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>>> Mike Price <mike.price@VELUX.com> 4/9/2012 5:09 PM >>> (DOCKE
To Whom It May Concern,

VELUX -AMERICA Inc. has been in the United States for over 40 years, and is recognized as the worldwide leader in natural daylight and ventilation. Our company has been on the cutting edge, manufacturing high quality, energy efficient SKYLIGHTS and SUN TUNNELS over that time. We have also continued to experiment with new glazing technologies.

The State of California has been on the cutting edge of building technologies as well. This state has one of the highest roof penetration rates for skylights in the United States. Builders and remodelers look to add skylights for differentiation of there projects, Also, their clients are insisting skylights be installed. Customers want the natural light, ventilation and dramatic effects that the addition of skylights can bring to their homes. Skylights actually let in twice as much natural light than any vertical window of the same size, reducing the overall glazing space, and helping with energy consumption.

Our certified installers and contractors have always used VELUX product based on reputation. All of our products are ENERGY STAR rated, through 2016. Our skylights have a NO LEAK warranty, which is a industry first. These installers have all gone through rigorous training programs with us, Whether it be installing skylights during new construction, adding skylight to existing building or replacing old non-energy efficient acrylic dome skylights. Installers that put in VELUX know that they will never get called back on the job because of product failure.

In the case of skylight replacements, the biggest losers are people in California interested in decreasing their utility bills and lowering their carbon footprint.

The are literally hundreds of thousands of outdated, inefficient acrylic skylights on roofs across California. The requirements in the proposed code language make the replacement of these units with Energy Star compliant skylights difficult at best.

The proposed 0.32 U-factor and .25 SHGC for Skylights excludes most of the known technologies currently employed by Energy Star compliant skylights, leaving consumers with no reasonable alternative to replace inefficient skylights or those past their usable life.

By recognizing the already robust standards expressed within Energy Star (U-Factor .55 / SHGC .30) the code will allow affordable, readily available products that will greatly reduce energy use and increase indoor comfort.

By not allowing these energy efficient products to be installed, this will affect the jobs of contractors, builders, roofers and remodelers. It will also not allow consumers in California to purchase the daylighting products needed to achieve the dramatic effect they desire, which is a naturally daylit, energy efficient living space.

-In order for this to happen, we need an EXCEPTION to Section 150.2(b)1B allowing skylights that meet current Energy Star requirements to be used to replace _____ outdated, inefficient skylights.

Yours Sincerely

Mike Price
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