larry Albert, going once,
18 going twice.

19 Nicolas Chaset.

20 MR. CHASET: Yes.

21 PRESIDING MEMBER DOUGLAS: Very good,
22 thank you.

23 MR. CHASET: My name is Nicolas Chaset;
24 I work for the California Public Utilities
25 Commission. And I think I just want to discuss

1 sort of the process by which we worked with our
2 colleagues at the Energy Commission.

3 We've made a lot of progress. We've
4 worked on a lot of very important issues over the
5 last year or so. So, first of all, let me just
6 express my gratitude and thanks for the openness
7 of the process.

8 And specifically with regards to the
9 extension of the SB-1 guidelines from January 1st
10 to July 1st. I think it's going to be an
11 important period of time for all parties to better
12 understand the implications of these changes, and
13 make sure they're implemented in the most
14 effective way.

15 So, that said, specifically the major
16 areas we worked with the Energy Commission on were
17 the calculator, shading requirements, the
18 inspection requirements and tree height
19 calculations.

20 It's with regards to the calculator
21 we're very appreciative, I think, of the removal
22 of the shading per string in the calculator. That
23 was seen as a real barrier to the CSI because
24 there are larger systems, 30, 40, 50 kW systems
25 that are taking an EPBI incentive. And with the

1 removal of that requirement the calculator, those
2 15 requirements are going to be able to much more
3 realistically be applied to our calculator that is
4 developed.

5 Again, with regards to shading I think
6 we've done a very -- done a lot of interesting
7 work on that issue. And specifically the
8 development of these new shading requirements has
9 really pushed the manufacturers of shading
10 measurements tools to promote more robust
11 analysis. I think that we're all going to be well
12 served by having better tools out there in the
13 marketplace.

14 Again, with regards to inspections, the
15 proposal out there now, the modification, the
16 recognition of our concerns is much appreciated.
17 And I think the inspection requirements now that
18 represent NABCEP processes are going to promote
19 higher quality installations. And that's an
20 important goal.

21 And finally, with regards to the tree
22 height measurement I still think there may be some
23 work to do with regards to defining the heights of
24 trees and the use of lists of different tree
25 species. But I think we are working towards a

1 good resolution.

2 And sort of those are the four major
3 elements. I will also say that one area that was
4 added to this document that we are looking forward
5 to more collaboration is the audit requirements.

6 We did have a meeting with Valerie
7 Richardson of KEMA, who did give a description on
8 sort of the initial process for developing the
9 audit requirements. I just would like to say that
10 we have recently passed a \$40 million measurement
11 in evaluation plan that includes significant
12 auditing of systems.

13 And so we just want to make sure that
14 there's no duplication of efforts, and that
15 ratepayer dollars are spent effectively.

16 With that said, I think, again, I
17 applaud the collaboration and I look forward to
18 continuing to work with the Energy Commission to
19 make all incentive programs more effective.

20 PRESIDING MEMBER DOUGLAS: Very good,
21 thank you very much.

22 The next speaker will be Kirk Mulligan.

23 MR. MULLIGAN: Thank you. My name's
24 Kirk Mulligan. I'm from San Diego, Clean Power
25 Systems. I wanted to comment specifically on the

1 calculator and how it relates to climate zones and
2 production of systems.

3 Specific examples we've come across in
4 San Diego, we brought up an issue that the city
5 has two climate zones, but unfortunately the
6 calculator defaults to one climate zone. And the
7 difference in those climate zones actually gives a
8 substantial increase to incentives. And we are
9 forced to be able to use climate zone seven, which
10 is the larger one, versus the correct one, climate
11 zone 10, because it is a default climate zone.

12 We obviously don't feel that that is
13 fair to the customer, and so we don't want them to
14 have to pay the increase in costs. But we feel
15 that we should not have to pay it, either, because
16 it is an error in the calculator, itself.

17 So I don't know if you guys have come
18 across these specific examples, but this is just
19 one of the problems with the calculator.

20 In addition, the production for the
21 systems is misstated, as well. Some of the
22 systems that are installed, let's say, in La
23 Jolla, are getting production numbers higher than
24 systems that are installed 20 minutes inland.

25 If you've ever been to San Diego, every

1 been to La Jolla, you have a marine layer and we
2 all know that that's not reality. And we actually
3 do have systems with numbers supporting that La
4 Jolla should not have more production.

5 So, in addition, I also wanted to make
6 some additional comments on the time that it takes
7 our administration staff to put together the
8 paperwork for this process. Typically it's
9 between three and five times longer through this
10 process than through the CSI program.

11 The additional paperwork and
12 administrative work is going to cost us more, so
13 obviously that's going to get passed on to the
14 customer. And we're trying to reduce costs, not
15 increase them. So I would encourage you guys to
16 really try to streamline the process as much as
17 possible.

18 Also not all solar panels are put on the
19 calculator, and so it makes it pretty difficult to
20 go out and offer customer a product when it's not
21 on the calculator.

22 So if we're going to implement this
23 calculator we could run into an issue like we did
24 in '07 where the integrators took a lot longer to
25 ramp up because of the complex program.

1 You know, we may be able to understand
2 the CSI program and the EPBV program, but the CEC
3 PV calculator has been an ongoing issue for us.
4 And I know that is a problem issue within the
5 industry.

6 So, that being said, that's it.

7 PRESIDING MEMBER DOUGLAS: Thank you.

8 MR. TUTT: Karen.

9 PRESIDING MEMBER DOUGLAS: Yes.

10 MR. TUTT: May I ask you a question,
11 sir?

12 MR. MULLIGAN: Yes.

13 MR. TUTT: When you talk about three to
14 five times longer than the CSI program to do the
15 paperwork for the calculator, can you be more
16 specific? Where is that time being spent? Is it
17 in shading; is it in energy efficiency; is it in
18 something else?

19 MR. MULLIGAN: It's throughout the whole
20 process. So, --

21 MR. TUTT: The whole process.

22 MR. MULLIGAN: Yeah, the whole process.
23 So the paperwork will start, and then we have to,
24 obviously, incorporate a HERS rater, which some of
25 the builders are not used to being, you know,

1 calling on that. So we have to then step in and
2 manage them to be able to go out in the right
3 timeframe to be able to do whatever they need to
4 get the paperwork done.

5 In addition, you know, when we submit
6 paperwork and it comes back, like the specific
7 examples I just gave you, we're having to re-do
8 the paperwork to file for a correct incentive
9 amount.

10 So when we factor in the Title 24
11 requirements, which, you know, I'm all for, but
12 it's more time consuming for us, more time
13 consuming for the end user, as well, to generate
14 this paperwork and then to go through the entire
15 process. That ends up running about three to five
16 times longer.

17 MR. TUTT: That's great. Obviously
18 anytime it takes a significant amount of time just
19 to file paperwork it's of concern to us, as well.
20 So if you could be specific in your written
21 comments as to what might be changed to reduce
22 that burden, that would be wonderful.

23 MR. MULLIGAN: Will do.

24 PRESIDING MEMBER DOUGLAS: All right,
25 next is Sara Birmingham from The Solar Alliance.

1 MS. BIRMINGHAM: Hi, good morning. My
2 name is Sara Birmingham and I'm a representative
3 of The Solar Alliance, which is an alliance of PV
4 manufacturers, integrators, installers and
5 financiers. And we are dedicated to working on
6 state policies.

7 And I first want to take a little time
8 just to appreciate the efforts that the staff has
9 put into these recommendations. I know it's been
10 a long process, and I know that they've been very
11 open to communication throughout the year because
12 I've met with them a number of times. And I
13 really appreciate that opportunity to come in and
14 talk with them.

15 And I also just want to state in
16 particular that I appreciate some of the
17 flexibility that they've shown, particularly in
18 extending some of the timeframes.

19 And I also want to call out Patrick
20 Saxton, in particular, for his excellent work in
21 outreach and communication with the manufacturers
22 to let them know about the module certifications
23 standards coming up. And also to have outreach to
24 the manufacturers to let them know where their
25 particular panels are in that status. He's been

1 doing a fantastic job and I just wanted to show
2 that appreciation.

3 I think, as many of the other speakers
4 have said, simplicity is really important in this
5 program. And I think we all remember when the CSI
6 program first started in 2007 there were some
7 major roadblocks.

8 And the program administrators and the
9 CPUC have worked very hard in improving the
10 program and the process. And I think that these
11 improvements have really helped the program quite
12 a bit from a use-ability standpoint and a
13 simplicity standpoint.

14 And as we make changes to the program we
15 really need to insure that any of those changes
16 that we're going to make is measured against the
17 market disruption that it will cause. And we have
18 to make sure that if we are going to go through
19 the time and effort and administrative budget to
20 make changes, that there's a very measured benefit
21 at the end that makes it worth those efforts.

22 And in particular I want to talk some
23 about the calculator. Recommendations: Anytime
24 you make a change to a tool or calculator there's
25 a lot of expense, effort, and also training on the

1 side of the installers to make sure that they're
2 comfortable with that new calculator.

3 And I just have to back up for a second
4 and ask the question, what problem are we trying
5 to solve here. When we look at what SB-1 stated,
6 it stated that we want to develop guidelines that
7 insure that the incentives reward summer peak
8 production.

9 But when you look at the CSI data, and
10 this is the investor-owned utilities CSI data, it
11 shows that over 98 percent of the systems that are
12 in the program have a design factor of over .96.
13 When I look at that data it looks like the program
14 is working pretty well. People are making sure
15 that their systems are performing, and really
16 optimizing the performance for that summer peak.

17 And those very very very few minority,
18 that 2 percent, that did have a design factor of
19 less than .96, I think they made that choice to
20 move forward and do that. And they made the
21 choice that they would get a lower incentive. So
22 they have the prerogative and the choice to do
23 that, but the ratepayers are not paying for that
24 choice. And they are receiving a lower incentive.

25 And I'm very very concerned that this

1 change is going to be incredibly burdensome on
2 both the program administrators and the
3 installers. And again, I'm convinced that we have
4 a problem here in the current program.

5 The CSI program was created to transform
6 the market and decrease the cost of installing
7 solar. By creating an additional administrative
8 burden, I think we're heading in the wrong
9 direction.

10 And so because of that I would like to
11 request a blanket exemption for the calculator
12 requirements for the IOU service territories in
13 the CSI, and allow them to continue using the
14 current EPBV calculator.

15 One other slight request that I have is
16 on the publicly owned utilities recording
17 requirements. I know that there has been some,
18 there was a -- I think it was in June of 2008, the
19 POUs were going to submit a report in to the CEC.
20 And I would just ask that if there's someplace on
21 the web that we could access those reports. Or
22 maybe a consolidated summary of how the programs
23 are doing. And I apologize if it's on the web; I
24 looked for it, I couldn't find it.

25 And so I would just --

1 ASSOCIATE MEMBER PFANNENSTIEL: Can the
2 staff answer that? Is that available on the web?

3 MS. ESTERNON-GREEN: It's not currently
4 available yet. We're working on that. Our
5 priority is to get this guidelines in place.
6 There are reports that are available by the POU's
7 on their own websites. So you can access their
8 reports, you know, separately.

9 But I wanted to mention that we're
10 working on the consolidated summary.

11 MS. BIRMINGHAM: Okay, great, thank you
12 very much.

13 And that's the end of my comments. And
14 again, I'd like to thank the staff and the
15 Commission for their hard work on these
16 recommendations.

17 PRESIDING MEMBER DOUGLAS: Thank you.
18 Next up is -- I'm having trouble reading the
19 handwriting, but Christopher Nasys, REC Solar,
20 Incorporated.

21 MR. NASYS: Thank you, good morning.
22 I'll bring a taller podium next time.

23 (Laughter.)

24 MR. NASYS: My name is Christopher
25 Nasys; I work with REC Solar. We are a

1 California-based installer in both the residential
2 and commercial segments.

3 I'd like to, first of all, echo both Sue
4 Kateley's and Sara Birmingham's remarks from
5 CalSEIA and the Solar Alliance, which are very
6 much in line with what we're seeing out in the
7 trenches and the field everyday.

8 We, of course, work very closely with
9 both those organizations, as do many other very
10 active installers. Active installers being
11 defined as those who use these tools and use these
12 procedures a lot.

13 So, with over 1000 individual systems in
14 process this year, so installed or in progress, we
15 definitely feel the effects of these changes quite
16 severely.

17 In a theoretical world time may not be
18 assigned a value in favor of a focus on results.
19 But in the real world, of course, time equals
20 money, so it's important to look at the impact of
21 that. Not just in the paperwork and
22 administrative burden, which in our written
23 comments we will flesh out further, but just in
24 the simple act of the calculator usage, the CEC
25 calculator is very time consuming, and in essence,

1 expensive to run.

2 We did a polling within our own sales
3 organization of the time it takes to run the
4 current EPBV calculator, which is about one-and-a-
5 half minutes, versus the average CEC calculation,
6 which took approximately five to ten minutes.
7 That's a factor of four to six X more.

8 So in an organization with 25
9 salespeople it's important to recognize that we're
10 running calculations for prospects, as well as
11 deals that actually end up getting sold. I would
12 say this industry, at this point, has no better
13 than a 20 percent close ratio, which means for
14 everyone who actually moves forward, we're also
15 talking of four people who are not.

16 For most folks we're running between
17 three and seven iterations of a system with
18 various equipments, sizing and layout, all
19 demanding different calculations.

20 For an organization of 25 salespeople
21 running a calculator 15 times per day per
22 salesperson would require 22 manhours per day
23 additional.

24 That, in essence, would require us to
25 hire approximately three additional salespeople to

1 do the same exact amount of work, which would
2 increase our cost of sales by about 12 percent.

3 To quantify that, cost to the company
4 would be over \$200,000 a year. So there's no free
5 money in the world, especially in an industry
6 whose margins are already so compressed. So, the
7 folks who end up paying for this are the people
8 that do go solar.

9 Now, the CEC calculator has some
10 positive attributes. It's definitely not perfect.
11 The shade calculations are, I would say,
12 particularly onerous in the sense that they expect
13 installers to be arborists. Predicting future
14 tree growth definitely takes us out of our core
15 competency, and likely will not have the intended
16 results.

17 In addition, if the program is closed
18 and then reopened, all the information has to be
19 re-entered to provide another rebate calculation
20 to the customer, taking additional time.

21 While the CEC calculator does use an
22 hourly analysis, which is a good thing, it only
23 recognizes 16 climate zones. So similar to the
24 observations of the gentleman from San Diego, it's
25 not accurate enough considering that within some

1 of those climate zones some areas would have a
2 marine layer and some areas would not.

3 In essence overall, having such
4 challenges in the -- this would be mainly the pre-
5 sale and immediate post-sale aspect of this
6 industry, it diminishes our ability to set
7 accurate expectations with our customers.

8 At this point our industry is still very
9 much in its infancy. Our success is very subject
10 to small changes in incentive. The incentive
11 packages overall are not compelling enough that
12 people are flocking towards them. And having any
13 sort of uncertainty or diminished incentive will
14 flat out result in people not wanting to go solar
15 and sitting on the sidelines, which, of course, is
16 not what we're trying to encourage.

17 Unless there are any questions, that
18 concludes my commentary.

19 MR. TUTT: Just one question. You
20 mentioned that expecting installers to be
21 arborists is outside your normal realm of
22 expertise. Just wanted to call your attention to
23 the proposal that we have in front of us which
24 indicates that program administrators can waive,
25 for existing homes, the expectation that you take

1 into account future shading. Are you aware of
2 that?

3 MR. NASYS: I did see that. I just want
4 to make sure that those recommendations are heard
5 loud and clear; it's very important.

6 PRESIDING MEMBER DOUGLAS: Thank you.

7 MR. NASYS: Thank you.

8 PRESIDING MEMBER DOUGLAS: Next is Chuck
9 Hornbrook from PG&E.

10 MR. HORNBOOK: Good morning. My name
11 is Chuck Hornbrook; I'm the Senior Manager for
12 Solar and Customer Generation at Pacific Gas and
13 Electric.

14 First, I'd like to echo many -- everyone
15 else's comments, first the opportunity to speak
16 for the CEC and the Commissioners' time, as well
17 as the staff's time. There's been a great level
18 of collaboration between the IOUs, our colleagues
19 at the CPUC, as well as the CEC Staff. So we'd
20 like to thank everyone's opportunity to do that.

21 And specifically we'd like to mention
22 the changing, potential changing to the July 1st
23 date. That's very critical, particularly given
24 the investment tax credit, which I've heard, via
25 the Blackberry, will not happen this year it

1 sounded like. As well as looking at and changing
2 the shading component. We feel that those are
3 very important. We thank you for your
4 consideration of those items.

5 Overall, given with PG&E's territory
6 that we have 70 percent of the CSI applications,
7 we're always looking for ways to simplify items
8 and reduce costs out of the system. And I'd like
9 to thank the comments that came before us, really
10 providing the view from the trenches about what
11 has to go on. It's very powerful, and we thank
12 the installers from the different areas, in doing
13 that.

14 Also I think it's very important that we
15 realize that within the State of California we
16 represent roughly 80 percent of the solar
17 installations in the United States. And that what
18 we do here is very critical for other policies and
19 programs that are implemented across the country.

20 And finally, we'd like to just make a
21 few comments on some of the sections. First is
22 regarding the new audit section, to echo Nick
23 Chaset's comments from the CPUC, we want to insure
24 that there's no duplication of work between the
25 work of the CEC and the CPUC in regards to the CSI

1 program audit.

2 Again, it's very important for us to use
3 our customers', the ratepayers', dollars
4 effectively; and we appreciate your consideration
5 on that.

6 In regards to the field inspection
7 sample size, we'd like to -- and this will be more
8 in our written comments -- but understanding and
9 clarify why the CEC chose one out of seven, as
10 well as why investigating requirements for PVI
11 systems, but while PVI systems probably should be
12 audited, given that we already are getting their
13 production from them.

14 And finally, on the energy audit
15 disclosure, we were just wondering, again, in the
16 effort of simplifying the program, and insuring
17 that the costs are minimized as we are looking to
18 make as many things electronic. So we're hoping
19 that the CEC will take into consideration
20 electronic signatures, or checkboxes that people
21 understand that their audit disclosure versus a
22 wet signature. And that wasn't explicit in the
23 guidelines right now.

24 Other than that we'll have more specific
25 comments will be filed on October 6th. And I'm

1 available for any questions.

2 ASSOCIATE MEMBER PFANNENSTIEL: Yeah, I
3 just have one. Have you talked with your energy
4 efficiency people about the incentives for the
5 tier, specifically the tier two when the Title 24
6 standards are increased? Do we know what your
7 opinion, what PG&E's opinion will be on using the
8 incentive dollars to make sure that there's
9 sufficient money for those higher incentive
10 levels?

11 MR. HORNBROOK: On the energy efficiency
12 side or on the --

13 ASSOCIATE MEMBER PFANNENSTIEL: On the
14 energy efficiency side.

15 MR. HORNBROOK: No, not specifically.
16 We have been working with our energy efficiency
17 colleagues on the 09-11 filing. But for the new
18 homes construction -- or new residential
19 construction, I should say, or commercial, no.
20 But I will --

21 ASSOCIATE MEMBER PFANNENSTIEL: That's
22 going to be very important to us. So, would you
23 see what comments you can provide us in your
24 written comments on that subject?

25 MR. HORNBROOK: Absolutely. Thank you

1 for your time.

2 PRESIDING MEMBER DOUGLAS: Thank you.

3 Next we have Polly Shaw from SunTech.

4 MS. SHAW: Good morning. I'm Polly
5 Shaw, the Director of External Relations at
6 SunTech America. We are on the board of Solar
7 Alliance and also Solar Energy Industries
8 Association. And I was the former CPUC Staff Lead
9 for the California Solar Initiative.

10 First I'd like to applaud the CEC's
11 intent to insure accuracy and ratepayer
12 protection. I respect the CEC Staff greatly,
13 especially Bill Pennington, with whom I worked for
14 many years on building standards and energy
15 efficiency.

16 And I appreciate the challenge of trying
17 to make consistent these broad solar incentive
18 programs around the state. It is quite a task
19 that SB-1 asked the CEC to do.

20 I'd like to focus my comments only on
21 the incentive calculators. And I'd like to ask,
22 like Sara Birmingham, please do not require the
23 CEC calculator or the calculation factors on the
24 CPUC CSI program.

25 The fact is that both calculators

1 satisfy SB-1 by protecting ratepayers' investment.
2 The CEC calculator approach may be better suited
3 to new homes because of the designing phase and
4 the interaction of builders in that design.

5 The CSI calculator may work better with
6 existing roofs that cannot change the parameters
7 as much. But the point is, though, that the CSI
8 calculator at the PUC is working. And it is
9 simplified, and as Sara aptly noted, there have
10 been two years of modifications back and forth,
11 the stakeholders, to improve it and to make it
12 easy and make it work well.

13 My concern is that the cost to the
14 market in program disruptions and redevelopment
15 are not worth the effort to prevent what
16 potentially could happen, that there may be
17 potentially a few solar installations that get
18 remunerated while not being perfectly oriented.

19 There's been discussion about whether or
20 not the CEC SB-1 guidelines are requiring the tool
21 or the calculation factors. In either one, the
22 only way to adapt the 15 factors is to adopt
23 either this more cumbersome NSHP tool, or wholly
24 recreate the PUC's calculation tool.

25 And so, like Sara Birmingham, I humbly

1 suggest that this may be a solution in search for
2 a problem, trying to find accuracy. Sara already
3 mentioned a number of reasons, looking at the
4 current CSI applications, 14,500, seeing that
5 there's very very few that are coming in at less
6 than a .98 design factor.

7 I believe the CEC study from December
8 2007 also remarked that there was 1 percent or
9 less of the installations that seemed to be
10 oriented less than perfectly.

11 And I question the accuracy concerns.
12 Especially in the larger context that when this
13 goes into effect in 2009, or even 2010, that net
14 metering, especially net metering under time-of-
15 use, will have a greater impact than this
16 remaining incentive level that's still offered in
17 those years. That the difference of this
18 incentive level will be smaller than the net
19 metering benefit.

20 So, like Sara Birmingham and Solar
21 Alliance, I ask that there is an exemption. If
22 the Energy Commission will not consider an
23 exemption, I'd like to propose that you consider
24 this only in 2010.

25 And here's why. The California Solar

1 Initiative, the PUC, they're entering a
2 measurement and evaluation phase that will be
3 ready, I suppose, by mid 2009, not to put you on
4 the spot, Molly and Nick.

5 This is a good time to add data or
6 information requests that might reveal whether or
7 not there's even a problem with accuracy of
8 orientation that needs to be fixed. There's also
9 a bunch of evaluations that have to be done, I
10 think, mid 2009 in front of the Legislature.

11 And so let's wait until after this
12 evaluation phase to see whether or not there's
13 even an accuracy in orientation problem to fix
14 before we ask the market and program
15 administrators to make this very large change.

16 But also give both agencies time to work
17 on their own calculators, with a very good
18 recommendation that was just made, to incorporate
19 emerging technologies to move to the market.

20 The one thing, in summary, is that I
21 don't want -- I hope that we are not here in a
22 year and after all the costs of changing the
23 program and retraining the industry and so on,
24 asking ourselves was it worth the thousands of
25 dollars of making these changes for 200 small-

1 scale customers to get a difference of a hundred
2 bucks or so, or two-hundred bucks.

3 Again, thank you very much for letting
4 me add these comments. And I really look forward
5 to seeing the results. And, again, thank you very
6 much for your hard work and the report.

7 PRESIDING MEMBER DOUGLAS: Thank you.
8 Next we have Molly Sterkel from the CPUC.

9 MS. STERKEL: Good morning,
10 Commissioners and CEC Staff. I'm Molly Sterkel;
11 I'm the Supervisor for Distributed Generation and
12 the California Solar Initiative at the CPUC.

13 Before I get into the details of my
14 remarks I'd like to remind us of sort of where we
15 are in terms of solar both in terms of our program
16 and in terms of the country.

17 SB-1 in 2006 authorized the solar
18 program. It's the largest solar program in the
19 country. And it continues a ten-year set of
20 policy and programs here in the State of
21 California for solar.

22 As a result of all these efforts, both
23 SB-1 and the earlier efforts, solar is growing in
24 California at 40 percent a year. At the end of
25 last year we had installed about 280 megawatts of

1 solar. In 2007 we installed 81 megawatts of solar
2 statewide.

3 And through September of this year,
4 actually through data I was looking at last week,
5 we've installed over 100 megawatts of solar in the
6 IOU territories. And so by the end of the year we
7 expect the statewide numbers will look very good
8 and will be a significant margin over 2007. And
9 we've already beat 2007 is what I'm telling you.

10 Since the start of last year we've
11 received over 14,500 solar applications in the CSI
12 program. Ninety-five percent of those
13 applications are expected performance-based
14 incentive applications. Those incentive
15 applications tend to have a shorter time horizon
16 than the large commercial projects. So, they tend
17 to complete, you know, in under a year.

18 Nonetheless, we still have about 5000
19 applications currently in our pipeline. All 5000
20 of those applications would be affected by any
21 calculator change. Because even if the
22 application did not choose to -- nothing changed
23 on the application, somebody would still have to
24 look at it and decide that there was no need for
25 calculation change. I'll get back to that in a

1 second. Let me just go on here.

2 So, anyway, as Nick mentioned, I wanted
3 to thank you, add my thanks to the things already
4 mentioned for the staff level cooperation we've
5 had over the past year. We've been able to better
6 understand each other and come to an amazing
7 amount of improvements to the SB-1 guidelines.
8 And Nick mentioned a lot of the specifics, and so
9 I'm not going to go into those.

10 I'm going to take a moment to talk about
11 the big picture and step back. As someone who
12 oversee the program, I recognize that the
13 guideline changes, as proposed here, have a lot of
14 merit.

15 But I also deal with, on a daily basis,
16 the need for the program to have certainty and
17 continuity. The leading concern I get in
18 everything that I do at the PUC is the big picture
19 concern from the solar industry that they don't
20 want us to rock the boat unnecessarily.

21 So, you know, on a daily basis people
22 are always calling me and asking for this or that,
23 or this or that, but at the end of the day, please
24 don't rock the boat unnecessarily.

25 And at a time when incentives are

1 declining there's ITC continuation uncertainty.
2 It's really worth us taking a serious
3 consideration of whether or not we need, in every
4 instance, to have statewide consistency on every
5 aspect of program design. Or whether or not we
6 can have different requirements statewide.

7 So, I think as Sara and Polly and others
8 mentioned, what is the problem we're trying to
9 fix, is a good question to step back and ask
10 before this set of SB-1 guidelines is finalized.

11 The EPBV incentives, the EPBV calculator
12 that we have today does incentivize south to
13 southwest facing systems. It does incentivize
14 summer peak producing systems. And it does appear
15 to us that it is meeting the intent of the SB-1
16 law.

17 However, and we also note that net
18 energy metering is a very large driver, in
19 addition to the incentive offered to consumers.
20 It's a very large driver of value. Net energy
21 metering provides a long-term incentive to all
22 solar customers regardless of whether they install
23 the solar system south or upside down. It
24 incentivizes them to really put solar in where it
25 makes sense; where they're going to get a long-

1 term customer benefit every month on their bill
2 credit when they see their bill credit.

3 So, just, you know, to add to the
4 conversation here, and I recognize you have a very
5 difficult decision ahead of you, just in terms of
6 what is the significance of the administrative
7 change, I want to take a moment and say I'm well
8 suited to speak to what the costs are going to be
9 in terms of administrative change.

10 We've tried, actually, over the past
11 year, like how could we quantify the
12 administrative costs of this calculator change.
13 So here I am, I'm going to try to do it.

14 There's going to be a direct, if we do
15 do a calculator change, and we do appreciate this
16 work that we've done to try to minimize the impact
17 and things like that, but if we do have one, this
18 is what it's going to take.

19 We're going to have a direct
20 administrative cost to the CSI program in the IOU
21 territories, and direct IT cost to build a new
22 calculator. So, we will build a new calculator to
23 be commensurate with the revised guidelines.

24 I don't know exactly how much that
25 calculator will cost, but there'll be a cost.

1 Now, there hasn't been an exact decision on
2 exactly how to do it, and that's one of the
3 reasons why we really appreciate the extension to
4 mid 2009, because you can imagine if we haven't
5 made an IT decision and it's late September,
6 obviously we can't get that implemented by January
7 1st, just to speak very plainly.

8 There will also be a direct cost to
9 those processing applications at the program
10 administrators if there is any calculator change,
11 because they may receive requests from those
12 existing applications to reapply using the new
13 calculator. And under our program rules they're
14 allowed to do that.

15 There will also be a direct cost to
16 communicate and train or teach about the
17 calculator, as well as a direct cost to receive
18 that training. So industry will also have to
19 receive the training on the calculator.

20 And what is this -- you know, we have
21 had calculator changes before. But the calculator
22 changes that we've had up to now have not directly
23 affected the volume of applications that we have
24 in the pipeline today, nor have -- they've been
25 tweaks to portions of the calculator that haven't

1 sort of uniformly affected every potential
2 application out there.

3 So, with 5000 applications in the active
4 pile, you know, while it might only take a minute
5 to run the calculator, I'm going to guess that
6 it's going to take more than a few minutes to look
7 up all the data that you would need to run the
8 calculator.

9 And, by the way, the CEC database has
10 about 600 installers in it that work in the solar
11 program. So, let's say every installer just got
12 one guy or gal to spend an hour double checking
13 that they knew how to run the new calculator, or
14 knew the significant changes to be looking for in
15 the new calculator.

16 And if everybody spent, at the, you
17 know, if everybody spent about, you know, one hour
18 looking at each one of their existing
19 applications, just to double check, you know,
20 should we re-run it with the new calculator, or
21 should we just leave it as is. They have the
22 chance to be grandfathered if they've made no
23 changes to the system panels, -- they have the
24 chance to be grandfathered.

25 So, anyway, that would be like -- if

1 everybody just spent one hour on each of those
2 applications, and one hour for all the new
3 installs, that would be like 5600 hours that would
4 be spent just to figure out if you needed to
5 change anything.

6 So, I don't know, I mean if you just had
7 a rough estimate that it would be \$100 an hour,
8 that would be \$560,000 that we know isn't going to
9 bring down the cost of solar. I don't know who
10 would bear that cost.

11 So, I hope that I'm grossly over-
12 estimating the real cost of this, but I don't have
13 any other way. I've been trying for the past year
14 to try to communicate what would the magnitude or
15 the meaningfulness of this change be.

16 And if I'm wrong, I mean please, the
17 public comment will come in and they'll give you a
18 better estimate than I can give you. But that's
19 just my back-of-the-envelope calculation. So even
20 if that's a five, you know, times too big what it
21 should be, there's still a number.

22 The point is it's a real number. It has,
23 you know, the REC Solar representative tried to
24 give a different way of calculating the number.
25 It's going to have some effect. That's my only

1 point.

2 So, finally, in my closing I'd just like
3 people to also remember that it is a confusing
4 world out there in terms of what governs solar in
5 this state today. So we have the SB-1 law. Now
6 we also have the CEC SB-1 guidelines. For our
7 program there are CPUC decisions. There is a CPUC
8 program handbook. And last, but not least, the
9 program administrators do have their daily
10 practice for, you know, how they actually answer
11 questions on the fly every day in the real world.

12 So, for customers and for installers
13 participating in the program, when they have a
14 problem or question or they'd like to see
15 something changed, they need to know where to go.

16 And the SB-1 guidelines, you know, slot
17 in here in a slightly confusing way for the
18 industry and for the public. And so I just want
19 to say that the last thing, you know, there might
20 be some changes to the guidelines right now and
21 that's great. And I'm sure we'll be moving in the
22 right direction.

23 But for the future we may need to
24 consider the mechanism to revise the guidelines.
25 Because when I get constituent complaints or when

1 I get installer concerns, I want to be able to say
2 here's how you contact the CEC. This is an SB-1
3 guideline that we're complying with. And we'd
4 like, you know, if we need to change it, we need
5 to go to the CEC to change it.

6 Or I say to them, no, this is a CPUC
7 handbook thing. We can change it in the CPUC
8 handbook.

9 So, you see, we need to find a way to
10 make it a simplistic way for it to be transparent
11 to the public, how we work together. And when we
12 see a need for a change that we're able to make
13 the need for a change.

14 So, again, I thank you for all the time,
15 and it has been a lot of time. And I really do
16 thank you all for the time that you've spent this
17 year. I've learned a lot about the program in
18 trying to work with you over the past year. And I
19 look forward to working with you in the future.
20 And I look forward to the final guidelines. I
21 know you're going to all be working hard on them.

22 So, thanks very much. And I'm happy to
23 take any questions now or later.

24 PRESIDING MEMBER DOUGLAS: Thank you.

25 Next we have Bob McConnell with Amonix,

1 Incorporated.

2 MR. McCONNELL: The podium is just the
3 right height. Bob McConnell; I'm Director of
4 Government Affairs and Contracts at Amonix. And
5 thank you, today. I apologize for not being in a
6 jacket and a tie today. After having worked at a
7 governmental lab for 29 years, NREL, and then
8 spent a year at Department of Energy Headquarters
9 in Washington, D.C. in 2006/2007, I really enjoyed
10 coming to California where I stopped wearing
11 jackets and ties.

12 I wanted to talk about the concentrator
13 PV for a little bit here. I've talked with
14 Patrick Saxton about this, as an emerging
15 technology. We have a particular concern as we
16 try and fit within the CSI program. I'll try and
17 make this short and simple.

18 I've been involved in standards for a
19 long time. I'm the convener for the IEC standards
20 for concentrator photovoltaics. We have an
21 existing qualification standard. If you look at
22 appendix 1 you reference it for flat plate, the
23 61215 and the 61646. We now have an IEC 62108.
24 Standards people do this all the time, spout
25 numbers.

1 62108 is a qualification and type
2 approval for concentrator PV systems. The problem
3 comes about as we try and work within the
4 guidelines of CSI, and there's a number of
5 companies. In fact, all the work for the IEC
6 standards came out of the CPV industry. That
7 started over ten years ago to come up with
8 standards, because they knew this was going to be
9 needed for the technology when it came to market
10 opportunity such as we're being exposed to today.

11 The concern comes around to the safety
12 certification, because right now there is not a
13 safety standard yet. And Amonix tried last year
14 to conform with the CSI requirements which had
15 only a UL 1703, which is a flat plate standard,
16 which was suitable for flat panels going on
17 rooftops.

18 Amonix did not pass that standard. But
19 the Amonix system is a 20-ton system not meant for
20 rooftops. And it doesn't go on roofs, period. I
21 mean it stands on a 20-foot pedestal and has a
22 total of around 25 to 35 kilowatts on it.

23 So, in trying to meet with these safety
24 requirements, I've worked with the UL folks. And
25 they have come up with a standard for safety that

1 will soon be promulgated, the SU-8703, which is
2 meant to provide a CPV standard equivalent to the
3 UL 1703.

4 Now, just to make this -- summarize
5 this, it's very important for project developers,
6 and we have large projects on track. Amonix has
7 licensed its technology in Spain. Ten megawatts
8 of Amonix technology was installed in Spain last
9 year. None of it was on rooftops.

10 So, it's just a plea to be very careful
11 as you specify the guidelines and the requirements
12 for qualifying for CSI. Because we have, I mean
13 during the past couple of years before I came to
14 Amonix, which was a little less than a year ago,
15 I've been exposed to so many people who were
16 interested in trying to move forward with solar
17 technologies, and especially at Amonix.

18 And this uncertainty about how we
19 qualify, how we meet the CSI requirements, can
20 make or break a project at some very early stages.

21 So, I applaud your holding this meeting
22 and trying to get clarity on all of these issues.
23 And I and the other members of the CPV industry
24 appreciate this opportunity to provide the written
25 recommendations in the days ahead.

1 Thank you.

2 MR. PENNINGTON: Question.

3 MR. McCONNELL: Yes.

4 MR. PENNINGTON: I'm not sure if maybe
5 you could provide some clarity about what is at
6 issue with what's in the draft guidelines? What
7 do you think is insufficient?

8 MR. McCONNELL: Well, I think one of the
9 things that concerned me is there was no mention
10 of existing standards for CPV. There was an early
11 IEEE 1513 standard which expired in 2006 that
12 could have served as a placeholder. 62108 exists.
13 As I said, these are equivalent to the flat plate
14 standards. The 62108 was published by IEC in
15 Geneva in December 2007.

16 There needs to be some guidance and some
17 specification within the document that I received
18 there that could, for example, reference the
19 upcoming SU-8703, just as the 1703 is mentioned in
20 there.

21 Because right now these numbers and
22 these standards aren't mentioned in there. So it
23 provides an element of uncertainty. And also, I
24 think there needs to be a distinction, too. There
25 are concentrator PV systems that are designed for

1 rooftops and for those systems that may be
2 appropriate.

3 But where you have restricted access for
4 the systems, that's a different situation than
5 putting something that's equivalent to a toaster,
6 for example, putting a PV panel on a rooftop, to
7 me, is equivalent to you need to have UL
8 certification, similar to what a toaster has in a
9 house. Simply for safety purposes.

10 So, because the concentrator
11 photovoltaic system has sort of these two aspects
12 to it, it can go on rooftops, some companies are
13 developing those; and then for these very large
14 projects such as our project in Spain where we
15 have 400 of our systems, 25 kilowatt systems, that
16 technology was installed.

17 You need an appropriate set of safety
18 and performance and qualification standards for
19 them. That's the point I was trying to make.

20 MR. PENNINGTON: Thanks.

21 MR. McCONNELL: You're welcome.

22 PRESIDING MEMBER DOUGLAS: Thank you.

23 We have three cards left, and then I'll go through
24 the names that we passed over earlier, so we're
25 definitely going to press on and not break for

1 lunch at this point.

2 I'd like to ask the speakers be succinct
3 and obviously please give us your comments, and
4 please, also, don't belabor comments that have
5 been raised before, that you feel were raised
6 adequately.

7 The next speaker is George Nesbitt with
8 CalHERS.

9 MR. NESBITT: George Nesbitt, CalHERS.
10 We represent the independent, third-party rater
11 profession in California. We inform, educate and
12 involve HERS rates and develop them as
13 professionals. We work with stakeholders to make
14 programs simple, clear, consistent -- sorry --
15 achieve energy savings and protect the customer.

16 Two things I want to comment on. I want
17 to comment on energy auditing and also the
18 verification of systems.

19 On energy auditing, we have a strategic
20 plan, we've got goals of 15 percent energy use
21 reduction by 2015, and 40 by 2020. We need to
22 make energy auditing credible; it's yet to be.
23 We've got to stop subsidizing renewable energy
24 systems on energy-wasting buildings.

25 We need to do both things. And on the

1 new home side we're obviously tying the incentives
2 to higher levels of efficiency.

3 So, I mean because we, you know, with
4 net metering and time-of-use rates, people who
5 have excess production during the day often have
6 an incentive to actually use more electricity.
7 And I have a colleague who has a customer put in
8 \$150,000 system, and his electric bill went from
9 \$600 to \$2000 a month now, because he apparently
10 doesn't have enough excess production.

11 It's a shame the building performance
12 industry's not here. They, too, would support
13 greater energy auditing.

14 So on the verification of systems, we
15 HERS raters currently are doing verifications for
16 the New Solar Homes Partnership. Yet as far as
17 I'm aware, in none of the IOU territories we are
18 doing verifications on the existing building side.
19 This is inconsistent, and I think it also
20 undermines New Solar Homes Partnership, when in
21 addition with the problems with New Solar Homes
22 Partnership, the installer -- nobody sees the
23 costs or the verification.

24 And so, you know, on a custom home the
25 system's likely to still be installed if the

1 customer wants it. On the production builder side
2 I think it helps drive the decision to the
3 ultimate buyer of the home and less likely to be
4 installed. It's a lot better if it gets installed
5 upfront.

6 We, as HERS raters, have problems with
7 the New Solar Homes Partnership program, as well
8 as installers and developers. I've heard nothing
9 but complaints. A lot of people, I think, have
10 been shying away.

11 If it goes to the existing home we're
12 drawing down those incentives quicker, installing
13 less systems. We're not going to achieve our
14 goals.

15 Some of the issues we've had as HERS
16 rates with the New Solar Homes Partnership.
17 CHEERS, just so Mike doesn't get worried I'm going
18 to say anything bad about CalHERS. I'm with
19 CHEERS.

20 I had to ask for my CF1 RPV form. They
21 sent me a text file with everything slammed to the
22 left. I could have maybe parsed it out and
23 figured out what column went with what heading. I
24 had to ask a second time. I got a nice, beautiful
25 pdf. I could read it, I could use it in the

1 field. No problem with the field verification.
2 Happened to be a Sun Light and Power job. No
3 problems, no issues. That was a snap.

4 Try to go back and enter it on the
5 registry. Well, CHEERS didn't tell me what I
6 needed to know. I mean if I had a verification,
7 no training, I had to waste my time on the
8 registry to try to do it. And, of course the
9 registry doesn't reflect all the energy efficiency
10 items we're supposed to be verifying in addition.

11 You know, it was absolutely frustrating.
12 And then Sun Light and Power is asking us for a
13 CFR. Well, there were no HERS measures as part of
14 the Title 24. So how can I give them a form that
15 doesn't reflect anything I did. And then problems
16 in ENERGYPRO, also spits out like a default EER
17 verification, whether it was called for or not.

18 So, it's been a total mess. And my
19 colleagues, everyone, you know, there's the
20 trainings the IOUs do, apparently do not put
21 emphasis on the importance of the Title 24
22 reports, the accuracy. You know, changes to
23 those, any changes in the systems. Nor do they
24 adequately describe what a HERS rater is going to
25 do in the field to verify the system.

1 So, currently the guidelines give the
2 administrators the choice to choose who does the
3 verifications. I guess the -- I don't know who
4 decided we can do it on a new home. I don't see
5 why we can't do it on an existing home. What's
6 the difference? The age of the house. New PV
7 system.

8 Just a side note, when I applied for my
9 first rebate back in 2001 it took like six months
10 to even get an acknowledgement of the application.
11 And so I've been through that process, and it's
12 been pretty bad. And I know it's much harder on
13 the New Solar Homes Partnership, you know. So
14 simplifying, making it easier, quick, but while
15 keeping it all credible. So I'll leave it at
16 that.

17 Thank you.

18 PRESIDING MEMBER DOUGLAS: Thank you.
19 Next is McKinley Barnes.

20 MS. BARNES: I, too, am very grateful
21 for this opportunity today to make comments and to
22 hear the changes that you have made and are
23 considering.

24 One little followup to the last
25 presenter person, I am aware of a job that didn't

1 happen because the NSHP was so onerous and there
2 was so much misunderstanding about what was
3 needed, from whom, at what time that this person
4 who was a builder who was putting the system on
5 his home, decided not to go forward with NSHP,
6 decided to wait until he could go through the CSI
7 program.

8 By the time he was finished with the
9 house he was out of money and there's no solar on
10 the home at all, period. So, simplification of
11 NSHP would be greatly appreciated. And I think it
12 would take some of the pressure off of CSI,
13 because I do believe that the majority of single
14 family dwellings are not considering NSHP as an
15 option at all. They're all going CSI as far as I
16 know.

17 I did a little calculation about the
18 percentage that shade has, the impact that shade
19 has on the CSI program currently just to get an
20 idea. Because I agree with some of the other
21 people that this seems like a pretty sizeable
22 change in the shading requirements for the
23 calculator.

24 So I took all of the EPBV applications
25 that are currently in the CSI program, according

1 to the database, and I took away all the ones that
2 had an over 1 design factor and everything that
3 had no design factor. Somehow there was a number
4 of those.

5 So, it was over 14,000 applications. I
6 averaged the design factor. I got an average
7 design factor of 0.94815165. So, .95 design
8 factor.

9 And from my understanding there are four
10 things in that design factor and that's tilt,
11 azimuth, NOCT and shading. So if you just decided
12 to divide that difference, you know, the
13 difference is -- you know, you take 1 minus that
14 number I just gave you; that difference is
15 0.0518484. Divide that four times since four
16 things affect that. And you round up as 1.3
17 percent effect that shade has on the current over
18 14,000 applications in CSI that are going EPBV
19 currently, which would then be EPBI.

20 So, I just kind of want to put it in
21 perspective of what we're looking at in terms of
22 shade and the impact of shade. It seems to me,
23 from those calculations, it should be pretty
24 small.

25 And some of the costs, I do rebate

1 applications and net metering applications and
2 paperwork. And it's a pretty labor-intensive
3 process currently. And I get a lot of, a lot of,
4 a lot of complaints from my customers about the
5 process. And why is this needed, and why is that
6 needed, and I can't do this today, and oh, no, no,
7 and it just gets put off and put off and put off
8 until the last minute.

9 So, pretty much every week I want to
10 quit what I'm doing. So it needs to get simpler
11 because the rebate amounts are going down. So to
12 change the calculator to a new calculator seems
13 like something that would greatly jeopardize
14 businesses in the solar industry right now.

15 So, to give you an idea of the impact of
16 the cost of this, I know that there was something
17 that says that the future shading would be waived.
18 But it seems that there's still quite a bit of
19 calculation of tree height and categorization of
20 trees. And looking things up on a website, and
21 then buying a book and categorizing things
22 according to a book. And that seems a bit rough
23 for an installer.

24 So that's one thing. Probably an
25 arborist would be needed to be involved in that.

1 And that's \$50 an hour from the one arborist that
2 I spoke with.

3 And then to get that arborist from
4 wherever they are to the job site however many
5 times over. And most installers have work that
6 they do not right there in their town, so maybe
7 within a 50-mile radius. And so people are
8 probably not all driving Priuses. That would be
9 nice, but -- or electric cars. So there's an
10 impact to the environment which I know that we're
11 all concerned about.

12 So, maybe there's one trip to the
13 installation site, possible installation site for
14 a salesperson to look at it. Then maybe there's
15 another trip for that same salesperson to go back
16 with an arborist. The arborist is probably in
17 their own car, so that's three trips in a car to
18 someplace within a 50-mile radius of the office.

19 Then there's maybe a project monitor
20 that goes and checks out the box and makes sure
21 everything that has been calculated by the
22 salesperson is accurate. So, then there's an
23 installation trip; that might be two days.

24 So, what are we up to? One, two, three,
25 four, five, six maybe. Then there's a permitting

1 trip, that's seven, to meet the permitter, you
2 know, final building permit person, inspector.

3 And Then we have to go back possibly one
4 more time to make sure everything complies with
5 the paperwork we have submitted. So maybe that's
6 seven trips. And then if it gets inspected, maybe
7 eight trips.

8 So that's a lot of traveling in what may
9 or may not be a fuel efficient car at a time when
10 we're all trying to conserve energy. So, making
11 one or two of those trips not be necessary would
12 be helpful in terms of the shading change and the
13 calculation change.

14 And for the 5000 applications that are
15 currently in, this would have to happen, to some
16 degree, to go back and recalculate. So maybe more
17 than just an hour to look at it, you might have to
18 actually make a trip there to do a calculation.
19 And then come back and decide whether or not you
20 need to change paperwork. And that's a couple
21 more hours of change.

22 And then that gets mailed to the
23 customer for signature and then back, so the
24 electronic signatures would be helpful, too, that
25 the previous person spoke of.

1 So, then there was some mention here
2 about calculating three times per month for
3 several of the months. Twenty inputs for shade
4 instead of the 12. And I'm just curious as to
5 whether the solar currently has an output for
6 those calculations. Because that would be really
7 helpful. That's a tool many people use. So I'm
8 not sure where those extra three, or extra two for
9 the summer months, comes from.

10 And --

11 PRESIDING MEMBER DOUGLAS: Is that a
12 question that staff has an answer to?

13 MR. SAXTON: The tools don't currently
14 provide that data, but manufacturers we have
15 spoken with have indicated that at the point the
16 guidelines are adopted, they would definitely make
17 those outputs available.

18 PRESIDING MEMBER DOUGLAS: Okay. And
19 I'd like to ask, as well, that you, you know, very
20 much bring these questions forward, but please try
21 to be concise in your examples. You have the
22 opportunity to submit all of this information and
23 more in written comments.

24 MS. BARNES: Okay. Real quick. Tier
25 one and tier two energy efficiency things. Just I

1 have a question about air conditioning. A lot of
2 places don't have air conditioning and don't need
3 it, but that in the past has been something that
4 has hurt their ability to meet the tier one and
5 tier two guidelines because it is assumed
6 automatically that that person will have an air
7 conditioner later, and they will buy the worst
8 possible one. So then the worst possible air
9 conditioner gets calculated into the calculation.
10 So I ask that that gets looked at. Maybe it
11 already has, but I don't know.

12 One of your charts seems a little
13 difficult for me to understand, where it has the 2
14 percent in different places for the shade impact
15 factor. They both seem to be well under 2
16 percent. But just where the 2 is on your second
17 makes it look like it's a very high impact on
18 shade. So you might want to look at that
19 calculation.

20 And when this calculator does go to, if
21 it does go to, I would really hope it doesn't
22 change at all. But currently the NSHP
23 calculator -- is not on my calculator. It's
24 something that only works on a pc. And Patrick
25 Saxton can tell you that he and I have talked many

1 times because we've had to actually purchase a pc
2 in order to use the calculator. And Vista is not
3 a very happy operating system with the calculator.

4 And so we've had many hours of trouble.
5 And I so appreciate Patrick Saxton and his time
6 and patience with me, going over that several
7 times.

8 So, again, I appreciate all the time
9 that you've offered us all today, and for the
10 opportunity to speak.

11 ASSOCIATE MEMBER PFANNENSTIEL: Ms.
12 Barnes, you didn't say when you got up, who do you
13 represent?

14 MS. BARNES: I do rebate paperwork. I
15 represent several companies that I process
16 paperwork for.

17 ASSOCIATE MEMBER PFANNENSTIEL: I see.
18 And you mentioned at the outset that from your
19 experience there's a lot more activity in the CSI
20 than in the New Solar Homes Partnership. Do you
21 understand what the difference is between the two
22 programs?

23 MS. BARNES: I do. I've gone through
24 both.

25 ASSOCIATE MEMBER PFANNENSTIEL: But that

1 the New Solar Homes Partnership is only available
2 to new residential construction, not commercial
3 and not existing.

4 MS. BARNES: Right. But this is --
5 single family dwellings are eligible, or at least
6 they were. And I do go through the single family
7 dwelling --

8 ASSOCIATE MEMBER PFANNENSTIEL: Not
9 existing dwellings, just new construction.

10 MS. BARNES: Right, new construction
11 single family dwelling.

12 ASSOCIATE MEMBER PFANNENSTIEL: Yes.
13 Thank you.

14 PRESIDING MEMBER DOUGLAS: The next
15 speaker, David Townley with Infinia Corporation.

16 MR. TOWNLEY: Thank you for the
17 opportunity to address you today, Commissioners.
18 I am David Townley, Vice President with Infinia
19 Corporation, a U.S. company headquartered in
20 Kennewick, Washington, producing a 3 kilowatt ac
21 dish sterling solar electric system. More than
22 100 employees in Washington State, and we've
23 opened our California office and will be serving
24 the U.S. market from southern California.

25 I want to thank the staff, and, Patrick,

1 thank you very much for the work that you've done
2 in interacting with us, for the language that is
3 in the guidelines. Nick, thanks, as well, from
4 the other side of the shop there.

5 Thank you, Commissioners, for addressing
6 us as solar electric generating technologies,
7 Even if we're the other guys, we appreciate that,
8 rather than the former moniker, non PV.

9 I have three comments here but -- in
10 chapter 3, component standards. The initial
11 access to the PVI-only incentive is an appropriate
12 place, I think, for a number of these new
13 technologies to enter the market. It is a way for
14 you to encourage new technologies coming faster to
15 the market. Even smaller applications can choose
16 PVI, so it's a place where we can enter the
17 market.

18 And certainly as a footnote, though, you
19 acknowledge that as we're moving forward, more
20 information is gathered together, that can be
21 considered in the future, the EPBI approach. And
22 we appreciate that.

23 On page 13, though, we'd want to comment
24 that you have requirement that we would like to
25 change a word in. And it's significant to us.

1 But all new test protocols must be approved by the
2 Energy Commission. You could change that to all
3 new test protocols must be submitted for review by
4 the Energy Commission.

5 The context in the paragraph, and
6 certainly the previous sentence, is very
7 appropriate and notes that the NRTL must determine
8 any of the applicable existing standards, and the
9 NRTL must then develop any new test protocols.
10 And that's appropriate. The NRTL is the body
11 required to make sure that any new testing
12 protocols meet the safety standards that are being
13 applied.

14 The CEC Staff should not then be
15 inserted sequentially into that process as an
16 approval process. But certainly you may want the
17 staff to be aware of any of those changes. And so
18 the language might be appropriate that you would
19 have a requirement to submit it for review.

20 And finally, just a comment on the
21 inverter. And, again, we're talking about
22 components. But the inverter discussion there,
23 just the recognition, and there was some staff
24 confusion into the discussions, particularly about
25 our technology and maybe others of the solar

1 electric generating technologies, that integrate
2 the inverter right into the package.

3 So the package that's put into the field
4 is an ac output. And under the PVI program, then,
5 of course, just what's coming out is what's
6 measured in inefficiencies in the internal uses,
7 all of that is taken care of because you're
8 measuring the final output.

9 And then there was the issue, though, of
10 just the language, but the difference. The
11 requirement says listing for listed. And that's
12 very appropriate when you have an inverter that
13 the company's going to sell to the public as a
14 system. That's appropriate, it should be listed.

15 But a recognized system is a system that
16 meets the standard, but is only incorporated into
17 another system. In our case the entire system
18 will have a series of tests done to multiple
19 standards. Again, the NRTL has identified which
20 of those standards.

21 But just making a point of clarification
22 that what's written in the inverter is really
23 applicable to PV, not necessarily applicable to
24 some of the other solar electric generating,
25 especially when they come as a packaged system

1 already.

2 The language that is there is good. We
3 would be submitting those. But just the play on
4 listing versus recognized, understanding that that
5 difference is appropriate when you're doing an
6 independent system.

7 So I want to thank you for the
8 opportunity to make these comments to you and be
9 glad to answer any questions. Thank you.

10 PRESIDING MEMBER DOUGLAS: Thank you.
11 The last card I've got before I go back to the
12 ones we passed over is Mike Bachand, or --

13 MR. BACHAND: Bachand. I am Mike
14 Bachand from CalcERTS, a HERS provider. I wanted
15 to make sure that the -- I'm not up here to defend
16 my providership or anything, but I am here to make
17 sure that the Commission understands that the
18 problems that were characterized by George Nesbitt
19 regarding the CHEERS Registry are not in existence
20 in our registry.

21 Our registry is fully functional. It
22 works the way the guidebook says it should work.
23 It does the things that it is supposed to do and
24 handles the data flow properly for all of the
25 various plan checkers and writers and people that

1 need to handle it.

2 And even though this is just me standing
3 up here saying this, there's an unsung hero with a
4 halo above his head up in your staff office up
5 there, Kirk Pisor, who is your plan checker. And
6 we talk with him two to three times a week.
7 Things do happen, and things are not always
8 perfect.

9 But I think that he would echo the
10 sentiment that those characterized problems are
11 not throughout the entire HERS system. He's been
12 to our training, other staff, people have been to
13 our training. Smita Gupta, another person with a
14 halo, probably, up above her head.

15 They've been to our training and they
16 have not asked us to change it, add it or inform
17 us that it's inadequate in any way. So I just
18 wanted to clarify for the Commission and the
19 people that that's the case.

20 And we've also gotten a ton of help from
21 Patrick Saxton on the data management and other
22 things, too.

23 If you have no questions, that's it.

24 PRESIDING MEMBER DOUGLAS: Thank you.

25 I'm going back now through the people who didn't

1 respond when their names were called the first
2 time, some of whom are on the phone.

3 Heidi Kate. William McDonald. Jeffrey
4 Collin. And Dain Hansen. And Larry Albert.
5 Anybody?

6 Very good.

7 MR. TUTT: Those cards appear to be from
8 a previous hearing --

9 PRESIDING MEMBER DOUGLAS: Ah, well,
10 that would explain --

11 (Laughter.)

12 PRESIDING MEMBER DOUGLAS: -- in that
13 case why none of them are present.

14 Is anybody on the phone?

15 (Pause.)

16 MS. SPEAKER: I guess not.

17 PRESIDING MEMBER DOUGLAS: Very good.

18 In that case I'd like to thank everybody for
19 coming and for your comments. We very much look
20 forward to your written comments.

21 MS. ESTERNON-GREEN: I just want to
22 briefly go over the schedule for our SB-1
23 guidelines before we adjourn.

24 So, we have the October 6th deadline for
25 written comments to dockets office. And we'd

1 appreciate it if we could get it sooner so that we
2 could summarize all your comments, and we can
3 discuss those.

4 The next step would be on November 4th.
5 Currently we plan to release the proposed
6 Committee final guidelines. And then for the
7 notice of adoption for November 19th business
8 meeting date.

9 PRESIDING MEMBER DOUGLAS: Thank you
10 very much.

11 MS. ESTERNON-GREEN: And that concludes
12 our workshop.

13 PRESIDING MEMBER DOUGLAS: The
14 workshop's adjourned. Thank you.

15 (Whereupon, at 12:25 p.m., the workshop
16 was adjourned.)

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CERTIFICATE OF REPORTER

I, PETER PETTY, an Electronic Reporter, do hereby certify that I am a disinterested person herein; that I recorded the foregoing California Energy Commission Committee Workshop; that it was thereafter transcribed into typewriting.

I further certify that I am not of counsel or attorney for any of the parties to said workshop, nor in any way interested in outcome of said workshop.

IN WITNESS WHEREOF, I have hereunto set my hand this 8th day of October, 2008.



PETER PETTY