

DOCKETED

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Title 20 Impact on the Inflatable Spa Market and Consumer

Matthew Vartola
Bestway USA INC

What is an inflatable spa?



Sold in retail packaging

\$300 - \$600
average retail

Filtration, heating and air
jet unit included



Inflatable side
walls and cover

104F Max
Temp

135 - 250 gal. of
water capacity



Who Benefits from Inflatable Spas

Low Income Consumer

Low product and operational costs allow consumers with limited budgets to enjoy the benefits of owning a spa. The product is also ideal for small spaces that traditional spas cannot fit.

Renters

The inflatable characteristics make the spa easy to transport and set-up between multiple locations. The 110v plug and play feature doesn't require any professional installation of fixed electric lines.

Retailers

Price points and compact retail packaging provide retailers of all sizes the ability to offer a product that is gaining popularity amongst consumers nationwide

Spa Industry

The product is a "stepping stone" item that allows potential spa owners the ability to test out actually owning a spa at a low investment. In turn this will build the confidence of consumers to invest in more permanent, hard sided spas going forward.

Additional Product Information

Lifespan

Inflatable spas will last a consumer an average of 3 years

Seasonal Usage

Intended to be used 6-7 months of the year to avoid being exposed to freezing temperatures

CA market size

Estimated 15,000 pcs. sold in California during 2015

Metric	Inflatable Spa	Portable Spa
Lifespan	3 years	10 years
Usage/standby	Temporary/seasonal	Permanent/year round
Weight	100 lb	1000 lb – 2000 lb
Delivery	Passenger car	Truck & Crane
Cost	\$300 - \$600	\$5,000 - \$12,000
Electrical	110V Plug-'n-Play	110V or generally 220V Hardwire
Portability	Unlimited	Limited
Storability	Yes	No

Consumer Satisfaction

Affordability is key to enabling a whole segment of lower income Californians to enjoy all of the benefits of a spa as can be seen in the following consumer reviews:

★★★★★ How do they do it?

By [Louis D.](#) on August 13, 2015

Verified Purchase

We have been wanting a hot tub for a long time. Even with the money in the bank the fiberglass spas just made me cringe every time I looked at the price tag. So for a fraction of the cost we tried this one. It is really well built, its heavy duty and all the seams are heavy duty too. It came with an attachment to blow up the pool and cover so you dont need your own pump. Its really well engineered! Every time I go in I wonder how this was so cheap. Well worth the money. It has been outside for 6 months now with no problems.

► [Comment](#) | Was this review helpful to you? [Report abuse](#)

★★★★★ Great Tub, works well, gets hot, and all for a few hundred bucks!

By [Peter R.](#) on October 21, 2015

Verified Purchase

Let me say, that for the price, this is amazing deal. We wanted a hot tub for a long time, and didn't want to spend several thousand dollars on getting one. This thing, a few hundred bucks, is incredibly easy to set up and get running. It works well, the material is very tough and sturdy, and if you fill it with air at the recommended level, you can easily sit on the edges without any bending or bowing. That was something I was worried about buying an inflatable hot tub, but it's no concern anymore.

The water heats up very nicely to 104 degrees. True, it does take awhile to reach this point. About 2 or 3 degree per hour. If I think I'm going to use it that particular day, I'll just flip it on in the morning, and by evening it's ready to go.

The bubble jets are much stronger than I expected. The central heater/filter unit also pumps the bubbles into the tub. It uses the same motor that powers the air blower you use the fill the tub. It all works well.

Use a GFCI outlet on this thing. It's recommended in the instructions, but that's just common sense. You're sitting in a pool of water near heavy electronics, so use a GFCI outlet no question.

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★★★★★ **WONDERFUL!!**

By [Deborah](#) on July 10, 2015

Verified Purchase

Just wonderful!! It took a lot longer to warm up than I thought it was going to so it probably ate up a bunch of electricity. However, after it hit 104* it is not running much at all. My husband and I have so many pain issues but didn't think we could **afford** a hot tub. I was pretty concerned about what kind of quality we'd end up with. It's terrific and I would recommend it to anyone!! We're very impressed and happy we did it.

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★★★★★ **5 Star Gem!!!**

By [Cheryl Matheson](#) on May 20, 2015

Verified Purchase

AWESOME! Best thing my hubby and I have done for ourselves in a long time. Stress relief is so important to over health and this little gem does the trick...takes care of aches and pains too. It is roomy and comfortable. I brag about it all the time. If you are looking for the relaxation you get from a traditional hot tub but can't **afford** it or don't have room for it I highly recommend this portable spa.

► [Comment](#) | Was this review helpful to you? [Report abuse](#)

★★★★★ **Aaaa the good life On A Budget!!**, October 5, 2015

By [Valerie Moore](#)

Verified Purchase ([What's this?](#))

This review is from: Intex 77-Inches PureSpa Portable Bubble Massage Spa Set (Sports)

This hot tub is awesome for us people that are on a budget.... It's unbelievable the amount of power this tub has as far as the jets goes .. Soothing relaxing just right jet action ... The temp goes up to 104 degrees with no problems at all and only loses 2 degrees when jets are on ...

The set up DVD couldn't be more helpful .. We put it on my lap top put it on a stool

In the garage where the tub is and followed it to the tee... Filled it with water early evening and next day around 3 it was up to temperature ...

Give it a full up then let the tub run then drain it ... It seemed to have some new smell and a little new pump stuff in it .. We changed the filters and cleaned it up .. It works well so only minimal care ... Keep your filters clean !!

Can be bought on here !!

★★★★★ **great qualiyy at a great price**, December 11, 2014

By [Douglas Rinehart](#)

Verified Purchase ([What's this?](#))

This review is from: Intex 77-Inches PureSpa Portable Bubble Massage Spa Set (Sports)

This little beauty is awesome!! Good quality! Easy setup!

If you don't need chair seating and fancy jets this is sweet!

For those on a budget it is ideal. We havehad no problems even with outdoor temp down to 15.

As others noted the air bubbles drop the temperature but just soaking it maintains temp nicely!

★★★★★ **Super Impressed - Better Than Expected!**, August 28, 2014

By [Sunnie](#)

Verified Purchase ([What's this?](#))

This review is from: **Intex 77-Inches PureSpa Portable Bubble Massage Spa Set (Sports)**

UPDATE 9/26/14:

It's been one month since I posted my initial below review and I'm still loving this hot tub! I probably use it about 3 - 4 times per week and it has even inspired me to update my back patio! I added lots of potted plants and a shade over the back area. A few tiki torches add the perfect amount of mood lighting. I look forward to relaxing and soaking after a long day at work and I already can't imagine being without this hot tub!

My boyfriend brought up a good point about the extremely reasonable price on this tub - even if for some crazy reason you had to replace it with a brand new one once a year, you could do that for over 10 years without even coming close to what you would spend on a new "real" hot tub. Plus, the portability of this is what makes it even more valuable. If you end up moving, pack it up and take it with you for no cost. Can't do that with a "real" tub!

One thing I will add to the review is the draining issue. The guide says that you can use this inside. I would caution against that unless you decide to siphon it from the top with a hose. When I had to drain mine from the bottom using the hose attachment, there was a lot of water that continuously leaked out at the attachment area as it drained. Thankfully I have mine outside, so it was not an issue, but I had considered at one point putting it in my garage. Glad I didn't!

Also, if you have a hose you can attach to your water heater, you will be able to set this up and have it warm enough to use the same day. Super easy and since I have a gas water heater, was able to fill it relatively quickly.

Here are some of the products I've purchased here on Amazon to enhance the use of my tub.

- After a couple of weeks of use, the spa turned slimy and I had to drain and refill it. The chemical I was using (Leisure Time Renew - recommended to me by my local spa shop) didn't cut it. I came back on Amazon and found this spa chemical kit that is working great and has everything you will need in it. The best part is that it comes with a very easy to read, thorough guide that tells you exactly how to care for your spa. [Spa Choice Standard Bromine Kit](#)

- AquaTray Spa Side Table - Great addition and totally fits on the spa. I set a couple of beers on it, my phone (in a waterproof case, of course), and it all sits perfectly stable in one easy to reach spot. [AquaTray Spa Side Table Gray](#)

- Filters - Don't buy the 12 pack from here: [Intex Replacement Filter Cartridge 29001E for Intex Purespa Bubble Therapy Inflatable Portable Hot Tub Spa, Twin Pack](#). Their shipping department only sent me two filters, not the 12 that were promised, and based on my review of the filters, others are having the same issue as well. You can purchase the six pack here and actually get six of them in the box: Intex PureSpa Type S1 Replacement Filter Cartridges (6 Pack) | 29001E

- Spa Vacuum - I realized this was a "must" after a couple of uses with the spa and realizing how much dirt will accumulate just getting in and out. This was a great purchase (although a little pricey), because you don't have to hook it up to anything. It works great and stores in a corner nicely! [Paradise Spa Vacuum](#)

- Spazazz Honey Mango Crystals - Smells great, but as many of the reviewers mentioned, the smell doesn't last too long. Plus I worry about whether the ingredients had anything to do with my spa chemical levels being thrown off and the spa turning slimy. On top of that, they're really expensive and this bottle only lasted about three hot tub soaks. Probably won't buy again, but it was fun while it lasted. [Spazazz Honey Mango Crystals](#)

ORIGINAL REVIEW:

I've been itching to get a hot tub for some time now but financially, \$5000+ just wasn't going to work for my tight budget. This hot tub has definitely exceeded my expectations in the short time I've had it! I am more than happy with my purchase.

SET-UP

- Super easy if you consider yourself a little handy (i.e. you can put together your own Ikea furniture). I'm a single 35 year old female and I was able to get the whole thing set-up by myself in less than 2-1/2 hours. The DVD that came with the instructions is really helpful especially if you're a visual learner like me. I watched it and then headed out to the yard with the written instructions and didn't have any hesitations about how to set it up.

- The whole package was pretty heavy (100+ pounds). UPS left it on my front porch, so I opened the box and hauled individual pieces to the backyard rather than trying to drag the whole package back there.

- I was impressed that you could use the actual spa pump unit to inflate the tub and cover - I thought I was going to need my own air pump. Both pieces inflated pretty quickly and I was even more impressed that the supplies that came with the spa included a PSI gauge to insure the tub wasn't over or under inflated.

- The cover is super awesome. It isn't just a piece of plastic that goes over the tub - it has a huge inflatable bladder that is incased in really strong durable material. The cover snaps onto the sides of the tub to prevent it from blowing off, and to keep children (or curious animals) from falling into the spa. And although I'm sure the manufacture wouldn't recommend it, it is actually REALLY comfortable to lay on top of - it's like laying on a waterbed!

- It comes with a nice padded ground cover that extends a couple of inches beyond the edge of the spa. This worked great because I really didn't want to put a big, ugly, blue tarp down under it. Plus, it made it really easy to determine how much space it would take up and I was easily able to decide exactly where I wanted to place it on my patio.

Wonderful

6/24/201

★★★★★ by Sweedee

Works great. Nice and relaxing. Got to get one for the less than \$400 it's worth every penny and let me tell you if you think a blow up one won't work, it does. Even have a dog and we are so excited to have it on our back deck. Thank you Walmart for providing these to people that can't afford thousands of dollars. Everything works great.

Was this review helpful?



(0)



(0)

Report

Wonderful

5/27/2015

★★★★★ by TubMan

We toyed with buying a hot tub from a dealer, but the expense of the units coupled with the cost of the installation (running electricity to it) was a high price to pay.

This unit was easy to put together, only needed 110 electricity and cost only a fraction of a hot tub. It is comfortable to sit in although it doesn't have built-in seats.

To be able to soak in a hot tub without the big price tag, this is great. It has great "jets" although you have to keep the water low to keep the water from splashing..

All and all, for the price and utilization it is a great deal.

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Great Portable Hot Tub/Spa

7/7/2014

★★★★★ by SELance

What a great product for people like us who do not have the money and/or space for a large hot tub/spa.

Better then I expected!

12/5/2014

★★★★★ by An anonymous customer

This came well packaged and with easy to read and understand instructions. Set up was done in a half hour. Very sturdy, roomy, and looks great! I was expecting it to be "cheap" and was extremely surprised at how nice it really is. Would recommend this to anyone who doesn't want to spend thousands.

Awesome hot tub

4/23/2016

★★★★★ by shprfromfgo

This inflatable hot tub was a great find. The price was great of course, but we were pleasantly surprised by the high quality of the tub. The packaging was genius because it kept all of the pieces/parts safe during shipping. All of the parts were there and setting up the tub was simple. Both my husband & I enjoy soaking after a long day. My husband has a bad shoulder & knee and he gets pain relief without meds! The hot tub doesn't take up much room and is completely portable.

I am so glad we found the Intex portable spa and would highly recommend to anyone wanting a nice soaking spa without the high cost & maintenance of a regular hot tub/spa.

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Great spa for a great price

5/10/2015

★★★★★ by Anon

Simple and easy to set up, and surprisingly comfortable once you get used to the flat bottom. Wish that the bubble setting had two speeds, but otherwise this is the perfect spa if you are looking for one to enjoy without breaking the bank! Has a lot more room in it than it looks like to begin with, so even someone that's 6 feet tall can stretch out and enjoy the spa.

hot tub fine machine

11/10/2014

★★★★★ by KelCook

easy set up, works as advertised, great cover, much sturdier than I expected. Great option if you don't want to fork over thousands. Actually massages better than individual jet areas, for an "all over" relaxing effect.

LOVE this Hot Tub!!!

8/6/2014

★★★★★ by SimonsMa

This inflatable hot tub is amazing! It is definitely the best purchase we have made in a long time. We had been wanting a hot tub for several years, but did not want to spend \$5,000 to \$8,000 on one. We were also concerned about winterizing it, since this past winter it dropped below 0°.

A wonderful little spa/hot tub!

7/7/2014

★★★★★ by An anonymous customer

I purchased the Intex PureSpa Bubble Therapy Set just a few weeks ago and it has everything that you could ask for with such a good price! Comfy sides and bottom (padded bottom)- heater that works great- bubbles that bubble all around you- great set up and a cover! It was recommended to me to get a whirlpool or something similar since I have fibromyalgia and some RA issues- and this was the only decent thing out there that was readily affordable for me! My husband and I both enjoy it- it is extremely relaxing and soothing! We just love it! :) Bange

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Great value for the price

★★★★★ by Becky

6/10/2015

I've wanted a hot tub for years and other hot tubs are just out of my price range, so I was really excited to try this one. It's very nice, especially given the price. It requires a special type of outlet, so that caused our set up process to take longer. The inflation was quick, though. It doesn't say a lot about the types of chemicals to use, but the chlorine tablets work well in the floater and I haven't had to do anything else to it yet. I don't think the filters need to be changed weekly unless you use it daily. I've also noticed that it deflates a bit when it rains or the weather is cooler but reinflates when it's sunny and warm. And it's much larger than I expected and looks really nice out on our patio. I've had lots of friends inquire about it! It's also really comfortable to sit in, so I would definitely recommend it!

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Great Hot Tub for Price

★★★★★ by AJSJ

5/14/2015

If you don't have the space - or money - for a full-size hot tub, this is the one to buy! It was relatively easy to set up and filled up faster than we expected. Heating the water did take as long as other reviewers have advised.

Here are some tips if you pick this one up:

* Fill it to the bottom fill line for the first use; we filled ours a bit too much and ended up having to dump some water the next day to prevent overflow;

* You can easily fit 2 adults and a child in this tub; 3 adults is possible but 4 adults isn't likely, except if they are all small in stature; anyone with long legs may have a tough time getting comfortable;

Intex Bubble Spa...wish I bought it long ago

★★★★★ by scottieottie

8/21/2014

So Ive wanted a hot tub for years and just cant afford 5-8 thousand for one of the big molded ones...BUT Now I question if anyone needs to spend that much when this little gem is a fraction of the price!!!

Im someone who likes projects but putting things together causes anxiety..not so with this baby. I was intimidated by the printed directions but the video was perfect..simple to follow and very quick and easy to set up.

Weve been using it for 5 days now and just love it. I dont think id want to be in it with 3 other people..its more comfortable with 2..but thats just personal preference.

Go on get one..heats well, bubbles are great..my aches and pains really DO feel much better..

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good hot tub but the inflatable cover has a leak

★★★★★ by freddie5555

7/2/2014

I picked this up for \$400 during the July 4 sale and in general I'm happy wiht my purchase. I've always wanted a hot tub but couldn't see paying 2000 to 3000 on an entry level hard shell. 104 is plenty hot for me and the bubbles are good. THE main disappointment I have is that the inflatable tub for the hot tub cover had a leak right out of the box. I like the fact that it is portable so I can take it inside during the winter. It does lose about 4 degrees when the bubbles are running for over 30 minutes but 100 degrees is still hot enough for me. Other than the leak with the cover tube I'm happy with the purchase for an entry level tub.

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So far, so good!

6/4/2014

★★★★☆ by **Retiredinthesun**

I purchased this spa after my other spa (in a box) quit and the affordability was the number one reason I purchased it. I have loved every Intex product to this point and trust that the company will stand behind their product. Easy set up, quick fill up and seems to be a much quieter unit than the (in a box) former spa. Will update review after a few weeks-I hope the bubble maker does not go out (that is what happened to my last spa) or I will be very upset.

Relaxing

5/10/2015

★★★★★

by **Csrebare**

Love! Love! Couldn't afford to buy a hot tub for outside! This is even better!! It's in our house on the sun porch! Have been using it everyday!! Since Christmas ! It'slike a big soaking bath tub! Don't have to wait to fill it! Just jump in after a hard days work! Just relaxing!!

★★★★★ **it's the BEST!**

By [jo](#) on January 12, 2017

Verified Purchase

For the price you cannot beat it!! Warm water and bubbles. It's not a TRUE hot tub, as in a 4 to 5 thousand dollar tub, but for those of us who either can't afford one, or just do not want to spend that kind of money on one, it's the BEST!

► [Comment](#) | Was this review helpful to you? [Report abuse](#)

★★★★★ **This was the best money spent!**

By [Amazon Customer](#) on October 16, 2016

Verified Purchase

So far this has been good money spent, I have appreciated being able to soak in hot water and ease tense muscles and that was the goal, so I am satisfied. Set up is incredibly easy, I have emptied and filled it once already, I wanted to reposition it for winter. So far it has only gone down to high 30's at night but it still stays between 102- 104. I did place construction grade foam insulation underneath it so there would be a barrier between the cold cement during the winter, who knows if it helps, couldn't hurt. It is very stable, the sides really are very sturdy and you can sit on them, I weigh 170..

I am considering wrapping the tub in sealed insulation for the winter, again, who knows if it will make a difference, may not get to it anyway, I will update how the pump does through a Salt Lake City Utah winter.

UPDATE!!! Wow, this has been the best money spent and thanks to all who posted their reviews so i could make a good decision, so I wanted to update and help others make the same great decision..

My tub has been staying at 104 degrees, night time temps going down to 18-24 at night, no problem; I travel a lot so one time I came home and the pump was off but I think that was b/c I had been gone>72 hours.

I did wrap insulation around the pump just to make it feel a little better working in the cold; BUT it had not been performing poorly, I just thought it couldn't hurt. I used double sided bubble insulation, a roll at Home Depot was < \$ 20.00 and I had extra left over.

I also placed construction foam insulation underneath just to give a little barrier between the cold cement patio and the tub. A sheet of that was like \$ 19.00 and is light as a feather, so no big deal to transport it (I folded it and put it in the back of my Camry).

I cannot say enough about this item, it is the best tranquilizer! Do yourself a favor and do it!

The only reason I didn't give it 5 stars is because I had a professor once tell me there is no way anyone or anything could ever be that perfect:)

I am thrilled with this, I can't afford an 8, 000 hot tub and this affords me a good hot soak, so it gets high marks from me.



★★★★★ Purchased over a year ago still LOVE IT!!!

By [ethan allen freeman](#) on November 9, 2016

Verified Purchase

I purchased this to put in my garage and its not to large and doesn't get in the way of my other toys (car, motorcycle, etc.). Great alternative for someone who loves hot tubs but cant afford the real thing. Easy and quick to set up! I've comfortably had 5 people in this thing and it feels quite lovely when the temp gets up closer to 100 (pre heat a day early!) and the 72 hour cutoff feature is nice! All in all I love this and I'm happy with my purchase!

▶ [Comment](#) | 6 people found this helpful. Was this review helpful to you? [Report abuse](#)

★★★★★☆☆ We Love it! Have dreamed of owning a hot tub

By [Gary](#) on December 15, 2016

Verified Purchase

Had about a month now.
At first, thought it was losing air, but after pumping up 3rd time, its now holding.
The company (bestwaycorp.us) was willing to replace, but now seems OK.

So far, We Love it! Have dreamed of owning a hot tub, and with this little guy, you can afford one.
My GF likes to take hot baths and with this, you have one ready 24/7.
The temp holds pretty well. It's gotten into mid 30s here and hanging in there.
Fun to jump in when its cold out (cloths optional ;-)
Changed filter after 3 weeks. Was surprised how dirty it looked as keep covered and the area clean.
Just drained for first time and refilled. Only take 30 mins to fill.
As for chemicals, got the complete Spa starter kit, but found really only have to add chlorine every couple days.
All the other ranges on the test strip have been OK.
Bubble action works well too.

★★★★★ I love it!!!

By [Mary Underhill](#) on June 13, 2016

Verified Purchase

I never thought I could afford a hot tub until I saw the lazy coleman spa on amazon! This thing is great at less than \$400.
It supposedly is a 4 person tub, but really fits 2 people more comfortably.
It is very sturdy, and has the same feel of a fixed tub, but it is portable! My FedEx delivery person says they deliver a lot of these here in cottonwood az. I absolutely love it! Wish I would have discovered it before I spent \$14k on a bath room remodel to get a soaking tub installed there. You can't go wrong with this tub!!!!

★★★★★ For the price, I have no complaints

By [Scuba Deb](#) on April 9, 2016

Verified Purchase

For the price, I have no complaints. It's recommended that the hot tub not to be used under 40 degrees; so we just got it going last week and we've been in it every day. I just ordered a seat, because I'm 5'5" and my husband is 6'2", so i've been sitting on a yoga block, trying to keep my head from getting wet. There's plenty of energetic bubbles, making it very relaxing. I say go for it, if you want a hot tub and can only afford an inflatable one.

▶ [Comment](#) | 2 people found this helpful. Was this review helpful to you? [Report abuse](#)

★★★★★ Coleman inflatable hot tub.

By [mary church](#) on June 12, 2017

Verified Purchase

Have owned this Coleman spa for a week now. Very impressed as to the construction of this spa for it's price. Very sturdy and we'll made. The Jets are very powerful and it maintains the 104 degrees without any problems. If you want a hot tub but can't afford to spend big money, I highly recommend this inflatable hot tub. You will not be sorry you purchased this, family loves it and will eventually purchase one again in the future.

► [Comment](#) | Was this review helpful to you? [Report abuse](#)

★★★★★ BEST MONEY I EVER SPENT

By [Barbara](#) on May 22, 2015

Verified Purchase

BEST MONEY I EVER SPENT!!!! Could not afford an expensive hot tub. Until we can this is a great alternative. Thank you again.

► [Comment](#) | 3 people found this helpful. Was this review helpful to you? [Report abuse](#)

★★★★★ This was a great idea! I got this for a present for ...

By [Ryan walker](#) on February 14, 2017

Verified Purchase

This was a great idea! I got this for a present for my wife a couple months ago and we're in it several times a week. It holds programmed temp up to 104* consistently (and we've been using it in the heaviest, cold winter we've seen in the sierras in quite a while). If you can't afford, don't want the higher cost of getting a big hot tub, or just don't have the space- this is definitely a great idea.

► [1 comment](#) | 7 people found this helpful. Was this review helpful to you? [Report abuse](#)

★★★★☆ Well mostly Great hot tub!

By [Jacinta Mae](#) on January 4, 2016

Verified Purchase

My husband and I have had this hot tub for a few weeks now and are super impressed for the price and it being a blow up hot tub. It does take awhile to heat, about 24 hours. We did notice it heats twice as fast if you put the cover on it though. The temp has been consistently staying 100 to 104 degrees which is great. We put ours in our basement and will be using it indoors only thinking that it will probably hold up better if it doesn't have to be exposed to the harsh winter weather we have where we live. The bubble jets work really well, they give a decent enough pressure to help relax my sore lower back. They aren't like normal jets, just little holes that air gets pushed through that creates the bubbles but they still feel really good! Overall I say it's a great hot tub for those of us who can't afford to spend thousands on a regular one! Update- I had to remove one star as I keep getting so frustrated with the fact that the heat automatically shuts down after 72 hours and when you want to get in you can't it's too cold! It drops 30 degrees and takes all day to heat back up again! I wish they would remove that feature or at least make it so you can choose to have it automatically shut off or not!

► [Comment](#) | Was this review helpful to you? [Report abuse](#)

★★★★★ **Legendary!**

By [Kindle Customer](#) on July 29, 2015

Verified Purchase

Absolutely love my spa! Best \$300 I have spent in a long time. Cover does deflate occasionally, but the tub itself works perfectly. This is the perfect start tub for anyone who can't **afford** the real thing!

► [Comment](#) | One person found this helpful. Was this review helpful to you? [Report abuse](#)

★★★★★ **Very pleasantly surprised! Great value!**

By [Jean](#) on August 6, 2015

Verified Purchase

As promised - set up was simple! This is very sturdy and a good size - we've had 4 adults and a child in at one time, cozily - and hard to go wrong if you are looking for a spa and can't **afford** thousands of dollars. It is surprisingly comfortable. It does take a LONG time to heat up, though. We have to turn it on in the morning if we think we are going to use it at night. The bubbles are surprisingly strong and provide a relaxing massage to your neck and shoulders. There are no instructions about how to care for the water and that is really important. We do have a pool so weren't completely clueless but did go to a pool supply store for the right chemicals and advice. Couldn't beat the price and we are so glad we bought this.

► [Comment](#) | One person found this helpful. Was this review helpful to you? [Report abuse](#)

★★★★★ **Way better than expected.**

By [Amazon Customer](#) on December 6, 2016

Verified Purchase

I bought this last year for my husband since he loves hot tubs and needs one for his neuromuscular disease. He totally adores this!! So far the quality of this product has far outseen my expectations. This is a great little hot tub for anyone not able to **afford** a permanent model. Good heater and good quality vinyl.

► [Comment](#) | 12 people found this helpful. Was this review helpful to you? [Report abuse](#)

★★★★★ **Bubble Love!**

By [SafetyGirl](#) on September 23, 2015

Size: Octagon (79x79x28-inch) | Style: Massage Spa Set | **Verified Purchase**

This is the ABSOLUTE BEST \$400 I've ever spent!! Couldn't **afford** \$4k for a real hot tub, but as nice as this is, I'm not sure I will ever trade it in! Easy to assemble (thankfully, because the included instructions leave a little something to be desired) and working great after nearly two months of use. Comfortable to sit in and plenty roomy enough for 2-3 people. The only downside I see is that I will not be able to leave it up out on my deck all winter, which would have been great. Unfortunately, the pump will freeze in below 32 degree temps. Had an Intex pool at my previous home and I really like their products. Easy to find instructions and videos on their website are helpful. Would definitely recommend this spa!

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Situation for Inflatable Spas in California

Title-20 Portable Spa Definition

Portable electric spas are factory-built, free-standing electric spas or hot tub units that can be rigid, flexible, or **inflatable**.



Inflatable spas are tested to the same standard as insulated, hard sided spas.

Impossible to reach CEC Efficiency Standard

Due to the nature of inflatable PVC material used on the tub and cover, convection occurs more rapidly compared to a hard sided spa.



Manufacturers are unable to meet these standards without abandoning the concept of an inflatable spa altogether.

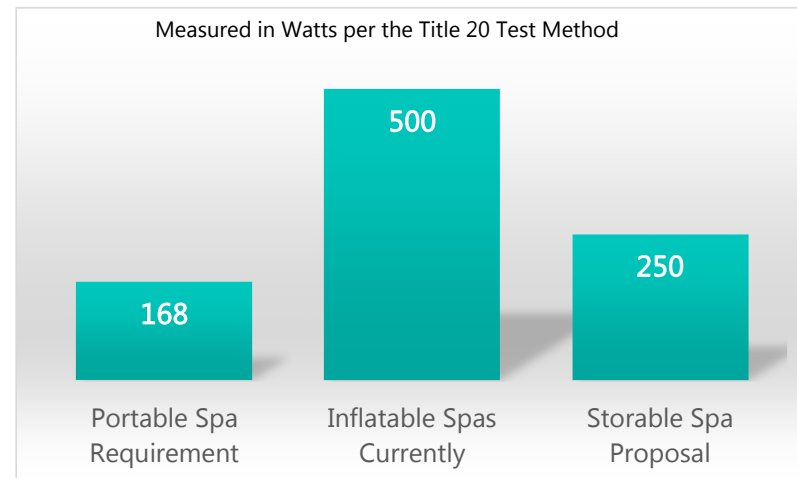
Industry Proposal

Develop Separate Category for Storable Spas

Definition:

A free-standing storable product, utilizing a collapsible main structure to form the vessel. This structure is capable of being disassembled, folded and stored during extended periods of non-use. Storable Electric Spas are supplied with a cord-connected equipment package that integrates the pump, heater, blower and or jet pump for water circulation, heating and sanitization. Storable Electric Spas are not designed or intended for long term use.

Independent Standards for Storable Spas



Set aggressive, yet achievable standards for the portable category

Advantages of Proposal

- ✓ The annual energy consumption is reduced from the CEC calculation of \$59 per month, which was annualized to \$34.41 per month using the 7 month use period, to a usage of \$29.14 per month, or \$17.00 per month annualized.
- ✓ The total energy consumption for the estimated 15,000 units sold annually would be reduced from the projected 39.6GWh per year to about 19.8GWh
- ✓ This would represent 1.42% of the total projected 2019 energy use of the portable spas of 1,386GWh.
- ✓ Assuming sales of 15,000 units in 2019 versus the stock of 609,479, Inflatable spas would be 2.46% of the stock but use only 1.42% of the projected energy usage
- ✓ Overall, California consumers would have access to a low cost, innovative item that would only cost them roughly \$612 of electricity over the product lifecycle.

* Calculations derived from Appendix B of the Revised Proposal

Conclusion

If the Commission upholds the current the proposed definition and groups inflatable/storable spas amongst the larger Portable Spa category, this product will continue to be banned for sale in the state and out of reach for low income consumers.

We believe that our proposal strikes a balance by offering a more energy efficient product while keeping the product itself low cost and user friendly.