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CALIFORNIA ENERGY COMMISSION

STAFF WORKSHOP

In the Matter of: ) Docket No. 15-IEPR-05  
 )  
 IEPR Staff Workshop on )  
 Zero Net Energy Buildings )  
 \_\_\_\_\_ )

CALIFORNIA ENERGY COMMISSION  
 1516 NINTH STREET FIRST FLOOR  
 ART ROSENFELD HEARING ROOM  
 SACRAMENTO, CALIFORNIA

THURSDAY, MAY 18, 2015

9:00 A.M.

Reported By: Kent Odell

## APPEARANCES

Commissioners Present

Andrew McAllister, IEPR Lead Commissioner

Gabriel Taylor, Advisor to Commissioner Hochschild

Staff Present

Heather Raitt, IEPR Program Manager

Martha Brook, Appliances & Existing Buildings Office

Farakh Nasim, Building Standards Office

Maziar Shirakh, Building Standards Office

Eurlyne Geiszler, Building Standards Office

Panel Presenters

Cathy Fogel, California Public Utilities Commission,  
Energy Efficiency Branch

David Mehl, Air Resources Board, Energy Section

Ralph DiNola, New Buildings Institute, CEO

\*Jason Caudle, City of Lancaster

\*Chuen Ng, City of Lancaster

Bob Raymer, California Building Industry Association

Greg Mahoney, City of Davis, CALBO

Karly Silicani, Pacific Gas and Electric

Sue Kristjansson, Sempra Energy

## APPEARANCES (Cont.)

Panel Presenters (Cont.)

Manuel Alvarez, Southern California Edison

Obadiah Bartholomy, Sacramento Municipal Utilities  
District (SMUD)

Also Present (\* Via telephone and/or WebEx)

Jon McHugh, McHugh Energy Consultants, Inc.

Dan Suyeyasu, Architectural Energy Corporation

Ram Narayanan, Electric Power Research Institute

Larry Brand, Gas Technology Institute

\*Marissa Blunski, Southern California Edison

\*Michael Nguyen, Energy Coalition

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## 1 P R O C E E D I N G S

2 MAY 18, 2015

9:07 A.M.

3 MS. RAITT: So as we're getting ready to get  
4 started, with the folks who are speaking this morning we  
5 have some places for you to sit at the tables -- for Cathy  
6 Fogel, Dana Waters, Ralph DiNola and then we have a couple  
7 of folks on WebEx -- so if you're in the audience and can  
8 sit at the table that would be great.

9 Good morning. Welcome to today's IEPR Staff  
10 Workshop on Zero Net Energy. I'm Heather Raitt, I'm the  
11 Manager for the IEPR.

12 I'll begin by going over the usual housekeeping  
13 items. Restrooms are in the atrium, a snack room is on the  
14 second floor at the top of atrium stairs under the white  
15 awning. If there's an emergency and we need to evacuate  
16 the building please follow staff to Roosevelt Park, which  
17 is across the street diagonal to the building.

18 Today's workshop is being broadcast through our  
19 WebEx conferencing system and parties should be aware that  
20 you are being recorded. We'll post the audio recording on  
21 the Energy Commission's website in a couple of days and a  
22 written transcript in about a month.

23 Also, at the end of the day we will have an  
24 opportunity for public comments. We're asking parties to  
25 limit their comments to three minutes, so that the maximum

1 number of participants have an opportunity to speak. We'll  
2 take comments first from those in the room followed by  
3 people participating on WebEx and finally from those who  
4 are phone-in only.

5 For those in the room who would like to make  
6 comments please fill out a blue card and give it to me.  
7 When it's your turn to speak, please come to the center  
8 podium and introduce yourself in the microphone. And it's  
9 helpful to give the court reporter your business card.

10 For WebEx participants you can use our chat  
11 function to tell our WebEx Coordinator that you'd like to  
12 make a comment during the public comment period. And we'll  
13 either relay your comment or open your line at the  
14 appropriate time.

15 For phone-in only participants we'll open your  
16 lines after hearing from the in-person and WebEx comments.

17 If you haven't already, please sign in at the  
18 entrance to the hearing room. Materials for this meeting  
19 are available on the website and hard copies are at the  
20 table to the entrance of the hearing room. Written  
21 comments on today's topics are welcome and they're due on  
22 June 1st. The workshop notice explains the process for  
23 submitting comments. And with that I'll turn it over to  
24 Commissioner McAllister for opening remarks.

25 COMMISSIONER MCALLISTER: Okay. Well, thanks



1 everybody for coming. I really appreciate particularly the  
2 folks who came from out of town; I see a few of you here  
3 and understand that it's not a trivial thing to take a day  
4 and help us work through issues in California when you have  
5 lots of other things going on. So I'm glad it's a priority  
6 for you as well as for us.

7 I also want to thank the PUC, our sister agency,  
8 for coming here -- Cathy in particular -- and helping us  
9 maintain alignment across agencies and really make sure  
10 that we're both taking advantage of what the other's doing  
11 and aware of everything that's going on in our respective  
12 environments. And because the PUC is also doing a lot on  
13 ZNE and I think to get to the goal that we have for ZNE we  
14 really need to make sure that we're doing everything we can  
15 and coordinating very well.

16 So also happy to be joined by Gabe Taylor from  
17 Commissioner Hochschild's office and who I think just built  
18 a very close to ZNE home, maybe a ZNE, so obviously very  
19 interested and knowledgeable about this as well.

20 Let's see, so I wanted to just back up a little  
21 bit and provide a little bit of context. There are some --  
22 so there's a lot of excitement about ZNE, just there's a  
23 lot of positive energy about ZNE. It's something that I  
24 think we've seen in the world beyond our respective walls  
25 of the agencies and state government. It really has

1 traction, this idea of Zero Net Energy Building. It has  
2 this for certainly a significant portion of the population.  
3 You know, not a majority, but a growing minority. It's got  
4 this -- it's an attractive concept and it's sort of top  
5 level. It's something that people can understand, they  
6 think they can understand.

7           Our job is to make it something that actually, in  
8 practice, aligns with what people think they understand.  
9 Or at least we can kind of merge those two, because it  
10 actually gets pretty complicated pretty quick in terms of  
11 what is a ZNE Building and how -- for purposes of code for  
12 example, which is what we do in part at the Energy  
13 Commission -- we actually define it and how we execute that  
14 on the ground. So that everybody doesn't get incredibly  
15 confused. So at the top level that's kind of one of my  
16 primary concerns, is making sure that when we say ZNE it's  
17 clear what we're saying and how it's going to work out on  
18 the ground.

19           Also, I want to just commend our Building Energy  
20 Efficiency Standards staff for their long-term dogged  
21 persistence in getting cost effective energy efficiency  
22 done in new construction and new residential and new  
23 commercial, so Eurllyne over there. I think many of the  
24 staff are here, Bill Pennington is back there, he's been a  
25 real stalwart on this front. And I think really the state

1 is much better off for their efforts and we've now got  
2 newly constructed buildings that are incredibly efficient.

3           So as we move towards ZNE we have to figure out  
4 how to incorporate the self-generation component of the  
5 newly constructed building to compliment the energy  
6 efficiency in the right ways and the cost-effective ways.  
7 And have them work together as an optimal system, set of  
8 systems. And that sort of sounds maybe easy at the top for  
9 the uninitiated, at the top level, but it's actually quite  
10 difficult, in particular given the various regulatory  
11 regimes that we have in the state and around self-  
12 generation and around onsite versus offsite. We have  
13 natural gas and electricity in given buildings that we have  
14 to figure out how to deal with whether that's trading off  
15 or definitionally or something like that.

16           So there are issues that we -- there's a lot of  
17 excitement. There's incredible technology. There's just  
18 so many opportunities to optimize our buildings when we're  
19 building them. That's the time to do it, but we also have  
20 to make sure that we don't let regulatory barriers get in  
21 the way to doing the right thing for the customer, the  
22 owner, the occupant of the building. And so I think there  
23 are some areas that are pretty sticky and we need to work  
24 through and I hope we can have some productive  
25 conversations about those today.

1           So with that I'll see if Gabe, you want to say  
2 anything or?

3           MR. TAYLER: Sure.

4           COMMISSIONER MCALLISTER: Yeah, sure.

5           MR. TAYLER: Good morning. My name's Gabriel  
6 Taylor and I thank the Commissioner for the introduction.  
7 I'm here representing Commissioner David Hochschild who is  
8 our lead commissioner for renewable energy and obviously  
9 renewable integration will be a key of part of future ZNE  
10 concepts. The Commissioner unfortunately is offsite  
11 speaking at a conference, so he's not able to make it, but  
12 I expect to be involved very closely in the development of  
13 this section of the IEPR.

14           COMMISSIONER MCALLISTER: Great. All right, back  
15 to Heather and we'll get moving on the first panel.

16           MS. RAITT: Great, so yeah, our first panel.  
17 Setting the stage we'll hear from Farakh from the Energy  
18 Commission.

19           MR. NASIM: Good morning, everyone. My name's  
20 Farakh Nasim. I'm in the Building Standards Office in the  
21 Efficiency Division, so I'll be -- sorry, I'm a little too  
22 tall for this mic.

23           So I'm going to be kicking off the discussion  
24 this morning basically setting the stage for you all. I'm  
25 going to briefly review the IEPR definition that was

1 adopted in 2013 and then go into some of the work that the  
2 Energy Commission's been doing on this topic specifically  
3 within the building standards. The 2016 update of the  
4 efficiency standards are scheduled to be adopted at the  
5 next business committee -- business hearing -- business  
6 meeting, sorry. And then some of the work we're looking at  
7 doing going forward into 2019.

8           So the 2013 IEPR, we adopted the definition of  
9 ZNE Code Building. It was adopted jointly with  
10 consultation from the Public Utilities Commission and other  
11 stakeholders. And essentially the definition calls for  
12 onsite renewable energy resources. You need to match your  
13 building energy consumption to onsite renewable energy.

14           The Commissioner teed it up a little bit about  
15 some of the understanding, the awareness that's going on  
16 around this ZNE topic. One of the complexities we have is  
17 in the building code; our metric for energy is Time  
18 Dependent Valuation, TDV. Most folks don't know what that  
19 is, haven't dealt with it per se, they're used to the  
20 kilowatt hours onsite, how much they consume in the utility  
21 bill. But within the code we use Time Dependent Valuation  
22 as our energy metric. And that metric essentially uses  
23 both electricity and natural gas and accounts for both.

24           And the IEPR definition uses TDV as the valuation  
25 criteria for a ZNE Code Building.

1           The IEPR definition also essentially applies to a  
2 single building seeking a building permit and we've got  
3 this term "entitlement." And entitlements were included,  
4 because again like the Commissioner mentioned onsite versus  
5 offsite renewable there's going to be situations where  
6 onsite renewable aren't feasible, where we need to develop  
7 an off-ramp or an exception for those buildings where  
8 onsite renewable just aren't possible. And we'll be having  
9 discussions later this morning and presentations on some  
10 potential options for off-site renewable.

11           But in the definition, again it's onsite  
12 renewable with entitlements or off-ramp potentially for  
13 buildings that can't use onsite.

14           And lastly, we use the Energy Use Intensity  
15 Values, another definition that basically accounts for both  
16 regulated and unregulated loads. So Title 24, Part 6, our  
17 Building Efficiency Standards regulate heating, cooling,  
18 water heating, but we don't regulate or don't include in  
19 the Energy Budget applying it to plug loads. But this EUI  
20 or what we're going to be presenting a little bit later in  
21 my findings here, the Energy Design Rating, incorporates  
22 both the regulated and unregulated loads.

23           So a little bit of background on TDV for those  
24 folks who might not be familiar with it. Essentially it's  
25 a metric that accounts for buildings that use multiple

1 fuels. And so that's electricity and natural gas, propane.  
2 And it's essentially just a forecast of costs for  
3 generation transmission distribution for each of those  
4 different fuel types. And it recognizes that there's a  
5 cost to be paid for consuming energy at peak periods. And  
6 essentially rewards or values highly measures that reduce  
7 peak energy use.

8 I'll leave it at that and there's a lot more  
9 detail, but no time for those details now. So within ZNE  
10 Code Buildings something that again is a little bit  
11 different than what most folks' understanding of ZNE is.  
12 ZNE for, at least my understanding, was as an operational  
13 metric, but within code the definition applies to design  
14 and construction of buildings prior to occupancy or prior  
15 to the time when the building has been reviewed and  
16 approved by a building department.

17 And the ZNE Code definition doesn't imply that  
18 you're going to zero utility bill either. And there may be  
19 some outreach and education that needs to be done, so it's  
20 this metric and this designation doesn't confuse the public  
21 and make them think that if they have a ZNE Code that they  
22 should be getting zero bills.

23 And again, the utility costs will depend on the  
24 operation of the building. And that's far after either the  
25 design or the permitting for the home has been done.

1           And then another issue that we have is how we  
2 optimize solar installations with this metric. Obviously  
3 PV systems or other renewables will be used to offset the  
4 TDV use that's caused by the building. But, you know,  
5 whether that's onsite or offsite that's an issue we'll be  
6 talking about.

7           The metric doesn't ignore natural gas use, so  
8 part of the energy use that's being offset by the PV system  
9 will be for the natural gas use in the home. And again,  
10 most folks don't understand that.

11           And then lastly this metric, because it accounts  
12 for all different fuel types, various fuel types, we don't  
13 require that a building be all electric.

14           So as far as the 2016 Standards, like I said  
15 we're scheduled for adopting the next update in June. But  
16 we've made several efforts to try and keep improving the  
17 efficiency of the home such that the PV system size can be  
18 minimized. And we're still working on that to get loads  
19 down as much as possible.

20           Some of the major significant provisions of this  
21 update include both high-performance attics and walls to  
22 reduce the NVLP (phonetic) requirements, tighten those.  
23 We've incorporated a tankless water heater as our  
24 prescriptive baseline. And then we've moved towards  
25 proposing mandatory requirements for all efficacy lighting



1 within the home. Lighting isn't part of the Energy Budget  
2 in the Standards, so this requirement is an effort to try  
3 and dent some of the unregulated loads that I'll be talking  
4 about a little bit later on.

5           And then within the larger framework of working  
6 with the PUC and our utility partners, we're initiating  
7 programs through the IOUs to help train builders on the  
8 changes that are coming with regards to the attics and  
9 walls and those programs are being provided, again by the  
10 IOUs.

11           I mentioned the Energy Design Rating. This is a  
12 proposal in the 2016 CALGreen Code. We've introduced a new  
13 tier, a ZNE Code, which would require an energy design  
14 rating of zero and if you can attain that rating then your  
15 building would be a Zero Net Energy Code Building. This  
16 isn't a mandatory requirement. It's a voluntary provision  
17 within Part 11, but if that provision is adopted by a local  
18 jurisdiction then they would be -- those newly constructed  
19 homes in those jurisdictions would be ZNE Code.

20           The score is again based on assumptions and  
21 calculations within our Alternative Calculation Manual, the  
22 ATM. So anyone interested in details about this rating can  
23 find that information there.

24           And again, like I mentioned we include both  
25 regulated and unregulated loads in this rating. Regulated

1 loads, like I mentioned, are space heating, cooling, water  
2 heating. Lighting, though regulated by the Standards  
3 aren't part of the Energy Budget and that's why like I  
4 mentioned in the last slide any improvement in lighting  
5 won't be reflected in your components margin. But they are  
6 included in this rating.

7 Plug loads and appliances, this is an issue that  
8 we need to address going forward as well. Currently, we  
9 make assumptions about plug loads and appliance use within  
10 a home. And really, we need more information on this  
11 issue. On plug loads, how many there are obviously with an  
12 increase in technology and the number of options both have  
13 for different technologies.

14 Their usage has gone up and I'll show you a slide  
15 later on, that points to the fact that unregulated loads  
16 are making up a bigger component of the energy use in our  
17 homes. There's a definite formula for how you calculate it  
18 and basically the rating will be calculated within the  
19 residential software approved by the Energy Commission.

20 So the 2013 IEPR identified several issues that  
21 we needed to address going forward. Some of them I've hit  
22 on a little bit, but the first one was the onsite versus  
23 offsite renewable. We need to figure out a mechanism for  
24 how we can enable offsite renewables and have them comply  
25 and be enforceable. And be tractable such that a building

1 official can comfortably and reliably sign off a permit for  
2 a building that doesn't have a solar system or a renewable  
3 system on that site.

4 Another issue is as more and more renewable get  
5 added to the grid, what issues come up with those higher  
6 levels of renewables, both positive and negative. And how  
7 do we address any of those negative impacts and mitigate  
8 those impacts.

9 And then again, the IEPR in 2013 had a definite  
10 term "entitlements." What that means and what those could  
11 be is another area that we need to discuss and try to  
12 identify options for.

13 So this slide. It's probably pretty busy, small  
14 text, but you've got the slides hopefully in front of you,  
15 so you can follow along. But essentially what this is  
16 showing is using the 2016 Building as the proposed Building  
17 and the 2008 Code Building as your reference this is the PV  
18 system size by climate zone that you'd need.

19 And there's four different bars here. The one on  
20 the left, the red one, is the PV system size you'd need to  
21 offset all of your unregulated loads, plus the energy use  
22 from a 2016 compliant home.

23 And the next two bars are for buildings reaching  
24 Tier 1 and Tier 2 and then the last one is the unregulated  
25 loads component that I mentioned. And what you can see

1 here is that for the most part in the coastal climate  
2 zones, a 3 to 4 kW system can get you pretty close to our  
3 ZNE Code definition. What you also notice in those climate  
4 zones is that unregulated loads make up a significant  
5 portion of the TDV of those homes. And so, like I  
6 mentioned we do need to address and improve on our  
7 assumptions for plug loads.

8           However, if you look at the Climate Zones 10  
9 through 16 to your central cooling climate zones there's  
10 quite a bit of energy within the home, regulated loads that  
11 we can still identify and try and improve on. And that's  
12 one of the goals for 2019 is to identify additional  
13 measures to reduce those loads such that you're not  
14 requiring a seven-and-a-half kW PV system in Climate Zone  
15 15 to get to ZNE Code.

16           So like I just mentioned, you know, additional  
17 efforts for the Commission: one, identify additional  
18 measures. Get those loads down even more in the climate  
19 zones where it can be shown to be cost effective. Identify  
20 homes where ZNE onsite can't be met and we need to develop  
21 exceptions for those homes. And again, we'll be discussing  
22 offsite and community solar, shared solar programs, those  
23 types of issues later on today.

24           We'll need to update the TDV to reflect changes  
25 in energy supply and costs.

1           We'll be re-evaluating the PV cost effectiveness  
2 given upcoming CPUC decisions on them and utility rate  
3 changes. But also Cathy Fogel will describe more about  
4 what they're doing on this topic. And we'll be working  
5 with them closely to try and identify studies and work that  
6 can be done to answer some of the questions that we have  
7 outstanding.

8           Again, we'll need to revisit plug load  
9 assumptions and as we get more information, try and make  
10 those reflect conditions as we see them today rather than,  
11 you know -- I believe it's been some time since we've  
12 updated those values.

13           And then lastly, identify ways that PV can be  
14 better integrated into the grid whether that's through  
15 technology such as smart inverters or batteries or  
16 something else that we haven't seen yet.

17           So that was the main component of my  
18 presentation. This last slide is really just a cleanup.  
19 There was an issue with the published definition in the  
20 IEPR. And here's a possible change, not necessarily  
21 anything that we're proposing, but really just a cleanup.

22           That was the end of my presentation. If there  
23 weren't any questions or comments, I can ask Cathy to come  
24 up.

25           COMMISSIONER MCALLISTER: I do have one question.

1 Really this last -- I'm very happy to see this last side,  
2 because I think myself reading it kind of saw that issue --  
3 that "Whoa, that wasn't what we discussed in the IEPR and  
4 how is that going to document," kind of thing. But also  
5 just trying to make it more clear, more reflective of our  
6 actual process.

7           And I did have a question actually about TDV.  
8 I'm sort of reading between the lines and thinking about  
9 this. It seems, you know, there's some lag between our  
10 update of TDV and sort of the actual every three years or  
11 whatever it is we update the TDV, every two years I guess  
12 update the TDV. We're seeing lower prices in the middle of  
13 the day when an onsite renewables, you know, solar say,  
14 would be generating, right?

15           So I guess I'm wondering, is that kind of the  
16 driver behind the consideration of -- well, certainly that  
17 makes it hard to find cost-effective PV, right? So if  
18 you're generating in the middle of the day when your grid-  
19 related costs benefit kind of profile doesn't sort of tilt  
20 towards cost effectiveness we've got to figure out a way  
21 to, "Okay, how do you make Zero Net Energy if you can't  
22 utilize the most cost-effective resources in the middle of  
23 the day, because of the grid issues?"

24           So unpacking that I think is really important.  
25 And I'm assuming that's why you're sort of driving bringing

1 in batteries, bringing in smart inverters, bringing in  
2 those sorts of things to try to figure out how to make the  
3 PV resource more valuable for purposes of cost  
4 effectiveness? Maybe you could just unpack the way we do  
5 that a little bit more or maybe there's another staffer  
6 that's sort of more on the TDV front? Maybe that's Martha  
7 or Bill?

8 MR. NASIM: Why don't you take that?

9 MS. BROOK: This is Martha Brook. I'm going to  
10 talk a little bit more about this when we talk about ZNE  
11 Metrics. But one thing I thought you were going to ask,  
12 but you didn't quite ask -- I'm going to answer the  
13 question I wanted you to ask and then we'll see where we  
14 go.

15 COMMISSIONER MCALLISTER: Yeah, okay. Great.  
16 I'll see if that's the one that I tried to ask, but didn't  
17 do very well.

18 MS. BROOK: Yeah, probably not. But the  
19 important thing about TDV is that it's not just a snapshot  
20 of today's grid. It's actually looking at today's grid and  
21 the grid 30 years into the future. So we already make  
22 assumptions that we're going to meet our renewable  
23 portfolio standard goals. I mean, we're still discounting  
24 that future of the grid, because it's a net present value.  
25 So from that point of view the future doesn't count as much

1 as the present, but we are considering all the information  
2 we know about in terms of the expected grid of the future  
3 and the energy costs associated with that.

4 And so the point that you were making about the  
5 fact that PVs might not look as valuable as they once have  
6 been in terms of now we have all this access capacity in  
7 the afternoons instead of, you know, high prices. We're  
8 actually almost wanting to give away that electricity.  
9 That definitely does reduce the value of resources that are  
10 coincident with that hump.

11 And then obviously, I think your suggestions are  
12 correct in terms of other ways that you can value that in  
13 terms of storing electricity that's generated during those  
14 afternoon hours.

15 COMMISSIONER MCALLISTER: Okay. Thanks. You  
16 took the one step further that I probably should have, but  
17 that was good. And I see Bill wants to chime in here, too.

18 MS. BROOK: Do you want to sit down there?

19 COMMISSIONER MCALLISTER: If you just sit down at  
20 the table, that'd be good.

21 MR. PENNINGTON: So I would just add that we do  
22 want to look at the grid impacts that are foreseen for  
23 adding large amounts of PV to the system. And with smart  
24 inverters being pretty much here that may help in reducing  
25 the disruption that PVs can cause by tripping off and not



1 constant and every house being different. And so a lot of  
2 possible mini events, so that seems logical to be expecting  
3 those to be part of the standards.

4 In terms of charging that is along the lines of  
5 what you were saying. That we do anticipate that charging  
6 can help make better use of the power that the PV system is  
7 producing at the conditions that are right for that  
8 production, but not matching very well the load curve that  
9 the system is seeing. So we do want to explore ways to  
10 maybe through using batteries -- maybe I said charging  
11 incorrectly earlier -- but using batteries to make the best  
12 use of that production at the time that it really is most  
13 valuable. And perhaps that can improve the cost  
14 effectiveness of the system as well.

15 COMMISSIONER MCALLISTER: Thanks. I guess maybe  
16 there's a future -- later in the day we can talk more about  
17 TDV and dig in when it's appropriate. I guess I want to  
18 just point out that TDV is more of a social grid-wide kind  
19 of impacts. And then there's a retail adder, which sort of  
20 tries to align it more with retail rates. But it isn't  
21 actually, you know, consumer specific, cost effectiveness  
22 based on current rates themselves.

23 And so I guess there's a little bit of a  
24 disconnect there in terms of the net metering and the  
25 reforms on rates that the PUC is going through. Certainly,

1 I think we want to know about them and sort of the impact  
2 the way we think about this. But it's actually not  
3 directly incorporated into the TDV calculation, if I  
4 understand that right.

5 MS. BROOK: It's not directly incorporated. We  
6 do think that TDV is the closest to an average consumer  
7 cost of electricity. And that's important, because it's  
8 implemented through code. So it's never going to be  
9 appropriate to have a rate-based approach, because these  
10 buildings have to survive multiple updates to rates.

11 And it's a very long-term decision that we're  
12 trying to impact. And so we have to be careful that we are  
13 using all available information, but still it's an average.  
14 It's not specific to a consumer or a building in one  
15 specific, you know, instance.

16 COMMISSIONER MCALLISTER: Okay. Yeah, I'll leave  
17 it there for the moment and we'll probably have occasion to  
18 talk about this a little bit later. Thanks.

19 Thanks, Farakh.

20 MS. FOGEL: Hi, good morning everybody. I'm  
21 Cathy Fogel. I'm with the California Public Utilities  
22 Commission in the Energy Efficiency Branch. And I've been  
23 working on the Zero Net Energy issue for the CPUC for about  
24 three years.

25 So as I get started I'm going to -- I work with

1 Mindy Craig of BluePoint Planning. She's going to  
2 distribute some handouts that I'm going to refer to later  
3 in the talk. So we don't quite have enough for everybody,  
4 but they are also on the printed handouts, so if you didn't  
5 get it you should be able to see this.

6 So what I'm going to talk about today is I'm  
7 going to review, just briefly, the goals the Commission has  
8 adopted. Then I'm going to look at our new residential  
9 activities and then new nonresidential activities and  
10 programs and close by reviewing some of the upcoming  
11 research and activities that are in the future.

12 Let's see, so just to review. The CPUC and the  
13 California Energy Commission adopted ZNE Building Goals in  
14 2007 and '08 that all new residential and all new  
15 commercial construction shall be ZNE by 2020 and 2030,  
16 respectively.

17 The CPUC also adopted the goal that 50 percent of  
18 existing commercial buildings will be retrofit to ZNE  
19 levels by 2030.

20 And then on the Governor's side, in 2012 the  
21 Governor issued an executive order calling for new state  
22 buildings and major renovations of state buildings to be  
23 ZNE by 2025. And also to accomplish that for 50 percent of  
24 existing state-owned building area, again by 2025.

25 And then just last year at CPUC the Commission

1 directed utilities to launch and ramp a K-12 Schools and  
2 Community College ZNE Pilot Program in '15 through '18.

3 And you can see on the bottom there are some of  
4 the buildings. The DPR Building and the IBEW Building that  
5 were supported by the utilities ZNE pilot efforts.

6 So just to review again, the CPUC adopted the  
7 Strategic Plan in 2008. It included the ZNE Goals and then  
8 subsequent to that the Commission launched, in 2010, a ZNE  
9 Commercial Action Plan.

10 And we were able to engage a pretty good segment  
11 of the market sector. You can see some of the logos up  
12 there. And had pretty active ZNE activities in stakeholder  
13 meetings and development of case studies and sharings  
14 lessons learned and so on from 10 through 12. So we are  
15 hoping to take up a similar approach in the homes area this  
16 year. And engage a similar variety of market actors.

17 So it was the same strategic plan that also  
18 directed the utilities to align their programs with the ZNE  
19 Goals. And some of the programs that the utilities do that  
20 through are indicated here.

21 Codes and Standards, we will probably talk more  
22 about that today, but the utilities provide case studies  
23 and technical analyses to support CEC work in Codes and  
24 Standards.

25 We've got -- they have an Emerging Technologies

1 Program that tests specific technologies and also  
2 undertakes specific demonstration projects in specific  
3 buildings.

4 We've got our new construction programs:  
5 California Advanced Home and Savings by Design in the res  
6 and non-res new construction area respectively.

7 The utilities Reach Code Program provides  
8 technical analysis to support local governments that want  
9 to adopt to reach codes that exceed Title 24.

10 And there's also a fairly extensive education and  
11 trainings, both out at energy centers and then individual  
12 programs have them as well.

13 And again, some of the buildings, it looks like I  
14 repeated DPR there again. But the One Sky Homes Cottle  
15 House in San Jose was also supported by PG&E's Pilot  
16 Project 10 through 12.

17 So now, just turning to what we're doing in the  
18 new construction area in residential, one of the things I'm  
19 excited about is this year the utilities in their  
20 California Advanced Home Program launched a new incentive  
21 approach that for the first time gets away from awarding  
22 incentives based on exceeding Title 24 by a certain percent  
23 and reorients the incentives around aiming towards zero or  
24 ZNE.

25 The structure is based on the HERS Tool developed

1 by the Energy Commission, but then modified slightly to add  
2 additional points and so it's called a CAP Score or  
3 California Advanced Home Program Score. And so the entry  
4 level to access incentives is a CAHP Score of 84. That's  
5 not quite equivalent to a HERS Score, but it's a little bit  
6 similar. And then there's -- for that the builders get  
7 access to about \$300 in incentives. And then incentives  
8 for each point thereafter up to 75 and then beyond that or  
9 below that, if you will, the incentives increase even  
10 further.

11           So we're excited about this new incentive  
12 structure and it was launched this year. And Conrad Asper  
13 is here from PG&E and can probably answer some more  
14 detailed questions if you have it. The Multifamily High-  
15 Rise Incentive structure did remain the same. It's based  
16 around the percent of exceeding Title 24.

17           Also, this year the utilities have launched a  
18 Code Readiness Initiative to support the big two measure  
19 the Energy Commission is trying to add to 2016 Code and  
20 that is High Performance Attics and Ducts and High R-value  
21 Walls.

22           And there's several things that the utilities are  
23 doing. They're providing dedicated design and construction  
24 assistance. So through design charrettes, value  
25 engineering, meeting coordination, working with

1 manufacturers in making sure they have their installation  
2 guidelines in place and making sure they're able to support  
3 training for builders for new products and assistance and  
4 verification during construction.

5           And for this the builders agreed to certain  
6 things like post-occupancy monitoring for temperature,  
7 moisture and energy use. And also the creation of case  
8 studies of their homes that will demonstrate best practices  
9 and lessons learned. And in particular gather cost data on  
10 the initial costs of installing these measures and then how  
11 costs decline as the builders become more comfortable with  
12 the scaling the new technologies into the homes.

13           A key component is additional financial support  
14 for financial support for builders that participate in  
15 this. In addition to the 250 hours of design assistance,  
16 which is in-kind assistance there's up to \$30,000 of  
17 incentives available for builders that install both high-  
18 performance attics approached and high R-value approaches.  
19 And then the builders, by doing that, will ramp themselves  
20 up higher on the CAHP incentive scale and have the  
21 opportunity to access up to \$2,600 more incentives.

22           So it's a pretty good deal for those builders  
23 that want to develop these techniques as early as possible  
24 and get ready for 2016 Code. And we're starting sort of  
25 small. This year both PG&E and Edison are hoping to work

1 with just three builders, but for 25 homes per builder is  
2 required to enroll and we're still waiting to hear from San  
3 Diego Gas and Electric and SoCalGas, how they will be  
4 participating. And the total initial budget for this  
5 rollout is about \$800,000. So not a large project, but  
6 we're excited about it and the utilities are working  
7 closely with the CBIA and the Energy Commission to design  
8 and roll this out.

9 A couple of the things that have happened in the  
10 new homes area in the last I guess about ten years now, is  
11 the utilities -- all of them have had over these years  
12 either a ZNE Pilot Project or a Sustainable Communities  
13 Pilot Project. And they've all undertaken, as I've  
14 mentioned, demonstration homes, so some of the homes  
15 supported by utility programs are indicated here.

16 One is the DeYoung home in, I believe it's  
17 Clovis, in the Central Valley. It's supported by PG&E.  
18 Also supported by PG&E was the Honda House in Davis, a Zero  
19 Net Energy Home. Edison supported the ABC Home:  
20 Affordable, Buildable and Certifiable, which is down in  
21 Irvine. And then San Diego Gas and Electric supported KB  
22 Home and their development of the Zero House in I believe  
23 it's San Marcos, California.

24 But the utilities also did some other things with  
25 their ZNE pilots. Overall on the non-res side they



1 supported the development of about 16 non-residential ZNE  
2 buildings by providing technical on design and financial  
3 assistance. And they also undertook technology assessments  
4 of basically systems approaches to support ZNE.

5 PG&E had an architectural design competition. I  
6 think it's called "Architecture at Zero" which has entries  
7 now from around the world. And those entries design a --  
8 submit a potential design from an actual building site that  
9 wants to go ZNE.

10 They've also undertaken many studies. I come  
11 back to that a little bit at the end. Some of the larger  
12 ones are the ZNE Technical Feasibility Study and the Road  
13 to ZNE, both of which were completed in 2012.

14 And also a new pilot, which is supported actually  
15 by the CPUC's California Solar Initiative RD&D funds, which  
16 just launched this year in Fontana, is a partnership  
17 between EPRI, BERA Energy, Meritage and Southern California  
18 Edison to study again a ZNE Community type approach. And  
19 looking at grid integration issues, optimizing load shape  
20 using your various distributed energy resources onsite: EE,  
21 DR, DG storage, electric vehicles. And also testing  
22 different aspects of grid management as linked into this  
23 community.

24 So where are we for ZNE residential home market  
25 developments?

1           This is a -- the findings here are based on a  
2 study managed by PG&E and undertaken by TRC just completed  
3 this year. And what that study found is if you define ZNE  
4 buildings as needing to first accomplish deep energy  
5 efficiency to a level that exceeds Title 24 by 40 percent  
6 -- no matter what year you're considering Title 24  
7 exceeding it by 40 percent -- then what they've found is  
8 that there are about 1,100 ZNE type homes in California  
9 currently.

10           Most of these are near-ZNE, which is that they  
11 exceed Title 24 by 40 percent and they have some solar, but  
12 not enough to fully offset their load. They only found  
13 about 16 full ZNE homes in California right now, so this  
14 comprises a pretty small percentage of the market. It's  
15 growing. In 2014 it amounted to 1 percent of the new homes  
16 market.

17           But in Climate Zone 12 where SMUD is, and we'll  
18 hear from SMUD later today, ZNE-type homes comprised about  
19 35 percent of new homes in 2014. So you can see that  
20 utility engagement and utility incentive and program design  
21 does really make a difference for the early penetrations of  
22 these homes.

23           And then another point, if you say, "Well, maybe  
24 it shouldn't be 40 percent above Title 24 as a threshold,"  
25 if you do lower that to 30 percent above ZNE, above Title

1 24, then you have more like 10,000 ZNE-type homes which are  
2 currently in existence. So we'll have to keep on tracking  
3 that as we march along towards our 2020 goals.

4 And who is actually pursuing ZNE buildings? The  
5 study found that over 50 builders have constructed ZNE-type  
6 homes throughout California in over 130 cities --

7 COMMISSIONER MCALLISTER: Hey --

8 MS. FOGEL: Yes?

9 COMMISSIONER MCALLISTER: Thanks, Cathy. So  
10 sorry to jump in here.

11 MS. FOGEL: Sure.

12 COMMISSIONER MCALLISTER: I guess I'm wondering  
13 did you define ZNE type?

14 MS. FOGEL: ZNE type would include any building  
15 that exceeds Title 24 and either has some PV or if it  
16 doesn't have PV it's just ZNE ready and we included the ZNE  
17 ready in this as well.

18 COMMISSIONER MCALLISTER: Okay. So basically  
19 you're saying that the 10,000 -- if you relax it 30 percent  
20 then the 10,000 is basically just homes that exceed Title  
21 24 by 30 percent?

22 MS. FOGEL: By 30 percent, yeah.

23 COMMISSIONER MCALLISTER: Whether or not they  
24 have solar or whatever.

25 MS. FOGEL: Yeah. And it's again every 30

1 percent despite what code cycle we're talking about.

2 COMMISSIONER MCALLISTER: Yeah, okay. Great,  
3 thanks.

4 MS. FOGEL: Again, so we've got about 50 builders  
5 in over 130 cities. I think this is pretty exciting. It's  
6 a pretty wide engagement even at this stage and they're  
7 distributed throughout the state. You can see they're  
8 concentrated in the Sacramento area, again mostly due to  
9 SMUD's work I'm sure -- and also in Sonoma. But in L.A.,  
10 San Diego and the Bay Area as well and another cluster in  
11 the Fresno area.

12 So something we're excited about is we're going  
13 to be launching a Zero Net Energy Action Plan this June 9th  
14 at the CPUC. And you are all invited to attend if you  
15 would like to, we will also have Webinar call-in  
16 information. And I guess I'll be posting that on our CPUC  
17 website if you want to participate that way.

18 And so I've been working on this, again with  
19 Mindy Craig from Blue Point Planning. We've had about 100  
20 stakeholders participated in developing the plan elements.  
21 We had active workshops mostly in 2013 and many  
22 subcommittee calls, etcetera. It took a little while for  
23 me to get it through the approval gauntlet and my agency  
24 and also the Energy Commission agency, and then find enough  
25 time myself to get this going. But we are going to launch

1 it now and it's focused on six main goals. The first goal  
2 is creating awareness about the value and benefits of ZNE  
3 and building demand. The second goal revolves around  
4 improving training and education for ZNE amongst the trades  
5 and also realtors and professionals, designers, architects,  
6 etcetera.

7 The third goal revolves around ensuring the  
8 availability of design tools and energy modeling tools for  
9 builders and energy modelers to pursue this goal.

10 The fourth goal is supporting increased financing  
11 and ensuring affordability of ZNE goals. And making sure  
12 ZNE homes are better valued.

13 The fifth goal is addressing some of the grid  
14 infrastructure questions in planning.

15 And the sixth goal involves aligning regulations  
16 both across state agencies and between state agencies and  
17 local governments.

18 And the handout we distributed does show an  
19 overall critical path, which I'm displaying also here,  
20 which is comprised of the various components of each goal  
21 strategy.

22 I'm not going to go through this now, but I will  
23 be talking about that more on June 9th and happy to take  
24 any questions if you have that later.

25 So that wraps it up for residential new

1 construction activities. And now I want to turn to  
2 nonresidential activities.

3           So one of the new things happening this year is  
4 the utilities have just recently launched a Nonresidential  
5 Existing Building ZNE Pilot, that's aimed at K-12 schools  
6 and community colleges. It was directed by the CPUC at the  
7 end of last year.

8           And the utilities have just -- they're getting  
9 this going. The target is to develop 13 to 18  
10 demonstrations of school buildings by the end of 2019. And  
11 it's got several elements here you can see. The main one  
12 is the demonstration buildings themselves and but also  
13 there will be technical training provided, both to the  
14 building managers and also recognition for specific  
15 buildings. And then broader institutional training: so to  
16 school boards, parents, you know, parent-teacher  
17 conferences, students, etcetera.

18           Codes and Standards is really revolving around  
19 can this pilot project be mined for case studies useful to  
20 advance a ZNE school's requirement under Title 24, so  
21 there'll be some collaboration with the CEC when we get to  
22 that stage.

23           And then the fifth element is taking the lessons  
24 learned from this pilot and thinking about how to scale it  
25 up into an actual program.

1           So the things that will be required of the  
2 schools that participate is a written commitment,  
3 obviously. And a willingness to design and retrofit their  
4 buildings, their own budgets to support it, plus in  
5 addition to utility funds in some areas, which I'll go over  
6 next. And then a willingness to share their experiences.

7           So this pilot does rest on a variety of funding  
8 sources. This slide is a little misleading. The Pilot of  
9 In-Kind Services refers to the utility provision of design  
10 and technical assistance and education and training. But  
11 beyond that the total budget for this is about \$9 million  
12 up through 2019, so about a little less than 2\$ million a  
13 year for budget. And about \$4 million total of that will  
14 be to buy down the incremental costs of additional measures  
15 for schools.

16           And again, the pilot is attempting to build on  
17 Proposition 39, which has allocated about \$500 million a  
18 year to energy efficiency in K-12 schools and community  
19 colleges over the next five years. And also the school  
20 districts' own ability to find additional funds themselves.

21           Again, we're hoping for about 13 to 18  
22 demonstration buildings. In the breakdown you'll see here,  
23 importantly, community colleges will comprise the smaller  
24 portion of these pilots; only about 3 to 5 and with K-12  
25 representing about 10 through 13 on utility breakout as

1 shown in the screen. This does reflect the general  
2 allocation of funds under Prop 39 as well.

3           So beyond this new pilot what have utilities been  
4 doing for the last several years on ZNE and what has it  
5 resulted in? So I've got here a slide that I put together  
6 based on a data request of utilities. It is utilities  
7 self-reported data, so it's not completely independently  
8 verified by us, but for now it's information we have.

9           And what it shows is that the utilities supported  
10 about 85 nonresidential ZNE buildings between 2008 and 2014  
11 when I put together this slide.

12           And excuse me -- that there were about 85 total  
13 ZNE non-res buildings in California at that time and the  
14 utilities supported about 76 of those in some way:  
15 financial support, technical support, design assistance,  
16 etcetera.

17           And in this count I'm mixing in not only ZNE-  
18 verified, which is in purple there, but ZNE emerging  
19 buildings that have set a target to achieve ZNE, but it's  
20 not yet been verified. And then also what we're calling  
21 Ultra Low Energy Use Buildings, again non-res buildings  
22 that are exceeding Title 24 by 40 percent. Which may or  
23 may not be the right cutoff, but it's the one we use there.  
24 And again that's both verified and emerging buildings, so  
25 those that have set that target, but maybe not quite



1 achieved it yet.

2           And you can see the breakdown is in the building  
3 types where this is being pursued. It's primarily  
4 emphasizing office and multifamily buildings and  
5 educational buildings, etcetera.

6           And another thing we collected information on was  
7 again, the self-reported energy use intensity of these  
8 buildings where that was available from the utility data.  
9 And that shows an interesting trend here, which is that the  
10 EUIs are getting down to around the 20 to 40 KBTU per  
11 square foot, which New Buildings Institute talks about EUIs  
12 being around, ideally for ZNE buildings, around 20 to 30  
13 KBTU per square foot, but also some of the higher KBTU per  
14 square foot levels, EUI levels, for multifamily buildings  
15 over on the right side.

16           So it is really important that the ZNE pilots  
17 continue to drive down the EUIs of the buildings they're  
18 treating.

19           There are some challenges on the non-res size.  
20 One of the main ways utilities support non-res ZNE  
21 buildings is through their Savings By Design Program.  
22 There's a number of challenges with that program. First of  
23 all, they have about a 50 percent level of free ridership,  
24 which is to say about half of the buildings that they're  
25 providing incentives to, the relevant folks say they would

1 have pursued the efficiency reductions without the utility  
2 incentives.

3           So we're seeing too many projects where utilities  
4 are coming in late in the day and just kind of throwing  
5 incentives at something that probably would've happened  
6 anyways. So we need to work with them to get them to move  
7 upstream more and to get new participants in this program.  
8 And to truly change the design and execution of those  
9 buildings that we're providing incentives to.

10           There's also challenges with the Energy Modeling  
11 approach. The utilities are overestimating their gross  
12 savings from these by how they're doing their modeling.

13           And another challenge is the penetration rates.  
14 They vary fairly widely, you can see in this slide, from  
15 between 3 percent to 40 percent depending on where the  
16 year's falling in a program cycle. But we are seeing some  
17 lower penetration rates there than we might like to see,  
18 around 3 or 5 or 9 percent. So we also need that program  
19 to reach a greater share of the market.

20           Some of the things to CPUC is doing on the non-  
21 res side is we've just launched with NBI a California ZNE  
22 Watch List, which we're hoping will come out about  
23 quarterly. And which will list the ZNE buildings as we are  
24 aware of them in the non-res area in California, and  
25 provide some basic information about them when those

1 building owners and managers are ready to release that  
2 information. So we've just launched the first one of those  
3 and we'll be doing a couple more this year.

4 Another thing we worked on last year with the  
5 Energy Commission and also an advisory group of about 20  
6 trades folks and state government agencies and utilities  
7 and SMUD participated, was to develop the basic framework  
8 for a recognition strategy for ZNE buildings. This is  
9 something that's been recommended to be important as far  
10 back as the Strategic Plan in 2008. But especially in this  
11 early adopter phase that we're in, it's really important  
12 for those folks: designers, architects, owners to get that  
13 recognition. Like that's why they're doing this often  
14 times, not for "Does this make financial sense? Does this  
15 pencil out? You know, am I covering all of my additional  
16 costs?"

17 So we've developed a general strategy for this  
18 and it's got great buy-in amongst a number of key actors.  
19 And the idea is sort of languishing right now awaiting  
20 identification of where it will get some funding. So we're  
21 hoping that will be identified this year and next, either  
22 through utility funds or Energy Commission funds or  
23 foundation funds or some way to take this forward, because  
24 we do think it's important.

25 Another thing, the CPUC has supported the New

1 Buildings Institute with -- they're on contract to support  
2 our non-res work -- is the issuing of a ZNE Communications  
3 Toolkit, which provides a lot of messaging tips and  
4 beautiful slides and basic data and case studies about ZNE.  
5 So helping those folks early in the process of considering  
6 ZNE, figure out how to talk about it internally to their  
7 superiors and other stakeholders, both internal and  
8 external. So that's available on the NBI website if you're  
9 interested in that.

10 Another thing NBI has done with us is to  
11 undertake some, what we call ZNE Early Adopters Trainings.  
12 They've done about six of these in the last couple of years  
13 and reached over 400 folks in those trainings. The people  
14 attending are largely state building managers and local  
15 government officials who have been our target audience.  
16 But also some schools officials. There was a large  
17 workshop on that, I guess the end of last year, and we're  
18 moving into the private sector a little bit.

19 These workshops give participants an overview of  
20 California ZNE Policy Goals and they foster peer-to-peer  
21 networks, again showcase case studies, provide customized  
22 tools and resources and help participants develop policy  
23 targets. And it's important to reach and support these  
24 cohorts, because they're kind of the gateway advocates for  
25 ZNE, both within their organizations and externally. So we

1 want to support those early adopters as much as we can.

2           Okay. Finally, wrapping up here on new research  
3 areas. So mostly here I want to talk about some of our  
4 research around Distributed Resource Planning and Grid  
5 Planning and how that relates to ZNE.

6           So the Legislature approved AB 327, I guess last  
7 year, and directed the CPUC to require the utilities to  
8 file Distributed Resource Plans focusing on distributed  
9 energy resources, clean energy resources, renewables,  
10 energy efficiency, storage, DER. And so those plans will  
11 be filed by the utilities in July of this year. And you  
12 can see some of the components that are required in the  
13 plan at the top there.

14           First is just looking at, "What's our current  
15 capacity to handle distributed energy resources on the  
16 Grid?" And secondly, how can we develop an approach to  
17 identify the locational value of certain DERs at certain  
18 places on the Grid? So the utilities will submit a draft  
19 proposal to how to assess locational value and that will be  
20 reviewed by the CPUC and adopted at some point.

21           And then the final phase, of course, is  
22 identifying optimal locations for distributed energy  
23 resources based on our mapping of the Grid current capacity  
24 and assessment of additional locational value. That will  
25 be a multiyear process to do that. We're just getting

1 started in this.

2 But for the purposes of ZNE, the important thing  
3 to realize is that the utilities were required to submit  
4 three scenarios as part of their distributed resource plans  
5 in July. And they're shown on the screen there.

6 So the first is basically a business as usual  
7 trajectory. Just continuing current adoption rates of  
8 distributed energy resources based on the IEPR trajectory  
9 case.

10 And then there's a high-growth case, again based  
11 on IEPR. And then the CPUC required a very high-growth  
12 case that includes the thought that ZNE becomes required  
13 under Title 24 and much, much more. It includes the full  
14 achievement of the Governor's most recent 2030 RPS Goals,  
15 so that we acquire 50 percent of our grid electricity from  
16 renewable sources by 2030.

17 It also includes -- you know, require the  
18 Utilities to consider existing zero electric vehicle goals  
19 and action plans, storage goals, and also DR goals as well.  
20 So it's a very aggressive adoption scenario.

21 We also will be launching a study in just a few  
22 months to more closely -- from the study managed by the  
23 CPUC to look at customer-distributed energy resource grid  
24 issues. And again, we're including ZNE in that study,  
25 looking at if there are particular costs and benefits to

1 the distribution system requiring all new homes to be ZNE  
2 by 2020.

3 And then looking at what are the different long-  
4 term costs and benefits to the Grid, if the ZNE Homes Goal  
5 is achieved under different scenarios including just on-  
6 site solar, on-site solar plus storage, or off-site  
7 renewables. So that and several other questions will be  
8 something we'll be considering in this study.

9 And then Farakh mentioned the net energy metering  
10 tariff. The CPUC will be adopting a successor net energy  
11 metering tariff by the end of this year. And again, we've  
12 considered the ZNE goal and some of the analytical work  
13 that will inform the adoption of that tariff.

14 The CPUC, the relevant rule-making is indicated  
15 there, I guess it's 1407.002. And in that proceeding  
16 they've issued a draft scenario analysis tool. It's like a  
17 spread sheet tool that users can input information to and  
18 identify scenarios to be analyzed. We'll be coming out  
19 with a final tool at the end of this month.

20 And in those scenarios, there is a ZNE component.  
21 And that assumes that ZNE Code is achieved and as a result  
22 400 megawatts of new homes solar will be added to the grid  
23 on an annual basis, based on this ZNE Code being adopted.

24 Now it's a pretty crude assumption. It's just a  
25 standard adder that can be added into any scenario here.

1 But what we want to do at the CPUC is asses the total costs  
2 and cost-allocation and cost-transfer issues that might  
3 come up in adoption of a new NEM successor tariff. And we  
4 want that to be considered as we're also considering ZNE  
5 under Title 24.

6 Another study we'll be launching later this year  
7 is proposed, so we think we're going to do this. But  
8 looking at the challenges particular to community scale  
9 distributed energy resources and using that as a way to  
10 meet ZNE. So we want to look there at the permitting  
11 requirements associated with siting and sizing systems,  
12 tariff frameworks that allocate costs and generation to  
13 individual units, least cost options and issues relating to  
14 grid impacts like impacting voltage and frequency levels,  
15 etc.

16 And most particularly ask the questions about  
17 "Can community scale distributed energy resources sited  
18 close to a substation of a development feeder help mitigate  
19 the grid impacts of a development's new load, while  
20 alleviating the need for onsite distributed energy  
21 resources?" And also, "How might new IOU green option  
22 tariffs support ZNE Goals or not?"

23 So I've put that out there, because we will be  
24 taking comments on the scope of this study. So if you want  
25 to comment on the scope as we get going here, you're



1 welcome to do that. And also the draft final study will be  
2 available for comment as well.

3 And just related to that, something that the CPUC  
4 and the Energy Commission participated in last year was  
5 this -- activities related to the Pacific Coast  
6 Collaborative. And the Pacific Coasts Collaborative  
7 involves the states of California, Oregon, Washington in  
8 the US and also British Columbia, in Canada. And they've  
9 adopted a pretty aggressive -- well not aggressive --  
10 they've adopted a shared vision around promoting energy  
11 efficiency and climate resilient infrastructure.

12 And their goal for ZNE is to transform the market  
13 for energy efficiency and lead the way to Net Zero  
14 buildings, so it does involve the governors and the state  
15 agencies of those states and the province of BC.

16 So one of the first things that that group is  
17 doing is developing a joint codes and standards for ZNE.  
18 And I believe Farakh and someone from our office has  
19 participated in the first efforts there.

20 But we also last year commented on the draft DOE  
21 definition of zero energy buildings. It's a little bit  
22 relevant to renewables discussion here. We've broadly  
23 recommended that there be something like a ZNE loading  
24 order articulated. And that loading order is reinforcing  
25 the idea again is the first thing for ZNE buildings is

1 always to go after the deep energy efficiency first. And  
2 to achieve best practices for your building or climate zone  
3 that you're talking about.

4           Then we want to meet the onsite load with onsite  
5 renewables, if possible. If that's impossible for some  
6 reason, going to community solar systems that can provide  
7 local jobs and other benefits to cities and jurisdictions  
8 such as advancing their GHG goals.

9           And then only at that point, if that's impossible  
10 for some reason should a building consider using certified  
11 RECS. And when I mention certified RECS, this doesn't  
12 necessarily represent my personal view or the view of the  
13 CPUC or the CEC. This is again commenting to DOE how if  
14 they're going to develop a definition that's workable  
15 nationally, but this is the way we would advise them to  
16 think about it.

17           And finally, finally, we've got some plug loads  
18 research going on. I wanted to make sure folks were aware  
19 of this. And it's just in early days, so we've completed  
20 Phase 1. The utilities have completed Phase 1 on  
21 miscellaneous energy loads last year, which basically  
22 amounted to a literature review to look as best estimates  
23 for MELs. And what they say about energy consumption and  
24 where the gaps in literature are. And also a lit review of  
25 non-intrusive load monitoring methods.

1           And Phase 2, which is just getting going now,  
2 will look at what's the best model to model MELs in a more  
3 nuanced way and what do we need to know about sample size  
4 and timeframe for future predictive models.

5           And then Phase 3 would actually develop and test  
6 statistical models to better predict plug loads' usage.

7           And this is contained in a CPUC Zero Net Energy  
8 in New Construction Road Map for research for the next  
9 three years. So if you're interested in that, you can see  
10 me or visit the CPUC site to find out where our ZNE New  
11 Construction Research Road Map is. But this and all the  
12 other studies in that will be available for comment, both  
13 the draft scopes, and the final draft report as well.

14           Okay. Finally, just some closing thoughts here.  
15 Basically, we need to continue to work to transform these  
16 markets. And I emphasize transforming the markets, because  
17 we're working primarily with utility programs that are  
18 going after short-term immediate savings. And we need to  
19 expand those and expand the thinking to not only go after  
20 immediate savings, but how we're shaping the market to be  
21 transformed over the long term.

22           Some folks have said maybe there needs to be new  
23 legislation directing a market transformation program for  
24 ZNE. I don't know if that's going to happen, but we can do  
25 a lot with utility approaches in the meantime.

1           And in those, we need to engage and scale the  
2 efforts of early adopters. It's really critical to get  
3 those folks who want to lead, and give them the chance to  
4 and support to, and then scale what they're doing. So  
5 we're moving beyond just one-off buildings and getting to  
6 subdivisions and communities.

7           And in that the important thing is to reduce our  
8 first costs through our incentives. But also I think the  
9 High-Performance Walls and Attics Initiative is a great  
10 example of how utility programs can go further and work  
11 directly with suppliers and builders, to undertake some new  
12 approaches that can't be achieved just through offering  
13 incentives. And to do that at some level of scale.

14           We need more subdivision pilots and programs  
15 addressing subdivisions.

16           And for the Savings by Design, we need to  
17 increase or improve how that program is aiming at ZNE-type  
18 energy use and intensity levels. So not just going beyond  
19 Title 24, but really just taking to the next step to go to  
20 ZNE-type EUI levels in the building we are supporting.

21           And that might be possible by considering kind of  
22 an early adopter cohort support approach. This may be  
23 based around a model that the Prop 39 Pilot took up, which  
24 is focusing on a specific building type. We've got K-12  
25 schools or community colleges for our first pilot here,

1 reaching maybe about 15 buildings. So maybe for the next  
2 cohort we should have utilities focusing on state or local  
3 government buildings, because we know there's a lot of  
4 interest and activity there. And developing a better  
5 support for those early adopter efforts and allowing them  
6 to form part of a cohort.

7           And as always: greater awareness, education and  
8 training, which is a perpetual challenge.

9           I do think the ZNE Building Recognition Program  
10 is important and provides the opportunity to highlight  
11 those early adopters and give the recognition that they  
12 deserve and crave. And in doing so raise awareness, and  
13 mine what they're doing for case studies that can educate  
14 and train folks.

15           And then finally, we're going to talk a lot today  
16 about renewables and off-set renewables and we certainly,  
17 at the CPUC, welcome that conversation. We're glad it's  
18 started and are looking to see where it leads and to  
19 contribute to it with some of the studies that I mentioned  
20 in today's discussion.

21           So with that, that's it. There's a few more  
22 extra slides in there. Some of the extra slides get at the  
23 specific cost effectiveness and budgets of utility programs  
24 and savings. So if you have any questions there, I'm happy  
25 to address that as well. Thank you.

1           COMMISSIONER MCALLISTER: Thanks very much,  
2 Cathy. That's great, tons of stuff as usual going on over  
3 at the PUC. It's awesome. And many of those efforts, I  
4 think we've actually collaborated on over the last few  
5 years, and so I think we're probably -- more than probably  
6 very aligned on this.

7           I just had a couple of comments. You know, I  
8 think we're working together in a lot of ways that really  
9 make sense. I think that sort of handshake between the  
10 agencies where the PUC and the IOUs are able to do programs  
11 that more get out there and affect the marketplace. And  
12 try to experiment a little bit and get lessons, so that  
13 over the various iterations we get to something like best  
14 practices that actually becomes plausible in some cases to  
15 actually incorporate into code. And it turns out to be  
16 cost-effective and meets all those constraints we have to  
17 getting into a mandatory code.

18           And I think that process of market development  
19 transformation is just -- makes all the sense in the world  
20 and I think the two agencies work and really complement one  
21 another very well in that respect.

22           I wanted to thank you and the team over there at  
23 the Efficiency Division for working on the Walls and Attics  
24 and providing the resources to push the marketplace and  
25 help provide resources for getting that done in practice.

1 I think we -- during the course of the 2016 staff here at  
2 the Energy Commission realized how important that was and  
3 really saw the need to get the Walls and Attics into the  
4 conversation more deeply.

5           And at the same time we're providing flexibility  
6 and various pathways for the builders. Really the long-  
7 term getting the industry to accept and learn how to build  
8 advanced walls and attics and the pathways that are really  
9 going to get those efficiency gains is an iterative  
10 process. It really does depend on having a marketplace be  
11 able to not accept all of the risk from the outset and I  
12 think those programs really help push that market. So  
13 thanks for that.

14           I know we had a lot of interactions across the  
15 agencies to make that happen in the timeframes that we  
16 operate under, so thank you for that

17           Also, just the leveraging of Prop 39 and working  
18 on some of those buildings, I think the utilities rightly  
19 saw that opportunity to again shake hands with the Prop 39  
20 Program. And it's always a challenge, I think, to  
21 interface with a statutorily enabled program like that and  
22 sort of figure out how to work around any constraints that  
23 appear in the statute. And so I think you all have done a  
24 really good job of kind of leveraging that and providing  
25 some additional impetus in the right ways.

1           And also, I just want to congratulate you on the  
2 website, because I feel like we thought about sort of okay  
3 what should we do on the code front, because we need a lot  
4 of interaction with stakeholders on how we're going to get  
5 to ZNE code. And looked around and I think we found that  
6 we didn't really want to reinvent the wheel, because you  
7 guys already had most of the information up there.

8           So we're going to actually, I think, provide  
9 links or maybe co-branding. We have to talk with you all  
10 about that, but it's sort of a figure out how to present a  
11 broad unified front that aims people at all the same  
12 information no matter where they get on board.

13           And then I also wanted to point out that in the  
14 758 Action Plan we have an initiative proposed that largely  
15 relies on the Division of State Architect to do some  
16 development of schools toward ZNE. And so that's something  
17 -- I'm not sure if you are all aware of that, but I think  
18 that's pretty interesting that it came from the DSA. And  
19 we were happy to support it. And it's new, not necessarily  
20 retrofit, but it was important enough we thought it should  
21 go in this 758 Action Plan.

22           And so I think having the DSA on board I think is  
23 terrific and showing some creativity and some initiative  
24 there. So that's another area we could work together.

25           And then I have one question. On the modeling



1 front, so absolutely see the overestimation of savings as  
2 an ongoing problem. I think we -- and for purposes of code  
3 there's sort of a new game in town kind about how we're  
4 going to model and we think we have a better widget or a  
5 better mousetrap or whatever you want to with the CBECC,  
6 whatever you want to call it -- the CBECC0-Res and CBECC-  
7 Com.

8           And I guess I'm wondering what tools you might be  
9 talking about and whether the new modeling regimes in the  
10 code environment might solve many, if not all of those  
11 problems of sort of inaccuracy or overestimation of  
12 savings?

13           MS. FOGEL: Right.

14           COMMISSIONER MCALLISTER: I think Martha probably  
15 can have this interaction more with you, because she was  
16 really involved in that. But I guess I'm wondering what  
17 tools you're talking about that the utilities would be  
18 helping people --

19           MS. FOGEL: Yeah, I'm blanking at the moment.  
20 Which tool is it, the non-res tool? Yeah, it's eQuest,  
21 yeah, thanks. So they currently use eQuest, so I think  
22 there are some opportunities there. I think LBNL  
23 (phonetic) has had a development of a new tool that we  
24 should be considering or some of the utilities have been  
25 considering as well.

1           So yeah, a chance for more conversations and  
2 we're having a call on that soon with the utilities, so  
3 I'll make sure Martha and others get invited to that. It'd  
4 be great.

5           COMMISSIONER MCALLISTER: Okay. Great, because  
6 the CBECC now is standardized around EnergyPlus.

7           MS. BROOK: For commercial buildings it's  
8 EnergyPlus.

9           MS. FOGEL: Right, yeah.

10          COMMISSIONER MCALLISTER: Yeah, for commercial.

11          MS. BROOK: Based on when you were talking about  
12 the slides and the period of time you were talking about, I  
13 would bet money that you were talking about DOE-2.2 based  
14 tools or DOE-2.1E based tools depending on whether the  
15 marketplace was using eQuest or EnergyPro for those Savings  
16 by Design calculations.

17          MS. FOGEL: Yeah, I'm pretty sure we require  
18 eQuest for calculations for those savings for Savings by  
19 Design. But I'm looking at Peter, who's not nodding at me.  
20 But okay --

21          COMMISSIONER MCALLISTER: Okay. Well, I guess I  
22 was just -- you know, I don't think we need to get into all  
23 the details here. But it would be good to have alignment  
24 about that, so that the tools that Savings by Design or  
25 other programs are requiring for participation in utility

1 programs actually do not require people to jump to another  
2 track to then actually get things through code.

3 MS. BROOK: Right, Right. And we are working  
4 with the Statewide Tools Group. They are trying to build  
5 off of the CBECC-Com platform to add functionality and  
6 features beyond the compliance set for CBECC-Com. They're  
7 starting with the health care industry I think, and then  
8 hopefully they'll expand into other areas.

9 COMMISSIONER MCALLISTER: Great, Okay.

10 All right, I don't have any other questions or  
11 anything.

12 MS. FOGEL: Any other questions, comments?

13 COMMISSIONER MCALLISTER: Anybody (indiscernible)  
14 Mazi?

15 MR. SHIRAKH: Mazi Shirakh, CEC staff. We heard  
16 from some commenters about the need to harmonize renewables  
17 with the Grid. Is this also using different strategies  
18 like SMRJ (phonetic) on the customer's side or utility  
19 side? Is this also a strategy that the CPUC is considering  
20 for the upcoming --

21 MS. FOGEL: Yeah, I mean at this point we're  
22 trying to study how different approaches to meeting ZNE  
23 might affect Grid costs, distribution system upgrade  
24 costs, and Grid functioning. So we're in the very early  
25 stages, but as I mentioned we want to try and assess how,

1 for instance, just requiring onsite solar for ZNE might  
2 differ in their impacts from a requirement that's onsite  
3 solar plus storage that might differ in impacts that's  
4 distribution system-tied renewable energy.

5 So we know that not all buildings can achieve ZNE  
6 just through onsite renewables. And again, we have this  
7 strong push towards optimizing the deployment of renewables  
8 and other DR storage etcetera -- optimizing the deployment  
9 on our Grid from the Legislature. So we want to -- we're  
10 definitely studying all these issues and talking about it.  
11 It's in pretty early days, yeah.

12 MR. SHIRAKH: Thank you, Cathy.

13 COMMISSIONER MCALLISTER: Yeah, I did actually  
14 have one other thing I wanted to say, so maybe one  
15 question. Have you engaged in this natural gas,  
16 electricity tradeoff question at all? It's a sticky one  
17 and so I'm okay if the answer is no, but I guess it does  
18 seem like something we have to figure out what our policy  
19 is at some point here pretty soon.

20 And it's sort of overdue, so I wonder if you all  
21 are thinking about that or if you're kind of engaged with  
22 that issue yet?

23 MS. FOGEL: Yeah, it's funny. On the train up  
24 here I was thinking, "You know, I know we're doing that,  
25 but I'm not quite sure what we're doing." So yeah, it is

1 something that we've started to look at, particularly with  
2 the Governor's announcement of the 2030 Goals. I know Pete  
3 Skala, our manager of the branch, has looked at it and  
4 there's some internal discussions.

5 We currently have a very restrictive policy on  
6 how incentives can be used to fund fuel switching from  
7 natural gas to electricity. So I believe -- I can get back  
8 to you on this, but I believe actually that issue may be  
9 included in our current phase of efficiency proceeding.  
10 And if it's not this phase it's probably the next phase,  
11 just to reassess that policy and approach towards  
12 incentives.

13 COMMISSIONER MCALLISTER: And it seems like also  
14 -- I mean, at the moment it's actually illegal to size a  
15 solar system to even do that right, because you're not  
16 supposed to size it past your onsite electricity load,  
17 right?

18 MS. FOGEL: Right, and so it's actually that CSI  
19 Incentives were only available for right-sized solar  
20 systems. CSI Incentives are mostly gone now.

21 COMMISSIONER MCALLISTER: Yeah, okay.

22 MS. FOGEL: But for the Net Energy Metering you  
23 can oversize theoretically, but you can then only access  
24 the lower wholesale cost for a repayment effort back to the  
25 customer of the energy they're providing. So it's

1 definitely not economically ideal to be over-sizing your  
2 solar systems to offset natural gas.

3 And I think you mentioned the cost effectiveness  
4 issue earlier. And we see this as a pretty big undefined,  
5 unclosed discussion about all these interactions and what  
6 really will be able to be found cost-effective when we  
7 assess future grid functioning.

8 COMMISSIONER MCALLISTER: And this may actually  
9 change with Net Metering Reform too, right.

10 MS. FOGEL: Absolutely, yes.

11 COMMISSIONER MCALLISTER: Depending on fixed  
12 charges and time of delivery and all that kind of stuff,  
13 right?

14 MS. FOGEL: Yeah. Yeah, that will impact things,  
15 for sure. I mean, I think I'd let Martha and others speak  
16 to how to important NEM is to the TDV calcs, but I'm told  
17 it's a significant change. Certainly for an individual  
18 building owner beyond what assessed through Title 24 TDVs  
19 average.

20 COMMISSIONER MCALLISTER: Okay, great. And I'll  
21 just say finally, having been in the last few months down  
22 at the KB Homes and at the Meritage Project that you  
23 referred to -- quite impressive what some of the builders  
24 are doing. I mean, it's really hopeful, fingers crossed,  
25 that consumers feel the same way and really want to buy

1 these buildings.

2           There's a technology component of this, I think,  
3 that's really important apart from the ZNE or low-energy or  
4 even the environment aspect of a new home, generally. But  
5 it comes with wiz-bang technology that people also like. So  
6 it really depends on what the consumer is looking for and  
7 how well that overlaps or not with ZNE-type  
8 characteristics.

9           But the Smart Grid interaction that they're doing  
10 at that Meritage Project down in SoCal with battery  
11 placement and looking at different dispatch models that  
12 they might use for the localized batteries, comparing  
13 different models and the deployment of technology.

14           I increasingly see this as not a technology  
15 issue, but really as kind of a regulatory structure in part  
16 issue enabling the right solutions and figuring out what's  
17 economic and sort of where we're going in the grid in the  
18 future. But this electrification question is really  
19 shaping up to be a key one.

20           MS. FOGEL: Yeah, we need to move to grid-  
21 optimized buildings, we think. And there are some -- that  
22 great experiment -- John Morton down at Edison is trying to  
23 get going -- another ZNE community. Conrad Asper and Peter  
24 Turnbull, for PG&E are lining up about six new VNE-specific  
25 pilot homes with new builders, which is great. And

1 hopefully we can get some of those to expand to the  
2 subdivisions level, which is really where we can test some  
3 of these broader grid interactions yeah, and see what  
4 works. Thank you.

5 COMMISSIONER MCALLISTER: I eventually want some  
6 recognition for my house, because it turns out I can only  
7 get a -- a 3 kW system is probably going to more than max  
8 me out and this is a 1990 vintage building. So am I one of  
9 those people who craves the label on my door; I don't know?

10 MS. FOGEL: Recognition for them.

11 COMMISSIONER MCALLISTER: Maybe there's a  
12 program. I haven't done it, thinking that was the case,  
13 but maybe there's that upside, who knows? Anyways, thanks  
14 a lot.

15 MS. FOGEL: Yeah, great.

16 MS. RAITT: Great, so now we're ready to move on  
17 to the ZNE Metrics Panel that Martha Brook will moderate  
18 from the Energy Commission.

19 MS. BROOK: Hi. I'm Martha Brook and I'm glad to  
20 be here and I think we have a great Panel.

21 So what we're going to talk about is ZNE Metrics,  
22 because as I think we all know, there's different things  
23 floating around and actually getting implemented in the  
24 marketplace. And they haven't all used the ZNE Code  
25 Building Metric. And so we want to talk about the



1 realities in the marketplace in terms of decision-making  
2 for ZNE-related buildings. And also just wanted to note  
3 that I think it's -- the second time that Zero Net Energy  
4 was ever discussed in a policy document was in the AB 32  
5 Scoping Report for Greenhouse Gas Reductions. So I think  
6 it's very much seen as a Greenhouse Reduction Strategy.  
7 And therefore why aren't we talking about Zero Net Carbon?

8           And we do have Dave Mehl here from the Air  
9 Resources Board. And he's going to be talking about Zero  
10 Net Carbon. We also have Ralph DiNola here from the New  
11 Buildings institute. And he's going to talk to us about  
12 ZNE Metrics that have been adopted by the marketplace for  
13 real buildings that have committed to an aggressive, high-  
14 performance building metric.

15           And then finally, we'll have Jason Caudle and  
16 Chuen Ng -- I apologize if I have butchered you names --  
17 from the City of Lancaster. And they're going to be  
18 talking about the decision making behind their mandate that  
19 all new homes install PV on the home.

20           But first I'm going to talk a little bit more  
21 about Time Dependent Valuation, TDV, and kind of queue up,  
22 or re-queue up that conflict right between gas and  
23 electricity specifically in Title 24, in code.

24           So there is a one-pager on the table back there,  
25 but I'm not going to bring it up on the slide deck. I'll

1 wind up talking about everything for those of you online so  
2 you'll know what I'm talking about.

3           But basically, Time Dependent Valuation is an  
4 energy-cost value. It's the average consumer cost of  
5 energy over the lifetime of the building. And this isn't  
6 made up by Commission staff, because we think it's kind of  
7 cool. It's actually a mandate in law that we consider the  
8 life-cycle cost over the life of the building and that they  
9 are consumer costs.

10           So I think Time Dependent Valuation has sort of  
11 been -- some people call it a social cost. It's really not  
12 a social cost. It's the consumer cost of energy. And  
13 potentially we wouldn't have these policy conflicts if it  
14 was a social cost. So I think we'll end up talking about  
15 that.

16           So for electricity, the things that we value in  
17 that Time Dependent Valuation are the transmission and  
18 distribution costs, the capacity costs, the emission costs,  
19 the ancillary services costs, the costs due to losses of  
20 electricity over the transmission and distribution system.  
21 The energy costs, the cost to actually generate electricity  
22 at the power plant and then the pretty substantial retail  
23 adjustment. So the utilities aren't in business to give  
24 away electricity, so the retail adjustment accounts for the  
25 fact that to really try to match the average consumer cost.

1 So we have a different retail adjustment for Commercial TDV  
2 and separately for Residential TDV.

3 On the natural gas side, we look at the  
4 transmission and distribution costs of natural gas, the  
5 emission costs, the commodity costs of natural gas and  
6 again the retail adjustment for the consumer.

7 The second big point, and this has been true for  
8 a very long time, is of those consumer costs electricity is  
9 almost four times as expensive as gas when you value all  
10 those components together. So the minimum difference  
11 between electricity and gas is about 3 to 1. The maximum,  
12 if you're looking at those high electricity costs is over  
13 80. So a very small number hours of the year electricity  
14 is extremely expensive compared to gas, but on average it's  
15 about four time as expensive.

16 And so this means in Title 24 decision-making  
17 that we sort of do have that policy conflict with the  
18 electrification of buildings, because we have to make  
19 decisions over the life of the building that protect the  
20 consumer in terms of the cost of energy. And so until  
21 those emission costs, in the bundle of costs that we  
22 capture in Time Dependent Valuation are significantly  
23 higher than they are today, we will continue to have that  
24 differential between electricity costs and gas costs.

25 So, and this is important, because -- well, I

1 just wanted to clarify that again, because we are not  
2 taking a snapshot of today's grid, but we are also looking  
3 at that pretty renewable grid, 30 years out that has  
4 reduced emissions. So it reduced emission costs. We're  
5 including all of that in our time dependent valuation. And  
6 so even a very renewable grid, we expect to still be  
7 relatively expensive.

8           And I think that's really the challenge. We're  
9 not talking carbon, and we're not talking about energy,  
10 we're talking about energy costs in our Building Energy  
11 Code. So that's one ZNE Metric. And that's all I wanted  
12 to say in addition to what Farakh, already said about Time  
13 Dependent Valuation that we use in building codes.

14           And now I wanted to invite Dave Mehl to speak  
15 about the Air Resources Board's Zero Net Carbon Metric.

16           MR. MEHL: Okay. Well, first I'll start off by  
17 giving an example that we actually support the Zero Net  
18 Energy. And we're looking into building a new laboratory  
19 facility in Southern California. And we would like that to  
20 be Zero Net Energy.

21           So we're looking at what would it take for us to  
22 do Zero Net Energy when we look at electricity, plug loads,  
23 plugging in of hybrid or pure electric vehicles at the  
24 facility, the gaseous and liquid fuels used actually in the  
25 testing of engines and such? So we're looking at full

1 energy associated with operation of the building, because  
2 we think being the Air Board it's a responsibility for us  
3 to look into of what would that take? What's the cost  
4 effectiveness? We really want to do a full evaluation of  
5 this.

6 And so that's our starting place on we support  
7 Zero Net Energy, but we support it in getting down our  
8 carbon emissions. That's our ultimate goal, as the Air  
9 Board, is to reduce the carbon impacts of new buildings so  
10 that we can achieve the long-term greenhouse gas goals of  
11 80 percent below 1990 levels by 2050.

12 And so what we want to do is we think this is a  
13 good pathway forward. There are issues that are going to  
14 need to be resolved such as cost effectiveness. The grid  
15 is going to be modified. There's measures right now to  
16 modify the natural gas system by bringing in renewable  
17 natural gas, methane, from bio sources. We support that.  
18 We support reducing the greenhouse gas intensity of waste  
19 and water. And how do all of these incorporate into new  
20 facilities?

21 There's a lot of moving parts, a lot of dynamics  
22 that are going to be evolving over the next 30 years. You  
23 know, renewables, integration of storage. How is that  
24 going to impact and what would the need for onsite  
25 generation would be with this ever-evolving grid? That's

1 something that we're going to need to work with:  
2 stakeholders that are utilities, the energy agencies, home  
3 builders. Everybody is going to have a role to play in  
4 this long term progress that we are striving for.

5 COMMISSIONER MCALLISTER: Let me just jump in  
6 here real quick. Sir, I want to thank you for being here.  
7 And certainly the Air Board is a key partner in all of  
8 this. I mean many of the discussions now are with the two  
9 energy agencies: the Air Board and the ISO. And the four  
10 agencies have been sponsoring this pathways work trying to  
11 get a handle on these long-term carbon scenarios.

12 And Mary and the Air Board have really been  
13 instrumental in driving much of that work. And I want to  
14 thank you and her for that.

15 So part of the output -- really a key output of  
16 that pathways work has been just highlighting the fact that  
17 really that combustion not only in our power plants, but as  
18 an area source -- you know, lots of hot water heaters and  
19 HVAC units across the land -- when you count those  
20 molecules long term they are important. And we have to  
21 have scenarios that avoid non-renewable combustion  
22 emissions.

23 And so one big question I have is how big the  
24 biogas opportunity actually is? How much of our existing  
25 combustion would we be able to really offset with biogas?

1 And I don't know the answer to that question.

2           The other key is how viable are the non-  
3 combustion technologies: electrification of HVAC and heat  
4 pumps, etcetera? How viable are those going to be from a  
5 cost effectiveness perspective assuming that technically  
6 they're pretty much there and it's a matter of kind of  
7 getting the cost down?

8           So this is why I think this is a pretty sticky  
9 question, because we have this existing natural gas  
10 infrastructure structure, lots of investment. There are a  
11 lot of reasons why we want it maintained and improved and  
12 in many cases replaced. And that's a big forward  
13 investment that is being contemplated actively right now.

14           At the same time we're moving towards a low-  
15 carbon grid on the electric side. So the carbon metric,  
16 pretty quickly, starts to look very different from a cost-  
17 effective metric, as Martha was saying. And those really  
18 are policy decisions that we've to make in the near term,  
19 so that we can direct investment going forward in the long  
20 term.

21           And I think that's really where all of us want to  
22 get a better understanding and work together across the  
23 agencies to figure out where we're going to go.

24           And that the Governor, I think, cleaning up  
25 heating fuels -- you know, the third goal -- that's what he

1 was talking about is getting a handle on both the biogas  
2 and the electrification in trying to figure out how we're  
3 going to move our heating needs to be less carbon  
4 intensive. And how those two possibilities are going to  
5 pan out, relative one to the other, I think is a really big  
6 question we need to get handle on.

7           Anyway, so I just wanted to provide a little more  
8 context for the carbon discussion, because it is a really  
9 -- it's a fairly bright difference between the cost-  
10 effectiveness sort of in the traditional ways and the new  
11 kind of carbon metric that we're evolving towards.

12           So thanks for being here again.

13           MR. MEHL: Well, thanks. And I'd like to say  
14 we're right now developing a short-lived Climate Pollutant  
15 Plan, which has an overlap with the traditional Scoping  
16 Plan Update for Methane. So the natural gas pipeline and  
17 what do we do with that to reduce fugitive emissions as  
18 well as direct emissions from the processing of natural  
19 gas, so we have that methane element in the short-lived.  
20 We're going to have our initial workshop on the next week  
21 on the 27th to discuss the concepts of what do we want to  
22 do with these things?

23           We're also going to be needing to start the next  
24 Scoping Plan discussions very soon to develop pathways  
25 forward to meeting our 2030 goal that the Governor has set



1 forth. So there's going to be a lot of discussions going  
2 on. And one of the key areas is what research is needed to  
3 further our knowledge, so we can make good policy  
4 decisions.

5 COMMISSIONER MCALLISTER: Thanks.

6 MR. DINOLA: I'm Ralph DiNola. I'm the CEO at  
7 New Buildings Institute. We're actually a California  
8 nonprofit based in the Pacific Northwest. And thank you to  
9 the Commission for having me here today and Martha for  
10 inviting me on the panel.

11 So I want to provide more of a national  
12 perspective of what's going on with ZNE and maybe get past  
13 that and talk about some of our research. So at New  
14 Buildings Institute, we focus on research. We actually  
15 develop codes and policy and we also develop tools and  
16 guidebooks.

17 And back in 2012 we did our first national survey  
18 of Zero Net Energy buildings. We updated it in 2014 and  
19 then did a recent update in 2015. And this is all based  
20 upon a registry that we have and we've built a database of  
21 projects nationally. It's the largest database of Zero Net  
22 Energy buildings in the U.S. It's focused on commercial  
23 buildings, so it's nonres for our survey.

24 And what we find is that 40 states and the  
25 District of Columbia have Zero Net Energy buildings. And I

1 will note that Cathy's numbers vary from our numbers in  
2 terms of California, but we do have our California ZNE  
3 Watch List that people can look at on our website. And so  
4 we have this kind of interim count, 2015, of 191 buildings,  
5 39 are verified, and then we have our category of ZNE  
6 emerging and ultra-low energy buildings.

7           We've been a facilitator of this Pacific Coast  
8 effort focused on -- we actually helped to get the Net Zero  
9 buildings requirement or goal into the Action Plan. And  
10 we're excited to support that effort. We helped to  
11 facilitate the comments that Cathy talked about to DOE.  
12 And so we're really hopeful that we're going to see  
13 alignment.

14           So the whole idea of the Pacific Coast  
15 Collaborative is really to bring alignment between  
16 California, Oregon, Washington and British Columbia. And  
17 certainly, California being a significant part of that  
18 group is helping to inform the direction. But what's  
19 exciting to see is that when you look across the Pacific  
20 Coast Collaborative you see a pretty consistent approach to  
21 trying to achieve the 2030 goals of Zero Net Energy  
22 buildings by 2030.

23           So there are many definitions out there. The one  
24 that we've been using is basically saying that a Zero Net  
25 Energy building is one that greatly reduces energy load,

1 such that over the year 100 percent of the building's  
2 energy use can be met with onsite renewable technologies.

3           And so we have a very simple equation.  
4 Basically, take the building's total energy use and EUI  
5 minus the onsite production and you get the net amount.  
6 Also Architecture at Zero, which is again a California-  
7 based initiative is really focusing on this site-based or  
8 looking at community-based renewables as well.

9           So we have a set of definitions. As I was  
10 sharing before the Zero Net Energy verified, and this is a  
11 building or a district or a community scale, ZNE Emerging  
12 is one that has targeted achievement, but has not actually  
13 documented and had a third-party verification of  
14 performance.

15           And then this ultra-low category you could also  
16 call maybe ZNE Ready. These are low-energy buildings that  
17 could eventually achieve ZNE.

18           So again we're tracking a whole set of  
19 definitions and how those are measured. And so we've been  
20 tracking these over time. You know, again I think  
21 California -- to my knowledge California is the only  
22 jurisdiction that does time-dependent evaluation. And I  
23 think that that's unique in the U.S. I think it's good to  
24 have that perspective, because I think what we're seeing in  
25 other markets is just this simple definition does not

1 really take into account what's happening with grid energy  
2 sources. And that could be considered a concern.

3 Other jurisdictions, Massachusetts is basically  
4 focusing on this. A definition of ZNE Site versus ZNE  
5 Source, ZNE Cost versus ZNE Emissions, and so again I think  
6 there's a lot of various ways of measuring achievement.

7 CARB, California Air Resources Board, really I  
8 think pushing the envelope and really maybe the future to  
9 talk about Zero Net carbon buildings. And so I think that  
10 this is a great thing to be thinking about as we move into  
11 the future.

12 Also recognition in California that different  
13 building types are going to have an easier time or more  
14 challenging time achieving ZNE and so looking at building  
15 types over climate zone, over time, I think this is a  
16 really interesting way of diagramming the achievement of  
17 ZNE in California.

18 And, you know, looking at the code changes that  
19 are coming and then when those building types could fall  
20 into line on achieving Zero Net Energy over time. So I  
21 think it's good to have this more kind of detailed  
22 perspective about looking at market segments and building  
23 typologies.

24 So we've been looking, as part of our work with  
25 the California Public Utilities Commission, we have been

1 looking at developing the recognition criteria. So the  
2 technical criteria for evaluating a project for recognition  
3 with a program. And so we've actually gone through and  
4 looked at basically what I would consider a Standards  
5 Review to look at what other organizations are using for  
6 technical criteria for achievement.

7           So we have Architecture at Zero. Earth Advantage  
8 has a classification. GreenPoint Rated has a  
9 classification leading to zeros, it's another commercial  
10 program and then the Zero Net Energy Building Certification  
11 from the International Living Future Institute among  
12 others. I couldn't fit the whole list on this slide.

13           But looking at the definition they're using and  
14 then how they're measuring energy consumed, energy  
15 produced, what the performance period is. And then there's  
16 a lot of consistency and we're coming to and we're just  
17 kind of working on a draft of our technical criteria.

18           I did want to show just a couple of examples of  
19 how this happens quite often on the ground. And this is an  
20 example of a Zero Net Energy building that was certified, a  
21 living building. And I think this is really interesting to  
22 see. It is a very simple calculation if you're just  
23 looking at Site Net Energy to basically say here's the  
24 modeled or anticipated monthly energy consumption and  
25 production. And here's the actual metered utility

1 information or metered renewable energy information. And  
2 then on a simple spreadsheet you just keep track of it and  
3 then you see how you're doing.

4           It is important to track this monthly. And so  
5 what we see is projects doing this sort of thing where  
6 they're looking at their predicted or modeled savings or  
7 consumption. And then how that's happening over time. And  
8 so then hopefully in the end you're going to achieve Zero  
9 Net Energy or actually positive energy production.

10           And another example, and really just  
11 understanding that there's many buildings are complex and  
12 really just understanding that many buildings are complex.  
13 In this case this was a building that was actually using  
14 pumps to supply other facilities, so those had to be  
15 factored in, but using simple spreadsheets to identify  
16 consumption production and then the net savings. So we've  
17 come together taking the technical criteria and project  
18 experience that we've seen to start to develop the  
19 recognition program criteria.

20           And so again looking at providing general  
21 building information, the occupancy is really important.  
22 So have you achieved the occupancy rate that was  
23 anticipated for the building? And that's something one  
24 needs to be considering. A building that is not fully  
25 occupied according to what was modeled can be challenging

1 to document actual consumption and use.

2           Also schedules, I think are really key, so you  
3 model a certain schedule for building operations. And the  
4 actual schedule may vary.

5           Then we have consumption at the site, production  
6 or generation at the site, what are the renewables, what's  
7 the location of the renewables and things like that. So  
8 this is a draft of what we're starting to look at for our  
9 technical criteria for recognition.

10           So this is again, ongoing work and TRC is  
11 actually doing some work right now on ZNE Metrics and this  
12 is a larger study than we're doing right now for the  
13 recognition program to look at how this could impact code.  
14 And so I just want to point out, and I appreciate TRC  
15 providing these slides, there is the issue of design versus  
16 performance and we need to be thinking about that -- the  
17 actual or outcome-based energy performance.

18           And in the timeframe, what is the period of time  
19 that we want to document? Is it one year, is it ongoing,  
20 is it more than one year? You know, we have to compare to  
21 that model performance.

22           And then the energy types: electricity, gas, the  
23 discussion that we were just having.

24           And then the human factors of occupancy. And I  
25 think we could add into this unregulated loads and plug

1 loads and how do we even anticipate those with a model  
2 facility.

3           So we know that there's this TDV in California  
4 and then there's kind of the market approach, which is kind  
5 of voluntary. And I think what we're finding is that  
6 people are using these different approaches whether it's  
7 energy cost or actual energy performance. And at this  
8 point I think it's really an open field and I think that  
9 it's an evolving field in terms of definitions. But I  
10 think there's a lot of interest around this and I think  
11 over the next couple of years we're going to see a lot  
12 playing out with how DOE responds to comments and how you  
13 move forward with your code revisions.

14           And I would like to just point something out.  
15 You know, there really is no such thing as zero. And so  
16 either you're consuming more than you're producing or the  
17 other way around, which actually causes a conundrum,  
18 because in this calculation negative is really positive.  
19 So I think that's something else we need to be thinking  
20 about when we're talking about zero.

21           And NBI along with Charles Eley developed the  
22 zEPI Scale and we really think that compared some of the  
23 standards out there for measuring performance, this is a  
24 more absolute approach compared to, for instance, ENERGY  
25 STAR Portfolio Manager, basically setting the bar at



1 CBECC's 2003. And then zero as the target, so you can  
2 measure any building and any type against this scale. And  
3 this is something that we would like to see become more of  
4 a norm nationally.

5 So Cathy already shared about these resources, so  
6 we do encourage you to have a look at the resources that we  
7 have on our website. And I thank you for your time.

8 COMMISSIONER MCALLISTER: Thanks, Ralph. Thanks  
9 for all the great work you guys do, it's a pleasure.

10 MS. BROOK: Yeah, thanks. And we'll save  
11 questions until after our last panel and that is City of  
12 Lancaster who are presenting online, I think.

13 MR. CAUDLE: Yes, good morning, this is Jason  
14 Caudle and Chuen Ng from the City of Lancaster.

15 To give you kind of a start for at least a lay of  
16 the groundwork we're obviously a city government in the  
17 sense that we have a mayor who has taken a strong position  
18 on the value of Net Zero and the value or the impact of  
19 global warming, and has really set it as a goal.

20 And I think what's unique about Lancaster is that  
21 most cities don't see this as their role. And I think  
22 that's probably some of the challenge that we face as  
23 cities and as a state, is that most cities look at it as  
24 somebody else's responsibility, because we're not in the  
25 energy business by nature or by law. So but in Lancaster

1 we've taken a different approach.

2           And as you'll see by the next slide that the  
3 standard is we require solar on every new home that is  
4 built. And I think we were the first in the state, and I  
5 think there's been a couple of others to follow since.  
6 When I get done Chuen will talk about the details of that  
7 and the success of that, but basically it will require in a  
8 residential neighborhood that 1.5 kilowatts be placed on  
9 average on every new home. So I mean in theory, you could  
10 put three on one house and none on the other. And as we'll  
11 talk about later, that we haven't seen that impact -- that  
12 we generally see that every house has solar on it.

13           The requirement for this, and I think that it's  
14 unique in the sense that we had a mayor that was aggressive  
15 in saying, "We're going to mandate it." And the reality  
16 is, is that mandate nobody really opposed. The developers  
17 agreed. The marketplace has reacted well. And the reality  
18 is that at the magnitude of that decision, it's the  
19 leadership that said, "This is important to us and we're  
20 going to make this happen." And we did and we still have  
21 not had any negative feedback from the citizens, from the  
22 CEC, from the CPUC, from anybody as relates to the decision  
23 we made.

24           And I guess our mayor does a great job of kind of  
25 telling the story of what this means. And his comment was,

1 "We require people to put shutters on their house. We  
2 require people to put in front landscape. We require  
3 people to put garage doors as a local entity in our  
4 building codes. We require all these things, why is it  
5 such a stretch that we require them to put a solar panel on  
6 the roof?" And that really sums it up. This is not a  
7 difficult decision. It's a financially better position.  
8 It's an environmentally better position. And we put all  
9 these requirements on them anyway, so why not just add this  
10 requirement as well?

11           So it really is able to narrow down the impacts  
12 of the decisions we're talking about. It saves our  
13 citizens money. They finance it at the purchase of their  
14 house. It's easier to install. There's no argument.  
15 There's no debate. It's just that becomes the paradigm.

16           Now, as we talk about the implementation of that  
17 and the effect of that I'll turn it over to Chuen to talk  
18 about that. But we have seen unbelievable success. And I  
19 think generally statewide, if we had -- every one of our  
20 cities had this mandate, we'd have a whole lot different  
21 looking Grid and a whole lot different looking impact from  
22 an environmental perspective and a Net Zero perspective.

23           So with that I'll turn it over to Chuen.

24           MR. NG: This is Chuen, City of Lancaster. So  
25 with the Mayor's and the Council's leadership there was

1 still a lot of homework to be done on the staff level. On  
2 staff level we had to create an ordinance that would be  
3 feasible both politically and technically. And as we found  
4 out towards the end, you know, it needed to meet some  
5 regulatory standards.

6 Part of the homework is coming up with a  
7 threshold that's attainable. And this requires some  
8 outreach to stakeholders, the Building Industry  
9 Association, our local builders, the Association of  
10 Realtors and we had to consult with our Planning Commission  
11 and to just engage their take on it.

12 As we were drafting this we decided on a range of  
13 kW's dependent on where it's located in the zone. Most of  
14 our residential zones it is a minimum of 7,000 square feet,  
15 about quarter-acre lots.

16 And a requirement for solar on a house, on R-7000  
17 is 1.0 going up to 1.5. We found that this was attainable,  
18 because one, your minimum size for solar, for PV, is about  
19 1.4. And our builders have been putting in systems that  
20 are a minimum 1.4, now minimum 1.8. We believe that  
21 because the builders have been offering this as an option,  
22 and slowly moving towards offering this as a standard  
23 feature, that this was an attainable goal.

24 So, you know, the other thing is some of this may  
25 not be as scientific as you might anticipate. It's a

1 combination of different factors. It's whether this will  
2 be acceptable for a building community. And as Jason  
3 mentioned, they really haven't pushed back. They initially  
4 voices some minor concerns with our Planning Commission.  
5 But because this was something that they were already doing  
6 on a voluntary basis they didn't push back all that much.

7           We had to do a cost-effectiveness study and this  
8 was reviewed by the Energy Commission. We relied heavily  
9 on the Energy Commission's Report and kind of tailored it  
10 to our specific area. We determined that the requirement  
11 for solar was indeed cost-effective in both average  
12 consumer savings and market segmented savings analyses.  
13 This is due to the decline in costs for solar PV and for  
14 our location in Climate Zone 14. And this is certainly an  
15 area that is conducive to solar.

16           So we've had this ordinance in place since  
17 January 2014, so we do have some results around about 16  
18 months of implementation. Every new home that's built in  
19 Lancaster has a solar energy system of a minimum of 1.8 kW.  
20 In many instances the systems that are installed on these  
21 homes far exceed the minimum threshold, because the buyers  
22 ask for larger systems.

23           But all of our builders have complied. For KB,  
24 our largest builder, it was fairly easy. But even our  
25 smaller builders have complied. They were not used to it,

1 because they were building homes without solar, but since  
2 2014 they complied. And I think they're just getting used  
3 to it. And they're realizing that the buyers want them.  
4 Not just that, but this is a feature that separates new  
5 homes from re-sales.

6 So despite the flexibility in our ordinance to  
7 meet a minimum average everyone has complied. And all new  
8 homes have a solar energy system. So if anything in  
9 hindsight we could probably at some point in the future  
10 strengthen the standard, because the results have far  
11 exceeded what our ordinance requires.

12 And with that, you know, we're open to any  
13 question you may have.

14 MS. BROOK: Thank you, very much.

15 Andrew, do you have any questions?

16 COMMISSIONER MCALLISTER: I want to just say wow  
17 to what you're doing there and ask, what portion of systems  
18 do you think are going in or do you know that are going in  
19 that are larger than the minimum? You said there were a  
20 significant number. I'm kind of wondering what the  
21 specific portion might be?

22 MR. NG: We see a lot of -- I don't have exact  
23 numbers at this point, but we have a lot of systems coming  
24 in above 3, in a 3 to 4 range. The standard that most  
25 builders offer is the 1.8, but we see a lot of them option

1 up to systems above 3 and 4.

2 COMMISSIONER MCALLISTER: Interesting. Thanks, a  
3 lot. I really appreciate the leadership of the City and  
4 the Mayor for sure. Thanks for being here today.

5 MS. BROOK: This is Martha. I have a question.  
6 I'm wondering if you -- I'm guessing maybe it's a little  
7 too early, but have you been able to assess whether or not  
8 those new homes have been more expensive in the marketplace  
9 or have they actually been able to incorporate the PV into  
10 the typical sales price of a new home in the general region  
11 that Lancaster resides in?

12 MR. CAUDLE: Right, this is Jason. We've had  
13 this conversation on a number of different fronts as it  
14 relates to having values, because we're having a broader  
15 conversation locally.

16 But we don't necessarily believe that housing  
17 prices are indicative of the cost of the home. So what  
18 happens is when you're willing to buy a home based on the  
19 supply and demand factor and the market conditions, the  
20 same house that's built frankly in Lancaster for \$250,000  
21 is build in Santa Clarita for \$400,000 or sold for it. So  
22 it's an issue of supply and demand.

23 Adding a solar panel on the roof doesn't  
24 necessarily -- in the story that we're telling it does  
25 increase the cost of the house, but it decreases your cost

1 of operation. And that's the real story that needs to be  
2 told, is that many people look at this and say, "Oh, it's  
3 an extra \$5,000 on the house." But it's also \$100 less a  
4 month on your electric bill or there's some story. And  
5 that's what the developers have really done a good job of  
6 telling that story.

7 And that's why the Mayor sees it as a no brainer  
8 is that you citizens save money with this. So as much as  
9 the house price -- the house isn't going to change, because  
10 it's on a market-driven factor at the end of the day your  
11 electric bill is going to be cheaper.

12 COMMISSIONER MCALLISTER: Hey, Jason thanks. I  
13 really appreciate that answer.

14 I guess, I'm wondering if you see broad adoption  
15 of that messaging say with assessors or the real estate  
16 industry more broadly. I mean, the mortgage industry. Do  
17 you find sort of the service providers around home  
18 purchasing understanding that out-of-pocket cash flow issue  
19 is actually important for them in their business to  
20 understand. In terms of hey, if this person has a lower  
21 energy bill going forward they're actually going to be more  
22 likely to make their mortgage payment or those sorts of  
23 issues of risk?

24 MR. CAUDLE: I don't know that it's been  
25 institutionalized. I think that's one of the challenges,



1 frankly, to implementation, is that if this drives up the  
2 cost of the house then it's going to push out some buyers  
3 that may not qualify for that house. But there needs to be  
4 something that institutionalizes the value of solar.

5 MR. NG: You know, anecdotally I've heard that  
6 they have more concerns about the ones that are leased  
7 versus the ones that are purchased outright. So with  
8 anything with new homes this comes with the house that's  
9 already paid for. The appraisal community, I think they're  
10 getting used to it, because all of our new homes have solar  
11 on them. So for the past three years, they've had to do  
12 appraisals with this as part of the house.

13 COMMISSIONER MCALLISTER: And those appraisers  
14 presumably also appraise houses outside of Lancaster, I  
15 would imagine. So maybe there's a little study to be done  
16 there to look at maybe there's some differences that can be  
17 detectable in the whole region with Lancaster and other  
18 cities around them.

19 MS. BROOK: Great, thank you.

20 So I think we should open it up to the room here  
21 to see if anybody has any questions for anybody on our  
22 panel or anything you've heard today?

23 MS. RAITT: Or did you want to wait until the end  
24 of the day?

25 MS. BROOK: Oh, sorry.

1 MS. RAITT: Or no, go ahead either way. Just I  
2 know we're running late and I thought we were taking public  
3 comments at the end of the day.

4 MS. BROOK: Oh, okay. Never mind.

5 COMMISSIONER MCALLISTER: I guess I'm interested  
6 -- just to slow us down even more, sorry -- to know, so you  
7 mentioned that some of these new houses are being bought by  
8 investors and then rented out immediately? Is that what I  
9 understood?

10 MR. NG: Are you speaking to Lancaster here?

11 COMMISSIONER MCALLISTER: Yes. Yes, I'm speaking  
12 to Lancaster.

13 MR. NG: The new homes are -- the investors, they  
14 go after re-sales. The new homes, my understanding or  
15 awareness is that they are purchased by buyers that live in  
16 them.

17 COMMISSIONER MCALLISTER: That live in them,  
18 okay. I'm sorry, I misunderstood what you said before  
19 then. I was thinking that the issue for -- that this issue  
20 of mandatory solar was affecting investors in some way, so  
21 I think I misunderstood that. Thanks for the  
22 clarification.

23 MS. RAITT: Okay. Well, then I thank this panel  
24 very much. And if we could go ahead and ask our next panel  
25 to come up to the tables we'll go ahead and just take a

1 moment to rearrange the room a bit here.

2           So Bob Raymer, Greg Mahoney, Karly Silicani, Sue  
3 -- and I'm not going to try to pronounce your last name --  
4 Manuel Alvarez and Obadiah, please sit at the tables.

5           (Break: Room set up for new panel.)

6           MS. RAITT: Okay. So we'll get started again.  
7 Thanks, everybody.

8           Our first speaker is Rob Raymer, excuse me, Bob  
9 Raymer from the California Building Industry Association.

10           MR. RAYMER: Thank you, Commissioner and others.  
11 I'm Bob Raymer with the California Building Industry  
12 Association.

13           And before I get into my presentation today,  
14 which is going to focus on the onsite versus offsite issue,  
15 just like to say as we left off with the last panel you had  
16 mentioned assessors and the key role they could play? That  
17 would be a game changer. We've known that for several  
18 years. We are still the point of tearing the hair out  
19 where you've got builders, large companies integrating  
20 solar as a standard feature. And, you know, basically  
21 seeing these homes appraised at the same value as a similar  
22 sized home across the street with no solar whatsoever --  
23 that has to stop. And it needs to stop quickly.

24           It's a tough thing to address. You don't just  
25 pass statutes saying, "You need to give value for this,"

1 but there obviously is value. So once again that could be  
2 an enormous game changer on this.

3 COMMISSIONER MCALLISTER: Thanks, Bob. I agree  
4 with you and I'm wondering if there's a little natural  
5 experiment going on in Lancaster environs where we could  
6 actually do the numbers and see if there's a detectable  
7 difference in the appraised values of those homes versus  
8 the ones next door?

9 MR. RAYMER: My gut feeling is yes, there is.  
10 And we've even seen this in Davis with that exact example.  
11 So with that, as Farakh mentioned this morning there -- we  
12 need to look at the offsite versus onsite issue in that  
13 there may be the need for an exceptions when you can't get  
14 enough solar, enough onsite energy to meet the ZNE Code  
15 definition.

16 I would like to take it a step further and  
17 suggest that this probably is going to be much more than  
18 just a simple exception. I'm feeling here given what we've  
19 seen in the last decade that while we can certainly meet a  
20 ZNE Code definition, that doing it onsite is probably going  
21 to be at best a 50-50 proposition, maybe even less for  
22 that. And hopefully in the next few minutes I can explain  
23 why.

24 Over the last 15 years single-family construction  
25 has gone vertical. And my apologies for those of you that

1 have heard this again and again, but this is going to be  
2 the same story. About 80 percent of our new single-family  
3 construction is going either two-story or in some cases for  
4 high-density infill is going three-story.

5 We are seeing the emergence of very high-density  
6 single-family construction where the homes are separated by  
7 no more than six feet. This is allowed through the  
8 California Residential Code, because all new homes in  
9 California go dating back to 2011 have to be equipped with  
10 fire-sprinkler systems on the inside, so one of the offsets  
11 for the fire sprinklers in these homes could be six feet  
12 across. It used to be three feet on each side of the  
13 property line. With the advent of the 2014 Code that is  
14 now just simply "forget about the property line, it's  
15 simply six feet between one dwelling and the next."

16 This problem is further exacerbated by the  
17 location of roofing vents throughout the reduced roofing  
18 area. And the need to provide minimum clear space for  
19 firefighter access alongside the solar panels installed on  
20 the roof.

21 And rather than just point out problems, I'd like  
22 to make suggested solution here. I think we can  
23 legitimately put forth the question now to the Fire Service  
24 as to why the fire fighter PV clear space along the side of  
25 the roof, and along the ridgeline, is required on homes

1 that are fully sprinklered?

2           When we put these standards together three to  
3 four years ago we were looking at the type of housing stock  
4 that existed in the mid-2000s. Very few of them were fully  
5 sprinklered and this is something that's changed. And so  
6 in support of Zero Net Energy I would think we're at a  
7 point now with our fire safety design of new homes that  
8 this clear space on new construction is not needed. You do  
9 not see a lot of need to penetrate the roof of a new home  
10 that's on fire, because quite frankly you'd rarely see a  
11 new home that's fully engulfed with fire.

12           Adding insult to injury from a project-wide basis  
13 most local jurisdictions will require project design  
14 requirements that either reduce or eliminate long straight-  
15 of-ways within the residential community -- that being the  
16 long east-to-west boulevard that you would see within the  
17 jurisdiction. You certainly see that in your arteries, but  
18 once you get into the jurisdiction you're going to see 90-  
19 degree turns. You're going to see cul-de-sacs, L-shaped  
20 streets, U-shaped streets.

21           This is done entirely for the purpose of  
22 physically reducing the ability to go more than 25 miles an  
23 hour. It's for the safety of the children, to try to  
24 promote a more residential atmosphere. And quite frankly  
25 most jurisdictions aren't going to let you put in a long

1 east-west facing street.

2 COMMISSIONER MCALLISTER: Hey, Bob?

3 MR. RAYMER: Sure.

4 COMMISSIONER MCALLISTER: Can I also ask about  
5 design characteristics of the homes themselves?

6 MR. RAYMER: Sure.

7 COMMISSIONER MCALLISTER: I've noticed builders  
8 prefer to put penetrations on the back side of the house  
9 instead of the street side of the house --

10 MR. RAYMER: They are now. They are now, yes.

11 COMMISSIONER MCALLISTER: So what happens if the  
12 backside of your house is facing south or a plane that you  
13 would want to put solar on?

14 MR. RAYMER: Well, one of things we're looking at  
15 now, actually we've got HCD (phonetic) here in the audience  
16 that's helping us out with this as well as the CEC staff.  
17 We're trying to sort of get the Energy Code and the  
18 Residential Code to work hand in hand. And I believe with  
19 this update to the California Residential Code there's a  
20 good chance that we're going to come up with at least one  
21 package that allows for the unvented roof.

22 This is in concert with the new high-performance  
23 attics that we're trying to implement where you effectively  
24 have sort of a peripheral venting of that attic area. And  
25 so the need for the venting that we've seen in years past

1 is not there. It also helps us get to a much cheaper level  
2 of that advanced attic system.

3 COMMISSIONER MCALLISTER: Great.

4 MR. RAYMER: And so while it's still an issue, I  
5 see that becoming less of an issue down the road. The  
6 problem here is all of this stuff seems to kind of work  
7 together to kind of make it more difficult to design,  
8 particularly going high-density vertical. That's the  
9 biggest problem.

10 And the other problem here is when you go high-  
11 density vertical that home, that single-story home that's  
12 about 20 percent of the market out there, is usually  
13 perched right between two taller homes. And that, in and  
14 of itself, is problematic.

15 Now, considering all of this and then  
16 understanding the average size that a single-family  
17 dwelling is going to need -- and this is where right now  
18 we're sort of at a disagreement with CEC and I guess PUC  
19 staff -- we're estimating given what we know for ZNE, that  
20 the average size of the system will be 7 to 8 kilowatts.

21 Well, quite frankly our analysis is based on the  
22 information we have at the time that was done two years  
23 ago. I'd like to say that we have virtually no expertise  
24 at all, no basis for using the CEC's tool that's going to  
25 be available for the Tier 1 and the Tier 2 options and the



1 Tier 3 option or whatever we're going to call it with the  
2 Green Building Regs. We need to get familiar with that ZNE  
3 Package Calculator, so we can understand what exactly the  
4 design constraints are going to be required for that ZNE  
5 Code home.

6           Once we get a good feel for that, you know, a lot  
7 of doors are going to be able to open up. And, you know,  
8 moving on why does the PV system have to be that size, I  
9 was a little surprised to see on the chart that was put up  
10 at the beginning that for a home being built in Climate  
11 Zones 11, 12, 13 and 15 -- well let's forget about 15 --  
12 11, 12 and 13 that you're going to be able to get by with a  
13 5 to 6 kilowatt system. Like I said we were making  
14 estimates that it would probably be a 7 to 8. The reason  
15 for that, of course, was plug load and the gas usage.

16           Obviously, as we all know, about 55 to 65 percent  
17 of the homes total electrical load after the 2016 Standards  
18 are implemented is going to be related to the plug load.  
19 And that, of course, has to be taken into account when  
20 designing the PV system.

21           In addition, the CEC's definition of ZNE will  
22 require industry to account for a home's gas load. When  
23 calculating the PV size you put the two of these together  
24 and there's just no way that we felt a 3 to 4 kilowatt  
25 system was going to get you to ZNE.

1           Once again, all of this can change once we become  
2 familiar with these design tools.

3           Now, more importantly, the offsite solar who-  
4 what-when and where, all of this is going to require a  
5 great deal of cooperation between the home builder, the  
6 solar companies, the utilities, etcetera. There's a lot of  
7 issues: net metering, everything else that you can think  
8 of. All of these are still moving targets and that's not a  
9 good thing.

10           It would've been very helpful to have all of this  
11 answered three to four years ago, because from a code nerd  
12 perspective working with the building codes for many years  
13 the fact of it goes it's currently May of 2015, 2020 from a  
14 code perspective is right around the corner. And so we  
15 need to be able to -- as an industry we need to be able to  
16 number one, understand what it's going to take to comply  
17 and more importantly. And more importantly we're going to  
18 have to be able to explain to the potential home buyer why  
19 this is here and more importantly, you are going to get  
20 your money back.

21           You know, for the past 35 years a key way -- a  
22 key mechanism we have used to sell the changes that new  
23 standards have brought about has always been, "Eventually,  
24 you're going to get your money back." We don't necessarily  
25 tell them it's going to be in year 29 of a 30-year package.

1 But it's nice to be able to look at them and say, "This is  
2 cost-effective." And so that's one of the thing that we're  
3 going to have to deal with.

4 Obviously, in terms of tools and mechanisms out  
5 there something similar to a Mello-Roos type of a funding  
6 mechanism where -- you know, for the things that you can't  
7 necessarily get into the 30-year mortgage to have other  
8 options that are out there, community-wide systems and  
9 whatnot, systems that remotely located in another  
10 jurisdiction, but in the same climate zone and in the same  
11 utility zone. All of this needs to get worked out very  
12 quickly with the utilities. They need to be kept whole.

13 At the same time we need to have these answers,  
14 like I said, yesterday. And so with that I realize I've  
15 kind of already gone over time. And so maybe at the end of  
16 this we can discuss cost, which is also a small issue to  
17 us, but with that thank you.

18 COMMISSIONER MCALLISTER: Just a little. Thanks,  
19 Bob.

20 MS. RAITT: Okay. Next is Greg Mahoney.

21 MR. MAHONEY: Good morning. My name's Greg  
22 Mahoney. I'm the Building Official for the City of Davis  
23 and I'm representing CALBO. And I apologize, the handout  
24 that you got, I sent the wrong file this morning. I have  
25 the correct one up here now.

1           I also apologize for the less than positive  
2 attitude or message that I may be bringing, but I think  
3 it's important to address realities associated with  
4 implementation and enforcement.

5           So I'm not sure what the tracking mechanism is  
6 going to be for the building officials to keep track of  
7 offsite solar, but I just want to kind of identify some of  
8 the issues that we're faced with. So if we can go to the  
9 next slide?

10           I brought some slides I thought would just kind  
11 of set the stage for us. So, when I started my career in  
12 code enforcement, building code enforcement 27 years ago,  
13 these are the four code books that I had on my desk.

14           COMMISSIONER MCALLISTER: That's cute.

15           MR. MAHONEY: And those were half-sized binders,  
16 by the way. Those aren't the full-sized binders we see  
17 now. And if we can go to the next slide. This is what my  
18 desk looks like today. And so I just provide these photos,  
19 so that people understand that things have changed  
20 significantly over the past 25 years or so.

21           And if we can go to the next slide. We also, in  
22 addition to the codes -- during the last code cycle of  
23 2010, we got two new code books that we've never had to  
24 read or know before: the Residential Code and California  
25 Green Building Standards Code.

1           In addition to that we have, you know, the CASP  
2 Program, Assembly Bill 2188 where we're required to treat  
3 PV contractors in a preferential way.

4           They also have -- you know, many jurisdictions or  
5 building officials like myself are Flood Plain  
6 Administrators for their individual -- I also oversee code  
7 enforcement. You know, we're required to enforce the  
8 Substandard Housing Regulations. You know, vermin  
9 infestation and mold and all these things we really don't  
10 see as our core mission.

11           We have now Civil Code requirements that we have  
12 to enforce, Civil Code 1101 with Water Efficiency  
13 Regulations. We have a similar Assembly Bill that would  
14 require us to also treat EV contractors in a preferential  
15 way, CASP, all these things.

16           So what I'm trying to -- the message I'm trying  
17 to bring is that our plate is full. And I know that a lot  
18 of times well-intended organizations think that we should  
19 be able to measure the depth of mulch and verify whether  
20 there's overspray on irrigation systems and things like  
21 that. And they see it as only taking a few extra minutes  
22 while we're there.

23           But if we can go to the next slide, I guess the  
24 message that I want to send out there is absolutely CALBO  
25 is supportive of energy efficiency. We understand the

1 importance of that and we understand that it's something  
2 that we are tasked with ensuring and verifying. And it's  
3 something that we know needs to happen. But our bandwidth  
4 has been exceeded. Right now anything else that gets piled  
5 on our plate means that something's going to fall off.

6           We have a number of factors that affect that.  
7 Most of the cities are understaffed right now with the  
8 downturn in the economy. We cut our staffs, now things are  
9 picking up, but City Councils and Boards of Supervisors and  
10 City Managers are unwilling to bring people on, because  
11 they don't know how long it will last. And, you know,  
12 there's the real I guess possibility that we would have to  
13 lay them off. So we're operating with less than full  
14 staffs and we seem to be getting more and more  
15 responsibilities.

16           And in addition that, many of the people who have  
17 done this work in the past have retired. Eighty percent of  
18 the building inspectors now are over 50 and we're losing  
19 programs like Butte College who used to turn out building  
20 inspectors. We don't have qualified inspectors to come in  
21 and take the place of those who are retiring. I just hired  
22 two temp people and both of them have little or no building  
23 inspection experience, so we're starting from zero.

24           And so I guess, like I said, the message I wanted  
25 to send -- like it says "Additional responsibilities will

1 continue to compromise our care mission." And our core  
2 mission as stated here -- this is the CALBO's core mission  
3 -- "Promoting public health and safety in building  
4 construction through responsible legislation, education and  
5 building code development."

6 So we all understand the importance of energy  
7 efficiency. We also see health and safety as our core  
8 mission and right now it seems like there are a lot of  
9 things that are being placed -- or we're having to accept  
10 more and more responsibilities.

11 And so if there is going to be any kind of  
12 tracking system it has to be something that's too onerous  
13 for us to deal with.

14 COMMISSIONER MCALLISTER: Well, you said  
15 apologies in advance for the negative tone. I actually was  
16 expecting much worse. But so not the first time I've heard  
17 those issues and they are absolutely real issues and, you  
18 know, I think part of why we're here today really. And not  
19 just in the ZNE context, but also more broadly in energy  
20 efficiency in existing buildings.

21 And there's some frustration on my part that  
22 there's sort of preferential treatment for certain sectors  
23 of the energy economy, the clean energy economy, may be  
24 pushing efficiency off the plat too. Because, you know,  
25 efficiency can be more complicated if it's -- it can be, I

1 think. It really requires you to stick your nose into the  
2 building much more deeply than maybe something next to the  
3 panel like a PV system or whatever.

4           So I think an integrated solution to this is  
5 something we'd really like to work towards. And bottom  
6 line, I know it means more resources to the local  
7 governments. You know, we're trying to do some of that  
8 with the 758 Action Plan to try to get some resources  
9 towards innovative local governments that can come up with  
10 more streamlined or better ways or more effective ways to  
11 work with their contracting community. And maybe do more  
12 with less in some ways, but also justify that they need  
13 more resources.

14           In any case, I don't know what the perfect  
15 solution is going to be, but I'm very sympathetic to your  
16 predicament being a resident of Davis now. And probably  
17 you'll be seeing an application for a permit on Friday, I  
18 think, for a PV system for my house.

19           MR. MAHONEY: We're closed on Friday.

20           COMMISSIONER MCALLISTER: Oh, no. My contractor  
21 didn't tell me that --

22           MR. MAHONEY: Cutbacks, cutbacks.

23           COMMISSIONER MCALLISTER: My contractor did not  
24 tell me that. I'll give him a heads up.

25           MR. MAHONEY: This Friday, we're closed every



1 other Friday.

2 COMMISSIONER MCALLISTER: Every other Friday,  
3 okay. Well, that throws a wrench in my works man, I'm  
4 sorry.

5 So let's see and I do -- and I mean, Davis's  
6 reputation as a jurisdiction that takes code compliance  
7 seriously is I think well known. And so I want to  
8 congratulate you on that and really I know you're doing a  
9 lot with not that many resources.

10 So anyway I guess what I'm saying is that those  
11 are not new issues, but I think creative thinking from  
12 everybody in the room and on the Web about how we might  
13 better attack some of these issues would be very, very  
14 welcome. Particularly from jurisdictions that are thinking  
15 hard about this and that sort of are making good faith  
16 efforts to do what's being asked of you. And seeing where  
17 the weaknesses are and where more resources would be most  
18 helpful from a state level or elsewhere.

19 So I appreciate your being here today and thanks  
20 a lot.

21 MR. MAHONEY: Sure.

22 MS. RAITT: Okay. The next speaker is Karly  
23 Silicani.

24 MS. SILICANI: All right, I'll be shifting gears  
25 a little bit from Building Codes to Community Solar. I am

1 the Product Manager at PG&E for our Solar Choice Programs,  
2 which are recently named Community Solar Programs.

3 On slide 2, I'll start with a brief history of  
4 the proceeding in April 2012 PG&E filed an application with  
5 the CPUC for the Green Tariff. A year later there was a  
6 settlement agreement with several parties changing what was  
7 proposed as a reg-based program to a steel-in-the-ground  
8 program.

9 In September 2013, Governor Brown signed SB 43  
10 into law. So those of you who are familiar with this  
11 proceeding, this is a Green Tariff Shared Renewables  
12 Proceeding. You also may have heard our program referred  
13 to as the Green Option previously, so all three of those  
14 are the same thing that I will be speaking about today.

15 In December 2013, we filed testimony showing  
16 conformance with SB 43 and in January 2015 we received  
17 approval. There was a decision issued for the program.  
18 And we actually last week just filed three Tier 3  
19 Implementation Advice Letters with regard to the customer:  
20 Site Implementation, the Marketing Implementation and the  
21 Procurement Implementation of our program.

22 So continuing on to slide 3 these shared  
23 renewable energy options, as I mentioned, our solar choice  
24 plans will allow our customers to purchase 100 percent  
25 solar power ensuring that new incremental solar resources

1 are developed. This is a pretty streamlined way to  
2 participate in renewables in that it requires minimal  
3 effort on behalf of the customer. And it also has no cost  
4 shift to non-participants.

5 Getting into the two options that comprise the  
6 solar choice plans, on slide 4, our PG&E bundled electric  
7 customers will be able to purchase electricity in one of  
8 two ways.

9 On the left-hand side of the slide, you'll see  
10 our Community Solar Choice Program. This is a program in  
11 which customers will be able to purchase electricity from a  
12 pool of solar resources within PG&E's service area. Again,  
13 for those of you involved or closer to the regulatory  
14 proceeding this was also referred to as a Green Tariff  
15 Shared Renewables Component.

16 And on the right hand side, you'll see the other  
17 option, which is what we're referring to now as a Local  
18 Solar Choice Program -- previously Enhanced Community  
19 Renewables. And through this program customers will be  
20 able to purchase solar energy through a single project  
21 sited locally within their community.

22 The cap for both programs is 272 megawatts,  
23 that's PG&E's portion of the state-wide cap. San Diego NSE  
24 (phonetic) also will be implementing these two programs as  
25 well.

1           Continuing on to slide 5 I'll start on the left-  
2 hand side, staying with our Community Solar Choice, in  
3 which customers purchase from a pool of solar projects.  
4 These resources will be half a megawatt to 20 megawatts in  
5 size, as I mentioned located within PG&E's service  
6 territory. A customer will be able to purchase or enroll  
7 in the program at either 50 or 100 percent of their  
8 electric usage. And the transaction will take place as a  
9 rate adder on the PG&E bill.

10           The local Solar Choice Program, in which  
11 customers can purchase solar energy from a single solar  
12 project, those projects will be half a megawatt to three  
13 megawatts in size, located within the same county or within  
14 10 miles of the customer's service address.

15           The enrollment structure here is slightly  
16 different in that a customer can enroll through a  
17 developer. And this arrangement will be called a Customer-  
18 Developer Agreement and the customer can enroll up to 120  
19 percent of their usage, which is an approximation to  
20 achieve 100 percent of a customer's annual load.

21           And the transaction, if you will, will take place  
22 is two different ways. It will take place, as I mentioned,  
23 with this Customer-Developer Agreement as well as the  
24 customer receiving a credit on their PG&E bill for their  
25 share of the share of the solar output from their

1 subscribed project.

2 For both programs, as I mentioned, these will  
3 serve PG&E bundled customers.

4 On the next slide, slide 6, our portion of the  
5 600 megawatt state-wide cap is 272 megawatts, of which 45  
6 megawatts are reserved for residential customers. Our  
7 legislative enrollment window is through 2019 or until the  
8 cap, the 272-megawatt cap, is reached whichever comes  
9 first. But once a customer enrolls, they'll be able to  
10 continue to participate on the program beyond this stage.

11 The program will be seeking Green-e Energy  
12 Certification similar to what SMUD's programs are also  
13 certified by Green-E Energy. This is the leading voluntary  
14 certification program for renewable energy.

15 On slide 7 I'll speak a little bit about the  
16 procurement. I noted briefly that these projects, both  
17 options, will result in incremental new solar resources in  
18 PG&E service territories. So in direct response to the  
19 customer enrollment PG&E will be signing long-term  
20 contracts for these new solar resources. And all of these  
21 resources will be above and beyond our RPS requirements.

22 There are a few special provisions as a result of  
23 SB 43 and the CPUC Decision. There's a 50-megawatt pre-  
24 procurement that will take place independent of customer  
25 enrollment. There is also a 20-megawatt reservation on the

1 procurement side for the City of Davis.

2           On slide 8 there are covered a couple of features  
3 specific to the Community Solar Choice Program. Again this  
4 is the program in which a customer can purchase from a pool  
5 of solar projects. The customer can receive deliveries  
6 from day one under this project. Prior to these new  
7 projects coming on line that were assigned in response to  
8 customer enrollment, customers will be served by PG&E's RPS  
9 Program. However those deliveries attributed to this  
10 program will no longer be counted to the RPS Program.

11           And in an effort to site these resources close to  
12 load, projects will be solicited in communities with the  
13 highest level of enrollment and elsewhere as demand  
14 warrants.

15           Lastly, on slide 9 I'll speak a little bit about  
16 our local Solar Choice Program. Again, this is a unique  
17 structure in that it involves three parties. The Customer-  
18 Developer Agreement allows the customers within the same  
19 county or ten miles of a project to contract for a share of  
20 the output of the project. PG&E will be signing long-term  
21 power purchase agreements with these projects and off-  
22 taking all energy from these projects, but paying for the  
23 unsubscribed energy only.

24           The developer has a signed payment for the  
25 subscribed portion of the energy to the customers, in which

1 the customers will receive a true credit on their bill,  
2 corresponding to the output of their subscribed solar  
3 portion of the project, which will be in the form of our  
4 EECR Tariff. And they will receive, again, this bill  
5 credit corresponding with the monthly output from the  
6 project.

7 So that's a very brief high-level overview of the  
8 two programs, but we, as I just mentioned, filed the  
9 Implementation Advice Letters last week. And pending the  
10 approval of those advice letters, we'll be looking to  
11 launch this program either later this year or in Q1 of  
12 2016. So thank you.

13 COMMISSIONER MCALLISTER: A quick question,  
14 thanks for that. So it looks like both of those programs  
15 are attached to the customer? Or have you thought about an  
16 idea to attach those commitments to the building?

17 MS. SILICONI: The program, as it's currently  
18 structured is attached to the customer. I should note that  
19 it is open to both residential and non-residential  
20 customers. It is considered portable for the customer,  
21 once they've signed up, but it is not attached to the  
22 premise.

23 COMMISSIONER MCALLISTER: So as its currently  
24 designed it's not really incorporatable into code itself,  
25 because code is apart from the customer.

1 MS. SILICONI: Again, yes it's tied to the  
2 customer.

3 COMMISSIONER MCALLISTER: Okay. Great, thanks.

4 MR. RAYMER: Is this like a PPA that PG&E  
5 operates?

6 MS. SILICANI: So the procurement for these  
7 programs will take place through the REMAT, the Renewables  
8 Market Adjusting Tariff, which is an existing procurement  
9 mechanism as well the RAM, Renewables Auction Mechanism,  
10 which is another existing procurement mechanism.

11 MR. RAYMER: Thanks.

12 COMMISSIONER MCALLISTER: Go ahead, Cathy.

13 MS. FOGEL: I haven't followed this proceeding in  
14 depth, but I understand there will be a cost premium for  
15 these?

16 MS. SILICANI: Yes.

17 MS. FOGEL: I was wondering if you could speak to  
18 that a little bit?

19 MS. SILICANI: Absolutely. The cost premium for  
20 the Community Solar Choice Program, which is the pool of  
21 solar resources, it varies by customer class, but its  
22 roughly in the 2-to-e cents per kilowatt hour-range.

23 COMMISSIONER MCALLISTER: Above standard retail?

24 MS. SILICONI: Correct. And it functions as a  
25 rate adder. The rate structure is such that the customer



1 will purchase the solar energy, pay the indifference  
2 charges and be credited the standard class average  
3 generation adjustment, which again, varies by customer  
4 class, but ranges between 2-to-3cents per kilowatt hour.  
5 We've just named these, so I apologize, I'm going back to  
6 the regulatory names -- of Enhanced Community Renewables  
7 names or the program, which we're now calling the Local  
8 Solar Choice Program, will again vary by customer class.  
9 But again we're looking about a 7-to-8 cent bill credit for  
10 those customers.

11 COMMISSIONER MCALLISTER: Okay. What's this  
12 indifference charge? Could you describe that?

13 MS. SILICANI: Yes. There are a variety of  
14 indifference charges that were prescribed as part of our  
15 decision. These include (indiscernible) management  
16 charges, regis charges, resource adequacy, solar value  
17 adjustments, proxy value for PCIA and -- I'm forgetting one  
18 -- but it comprises -- marketing and administration are  
19 solely supported by these customers as well.

20 COMMISSIONER MCALLISTER: Okay. Any round number  
21 for what those will be for a typical residential customer?

22 MS. SILICANI: The specific indifference charges?

23 COMMISSIONER MCALLISTER: Yes.

24 MS. SILICANI: I think we're around 2 cents for  
25 all of those charges, but again one of those charges is a

1 function of the customer class as well. And we just filed  
2 all of the rates by customer classes or the request for  
3 that rate approval in our Customer Site Implementation  
4 Advice Letter.

5 COMMISSIONER MCALLISTER: Okay. So there are  
6 versions of this going through from all the IOUs; is that  
7 correct?

8 MS. SILICANI: That's correct.

9 COMMISSIONER MCALLISTER: Okay, great. Now,  
10 maybe Manny's going to talk about Edison's? No. Okay.  
11 Thanks for that.

12 MS. SILICANI: Thank you.

13 MS. RAITT: Okay. Next is Sue Kristjansson, from  
14 Sempra Energy.

15 MS. KRISTJANSSON: Thank you. Sue Kristjansson.  
16 I'm the Codes and Standards and ZNE Manager from SoCalGas.  
17 And I highly suspect that my deck is going to really kind  
18 of tie into the topic of conversation today, considering  
19 the mentions of electrification.

20 But I do thank you for having me here. I  
21 appreciate the opportunity to come here and discuss the  
22 ways that natural gas will help California meets its ZNE  
23 and longer-term GHG goals going forward. Next slide  
24 please. Thank you.

25 Ultimately, we want the same thing. We have some

1 pretty aggressive goals. We want to reduce the carbon  
2 emissions in the state. We want to double the  
3 efficiencies, based on the Governor's State of the State.

4 And I was quite pleased today with some of the  
5 things I heard. It seems like there's a little more  
6 acceptance of natural gas and awareness of the need for  
7 natural gas on a go forward from -- between Martha's  
8 comments about the cost implications of the new and  
9 exciting grid, over the 30-year period, and the calculation  
10 of TDV and recognizing that nature gas is the more cost  
11 effective. To the gentlemen, Dave from CARB, being so  
12 accepting of what we're working on with biogas and  
13 biomethane. And different opportunities that we have to  
14 clean the natural gas for pipeline injection and really  
15 contribute in some significant ways. So I was very  
16 heartened by those comments. Next slide please.

17 So natural gas is absolutely part of the  
18 solution. And we've talked today about some of the  
19 challenges that we face in getting to Zero Net Energy. We  
20 have the intermittency of the Grid, balancing the Grid  
21 components. We have the driving the efficiency to the  
22 levels of generation that we are replacing in the first  
23 place.

24 And then of course the economics, which is a  
25 pretty significant element in the state. A quarter of

1 California's residents, as per the U.S. Census Bureau  
2 estimation, is that a quarter of California residents live  
3 in poverty. And so when we look at cost implications of  
4 some of the things that we're going to adopt or move toward  
5 who ultimately is going to pay the price for it in the long  
6 run. But we're here because we believe that natural gas  
7 can help that.

8           And some of the examples -- and I don't have that  
9 in my Power Point -- it didn't even occur to me until I saw  
10 Kathy's presentation, but SoCalGas is actually operating in  
11 a world of ZNE right now as well. We're actively  
12 participating in the Prop 39 Combined Project. We are a  
13 partner in the big two, which is the High-Performance  
14 Attics and High-Performance Walls Training of the Builders.  
15 We have a sponsorship for a KB Zero 2.0 in Lancaster, as a  
16 matter of fact.

17           We have the Commercial Playa Vista property, the  
18 resort, which is a commercial multi-use property for an  
19 entire community in Playa Vista. And we have the ABC 2.0  
20 and 3.0 homes that we're the title sponsors for right now,  
21 which have full complements of natural gas technologies and  
22 equipment in them and meet Zero Net Energy. So we're very  
23 proud of those projects. Next slide please, thank you.

24           And to that end, we recently commissioned a  
25 study. Navigant did a vision study in 2014 and as you can

1 see, natural gas is absolutely the preferred choice of the  
2 consumer.

3           And I think a lot of times when we're moving down  
4 the road toward Zero Net Energy and energy efficiency --  
5 which we 100 percent are in line with that -- we tend to  
6 stray away from or maybe forget for a moment that the  
7 consumer is out there and they have very specific wants and  
8 needs. And we have to factor that in and balance what  
9 we're trying to achieve here.

10           These are just a snapshot of just six of -- well,  
11 there's the four main end-uses in any residential new  
12 construction now, but they even from open-ended questions  
13 added fireplaces and outdoor living as major elements that  
14 they prefer natural gas.

15           And ironically I was at a conference in D.C. with  
16 Ralph DiNola. He had hosted it, NBI had hosted it. And  
17 one of the questions in the final day -- they were doing a  
18 survey and it was to the audience who, if I might add based  
19 on kind of my acceptance in the room, was very  
20 electrification-focused. "How many of you believe that on-  
21 site combustion should be allowed?" And the result was 67  
22 percent, so this is pretty widely accepted. Next slide  
23 please.

24           Not only is it preferred, but it's affordable,  
25 which is one of the main reasons that it is preferred.

1 These might look like small numbers to some of us, but over  
2 a year between \$200 and \$750 is a pretty substantial number  
3 to the quarter of the California population that lives in  
4 poverty right now. Next slide, please.

5           And then from an efficiency standpoint -- Martha  
6 touched on this a little bit -- because TDV really is  
7 factored around the source or the primary energy elements,  
8 when you factor that in natural gas is far more efficient  
9 than electricity -- not renewable of course. So this is a  
10 snapshot of the two current states, right? It's pipeline  
11 gas and it's transmission electricity, but there is a huge  
12 difference in the efficiencies of the two commodities.

13 Next slide, please.

14           So "Zero Net Energy, How are We Going to Get  
15 There?" This is consulting study that we just commissioned  
16 with Navigant.

17           And this is kind of along the same theme that  
18 we've been talked about. I think Kathy mentioned it a  
19 little bit, so it's integrated design looking at how you're  
20 doing the building shell and daylighting. It's looking at  
21 the highly efficient technologies, both natural gas and  
22 electric. Optimizing -- getting some automation in there  
23 with some smart technologies. And then, of course, your  
24 renewable generation on top of that. So it's not a one or  
25 the other, it's both. It's "and" and "both."

1           So this Navigant study -- if you'd go to the next  
2 slide, please.

3           The other element is that it indicated that a  
4 mixed-fuel home achieved Zero Net Energy just as well if  
5 not better than an electric home, because at this point in  
6 time, as we talked about with the source energy  
7 calculation and TDV, natural gas is in many cases more  
8 efficient than its electric counterpart. So here it is in  
9 the numbers.

10           We had an opportunity to present this to some of  
11 the CEC staff a little over a week ago. We're going to go  
12 more in-depth into the study, discuss it a little further  
13 and really look at the results as they come out, which  
14 should be sometime this week. Next slide, please.

15           And the cost savings as well, so here's an  
16 opportunity. We talked about -- who was it who talked  
17 about -- Farakh, you talked about reducing the size of the  
18 PV systems and that was a goal. A mixed-fuel home actually  
19 achieves that, because when you have that have the  
20 efficiencies of the -- I'm sorry?

21           MR. RAYMER: No, that's okay. I'm saying wow.

22           MS. KRISTJANSSON: Oh, okay. I thought you said  
23 "What?" So --

24           MR. RAYMER: Well, we can say that too.

25           MS. KRISTJANSSON: Yeah, I was pretty pleased.

1           As you gain your efficiencies in the natural gas  
2 appliances and using highly-efficient technologies in both,  
3 in the baseline both the electric and the natural gas, you  
4 can reduce the size of your PV to accommodate the rest of  
5 the load. Next slide, please?

6           Oh, I'm sorry, back one. I did miss the  
7 differences in the utility costs and the TRC values are  
8 both positive in the mixed-fuel home as opposed to the  
9 electric-only ZNE home. Next slide?

10           And then I'll just touch on this very briefly.  
11 Between now and 2020 we've got whatever we're working on in  
12 the state to get moving toward the ZNE mantra and goal.

13           And then from 2020 to 2030 we're going to have to  
14 look at some things that are currently not cost-effective  
15 in any way. You know, fuel cells are not cost-effective,  
16 but we're trying to drive that. We're trying to move the  
17 needle on that kind of thing.

18           And that feeds into the discussion today about  
19 community generation. Does it have to be electric only?  
20 Does it have to be solar PV only or are there opportunities  
21 for natural gas community generation? I personally think  
22 there are. My company thinks that there are. And there  
23 are a lot of people -- based on the response I got from my  
24 presentation being posted on your site and the support that  
25 I got via email -- I think there are a lot of people that



1 are moving in this direction and recognizing the value that  
2 natural gas brings to the discussion. Next slide, please.

3 But this is just a right-now what we just talked  
4 about in the prior slides. SoCalGas is doing a lot of  
5 things moving toward an energy system that is clean, both  
6 air quality, efficient, and really serves the entire  
7 discussion of energy and the environment. Next slide.

8 We touched on biogas a little bit. Commissioner  
9 McAllister, you asked really how much could we achieve  
10 through renewable natural gas? And the answer is up to 40  
11 percent of natural gas pipeline. So I think that's pretty  
12 substantive, so we have some projects already that we've  
13 been doing for years. And they're wildly successful.  
14 We've got Gill's Onions, (phonetic) we have a couple of  
15 different plants. And we keep moving the needle on these  
16 technologies and advancing them to get to that point,  
17 because ultimately that's our goal as well. Next slide,  
18 please. I'm trying to hurry, because I know we're behind  
19 schedule.

20 Power-to-gas --I don't know who here has heard to  
21 power-to-gas. This is the process of taking -- let me back  
22 up. In the EU -- I'm sure you've all heard in Germany they  
23 had a little issue with overproducing and having nowhere  
24 for it to go. So this is an opportunity to take that  
25 excess renewable energy, put it through a very scientific

1 system that you can all see on the board there -- I'm not a  
2 scientist, I can walk through it, I can read the slides --  
3 but basically its capturing and separating out the  
4 molecules, so that you use some for one element and some  
5 for another and then re-injecting those or storing them.  
6 So it's a really good opportunity.

7 We've got some work going on in this area right  
8 now. And I don't think it's too far in the future,  
9 considering that Europe kind of paved the way a little bit  
10 for this. And the next slide.

11 So ultimately, we're marching to the same 2050  
12 goal as everyone else here. We are absolutely confident  
13 that we play a significant role in this. We're going to  
14 continue to do the work that we're doing, knowing the value  
15 that we bring to the future environmental impacts and goals  
16 of California.

17 And overall, quite honestly, I think that the gas  
18 industry is probably thinking in the same way that SoCalGas  
19 is. I think that maybe this is not information we've  
20 gotten out in the past as aggressively as we're trying to  
21 now let you know what we've been doing for a long time.  
22 And what we continue to do, because we are ultimately in  
23 the same state with our families and kids and we want the  
24 same things as everyone else. So thank you.

25 COMMISSIONER MCALLISTER: Thanks very much for

1 being here, I guess two quick questions.

2           So I mean I've talked with Dennis Ariela  
3 (phonetic) quite a bit about these issues. And I certainly  
4 appreciate all the creativity Sempra and the Gas Company  
5 are bringing to this topic. So you answered my question  
6 about biogas. Thanks very much.

7           And I wanted to know what SoCalGas's  
8 participation in the Carbon Study Work that the Investor  
9 Owned Utilities are doing as we transition.

10           So there's a ZNE discussion that really is sort  
11 based on our current thinking about ZNE, but if and when we  
12 transition over to a more carbon metric, as the gentleman  
13 from ARB was talking about earlier -- and that I think that  
14 all of us believe we need to do at some point, because the  
15 bottom line metric is carbon. You start counting those  
16 molecules and it's sort of difficult to know. You know,  
17 the scenarios are widely varying in terms of what the  
18 impact or what the relative participation of gas combustion  
19 at the local level can be.

20           So I guess I'm wonder what's your participation  
21 in that discussion, the modeling of the carbon scenarios  
22 and figuring out what metrics the utilities are going to  
23 bring to the table?

24           MS. KRISTJANSSON: So I know that we have an Air  
25 Quality Department that handles that, but I do know -- and

1 it's not specific to carbon, but we've done methane leak  
2 studies. We're in the middle of an indoor air quality  
3 study with LVNL and GTI check-in, (phonetic) because now  
4 that we've increased the efficiency of the building shell  
5 what are we trapping inside that can't get out.

6 So we're proactively trying to move forward and  
7 find out the answers to these things, so that we can look  
8 at what we can do early on to combat them. And make sure  
9 that we're cleaning the air and we're doing what we have to  
10 do as we rapidly advance building and those elements. So I  
11 know that they are, and I can definitely get some specific  
12 information for you, but I'm not within that world.

13 COMMISSIONER MCALLISTER: Okay. That's great. I  
14 guess it seems important, certainly for Sempra and for  
15 PG&E's gas side to understand what the electricity modelers  
16 are doing in the investor and utility world, really across  
17 just the electric sector. And what their assumptions are  
18 about end uses and the electrification of those end uses  
19 for purposes of carbon accounting, because I think that's  
20 going to affect gas end use. And the gas company and the  
21 gas folk suppliers ought to really know about that and  
22 align with that in some way.

23 MS. KRISTJANSSON: I agree to an extent, but I do  
24 think that there's a shift in the mindset a little bit  
25 about natural gas a lot more information comes out and

1 people start to see the work that the gas industry is doing  
2 overall. So I'm confident that we're --

3 COMMISSIONER MCALLISTER: I'm not disagreeing  
4 with your presentation. I just think that, you know, there  
5 may be a little bit of left hand-right hand going on within  
6 the industries.

7 MS. KRISTJANSSON: Yes, I would agree with that.

8 COMMISSIONER MCALLISTER: So I would advise sort  
9 of to triangulate a little bit there.

10 MS. KRISTJANSSON: Yes, thank you.

11 COMMISSIONER MCALLISTER: Thanks a lot.

12 MS. RAITT: Okay. Next is Manuel Alvarez from  
13 Southern California Edison

14 MR. ALVAREZ: It's still good morning, I guess.  
15 I'm trying to keep you on track here for this day.

16 I guess I just wanted to kind of remind the  
17 Commission -- I think you're well aware of it -- that the  
18 utilities in general and the (indiscernible) specifically,  
19 who have been supportive of your Title 24 and your Title 20  
20 as well as any federal efforts that go on building  
21 standards, so we appreciate it.

22 But I guess I was taken this morning to your  
23 opening comments about, I guess from conception to  
24 compliance, is a long and winding road. And this, today's  
25 meeting as well as our meetings we had in 2011 and 2012

1 when we drafted the 2013 IEPR to set those things, actually  
2 raised a number of issues at least from my perspective on  
3 the regulatory front we've seen a lot of progress and we've  
4 seen a lot of activity.

5           So if you can just change the slide if somebody  
6 is there. Actually, I think you're well aware -- I didn't  
7 see you, Heather, behind that screen.

8           MS. RAITT: I know, I'm hiding.

9           MR. ALVAREZ: I think you're well aware that  
10 Edison has always emphasized that energy efficiency comes  
11 first. That's definitely what the state's loading order is  
12 all about. And as you're aware -- you brought it up  
13 earlier in your comments, Commissioner -- there's  
14 definitely some challenges with the renewables. And that's  
15 something that we're going to have to face on a policy as  
16 well as the programmatic activities that are going to have  
17 to be addressed.

18           We're confronting that now on some of the  
19 projects that we're involved with. And I'll talk about  
20 that a little bit later. But then after we do our deep  
21 energy efficiency we definitely want to get into the  
22 renewable as the final step to get to Zero Net Energy Home.

23           Edison has a number of projects going on with the  
24 Net Zero, so I just wanted to list them out for you there.  
25 During our written comments I'll work with your staff if

1 they want to know more specific or more detailed  
2 information on where we are with these particular  
3 activities. I'll bring that to you in our written  
4 comments.

5           We have three active projects that are currently  
6 undertaken and I think in those projects you're going to  
7 find that we're dealing with gathering information that'll  
8 be useful to you in drafting this particular IEPR dealing  
9 with some of the Grid impacts, some of the activities that  
10 we're doing on the commercial buildings, nonresidential  
11 buildings, some educations with our builders and our  
12 building community. A lot of work on retrofits in terms of  
13 construction that we're doing in existing homes. And  
14 finally looking at the community area and how we deal with  
15 both the onsite, offsite questions that go along with this  
16 activity.

17           But one of the most important things that I think  
18 in the list of these projects is that there's a number of  
19 people and a number of activities that actually go behind  
20 any individual project. And so there's a whole  
21 infrastructure of resources and talent and education that  
22 is being undertaken today, at least in the projects that  
23 we're involved. And hopefully we're preparing for that  
24 future that you're envisioning in the 2020 and 2030  
25 timeframe.

1           So with that I guess I'll just close and answer  
2 any questions you may have. And perhaps illustrate to you  
3 the kinds of projects we have there. And then our final  
4 slide, just that it takes a large number of people to get  
5 involved. So even though you see one or two of us here  
6 before you talking about these activities there's a whole  
7 group of people behind each and every project and each and  
8 every activity. So with that, I'll finish off.

9           COMMISSIONER MCALLISTER: Thanks, Manny. So you  
10 have a lot of photos about the Solar Decathlon, so I mean  
11 that's down in Irvine and I imagine that's a big deal for  
12 you guys. Maybe you want to elaborate a little bit on  
13 that?

14          MR. ALVAREZ: Actually, I'm not involved in that  
15 program personally, so I'm not sure I can do. But I'll  
16 actually have it highlighted for you in our comments.

17          COMMISSIONER MCALLISTER: Oh, great. Okay.  
18 Yeah, that Solar Decathlon has come to California now, I  
19 think it's a great opportunity in Southern California after  
20 a number of years where they had gray weather and rain on  
21 the mall in D.C. And they just couldn't kind of make the  
22 buildings work properly as designed. They opted for a  
23 sunnier spot and I think that was a good move and it's  
24 great for California to have I think what'll end up being a  
25 long-term site where they can really put these buildings



1 through their paces. And Edison's been a good partner in  
2 that, so thanks for being here.

3 MS. RAITT: Okay. Next is Obadiah Bartholomy  
4 from SMUD. I'll get your slides here.

5 MR. BARTHOLOMY: Hello. And thanks for the  
6 opportunity to present here today. Thanks to Farakh for  
7 the invitation.

8 I'm going to be presenting some thoughts that  
9 SMUD has relative to some of the discussion we've been  
10 having today on the pathways to Zero Net Energy. And speak  
11 as well to our current program structure and where we see  
12 that going in light of how we're thinking about Zero Net  
13 Energy. As well as speak to some of the great impacts  
14 we're thinking about and measuring and doing research  
15 projects around and some of the shared solar activities  
16 that we have for our customers.

17 So before I launch into this I would just like to  
18 say SMUD has been a strong supporter of Zero Net Energy  
19 Policy and demonstration projects. And some of what I say  
20 may be a little controversial, but our intent is not to  
21 move away from ZNE. But try and refine it to something  
22 that really delivers the maximum value for its output.

23 COMMISSIONER MCALLISTER: It's disappointing.  
24 You know, Mike Kesey (phonetic) was never controversial.

25 MR. BARTHOLOMY: In the spirit of Mike then. So

1 we're wrestling with a lot of questions that are out beyond  
2 2020 in terms of how we're going to get to the state's  
3 long-term carbon goals. And not just for electricity, but  
4 how can the electric sector help the transportation sector  
5 and natural gas sector get to the 2030 and 2050 Carbon  
6 Reduction Goals. And really see new buildings as a key  
7 opportunity there.

8           We're also interested in trying to, as rapidly as  
9 possible de-carbonize the state's electricity generation  
10 mix, understanding how we can drive down the energy  
11 intensity of new buildings. Asking the question of how we  
12 can ensure that occupants of these buildings will have the  
13 lowest possible utility bills. And how we can minimize the  
14 Grid impacts to significant new additions to load. So  
15 those are the questions. Next slide.

16           When we look at it, our current definition of ZNE  
17 buildings may not be the best answer. And I'll explain why  
18 in the next couple of slides. So requiring onsite  
19 generation that's equivalent to the TDV annual consumption,  
20 of both electricity and natural gas, may result in  
21 overinvestment in supply and underinvestment in energy  
22 efficiency and increased electrification. And that really  
23 depends in large part on how we look at the loading order  
24 and the cost tradeoffs and the kinds of forecasts that re  
25 driving those out into the future.

1           Utility investment in the required back-up  
2 infrastructure and generation capacity could not be  
3 recovered by those that are moving into these new homes  
4 depending the rate policies that the utilities put in place  
5 now and going into the future to help pay for that  
6 infrastructure.

7           And really the question of whether we zero out at  
8 the building level versus at the network level, and  
9 leverage the infrastructure that's been put in place, is  
10 one that we're wrestling with very heavily in terms of how  
11 do we maximize the amount of carbon that gets reduced for  
12 each dollar invested? So next slide.

13           So one of the things that we're looking at, and  
14 are going to be providing comments on, are really the  
15 appropriateness. And we talked a bit about the definition  
16 of ZNE, which I agree is a nice, neat, clean definition for  
17 something that's fairly complex. But when we look at it,  
18 it's really can we think about trying to redefine it from  
19 Zero Energy on an annual basis with TDV, to focusing on  
20 some of the outcomes that we really want from a policy  
21 perspective from new construction buildings.

22           So focusing on zero peak demand, so that we don't  
23 have to add Grid side infrastructure to support these  
24 homes; focusing on Zero Carbon, so that we don't have to  
25 make major investments down the road to retrofit these

1 homes to meet the long-term carbon objectives of the state.

2           Making sure that these homes are as demand  
3 responsive as possible, so that we're able to use them as  
4 resources to integrate new renewables. And that means  
5 including more controllable loads in homes than we're  
6 currently contemplating.

7           And supporting the transportation sector  
8 initiatives, making sure that these homes are ZEV ready and  
9 include the infrastructure to support -- an easy decision  
10 to choose zero emissions vehicles in the future for  
11 customers that are moving into them.

12           Some of the things that we also think are worth  
13 part of the -- worth being part of the discussion -- are  
14 the use of shared rather than onsite solar PV. And when we  
15 think about that, think about structures where builders may  
16 pay for the net costs of serving these new construction  
17 loads from zero carbon resources that may be beyond solar  
18 resources. But that's something that we think may make  
19 sense to think about as an upfront investment like the  
20 solar PV is an upfront investment in these homes. Next  
21 slide.

22           So in thinking about those elements we've been  
23 designing our new construction program to try and take all  
24 of those into account. To look at an integrated demand  
25 side management approach that's focused around peak

1 reduction, trying to make what sounds really complicated to  
2 be really easy actually for builders to participate in.  
3 And move us towards ZNE readiness, but really with an eye  
4 towards ultimately moving towards zero carbon. Next slide.

5           So the structure that we have for our SMUD Smart  
6 Home program 2015, we've gotten six or seven builders  
7 signed up for this program right now. It requires a  
8 program entry of a HERS score a 84 and then provides  
9 performance points for additional HERS scores for each  
10 point that you get lower than that. As well as bonuses for  
11 peak reduction if homes can be under 1 kW average peak  
12 demand from 4 to 7, not counting solar PV as well as for  
13 facing your solar PV in a west-southwest orientation and  
14 including 100 percent LEDs.

15           Looking forward -- next slide. I'm sorry, I  
16 forgot to mention we require that the homes be zero  
17 emission vehicle ready, so the conduit is installed and  
18 there's a sticker in place saying, "Install your EVSC  
19 (phonetic) here. And as well, include a smart thermostat  
20 for demand responsive control." Next slide.

21           Looking out into the future we have an evolution  
22 on the efficiency towards more behavioral programs that  
23 interface with our time-of-use rates that will be rolling  
24 out in the future, growing our demand response component  
25 and trying to really promote the use of that smart

1 thermostat and enrollment in our demand response programs  
2 with it.

3           On the PV and storage side we're exploring  
4 incentives for distributed storage within these homes. We  
5 think that will be a nice opportunity for that, cost-  
6 effectively in the future. On the PEV side I mentioned  
7 that these are EVSC-ready. We're going to be offering an  
8 installed EVSC bonus in 2016. And then expect to require  
9 for participation, EVSC be installed post-2018.

10           I mentioned our RTOU rate, so I'll skip that one.  
11 But on the electrification piece we're looking pretty heavy  
12 at electrification and its cost-effectiveness for  
13 customers. And expect that when we think our RTOU rate in  
14 particular, that's going to be an opportunity for use of  
15 electric technologies. Especially some of the more  
16 efficient heat pumps that are coming on to the market now  
17 with COPs above 3 and reaching towards 4 and 5 in  
18 technologies that we're seeing out of Japan. We think  
19 there is tremendous opportunity for carbon reduction today  
20 and for cost-effective water and space heating in these  
21 applications. So we're expecting to be moving towards an  
22 all electric home bonus and this is really focused around  
23 cost-effectiveness from a long-term carbon reduction  
24 perspective. Next slide.

25           In thinking about how ZNE might impact the grid

1 I'm going to speak to two ways that we're looking at this  
2 issue from a research perspective right now.

3           The first is on voltage impact where we see if we  
4 have significant geographic concentrations of solar -- we  
5 can see voltage fluctuations faster than the current system  
6 regulates it, which could result in short-term excursions  
7 outside of voltage standards. It may result in increased  
8 losses of the distribution system if we have to keep the  
9 average voltage level higher to deal with passing clouds,  
10 increased wear on our substation voltage regulators and  
11 increased investment in distribution voltage controls out  
12 on our feeders -- are all things that we're exploring and  
13 trying to understand the costs of right now. Next slide.

14           There's also the overgeneration issue that we're  
15 examining. And, for example, we're looking at system sizes  
16 for ZNE that are likely going to be at least 3 to 4 kW or  
17 as much as 6 kW if we're going to include EVs in these  
18 homes. Daytime loads that are typical for a springtime day  
19 are on the order of maybe 300 watts, so we're looking at  
20 exporting probably at least 90 percent of the output from  
21 these systems during these spring days. Which we see a  
22 high likelihood that that's going to conflict with high-  
23 hydro and high-wind conditions resulting in a curtailment  
24 of zero carbon generation.

25           Thinking about curtailment, when we look at

1 curtailing all of these distributed systems we expect  
2 that's going to present challenges not just with reliable  
3 communication to these systems, but also with coming up  
4 with ways to structure tariffs and compensate customers for  
5 any curtailment that might occur.

6 COMMISSIONER MCALLISTER: Obadiah, could you --  
7 does SMUD have contractual vehicles to sell excess  
8 elsewhere? Like could you export it in Devato, (phonetic)  
9 could you do that?

10 MR. BARTHOLOMY: We can export --

11 COMMISSIONER MCALLISTER: You're your own  
12 balancing, right --

13 MR. BARTHOLOMY: Yeah, so we could sell energy in  
14 to CalISO or into the Northwest if we have excess and its  
15 forecast on an hourly basis in a way that we can actually  
16 schedule it.

17 COMMISSIONER MCALLISTER: Yeah, but you wouldn't  
18 -- not being a member of the ISO you wouldn't be  
19 participating formally in the EIM or those sorts of  
20 vehicles, right?

21 MR. BARTHOLOMY: We're examining EIM, but at this  
22 point we've not made a decision about whether or not that's  
23 something that's going to provide more benefit than cost to  
24 us at this point.

25 COMMISSIONER MCALLISTER: Okay. Thanks.



1           MR. BARTHOLOMY: And the last item there is that  
2 looking forward into the future, especially as we reach  
3 towards 50 percent or higher levels of renewables on the  
4 Grid, we expect that the value of solar PV is going to drop  
5 in the future. And that the cost to nonparticipants may  
6 offset the value of ZNE to participants, if we're really  
7 focused around solar PV as the sole resource for meeting  
8 that ZNE goal. Next slide.

9           Just briefly in thinking about a shared approach.  
10 We think there is likely a lower cost per kilowatt hour of  
11 solar energy produced. There would be more control over  
12 siting for where on our distribution system those solar  
13 assets could provide the most value. We think it's likely  
14 easier for us to deal with pricing changes going into the  
15 future as we look at kind of decoupling our fixed  
16 infrastructure costs from our volumetric costs in moving  
17 towards time-of-use rates.

18           We see some increasing system benefits if we can  
19 couple those demand-side measures with centrally located,  
20 more predictable solar profiles than we might see from  
21 distributed solar profiles.

22           COMMISSIONER MCALLISTER: Let me jump in one more  
23 time, so just a quick question as we go along here. Have  
24 you been able to quantify the benefits? You know, Martha  
25 before talked about how well the finding cost-effectiveness

1 of different approaches can be challenging in carbon -- and  
2 the pocketbook don't always match. And demand response  
3 seems like a place where that's particularly difficult  
4 given the flux in rates and the changing needs of the Grid  
5 etcetera.

6 So I guess I'm wondering do you have a  
7 methodology or had you been able to assign some numbers to  
8 the benefits for DR that could actually be relevant for  
9 code development?

10 MR. BARTHOLOMY: We're working through those  
11 issues with our Integrated Resource Plan and our energy  
12 traders in trying to really figure out what the right  
13 balance is between customer convenience and flexibility.  
14 And how they participate and value to the Grid in terms of  
15 planning for that resource over a long term. So I would  
16 say we're working on it. I don't think we have a great  
17 answer for you today as to what we've got.

18 COMMISSIONER MCALLISTER: Yeah, I wasn't  
19 necessarily expecting one. I think we're sort of maybe  
20 starting to think about similar issues in the TDV context,  
21 just directly. But how to value DR is a difficult one as  
22 well.

23 MR. BARTHOLOMY: Yeah, but important. To speak  
24 to some of the things Bob brought up, this would provide an  
25 increased latitude for a building design and orientation in

1 not dealing with some of the roof constraints that he  
2 mentioned. As well, there's no competition with trees and  
3 that's something that's really important from an aesthetic  
4 and an energy savings standpoint.

5 And then increased assurance that the monetary  
6 value of the generation is going to equal the value of the  
7 energy consumed. Especially as we look over the long-term,  
8 kind of that question of whether we're overbuilding solar  
9 as a result of code and finding out that the value is not  
10 there in terms of the overall Grid benefit. Next slide.

11 So I'll close with this. This is a project that  
12 we're working on with DOE funds to move toward a high-value  
13 integrated community solar project. We'd be demonstrating  
14 the customer and system value of shared distributed PV when  
15 combining that with distributed demand side measures that  
16 improved the match between customer load shape and  
17 generation curve. So it'll be a combination of distributed  
18 storage, EVSE control and demand response-type programs  
19 combined with that community solar approach.

20 So that's, I think, my last slide. Thank you.

21 COMMISSIONER MCALLISTER: Thank you.

22 MS. RAITT: That's our last speaker for this  
23 panel.

24 COMMISSIONER MCALLISTER: Okay, great.

25 MS. RAITT: So if you'd like we could move on to

1 public comments or --

2 COMMISSIONER MCALLISTER: Yeah, I guess let's do  
3 that. I think I've kind of gotten my questions answered as  
4 we've gone along, so I'm good. Thanks.

5 MS. RAITT: So if there are those --

6 MR. RAYMER: We had a few comments. I cut mine  
7 short, so --

8 COMMISSIONER MCALLISTER: Okay, sure. So let's  
9 see, where are we with respect to the schedule, Heather?

10 MS. RAITT: We're about on schedule now.

11 COMMISSIONER MCALLISTER: Okay, great. Thanks  
12 panel, for being effective and efficient with your  
13 comments.

14 So anybody who wants -- do we have any blue cards  
15 at all? It doesn't look like we do, if anybody wants to  
16 speak maybe you can cue up in the back there. And we'll  
17 start with Bob.

18 MR. RAYMER: Yeah, thank you, Commissioner. Bob  
19 Raymer with California Building Industry Association. I'd  
20 like to make a couple of additional comments on transition  
21 and sort of a HERS anomaly that we've come across.

22 Regarding the transition to the 2016 Standards,  
23 and also looking at the ZNE component, Cathy early this  
24 morning spoke of the program that the PUC has put together  
25 to find a handful of builders who are going to be doing

1 production projects. And to effectively assist with the  
2 design and implementation, not just passing money from  
3 Point A to Point B, but actually trying to get over this  
4 hurdle.

5           The high-performance attics and the advanced wall  
6 systems are two deep energy efficiency, very highly  
7 productive items that are going to create sort of a dynamic  
8 change in common design practice. And that type of  
9 assistance is key to start the snowball effect where they  
10 learn how to do it over there, others see it, and it gets  
11 implemented.

12           Along the same lines the solar sort of option  
13 with the 2016 Regs is going to be equally as important.  
14 The New Solar Home Program is going to be phased out in the  
15 end of 2016. It has the potential of running out of money  
16 prior to that. We're going to do what we can to make sure  
17 that doesn't happen, but it may. So consequently there  
18 needs to be other ways to get those builders who have yet  
19 to sort of stick their toe into the solar arena to do it.  
20 And obviously the solar option with the 2016 Regs does  
21 that.

22           And lastly, we've run into sort of a HERS anomaly  
23 regarding solar that I didn't expect to see happen. And  
24 that is once you build a home to 2016 Regs, that you've  
25 done everything -- advanced walls, high-performance attics,

1 tankless water heaters, etcetera -- we've had a number of  
2 builders, one that I place a great deal of confidence in,  
3 who you've already mentioned today, who went ahead and just  
4 started playing around with the system. And found that  
5 getting that last 40 to 45 points off the HERS score was  
6 half as costly by doing solar as it was efficiency.

7           And this -- I figured there was going to be sort  
8 of another potential round of efficiency upgrades. But  
9 right now, you know, depending on what system you're using  
10 out there -- and I have to assume that he was using the two  
11 systems available to us in California: the California HERS  
12 and then the National. That in both cases getting that  
13 last 40 points off your HERS score was easier to do cost-  
14 wise. I'm not saying it was cost-effective, but I'm saying  
15 that was an interesting finding.

16           And I suspect that as we move towards the ZNE  
17 package in Part 11 you're going to see a lot of solar and  
18 perhaps not a lot of additional efficiency going in here.  
19 That's assuming, of course, that we're not talking about  
20 plug load strategies. There's a lot to be done on plug  
21 load, so if we just look at traditional energy efficiency  
22 measures solar may become the option of the future. So  
23 that was my two points.

24           COMMISSIONER MCALLISTER: Thanks, a lot. I  
25 wonder if that's surprising to staff on the 2016 front?

1 MR. ALVAREZ: You know, Commissioner, it's not  
2 surprising to me. It's starting to materialize in some of  
3 the projects that we're involved with where when you get  
4 down to this last bit of energy savings, that some of the  
5 renewable projects are in fact more cost-effective than the  
6 energy efficiency projects.

7 So it calls into question from a development  
8 perspective, I guess, where the loading are and what  
9 conflicts it may present there. And as we stated earlier  
10 we definitely have a high penetration of energy efficiency  
11 as our first priority.

12 COMMISSIONER MCALLISTER: Yeah, I mean I guess  
13 we're at the margins in a lot of ways. We're also subject  
14 to historical kind of approaches for cost-effectiveness,  
15 etcetera that may or may not be perfect for today or going  
16 forward. So I think those are exactly the conversations  
17 that we need to have. And obviously the landscape has  
18 changed on solar and it's gotten a lot cheaper. And I  
19 mean, we're there, we're where we are, so let's talk about  
20 it.

21 MR. SHIRAKH: Mazi Shirakh, it's not surprising.  
22 You know, you look at the measures that we've incorporated:  
23 the high-performance attics and the walls, the lighting and  
24 the tankless water heater. There are few other measures we  
25 can consider for 2019 like QII and so forth, but other than

1 that when we're talking about displacing the plug loads and  
2 unregulated loads solar is definitely in the play, you  
3 know, with the measures. So it's not surprising what he's  
4 saying.

5 COMMISSIONER MCALLISTER: Okay. Thanks.

6 Yeah, Bill wants to talk too. Here you go.

7 MR. PENNINGTON: Taking the opposite view, I  
8 think the presentation that Farakh did this morning shows  
9 that for a lot of climate zones we're not down to the 40 or  
10 45 points here. We're more like 60 or more in some climate  
11 zones. So I think we need to look hard for some additional  
12 measures here, so we're getting close. I appreciate that  
13 we're getting close and maybe in the coastal climates we're  
14 there, but not so much in the hotter climates.

15 COMMISSIONER MCALLISTER: Also I'd just say like  
16 comparing energy efficiency with solar isn't an apples to  
17 apples. There are other effects that -- you know, the  
18 indoor environment is affected in myriad ways by efficiency  
19 and it may not be by PV. But our tools don't necessarily  
20 let us elaborate on that, right? So I think it's good to  
21 work through these issues and how locally specific, how  
22 climate zone specific, we really need to go and how  
23 granulated and disaggregated. That's always attention that  
24 we have and so I think approaches to that -- maybe we have  
25 two or three bins of climate zones that we break out going



1 forward or something.

2 MR. PENNINGTON: Great, thanks.

3 COMMISSIONER MCALLISTER: I don't know, but  
4 creative ideas are very welcome there. Thanks, Bill.

5 MR. MCHUGH: So again to be along here with Bill  
6 Pennington, this is Jon McHugh.

7 When we look at options with energy efficiency  
8 one of the huge barriers to any state Energy Code is  
9 federal preemption. And the opportunity in 2019 to  
10 actually look at a dual-path standard where you're meeting  
11 all of the -- or potentially a large fraction of the  
12 remaining loads with solar -- you can have an alternate  
13 path, which has been done in other states such as  
14 Washington and Oregon. Where you have one path, which has  
15 the minimum federal efficiency requirements and then you  
16 have a dual-path or a second path that has substantially  
17 higher levels of efficiency than the minimums.

18 So right now the Federal Standards require that  
19 the minimum efficiency is both the floor and the ceiling  
20 for state energy codes. And that is something that is a  
21 huge opportunity for the state. As I remember it's  
22 something on the order of 10 to 15 percent of regulated  
23 loads. So that's a very first step.

24 So to some extent looking at a ZNE Standard frees  
25 up the state's options to look at those sorts of things.

1 Thank you.

2 COMMISSIONER MCALLISTER: Don't we have that  
3 though? Don't we kick it over to the performance pathway  
4 and we can do things that vary from preemptive?

5 MR. MCHUGH: So I'm shaking my head no for the  
6 court reporter. And the reason is that we have the  
7 performance approach, performance approach though, the  
8 baseline and standard is set on the prescriptive  
9 requirements. So no, the performance approach allows us to  
10 minimize our cost in meeting the Standards, but it doesn't  
11 allow us to minimize the cost of the prescriptive  
12 standards.

13 COMMISSIONER MCALLISTER: It doesn't allow you to  
14 go beyond the minimum energy budget, say.

15 MR. MCHUGH: That's right, thank you.

16 COMMISSIONER MCALLISTER: Okay. Thanks, Jon.  
17 All right, next.

18 MR. SUYEYASU: Good afternoon. I'm Dan Suyeyasu.  
19 And I'm actually here wearing a slightly different hat than  
20 I've usually engaged with Commissioner McAllister, so you  
21 will be pleased to know that.

22 COMMISSIONER MCALLISTER: Thanks for being here.

23 MR. SUYEYASU: We actually recently have  
24 developed a policy proposal, Kim Goodrich is distributing  
25 our paper, in collaboration with the engineering firm,

1 ARUP. This actually started when we worked on the  
2 Technical Feasibility Report at ARUP for the IOUs for the  
3 state a few years ago.

4 And what we saw that ZNE was developing was a ton  
5 of opportunity and a lot of promise, but also this  
6 potential that ZNE policies might create greater burdens on  
7 high-density development than what was being sort of put  
8 upon low-density development. And we didn't like where  
9 that was going and so started to just brainstorm  
10 internally, solutions to this problem that would make  
11 offsite compliance much easier for buildings.

12 We wanted to make offsite compliance basically as  
13 easy as onsite compliance. And so this policy proposal is  
14 basically just a pro bono effort of our respective firms.  
15 So just walking through it, at the core of our proposal is  
16 something a little bit akin to what I've heard out of SMUD  
17 today and also the green option from the IOUs, is really  
18 favoring an aggregate supplier of offsite Zero Net Energy.  
19 We are essentially calling this Zero Carbon Power.

20 We think that there are institutions that are  
21 well suited to try and get as much efficiency and renewable  
22 on to a building onsite. That is the developers. That is  
23 the building officials. But really once you take that step  
24 beyond the building site you really need to expand your  
25 solution set. What we see right now is a lot of just sort

1 of the default ZNE solution, sort of the first step offsite  
2 matches as close as possible, the last step onsite. And we  
3 don't think that's helpful. Once you get offsite you  
4 really need to bring a fresh perspective on how this is  
5 going to happen.

6 In particular, community solar options that tie  
7 very tightly one solar installation back to a particular  
8 house, and actually to the property itself as would be  
9 needed under the code, creates all sorts of problems long-  
10 term for everyone.

11 So how would this work? A building official  
12 would work the developer. They would come to some  
13 conclusion that there's just not enough roof space to be  
14 ZNE onsite. And then the building official, when they hand  
15 off permission to the utility to hook up this new building  
16 to the Grid as already happens, they would simply check a  
17 box saying, "This building is offsite authorized."

18 From that point forward the utility, which just  
19 sort of plays the role of what we're calling a ZNE  
20 aggregator would supply the Zero Carbon Power to the  
21 building sort of extensively for the end of time or however  
22 long this policy needs to stay in effect. It's like the  
23 green option, it's just mandated by the ZNE Policy.

24 COMMISSIONER MCALLISTER: So this would get built  
25 into the entitlements process or what?

1           MR. SUYEYASU: It would just hand off,  
2 essentially, responsibility to the utility long-term to  
3 supply the Zero Carbon Power. And perhaps one of the more  
4 useful thoughts here is once you have an aggregator buying  
5 this offsite power in aggregate you can actually bring  
6 efficiency into that portfolio as well as renewables. So  
7 we would actually amend Cathy Fogel's sort of ZNE Loading  
8 Order to have a step 3 that you actually bring in some  
9 efficiency offsite once you sort of expand the solution set  
10 there.

11           COMMISSIONER MCALLISTER: So offsite efficiency,  
12 okay.

13           MR. SUYEYASU: Yeah, offsite efficiency. You've  
14 got a supply 100 gigawatt hours per year or whatever it  
15 might, it would be a blend of distributed renewables and  
16 efficiency. Basically whatever the utility working with  
17 its regulatory agencies thinks is most sustainable and has  
18 the least grid impact.

19           COMMISSIONER MCALLISTER: So what's the business  
20 model there? I mean, you've got some kind of commitment  
21 that the developer and the City say -- or the County or  
22 whoever are agreeing to that applies to the life cycle of  
23 that building. But yet you've got a customer who then is  
24 going to be saddled with -- if it's more expensive, which  
25 we heard from PG&E it is by 4 cents or something, then what

1 does that mean for the customer going in to buy that  
2 building and then having to pay that bill?

3 MR. SUYEYASU: We think this is much easier to  
4 implement for everybody. And what it does is it creates an  
5 on-demand ZNE solution such that they need as much Zero Net  
6 Energy Power or Zero Carbon Power as they are using. So  
7 this policy is shifting the burden to the building  
8 occupant. But that is actually a much more sensible to do  
9 this, we think, than trying to get some sort of offsite  
10 commitment upfront by entities that aren't really qualified  
11 do that.

12 COMMISSIONER MCALLISTER: Right.

13 MR. SUYEYASU: This is sort of the expand the  
14 solution set here once you get offsite. So it would create  
15 a 3 center per kilowatt hour premium for the occupant, but  
16 they're either going to see that in their mortgage with an  
17 upfront solution or they're going to see it long-term  
18 either way I think.

19 COMMISSIONER MCALLISTER: Interesting, okay.  
20 Thanks a lot.

21 MR. SUYEYASU: Any other questions?

22 COMMISSIONER MCALLISTER: No, I think for now  
23 that's it. Thanks.

24 MR. NARAYANAN: Good afternoon and thank you for  
25 the time. I'm Ram Narayanan and I'm with the Electric

1 Power Research Institute.

2           And I just wanted to make a few comments  
3 regarding some learnings with a ZNE community pilot that we  
4 are doing with the SE (phonetic) support and also support  
5 from the CPUC.

6           And so just some learnings. We are at the point  
7 where we are working with the builder, the builder is about  
8 to start building 20 homes, concentrate on the distribution  
9 transformers. But there's been a lot of learning with  
10 regards to the metrics and the measures that go in.

11           One of the key things that we found about TDV is  
12 that TDV really helps us do the tradeoff on gas and  
13 electric. And we ended up with gas usage for all the  
14 lifestyle loads, the fireplaces etcetera, but the builder  
15 preferred heat pumps for comfort. So we ended up with a  
16 mix of gas and electric.

17           We also found that when you apply high-  
18 performance attics and high-performance walls that the  
19 actual -- the PV sizing is only about 4 kW. That's in line  
20 with what Obadiah was suggesting too. And it's for Climate  
21 Zone 10, so it's a pretty hot climate.

22           And when you're able to get it down to that size  
23 what it does is this community has 90-degree bends and all  
24 the different orientations. And you can actually fit the  
25 solar much more easily, because the efficiency measures

1 really enable the PV deployment to get to zero. And this  
2 is zero by TDV too.

3           The other thing that we found is that for the  
4 builder the cost of solar is the only cost differential to  
5 get to ZNE. So at that sizing when you start getting the  
6 size of the solar down it's actually quite cost-effective.  
7 Or the cost differential is quite small to get there.

8           The other thing we found is that by ultra-  
9 switching to the electric appliances we actually had a side  
10 benefit, which is we got rid of a lot of venting, which  
11 cleaned up a lot of roof space for the solar to go in.  
12 That was a key benefit that we saw too.

13           And I also agree with Obadiah on the controllable  
14 load. So part of this is looking at Grid integration on  
15 the distribution circuits. So we are looking at the role  
16 of body controllable loads and customer site storage  
17 (indiscernible) storage's transformer to see what makes  
18 sense from Grid integration. So essentially it's looking  
19 at what happens in California in 2020 when every home is  
20 ZNE and what do we do to the distribution grid?

21           And the final point I wanted to make was the cost  
22 of operation, is that when you get the energy use so far  
23 down then the major cost of operation is almost just the  
24 monthly charge for the landed (phonetic) utilities. So in  
25 a sense it doesn't matter whether you're doing gas or



1 electric, but your main costs for operation comes down to  
2 the monthly landed charge.

3 So just a few learnings, we are still kind of  
4 working on it. There's a lot of work to go and we'll try  
5 to keep everyone abreast on the efforts as they go along.

6 COMMISSIONER MCALLISTER: Great, thanks for the  
7 update. I really appreciate all your work on that and  
8 looking forward to hearing periodically how it's going.

9 MR. SUYEYASU: Okay.

10 COMMISSIONER MCALLISTER: Great, thanks.

11 MR. SUYEYASU: Thank you.

12 MS. BROOK: Hi, Martha Brook with CEC staff. I  
13 just had a question for Obadiah. Have you looked at what  
14 the cost of carbon needs to be before that electrification  
15 option is cost-effective?

16 MR. BARTHOLOMY: Yeah, I think it's heavily  
17 depending on the cost of natural gas and where that goes.  
18 And one of the things I'm curious about when you guys are  
19 looking at the future price of natural gas is whether we're  
20 looking at a de-carbonized natural gas pipeline for that  
21 cost of natural gas, which I would expect would add  
22 substantially to the cost of natural gas that we'd be  
23 working against.

24 When we've looked kind of in the near-term  
25 though, we see a tradeoff for a heat pump water heating to

1 be cost effective at about a 10 center per kilowatt hour  
2 electric rate versus about \$1.25 per therm type of gas  
3 rate. So depending on if you are looking at a TOU rate or  
4 if you've decoupled and pulled some of your fixed  
5 infrastructure costs, those electric rates are not that  
6 unreasonable. That gas price is a little bit higher than  
7 the current bundled gas price, which includes both the  
8 volumetric and the fixed infrastructure costs.

9 COMMISSIONER MCALLISTER: But that's nowhere near  
10 the 4X you were mentioning or the difference between gas  
11 and electricity, right?

12 MS. BROOK: Right, so one thing that's  
13 interesting in terms of the de-carbonized gas, current  
14 practice is when we do that long-term view of costs we need  
15 to have a policy that we say we're going to meet. So we  
16 would have to have a de-carbonized gas policy that we could  
17 say, "Okay, we're going to get there in the future. And  
18 therefore we'll count those costs in our TDV."

19 So that's I think, important for when we have  
20 these discussions in terms of what we can do now in the  
21 code. We could do that if we had a policy that would  
22 affect -- because we put renewable policies on the  
23 electricity side, but we're pretty flat on the gas side.  
24 We don't have a lot of policies there that we're really  
25 asserting we're going to meet.

1           COMMISSIONER MCALLISTER: So Martha and others,  
2 you should come to the Thursday afternoon IEPR Commissioner  
3 Workshop on Preliminary Natural Gas Outlook. So that was a  
4 great little segue to it.

5           MR. BARTHOLOMY: Can I make one last comment on  
6 the question of the 3X or 4X? I think it's really heavily  
7 dependent on whether we're assuming a time-of-use rate for  
8 the natural gas -- or for the electricity consumption and  
9 whether we assume that this is a controllable load that can  
10 be kept off-peak. I think that's really critical for  
11 looking at cost-effectiveness of electrification. And  
12 given where the state's rate policies for electricity seem  
13 to be going, I think it's very relevant for the Commission  
14 to be assuming that as a future scenario.

15           MS. BROOK: Yeah, I'm a numbers person, so I'm  
16 not quite sure I agree with you yet. I like when you said  
17 it, it sounded practically like correct, but the minimal  
18 amount -- in terms of the electricity to gas, the minimum  
19 is like 3.1 and the mean is 3.8. So those high electricity  
20 costs aren't changing the average cost very much in the TDV  
21 metric. So maybe that's something we need to talk more  
22 about.

23           COMMISSIONER MCALLISTER: Okay.

24           MR. ALVAREZ: Commissioner, I have a question  
25 since Martha is up here, maybe? If we're going to have a

1 further discussion on the TDV are we going to have that  
2 here in the IEPR process or are we going to have that in  
3 the Building Standards Formulation?

4 COMMISSIONER MCALLISTER: So the TDV Update  
5 typically happens in the prep period for the following  
6 Building Standards Update. So it typically does not happen  
7 in the IEPR although we can have any discussion we feel is  
8 policy-relevant in the IEPR. So it's not -- you know, that  
9 particular discussion is not scoped into this IEPR, but --  
10 and I'm not going to make a pronouncement that it should  
11 be, because I don't want to make Heather too nervous here.

12 But I think we're hearing today that the TDV --  
13 that the metrics by which we compare all of the different  
14 fruits that we have, and try to get them all to be apples,  
15 is a really important discussion. Because I mean, we know  
16 that TDV -- I mean, it's been incredibly useful. It's very  
17 helpful to have that long-term view with assumptions that  
18 are vetted and agreed upon.

19 But as we move towards thinking about low-carbon  
20 I think we're seeing that none of the metrics that are in  
21 use in the state really -- I mean, they're all kind of  
22 kludged together to have layers of carbon on them. But  
23 they're not really looking at carbon as the fundamental  
24 metric, so I think that's really a discussion that's  
25 becoming very timely.

1           MR. ALVAREZ: Commissioner, I guess I would agree  
2 with you, because even though we all kind of look at the  
3 impacts on the Grid in terms of the development here, what  
4 we're really talking about is kind of the impacts on the  
5 state's energy economy overall. So those cross-sector  
6 activities are pretty important.

7           COMMISSIONER MCALLISTER: Yeah, well if that's  
8 our unifying metric is carbon long-term -- I mean, all of  
9 our policies are aiming towards that -- then the way we  
10 value it has to stimulate investments in the right  
11 direction. And so I think that's really what we're talking  
12 about here. And to the extent that we don't have metrics  
13 that do that we need to figure out how to get there.

14          MS. FOGEL: Hi. Just on that point I'll just  
15 make a little announcement. There's a new Integrated  
16 Demand Side Management Proceeding at the CPUC and it hasn't  
17 really come out publicly yet, but we do expect that cost-  
18 effectiveness issues and creating a framework to align  
19 approach to cost-effectiveness across our different  
20 resource proceedings will be something that that proceeding  
21 will take up. And also talking about how to fit in basing  
22 it around a carbon metric rather than comparing to combined  
23 cycle generation, which is what we currently do.

24                 So I don't know if that will help the TDV work  
25 you're talking about, but just something to be aware of

1 perhaps.

2           And the other thing, I kind of wanted to thank  
3 Obadiah for broaching the topic he did. I think the  
4 questions that he broached are some of the ones that we  
5 hope our research will get into and to help define some  
6 quantitative variables more to the extent we can. And  
7 we're trying to get this happening in time to provide any  
8 data from those results in time for the 2016 TDV Review.  
9 And so distribution upgrade costs might be a consideration.  
10 You know, smart inverter costs.

11           But also the NEM issue and where that rate lands,  
12 I think, is pretty important. And you almost have a  
13 chicken and the egg consideration, because there are costs  
14 to nonparticipant in NEM and the whole NEM Rulemaking is  
15 trying to figure what the right NEM Rate is by considering  
16 those cost transfers amongst other things.

17           But, you know, when you come to requiring ZNE in  
18 code where that NEM Rate lands and what it assumes about  
19 nonparticipant costs is important, I think, for how cost-  
20 effective this will be seen as. So we do want to provide  
21 some data to that discussion. And, you know, do you think  
22 there's a role to look at ZNE Ready as an important goal  
23 going forward and to be a little more open-minded about  
24 offsite renewables. You know, maybe not thinking of them  
25 only as an exception, but do we need to refine our goals

1 for sort of our upcoming grid expectations.

2 So this is something we want to make sure we  
3 continue to dialogue on between our agencies.

4 COMMISSIONER MCALLISTER: Yeah, I would love to  
5 -- I mean, I'm assuming we're collaborating on some of this  
6 already, just at the staff level, but a couple of areas in  
7 particular. I mean, what distribution investments get  
8 driven by different policy decisions and what that requires  
9 across the board, you know? And that's one of those issues  
10 about nonparticipants -- just sort of what costs are we  
11 actually going to socialize through rates? That's one big  
12 question that I think we should definitely collaborate on.

13 And then the other one is the plug load research  
14 that you're doing -- is super relevant for both sides of  
15 this, but new and existing. So really looking forward to  
16 working with you on that going forward.

17 Thanks a lot, Cathy.

18 Does somebody on the Panel what to say something  
19 about this or no? Okay, great. It looks like Jon has  
20 another comment.

21 MR. MCHUGH: My last comment was responding to  
22 Bob's thoughts, so that was good.

23 Jon McHugh, McHugh Energy. I guess the main  
24 thing I'd like to have folks walk away from here thinking  
25 about is how critical the Zero Net Energy Tier in the 2016

1 CALGreen is for helping guide all the related effort that  
2 people have talked about. So the discussions about ZNE  
3 programs and to the extent that we actually don't know what  
4 ZNE is there's some uncertainty about what it is.

5           The ZNE Tier is actually something that provides  
6 a concrete metric of what the latest thinking on ZNE is in  
7 terms of the state's or at least the Energy Commission's  
8 policy. And what needs to occur is that the software tool  
9 actually calculates how much PV is generating. Right now  
10 that's not in the tool. Right now there's been some work  
11 done on plug loads, because the plug loads that were in the  
12 original HERS Rating are actually too high. And actually  
13 in terms of concerns about PV systems being oversized,  
14 actually having the correct plug loads in the CBECC Res  
15 Tool will allow that to occur.

16           So I'd just like to encourage that there's a lot  
17 of people working together from a bunch of different  
18 places: from CBIA to all the utilities to the CPUC. That  
19 everyone's really got to be focused on here's something  
20 that the state has defined as ZNE, actually making sure it  
21 occurs, making sure it actually goes over the finish line.  
22 So that, you know, in a year or so there's actually a clear  
23 cut definition of what is ZNE.

24           So the IEPR has had a definition, but it talks  
25 about TDV etcetera, but that's not really a clear



1 definition for people in the market. So that someone can  
2 say, "I go to KB Homes and I bought a ZNE House, do I  
3 actually know that it is? Someone else says it's ZNE.  
4 Both of them have solar panels on the roof. How do I know  
5 if they're ZNE or not?" This actually describes, yes this  
6 is the state-approved definition. This is how it's  
7 calculated.

8           And right now even though we're pretty close,  
9 we're only one code cycle away from this target, we  
10 actually don't currently have that state-defined very clear  
11 definition. So I'd just like to focus that that's a really  
12 important first step. Thank you.

13           COMMISSIONER MCALLISTER: Thanks, but I thought  
14 in the 2013 IEPR that's what we were going to be able to  
15 do. But we didn't quite get there, so ongoing. Thanks.

16           So is there anybody else in the room? Yeah, go  
17 ahead.

18           MR. BRAND: I'm Larry Brand with the Gas  
19 Technology Institute. We have a program with Sam Rashkin  
20 called Building America that we're working with DOE on  
21 various designs for new construction. And he's doing a lot  
22 of great work in Zero Energy Ready. So I feel like there's  
23 a good pathway to getting our HERS Ratings down into the  
24 area where we have a shot at getting to ZNE if we can take  
25 advantage of a lot of the work that's been going on.

1 I guess I would encourage that we separate our  
2 ZNE objectives and our Zero Carbon objectives. That you  
3 take those one at a time. ZNE, from the work we've seen in  
4 Building America, there is a carbon benefit to getting to  
5 ZNE. And if we could focus on maybe one thing and get to  
6 ZNE in our designs and our approaches, and then maybe  
7 beyond that the next make incremental efforts there to get  
8 to Zero Carbon -- comment.

9 COMMISSIONER MCALLISTER: Thanks for the comment.  
10 Thanks for being here.

11 So I think, do we have folks on the Web and on  
12 the phone?

13 MS. RAITT: Yeah, we have a couple of people on  
14 the Web who wanted to make comments.

15 So the first is Marissa Blunschi. Go ahead,  
16 Marissa, if you're there.

17 MS. BLUNSCHI: Oh, hi. This is Marissa Blunschi  
18 with Edison. And this is actually a question that I had at  
19 the very beginning of the workshop. But I know that Cathy  
20 from the CPUC mentioned within the context of ZNE the Net  
21 Energy Metering Successor Tariff and the E3 Calculator that  
22 was recently released. And I wanted to confirm something  
23 that she said. It sounded as though they were planning to  
24 release the final version sometime by the end of this  
25 month. And that was the first I'd ever heard of anyone

1 mentioning something like that. And I wanted to confirm  
2 whether or not that was true.

3           And then whether ZNE has come into play more  
4 within this proceeding or if there's been any coordination  
5 as to how certain ZNE goals or anything like that -- policy  
6 implications -- have been incorporated into that tool?

7           So I don't know if Cathy is still around to speak  
8 to that, but that was my question.

9           MS. FOGEL: Yeah, I am here. So yeah, I spoke  
10 with NEM Energy Division staff last week and they did  
11 confirm that the plan in that proceeding is to release the  
12 final tool by around the end of May.

13           And as I mentioned pretty briefly Title 24 ZNE  
14 requirements have been considered. It's an element that  
15 can be included in scenarios to assess the costs of the NEM  
16 tariff and cost transfers. The assumption in there is that  
17 ZNE code would result in about 400 megawatts of additional  
18 onsite solar annually if it were required under Title 24.

19           Now, that's an old assumption. It's based on a  
20 2012 PG&E TRC or HMG study that had some pretty crude  
21 assumptions about uptake levels and so on. But a 400  
22 megawatts annually of new rooftop solar was approximately  
23 what they found. So lacking any better data that's what we  
24 included in the tool.

25           And so the next phase of the proceeding as I

1 understand it is the final tool is released and the  
2 participants in the proceeding will comment to indicate  
3 what should be the scenarios to assess NEM costs? And  
4 those in turn will inform the development of the tariff.  
5 And so it'll be up to parties whether the ZNE assumption is  
6 included in the scenarios to assess the cost. So yeah, I  
7 hope that answers the question.

8 MS. BLUNSCHI: Thank you.

9 MS. RAITT: Thank you.

10 Okay. Next is Michael Nguyen. Michael, go  
11 ahead.

12 MR. NGUYEN: Yes, this Michael from the Energy  
13 Coalition. I have a few questions. The first question is  
14 to Commissioner McAllister. Will you comment what are the  
15 barriers to adopt the Greenhouse Gas Accounting in our  
16 policy decision and what would be the critical policy step  
17 to move towards accounting the costs of GHG energy  
18 programs?

19 COMMISSIONER MCALLISTER: Well, let's see. I  
20 guess that's a more complicated question than probably  
21 we're going to be able to -- there are a number of  
22 different regulator authorities here. We own code here at  
23 the Energy Commission, but the way we do cost-effectiveness  
24 and the ways that -- well rather than try to answer that I  
25 think I would encourage you to submit comments and present

1 your observations about those issues.

2 I mean, I know you're working with stakeholders  
3 on the ground in the L.A. area. And I think there's a  
4 fairly significant record, both in the 20 -- well, really  
5 starting back in 2007 on the issue of ZNE. And many  
6 stakeholders have brought up the various issues. I think  
7 we've made a lot of progress since then, but even as  
8 recently as 2013 when we talked about this there was a  
9 significant record on ZNE and the problematic about  
10 figuring out, for regulatory purposes, a definition of that  
11 that we could all aim for. And we're now picking up on  
12 some of those issues today, so I think rather than go over  
13 that record I would commend you to have a look at it and  
14 incorporate some of your reactions and the Energy  
15 Coalition's perspective on solutions to some of the ongoing  
16 barriers.

17 MR. NGUYEN: All right, thank you.

18 I'd like to ask a follow-up question to Martha.  
19 Does CEC's Time Dependent Value methodology include system  
20 capacity constraints when you determine the cost of  
21 delivered energy? And do you publish the TDV Map for all  
22 delivered energy services in California?

23 COMMISSIONER MCALLISTER: Was that a question for  
24 staff, maybe Martha?

25 MR. NGUYEN: Martha.

1 COMMISSIONER MCALLISTER: Yeah. Okay, there you  
2 go.

3 MR. NGUYEN: Yes.

4 MS. RAITT: She may have stepped out, because  
5 there's --

6 COMMISSIONER MCALLISTER: I think Martha stepped  
7 out. Is there anybody else that can take a stab at that?

8 MR. PENNINGTON: So that's a pretty complicated  
9 question and I think we'd prefer to have it in writing and  
10 try to respond to it that way.

11 COMMISSIONER MCALLISTER: Yeah, so I think if you  
12 can provide the question in writing to staff then they'll  
13 be able to respond to it.

14 MR. NGUYEN: Okay. Thank you.

15 COMMISSIONER MCALLISTER: Thank you.

16 MS. RAITT: Okay. Next, George Nesbitt, are you  
17 on the line?

18 MR. NESBITT: Can you hear me?

19 MS. RAITT: Yes, go ahead.

20 MR. NESBITT: Yes, George Nesbitt, HERS Rater.  
21 Missing from this discussion and pretty much every other  
22 one about ZNE homes is reality: state law, state code,  
23 state standards.

24 In the '90s the Energy Commission was directed to  
25 create a rating system. In 1999 it adopted the first

1 phase, which included what I call HERS Verification for  
2 Code Compliance, got written into the 2001 Title 24  
3 Building Code for the first time. And it was supposed to  
4 be followed up with a rating system, but the electric  
5 deregulation crisis -- it got swept under the rug during  
6 that. So then we had AB 32 calling for ZNE. Then we had  
7 the CPUC Strategic Plan in 2007-2008 calling for ZNE.

8           And in 2008 in the room you were all in, the  
9 Energy Commission finally did Phase 2 of the HERS  
10 Regulation creating a HERS Rating System where we defined  
11 ZNE as "Net Zero time-dependent value based on 2008 code."  
12 Amazingly enough it actually includes carbon. You can  
13 account for different utility companies, different utility  
14 rates to the customer. It includes a tradeoff between gas  
15 and electric. It includes a lot of things that either  
16 people either say we need or wonder if we can do in all of  
17 this. Yet, we have failed to implement it and use it.

18           We've allowed Build It Green to come up with a  
19 GreenPoint Rated Index, which is really a HERS Index.  
20 Energy Upgrade California has allowed uncertified  
21 contractors to use essentially uncertified software that  
22 does the same thing without creating a HERS Index. And now  
23 they're going to allow other software packages you can't  
24 even use for code compliance.

25           And then now that we have CBECC we're creating

1 this new Energy Design Rating, which is really a HERS  
2 Rating. And then we have the CAP Score, (phonetic) which  
3 is really also a HERS Rating yet it's not a HERS Rating,  
4 because it's not using the HERS Rating software or the  
5 system we set up.

6           Sadly if we spent half the effort working on  
7 implementing the rating system, working some of the bugs --  
8 I don't have a problem debating whether TDV is right or  
9 this is wrong -- but it should be in the context of what is  
10 regulation, the system we have, the system we should be  
11 using and it should be based on actually implementing it  
12 and making it work better.

13           And I certified the first new single-family home  
14 ZNE in 2012. The Energy Commission wrote a nice  
15 proclamation and also working on multifamily affordable  
16 ZNE. And even though all these projects are in the Utility  
17 Rebate Programs, they've been in CAP or Multifamily Home or  
18 NSHP they actually have not received any support from the  
19 CPUC or the utilities, because they are ZNE.

20           And all of this actually is being either driven  
21 by say me as the rater, or other requirement funding  
22 sources. Thank you.

23           COMMISSIONER MCALLISTER: Thanks, George.

24           Martha?

25           MS. BROOK: Hi, George. This is Martha Brook. I



1 just wanted to mention that we do have on our schedule to  
2 revisit the HERS Rulemaking for the Whole House Program.  
3 And we're going to be discussing all of these issues then,  
4 so thank you for your patience. And hopefully you'll be  
5 able to participate in those discussions.

6 MS. RAITT: Okay.

7 COMMISSIONER MCALLISTER: Thanks.

8 MS. RAITT: Excuse me, does Abhijeet Pande -- do  
9 you have a question on the line?

10 MR. PANDE: Yeah, this is Abhijeet Pande with TRC  
11 and I just wanted to echo something that Jon McHugh had  
12 mentioned about the TDV destination and how to sort of make  
13 it into practice.

14 And I wanted to highlight one particular aspect  
15 of that IEPR definition, which I would personally like to  
16 see with more clarity, but perhaps others might find  
17 useful, which is that the IEPR definition does mention that  
18 the building should have a certain level of energy  
19 efficiency based on current or high-efficiency building  
20 practices. And going back to the discussion around how  
21 much solar you need, the more efficient we can make the  
22 buildings the easier it is to get towards the ZNE goals.

23 I was just curious what efforts are there going  
24 to be at the Commission to maybe solidify what those EUI  
25 targets are for the building or what the energy efficiency

1 targets would be as part of that? And this applies both to  
2 residential and commercial.

3 COMMISSIONER MCALLISTER: Maybe that's -- Farakh,  
4 can you take a stab or Bill?

5 MR. NASIM: Yeah, so as far the proposed language  
6 in Part 11 we do require that a ZNE Code Tier Building meet  
7 the Tier 2 efficiency requirements. So there is that  
8 component that you can't just use PV to get you all the way  
9 there, that you do need to get 30 percent beyond 2016. And  
10 as far as commercial we don't have a ZNE proposal yet.

11 COMMISSIONER MCALLISTER: Thanks.

12 MS. RAITT: Okay. That's all our comments on the  
13 WebEx and the phone lines.

14 COMMISSIONER MCALLISTER: All right, great. So I  
15 think that gets us to the end of our agenda; is that right?

16 MS. RAITT: Right.

17 COMMISSIONER MCALLISTER: Okay.

18 MS. RAITT: So we welcome written comments and  
19 they're due on June 1st and --

20 COMMISSIONER MCALLISTER: Yeah, for the record we  
21 were scheduled to end at 1:00, right?

22 MS. RAITT: Yeah, we were.

23 COMMISSIONER MCALLISTER: Excellent, oh my gosh.  
24 Okay. I'm very proud of us everybody, so keep up the good  
25 work.

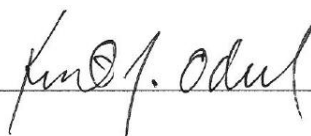


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