<table>
<thead>
<tr>
<th><strong>Docket Number:</strong></th>
<th>17-IEPR-12</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Project Title:</strong></td>
<td>Distributed Energy Resources</td>
</tr>
<tr>
<td><strong>TN #:</strong></td>
<td>220600</td>
</tr>
<tr>
<td><strong>Document Title:</strong></td>
<td>Presentation - Yardi Systems + Yardi Energy</td>
</tr>
<tr>
<td><strong>Description:</strong></td>
<td>8.8.17: Presentation by Matt Eggers of Yardi</td>
</tr>
<tr>
<td><strong>Filer:</strong></td>
<td>Raquel Kravitz</td>
</tr>
<tr>
<td><strong>Organization:</strong></td>
<td>California Energy Commission</td>
</tr>
<tr>
<td><strong>Submitter Role:</strong></td>
<td>Commission Staff</td>
</tr>
<tr>
<td><strong>Submission Date:</strong></td>
<td>8/7/2017 2:38:55 PM</td>
</tr>
<tr>
<td><strong>Docketed Date:</strong></td>
<td>8/7/2017</td>
</tr>
</tbody>
</table>
Yardi Systems + Yardi Energy

We can help you:

• Run your entire business with one solution
• Gain a single source of truth
• Lower your total cost of ownership
• Make it easy for staff to do their jobs
• Untether with mobile solutions and apps
• Gain peace of mind and reduce costs with an award-winning cloud solutions provider

Control your energy destiny with the Yardi Smart Energy Suite


www.yardi.com
Yardi Knows Buildings

**Yardi Systems**
- **12B** Commercial Sqft Managed
- **5,000+** Employees Worldwide
- **80+** Countries Served
- **12** Data Centers
- **35** Years of Experience

**Yardi Energy**
- Close to two decades of experience
- Over 600 employees
- Markets Served
  - Commercial
  - Corporate
  - Retail
  - Residential

**Value to Clients**
- Utility Expense Management
- Retail Energy Management
- Energy Sourcing
- Data, Analytics & Reporting Experience
- 100,000+ invoices processed monthly
- 57,400 energy controllers installed
Yardi LOBOS Suite

LOBOS DR

- Precise automated control of demand management capacity
- Automatically sheds electrical load during peak demand event
- 10 DR event stages to limit tenant comfort impact
- Incentivized by most utility programs
Portfolio-wide ADR Strategies

- Dynamic comfort management
- Dynamic curtailment management
- Fully automatic
- Manage a portfolio
Copyright Notice

This presentation is protected by copyright, trademark, and other intellectual property laws. Use of this presentation is subject to the terms and conditions of an authorized Yardi Systems, Inc. software license or other agreement including, but not limited to, restrictions on its use, copying, disclosure, distribution, and decompilation. No part of this presentation may be disclosed or reproduced in any form, by any means without the prior written authorization of Yardi Systems, Inc. This presentation contains proprietary information about software and service processes, algorithms, and data models which is confidential and constitutes trade secrets. This presentation is intended for utilization solely in connection with Yardi software licensees' use of Yardi software and for no other purpose.

Yardi®, Yardi Systems, Inc., the Yardi Logo, and the names of Yardi products and services are trademarks or registered trademarks of Yardi Systems, Inc. in the United States and may be protected as trademarks in other countries. All other product, service, or company names mentioned in this document are claimed as trademarks and trade names by their respective companies.

© 2017 Yardi Systems, Inc. All Rights Reserved.